Abbreviated Accounts for the Year Ended 30 September 2015

<u>for</u>

BENTALL ROWLANDS STORAGE SYSTEMS LIMITED

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Company Information for the Year Ended 30 September 2015

DIRECTORS:

Mr P W Kirkman

Mr K Groom Mr A Jamal

REGISTERED OFFICE:

Centurion Court

Centurion Way

Leyland Lancashire PR25 3UQ

REGISTERED NUMBER:

03650449 (England and Wales)

SENIOR STATUTORY AUDITOR: Josephine Ecob BA FCA

AUDITORS:

Abrams Ashton Statutory Auditor Chartered Accountants 41 St Thomas's Road

Chorley Lancashire PR7 1JE

Strategic Report for the Year Ended 30 September 2015

The directors present their strategic report for the year ended 30 September 2015.

REVIEW OF BUSINESS

The results for the year and the financial position of the company are as shown in the annexed financial statements. The directors are satisfied with this performance and are optimistic for future work and profits.

Key Performance Indicators ("KPI")

The directors monitor progress on the company's strategy by reference to the following KPI's:

<u>KPI</u>	<u>2015</u>	<u>2014</u>	
Sales growth / (reduction) (%)	12.99	(38.23)	The company has seen an increase in sales in the year from securing more contracts.
Gross margin (%)	22.84	23.94	The gross margins are variable dependent upon the particular work undertaken and thus it is not expected to be consistent.

PRINCIPAL RISKS AND UNCERTAINTIES

Financial risk management:

The company's operations expose it to a variety of financial risks that include the effects of credit risk and liquidity risk. The company has in place a risk management programme thats seeks to limit any adverse effects on the financial performance of the company.

Credit risk:

The company has implemented policies that require appropriate credit checks on potential customers. Where appropriate a letter of credit or a deferred letter of credit is requested.

<u>Liquidity risk:</u>

The company actively maintains short term debt finance that is designed to ensure the company has sufficient funds for operations.

Environmental and other risks

The company continues to closely monitor and evaluate environmental and other regulatory matters which could have a major impact on its activities.

The company is keen to eliminate all injuries, occupational illnesses, unsafe practices and incidents of environmental harm from its activities. The health and safety of its employees, the local community and the environment is the number one priority of the company.

ON BEHALF OF THE BOARD:

Mr P 🗱 Kirkman - Director

Date: 23/5/16

Report of the Directors for the Year Ended 30 September 2015

The directors present their report with the accounts of the company for the year ended 30 September 2015.

DIVIDENDS

An interim dividend of £6 per share on the Ordinary £1 shares was paid on 30 September 2015. The directors recommend that no final dividend be paid on these shares.

The total distribution of dividends for the year ended 30 September 2015 will be £300,000.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 October 2014 to the date of this report.

Mr P W Kirkman Mr K Groom Mr A Jamal

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

ON BEHALF OF THE BOARD:

Mr P W Kirkman - Director

Date: 23/5//6

Report of the Independent Auditors to Bentall Rowlands Storage Systems Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages five to fifteen, together with the full financial statements of Bentall Rowlands Storage Systems Limited for the year ended 30 September 2015 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Josephine Ecob BA FCA (Senior Statutory Auditor)

for and on behalf of Abrams Ashton

Statutory Auditor Chartered Accountants 41 St Thomas's Road Chorley

Lancashire PR7 1JE

Date: 23 5 16

Abbreviated Profit and Loss Account for the Year Ended 30 September 2015

	Notes	30.9.15 ₤	30.9.14 £
TURNOVER	2	3,808,686	3,370,726
Cost of sales		(2,938,956)	(2,550,789)
		869,730	819,937
Administrative expenses		668,618	615,793
OPERATING PROFIT	4	201,112	204,144
Interest receivable and similar income		69,361	52,411
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		270,473	256,555
Tax on profit on ordinary activities	5	49,309	46,203
PROFIT FOR THE FINANCIAL YEAR		221,164	210,352

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

BENTALL ROWLANDS STORAGE SYSTEMS LIMITED (REGISTERED NUMBER: 03650449)

Abbreviated Balance Sheet 30 September 2015

		30.9.	15	30.9.	14
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		131,119		46,924
CURRENT ASSETS					
Stocks	8	97,696		583,414	
Debtors	9	1,271,826		1,785,682	
Cash at bank		1,684,771		1,442,350	
CDDDIMODS		3,054,293		3,811,446	
CREDITORS					
Amounts falling due within one year	10	1,956,437		2,537,128	
NET CURRENT ASSETS			1,097,856		1,274,318
TOTAL ASSETS LESS CURRENT LIABILITIES			1,228,975		1,321,242
PROVISIONS FOR LIABILITIES	12		81,985		95,416
NET ASSETS			1,146,990		1,225,826
CAPITAL AND RESERVES					
Called up share capital	13		50,000		50,000
Profit and loss account	14		1,096,990		1,175,826
SHAREHOLDERS' FUNDS	18		1,146,990		1,225,826

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on its behalf by:

Mr/W Kirkman Dusector

<u>Cash Flow Statement</u> for the Year Ended 30 September 2015

Notes £ £ Net cash inflow/(outflow) 1 629,078 (454,97) Returns on investments and servicing of finance 2 240 36 Taxation (42,158) (21,11) Capital expenditure 2 (110,277) (35,15) Equity dividends paid (300,000) (200,000) 176,883 (710,89)	14
from operating activities 1 629,078 (454,97) Returns on investments and servicing of finance 2 240 36 Taxation (42,158) (21,11) Capital expenditure 2 (110,277) (35,15) Equity dividends paid (300,000) (200,000)	
servicing of finance 2 240 36 Taxation (42,158) (21,11 Capital expenditure 2 (110,277) (35,15 Equity dividends paid (300,000) (200,000)	78)
Taxation (42,158) (21,11 Capital expenditure 2 (110,277) (35,15 Equity dividends paid (300,000) (200,000)	
Capital expenditure 2 (110,277) (35,15) Equity dividends paid (300,000) (200,000)	61
Equity dividends paid (300,000) (200,000	18)
	58)
176,883 (710,89	00)
	93)
Financing 2 65,538 (2,83	31)
Increase/(decrease) in cash in the period 242,421 (713,72	24) =
Reconciliation of net cash flow to movement in net funds 3	
Increase/(decrease) in cash in the period 242,421 (713,72	24)
Change in net funds resulting	
from cash flows 242,421 (713,72	24)
Movement in net funds in the period 242,421 (713,72	24)
Net funds at 1 October 1,442,350 2,156,07	74
Net funds at 30 September 1,684,771 1,442,35	50

Notes to the Cash Flow Statement for the Year Ended 30 September 2015

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

			30.9.15	30.9.14
			£ .	£
	Operating profit		201,112	204,144
	Depreciation charges		26,082	19,258
	Warranty provision		(16,483)	(44,580)
	Decrease in stocks		485,718	129,981
	Decrease/(increase) in debtors		517,439	(830,559)
	(Decrease)/increase in creditors		(584,790)	66,778
	Net cash inflow/(outflow) from operating activities		629,078	(454,978)
2.	ANALYSIS OF CASH FLOWS FOR HEADINGS N	ETTED IN THE CASE	I FLOW STAT	EMENT
			30.9.15	30.9.14
		,	£	£
	Returns on investments and servicing of finance			
	Interest received		<u> 240</u>	361
	Net cash inflow for returns on investments and servi	cing of finance	<u>240</u>	361
	Capital expenditure			
	Purchase of tangible fixed assets		(110,277)	(35,158)
	Net cash outflow for capital expenditure		(110,277)	(35,158)
	Net cash outflow for capital expelluteire		====	====
	Financing			
	Intercompany loans		65,538	(2,831)
	Net cash inflow/(outflow) from financing		65,538	(2,831)
3.	ANALYSIS OF CHANGES IN NET FUNDS			
		At		At
		1.10.14	Cash flow	30.9.15
	Net seeks	£	£	£
	Net cash: Cash at bank	1,442,350	242,421	1,684,771
		1 442 350	242 421	1 694 771
		1,442,350	242,421	1,684,771
	Total	1,442,350	242,421	1,684,771
	10141	1,444,550		

Notes to the Abbreviated Accounts for the Year Ended 30 September 2015

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is the value of goods, net of value added tax, provided to customers during the year.

Sale of goods:

Revenue from sale of goods is recognised when the following conditions are satisfied:

- the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity; and the costs incurred or to be incurred in respect of the transaction can be measured reliably..

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful

Plant and machinery

- 20% on cost

Fixtures and fittings

15% on cost

Motor vehicles

- 25% on reducing balance

Computer equipment

- 33.3% on cost

Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

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Notes to the Abbreviated Accounts - continued for the Year Ended 30 September 2015

2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

		30.9.15 £	30.9.14 £
	ŭк	1,699,330	1,908,050
	Europe	1,100,845	577,291
	Africa	893,332	885,385
	Asia	115,179	
		3,808,686	3,370,726
3.	STAFF COSTS		
		30.9.15	30.9.14
		£	£
	Wages and salaries	687,621	650,811
	Social security costs	69,539	61,351
		757,160	712,162
	The average monthly number of employees during the year was as follows:	30.9.15	30.9.14
		30.9.15	30.9.14
	Production	18	18
	Sales	5	5
	Administrative	3	3
			<u> </u>
4.	OPERATING PROFIT		
	The operating profit is stated after charging:		
		30.9.15	30.9.14
		£	£
	Other operating leases	20,072	26,208
	Depreciation - owned assets	26,082	19,257
	Auditors' remuneration	7,200	6,000
	Other operating leases	135,000	135,000
	Directors' remuneration	78,909	77,997
	Directors remaineration		

Notes to the Abbreviated Accounts - continued for the Year Ended 30 September 2015

5. TAXATION

6.

Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:		
	30.9.15 £	30.9.14 £
Current tax: UK corporation tax	46,257	42,158
Deferred tax	3,052	4,045
	 	
Tax on profit on ordinary activities	<u>49,309</u>	46,203
Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of corporation tax explained below:	x in the UK. Th	ne difference is
	30.9.15 £	30.9.14 £
Profit on ordinary activities before tax	270,473	256,555
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20.490% (2014 - 21.850%)	55,420	56,057
Effects of:		
Expenses not deductible for tax purposes Capital allowances in excess of depreciation	(3,388) (5,775)	(9,741) (4,158)
Current tax charge	46,257	42,158
DIVIDENDS	30.9.15 £	30.9.14 ₤
Ordinary shares of £1 each Interim	300,000	350,000

Notes to the Abbreviated Accounts - continued for the Year Ended 30 September 2015

7. TANGIBLE FIXED ASSETS

7.	TANGIBLE FIXED ASSETS	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Computer equipment	Totals £
	COST	æ	at-			∞
	At 1 October 2014 Additions	248,615 39,320	10,335 1,635	67,074	48,577 2,248	307,527 110,277
	At 30 September 2015	287,935	11,970	67,074	50,825	417,804
	DEPRECIATION					
	At 1 October 2014	208,669	10,274	-	41,660	260,603
	Charge for year	13,660	58	5,903	6,461	26,082
	At 30 September 2015	222,329	10,332	5,903	48,121	286,685
	NET BOOK VALUE					
	At 30 September 2015	65,606	1,638	61,171	2,704	131,119
	At 30 September 2014	39,946	61		6,917	46,924
8.	STOCKS					
					30.9.15 £	30.9.14 £
	Stocks				87,127	125,092
	Work-in-progress				10,569	458,322
					97,696	583,414
9.	DEBTORS: AMOUNTS FAL	LING DUE WI	THIN ONE YE	AR		
					30.9.15 £	30.9.14 £
	Trade debtors				569,522	1,078,017
	Amounts owed by group underta	akings			563,109	559,526
	Other debtors	J			104,717	104,717
	VAT				24,621	29,795
	Prepayments				9,857	13,627
					1,271,826	1,785,682
10.	CREDITORS: AMOUNTS FA	ALLING DUE V	WITHIN ONE Y	VEAR		
			.,		30.9.15	30.9.14
					£	£
	Trade creditors				502,096	608,694
	Tax				46,257	42,158
	Social security and other taxes				16,329	15,086
	Other creditors				418,662	634,441
	Accrued expenses	,			973,093	1,236,749
					1,956,437	2,537,128

Notes to the Abbreviated Accounts - continued for the Year Ended 30 September 2015

11. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

			Land and 30.9.15	buildings 30.9.14	Other oper 30.9.15	ating leases 30.9.14
			£	£	£	£
	Expiring:					
	Within one ye		-	-	2,943	5,788
	Between one		135 000	125 000	5,295	16,389
	In more than	live years	135,000	135,000	-	
			135,000	135,000	8,238	22,177
12.	PROVISION	S FOR LIABILITIES				
					30.9.15	30.9.14
					£	£
	Deferred tax				10,191	7,139
	warranty clai	m contingency			71,794	88,277
		•			81,985	95,416
					Deferred	Warranty
					tax	claims
					£	£
	Balance at 1 (7,139	88,276
	Warranty prov	apital allowances vision released in			3,052	(16,482)
	the year				******	
	Balance at 30	September 2015			10,191	71,794
13.	CALLED UP	SHARE CAPITAL				
	Allotted, issue	ed and fully paid:				
	Number:	Class:		Nominal	30.9.15	30.9.14
				value:	£	£
	50,000	Ordinary		£1	50,000	50,000
14.	RESERVES					
						Profit
						and loss
						account £
	At 1 October	2014				1,175,826
	Profit for the					221,164
	Dividends					(300,000)
	At 30 Septem	ber 2015				1,096,990

Notes to the Abbreviated Accounts - continued for the Year Ended 30 September 2015

15. ULTIMATE PARENT COMPANY

Westwinds Offshore Services Limited (incorporated in Isle of Man) is regarded by the directors as being the company's ultimate parent company.

16. RELATED PARTY DISCLOSURES

During the year, total dividends of £60,000 (2014 - £70,000) were paid to the directors.

Leyland Holding Company Limited

Parent

The company rents premises from its parent company Leyland Holding Company Limited for £135,000 per annum (2014 - £135,000). The lease is on normal commercial terms.

The company was charged £56,580 (2014: £62,490) of management time by Leyland Holding Company Limited on a normal commercial basis. The company also made a charge of £24,730 for interest on the loan balance due and paid dividends of £180,000 (2014: £210,000).

	30.9.15	30.9.14
	£	£
Amount due from related party at the balance sheet date	508,618	600,455

Leyland Exports Limited

Fellow subsidiary

The company made a charge of £44,391 (2014 - £52,050) for interest on the loan made to its fellow subsidiary.

	30.9.15	30.9.14
	£	£
Amount due from/(to) related party at the balance sheet date	114,491	(4,090)

Stone Create Limited

Fellow subsidiary

The company was charged £35,334 (2014 - £37,840) for marketing services by its fellow subsidiary.

	30.9.15	30.9.14
	£	£
Amount due to related party at the balance sheet date	-	6,837
		===

Leyland Investments (UK) Limited

20% shareholder

During the current accounting period, the company paid dividends of £60,000 (2014: £70,00) to Leyland Investments (UK) Limited, a company which holds 20% of the ordinary issued share capital of the company.

	30.9.15	30.9.14
	£	£
Amount due to related party at the balance sheet date	60,000	30,000

Notes to the Abbreviated Accounts - continued for the Year Ended 30 September 2015

17. **CONTROLLING PARTY**

The controlling party is Leyland Holding Company Limited.

The registered address of Leyland Holding Company is 3 Centurion Court, Centurion Way, Leyland, Lancashire.

18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	30.9.15	30.9.14
	£	£
Profit for the financial year	221,164	210,352
Dividends	(300,000)	(350,000)
Net reduction of shareholders' funds	(78,836)	(139,648)
Opening shareholders' funds	1,225,826	1,365,474
Closing shareholders' funds	1,146,990	1,225,826
		

19. BANK GUARANTEES

At the balance sheet date the company had issued bank guarantee indemnities amounting to £150,000 (2014: £150,000).

These bond guarantees relate to warranty works that may need to be carried out in the future. There is no indication that the company will incur any costs in relation to these warranty guarantees.