

**KNOWLEDGEPOINT LIMITED**

**DIRECTORS' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 AUGUST 2015**

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COMPANIES HOUSE

**KNOWLEDGEPOINT LIMITED**

**COMPANY INFORMATION**

**DIRECTORS**

A M Philpot  
P A Gibbons

**COMPANY SECRETARY**

K S Philpot

**REGISTERED NUMBER**

03413411

**REGISTERED OFFICE**

C1 Eskdale Road  
Winnersh  
Wokingham  
Berkshire  
RG41 5TS

**INDEPENDENT AUDITOR**

James Cowper Kreston  
Chartered Accountants and Statutory Auditor  
Reading Bridge House  
George Street  
Reading  
Berkshire  
RG1 8LS

**BANKERS**

NatWest Bank plc  
PO Box 3142  
5 Broad Street  
Wokingham  
Berkshire  
RG40 1FH

**SOLICITORS**

Field Seymour Parkes  
The Old Coroner's Court  
1 London Street  
Reading  
Berkshire  
RG1 4QW

# **KNOWLEDGEPOINT LIMITED**

## **CONTENTS**

	<b>Page</b>
<b>Group strategic report</b>	<b>1</b>
<b>Directors' report</b>	<b>2 - 3</b>
<b>Independent auditor's report</b>	<b>4 - 5</b>
<b>Consolidated profit and loss account</b>	<b>6</b>
<b>Consolidated balance sheet</b>	<b>7</b>
<b>Company balance sheet</b>	<b>8</b>
<b>Consolidated cash flow statement</b>	<b>9</b>
<b>Notes to the financial statements</b>	<b>10 - 23</b>

# KNOWLEDGEPOINT LIMITED

## GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 AUGUST 2015

### BUSINESS REVIEW

The results of the period and financial position of the group are as shown in the annexed financial statements.

Turnover, margin and net profit are the main measures used to monitor the performance of the group.

### FINANCIAL KEY PERFORMANCE INDICATORS

The group uses various financial instruments including cash and items such as trade debtors and trade creditors that arise directly from its operations. Certain assets are also financed through Hire Purchase contracts. The main purpose of these financial instruments is to raise finance for the company's operations.

The existence of these financial instruments exposes the group to a number of financial risks which are described in more detail below.

The main risks arising from the group's financial statements are cash flow interest rate risk and credit risk.


#### Liquidity risk

The group seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably.

#### Credit risk

The group's principal financial asset is cash.

This report was approved by the board on 14<sup>th</sup> April 2016 and signed on its behalf.

  
.....  
A M Philpot  
Director

## **KNOWLEDGEPOINT LIMITED**

### **DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2015**

The directors present their report and the financial statements for the year ended 31 August 2015.

#### **PRINCIPAL ACTIVITIES**

The principal activity of the company continued to be the consultancy and production of "on demand" electronic printing products.

#### **RESULTS**

The profit for the year, after taxation and minority interests, amounted to £682,319 (2014 - £702,639).

#### **DIRECTORS**

The directors who served during the year were:

A M Philpot  
P A Gibbons

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Group strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **DISCLOSURE OF INFORMATION TO AUDITOR**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company and the group's auditor is aware of that information.

**KNOWLEDGEPOINT LIMITED**

**DIRECTORS' REPORT  
FOR THE YEAR ENDED 31 AUGUST 2015**

**AUDITOR**

The auditor, James Cowper Kreston, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.



.....  
**A M Philpot**  
Director

Date: 14<sup>th</sup> April 2016

## **KNOWLEDGEPOINT LIMITED**

### **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF KNOWLEDGEPOINT LIMITED**

We have audited the financial statements of KnowledgePoint Limited for the year ended 31 August 2015, set out on pages 6 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR**

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

### **UNQUALIFIED OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 August 2015 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Group strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

KNOWLEDGEPOINT LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF KNOWLEDGEPOINT LIMITED

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Alexander Peal BSc(Hons) FCA DChA (Senior Statutory Auditor)  
for and on behalf of

**James Cowper Kreston**

Chartered Accountants and Statutory Auditor

Reading Bridge House

George Street

Reading

Berkshire

RG1 8LS

Date: 20 April 2016



**KNOWLEDGEPOINT LIMITED**

**CONSOLIDATED PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 31 AUGUST 2015**

	Note	2015 £	2014 £
<b>TURNOVER</b>	1	<b>7,884,838</b>	8,030,242
Cost of sales		<u>(3,866,685)</u>	<u>(4,424,891)</u>
<b>GROSS PROFIT</b>		<b>4,018,153</b>	3,605,351
Selling and distribution costs		<u>(440,685)</u>	<u>(480,468)</u>
Administrative expenses		<u>(2,752,695)</u>	<u>(2,284,985)</u>
<b>OPERATING PROFIT</b>	2	<b>824,773</b>	839,898
Interest receivable and similar income		3,087	2,078
Interest payable and similar charges	5	<u>(59,906)</u>	<u>(70,439)</u>
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		<b>767,954</b>	771,537
Tax on profit on ordinary activities	6	<u>(87,754)</u>	<u>(71,679)</u>
<b>PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION</b>		<b>680,200</b>	699,858
Minority interests		<u>2,119</u>	<u>2,781</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>	16	<u><b>682,319</b></u>	<u><b>702,639</b></u>

All amounts relate to continuing operations.

There were no recognised gains and losses for 2015 or 2014 other than those included in the Profit and loss account.

The notes on pages 10 to 23 form part of these financial statements.

**KNOWLEDGEPOINT LIMITED**  
**REGISTERED NUMBER: 03413411**

**CONSOLIDATED BALANCE SHEET**  
**AS AT 31 AUGUST 2015**

	Note	£	2015 £	£	2014 £
<b>FIXED ASSETS</b>					
Intangible assets	7		410,056		632,449
Tangible assets	8		1,135,301		1,435,735
			<u>1,545,357</u>		<u>2,068,184</u>
<b>CURRENT ASSETS</b>					
Stocks	10	205,583		221,778	
Debtors	11	1,072,894		971,561	
Cash at bank and in hand		1,536,571		1,269,970	
		<u>2,815,048</u>		<u>2,463,309</u>	
<b>CREDITORS:</b> amounts falling due within one year	12	(1,542,658)		(1,597,883)	
<b>NET CURRENT ASSETS</b>			<u>1,272,390</u>		<u>865,426</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>2,817,747</u>		<u>2,933,610</u>
<b>CREDITORS:</b> amounts falling due after more than one year	13		(263,883)		(487,403)
<b>PROVISIONS FOR LIABILITIES</b>					
Deferred tax	14		(107,695)		(183,437)
<b>NET ASSETS</b>			<u>2,446,169</u>		<u>2,262,770</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	15		126		126
Capital redemption reserve	16		40		40
Profit and loss account	16		2,453,275		2,267,756
<b>SHAREHOLDERS' FUNDS</b>	17		2,453,441		2,267,922
<b>MINORITY INTERESTS</b>	19		(7,272)		(5,152)
			<u>2,446,169</u>		<u>2,262,770</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:



**A M Philpot**  
Director

Date: 14<sup>th</sup> April 2016



**P A Gibbons**  
Director

Date:

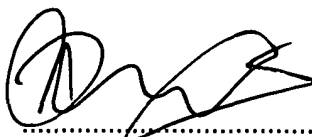
The notes on pages 10 to 23 form part of these financial statements.

**KNOWLEDGEPOINT LIMITED**  
**REGISTERED NUMBER: 03413411**


**COMPANY BALANCE SHEET**  
**AS AT 31 AUGUST 2015**

	Note	£	2015 £	2014 £
<b>FIXED ASSETS</b>				
Intangible assets	7		152,188	323,980
Tangible assets	8		1,077,408	1,277,674
Investments	9		10	10
			<u>1,229,606</u>	<u>1,601,664</u>
<b>CURRENT ASSETS</b>				
Stocks	10	167,908		171,219
Debtors: amounts falling due after more than one year	11	145,501		195,515
Debtors: amounts falling due within one year	11	535,755		485,367
Cash at bank and in hand		1,144,766		690,155
		<u>1,993,930</u>		<u>1,542,256</u>
<b>CREDITORS: amounts falling due within one year</b>	12	<u>(1,284,729)</u>		<u>(1,292,641)</u>
<b>NET CURRENT ASSETS</b>			<u>709,201</u>	<u>249,615</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>1,938,807</u>	<u>1,851,279</u>
<b>CREDITORS: amounts falling due after more than one year</b>	13		<u>(649,820)</u>	<u>(487,403)</u>
<b>PROVISIONS FOR LIABILITIES</b>				
Deferred tax	14		<u>(73,806)</u>	<u>(114,626)</u>
<b>NET ASSETS</b>			<u><u>1,215,181</u></u>	<u><u>1,249,250</u></u>
<b>CAPITAL AND RESERVES</b>				
Called up share capital	15		126	126
Capital redemption reserve	16		40	40
Profit and loss account	16		<u>1,215,015</u>	<u>1,249,084</u>
<b>SHAREHOLDERS' FUNDS</b>	17		<u><u>1,215,181</u></u>	<u><u>1,249,250</u></u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

  
.....  
A M Philpot  
Director

Date: 14<sup>th</sup> April 2016

  
.....  
P A Gibbons  
Director

Date:

The notes on pages 10 to 23 form part of these financial statements.

**KNOWLEDGEPOINT LIMITED**

**CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED 31 AUGUST 2015**

	Note	2015 £	2014 £
Net cash flow from operating activities	25	1,296,782	1,539,814
Returns on investments and servicing of finance	26	(56,819)	(68,361)
Taxation		(70,501)	124,731
Capital expenditure and financial investment	26	(155,775)	(192,693)
Equity dividends paid		(496,800)	(588,800)
<b>CASH INFLOW BEFORE FINANCING</b>		<b>516,887</b>	<b>814,691</b>
Financing	26	(250,241)	(245,888)
<b>INCREASE IN CASH IN THE YEAR</b>		<b>266,646</b>	<b>568,803</b>

**RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT  
FOR THE YEAR ENDED 31 AUGUST 2015**

	2015 £	2014 £
Increase in cash in the year	266,646	568,803
Cash outflow from decrease in debt and lease financing	250,241	245,888
<b>MOVEMENT IN NET DEBT IN THE YEAR</b>	<b>516,887</b>	<b>814,691</b>
Net funds/(debt) at 1 September 2014	532,990	(281,701)
<b>NET FUNDS AT 31 AUGUST 2015</b>	<b>1,049,877</b>	<b>532,990</b>

The notes on pages 10 to 23 form part of these financial statements.

## KNOWLEDGEPOINT LIMITED

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2015

#### 1. ACCOUNTING POLICIES

##### 1.1 Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

##### 1.2 Basis of consolidation

The financial statements consolidate the accounts of KnowledgePoint Limited and all of its subsidiary undertakings ('subsidiaries').

##### 1.3 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

With regards to the distributor agreements, turnover is recorded gross of costs when the work carried out is deemed to be over and above merely an invoicing function.

Income received in relation to authorised training centre subscriptions are recognised over the term the contract relates to.

Monies received in relation to "Marketing funds" are recognised as the associated costs are incurred.

The group recognises income from exam fees when the right to take the exam transfers to the customer.

Fees from Geo-Distributors, are based on a percentage of revenues generated from membership subscriptions sold and are recognised as revenue by the company at the invoice date.

##### 1.4 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the Profit and loss account over its estimated economic life.

Intangible fixed assets represent software and development project costs. Amortisation is provided at rates calculated to write off the cost over the expected useful lives of the projects.

##### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Short term leasehold property	-	25% on reducing balance
Plant & machinery	-	over 3 to 9 years
Motor vehicles	-	25% on reducing balance
Fixtures & fittings	-	25% on reducing balance
Computer equipment	-	33% on reducing balance and 33.3% straight line
Software development	-	25% straight line

##### 1.6 Investments

Investments in subsidiaries are valued at cost less provision for impairment.

## **KNOWLEDGEPOINT LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2015**

#### **1. ACCOUNTING POLICIES (continued)**

##### **1.7 Leasing and hire purchase**

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

##### **1.8 Operating leases**

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

##### **1.9 Stocks**

Stock is valued at the lower of cost and net realisable value.

##### **1.10 Deferred taxation**

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

##### **1.11 Foreign currencies**

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange gains and losses are recognised in the Profit and loss account.

##### **1.12 Pensions**

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

# KNOWLEDGEPOINT LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2015

### 2. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2015 £	2014 £
Depreciation of tangible fixed assets:		
- owned by the group	142,688	160,682
- held under finance leases	212,795	226,569
Auditor's remuneration	21,550	20,210
Operating lease rentals:		
- other operating leases	155,545	161,318
(Profit) / loss on foreign currency exchange	65,330	(119,941)
Amortisation - intangible fixed assets	324,092	343,458
	<u>          </u>	<u>          </u>

Auditors fees for the company were £8,000 (2014 - £7,000)

### 3. STAFF COSTS

Staff costs, including directors' remuneration, were as follows:

	2015 £	2014 £
Wages and salaries	2,070,292	2,237,923
Social security costs	215,982	214,670
Other pension costs	80,651	68,397
	<u>2,366,925</u>	<u>2,520,990</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2015 No.	2014 No.
Directors	2	2
Employees	98	96
	<u>100</u>	<u>98</u>

### 4. DIRECTORS' REMUNERATION

	2015 £	2014 £
Remuneration	11,424	11,424
	<u>          </u>	<u>          </u>
Company pension contributions to defined contribution pension schemes	78,401	68,397
	<u>          </u>	<u>          </u>

During the year retirement benefits were accruing to 2 directors (2014 - 2) in respect of defined contribution pension schemes.

**KNOWLEDGEPOINT LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 AUGUST 2015**

**5. INTEREST PAYABLE**

	<b>2015</b>	<b>2014</b>
	<b>£</b>	<b>£</b>
On finance leases and hire purchase contracts	<b>59,906</b>	<b>70,439</b>

**6. TAXATION**

	<b>2015</b>	<b>2014</b>
	<b>£</b>	<b>£</b>
<b>Analysis of tax charge in the year</b>		
<b>Current tax</b> (see note below)		
UK corporation tax	<b>104,197</b>	<b>8,935</b>
	<b>104,197</b>	<b>8,935</b>
Foreign tax on income for the year	<b>59,601</b>	<b>-</b>
<b>Total current tax</b>	<b>163,798</b>	<b>8,935</b>
<b>Deferred tax</b> (see note 14)		
Deferred tax charge	<b>(76,044)</b>	<b>62,744</b>
<b>Tax on profit on ordinary activities</b>	<b>87,754</b>	<b>71,679</b>

The tax assessed for the year is the same as (2014 - the same as) the standard rate of corporation tax in the UK of 21% (2014 - 21%) as set out below:

Profit on ordinary activities before tax	<b>767,954</b>	<b>771,537</b>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 21% (2014 - 21%)	<b>161,270</b>	<b>162,022</b>
<b>Effects of:</b>		
Adjustments to tax charge in respect of prior periods	<b>2,528</b>	<b>(153,087)</b>
<b>Current tax charge for the year</b> (see note above)	<b>163,798</b>	<b>8,935</b>



KNOWLEDGEPOINT LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 AUGUST 2015

7. INTANGIBLE FIXED ASSETS

Group	Develop- ment £	Goodwill £	Total £
<b>Cost</b>			
At 1 September 2014	1,010,565	-	1,010,565
Additions	83,077	18,622	101,699
At 31 August 2015	1,093,642	18,622	1,112,264
<b>Amortisation</b>			
At 1 September 2014	378,116	-	378,116
Charge for the year	324,092	-	324,092
At 31 August 2015	702,208	-	702,208
<b>Net book value</b>			
At 31 August 2015	391,434	18,622	410,056
At 31 August 2014	632,449	-	632,449

Company	Develop- ment £
<b>Cost</b>	
At 1 September 2014	533,978
Additions	4,638
At 31 August 2015	538,616
<b>Amortisation</b>	
At 1 September 2014	209,998
Charge for the year	176,430
At 31 August 2015	386,428
<b>Net book value</b>	
At 31 August 2015	152,188
At 31 August 2014	323,980

**KNOWLEDGEPOINT LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 AUGUST 2015**

**8. TANGIBLE FIXED ASSETS**

<b>Group</b>	<b>Leasehold improve- ment £</b>	<b>Plant &amp; machinery £</b>	<b>Motor vehicles £</b>	<b>Furniture, fittings &amp; equipment £</b>	<b>Computer equipment £</b>	<b>Total £</b>
<b>Cost</b>						
At 1 September 2014	240,794	3,856,754	8,580	187,377	587,474	4,880,979
Additions	-	4,706	-	30,446	18,924	54,076
Disposals	-	-	-	(1,755)	-	(1,755)
On acquisition of subsidiaries	-	-	-	1,512	-	1,512
At 31 August 2015	240,794	3,861,460	8,580	217,580	606,398	4,934,812
<b>Depreciation</b>						
At 1 September 2014	207,293	2,666,234	5,228	100,959	465,530	3,445,244
Charge for the year	8,375	272,091	838	27,907	46,272	355,483
On disposals	-	-	-	(1,216)	-	(1,216)
At 31 August 2015	215,668	2,938,325	6,066	127,650	511,802	3,799,511
<b>Net book value</b>						
At 31 August 2015	25,126	923,135	2,514	89,930	94,596	1,135,301
At 31 August 2014	33,501	1,190,520	3,352	86,418	121,944	1,435,735

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

<b>Group</b>	<b>2015 £</b>	<b>2014 £</b>
Plant and machinery	843,945	1,056,741

The depreciation charge on assets held under finance leases amounted to £212,795 (2014: £226,569).

**KNOWLEDGEPOINT LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 AUGUST 2015**

<b>Company</b>	<b>Plant &amp; machinery £</b>	<b>Motor vehicles £</b>	<b>Furniture, fixtures &amp; fittings £</b>	<b>Computer equipment £</b>	<b>Total £</b>
<b>Cost</b>					
At 1 September 2014	2,951,543	8,580	146,599	523,307	3,630,029
Additions	4,706	-	30,446	18,924	54,076
At 31 August 2015	<u>2,956,249</u>	<u>8,580</u>	<u>177,045</u>	<u>542,231</u>	<u>3,684,105</u>
<b>Depreciation</b>					
At 1 September 2014	1,866,935	5,228	69,618	410,574	2,352,355
Charge for the year	184,497	838	25,038	43,969	254,342
At 31 August 2015	<u>2,051,432</u>	<u>6,066</u>	<u>94,656</u>	<u>454,543</u>	<u>2,606,697</u>
<b>Net book value</b>					
At 31 August 2015	<u>904,817</u>	<u>2,514</u>	<u>82,389</u>	<u>87,688</u>	<u>1,077,408</u>
At 31 August 2014	<u>1,084,608</u>	<u>3,352</u>	<u>76,981</u>	<u>112,733</u>	<u>1,277,674</u>

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

<b>Company</b>	<b>2015 £</b>	<b>2014 £</b>
Plant and machinery	<u>826,222</u>	<u>951,647</u>

The depreciation charge on assets held under finance leases amounted to £125,425 (2014: £137,623).

KNOWLEDGEPOINT LIMITED

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 AUGUST 2015

9. FIXED ASSET INVESTMENTS

Company	Investments in subsidiary companies £
Cost or valuation	
At 1 September 2014 and 31 August 2015	10
Net book value	
At 31 August 2015	10
At 31 August 2014	10

Details of the principal subsidiaries can be found under note number 24.

10. STOCKS

	Group		Company	
	2015 £	2014 £	2015 £	2014 £
Finished goods	205,583	221,778	167,908	171,219

11. DEBTORS

	Group		Company	
	2015 £	2014 £	2015 £	2014 £
<b>Due after more than one year</b>				
Amounts owed by group undertakings	-	-	145,501	195,515
	Group		Company	
	2015 £	2014 £	2015 £	2014 £
<b>Due within one year</b>				
Trade debtors	814,692	678,737	366,075	302,542
Other debtors	258,202	280,849	169,680	182,825
Tax recoverable	-	11,975	-	-
	1,072,894	971,561	535,755	485,367

**KNOWLEDGEPOINT LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 AUGUST 2015**

**12. CREDITORS:**  
**Amounts falling due within one year**

	<u>Group</u>		<u>Company</u>	
	2015	2014	2015	2014
	£	£	£	£
Bank loans and overdrafts	-	45	-	-
Net obligations under finance leases and hire purchase contracts	222,811	249,532	222,811	249,532
Trade creditors	326,926	396,451	235,305	299,135
Amounts owed to group undertakings	-	-	2,607	-
Amounts owed to other participating interest	670	5,420	-	-
Corporation tax	100,207	21,613	88,295	6,721
Other taxation and social security	163,867	122,770	163,627	122,770
Other creditors	30,134	192,960	28,775	24,509
Accruals and deferred income	698,043	609,092	543,309	589,974
	<u>1,542,658</u>	<u>1,597,883</u>	<u>1,284,729</u>	<u>1,292,641</u>

The net obligations under finance leases within one year and greater than one year are secured against the assets acquired.

**13. CREDITORS:**  
**Amounts falling due after more than one year**

	<u>Group</u>		<u>Company</u>	
	2015	2014	2015	2014
	£	£	£	£
Net obligations under finance leases and hire purchase contracts	263,883	487,403	263,883	487,403
Amounts owed to group undertakings	-	-	385,937	-
	<u>263,883</u>	<u>487,403</u>	<u>649,820</u>	<u>487,403</u>

Obligations under finance leases and hire purchase contracts, included above, are payable as follows:

	<u>Group</u>		<u>Company</u>	
	2015	2014	2015	2014
	£	£	£	£
Between one and five years	263,883	487,403	263,883	487,403

**KNOWLEDGEPOINT LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 AUGUST 2015**

**14. DEFERRED TAXATION**

	<b>Group</b>		<b>Company</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
At beginning of year	<b>183,437</b>	120,693	<b>114,626</b>	90,924
(Released during)/charge for the year (P&L)	<b>(76,044)</b>	39,042	<b>(40,820)</b>	-
Other movement	<b>302</b>	23,702	-	23,702
At end of year	<b>107,695</b>	<b>183,437</b>	<b>73,806</b>	<b>114,626</b>

The provision for deferred taxation is made up as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Accelerated capital allowances	<b>107,695</b>	183,437	<b>73,806</b>	114,626

**15. SHARE CAPITAL**

	<b>2015</b>	<b>2014</b>
	<b>£</b>	<b>£</b>
<b>Authorised, allotted, called up and fully paid</b>		
120 Ordinary A shares of £1 each	<b>120</b>	120
2 Ordinary B shares of £1 each	<b>2</b>	2
2 Ordinary C shares of £1 each	<b>2</b>	2
2 Ordinary D shares of £1 each	<b>2</b>	2
	<b>126</b>	126

**16. RESERVES**

<b>Group</b>	<b>Capital redempt'n reserve £</b>	<b>Profit and loss account £</b>
At 1 September 2014	<b>40</b>	<b>2,267,756</b>
Profit for the financial year	<b>-</b>	<b>682,319</b>
Dividends: Equity capital	<b>-</b>	<b>(496,800)</b>
At 31 August 2015	<b>40</b>	<b>2,453,275</b>

# KNOWLEDGEPOINT LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2015

### 16. RESERVES (continued)

Company	Capital redempt'n reserve £	Profit and loss account £
At 1 September 2014	40	1,249,084
Profit for the financial year	-	462,731
Dividends: Equity capital	-	(496,800)
	<hr/>	<hr/>
At 31 August 2015	40	1,215,015
	<hr/>	<hr/>

### 17. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

Group	2015 £	2014 £
Opening shareholders' funds	2,267,922	2,154,083
Profit for the financial year	682,319	702,639
Dividends (Note 18)	(496,800)	(588,800)
	<hr/>	<hr/>
Closing shareholders' funds	2,453,441	2,267,922
	<hr/>	<hr/>

Company	2015 £	2014 £
Opening shareholders' funds	1,249,250	1,359,714
Profit for the financial year	462,731	478,336
Dividends (Note 18)	(496,800)	(588,800)
	<hr/>	<hr/>
Closing shareholders' funds	1,215,181	1,249,250
	<hr/>	<hr/>

The company has taken advantage of the exemption contained within section 408 of the Companies Act 2006 not to present its own Profit and loss account.

The profit for the year dealt with in the accounts of the company was £462,731 (2014 - £478,336).

# KNOWLEDGEPOINT LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2015

### 18. DIVIDENDS

	2015 £	2014 £
Dividends paid on equity capital	<u>496,800</u>	<u>588,800</u>

### 19. MINORITY INTERESTS

Equity	£
At 1 September 2014	(5,154)
Proportion of profit/(loss) after taxation for the year	<u>(2,119)</u>
At 31 August 2015	<u>(7,273)</u>

### 20. OPERATING LEASE COMMITMENTS

At 31 August 2015 the group had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	2015	2014
Group	£	£
Expiry date:		
Between 2 and 5 years	<u>93,813</u>	<u>79,409</u>

At 31 August 2015 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	2015	2014
Company	£	£
Expiry date:		
Between 2 and 5 years	<u>93,813</u>	<u>79,409</u>

### 21. FINANCIAL INSTRUMENTS

At the balance sheet date the group had outstanding forward contracts amounting to £872,600 (£1,200,000).

### 22. RELATED PARTY TRANSACTIONS

During the year dividends of £256,000 (2014: £303,400) were paid to the directors.



# KNOWLEDGEPOINT LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2015

### 23. ULTIMATE CONTROLLING PARTY

The company is controlled by A Philpot and P Gibbons as a result of shareholdings held by themselves and their family members.

### 24. PRINCIPAL SUBSIDIARIES

Company name	Percentage Shareholding
KnowledgeCast Limited	100 %
Engage Global Solutions Limited	100 %
LiveBook Limited	75 %
Creonova Consulting Limited	100 %

### 25. NET CASH FLOW FROM OPERATING ACTIVITIES

	2015 £	2014 £
Operating profit	824,773	839,898
Amortisation of intangible fixed assets	324,092	280,336
Depreciation of tangible fixed assets	355,483	387,251
Loss on disposal of tangible fixed assets	539	5,537
Decrease in stocks	16,195	7,903
(Increase)/decrease in debtors	(117,246)	164,072
Decrease in creditors	(102,304)	(145,183)
Decrease in amounts owed to participating interests	(4,750)	-
<b>Net cash inflow from operating activities</b>	<b>1,296,782</b>	<b>1,539,814</b>

### 26. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

	2015 £	2014 £
<b>Returns on investments and servicing of finance</b>		
Interest received	3,087	2,078
Hire purchase interest	(59,906)	(70,439)
<b>Net cash outflow from returns on investments and servicing of finance</b>	<b>(56,819)</b>	<b>(68,361)</b>
<b>Capital expenditure and financial investment</b>		
Purchase of intangible fixed assets	(101,699)	(131,599)
Purchase of tangible fixed assets	(54,076)	(63,094)
Sale of tangible fixed assets	-	2,000
<b>Net cash outflow from capital expenditure</b>	<b>(155,775)</b>	<b>(192,693)</b>

**KNOWLEDGEPOINT LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 AUGUST 2015**

**26. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT (continued)**

	2015 £	2014 £
<b>Financing</b>		
Repayment of finance leases	<u>(250,241)</u>	<u>(245,888)</u>

**27. ANALYSIS OF CHANGES IN NET FUNDS**

	1 September 2014 £	Cash flow £	31 August 2015 £
Cash at bank and in hand	1,269,970	266,601	1,536,571
Bank overdraft	(45)	45	-
	<u>1,269,925</u>	<u>266,646</u>	<u>1,536,571</u>
<b>Debt:</b>			
Debts due within one year	(249,532)	26,721	(222,811)
Debts falling due after more than one year	(487,403)	223,520	(263,883)
	<u>532,990</u>	<u>516,887</u>	<u>1,049,877</u>
<b>Net funds</b>			
	<u>532,990</u>	<u>516,887</u>	<u>1,049,877</u>