# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE PERIOD 30TH MARCH 1997 TO 28TH MARCH 1998 FOR

ESSEX RETAIL PACKERS LIMITED

A40 \*AD24YDCG\* 266 COMPANIES HOUSE 27/01/99

# INDEX TO THE FINANCIAL STATEMENTS for the Period 30th March 1997 to 28th March 1998

	Page
Company Information	1
Report of the Directors	2
Report of the Auditors	3
Profit and Loss Account	4
Balance Sheet	5
Notes to the Financial Statements	6
Trading and Profit and Loss Account	12

## COMPANY INFORMATION for the Period 30th March 1997 to 28th March 1998

DIRECTORS:

T Johnson B Stacey P G Warburton S C Crosby

**SECRETARY:** 

I D Woods

**REGISTERED OFFICE:** 

Talgarrek House

Victoria Business Park

Roche St. Austell Cornwall PL26 8LX

**REGISTERED NUMBER:** 

3287609 (England and Wales)

**AUDITORS:** 

Kidsons Impey
Registered Auditors
Chartered Accountants
Spectrum House
20-26 Curistor Road
London EC4A 1HY

#### REPORT OF THE DIRECTORS

for the Period 30th March 1997 to 28th March 1998

The directors present their report with the financial statements of the company for the period 30th March 1997 to 28th March 1998.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the period under review was that of meat packaging and wholesaling.

#### REVIEW OF BUSINESS

The results for the period and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

No dividends will be distributed for the period ended 28th March 1998.

#### DIRECTORS

The directors during the period under review were:

T Johnson

**B** Stacey

P G Warburton

S C Crosby

The directors holding office at 28th March 1998 did not hold any beneficial interest in the issued share capital of the company at 30th March 1997 or 28th March 1998.

#### YEAR 2000 COSTS

The directors have made an assessment of the risks and uncertainties associated with the year 2000 problem. The company's computers are being reviewed and upgraded where necessary. The costs have not been quantified.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

The auditors, Kidsons Impey, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

D Woods - SECRETARY

Dated: 21st January 1999

# REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF ESSEX RETAIL PACKERS LIMITED

We have audited the financial statements on pages four to eleven which have been prepared under the historical cost convention and the accounting policies set out on page six.

#### Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 28th March 1998 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Kidsons Impey

Registered Auditors Chartered Accountants

Spectrum House

20-26 Curistor Road

London EC4A 1HY

Dated: 21st January 1999

## PROFIT AND LOSS ACCOUNT for the Period 30th March 1997 to 28th March 1998

		Peri 30.3.97 to		Perio 4.12.96 to	
	Notes	£	£	£	£
TURNOVER	2		23,307,676		3,854,685
Cost of sales			21,308,359		3,566,671
GROSS PROFIT			1,999,317		288,014
Distribution costs Administrative expenses		595,536 750,638		99,914 120,597	
			1,346,174	<del></del>	220,511
OPERATING PROFIT	4		653,143		67,503
Interest receivable and similar income	5		12,565		-
			665,708		67,503
Interest payable and similar charges	6		4,714		
PROFIT ON ORDINARY ACTIVE BEFORE TAXATION	ITIES		660,994		67,503
Tax on profit on ordinary activities	7		205,000		15,000
PROFIT FOR THE FINANCIAL I AFTER TAXATION	PERIOD		455,994		52,503
Retained profit brought forward			52,503		-
RETAINED PROFIT CARRIED F	ORWARD		£508,497	•	£52,503
				;	

# **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current or previous periods.

# TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current or previous periods.

## BALANCE SHEET 28th March 1998

		28.3.9	98	29,3.9	7
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	8		608,112		526,243
CURRENT ASSETS:					
Stocks	9	97,000		116,153	
Debtors	10	890,530		859,665	
Cash at bank and in hand		419,438		768,807	
		1,406,968		1,744,625	
CREDITORS: Amounts falling					
due within one year	11	1,494,845		2,218,364	
NET CURRENT LIABILITIES:			(87,877)		(473,739)
TOTAL ASSETS LESS CURRENT					
LIABILITIES:			520,235		52,504
CREDITORS: Amounts falling					
due after more than one year	12		11,737		
			£508,498		£52,504
CAPITAL AND RESERVES:					
Called up share capital	14		1		1
Profit and loss account			508,497		52,503
Shareholders' funds	18		£508,498		£52,504

# ON BEHALF OF THE BOARD:

T Johnson - DIRECTOR &

Approved by the Board on 21st January 1999

# NOTES TO THE FINANCIAL STATEMENTS for the Period 30th March 1997 to 28th March 1998

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant and machinery

- 20% on cost

Fixtures and fittings

- 20% on cost

Motor vehicles

- 20% on cost

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### **Deferred taxation**

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

## Financial Reporting Standard Number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the company's holding company prepares a group cash flow statement.

#### 2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

#### 3. STAFF COSTS

	Period	Period
	30.3.97	4.12.96
	to	to
	28.3.98	29.3.97
	£	£
Wages and salaries	1,689,944	272,349
Social security costs	147,738	18,064
	1,837,682	290,413

# NOTES TO THE FINANCIAL STATEMENTS for the Period 30th March 1997 to 28th March 1998

# 3. STAFF COSTS - continued

	The average monthly number of employees during the period was as follows:		
	The average monday number of employees during the period was as follows.	Period	Period
		30.3.97	4.12.96
		to	to
		28.3.98	29.3.97
	Management and administration	4	4
	Production and sales	126	116
		120	120
		130	120
4.	OPERATING PROFIT		
	The operating profit is stated after charging:		
		Period	Period
		30.3.97	4.12.96
		to	to
		28.3.98 £	29.3.97 £
	Depreciation - owned assets	119,391	14,096
	Depreciation - assets on hire purchase contracts	11,986	3,995
	Auditors' remuneration	20,000	3,000
		<del></del>	
	Directors' emoluments	-	-
		=	=
5.	INTEREST RECEIVABLE AND SIMILAR INCOME	==	=
5.	INTEREST RECEIVABLE AND SIMILAR INCOME	== Period	= Period
5.	INTEREST RECEIVABLE AND SIMILAR INCOME	Period 30.3.97	Period 4.12.96
5.	INTEREST RECEIVABLE AND SIMILAR INCOME	Period 30.3.97 to	4.12.96 to
5.	INTEREST RECEIVABLE AND SIMILAR INCOME	Period 30.3.97 to 28.3.98	4.12.96 to 29.3.97
5.	INTEREST RECEIVABLE AND SIMILAR INCOME  Deposit account interest	Period 30.3.97 to	4.12.96 to
5.		Period 30.3.97 to 28.3.98 £	4.12.96 to 29.3.97
	Deposit account interest	Period 30.3.97 to 28.3.98 £	4.12.96 to 29.3.97
<ol> <li>5.</li> <li>6.</li> </ol>		Period 30.3.97 to 28.3.98 £	4.12.96 to 29.3.97
	Deposit account interest	Period 30.3.97 to 28.3.98 £ 12,565 Period 30.3.97	4.12.96 to 29.3.97 £ ———————————————————————————————————
	Deposit account interest	Period 30.3.97 to 28.3.98 £ 12,565 Period 30.3.97 to	4.12.96 to 29.3.97 £ ———————————————————————————————————
	Deposit account interest	Period 30.3.97 to 28.3.98 £ 12,565 Period 30.3.97 to 28.3.98	4.12.96 to 29.3.97 £ Period 4.12.96 to 29.3.97
	Deposit account interest  INTEREST PAYABLE AND SIMILAR CHARGES  Bank interest	Period 30.3.97 to 28.3.98 £ 12,565 Period 30.3.97 to 28.3.98 £	4.12.96 to 29.3.97 £ ———————————————————————————————————
	Deposit account interest  INTEREST PAYABLE AND SIMILAR CHARGES	Period 30.3.97 to 28.3.98 £ 12,565 Period 30.3.97 to 28.3.98	4.12.96 to 29.3.97 £ Period 4.12.96 to 29.3.97
	Deposit account interest  INTEREST PAYABLE AND SIMILAR CHARGES  Bank interest	Period 30.3.97 to 28.3.98 £ 12,565 Period 30.3.97 to 28.3.98 £ 1,971 2,743	4.12.96 to 29.3.97 £ Period 4.12.96 to 29.3.97
	Deposit account interest  INTEREST PAYABLE AND SIMILAR CHARGES  Bank interest	Period 30.3.97 to 28.3.98 £ 12,565 Period 30.3.97 to 28.3.98 £ 1,971	4.12.96 to 29.3.97 £ Period 4.12.96 to 29.3.97

# NOTES TO THE FINANCIAL STATEMENTS for the Period 30th March 1997 to 28th March 1998

# 7. TAXATION

	The tax charge on t	he profit on	ordinary	activities for	the period	i was as follows:
--	---------------------	--------------	----------	----------------	------------	-------------------

	Period	Period
	30.3.97	4.12,96
	to	to
	28.3.98	29.3.97
	£	£
UK Corporation Tax	205,000	15,000
	*****	

UK Corporation Tax has been charged at 31% (1997 - 33%).

# 8. TANGIBLE FIXED ASSETS

	Plant and machinery	Fixtures and fittings	Motor vehicles	Totals
	£	£	£	£
COST:				
At 30th March 1997	442,513	101,821	-	544,334
Additions	198,647	8,297	6,302	213,246
At 28th March 1998	641,160	110,118	6,302	757,580
DEPRECIATION:		· · · · · · · · · · · · · · · · · · ·		
At 30th March 1997	14,736	3,355	•	18,091
Charge for period	109,264	21,831	282	131,377
At 28th March 1998	124,000	25,186	282	149,468
NET BOOK VALUE:				
At 28th March 1998	517,160	84,932	6,020	608,112
At 29th March 1997	427,777	98,466	•	526,243
			<del></del> ;	

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Plant and machinery
COST	£
COST: At 30th March 1997	
and 28th March 1998	59,930
DEPRECIATION:	
At 30th March 1997	3,995
Charge for period	11,986
At 28th March 1998	15,981
NET BOOK VALUE:	<del></del>
At 28th March 1998	43,949
At 29th March 1997	55,935

# NOTES TO THE FINANCIAL STATEMENTS for the Period 30th March 1997 to 28th March 1998

9.	STOCKS		
		28.3.98	29.3.97
	Raw materials - dry stocks	£ 41,000	£ 54,068
	Finished goods	56,000	62,085
			<del></del>
		97,000	116,153
10.	DEBTORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR		
		28.3.98	29.3.97
		£	£
	Trade debtors	671,933	579,453
	Prepayments & accrued income	218,597	280,212
		000.500	
		890,530	859,665 ————
11.	CREDITORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR		
		28.3.98	29.3.97
	TI'm and an artists	£	£
	Hire purchase contracts (see note 13)	17,028	
	Trade creditors	1,155,418	1,950,524
	Other creditors	1,121	1,750,524
	Due to group undertakings	•	100,000
	Social security & other taxes	51,243	32,164
	Taxation Accrued expenses	220,000	15,000
	Accided expenses	50,035	120,676
		1,494,845	2,218,364
12,	CREDITORS: AMOUNTS FALLING		
14.	DUE AFTER MORE THAN ONE YEAR		
		28.3.98	29.3.97
		£	£
	Hire purchase contracts		
	(see note 13)	11,737	-

# NOTES TO THE FINANCIAL STATEMENTS for the Period 30th March 1997 to 28th March 1998

# 13. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS

0220		TOROLLESS CONTRIC	15	28.3.98 £	29.3.97 £
Gross oblig	gations repayable:				
Within one	year			19,070	-
Between or	ne and five years			12,231	<del></del>
				31,301	-
	arges repayable:				
Within one				2,042	-
Between or	ne and five years			494	-
				2,536	
	ions repayable:				
Within one				17,028	-
Between or	ne and five years			11,737	-
				29.7/5	
				28,765	
CALLED	UP SHARE CAPITAI	L			
Authorised					
Number:	Class:		Nominal value:	28.3.98 £	29.3.97
100	Ordinary		£1	100	£ 100 ===
Allotted is	sued and fully paid:				
Number:	Class:		Nominal	28.3.98	29.3.97
			value:	££	£
1	Ordinary		£1	1	1
				=	=

## 15. ULTIMATE PARENT COMPANY

14.

Essex Retail Packers Limited is a wholly owned subsidiary of St Merryn Meat Limited, a company registered in England.

#### 16. OTHER FINANCIAL COMMITMENTS

The company is party with its holding company and fellow subsidiaries to cross guarantees in respect of bank borrowings.

### 17. RELATED PARTY DISCLOSURES

The ultimate controlling party is Mr T Johnson by virtue of his shareholding in St. Merryn Meat Limited and position as managing director of the company.

The company and its fellow subsidiaries are taking advantage of the exemption included in Financial Reporting Standard Number 8, not to disclose transactions between group companies.

# NOTES TO THE FINANCIAL STATEMENTS for the Period 30th March 1997 to 28th March 1998

# 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	28.3.98	29.3.97
Profit for the financial period Subscriber issue	£ 455,994 	£ 52,503 1
NET ADDITION TO SHAREHOLDERS' FUNDS Opening shareholders' funds	455,994 52,504	52,504
CLOSING SHAREHOLDERS' FUNDS	508,498	52,504
Equity interests	508,498	52,504