REGISTERED NUMBER: 03497488

Abbreviated Accounts for the Year Ended 31 March 2016

for

Direct Trade (Yorkshire) Limited

A5MCE55D A17 22/12/2016 #339 COMPANIES HOUSE

Company Information for the Year Ended 31 March 2016

DIRECTORS:

Mr S P Green Mr D P Colton Mr M A Powell

SECRETARY:

Mr S P Green

REGISTERED OFFICE:

Unit 3

Sandall Carr Road Kirk Sandall Doncaster South Yorkshire DN3 1QL

REGISTERED NUMBER:

03497488

AUDITORS:

Sochall Smith Limited Chartered Accountants & Statutory Auditors 4 Park Square

Newton Chambers Road

Chapeltown Sheffield South Yorkshire S35 2PH

Strategic Report for the Year Ended 31 March 2016

The directors present their strategic report for the year ended 31 March 2016.

REVIEW OF BUSINESS

The company's principal activity during the year continued to be that of manufacturers and distributors of UPVC window frames, doors and conservatories.

In August 2014 the company acquired further premises adjacent to its existing location in order to provide improved manufacturing space and office facilities. The cost of this was funded from internal cash generation and a second bank loan. Significant investment was also made in plant and machinery with a further production line and recruitment of additional staff. This investment has continued during the current year and the company took out a third bank loan to fund this process.

Turnover for the year fell by 4% with a slight fall in the gross profit percentage reflecting the competitive nature of the company's trade.

A lower profit than 2015 resulted due to the costs of the staff increases and the additional production facilities.

The financial position of the company at the balance sheet date remains strong with a further increase in net current assets.

The company's investment during the year has enabled it to push for additional sales growth and maintain its reputation for high quality products and customer service.

ON BEHALF OF THE BOARD:

Mr S P Green - Director

15 December 2016

Report of the Directors for the Year Ended 31 March 2016

The directors present their report with the accounts of the company for the year ended 31 March 2016.

DIVIDENDS

Interim dividends per share were paid during the year as follows:

 Ordinary £1
 - £9,200
 - 31 March 2016

 Ordinary A £1
 - £9,408
 - 31 March 2016

 Ordinary C £1
 - £9,408
 - 31 March 2016

The total distribution of dividends for the year ended 31 March 2016 will be £478,816.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2015 to the date of this report.

Mr S P Green Mr D P Colton Mr M A Powell

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Sochall Smith Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Mr S P Green - Director

15 December 2016

Report of the Independent Auditors to Direct Trade (Yorkshire) Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages five to seventeen, together with the full financial statements of Direct Trade (Yorkshire) Limited for the year ended 31 March 2016 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Andrew Curran (Semor Statutory Auditor) for and on behalf of Sochall Smith Limited

Chartered Accountants & Statutory Auditors 4 Park Square Newton Chambers Road Chapeltown Sheffield South Yorkshire S35 2PH

15 December 2016

Abbreviated Income Statement for the Year Ended 31 March 2016

	Notes	31.3.16 £	31.3.15 £
TURNOVER		16,928,915	17,738,529
Cost of sales		(11,942,238)	(12,317,184)
		4,986,677	5,421,345
Administrative expenses		4,290,505	4,145,752
OPERATING PROFIT	3	696,172	1,275,593
Interest receivable and similar income		4,372	5,551
		700,544	1,281,144
Interest payable and similar charges	4	85,938	64,790
PROFIT ON ORDINARY ACTIVITIE BEFORE TAXATION	CS .	614,606	1,216,354
Tax on profit on ordinary activities	5	130,913	235,881
PROFIT FOR THE FINANCIAL YEA	R	483,693	980,473

Other Comprehensive Income for the Year Ended 31 March 2016

Notes	31.3.16 £	31.3.15 £
PROFIT FOR THE YEAR	483,693	980,473
OTHER COMPREHENSIVE INCOME	<u>-</u>	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	483,693	980,473

Direct Trade (Yorkshire) Limited (Registered number: 03497488)

Abbreviated Balance Sheet 31 March 2016

		31.3.	.16	31.3.	15
	Notes	£	£	£	£
FIXED ASSETS			•		
Tangible assets	7		3,433,580		3,253,417
CURRENT ASSETS					
Stocks	8	831,474		830,709	
Debtors	9	1,457,201		1,452,115	
Cash at bank and in hand		1,739,709		1,416,087	
		4.000.204		2 (00 011	
CREDITORS		4,028,384		3,698,911	
Amounts falling due within one year	10	2,285,532		1,969,858	
NET CURRENT ASSETS			1,742,852		1,729,053
TOTAL ASSETS LESS CURRENT LIABILITIES			5,176,432		4,982,470
CREDITORS Amounts falling due after more than one			(1.510.520)		(1.500.465)
year	11		(1,718,732)		(1,562,465)
PROVISIONS FOR LIABILITIES	15		(281,175)		(248,357)
NET ASSETS			3,176,525		3,171,648
CAPITAL AND RESERVES					
Called up share capital	16		53		53
Capital redemption reserve	17		50		50
Retained earnings	17		3,176,422		3,171,545
SHAREHOLDERS' FUNDS			3,176,525		3,171,648

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 15 December 2016 and were signed on its behalf by:

Mr S P Green - Director

Statement of Changes in Equity for the Year Ended 31 March 2016

	Called up share capital £	Retained earnings £	Capital redemption reserve	Total equity £
Balance at 1 April 2014	53	2,688,859	50	2,688,962
Changes in equity Dividends Total comprehensive income Balance at 31 March 2015	53	(497,787) 980,473 3,171,545	50	(497,787) 980,473 3,171,648
Changes in equity Dividends Total comprehensive income	· -	(478,816) 483,693	- - -	(478,816) 483,693
Balance at 31 March 2016	53	3,176,422	50	3,176,525

Cash Flow Statement for the Year Ended 31 March 2016

	31.3.16	31.3.15
Notes	£	£
1	1,254,230	1,318,872
	(57,707)	(46,973)
	(28,231)	(17,817)
	(194,928)	(384,713)
	973,364	869,369.
	(618,421)	(1,526,557)
		1,114
	4,372	5,551
·	(612,799)	(1,519,892)
	223,000	630,000
	•	(42,755)
		221,793
	170,580	7,057
	(478,816)	(497,787)
	(36,943)	318,308
alents	323,622	(332,215)
2	1,416,087	1,748,302
2	1,739,709	1,416,087
	l elents	1 1,254,230 (57,707) (28,231) (194,928) 973,364 (618,421) 1,250 4,372 (612,799) 223,000 (87,111) 135,404 170,580 (478,816) (36,943) (36,943) (194,928) 223,000 (87,111) 135,404 170,580 (478,816) (36,943)

Notes to the Cash Flow Statement for the Year Ended 31 March 2016

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	31.3.16	31.3.15
	£	£
Profit before taxation	614,606	1,216,354
Depreciation charges	426,727	346,181
Loss on disposal of fixed assets	10,083	3,825
Finance costs	85,938	64,790
Finance income	(4,372)	(5,551)
	1,132,982	1,625,599
Increase in stocks	(765)	(164,487)
(Increase)/decrease in trade and other debtors	(5,086)	15,607
Increase/(decrease) in trade and other creditors	127,099	(157,847)
Cash generated from operations .	1,254,230	1,318,872

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 March 2016

Cash and cash equivalents	31/3/16 £ 1,739,709	1/4/15 £ 1,416,087
Year ended 31 March 2015	31/3/15	1/4/14
Cash and cash equivalents Bank overdrafts	£ 1,416,087	£ 1,769,869 (21,567)
	1,416,087	1,748,302

Notes to the Abbreviated Accounts for the Year Ended 31 March 2016

ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

1.

Turnover represents net sales of goods despatched in the period, excluding value added tax and trade discounts and derives from the ordinary activities of the business.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property

- 2% on cost

Plant and machinery

- 20% on reducing balance

Fixtures and fittings

- 25% on cost and 25% on reducing balance

Motor vehicles

- 25% on cost

Property, plant and equipment is stated at cost, less accumulated depreciation.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is provided in full in respect of all timing differences that have originated, but are not reversed at the balance sheet date except for:

- revaluation gains and losses unless, by the balance sheet date, the company has entered into a binding agreement to sell the asset and has revalued the asset to the selling price; and
- taxable gains arising on revaluations or sales if it is more likely than not that the gain will be rolled over into a replacement asset.

Deferred tax assets are recognised in respect of losses where it is considered more likely than not that future profits will be available for offset.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Obligations under operating lease commitments are charged to the profit and loss account as they are incurred.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2016

2.	STAFF COSTS		
		31.3.16 £	31.3.15 £
	Wages and salaries	4,219,690	3,919,787
	Social security costs	358,252	333,973
	Other pension costs	73,863	63,590
		4,651,805	4,317,350
	The average monthly number of employees during the year was as follows:		
		31.3.16	31.3.15
	Management	38	36
	Administration	36	34
	Factory	103	98
		177 ====	168
3.	OPERATING PROFIT		
	The operating profit is stated after charging:		
		31.3.16 £	31.3.15 £
	Depreciation - owned assets	272,403	2.12,935
	Depreciation - assets on hire purchase contracts	154,324	133,247
	Loss on disposal of fixed assets	10,083	3,825
	Auditors' remuneration	9,000	9,000
	Operating leases: Hire of plant and machinery	169,896	152,223
	Operating leases: Hire of other assets	31,722	59,000
	Directors' remuneration	151,186	159,100
	Directors' pension contributions to money purchase schemes	38,300	41,796
	The number of directors to whom retirement benefits were accruing was as follows:		
	Money purchase schemes .	2	2
4.	INTEREST PAYABLE AND SIMILAR CHARGES	31.3.16	31.3.15
		£	£
	Loan	57,707	46,973
	Hire purchase	28,231	17,817
		85,938	64,790

Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2016

5. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:		•
	31.3.16	31.3.15
	£	£
Current tax:		
ITZ and an effect to a	00.005	104 000

2	£	£
Current tax: UK corporation tax	98,095	194,928
Deferred tax	32,818	40,953
Tax on profit on ordinary activities	130,913	235,881

UK corporation tax has been charged at 20% (2015 - 21%).

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

Profit on ordinary activities before tax	31.3.16 £ 614,606	31.3.15 £ 1,216,354
Profit on ordinary activities multiplied by the standard rate of corporation		
tax in the UK of 20% (2015 - 21%)	122,921	255,434
Effects of:		
Expenses not deductible for tax purposes	4,286	3,391
	·	(62,484)
	-	(1,413)
Deferred tax charge	32,818	40,953
Total tax charge	130,913	235,881
DIVIDENDS		
4	31.3.16	31.3.15
	£	£
Ordinary shares of £1 each		
Interim	460,000	470,000
Ordinary A share of £1		
Interim	9,408	16,073
· ·		
Interim	9,408	11,714
	478,816	497,787
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2015 - 21%) Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Marginal relief Deferred tax charge Total tax charge DIVIDENDS Ordinary shares of £1 each Interim Ordinary A share of £1	Profit on ordinary activities before tax Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2015 - 21%) Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Marginal relief Deferred tax charge 130,913 DIVIDENDS DIVIDENDS 31.3.16 £ Ordinary shares of £1 each Interim Ordinary A share of £1 Interim Ordinary C share of £1 Interim 9,408 Ordinary C share of £1 Interim 9,408

Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2016

7. TANGIBLE FIXED ASSETS

	Freehold property	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	· Totals £
COST					
At 1 April 2015	2,081,886	1,924,668	543,135	606,875	5,156,564
Additions Disposals	-	145,953	275,403	197,065 (35,500)	618,421 (35,500)
Disposais				(33,300)	(33,300)
At 31 March 2016	2,081,886	2,070,621	818,538	768,440	5,739,485
DEPRECIATION					
At 1 April 2015	64,422	1,140,096	379,354	319,275	1,903,147
Charge for year	41,638	166,604	88,016	130,469	426,727
Eliminated on disposal	-	-	-	(23,969)	(23,969)
At 31 March 2016	106,060	1,306,700	467,370	425,775	2,305,905
NET BOOK VALUE					•
At 31 March 2016	1,975,826	763,921	351,168	342,665	3,433,580
At 31 March 2015	2,017,464	784,572	163,781	287,600	3,253,417
COST			Plant and machinery	Motor vehicles £	Totals £
At 1 April 2015			459,172	315,115	774,287
Additions			136,707	191,584	328,291
Disposals			-	(12,000)	(12,000)
Transfer to ownership			(145,000)	-	(145,000)
Reclassification/transfer			59,505	43,990	103,495
At 31 March 2016			510,384	538,689	1,049,073
DEPRECIATION					
At 1 April 2015			94,939	109,253	204,192
Charge for year			63,000	91,324	154,324
Eliminated on disposal		·	-	(4,750)	(4,750)
Transfer to ownership			(53,747)	-	(53,747)
Reclassification/transfer			15,316	13,518	28,834
At 31 March 2016			119,508	209,345	328,853
NET BOOK VALUE					•
At 31 March 2016			390,876	329,344	720,220
At 31 March 2015			364,233	205,862	570,095

Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2016

8. STOCKS

	Raw materials Work in progress Finished goods	2016 £ 659,141 63,529 108,804 831,474	2015 £ 620,389 52,968 157,352 830,709
9.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	31.3.16 £	31.3.15 £
	Trade debtors Prepayments & accrued income	1,268,913	1,300,061
	. •	1,457,201	1,452,115
10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	31.3.16 £	31.3.15 £
	Bank loans and overdrafts (see note 12) Hire purchase contracts (see note 13) Trade creditors Corporation tax Social security and other taxes Director's current account Accrued expenses	127,700 275,578 1,172,138 98,095 398,055 182,348 31,618	69,213 219,237 1,055,505 194,928 355,649 11,768 63,558
		2,285,532	1,969,858
11.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	21.2.17	21.2.15
	Bank loans (see note 12) Hire purchase contracts (see note 13)	31.3.16 £ 1,416,554 302,178 	31.3.15 £ 1,339,350 223,115
12.	LOANS	•	•
	An analysis of the maturity of loans is given below:		
	Auranea Cillian des vialeis auranea de la de	31.3.16 £	31.3.15 £
	Amounts falling due within one year or on demand: Bank loans	127,700	69,213
	Amounts falling due between one and two years: Bank loans - 1-2 years	131,896	84,596

Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2016

12.	LOANS - continued	31.3.16 £	31.3.15
	Amounts falling due between two and five years: Bank loans - 2-5 years		£ 274,154
	Amounts falling due in more than five years:		
	Repayable by instalments Bank loans more than 5 years by instalments	862,276	980,600
13.	LEASING AGREEMENTS		
	Minimum lease payments fall due as follows:		
	Net obligations repayable: Within one year Between one and five years	Hire purch: 31.3.16 £ 275,578 302,178 577,756	219,237 223,115 442,352
	Within one year Between one and five years		ncellable ng leases . 31.3.15 . £ . 53,236 . 67,947
14.	SECURED DEBTS		
	The following secured debts are included within creditors:		•
	Bank loans Hire purchase contracts	31.3.16 £ 1,544,254 577,756 2,122,010	31.3.15 £ 1,408,563 442,352 1,850,915

The bank loans are secured by way of legal charge over the individual freehold properties to which they relate and by way of standard bank debenture.

Hire purchase contracts are secured over the assets to which they relate.

Notes to the Abbreviated Accounts - continued for the Year Ended 31 March 2016

15. PROVISIONS FOR LIABILITIES

Deferred tax Future dilapidations	31.3.16 £ 131,175 150,000	31.3.15 £ 98,357 150,000
	281,175	248,357
	Deferred tax £	Future dilapidati ons £
Balance at 1 April 2015 Provided during year	98,357 32,818	150,000
Balance at 31 March 2016	131,175	150,000

The deferred tax provision is in relation to accelerated capital allowances.

16. CALLED UP SHARE CAPITAL

Number:	Class:	Nominal value:	31.3.16 £	31.3.15 £
50	Ordinary	· £1	50	50
1	Ordinary A	£1	1	1
1	Ordinary B	£1	1	1
1	Ordinary C	£1	1	1
			53	53

17. RESERVES

	Retained earnings	Capital redemption reserve	Totals £
At 1 April 2015 Profit for the year Dividends	3,171,545 483,693 (478,816)	50	3,171,595 483,693 (478,816)
At 31 March 2016	3,176,422	50	3,176,472

18. RELATED PARTY DISCLOSURES

During the year, total dividends of £478,816 were paid to the directors.

At 31 March 2016 the company owed Mr S P Green £182,348 (2015: £11,768). No interest is currently being charged on this balance.

19. ULTIMATE CONTROLLING PARTY

The company's issued share capital is under the ultimate control of Mr S P Green, a director.