Registered number: 03536563

## A E L PROPERTIES (SOUTHERN) LIMITED

# ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

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### COMPANY INFORMATION

Director

J E Tuttiett

Registered number

03536563

Registered office

Prospect Place Moorside Road Winchester Hampshire SO23 7RX

Independent auditors

Harris & Trotter LLP

Chartered Accountants & Statutory Auditors

64 New Cavendish Street

London W1G 8TB

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# GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2018

#### Introduction

The Director presents his strategic report together with the audited financial statements for the year ended 31 March 2018.

#### **Business review**

The Company is an asset management company and the principal activity of its subsidiary undertakings are asset management and that of underwriting general insurance business.

#### Principal risks and uncertainties

The process of risk acceptance and risk management is addressed through a framework of policies, procedures and internal controls. All policies are subject to management approval and ongoing review by management. Compliance with regulation, legal and ethical standards is a high priority for the Group and remains management's priority and the Group finance department take on an important oversight role in this regard.

The principal risks to the Group arise from the possibility of losing the right to income from an asset in place of a one off statutory premium and inadequate collection of rents to the detriment of cash flow.

In addition, the Group is exposed to financial risks of claims resulting from the underwriting general insurance business.

#### Financial key performance indicators

A summary of the main financial highlights for the year is set out below:

	2018 £	2017 £	2016 £
Revenue	3,771,713	2,810,687	3,276,863
Profit / (Loss) before taxation	2,301,510	828,532	5,847,171
Shareholders' funds	12,769,032	10,716,029	10,004,110

This report was approved by the board on

J E Tuttiett Director 3/12/2018

and signed on its behalf.

#### DIRECTOR'S REPORT FOR THE YEAR ENDED 31 MARCH 2018

The director presents his report and the financial statements for the year ended 31 March 2018.

#### Director's responsibilities statement

The director is responsible for preparing the Group Strategic Report, the Director's Report and the consolidated financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that period.

In preparing these financial statements, the director is required to:

- select suitable accounting policies for the Group's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Results and dividends

The profit for the year, after taxation and minority interests, amounted to £1,765,817 (2017 - £647,771).

The director does not recommend the payment of a dividend.

#### Director

The director who served during the year was:

J E Tuttiett

#### Disclosure of information to auditors

The director at the time when this Director's Report is approved has confirmed that:

- so far as he is aware, there is no relevant audit information of which the Company and the Group's auditors are unaware, and
- he has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company and the Group's auditors are aware of that information.

#### Post balance sheet events

There have been no significant events affecting the Group since the year end.

# DIRECTOR'S REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2018

### **Auditors**

The auditors, Harris & Trotter LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on

3/12/2018

and signed on its behalf.

J E Tuttiett Director

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF A E L PROPERTIES (SOUTHERN) LIMITED

#### **Opinion**

We have audited the financial statements of A E L Properties (Southern) Limited (the 'parent Company') and its subsidiaries (the 'Group') for the year ended 31 March 2018, which comprise the Group Statement of comprehensive income, the Group and Company Balance sheets, the Group Statement of cash flows, the Group and Company Statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 March 2018 and of the Group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the director's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the director has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Group's or the parent Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The director is responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF A E L PROPERTIES (SOUTHERN) LIMITED (CONTINUED)

doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group strategic report and the Director's report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group strategic report and the Director's report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Group and the parent Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group strategic report or the Director's report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.
- the director was not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Director's report and from the requirement to prepare a Group strategic report.

#### Responsibilities of directors

As explained more fully in the Director's responsibilities statement on page 2, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the Group's and the parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF A E L PROPERTIES (SOUTHERN) LIMITED (CONTINUED)

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' report.

#### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

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Daniel Walters (Senior Statutory Auditor)

for and on behalf of Harris & Trotter LLP

Chartered Accountants

64 New Cavendish Street London W1G 8TB

Date: 3/12/2018

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2018

Note	2018 £	2017 £
Turnover 4	3,771,713	2,810,687
Cost of sales	(1,812,838)	(1,895,255)
Gross profit	1,958,875	915,432
Administrative expenses	392,229	(97,748)
Fair value movements	(89,536)	(66,062)
Operating profit	2,261,568	751,622
Income from shares in group undertakings		13,192
Income from participating interests	43,265	28,770
Income from fixed assets investments	33,373	15,619
Unrealised profit on investments	(34,462)	2,256
Interest receivable and similar income 8	2,206	33,695
Interest payable and expenses 9	(4,440)	(16,622)
Profit before taxation	2,301,510	828,532
Tax on profit 10	(219,232)	(182,414)
Profit for the financial year	2,082,278	646,118
Profit for the year attributable to:		
Non-controlling interests	316,461	(1,653)
Owners of the parent Company	1,765,817	647,771
	2,082,278	646,118

# A E L PROPERTIES (SOUTHERN) LIMITED REGISTERED NUMBER: 03536563

# CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 2018

	Note		2018 £		<b>201</b> 7
Fixed assets	Note		~		2
Investments	11		3,096,190		116,473
Investment property	12		9,921,045		6,926,874
			13,017,235		7,043,347
Current assets					
Debtors: amounts falling due after more than one year	13	185,808		-	
Debtors: amounts falling due within one year	13	4,363,872		6,949,774	
Current asset investments	14	4,523,534		2,854,633	
Cash at bank and in hand	15	2,955,475	•	1,773,402	
		12,028,689		11,577,809	
Creditors: amounts falling due within one year	16	(12,139,660)		(7,685,659)	
Net current (liabilities)/assets			(110,971)		3,892,150
Total assets less current liabilities			12,906,264		10,935,497
Creditors: amounts falling due after more than one year	17		-		(87,434
Provisions for liabilities					
Deferred taxation	19	(137,232)		(132,034)	•
			(137,232)		(132,034
Net assets excluding pension asset			12,769,032		10,716,029
Net assets			12,769,032		10,716,029
Capital and reserves					
Called up share capital	20		54		54
Other reserves	21		670,015		644,637
Fair value adjustment	21		(29,193)		-
Profit and loss account	21		11,595,219		9,854,863
Equity attributable to owners of the parent Company			12,236,095		10,499,554
Non-controlling interests			532,937		216,475
			12,769,032		10,716,029

# A E'L PROPERTIES (SOUTHERN) LIMITED REGISTERED NUMBER: 03536563

# CONSOLIDATED BALANCE SHEET (CONTINUED) AS AT 31 MARCH 2018

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 3 /12 /2018

J E Tuttiett Director

### A E L PROPERTIES (SOUTHERN) LIMITED REGISTERED NUMBER: 03536563

### COMPANY BALANCE SHEET AS AT 31 MARCH 2018

	Note		2018 £		<b>2017</b> £
Fixed assets	Note		-		
Investments	11		3,668,170		731,718
Investment property	12		9,921,045		6,926,874
			13,589,215		7,658,592
Current assets					
Debtors: amounts falling due after more than	40	105.000			
One year	13	185,808		- 2 400 011	
Debtors: amounts falling due within one year	13	886,750		3,499,011	
Cash at bank and in hand	15	2,873,186		1,595,384	
		3,945,744		5,094,395	
Creditors: amounts falling due within one	40	(F 000 000)		(4.075.046)	
year	16	(5,960,008)	•	(1,975,316)	
Net current (liabilities)/assets			(2,014,264)		3,119,079
Total assets less current liabilities			11,574,951		10,777,671
Creditors: amounts falling due after more	47				(07.404)
than one year	17		-		(87,434)
Provisions for liabilities					
Deferred taxation	19	(137,232)		(132,034)	
			(137,232)		(132,034)
Net assets excluding pension asset			11,437,719		10,558,203
Net assets			11,437,719		10,558,203
Capital and reserves			<del></del>		
Called up share capital	20		54		54
Other reserves	21		670,015		644,637
Fair value adjustment	21		(29,193)		-
Profit and loss account	21		10,796,843		9,913,512
			11,437,719		10,558,203

# A E L PROPERTIES (SOUTHERN) LIMITED REGISTERED NUMBER: 03536563

# COMPANY BALANCE SHEET (CONTINUED) AS AT 31 MARCH 2018

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 3 [12 [2518]

J E Tuttiett Director

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2018

	Called up share capital £		Fair value adjustment £	Profit and loss account £	Equity attributable to owners of parent Company £	Non- controlling interests £	Total equity £
At 1 April 2016 (as previously stated)	54	711,851	-	9,418,890	10,130,795	218,128	10,348,923
Prior year adjustment	-	(121,015)	· -	(223,798)	(344,813)	-	(344,813)
At 1 April 2016 (as restated)	54	590,836	-	9,195,092	9,785,982	218,128	10,004,110
Profit for the year	-	-	-	647,771	647,771	(1,653)	646,118
Surplus on revaluation of freehold property	-	65,801	_	-	65,801	-	65,801
Transfer to/from profit and loss account	-	(12,000)	-	12,000	-	-	-
At 1 April 2017	54	644,637	-	9,854,863	10,499,554	216,475	10,716,029
Comprehensive income for the year							
Profit for the year	-	-	-	1,765,817	1,765,817	316,461	2,082,278
Surplus on revaluation of freehold property	-	30,576	-	-	30,576	-	30,576
Other movement	-	-	(29,275)	-	(29,275)	-	(29,275)
Transfer to/from profit and loss account	-	(5,198)	82	(25,461)	(30,577)	-	(30,577)
At 31 March 2018	54	670,015	(29,193)	11,595,219	12,236,095	532,936	12,769,031

# COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2018

	Called up share capital £	Other non- distributable reserves £	Fair value adjustment £	Profit and loss account £	Total equity £
At 1 April 2016 (as previously		744.054		0.457.400	0.000.044
stated)	54	711,851	-	9,157,406	9,869,311
Prior year adjustment		(121,015)		121,015	
At 1 April 2016 (as restated)	54	590,836	-	9,278,421	9,869,311
Profit for the year	-	-	-	623,091	623,091
Surplus on revaluation of freehold property		65,801	-	-	65,801
Transfer to/from profit and loss account	-	(12,000)	-	12,000	-
At 1 April 2017	54	644,637	-	9,913,512	10,558,203
Profit for the year	-	-	·	908,792	908,792
Surplus on revaluation of freehold property	-	30,576	-	-	30,576
Other movement	· •	_	(29,275)	-	(29,275)
Transfer to/from profit and loss account	-	(5,198)	82	(25,461)	(30,577)
At 31 March 2018	54	670,015	(29,193)	10,796,843	11,437,719

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2018

	2018 £	<b>2017</b> £
Cash flows from operating activities	•	
Profit for the financial year	2,082,278	646,118
Adjustments for:		
Profit on disposal of tangible assets	(509,693)	(6,500)
Interest paid	4,440	16,622
Interest received .	(78,844)	(91,276)
Taxation charge	219,232	182,413
Decrease/(increase) in debtors	350,066	(52,784)
Decrease/(increase) in amounts owed by associates	2,050,028	(1,976,646)
Increase in creditors	4,315,340	2,701,094
Corporation tax (paid)	(162,805)	(1,159,600)
Unrealised gain on investment properties	(30,576)	
Non-controlling interest charge	-	1,653
Other adjustments	(8,600)	31,914
Loss on disposal of investments	34,462	(2, 256)
Unrealised loss on investments	120,112	-
Profit from associate	(43,265)	-
Notional interest	(29,275)	-
Net cash generated from operating activities	8,312,900	290,752
Cash flows from investing activities		
Sale of tangible fixed assets	518,293	12,000
Purchase of investment properties	(2,963,595)	(3,840,306)
Sale of investment properties	-	6,000
Purchase of listed investments	(3,279,980)	(59,811)
Sale of listed investments	192,898	-
Sale of unlisted and other investments	(3,944)	2,256
Purchase of short term unlisted investments	(1,668,901)	(952,757)
Interest received	2,206	33,695
Income from investments	20,965	15,619
Dividends received	12,409	-
Income from investments in related companies	43,265	41,962
Net cash from investing activities	(7,126,384)	(4,741,342)

# CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2018

	£
. (3)	(37)
(4,440)	(16,622)
(4,443)	(16,659)
1,182,073	(4,467,249)
1,773,402	6,240,651
2,955,475	1,773,402
<del></del>	
2,955,475	1,773,402
2,955,475	1,773,402
	(4,440) (4,443) 1,182,073 1,773,402 2,955,475

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 1. General information

A E L Properties (Southern) Limited is a private company limited by shares, incorporated in England & Wales (registered number 03536563). Its registered office and principal place of business is Prospect Place, Moorside Road, Winchester, Hampshire, SO23 7RX. The financial statements are presented in Sterling, which is the functional currency of the Company.

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgment in applying the Group accounting policies (see note 3).

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of comprehensive income in these financial statements.

The following principal accounting policies have been applied:

#### 2.2 Basis of consolidation

The consolidated financial statements present the results of the Company and its own subsidiaries ("the Group") as if they form a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Balance sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated statement of comprehensive income from the date on which control is obtained. They are deconsolidated from the date control ceases.

In accordance with the transitional exemption available in FRS 102, the group has chosen not to retrospectively apply the standard to business combinations that occurred before the date of transition to FRS 102, being 01 April 2014.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 2. Accounting policies (continued)

#### 2.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Group will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

#### 2.4 Investment properties

Investment properties are carried at fair value determined annually by the director and derived from the current market rents and investment property yields for comparable real estate, adjusted if necessary for any difference in the nature, location or condition of the specific asset. No depreciation is provided. Changes in fair value are recognised in the Statement of comprehensive income.

#### 2.5 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in listed company shares are remeasured to market value at each Balance sheet date. Gains and losses on remeasurement are recognised in profit or loss for the period.

Investments in associates are measured initially at transaction price, including transaction costs and subsequently adjusted to reflect the Group's share of the profit or loss, other comprehensive income and equity of the associate.

#### 2.6 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 2. Accounting policies (continued)

#### 2.7 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Consolidated statement of cash flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.

#### 2.8 Financial instruments

The Group only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Consolidated statement of comprehensive income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Group would receive for the asset if it were to be sold at the balance sheet date.

Financial assets and liabilities are offset and the net amount reported in the Balance sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 2.9 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 2. Accounting policies (continued)

#### 2.10 Finance costs

Finance costs are charged to the Consolidated Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

#### 2.11 Interest income

Interest income is recognised in the Consolidated Statement of Comprehensive Income using the effective interest method.

#### 2.12 Borrowing costs

All borrowing costs are recognised in the Consolidated Statement of Comprehensive Income in the year in which they are incurred.

#### 2.13 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Consolidated statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company and the Group operate and generate income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met; and
- Where they relate to timing differences in respect of interests in subsidiaries, associates, branches and joint ventures and the Group can control the reversal of the timing differences and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 2. Accounting policies (continued)

#### 2.14 Provisions for liabilities

Provisions are made where an event has taken place that gives the Group a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Consolidated Statement of Comprehensive Income in the year that the Group becomes aware of the obligation, and are measured at the best estimate at the Balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance sheet.

#### 3. Judgments in applying accounting policies and key sources of estimation uncertainty.

In the application of the Company's accounting policies, which are described in note 2, management is required to make judgments, estimates and assumptions about the carrying values of assets and the liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revisions affect only that period, or in the period of the revisions and future periods if the revision affects both current and future periods.

The key sources of estimation uncertainty that have a significant effect on the amounts recognised in the financial statements are described below.

#### Valuation of investment properties

As described in the notes to the financial statements, investment properties are stated at fair value based on the valuation by the director. The valuer used observable market prices adjusted as necessary for any difference in the nature, location or condition of the specific asset.

#### Unexpired risk provisions

The unexpired risk provisions includes an element of uncertainty and requires management to make judgments to provide provisions for claims arising from incidents occurring prior to the recording date whether reported or not. The estimation of unexpired risk reserves is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified by the Company.

#### Unexpired risk reserves

The unexpired risk reserves bring the value of claims incurred up to the level of net earned premium. Due to the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

4.	Turnover		
	An analysis of turnover by class of business is as follows:		
		2018 £	<b>2017</b> £
	Asset management Insurance	375,750 3,395,963	152,361 2,658,326
		3,771,713	2,810,687
	All turnover arose within the United Kingdom.		
5.	Auditors' remuneration		
		2018 £	<b>2017</b> £
•	Fees payable to the Group's auditor and its associates for the audit of the Group's annual financial statements	14,901	14,250
6.	Employees		
6.	Employees  The average monthly number of employees, including the director, during the	e year was as fo	llows:
6.		e year was as fo 2018 No.	llows: <b>2017</b> <i>No.</i>
6.		2018	2017
<ol> <li>7.</li> </ol>	The average monthly number of employees, including the director, during the	2018 No.	<b>2017</b> No.
	The average monthly number of employees, including the director, during the	2018 No.	<b>2017</b> No.
	The average monthly number of employees, including the director, during the	2018 No. 1 ———————————————————————————————————	2017 No. 1
	The average monthly number of employees, including the director, during the Average number of employees  Income from investments	2018 No. 1 ———————————————————————————————————	2017 No. 1 2017 £
	The average monthly number of employees, including the director, during the Average number of employees  Income from investments	2018 No. 1 2018 £ 20,965	2017 No. 1 2017 £ 15,619

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

8.	Interest receivable		
		2018 £	<b>2017</b> £
	Bank and other interest receivable	2,206	33,695
		2,206	33,695
9.	Interest payable and similar expenses		
		2018 £	<b>2017</b> £
	Bank interest payable	4,440	4,485
	Other interest payable	-	12,137
		4,440	16,622
10.	Taxation		
		2018 £	<b>2017</b> £
	Corporation tax		
	Current tax on profits for the year	214,034	171,394
	Total current tax	214,034	171,394
	Deferred tax		
	Origination and reversal of timing differences	5,198	11,020
	Total deferred tax	5,198	11,020
	Taxation on profit on ordinary activities	219,232	182,414

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

### 10. Taxation (continued)

### Factors affecting tax charge for the year

The tax assessed for the year is lower than (2017 - higher than) the standard rate of corporation tax in the UK of 19% (2017 - 20%). The differences are explained below:

	2018 £	<b>2017</b> £
Profit on ordinary activities before tax	2,301,510	828,532
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 20%)  Effects of:	437,287.	165,706
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	-	9,326
Short term timing difference leading to an increase (decrease) in taxation	5,198	11,020
Other timing differences leading to an increase (decrease) in taxation	(275)	-
Non-taxable income	(222,978)	(3,638)
Total tax charge for the year	219,232	182,414

### Factors that may affect future tax charges

There were no factors that may affect future tax charges.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

### 11. Fixed asset investments

### Group

	Investments in associates £	Listed investments £	Total £
Cost or valuation			
At 1 April 2017	56,923	59,550	116,473
Additions	-	3,279,980	3,279,980
Disposals	-	(223,416)	(223,416)
Revaluations	-	(120,112)	(120,112)
Share of profit/(loss)	43,265	-	43,265
At 31 March 2018	100,188	2,996,002	3,096,190
Net book value			*
At 31 March 2018	100,188	2,996,002	3,096,190
At 31 March 2017	56,923	59,550	116,473

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

### 11. Fixed asset investments (continued)

### Subsidiary undertakings

The following were subsidiary undertakings of the Company:

Name	Class of shares	Holding	Principal activity
Augustus Insurance Company Limited	Ordinary	72 %	Insurance underwriters
TTMB Holdings Limited	Ordinary	72 %	Dormant
AELS 101 Limited	Ordinary	100 %	Dormant
Altermead Limited	Ordinary	100 %	Dormant
RMB 101 Limited	Ordinary	100 %	Dormant
Hambledon Road Management Limited	Ordinary	100 %	Dormant
E&J 1002 Limited	Ordinary	100 %	Dormant
E&J 1003 Limited	Ordinary	100 %	Dormant
James Tuttiett Developments Limited	Ordinary	100 %	Dormant
Oakdene (Fair Oak) Property			
Management Co. Limited	Ordinary	100 %	Dormant
R.M.B. Trading Limited	Ordinary	100 %	Asset management

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 11. Fixed asset investments (continued)

The aggregate of the share capital and reserves as at 31 March 2018 and of the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

	Aggregate of share capital and reserves £	Profit/(loss)
Augustus Insurance Company Limited	1,903,345	1,130,219
TTMB Holdings Limited	450,000	-
AELS 101 Limited	1	-
Altermead Limited	12,500	_
RMB 101 Limited	2	-
Hambledon Road Management Limited	12	<del>-</del>
E&J 1002 Limited	· · 1	-
E&J 1003 Limited	1	-
James Tuttiett Developments Limited	(6,019)	-
Oakdene (Fair Oak) Property Management Co. Limited	51	-
R.M.B. Trading Limited	-	-
	2,359,894	1,130,219

#### Listed investments

The fair value of the listed investments at 31 March 2018 was £2,996,002 (2017 - £59,550).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

### 11. Fixed asset investments (continued)

### Company

	Investments in subsidiary companies £	Investments in associates £	Listed investments £	Total £
Cost or valuation				
At 1 April 2017	324,000	348,168	59,550	731,718
Additions	•	-	3,279,980	3,279,980
Disposals	-	-	(223,416)	(223,416)
Revaluations	-	-	(120,112)	(120,112)
At 31 March 2018	324,000	348,168	2,996,002	3,668,170
Net book value				
At 31 March 2018	324,000	348,168	2,996,002	3,668,170
At 31 March 2017	324,000	348,168	59,550	731,718

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

12.	Investment	properties

**Group and Company** 

Freehold investment properties £

6,926,874
2,963,595
30,576

**Valuation** 

At 1 April 2017 Additions at cost Surplus on revaluation

9,921,045

At 31 March 2018

The 2018 valuations were made by the director, on an open market value for existing use basis.

If the Investment properties had been accounted for under the historic cost accounting rules, the properties would have been measured as follows:

	2018 £	<b>2017</b> £
Historic cost 9,113	,798	6, 150, 203
9,113	,798	6,150,203

#### 13. Debtors

	Group 2018 £	Group <b>2017</b> £	Company 2018 £	Company <b>2017</b> £
Due after more than one year				
Other debtors	185,808	-	185,808	
	185,808	•	185,808	-

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

### 13. Debtors (continued)

Other debtors include interest free loans of £215,000 which have been shown at present value of £187,808 at the balance sheet date, using a market rate interest of 5%. These loans are secured against a property.

		Group 2018 £	Group <b>2017</b> £	Company 2018 £	Company <b>2017</b> £
	Due within one year				
	Trade debtors	3,515,232	3,351,559	65,477	61,824
	Amounts owed by group undertakings	-	-	589,412	405,318
	Amounts owed by joint ventures and				
	associated undertakings	88,582	2,138,609	88,582	2,138,609
	Other debtors	103,694	860,356	99,186	857,403
	Prepayments and accrued income	656,364	599,250	44,093	35,857
		4,363,872	6,949,774	886,750	3,499,011
14.	Current asset investments Unlisted investments	Group 2018 £ 4,523,534 4,523,534	Group 2017 £ 2,854,633 2,854,633	Company 2018 £	Company <b>2017</b> £ - -
15.	Cash and cash equivalents				
		Group 2018 £	<i>Group</i> <b>2017</b> £	Company 2018 £	Company <b>2017</b> £
	Cash at bank and in hand	2,955,475	1,773,402	2,873,186	1,595,384
		2,955,475	1,773,402	2,873,186	1,595,384
					<del> </del>

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

### 16. Creditors: Amounts falling due within one year

· .	Group 2018 £	Group <b>2017</b> £	Company 2018 £	Company <b>2017</b> £
Other loans	87,431	-	87,431	-
Trade creditors	648,689	471,225	44,817	36,551
Corporation tax	142,293	91,064	142,292	91,063
Other creditors	11,108,245	6,877,208	5,544,184	1,766,245
Accruals and deferred income	153,002	246, 162	141,284	81,457
	12,139,660	7, 685, 659	5,960,008	1,975,316

### 17. Creditors: Amounts falling due after more than one year

	Group 2018 £	Group <b>2017</b> £	Company 2018 £	Company <b>2017</b> £
Other loans	•	87,434	-	87,434
	-	87,434	-	87,434

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 18. Financial instruments

Group 2018 £	Group <b>2017</b> £	Company 2018 £	Company <b>2017</b> £
2,955,475	1,773,402	2,873,186	1,595,384
8,416,849	9,227,338	1,028,463	3,485,335
11,372,324	11,000,740	3,901,649	5,080,719
(12,499,346)	(7,704,209)	(5,730,281)	(1,993,868)
	2018 £ 2,955,475 8,416,849 11,372,324	2018 2017 £ 2,955,475 1,773,402 8,416,849 9,227,338 11,372,324 11,000,740	2018 £ 2017 £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £

Financial assets measured at fair value through profit or loss comprise cash at bank and in hand.

Financial assets that are debt instruments measured at amortised cost comprise trade debtors, investments in unlisted shares and other receivables.

Financial liabilities measured at amortised cost comprise trade and other creditors, accruals and other loans.

#### 19. Deferred taxation

### Group

	2018 £
At beginning of year	(132,034)
Charged to profit or loss	(5,198)
At end of year	(137,232)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

#### 19. Deferred taxation (continued)

The provision for deferred taxation is made up as follows:

	Group 2018 £	Group <b>2017</b> £	Company 2018 £	Company <b>2017</b> £
Revaluation of investment property	(137,232)	(132,034)	(137,232)	(132,034)
•	(137,232)	(132,034)	(137,232)	(132,034)

#### 20. Share capital

•	2018	3 2017
Allotted, called up and fully paid		. <u>L</u>
100 (2017 - 100) Ordinary shares of 1.00 each	54	54
		: =====

#### 21. Reserves

#### Other reserves

Includes increases in the fair value of investment properties and decreases to the extent that such decreases relate to the increase on the same asset. The figure is stated net of the associated deferred tax asset or liability. This reserve is non-distributable.

#### Profit and loss account

Includes all current and prior period retained profits and losses.

#### 22. Related party transactions

Included in debtors is £7,102 (2017: £3,030) due from a director of the company.

FRS 102 does not require disclosure of transactions entered into between two or more members of a group, provided that any subsidiary which is party to the transaction is wholly owned by such a member.

#### 23. Controlling party

The Company is jointly controlled by J E Tuttiett and M J Johnson.