GUILFOYLE, SAGE & CO.

Chartered Accountants



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TO REGISTRAR

of the Director and

Financial Statements for the Year Ended 30 June 2002

for

Financial Planning (Wales) Limited



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# Company Information for the Year Ended 30 June 2002

DIRECTOR:

A T Coombs

SECRETARY:

A J Chorley

REGISTERED OFFICE:

62 Cathedral Road

Cardiff CF11 9LL

REGISTERED NUMBER:

03663826 (England and Wales)

**AUDITORS:** 

Guilfoyle Sage, & Co.

Registered Auditor Chartered Accountants

21 Gold Tops Newport South Wales NP20 4PG

# Report of the Director for the Year Ended 30 June 2002

The director presents his report with the financial statements of the company for the year ended 30 June 2002.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of independent financial advisers.

#### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

For its second year of trading the company's profit and loss account, detailed on page 6, shows a net profit before tax in the sum of £42,054.

The company's balance sheet, detailed on page 7, shows a satisfactory position with shareholders funds in the sum of £35,647.

### DIVIDENDS

An interim dividend of 1.584 per share on the Ordinary B £1 shares was paid on 30 June 2002. The director recommends that no final dividend be paid on these shares.

No interim dividend was paid on the Ordinary A £1 shares. The director recommends that no final dividend be paid on these shares.

The total distribution of dividends for the year ended 30 June 2002 will be £16,000.

#### DIRECTOR

A T Coombs was the sole director during the year under review.

His beneficial interest in the issued share capital of the company was as follows:

	30.6.02	1.7.01
Ordinary B £1 shares	10,100	10,100
Ordinary A £1 shares	-	-

### COMPANY'S POLICY ON PAYMENT OF CREDITORS

The company's policy is to comply with terms of payment negotiated with suppliers. Where payment terms are not negotiated the company will endeavor to comply with suppliers' standard terms. The company had no trade creditors at the year end.

### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

Report of the Director for the Year Ended 30 June 2002

# STATEMENT OF DIRECTOR'S RESPONSIBILITIES - continued

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **AUDITORS**

The auditors, Guilfoyle Sage, & Co., will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

2 ....

- DIRECTOR

Dated:

Guilfoyle, Sage & Co.

# Report of the Independent Auditors to the Shareholders of Financial Planning (Wales) Limited

We have audited the financial statements of Financial Planning (Wales) Limited for the year ended 30 June 2002 on pages six to fifteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of director and auditors

As described on page three the company's director is responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Director is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding director's remuneration and transactions with the company is not disclosed.

We read the Report of the Director and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Report of the Independent Auditors to the Shareholders of Financial Planning (Wales) Limited

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Guilfoyle Sage, & Co.

Compyldan 16

Registered Auditor

**Chartered Accountants** 

21 Gold Tops

Newport

South Wales

NP20 4PG

Dated:

29 April 2003

Guilfoyle, Sage & Co.

# Profit and Loss Account for the Year Ended 30 June 2002

		30.6.02	30.6.01
	Notes	£	£
TURNOVER		131,326	82,797
Cost of sales		33,886	8,357
GROSS PROFIT		97,440	74,440
Administrative expenses		56,464	36,415
OPERATING PROFIT	3	40,976	38,025
Interest receivable and similar income		1,078	377
PROFIT ON ORDINARY ACTIV BEFORE TAXATION	ITIES	42,054	38,402
Tax on profit on ordinary activities	4	8,613	7,306
PROFIT FOR THE FINANCIAL AFTER TAXATION	YEAR	33,441	31,096
Dividends	5	16,000	23,000
		17,441	8,096
Retained profit brought forward		8,096	
RETAINED PROFIT CARRIED	FORWARD	£25,537	£8,096 
			_

# **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

# TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

**Balance Sheet** 30 June 2002

		30.6.0	2	30.6.0	1
	Notes	£	£	£	£
FIXED ASSETS:					
Intangible assets	6		8,100		_
Tangible assets	7		7,612		3,370
			15,712		3,370
CURRENT ASSETS:					
Debtors	8	2,223		8,901	
Cash at bank and in hand		41,320		25,916	
		43,543		34,817	
CREDITORS: Amounts falling					
due within one year	9	23,271		19,317	
NET CURRENT ASSETS:			20,272		15,500
TOTAL ASSETS LESS CURREN	NT		35,984		18,870
PROVISIONS FOR LIABILITIE	79				
AND CHARGES:	10		337		674
			£35,647		£18,196
			<del></del>		
CAPITAL AND RESERVES:					
Called up share capital	11		10,110		10,100
Profit and loss account			25,537		8,096
SHAREHOLDERS' FUNDS:	13		£35,647		£18,196

# ON BEHALF OF THE BOARD:

- DIRECTOR

Approved by the Board on ............

# Cash Flow Statement for the Year Ended 30 June 2002

		30.6.02	30.6.01
	Notes	£	£
Net cash inflow from operating activities	1	53,657	43,492
Returns on investments and servicing of finance	2	1,078	377
Taxation		(6,670)	-
Capital expenditure	2	(16,900)	(5,053)
Equity dividends paid		(16,000)	(23,000)
		15,165	15,816
Financing	2	239	-
Increase in cash in the period		£15,404	£15,816
Reconciliation of net cash flooto movement in net funds	<b>w</b> 3		· · · · · · · · · · · · · · · · · · ·
Increase in cash in the period	I	15,404	15,816
Change in net funds resulting from cash flows		15,404	15,816
Movement in net funds in the Net funds at 1 July	e period	15,404 25,916	15,816 10,100
Net funds at 30 June		£41,320	£25,916

# Notes to the Cash Flow Statement for the Year Ended 30 June 2002

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	30.6.02 £	30.6.01 £
Operating profit	40,976	38,025
Depreciation charges	4,558	1,683
Decrease/(Increase) in debtors	6,678	(8,901)
Increase in creditors	1,445	12,685
Net cash inflow		
from operating activities	53,657	43,492

# 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	30.6.02 £	30.6.01 £
Returns on investments and		
servicing of finance	-	
Interest received	1,078	377
Net cash inflow		
for returns on investments and servicing of finance	1,078	<del>377</del>
Capital expenditure		
Purchase of intangible fixed assets	(9,000)	-
Purchase of tangible fixed assets	(7,900)	(5,053)
Net cash outflow		<del></del>
for capital expenditure	(16,900)	(5,053)
Financing		
Amount introduced by directors	229	_
Cash receipt re share issue	10	_
Casic resorbs to state toose		
Net cash inflow		
from financing	239	_
	=	===

# Notes to the Cash Flow Statement for the Year Ended 30 June 2002

# 3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.7.01 £	Cash flow £	At 30.6.02 £
Net cash:			
Cash at bank and in hand	25,916	15,404	41,320
	25,916	15,404	41,320
Total	25,916	15,404	41,320
Analysed in Balance Sheet			
Cash at bank and in hand	25,916		41,320
	25,916		41,320

# Notes to the Financial Statements for the Year Ended 30 June 2002

### **ACCOUNTING POLICIES**

### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents the provision of services and receipt of commissions net of clawbacks and excluding value added tax.

### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2002, is being written off evenly over its estimated useful life of ten years.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Motor vehicles

- 25% on cost

Computer equipment - 33% on cost

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### STAFF COSTS 2.

	30.6.02 £	30.6.01 £
Wages and salaries	28,068	22,631
Social security costs	1,376	_
	29,444	22,631
The average monthly number of employees during the year wa	as as follows:	
	30.6.02	30.6.01
Directors	1	1
Consultants	2	2
Administrative	3	3

# Notes to the Financial Statements for the Year Ended 30 June 2002

#### 3. **OPERATING PROFIT**

The operating profit is stated after charging:

	30.6.02	30.6.01
	£	£
Depreciation - owned assets	3,658	1,683
Goodwill written off	900	_
Auditors' remuneration	987	940
Directors' emoluments	400	~
	==	==
TAXATION		

# 4.

# Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as	follows:	
	30.6.02	30.6.01
	£	£
Current tax:		
UK corporation tax	8,950	6,632
Deferred tax:		
Accelerated capital allowances	(337)	674
Tax on profit on ordinary activities	8,613	7,306

UK corporation tax has been charged at 20% (2001 - 20%).

#### 5. **DIVIDENDS**

	30.6.02	30.6.01
	£	£
Equity shares:		
10,100 Ordinary B shares of £1 each		
Interim	16,000	23,000
	16,000	23,000

# Notes to the Financial Statements for the Year Ended 30 June 2002

# 6. INTANGIBLE FIXED ASSETS

U.	INTANGIBLE PIXED ASSETS			Goodwill
				£
	COST:			
	Additions			9,000
	At 30 June 2002			9,000
	AMORTISATION:			
	Charge for year			900
	At 30 June 2002			900
	NET BOOK VALUE:			
	At 30 June 2002			8,100
7.	TANGIBLE FIXED ASSETS			
, ,		Motor	Computer	
		vehicles	equipment	Totals
		£	£	£
	COST:			
	At 1 July 2001	-	5,053	5,053
	Additions	7,900		7,900
	At 30 June 2002	7,900	5,053	12,953
	DEPRECIATION:	_ <del></del>	<del></del>	<del></del>
	At 1 July 2001	-	1,683	1,683
	Charge for year	1,975	1,683	3,658
	At 30 June 2002	1,975	3,366	5,341
	NET BOOK VALUE:		<del></del> _	
	At 30 June 2002	5,925	1,687	7,612
	At 30 June 2001		2 270	2 2 7 0
	At 30 June 2001	-	3,370	3,370
8.	DEBTORS: AMOUNTS FALLING			
	DUE WITHIN ONE YEAR			
			30.6.02	30.6.01
			£	£
	Trade debtors		2,223	8,901
			===	•

# Notes to the Financial Statements for the Year Ended 30 June 2002

#### 9. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

Directors current accounts  Clawback provision  Social security & other taxes  Taxation  £  229  6,558  5,258  2,380  8,912	£ 6,713
Clawback provision 6,558 Social security & other taxes 2,380	
Social security & other taxes 2,380	
	001
Toyotian 9.012	386
•	6,632
Accrued expenses 5,192	5,586
23,271	19,317
	====
10. PROVISIONS FOR LIABILITIES AND CHARGES	
30.6.02	30.6.01
£	£
Deferred taxation 337	674
	<del></del>
Deferred	
tax	
${f \pounds}_{\cdot}$	
Balance at 1 July 2001 674	
From profit and loss account (337)	
Balance at 30 June 2002 337	
11. CALLED UP SHARE CAPITAL	

horised:	

Authorised:				
Number:	Class:	Nominal	30.6.02	30.6.01
		value:	£	£
10,990	Ordinary B	£1	10,990	11,000
(30.6.01 - 1	1,000)			
10	Ordinary A	£1	10	-
			11,000	11,000
			====	====
Allotted, is	sued and fully paid:			
Number:	Class:	Nominal	30.6.02	30.6.01
		value:	£	£
10,100	Ordinary B	£1	10,100	10,100
10	Ordinary A	£1	10	-
	•		····	
			10,110	10,100
				<del></del>

The following shares were allotted and fully paid for cash at par during the year:

10 Ordinary A shares of £1 each

Notes to the Financial Statements for the Year Ended 30 June 2002

### 12. RELATED PARTY DISCLOSURES

Included in creditors is an amount owed to A T Coombs, a director of the company, in the sum of £229.

# 13. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Profit for the financial year Dividends	30.6.02 £ 33,441 (16,000)	30.6.01 £ 31,096 (23,000)
Issue of share capital	17,441 10	8,096
Net addition to shareholders' funds Opening shareholders' funds	17,451 18,196	8,096 10,100
Closing shareholders' funds	35,647	18,196
Equity interests	35,647	18,196

# 14. **CONTROLLING PARTY**

The company is under the control of A T Coombs who owns the majority of the issued share capital.