Directors' Report and Financial Statements

for the Year Ended 28 February 2014

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## **Company Information**

**Directors** 

R T Hooft C Luyckx P Lynas G Gruber

Registered office

The Tree House Maple Court

White Moss Business Park

Skelmersdale Lancashire WN8 9TG

**Bankers** 

The Royal Bank Of Scotland

London

62/63 Threadneedle Street

PO Box 412 London EC2R 8LA

Independent Auditors PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

101 Barbirolli Square, Lower Mosley St, Manchester

Manchester M2 3PW

## Strategic Report for the Year Ended 28 February 2014

The directors present their strategic report on the company for the year ended 28 February 2014

#### Principal activities

The principal activity of the company is the sale of foodstuffs into retail and wholesale, primarily within the UK. The company also owns one restaurant.

#### Review of business and future developments

The directors are satisfied with the operating results and anticipate sustainable results in the future. The company's profit for the financial year is £1.5 million (2013: £1.5 million), which will be transferred to reserves.

The Company continues to trade in a challenging retail and wholesale environment where consumers have little or falling income available for discretionary spend. Despite this, the Company is looking to grow organically through the development of existing brands but also through working with new partners and bringing new products to market.

The Company has set its financial targets for 2015 in anticipation of the normal range of risks and opportunities typical for the wholesale/retail sector. Management believes that successful execution of its business plan, underpinned by the underlying financial and operating strength of the company, will result in achievement of a resilient financial performance even in this continuing challenging business climate.

#### Principal risks and uncertainties

Exchange rate risk

The business' activities expose it primarily to the financial risks of changes in foreign currency exchange rates. All foreign exchange transactions during the year were executed at a contracted forward rate or at the spot rate prevailing at that date.

#### Liquidity and interest rate risk

The business' principal financial instruments comprise bank balances, trade debtors and trade creditors. The main purpose of these instruments is to finance the business' operations. In respect of bank balances, the liquidity risk is managed by maintaining a balance between the continuity of funding and flexibility through the use of overdrafts at floating rates of interest. All of the business' cash balances are held in such a way that achieves a competitive rate of interest. The business makes use of money market facilities where funds are available.

#### Credit risk

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. The amounts presented in the balance sheet are net of allowances for doubtful debtors.

Trade creditors' liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

#### **Key Performance Indicators**

The company's key financial and other performance indicators during the year were as follows:

·	2014	2013
	£	£
Turnover	21,189,755	17,513,622
Gross profit	4,847,636	4,500,466
Profit on ordinary activities before taxation	1,961,357	1,926,738
Dividends	-	2,550,000

The directors do not recommend any further dividend payment.

# All About Food Limited Strategic Report for the Year Ended 28 February 2014

## continued

Turnover increased by £3.7m (21.0%) to £21.1m driven by a performance in excess of 2013 turnover by all existing brands (including 2 new brands). Gross Profit % has fallen from 25.7% in 2013 to 22.9% in 2014 as the Company has incurred higher investment in trade and consumer marketing in order to drive trial and awareness of the Company's products.

By order of the Board.

P Lynas

Director

## Directors' Report for the Year Ended 28 February 2014

The directors present their report and the audited financial statements for the year ended 28 February 2014.

#### Directors of the company

The directors who held office during the year, and up to the date of signing the financial statements, were as follows:

R T Hooft

C Luyckx

P Lynas

G Gruber

D Sefton - Company Secretary

#### **Future Developments**

Information regarding the future developments of the company can be found in the Strategic Report on pages 2 to 3.

#### Charitable donations

Charitable donations during the year amounted to £3,764 (2013: £6,339) principally relating to local charitable donations. No contributions to political organisations were made during the year.

#### Financial Risk Management

An analysis of the principal risks and risk management policies undertaken can be found in the Strategic Report on pages 2 to 3.

#### Going Concern

The company has considerable financial resources together with long-term relationships with all of its key customers and suppliers. As a consequence, the directors believe that the company is well placed to manage its business risks successfully despite the current uncertain economic outlook.

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements

#### Qualifying indemnity insurance

At the date of signing the financial statements appropriate insurance was in place in the event of any third party claim arising against the directors.

#### Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of.

#### **Independent Auditors**

A resolution to appoint PricewaterhouseCoopers LLP as auditors will be put to the members at the annual general meeting.

## Directors' Report for the Year Ended 28 February 2014

#### continued

#### Statement of director's responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdiction.

By order of the Board.

P Lynas

Director

# Independent Auditors' Report to the Members of All About Food Limited

## Report on the financial statements

#### Our opinion

In our opinion the financial statements, defined below:

- give a true and fair view of the state of the company's affairs as at 28 February 2014 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

This opinion is to be read in the context of what we say in the remainder of this report.

#### What we have audited

The financial statements, which are prepared by All About Food Limited, comprise:

- the Balance Sheet as at 28 February 2014;
- the Profit and Loss Account for the year then ended;
- the Cash Flow Statement for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the Directors' Report and Financial Statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

# Independent Auditors' Report to the Members of All About Food Limited......continued

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Other matters on which we are required to report by exception

### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- · we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### **Directors' remuneration**

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

## Responsibilities for the financial statements and the audit

#### Our responsibilities and those of the directors

As explained more fully in the Statement of Directors' Responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Fiona Kelsey (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Manchester

25 November 2014

## Profit and Loss Account for the Year Ended 28 February 2014

	Note	2014 £	2013 £
Turnover	2	21,189,755	17,513,622
Cost of sales		(16,342,119)	(13,013,156)
Gross profit		4,847,636	4,500,466
Administrative expenses		(2,889,639)	(2,577,114)
Operating profit	3	1,957,997	1,923,352
Interest receivable and similar income	6	3,360	4,043
Interest payable and similar charges	6	<u> </u>	(657)
Profit on ordinary activities before taxation		1,961,357	1,926,738
Tax on profit on ordinary activities	7	(483,426)	(470,691)
Profit for the financial year	17	1,477,931	1,456,047

Turnover and operating profit derive wholly from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

There is no material difference between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

The notes on pages 11 to 20 form part of these financial statements

# **Balance Sheet at 28 February 2014**

	Note	2014 £	2013 £
Fixed assets			
Intangible assets	8	-	-
Tangible assets	9	201,231	205,043
Investments	10	2	2
•		201,233	205,045
Current assets			
Stocks	11	2,185,272	1,746,318
Debtors	12	4,515,957	3,391,483
Cash at bank and in hand		1,190,392	1,186,324
		7,891,621	6,324,125
Creditors: Amounts falling due within one year	13	(3,704,252)	(3,608,828)
Net current assets		4,187,369	2,715,297
Total assets less current liabilities		4,388,602	2,920,342
Provisions for liabilities	14	-	(9,671)
Net assets	•	4,388,602	2,910,671
Capital and reserves			
Called up share capital	15	119	119
Capital redemption reserve	17	128,502	128,502
Profit and loss account	17	4,259,981	2,782,050
Total shareholders' funds	18	4,388,602	2,910,671

The financial statements on pages 8 to 20 were approved by the board of directors on 25 November 2014 and were signed on its behalf by:

P Lynas Director

Company Number: 03411600

# Cash Flow Statement for the Year Ended 28 February 2014

## Reconciliation of operating profit to net cash flow from operating activities

		2014 £	2013 £
Operating profit		1,957,997	1,923,352
(Profit)/Loss on disposal of fixed assets		(583)	74
Depreciation		89,270	53,693
Increase in stocks		(438,954)	(347,884)
Increase in debtors		(975,997)	(737,347)
(Decrease)/Increase in creditors		(71,150)	1,232,986
Net cash inflow from operating activities		560,583	2,124,874
Cash flow statement			
		2014	2013
		£	£
Net cash inflow from operating activities		560,583	2,124,874
Returns on investments and servicing of finance			•
Interest received		3,360	3,386
Taxation paid		(475,000)	(703,158)
Net outflow from returns on investments and servicing of	finance	(471,640)	(699,772)
Capital expenditure and financial investment			
Purchase of tangible fixed assets		(86,631)	(203,082)
Proceeds from sale of fixed assets		1,756	-
Equity dividends paid			(2,550,000)
Net cash outflow from capital expenditure and financial in	vestment .	(84,875)	(2,753,082)
Increase/(Decrease) in cash		4,068	(1,327,980)
Reconciliation of net cash flow to movement in net cash	h		
accompanies of her cash now to movement in her cash	-	2014	2013
	Note	£	£
Increase/(Decrease) in cash		4,068	(1,327,980)
Movement in net cash	21	4,068	(1,327,980)
Net funds at 1 March	21	1,186,324	2,514,304
Net funds at 28 February	21	1,190,392	1,186,324

## Notes to the Financial Statements for the Year Ended 28 February 2014

#### 1 Accounting policies

#### **Basis** of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards in the United Kingdom on a going concern basis and the Companies Act 2006. The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### **Turnover**

Turnover represents:

- i) amounts chargeable, net of value added tax, in respect of the sale of goods to customers and is recognized on dispatch.
- ii) royalty income payable from the licensees
- iii) restaurant food and drink sales

#### Goodwill

Positive goodwill is classified as an asset on the balance sheet and amortised on a straight line basis over its useful economic life. It is reviewed for impairment at the end of the first full financial year following the acquisition and in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable.

#### **Amortisation**

Amortisation is provided on intangible fixed assets so as to write off the cost, less any estimated residual value, over their expected useful economic life as follows:

#### Asset class

#### Amortisation method and rate

Goodwill

33% Straight line basis

#### Fixed assets

Tangible fixed assets are stated at historic purchase cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use.

### **Depreciation**

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

#### Asset class

#### Depreciation method and rate

Equipment, Fixtures & Fittings

20% - 50% Straight line basis

The Directors review the residual values of assets on an annual basis. The carrying values of tangible fixed assets are reviewed for impairment if events or changes indicate the carrying value may not be recoverable.

#### Fixed asset investments

Fixed asset investments are stated at historical cost less provision for any diminution in value.

#### Stock

Stock is valued at the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs.

## 28 February 2014.....continued

#### 1 Accounting policies (continued)

#### Deferred tax

Deferred taxation is recognised on all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more, or a right to pay less, tax in the future have occurred at the balance sheet date.

Deferred tax assets are recognised only to the extent that, based on available evidence, it is considered more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws enacted or substantively enacted by the balance sheet date.

#### Foreign currency

Transactions in foreign currencies are recorded at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the closing rates at the balance sheet date. All exchange differences are included in the profit and loss account.

#### Hire purchase and leasing

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Where shares are issued, any component that creates a financial liability of the company is presented as a liability in the balance sheet. The corresponding dividends relating to the liability component are charged as interest expense in the profit and loss account.

## 28 February 2014.....continued

#### 2 Turnover

The turnover and profit before tax are attributable to the principal activities of the company and all originates in the United Kingdom. Turnover for the year amounted to £21,189,755 (2013: £17,513,622).

C	2014 £	2013 £
Sale of Goods	20,456,825	16,749,852
Royalty Income	324,309	323,231
Restaurant Food & Drink Sales	408,621	440,769
	21,189,755	17,513,622
3 Operating profit		
Operating profit is stated after charging/(crediting):	2014	2013
	£	£
Operating leases - land and buildings	89,317	106,346
- other assets	58,224	42,401
Auditor's remuneration - Statutory audit and taxation	12,000	12,000
Foreign currency (losses)/gains	(30,832)	45,694
Depreciation of owned assets	89,270	53,693

## 4 Particulars of employees

The average monthly number of persons employed by the company (including directors) during the year, analysed by category was as follows:

	2014 No.	2013 No.
Administration	28	23
Restaurant	15	16
	43	39
The aggregate payroll costs were as follows:		
	£	£
Wages and salaries	1,865,689	1,664,505
Social security costs	149,318	191,139
Other pension costs	48,275	25,793
	2,063,282	1,881,437
5 Directors' remuneration	2014	2013
The directors' remuneration for the year was as follows:	£	£
Salary	132,949	136,653
Pension contributions	7,020	7,803
	139,969	144,456

## 28 February 2014.....continued

## 6 Interest receivable and similar income/interest payable and similar charges

	2014	2013
	£	£
Other interest receivable and similar income	3,360	4,043
Interest payable and similar charges	<u> </u>	(657)

## 7 Tax on profit on ordinary activities

	2014 £	2013 £
Current tax		
Corporation tax charge	543,206	464,082
Adjustment in respect of previous periods	98,368	-
Total Corporation Tax	641,574	464,082
Deferred tax		
Effect of changes in tax rates	22,592	(706)
Adjustment in respect of previous periods	(93,607)	-
Origination and reversal of timing differences	(87,133)	7,315
Total Deferred Tax (note 14)	(158,148)	6,609
Total tax on profit on ordinary activities	483,426	470,691

## Factors affecting current tax charge for the year

The tax charge for the period differs from the standard rate of corporation tax in the UK of 23.08% (2013: 24.17%). The differences are reconciled below:

	2014 £	2013 £
Profit on ordinary activities before taxation	1,961,357	1,926,738
Profit on ordinary activities multiplied by the standard rate in the UK: 23.08% (2013: 24.17%)	452,681	465,690
Capital allowances for period in excess of depreciation	(4,752)	(1,059)
Effects of other tax rates	-	595
Movement in short term timing differences	91,885	(6,280)
Adjustments in respect of previous periods	98,368	=
Expenses not deductible for tax purposes	3,392	5,136
Current tax charge for the year	641,574	464,082

## 28 February 2014..... continued

## 8 Intangible fixed assets

	1	Goodwill £	Total £
Cost			
At 28th February 2013 and 28th February 2014		44,000	44,000
Accumulated Amortisation	_		
At 28th February 2013 and 28th February 2014		(44,000)	(44,000)
Net book value			
At 28th February 2013 and 28th February 2014		· -	-

## 9 Tangible fixed Assets

C. A.	Equipment, Fixtures and Fittings	Total
Cost	396,456	396,456
At 28 February 2013	•	ŕ
Additions	86,631	86,631
Disposals	(3,126)	(3,126)
At 28 February 2014	479,961	479,961
Accumulated Depreciation		
At 28 February 2013	191,413	191,413
Charge for the year	89,270	89,270
Eliminated on disposals	(1,953)	(1,953)
At 28 February 2014	278,730	278,730
Net book value	<del></del> -	
At 28 February 2014	201,231	201,231
At 28 February 2013	205,043	205,043

#### Leased assets

Included within the net book value of tangible fixed assets is £nil (2013 - £nil) in respect of assets held under finance leases and similar hire purchase contracts. Depreciation for the year on these assets was £nil (2013 - £nil).

## 28 February 2014..... continued

10 Fixed asset investments	2014 £	2013 £
Other Investments	2	2
Other investments	Unlisted investments	Total
Cost	£	£
At 28th February 2013 and 28th February 2014  Net book value	2	2
At 28th February 2013 and 28th February 2014	2	2

Fixed asset investments represents 100% ownership in two dormant companies, Cranks Limited and Nandos Grocery Limited, both companies are incorporated in Great Britain. The directors believe that the carrying value of the investments is supported by the underlying net assets. Consolidated financial statements have not been prepared as the inclusion of the dormant entities is not material for the purpose of giving a true and fair view.

#### 11 Stocks

	2014 £	2013 £
Finished goods	2,185,272	1,746,318
12 Debtors	2014 £	2013 £
Trade debtors	3,576,684	3,171,023
Related party debtors (Note 22)	594,450	129,960
Other debtors	124,608	49,536
Deferred Tax Asset	148,477	-
Prepayments and accrued income	71,738	40,964
	4,515,957	3,391,483

Debtors includes £nil (2013 - £nil) receivable after more than one year.

# 28 February 2014..... continued

13	Creditors: Amounts falling due within one year				
	,			2014	2013
				£	£
	Trade creditors			814,895	1,002,355
	Related party creditors (Note 22)			-	192,002
	Corporation tax			295,061	128,487
	Other taxation and social security		•	40,109	33,222
	Other creditors Accruals and deferred income			2,144 2,552,043	- 2 252 762
	Accituals and deferred income		-	3,704,252	2,252,762 3,608,828
			=	3,704,232	3,000,020
14	Provisions for liabilities				
				Deferred tax	Total £
	At 1 March 2013			9,671	9,671
	Credited to the profit and loss account		-	(158,148)	(158,148)
	At 28 February 2014 (note 12)		_	(148,477)	(148,477)
	Analysis of deferred tax				
	Analysis of deferred tax			2014 £	2013 £
	Short term timing differences – trading			(161,209)	(326)
	Difference between accumulated depreciation and amo allowances	rtisation and cap	oital _	12,732	9,997
			_	(148,477)	9,671
15	Called up share capital				
	Allotted, called up and fully paid shares				
		201	4	20	13
		No.	£	No.	£
	Ordinary of £0.01 each	11,887	119	11,887	119
16	Dividends				
				2014	2013
				£	£
	Ordinary dividends				
	Interim dividend paid - £nil per share (2013: £63.09	)		-	750,000
	Final dividend paid - £nil per share (2013: £151.43)			-	1,800,000
			_	-	2,550,000
			-		

# February 2014.....continued

#### 17 Reserves

/ Reserves	Capital redemption reserve	Profit and loss account	Total
	£	£	£
At 1 March 2013	128,502	2,782,050	2,910,552
Profit for the year	-	1,477,931	1,477,931
Dividends	-	-	-
At 28 February 2014	128,502	4,259,981	4,388,483

## 18 Reconciliation of movements in shareholders' funds

2014 £	2013 £
1,477,931	1,456,047
<u> </u>	(2,550,000)
1,477,931	(1,093,953)
2,910,671	4,004,624
4,388,602	2,910,671
	1,477,931 - 1,477,931 2,910,671

## 19 Operating leases

At 28 February 2014 and 28 February 2013, the Company had outstanding commitments under non-cancellable operating leases which fall due as follows:

		2014			2013	
	Land & Buildings	Other	Total	Land & Buildings	Other	Total
	£	£	£	£	£	£
Within 1 year	-	26,994	26,994	· -	-	-
Within 2 to 5 years	87,392	31,929	119,321	-	46,213	46,213
After 5 years	<u></u>	-	-	89,615		89,615
Total	87,392	58,923	146,315	89,615	46,213	135,828

## February 2014.....continued

#### 20 Pension schemes

#### **Defined contribution pension scheme**

The pension cost charge for the year represents contributions payable by the company to the scheme and amounted to £48,275 (2013 - £25,793).

Contributions totaling £nil (2013 - £1,419) were payable to the scheme at the end of the year and are included in creditors.

## 21 Analysis of net cash

	At 1 March 2013	Cash flow	At 28 February 2014
	£	£	£
Cash at bank and in hand	1,186,324	4,068	1,190,392
Net funds	1,186,324	4.068	1,190,392

## 22 Related party transactions

During the year the company made the following related party transactions:

## Chickenland (Pty) Ltd (related through common ownership)

The transactions to which this debt relates to were conducted on an arms length basis and total a net balance of £3,472,563 during the financial year.

	2014 £	2013 £
Purchases	3,467,602	4,396,490
Brand Fee	258,574	362,334
Reimbursement of costs	(253,613)	(623,028)
Total	3,472,563	4,135,796

At the balance sheet date the amount due from Chickenland (Pty) Ltd was £594,450 (2013 – balance due to Chickenland (Pty) Ltd of £62,045).

## February 2014.....continued

#### Nando's Resources BV (related through common ownership)

The transactions to which this debt relates to were conducted on an arms length basis and total a net balance of £554,711 during the financial year.

Royalties 2014 2013 £ £ 854,711 471,213

At the balance sheet date the amount due to Nando's Resources BV was £nil (2013: £93,779).

#### **Directors**

Refer to note 5 for details of remuneration of Directors.

## 23 Foreign Currency Hedging

The company's local currency is pounds sterling, but approximately a half of it's purchases are from suppliers denominated in other currencies. As a result, the company is subject to foreign currency exchange risk due to exchange rate movements. The company seeks to reduce this risk by entering into forward contracts. The company has forward contracts with the following fair values at the end of the year.

 $\begin{array}{cccc} & 2014 & 2013 \\ & \pounds & & \pounds \\ \hline \text{Fair Value of Foreign Contracts} & (444,534) & 334,290 \\ \end{array}$ 

#### 24 Ultimate parent undertaking and controlling party

The ultimate parent undertaking and controlling party is The Taro III Trust, a trust incorporated in Liechtenstein.