REPORT OF THE DIRECTORS AND

AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

FOR

HEXAWARE TECHNOLOGIES UK LIMITED

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COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2013

DIRECTORS:

A Nishar

P R Chandrasekar

A Singh

SECRETARY:

R Visvanathan

REGISTERED OFFICE:

C/O Butler & Co. LLP

3rd Floor

126-134 Baker Street

London W1U 6UE

REGISTERED NUMBER:

03647007 (England and Wales)

AUDITORS:

Butler & Co LLP Chartered Accountants & Statutory Auditor

Third Floor

126 - 134 Baker Street

London W1U 6UE

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report with the financial statements of the company for the year ended 31 December 2013.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of Software development and IT consultancy services.

REVIEW OF BUSINESS

Revenue for the year amounted to £ 13,652,387 an increase of 14.80% over 2012, and the profit after tax for the year amounted to £349,270 an increase of 82.16%.

The company main office is in Slough, UK and has also got a branch in Hungary to serve its local customers.

The directors were satisfied with the performance of the company. The company's aggressive sales strategies have helped increase the revenues during the year. The company continued focus on offshore model of delivery and provides solution based delivery to it's clients.

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2013.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2013 to the date of this report.

A Nishar

P R Chandrasekar

Other changes in directors holding office are as follows:

A A Nishar - resigned 1 April 2013 V R Seshadri - resigned 30 November 2013 A Singh - appointed 2 December 2013

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The company's financial instruments comprise cash and liquid resources, balances with group undertakings and various items such as trade debtors, trade creditors etc, that arise directly from its operations. The company's activities expose it to various risks like foreign currency risk and interest rate risk, credit risk and liquidity risk. The company's overall risk management strategy seeks to minimise adverse effects from the unpredictability of financial markets on the company's financial performance.

Foreign currency risk

The company's transactions are predominantly in Pound Sterling and incurs foreign currency risk on transactions that are denominated in currency other than Pound Sterling, such as Euro and United States Dollars. The company does not hedge any currency exposures.

Interest rate risk

The company finances its operations through a retained profits. The company has no significant exposure to market risk for changes in interest rates.

Liquidity risk

The company has no overdraft facilities or requirement, and manages its liquidity risk mainly through funds generated from operations.

Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the company. The major classes of financial assets of the company are bank deposits, trade receivables and amounts owed by group companies. The company manages its credit risk thorough credit checks, and rigorous debt collection procedures.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2013

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Butler & Co LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

A Singh - Director

24 January 2014

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF HEXAWARE TECHNOLOGIES UK LIMITED

We have audited the financial statements of Hexaware Technologies UK Limited for the year ended 31 December 2013 on pages five to fifteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

S Phadke (Senior Statutory Auditor) for and on behalf of Butler & Co LLP Chartered Accountants & Statutory Auditor Third Floor 126 - 134 Baker Street London

24 January 2014

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PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	2013 £	2012 £
TURNOVER	2	13,652,387	11,891,536
Cost of sales		10,258,862	8,140,663
GROSS PROFIT		3,393;525	3,750,873
Administrative expenses		2,935,946	3,501,236
		457,579	249,637
Other operating income		2,095	213
OPERATING PROFIT	4	459,674	249,850
Interest receivable and similar income		4,596	13,252
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		464,270	263,102
Tax on profit on ordinary activities	5	115,000	71,367
PROFIT FOR THE FINANCIAL YEAR		349,270	191,735

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

The notes form part of these financial statements

HEXAWARE TECHNOLOGIES UK LIMITED (REGISTERED NUMBER: 03647007)

BALANCE SHEET 31 DECEMBER 2013

		201	3	201	2
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	6		40,687		40,309
Investments	7		658		
			41,345		40,309
CURRENT ASSETS					
Debtors	8	3,186,511		3,656,001	
Cash at bank		1,894,282		767,467	
		5,080,793		4,423,468	
CREDITORS					
Amounts falling due within one year	9	2,400,276		2,091,185	
NET CURRENT ASSETS			2,680,517		2,332,283
TOTAL ASSETS LESS CURRENT					
LIABILITIES			2,721,862		2,372,592
GARINA AND DESCRIPTION					
CAPITAL AND RESERVES					
Called up share capital	11		2,167,000		2,167,000
Profit and loss account	12		554,862		205,592
SHAREHOLDERS' FUNDS	16		2,721,862		2,372,592
					====

The financial statements were authorised for issue by the Board of Directors on 24 January 2014 and were signed on its behalf by:

A Singh - Director

<u>CASH FLOW STATEMENT</u> <u>FOR THE YEAR ENDED 31 DECEMBER 2013</u>

	Notes	2013 £	2012 £
Net cash inflow	140103	2	≈
from operating activities	1	1,240,920	809,837
Returns on investments and servicing of finance	2	4,596	13,252
Taxation		(93,894)	(40,043)
Capital expenditure and financial investment	2	(24,807)	(23,576)
Equity dividends paid		-	(598,065)
		1,126,815	161,405
Financing	2	-	(900,027)
Increase/(decrease) in cash in the p	eriod	1,126,815	(738,622)
Reconciliation of net cash flow to movement in net funds	3		
Increase/(decrease) in cash in the peri	od	1,126,815	(738,622)
Change in net funds resulting from cash flows		1,126,815	(738,622)
Movement in net funds in the perio Net funds at 1 January	d	1,126,815 767,467	(738,622) 1,506,089
Net funds at 31 December		1,894,282	767,467
		=====	====

The notes form part of these financial statements

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

			2013	2012
			£	£
	Operating profit		459,674	249,850
	Depreciation charges		23,770	15,067
	Amounts owed to group undertakings		638,185	64,124
	Decrease in debtors		469,490	834,215
	Decrease in creditors		(350,199)	(353,419)
	Net cash inflow from operating activities		1,240,920	809,837
2.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED I	N THE CASH	FLOW STATE	MENT
		·	2013	2012
			£	£
	Returns on investments and servicing of finance			
	Interest received		4,596	13,252
	Net cash inflow for returns on investments and servicing of fine	ance	4,596	13,252
	Capital expenditure and financial investment			
	Purchase of tangible fixed assets		(24,149)	(24,766)
	Purchase of fixed asset investments		(658)	(21,700)
	Sale of tangible fixed assets		-	1,190
	Net cash outflow for capital expenditure and financial investme	ent	(24,807)	(23,576)
	Financing			
	Share issue		_	(900,000)
	Sundry outflow			(27)
	Net cash outflow from financing			(900,027)
3.	ANALYSIS OF CHANGES IN NET FUNDS			
				At
		At 1/1/13 £	Cash flow £	31/12/13 £
	Net cash:			
	Cash at bank	767,467	1,126,815	1,894,282
		767,467	1,126,815	1,894,282
	Total	767,467	1,126,815	1,894,282

The notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements have been prepared on a consistent basis in accordance with applicable Accounting Standards in the United Kingdom, and in compliance with the Companies Act 2006. A summary of the principal accounting policies is set out below.

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents the invoiced amounts of services provided and it is stated net of Value Added Tax.

Revenue for software services is recognised on the basis of services rendered. In case of time and material contracts, invoices are raised on the basis of customer approved timesheets. In case of fixed price projects, invoices are raised for prescribed milestones achieved on the basis of acceptance / sign-off received from customer. Revenue on fixed price contracts is recognised on percentage completion method until an invoice is raised to the customer.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Short leasehold - over the lease term
Plant and machinery - 20% on cost
Fixtures and fittings - 12.5% on cost
Computer equipment - 33.33% on cost

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Pension costs and other post-retirement benefits

The company operates a group stakeholder pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

Going concern

The directors believe that the company is well placed to manage its business risks successfully despite the current uncertain economic outlook. The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The Directors consider it appropriate to adopt the going concern basis in preparing the annual financial statements.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

2. **TURNOVER**

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	UK Belgium Switzerland Netherlands Ireland Norway	2013 £ 8,193,281 1,533,879 2,480,937 1,030,066 357,500 56,724	2012 £ 8,058,035 1,519,485 1,509,240 324,096 480,680
		13,652,387	11,891,536
3.	STAFF COSTS	2013	2012
	Wages and salaries Social security costs Other pension costs	£ 4,370,659 339,773 102,775	£ 4,647,044 420,188 93,355
	Other pension costs	4,813,207	5,160,587
	The average monthly number of employees during the year was as follows:	2013	2012
	Office Management Software consultants	21 63 84	15 76 91
4.	OPERATING PROFIT		
	The operating profit is stated after charging:		
	Depreciation - owned assets Auditors' remuneration	2013 £ 23,771 16,100	2012 £ 15,095 15,000
	Audit-related assurance services Taxation compliance services Other non-audit services	6,800 9,448 913 49,774	4,000 6,327
	Foreign exchange differences	49,774	48,814
	Directors' remuneration	19,095	208,953

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

5. TAXATION

Analysis of the tax charg	Ana	lvsis	of	the	tax	charge
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The tax charge on the profit on ordinary activities for the year was as follows:

	2013 £	2012 £
Current tax: UK corporation tax	115,000	71,367
Tax on profit on ordinary activities	115,000	71,367

UK corporation tax has been charged at 23% (2012 - 24%).

Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

Profit on ordinary activities before tax	2013 £ 464,270	2012 £ 263,102
Tront on ordinary activities before and	====	=====
Profit on ordinary activities multiplied by the standard rate of corporation tax		
in the UK of 23% (2012 - 24%)	106,782	63,144
Effects of:		
Excess of capital allowance over depreciation	(1,269)	(3,883)
Expenses disallowed for tax purposes	14,546	12,796
Difference in tax rates for Jan to March 2013	1,287	1,316
Over/Under provision of tax	(6,346)	(2,006)
Current tax charge	115,000	71,367
	Ξ	

UK corporation tax has been charged @ 24% from January to March 2013 and @ 23% from April to December 2013.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

6. TANGIBLE FIXED ASSETS

			Fixtures		
	Short	Plant and	and	Computer	
	leasehold	machinery	fittings	equipment	Totals
	£	£	£	£	£
COST					
At 1 January 2013	64,612	6,121	39,826	58,306	168,865
Additions		3,601	<u> </u>	20,548	24,149
At 31 December 2013	64,612	9,722	39,826	78,854	193,014
DEPRECIATION					
At 1 January 2013	64,612	4,758	29,649	29,537	128,556
Charge for year		4,155	2,410	17,206	23,771
At 31 December 2013	64,612	8,913	32,059	46,743	152,327
NET BOOK VALUE					
At 31 December 2013		809	7,767	32,111	40,687
At 31 December 2012		1,363	10,177	28,769	40,309

7. FIXED ASSET INVESTMENTS

	group undertakings £
COST Additions	658
At 31 December 2013	658
NET BOOK VALUE At 31 December 2013	658

The company's investments at the balance sheet date in the share capital of companies include the following:

Hexaware Technologies DO Brazil Limited

Country of incorporation: Brazil

Nature of business: Software development and IT consultancy services

Class of shares: holding
Ordinary 100.00

•	2013	2012
	£	£
Aggregate capital and reserves	(23,477)	417
(Loss)/profit for the year	(23,894)	5,233

As at 31 December 2013, the amount due from the subsidiary in Brazil is £13,735 (2012:£13,735).

These financial statements contain information about Hexaware Technologies UK Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under section 401 of the Companies Act 2006 as the company itself is a subsidiary undertaking and its parent undertaking is not established under the law of an EEA state. The company is included in consolidated accounts of its parent company.

2012

2013

Shares in

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

8.	DEBTORS		
		2013	2012
		£	£
	Amounts falling due within one year:		
	Trade debtors	2,254,226	2,625,325
	Other debtors	770,128	462,462
	Amounts owed by group undertak		
	ings	48,770	497,920
	Prepayments	79,087	70,294
		3,152,211	3,656,001
	Amounts falling due after more than one year:		
	Amounts recoverable on completion of		
	contract	34,300	_
	Contract	====	
		2.106.511	2 (5(001
	Aggregate amounts	3,186,511	3,656,001
9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2012	2012
		2013	2012
	m 1 19	£	£
	Trade creditors	88,545	72,012
	Amounts owed to group undertakings	748,236	110,052
	Tax	61,214	40,108
	Social security and other taxes VAT	137,963 317,436	131,952 328,643
	Other creditors	317,436 4,990	234,426
		4,990 1,041,892	
	Accrued expenses	1,041,892	1,173,992
		2,400,276	2,091,185

10. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

	build	buildings	
	2013 £	2012 £	
Expiring: Within one year	68,600	75,800	
Between one and five years		68,600	
	68,600 =====	144,400	

Land and

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

11. CALLED UP SHARE CAPITAL

	Allotted, issu	ed and fully paid:			
	Number:	Class:	Nominal value:	2013 £	2012 £
	2,167,000 (2012 - 3,067	Ordinary (000)	£1	2,167,000	3,067,000
	900,000	Ordinary reduction	-£1		(900,000)
				2,167,000	2,167,000
12.	RESERVES				- a
				,	Profit and loss account £
	At 1 January		·		205,592
	Profit for the At 31 Decem	•			349,270

13. PENSION COMMITMENTS

At the year end the amount payable towards pension is £4,990 (2012: £8,691).

14. ULTIMATE PARENT COMPANY

Hexaware Technologies Limited (incorporated in India) is regarded by the directors as being the company's ultimate parent company.

Hexaware Technologies Limited is the parent undertaking of the only group for which consolidated financial statements are prepared. These financial statements may be obtained by the public form 152 Millenium Business Park, Sector III, A Block, TTC Industrial Area, Mahape, Navi Mumbai -400 710, India.

15. RELATED PARTY DISCLOSURES

In accordance with Financial Reporting Standard No. 8 "Related Party Transactions", transactions with other group undertakings have not been disclosed in these financial statements.

16. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2013	2012
	£	£
Profit for the financial year	349,270	191,735
Reduction in share capital	-	(900,000)
Net addition/(reduction) to shareholders' funds	349,270	(708,265)
Opening shareholders' funds	2,372,592	3,080,857
Closing shareholders' funds	2,721,862	2,372,592

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2013

17. BANK GUARANTEE

The company's bankers, Royal Bank of Scotland Plc, have given a guarantee to a third party of £ 34,300 and has a lien on a deposit with the bank of a similar amount.

TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

Sales 13,652,387 11,891,536 Cost of sales Purchases 7,028,383 4,886,115 4,886,12 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,22 4,106,		201	13	2012	
Purchases 7,028,383					
Purchases 7,028,383 4,886,115 Wages 2,959,832 2,959,464 Social security 180,060 217,252 Pensions 10,506 14,083 63,749	Sales		13,652,387		11,891,536
Purchases 7,028,383 4,886,115 Wages 2,959,832 2,959,464 Social security 180,060 217,252 Pensions 10,506 14,083 63,749	Cost of sales				
Wages 2,959,832 2,959,464 Social security 180,060 217,252 Pensions 10,506 14,083 Other direct costs 80,081 10,258,862 63,749 GROSS PROFIT 3,393,525 3,750,873 Other income Sundry receipts 2,095 213 Deposit account interest 4,596 6,691 13,252 Poposit account interest 19,095 208,953 Wages 1,391,732 1,478,627 Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 4,496 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recru		7.028.383		4.886.115	
Social security 180,060 1,0506 14,083 14,083 14,083 14,083 14,0663 10,258,862 10,258,862 10,258,862 10,258,862 10,258,862 10,258,862 10,258,862 13,350,873 Responsion 10,258,862 10,258,862 13,350,873 Responsion 10,258,862 13,350,873 Responsion 10,258,862 13,350,873 Responsion 10,258,862 13,350,873 Responsion 10,258,862 13,364,338 Responsion 10,258,862 13,364,362 1					
Pensions					
Other direct costs 80,081 63,749 8,140,663 GROSS PROFIT 3,393,525 3,750,873 Other income Sundry receipts 2,095 213 Deposit account interest 4,596 13,252 Deposit account interest 4,596 6,691 13,465 Expenditure Directors' salaries 19,095 208,953 Wages 1,391,732 1,478,627 Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff welfare expenses 24,5	•				
CROSS PROFIT 3,393,525 8,140,663 Other income 3,393,525 213 Sundry receipts 2,095 213 Deposit account interest 4,596 13,252 6,691 13,465 Expenditure Directors' salaries 19,095 208,953 Wages 1,391,732 1,478,627 Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 L	Other direct costs				
Other income Sundry receipts 2,095 213 Deposit account interest 4,596 13,252 4,691 13,252 13,465 Expenditure 3,400,216 3,764,338 Expenditure 50 208,953 Directors' salaries 19,095 208,953 Wages 1,391,732 1,478,627 Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration for non aud			10,258,862	<u> </u>	8,140,663
Sundry receipts 2,095 13,252 13,465 13,252 13,465 13,252 13,465 13,400,216 13,465 13,400,216 13,465 13,400,216 13,465 13,400,216 13,465 13,400,216 13,465 13,400,216 13,465 14,478,627 15,478,627	GROSS PROFIT		3,393,525		3,750,873
Deposit account interest	Other income				
Deposit account interest	Sundry receipts	2,095		213	
Comparison					
Expenditure Directors' salaries 19,095 208,953 Wages 1,391,732 1,478,627 Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations - 500	•	<u> </u>	6,691		13,465
Directors' salaries 19,095 208,953 Wages 1,391,732 1,478,627 Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500			3,400,216		3,764,338
Directors' salaries 19,095 208,953 Wages 1,391,732 1,478,627 Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500	T				
Wages 1,391,732 1,478,627 Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations - 500		10.005		208.052	
Social security 159,713 202,936 Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations - 500					
Pensions 92,269 79,272 Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations - 500					
Rent & Rates 154,814 172,960 Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500	•				
Insurance 45,585 35,150 Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500	•				
Subscriptions 50,023 38,258 Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations - 500					
Telephone 62,802 83,198 Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500					
Post and stationery 8,494 11,183 Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500					
Travelling 476,489 600,240 Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500					
Repairs and renewals 13,894 4,796 Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500					
Sundry expenses 3,326 1,199 Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500					
Staff welfare expenses 24,511 32,931 Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500					
Staff recruitment 79,120 27,030 Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations 500					
Legal fees 21,200 92,206 Auditors' remuneration 16,100 15,000 Auditors' remuneration for non audit work 17,161 10,327 Donations - 500					
Auditors' remuneration16,10015,000Auditors' remuneration for non audit work17,16110,327Donations-500	Legal fees			92,206	
Donations - 500		16,100		15,000	
	Auditors' remuneration for non audit work	17,161		10,327	
Foreign exchange losses/gains 49,774 48,814	Donations	-			
	Foreign exchange losses/gains				
Advertising & Marketing 152,592 281,191					
Entertainment 63,245 53,315	Entertainment	63,245		53,315	
2,901,939 - 3,478,086			2,901,939		3,478,086
498,277 286,252			498,277		286,252
Finance costs	Finance costs				
Bank charges 10,237 8,083			10,237		8,083
Carried forward 488,040 278,169	Carried forward	,	488,040		278,169

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TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

	2013		2012	
Brought forward	£	£ 488,040	£	£ 278,169
Depreciation				
Plant and machinery	4,155		809	
Fixtures and fittings	2,410		3,071	
Computer equipment	17,205		11,187	
		23,770		15,067
NET PROFIT		464,270		263,102

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