# Acorn (Synergie) UK Limited

Registered number 3358220

**Consolidated Directors' Report** and financial statements

For the year ended 31 December 2012

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#### **COMPANY INFORMATION**

**Directors** 

M J Southall

D Augereau Y Drouet

Company secretary

F Krynen

Registered number

3358220

Registered office

Somerton House Hazell Drive Newport Gwent NP10 8FY

Independent auditors

Mazars LLP

Chartered Accountants & Statutory Auditor Cartwright House

Cartwright Hous Tottle Road Nottingham NG2 1RT

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## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2012

The directors present their report and the financial statements for the year ended 31 December 2012

#### Directors' responsibilities statement

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Principal activities

The principal activity of the group in the period under review was that of a recruitment agency, supplier of temporary labour and provision of training services

#### **Business review**

The Group continues to operate within a highly-competitive marketplace, especially considering the exceptional challenges still being experienced across the UK economy and the on-going pressure from clients regarding trading terms and operating margins

Generally, the UK recruitment sector has remained flat-lined over 2012, reflecting fragile demand and lack of confidence among employers of all sizes. Against this backdrop, in 2012 the Group's underlying performance remained very positive.

Events during the year included the disposal of the Group's non-core Rail Safety Solutions business and the commencement of trading of the Group's Global Recruitment business

No material uncertainties that may cast significant doubt about the ability of the company and group to continue as a going concern have been identified by the directors

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2012

#### Results and dividends

The loss for the year, after taxation and minority interests, amounted to £211,768 (2011 - profit £917,389)

The group paid a dividend to minority interests of £43,500 (2011 £50,000) during the year. No further dividend is proposed

#### **Directors**

The directors who served during the year were

M J Southall D Augereau Y Drouet

#### **Contingent liability**

During the year, Acorn (Synergie) UK Limited sold its 100% shareholding in Rail Safety Solutions Limited to a third party for an initial consideration of £250,000, plus deferred and other consideration receivable of £387,453. The group received the initial consideration of £250,000 on completion of the sale, but have yet to receive any further amounts from the purchaser who are disputing the amounts. In addition, the purchaser is claiming that £165,000 of the initial consideration should be repaid.

The directors of Acorn (Synergie) UK Limited strongly reject the claim made by the purchaser and group management, along with their legal representatives, will be aggressively pursuing an outcome which is satisfactory to the group

At the balance sheet date, £387,453 therefore remains included within other debtors, which is the full amount receivable from the purchasers and which the directors believe will be ultimately recovered. Similarly, no provision has been made in the financial statements for any repayment of the initial consideration received.

#### Financial instruments

#### Liquidity risk

The group manages its cash and borrowing requirements centrally to maximise interest income and minimise interest expense, whilst ensuring that the group has sufficient liquid resources to meet the operating needs of its businesses

#### Interest rate borrowings

The group is exposed to cash flow interest rate risk on floating rate deposits, bank overdrafts and loans

#### Credit risk

Investments of cash surpluses and borrowings are made through banks and companies which must fulfil credit rating criteria approved by the group. All customers who wish to trade on credit terms are subject to credit verification procedures. Receivable balances are monitored on an ongoing basis and provision is made for doubtful debts where necessary.

#### Qualifying third party indemnity provisions

The directors have no third party indemnity provisions in place

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2012

#### Provision of information to auditors

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company and the group's auditors in connection with preparing their report and to establish that the company and the group's auditors are aware of that information

#### **Auditors**

The auditors, Mazars LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

M J Southal Director

10-6-13

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ACORN (SYNERGIE) UK LIMITED

We have audited the financial statements of Acorn (Synergie) UK Limited for the year ended 31 December 2012 which comprise the group Profit and Loss Account, the group and company Balance Sheets, the group Consolidated Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors. This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc org uk/auditscopeukprivate

#### Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2012 and of the group's loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on the other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ACORN (SYNERGIE) UK LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Martin Rogers (Senior Statutory Auditor)

11 June 2013

for and on behalf of Mazars LLP

Chartered Accountants and Statutory Auditor

Cartwright House Tottle Road Nottingham NG2 1RT

Date

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012 £	2011 £
Turnover	1,2		
Continuing operations		88,653,158	92,583,885
Discontinued operations		257,766	1,213,802
		88,910,924	93,797,687
Cost of sales	4	(76,699,414)	(80,239,187)
Gross profit	5	12,211,510	13,558,500
Administrative expenses	4	(12,124,074)	(11,755,804)
Other operating income	3,4	65,643	176,727
Operating profit	5		
Continuing operations		141,106	2,158,728
Discontinued operations		11,973	(179,305)
		153,079	1,979,423
Profit on disposal of investments		122,023	-
Interest receivable and similar income	9	3,283	4,080
Interest payable and similar charges	10	(339,472)	(475,507)
(Loss)/profit on ordinary activities before taxation		(61,087)	1,507,996
Tax on (loss)/profit on ordinary activities	11	(151,251)	(597,473)
(Loss)/profit on ordinary activities after taxation	21	(212,338)	910,523
Minority interests		570	6,866
(Loss)/profit for the financial year	21	(211,768)	917,389

There were no recognised gains and losses for 2012 or 2011 other than those included in the Profit and Loss Account

There are no material differences between the (loss)/profit on ordinary activities before taxation and the retained loss for the financial year stated above and their historical cost equivalents

The notes on pages 10 to 26 form part of these financial statements

Registered number 3358220

## CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2012

	Note	£	2012 £	£	2011 £
Fixed assets					
Intangible assets	12		9,152,488		10,003,442
Tangible assets	14		618,026		678,237
Investments	15		31,000		31,000
			9,801,514		10,712,679
Current assets					
Debtors	16	20,721,187		22,221,113	
Cash at bank		10,837		3,113	
		20,732,024		22,224,226	
Creditors amounts falling due within one year	17	(13,088,547)		(15,324,276)	
Net current assets			7,643,477	<del>-</del>	6,899,950
Total assets less current liabilities			17,444,991		17,612,629
Creditors. amounts falling due after more than one year	18		(14,598,201)		(14,500,000)
Provisions for liabilities					
Deferred tax	19		-		(10,000)
Net assets			2,846,790		3,102,629
Capital and reserves					
Called up share capital	20		<b>6</b> 75		675
Share premium account	21		955,191		955,191
Capital redemption reserve	21		350		350
Profit and loss account	21		1,846,287		2,101,555
Shareholders' funds	22		2,802,503		3,057,771
Minority interests	24		44,287		44,858
			2,846,790		3,102,629

The notes on pages 10 to 26 form part of these financial statements

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

10-6-13

M J Southall Director

Registered number 3358220

## COMPANY BALANCE SHEET AS AT 31 DECEMBER 2012

	Note	£	2012 £	£	2011 £
Fixed assets					
Investments	15		14,986,689		14,986,764
Current assets					
Debtors	15	406,310		257,284	
Creditors: amounts falling due within one year	17	(2,268,201)		(2,456,121)	
Net current liabilities			(1,861,891)		(2,198,837)
Total assets less current liabilities			13,124,798		12,787,927
Creditors: amounts falling due after more than one year	18		(11,000,000)		(11,000,000)
Net assets			2,124,798		1,787,927
Capital and Reserves					
Called up share capital	20		675		675
Share premium account	21		955, 191		955,191
Capital redemption reserve	21		350		350
Profit and loss account	21		1,168,582		831,711
Shareholders' funds	22		2,124,798		1,787,927

The notes on pages 10 to 26 form part of these financial statements

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

10-6-13

M J Southall Director

## CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012 £	2011 £
Net cash flow from operating activities	25	999,941	2,127,443
Returns on investments and servicing of finance	26	(336,190)	(471,427)
Taxation		(617,000)	(594,754)
Capital expenditure and financial investment	26	(78,148)	(974,112)
Dividends paid to minority interests		(43,500)	(50,000)
Cash (outflow)/inflow before financing		(74,897)	37,150
Financing	26	98,201	-
Increase in cash in the year		23,304	37,150

## RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT FOR THE YEAR ENDED 31 DECEMBER 2012

	2012 £	2011 £
Increase in cash in the year	23,304	37,150
Cash inflow from increase in debt and lease financing	(98,201)	
Movement in net debt in the year	(74,897)	37,150
Net debt at 1 January 2012	(14,516,168)	(14,553,318)
Net debt at 31 December 2012	(14,591,065)	(14,516,168)

The notes on pages 10 to 26 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 1. Accounting Policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### 1.2 Basis of consolidation

The financial statements consolidate the accounts of Acorn (Synergie) UK Limited and all of its subsidiary undertakings ('subsidiaries')

The results of subsidiaries acquired during the year are included from the effective date of acquisition

The results of subsidiaries sold are included up to the effective date of disposal

#### 1.3 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts

#### 1.4 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the Profit and Loss Account over its estimated economic life.

#### 1 5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Freehold property Motor vehicles Fixtures & fittings 2% straight line20% straight line

- 20% straight line

#### 1.6 Investments

(i) Subsidiary undertakings

Investments in subsidiaries are valued at cost less provision for impairment

(ii) Other investments

Investments held as fixed assets are shown at cost less provision for impairment

#### 1.7 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and Loss Account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 1. Accounting Policies (continued)

#### 1.8 Operating leases

Rentals under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term

#### 1.9 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

#### 1.10 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and Loss Account

#### 1.11 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year

#### 2. Turnover

All turnover arose within the United Kingdom except £231,868 (2011 £109,500) which arose within Australia

The whole of the turnover and profit before taxation is attributable to recruitment agency, supplier of temporary labour and provision of training services

#### 3. Other operating income

	2012 £	2011 £
Other operating income Net rents receivable	57,743 7,900	169,244 7,483
	65,643	176,727

4.	Analysis of operating profit				
		Continuing £	2012 Discontinued £	Continuing £	2011 Discontinued £
	Turnover Cost of sales	88,653,158 (76,523,468)	257,766 (175,946)	92,583,885 (79,304,353)	1,213,802 (934,834)
	Gross profit Administrative expenses Other operating income	12,129,690 (12,054,227) 65,643	81,820 (69,847)	13,279,532 (11,297,531) 176,727	278,968 (458,273)
		141,106	11,973	2,158,728	(179,305)
5.	Operating profit The operating profit is stated after charging	g			
				2012 £	2011 £
	Amortisation - intangible fixed assets Depreciation of tangible fixed assets			790,266	789,412
	- owned by the group Operating lease rentals			352,976	404,521
	- plant and machinery - other operating leases Difference on foreign exchange		_	40,445 679,012 (1,429)	49,468 749,829 -
6.	Auditors' remuneration				
				2012 £	2011 £
	Fees payable to the group's auditor for the subsidiaries annual accounts Fees payable to the company's auditor an respect of	_	•	37,000	36,000
	Taxation compliance services All assurance services not included	above	<u></u>	6,950	6,750

contribution pension schemes  The highest paid director received remuneration of £312,661 (2011 - £210,141)	7.	Staff costs		
Wages and salaries   6,256,987   6,604,590		Staff costs, including directors' remuneration, were as follows		
Social security costs Other pension costs  Social security costs Other pension costs  Social security costs Other pension costs  Social security 34,609  Social security 34,600  Social security 34,601  Social security 34,601  Social security 34,601  Social security 34,601  Social security 3				
The average monthly number of employees, including the directors, during the year was as follows  2012 2011 No. No. Sales and administration 243 243  8. Directors' remuneration  2012 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2011 £ 2		Social security costs	622,216	680,367
Sales and administration  Sales and administ			6,913,812	7,322,677
8. Directors' remuneration  2012 2011 £ Emoluments  312,661 210,141  Company pension contributions to defined contribution pension schemes  3,400 10,200  During the year retirement benefits were accruing to 1 director (2011 - 1) in respect of defined contribution pension schemes  The highest paid director received remuneration of £312,661 (2011 - £210,141)  The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £3,400 (2011 - £10,200)  9. Interest receivable  2012 2011 £ Elinterest receivable from group companies  1,170 - Other interest receivable  2,113 4,080		The average monthly number of employees, including the directors, of	luring the year was a	s follows
Emoluments  Emoluments  2012 2011 £ £ £ £ Emoluments  312,661  Company pension contributions to defined contribution pension schemes  3,400  During the year retirement benefits were accruing to 1 director (2011 - 1) in respect of defined contribution pension schemes The highest paid director received remuneration of £312,661 (2011 - £210,141)  The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £3,400 (2011 - £10,200)  9. Interest receivable  2012 2011 £ £ £ Interest receivable from group companies  1,170 - Other interest receivable  2,113 4,080		Sales and administration	No.	No.
Emoluments  Emoluments  2012 2011 £ £ £ £ Emoluments  312,661  Company pension contributions to defined contribution pension schemes  3,400  During the year retirement benefits were accruing to 1 director (2011 - 1) in respect of defined contribution pension schemes The highest paid director received remuneration of £312,661 (2011 - £210,141)  The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £3,400 (2011 - £10,200)  9. Interest receivable  2012 2011 £ £ £ Interest receivable from group companies  1,170 - Other interest receivable  2,113 4,080				<del></del>
Emoluments  210,141  Company pension contributions to defined contribution pension schemes  3,400  During the year retirement benefits were accruing to 1 director (2011 - 1) in respect of defined contribution pension schemes  The highest paid director received remuneration of £312,661 (2011 - £210,141)  The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £3,400 (2011 - £10,200)  Interest receivable  2012  2011  £  £  Interest receivable from group companies  1,170  - Other interest receivable  2,113  4,080	8.	Directors' remuneration	0040	0044
Company pension contributions to defined contribution pension schemes  During the year retirement benefits were accruing to 1 director (2011 - 1) in respect of defined contribution pension schemes The highest paid director received remuneration of £312,661 (2011 - £210,141)  The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £3,400 (2011 - £10,200)  9. Interest receivable  2012 2011 £ £  Interest receivable from group companies  1,170 -  Cher interest receivable  2,113 4,080				
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contribution pension schemes The highest paid director received remuneration of £312,661 (2011 - £210,141)  The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £3,400 (2011 - £10,200)  9. Interest receivable  2012 2011 £ £ Interest receivable from group companies 0,1,170 - Other interest receivable 2,113 4,080			3,400	10,200
highest paid director amounted to £3,400 (2011 - £10,200)  9. Interest receivable  2012 2011 £ £ Interest receivable from group companies Other interest receivable  2,113 4,080		contribution pension schemes		pect of defined
2012   2011   £   £			on pension scheme i	n respect of the
Interest receivable from group companies         1,170         -           Other interest receivable         2,113         4,080	9.	Interest receivable		
Other interest receivable 2,113 4,080				
3,283 4,080				- 4,080
			3,283	4,080

2012 £ 163 201,059	<b>2011</b> £ 4
163 201,059	4
201,059	•
	318,468
138,250	157,035
339,472	475,507
2012	2011
£	£
161,251	597,473
(10,000)	
151,251	597,473
standard rate of co	rporation tax in
2012 £	2011 £
(61,087)	1,507,996
<del></del>	
(14,966)	399,619
16,380	16,852
166 160	190,318
	(4,654)
12,800	(4,662)
(0.040)	( ., 00-2 /
(6.849)	
(6,849) (29,896)	-
(6,849) (29,896) 17,505	-
	2012 £  161,251  (10,000)  151,251  standard rate of co  2012 £ (61,087)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 11. Taxation (continued)

#### Factors that may affect future tax charges

There were no factors that may affect future tax charges

#### 12. Intangible fixed assets

Group	Goodwill £
Cost	
At 1 January 2012 Earn-out adjustment	15,046,466 (60,688)
At 31 December 2012	14,985,778
Amortisation	
At 1 January 2012 Charge for the year	5,043,024 790,266
At 31 December 2012	5,833,290
Net book value	
At 31 December 2012	9,152,488
At 31 December 2011	10,003,442

Goodwill arising on acquisitions is being amortised over 5 years. In the opinion of the directors, this represents a prudent estimate of the period over which the group will derive economic benefit from the trade and assets acquired.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 13. Disposals

On 28 May 2012, Acorn (Synergie) UK Limited sold 100% of the shareholding in Rail Safety Solutions Limited to a third party for, an initial consideration of £250,000, deferred consideration of £100,000, and an amount equivalent to working capital which management have estimated to be £225,000

#### Disposals

		£
Assets and liabilities sold Tangible fixed assets Debtors		62,000 390,977
Net assets sold	•	452,977
	-	
Proceeds - cash Proceeds - deferred	250,000 325,000	
_		575,000
Profit on disposal		122,023
The summarised profit and loss account for Rail Safety Solutions Ltd for the to the date of disposal was as follows	e period from 1	January 2012
Turnover		257,786
Operating profit	•	11,973
Profit before tax	•	518,357
Profit after tax	-	518,357
Profit after tax		518,3

	-	Freehold	Motor	Fixtures &	
	C	property	vehicles	fittings	Total
	Group	£	£	£	£
	Cost		<b>_</b>		
	At 1 January 2012	99,402	941,310	420,120	1,460,832
	Additions Disposals	(26,664)	271,935 (582,093)	136,559 (236,277)	408,494 (845,034)
	Relating to discontinued	(20,004)	(562,095)	(230,277)	(645,054)
	operations	-	(10,000)	(88,000)	(98,000)
	At 31 December 2012	72,738	621,152	232,402	926,292
	— Depreciation				
	At 1 January 2012	50,359	597,202	135,034	782,595
	Charge for the year	18,658	192,893	141,425	352,976
	On disposals	(26,664)	(528,364)	(236,277)	(791,305)
	Relating to discontinued	(, ,	<b>(</b> ,,	, , ,	` ' '
	operations	-	(9,000)	(27,000)	(36,000)
	At 31 December 2012	42,353	252,731	13,182	308,266
	Net book value		_		
	At 31 December 2012	30,385	368,421	219,220	618,026
	At 31 December 2011	49,043	344,108	285,086	678,237
15.	Fixed asset investments				
					Unlisted investments
	Group				£
	Cost or valuation				
	At 1 January 2012 and 31 December 2012				31,000
	Net book value				
	At 31 December 2012				31,000
	At 31 December 2011				31,000

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 15. Fixed asset investments (continued)

Company	Investments in subsidiary companies £
Cost or valuation	
At 1 January 2012 Disposals	14,986,764 (75)
At 31 December 2012	14,986,689
Net book value	
At 31 December 2012	14,986,689
At 31 December 2011	14,986,764

Details of the principal subsidiaries can be found under note number 33

#### 16 Debtors

	<u> </u>	Group		Company
	2012 £	2011 £	2012 £	2011 £
Trade debtors	18,108,216	19,910,456	-	-
Corporation tax	282,015	39,104	18,857	39,104
Other debtors	579,918	308,216	387,453	218,180
Prepayments and accrued income	1,751,038	1,963,337	· <b>-</b>	•
	20,721,187	22,221,113	406,310	257,284
	=			<del></del>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

## 17. Creditors. Amounts falling due within one year

		Group		Company
	2012 £	2011 £	2012 £	2011 £
Bank loans and overdrafts	3,701	19,281	-	-
Trade creditors	521,217	834,214	-	-
Amounts owed to group undertakings	-	-	2,115,593	2,214,364
Corporation tax	55,777	268,615	-	-
Social security and other taxes	3,797,977	4,495,079	-	-
Other creditors	7,642,218	8,165,790	-	-
Accruals and deferred income	1,067,657	1,541,297	152,608	241,757
	13,088,547	15,324,276	2,268,201	2,456,121

Bank loans and overdrafts are secured by a fixed and floating charge over the assets of the group

Other creditors includes an invoice discounting loan amounting to £6,685,835 which is secured on the debts to which it relates

## 18. Creditors: Amounts falling due after more than one year

	<u></u>	Group		Company
	2012 £	2011 £	2012 £	2011 £
Amounts due to parent undertaking Net obligations under finance leases	14,583,532	14,500,000	11,000,000	11,000,000
and hire purchase contracts	14,669			<u>-</u>
	14,598,201	14,500,000	11,000,000	11,000,000
Included within the above are amounts fa	illing due as follov	vs		
		Group		Company
	2012 £	2011 £	2012 £	2011 £
Between two and five years	-	~	~	-
Other loans	83,532			-
Over five years				
Other loans	14,500,000	14,500,000	11,000,000	11,000,000

18	Creditors: Amounts falling due after more than o	ne year (continu	led)		
	Creditors include amounts not wholly rep	ayable within 5 ye	ears as follows		
			Group		Company
		2012 £	2011 £	2012 £	2011 £
	Repayable other than by instalments	14,500,000	14,500,000	11,000,000	11,000,000
	The amount due to parent undertaking unsecured, has no set repayment date a				Synergie SA, is
	Obligations under finance lease and hir relate to	e purchase conti	racts are secure	ed on the assets	to which they
	Obligations under finance leases and hire	e purchase contra	acts, included ab	ove, are payable	as follows
			Group		Company
		2012 £	2011 £	2012	2011
	Between one and five years	14,669	- -	£ -	£ -
19.	Deferred taxation				
			Group		Company
		2012 £	2011 £	2012 £	2011 £
	At beginning of year (Released during)/charge for the year	10,000 (10,000)	10,000 -	- -	-
	At end of year	-	10,000	-	-
	The provision for deferred taxation is ma	de up as follows			
			Group		Company
		2012 £	2011 £	2012 £	2011 £
	Accelerated capital allowances	_	10,000		

At 1 January 2012 Profit for the year

At 31 December 2012

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

20.	Share capital		2012	2011
	Allotted, called up and fully paid 675 Ordinary shares of £1 each		£ 675	675
21.	Reserves	Share premium account	Capital redemption reserve	Profit and loss account
	Group At 1 January 2012 Loss for the year Dividends Equity capital	£ 955,191	£ 350	£ 2,101,555 (211,768) (43,500)
	At 31 December 2012	955,191	350	1,846,287
	Company	Share premium account £	Capital redemption reserve £	Profit and loss account £

831,711 336,871

1,168,582

350

350

955,191

955,191

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

22.	Reconciliation of movement in shareholders' funds					
	Group	2012 £	2011 £			
	Opening shareholders' funds (Loss)/profit for the year Dividends (Note 23)	3,057,771 (211,768) (43,500)	2,190,382 917,389 (50,000)			
	Closing shareholders' funds	2,802,503	3,057,771			
	Company	2012 £	2011 £			
	Opening shareholders' funds Profit / (loss) for the year	1,787,927 336,871	1,535,585 252,342			

The company has taken advantage of the exemption contained within section 408 of the Companies Act 2006 not to present its own Profit and Loss Account

2,124,798

1,787,927

The profit for the year dealt with in the accounts of the company was £336,871 (2011 - £252,342)

#### 23. Dividends

Closing shareholders' funds

	2012 £	2011 £
Dividends paid to minority interests	43,500	50,000

#### 24. Minority interests

The minority interest relates to a shareholding of 30% in Acorn Learning Solutions Limited, subsidiary of Acorn (Synergie) UK Limited

25.	Net cash flow from operating activities				
		Continuing £	Discontinued £	2012 Total £	2011 £
	Operating profit Amortisation of intangible fixed assets Depreciation of tangible fixed assets	141,106 790,266 344,976	11,973 8,000	153,079 790,266 352,976	1,979,423 789,412 404,521
	Profit on disposal of tangible fixed assets Decrease/(increase) in debtors Decrease in creditors	(31,906) 1,297,906 (1,260,022)	- 444,931 (747,289)	(31,906) 1,742,837 (2,007,311)	(26,624) (16,109) (1,003,180)
	Net cash inflow from continuing operating activities	1,282,326			
	Net cash outflow in respect of discontinued activities		(282,385)		
	Net cash inflow from operating activities			999,941	2,127,443
26.	Analysis of cash flows for headings net	ted in cash fic	ow statement		
				2012 £	2011 £
	Returns on investments and servicing of	of finance			
	Interest received Interest paid			3,283 (339,473)	4,080 (475,507)
	Net cash outflow from returns on invest of finance	tments and se	ervicing	(336,190)	(471,427)
				2012 £	2011 £
	Capital expenditure and financial invest	tment			
	Intangible fixed asset earnout Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of tangible fixed assets Sale of subsidiary			60,688 - (408,494) 147,635 122,023	(759,611) (276,308) 61,807
	Net cash outflow from capital expenditu	ıre		(78,148)	(974,112)

26.	Analysis of cash flows for heading	gs netted in cash	flow statement (c	continued)	
				2012 £	2011 £
	Financing				
	Movement on other loans			83,532	-
	New finance leases			14,669	-
	Net cash inflow from financing		=	98,201	-
27.	Analysis of changes in net debt				
				Other	
		1 January 2012	Cash flow	non-cash changes	31 December 2012
		£	£	£	£
	Cash at bank and in hand	3,113	7,724	-	10,837
	Bank overdraft	(19,281)	15,580	-	(3,701)
		(16,168)	23,304		7,136
	Debts falling due after more than				
	one year	(14,500,000)	(98,201)		(14,598,201)
	Net debt	(14,516,168)	(74,897)		(14,591,065)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 28. Contingent liabilities

During the year, Acorn (Synergie) UK Limited sold its 100% shareholding in Rail Safety Solutions Limited to a third party for an initial consideration of £250,000, plus deferred and other consideration receivable of £387,453. The group received the initial consideration of £250,000 on completion of the sale, but have yet to receive any further amounts from the purchaser who are disputing the amounts. In addition, the purchaser is claiming that £165,000 of the initial consideration should be repaid.

The directors of Acorn (Synergie) UK Limited strongly reject the claim made by the purchaser and group management, along with their legal representatives, will be aggressively pursuing an outcome which is satisfactory to the group

At the balance sheet date, £387,453 therefore remains included within other debtors, which is the full amount receivable from the purchasers and which the directors believe will be ultimately recovered Similarly, no provision has been made in the financial statements for any repayment of the initial consideration received

#### 29 Pension commitments

The group operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £34,609 (2011 - £37,720). Contributions totalling £Nil (2011 - £Nil) were payable to the fund at the balance sheet date and are included in creditors.

#### 30. Operating lease commitments

At 31 December 2012 the group had annual commitments under non-cancellable operating leases as follows

	Land and buildings		Other	
	2012	2011	2012	2011
Group	£	£	£	£
Expiry date:				
Within 1 year	19,935	92,274	453	4,905
Between 1 and 5 years	179,300	99,132	5,920	-
After more than 5 years	285,000	318,000	-	-

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 31 Related party transactions

The company has taken advantage of the exemption under FRS 8 "Related Party Disclosures" not to disclose related party transactions with subsidiary undertakings 100% owned whose voting rights are controlled within the group

Included within creditors is a loan amounting to £14,500,000 (2011 - £14,500,000) due to Synergie SA, the immediate parent company. Interest totalling £201,059 (2011 - £318,468) is payable on the loan for the year ended 31 December 2012.

Other debtors includes a balance of £9,564 (2011 - £21,995) due from M Southall who is a director of Acorn (Synergie) UK Limited Creditors include a balance of £82,042 (2011 £Nil) payable to M Southall in relation to backdated salary

An unlimited multilateral company cross guarantee relationship exists between Acorn Recruitment Limited, Acorn (Synergie) UK Limited, Concept Staffing Limited, Acorn Global Recruitment Limited, Exxell Limited and Acorn Learning Solutions Limited

The following relate to transactions made by the group during the year with entities of which M Southall, a director of Acorn (Synergie) UK Limited, is a director (except for Celtic Springs Management Limited) Andrew Tugwell who is a director of Celtic Springs Management Limited is also a director of Acorn Recruitment Limited, a subsidiary of Acorn (Synergie) UK Limited

None of the amounts have been included within the provision for doubtful debts at the balance sheet date nor written off to the profit and loss account in the current period

	Sales £	Purchases £	Debtors £	Creditors £
Denemoor Developments Limited	-	-	15,987	-
Isca Property Holdings Limited	=	338,021	-	-
Celtic Springs Management Limited	-	-	-	247

#### 32. Controlling party

The ultimate controlling party is Synergie (SA) a company incorporated in France, who own 70% of the company's issued share capital

#### 33. Principal subsidiaries

Company name	Country	Percentage Shareholding	Description
Acorn Recruitment Limited	England & Wales	100%	Recruitment Agency
Acorn Learning Solutions Limited	England & Wales	70%	Educational training and support
Acorn Global Recruitment Limited (formerly Advance Personnel Limited)	England & Wales	100%	Recruitment Agency
Concept Staffing Limited	England & Wales	100%	Recruitment Agency
Exxell Limited	England & Wales	90%	Recruitment Agency
Acorn Global Recruitment PTY	Australia	95%	Recruitment Agency