# **INEO EI UK Ltd**

Company Registration No 3577922

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS

For the year ended 31 December 2009

FRIDAY

LD3 27/08/2010 COMPANIES HOUSE 165

## **COMPANY INFORMATION**

**Directors** M Bouhana

**B** Nebout

Company secretary Frenger International Limited

Company number 3577922

Registered office Wilberforce House

Station Road London NW4 4QE

Auditors Mazars LLP

Chartered Accountants & Statutory auditors

Times House Throwley Way

Sutton Surrey SM1 4JQ

# **CONTENTS**

|                                   | Page   |
|-----------------------------------|--------|
| Directors' report                 | 1 - 2  |
| Independent auditors' report      | 3 - 4  |
| Profit and loss account           | 5      |
| Balance sheet                     | 6      |
| Notes to the financial statements | 7 - 13 |

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2009

The directors present their report and the financial statements for the year ended 31 December 2009

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements and other information included in Directors' Reports may differ from legislation in other jurisdictions.

#### Principal activities and review of business

The company's main activity is the installation of electrical wiring in construction projects

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2009

#### Review of the business and future development

The profit for the year, after taxation, amounted to £1,013,530 (2008 - £116,689)

The results for the year and the financial position at the year end were considered satisfactory by the directors. The directors do not recommend payment of a dividend

The company reported turnover on 16 projects in 2009 compared to 12 in 2008 8 out of the 12 projects underway in 2008 were largely completed in that year 7 new projects commenced in 2009, 3 of which were completed during the year As expected, revenue increased as the main phases of the 2 hospital contracts commenced

The directors consider that there are no significant risks or uncertainties facing the company

#### Financial instruments

The directors consider the company's exposure to price risk, credit risk, liquidity risk and cash flow risk to be low and consider information relating to its financial risk objectives and policies to be immaterial for the assessment of assets, liabilities, financial position and profit and loss of the company

#### **Directors**

The directors who served during the year were

M Bouhana B Nebout

#### Statement of disclosure to auditors

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditors
  are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any information needed by the company's auditors in connection with preparing their report and to
  establish that the company's auditors are aware of that information

#### **Auditors**

The auditors, Mazars LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board and signed on its behalf

B Nebout Director

Date 16/08/2010

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF INEO EI UK LTD

We have audited the financial statements of INEO EI UK Ltd for the year ended 31 December 2009, which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors. This report, including our opinion, has been prepared for and only for the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/UKNP

#### Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2009 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on the other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF INEO EI UK LTD

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mazars LLP

Mazars LLP, Chartered Accountants (Statutory auditors)

Elisabeth Maxwell (Senior statutory auditor)

Times House Throwley Way Sutton Surrey SM1 4JQ

Date

34th August 2010

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2009

|   | Note | 2009<br>£    | 2008<br>£   |
|---|------|--------------|-------------|
| Turnover                                      | 1    | 14,075,572   | 2,687,472   |
| Cost of sales                                 | •    | (11,665,525) | (1,991,858) |
| Gross profit                                  |      | 2,410,047    | 695,614     |
| Administrative expenses                       |      | (1,014,271)  | (583,678)   |
| Operating profit                              | 2    | 1,395,776    | 111,936     |
| Interest receivable                           | 3    | 21,801       | 55,760      |
| Interest payable                              | 5    | (5,084)      |             |
| Profit on ordinary activities before taxation |      | 1,412,493    | 167,696     |
| Tax on profit on ordinary activities          | 6    | (398,963)    | (51,007)    |
| Profit for the financial year                 | 11   | 1,013,530    | 116,689     |

All amounts relate to continuing operations

There were no recognised gains and losses for 2009 or 2008 other than those included in the Profit and Loss Account

The notes on pages 7 to 13 form part of these financial statements

Registered number 3577922

# BALANCE SHEET AS AT 31 DECEMBER 2009

|  | Note | £           | 2009<br>£ | £           | 2008<br>£ |
|--|------|-------------|-----------|-------------|-----------|
| Fixed assets                                   |      |             |           |             |           |
| Tangible fixed assets                          | 7    |             | 18,832    |             | 22,836    |
| Current assets                                 |      |             |           |             |           |
| Debtors  | 8    | 3,946,657   |           | 1,863,949   |           |
| Cash at bank                                   |      | 2,587,836   |           | 2,806,995   |           |
|  |      | 6,534,493   |           | 4,670,944   |           |
| Creditors: amounts falling due within one year | 9    | (4,700,134) |           | (3,854,119) |           |
| Net current assets                             |      | -           | 1,834,359 |             | 816,825   |
| Total assets less current liabilities          |      |             | 1,853,191 |             | 839,661   |
| Capital and reserves                           |      |             |           |             |           |
| Called up share capital                        | 10   |             | 1,000     |             | 1,000     |
| Profit and loss account                        | 11   |             | 1,852,191 |             | 838,661   |
| Shareholders' funds                            | 12   |             | 1,853,191 |             | 839,661   |

The financial statements were approved and authorsed for issue by the board and were signed on its behalf by

B Nebout Director

Date 16/08/2010

The notes on pages 7 to 13 form part of these financial statements

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

#### 1 Accounting Policies

#### 1.1 Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### 1.2 Compliance with accounting standards

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1

#### 1.3 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts

#### 1 4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Office equipment

33% straight line

## 1.5 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and Loss Account

## 1.6 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

#### 1. Accounting Policies (continued)

#### 1.7 Long-term contracts

Profit on long-term contracts is taken as the work is carned out if the final outcome can be assessed with reasonable certainty. The profit included is calculated on a prudent basis to reflect the proportion of the work carned out at the year end, by recording turnover and related costs as contract activity progresses. Turnover is calculated as that proportion of total contract value which costs incurred to date bear to total expected costs for that contract. Revenues derived from variations on contracts are recognised only when they have been accepted by the customer. Full provision is made for losses on all contracts in the year in which they are first foreseen.

#### 1.8 Operating leases

Rentals under operating leases are charged on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

### 2. Operating profit

The operating profit is stated after charging

|   | 2009<br>£   | 2008<br>£ |
|---|-------------|-----------|
| Depreciation of tangible fixed assets     |             |           |
| - owned by the company                    | 12,972      | 9,069     |
| Auditors' remuneration                    | 16,000      | 10,000    |
| Auditors' remuneration - non-audit        | 20,514      | 37,310    |
| Operating lease rentals                   |             |           |
| - other operating leases                  | 69,042      | 25,759    |
| Difference on foreign exchange            | 9,051       | 39,850    |
| Auditors' remuneration for non-audit fees | -           | 40,924    |
|   | <del></del> |           |

During the year, no director received any emoluments (2008 - £NIL)

#### 3. Interest receivable and similar income

|                          | 2009   | 2008   |
|--------------------------|--------|--------|
|                          | £      | £      |
| Bank interest receivable | 21,801 | 55,760 |
|                          |        |        |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

| 4  | Staff costs   |                            |                   |
|----|---|----------------------------|-------------------|
|    | Staff costs were as follows   |                            |                   |
|    |   | 2009                       | 2008              |
|    | Wagos and colores   | £ 601.996                  | £                 |
|    | Wages and salanes Social security costs   | 601,886<br>158,302         | 323,393<br>68,062 |
|    |   | 760,188                    | 391,455           |
|    | The average monthly number of employees, including the directo  | rs, during the year was as | follows           |
|    |   | 2009                       | 2008              |
|    | Monthly employees   | 15                         | 9                 |
| 5. | Interest payable  |                            |                   |
|    | . ,   | 2009                       | 2008              |
|    |   | £                          | £                 |
|    | On bank loans and overdrafts  | <u>5,084</u>               | -                 |
| 6. | Taxation  |                            |                   |
|    |   | 2009                       | 2008              |
|    | UK corporation tax charge on profit for the year  | 398,963                    | £<br>51,007       |
|    | Factors affecting tax charge for the year   | <del></del>                | <del></del>       |
|    | The tax assessed for the year is lower than (2008 - higher than the UK (28 5%). The differences are explained below | ) the standard rate of cor | poration tax in   |
|    |   | 2009                       | 2008              |
|    | Darfit an and an an anti-state before the   | £<br>1,412,493             | £<br>167,696      |
|    | Profit on ordinary activities before tax  | 1,412,493                  | =======           |
|    | Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 28% (2008 - 28 5%)        | 395,498                    | 47,793            |
|    | Effects of  |                            |                   |
|    | Amounts not deductible for tax purposes   | 969                        | 442               |
|    | Capital allowances for year in excess of depreciation<br>Prior year adjustments                                     | 1,443<br>(59)              | 887               |
|    | Other tax adjustments   | 1,112                      | 1,885             |
|    | Current tax charge for the year (see note above)  | 398,963                    | 51,007            |
|    |   |                            |                   |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

## 6. Taxation (continued)

There were no factors that may affect future tax charges

# 7. Tangible fixed assets

|                                | equipment<br>£  |
|--------------------------------|-----------------|
| Cost                           |                 |
| At 1 January 2009<br>Additions | 51,376<br>8,968 |
| At 31 December 2009            | 60,344          |
| Depreciation                   |                 |
| At 1 January 2009              | 28,540          |
| Charge for the year            | 12,972          |
| At 31 December 2009            | 41,512          |
| Net book value                 | <u> </u>        |
| At 31 December 2009            | 18,832          |
| At 31 December 2008            | 22,836          |

Office

#### 8. Debtors

|  | 2009<br>£ | 2008<br>£ |
|--|-----------|-----------|
| Trade debtors                              | 3,111,452 | 651,409   |
| Amounts due from group undertakings        | 146,758   | 156,435   |
| Other debtors                              | 12,887    | 22,906    |
| Accrued income and prepayments             | · -       | 16,760    |
| Amounts recoverable on long term contracts | 675,560   | 1,016,439 |
|  | 3,946,657 | 1,863,949 |
|  |           |           |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

| 9   | Creditors <sup>.</sup> Amounts falling due within one year  |           |              |
|-----|---|-----------|--------------|
|     |   | 2009      | 2008         |
|     |   | £         | £            |
|     | Payments received on account  | 848,876   | 2,546,034    |
|     | Trade creditors   | 678,500   | 295,904      |
|     | Amounts due to group undertakings   | 1,579,812 | 433,089      |
|     | Corporation tax   | 253,218   | 36,473       |
|     | Social security and other taxes   | 324,988   | 199,947      |
|     | Other creditors   | 25,041    | 21,198       |
|     | Accruals and deferred income  | 989,699   | 321,474      |
|     |   | 4,700,134 | 3,854,119    |
|     |   |           |              |
| 10  | Share capital   |           |              |
|     |   | 2009<br>£ | 2008<br>£    |
|     | Allotted, called up and fully paid  |           |              |
|     | 1,000 Ordinary shares of £1 each  | 1,000     | 1,000        |
|     | ,,ooo olama y olaloo ol 21 oadi.  |           |              |
| 11. | Reserves  |           |              |
|     |   |           | Profit and   |
|     |   |           | loss account |
|     |   |           | £            |
|     | At 1 January 2009   |           | 838,661      |
|     | Profit for the year   |           | 1,013,530    |
|     | ,   |           |              |
|     | At 31 December 2009   |           | 1,852,191    |
|     | , <b></b> • , |           |              |
| 12. | Reconciliation of movement in shareholders' funds   |           |              |
|     |   | 2009      | 2008         |
|     |   | £         | £            |
|     | Opening shareholders' funds   | 839,661   | 722,972      |
|     | Profit for the year   | 1,013,530 | 116,689      |
|     |   | 4 050 404 | 930.604      |
|     | Closing shareholders' funds   | 1,853,191 | 839,661      |
|     |   |           |              |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

## 13. Operating lease commitments

At 31 December 2009 the company had annual commitments under non-cancellable operating leases as follows

|                       | Land and buildings |        |       | Other |
|-----------------------|--------------------|--------|-------|-------|
|                       | 2009               | 2008   | 2009  | 2008  |
|                       | £                  | £      | £     | £     |
| Expiry date           |                    |        |       |       |
| Within 1 year         | -                  | -      | 455   | 5,536 |
| Between 2 and 5 years | 40,000             | 40,000 | 6,179 | 1,816 |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

### 14. Related party transactions

The company has taken advantage of the exemptions available in Financial Reporting Standard No 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company

#### 15. Ultimate parent company

The director considers the ultimate parent undertaking to be GDF SUEZ, a company incorporated in France. The directors consider INEO Midi Pyrenees Languedoc Roussillon to be the immediate parent undertaking.

INEO S A, the parent company of INEO Midi Pyrenees Languedoc Roussillon, is also incorporated in France and produces consolidated financial statements which are publicly available from Tour Voltaire, 1 place des Degres, 92059 Paris, La Defense Cedex, France

#### 16 Contingent liabilities

The company provides warranties on its quality of work on contracts via retention monies unpaid by customers until 6 or 12 months after the completion of contracts. In addition, guarantees are provided via a third party guarantor to the date of acceptance of works or to a date specified in each contract. At the year end, expected claims against the retentions and guarantees amount to £Nil (2008 £Nil)