## **COMPANY REGISTRATION NUMBER 03595705**

# ABBREVIATED ACCOUNTS YEAR ENDED 31 DECEMBER 2013

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COMPANIES HOUSE

# A. S. ZANETTOS & CO LIMITED

Chartered Accountants & Statutory Auditor
2 - 5 Croxted Mews
286a/288 Croxted Road
Dulwich Village
London SE24 9DA

# **ABBREVIATED ACCOUNTS**

# **YEAR ENDED 31 DECEMBER 2013**

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## STRATEGIC REPORT

# YEAR ENDED 31 DECEMBER 2013

The company continues the transition to newer content based products and services in tune with the current market. This should lead to decreasing customer attrition and increased margins in the medium to longer term as the company continues to enjoy the benefits of its IP licencing arrangements in the near term. Given the level of transition to new products and customer attrition in the last quarter, the directors anticipate tightening cash flow for 2014.

Signed on behalf of the directors

Mr A. Boy Director

Approved by the directors on 30 June 2014

## **DIRECTORS' REPORT**

## YEAR ENDED 31 DECEMBER 2013

The directors present their report and the financial statements of the company for the year ended 31 December 2013.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £429,767. Particulars of dividends paid are detailed in note 6 to the financial statements.

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Liquidity risk

The company manages its cash and borrowing requirements in order to maximise interest income and minimise interest expense, whilst ensuring the company has sufficient liquid resources to meet the operating needs of the business.

#### Foreign currency risk

The company's principal foreign currency exposures arise from trading with overseas companies. The company policy permits but does not demand that these exposures may be hedged in order to fix the cost in sterling. This hedging activity involves the use of foreign exchange forward contracts.

#### **DIRECTORS**

The directors who served the company during the year were as follows:

Mr A. Afriyie

Mr W. Bracken

Mr A. Boyce

Mr F. Parker

Mrs A. Brown

Mrs A. Brown was appointed as a director on 1 January 2013.

Mr W. Bracken retired as a director on 12 June 2013.

Mrs A. Brown retired as a director on 5 April 2014.

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

## **DIRECTORS' REPORT** (continued)

## YEAR ENDED 31 DECEMBER 2013

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITOR**

A. S. Zanettos & Co Limited are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Each of the persons who is a director at the date of approval of this report confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- each director has taken all steps that they ought to have taken as a director to make themself aware of
  any relevant audit information and to establish that the company's auditor is aware of that
  information.

Registered office: 4 Croxted Mews Croxted Road London SE24 9DA Signed on behalf of the directors

Mr A. Boyce Director

Approved by the directors on 30 June 2014

# INDEPENDENT AUDITOR'S REPORT TO AXONN MEDIA LIMITED

#### **UNDER SECTION 449 OF THE COMPANIES ACT 2006**

We have examined the abbreviated accounts, together with the financial statements of Axonn Media Limited for the year ended 31 December 2013 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared.

#### **OPINION**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

MR A. S. ZANETTOS
(Senior Statutory Auditor)
For and on behalf of
A. S. ZANETTOS & CO LIMITED
Chartered Accountants & Statutory Auditor

2 - 5 Croxted Mews 286a/288 Croxted Road Dulwich Village London SE24 9DA

30 June 2014

# ABBREVIATED PROFIT AND LOSS ACCOUNT

# YEAR ENDED 31 DECEMBER 2013

		2013	2012
TURNOVER	Note	£ 7,593,033	£ 7,380,003
Cost of Sales and Other operating income		3,546,018	3,038,456
Administrative expenses		3,517,850	4,211,200
OPERATING PROFIT	2	529,165	130,347
Attributable to: Operating profit before exceptional items Exceptional items	2	529,165 	1,401,779 (1,271,432) 130,347
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		529,165	130,347
Tax on profit on ordinary activities	5	99,398	174,397
PROFIT/(LOSS) FOR THE FINANCIAL YEAR		429,767	(44,050)

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

The notes on pages 9 to 15 form part of these abbreviated accounts.

# ABBREVIATED BALANCE SHEET

# **31 DECEMBER 2013**

	2013	3	2012	2
Note	£	£	£	£
7		982,946		812,825
8		1,001		1,051
		983,947		813,876
		•		
9	1,342,793		1,253,191	
	196,632		647,279	
	1,539,425		1,900,470	
10	2,300,396		2,608,495	
		(760,971)		(708,025)
LIABILI	TIES	222,976		105,851
11		90,521		43,160
		132 455		62,691
		132,433		02,091
13		56,901		59,001
14		2,100		_
15		73,454	•	3,690
16		132,455		62,691
	7 8 9 10 LIABILI 11 13 14 15	Note £  7 8  9 1,342,793	7 8 982,946 1,001 983,947  9 1,342,793 196,632 1,539,425  10 2,300,396 (760,971) 222,976  11 90,521 132,455  13 14 2,100 73,454	Note £ £ £  7 982,946 8 1,001 983,947  9 1,342,793 196,632 1,539,425 10 2,300,396 (760,971) 2222,976  11 90,521 132,455  13 56,901 14 2,100 15 73,454

These abbreviated accounts have been prepared in accordance with the special provisions of section 445(3) Companies Act 2006 in regard to medium-sized companies.

These abbreviated accounts were approved by the directors and authorised for issue on 30 June 2014, and are signed on their behalf by:

MR A. BOYCE Director

Company Registration Number: 03595705

# **CASH FLOW STATEMENT**

# YEAR ENDED 31 DECEMBER 2013

		2013		2012	
	Note	£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES			405,753		691,748
TAXATION			(232,659)		(64,449)
CAPITAL EXPENDITURE AND FIT Payments to acquire tangible fixed asset Receipts from sale of fixed assets		L INVESTME (263,788) 	NT	(334,392)	
NET CASH OUTFLOW FOR CAPIT EXPENDITURE AND FINANCIAL INVESTMENT	<b>FAL</b>		(263,788)		(334,393)
ACQUISITIONS AND DISPOSALS	17		50		_
EQUITY DIVIDENDS PAID			(265,503)		(265,503)
CASH (OUTFLOW)/INFLOW BEFO	ORE		(356,147)		27,403
FINANCING Purchase of own equity shares Premium on purchase of own equity sha	ıres	(2,100) (92,400)		- -	
NET CASH OUTFLOW FROM FINANCING		<del></del>	(94,500)		-
(DECREASE)/INCREASE IN CASH			(450,647)		27,403
RECONCILIATION OF OPERATINO OPERATING ACTIVITIES	G PROF	TT TO NET C	ASH INFLO	W FROM	
Operating profit			2013 £ 529,165		2012 £ 130,347
Depreciation (Increase)/decrease in debtors Decrease in creditors			93,667 (89,602) (127,477)		104,984 1,278,551 (822,134)
Net cash inflow from operating activitie	s		405,753		691,748

# **CASH FLOW STATEMENT**

# YEAR ENDED 31 DECEMBER 2013

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

	2013		2012	
	£	£	£	£
(Decrease)/increase in cash in the period	(450,647)		27,403	
	(45	50,647)		27,403
Change in net funds	(45	50,647)		27,403
Net funds at 1 January 2013	64	47,279		619,876
Net funds at 31 December 2013	19	96,632		647,279
	-			<del></del>
ANALYSIS OF CHANGES IN NET FUNDS				
		At		At
	1 Jai	n 2013		31 Dec 2013
Nr. 1		£	£	£
Net cash:		45.050	(450 (45)	107 (22
Cash in hand and at bank	04	47,279	(450,647)	196,632
Net funds	64	47,279	(450,647)	196,632

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31 DECEMBER 2013

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention.

#### **Turnover**

The turnover shown in the profit and loss account represents revenue recognised by the company in respect of goods and services supplied during the period, exclusive of Value Added Tax and trade discounts.

#### Fixed assets

All fixed assets are initially recorded at cost.

#### **Depreciation**

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Computer system
Fixtures & Fittings
Equipment

5% straight line method
20% straight line method
25% straight line method

#### **Deferred taxation**

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise, based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset, or on unremitted earnings of subsidiaries where there is no commitment to remit these earnings. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

# NOTES TO THE ABBREVIATED ACCOUNTS

# **YEAR ENDED 31 DECEMBER 2013**

## 2. OPERATING PROFIT

Operating profit is stated after charging:

	2013	2012
	£	£
Depreciation of owned fixed assets Auditor's remuneration	93,667	104,984
- as auditor	24,000	26,000
Exceptional administrative expenses	<del></del>	1,271,432
-		

## **EXCEPTIONAL ITEMS**

This amount relates to an agreed waiver of the intercompany balances with the two subsidiaries.

## 3. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

	2013	2012
	No	No
Number of production staff	169	192
Number of administrative staff	18	24
Number of management staff	9	12
•		<del></del>
	196	228
	***************************************	

The aggregate payroll costs of the above were:

2013	2012
£	£
4,465,892	3,973,476
447,826	383,440
38,966	26,647
12,486	7,963
4,965,170	4,391,526
	£ 4,465,892 447,826 38,966 12,486

## NOTES TO THE ABBREVIATED ACCOUNTS

# **YEAR ENDED 31 DECEMBER 2013**

#### 4. DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were:

	2013	2012
	£	£
Remuneration receivable Value of company pension contributions to money	275,134	209,253
purchase schemes	12,486	7,963
	287,620	217,216

The number of directors who accrued benefits under company pension schemes was as follows:

	2013	2012
	No	No
Money purchase schemes	3	3

## 5. TAXATION ON ORDINARY ACTIVITIES

# (a) Analysis of charge in the year

	2013 £	2012 £
Current tax:	•	-
In respect of the year:		
UK Corporation tax based on the results for the year at 20% (2012 - 24.50%)	52,037	155,522
Total current tax	52,037	155,522
Deferred tax:		
Origination and reversal of timing differences (note 11) Capital allowances	47,361	18,875
Tax on profit on ordinary activities	99,398	174,397

## (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 20% (2012 - 24.50%).

Profit on ordinary activities before taxation	2013 £ 529,165	2012 £ 130,347
Profit on ordinary activities by rate of tax	105,833	343,436
Expenses not deductible for tax purposes	19,487	29,279
Capital allowances for period in excess of depreciation	(73,283)	(45,233)
Group loss relief	•	(171,960)
Total current tax (note 5(a))	52,037	155,522

# NOTES TO THE ABBREVIATED ACCOUNTS

# YEAR ENDED 31 DECEMBER 2013

## 6. DIVIDENDS

	Equity dividends		2013 £		2012 £
	Paid during the year:				
	Dividends on equity shares		265,503		265,503
7.	TANGIBLE FIXED ASSETS				
		Computer system	Fixtures & Fittings £	Equipment £	Total £
	COST At 1 January 2013 Additions Disposals	909,088 230,992	104,880 4,134 (10,116)	776,481 28,662 (268,884)	1,790,449 263,788 (279,000)
	At 31 December 2013	1,140,080	98,898	536,259	1,775,237
	DEPRECIATION At 1 January 2013 Charge for the year On disposals At 31 December 2013	174,450 53,773 ——————————————————————————————————	92,210 6,105 (10,116) 88,199	710,964 33,789 (268,884) 475,869	977,624 93,667 (279,000) 792,291
	NET BOOK VALUE At 31 December 2013	911,857	10,699	60,390	982,946
	At 31 December 2012	734,638	12,670	65,517	812,825
8.	INVESTMENTS				
	SUBSIDIARY UNDERTAKING				n
	COST At 1 January 2013 Disposals				£ 1,051 (50)
	At 31 December 2013				1,001
	NET BOOK VALUE At 31 December 2013				1,001
	At 31 December 2012				1,051

The company owns 100% of the issued share capital of Baubridge Limited and Square Digital Media Limited which were dormant during the year.

## **NOTES TO THE ABBREVIATED ACCOUNTS**

## YEAR ENDED 31 DECEMBER 2013

#### 9. DEBTORS

	2013	2012
	£	£
Trade debtors	691,657	622,435
Other debtors	182,517	217,205
Prepayments and accrued income	468,619	413,551
	1,342,793	1,253,191

## 10. CREDITORS: Amounts falling due within one year

	2013		2012	
	£	£	£	£
Trade creditors		96,521		47,409
Other creditors including taxation and	social security:			
Corporation tax	244,937		425,559	
PAYE and social security	183,227		_	
VAT	249,185		324,684	
Other creditors	304,423		316,815	
Directors loan account	_		190,000	
		981,772		1,257,058
Accruals and deferred income	•	1,222,103		1,304,028
		2,300,396		2,608,495

# 11. DEFERRED TAXATION

The movement in the deferred taxation provision during the year was:

	2013	2012
•	£	£
Provision brought forward	43,160	24,285
Profit and loss account movement arising during the		
year	47,361	18,875
Provision carried forward	90,521	43,160

The provision for deferred taxation consists of the tax effect of timing differences in respect of:

	2013	2012
	£	£
Excess of taxation allowances over depreciation on		
fixed assets	90,521	43,160
	90,521	43,160

## 12. RELATED PARTY TRANSACTIONS

During the period the company acquired goods and services to the sum of £506,352 (2012 - £54,009) from Connect Support Services Limited, a company in which one of the directors of the company has a material interest. The companies trade on normal commercial terms. As at 31 December 2013 the amount due to Connect Support Services Limited was £8,100 (2012 - Nil).

The amount of dividends distributed to the directors and included in Note 6 was £195,840 (2012 - £195,840).

# **NOTES TO THE ABBREVIATED ACCOUNTS**

# YEAR ENDED 31 DECEMBER 2013

## 13. SHARE CAPITAL

Allotted,	called	up	and	fully	paid:
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		2013 No	£	2012 No	£
	Ordinary shares (2012 - 5,900,067) of £0.01 each	5,690,067	56,901	5,900,067	59,001
14.	OTHER RESERVES				
			2013 £		2012 £
	Capital redemption reserve: Purchase of own shares		2,100		
15.	PROFIT AND LOSS ACCOUNT				
	Balance brought forward Profit/(loss) for the financial year Equity dividends Purchase of own shares		2013 £ 3,690 429,767 (265,503) (94,500)		2012 £ 313,243 (44,050) (265,503)
	Balance carried forward		73,454		3,690
16.	RECONCILIATION OF MOVEMENTS	S IN SHAREHO	LDERS' FU	NDS	
		2013	9	2012	C
	Profit/(Loss) for the financial year Purchase of own ordinary shares Premium on purchase of own ordinary	£ (2,100)	£ 429,767	£ -	£ (44,050)
	shares Equity dividends	(92,400) (265,503)		(265,503)	
			(360,003)		(265,503)
	Net addition/(reduction) to shareholders' funds Opening shareholders' funds		69,764 62,691		(309,553)
	Closing shareholders' funds		132,455		62,691
17.	NOTES TO THE CASH FLOW STATE	MENT			
	ACQUISITIONS AND DISPOSALS		2012		2012
	Disposal of shares in group undertakings		2013 £ (50)		2012 £ -

Net cash inflow from acquisitions and disposals

# **NOTES TO THE ABBREVIATED ACCOUNTS**

# YEAR ENDED 31 DECEMBER 2013

## 18. ULTIMATE CONTROLLING PARTY

In the opinion of the directors, Mr A. Afriyie, who effectively controls 56.77% of the share capital of the company, is the company's ultimate controlling party.

#### 19. EXCEPTIONAL ITEM

In the previous year the company absorbed the trading of its two subsidiaries, Square Digital Media Limited and Baubridge Limited, which were making losses.