Registered number: 3645629

# DONNA KARAN COMPANY STORES UK RETAIL LTD

# **DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

for the year ended 31 December 2008

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## **COMPANY INFORMATION**

DIRECTORS

P Kalberer M Weber

**COMPANY SECRETARY** 

L E Usdan

**COMPANY NUMBER** 

3645629

REGISTERED OFFICE

20-22 Bedford Row

London WC1R 4JS

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# DIRECTORS' REPORT for the year ended 31 December 2008

The directors present their report and the financial statements for the year ended 31 December 2008.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITIES

The principal activity of the company during the year was the retail sale of high quality clothing and accessories.

The directors recognise that there was still a loss for the year, but they are satisfied that in the context of the group as a whole, the results were satisfactory.

# DIRECTORS' REPORT for the year ended 31 December 2008

#### **BUSINESS REVIEW**

Turnover has increased slightly during the current year, due to the buoyant market conditions and the continued strength of the brand. The lines marketed were considered to be the best for some years, resulting in improved sales. The company has continued to make losses during the current year but is thought to make a valued contribution to the the status of its ultimate parent undertaking.

The directors consider the Key Performance Indicators of the company to consist of Gross Profit Percentage and Turnover per Employee.

Gross Profit Percentage - is calculated by comparing gross profit against turnover. This ratio reveals how much the company earns taking into consideration the direct costs it incurs for manufacturing its products. It is an indication of how profitable the company is at its most fundamental level.

Turnover per Employee - is calculated by dividing the year's turnover by the average number of staff employed during the year. This ratio is a measure of the productivity of the company, both in terms of investment in staff and the machinery utilised in the production process.

	2008	2007
Gross Profit Percentage	50%	50%
Turnover per Employee	£143,000	£118,000

All data utilised in the calculation of these ratios is derived from these financial statements.

#### **RISKS AND UNCERTAINTIES**

Any business faces a number of risks and these are reviewed thoroughly and regularly by the Board as part of its ongoing corporate governance procedures. This review considers only the principal risks and uncertainties.

#### **RESULTS**

The loss for the year, after taxation, amounted to £1,412,733 (2007 - loss £651,100).

### **DIRECTORS**

The directors who served during the year were:

P Kalberer M Weber

#### PROVISION OF INFORMATION TO AUDITORS

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any information needed by the company's auditors in connection with preparing their report and to
  establish that the company's auditors are aware of that information.

# DIRECTORS' REPORT for the year ended 31 December 2008

### **AUDITORS**

The auditors, Horwath Clark Whitehill LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on

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and signed on its behalf.

P Kalberer Director

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF DONNA KARAN COMPANY STORES UK RETAIL LTD

We have audited the financial statements of Donna Karan Company Stores UK Retail Ltd for the year ended 31 December 2008, set out on pages 6 to 14. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF DONNA KARAN COMPANY STORES UK RETAIL LTD

#### OPINION

#### In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2008 and of its loss, for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the directors' report is consistent with the financial statements.

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HORWATH CLARK WHITEHILL LLP

Statutory Auditors and Chartered Accountants

10 Palace Avenue Maidstone Kent ME15 6NF

Date: 30 0000 2005

# PROFIT AND LOSS ACCOUNT for the year ended 31 December 2008

	Note	2008 £	2007 £
TURNOVER	1,2	8,888,775	8,824,289
Cost of sales		(4,405,922)	. (4,384,235)
GROSS PROFIT		4,482,853	4,440,054
Administrative expenses		(5,923,090)	(6,653,268)
OPERATING LOSS	3	(1,440,237)	(2,213,214)
EXCEPTIONAL ITEMS			
Other exceptional items	5	-	1,530,244
LOSS ON ORDINARY ACTIVITIES BEFORE INTEREST		(1,440,237)	(682,970)
Interest receivable		27,504	31,870
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(1,412,733)	(651,100)
Tax on loss on ordinary activities	6		
LOSS FOR THE FINANCIAL YEAR	13	(1,412,733)	(651,100)

All amounts relate to continuing operations.

There were no recognised gains and losses for 2008 or 2007 other than those included in the profit and loss account.

The notes on pages 8 to 14 form part of these financial statements.

# BALANCE SHEET as at 31 December 2008

•			2008	_	2007
	Note	£	£	£	£
FIXED ASSETS					
Tangible fixed assets	7		2,390,353		2,807,558
CURRENT ASSETS					
Stocks	8	348,834		408,612	
Debtors	9	912,420		947,274	
Cash at bank		460,712		353,092	
•		1,721,966		1,708,978	
CREDITORS: amounts falling due within one year	10	(15,018,026)		(14,009,510)	
NET CURRENT LIABILITIES		,	(13,296,060)		(12,300,532)
TOTAL ASSETS LESS CURRENT LIABILI	TIES		(10,905,707)		(9,492,974)
CREDITORS: amounts falling due after more than one year	11		(2,230,461)		(2,230,461)
NET LIABILITIES			(13,136,168)		(11,723,435,
CAPITAL AND RESERVES					
Called up share capital	12		1,100,000		1,100,000
Share premium account	13		2,929,285		2,929,285
Profit and loss account	13		(17,165,453)		(15,752,720)
SHAREHOLDERS' DEFICIT	14		(13,136,168)		(11,723,435

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 27 october 209.

P Kalberer Director

The notes on pages 8 to 14 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2008

#### 1. ACCOUNTING POLICIES

### 1.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### 1.2 GOING CONCERN

The financial statements have been prepared using the going concern assumption as the directors of the ultimate parent undertaking, LVMH Moet Hennessy Louis Vuitton SA, have provided the directors of the company with a letter of support confirming that the ultimate parent company will provide continued financial support for the next 12 months.

#### 1.3 CASH FLOW

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

#### 1.4 TURNOVER

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts.

### 1.5 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

L/Term Leasehold Property

over 7 - 10 years straight line

Fixtures & fittings

over 7 years straight line

### 1.6 OPERATING LEASES

Rentals under operating leases are charged on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

#### 1.7 STOCKS

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2008

## 1. ACCOUNTING POLICIES (continued)

### 1.8 FOREIGN CURRENCIES

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the profit and loss account.

### 2. TURNOVER

The whole of the turnover is attributable to the retail of high quality clothing and accessories.

All turnover arose within the United Kingdom.

## 3. OPERATING LOSS

The operating loss is stated after charging/(crediting):

Depreciation of tangible fixed assets:     - owned by the company     Auditors' remuneration     Operating lease rentals:     - other operating leases     Difference on foreign exchange     Auditors remuneration - non-audit in relation to taxation services     Auditors remuneration - non-audit in relation to payroll services     Auditors remuneration - non-audit in relation to other advice	. <b>2008</b> 2007
- other operating leases 1,288,329 1,81  Difference on foreign exchange 15,532  Auditors remuneration - non-audit in relation to taxation services 8,500  Auditors remuneration - non-audit in relation to payroll services 7,620  Auditors remuneration - non-audit in relation to other advice	he company         474,734         366,608           ation         20,800         20,000
provided 6,500	ating leases 1,288,329 1,816,605 gn exchange 15,532 (6,006) tion - non-audit in relation to taxation services 8,500 2,494 tion - non-audit in relation to payroll services 7,620 2,105

During the year, no director received any emoluments (2007 - £NIL).

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2008

4.	STAFF COSTS		
	Staff costs were as follows:		
		2008 £	2007 £
	Wages and salaries Social security costs	1,141,638 146,323	1,099,049 140,608
		1,287,961	1,239,657
	The average monthly number of employees, including the dir	ectors, during the year was a	s follows:
		2008	2007
		No.	No.
		<u> </u>	75
5.	EXCEPTIONAL ITEMS		
		2008 £	<i>20</i> 07 £
	Release of lease to group company	<del></del>	1,530,244
6.	TAXATION		
		2008 £	2007 £
	UK corporation tax charge on loss for the year	<u>-</u>	

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2008

## 6. TAXATION (continued)

## FACTORS AFFECTING TAX CHARGE FOR THE YEAR

The tax assessed for the year is lower than (2007 - lower than) the standard rate of corporation tax in the UK (28.5%). The differences are explained below:

	2008 £	2007 £
Loss on ordinary activities before tax	(1,412,733)	(651,100)
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 28.5% (2007 - 30%)	(402,629)	(195,330)
EFFECTS OF:		
Expenses not deductible for tax purposes	8,301	(450,000)
Capital allowances for year in excess of depreciation	(20,384)	(25,410)
Group relief surrendered before payment	302,208	106,929
Other short term timing differences	(3,784)	-
Depreciation on non-qualifying assets	116,288	<i>74,648</i>
Chargeable gains	· -	459,073
Unrelieved tax losses and other deductions arising in the year	•	30,090
CURRENT TAX CHARGE FOR THE YEAR (see note above)	-	
CURRENT TAX CHARGE FOR THE TEAR (See Note above)		

## FACTORS THAT MAY AFFECT FUTURE TAX CHARGES

The company has £1,283,650 of losses carried forward.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2008

7.	TANGIBLE FIXED ASSETS			
		Land and buildings £	Furniture, fittings and equipment £	Total £
	COST			
	At 1 January 2008 Additions	5,512,121 43,545	553,598 13,984	6,065,719 57,529
	At 31 December 2008	5,555,666	567,582	6,123,248
	DEPRECIATION	<del></del> _	_	
	At 1 January 2008 Charge for the year	2,890,433 414,212	367,728 60,522	3,258,161 474,734
•	At 31 December 2008	3,304,645	428,250	3,732,895
	NET BOOK VALUE	<del></del>		
	At 31 December 2008	2,251,021	139,332	2,390,353
	At 31 December 2007	2,621,688	185,870	2,807,558
8.	STOCKS			•
		•	2008	2007 £
	Finished goods and goods for resale	-	£ 348,834 ———	408,612
9.	DEBTORS			
Ū.			2008 £	2007 £
	Trade debtors		191,728	221,320
	Other debtors Prepayments and accrued income		61,889 658,803	54,889 671,065
			912,420	947,274

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2008

10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2008 £	2007 £
	Trade creditors Amounts owed to group undertakings Social security and other taxes Accruals and deferred income	45,917 14,269,748 193,800 508,561	433,846 12,853,146 281,807 440,711
		15,018,026	14,009,510
11.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2008 £	2007 £
	Amounts owed to group undertakings	2,230,461	2,230,461
12.	SHARE CAPITAL	•	•
		2008 £	2007 £
	AUTHORISED		
	3,000,000 Ordinary shares of £1 each 3,000,000 Redeemable shares of £1 each	3,000,000 3,000,000	3,000,000 3,000,000
		6,000,000	6,000,000
	ALLOTTED, CALLED UP AND FULLY PAID		
	550,000 Ordinary shares of £1 each 550,000 Redeemable shares of £1 each	550,000 550,000	550,000 550,000
		1,100,000	1,100,000

The redeemable shares, which are issued at part, are redeemable 12 months from the date of allotment at the option of the company, at par.

In all other respects, the shares rank equally with the ordinary shares.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2008

13.	RESERVES		
		Share	
		premium	Profit and
		account £	loss account £
	At 1 January 2008	2,929,285	(15,752,720) (1,412,733)
	Loss for the year		(1,112,700)
	At 31 December 2008	2,929,285	(17,165,453)
			<u> </u>
14.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' DEFICIT		
		2008 £	2007 £
			<del>-</del>
	Opening shareholders' deficit Loss for the year	(11,723,435) (1,412,733)	(11,072,335) (651,100)
	Closing shareholders' deficit	(13,136,168)	(11,723,435)

### 15. OPERATING LEASE COMMITMENTS

At 31 December 2008 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
•	2008	2007
	3	£.
EXPIRY DATE:		
After more than 5 years	1,340,407	1,465,000
	<del></del>	

#### 16. RELATED PARTY TRANSACTIONS

The company has taken advantage of the provisions of paragraph 3c of Financial Reporting Standard 8 'Related Party Transactions' and does not disclose transactions with companies within its group.

#### 17. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The immediate parent undertaking is Donna Karan Company Stores UK Holdings Limited, a company registered in England and Wales.

The directors consider the ultimate parent to be LVMH Moet Hennessy Louis Vuitton SA. LVMH Moet Hennessy Louis Vuitton SA is the parent undertaking of the smallest and largest group in which the financial statements of the company are consolidated.

Copies of these financial statements can be obtained from 22 Avenue Montaigne, 75008 Paris, France.