OXFORD PUBLISHING VENTURES LIMITED **GROUP** ANNUAL REPORT AND ACCOUNTS 1999

CRITCHLEYS

CHARTERED ACCOUNTANTS

Oxford

Registered number; 3278122

GROUP

ANNUAL REPORT AND ACCOUNTS 1999

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DIRECTORS AND ADVISORS

REGISTERED OFFICE

1 Des Roches Square

Witan Way

Witney

Oxon OX8 6BE

HEAD OFFICE

3 Newtec Place

Magdalen Road

Oxford OX4 1RE

COMPANY'S REGISTERED NUMBER

3278122

DIRECTORS AND SECRETARY

DIRECTORS

MRHJO'Regan

G P Lewis D M Phillips

SECRETARY

D M Phillips

ADVISORS

BANKERS

Barclays Bank plc

Oxford Corporate Group

P O Box 858 Oxford OX2 OXP

SOLICITORS

Brookstreet Des Roches

1 Des Roches Square

Witan Way Witney Oxon OX8 6BE

AUDITORS

Critchleys

Chartered Accountants

Boswell House 1-5 Broad Street

Oxford OX1 3AW

REPORT OF THE DIRECTORS

The directors present their report and the audited financial statements for the year ended 31 December 1999.

PRINCIPAL ACTIVITY

Oxford Publishing Ventures Group's principal business is the creation, production and publication of high quality books and journals in the biomedical sciences and in popular reference for international sale.

In addition, the group licences publication rights for its titles to UK and overseas publishers.

RESULTS AND BUSINESS REVIEW

Total sales grew by 24% to £2,041,732 (1998 £1,642,460) and there was a retained loss after minorities of £96,020 (1998 loss £31,568). How To Books sales increased. BIOS overall sales increased but sales to the trade were flat compared to last year. This, together with co-edition sales in BIOS forming a more significant proportion of overall sales, brought about a decline in overall group margin. The group continued to suffer substantial stock write-offs arising from pre-acquisition publishing decisions in both subsidiaries. In addition payment for BIOS sales made in 1998 to the Middle-East proved uncollectable and were written off.

BIOS signed an agreement with the International Society for Animal and Human Mycology to publish the society's journal *Medial Mycology* from February 2000. BIOS also launched internationally a new major undergraduate textbook Genomes and published the second edition of *Human Molecular Genetics*. How to Books continued to diversify though the successful launch of two major new series, *Pathways and Essentials*, and in the development of sales in the UK through non-traditional trade outlets.

Although the outcome for the year was not up to the directors' expectations, the businesses continued to diversify and to increase their penetration of their respective markets. In spite of current difficulties in UK book shop trade, the group's diverse activities encourage the directors to view the future with confidence.

DIVIDEND

The board does not propose payment of a dividend.

DIRECTORS

The directors of the company during the period and their interests in the shares of the company as recorded in the register of directors' interests were as follows:

	31 December 1999 Ordinary shares	31 December 1998 Ordinary shares
M R H J O'Regan	474	474
G P Lewis	120	120
D M Phillips	24	24

DIRECTORS' REPORT (continued)

Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group at the end of the financial year and of the profit or loss of the company and the group for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

Critchleys have offered themselves for re-appointment as auditors in accordance with Section 385 of the Companies Act 1985.

D M Phillips

Secretary

ON BEHALF OF THE BOARD

2 August 2000

AUDITORS' REPORT TO THE MEMBERS OF OXFORD PUBLISHING VENTURES LIMITED

We have audited the financial statements on pages 4 to 17 which have been prepared under the historical cost convention and the accounting policies set out on pages 4 to 5.

Respective responsibilities of directors and auditors

As described on page 2, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error or other irregularity. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 December 1999 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Oxford 3 August 2000 Critchleys
Chartered Accountants
Registered Auditors

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PRINCIPAL ACCOUNTING POLICIES

Basis of preparation

The financial information contained in this report has been prepared in accordance with Accounting Standards currently applicable in the United Kingdom. The principal accounting policies which have been consistently applied in preparing the financial statements of the group are set out below.

Accounting convention

The financial statements have been prepared under the historical cost accounting rules.

Basis of consolidation

The Group financial statements consolidate the financial statements of the company and all its subsidiary undertakings, made up to 31 December each year.

The results of the subsidiary undertakings acquired in the year are included in the consolidated profit and loss account from the date of acquiring control. Goodwill arising on consolidation represents the excess of the fair value of the consideration over the fair value of the identifiable assets and liabilities acquired and in 1997 was written off against the profit and loss reserve on acquisition.

In the company's accounts, the investments are stated at cost. Only dividends received and receivable are credited to the company's profit and loss account.

No profit and loss account is prepared for the company, as allowed by section 230 of the Companies Act 1985.

Turnover

Turnover comprises the invoice value, excluding value added tax, of goods and services supplied by the group.

Tangible fixed assets

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets by equal instalments over their estimated useful lives as follows:

Computer, other office equipment and furniture Motor vehicles

25-50% straight line 33% straight line

Shares in subsidiary undertakings

Shares in subsidiary undertakings are stated at cost, less provision for any permanent diminution in their value.

Stock and work in progress

Stocks are valued at the lower of cost and net realisable value after making due allowance for any obsolete or slow moving items. In the case of work in progress, cost comprises actual production costs. The initial costs developing books are also included as work in progress.

PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Foreign currencies

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. All exchange differences are dealt with through the profit and loss account.

Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

Goodwill

Goodwill represents the difference between the fair value of the consideration paid on acquisition of a journal title and the fair value of its separable net assets at the date of acquisition. Goodwill is amortised over its expected useful life of 10 years.

Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

Rentals paid under operating leases are charged to income as incurred.

GROUP PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1999

	Note	1999 £	1998 £
Turnover	1	2,041,732	1,642,460
Cost of sales		(615,441)	(434,076)
Gross profit		1,426,291	1,208,384
Operating expenses		(1,528,699)	(1,265,449)
Other operating income	2	-	25,000
Operating loss	3	(102,408)	(32,065)
Interest payable and similar charges	4	(27,959)	(23,680)
Loss on ordinary activities before taxation		(130,367)	(55,745)
Taxation	5	-	(137)
Loss for the financial year		(130,367)	(55,882)
Minority interests		34,347	24,314
Loss for the financial year attributable to equity shareholders	17	(96,020)	(31,568)

Movements in reserves are shown in the notes to the financial statements.

None of the company's activities were acquired or discontinued during 1999 or 1998.

There are no recognised gains and losses in 1999 or 1998 other than the profit for the year.

GROUP AND COMPANY BALANCE SHEET

AS AT 31 DECEMBER 1999

			1999		998
		Group	Company	Group	Company
	Note	£	£	£	£
Fixed assets					
Intangible	7	65,323	_	73,081	_
Tangible assets	8	21,543	_	29,925	-
Investments	9	-	1,541,418	•	1,441,418
		86,866	1,541,418	103,006	1,441,418
Current assets					
Stocks	10	501,616	_	480,659	-
Debtors	11	479,324	49,739	401,794	14,099
Cash at bank and in hand		118,989	118,943	66,336	50,073
		1,099,929	168,682	948,789	64,172
Creditors: amounts falling due					
within one year	12	(890,111)	(41,842)	(763,884)	(35,414)
Net current assets		209,818	126,840	184,905	28,758
Total assets less current liabilities		296,684	1,668,258	287,911	1,470,176
Creditors: amounts falling due after					
more than one year	13	(212,310)	(200,000)	(73,170)	-
Total assets less total liabilities		84,374	1,468,258	214,741	1,470,176
Capital and reserves					
Called up share capital	15	155	155	155	155
Share premium account	16	1,238,069	1,238,069	1,238,069	1,238,069
Profit and loss account	16	(1,192,209)	230,034	(1,096,189)	231,952
Total shareholders' funds	17	46,015	1,468,258	142,035	1,470,176
Minority interests	14	38,359	-	72,706	-
		84,374	1,468,258	214,741	1,470,176
		=		=	

The financial statements on pages 4 to 17 were approved by the board of directors on 2 August 2000 and signed to the board of directors on 2 August 2000 and

vi Phillips

G P Lewis

GROUP CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 1999

	1	1999	1998	
	£	£	£	£
Net cash (outflow)/inflow				
from operating activities (see Note a)		(156,533)		35,215
Returns on investments and servicing				
of finance				
Interest paid		(27,959)		(23,680)
Taxation				
Taxation paid		-		(9,739)
Capital expenditure and				
financial investment				
Purchase of tangible fixed assets	(952)		(14,894)	
Purchase of intangible fixed assets	(13,151)		(25,464)	
		(14,103)		(40,358)
		(198,595)		(38,562)
Financing				
Issue of share capital	_		103,000	
Repayment of loans	(31,250)		(43,750)	
Loan advances	200,000		- (4.535)	
Capital element of finance lease rentals	(5,885)	162 965	(4,535)	54715
		162,865		54,715
(Decrease)/increase in cash		(35,730)		16,153
Reconciliation of net cash flow to movement	in net debt (see	Note b)		
		1999		1998
		£		£
Increase/(decrease) in cash in the year		(35,730)		16,153
Cash (inflow)/outflow from (increase)/decrease	e in debt	(162,865)		48,285
Change in net debt resulting from cash flows	S	(198,595)		64,438
Loans acquired with subsidiaries		-		- /15 005
New finance leases		(6,375)		(15,900)
Movement in net debt for the year		(204,970)		48,538
Net debt at 1 January 1999		(117,342)		(165,880)
Net debt at 31 December 1999		(322,312)		(117,342)

OXFORD PUBLISHING VENTURES LIMITED NOTES TO THE CASH FLOW STATEMENT

a.	Reconciliation of operating profit				
	to operating cash flows			1999 £	1998 £
				£	r
	Operating loss			(102,408)	(32,065)
	Depreciation and amortisation			22,966	13,321
	Increase in stocks			(20,957)	(98,755)
	(Increase)/decrease in debtors			(77,530)	74,434
	Increase in creditors			21,396	78,280
	Net cash (outflow)/inflow from operate	ting activities		(156,533)	35,215
b.	Analysis of net funds/(debt)				As
		As at start	Cash	Other	at end
		of year	flows	changes	of year
		£	£	£	£
	Cash at bank and in hand	66,336	52,653	-	118,989
	Overdraft	(102,000)	(88,383)		(190,383)
		(35,664)	(35,730)	-	(71,394)
	Debt due after 1 year	(39,063)	(200,000)	31,250	(207,813)
	Debt due within 1 year	(31,250)	31,250	(31,250)	(31,250)
	Finance leases	(11,365)	5,885	(6,375)	(11,855)
	Total	(117,342)	(198,595)	(6,375)	(322,312)

OXFORD PUBLISHING VENTURES

NOTES TO THE FINANCIAL STATEMENTS

1	TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFOITAXATION	1999	1998
	The turnover and profit before tax are attributable to the group's principal activity.	£	£
	An analysis of turnover by geographical market is given below: UK USA	1,338,577 337,331	1,052,987 234,943
	EUROPE AND THE REST OF THE WORLD	365,824	354,530
		2,041,732	1,642,460
2	OPERATING INCOME	1999 £	1998 £
	Exceptional item - life insurance proceeds	-	25,000
3	THE PROFIT ON ORDINARY ACTIVITIES IS STATED AFTER CHARGING:	1999	1998
		£	£
	Auditors' remuneration Operating lease rentals - land and buildings - other	16,528 30,960	13,617 34,624
	Depreciation - owned assets - leased assets	14,163 8,991 6,717	22,632 9,283 4,038
	Amortisation of goodwill	7,258	
4	INTEREST PAYABLE AND SIMILAR CHARGES	1999 £	1998 £
	Bank interest Bank loan interest	11,404 5,324	8,027 12,299
	Finance lease interest Other interest	1,295 9,936	2,037 1,317
		27,959	23,680
5	TAXATION	£	£
	UK corporation tax at 21% Underprovision for previous years	-	137
			137
			

NOTES TO THE FINANCIAL STATEMENTS

6	DIRECTORS AND EMPLOYEES	1999 £	1998 £
	Wages and salaries Social security costs Compensation for loss of office	320,956 28,083	252,116 23,810 13,000
		349,039	288,926
	Average monthly number employed including executive directors:	1999 No.	1998 No.
	Editorial and production Management and administration Marketing	7 4 6 ——————————————————————————————————	5 6 3 ——————————————————————————————————
	Directors emoluments	£	£
	Payments made to a company controlled by directors for directors' services (see note 19)	125,896	105,000
7	INTANGIBLE FIXED ASSETS		Goodwill
	Cost 1 January 1999 Adjustment		73,081 (500)
	31 December 1999		72,581
	Amortisation Provision for the year		7,258
	31 December 1999		7,258
	Net book amount 31 December 1999		65,323
	31 December 1998		73,081

NOTES TO THE FINANCIAL STATEMENTS

TANGIBLE ASSETS	Motor vehicles f	Computers Office equipment and furmiture	Total £
Cost	_	-	_
1 January 1999	9,995	39,360	49,355
Additions	, <u>-</u>	7,326	7,326
At 31 December 1999	9,995	46,686	56,681
Depreciation			
1 January 1999	3,054	16,376	19,430
Charge for year	3,332	12,376	15,708
At 31 December 1999	6,386	28,752	35,138
Net book amount			
31 December 1999	3,609	17,934	21,543
31 December 1998	6,941	22,984	29,925
	Cost 1 January 1999 Additions At 31 December 1999 Depreciation 1 January 1999 Charge for year At 31 December 1999 Net book amount 31 December 1999	Cost 1 January 1999 9,995 Additions At 31 December 1999 9,995 Depreciation 1 January 1999 3,054 Charge for year 3,332 At 31 December 1999 6,386 Net book amount 31 December 1999 3,609	Cost Motor vehicles £ Cost 1 January 1999 9,995 39,360 Additions - 7,326 At 31 December 1999 9,995 46,686 Depreciation 1 January 1999 3,054 16,376 Charge for year 3,332 12,376 At 31 December 1999 6,386 28,752 Net book amount 31 December 1999 3,609 17,934

The net book amount of fixed assets includes £11,520 (1998 £11,682) in respect of assets held under finance leases.

9 FIXED ASSET INVESTMENTS

Subsidiary Undertakings	Shares	Loans	Total
	£	£	£
1 January 1999	1,291,418	150,000	1,441,418
Additions		100,000	100,000
31 December 1999	1,291,418	250,000	1,541,418
Subsidiary Undertaking	Country of incorporation	Proportion of ordinary shares held	Nature of business
How to Books Ltd	England	100.00%	Publishing
BIOS Scientific Publishers Ltd.	England	75.12%	Publishing

NOTES TO THE FINANCIAL STATEMENTS

9 FIXED ASSET INVESTMENTS (CONTINUED)

Subsidiary undertakings

How to Books Limited issued and fully paid ordinary share capital was £100; its share capital and reserves as at 31 December 1999 were £170,847 (1998 £161,246); and the company's share of the retained profit for the year was £9,601 (1998 profit £44,819).

BIOS Scientific Publishers Limited has issued and fully paid ordinary share capital of £597,046; issued and fully paid preference shares of £138,274; the deficit of share capital and reserves as at 31 December 1999 was £263,315 (1998 £125,263); and the company's share of the retained loss for the period was £103,705 (1998 £73,411).

10	STOCKS]	1999	1:	998
		Group	Company	Group	Company
		£	£	£	£
	Work in progress	85,112	-	87,574	•
	Finished goods	416,504	-	393,085	-
		501,616	-	480,659	-
11	DEBTORS		======= ==		
		1	1999	1:	998
		Group	Company	Group	Company
		£	£	£	£
	Amounts falling due within one year				
	Trade debtors	391,808	-	330,524	-
	Amounts owed by group undertakings	-	42,109	-	12,851
	Other debtors	61,060	7,630	47,175	1,248
	Prepayments	26,456		24,095	
		479,324	49,739	401,794	14,099
12	CREDITORS: AMOUNTS FALLING				
	DUE WITHIN ONE YEAR	1	1999	1	998
		Group	Company	Group	Company
		£	£	£	£
	Bank loans	31,250	-	31,250	-
	Bank overdraft	190,383	-	102,000	-
	Trade creditors	523,204	30,294	481,505	-
	Other creditors	34,952	-	47,033	27,984
	Accruals and deferred income	71,647	11,548	77,640	7,430
	Corporation tax	21 210	_	10 501	-
	Other taxation and social security	31,318 7,357	-	18,581 5,875	-
	Obligations under finance leases				
		890,111	41,842	763,884	35,414
		=			

Other loans are unsecured (see also note 19)

NOTES TO THE FINANCIAL STATEMENTS

13 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

DUE AFTER MORE THAN ONE		999		1998
	Group	Company	Group	Company
	£	£	£	£
Other loans	200,000	200,000	÷	_
Bank loans	7,812	-	39,063	_
Obligations under finance leases	4,498	-	5,490	-
Other creditors	-	-	28,617	-
	212,310	200,000	73,170	
	=======================================		=======================================	
				Group
			1999	1998
			£	£
Maturity of debt				
In one year or less, or on demand - se	e note 12		31,250	31,250
Between one and two years			207,812	31,250
Between two and five years			-	7,813
			239,062	70,313
				
Obligations under finance leases and	d hire purchase	contracts		
These are repayable over varying peri instalments as follows:	ods by monthly			
In the next year - see note 12			7,357	5,875
In the second to fifth years			4,498	5,490
			11,855	11,365
			=10	=======================================

The bank loan and overdraft is secured by a fixed and floating charge over the assets of the group. Finance lease liabilities are secured on the related assets. Other creditors represent deferred purchase consideration.

Other loans are unsecured (see also note 19)

NOTES TO THE FINANCIAL STATEMENTS

14	MINORITY INTERESTS	1999		1998	
		Group £	Company £	Group £	Company £
	Preference shares in subsidiary undertakings	138,274	-	138,274	
	Minority interests attributable to equity shareholders	(99,915)	-	(65,568)	-
		38,359	-	72,706	_

There is no obligation of the group to provide finance that may not be recoverable in respect of losses and net liabilities attributable to the minority interests.

Losses in respect of minority interests are all attributable to equity shareholders.

15	SHARE CAPITAL	1999		1998	
	Called up share capital	Number	£	Number	£
	Ordinary shares of 25p each Authorised	20,000	5,000	20,000	5,000
	Ordinary shares of 25p each Allotted, called-up and fully paid	618	155	618	155

16 RESERVES

Group	Ordinary shares issued £	Share premium account	Profit and loss account £
As at 1 January 1999	155	1,238,069	(1,096,189)
Retained loss for the year	-	-	(96,020)
As at 31 December 1999	155	1,238,069	(1,192,209)

£1,037,366 of goodwill arising on acquisition of subsidiaries was charged to the profit and loss account reserve in 1997

NOTES TO THE FINANCIAL STATEMENTS

RESERVES (Contd.)				
Company		Ordinary shares issued £	Share premium account £	Profit and loss account
As at 1 January 1999		155	1,238,069	231,952
Retained loss for the year		-	-	(1,918)
As at 31 December 1999		155	1,238,069	230,034
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		1999	1998	
	Group £	Company £	Group £	Company £
(Loss)/profit attributable to shareholders	(96,020)	(1,918)	(31,568)	(2,976)
New share capital subscribed in the year	·	-	103,000	103,000
(Decrease)/increase in shareholders' funds	(96,020)	(1,918)	71,432	100,024
Shareholders' funds at the beginning of the year	142,035	1,470,176	70,603	1,370,152
Shareholders' funds at the end of the year	46,015	1,468,258	142,035	1,470,176
	As at 1 January 1999 Retained loss for the year As at 31 December 1999 RECONCILIATION OF MOVEMENTS SHAREHOLDERS' FUNDS (Loss)/profit attributable to shareholders New share capital subscribed in the year (Decrease)/increase in shareholders' funds Shareholders' funds at the beginning of the year Shareholders' funds at the end of	As at 1 January 1999 Retained loss for the year As at 31 December 1999 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS Group £ (Loss)/profit attributable to shareholders (96,020) New share capital subscribed in the year (Decrease)/increase in shareholders' funds (96,020) Shareholders' funds at the beginning of the year 142,035 Shareholders' funds at the end of	Company shares issued £ As at 1 January 1999 155 Retained loss for the year	Company Shares shares issued £ £ As at 1 January 1999 155 1,238,069 Retained loss for the year

18 GUARANTEES AND OTHER FINANCIAL COMMITMENTS

Bank borrowings are secured by a fixed and floating charge over the assets of the company and by cross guarantees between the company and its subsidiary undertakings.

Financial commitments under non cancellable operating leases will result in the following payments falling due in the year to 31 December 2000 for the group.

		1999		1998	
	Land & buildings £	Other £	Land & buildings £	Other £	
Expiring within 1 year Expiring within 2 and 5 years	28,069	13,479	1,470 18,000	885 17,813	
	28,069	13,479	19,470	18,698	
	=====			====	

NOTES TO THE FINANCIAL STATEMENTS

19 RELATED PARTIES

G P Lewis, D M Phillips and M R H J O'Regan are also directors of Rouncy Limited. The services of G P Lewis and D M Phillips are provided to the group under the terms of an agreement between the group and Rouncy Limited. In addition, Rouncy Limited provides office accommodation and administrative services to Oxford Publishing Ventures Limited and its subsidiaries.

During the year the group was charged £180,000 (1998 £134,000) by Rouncy Limited for these services together with an additional £22,000 for professional services. At 31 December 1999 £27,259 (1998 £27,984) was owed to Rouncy Limited in respect of these and other transactions.

The company is controlled by M R H J O'Regan as he, together with his close family, owns the majority of the shares.

During the year M R H J O'Regan loaned the company £200,000, the loan has no fixed terms of repayment, but interest of 7% is payable on the loan.