(Registered Number 3625614)

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## Directors

SE Wood

Willis Corporate Director Services Limited (appointed 8 September 2010)

# Secretary

Willis Corporate Secretarial Services Limited (appointed 8 September 2010)

# Registered Office

51 Lime Street London EC3M 7DQ

# Auditors

Deloitte LLP London

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# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2010

The Directors present their annual report, together with the audited financial statements, for the year ended 31 December 2010

## Principal activities and review of developments

The Company acts as a holding company and is a subsidiary of Willis Group Holdings plc ('the Group') The Group is one of the world's leading professional service providers of risk management solutions, risk transfer expertise through insurance and reinsurance broking, and related specialised consultancy services

#### Results

The loss on ordinary activities after taxation amounted to £15,000 (2009 £549,000) The loss in 2009 was incurred after payment was made of all dividends and interest due with regard to preference shares. These shares were redeemed in 2009 There were no preference shares in issue in 2010

The Directors do not anticipate any changes in the Company's position for the foreseeable future

#### Dividends

No interim dividend was paid during the year (2009 £nil) The Directors do not recommend the payment of a final dividend (2009 £nil)

#### **Enhanced Business Review**

The Directors' Report is not required to include an enhanced business review Advantage has been taken of the provisions of Section 415A (2) of the Companies Act 2006

# Directors

The current Directors of the Company are shown on page 1, which forms part of this report SK Bryant resigned as Director of the Company on 7 September 2010 Willis Corporate Director Services Limited was appointed with effect from 8 September 2010 There were no other changes in Directors during the year or after the year end

# Statement of Directors' responsibilities in relation to the financial statements

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2010 (continued)

## Statement of Directors' responsibilities in relation to the financial statements (continued)

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditors

Each of the persons who is a Director at the date of approval of this report confirms that

- so far as the Director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the Director has taken all the steps that he ought to have taken as a Director in order to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the Companies Act 2006

#### Auditors

Deloitte LLP have indicated their willingness to be reappointed for another term and appropriate arrangements have been put in place for them to be deemed reappointed as auditors in the absence of an Annual General Meeting

By Order of the Board

SE Wood Director

51 Lime Street

London EC3M 7DQ

9 SEPTEMBER 2011

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF OPUS HOLDINGS LIMITED

We have audited the financial statements of Opus Holdings Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, the Balance Sheet, the Movement in Shareholders' Funds and the related notes 1 to 14. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

# Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF OPUS HOLDINGS LIMITED (continued)

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to take advantage of the small companies exemption in preparing the directors' report

Mark McIlquham (Senior Statutory Auditor)

for and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

London

United Kingdom

19 September 2011

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# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2010

|  | Note | 2010<br>£000 | 2009<br>£000 |
|--|------|--------------|--------------|
| Finance charges                                    | 5    | -            | (1,062)      |
| Loss on ordinary activities before taxation        | _    | -            | (1,062)      |
| Tax (charge)/credit on loss on ordinary activities | 6    | (15)         | 513          |
| Loss on ordinary activities after taxation         |      | (15)         | (549)        |

All activities derive from continuing operations

There are no recognised gains or losses in either 2010 or 2009 other than the loss for those years

# **BALANCE SHEET AS AT 31 DECEMBER 2010**

|                                     | Note | 2010<br>£000 | 2009<br>£000 |
|-------------------------------------|------|--------------|--------------|
| Fixed assets                        |      |              |              |
| Investments                         | 7    | 1,666        | 1,666        |
| Current assets                      |      |              |              |
| Debtors                             | _    |              |              |
| Amounts falling due within one year | 9    | 457          | 465          |
| Amounts falling due after one year  | 9    |              | 242          |
| Net current assets                  |      | 692          | 707          |
| Total assets                        |      | 2,358        | 2,373        |
| Provisions for liabilities          | 11   | (457)        | (457)        |
| Net assets                          |      | 1,901        | 1,916        |
| Capital and reserves                |      |              |              |
| Called up share capital             | 12   | 52           | 52           |
| Share premium                       | 13   | 1,379        | 1,379        |
| Profit and loss account             | 13   | 470          | 485          |
| Shareholders' funds                 |      | 1,901        | 1,916        |

The financial statements of Opus Holdings Limited, registered company number 3625614, were approved by the Board of Directors and authorised for issue on 19 Statements 2011 and signed on its behalf by

SE Wood Director

# MOVEMENT IN SHAREHOLDERS' FUNDS FOR THE YEAR ENDED 31 DECEMBER 2010

| Movement in shareholders' funds                  | 2010<br>£000 | 2009<br>£000 |
|--|--------------|--------------|
| Loss on ordinary activities after taxation       | (15)         | (549)        |
| Net movement in shareholders' funds for the year | (15)         | (549)        |
| Shareholders' funds at beginning of year         | 1,916        | 2,465        |
| Shareholders' funds at end of year               | 1,901        | 1,916        |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

## 1. Accounting policies

#### Basis of preparation

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year.

The financial statements have been prepared

- under the historical cost convention, and
- in accordance with applicable law and accounting standards in the United Kingdom

The Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the accounts

## Parent undertaking and controlling party

The Company's

- · immediate parent company and controlling undertaking is Willis Faber Limited, and
- ultimate parent company is Willis Group Holdings plc, a company incorporated in Ireland

In accordance with Section 400 of the Companies Act 2006, the Company is exempt from the requirement to produce group financial statements

The largest and smallest group in which the results of the Company are consolidated is Willis Group Holdings plc, whose financial statements are available to members of the public from the Company Secretary, 51 Lime Street, London EC3M 7DQ

## Finance charges

Interest payable is accounted for on an accruals basis

# Fixed asset investments

Investments in subsidiaries are carried at cost less provision for impairment

## Taxation

Current tax is provided at amounts expected to be paid or recovered using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more or less tax, at a future date, at rates expected to apply when they reverse based on current tax rates and law Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (continued)

# 1. Accounting policies (continued)

## Errors and omission provisions

Provisions comprise estimates for liabilities which may arise from actual and potential claims for errors and omissions

# Cash flow statement

Under FRS1 'Cash flow statements' the Company is exempt from the requirement to prepare a cash flow statement on the grounds that the Company is a 90 per cent or more owned subsidiary undertaking and the consolidated cash flow statement that is prepared at Group level is publicly available

### 2. Auditors' remuneration

Auditors' remuneration of £2,700 (2009 £2,700) was borne by another Group company

# 3. Employee costs

The Company employed no staff during the year (2009 none)

## 4. Directors' remuneration

The Directors of the Company received no remuneration for services rendered to the Company during the year (2009 £nil)

| 5. Finance charges   | 2010<br>£000 | 2009<br>£000 |
|--|--------------|--------------|
| Interest payable and similar charges                               |              |              |
| Preference dividend payable - 8 5054% cumulative preference shares | -            | (550)        |
| Interest payable on unpaid cumulative preference dividend          |              | (512)        |
| Finance charges  | -            | (1,062)      |

Notice was given to the Company on 5 October 2009 by the holder of the preference shares, Willis Faber Limited, that all preference shares be redeemed within five business days. The shares were subsequently redeemed and all preference dividends and related interest were paid within that period. There are currently no preference shares in issue.

| Tax on loss on ordinary activities   | 2010<br>£000 | 2009<br>£000 |
|--|--------------|--------------|
| (a) Analysis of credit for the year  |              |              |
| Current tax: UK corporation tax on profit at 28% (2009 28%)  | <u> </u>     | (460)        |
|  | •            | (460)        |
| Adjustments in respect of prior periods  | 8            | -            |
| Total current tax credit on loss on ordinary activities (note 6(b))  | 8            | (460)        |
| Deferred tax:  |              | <b></b>      |
| Origination and reversal of timing differences   | -            | (53)         |
| Effect of decrease in tax rate on opening asset  |              | <u>-</u>     |
| Total deferred tax (note 10)   |              | (53)         |
| Tax credit on loss on ordinary activities  | 15           | (513)        |
| (b) Factors affecting current tax for the year   |              |              |
| The tax assessed for the year is lower (2009 lower) than the standard rate of corporation tax in the UK (28%) (2009 28%) The differences are explained below |              |              |
| Loss on ordinary activities before taxation  | <u> </u>     | (1,062)      |
| Loss on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2009 28%)   | -            | (297)        |
| Effects of Movements in short term timing differences  |              | 53           |
| Amounts not deductible for tax purposes  | -            | 154          |
| Timing difference recognised for which no deferred tax previously accrued  | -            | (370)        |
| Adjustments to tax charge in respect of prior years  |              | •            |
| Total current tax credit for the year (note 6(a))  | 8            | (460)        |

# (c) Circumstances affecting current and future tax charges

The Government announced in June 2010 that it intended to reduce the rate of UK corporation tax from 28% to 24% over four years. Consequently the Finance Act 2010, which was substantively enacted in July 2010, included provisions to reduce the rate of UK corporation tax to 27% with effect from 1 April 2011. Accordingly, deferred tax balances have been revalued to reflect this change.

On 23 March 2011, the Government announced that it intends to further reduce the rate of UK corporation tax to 26% with effect from 1 April 2011 and then by 1% per annum to 23% by 1 April 2014. As this legislation was not substantively enacted by 31 December 2010, the impact of these further anticipated rate changes is not reflected in the tax provisions reported in these accounts.

| 7. Investments held as fixed assets                    | Subsidiary<br>undertakings<br>£000 |
|--|------------------------------------|
| Cost and net book value 1 January and 31 December 2010 | 1,666                              |

# 8. Shares in subsidiary undertakings

The principal subsidiary undertakings at 31 December 2010 were

|                                 | Percentage of share capital held | Class of share      | Country of incorporation |
|---------------------------------|----------------------------------|---------------------|--------------------------|
| Non-trading subsidiaries        |                                  |                     |                          |
| Opus Insurance Services Limited | 100%                             | Ordinary of £1 each | United Kingdom           |
| Opus London Market Limited      | 100%                             | Ordinary of £1 each | United Kingdom           |

The above subsidiary undertakings no longer trade Previously both companies were engaged in insurance broking and risk management consultancy

The Company is exempt from the obligation to prepare group financial statements in accordance with Section 400 of the Companies Act 2006 as the Company is a wholly-owned subsidiary of Willis Group Holdings plc, in whose financial statements it is consolidated. These financial statements relate to the Company only and not to its Group

In the opinion of the Directors, the value of the shares in the subsidiary undertaking is not less than the amount shown in the balance sheet

| Debtors   | 2010<br>£000 | 2009<br>£000 |
|---|--------------|--------------|
| Amounts falling due within one year:                          |              |              |
| Amounts owed by Group undertakings                            | 457          | 265          |
| Amounts owed by Group undertakings in respect of group relief | <u> </u>     | 200          |
|   | 457          | 465          |
| Amounts falling due after more than one year.                 |              |              |
| Deferred tax asset (note 10)                                  | 235          | 242          |
|   | 692          | 707          |

| 10 | Deferred tax   | 2010<br>£000 | 2009<br>£000 |
|----|--|--------------|--------------|
|    | Deferred tax has been provided in full in respect of assets/liabilities arising from the following timing differences. |              |              |
|    | Capital allowances   | 235          | 242          |
|    | At 1 January Deferred tax (charge)/credit in profit and loss account (note 6 (a))                                      | 242<br>(7)   | 189<br>53    |
|    | At 31 December   | 235          | 242          |

Deferred tax assets have been recognised to the extent they are regarded as more likely than not as being recoverable either against the Company's own future profits or by way of group relief against those future profits of fellow UK Group companies. Deferred taxation recoverable and the potential recovery, including the amounts for which provision has been made, are as follows

|  | 2010<br>Provision for<br>recovery<br>£000 | 2009<br>Provision for<br>recovery<br>£000 | 2010<br>Full potential<br>recovery<br>£000 | 2009 Full potential recovery £000 |
|--|---|---|--|-----------------------------------|
| Capital allowances not utilised Tax losses | 235                                       | 242                                       | 235<br>1,080                               | 242<br>1,080                      |
|  | 235                                       | 242                                       | 1,315                                      | 1,322                             |

The Company continues not to recognise deferred tax on its losses given the restrictions under UK tax legislation that govern their utilisation

| 11. Provisions for liabilities      | Total<br>£000 |
|-------------------------------------|---------------|
| 1 January 2010 and 31 December 2010 | 457           |

The provision is in respect of estimates for liabilities that may arise from actual and potential claims for errors and omissions (£184,000) and for commissions over-booked (£273,000)

| 12. Called up share capital                        | 2010<br>Number<br>(thousand) | 2009<br>Number<br>(thousand) |
|--|------------------------------|------------------------------|
| Authorised share capital                           |                              |                              |
| Ordinary shares of 10 pence each                   | 537                          | 537                          |
| Ordinary preference shares of 10 pence each        | 1,315                        | 1,315                        |
| Preference shares of 1 pence each                  | 12,718                       | 12,718                       |
|  | 2010                         | 2009                         |
|  | 0003                         | £000                         |
| Allotted, called up and fully paid                 |                              |                              |
| 526,120 (2009 526,120) ordinary shares of 10p each | 52                           | 52                           |

Notice was given to the Company on 5 October 2009 by the holder of the preference shares, Willis Faber Limited, that all preference shares be redeemed within five business days. The shares were subsequently redeemed and all preference dividends and related interest were paid within that period. There are currently no preference shares in issue.

| 3. Reserves and shareholders' funds        | Share<br>capital<br>£000 | Share<br>premium<br>£000 | Profit and loss account £000 | Total<br>£000 |
|--|--------------------------|--------------------------|------------------------------|---------------|
| 1 January 2010                             | 52                       | 1,379                    | 485                          | 1,916         |
| Loss on ordinary activities after taxation |                          |                          | (15)                         | (15)          |
| 31 December 2010                           | 52                       | 1,379                    | 470                          | 1,901         |

# 14. Related party transactions

FRS8 (paragraph 3(c)) exempts the reporting of transactions between wholly-owned group companies. The Company has taken advantage of this exemption. There are no other transactions requiring disclosure.