The Virgin Trading Group Limited

Directors' report and financial statements Registered number 3389772 31 March 2013

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COMPANIES HOUSE

The Virgin Trading Group Limited Director's report and financial statements 31 March 2013

Contents

	Page
Directors' report	1
Directors' responsibilities statement	2
Independent auditor's report	3
Profit and loss account	4
Balance sheet	5
Notes to the financial statements	6 - 11

Directors' report

The directors present their report and the financial statements for the year ended 31 March 2013

Principal activities

The principal activity of the Company is the control and management of various franchise and supplier agreements

Business review

The Company has net liabilities. However, as detailed in note 1 to the financial statements a parent undertaking, Virgin Holdings Limited, has formally indicated that it is its present intention to provide sufficient funding to the Company to enable it to meet its habilities as they fall due, for at least the next twelve months. The director has no reason to believe that the parent company will not be in a position to provide this support. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Results and dividends

The profit for the year, after taxation, amounted to £9,000 (2012 - loss £46,000)

The director does not recommend the payment of a dividend (2012 £nil)

Directors

The directors who served during the year were

C M P Coquebert de Neuville (resigned 18 May 2012)

R P Blok (appointed 21 June 2013)

S Malık (resigned 12 April 2012) (Alternate to C M P Coquebert de Neuville)

C R Stent (appointed 18 May 2012 & resigned 21 June 2013)

N A R Fox (appointed 21 June 2013)

I P Woods (appointed 21 June 2013)

Provision of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the Company's auditor is unaware,
 and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the Company's auditor in connection with preparing its report and to establish that the Company's auditor is aware of that information

Auditor

Pursuant to Section 487 of the Companies Act 2006 the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office

This report was approved by the board on 15 November 2013 and signed on its behalf

B/A R Gerrard
Company Secretary
The Battleship Building
179 Harrow Road

London W2 6NB

Directors' responsibilities statement for the year ended 31 March 2013

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditor's report to the members of The Virgin Trading Group Limited

We have audited the financial statements of The Virgin Trading Group Limited for the year ended 31 March 2013, set out on pages 4 to 11 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Statement of director's responsibilities on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc org uk/auditscopeukprivate

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 March 2013 and of its profit for the year then
 ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Sarah Styant (Senior Statutory Auditor)

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for and on behlf of KPMG LLP, Statutory Auditor

Chartered Accountants

15 Canada Square

London

E14 5GL

15 November 2013

Profit and loss account for the year ended 31 March 2013

	Note	2013 £000	2012 £000
Turnover	2	45	77
Cost of sales	_	(1)	(9)
Gross profit		44	68
Administrative expenses		(16)	(211)
Other operating income	3	<u> </u>	71
Operating profit/(loss)		28	(72)
Interest payable and similar charges	6	(11)	(13)
Profit/(loss) on ordinary activities before taxation		17	(85)
Tax on profit/(loss) on ordinary activities	7	(8)	39
Profit/(loss) for the financial year	14	9	(46)

All amounts relate to continuing operations

There were no recognised gains and losses for 2013 or 2012 other than those included in the Profit and loss account

The notes on pages 6 to 11 form part of these financial statements

Registered number 3389772

Balance sheet as at 31 March 2013

	Note	£000	2013 £000	£000	2012 £000
Fixed assets					
Intangible assets	8		-		-
Investments	9		-		-
		-	_	~	-
Current assets					
Debtors	10	85		65	
Cash at bank		90		159	
	_	175		224	
Creditors: amounts falling due within one year	11	(7,482)		(7,476)	
Net current habilities	-		(7,307)		(7,252)
Total assets less current liabilities		-	(7,307)	_	(7,252)
Provisions for liabilities					
Other provisions	12		-		(64)
Net liabilities			(7,307)	•	(7,316)
1/ct Hadistics		:		=	
Capital and reserves					
Called up share capital	13		3		3
Share premium account	14		131,011		131,011
Profit and loss account	14		(138,321)	_	(138,330)
Shareholders' deficit	15	·	(7,307)	=	(7,316)

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 15 November 2013

I P Woods Director

The notes on pages 6 to 11 form part of these financial statements

1. Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The Company is exempt by virtue of \$400 of the Companies Act 2006 from the requirement to prepare group financial statements. These financial statements present information about the Company as an individual undertaking and not about its group.

Under FRS1 the Company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the Company in its own published consolidated financial statements

The financial statements have been prepared on a going concern basis in view of the fact that a parent undertaking, Virgin Holdings Limited, has formally indicated that it is its present intention to provide sufficient funding to the Company, to enable it to meet its liabilities as they fall due, for at least the next twelve months

As a wholly owned subsidiary of Virgin Group Holdings Limited, the Company has taken advantage of the exemption contained in Financial Reporting Standard 8 and has therefore not disclosed transactions or balances with wholly owned subsidiaries which form part of the group

1.2 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the profit and loss account over its estimated economic life

1.3 Investments

Investments in subsidiaries are shown at cost less provision for impairment

1.4 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

1.5 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the profit and loss account

2. Turnover

Turnover represents the amounts (excluding value added tax) derived from the commission received on beverage sales by licensed suppliers, in the UK, the Philippines and Nigeria

3. Other operating income

	2013 £000	2012 £000
Royalty receivable	-	5
Distribution income	-	66
	-	71
		

On 14 March 2012, 22 March 2012 and 31 March 2012, the Company received a total of €79,711 (£66,000) from its investment, Virgin Drinks Holdings BV, being distribution upon liquidation on 5 April 2012

4. Auditors' remuneration

	2013	2012
	£000	£000
Fees payable to the Company's auditor and its associates for the audit of		
the Company's annual accounts	3	8

5 Directors' remuneration

7.

The directors did not receive any remuneration during the year for services to the Company (2012 £mil)

6. Interest payable and similar charges

	2013 £000	2012 £000
On loans from group undertakings	11	10
Net foreign exchange losses	-	3
		
		13
		
Taxation		
	2013 £000	2012 £000

	2013	2012
	£000	£000
Analysis of tax charge/(credit) in the year		
UK corporation tax charge on profit/loss for the year	8	-
Adjustments in respect of prior periods	-	(39)
Tax on profit/loss on ordinary activities	8	(39)
		

7. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2012 - lower than) the standard rate of corporation tax in the UK of 24% (2012 - 26%) The differences are explained below

	2013 £000	2012 £000
Profit/loss on ordinary activities before tax	17	(85)
Profit/loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 24% (2012 - 26%)	4	(22)
Effects of:		
Expenses not deductible for tax	4	1
UK tax losses not utilised or not recognised	-	21
Adjustments to tax charge in respect of prior periods	-	(39)
Current tax charge/(credit) for the year (see note above)	8	(39)

Factors that may affect future tax charges

Details of the Company's total recognised and unrecognised deferred tax assets at the year end (and prior year end) are shown in the table in the balance sheet note below

A deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing difference can be deducted

	2013	2013	2012	2012
	Recognised £000	Unrecognised £000	Recognised £000	Unrecognised £000
UK tax losses		(48)		(45)

Details of the Company's total recognised and unrecognised deferred tax assets at the year end (and prior year end) are shown in the table in the balance sheet note below

A deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing difference can be deducted

A reduction in the rate from 24% to 23% (effective from 1 April 2013) was substantively enacted on 3 July 2012 A rate of 23% has been used within the deferred tax calculations within these financial statements

Further reductions to the main rate are proposed to reduce the rate to 21% from 1 April 2014 and to 20% by 1 April 2015. Neither of these expected rate reductions had been substantively enacted at the balance sheet date and, therefore, are not included in these financial statements.

8. Intangible fixed assets

	Goodwill £000
Cost	
At 1 April 2012 and 31 March 2013	372
Amortisation	
At 1 April 2012 and 31 March 2013	372
Net book value	
At 31 March 2013	-
At 31 March 2012	-
	

9. Fixed asset investments

The companies in which the Company's interest at 31 March 2013 is more than 20% are as follows

	Country of registration	Principal activity	Holding	Class of shares
Subsidiary undertakings				
The Virgin Drinks Group Limited	England and Wales	Investment holding company	100%	Ordinary £1 shares £1 0% Preference shares
Virgin Drinks Holdings B V (liquidated 5 April 2012)	The Netherlands	Non trading	100%	€1,820 Ordinary A shares €1,820 Ordinary B shares

10. Debtors

	2013	2012
	000£	£000
Trade debtors	3	8
Amounts owed by group undertakings	40	40
Other debtors	•	ì
Prepayments and accrued income	39	7
Tax & other social security	3	9
	85	65

	••••••••••••••••		
11.	Creditors. Amounts falling due within one year		
		2013	2012
		£000	£000
	Amounts owed to group undertakings	7,454	7,459
	Corporation tax Other creditors	8	-
	Accruals and deferred income	6 14	- 17
			7,476
12.	Provisions		
			Dilapidations provision £000
	At 1 April 2012		64
	Utilised Unused released		(24) (40)
	At 31 March 2013		-
13.	Share capital		
		2013	2012
		€000	000£
	Authorised, allotted, called up and fully paid		
	16,470,654 (2010 16,470,652) 'A' ordinary shares of £0 0001 each 8,235,326 (2010 8,235,326) 'B' ordinary shares of £0 0001 each	2 1	2
			
		3	3
14.	Reserves		
		Share	
		premium	Profit and loss
		account £000	account
	A. I. A1 2012		£000
	At 1 April 2012 Profit for the year	131,011	(138,330) 9
	At 31 March 2013	131,011	(138,321)

15. Reconciliation of movement in shareholders' deficit

	£000	£000
Opening shareholders' deficit Profit/(loss) for the year	(7,316)	(7,270)
Closing shareholders' deficit	(7,307)	(7,316)

16. Related party transactions

At 31 March 2013 the Company's ultimate parent undertaking was Virgin Group Holdings Limited, whose principal shareholders are Sir Richard Branson and certain trusts, none of which individually has a controlling interest in Virgin Group Holdings Limited. The principal beneficiaries of those trusts are Sir Richard Branson and/or his immediate family. The shareholders of Virgin Group Holdings Limited have interests directly or indirectly in certain other companies which are considered to give rise to related party disclosures under Financial Reporting Standard 8

As a 100% owned subsidiary of Virgin Group Holdings Limited, the Company has taken advantage of the exemption under Financial Reporting Standard 8 Related Party Disclosures, which enables it to exclude disclosure of transactions with Virgin Group Holdings Limited and its wholly owned subsidiaries

17. Ultimate parent undertaking and controlling party

As at 31 March 2013 the Company is a subsidiary undertaking of Virgin Group Holdings Limited, a company incorporated in the British Virgin Islands

The largest and smallest group in which the results of the Company are consolidated is those of Virgin Wings Limited and Virgin Holdings Limited respectively, registered in England and Wales The consolidated accounts of these groups can be obtained from Companies House, Crown Way, Cardiff, CF14 3UZ