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The Retail Board is supported by other specific operations committees within the business which help ensure that strategic actions are disseminated and managed, that progress and issues are appropriately reported and escalated and that management are properly accountable for the performance of their areas of responsibility.

Surther details of the different roles performed by the Chief Executive and the Challman are provided on the Group's website www.mccallspic.co.uk/leadership.

As Chairman, I am responsible for leadership of the Board and ensuring the Board is effective in all aspects of its role

Specific roles have been delegated to me. as Chairman. I om responsible for the operation of the Board and for leading the Group's governance. This includes setting the Board agenda and leading the Board's discussions and decision-making. In addition, my role is to actively promote a culture of openness and debate by facilitating the effective contribution of the Independent Non-Executive Directors. Lam available to discuss matters with shareholders and am responsible for ensuring that the Board is kept well informed about shareholder views. In order to assess the effectiveness of the Board and Committees, Head the annual evaluation process. Further details of the Board evaluation are provided on page 57. My own performance as Chaliman is appraised by the Non-Executives who, led by the Senior Independent Director, meet in my absence annually to discuss this.

Our Non-Executive Directors constructively challenge and help develop McColl's strategy

Our shareholders have entrusted the Board with promoting the long-term success of the Compony, whilst remaining true to the culture and values that we have set for the organisation. The Board does this by establishing a range of short and lang-term objectives, monitoring and challenging progress made towards oftaining them and incentivising behaviours that are likely to result in sustainable achievement of our vision for the business. All of this must be achieved without adopting an inappropriate approach to risk and risk management that could jeacardise enterorise value.

The Non-Executive Directors are key to this process, providing feedback based on their different backgrounds, experience and skills and with the benefit of having a degree of distance from the process by which hillid proposals are developed. Active and robust debate of proposals with the Non-Executive Directors enables new perspectives to be considered and ensures that the ambitions and actions of management are subject to challenging oversight.

The Board sets the strategic direction of the Group, taking account of factors such as the external environment and trends, the resources and existing challenges of the business, apportunities and risks. The Board takes time annually to review existing strategy and to refresh the agreed approach. priorities and expectations. To inform and provide context for its consideration and debate of management's strotegic proposals, the Board receives relevant reports and background presentations from both internal and external porties.

Having set the strategic priorities, the Board manitors and incentivises delivery of these objectives (whether short-or long-term) on a continual basis, regularly reviewing the controls and resources that are in place, the risks faced by the business and how those risks are managed.

Separate reports by the Board's three main Committees the Audit & Risk Committee, Remuneration Committee and Nomination Committee - are provided an pages 60 to 85.

lmage removed

Working together to ensure strong governance

Our experienced Executive from are supported and challenged by the Non-Executive Directors who bring a range of different backgrounds and perspectives to boardroom discussions and decision-making

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Corporate governance report continued

Effectiveness

The McColt's Board has a strong balance of skills, experience, independence and knowledge of the business

Lost year we recognised that the independence of the Board and its Committees were not fully meeting the expectations of tweston, We nove therefore made changes to the Board's composition, and of its Committees, to address that issue, in daing so, we have also been able to enhance the collective stills, experience and knowledge of the Board and beflow that these changes will invertibe significantly benefit the business. Details of the experience, background and skills of individual Directors can be found on pages 50 to 51.

Diversity In all its forms is something that the Board welcomes.
Ullimately diversity brings different perspectives to our debotes and ensures that, as a Board, we are considering matters from a variety of different appeals. In porticular, the bolance of side, experience and qualifications of the Board and its Comunities and the mix of different backgrounds is all great importance to the effectiveness of our shalegic leadership and our governance arrangements.

Our Board recruitment processes are formal, rigorous and transporent

Our policy is not to set a quoto or torget for Board diversity but we one fully committed to transporent and robust proctices to identify the individual best suited to any voconcy. Recruitment is based on an assessment of the stalls, emperience, qualifications and other orthouse sough and we support this principle being applied throughout the argonization. Further details of our approach to issues of diversity and, in particular, support for woman within the business, can be found within the Nomination Committee report on page 42 and in relation to our vider organisation, on page 40.

For our Soord recruitment octivity during the year, we engaged on external firm to help ensure we searched a wide pool of potential condidates and assessed them against objective citietic in order to identify someone with the appropriate skills, Further details about this process, which was ted by our Nomination Committee, are provided on notes (1). Our Directors should dedicate sufficient time to their responsibilities

The commitment of our Directors to their roles, including the lime commitment of our Non-Executive Directors, is o crucial factor in ensuring that our skilled Board is able to lead the business effectively to build sustainable value for our shareholders. Non-Executive Directors: letters of appointment define their duties and, taking account of these, the Nomination Committee has reviewed the time commitment required of our Non-Executive Directors. Further details regarding this can be found an pages 61 to 62.

The number of meetings aftended by our Directors does not fully reliect that involvement in the business as, between meetings, they are regulately involved in other activities. Such activities include meetings with management and external advises, sharehalder dialogue and background reading. However, meeting attendance statistics, set out in the table on this page, can provide an indication of the degree of commitment.

New Directors receive a format induction and angoing development activities apply to the whole Board

The talants of our 8 para members can be put to best use when we ensure that they are properly informed. All Directors need to be kept up to date about the business including trends and developments in the market, changes in the regulatory environment and other factors.

This need portloularly arises on appointment and, accordingly, all new Disectors undergo a formal induction process that is described on page 62. However, Directors also need angoing development in order to perform their duties as well as possible. As a Board we recognise this angoing requirement and seek to identify and address these needs through a variety of individual and group activities such as indepth board briefings, store and site visits and presentations by external address.

Attendance at meetings

| Board | Audit & Risk | Romuneration | Nomination |
|-------------|---|---|---|
| 9/9 | 7/1 | 3/3 | 3/3 |
| 9/9 | - | - | 3/3 |
| 919 | | - | • |
| 9/9 | - | - | - |
| 8/9 | 4/4 | 3/3 | 3/3 |
| 9/9 | 4/4 | 3/3 | 3/3 |
| 6/ 6 | 3 /3 | 2/2 | I/I |
| 5/8 | | - | 2/2 |
| | 9/0 9/0 9/0 8/0 8/0 9/0 0/0 | 979 111 970 - 979 - 979 - 879 4/4 979 4/4 989 3/3 | 970 1/1 3/3 970 979 970 870 4/4 3/3 9/9 4/4 3/3 0/6 3/3 2/2 |

- 1 Angus Forting opposed to bo a member of the Audit & Risk Committee on 1 July 2011
- 1 Area Halmown appointed on the period of the Autor elegal committee on 1,45; (2011.

 2. After Halmown appointed on independent Non-1-souther Devotor and harmose of the Audit à Dat, Partural relian and Hamitagian Contributes on 1,3 or 20

 3. James Land-Carller regioned on Non-1-boouther Devotor and marriand of the Non-nation Committee on 3 October 2017.

Arrangements are in place to provide Directors with good quality information in a timely manner

Directors, and in particular Non-Executive Directors who are not involved in the business on a day-to-day basis, must receive high quality, relevent information in a timely manner if they are to be able to make appropriate, decisions for the business. Meeting agendas need to prioritise salient maters and ensure that the Board is considering the right issues at appropriate times. Reports must be thorough so that Directorative of meetings well priefed and ready to dedicate the valuable time we have together to challenging and testing rationates, risks and alternatives, for example, as apposed to seeking background information and facts that outdiready have been addressed in the original papers. The Company Secretary plays a key role of McCoil's in ensuring that this is

The Directors of any business can face difficult issues from time to time and it is important that they always feel they are able to address those issues with the appropriate knowledge and advice at their disposal. Accordingly, all Directors, having notified the Choliman in the first instance, are able to take independent professional advice at the Company's expense if they feel such advice is necessary in the furtherance of their duthes. During 2017, no Director felt if necessary to take such individual advice. They also have access to the advice and services of the Company Secretary, who is responsible for advising the Board, through the Choliman, and Igovernance motifers, and wire is also available to any Director who wishes to seek her counsei.

An externally facilitated Board evaluation has been conducted

There are many aspects that can influence a Board's effectiveness and, using the services of Deloitte, o full Board evaluation process was conducted. The externally-facilitates process (lustrated below was completed during 2017.

Whilst the evaluation concluded that the Board was effective, a number of actions were identified from that work which we believe will result in an even more effective Board. These include a greater focus on succession planning and tolent management and the need to have an even longer term view on strategy.

The Board agreed that the next evaluation should be carried out internally on the basts of InsSMCUOL discussions between myself and each Oirector. Those discussions took place towards the end of 2017.

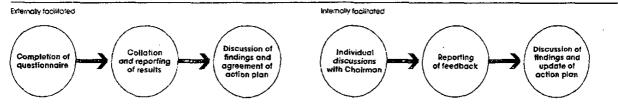
The feedback from those discussions was discussed by the Board during the early part of 2018 in order to assess progress since the last evaluation and to identify any further enhancements that can be made.

In particular the Board concluded that it wished to develop and enhance the opportunities available to Non-Executive Directors to engage with colleagues. We will be tooking for orange of ways in which we can listen to an All Directors are subject to annual re-election

The re-election of the Directors is considered annually by the Nomination Committee in advance of the Company's Annual General Meeting. A recommendation for re-election is not automatic but is dependent upon the Nomination Committee being softsified that the contribution of each Director warrants being proposed.

For the Annual General Meeting to be held on 12 April 2018, following an assessment of Individual performance, at Directors are unanimously recommended by the Board for re-oppointment. Biographical details for the Directors are provided an pages 50 and 51 and further details accompany the notice of Annual General Meeting, including the reasons the proposed re-election of each Director has been agreed by the Board.

Board evaluation process



Corporate governance report continued

Accountability

The McColl's Board recognises its duty to present a fair, balanced and understandable assessment of the Group's position and prospects

The Annual Report and Accounts, together with other published information, provide important disclosures that enable shareholders and other readers to assess the performance, stralegy and business model of the Company. The Group has tholough assurance processes in place in respect of the preparation, verification and approval of periodic financial reports, including:

- a system of financial and other internal controls
- the involvement of qualified, professional employees with an appropriate level of experience (both in our finance team and throughout the business).
- a transparent process to ensure full disclosure of information to the external Audito
- access to external help and advice on highly technicol subjects,
- comprehensive review and, where appropriate, challenge from appropriate senior managers and Executive Directors,
- oversight by the Audit & Risk Committee as described in more detail on pages 63 to 67.

These processes provide reasonable assurance to the Board when they approve the Annual Report and Accounts and other published documents that the disclosures they contain including the viability and gaing concern slatements, are not misleading and are sufficient for users of those documents to form a reasonable view of the business and its prospects. Our Board is responsible for determining the principal tisks that it considers to be acceptable in order to achieve McColl's strategic objectives

The Board recognises ina: effective risk monogement is essential to the long-term success of the business and to protecting shareholder value. It has overall responsibility for the Group's system of risk monogement and internal controls and for ensuring those systems are effective. Although no system can provide absolute assurance, our systems are considered adequate to appropriately manage the risk of follute to achieve business objectives and to provide reasonable protection from moterial misstatement or loss.

The McColl's approach to risk and risk manageme described on pages 44 to 47 where a summary of our key risks and how they are miligated is also provided. These principal risks have been a greed tolkowing robust and regular assessment. They include the risks that could threaten our business model, performance, solvency or liquidity.

orrangements for considering how corporate reporting tisk management and internal control principles should be applied and how on appropriate relationship with the external Auditor can be maintained

The Board has established an Audit & Risk Committee comprising independent Non-Executive Directors, including Individuals who have experience relevant to the retail section. This Committee is chaired by Sharon Brown, who has recent and relevant financial experience, and who has provided a separate report on behalf of the Audit & Risk Committee on

The Audit & Risk Committee Report describes It membership, responsibilities and activities of the Committee and how it has discharged its duties during the year.

Remuneration

Our approach to Executive Directors' remuneration is designed to promote the long-term success of the business

The Directors' Remuneration Report on pages 68 to 85 describes in detail our approach to Executive Directors' remuneration, the different elements that nake up their remuneration package, the targets on which performance remuneration personage, this ingress on which personages elements are based, and termination arenagements. One of the key foctors of which the Remuneration Committee takes account when it is considering potential changes to Executive remuneration, is the pay and conditions that prevail across the wider group.

Non-Executive Directors are paid a fee that reflects the time Non-Executive Directors are poin a lee into reflects the time commitment required of them and their responsibilities. The Nomination Committee has recommended an increase in the line commitment expected of the Chairmen of the Audit & Risk and Remuneration Committees and, in recognition of that, the annual fee for challing those committees has been increased from \$5,000 to \$8,000, Non-Executive Directors do not receive any performance-re-benefits and no increase to other elements of the Non-Executive fee arrangements have been made.

There is a formal and transparent procedure for developing Executive remuneration and for determining individual packages

The Remuneration Committee, comprised wholly of independent Non-Executive Directors, is responsible for Independent Non-Executive Directors, a responsive RV selfing our Frecutive team's remuneration, including performance conditions, and for determining the extent to which relevant largets have been mell, it consults with shareholders, in particular when changes are proposed, and has done so recently in respect of the remuneration policy that he already and the formular consults of the the second of the Anguard. that is submitted for shareholder approval at the Annual General Meeting to be held on 12 April 2018.

The Remuneration Report on pages 68 to 85 describes in more detail how the Remuneration Committee discharges these duties.

Engaging with Stakeholders

The McColl's Board has responsibility for ensuring that dialogue with shoreholders and other stakeholders is active and based on a mutual understanding of objectives

This year McColl's has considerably enhanced its investor relations activities. The programme has included individual meetings with investor, investor presentations, store visits and a capital markets day. The Board receives regular reports on the investor relations programme and as part of this, shareholder views are fed back to the Board.

Specific consultations are undertoken from time to time with our mojor shareholders. The most recent of these was undertoken in relation to proposed changes to our remuneration policy.

The Board is also conscious that the views and interests of other stakeholders in the business are important. Engaging with those other stakeholders is an aspect which the Board recognises could be improved. In particular we are looking of how we can enhance the Board's engagement with colleagues across the business. McColt's general meetings are used to encourage Investor communication and participation

The McColl's Board recognises that our shareholders are a key group of stakeholders in the bushess and their views and engagement are important. The Annual General Meeting provides an essential appointify for shareholders to meet directly with our Directors and, in particular, the Chalmen of our Committees. We publicise the autoome of praxy votes received in advance of general meetings.

Shareholders who wish to raise issues with the Company may contact us via email investar, relations@mccolls co.uk.

Approved by the Board and signed on its behalf:

Angus Porter Non-Executive Chairman

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nvestor Day

in 2017 we commissioned IGD (Institute of Gracery Distribution) to conduct some research on how convenience shappers value time, and in May we hosted an event for investors and airly analysts where we presented the results. We also provided an update on our strategic plans.

Nomination Committee report



Our balance of skills, experience, qualifications and diversity remains appropriate to the strategic ambitions of the business."

Angus Porter Nomination Committee Chairman

Dear Shareholder
On behalf of the Namination Committee, I om pleased to present our report for 2017.

pleasm our export not zon.

During the year, a key focus was the recruitment of an additional independent Non-Executive Director. Our search placified the stills and a linibules identified as likely to enhance the Board's ability to shape and deliver the Group's strategy for growth, as well as to improve the independent nature of the Board and its Committees. As reported below, after conducting an external search, we were delighted to recommend the appointment of Jens Holma.

Committee composition and effectiveness

Committee composition and effectiveness Following Jomes Lancoster's resignation from the Board, the Nomination Committee now comprises myself as Chalman logether with three Independent Non-Executive Directors and the Chile Executive. The Committee is actively supported by the Company Secretary.

As part of the Board's externally-facilitated performance evaluation which concluded during the year. The Nominotion Committee also reviewed its own performance. The teasts of this exercise will continue to shape the future activities of the Committee.

Attendance at Nomination Committee meetings during the year is indicated in the table below. Three meetings were held during the year.

| ,, ~~ ~ |
|----------------|
| ~~~ |
| 444 |
| ~ |
| , 77 |
| 444 |
| |

and activities
The Nomination Committee's responsibilities, which are set out in full in the Committee's farms of reference (available from www.mccollspic.co.uk/committees), and the activities fitrough which the Committee has discharged those interesting the committee of the committe responsibilities, are explored in more detail below

As well as reviewing its terms of reference during the year, the Committee also considered its performance and reviewed the outcomes of the Board evaluation process as a whole. The performance evaluation was concurred by Detailtie and its findings informed a number of aspects of the Committee's work during the year. A further Internal Board evolucition has been carried out, which is described an page 57.

The key matters considered at each of the Committee's meetings during the year are summarised in the following table.

Composition of the Board and its Committees This year has been another year of change for the Board. The composition of our Board is now fully compliant with the Code's higher standard of independence requirements that apply to FISE 350 companies.

Our previous Chairman, James Lancaster, stepped aside from that role at our Annual General Meeting in April 2017 atthough he remained a Non-Executive Director until his resignation on 3 October 2017, Following discussions and resignation of the Nomination Committee conducted in my absence, and based upon a written role description, I was appointed James' successor as Chairmon of the Board.

The Committee also led the search and selection of an The Committee also led the search and selection of an additional independent Non-Executive Director, Jers Hofma, and was assisted in this recruitment by external consultancy, insitio Partnership. Insitio Partnership has no other connection with the business and is accredited under the Women on Boards' Enhanced Code of Conduct for Executive Search Firms. Anally, the Nomination Committee also reviewed the composition of the Board following James Loncaster's resignation from the Board in October and concluded that, at this time, no recommendation would be made to the Board for recruitment of an additional Non-Executive Director to replace him.

As part of these activities, which might be described as the central functions of the Nomination Committee, the Committee reviewed the composition of the Board and its Committee to provide assurance that our bolance of skills, experience, qualifications and diversity remains appropriate to the strategic combitions of the business and the challenge if faces, in particular, in making the recommendation to appoint Jens Hofma, the Committee took account of his expertise in consumer goods and the tood service industry as well as his in-depth experience of grawing multi-site businesses.

Our Non-Executive Directors' key skills

| Meeting date | Key agenda items | - } |
|--------------|---|---------------|
| Feb | review of Non-Executive Directors independence consideration of suitability of Directors for re-election at the Annual General Meeting search and selection of new Non-Executive Director recommendation on appointment of Chairman of the Board performance evaluation | Graph removed |
| Apr | recommendation on appointment of Non-Executive Director review of 8oard Committee composition | |
| | • review of Directors' conflict of interest outhoosations | · L |

Nov

- review of Non-Executive Directors' time commitment
 review of Nomination Committee terms of reference
- careement on future facus on succession planning and talent
- review of the bolonce of the Board

Independence, interests and commitment The Committee is responsible for reviewing, at least annually, the independence of Board members. Directors potential conflicts of interest, the re-election of Directors of mbers, Directors

the Company's Annual General Meeting and Directors' time commitment.

Nomination Committee report continued

The time commitments required of Non-Executive Directors are set out in their letters of engagement and are 25-30 days per year for the Chairmon and 15-20 days per year for the Chairmon and 15-20 days per year for other Non-Executive Directors. Following review by the Nomination Committee. It has been recognised that has been leading the Nomination Commitments are not sufficient to enable the Chairmon of the Audit & Risk and Remuneration Commitment to they perform those roles in addition to their other duties. Accordingly, it has been decided to increase the required time commitment for those includeduis by an exitor five days per annum. Reflecting this change, the annual fees that are post for chairing the Audit & Risk or Remuneration Committee have been increased from \$5,000 to \$8,000.

The Committee reviewed all Directors' interests and concluded that conflicts of interest have been appropriately disclosed and outlinoised. Following the Committee's recommendations on these motiers, the Board has confirmed that it considers all Non-Executive Directors to be independent and has proposed all Directors for re-election of the Company's Annual General Meeting to be held on 12 April 2018.

Induction and Board development As part of the Board and Committee externally-facilitated evaluation exercise concluded during the year. The effectiveness of existing induction and development activities was assessed and found to be adequate. Upon recruiment, Jens Holmp commenced a formal induction process that has involved providing him with background information about the business and its regulatory environment through, for example, the sharing of reports and governance clocuments. Face-to-face meeting were arranged with other Directors, key personner within the business and its activisms and site visits were undertaken.

The angoing development of Board members is also a priority and regular in-depth reviews are undertaken to ensure that the Non-Executive Directors have a full understanding of the business specific functional strategies and projects, changes to the regulatory environment and market developments. Additional development activities are planned over the coming months including various site vidits, attendance of our annual conference and an update on the evolving governance landscape for fisted businesses.

Succession planning, talent management and diversity Feedback from the last Board and Committee evolution indicated that the Board and Naminalian Committee's visibility of, and input to, succession planning and tolent management processes could be improved. The Board received a presentation on the Group's colleague plan during the year which addressed a number of relevant Issues including succession within the business, the Identification and nutruting of latent, and the diversity and inclusion. agendo. The Committee has determined that these are areas on which there should be some additional facus during 2018.

The Board and Namination Committee are committed to ensuing that inclusion and diversity, including gender diversity, are fully supported at Board level and throughout the business. We recognise that an organisation that embruces difference will benefit from the range of perspectives trought by variety of bockground and other influences. Accordingly, all appointments are based upon an assessment of the skills, qualifications and experience at includuols. It is not the Board's policy to establish a quoto of variety for appointment.

A number of wider initiatives have been established within the business during the year to ensure that we support our colleagues to achieve their applications and potential. Some of these are aimed all ensuring that we provide good support to women, windever stage they are at in their title and career, to succeed in the warpholoce. More default about our colleague engagement and initiatives and plans to support and develop colleagues can be found an pages 39 to 41.

As a business. McColl's is a significant employer of women, like many other organisations, at McColl's women are underrepresented at senior management tevets but it is good news that more than holf our stores are monoged by women. A facus group was not to team from the real experiences of our fermale colleagues, and we have been analysing the data gothered for our gender pay ago reporting to understand better where efforts need to be more focused.

Details of our gender pay gap are provided on page 41.

This report was approved by the Nomination Committee and signed on its behalf:

Angus Porter
Nomination Committee Chairman

Board Diversity

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The Chairman was address
Independent on obseinment

62 McCall's Rolell Group pic Annual Raport and Accounts 201

Audit & Risk Committee report

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We recognise that a culture that encourages high standards of conduct will reduce the risk of wrong-doing within the business.

Sharon Brown Audit & Risk Committee Chairman

Dear Shareholder

I am pleased to present the Audit & Risk Committee's formal report.

Developments in the business this year have continued apace and our strategy for the future remains ambitious (see page 20 in the Strategic Report). Whilst our plans for the business are exciting, we must remain particularly mindful of the risks and pitfalls that a fast-developing business can face and ensure that controls are sufficiently robust and that behaviours are appropriate. During the year, the Committee's remit for risk oversight was extended following a review of its terms of reference. To reflect this the Committee was renomed the 'Audit' & Risk Committee'.

The Audit & Risk Committee leads the Board's facus on mothers of risk, as well as an integrity of the Group's financial reporting, and has been busy auring the year in ensuring that we discharge our responsibilities corefully. The Committee's report which follows provides information on how we have done so.

McColl's is a business which has long prided itself on the voluable role if plays within the neighbourhoods we serve. Our calteagues, whether in stare of behind the scenes, core about the business, our customers and the community. During the year, four new corporate values (see page 14) which capture these great qualities were endarsed by the Board.

We recognise that a culture that encourages high standards of conduct will reduce the risk of wrong-doing within the business. The Audit & Risk Committee has therefore been pleased to help the active implementation of these new corporate values by supporting their inclusion in some key policies which govern the way in which McColl's does business.

The make up of the Audit & Risk Committee and the skills we collectively bring to our work, the ways in which we have performed our role, the key mothers that we have considered and the recommerciations that we have made to the 80ard are described in the remainder of this report.

Sharon Brown
Audit & Risk Committee Chairman

Audit & Risk Committee report continued

Committee composition and effectiveness
The balance of skills, knowledge and experience of
Committee members is a key factor in the Committee's
effectiveness. As part of the Board's externally-facilitated
performance evaluation which concluded during the
year, the Audit & Risk Committee also reviewed its own
performance. The Audit & Risk Committee has confirmed
that the collective financial and sector experience of its
members is considered to be appropriate, relevant and
sufficiently vecent to enable the Committee to discharge its
esponsibilities in full.

| | Maeling offendance |
|---|-----------------------|
| Sharen Brown Audi & Risk Committee Chairman Independent Non-Executive Director Member of the Charletea Institute of Management Accountlants Previous experience as a Finance Director Chairs the Audi Committees of a number of other companies | V |
| Georgina Harrey Audit & Risk Committee Member Senkor Independent Director | 4444 |
| Jens Hatma Audil & Risk Committee Member since 1 July 2017 Independent Non-Executive Director | - |
| Angus Porter Audil & Risk Committee member until 1 July 2017 Chairmon of the Board (Considered Independent on appointment) | √ |

The biography of each member of the Audit & Risk Committee can be found an page 51.

Audif & Risk Committee's responsibilities

The Board has delegated a number of responsibilities to the Audif & Risk Committee in order to provide the Board and Shareholders with osurance that he vintancial and risk matters are being overteen and chollenged by Independent Non-Executive Dilectors who are not involved on a day-to-day basis with the management or control of those functions. The Committee overtees francial reporting, external audit and internal controls, and reviews factors that indisence the effectiveness of the external Audifor, for example their independence. The Audif & Risk Committee is responsible for making recommendations to the Board on a number of different mottes including on the appointment of the Company's external Audifor, approval of financial disclosures, including the Annual Report and Accounts and intertring financial Statements.

in addition, the Committee has responsibility, in the obsence of a separate risk committee, for overlight of six and risk management systems, it reviews some of the Company's key policies to ensure that wrong-doing such as bribery and factor is, as far as possible, prevented and, where it occurs, is detected and (lessons are learned. As part of this, the Committee is responsible for ensuring that there are effective arrangements in place to enable colleagues to speak up in confidence it they become aware of any wrong-doing occurring within the business, including any conduct that is Begal.

The Committee undertook a thorough review of its terms of reference during the year and adopted several changes to ensure continued compliance with best practice. A copy of the Cammittee's terms of reference are ovoidable on the McCott's website at www.mccottspic.co.uk/committees.

Audit & Risk Committee's activities
Given its extensive remit. It is vital that the Audit &
Ask Committee arganises its lime so as to cover at its
responsibilities regularly. Agencias are planned, with
the support of the Company Secretary, to ensure that
the responsibilities set aut in the Committee's terms of
reference are fully discharged of the most appropriate
time in the annual calendar. For example, the Audit & Risk
Committee conducted a full review of the risk register and
risk management fromework in advance of the Board's
strategy meeting in order to inform the Board's consideration
of startegic plans.

Planning the year ahead also helps ensure that less timecritical matters can be spread evenly across meetings so that adequate time can be provided at meetings for full alscussion. The way in which the Audit & Risk Committee divided list time during 2017 is summarised in the table of key agenda items on page 65.

Stratogic report (Governonce) Rhoncar statements

| Meeting date | Key agendo items | |
|--------------|--|--|
| | year-end external audit outcomes droft Annual Report and Accounts 2016 and related matters | |
| | external Auditor Independence, Objectivity and reappointment | |
| Feb | principal risk disclosures | |
| | Committee performance evaluation | |
| | | |
| | half year external review outcomes | |
| | half year 2017 onnouncement and related matters | |
| Jul | dsk register | |
| Jui | Committee terms of reference | |
| | policy on related party transactions | |
| | · year-end external audit scoping | |
| | itsk register as background to the Board's strategy review | |
| 0-4 | policy on provision of non-oudif services by the Augitor | |
| OCT | | |
| | • year-and external audit plan | |
| | key accounting policies | |
| | figureial and internal controls | |
| Nov | r itsk management systems | |
| - | Consideration of the requirement for an internal audit function | |
| | | |
| | compliance, floud, whistleblowing, bribery incidents review | |
| | policies on specking up in confidence, onti-bribery and employment of former employees | |
| | of the external Auditor | |

Making sure the Audit & Risk Committee is well informed The information that is provided to the Audit & Risk Committee is key to ensuring that Committee members are sufficiently well informed to enable them to form a reasonable view of the matters they are considering. Written reports are provided in a avance and meetings are attended, by Invitation, by the Chairman, Executive Directors, external Audit Parties and others so that the written executions to officers are and others so that the written executions to different end of the so. reports can be discussed and challenged.

Regular opportunity is also provided for the Committee to meet with the Auditor in the absence of management.

Between meetings the Chairman of the Audit & Risk Committee receives regular updates from the Chief Financial Officer relating to Audit & Risk Committee matters and responsibilities.

Another source of assurance to the Audit & Risk Committee could come from an internal audit function which the business does not currently have. The Audit & Risk Committee reviews annually whether it would be appropriate for an internal audit function to be established. During the year the Audit & Risk Committee received a report on the existing controts within the business and, after discussion, concluded that it was not necessary to establish an internal audit function at this stage. This decision will be reviewed again in 2018.

After each Audit & Risk Committee meeting, actions are clearly identified, trocked and reported back to the Committee as progress is made in completing them, the Committee Chairman reports to the Board on the main items discussed at each meeting, including recommendations on any items requiring further consideration and decision by the Board. The Board also receives copies at the Committee's full minutes.

Audit & Risk Committee report continued

Non-oudit services

Non-oudil services
The assurance provided by life external audil process
is key to ensuring confidence in our financial reporting.
The Audil & Risk Committee Therefore regards the continue
independence of the external Audicia or suitally important.
During the year, the Audil & Risk Committee undertack o
constituted but of the Confidence Into according During the year, the Audij & Risk Committee undertook o careful review of the Group? spolicy on the provision of non-oudil services by the external Auditor and made adjustmen in a number of areas to ensure the policy was clear and robust. In particular, there pie specific services identified that are prohibited and may not be provided by the external Auditor in any circumstances. These include (but are not limited to) all tax services, bookkeeping, payroli, executive recruitment, internal audit, internal control and risk management, expert services (beyond audit) and voluations.

Where the external Auditor provides non-oudil services which are not prohibited, the Audit & Risk Committee has established as part of the policy that, other than in exceptional circumstances, the total cost of all non-oudil services provided by the external Auditor must not exceed 70% of the cast of stabutory audit services (cased on the overage of the last three years). The first may only be exceeded if the Audit & Risk Committee is solisted the external Auditor's independence will not be compromised. external Auditor's independence will not be compromise as a result and believes that the Auditor is best placed to undertake a particular please of non-audit work.

Groot removed

Audit and non-audit less are shown nere and disclosed in note 6 to the financial statements.

The non-oudit tees paid during the year related to pensions me non-dutin ries pad during the year reading to persion odvice. Independence was stregulated by ensuring that the Delattle learn that provided the pensions advice did not perform any pension colculations or make any management decisions. Their work consisted of corporate advice and vias not relied upon in the preparation of the Brancial statements.

Auditor re-appointment

Auditor re-appointment The decision whether to recommend re-appointment of the external Auditor is reviewed annually. The Audit & Risk Committee has recommended final, for 2018, the incumbent external Auditor, Delottle LLP, be re-appointed. This decision was made after considering, amongst other things, the effectiveness of the audit learn and its key members including the Audit Partner. The Independence of the firm and the audit fees charged.

The current Audit Partner. Suxie Kooner, was appointed in 2014. Detailte was first appointed as the Group's auditor in 2014. Detailte was first appointed as the Group's auditor in 2004. At that point the Group was a private business but, following the Group's isling in 2014, the Group is now also subject to regulatory requirements on audit re-tender. Accordingly the Group's external audit arrangements need to be re-tendered no later than 2024. However it is currently planned that the re-tender with be carilled out in time for the audit of the 2019 Annual Report and Accounts. The Audit & McCornotties will be carried to the extender of the 2019 Annual Report and Accounts. Risk Committee will provide updates on these timings in due course ensuring that the process allows sufficient lime for a well-ordered lender.

Significant occounting judgements and uncertainties considered by the committee during the year summarised below are the most significant issues considered by the Committee in respect of these financial statements by the Committee in respect of these translations statements and how these issues were oddressed, having reviewed the oudit pion initiatly and considered and discussed the draft francial statements and disclosures in the tight of the external Auditor's work and findings, the Audit & Risk Committee were satisfied with the significant accounting judgements made in preparing them.

Major state acquisition pragramme
During 2017, the Group completed its occusition of 298
stores as agreed in 2016. Each individual state was assessed
as a going concern and acquisition accounting was
considered during the year-end audit and the Committee
was solitified that the acquisition met the definition of a
business combination to which acquisition accounting
should be applied. The Committee reviewed the actions
taken to verify the fair value assessment of assets including
intongible assets and goodwill and were salisfied with the
key controls that were used to ensure that reasonable
juagements were applied.

Treatment of supplier income

The business has arrangements with a number of different suppliers which adds to the inherent complexity. Judgements are in porticular required where payment periods are not concurrent with the financial year and occurate become necessary. The design and implement of relevant controls were assessed in order to provide

Outline timetable for audit tender

| Autumn | Winter | 2019 | Summer | Autumn | Winter |
|--------------------------|---|--|---|---|---|
| 2018 | 2018/2019 | String | 2019 | 2019 | 2019/2020 |
| Audit tender planning | 2016 audit corried out by incumbent Auditor. Detailte LLP | Publication of 2018 Annual Report and Accounts and commencement of audit tender process | Selection of Auditor confirmed and liansilian commenced if new firm appointed | 2019 audit planned and preparatory work carried out | 2019 audit conted out by new Auditor |

assurance that the occupils made are appropriate, and consistent with the terms of relevant supplier contracts. The extent and nature of the oudit procedures and testing were also reviewed.

Presentation and classification of results In reviewing the presentation of acjusted profits, the Committee fully recognise the importance of ensuring that the rationate applied in identifying items for adjustment is alear, appropriate and consistent with Group's accounting positions. The most significant items of adjustment are identified in the Financial Review on page 34 and in the Audit 8 Risk Committee challenged and debated the appropriations of each of these significant adjusting items with Management and sought an explanation of the judgement made and confirmation that a consistent Group policy, which also took account of market norms to ensure the treatment was consistent with best practice and the practice of others in our industry, was applied to treatment of such items. The Committee was obso mindful of the need for adequate disclosure. The inclusion of relevant defined terms in the glassory is helpful in this respect.

Management override of controls

Management override is a presumed risk for any business. The external Auditor tested the appropriateness of journal enthes recorded in the general ledger and other odjustments made in the preparation of the financial statements and reviewed accounting estimates for evidence of bias. During the year, the Committee had also received a detailed report on the financial controls within the business.

Arrangements for speaking up in confidence Consistent with the McColl's values, the Group seeks to operate according to the highest ethical standards. An important aspect of this is ensuring that, if a calleague becomes concerned about suspected wrong-doing within the business, they are aware of how they can report their concerns, in confidence, so that the matter can be investigated and dealt with appropriately.

During 2017, the Audit & Risk Committee reviewed the Group's policy for speaking up in confidence and made changes to emphasise the Board's commitment to decling with

such incidents properly, to reassure colleagues who may consider reporting a concern that they can do so without fear of detriment, and to make the policy mare readily understandable and easy to use. The revised policy has been incorporated into the Gioup's colleague handbook.

The Committee considers the policy for collectues to speak up in confidence and the procedures that support if to be oppropriate for the size and scale of the business.

Conclusion

The Audit & Risk Committee has advised the Board that the processes in place to ensure that the Annual Report and Accounts, when token as a whole, is fair, tolanced and undestandable, are adequate. The Committee is also satisfied that appropriate governance continues to be applied to the Company's systems of Infernal control, risk management and other compliance areas.

Approved by the Audit & Risk Committee and signed on its behalf.

Sharon Brown Audit & Risk Committee Chairman

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Remuneration report



Incentivising responsible delivery of an ambitious strategy.

Georgina Harvey Remunaration Committee Chairmon

Dear snareholder.

Lom pleased to present the Directors' Remuneration Report for the financial period ended 26 November 2017. This report has been prepared in accordance with the Large and Medium-sized Companies and Group (Accounts and Reports) Regulations 2013, as amended, and the principles of the UK Corporate Governance Code.

In its discussions, the Remuneration Committee has been mindful of the pay and conditions of colleagues across the wider Group. The announcement of new roles of National Minimum Wage and National Living Wage from April 2018 have been reflected in uptils for our colleagues in store of, or everage, 20%, For our head of office and field staff colleagues, average increases in salary of 2% have been implemented from Jonuson 2018.

Our work has also been informed by the gender pay gap analysis and data presented to the Committee during the year. The data and an accompanying narrative will be separately published as required by the regulations but the Committee was relatively pleased to note that the mean pay gap across the business was small at 3% (see page 41). As a business we are a significant employer of warmen, with over half our stores managed by females. There is always more to do however, and our colleague plan (see page

39-40) is designed to drive further improvements into our colleague experience

Strategic background
During the year we have benefited from a period of stability will him he Executive team which has enabled encouraging orgets to be made in delivering our strategy for growth. Supported by our excellent calleagues, during the year the Executive Directors ochleved the smooth transition of the 298 stoies we acquired to the McCoff's band and negatioted a groundbreaking wholesole arrangement which will see the much aloved Soleway brand relounched exclusively in McCoff's stores. They also inclided and commenced on ambilious programme of store enablishments.

Delivery of these exciting strategic projects will continue during 2018. The utilimate aim of these indictives is to improve our offering and customer experience, that will in turn drive bester francial performance.

Alignment of our Executive Directors' interests with those of shareholders is at the heart of our approach to remuneration. As well as appropriate performance-retoted rewards, in our new policy we propose to strengthen our shareholding guidelines to 200% of solary, supported by a new part bonus deferral requirement.

Annual Bonus Plan

annual sonus Pran. We are always mindful of the positive role that the right remuneration and reward structures can play in incentivising responsible delivery of an ambilious shortegy. The annual bonus for 2017 was linked to both sterching openfit profit targets and the strategic priorities of the business, including the ochievements described above. Based on performance during 2017 (see page 81), the Executive Directors will receive on annual borus for the year of 15% of basic solary relating to achievement of the strategic objectives for the year. The Executive Directors proposed that the Remuneration Committee make no payment in respect of achievement of the financial target far the year and the Remuneration Committee approved their proposal.

For 2018, the performance conditions set for the annual bonus are again based on achievement of operating profit targets and strategic objectives. Well defined qualifative and quantifative measures will enable on objective view to be reached on the degree to which the latter are achieved.

The strategic objectives and the underlying measures which will inform our judgement on the extent to which they have been achieved are described further on page 81. In summary they are rollout of the new supply arrangements and Safeway brand, delivery of our 100 store refurbishment project and implementation of a new customer plan.

Together, these three priorities will provide the vital building blocks for delivering the Board's long-term strategic vision of making McColl's your neighbourhood's fovourite shop. Their inclusion as performance measures in the annual bonus plan provides assurance that the Executive team will be focused not only on delivering the current year's financial targets but also on establishing the foundations needed for sustainable future growth.

The importance of ensuring the Executive team's efforts are belonced in this way has been reflected in an adjustment of the proportion of Donus that is dependent on the strategic objectives. For 2018, 30% of the bonus will be based on achievement of the strategic measures with the remaining 70% dependent on operating profit. Previously, 80% of the bonus was poyoble if the stretch torget for operating profi was achieved. However, as in previous years, no element of the bonus will be awarded unless at least threshold operating profit is achieved. 100% of basic solary is the maximum povable under the blan.

Long Term Incentive Plan

in 2018, awards made in 2015 under the McColl's tong Term Incentive Plan (LIPP) will vest subject to achievement of performance concilions based 70% on EPS and 30% on 15%. The EPS target for the three financial years ended November 2017 was not achieved and, accordingly, 70% of the LIPP. 2017 Was not achieved and, accordingly, Yuk of the Unit owards are not expected to vest. The remaining 30% of the 2015 awards were dependent on 15% performance. As can be seen from the graph on page 84, total shareholder return has outperformed against the relevant groups and accordingly, subject to Remuneration Committee approval. 30% of the 2015 LTIP awards is expected to vest. Executive Directors will be required to hold the shares acquired from these awards for a minimum of shares acquired from these awards for a minimum of two years or langer if needed to achieve the Company's shareholding guideline.

During 2017 we made a grant under the LTIP subject, as In previous years, to performance conditions whereby vesting will be subject to achievement of EPS (70%) and TSR (30%) targets. The TSR measure is colculated relative to the combined constituents of the FTSE All Share General Retailers Index and the FTSE All Share Food & Drug Retailers Index.

The Remuneration Committee continues to believe that this combination of measures helps to reinforce delivery of the Company's growth plans, For the EPS element of the 2017 LTIP awards, 25% will vest for three-year cumulative EPS of 60.4p and will vest in full at 68.6p. The Remuneration Committee considers that these targets will provide Executive Directors with an appropriately challenging and meaningful incentive to detiver performance aligned with shareholder expectations. Seyand the three-year performance period, an additional two-year holding period applies to any shares that vest for Executive Directors

During the vecr, James Lancaster, who had previously received on LTIP award whilst Chief Executive, srepped down from the Non-Executive Directorship that he had assumed on retirement from his Executive role, James' LTIP options lapsed without vesting as a result of his resignation from the Board

Remuneration policy

This year we are required to present a refreshed remuneration policy for approval by shareholders at the Compa Annual General Meeting, Therefore, as well as its regular work, the Remuneration Committee has undertaken or and benchmarking exercise of Executive remuneration. orrangements with the assistance and guidance of our acutsers, Kepter. A small number of adjustments to the existing policy are proposed, as described in the Directors' remuneration policy report on pages 71 to 77. We are grateful to the shareholders who actively porticipated in our consultation exercise on these proposals and whose feedback added additional focus to our determination to ensure performance targets remain appropriately stretch

Penaing approval of the new remuneration policy, no change in Executive Directors' remuneration has been made save for an annual increase in basic solary that was implemented with effect from January 2018 in line with other head office colleagues.

Annual General Meeting

The Remuneration Committee presents its remuneration report on pages 68 to 85. At our Annual General Meeting, which will be held on 12 April 2018, the first section, which sets out our proposed changes to the remuneration policy, will be submitted for approval by shareholders. At the same meeting, the second section of this report, the annual report On remuneration, which details the largementation of our policy, will be subject to an advisory shareholder vote.

Yours sincerely

Georging Harvey

Remuneration Committee Chairman

Remuneration report continued

Remuneration at a glance

The following is a summary of the key components of Executive Directors' remuneration and their single figure total remuneration for financial year ended 26 November 2017.

Key components

fixed pov

| | Basic solary | Pension benefits | Olher benefits |
|---------|--|--|--|
| Purpose | To other one salon tetent of the right collers and with the ability to contribute to strategy, by ensuring back solories are competitive in the retevant totant market. | To provide post-retirement benefits for porticipants in a cost-efficient manner. | To provide a competitive and bolanced package of benefits. |

Vorlable pay

| | Annual bonus | Long Term Incentive Flori (LTIF) |
|---------|---|---|
| Purpose | To incentifise facus on achievement of steetch profit largets as well as the delivery of key strategic priorities for the year. | To align the interests of Executives with shareholders in growing the value of the business over the long term. |

Single figure for total remuneration of Executive Directors (£'000)

| · | Gloph removed | |
|---|---------------|--|
| | | |

- Janotron Mile: was promoted from Chief Financel Officer to Chief Executive on 1 April 2016
- Synan fullip was appainted Chief Prancial Officer on I Aon 2014.
- These figures one described in more detail on page 80.

Directors' remuneration policy

This report sets out the Remuneration Committee's proposed policy on remuneration for Executive and Non-Executive Directors which is to be submitted for approval by shareholders at the Annual General Meeting on 12 April 2018, if approved, the policy described below will apply from that date for a period of three years.

apply from that agree for a general at thee years. The proposed policy has been devised taking account of existing arrangements, the results of a benchmorking exercise underfolken by the Company's remuneration covisers and their guidance on current best practice and the views of shareholders. The Remuneration Committee key objective has been to ensure that our proposed policy will serve the business and its shareholders well and that this can best be done by incentifising appropriate behaviours and management focus on strategic and financial objectives and by remaining affractive as an employer to our successful ream and, when necessary, their successors.

The proposed policy retains the key fixed and variable pay elements that comprise existing arrangements but, amongst other things, proposes on uplift from 40% to 50% in the amount of on-target banus pay out, together with the introduction of mondatory defends of the bonus in part into McColl's shares that must then be held for three years. This will help Executive Directors achieve the higher shareholding guideline, which we are proposing is increased to 200% of solary in line with best practice.

The full proposals, which are authined below, are intended to strike a better bolance than the current arrangements between the need to have sufficiently competitive remuneration arrangements to enable retention and motivation of executives with the right stills and experience, but also ensuring into Executive pay is strongly aligned with shareholder interests and incentivises delivery of long term success in the business.

Policy table
The key components of the proposed remuneration policy Including differences from the existing arrangements are described below.

| | Basic calgry | Pension | Other benefits |
|------------------------------------|--|--|--|
| Purposa and link to strology | To office; and ration tolent of the right collars and with the ability to conflict the ic shalegy, by ensuring base extends are competitive in the relevant tolent market. | To provide post-rettement benefits for participants in a cast-efficient manner. | To provide competitive benefits for each role. |
| Operation | Basic solaries are reviewed annually, with reference to individual performance, exparience, market competitiveness, solary increases acious the group and the position haddes's experience, competitive and critically to the performance of the business. Generally, the case for making any increases is considered annually. | All the current Executive Directors receive a solorly supplement in feural pension but in the case of the Chief Financial Officer, his supplement is educated by the ombour; that is contributed towards his participation in the Gioup's cellinate contribution scheme. Any new feecutive Director would be eligible to participate in that scheme (or any replacement scheme) or to receive a solarly supplement in figural pension provision. | Benefits may currently include the provision of a cor or cor ollowance, fuel, private medical reurience and the assurance Reasonable relocation, trout and substance allowances and other benefits may be provided based on Individual circumstances. |
| Maximum | Executive Directors' solary increases with normally be in line with intose for the wider embasses population. However, larger changes to salary may be made where there is a change in role or insponsibilities or a spriftcont more intosegoment. An additional pay increase of approximately 4% is proposed to be made during 2018 for Shorn Anier to dign the Chief Financial Officer's basic solary with mot of the Chief Operating Officer. | Pension contributions vary based on includual discurristances. Pension benefits will be capped or 20% of solars, excluding legacy caregogeness for the current Chief Executive. Further denote are set out on page 84. | These benefits are sait at a level that is comparable to market produce. The Committee retains the absolution to amend benefits in exceptional clauminances or in obsumptiones where factors outside of the Golopis control hove marketily changed (e.g. notices in showance premiums). |
| Performance metrics | trianidual and Gioup performance à taken into account when actermining appropriate talutes. | None . | None. |
| Changes to existing potter | No change. | No change | No change. |

fixed pay

Directors' remuneration policy continued

| | Vertei | sie poy |
|-----------------------------------|--|--|
| | Annual bonus | Long Term Incentive Plan (LTIP) |
| Purposo and Unk la strategy | In locus Executive Disectors on ornite-ring stretching profit orgatis as wall as delivering the strolegic outsiness pholities for the financial period. The positiot delerated to bonus into strolegic is interested to further origin Disectors, interests with those of stroleholders. | To origin the interests of Executive Effections with those of thereholders in susteinably growing the value of the business over the long term. |
| Operation | Performance measures and largets are set prior to at shartly offer the start of the financial period. At the end of the flamonicial period, the flamonication Committee will determine the strent to which the talgets have been achieved. One-Initial of the award after lax will be determed into shares that the talgets have been achieved years, with the executed after lax will be determed into shares that must be retained to to peaked of these years, with the executed paid in cost. The Committee has discretion to reduce the borus in the event of serious financial missionement or gross indicational. In externe cases of glass misconauct, the Committee may older back annual bahus polyments previously made. | The plan provides for control towards of performance shares to eligible positicipants. Vesting it based on since-year politomance. Executive Directors resisted moies one subject to an additional two year habiting celectors being reterested to participants. The control telephone to perform the provided provided the provided provided to provide the control towards (including those in a notificing period), of towards the opportunities for future dividuals in case of setting shared brackle maked in a provided period to the case of setting shared to setting shared to set on the shared shared shared would have been politically the setting period on sharest feature shared to the value of dividends that would have been politically the setting period on sharest feature shared to the value of dividends that would have been politically the setting period on sharest features. |
| Maximum | The maximum bonus apportunity for Executive Dilectors is up to 100% of salary 10% and 50% of maximum wit well for threshold and an larger performance respectively. Stratch largers apply to the 40 monor. 70% of the award for 2016 will be based on achievement of focus approfiling and? targets, the temptring 30% of the award for 2016 will be based on achievement of stratage performance measures. Neither element will pay out if the threshold operating profil is not achieved. | Awards may be made up to a maximum of 150% of salary in normal circumstances and up to 250% in exceptional circumstances. For the 2018 financial period Executive Disectors' awards will be 150% of salary. |
| Pertamance Metaks | The majority of this annual bonus will be based on achievement of a structural profit target. The remainder will be based on strategic personnance measures, estected consults by the Remuneration Committee to reflect other stey personnance indication and strategic personns for the process. The latter is intended to ensure that Essecutive Directors malarity in a current year known contact regists, but also an larget-term sucategy goods to drive uslationable growth. Delake of the measures used during the person the review are set out on page 81. The Committee not account of the personnance of the consistency within the limits of the plan. To ensure alignment of pay with the underlying performance of the business. | Awards will vast on achievement of financial performance measures, measured over a three-year performance period, to include born EPS and ISS. FS will reache a weighing in ins ISP and its and ISS. Far line 2018 financial period the weightings on EPS and ISP will be 70% and SIS respectively. ISP will be measured on a oblight in form the period before a devant peer group. Cinet measures and to be consistent in future years to help copture the strategic goals of the business and may be used to confunction with these meltion. Nothing will vost ballow threshold; 25% of each effectively will vest for achievement of threshold performance has increased on a strategic has as to full vesting to achieve inguisers performance. Into committee has the clinication to adjust the farmulat. TIP ovant downwards (as upwards with shareholds consultation) within the finite of the period on a surface of the period of t |
| Changes lo existing policy | Under the posposed policy, the on-longer bonus pay out will be increased from 40% to 50% at solary in line with common models preside. With common models preside. The new policy will also the oduce mandatory defend of analitiks of any bonus pay out into shares that must be held for three years. | No change. |

| | | • |
|------------------------------------|--|--|
| | Shorkholding guidelines | Non-Executive Directors' fees |
| Purpose and link to strategy | To origin Directions' interests with the song-renth thereists of shareholders | (prefect the time commitment in proporting for and offending meetings, the duties and responsibilities of the role and the contribution expected from the Non-Executive Directors. |
| Operation | Executive Directors will be required to build up and retain a minimum shareholding in the Company of least equal to 200% of basic solary | An oit-inclusive annual file it poid to the Chairman An annual base fee is good to other Non-Executive Directors which is inclusive of their membership (but not chairmannish) of all board Committees. Additional files are good to the Chairmen of the Audit & Risk and Bentuneration Committees and to the Sentor Independent Director. Non-Executive Directors do not participate in any incentive schemes, nor do they receive any pension or other beness (other than reasonable out-of-pocitif explants incurred in the proper performance of their quilles). |
| Maximum | To help Executive Directors achieves the required snareholding levels, some mandatory share defeired prohipments have been buts that he workable elements of pay. One-fitted of any future annual borkup poll will be subject to mandatory defend into shares to be held for three years. All share obtains that west under the LTP, but which must be held for a further period of two years prior to exercise, will count towards achievement of the shareholding guideline. | No increases are currently planned for the Non-Executive Director fees othough, following a review by the Nomination Committee of the time committeent expected of Non-Executive Director. The administrates populate for inchrimanish of the Audit it is filled and Remuneration Committee have been increased from \$5,000 to \$8,000 per annum. Future Increases may be considered as a result of the outcome of a review process and roting into account visiter maties factors including time commitment and inflation. There is no restablished including maximum fee but there is an aggregate finit of \$500,000. Further details are set our an pages 80 and 84. |
| Parformonce | None. | None. |
| Changes to existing policy | The physicus lever of the phoseholding requirement will be increased from 100% of solary to 200% of bolic solary. The Shoph on page 77 Bustroles how on Executive Director with no shales might meet the new requirement over time. | No charge. |

Directors' remuneration policy continued

Performance measure selection and approach to target setting Annual bonus targets are selected prior to ar shortly after the start of the financial per Operating profit is considered to be the best measure of the Group's annual financial performance and will continue to determine the majority (70% for 2018) of the annual bonus. The profit larget is calibrated with reference to the Group's budget for the upcoming financial period.

financial period.

The profit larget is supplemented by an element (30% for 2018) based an strategic performance measures which are selected annually to reflect the Group's key strategic priorities for the financial period ahead. For 2018 the strategic measures are transition to the new wholescue supply arrangements and introduction of the Soleway range across the mojority of the estate (excluding the 29% stores acquired in 2017), delivery of a significant programme of 100 store returbishments and implementation of a new customer plan. Clear and specific measures underpin each of these three strategic priorities to enable the degree of successful delivery to be assessed against both auditative and financial inherent induces a pecific impacts on like for like sales for the stores that are transitioned to the new supply orrangements and/or have been refurbished. No banus pay out can be made based upon the strategic measures unless the profit larget is at least achieved at trueshold level.

For the UIP which incentivises delivery of longer-term success. EPS is considered to be the best measure of the Group's bottom line financial performance over this time frame and will always determine the vesting for at least 50% of the overall LIIP award will be based on delivery of EPS largets. TSR will also be coptured to further align the interests of LIIP participants with those of shareholders. For awards granted in 2018, TSR performance, measured retailive to an appropriate peer group, will determine 30% of vesting after three years.

Other times years.

The shold and stretch performance levels under the EPS element of the LIP are set at the start of the three-year performance period. The Remuneration Committee aims to set stretching but achievable targets, toking account of a range of reference points, including broker forecasts and the Group's strategic plan. Performance targets for 2017 owneds are detailed on page 82. The element linked to TSR vests based on three-year TSR compared to a peer group compiting the constituents of the FTSE All Share General Relaties in Mex and the FTSE All Share Food & Drug Retailers Index. Threshold vesting for the TSR element is set at median ranking with the stretch larget set of upper quantile. These targets are in fine with market practice for other isled companies and are expected to capture a range of good to excellent performance for the Gioup.

The Remuneration Committee has established the following performance of justment principies in order for there to be a shared understanding of the process for making adjustments to LTIP performance criteria in appropriate circumstances:

- a. The Committee will consider making an adjustment where a change is recognised as a
 Class I transaction (as defined by the UKLA listing flutes);
 b. The Committee would not make an adjustment where the change results in less than a 5%.
- c. adjustments will be considered between the upper and lower limits defined in a. and b.

The Committee intends to apply these principles in respect of outstanding LTP awards to reflect the 2017 acquisition of the 298 states and will disclose details of any such adjustments offer the end of the relevant performance period.

Differences in remuneration policy operated for other employees. Senior management's remuneration has the same components as set out in the policy, being basic salary, annual bonus, pension, life assurance and other benefit provision. They may also be Invited to porticipate in the LTIP or alternatively the Company's share option plan. Annual bonus arrangements have the same structure but are subject to lower solary multiples, with the potential varying with senionity. Poyout arrangements are based on specific key performance indicators relevant to each job function. Subject to approval of the new remuneration policy, consideration will be given to have an element of mandatory share defend can be Introduced into the annual bonus plan for Senior Managers below Board level. Shareholding guidelines also adopted to un Refail Board members.

All calleagues receive a basic solary and all eligible colleagues are automotically limited to entol into a pension scheme. Store Managers participate in a banus scheme that targets specific key performance indicators for their store.

in addition to the above elements of remuneration, any commitment made prior to, but due to be fulfilled after, the approval and implementation of the policy detailed in this report will be handwed.

retrormance scenarios. The grath pelow provides estimates of the patential future reward appartunities for Executive Directors, and the potential solit between the different elements of remuneration under three different performance scenarios: "Minimum", "Target" and "Maximum",

Executive Director remuneration scenarios for 2018 (5'000)

Groph removed

The potential reward apportunities illustrated are based an the policy submitted for approval at the Annual General Meeting on 12 April 2018, applied to the basic salades in force of January 2018. The projected value of LTP amounts excludes the impact of share price movement or dividend occiual. The assumptions made in illustrating potential reward. apportunities are shown in the table below:

| Performance | |
|-------------|--|
| | |

| scenciio | Fixed pay | Annual bonus | tus. | |
|----------|---|--|--|--|
| Mineroum | Sciory of at most recent review date (1 January 2018), Safary supprements in Seu | No onnual bonus payoble. | Threshold not ponieved (0%) | |
| 1crge1 | of pension contributions of 22.8% and 15% of solarly are poid to the Chief Executive and Chief Operating Officer respectively. A complication of solarly supplement in | On rarge: annual bonus payable (50% of maximum). | Performance warrants threshold vesting for 2018 (25% of malemum) | |
| mumbohi | tleu of pension contribution and a pension contribution, together totaling 15% at salary, is poid for the Chief Financial Officer. | Maximum annual banus payable (100% of sclary). | Pariformance warrants full vesting for 2018 (150% of salary) | |
| | Other benefits as for the mast recent financial | | | |

Approach to remuneration for new Director appointments.

When recruiting or appointing a new Executive Director, the Remuneration Committee may incke use of all the existing components of remuneration, as follows:

| Component | Approach | Maximum opportunity | | |
|----------------|---|---|--|--|
| Bosic sciory | The basic salaries of new oppointers will be determined based on the experience and skills of the individual, relevant market data and their current basic salary. | | | |
| Pension | Naw oppointors will be entitled to purificionte in the Group's defined contribution scheme (or any replacement scheme) or to teceive a solary supplement in I eu of pension contributions. | 20% of basic sclary. | | |
| Other benefits | New oppointees will be eligible to receive benefits in line with the policy which may include (but are not lithited to) the provision of a company car or car allowance, fivel private medical insurance and its assurance. | | | |
| Annual banus | The structure described in the posicy table will apply to new appointees with the relevant maximum being pro-intent to reflect the proportion of employment over the year. | 100% of bosic solary. | | |
| UIP | New oppointees will be granted awards under the LilP on similar terms as other Executives, as described in the policy table. | 150% of bosic solary (250% in exceptional arcumstances). | | |

In determining appropriate remuneration for a new Executive Director, the Committee will take into consideration all relevant factors to ensure that arrangements are in the best interests of the Group and its shareholders. The Committee may make an award in respect of a new appointment to "buy out" incentive arrangements forfelted on leaving a previous employer, using Listing Rule 9.4.2 R if necessary. In doing so, the Committee will take occount of relevant factors including any performance conditions attached to these awards, the listelihood of those conditions being met and the proportion of the vesting period remaining. The fair value of any buyout will not exceed that of the award being forgone.

In cases of appointing a new Executive Director by way of internol promotion, the approach will be consistent with the policy for external appointees detailed above. Where an Individual has contractual commitments made prior to their promotion to Executive Director level, the Group will continue to handur these arrangements, Incentive apportunities for below Board colleagues are no higher than for Executive Directors, but measures may vary. In recruiting a new Non-Executive Director, the Remuneration Committee will, subject to approval of the new remuneration policy proposed at the Annual General Meeting on 12 April 2018, use the policy as set out in the table on page 73.

Directors' remuneration policy continued

Service contracts and exit payment policy

Non-Executive Directors

The Chalmon, Angus Porter, was appointed as a Non-Executive Director on 1 April 2016. Georgina Harvey and Sharan Brown were both appainted as Non-Executive Directors on 7 February 2014 and Jens Holma was appointed on 1 July 2017. All Non-Executive letters of appaintment set out the terms of the Individual's appaintment and are available for or apparament set out the terms of the individuo's apparation on one available to inspection of the Company's registered office and at the Annual General Meeting. They are not eligible to participate in the annual bonus or any equity schemes, nor do they receive any additional pension or benefits (ofther than out of pocket expenses directly incurred in the performance of their role) on top of the fees disclosed on page 80. Non-Executive Directors have a notice period of one month and receive no compensation on termination.

Executive Directors
On 24 February 2014, Dave Thomas entered into a service agreement with the Company Bolh Jonathan Miller and Simon Fuller enlered service agreements with the Company on 1 April 2016. In the case of Jonathan Miller, the contract reflected his promotion from Chief Financial Officer to Chief Executive.

The Committee acknowledges that Executive Directors may be invited to become independent Non-Executive Directors of other quoted companies which have no business recipionable with the Company and that these dulles can broaden their experience and knowledge to the benefit of the Company, Executive Directors are permitted to accept such

appointments with the prior approval of the Chairman. Approval will only be given where the appointment does not present a conflict of interest with the Group's activities and the wider exposure gained will be beneficial to the development of the individual. Where fees are payable in respect of such appointments, these would be retained by the Executive Director.

Each of the Executive Directors' service agreements is terminoble by the relevant individual or the Company on not less than 12 months' prior written notice. Executive Directors may be out on garden leave duting their notice period and the Company can elect to terminote their employment by moking a payment in their of notice equivolent to up to 12 months' bottle solary and benefits. The employment of each Executive Director is terminoble with basic solary and benefits. The employment of each executive Director is terremable with immediate effect without notice in certain circumstances which include, for example, where on Executive Director commits on act of serious misconduct, commits a moterial or persistent breach of any of the terms or conditions of his service a greement, has a bankruptcy order made against him, is connicited of a criminal afternce, is disquadified from acting as a director or acts in a way which may bring the Company or any member of the Group Into disrepute.

The Company's policy an termination payments is to consider the circumstances on a case-by-case basis, taking into account the Executive's controctual terms, the circumstances of termination and any duty to miligate.

Executive Director service contracts are available for inspection at the registered office and at the Annual General Meeting.

The table below summarises how incentives are typically freated in different allouristances.

| Reason for leaving Timing of vesting | | Calculation of vesting/payment | | | | |
|--------------------------------------|--|--|--|--|--|--|
| Bonus . | | | | | | |
| Summary dismissal, resignation | Awards laase | Not displicable. | | | | |
| Good leaver ¹³ | Normality at year end | The annual barus plan for the period under review would normally nove performance measured to the end of the financial period, they deplicate occurrationes. In a Committee may being toward the cide of award is the termination date and base it on performance over the period to rerinhalism. Awards will normally be provided to time unless the Committee determines alterwise. | | | | |
| Change of control* | On change of control, or shortly thereofer, | The annual banus planta, the period under review would normally be paid trained lately and be based on pro-train performance to date, with Committee discretion to treat otherwise. | | | | |
| FLID | | | | | | |
| Summory dismissol resignation | Unvested ovraids and vested awards that have not been called, including snares subject to a holding period, lapse. | Not applicable. | | | | |
| Good leaver ¹ | In line with the vesting schedule of grant. | Unvested LIP shows are normally pro-rated for performance to the end of the performance period. In exceptional circumstances, the Committee may bring torward the vesting data to the letterholden able and vestion performance over the period to terrination. Awards will normally be oxprosed for time unless the committee describings otherwise. | | | | |
| Change of control | Os change of control, | Unwested LIP shares are normally pra-rated for performance to the date of change of control and immediately. Awards wit normally be pro-rated for time unless the Committee determines otherwise. | | | | |

TO all shares subject to distinct or fracting purious will be subject to the Barnumoration Committee's discription and we tore this account the circumstances of the little.

id large) is a perilabant ceasing to be emaloyed by the Group by reason of dealth, eduny, It heeth, adundancy, reliconsmit with the consent of the Group, we ob-notation Committee determines in its absolute discretion (excluding summary dath stell or reflection to join a generality).

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Similagic report (Governance) Anancial statements

anarenorating guidetines
The groph below illustrates how an Executive Director who holds no shores in the Company
might meet the proposed 200% shoreholding guideline over a period of years. Performance
is assumed to consistently result in 50% vesting for the purposes of both the annual bonus
and LTIP.

Value of shareholding as a percentage of basic strary



Consideration of employment conditions elsewhere in the Group

The Committee takes into account the levels of basic solary being offered to colleagues elsewhere in the Group and, when annually reviewing the salary increases and remuneration for the Executive Directors, it looks at what increases are planned for the wider employee population. During 2017, the Committee additionally received information about the Group's gender pay gap. Colleagues have not been consulted in respect of the design of the Group's Senior Executive remuneration policy.

Consideration of shareholder views

Consideration of shareholder views The Committee considers shareholder feedback carefully when reviewing remuneration. As part of its work to propose the new remuneration policy for approval at the 2018 Annual General Meeting, it took advice on current best practice and institutional shareholder guidelines. The Committee also undertook on active consustration exercise with shareholders representing approximately 65% of the shareholder base in line with the Committee's policy to consult with significant shareholders plort to making any major changes to its Executive remuneration structure. Shareholder bodies and advisors were also consulted.

Feedback from the consultation indicated broad support for the proposals. Some respondents sought additional assurance that performance targets would be sufficiently stretching considering the proposed increase in potential. In its responses to these points. stretching considering the proposed increase in potential. In its responses to make points, the Committee was able to make reference to the historically row annual borrus payouts (approximately 13% on overage over the previous three years) as exclence of the Committee's commitment to setting challenging targets. Similarly, whilst the first UIP award made in 2015 has not yet vested. It is not expected to vest in respect of the EPS element (70% of the total) despite the excellent progress made within the business. The Committee also explained that increasing the proportion of the annual bonus that would be conditional upon strategic objectives was intended to ensure that management matrialined appropriate focus between the content of the proposition of the conditional propriation for the conditional progress. on these important initiatives as well as on delivery of current year financial targets.

The shareholders and advisory bacies who responded, in particular, widely welcomed the introduction of mandatory bonus deferral and the proposed increase in the shareholding guideline to 200%.

Annual report on remuneration

Remuneration Committee composition
The Remuneration Committee is comprised wholly of independent Non-Executive Directors
and is supported by the Company Secretary who attends all meetings. The Chief Executive
Chief Financial Offices. Chief Operating Officer and Colleague Director, together with the
Committee's independent advisers, Kepler (a brond of Mercer), oftend committee meetings
whether the Committee of t

The Remuneration Committee and the Board corried out an externally-localisated performance evoluation which concluded during the year. Following this, an additional Non-Executive Director, Jean Hofma, was appointed to bring additional independence to the Board and its Committees.

| | Meating alteriaismee |
|--|-------------------------|
| Georgina Harvey Remuneration Committee Chairman Senior independent Director | 444 |
| Shoron Brown Remuneration Committee member Independent Non-Executive Director | 444 |
| Jent Holmo Remunerollon Committee Member since 1 July 2017 Independent Non-Executive Disector | ~~ |
| Angus Perter Remuneration Committee member Chairman of the Boord (considered Independent on appaintment) | 444 |

Remuneration Committee responsibilities
The Remuneration Committee has responsibilities
The Remuneration Committee has responsibility for deciding the terms and conditions of
employment, remuneration and benefits of the Executive Directors, including pension rights
and any compensation payments, and for recommending and monitoring the level and
structure of remuneration for Serior Managers and the Implementation of shore option or
other performance-related schemes. In also for a payment scheme the Committee must
review and have regard to the pay and employment conditions across the business, it must
also have regard to the views of shareholders, the risk appellite of the Group and McColt's
strolegic objectives.

To assist them in their work, the Committee has appointed Kepier as its principal enternal adviser. Kepier were appointed independent advisers to the Remuneration Committee through a competitive tender process in 2014 and fees for advise provided to the Remuneration Committee were \$68k for the 2017 financial year. These fees were primarily incurred for the advice and support Kepier provided in reviewing the Group's remuneration policy, including the preparationy benchmarking of Executive Directors' remuneration which provided context for the Remuneration Committee's thinking on the changes that one now proposed for shareholder approval. In addition, Kepier provided advice on a proposed adjustment of the performance targets for the annual bonus. LTP and Compony Share Option Plan (CSOP) for 2016 in the light of the class 1 transaction to acquire 298 stores.

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implementation of the CSOP "good leaver" provisions and valuation of the Group's share

Kepler do not provide any other services to the Group and the Committee is satisfied That they provide independent and objective remercion odvice. Mercer, at which kepter is a part, is a signatory to the Code of Conduct for Remuneration Consultants in the UK, details of which can be found on the Remuneration Consultants Group's website at www.remuneralfonconsultonsproup.com.

Remuneration Committee activities
During the 2017 financial year, the committee met three times to consider the following remuneration matters:

| Meeting date | Koy agenda llems |
|--------------|---|
| Feb | confirmed Executive Directors' and Senior Managers' solarly increases considered views expressed in a shareholder consultation on adjustment of performance targets following the 2016 class I transaction approved on adjustment in the 2016 EPS performance larget for LTIP and CSOP subject to future shareholder consultation approved 2016 annual bonus authum approved 2016 annual bonus authum approved to principle, the 2017 LTIP and CSOP performance condition evaluated the Committee's performance as part of Board evaluation agreed, after benchmarking, not to recommend an increase in the Chalirman's fee |
| Jul | considered the opproach to be taken in preparing for the remyneration policy review and agreed to instruct Kepler to undertake a benchmarking exercise in relation to key elements of itsed and variable pay |
| Nov | ogreed poy and other benefits for a newly-requited Senior Manager considered gender poy gap and pay ratio information reviewed proposed poy increases for colleagues ocross the Group ogreed a further review of the Committee's stress of reference should be undertaken once best practice recommendations on oversight of pay and contilions ocross the Group are published reviewed proposed solarly increases for Senior Managers reviewed progress ogainst tragets on existing LTP and CSOP awards opproved minor changes to the Directors' expenses poticy ogreed initial remuneration policy proposals on which to consult shareholders |

Strategic regar: (Governance) Anancial statements

Making sure the Remuneration Committee is well informed
In considering remuneration arrangements, Remuneration Committee members need sufficient information to enable them to take account of factors including the Group's strategy and offitted to risk, its financial position and prospects, competitive markets including peer

| CISION | | | Information needed | |
|---|-------------|-----|--|--|
| Determining the remuneration policy |) → | • (| understanding of Group strategy and tisk appelite remuneration consultancy advice benchmarking data | best practice and shareholder guidelines, including new developments and emerging trends feedback from shareholder consultations. |
| Deciding Executive Directors' and Senior Managers' basic satary increases |) -) | • (| benchmarking or market data assessment of individual effectiveness shareholder view | details of pay and conditions across the business and in porticular the pay increases proposed for the wider workforce |
| 3. Determining annual bonus potential and performance conditions |) - | • (| remuneration policy limits market data Group budget | strategic priorities for the business Group itsk appetite shareholder views |
| Determining annual bonus payouts |) → | • (| Inancial results for relevant period information on the extent to which relevant strategic priorities have been achieved | |
| 5. Determining LTP awards and performance conditions |) → | • (| remuneration policy limits LTP rules and share dilution limits morket data | relevant financial forecosts based on Group strategy Group isk appetite shareholder views |
| 6. Determining extent of LTIP vesting |) 🗪 | (| LTIP rules and share dilution limits EPS and TSR performance | |
| Determining Executive Directors' or Senior Managers' benefits on recruitment |) 🔿 | (| benchmarking or market data evidence of existing pay and rewards package | evidence of potential payouts under existing employer's incentive arrangements (where applicable) |
| Considering pay and conditions across the business |) 🛶 | (| details of pay and conditions across the business details of proposed pay increases | pay ratio colculations gender pay gap information |

Annual report on remuneration continued

Shareholder views are expressed through formal consultation as well as the shareholder advisory vate on the remuneration report and, every third year, the binding vale on the remuneration policy. In addition, account is taken of published institutional investor guidesines.

Shareholder consultations are conducted periodically when more significant issues arise or when changes to the remuneration policy are being considered. Consultations were conducted in relation to a proposed adjustment to the 20th bonus autitum in the light of the 28s store acqualition transaction and on the current remuneration policy proposals. A summary of the feedback provided on the latter is provided on page 77.

Written reports are provided in advance and meetings are oftended, by invitation, by the Executive Directors. Colleague Director and external remuneration adviser so that the written reports can be discussed with them and challenged appropriately.

After each Remuneration Committee meeting, actions are clearly identified, tracked and reported back to the Committee as progress is made in completing them. The Committee Chalman reports to the Board on the main items discussed at each meeting. The Board also reaches copies of the Committee's full minutes unless that circulation is deemed inappropriate.

The information provided in this part of the directors' remuneration report is subject to audit.

Single figure for total remuneration of Executive Directors (audited) The toble below sets out a single figure for the total remuneration received by each E. Cirector employed by the Company for the period ended 26 November 2017 and the prior period: ved by each Executive

| | Sal | lony | | nois 'IAG | | oble oble | | nuel nus ^s | Mallipli Yarla | | Ta | ioi |
|---------------------------|-------|------|------|--------------|------|--------------|------|--------------------------|-------------------|------|------|------|
| 000°2 | 2017 | 2016 | 2017 | 2016 | 2017 | 2010 | 2017 | 2016 | 2017 | 2010 | 2017 | 2016 |
| Jonathan Miller | 441 | 397 | 103 | 102 | 46 | 53 | 66 | 146 | 94 | | 750 | 698 |
| Dove Thornes | . 284 | 276 | 43 | 41 | 21 | 24 | 43 | 100 | 78 | - | 469 | 441 |
| Simon Fuller ² | 273 | 176 | 47 | 26 | 16 | 12 | 41 | 120 | 56 | _ | 427 | 334 |

- Jenathan Män väs primijasi kom Chiaf Financial Olicer in Chiaf Espassive on 3 April 2016.
 Simon Faller van oppolitikus Chiaf Elmandos Olicer on 1 April 2016.
- 3 Parakon banelits includes acoustous constitucions and/or salary supplications poyments. Ponsion continuo your tot David Thermas and Stream Fusion of \$0 and \$10k respectively (\$14k and \$1h in 2014).
- 4 issocial benefits for Jonathum Miller, Davia thomas and Seron Fulls include out or out allowance, or 53%; \$124 and \$13% (Johan or cor allowance) respectively for 2017 (53%, 18% and 50 it for 2006), Meet decrease of \$26. 51% and \$20 its 2017 (52%, 53% and 50 its 2018) and no obtained a CEP, \$26% and \$26 its 2018 (62%).
- Annual Danus pold to pasi primanco eval the scinnori linencial prince. Annual banus poyable in cavit Simon Fuller's 8 2016 includes \$27% selecting to the far scauce of award telefield of his previous employer (po d to armit July 2016).
- The IP* was introduced to 2015 undowered award will bogs to well subject to achievement of streeting participations are subject to achievement of streeting participations are subject to 2015 but the award granted in 2015 well dependent on participations to 20 November 1 to 2015.

 The participation is 20 November 2 to 2015.

 The participation is 2015 to 2015.

 The participation is 2015.

 The participation is

Single flaure for total remuneration for Non-Executive Directors (audited) The table below sets out a single liquie for the total remuneration received by each Non-Executive Director for the period ended 26 November 2017.

| | Sol | OIY | Taxable | Banofir | To | lei |
|------------------|------|------|---------|---------|------|------|
| 5,000 | 2017 | 2016 | 2017 | 3016 | 2017 | 2016 |
| Sharon Brown' | 50 | 72 | 2 | 2 | 52 | 74 |
| Georgino Horvey? | 55 | 53 | • | - | 55 | 53 |
| Jens Holmo* | 19 | - | - | - | 19 | ٠. |
| Jomes Foucoster, | 146 | 100 | - | - | 146 | 100 |
| Angus Porter | 103 | 30 | | - | 103 | 30 |

- Snaien Brawn slepping down as thierer Cliptimum on 1 April 2016.
 Georging Hervey was appointed as Son of Independent Disocier
- 3. Jans Hatma was encomina a Yan-Espaulika Director on 1 July 2017
 - James Lancosta. Wha was previously Chief Executiva, vios appointed Non-Executive Chairman on 1 April 20te 1 to stapped down with third can 27 April 2017 and state each of New Accustor Direction with the settlement on 1 Optober 2017, these shows over the good of April 2014 of October 2019 pile between the reference period period is.
- 5. Angus Partor was appointed a Han-Espective Quector on Li Pure 20th and accome from the culture Chapters on 27 Ann 2017.

 Souscies benedic include norm rail karefore areas to and from Company maintings on a tacknowned on these expenses.
- The aggregate fees paid to Non-Executive Directors for the year fell within the \$500k aggregate fimit approved in accordance with the Company's Articles of Association at the Company's 2017 Annual General Meeting

Basic annual salary (audited)
Basic salaries are generally reviewed annually, with reference to Individual performance, expetience, market competitiveness and salary increases across the Group. The latest solary increases were awarded to the Executive Directors on 1 January 2018. The salaries of Senior Executives were reviewed by the Committee offer the end of the financial period and increases averaging 2.4% were awarded effective 1 January 2018. This compares with the overage pay increase awarded across the wider workforce of 2.9%.

| Executive Director | 29 Nevember 2016 | 1 December 2016 | 26 November 2017 | # change during |
|--------------------|------------------|-----------------|------------------|-----------------|
| Janolhan Miller | €430.000 | \$442,000 | £442,000 | 2.8% |
| Dave Thames | 5276.000 | \$285,000 | £285,000 | 3.3% |
| Simon fuller | \$265.000 | \$274.000 | 9274,000 | 3.4% |

Besiz saleskis for Jannakon Niber. Dove thomas and Simon fully was increased with offset from 1 January 2018 to \$460,840, 52% \$50 and \$382,200 respectively. A further offset on increase will be averaged to Simon Fuller during the year.

The Group operates an annual performance related bonus scheme for a number of Senior The Group operates an annual performance related points scheme to la reunities to service Managers including Executive Directors. For the 2017 financial period, annual bonuses for the Executive Directors were based on 80% of operating profit and 20% on key strategic performance measures covering successful on-boarding of the equiline 29% Co-op stores so as to deliver the benefits envisaged in the original business plan, conducting a wholesale retender for implementation during 2018 and delivering other elements of the strategic plan for the year covering a number of business enhancements.

For the operating profit element of the 2017 annual banus, the performance condition was set such that no vesting would occur below threshold, being 93% of larget. At threshold and larget, 10% and 40% of the profit element of the banus would be awarded respectively. Maximum vesting of the profit element would be oworded for ochievement of the stretch condition of 110% of on-target operating profit. Payments in between these points of measurement increase on a straight-line basis. Achievement of threshold operating profit is required before any of the strategic performance element of the bonus can vest.

The maximum total banus parential for 2017 was 100% of salary for Executive Directors. The targets, and achievement against them, were as follows:

| Measure | Weighting | Threshold | target | Stretch | Achievemeni | Vesting (% of maximum) |
|--|-----------|-----------|--------|---------|----------------------|---------------------------|
| Operating profit before bonus, profit on asset disposals and exceptional items | 80% | £28.2m | £29 6m | £32.4m | £28.4m | 0.0% |
| Successful on-boarding of the acquired 298 Co-op states | | | | | ochièved | |
| Conducting a wholesale retender | 20% | | | | achieved | 15.0% |
| Delivering other elements of the strategic plan for the year | | | | | periolly ochieved | |
| Total | | | | | | 15.0% |

The Executive Directors proposed that no bonus payment be made for 2017 on the operating profit target despite the threshold profit for payment of such a bonus having been achieved. Having noted that it had discretion to deviate from a purely formulaic approach to determining banus payouts where appropriate, the Committee accepted this proposal. Accordingly a bonus payment for 2017 was only considered for the strategic targets

The newly acquired 298 stores were successfully transitioned on time and within budge and accordingly the Remuneration Committee consider this objective to have been fully achieved. Likewise, the objective to conduct a wholescle tender that could be implementation. during 2018 was fully delivered. The wholesale render exercise delivered its objective of moving to a single supply partner that provides the business with access to high quality products or a lower cost. In addition, the tender exercise has resulted in the additional benefit of access to a high quality own brand in the guise of Safeway, which the business will have on an exclusive supply basis for 12 months. The third objective comprised delivery of a suite of strategic initiatives. Good progress had been made towards achievement of a number

of these, for example our brand strategy, external communications, calleague plan and of these, for example our brand strategy, external communications, colleague plan and state trials. However, for other initiatives, including our digital strategy, customer engagement and implementation of the next stage of our pricing framework, progress was more limited. The objective as a whole was therefore only achieved in part. Accordingly, howing taken occount of the full collevement of two out of three of the strategic targets and the partial achievement of the third, the Remuneration Committee determined that a bonus at 15% of solary (out of the maximum 20%) should be pald.

The 2018 annual banus will be based on a similar structure to the above save for the following differences:

- the bonus payout will be based 70% on achievement of operating profit and 30% on
- strolegic performance measures (previously 80% and 20% respectively).

 subject to approved of the new remuneration policy, on-torget achievement of the operating profit performance measure will result in 50% payout of the bonus compared with 40% in prior years, and
- subject to approval of the new remuneration policy, one-third of any bonus payout to Executive Directors will be deferred into shares that must be held for three years

The strategic objectives for the 2018 bonus plan are the successful transition of all stores to the new wholestale supply arrangements (except the 298 Co-op stores acquired in 2017 which are subject to a separate supply agreement), including faunch of the Safeway range, delivery of the Group's ambilious store refresh programme for the year, and implementation of a new customer plan. The degree to which these objectives are achieved will be assessed based on underlying measures of success which have been defined to include both qualifolive and financial indicators. These include like for like sales increases for those stores which have been refreshed and/or supplied under the new arrangements. These strategic deliverables are considered to be of significant importance to the lang term sustainable growth at the business. The increased conditionality of the bonus on these strategic goals reflects the Board's desire to ensure they are achieved.

The Committee has discretion to adjust the formulaic bonus outcome downwards, or upwards (with shareholder consultation), within the plan limits, to ensure awards properly reflect the underlying performance of the business. The Committee may also reduce future annual bonus opportunities in light of material misstatement or grass misconduct. In extreme cases of grass misconduct, the Cammittee may clow back annual bonus payments previously made.

Annual report on remuneration continued

tong Term Incentive Plan (audited)

The first grant of share aptions under the LTP was made in 2015 in respect of performance over the financial years 2015 to 2017 inclusives 30% vesting of the 2015 LTP awards anticipated in view of the owner lip efformance of the business during financial years 2015 to 2017, in particular, TSR for McColl's shares was 85th centile relative to the FTSE All Share General Retailer Index and FTSE All Share Food & Drugs Retailers Index. The upper quartiles stretch target for TSR was therefore exceeded. EPS performance was below the threshold of 55.5p. The Remuneration Controllites is confident that the investments that the business has been modeling in growing and returbishing its estate and the progress that has been mode on other elements of the Group's longer term strategy will deliver future EPS growth. The following lable sets out the anticipated value of the 2015 awards on vesting for the Executive Directors.

Anticipated value of 2015 LTIP Awards

| Executive | Melese sis held | Vesi % | interests vesting | Date vesting | Assumed markel price | outes outes (000°2) |
|-----------------|--------------------|--------|----------------------|-----------------|----------------------------|---------------------------|
| Jonothan Miller | 111,894 | | 35.568 | 17 August 2018 | | 94 |
| Dove Thomas | 93.243 | 30% | 27,972 | 17 August 2018 | £2.79p | 78 |
| Simon Fuller | 67,114 | | 20.134 | 8 October 2018 | | 41 |

Further LTIP awards were made in 2016 and 2017, both based on three year targets for cumulative EPS and TSR performance relative to an appropriate peer group. In 2018, it is expected that Executive Otrectors will be granted awards equivalent to 150% of salary under the LTIP (100% in 2017). These shares will vest subject to EPS and TSR performance over a 3-year replact, as follows:

| bello anerica ano | PRIO CHEMBELLI | |
|--------------------------|----------------|---|
| EPS1 70% | 75R' 30% | Parcentage of element that will vost |
| Below threshold | Below median | 0% |
| Threshold | Median | 25% |
| Stratch torget or gloove | Upper quartile | 100% |

In addition, for LTIP awards to become exercisable the Committee must be solisfied that the formulate LTIP outcome is a genuine reflection of the underlying performance of the business. The Committee has discretion to adjust the formulate LTIP outcome downwards, ar upwards (with shareholder consultation), within the plan Intitis. An additional holding period of 2 years from the end of the performance period applies to vested applians held by Individuals who were Executive Directors of the time of grant.

The Committee has discretion to claw back any unvested long term incentive awards, or to vary the appartunities for future awards, in case of seitous financial misstalement or gross misconduct. The Committee may claw back vested tong term incentive awards. The Group has undertaken a fair voluction of its shore-based payment transactions, specifically the LIP and CSOP, using IRRS 2. The results of the valuation have given tise to a charge to the accounts as set aut in note 32 to the financial statements.

Awards made under the LTIP and any other snare-based schemes (the CSOP) will not exceed the Investment Association's guideline on citution of 10% in aggregate over a 10-year rolling period. The LTIP grants made since 2015 to the Executive Disectors who served during the year are outlined below:

| Executive Director | Date of grant | Number of shares | Share price | Face value (\$'000) | Face value (% Salary) | Vesting for threshold performance ^{1, 1, 1} (% of maximum) | sonormolted to brid Deltag |
|--------------------|-----------------|------------------|-------------|------------------------|--------------------------|---|-------------------------------|
| Jonathan Milet | 17 August 2015 | 111,894 | 149.25 | . 166 | 50% | 25% | 26 November 2017 |
| | 11 April 2016 | 259,036 | 166.00 | 430 | 100% | 25% | 25 November 2018 |
| | 15 March 2017 | 237,634 | 186.00 | 442 | 100% | 25% | 24 November 2019 |
| Dove Thomas | 17 August 2015 | 93.243 | 149.25 | 138 | 50% | 25% | 26 November 2017 |
| | 11 April 2016 | 166.265 | 166.00 | 276 | 100% | 25% | 25 November 2018 |
| | 15 March 2017 | 153,225 | 186.00 | 285 | 100% | 25% | 24 November 2019 |
| Simon Furier | 8 October 2015* | 67.114 | 149.00 | 100 | 50% | 25% | 2ò November 2017 |
| | 11 April 2016 | 159.638 | 166.00 | 265 | 100% | 25% | 25 November 2018 |
| | 15 March 2017 | 147.311 | 186.00 | 274 | 100% | 25% | 24 November 2019 |

- Cof Price par Award Shore (20.00)

 2005 the (bit parameter conditions range is 35.0 pance to all 5 pance.
 3 Will bit Bits periormence conditions range is 35.0 pance to all 5 pance.
 3 Will bit Bits periormence conditions range to 5.0 pance to 6.5 pance.
 5 Orentrop prior to nu copositionence conditions range to 5 pance to 5.6 pance.
 5 Grentrop prior to nu copositionent of on Executive Director based on the se

In addition to the above awards, options over 200.751 ordinary shares were granted to James Lancaster in 2015. Those aptions lopsed under the rules of the LITP following his resignation from the Board on 3 October 2017.

Directors' shareholdings and interest in shares (audited)

Directors statementings and interest in strates (quidelines which require Executive Directors to ocquire and maintain, over time, a personal shareholding guidelines which require Executive Directors to ocquire and maintain, over time, a personal shareholding in the Company of at least equivalent to one times solary. The Remuneration Committee proposes, via a change to the Remuneration Policy submitted for opproved to the Annual General Meeting to be held an 12 April 2018, to increase this requirement to 200% of annual solary. A 200% shareholding guideline is consistent with best practice. The graph on page 77 provides an illustration of how on Executive Director might build a holding in shares equivalent to 200% of basic salary.

The table below sets out, for Directors who served during the year, their interests in McCoH's shares and share options as at 26 November 2017.

| | Options held* | | | | | Shares held* | | | |
|------------------------------|---------------------------------------|---|-----------------------------|--|----------------|---|--|----------------|--|
| Director | Unvested and subject to defend! | Unvested and subject to performance | Vested but not exercised | Unvested and subject to continued employment | Owned outright | Current shareholding (% of salary/leo') | Shcreholding requirement (% of salary/fee) | Guideline met? | |
| Executive Directors | | | | | | | | | |
| Jonothon Miller ³ | - | 608.564 | - | - | 11.399.500 | 7,440 | 100% | Yes | |
| Dave Thomas | - | 412,733 | - | - | 1,183,792 | 1,198 | 100% | Yes | |
| Simon Fuller | - | 374.063 | _ | - | | - | 100% | cN | |
| Non Executive Directors | | | | | | | | | |
| James Lancaster | - | - | - | - | - | - | n/c | n/o | |
| Georgine Harvey | n/o | n/o | n/p | ס/ת | 10.471 | 34 | n/c | פעה | |
| Sharon Brown | n/c | n/a | n/a | rve | 17,471 | 62 | n/c | 1/0 | |
| Angus Porter | n/o | 4/0 | n/o | n/c | 5.814 | 3.11 | n/c | n/a | |
| Jens Hofma | n/c | n/a | n/o | No | - | | n/c | n/o | |

- 1 Bosed on classing share price of \$2,365 and previound copy on Friday 24 November 2017 (the last decimal day before the XX7 knowled vectored).
- 2. The promaing choices held by Johannan Willer Include shoral metal penellocally via halalings or connected persons.
- 3. James conceptes supposed down as a Non-Executive Discreption 3 October 2017 and disposed or his shortenesting on that dote
- 4. There have been no changes in the Directors indices a site shapes issued or applied by the Company poliwiers the end of the battod and the date of this report.

Annual report on remuneration continued

Executive Directors' pension arrangements (audiled)
Chief Executive, Jonathan Miller, received a solary supplement in lieu of pension for the full year. As a percentage of solary this poyment represented 23.4% of bacis solary paid to him in the year. The mannelory omount of his pension supplement shall remain fixed until it reaches 20% of his solary, of which point it will increase in accordance with the Remuneration policy

The Chief Operating Officer received a salary supplement in lieu of pension equivalent to 15% of his basic salary. The Chief Financial Officer received a combination of salary supplement in lieu of pension and pension contributions equivalent, in aggregate, to 15% of his basic salary.

Noh-Executive Director fees (audited)
Since his appointment on 27 April 2017, the Chairman, Angus Parler, has been pold a fee of \$145,000 p.a. This fee was set following a benchmarking exercise and is \$10,000 p.a. lower than the fee poid to the previous Chairman. The base fee for other Non-Executive Directors during 2017 remained at \$45,000 p.a. with additional fees of \$5,000 p.a. pold to the Chairman of the Remuneration and Audit & Risk Committees and an additional \$5,000 p.a. pold to Georgina Harvey for her role as \$6100 tridependent Director, Following a review of current Non-Executive fees, which had not changed since 2014, and comparison with market roles with effect from 1 February 2018 the Board have resolved that the fees poid for chairmanship of the Remuneration and Audit & Risk Committees will increase to \$6,000 p.a. to reflect the increasing time commitment required for these roles. No other changes have been made or are proposed.

Payments for loss of office (audited)
On 3 October 2017, James Loncaster resigned as a Non-Executive Director of the Company.
No compensation payments were made to him or to any Director during the year.

Payments to previous Directors (audited)

No payments were made to previous Directors during the financial period under review.

The Information in this part of the annual report on remuneration is not subject to audit.

Groph removed

The graph obove shows the total shareholder return at the Group and the FTSE All Share Index and the FTSE All Share Food & Drug Relatiers Index strate listing. The FTSE All Share Index is chasen as it is a broad market index of which the Group is a member, and the FTSE All Share Food and Drug Relatiers index is chosen to illustrate performance retative

Chief Executive single figure of remuneration 2012

| | | 2017 | | | |
|--|-----|-------|-----|-------|-------|
| James Lancaster | | | | | |
| Single figure of remuneration (£1000) | 834 | 3,199 | 840 | 339 | - |
| Annual banus ourcome (% of max) | 0% | 0% | 0% | 39.4% | - |
| LTIP vesting (% of max) | n/c | n/o | n/o | n/a | - |
| Josephan Miller | | | | | |
| Single figure of remuneration (\$'000) | - | - | - | 504 | 750 |
| Annual banus pulcame (% of max) | | _ | | 39.4% | 15.0% |
| LTIP vesting (% of mox?) | - | - | - | Na | 30.0% |

- oni or James (conceste: Som ihal position on 1 April 2016
- In a LIP restling figure to 2017 valoies to option, granted in 2015 and remains subject to confirmation by the Removement of Committee

Change in Chief Executive's remuneration. The table below sets out the percentage change in the remuneration of the Chief Executive and the average increase across all employees excluding the Board between the years 2016.

| | Chief Exec | . Average change | | |
|--------------------------|---|-------------------------|----------------|------------------|
| | 2016 (James Lancoster and Jonathan Miller) | 2017 Jonathan Miller | Change | across all |
| Solory (£'000) | 485 | 44) | 9.1% decreose | 2.9% Increase |
| Pension benefit (5:000) | 131 | 103 | 21.4% decrease | no change |
| Taxable benefits (£'000) | 56 | 46 | 18.0% decrease | no change |
| Annual variable (£'000) | 166 | 760 | 3.6% decrease | 31.3% decrease |

The Sichlangs for the Chlor Executive has been determined with reference to the aggregate 2016 remit Lancaster and Johannan Miller for the Device that were each undertaining the role of Chief Executive.

Distribution statement

The following chart shows for the current and preceding financial period the actual expenditure and percentage change in total remuneration paid to or receivable by colleagues and distributions to shareholders.



The Group paid an interim dividend of 5.4 pence per share and the Board has recommended a final dividend of 6.9 pence per share subject to approval by shareholders at the Annual General Meeting, representing a total payment of \$11.7m for 2017.

Statement of shareholder voting.
The following table shows the results of the binding vote on the remuneration policy of the 17 April 2015 Annual General Meeting and advisory vote on the 2016 Annual Report on Remuneration at the 27 April 2017 Annual General Meeting.

| | For | | Against Withhe | | Withheld |
|------------------------------------|------------|------|----------------|-----|------------|
| Vote: | Number (m) | ~ | Number (m) | * | Number (m) |
| Remuneration policy 2015 | 83.9 | 98.2 | 1.5 | 3.6 | 0.2 |
| 2016 Annual Report on Remuneration | 83.4 | 900 | 0.1 | 0.3 | 0.5 |

Shareholder consultations

Shareholder consultations in December 2016 the Committee's Chairman consulted with the Company's largest shareholders regarding the profit element of the annual bonus for 2015/16. This consultation related to the impact of the Closs one transaction to acquire the 208 convenience stores from the Co-op, where 90.5m in pre-occupition costs were incurred and charged to operating profit. The Committee used its discretion to exclude these publicly disclosed costs from the 2015/16 aperating profit bonus calculation. The rationale for applying this discretion focused on the first that the cost. on the fact that the costs:

- a. were operational in nature and included i) the advanced requirment of field feams (e.g. area and regional management); ii) the establishment of larger central functions (e.g. Payroll, HR and operational finance such as stock counting); and iii) the setting up
- of logistics (including additional distribution):

 b. had been incurred ahead of the stores being transferred;

 c. having been expensed in the 2015/16 income statement rather than defined as
- exceptional items;
 d. quantified and one-off in nature; and
- e. were beyond management control.

Prior to the above adjustment the annual barrus outcome would have been 28.6% as a percentage of maximum. The Committee intends to use adjusted operating profit going torward for bonus purposes in a consistent manner, and has developed a set of principles to ensure that any adjustments (both positive and negative) are applied consistently and in line with shareholde: interests.

In December 2017 the Remuneration Committee Chaliman also wrote to advisory bodies and shareholders holding 1% or more of the Campany's capital, who collectively represent approximately 65% of all shares. The letter described changes to the remuneration policy that the Committee wished to propose to shareholders for approval at the Annual General Meeting in 2018 together with some details about potential changes to the Committee's implementation of the policy. Those changes are described on pages 71 to 77 and the response to the consultation is summarised on page 77.

Approved by the Remuneration Committee and signed on its behalf:

Georgina Harvey Chairman of the Remuneration Committee

Directors' report

McColl's Retail Group plc (the "Company" or "McColl's", or "Group") operates more than 1,600 convenience and newsagent stores offering a wide range of products and services to neighbourhoods across the United Kingdom. Our principal activities are described in more detail in the Strategic Report on pages 11 to 47.

Governance at McColl's

Corporate governance
The Board comprises three Executive Directors, led by our
Chief Executive, Jonahan Miller, our Chaliman, Angus
Parter who was deemed independant on appointment,
and three Independent Mon-Executive Directors. As a result
of the changes made to the Board during the year, the
Board now fully meets the higher standard of Independence
requirements that apply to FTSE 350 componies under
the provisions of the UK Corporate Governance Cade
(the Code).

The Board's full commitment to the Code is described in the Corporate Governance Report on pages 54 to 59 and the memberships, remits and activities of Audit & Risk. Namhadion and Remuneration Committees are set out on pages 60 to 62, 64 to 67 and 78 to 80 and form part of this Directors' Report.

Details of our current Directors can be found an pages 50 and 51. During the year, the following Directors served.

| Director | Pasifion | Appointment date |
|------------------------------|---|------------------|
| Angus Porter | Non-Executive Chairman | 1 April 2016 |
| Jonathon Miller | Chief Executive | 3 February 2014 |
| Simon Fuller | Chief Anancial Officer | 1 April 2016 |
| Dave Thomas | Chief Operating Officer | 3 Fabruary 2014 |
| Geolgina Horvey | Senior Independent Director Remuneration Committee Chairman | 7 February 2014 |
| Shoron Brown | independent Non- Executive Director Audit & Risk Committee Chaliman | 7 February 2014 |
| Jomes Loncoster ¹ | Non-Executive Director | 3 February 2014 |
| Jens Holma | Independent Non- Executive Otractor | July 2017 |

James unicostsy resigned from the Baged and Getabor 2017 familia service as from Executing Crisi manuals 27 Ania 2017 when he was successored by Anigus Parlam.

Powers of Directors

rowers or unectors.

The general powers of the Directors are set out in orlicle 94 of the Company's articles. This provides that the business and offairs of the Company shall be managed by the Directors, subject to any limitations imposed by the articles, pravailing legislation or any directions given by special resolution of the shareholders of the Company.

Conflicts of Interest

The Board considers and outhorises potential or actual conflicts as appropriate and these decisions are kept under review by the Naminatian Committee. Directors with or conflict do not participate in the discussion of vote on the matter in question. Further detail can be found in the Corporate Governance Report on page 62.

Compensation for loss of office

The Company does not have arrangements with any Director that would provide compensation for loss of office or employment resulting from a takeover, except that provisions of the Company's share plans may cause options and awards granted under such plans to vest on a takeover Further information is provided in the Remuneration Report on page 76.

Directors' indemnities and liability insurance Directors' indemnities and inability insurance Asis standard practice for isred companies, the Company has granted a third party indemnity to each of its Directors against any liability that attacks to them in defending proceedings brought against mem to the fullest extent permitted under English law. In addition, the Company maintains directors' and officers' indemnity insurance that the proceedings brought against any law of the company maintains directors' and officers' indemnity insurance.

cover for any legal action brought against its Directors. Specific public offering and securities insurance cover was also placed on 28 February 2014 with a slx year run-off period.

The Company's articles of association

The Company's articles of association ("articles") set out the rights of shareholders including voting rights, distribution rights, attendance at general meetings, powers of Directors. ignis, and both congenies in Hearings powers of mectors, proceedings of Directors os well as borrowing limits and other governance controls. A copy of the articles can be requested from the Company Secretary. The Company may after its cricies by special resolution passed at a general meeting of the Company.

McColl's shareholders

Details of the share capital from 28 November 2016 to 26 November 2017 are shown in rate 28 of the financial statements. The nominal value of the total issued ordinary shares of 0.1 pence each in the capital of the Company of the stort and end of the year was \$115,172,77, being divided into \$15,172,774 fully paid ordinary shares.

The rights attached to the shares can be summarised

- 1. The ordinary shares rank equally for voting purposes:
- 2. on a show of hands each shareholder has one vote and on a poll each shareholder has one vote per ordinary share held:
- 3. each ordinary share ranks equally for any dividend declared:
- each ordinary share ranks equally for any distributions made on a winding up of the Company; and
- 5. each ordinary share ranks equally in the right to receive a relative proportion of shares on the event of a capitalisation of reserves.

The Group has an Employee Benefit Trust (EBT) for the benefit of employees and former employees of the Group Currently the EBT holds no ordinary shares in the Company.

Shareholders' rights
The rights attaching to the ordinary shares are governed by the articles and prevailing legislation. There are no specific restrictions on the size of a holding. Subject to applicable low and the articles, holders of ordinary shares are entitled to receive all shareholder documents, including notice of any energi meeting; to otherd, speak and exercise valing light of peneral meeting; a otherd, speak and exercise valing light of peneral meetings, either in person or by pray; and to participate in any distribution of income or copital.

Listing rules

The following table provides cross-references to where the relevant required information by Listing Rule 9.8 4R for the period is disclosed

| Section | Listing rule requirement | Location |
|---------|---|--|
| ı . | (meres: copilatised | Not applicable |
| 2 | Publication of unaudited financial information | Nor opplicable |
| ē. | Details of long term incentive schemes | See Remuneration Report on pages 82-83 |
| 5 | Waiver of emoluments by a Director | Not applicable |
| 5 | Wolver of future emoluments by a Director | Not applicable |
| 7 | Non pre-emptive issues of equity for cosh | Not applicable |
| 8 | Item (7) in relation to major subsidiary undertakings | Not applicable |
| ¢ | Parent participant in placing by a listed subsidiary | Not applicable |
| 19 | Contracts of significance | Not applicable |
| 11 | Provision of services by a controlling shareholder | Not applicable |
| 12 | Shareholder waivers of dividends | Not applicable |
| 13 | Shareholder waivers of future dividends | Not applicable |
| 14 | Agreements with controlling shareholder | Not applicable |

Directors' report continued

Restrictions on transfers of securifies
As at 26 November 2017, the ordinary shares are freely transferable with the following specific exception.

In compliance with the Company's share dealing code. In compliance with the Company's share deating code, the Directors, designated employees and their connected persons require approval to deal in the Company's shares. There are no restrictions on the transfer, or fimiliations on the holding of ordinary shares. The Company is not aware of any other agreements between shareholders that may result in restrictions on the transfer of securities or valing rights.

Substantial shareholdings information on major inferests in shares provided to the Company under the Disclosuse and Transparency Rules (DTR) of the ML Risting Authority is published via a Regulatory information Service and on the Company's website at www.mccolkplc.co.uk/ms.

As at the financial year-end and as at 28 February 2018 (being the last practical day before printing) the Company has been notified of the interests detailed in the following toble, each of which represented holdings of 3% or more of the ordinary shares of the Company. This information was correct at the date of notification.

It should be noted that these holdings may have changed since notified to the Company. However, notification of any change is not required until the next applicable threshold is crossed.

Directors' Interests
There is a shareholding guideline within the existing
Remuneration Policy that encourages Executive Directors
to establish and hald McColf's shares equivalent in value
to 100% of solony. As part of the new Remuneration Policy
for which approval will be sought at the Annual General
Meeting on 12 April (2018, it is proposed to increase ints
shareholding guideline for Executive Directors to 200%
of solary. The Directors are not required to hald shares in
the Company under the articles or under their letters of
appointment or service agreements. All of the Directors
except Siman Fuller and Jens Hofma, hald McColf's shares
and details of their shareholdings can be found in the
Remuneration Report on page 83.

McColl's stakeholders

Colleague engagement Further information about our colleague engagement is provided on pages 39 to 41.

Corporate responsibility and the environment the Company's social and environmental review, including information about our greenhouse gos emissions and approach to corporate responsibility is set out on pages 37

During the year, we defined four corporate values to Inform the way the business, through its colleagues, operates and behaves. Our values are:

lmage removed

We have started to embed these values into our everyday operations by incorporating them into policies and procedures and by communicating them clearly so that there is a good level of ownerness and understanding about what is expected of McCall's colleagues.

The Board and its Committees regularly seview the Group's policies and take responsibility for them

İ

| | 26 No | vember 2017 | 28 February 2018 | | |
|------------------------|---------------------|-------------------------|---------------------|------------|--|
| Shoreholder | Number of shares | % interest in sheres | Number of shares | 4 interest | |
| Klorus Copitol Limited | 13.116,391 | 11.39% | 13,118,391 | 11,39% | |
| Aberlorth Portners LLP | 11,406,347 | 9.90% | 11,598,247 | 10.07% | |
| Jonathan Miller | 11,399,500 | 9.90% | 11,399,500 | 9.90% | |
| FMRLLC | | | 5,779,091 | 5,01% | |
| FIL Umited | 6.713.277 | 5.82% | 6,713,277 | 5.82% | |
| Miton Group pic | 6.264,116 | 5.44% | 5,650,193 | 4.82% | |
| CI Investments Inc | 3,600,000 | 3.13% | 3,600,000 | 3.13% | |

Financial matters

Detoitie LLP have given their independent report on the financial statements to the shareholders of the Company on pages 92 to 98.

Directors' statement of disclosure of information to Auditor. The Directors who held office of the dare of approval of this Directors. Report confirm that, so far as they are each aware, there is no refevant audit Information (as defined in Section 418(2) of the Companies Act 2006) of which the Company's Auditor is unaware; and each Director has taken all the steps that they aught to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Company's Auditor is aware of that information. This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the Companies Act 2006.

Post year-end events

Between 26 November 2017 and the date of this report there have been no material events.

The Company manages its risks to ensure that the Group's performance is not adversely affected by its exposure to financial risks resulting from its operation and sources of finance. Financial risk management objectives and policies, including information on financial risks that materially impact the Group can be found in notes 22 and 30 of the Group's financial statements. Details are also available in the summory of the principal risks and uncertainties faced by the business and management's approach to identifying and managing risk which are provided on pages 44 to 47.

Future developments within the Group Disclosures in relation to likely future develop Group are contained in the Strategia Report.

Gatng concern The Directors have made appropriate enquiries and consider that the Group has adequate resources to continue in aperational existence for the foreseeable future, which comprises the period of at least 12 months from the date of approval of the financial statements. The Directors continue to adopt the going concern basis in preparing the financial statements. The financial position of the Group, its cosh flows and liquidity position are set our in the financial statements section on pages 99 to 134

Furthermore, notes 22 and 30 to the Consolidated Financial Statements include the Group's objectives and policies for managing its capital, its financial risk management objectives, details of its financial instruments and its exposure to credit and liquidity risk.

in July 2016, the Company announced if had signed on amended credit facility agreement. The updated facility consists of a \$100m Revolving Credit Facility (a \$15m increase from the existing £85m, which become ovcilable on commencement of the 298 store transition to fund working contrain content of the 20th from fermilian to that working copital) and an amortising \$100m fermilian for specific use to part finance the 208 store acquisition. In addition, there is a \$50m unsecured accordion facility available at the Company's option. At the end of the period, the Group had drawn down £154.5m (2016: £37.0m) of its facilities

The Directors have reviewed the Group's long-term forecasts including its requirements for capital expanditure, operational needs and the expansionary impact of the 298 store acquisition. The Directors, taking into account these forecasts and the revised facilities available to the Group, continue to adopt the going concern basis in preparing the financial statements. The Directors have made this assessment offer consideration of the Company's budgeted cash flows and related assumptions and in accordance with the Guidance on Risk Management, Internal Control and Related Financial on this into lager rent, method control one selected for and Business Reporting published by the UK Financial Reporting Council in September 2014.

Viability statement in accordance with provision C.2.2 of the Code, the Directors have assessed the prospects of the Group over a langer period than the 12 mainths required by the "going concern provision. The Directors have assessed the viability of the Group over a three year period through to 2020 which coincides with the Group's strotegic review period.

This assessment has considered the potential impact of the principal risks on the business model, future performance and liquidity over the period. In making this statement the Directors have considered the resilience of the Group under varying market conditions together with the effectiveness of any mittgoting actions.

As already described in the statement of going concern, as part of this assessment the Directors have taken account of the Group's revolving credit facility with accordion option which runs through to July 2021, strong track record of operational cash inflow, discretionary capital expenditure programmes, and forward dividend cover.

Additionally, the Directors have reviewed the expected impact of government and legislative changes in particular the National Minimum and Living Wage, alongside the key financial ratios over the period e.g. EBITOA, operating profit, fixed charge cover, debt service cover and overall indebtedness.

Finally it is noted that even in the event of a very severe impact on the business through continued lood deflation and cost inflation, the business could reduce or suspend acquisitions activity, re-assess the dividend payouts and accelerate the newsagent alsposal progra

Rosed on this assessment, the Directors have a reasonable expectation that the Group will have sufficient resources to continue in operation and meet its liabilities as they fall due over the period to November 2020.

Directors' report continued

Annual **General Meeting**

AGM
The Board welcome the opportunity to meel and engage with shareholders of the AGM which will be held on 12 April 2018 of 1.30pm of the registered office: McColl's House, Astwells Road, Brentwood, Essex CM15 957.
The Chalmon of the Board and of each of its Committees will be in attendance of the AGM to answer questions.

All Directors will be standing for reoppointment of the AGM. The notice of the AGM and an explanation of the resolutions to be put to the meeting are set out in the Notice of Meeting accompanying this Annual Report and Accounts.

The Board fully supports all the resolutions and encourages shareholders to vate in favour of each of them as they intend to in respect of their own shareholdings.

Appointment and retirement of Directors

Appointment and refirement of Directors. Subject to orecommendation of the Nomination Committee, oil Directors stand for re-election at the Company's Annual General Meeting (AGM) in voluntary compliance with provision B. of the Code. This practice also exceeds the requirement of the articles for Directors to refire by rotation of every third AGM.

The Company may, in accordance with and subject to the provisions of the Companies Act 2006, remove any Director before expiry of his or her term of office by ordinary resolution of which special natice has been given. The Company must have a minimum of two Directors

Further information on appointments to the Board is set out in the Corporate Governance Report on pages 54 to 59 and the Nomination Committee report on pages 60 to 62.

Dividend

The Board's policy is that the Company will generally pay an inletim and a final dividend in the approximate proportions ane-third and two-thirds respectively.

Anthretim dividend of 3.4p per share was paid on 8 September 2017. The Directors have also proposed o september 2017. The principles in two days proposed or final dividend of 6.9 pence per shore, amounting to \$7.9m. which is subject to shoreholder opprovat of the AGM. Provided shoreholder opprovat is received the final dividend will be poid on 1 June 2018 to those shoreholders on the register of the close of business on 20 April 2018.

Detail te LLP was adjandly oppointed as McColl's Auditor in 2006 (when it was a pikhote limited group). The Audit Partner last rotated during the year ended 30 November 2014.

The Board recognises the commercial advantages of the about recupies are chain instituted an inagest in tendering the oudit regularly. Our mondolory ten year oudit period only commenced upon isking on the London Stock Exchange, which was in February 2014. Accordingly, the Company has unit 2024 to tender the external oudit oithough the Audit & Risk Committee has indicated that it currently intends to tender the appointment in time for oudit of the 2019 Annual Report and Accounts. Further deliobout the proposed liming of this tender will be provided

The Auditor, Defoite LLP, have indicated their wittingness to continue as the Company's Auditor and a resolution to reoppoint Delottle LLP as Auditor of the Company and the Group will be proposed at the 2018 AGM. Further defails regarding the re-appointment of Auditor may be found in the Audit & Risk Committee Report on page 66.

Authority to gilot shares

Authority to allot shares. The Company was granted a general authority by its shareholders at the 2017 AGM to allot shares pursuant to a rights issue up to an aggregate nominal amount of \$75,78 he Company also received authority to allot shares for cash on a non pre-empline basis up to a movimum nominal amount of \$25,8790. As at the allot of this report, \$11 shares have been issued under these authorities. These outhorities will expire at the conclusion of the 2018 AGM undess revoked will be that meaning, resolutions will be proposed at the 2018 AGM to renew these authorities.

Authority for the Company to purchase its own shares A resolution was passed at the 2017 AGM authorising the Company to purchase up to approximately 10% of its

ordinary shares (11,517,277 ordinary shares) of the Directors' discretion. At the date of this report, no ordinary shares have been purchased under this outhority. A similar resolution is proposed to be passed at the 2018 AGM which will if approved, replace the existing outhority and will appse at the conclusion of the 2019 AGM.

Political donations

Further to shareholder approval at the 2017 AGM empowering the Directors to make political donations or incur political expenses, it is confirmed that no such to incur pointion expenses, in scontined in the year anded 26 November 2017 (2016: Snit). The Company's policy is not to make political denations or incur political expenses but a resolution to renew this outhority on its expiry will be put to the 2018 AGM in order to avoid any inodvertent. breach of the regulatory requirements that might occur if a wide interpretation of political danation were to be opplied to, for example, some of the Group's community support activities

The Strategic Report, the Directors' Réport and the Directors' Remuneration Report were approved by the Board.

By order of the Board

Semodette Young Company Secretary

Deradelt lang

18 February 2018

Statement of Directors' responsibilities

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company low requires the Directors to prepare financial statements for each financial year. Under that low the Directors are required to prepare the Group financial statements in accordance with International Financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union and Article 4 of the IAS Regulation and have also chosen to prepare the parent company financial statements under IFRSs as adopted by the EU. Under company low the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of afficial of the Economy and of the portio floss of the Company for that period. In preparing these financial statements, International Accounting Standard 1 requires that the Directors:

- properly select and apply accounting policies;
- present information, including accounting policies, in a monner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the Impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- make an assessment of the Company's ability to continue as a going concern.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and defection of traud and other irregularities.

rolegic report (Govornanço) Rhancial sicrements

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website, Legislation in the United Kingdom governing the preparation and dissemination of froncial statements may differ from legislation in other jurisdictions.

Responsibility statement

We canfirm that to the best of our knowledge:

- the financial statements, prepared in accordance with International Financial Reporting Standards as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole;
- the Strategic Report includes a fair review of the development and performance of the business and the position of the Company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face: and
- the annual report and financial statements, taken as a whole, are falt, bottanced and understandable and provide the information necessary for shareholders to assess the Compony's position and performance, business model and strategy.

This responsibility statement was approved by the 300rd of Directors on 18 February 2018 and is signed on its behalf by:

Jonathan Miller /Chief Executive

18 February 2018

Simon Fuller Chief Financial Officer

SHAD

16 February 2018

Financial statements

Independent Auditor's report to the members of McColl's Retail Group plc

Report on the audit of the financial statements

Opinion In our opinion:

- the financial statements give σ true and fair view of the state of the Group's and of the parent company's offairs as at 26 November 2017 and of the Group's profit for the 52 week period then ended;
- the Group financial statements have been properly prepared in accordance with International financial Reporting Standards (IRRSs) as adopted by the European Union:
- the parent Company linancial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice Including Financial Reporting Standard 101 "Reduced Disclosure Framework"; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006 and, as regards the Group financial statements, Article 4 of the IAS Regulation.

We have audited the financial slatements of McCott's Retail Group pic (the 'Company') and its subsidiaries (the 'Group') which comprise:

- the consolidated income statement;
- the consolidated statement of comprehensive income;
- the consolidated and company statement of financial position;
- the consolidated and company statements of changes in equity;
- the consolidated statement of cash flows; and
- the related nates 1 to 34 and C1 to C7

The financial reporting framework that has been applied in the preparation of the Group financial statements is applicable law and IRISS as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards including RTS III "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Parative). Accounting Practice)

We conducted our qualit in accordance with International Standards on Audiling (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the Group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to listed public interest entitles, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We confirm that the non-audit services prohibited by the FRC's Ethical Standard were not provided to the Group or the constal temporary. parent company.

We believe that the gualt evidence we have obtained is sufficient and appropriate to provide

| Summary of our as | Summary of our audit approach | | | | |
|--|--|--|--|--|--|
| Key audit malters | The key audit matters that we identified in the current year were: | | | | |
| | acquisition of Co-op stores: | | | | |
| | accounting treatment of supplier income; and | | | | |
| | presentation and classification of results. | | | | |
| | Within this report, any new key audit motters are identified with — and any key audit motters which are the same as the polar year identified with — | | | | |
| Materiality | The materiality that we used in the current year was \$1,240,000 based on 4.7% of profit before tax adjusted for certain items due to their inclure and algorificance. | | | | |
| Scooling | The Group consists of a collection of retail states and operates as a single operating segment, entirely within the UK, as disclosed in note 4 to the financial statements. We identify any one reporting component on which we perform our audit using a single audit learn. | | | | |
| Significant changes In our approach | Due to the transformation of the business this year we have included a new risk in the year around the presentation and classification of issuits. We have continued to assess the acquisition of the Co-op stores as a fisk in the period. We no longer consider there is a fisk surrounding the importment of goodwill and property provisions. We continue to consider a laud fish for supplies for any continue to a surrounding the first period. | | | | |

Governance (Resected statements)

Conclusions relating to going concern, principal risks and viability statement

Going concern

We have teviewed the Directors' statement in note 2 to the financial statements about whether they considered it appropriate to adopt the going concern basis of accounting in preparing here and their identification at any material uncertainties to the Group's and Company's ability to Continue to do so over a period of at least twelve months from the date of approval of the financial statements.

We one required to state whether we have anything material to add or drow ottention to interior to that statement required by Listing Rule 98 &Ri(3) and report if the statement is materially inconsistent with our knowledge obtained in the audit.

Principal risks and viability statement

Principal risks and viability statement.

Based solely on reading the Directors statements and considering whether they were consistent with the knowledge we obtained in the course of the oudf. including the knowledge obtained in the evolution of the Directors assessment of the Group's and the Compony's oblifty to continue as a going Concern, we are requised to state whether we have anything material to add or draw attention to in relation to:

- the disclosures on pages 44 to 47 that describe the principal risks and explain how they are being managed or mitigated:
- the Directors' confirmation on page 89 that they have carried out a robust assessment of the principal tisks tocking the Group, including those that would threaten its business model, future performance. solvency or liquidity; or
- the Directors' explanation on page 89 as to how they have assessed the prosperts of the Group, aver what period they have done so one the Directors' explanation on page 89 as to now they have assessed the prospects of the Group, over what period to he prospects of the Group, over what period to the consider that period to be appropriate, and their statement as to whether they have a reasonable expectation into the Group will be able to continue in operation and meal its liabilities as they foll as the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

We are also required to report whether the Directors' statement relating to the prospects of the Group required by Listing Rule 9.8AR(3) is moterably inconsistent with our knowledge obtained in the audit.

Key audit matters

We confirm that

we have nothing material to report, add or draw attention to in respect of these

We confirm that we have nothing material to report, add or draw attention to in respect of these matters.

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the significant assessed risks of material misstatement (whether or not due to froud) that we identified. These mothers included those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team.

These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these motters.

Last year our report included goodwill impairment and property provisions which are not included in our report this year. The goodwill impairment risk of misstatement in the prior year related to the uncertainty in forecasts used to support the goodwill carrying value, Oue to an increase in headroom in the goodwill impairment assessment, we do not co-key audit matter in the current period.

The property provision risk of misstatement in the prior year related to the uncertainty in cosh flows used to calculate the property provisions. In the current year, the property provision balance excluding the Co-op stores acquisition provision is not considered material.

We continue to consider a fraud risk in relation to supplier income. We continue to consider the acquisition of the Co-op states as a risk and have pinpointed this to the purchase price aflocation in the current year. The presentation and classification of results has been included in our report this year as this is an area which has had a significant allocation of resources in the audit.

Independent Auditor's report to the members of McColl's Retail Group plc continued

| Acquisition of Co-op stores | | Supplier income | |
|--------------------------------------|--|---------------------------------|---|
| Key audil motter description | On 13 July 2010, McColl's onnounced the ocquisition of 298 stores from the Co-op for \$117m. Impresenting or Closs 1 transaction. The transaction has been financed predominantly with additional debt and the balance as an equity placing. On 20th December 20th, the Competition and Markets Authority (CMA) gave till approval to the acquisition to proceed, within a state disposals required. The first state transitioned on 30th January 2017, with the final state transition from 13 July 2017. | key audit malter description | Supplier income is generoted from a number of commercial agreements with suppliers including incertifies, rebates and alsocards. This represents a deduction to acid of soles which is maieral to the Gloup financial statements. There are a large number of individual arrangements which as the complex in cubic. The majority of these contibutions stend to be small in util value but high in volume and span relatively shart periods of time, although these can be accoust the financial year-and. |
| | FRS 3 requires that all separately identifiable assets and fabilities are allocated an appropriate fait value, with the remainder of the purchase price recognised as goodwill. Management judgement is required in determining the purchase price allocation, porticularly the identification and valuation of intemplate assets. We identified the risk of inappropriate allocation as a key audit matter. | | Audgement's required in determining the period over which the reduction in color of soles should be recognised, requiring both a defailed a Indestranding of the contractual amongements tremestives or well as complete and occurate source dota to apply the amongements to. Assa, the process of appropriate recognition in the function statements can involve significant manual adjustments which have the potential for inappropriate manipulation. |
| | The business cambination foir values are outlined in note 17 to the financial statements. The accounting policy is outlined in note 2. | | We identified a key outlit matter relating to the occured supplier income recognised in the statement of financial position of the period and. |
| | The Audil & Risk Committee has included this as a key risk on page 66 | | * |
| How the scope of our guest | Our audit procedures included, but were nor limited to: | | On 31 July 2017 McCoti's entered into a new wholesale supply agreement with WM Martison Supermarkets. Due to the material nature of the new |
| responded to the key audit matter | evoluating the design and implementation of contrats in place within the purchase price accounting pracess and assessing management's processes for compliance with FRS 3 Business Compliancillors: | | ogreement, we identified a key audit matter relating to the accounting treatment for suppties income associated with the agreement. |
| | assessing the judgements applied by management in their identification of the assets and liabilities acquired: | | The cost of soles accounting policy is outlined in note 2 to the financial statements. The Audit & Risk Committee has included this as a key risk on page 66. |
| | considering whether any other inlangible assets should be recognised; | | |
| | evalualing management's assumptions used in estimating the fair value of assets and flobilities acquired by comparing to relevant evallable information, working with our real estate varuation specialists where appropriate; and | | |
| | evaluating the adequacy of the business combination disclosures against the requirements in FRS 3 | | |
| Key observotions | We concurred with management's Identification of acquired assets and liabilities and tourd that I neit valuation was materially accurate. We consider the disclause of the ocquisition to be appropriate. | | |

Gavamance (Finencial distansions)

How the scope of our oudit responded to the key oudit motter

Our gudlt procedures included, but were not firthed to:

- evaluating the design and implementation of controls in place over supplier income and understanding of the commercial process as well as reviewing new and unusual agreements.
- tor a statistical sample of supplier income agreements:
- understanding the contract terms and recalculating the expected supplier income;
- comparing the amounts used in the calculations to actual purchases;
- testing the IT controls over system-generated reports relating to supplier income for occuracy, validity and completeness;
- performing analytical work on supplier income trends across suppliers and product categories and chollenging management's estimates by investigating any unexpected variances and corroborating with supporting evidence;
- assessing the recoverability of a sample of accrued supplier income by agreeing to subsequent invoicing and cost receipts, or performing alternative procedures such as tracing to third pany documentation or contracts:
- inspecting a sample of post year-end credit notes for evidence of refunds or of invoiced amounts not being volid;
- applying data interrogation tools to perform an analysis to determine if any manual adjustments were recorded within the supplier income balance and
- reviewing the terms of the WM Morrison Supermarkets wttotesole agreement and evaluating the accounting treatment for supplier income arising from the agreement

Key observations

he results of our festing were satisfactory and we consider the disciosure around supplier income to provide a reasonable understanding of the type of supplier income received and the impact on the Group's balance sheet and profit as of 20 November 2017.

Presentation and classification of results

Key audit matter description

Monagement present adjusted profit excluding items that "may distort camponability that arise from events and iransactions within the ordina activities of the Group, but that should be separately identified to help explain underlying performance".

The presentation of income and costs within adjusted measures (to der 'adjusted profit before tox') under IFRS is judgemental, with IFRS only recitive separate presentation of material items.

In the Group's reported results, significant adjustments have been made to statutory profit before lax of \$18,4m to derive adjusted profit before tax of \$28.4m. Evaluation profit before tax of \$28.4m. Evaluation to esset and in nares 5 and the financial Statements. Owing to the magnifude of these items and the inherent judgement required by management, we consider there to be a potential for inappropriate classification of costs as adjusted heres.

We identified a key audit matter relating to the appropriateness of the Group's accounting policy of non-GAAP measures: the application of policy in the period; and the disclosure of adjusted items.

The most significant items classified as non-underlying in 2015/17 are

- costs associated with acquiring the Co-op stores at \$5,0m;
- costs associated with the store closure programme as part of the business restructuring of £2.9m; and
- property, plont and equipment disposals and property provisions resulting in a gain of £3.1m

The Audit & Risk Committee has included this as a key risk on page 67.

Independent Auditor's report to the members of McColl's Retail Group pic continued

| Presentation and | Our application We define mail | | |
|---|---|----------------------------------|--|
| How the scope of our oudil responded to the key oudil matter | Our audit procedures included, but were not limited to: | makes if proba | |
| | | | |
| | reviewing the definitions and reconciliations of the attenuative performance measures included in the annual report | Based on our p | |
| | considering the bolonce of presentation of statutory and non-statutory reporting measures; | | |
| | evoluting the oppropriateness of the inclusion of items, both individually and in aggregate, within adjusted items, this included | Moteriality | |
| | assessing the consistency of llerns included year on year; and | Basis for delarmi materiality | |
| | evaluating adherence to IFRS requirements and latest guidance from regulators; | , | |
| | Inspecting a sample of adjusted tiems to supporting evidence; | | |
| • | ossessing unadjusted liems, either highlighled by management or identified through the course of our qualit, which were regarded as significant in nature analysis quantum for whether they should be included within adjusted flems; and | Rationale for the | |
| | discussing the oppropriateness of the adjusted tiems with the Audit & Risk Committee and any disclosure considerations | benchmark opp | |
| Key observations | We are satisfied that the thirms excluded from profit before adjusted liams and the related disclosure of these items in the financial statements are consistent with the Group's accounting policy on non-GAAP measures. | | |
| | | | |

Our application of materiality. We define materiality as the magnitude of misstatement in the snancial statements that makes it probable that the economic decisions of a reasonably knowledgeable person would be changed or inhuenced. We use materially both in planning the scape of our audit work and in evoluciting the results of our work.

| | Group financial statements | guoucioj alolewanis |
|--|--|--|
| Moteriality | £1,240,000 (2016: £1,000,000) | \$154,000 (2016: \$181,940) |
| Basis for determining moterically | 4.7% (2016: 4.8%) of oxflusted one-tox, poil. Pre-tox poils the tox poils the tox poils the tox oxflusting for adjusted literat (the one-cities of costs reloting to the CO-op oxpustition and store clasure programme). See exceptional items disclosure in note 5 to the financial statements. | 0.7% (201a: 0.3%) of net assets. A factor of 3% of net assets was used capped to an appropriate component moteriality (12% (201a: 18%) of Group materiality) |
| Rationale for the benchmark applied | We believe this is on appropriate bosts for materiority as it reflects our view that recurring performance is the most relevant performance measure to the stakeholders of the entity. | We believe this is an appropriate boils for molerially as it effects the cantibution of the parent company to the Group performance. |

We agreed with the Audit & Risk Committee that we would report to the Committee all audit differences in excess of \$62,000 (2016: \$50,000) for the Group and \$7,700 (2016: \$2,100) for the patent company, as well as differences below that threshold that, in our view, womanized reporting or quadriative grounds. We also report for the Audit & Risk Committee on disclosure motters that we Identified when assessing the overall presentation of the financial statements.

An overview of the scope of our audit The Group business consists of a collection of retail stores and operates as a single operating segment, entirely within the UK, as defined in note 4 to the financial statements. The financial results of the Group or aggregated of a consolidated level without the need for consolidation adjustments to account for eliminations between Group statutory companies. Therefore we latentify only one reparting component being the Group Itself, which includes the parent company outdi (which we could to a lower materiality level), on which we perform our outdit using a single outsit team.

Orner information are responsible for the other Information. The other information are responsible for the other information comprises the information included in the annual report including the Strategic Report, the Governance Report and Confacts, addresses and shareholder information, other than the financial statements and our Auditor's report thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form at assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is a read the other information and, in ading su, consider whether the other information and, in ading su, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially missioned.

If we identify such moterial inconsistencies or apparent moterial misstatements, we are required to determine whether there is a material misstatement in the financial statements are a moterial misstatement of the other information. It based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

In this context matters that we are specifically required to report to you as uncorrected material misstatements of the other information include where we conclude that:

- Fair, balanced and understandable the statement given by the Directors that they consider the annual report and financial statements taken as a whole is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position and performance, business model and strategy, is materially inconsistent with our knowledge obtained in the audit: ۵r
- Audit & Risk Committee reporting the section describing the work of the Audit & Risk Committee does not appropriately address motters communicated by us to the Audit & Risk Committee; or
- Directors' statement of compliance with the UK Corporate Governance Cade the parts of the Directors' statement required under the Listing Rules relating to the Company's compliance with the UK Corporate Governance Code containing provisions specified for review by the Auditor in occordance with Listing Rule 98.10R(2) do not properly disclose a departure from a retevant provision of the UK Corporate Governance Code

We have nothing to report in respect of these matters

As explained more fully in the Directors' responsibilities statement, the Directors are responsion for the preparation of the financial statements and for being satisfied that they give a true and foir view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to froud or error.

In preparing the financial statements, the Directors are responsible for assessing the Group's and the parent company's ability to confinue as a gaing concern, disclosing as applicable, mothers related to going concern and using the gaing concern basis of accounting unless the Directors ether Intend to liquidate the Group or the parent company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material mistratement, whether due to froud or error, and to Issue an Auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (JK) will always detect a material misstatement when it exists. Misstatements can orise from froud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website al: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditor's report.

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them. in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Independent Auditor's report to the members of MicColl's Retail Group pic continued

Report on other legal and legulatory requirements

Opinions on other matters prescribed by the Companies Act 2006 in our opinion the part of the Directors' remuneration report to be audited hat been properly prepared in occordance with the Companies Act 2006.

in our opinion, based on the work undertaken in the course of the audit:

- the Information given in the strategic report and the Directors' report for the Anancial year for which the financial statements are prepared is consistent with the financial statements and
- the strategic report and the Directors' report have been prepared in accordance with opplicable legal requirements

in the light of the knowledge and understanding of the Group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the Directors report.

Matters on which we are required to report by exception

Adequacy of explanations received and accounting records Under the Campanies Act 2006 we are required to report to youlf, in our opinion:

We have nothing to report in respect of these matters.

- we have not received oil the information and explanations we require for our oudit; or
- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by up ay
- the parent company financial statements are not in agreement with the accounting records and returns

Direction's remarkable to report if in our opinion certoin disclosures of Director's remarkable to report if in our opinion certoin disclosures of Director's remaineration how an in been mode in the part of the Directors's remaineration report in the outsited is not in oprement with the occounting records and returns.

Other matters Auditor lenure

Audition lenure Following the recommendation of the Audit & Risk Committee, we were appointed by the Board of Directors on 3 February 2014 to audit the financial statements for the year ended 2014 and subsequent financial periods. The entity was listed on the London Stock Exchange on 28 February 2014. The period of total uninterrupted engagement including previous renewals and reappointments of the firm is four years, cavering the years ended 2014 to 2017.

Prior to 2014, we were appointed by the Board of Directors on 1 October 2006 to audit the financial statements for the year ended 2006 and subsequent financial periods of McColls Retal Group. Ltd which was previously the potent company to the Group. The period of total unharmyted engagement including previous renewals and reappointments of the firm was 12 years, covering the years ended 2006 to 2017.

Consistency of the audit report with the additional report to the Audit & Risk Committee Our audit opinion is consistent with the additional report to the Audit & Risk Committee we are required to provide in accordance with ISAs (UK).

Sukhbinder Kooner, (Senior statutory auditos) for and on behalt of Delattle LLP Slaukory Auditor, UK
18 February 2018

Strategic report Governonce (Recruciel statements)

Consolidated income statement for the 52 week period from 28 November 2016 to 26 November 2017

| • | | Adjusted | Adjusting lioms 2017 | Tetal | Adjusted | Adjusting flams 2016 | Terpi |
|--|------|---------------|----------------------------|----------------|---------------|----------------------------|--------------|
| | Nate | 2017 £:000 | Note 5 000°2 | 2017 \$7000 | 2016 £'000 | Note 5 £'000 | 2016 2016 |
| Revenue | 4 | 1,131,777 | | 3,131,777 | 950,403 | | 950,403 |
| Cost of soles | | (841,370) | - | (841,370) | (7)1.752) | - | (711,752) |
| Gross profff | | 290,407 | - | 290,407 | 238.651 | - | 238.651 |
| Administrative expenses | | (286,889) | (3,730) | (290,619) | (239,443) | (2.186) | (241,629) |
| Other operating income | 4 | 24,757 | • - | 24,757 | 23,147 | ` - | 23,147 |
| Profits/(losses) arising an property-related items | | 3,110 | (2,621) | 489 | 1,109 | (757) | 352 |
| Operating profit | ó | 31,385 | (6,351) | 25,034 | 23,464 | (2.943) | 20.521 |
| Finance income | | 93 | - | 93 | 13 | | 13 |
| Finance costs | | (5,200) | (1,521) | (6,721) | (2.723) | (152) | (2.875) |
| Net finance cost | В | (5,107) | (1,527) | (6,628) | (2.710) | (152) | (2.862) |
| Profit before tax | | 26,278 | (7,872) | 18,406 | 20.754 | (3.095) | 17,659 |
| Income Icx (expense)/receipt | Ŷ | (5,228) | 1,014 | (4,214) | (3,40ó) | (337) | (3,743) |
| Profit for the period | | 21,050 | (6,858) | 14,192 | 17,348 | (3.432) | 13.916 |
| Earnings per share (pence) | 11 | 18.28p | - | 12.32p | 15.99c | | 12.820 |
| Diluted Earnings per shore (pence) | n | 18.19p | | 12.26p | 15.99p | - | 12.82p |

The above results were derived from continuing operations.

Consolidated statement of comprehensive income for the 52 week period from 28 November 2016 to 26 November 2017

| | Note | 2017 £'000 | 2016 £1000 |
|---|------|---------------|---------------|
| Profit for the period | | 14,192 | 13916 |
| from that will not be reclassified subsequently to profit or loss | | | |
| Remeasurements of past employment benefit obligations | Q 31 | 2,522 | (928) |
| Total comprehensive income for the period | | 16,714 | 12,988 |

Consolidated statement of financial position for the 52 week period from 28 November 2016 to 26 November 2017

| | Note | 2017 5'000 | 7016 €:000 |
|---|------|---------------|---------------|
| Assets | | | |
| Non-current assets | | | |
| Properly, plant and equipment | 12 | 103,\$65 | cd. 783 |
| intongible assets | 14 | 248,899 | 154,351 |
| Deferred tox assets | 27 | 172 | - |
| Retirement benefit asser | 31 | 13,609 | 10.946 |
| Investments | 15 | 36 | 18 |
| Total non-current assets | | 366,281 | 232.098 |
| Current assets | | | |
| Inventories | 18 | 75,965 | 55,041 |
| Trade and other receivables | . 16 | 39,810 | 34,609 |
| Cash and cash equivalents | 20 | 14,273 | 3,757 |
| Total current assets | | 130,048 | 93.407 |
| Assels classified as held for sole | 13 | 581 | 4.286 |
| Total assets | | 495,910 | 329.791 |
| Equity and liabilities | | | |
| Current Kabilities | | | |
| Trade and other payables | 21 | (165, 469) | (130.021) |
| income tax liability | | (2.633) | (2.294) |
| Provisions | 26 | (4,508) | (1.647) |
| Total current liabilities | | (172,610) | (133.962) |
| Uobilities directly associated with assets classified | | | |
| as held for sale | 13 | (830) | (5.137) |
| Net current liabilities | | (42,811) | (41.406) |
| Mon-current flabilities | | | |
| Loons and barrowings | 22 | (152,968) | (25,961) |
| Other payables | 23 | (12,121) | (4.160) |
| Provisions | 26 | (591) | (365) |
| Defened fox ficialities | 27 | (8,528) | (4.856) |
| Retirement benefit obligations | 31 | (3,352) | (4,844) |
| Total non-current liabilities | | (177.562) | (50.186) |
| Total liabliities | | (351,002) | (189, 285) |
| Nat seek | | 145 008 | 140 504 |

| | Noie. | 2017 £1000 | \$000 \$1000 |
|--|-------|---------------|-----------------|
| Equity | | | |
| Share capital | 28 | (115) | (115) |
| Share premium | 26 | (12,579) | (12.579) |
| Retained earnings | | (133,214) | (127,812) |
| Equity attributable to owners of the Group | | (145,908) | (140,506) |

These financial statements of McColl's Retail Group placegistered number 06783477 were approved and authorised for Issue by the Board on 18 February 2018 and signed on 11s behalf by:

Consolidated statement of changes in equity for the 52 week period from 26 November 2016 to 26 November 2017

| | - Note | Shore tolique 000°2 | Shara premium \$1000 | Retolined eemings £000 | Total equity £'000 |
|---------------------------------------|--------|---------------------------|----------------------------|-------------------------------|--------------------------|
| At 28 November 2016 | | 115 | 12.579 | 127.812 | 140:506 |
| Profit for the period | | | - | 14,192 | 14.172 |
| Other comprehensive income | | | | 2.522 | 2.522 |
| Total camprehensive income | | - | | 16,714 | 16.714 |
| Dividences | 10 | - | - | (11.748) | (11,748) |
| Share-based payment transactions | 32 | | _ | 436 | 436 |
| At 26 November 2017 | | 115 | 12,579 | 133,214 | 145.908 |
| | Note | Shore copirol £'000 | Shore premium £000 | Retained earnings £1000 | Farai equity £'000 |
| At 30 November 2015 | | 105 | 47,836 | 78.024 | 125.965 |
| Profit for the period | | | | 13.916 | 13,916 |
| Other comprehensive income | | _ | - | (928) | (926) |
| Total comprehensive income | | _ | _ | 12.988 | 12.988 |
| Dividends | 10 | - | _ | (11,036) | (11,036) |
| New share capitat subscribed | | 10 | 12,579 | _ | 12.589 |
| Other share premium reserve movements | | | (47.836) | 47.836 | |
| Az 27 November 2016 | | 115 | 12.579 | 127.812 | 140,506 |

On 18 Mov 2016. The Group recycled court approval for the special resolution, processed and passed at the AGAI, to concell fits the premium account of \$47,838,000 and months the armount to distributable resonant. This was regarded at Companion House on \$3,452,2016.

Consolidated statement of cash flows for the 52 week period from 28 November 2016 to 26 November 2017

| | More | 2017 \$1000 | 2016 £:000 |
|---|----------|------------------|---------------|
| Cash flows from operating activities | | | |
| Profit for the period | | 14,192 | 13.916 |
| Adjustments to cash flows from non-cash items | | | |
| Depreciation and amorrisation | 6 | 15,636 | 14,305 |
| Profit on disposol of property plant and equipment | 6 | (489) | (352) |
| Finance Income | 8 | (93) | (13) |
| Finance costs | 8 | 6,721 | 2.875 |
| Share-based payment transactions | 32 | 436 | - |
| Income tox expense | 9 | 4,214 | 3.743 |
| Impolment losses | | 746 | 415 |
| | | 41,363 | 34,889 |
| Working capital adjustments | | | |
| increase in inventories | 16 | (20,924) | (1.853) |
| increase in trade and other receivables | | (3,969) | (5.921) |
| increase in trade and other poyables | | 40,561 | 3.207 |
| Decrease in retirement benefit obligation | | | 4 445 |
| net of actuarial changes | 31 | (1,633) | (1,025) |
| Increase/(decrease) in provisions | 26 | 3,089 | (2.504) |
| Cash generated from operations | | 58,487 | 26,793 |
| income taxes poid | | (4,267) | (5.144) |
| Net cash flow from operating activities | | 54,220 | 21.649 |
| Cash flows from investing activities | | | |
| terest received | 8 | 93 | 13 |
| Acquisitions of property plant and equipment | | (25,635) | (15.920) |
| Proceeds from sale of property plant and equipment | | 7,622 | 5,874 |
| Acquisition of businesses, net of cash acquired | | (122,609) | (15,656) |
| Net cash flows from investing octivities | | (340,349) | (25.689) |
| Cash flows from financing activities | | | |
| interest poid | | (6,327) | (2,479) |
| Proceeds from issue of ordinary shares. net at Issue costs | | _ | 12.559 |
| Repayment of bank barrowing | 24 | (37,000) | (7.500) |
| New bank borrowing | 24 24 | 154,500 | (7.000) |
| (Payment of)/new finance lease creditors | 24 | | 1,921 |
| Interest payment to finance lease creditor | 8 | (2,506) (274) | (199) |
| | 10 | | |
| Dividends poid | - ių | (11,748) | (11.036) |
| Net cash flavs from financing activities | | 96,645 | (6.734) |
| Net increase in cash ona cash equivalents | | 10,516 | (10,774) |
| Cash and cash equivalents at beginning al period | | 3,757 | 14,53) |
| Cash and cash equivalents at end of period | | 14,273 | 3,757 |

Notes to the financial statements

for the 52 week period from 28 November 2014 to 26 November 2017

1 General Information

The Group to public company limited by share capital, incorporated and domicited in the Unliked Kingdom.

The address of its registered office is: McColl's Refail Group pic McColl's House Ashwells Road Brentwood Essex CM15 957 United Kingdom

Principal activity
The Group engages in one principal area of activity, as an operator of convenience and newsagent stores.

2 Accounting policies

Basis of preparation

buss or preparation.

The Group financial statements for 2017 consolidate the linancial statements of McColli's
Retail Group pix (the "Company") and all its subsidiary undertakings (logether, "the Group")
drawn up to 26 November 2017. Acquisitions are accounted for under the acquisition method

The Group financial statements have been prepared on the going concern basis and in accordance with IRRS and IRRS Interpretations Committee (IRR). Interpretations, as adopted by the European Union and with those parts of the Companies Act 2006 applicable to companies reported under IRRS. The Group's going concern position is set out in the Director's report section on page 89.

The consolidated financial information is presented in sterling, the Group's functional currency, and has been rounded to the negrest thousand (£000).

The preparation of financial information in compliance with adopte in a personal or in the detail internation in companies with apopted prior requires the use of carrion critical judgements, estimates and assumptions that affect the reported amounts of assets and fabilities of the date of the financial information and the reported amounts of revenues and expenses during the reporting period. It also requires Group management to exercise judgement in applying the Group's accounting policies.

The estimates and associated assumptions are based on historical exp other foctors that are believed to be reasonable under the circumstances, the results of which form the basis of maiding the judgements about corrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The areas involving a higher degree of judgement or complexity, or areas where ond estimates are significant to the financial information are disclosed in note 3.

The consolidated financial information has been prepared on a historical cost basis, except for net defined benefit pension asset or liability which has been prepared on an actuarial basis (refer to individual accounting paticy for details).

Basis of consolidation
The Group financial statements consolidate the financial statements of the Company and its substitiony undertakings drawn up to 26 November 2017.

The results of subsidiaries acquired as disposed of during the period are included in the consolidated income statement from the effective date of acquisition or up to effective date of disposal, as appropriate.

On acquisition, the assets, tobilities and contingent tabilities are measured at their foir values at the date of acquisition.

Any excess of the cost of acquisition over the fak value of the identifiable net assets acquired, including separately identifiable assets, is recognised as goodwill. Any discount on acquisition, i.e. where the cost of acquisition is below the fair values of the identifiable net assets acquired, is creditert to the income statement in the period of acquisition

New slandouts, interpretations and amendments not yet effective. The following newly issued but not yet effective standards, interpretations and amendments, which have not been applied in these financial statements, will or may have an effect on the Company thronolosis attements in hurse:

IFRS 15 'Revenue from Contracts with Custamers'

IFRS 15 is effective for periods beginning an or after 1 January 2018. The standard establishes o principles-based approach for revenue recognition and is based on the cancept of recognising revenue for obligations andly when they are suitified and the control of goods or services is transferred. If applies to all contracts with customers, except those in the scape of other standards, it repices the separate models for goods, services and construction contracts under the current accounting standards. The Group believes that the adoption of #RS 15 will not have a material impact on its consolidated results.

IFRS 16 'Leases'

ITERS to represents a significant change in the accounting and reporting of leases for leases as it provides a single tessee accounting model, and as such, requires leases to recognise assets and liabilities for all leases unless the underlying asset has a low value or the lease term is 12 months or less. Accounting requirements for leasons are substantially unchanged from IAS 17. 12 months a riess. Accounting requirements for lessors are substantially unananged from MS 1. The Group has caried out preliminary work to assess the occounting impacts of the change From work performed to date, it is expected that implementation of the new standard will have a substantial impact on the consolidated results of the Group. The Group continues to assess the full impact of IFRS 16, however, the impact will depend on the facts and circumstances at the time of adoption and upon transition choices adopted. It is therefore nat yet practicable to provide a reliable estimate.

IFRS 9 'Financial Instruments

IFRS 9 replaces IAS 39. The standard is effective from 1 January 2018 and introduces; new requirements for the classification and measurement of financial assets and financial liabilities: a new model based on expected credit losset for recognising provisions; and provides for simplified hedge accounting by clianing hedge accounting more closely with an entity's risk management methodology. The Group believes that the adoption of IFRS Q. will not have a material impact on its consolidated results.

In addition to the above new standards or amendments, there are additional new standards and amendments which will not be applicable to the Group and as such have not

None of the other standards, interpretations and amendments which are effective for periods beginning offer 28 November 2016 and which have not been adopted early, are expected to have a material effect on the financial statements

Revenue recognition

Revenue represents the amounts receivable for goods and services sold through retail outlets in the period which fall within the Group's principal activities, stated not of value added tox. Revenue is shown not of returns. Revenue is recognised when the significant risks and rewards of goods and services have been passed to the buyer and can be measured reliably.

Commission from the sale of tottery tickets, travel tickets and electronic phone top-ups is recognised net within tumover, when transactions deriving commissions are completed, as the Group acts as an agent.

In the opinion of the Directors, the Group engages in one principal area of activity, that of operators of convenience and newsagent stares. Turnover is derived entirely from the

Cost of sales consists of all direct costs to the point of sale including worehouse and transportation costs. Supplier Incentives, rebates and discounts are recognised as a credit to cost of sales in the period in which the stock to which the discounts apply is sold. The accrued value at the reporting date is included in prepayments and accrued income.

Adjusting items
Adjusting items relate to costs at incomes that darive from events or transactions that fall
within the normal activities of the Group, but which are excluded from the Group's adjusted
profit before tax measure due to their size and nature in order to better reflect management's view of the performance of the Group. The adjusted profit before tax measure (profit before adjusting items) is not a recognised profit measure under IFRS and may not be directly comparable with adjusted profit measures used by other companies. Details of adjusting Items are set out in note 5.

Post Office, renfat income, ATM commissions and franchise income are recognised in the consolidated income statement when the services to which they relate are earned.

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or excense recognised as other comprehensive income is also recognised directly in other comprehensive

Current tax is provided at amounts expected to be paid using the tax rates and laws that have been enacted or substantively enacted at the bolance sheet date. Current tax is charged or credited to the income statement, except when it relates to items charged to aguity or other comprehensive income, in which case the current tax is also dealt with in equity or other comprehensive income respectively.

Deterred tax is accounted for an the basis of temporary differences grising from differences between the fax base and accounting base of assets and liabilities

Deferred tax is recognised for all temporary differences, except to the extent who deterred tax liability arises from the initial recognition of goodwill or from the Initial recognition of an asset or a liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting profit not taxable profit, it is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the ferred income tax liability is settled.

Notes to the financial statements continued

for the 52 week period from 28 November 2016 to 26 November 2017

2 Accounting policies continued

Deferred fox casets are recognised only to the extent that the Directors consider that, on the basis of all available evidence, it is probable that there will be sullable future taxable profits from which the future reversal of the underlying differences can be deducted.

Deferred tax is charged or credited to the income stotement, except when it relates to items charged or credited directly to equity or other comprehensive income, in which case the deferred tax is also dealt within equity or other comprehensive income respectively.

Property, plant and equipment. Tangible lixed assets are stated at acst net at accumulated depreciation and any provision for importment. Cost includes the atiginal purchase price of the asset and the costs incurred attributable to bringing the asset to its working condition for intended use.

Depreciation is provided so as to write off the cost of longible fixed assets test their estimates residuot values an a straight-line basis over the expected useful aconomic lives of the assets concerned. Principal roles used for this purpose ore:

Depreciation
Depreciation is charged so as to write off the cost of assets, other than tand and properties under construction over their estimated useful lives, as follows:

| Asset class | Depreciation method and rate |
|---|--|
| Freehold (including land where it is not separately identifiable) | Straight-line basis; 50 years |
| Long leaseholds improvements | Straight-line basis: 50 years |
| Lond (il separately identifiable) | NB |
| Short leaseholds improvements - Shops & Other | Strolght-line books:10 years |
| Leasehold premiums | Stroight-line basis: the unexplied portion of the lease |
| Motor vehicles | Straight-line basts: 4 years |
| Computer equipment | Straight-line basis: 5 years |
| Furniture and fittings | Straight-line basis: 10 years |

Gains and losses on disposal of any fixed assets are determined by comparing proceeds with the asset's carrying amount and are recognised within operating profit.

Fixed asset impairments

tried asset impoirments. At each reporting date, the Group reviews the carrying amounts of its property, plant and equipment and intangible assets to determine whether there is any indication that those assets have suffered an impoirment loss. If any such indication exists, the recoverable amount if he asset, which is the higher of its fair value less casts to set and its value in use, it estimated in order to determine the extent of the impoirment loss. Where the asset does not generate

cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash generating unit (CGU) to which the asset belongs. For property, plant and equipment and inlongible assets excluding goodwill, the CGU is deemed to be each hading store. Any resulting importment is charged to administrative expenses.

insmiloqmi atsato eldignotni

Insamplible assets impoirment iterating, goodwill is allocated to each of the Graup's cash generating units expected to benefit from the synergies of the combination. Cosh generating units (CGU) to which goodwill have been allocated are fested for impoirment annually, or more frequently when there is an indication that the unit may be imported, if the recoverable amount of the CGU is less than the comping amount of the unit, the impoirment loss is allocated list to reduce the contring amount of any goodwill ablocated to the unit and then to the other assets of the unit pro-ratio on the basis of the contring amount of each asset in the collaboration and the accordated for accordatilities are resembled to subsequent method. unit. An impairment loss recognised for goodwill is not reversed in a subsequent period

Non-current assets held for sale

Non-current assets are classified as assets held for sale only if available for immediate sale in
their present condition, a sale is highly probable and expected to be completed within one
period from the date at classification, such assets are measured at the lower of the corrying
amount and fair value less costs to sell and are not depreciated or amortised.

Learney uspets
Leaves one classified as finance leaves when line terms of the leave transfer substantially at the
lists and rewards of owneaship to the Group. All other leaves are classified as operating leaves.
For property leaves, the lond and building elements are treated separately to determine the appropriate tease dissification.

Finance leases/like purchase contracts
Assets funded through finance leases or hire purchase contracts are capitalised as property, plant and epipement and depreciated over their estimated useful fives or the lease leave which twe is shorter. The amount capitalised is the lower of the fair value of the osset or the present value of the minimum lease payments during the lease term at the inception of the lease. The resulting lease obligations are included in liabilities net of finance charges. Finance costs on finance teases are charged discetly to the income statement so as to produce a constant periodic rate of interest.

Operating leases
Assets leased under operating leases are not recorded on the bolonce sheet.
Rental payments are charged directly to the income statement on a straight-line basis over
the lease term.

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Some only representatives and the state of t treatment of the sale and leaseback depends upon the substance of the transaction and whether or not the sale was made at the asset's fair value. For sale and finance leasebacks, any apparent profit or loss from the sale is deferred and amortised over the recusedors, any apparent primit or loss from the sole a deterted one amontsed over the feace term. For sole and operating leavebacks, generally the assets are sold at fall value, and accordingly the profit or loss from the sole is recognised immediately in the income statement.

Following initial recognition, the lease treatment is consistent with those principles described above

Lease incentives primarily include up-front cash payments or rent-free periods. Where lease incentives relate to the whole term of the contract lease incentives are capitalised and spread over the period of the lease term

Leases with predetermined fixed rental increases. Where a lease has predetermined fixed rental increases, these rental increases are accounted far on a straight-line basis over the lerm of the lease.

Operating lease income

Operating lease income consists of rentals from sub-tenant agreements and is recognised as eamed

Business combinations

On acquisition, the assets, tobilities and contingent liabilities are measured at their tair values at the date of acquisition.

Any excess of the cost of acquisition over the foir values of the identifiable net assets acquired, including separately identifiable assets is recognised as goodwill. Any discount on ocquisition, i.e. where the cost of ocquisition is below the fair values of the identificate net assets acculred, is credited to the income statement in the period of acquisition.

Goodwill represents the excess of the fair value of the consider ection of an acquisition over the for value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill is recognised as on asset on the Group's bolance sheet in the year in which It prises. Goodwill is not amortised but is tested for impairment at least annually and is stated at cost less any provision for impairment. Any impairment is recognised in the income statement and is not reversed in a subsequent period.

See nate 14 for further details of cash generating units and impairment testing.

Computer software within intangible assets

Computer software is stated at cost less accumulated amortisation and any provisi impairment. Externally acquired computer software and software licences and costs relating In politically Declarate Computer software for internal use (in the extent that they meet the recognition criteria of LSS 38 intangible Assets) are copitalised and amortised an a straight-line basis over their useful economic lives of five years and are included within other intangible assets. Costs relating to development of computer software for internal use that do not meet the IAS 38 recognition criterio are expensed as incurred.

Cash and cash equivalents

Cash and cosh equivalents includes cash in hand, cash in transit, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

When drawn, bank overdrafts are shown within loans and borrowings in current liabilities in the Group balance sheet.

Trade receivables are amounts due from customers for goods and services performed in the ordinary course of business. If callection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at the transaction price. A provision for the impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. The amount of any loss is recognised in the income statement.

Inventories

Inventories consist of goods for resole and are stated at the lower of cost and net realisable invanings consist on goods are readed in the refail method for each cotegory of stock by reducing the net selling price by the citributable average grass morgin. Net realisable value is the price of which the stocks can be realised in the normal course of business net of selling and distribution costs. Provision is made for obsolete, slow-moving or defective items where appropriate.

Trade payables

Trace payables are obligations to pay for goods or services that have been ocquired in the ordinary course of business from suppliers. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recorded initially at fair value and subsequently measured at amortised cost. Generally this results in their recognition at their nominal value

Notes to the financial statements continued

for the 52 week period from 28 November 2016 to 26 November 2017

2 Accounting policies continued

Borrowings
At borrowings are infilially recorded at the amount of proceeds received, net of transaction costs. Borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the income statement over the period of the relevant botrowing.

Interest expense is recognised on the basis of the effective interest method and is included in finance costs.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the Hability for at least $12\,\mathrm{months}$ after the reporting date.

Provisions
The Group recognises provisions for liabilities of uncertain timing at amounts, including those for anerous leases, leasehold allapidations and legal disputes. Provisions are recognised when there is a present legal or constructive obligation as a result of a post event, for which it is probable that an outflow of economic benefit will be required to settle the obligation and where the amount of the obligation can be reliably estimated. Provisions are recauted at the passent value of the best estimate of expenditures expected to be required to settle the obligation and appreciate rate of the passent subjects of the passent subjects of the passent subjects of the passent of the best estimate of expenditures expected to be required to settle the obligation using a pre-tax rate that reliable subjects on the passent of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

One rous contracts fleases

The Group compares the unavoidable costs of all leases with the expected economic benefits on a store by store basis. Once a lease is considered onerous, a provision is calculated based on the present value of the unavoidable costs net of expected benefits.

Dispidations
Provisions for dispidations and similar contractual property costs are recognised on a lease-by-lease basis when the need for expenditure has been identified, being the point at which the likely expenditure can be reliably estimated.

Confingent liabilities

Confingent liabilities are possible obligations whose existence will be confirmed only on the occurrence or non-occurrence of uncertain future events outside the Group's control, or present obligations that are not recognised because it is not probable that a settlement will be required or the value of such a payment cannot be retainly estimated. The Group does not recognise confingent Rabilities but discloses them. Refer to note 29 for the disclosures.

Ordinary shales are classified as equity, incremental casts directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax from the proceeds

Dividends

Obvidend distribution to the Group's shareholders is recognised as a liability in line Group's financial statements in the period in which the dividends are approved by the Group's financial state Group's shareholders

Defined contribution pension obligation Contributions to defined contribution pension schemes are charged to the income statement in the year to which they relate.

Defined benefit pension obligation
The Group operates two defined benefit pension schemes in addition to several
defined contribution schemes, which require contributions to be made to separately
administered funds.

Defined benefit scheme surpluses and deficits are measured at:

- The fair value of plan assets of the reporting date: less
 Scheme kabilities calculated using the projected unit credit method discounted to its present value using yields available on high quality corporate bonds that have manufry dates approximating to the terms of the liabilities; plus
 Unrecognised past service costs tess
 The effect of minimum (unding requirements agreed with scheme trustees

A sulplus is recognised where the Group has an unconditional right to the economic benefits in the form of future contribution reductions or refunds.

Any difference between the interest income on scheme assets and that actually achieved on assets, and any changes in the liabilities over the year due to changes in assumptions or experience within the scheme, are recognised in other comprehensive income in the period In which they give.

Costs are recognised separately as operating and finance costs in the income statement. Operating costs comprise the current service cost, any finance or expense on settlements or curtailments and post service costs where the benefits have vested.

Governonce (Financial determents)

Post service costs are recognised directly in income unless the changes to the pension scheme are conditional on the employees remaining in service for a specified period of time. In this case, the past service costs are amortised on a straight-line basis over the vesting period

Finance items comprise the interest on the net defined benefit asset or liability.

Further information on pensions is disclosed in hate 31.

Share-based payments Equity-settled share-based payments to employees and others providing similar services are measured at the foir value of the equity instruments at the grant date. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity. Where applicable at the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in the income statement.

For further detail please refer to note 32

Financial instruments

Financial assets

The Group classifies its financial assets into one of the categories discussed below, depending on the purpose for which the asset was acquired. The Group has not classified any of its financial assets as held to moturity.

Loans and Receivables

These assets are non-derivative financial assets with fixed or determinable payments that are not quaded in an active market. They are principlely from the Group's trading operations (e.g. trade receivables), but also incorporate other types of contractual monetary asset. They are initially recognised at fair value plus transaction costs that are directly attributable to their ocquisition or issue, and are subsequently carried at amortised cost using the effective interest rate method, less provision for impoliment

Impairment provisions are recognised when there is objective evidence (such as significant financial difficulties on the part of the counter porty or defout or significant delay in poyment) that the Group will be unable to collect oil of the amounts are under the terms receivable. the amount of such a provision being the difference between the net carrying amount and

the present value of the future expected cash flows associated with the impaired receivable. For Irade receivables, which are reported net, such provisions are recorded in a separate allowance account with the loss being recognised within administrative expenses in the consolidated income statement. On confirmation that the trade receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.

The Group's loans and receivables comprise trade and other receivables and cash and cash nts in the Group bolonce sheet

Financial assets are de-recognised when the rights to receive cash flows from the financial assets have expired or where the Group has transferred substantially all risks and rewards

Anancial tiabilities

The Group classifies its financial liabilities into the below category:

1) Other financial liabilities

- interest-bearing bank loans and overdrafts these are recorded initially at fair value, which is generally the proceeds received, net of direct issue costs. Subsequently, these liabilities are held at amortised cost using the effective interest method. Finance charges, including premiums payable on settlement or redemption and direct issue costs are occounted for on an accrual basis in the income statement using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise. Where existing debt is reinanced with the same lender it is treated as an exhinguishment of the original debt and a new financial lability if the modified terms are substantially different from the previous terms.
- Trade payables and other short-term monetary kabilities which are initially recognised at fair value and subsequently at amortised cost using the effective interest method.

Fair value estimation

The methods and assumptions applied in determining the fair values of financial assets and financial liabilities are disclosed in note 30.

Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the bolance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

Notes to the financial statements continued for the 52 week period from 28 November 2016 to 26 November 2017

3 Critical accounting judgements and key sources of estimation uncertainty in the application of the Group's accounting policies, the Directors are required to make judgements, estimates and assumptions about the corrying amounts of assets and labilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be rejectors. Actual results may differ from these estimates.

Judgements
Cattical Judgements, opart from those involving estimations, that are applied in the preparation of the consolidated financial statements are discussed below:

Determination of cash generating units The Group determines CGUs for the purpose of goodwill impairment based on the way it manages the business. Judgment is required to ensure this assessment is appropriate and in the with IAS 36. This is discussed in further detail in note 14.

Sources of estimation uncertainty
Estimates and underlying assumptions are reviewed on an angoing basis. Sources of
estimation and uncertainty are discussed below.

Goodwill impoliment
The Group is required to test, on an annual basis, whether goodwill has suffered any impoliment based on the recoverable amount of its cosh generating units (CGUs). The recoverable amount is determined based on value in use colculations. The use of this method requires the estimation of future cosh flows and the determination of a pre-lox discount tale in order to colculate the present value of the cosh flows.

This is discussed in further detail in note 14.

4 Revenue and other income in accordance with IRTS 8 "Operating segments" on operating segment is defined as a business activity whose operating results are reviewed by the chief operating decision maker and for which discrate information is available. The rehief operating decision make, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors. The principal activities of the Group are currently managed as one segment. Consequently all activities refails to this segment, being the operation of convenience and newsagent stores in the UK.

The analysis of the Group's revenue for the period from continuing operations is as follows:

| | Note | 2917 2*000 | £.000 |
|------------------------|------|---------------|---------|
| Sale of goods | | 1,131,777 | 950,403 |
| Property rentatincome | | 3,224 | 2.985 |
| Finance income | 8 | 93 | 13 |
| Other operating income | | 21,533 | 20,162 |
| | | 1.156.627 | 073.543 |

Other operating income includes income from the operation of sub-post offices, rental income, commission earned from ATMs and Subway franchise income.

5 Adjusting items

Adjusting items
Due to their significance or one-off nature, certain items have been classified as adjusting as follows:

| | 2017 £1000 | 2016 £1000 |
|--|---------------|---------------|
| Co-op acquisition and integration costs: | 3,447 | 2.004 |
| Impairment and anerous lease provisions related to assets held for sale? | - | 757 |
| Costs relating to closure of non-trading sites | - | 334 |
| Finance costs in relation to Co-op acquisition and Integration | 1,521 | - |
| Unprofitable store clasure programme: | 2,904 | |
| Tax effect | (1,014) | 337 |
| | 6.858 | 3,432 |

- Co-op population and integration person
 The population and integration person
 The population and integration person
 The population of 217m. The opposition was captived by the Competition and Market Authority on 24 December 20th. The occusion was integrated during 2017 by Market Authority on 24 December 20th. The occusion was integrated during 2017 by Market Authority on 24 December 20th. The occusion was integrated during 2017 by Market Authority on 25 Market 2017 by County and County of the County 10 December 2017 by County and County 10 December 2017.

 13 July 2017.
- 13. Liv 2017. 2 states hold for sails following to provide the sail of the sails following or exists of its position or 2015. The Group deceaded to set 97 of its new siggents. The Group continues to locus on the strotagy of assurability one expanding the conversed outliness and dentities make marginal across or and being poor of its long-term placking. Aut of you or ext 21 hoursetted 2016 there were 32 transprovings, Curing 2017 the Group said 17, 17 are traditing on and 12 have been more level on the clause programme, looking single servicing of the said of the pleriod.
- oe trading on, and 27 note been indicated in the capute programme, invaligating terminancy or the end or the purison. Unperfetable inter-obtaining angle parties of 2 act performing short and now made may decided no close stokes that which are not succomposed violate to conflict the table). The mobility of these stokes are Riffler and leads after the close Bredd data, the crossing programme consists of stokes which was although and 10 to 2018. Although mean make captured consists of positions, importment, and other costs in visics on a fee a coveres, \$255,000 of the costs are included within activation to the crowners. Sand other costs are included within activation are made of contracted of protein and once a captured of the costs are stoked within activation are made of costs.

6 Operating profit

Arrived at after charging/(crediting)

| Note | \$.000 \$011 | \$.000 |
|--|---------------------|-----------------|
| Depreciation and amortisation expense | 15,626 | 14,305 |
| Write-cown of Inventory recognised as an expense | 13,766 | 8,417 |
| Operating lease expense - property | 33,610 | 30,191 |
| Profit on disposal of property, plant and equipment | (489) | (352) |
| Impoliment 12 | 746 | 415 |
| Cost of Inventories recognised as an expense | 876, 599 | 738.678 |
| The analysis of the Auditors' remuneration is as follows: | | |
| | 2017 £'800 | \$.000 \$010 |
| Audit of Group | 60 | 32 |
| Audit of subsidiaries | 182 | 182 |
| Total audit fees | 242 | 214 |
| Audit related assurance services (including Interim review) | 41 | 40 |
| Total assurance services | 41 | 40 |
| Services related to corporate finance transactions not covered above | - | 290 |
| Other non-oudit services not covered above | 14 | 24 |
| Total other non-audit services' | 14 | 314 |
| Total non-audit services | 65 | 354 |
| Total feas | 297 | 568 |

In 2016 corporate knance wassactions were one-off and subject to a rendering process. 2017 fee relates to wark on pension schemes on behalf of the Group.

Notes to the financial statements continued for the 52 week period from 28 November 2016 to 26 November 2017

6 Operating profit continued

Adjusted EBITDA and operating profit excluding property-related items in order to provide shareholders with a measure at the underlying performance of the business and to allow a more understandable assessment at its position, the Group mokes adjustments to profit before too. These adjustments are one-off in nature, not in his with our normal course of business, materially size and are considered to be distortive of the true adjusted performance of the business. Adjusting terms relate to costs or incomes that derive from events or transactions that fall within the normal activities of the Group, but which are excluded from the Group's adjusted profit before tax measure due to their size and nature in order to better reflect mapagement's view of the performance of the Group. For example, the Group adjusts for property restrated items as these are not in the with our principal activity as an operator of convenience and newsagent stores. The Group also adjusts for share-based polyments at a non-cost item. The adjusted profit before botter profit before adjusting items in not a recognised profit measures under IRSs and may not be disectly comparable with adjusted profit measures used by other companies. Details of adjusting items are set out fin nate 5.

| | 2017 5'090 | ₹000 \$1000 |
|---|---------------|----------------|
| Adjusted EBITDA excluding property-related items | | |
| Operating profit before adjusting liens | 31,385 | 23.464 |
| Depreciation and amortisation | 15,289 | 14.305 |
| Impairment of property, plant and equipment and anerous leases | | . 108 |
| Profits arising an property-related items | (3,110) | (1,422) |
| Shore-based payments | 436 | - |
| | 44.000 | 36,655 |
| Adjusted operating profit excluding property-related tioms | | |
| Operating profit before adjusting items | 31,385 | 23,464 |
| Less: Profits arising on property-related items | (3,110) | (1,109) |
| | 26,275 | 22,355 |

7 Employee costs
The aggregate payroll costs (excluding Directors' remuneration) were as follows:

| | 2617 E:000 | 5.000 5019 |
|---------------------------------------|---------------|---------------|
| Wages and salpiles | 157,111 | 132,136 |
| Social security costs | 15,268 | 5,860 |
| Pension costs, defined benefit scheme | 1,549 | 1,008 |
| | 173,928 | 139,004 |

The average number of persons employed by the Group (naturaling Directors) during the period, analysed by category was as follows:

| | 2017 | 2016 |
|------------------------|-------|--------|
| Reloting 20 | 1,749 | 10,011 |
| Central administration | 512 | 308 |
| 2 | 1,261 | 19,310 |

| 5 Finance Income and costs | 2817 | 2016 |
|--|---------|---------|
| | 2017 | \$1000 |
| Finance Income | | |
| interest income on bank deposits | 93 | 13 |
| Finance costs | | |
| Interest on bank overdrofts and barrowings | (4,522) | (2.226) |
| interest on obligations under finance leases and hire | | |
| purchase contracts | (274) | (199) |
| Amortisation of tissue costs | (381) | (279) |
| Other finance costs | (23) | (19) |
| Finance casts in relation to Ca-op acquisition and integration | | |
| (included in adjusting items) | (1,521) | (152) |
| Total finance costs | (6,721) | (2.875) |
| Net finance casts | (6,628) | (2.862) |

Financia: Hatements

| 9 | Income | tax |
|---|--------|-----|
|---|--------|-----|

| | 710C 000'2 | 2016 £'000 |
|---|---------------|---------------|
| Current tax: | | |
| Current tax on profit for the period | 4,780 | 5.319 |
| Adjustments in respect of prior periods | (173) | (283) |
| | 4,607 | 5.036 |
| Defened tox: | | |
| Origination and reversal of temporary differences | (8T) | (955) |
| Associated with pension deficit | - | 69 |
| Arising from change in tax rate | (14) | (125) |
| Adjustments in respect of prior periods | (298) | (282) |
| | (393) | (1.293) |
| Income tax expense for the period | 4.214 | 3.743 |
| Other comprehensive Income | | |
| Deferred tax in respect of actuariat valuation of retirement benefits | 517 | (168) |
| Corporation tax | - | (117) |
| | 517 | (285) |
| | | |

The differences are reconciled below:

| | 2017 \$*000 | 2016 £1000 |
|--|----------------|---------------|
| Profit before tax | 18,406 | 17.659 |
| Tax on profit calculated at standard rate for 2017 of 19.33% (2016: 20.00%) | 3,558 | 3.532 |
| Disallowed expenses and non-taxable income | 642 | 901 |
| Deferred fax on share options | (18) | |
| Adjustments in respect of prior years | (471) | (565) |
| Arising from change in rate of tax | (14) | (125) |
| Exempt emounts | 517 | - |
| Total tax charge | 4,214 | 3,743 |

Changes to the UK corporation to x rates were enacted as part of Finance Bill 2015 on 18 November 2015. These included reductions to the main rate to reduce the rate to 19% from 1 April 2017 and to 18% from 1 April 2020. A subsequent change to reduce the UK corporation tax rate to 17% from 1 April 2020 was enacted as part of Finance Bill 2016 on 6 September 2016.

Amounts recognised in other comprehensive income

| | | 2017 | | | 2016 | |
|--|------------|--------------------------------------|--------------------|------------|---------------------------------------|----------------------|
| | Solore tax | Tax (expense) /benefil 2000 | Net of tox 2000 | Sefore tax | Tax (expense) /benefit E:000 | Net of tax \$1000 |
| Remeasurements of post employment benefit obligations | 8,039 | (517) | 2,522 | (1,213) | 26 5 | (928 |
| 10 Dividends | | | | | 2017 £'000 | 3016 |
| Final 2016 dividend of 6.80p (2015 Interim 2017 dividend of 3.40p (20 | | | | | 7,832 3,916 | 7.120 3.916 |
| | | | | | 11,748 | 11.036 |

The Directors are proposing a final 2017 dividend of 6.90 pence (2016; 6.80 pence) per share totalling \$7,947,000 (2016; \$7,832,000).

The proposed final dividend is subject to approval by shareholders passing a written resolution and accordingly has not been included as a liability in these financial statements.

Notes to the financial statements continued for the 52 week period from 28 November 2016 to 26 November 2017

11 Earnings per share
Bosic and diluted earnings per share are calculated by dividing the profit for the period
attributable to shareholders by the weighted overage number of shares.

| 2017 E'600 | 2016 2000 |
|---------------|--|
| 115,172,774 | 108,505.494 |
| 115,724,645 | 108.505.494 |
| 14,192 | 13,916 |
| 12.32p | 12.820 |
| 12.26p | 12.820 |
| | |
| 74,792 | 13,016 |
| 7,872 | 3.095 |
| (1,014) | 337 |
| 21,050 | 17.348 |
| 18.28p | 15.990 |
| 18.19p | 15.99p |
| | \$1900 115,172,774 115,724,645 14,192 12,32p 12,26p 74,192 7,872 (1,014) 21,050 |

The difference between the basic and diluted overage number of shares represents the dilutive effect of share options and warrants in existence.

The diluted weighted average number of ordinary shares is calculated as follows:

| | £1000 | £1000 |
|---|-------------|-------------|
| Ordinary shares in issue at the start of the period | 108,505,494 | 104,712,042 |
| Effect of shares issued for the Co-op ocquisition (part year) | - | 3,793.452 |
| Effect of shares issued for the Co-op acquisition (full year) | 6,667,280 | |
| | 115,172,774 | 108,505,494 |
| Effect of shares to be issued for the Long-term incentive plan (LTIP) | 551,871 | |
| Weighted average number of ordinary shares at the end of the period | 115,724,645 | 108.505.494 |

| 12 Propeny, piant and equipment | | | |
|--|--------------------|--------------|---------|
| | | - Furniture | |
| | tond and buildings | Supplies and | lotai |
| | 5000 | \$,000 | 5.500 |
| Cost or voluction | | | |
| At 30 November 2015 | 26.415 | 34.529 | 110,944 |
| Additions | 4,945 | . 10.774 | 15,719 |
| Acquired through business combinations | 4.623 | 856 | 5.681 |
| Clossified at held for sale | - | 22 | 22 |
| Oispasois | (5.159) | (Z.122) | (7.281) |
| Transfers | 3.655 | (3.655) | - |
| At 27 November 2016 | 34,679 | 90.406 | 125,085 |
| Additions | 8.727 | 15,981 | 24.708 |
| Acquired fivough business combinations | 29.839 | 4.410 | 34.249 |
| Classified as held for sale | _ | 3.044 | 3,044 |
| Disposois | (5.242) | (3.690) | (6,932) |
| At 26 November 2017 | 68,003 | 116,151 | 178,154 |
| Depreciation | | | |
| Al 30 November 2015 | 7,315 | 39,268 | 46.583 |
| Charge for period | 3.455 | 9,874 | 13.529 |
| Eliminated on disposal | (131) | (1.628) | (1.759) |
| Impoliment | - | 415 | 415 |
| Transfers | 2.277 | (2.277) | - |
| Classified as held for sale | | (466) | (400) |
| Al 27 November 2016 | 13,116 | 45,186 | 58,302 |
| Charge for the period | 4.235 | 10.761 | 14,996 |
| Eliminated on disposal | (274) | (1,525) | (1.799) |
| Impakment | - | 746 | 746 |
| Clossified as held for sale | | 2.344 | 2,344 |
| Al 26 November 2017 | 17,077 | 57,512 | 74,599 |
| Carrying amount | | | |
| A1 26 November 2017 | 50,926 | 52,639 | 103,546 |
| At 27 November 2016 | 21.563 | 45,220 | 66,783 |

Governance (Fixancial statements)

13 Assets classified as held for sale Following a review of its portion in 2015, the Group decided to sell 97 of its stores. The Group continues to focus on the strongy of developing and expanding the convenience business and identified these stores as not being part of its lang-term planning. As at vear end 27 November 2016 there were 75 stores remaining. During 2017 the Group sold 17. To retracting a and 32 hove been transferred to the closure programme, therefore these are no longer classified as held for sale, leaving nine remaining at the end of the period as held for sale.

The Group has treated this disposal under IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations".

IRSS requires that the Group must not offset the goins and losses compared to fair value of the individual states. However, on the basis that it is not practical to disclass the remaining nine individual assets held for sale, these have been disclassed in aggregate.

The major classes of assets and liabilities of stores are as follows.

| | Note | 2017 E:000 | 20id £'000 |
|--|------|---------------|---------------|
| Property, plant and equipment | | 190 | 8 90 |
| Inventories | 18 | 300 | 2.073 |
| Trade and other receivables | 19 | 91 | 1.323 |
| Total assets classified as held for sale | | 581 | 4.28¢ |
| Trade and other payables | 21 | (468) | (4,840) |
| Provisions | 25 | (362) | (297) |
| Total liabilities as held for sale | | (830) | (5.137) |
| Net assets classified as held for sale | | (249) | (851) |

14 Intengible assets

| ra finandinia assera | Goodw≇ | Omer Intengible assets | losof |
|---|------------|------------------------------|---------|
| | \$1000 | 00002 | 2000 |
| Cost or valuation | | | |
| At 30 November 2015 | 147.531 | 5,706 | 153,237 |
| Additions | 9.662 | 166 | 9,626 |
| Fair value adjustment for goodwill | (1.410) | - | (1,410) |
| Deferred tax on fair value adjustment of land and buildings | 286 | - | 286 |
| Classified as held for sale | 1.223 | - | 1.223 |
| Al 27 November 2016 | 157,292 | 5.872 | 163,164 |
| Additions | 91.442 | 929 | 92,371 |
| Deferred fox on fair value adjustment of land and buildings | 3.377 | - | 3,377 |
| Fair value adjustment for goodwill | (560) | - | (560) |
| At 26 November 2017 | 251,551 | 6,801 | 258,352 |
| Amortisation | | | |
| At 30 November 2015 | 3.518 | 3.803 | 7,321 |
| Amortisation charge | - . | 77ó | 776 |
| Net transferred from assets held for sale | 716 | - | 716 |
| At 27 November 2016 | 4.234 | 4,579 | 8.813 |
| Amortisation charge | - | 640 | 640 |
| At 26 November 2017 | 4,234 | 5,219 | 9,453 |
| Corrying amount | | | |
| At 26 November 2017 | 247,317 | 1,582 | 248,899 |
| At 27 November 2016 | 153.058 | 1,293 | 134,351 |

The goodwill addition in the year includes \$88.769.000 related to the acquisition of the 298 Co-op stores (see note 17).

Notes to the financial statements continued

for the 52 week period from 28 November 2016 to 26 November 2017

re mangine assets continued Goodwill acquired in a business combination is allocated, at acquisition, to the cash generaling units (CGUs) that are expected to benefit from that business combination. Before recognition of impoliment losses, the carrying amount of goodwill had been allocated as follows:

| 3017 5'000 | 900.2 |
|---------------|---------|
| CGU ! 247.317 | 153,058 |

Since the IPO in 2014, McColt's Retail Group has tested goodwill impairment annually on the basis of three cash generating units. They are

- CGU 1 Goodwill arising from the 2005 Management buy-out including goodwill held of
- that line

 CGU 2 Goodwill relating to the 2008 Smile acquisition

 CGU 3 Goodwill acquired on all other acquisitions since the 2005 management buy-out

IAS 36 describes that a CGU is:

- The smallest identifiable group of assets that generales cash inflaws that are largely independent of the cash inflows from other assets or groups of assets.
 Represents the lawest level within the entity of which the goodwill is manifored for internal.
- management purposes; and
- Not be larger than an operating segment determined in accordance with IFRS 8 Operating Segments

If the above existing methodology was adopted the carrying amount of goodwill would have been allocated as follows:

| · | 2017 £*000 | 2016 2012 |
|------|---------------|--------------|
| CGU1 | 95,804 | 95.865 |
| CGU2 | 6,504 | 6.504 |
| C@U3 | 145,009 | 50.689 |
| ···· | 2/2 717 | 167.058 |

However, during 2017 the business underwent significant (ronsformation, following both the integration of 298 stores from the Co-op and the announcement of a new sale supply agreement with Moritsons.

Following o review of how the business is governed, structured, financed and how performance is assessed, Management have concluded that goodwill impairment be rested going forward on the basis of a single CGU. Key rationale is nated below

- The Board and serior management assess performance at a Group level, that is as a single
 aperating segment (note 4), and not an the basis of historical CGU splits
 Management are incentivised on the performance of the Group, which is the operation of
- convenience stores
- Financing, and coverant testing of the financing, are applicable to the Group as a whole Acquisitions, whether major or individual states, bring synergies to the Group as a whole and
- are not specific to an individual state or acquired group of states.

 The Group recently announced a new sole supply agreement to service of stares in the Group.

The recoverable amount of the CSU is determined from value in use calculations with a discounted cosh flow model used to calculate this amount. The key assumptions for the value in use calculation include the discount rate and long-term growth rates. The value in use calculations use increast oath flows taking into account actual performance for 2017. Cash flows beyond this period are extrapolated using a long-term growth rate of all and accounted with a weighted average cast of capital (WACC) at 8.8% (2016: 12.05%). The change in WACC is driven by a change in capital structure, with an increase in debt and number of shares in Issue.

As adjusted EMTDA pre the Co-op stares acquisition has been stable over several years, management consider a long-term growth rate of zero to be a prudent basis to extrapolate cosh flows. The pre-lox discount rate is based on the Group's weighted average cost of copilal, taking into account line cost of copilal and borrowings, to which specific market-related premium adjustments are made.

The Group has conducted sensitivity analysis on the impalment lesting for goodwill. With reasonable possible changes in key assumptions including a 2% change in WACC, management have concluded that the complay amount of goodwill vouid exceed the value in use, both under the historica 3 CGU and new single CGU classifications.

15 Investments

| | 2017 | 2016 |
|---------------------|-------|-------|
| | £'000 | £.000 |
| investments of cost | 36 | 18 |
| | | |

Investments have increased due to an increase in Nisa shares as a result of the Co-op store acquisition.

Group subsidiaries Details of the Group subsidiaries as at 26 November 2017 are as follows:

All are held by the Group unless stated. All subsidiories are registered at the same address as McColl's Retail Group pile, except for those registered in Scattand, whose registered address is Unt 11, The Avenue, Newton Medrins, Glasgow G77 6AA.

| Name of subsidiory | Principal activity | Registered office | Proportion of ownership interest and varing rights held 2017 | Proportion of ownership interest and voting rights neid 2016 |
|--------------------------------|-------------------------|-------------------|---|---|
| A Horris Limited* | Dormont | Scotland | 100% | 100% |
| Birrell Limited | Dormont | Scattand | 100% | 100% |
| Bracklands Limited* | Property Company | Scattana | 100% | 100% |
| Chornwalt Monagement Limited: | Retalling | England one Wales | 100% | 100% |
| Clark Retail Limited* | Retoling | Scotland | 100% | 100% |
| Oillons Stores Limited* | Retailing | England and Wales | 100% | 100% |
| Forthingmist Limited | Dormont | England and Wales | 100% | 100% |
| Forbouys Limited | Dormont | England and Wales | 100% | 100% |
| Forbauys Services Limited* | Dormont | England and Wales | 100% | 100% |
| Horgreaves Vending Limited | Corporate activities | England and Wales | 100% | 100% |
| ISS Limited* | Dormant | England and Wales | 100% | 100% |
| Key Food Stores Limited* | Intermediate Holding Co | England and Wales | 100% | 100% |
| Lovelis Limited* | Dormant | England and Wales | 100% | 100% |
| Lewis Meeson Limited | Dormont | England and Wales | 100% | 100% |
| Morshall Group Limited* | Corporate activities | England and Wales | 100% | 100% |
| Mortin CTN Group timited* | Dormant | England and Wates | 100% | 100% |
| Mortin McColl Limited* | Retolling | England and Wates | 100% | -100% |
| Mortin McColl Group Limited* | Dormont | England and Wates | 100% | 100% |
| Mortin McCoil Retail Limited | Intermediate Holding Co | England and Wales | 100% | 100% |
| Mortin Retail Group Limited* | Retailing | Scotland | 100% | 100% |
| Mortin the Newsogert Emited | Domont | England and Wales | 100% | 100% |
| NSS Newsogenis Limited | Dormont | England and Wales | 100% | 100% |
| NSS Newsagents Retail Limited* | Dorment | England and Wales | 190% | 100% |
| Pace Smosher Limited* | Intermediate Holding Co | England and Wales | 100% | 100% |
| R\$ McCall (UK) Limited* | Domicnt | England and Wales | 100% | 100% |
| Smile Holdings Limited | Intermediate Holding Co | England and Wales | 160% | 100% |
| Smile Property Limited* | Doment | England and Wales | 100% | 100% |
| Smile Stores Emited | Retailing | England and Wales | 100% | 100% |
| This redove Umited | Intermediate holding Co | England and Wales | 100% | 100% |
| TM Coffee Limited | Dormant | England and Wales | 100% | 100% |
| iM Group Limited | Darmani | England and Wales | 100% | 100% |
| TM Group Holdings Emited | Predecessor Holding Co | England and Wales | 100% | 100% |

Notes to the financial statements confinued for the 52 week period from 28 November 2016 to 26 November 2017

15 investments confinued

| Nome or subsidiary | Principal activity | Registered cifics | Proportion of awnership interest and voling rights hald 2017 | Proportion of averantry interest and voling rights held 2016 |
|------------------------------|-------------------------|-------------------|---|---|
| TM Pension Trustees Urnited' | Dormoni | England and Wales | 100% | 100% |
| TM Retail Umited | Dormoni | England and Wales | 100% | 100% |
| TM Vending Limited | Colporate Activities | England and Wales | 100% | 100% |
| Too Umiled | intermediate Holding Co | England and Wales | 100% | 100% |
| Trenis Leisure Urnifed' | Dormant | England and Wales | 100% | 100% |
| Trimley Stores Limited* | Darmant | England and Wales | 100% | 100% |

From the obove lotale the following subsidiaries will take advantage at the audit exemption sal out within section 479A of the Componies Act 2006 for the year ended 26 November 2017. Bracklands Limited. Charmwalt Management Limited. Clark Retail Limited, Dillans Stores Limited. Martin McCoil Limited, Martin McCoil (Ratail Group Limited, Mortin Retail Group Limited, Mortin Retail Group Limited, Mortin Retail Group Limited, Mortin Retail Group Limited. The Group Limited and the Group's consolidated financial stolements for the period. The Group will guarantee the debts and liabilities of these UK subsidiaries of the balance sheet date in accordance with section 479C of the Companies Act 2006.

16 Business combinations
During the period, the Group made 12 acquisitions excluding the stores acquired from
the Co-op, none of which was highirdually considered material to the Group. The cash
consideration for these acquisitions and the assets acquired are summarised as follows:

| | 2017 £'000 | £,800 5019 |
|-----------------------|---------------|---------------|
| Tongible fixed pasets | 2,634 | 5.681 |
| Inventory | 462 | 1.758 |
| Goodwill | 2,113 | 7,93) |
| Deferred fax asset | · - | 286 |
| Cosh consideration | 5,409 | 15.656 |

17 Business combinations - Co-op stores

17 susiness combinations - Co-op stores
On 13 July 2016, the Group agreed to acquire 298 stores from the Co-op as an asset purchase for an aggregate consideration of \$117m. The acquibition was integrated during 2017 by Martin McCol Limited, a wholly-owned subsidiary of the Group, by way of asset purchase. The principal activity of the acquired Co-op stores is convenience stores operating in the same market as the Group. The first store was acquired on 30 January 2017 with its first day of trading on 31 January 2017. The lost store was acquired on 13 July 2017. The Co-op stores were acquired in order to grow the existing convenience extote.

The amounts recognised in respect of the identifiable assets acquired and liabilities assumed are as set out in the table below:

| | 2017 £1000 |
|---|---------------|
| Assets and liabilities at date of acquisition | |
| Property, plant and equipment | 31,415 |
| Financial liabilities | (3,184) |
| foratioentificate assets | 28,231 |
| Goocwill | 88,769 |
| Total consideration | 117,000 |
| Satisfied by: | |
| Cash | 117,000 |

The goodwill of £88,769,000 crising from the ocquisition represents the difference between consideration transferred, and accounting of fair value of freeholds, fixtures and fittings and provisions relating to stock and diapidations. None of the goodwill is expected to be deductable for income fax purposes.

The acquisition contributed \$183,000,000 of scles and \$3,900,000 of adjusted operating profit to the Group's results for the part-year.

| Tä inventories | | | |
|---|---------------------------------------|------------------|----------------|
| | Note | 2017 £1000 | 2016 \$1000 |
| Finished goods and goods for resale | | 76,265 | 57,114 |
| Classified as held for sale | 13 | (300) | (2,073 |
| | | 75,965 | 55.041 |
| 19 Trade and other receivables | | | |
| | ** | 2917 | 2016 \$1000 |
| Trade receivables | Note | 1,945 | 3 223 |
| Prepayment of Co-op acquisition expenses | | 1,743 | 2.396 |
| Supplier reportes | | 24.746 | 19,169 |
| Prepayments | | 6.972 | 5 492 |
| Other receivables | | 6,238 | 5.652 |
| Transferred to assets held for sale | 13 | (91) | (1,323 |
| Total current trade and other receivables | · · · · · · · · · · · · · · · · · · · | 39.810 | 34.609 |
| Ageing of post due but not impoired receivables | • | | |
| | | - 2017 \$'000 | 5000 5019 |
| 31 to 60 days | | 316 | 368 |
| 61 to 90 days | | 509 | 130 |
| Greater than 90 days | | 376 | 361 |
| | | 1,203 | 859 |
| Supplier rebates receivable ageina | | | |
| | | 2017 | 201a |
| | | 0002 | \$.000 |
| 31 to 60 days | | 1,299 | 1,641 |
| 5) to 90 days | | 818 | 291 |
| Greate: than 90 days | | 621 | 378 |
| | | 2,738 | 2.310 |

Notes to the financial statements continued for the 52 week period from 28 November 2016 to 26 November 2017

| 20 Cash and cash equivalents | |
|------------------------------|--------|
| | 2017 |
| | \$.000 |
| Cash at bank and in hand | 14,273 |
| | - |

| 21 Trade and other payables | | 2017 | 2010 |
|---|------|---------|---------|
| | Note | \$1000 | 2,000 |
| Trade payables | | 119,400 | 98.784 |
| Accrued expenses | | 27,432 | 22,195 |
| Haliday pay accruo: | | 1,281 | 1.043 |
| Social security and other taxes | | 9,321 | 5,265 |
| Other payables | | 1,925 | 3.078 |
| Accrued Interest | | 394 | 274 |
| Amounts due under hire purchase obligations | | 7,799 | 1,469 |
| Classified as assets held for spile | 13 | (468) | (4,640) |
| Deferred income | | 4,385 | 2,750 |
| | | 165,469 | 130.021 |

Trade payables and accruals principally comprise amounts outstanding for trade purchases and ongoing costs. For most suppliers no interest is charged on the trade payables for the flist 30 days from the date of the invoice. Thereafter, interest is charged on the outstands holdances of various historiest rotes. The Group has financial risk monogement policies in place to, ensure that oil payables are pold within the pie-agreed credit terms.

The Directors consider that the carrying amount of trade payables approximates to their talr value.

| 22 | Loons | and | born | annings |
|----|-------|-----|------|---------|

| | 2017 €000 | 2016 5:000 |
|----------------------------------|--------------|---------------|
| Non-current loans and borrowings | | |
| Bank barrowings . | 154,500 | 37,000 |
| Unamortised issue costs | (1,632) | (1,009) |
| | 152,968 | 35,961 |
| | | |

The lang-term loans are secured by a fixed charge over the Group's head office properly logeliner with a floating charge over the Group's assets.

in July 2016, the Group completed a \$100.000.000 term laan and an amended \$100.000.000 revolving facility with a \$50.000.000 accordion. The current facility drawn as at 26 November 2017 is \$154,500.000 (2016: \$37.000.000).

Details of loans and hire purchase obligations repayable within two to five years are as follows:

| | 2017 2000 | 204 51000 |
|--|--------------|--------------|
| Term joan and revalving facility available until July 2021 | 154,500 | 37,000 |
| Hire purchase obligations | 1,753 | 3,346 |
| | 154,253 | 40.346 |
| ····· | | |

| and his assessment to british an adheren where | | |
|--|---------------|----------------|
| 23 Non-current Habilities – other payables | 3017 5*009 | 2016 \$1000 |
| Other payables and deferred income | 10,368 | Bl4 |
| Amounts due under hire purchose obligations | 1,753 | 3,346 |
| | . 12,121 | 4.160 |

| 24 | Met | debt |
|----|-----|------|
| | | |

| , | Note | 2017 | 2016 £'000 |
|--|------|-----------|---------------|
| Cosh of bank and in hand | 20 | 14,273 | 3,757 |
| | | 14,273 | 3.757 |
| Term toon and revolving facility available until July 2021 | | (154,500) | (37.000) |
| Less: unamortised issue costs | | 1,532 | 1,039 |
| | | (152,968) | (35.961) |
| Amounts due under hire purchase abligations | | (3,552) | (4.815) |
| Net debt | | (142,247) | (37,019) |

Analysis of net debt

| | Other non-cash | | | |
|------------------------------|----------------|---------------------|---------------------|---------------|
| | 5.000 5019 | Cost flow \$1000 | movements 2000:2 | 2017 £'000 |
| Analysis of net debt | | | | |
| Cash and short-term deposits | 3.757 | 10.516 | _ | 14,273 |
| Loans and barrowings | (35,961) | (117,500) | 493 | (752,968) |
| Anance lease liabilities | (4.815) | 1,263 | - | (3,552) |
| | (37,019) | (105,721) | 493 | (142,247) |

25 Leases and commitments

Operating leases

The Group leases various properties and equipment under non-concetable operating leases. The terms of the property leases vary, with rent reviews every three to five years and many have break clauses.

The total future value of minimum lease payments is as follows.

| | 2017 £*008 | 2016 €′003 |
|----------------------|---------------|---------------|
| Land and buildings | | |
| Within ane year | 32,185 | 2ó.933 |
| In two to five years | 100,441 | 84.231 |
| n over five years | 117,885 | 99,572 |
| | 250,511 | 210,736 |

As set out in note 4 property rental income earned duting the year was \$3,223,921 (2016; \$2,985,000). The majority of the properties held have committed tenants for the next three to five years. All operating lease contracts contain malket review clouses in the event that the lessee exercises its option to frenew. The lessee does not have an option to purchose the property of the expliny of the lease period.

At the bolonce sheet date, the Group had contracted with tenants for the following future minimum lease payments: $\frac{1}{2} \int_{\mathbb{R}^{N}} \frac{1}{2} \left(\frac{1}{N} - \frac{1}{N} \right) dt dt$

| | 2017 \$1000 | 2016 2000 |
|--------------------------|----------------|--------------|
| Within one year | 273 | 357 |
| Within one to five years | 427 | 654 |
| After Eve years | 261 | 292 |
| | 961 | 1 207 |

The Group acquires the majority of its motor vehicles and LED lighting under contract purchase agreements and such assets are generally classified as finance feases,

Future lease payments are due as follows:

| | 2017 £'900 | 2016 \$1000 |
|--------------------------------------|---------------|----------------|
| Amounts due within one year | 1,882 | 1,041 |
| Amounts due within one to five years | 1,840 | 1.990 |
| | 3,722 | 3.031 |
| | (170) | (327) |
| | 3,552 | 2.704 |

Other financial commitments

Other financial commitments In order to manage its exposure to fluctuating energy prices, during the year the Group entered into confracts to purchase 25.5 MW of electricity at a fixed price from Scotlish Southern Electric (SSS). The contracts allow for a 10% over or underutilisation of the power contracted at the rates secured. While management acknowledge that the forward contracts in place are derivatives, they cannot be traded and are therefore freated as contracts that secure a pre-agreed price for electricity requirements to operate the stores portfolio.

Notes to the financial statements continued for the 52 week period from 28 November 2016 to 26 November 2017

| • | Note | Dispersions \$1000 | Oneigus conkacts 5/000 | 10101 10101 |
|--|------|-----------------------|------------------------------|----------------|
| At 28 November 2016 (Including | | | | |
| held for sale) | | 1,220 | 702 | 2,012 |
| Additional provisions | | 3.744 | 1.369 | 5,133 |
| Utilised during the period | | (922) | (365) | (1,307) |
| Released unused | | (295) | (420) | (715) |
| Unwinding of the discount included in provisions | | 43 | | 43 |
| Clossified as held for sale 2016 | | ao | 217 | 297 |
| Classified as held for sale 2017 | 13 | | (362) | (362) |
| Al 26 November 2017 | | 3.870 | 1.231 | 5,101 |
| Non-current liabilities | | | (593) | (593) |
| Current liabilities | | 3,870 | 638 | 4,508 |

Dilapidations
The provision includes estimates for certain properties for which the extent of the diapidation has not been established. It is expected that most of these costs will be incurred in the next five years.

Oherous controcts
A provision is recognised for the present value of the unavoidable costs of the lease net of expected benefits for all leases that have been identified as anerous.

27 Deferred tax Deferred tax assets and liabilities

| 2017 | Asset 6000 | VIRGELE 000°2 | Net deleaded lox \$1000 |
|---|----------------|------------------|-------------------------------|
| Pension benefit abligations | - | (1,744) | (1,744) |
| Ravoluction of property, stont ond equipment | - | (3.174) | (3,174) |
| Revoluction of intengible assets | - | (3.610) | (3,610) |
| Olher #ems | 172 | - | 172 |
| | 172 | (8.528) | (8.356) |
| | | | Not defened |
| 201e | Assel £'000 | U05819 2000 | 000:2 000:2 |
| | 1.000 | | |
| Pension benefit obligations | - | (1.020) | (1.020) |
| Revolucition of property, plant and equipment | - | (422) | (422) |
| Ravotuction of Intengible ossets | - | (3,414) | (3,414) |
| Other Rems | - | - | _ |
| | | (4,856) | (4.856) |

| | Al 26 November 2016 \$7000 | Recognised in Income \$1000 | Racognited In other comprehensive income COOO | Recognized in equity £1900 | At 26 November 2017 5'800 |
|---|----------------------------------|-----------------------------|---|----------------------------------|------------------------------------|
| Pension benefit | | | | | |
| ancilogildo | (1.020) | (207 |) (517) | - | (1,744) |
| Revoluction of properly. plant and equipment | (422) | 733 | - | (3,485) | (3,174) |
| Revolution of Intendible | , | | | | |
| ossets | (3,614) | (196 |) - | • | (3,510) |
| Other Hems | | 101 | _ | 71 | 172 |
| Net fox ossets/(liabilities) | (4.856) | 431 | (517) | (3.414) | (8,356) |

Deferred tax movement during the prior period is as follows:

| | A1 30 November 2015 1:000 | Recognised in Income \$1000 | | Recognised in equity \$1000 | At 27 November 2016 5'800 |
|--|------------------------------------|-----------------------------------|-----|-----------------------------------|------------------------------------|
| Pension benefit obligations | (1.119) | (69) | 151 | 17 | (),020) |
| Revaluation of property plant and equipment | (827) | d ₽ 1 | _ | (286) | (422) |
| Revolution of intengible assets | (4,279) | 565 | - | | (3,414) |
| Other items | . 194 | (167) | | (27) | - |
| Net tax assets/(liabilities) | (6 031) | 1,320 | 151 | (296) | (4.856) |

Deferred tax has arisen awing to accelerated capital allowances, business combinations, pension deficit/surplus and other temporary differences and also in respect of the taxable gains arising on the disposal of intangible fixed assets where the gains have been rated into replacement assets.

Deferred tax of 26 November 2017 has been measured at 17% (2016: 17%) being the tax rate enacted of the bolonce sheet date expected to be effective for future periods.

28 Authorised, issued and fully paid share capital

| | of shores | £.000 | 2.000 |
|---|-------------|-------|--------|
| Issued ordinary shares of \$0.001 at 28 November 2016 | 115,172,774 | 115 | 12,579 |
| Issued ordinary shares of \$0.001 or 26 November 2017 | 115.172.774 | 115 | 12,579 |

Voting rights
The ordinary shares rank equally for voting purposes. On a show of hands each shareholder The ordinary shares rank equally for voting purposes. On a show of hands each shareholder has one vote and on a pall each shareholder has one vote per ardinary share held. Each ardinary share ranks equally for any dividend declared. Each ardinary share ranks equally for any distributions made on a winding up of the Group. Each ardinary share ranks equally in the right to receive a relative proportion of shares in the event of a capitalisation of foreigner. of reserves

29 Contingent liabilities.

There are a number of contingent liabilities that arise in the normal course of business, which it realised, are not expected to result in a material liability to the Group. The Group recognises provisions for Eabilities when it is more likely than not that a settlement will be required and the value of such a payment can be reliably estimated.

At 26 November 2017, the Group has the following contingent liabilities:

Certain subsidiaries of the Group have assigned UK property leases in the normal course of business. Should the assignees fail to fulfill any obligations in respect of these leases, members of the Group may be liable for those defaults. The Group connot reliably quantify the amount of such contingent liabilities due to their uncertain nature. The number of such clams assign to date has been small and the liability, which is charged to the profit and loss account as it arises, has not been material.

On 22nd December 2017 the Group was found gullty at a health and safety breach at a store, and subsequently a fine was issued to the Group.

| | 2017 \$1000 | 2016 £'000 |
|--|----------------|---------------|
| Bank arrangement fee (to be pold on first draw down of new term loan) | | 447 |
| Broker lee for acquisition to be paid after CMA approval has been obtained | - | 1,170 |
| Health and safety incident | 600 | - |
| | 600 | 1,617 |

Notes to the financial statements continued

for the 52 week period from 28 November 2016 to 26 November 2017

30 Financial Instruments and risk management

Derivatives and other financial instruments
The Group's principal financial instruments comprise loans, cosh and short-term deposits.

The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial instruments such as trade and other receivables and trade and other payables that arise affectly from its operations.

On 13 July 2016 the Group completed and signed on omended \$100.000.000 revolving credit facility and a \$50.000.000 accordion facility for the Group. The new facility will be in place until July 2021. The current facility drown as at 26 November 2017 is \$57.000.000 (2016: \$37.000.000).

On the same date, the Group completed a \$100,000,000 term loon agreement for the purchase of 298 stores from the Co-op. At 26 November 2017, \$97,500,000 had been drawn with \$2,500,000 repaid per the terms of the agreement. Total drawings as at 26 November 2017 were \$154,500,000.

rest rate risk

The Group is exposed to interest rate risk from its use of interest bearing financial instruments. This is a market risk that the fait value or future cash flows at a financial instrument will fluctuate because of changes in interest rates. There are no financial instruments held of level 1, 2 or 3 for white.

Floating rate financial liabilities on which interest is pold bear interest at rates based on one month UBOR, it is the Group's policy to consider the need for interest rate hedging on an ongoing bots. No interest rate hedging is currently in place although this is kept under review by monagement.

interest rate risk profile of financial liabilities and assets. The interest rate profile of the financial flabilities of the Group is as follows:

| • | 2817 E'000 | 2.000 5019 |
|--|---------------|---------------|
| Fixed rate financial liabilities | 1,836 | 2,705 |
| Floating rate financial llabilities | 154,216 | 39.109 |
| Financial liabilities on which no interest is paid | 165,185 | 128.938 |
| Financial Robsities | 323,237 | 170,752 |

The floating rate financial liabilities compiled a sterling designated working capital facility and hire purchase borrowings. The interest rate profile of the financial assets of the Group

| | 2017 | 2016 |
|---|--------|--------|
| | £.900 | £.000 |
| Financial assets on which no interest is paid | 54,692 | 42,678 |

If interest roles had been 0.5% higher during the period anded 25 November 2017, with all other variables hald constant, the past-tax profit for the period would have been approximately \$339,000 lower (2010; \$300,000 lower) as a result of higher interest expense.

Liquidity risk trites from the Group's management of working capital and the finance charges an its debt instruments and repayments of principal. It is the risk that the Group will encounter difficulty in meeting its financial obtigations as they fat due, knongement carries out dolly cosh forecosts covering the next three to four periods, in addition management considers tiguidity as part of the annual budgeting and long-term planning process.

The Group's objective is to maintain a bolance between continuity of funding and flexibility through the use of overdiafts and credit lacitifier to ensure that it will always have sufficient cash to allow it to meet its lipbilities when they become due.

Maturity of financial flabilities. The maturity profile of the Group's financial liabilities based on the remaining period at the bolonice sheet date to the controctual maturity date, was as follows:

| | \$1000 | 000'2 |
|---|---------|---------|
| Up to 3 months or on demand | 155,268 | 128.526 |
| In 3 - 12 months | 1,349 | 1,205 |
| In more than one year but not more than two years | 3,561 | 2.047 |
| in more than two years but not more than five years | 162,778 | 36,971 |
| in more than live views | 282 | - |
| | 323,238 | 170,752 |

The disclosures above are the contractual undiscounted cash flows and exclude unamortis

The Group had certain borrowing facilities available to it for general working cabital requirements of which \$57,000,000 nas been drawn at 26 November 2017 (2016: \$37,000,000).

Credit risk.

Given the nature of the Group's operations, credit risk is not considered significant and crises mainly from cost neeposits held with books and financial institutions which have a good credit rating. Credit risk also arises from trade and other receivables which comprise direcunts due from credit cord institutions and rebates due from suppliers.

Set out below is a comparison by category of corrying values and fair values of all the Group's financial assets and financial fishibites:

| | 26 November 2017 | | 27 Novemb | er 2015 |
|-------------------------------------|------------------|---------------------|------------------------|---------------------|
| | Carrying value | Fair value £1000 | Coming value \$1000 | Foir value £1000 |
| Financial (labilities | | | | |
| Trade and other short-term payables | (154,818) | (154,818) | (128,123) | (128.123) |
| Hire purchase porrowings | (3,552) | (3,552) | (4.875) | (4.815) |
| Long-term borrowings | (154,500) | (154,500) | (37,000) | (37,000) |
| tong-term payables | (10,368) | (10,368) | (814) | (814) |
| | (323,238) | (323,238) | (170.752) | (170,752) |
| Financial assets | | | | |
| Other investments corried at cost | 36 | 36 | 18 | 18 |
| Classified as toans and receivables | | | | |
| Short-term receivables | 40,393 | 40.393 | 38,903 | 38,903 |
| Cash and short-ferm deposits | 14,273 | 14,273 | 3.757 | 3,757 |
| | 54,702 | 54,702 | 42 578 | 42.678 |

The long-term rating for all financial institution counter parties ranges from AAA to Boot per Moody's rating scale.

Capital disclosures

The Group's objectives when mantoining capital are to safeguard the entity's objitty
to continue as a going concern and to provide an adequate return to shareholders.

Capital comprises the Group's equity i.e. share applied including share premium and retained earnings, excluding pension asset and liability.

The Group's net dept to capital ratio is as follows:

| | 7102 2000 | 2016 91000 |
|---------------------------------|--------------|---------------|
| Net debt | 142,247 | 37.019 |
| Total equity (as defined above) | 135,651 | 134.404 |
| Debt to capital ratio | 1.05 | 0.28 |

Notes to the financial statements continued to the 52 week period from 28 November 2016 to 26 November 2017

31 Retirement benefit schemes

The Group accounts for pensions in accordance with IAS19 revised.

The Group operates two defined penefit pension schemes in the UK, the TM Group Pension Scheme and the TM Pension Plan, in addition to several defined contributions schemes which require contributions to be made to separately administered funds. Pension costs for defined contribution schemes were \$1.559,000 (2016: £1.40000).

The two defined benefit pension schemes are subject to the UK regulatory framework for pensions, including the Scheme Specific Funding requirements. The schemes are operated under trust and, as such, the trustices of the schemes are responsible for operating the schemes and they have a stantary responsibility to act in accordance with the Trust Dead and Rules in the best interest of the beneficiaries of the schemes, and UK legislation (Including Trust Law).

The nature of the schemes exposes the Group to the risk of poying unanticipated additional contributions to the schemes in times of adverse experience. The most financially significant risks are likely to be:

- Members living for longer than expected;
 Higher than expected actual inflation;
 Lower than expected investment returns; and
 The risk that movements in the value of the schemes; liabilities are not met by corresponding movements in the value of the schemes; assets.

The sensitivity analysis disclosed is inlended to provide an indication on the impact on the value of the schemes' kindbillies of the risks highlighted.

The angoing funding position of the schemes are formally assessed on a liferinial basis by an independent qualified actuary. The results of the valuation are used by the Group and the inusties of the schemes to agree a contribution schedule as required. Further details are set out in the valuation documentation.

The last completed triennial full actuarial valuation of the schemes was carried out at 31 March 2016. Defiall repair contributions were agreed at \$944,000 p.a. from 1 April 2017. \$1.150,000 p.a. from 1 April 2018, and \$1,400,000 p.a. from 1 April 2019 to November 2025, Index-linked, and subject to review of future valuations. Additional contributions were agreed towards the costs of running the schemes.

The figures for this financial information have been based, in accordance with IAS19, on valuations using the projected unit method.

The disclosures are based upon the preliminary valuation of the schemes which were carried out as of 31 March 2016, updated to 24 November 2017 by qualified independent octuaries. The moin assumptions when voluing the assets and liabilities of the schemes under IAS19 revised are as follows:

| | Group pension schemes | | |
|---|-----------------------|-------------|--|
| | 2017 %pg | 2016 Spo | |
| RPIInfolion | 3.15 | 3.25 | |
| CPInflotion | 2.15 | 2.25 | |
| itate of increase in pensionable solories | n/a | n/o | |
| Rate of increase to pensions in payment: | | | |
| 5% LP1 | 3.05 | 3.15 | |
| 2.5% LFI | 2.15 | 2.20 | |
| Discountrale | 2.60 | 2.90 | |

None of the Group's own financial instruments or properties, either held or accupied by the Group, are held as assets within either schemes.

| | TM Group Pension Scheme | | TM Pension I | Plan |
|--|-------------------------|--------------|---------------|---------------|
| Demographic essumptions | 2017 Years | 201c 9904 | 2017 90016 | 2016 years |
| Life expectancy of a pensioner aged 65 - male | 87.0 | 87.0 | 87.2 | 87,1 |
| Ule expectancy of a pensioner aged 65 - female | 88.9 | 89.0 | 48.9 | 88.6 |
| Ule expectancy at age 65 for someone aged 45 ~ male | 88.5 | 89.4 | 86.4 | 89.5 |
| Life expectancy at age 65 for someone aged 45 - female | 90.6 | 90.6 | 90.5 | \$D.4 |
| | TM Group Ponsion | Schomo | TM Pension I | Man |

| Notes to the before a shoot | 2012 £'000 | 4105 000'2 | 2017 g*840 | 5000 2010 |
|--|---------------|---------------|---------------|--------------|
| Fair value of scheme assets | 89,097 | 89,249 | 48,104 | 46,791 |
| Present value of funded scheme obligations | (75,488) | (78.303) | (51,456) | (51.635) |
| Net pension asset/(liability) | 13,609 | 10.946 | (3,352) | (4,844) |