# AMBITION RECRUITMENT SERVICES LTD DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004

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#### **COMPANY INFORMATION**

**Directors** P Streeter

C Rees

(Appointed 1 September 2003)

R M Stiff

(Appointed 1 December 2004)

Secretary N Rea

Company number 3262419

Registered office Sentinel House

16-22 Sutton Court Road

Sutton Surrey SM1 4SY

Auditors HLB AV Audit plc

66 Wigmore Street

London W1U 2HQ

Business address Sentinel House

16-22 Sutton Court Road

Sutton Surrey SM1 4SY

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## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2004

The directors present their report and financial statements for the year ended 30 June 2004.

#### Principal activities and review of the business

The principal activity of the company continued to be that of a recruitment agency with healthcare staffing business. The results for the year show a continuing satisfactory performance and the directors are optimistic of maintaining performance in the forthcoming year.

#### Results and dividends

The results for the year are set out on page 3.

#### **Directors**

The following directors have held office since 1 July 2003:

P Streeter

C Rees

(Appointed 1 September 2003)

R M Stiff

(Appointed 1 December 2004)

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

Ordinary shares of £ 1 each			
30 June 2004	1 July 2003		
1	1		

P Streeter C Rees

#### Auditors

In accordance with section 385 of the Companies Act 1985, a resolution proposing that HLB AV Audit plc be reappointed as auditors of the company will be put to the Annual General Meeting.

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

P Streeter
Director

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF AMBITION RECRUITMENT SERVICES LTD

We have audited the financial statements of Ambition Recruitment Services Ltd on pages 3 to 13 for the year ended 30 June 2004. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 1 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

HLB AV Audit plc

22 MARCH 2005

**Registered Auditor** 

66 Wigmore Street London W1U 2HQ

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2004

	Notes	2004 £	2003 £
Turnover	2	58,651,336	59,003,970
Cost of sales		(43,452,311)	(44,691,377)
		*****	•••••
Gross profit		15,199,025	14,312,593
Administrative expenses		(14,430,572)	(10,091,859)
		• • • • •	• • • • • •
Operating profit	3	768,453	4,220,734
Other interest receivable and similar			
income	4	261,004	278,323
Interest payable and similar charges	5	(639)	(900)
		* * * * * *	*****
Profit on ordinary activities before			
taxation		1,028,818	4,498,157
Tax on profit on ordinary activities	6	(493,600)	(1,394,263)
		*****	******
Profit on ordinary activities after			
taxation		535,218	3,103,894
Dividends	7	-	(3,000,000)
		• • • • •	• • • • • •
Retained profit for the year	13	535,218	103,894
		•••••	• • • • • •

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 30 JUNE 2004

		200	4	20	003
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		199,408		186,691
Current assets					
Debtors	9	7,171,343		6,701,682	
Cash at bank and in hand		8,956,279		7,267,632	
		• • • • • •		• • • • • •	
		16,127,622		13,969,314	
Creditors: amounts falling due within					
one year	10	(13,637,240)		(12,001,433)	
		******		*****	
Net current assets			2,490,382		1,967,881
			• • • • • • •		• • • • • • •
Total assets less current liabilities			2,689,790		2,154,572
			•••••		•••••
Capital and reserves					
Called up share capital	12		2		2
Profit and loss account	13		2,689,788		2,154,570
					• • • • • •
Shareholders' funds - equity interests	14		2,689,790		2,154,572

The financial statements were approved by the Board on 10 MARCH 1005

C Rees

Director

P Streeter

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2004

	£	2004 £	£	2003 £
Net cash inflow from operating activities		6,053,675		1,188,332
Returns on investments and servicing of				
finance	004.004		070.000	
Interest received	261,004		278,323	
Interest paid	(639)		(900)	
No. 1200 Complete Com	*****		******	
Net cash inflow for returns on investments				
and servicing of finance		260,365		277,423
Taxation		(1,526,902)		(54,588)
Capital expenditure				
Payments to acquire intangible assets	(130,491)		(90,007)	
Receipts from sales of tangible assets	32,000		-	
,			• • • • • •	
Net cash outflow for capital expenditure		(98,491)		(90,007)
Equity dividends paid		(3,000,000)		-
,,		•••••		
Net cash inflow before management of liquid				
resources and financing		1,688,647		1,321,160
Managament of liquid recourses				
Management of liquid resources Bank deposits	(1,580,000)		(7,056,000)	
	******		******	
		(1,580,000)		(7,056,000)
		(-,,,		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Financing				
Capital element of hire purchase contracts	-		(28,213)	
·	• • • • • •		•••••	
Net cash outflow from financing		-		(28,213)
<del>-</del>		• • • • • •		• • • • • •
Increase/(decrease) in cash in the year		108,647		(5,763,053)
				******

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2004

1	Reconciliation of operating profit to net cash inflow from operating activities				2003
				£	£
	Operating profit			768,453	4,220,734
	Depreciation of tangible assets			85,330	103,088
	Loss on disposal of tangible assets			444	-
	(Increase)/decrease in debtors			(469,661)	
	Increase/(decrease) in creditors within one year			5,669,109	(4,331,025)
				•••••	• • • • • •
	Net cash inflow from operating activities			6,053,675	1,188,332
				•••••	******
2	Analysis of net funds	1 July 2003	Cash flow	Other non- cash changes	30 June 2004
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	211,632	108,647	-	320,279
		• • • • • •	•••••	• • • • • •	• • • • • •
	Liquid resources:				
	Bank deposits	7,056,000	1,580,000	-	8,636,000
		• • • • • •	• • • • • •	• • • • • •	• • • • • •
		• • • • • •	• • • • • •		• • • • • •
	Net funds	7,267,632	1,688,647	-	8,956,279
		• • • • • •	•••••	•••••	•••••
3	Reconciliation of net cash flow to movement	in net funds		2004	2003
				£	£
	Increase/(decrease) in cash in the year			108,647	(5,763,053)
	Cash outflow from increase in liquid resources			1,580,000	7,056,000
	Cash (inflow)/outflow from (increase)/decrease in	n debt		-	28,213
				• • • • • •	• • • • • •
	Movement in net funds in the year			1,688,647	1,321,160
	Opening net funds			7,267,632	5,946,472
				• • • • • •	•••••
	Closing net funds			8,956,279	7,267,632
				• • • • • •	•••••

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services, net of VAT.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery 50% Reducing Balance Fixtures, fittings & equipment 25% Reducing Balance Motor vehicles 25% Reducing Balance

#### 1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Pensions

The defined contribution pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with FRS 17.

#### 1.7 Deferred taxation

Where material, deferred tax is provided in full, as required by FRS 19 - Deferred Tax, in respect of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is not discounted.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3	Operating profit	2004 £	2003 £
	Operating profit is stated after charging:	τ.	L
	Depreciation of tangible assets	85,330	103,088
	Loss on disposal of tangible assets	444	100,000
	· •		287,906
	Operating lease rentals Auditors' remuneration	352,352	
	Auditors remuneration	4,637	15,000
		*****	• • • • • •
4	Investment income	2004	2003
		£	£
	Bank interest	261,004	278,323
		•••••	•••••
5	Interest payable	2004	2003
		£	£
	Hire purchase interest	•	900
	On overdue tax	639	-
		*****	
		639	900
		•••••	•••••

6	Taxation	2004 £	2003 £
	Domestic current year tax		
	U.K. corporation tax	364,600	1,397,902
	Adjustment for prior years	129,000	(3,639)
			• • • • • •
	Current tax charge	493,600	1,394,263
		• • • • • •	•••••
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	1,028,818	4,498,157
		•••••	•••••
	Profit on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 30.00% (2003: 30.00%)	308,645	1,349,447
		• • • • • •	•••••
	Effects of:		
	Non deductible expenses	3,322	3,357
	Depreciation add back	27,143	30,926
	Capital allowances	(26,721)	(21,828)
	Adjustments to previous periods	129,000	(3,639)
	Provisions tax adjustment	42,000	36,000
	Other tax adjustments	10,211	
		• • • • • • •	• • • • • • •
		184,955	44,816
		• • • • • •	
	Current tax charge	493,600	1,394,263
		*****	•••••
7	Dividends	2004	2003
		£	£
	Ordinary final proposed	-	3,000,000
		• • • • • •	,

8	Tangible fixed assets				
		Plant and machinery	Fíxtures, fittings & equipment	Motor vehicles	Totai
		£	£	£	£
	Cost	_	-	_	-
	At 1 July 2003	225,451	97,725	148,468	471,644
	Additions	•	2,347	128,144	130,491
	Disposals	•	-	(73,125)	(73,125)
		•••••			• • • • • •
	At 30 June 2004	225,451	100,072	203,487	529,010
		•••••	•••••		• • • • • •
	Depreciation				
	At 1 July 2003	164,165	47,778	73,010	284,953
	On disposals	•	-	(40,681)	(40,681)
	Charge for the year	30,643	13,073	41,614	85,330
	,				• • • • • •
	At 30 June 2004	194,808	60,851	73,943	329,602
			•••••	• • • • • •	• • • • • •
	Net book value				
	At 30 June 2004	30,643	39,221	129,544	199,408
		• • • • • •	• • • • • •	• • • • • •	• • • • • •
	At 30 June 2003	61,286	49,947	75,458	186,691
		•••••	•••••	•••••	•••••
9	Debtors			2004	2003
9	Deptois			2004 £	2003 £
				T.	τ.
	Trade debtors			5,292,860	5,500,029
	Other debtors			5,000	24,154
	Prepayments and accrued income			1,873,483	1,177,499
				7,171,343	6,701,682
				-	•

10	Creditors: amounts falling due within one year	2004 £	2003 £
	Trade creditors	165,668	97,988
	Corporation tax	364,600	1,397,902
	Other taxes and social security costs	993,809	940,313
	Directors' current accounts	2,139,041	43,213
	Other creditors	171,420	355,494
	Accruals and deferred income	9,802,702	6,166,523
	Proposed dividend	-	3,000,000
		•••••	• • • • • •
		13,637,240	12,001,433
		******	*****
11	Pension costs		
	Defined contribution		
		2004	2003
		£	£
	Contributions payable by the company for the year	20,006	12,953
		*****	• • • • • •
12	Share capital	2004	2003
		£	£
	Authorised		
	100 Ordinary shares of £1 each	100	100
		• • • • • •	*****
	Allotted, called up and fully paid		
	2 Ordinary shares of £1 each	2	2
	•	• • • • • •	•••••
40	Mark the second		
13	Statement of movements on profit and loss account		Profit and
			loss
			account
			£
	Balance at 1 July 2003		2,154,570
	Retained profit for the year		535,218
			• • • • • •
	Balance at 30 June 2004		2,689,788
			• • • • • •

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2004

14	Reconciliation of movements in shareholders' funds	2004	2003
		£	£
	Profit for the financial year	535,218	3,103,894
	Dividends	-	(3,000,000)
		• • • • • •	• • • • • •
	Net addition to shareholders' funds	535,218	103,894
	Opening shareholders' funds	2,154,572	2,050,678
	•	•••••	• • • • • • •
	Closing shareholders' funds	2,689,790	2,154,572
	-		

#### 15 Financial commitments

At 30 June 2004 the company was committed to making the following payments under non-cancellable operating leases in the year 30 June 2005:

		Land ar	nd buildings		Other
		2004	2003	2004	2003
		£	£	£	£
	Operating leases which expire:				
	Within one year	16,523	4,160	-	3,412
	Between two and five years	254,607	232,550	-	-
	In over five years	10,363	27,895	-	-
		•••••	• • • • • •	•••••	•••••
		281,493	264,605	-	3,412
		• • • • • •	•••••	*****	•••••
16	Directors' emoluments			2004	2003
				£	£
	Emoluments for qualifying services			3,654,505	176,991
	Company pension contributions to money	purchase schemes		8,030	3,000
				• • • • • •	• • • • • •
				3,662,535	179,991
				• • • • • •	• • • • • • •
	The number of directors for whom retired money purchase pension schemes amount		cruing under		
	Emoluments disclosed above include th highest paid director:	e following amounts	paid to the		
	Emoluments for qualifying services			3,524,529	175,273
	Company pension contributions to money	purchase schemes		2,200	3,000
	•	•		• • • • • •	• • • • • •

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2004

#### 17 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the vear was:

	2004 Number	2003 Number
Directors	2	1
Administration	173	132
	* * * * * *	• • • • • •
	175	133
	•••••	•••••
Employment costs		
	£	£
Wages and salaries	10,682,493	6,940,289
Social security costs	1,264,527	786,085
Other pension costs	20,006	12,953
	••••	• • • • • •
	11,809,106	7,739,327

#### 18 Related party transactions

At the year end the company owed M Hewson £171,420 (2003: £355,494), who is the mother of P Streeter a director of the company.