## **FINANCIAL STATEMENTS**

FOR THE YEAR ENDED 31 DECEMBER 2007

TUESDAY

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## Contents

Page	
1	Company Information
2 – 3	Directors' Report
4	Independent Auditors' Report
5	Profit and Loss Account
6	Balance Sheet
7 – 10	Notes to the Financial Statements

#### **COMPANY INFORMATION**

#### **Directors**

R Coultart

H Cowell

M Bloom

R Bryant

D D'Arcy

M Goldschmidt

N Hartley

S Jaffery

J Lascelles

H Martin

A Macdonald

T McNamee

I McNay

M Mills

P Quicke

H Semmence

F Sharkey

G Travis

A Wenham

## Secretary

M Fuller

## **Registered Office**

141 Wardour Street London W1F 0UT

## **Bankers**

Coutts & Co Media Banking Office 440 Strand London WC2R 0QS

#### **Auditors**

Shipleys LLP 10 Orange Street Haymarket London WC2H 7DQ

#### **DIRECTORS' REPORT**

The directors present their report and financial statements for the year ended 31 December 2007

#### PRINCIPAL ACTIVITIES

The principal activity of the company throughout the year was that of operating as a trade body for the independent music sector

#### **DIRECTORS**

The following directors have held office since 1 January 2007 -

R Coultart

H Cowell (appointed 28 June 2007)

M Bloom

R Brown (resigned 28 June 2007)

R Bryant

D D'Arcy

M Goldschmidt

N Hartley

S Jaffery (appointed 28 June 2007)

J Lascelles

H Martin

A Macdonald (appointed 28 June 2007) K McKay (resigned 28 June 2007)

T McNamee (appointed 28 June 2007)

l McNay M Mills

P Quicke

M Richardson (resigned 28 June 2007)

H Semmence F Sharkey

D Steele (resigned 28 June 2007)

G Travis A Wenham

### **DIRECTORS' INTERESTS**

The company has no share capital and is limited by guarantee

## **AUDITORS**

Kingston Smith resigned as auditors to the company during the current period and the board passed a resolution to appoint Shipleys LLP in their stead. It is proposed that Shipleys LLP are re-appointed auditors to the company for the ensuing year.

#### **RESULTS FOR THE YEAR**

The results for the year are shown on page five

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

#### DIRECTORS' REPORT - continued

#### **DIRECTORS' RESPONSIBILITIES - continued**

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### Statement of disclosure to auditor

- (a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and
- (b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies

By order of the Board

A Wenham
Director

Lott May 2008

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS' OF THE ASSOCIATION OF INDEPENDENT MUSIC LIMITED

We have audited the financial statements of The Association of Independent Music Limited for the year ended 31 December 2007 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. These financial statements have been prepared in accordance with the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective January 2007)

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of the directors and auditors

As described in the Statement of Directors' Responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether, in our opinion, the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that that financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

#### In our opinion

- the financial statements give a true and fair view in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the company's affairs as at 31 December 2007 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Shipleys LLP
Chartered Accountants and
Registered Auditors
10 Orange Street
Haymarket
London

WC2H 7DQ 20(5/08

## **PROFIT AND LOSS ACCOUNT**

## FOR THE YEAR ENDED 31 DECEMBER 2007

	Notes	2007 £	2006 £
TURNOVER		888,466	883,413
Direct costs		(425,621)	(322,719)
GROSS PROFIT		462,845	560,694
Administrative expenses		<u>(494,186</u> )	<u>(560,364</u> )
Operating (loss)/profit	2	(31,341)	330
Other interest receivable and similar income	3	2,642	244
Interest payable and similar charges		( <u>12,819</u> )	(2,623)
Loss on ordinary activities		(41,518)	(2,049)
Tax on loss on ordinary activities	4	-	<u> </u>
Loss for the year	10	£(41,518)	£(2,049)

### **BALANCE SHEET**

#### **AS AT 31 DECEMBER 2007**

		200	07	20	06
	Notes	£	£	£	£
Fixed assets					
Tangible assets	5 6		1,689		6,153
Investments	0		2		4,002
			1,691		10,155
Current assets Debtors	7	238,881		404,532	
Cash at bank and in hand	•	81,591		156,750	
		320,472		561,282	
Creditors : Amounts falling due within one year	8	(328,801)		(536,557)	
Net current (liabilities)/assets			(8,329)		24,725
Total assets less current liabilities			(6,638)		34,880
Creditors : Amounts falling due after more than one year	9				
			£(6,638)		£34,880
			<u></u>		
Represented by					
Accumulated fund			£(6,638)		£34,880
					<del></del>

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2007)

Approved by the Board for issue on 2011 May 2008

A Wenham Director

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2007

#### 1. ACCOUNTING POLICIES

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting for Smaller Entities (effective January 2007)

In previous periods, income and expenditure relating to trade fairs were netted off against each other, such that the net position was reflected. These are now shown separately. This does not represent a change in accounting policy but rather accounting treatment.

## 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows.

Fixtures and fittings Office equipment

5 years on a straight line basis 3 years on a straight line basis

#### 1.5 Investments

Fixed asset investments are stated at cost less provision for diminution in value

### 1.6 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

#### 1.7 Group accounts

The company has taken advantage of Section 248 of the Companies Act not to prepare consolidated group accounts on the grounds it is a small group. Accordingly, these financial statements present information about the company alone and not the group that it heads

#### 1.8 Going Concern

The accounts have been prepared on a going concern basis due to the agreed continued support of one of the company's major creditors

### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

## FOR THE YEAR ENDED 31 DECEMBER 2007

## 2. Operating profit/(loss)

	2007	2006
	£	£
Operating profit/(loss) is stated after charging		
Depreciation of tangible assets	4,575	4,941
Auditors' remuneration	6,000	6,500
Directors' remuneration	154,027	130,168
Directors' pension contribution	-	10,649
Directors' pension contributions for prior years	-	70,000

The number of directors for whom retirement benefits are accruing under money purchase pension schemes was one (2006 one)

#### 3. Investment income

investment income	2007 £	2006 £
Bank interest	2,642	244
	£2,642	£244 ====

## 4. Taxation

No provision has been made for tax in the period due to the loss for the year

## 5. Tangible fixed assets

	Fixtures, fittings and equipment £
Cost At 1 January 2007 Additions	40,460 110
At 31 December 2007	40,570
<b>Depreciation</b> At 1 January 2007 Charge for the year	34,306 4,575
At 31 December 2007	38,881
Net book value At 31 December 2007	£1,689 ———
At 31 December 2006	£6,153

### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

### FOR THE YEAR ENDED 31 DECEMBER 2007

#### 6. Fixed assets investments

	Listed investments	Shares in group undertakings	Total
	£	£	£
Cost		_	-
At 1 January 2007	4,000	2	4,002
Disposal	<u>(4,000</u> )	<del></del>	<u>(4,000</u> )
At 31 December 2007	-	2	2
	<del></del>	=	
Net book value			
At 31 December 2007	£ -	£2	£2
		=	=
At 31 December 2006	£4,000	£2	£4,002
		=	<del></del>

## Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration	Shares	s held
	or incorporation	Class	%
Subsidiary undertakings	·		
Musicindie Limited	England and Wales	Ordinary	100 00

The capital and reserves of £(136,409) for the subsidiary are based on the year ended 31 December 2006, since the current year's figures are not yet available

### 7. Debtors

7.	Deptors	2007 £	2006 £
		~	~
	Trade debtors	110,354	177,678
	Other debtors	28,103	134,835
	Prepayments	100,424	92,019
		£238,881	£404,532
		<u> </u>	
8.	Creditors : Amounts falling due within one year		
	•	2007	2006
		£	£
	Trade creditors	83,794	109,286
	Taxation and social security	19,953	70,261
	Other creditors	110,269	106,932
	Accruals and deferred income	114,785	250,078
		£328,801	£536.557

#### NOTES TO THE FINANCIAL STATEMENTS - CONTINUED

#### FOR THE YEAR ENDED 31 DECEMBER 2007

### 9. Creditors: Amounts falling due after more than one year

		2007 £	2006 £
	Other creditors	-	-
	Analysis of loans Wholly repayable within five years	<u>-</u>	
10.	Statement of movements in accumulated funds		

	Accumulated fund
Balance at 1 January 2007 Loss for the year	34,880 (41,518)
Balance at 31 December 2007	£(6,638)

#### 11. Financial commitments

At 31 December 2007 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2007

	2007 £	2006 £
Operating leases which expire		
Between two and five years	£28,215	£28,125

## 12. Related party transactions

No expenses were incurred by The Association of Independent Music Limited (AIM) on behalf of Musicindie Limited in the period (2006 £nil) At the year end AIM owed £nil (2006 £nil) by Musicindie Limited