No 3626041

### COSALT INDUSTRIAL SERVICES LIMITED

#### **FINANCIAL STATEMENTS**

for the fifty-two weeks ended 26 October 2003

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# COSALT INDUSTRIAL SERVICES LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 26 OCTOBER 2003

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#### **Directors**

F W Wood P A Bradbury N R Carrick J Traynor

#### **DIRECTORS' REPORT**

The directors submit their annual report and the audited financial statements of the company for the fifty-two weeks ended 26 October 2003 ("the year").

#### **Business review**

The principal activity of the company is that of a holding company.

The results for the year are shown in the profit and loss account on page 6.

The directors have recommended the payment of a dividend of £724,000 (2002: £nil).

#### Subsidiary undertakings

Details of subsidiary undertakings are shown in note 4 to the financial statements.

#### **Directors**

The membership of the Board is shown above. All served on the Board throughout the year. Mr A Thomas resigned as a director on 30 September 2003

#### Directors' shareholdings

None of the directors has any beneficial interest in the share capital of the company. The interests of Messrs N R Carrick and F W Wood in the share capital of Cosalt plc, the ultimate parent company, are disclosed by that company.

The interests of the other directors in the ordinary share capital of Cosalt plc are as follows:

	At 26 October 2003	At 27 October 2002
P A Bradbury	-	2,379
J Traynor	10,485	19,962

### COSALT INDUSTRIAL SERVICES LIMITED DIRECTORS' REPORT

(continued)

#### Directors' shareholdings (continued)

Mr J Traynor also held options to purchase Cosalt plc ordinary shares under the various Cosalt plc Executive Share Option Schemes as follows:-

At 27 Oct 2002	Granted during year	Exercised during year	Lapsed during year	At 26 Oct 2003	Exercise price(p)	Dates from which exercisable	Expiry date
J Traynor							
10,000	-	10,000	_	-	219.50	17.02.00*	16.02.04
10,000	-	10,000	-	-	232.50	23.12.00*	22.12.04
15,000	-	15,000	-	_	204.50	22.12.01*	22.12.05
16,500	-	· <u>-</u>	-	16,500	179.50	28.04.03*	27.04.10
500	-	-	-	500	179.50	28.04.03*	27.04.07
17,000	-	-	-	17,000	222.50	26.04.04*	25.04.08
10,000	-	-	-	10,000	289.50	28.04.05*	27.06.09
` -	110	-	-	110	346.50	04.08.06*	03.08.13
<u>-</u>	9,890	<u>-</u>		9,890	346.50	04.08.06*	03.08.10
79,000	10,000	<u>35,000</u>		54,000			

The market price of Cosalt plc ordinary shares at 26 October 2003 was 338.0p and the range during the year was 256.0p to 367.5p.

<sup>\*</sup> Performance criteria of an increase in earnings per share of 2% per annum above the Retail Price Index over a rolling three year period must be achieved before exercise is permitted.

### COSALT INDUSTRIAL SERVICES LIMITED DIRECTORS' REPORT

(continued)

#### **Auditors**

The auditors, KPMG Audit Plc, have expressed their willingness to continue in office. In accordance with Section 384 of the Companies Act 1985, a resolution for their re-appointment will be proposed at the Annual General Meeting.

By order of the Board

90B0

A J Robson Secretary Fish Dock Road GRIMSBY

16 July 2004

## COSALT INDUSTRIAL SERVICES LIMITED STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year, and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to assume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company, and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have a general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

### REPORT OF THE INDEPENDENT AUDITORS KPMG AUDIT PLC, TO THE MEMBERS OF COSALT INDUSTRIAL SERVICES LIMITED

We have audited the financial statements on pages 6 to 9.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and as described on page 4, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities as independent auditors are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 26 October 2003, and of its profit for the fifty-two weeks then ended, and have been properly prepared in accordance with the Companies Act 1985.

KPM6 Audit Pla

KPMG Audit Plc Chartered Accountants Registered Auditor Leeds

#### PROFIT AND LOSS ACCOUNT

#### FOR THE FIFTY-TWO WEEKS ENDED 26 OCTOBER 2003

	Note	52 weeks ended 26 October 2003	52 weeks ended 27 October 2002
		£	£
Other operating income	2	847,000	877,000
Amounts written off investments	4	<del></del>	(1,000,000)
Profit/(loss) for the financial year		847,000	(123,000)
Dividends	3	(724,000)	<del></del>
Transferred to/(from) reserves	8	<u>123,000</u>	(123,000)

All operations are classed as continuing.

The company has no recognised gains or losses other than the profits for the years disclosed above; accordingly, a statement of total recognised gains and losses has not been included in these financial statements.

The notes on pages 8 and 9 form part of these financial statements.

#### **BALANCE SHEET - 26 OCTOBER 2003**

		26 October 2003		27 October 2002
Fixed assets	Note	£	£	££
Investments	4		21,000,000	21,000,000
Current assets				
Debtors	5	1,724,000		877,000
Creditors				
Amounts falling due within one year	6	724,000		**
Net current assets			1,000,000	<u>877,000</u>
Net assets			<u>22,000,000</u>	21,877,000
Capital and reserves				
Called up share capital	7		100	100
Merger reserve	8	4	21,999,900	21,999,900
Profit and loss account	8			(123,000)
Equity shareholders' funds	8		22,000,000	21,877,000

Approved by the Board on 16 July 2004

N R Carrick Director

The notes on pages 8 and 9 form part of these financial statements.

#### NOTES ON FINANCIAL STATEMENTS - 26 OCTOBER 2003

#### 1 Accounting policies

#### Basis of accounting

The financial statements are prepared in accordance with applicable accounting standards and under the historical cost convention.

The company has taken advantage of the exemption from preparing a cashflow statement by Financial Reporting Standard No. 1 on the grounds that it is a wholly owned subsidiary undertaking of a parent undertaking which publishes a consolidated cashflow statement.

#### Subsidiary undertakings

Group financial statements are not prepared for the company and its subsidiary undertakings by virtue of S228 of the Companies Act 1985.

2	Other operating income	2003 £	2002 £
	Group dividends due	<u>847,000</u>	<u>877,000</u>
3	Dividends	2003 £	<b>2002</b> £
	Proposed final dividend of £7,240 per share (2002: £nil)	<u>724,000</u>	
4	Investments	£	
	Shares in subsidiary undertakings		
	Valuation at 27 October 2002 Less amounts written off	21,000,000	
	Valuation at 26 October 2003	21,000,000	

The subsidiary undertakings of Cosalt Industrial Services Limited and their principal activities are:

Cosalt International Limited
Cosalt: Ballyclare Limited
W & J Knox Fibres Limited
W & J Knox Limited
- Manufacturer and supplier of safety at sea equipment
- Manufacturer and distributor of workwear clothing
- Processor of synthetic carpet yarn and fibres
- Manufacturer of fish farm cages

All subsidiaries are wholly owned and incorporated in England.

#### 5 Debtors

	<b>2003</b> £	<b>2002</b> £
Amounts falling due within one year:		
Amount due from parent undertaking Dividends receivable	877,000 <u>847,000</u>	<u>877,000</u>
	<u>1,724,000</u>	<u>877,000</u>

#### NOTES ON FINANCIAL STATEMENTS - 26 OCTOBER 2003

6	Creditors	4	2003 £	2002 £
	Amounts falling due within one year:		L	£
	Dividends payable	<u>724</u>	<u>,000</u>	
7	Called up share capital	;	2003 £	<b>2002</b> £
	Authorised, issued and fully paid: 100 ordinary shares of £1 each		<u>100</u>	<u>100</u>
8	Reserves	Merger reserve £	Profit and loss accour	
	Balance at 27 October 2002 Profit for year	21,999,900	(123,000) <u>123,000</u>	21,876,900 123,000
	Balance at 26 October 2003	21,999,900		<u>21,999,900</u>
	Reconciliation of movements in equity shareholders' fund	s:	2003 £	2002 £
	Profit(loss) for the financial year Dividends	847, <u>(724,</u>		(123,000)
		123,	000	(123,000)
	Opening equity shareholders funds	<u>21,877,</u>	000 22	2,000,000

#### 9 Ultimate parent company and parent undertaking of larger group

The company is a subsidiary undertaking of Cosalt plc which is the ultimate parent company, incorporated in England. The consolidated accounts of this company are available to the public and may be obtained from Fish Dock Road, Grimsby, DN31 3NW.

22,000,000

21,877,000

Closing equity shareholders' funds: