# T.L. CARE (HAVERING) LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015



#### **TIFFIN GREEN LIMITED**

Chartered Accountants & Statutory Auditor
11 Queens Road
Brentwood
Essex
CM14 4HE

# T.L. CARE (HAVERING) LIMITED OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

A G Gibbs

Mrs T M Quinn

Registered office

11 Queens Road

Brentwood Essex CM14 4HE

**Auditor** 

Tiffin Green Limited Chartered Accountants & Statutory Auditor 11 Queens Road

Brentwood Essex CM14 4HE

#### STRATEGIC REPORT

#### YEAR ENDED 31 MARCH 2015

Management use a range of performance measures to monitor and manage the business. The more relevant key performance indicators used are listed below:

The gross profit percentage of the business is very comparable being 48.69% in 2015 up slightly from 48.07% in 2014.

The net profit margin has increased slightly this year at 24.90% up from 15.79%.

Sales revenue has continued to grow this year and has increased by 8.7% this year compared to 24.8% last year. This increase in sales revenue is attributable to organic growth combined with the higher level of occupancy attained.

The cash collection within the business is still strong and debtor days have reduced from 7 days last year to 6 days this year.

The balance sheet shows that the company's net assets at the year end have increased from £1,346,162 to £1,745,142.

The principal risks and uncertainties facing the business are as follows:

Management continually monitor the key risks facing the company, together with assessing the controls used for managing these risks. The board of directors formally reviews and documents the principal risks facing the business.

Quality care - The company acknowledges the importance of maintaining the highest standards of care within it's homes, this is key to its operation. Every effort is made to ensure staff are trained supervise and are of a quality required to maintain the highest standards.

Competitive pressure - The market in which the company operates is considered competitive. The company manages this risk by providing a consistently high quality care service.

Loss of key personnel - This would present significant operational difficulties for the company. Management seek to ensure that personnel are appropriately remunerated to ensure that good performance is recognised.

Signed by order of the directors

Mrs T M Quinn

Torosa Owin

Managing Director

Approved by the directors on and a factors

#### **DIRECTORS' REPORT**

#### YEAR ENDED 31 MARCH 2015

The directors present their report and the financial statements of the company for the year ended 31 March 2015.

#### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £398,980. The directors have not recommended a dividend.

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### a) Treasury operations and financial instruments

The company operates a treasury function which is responsible for managing the liquidity and interest rate risks associated with the company's activities.

#### b) Liquidity risk

The company manages its cash and borrowing requirements in order to maximise interest income and minimise interest expense whilst ensuring the company has sufficient liquid resources to meet the operating need of the business.

#### c) Interest rate risk

The company is exposed to fair value interest rate risk on its fixed rate borrowings and cash flow interest rate risk on its overdraft.

#### d) Credit risk

Investments of cash surpluses and borrowings are made through banks and companies approved by the board.

All customers who wish to trade on credit terms are subject to credit verification procedures. Trade debtors are reviewed on a regular basis and provision is made for doubtful debts when necessary.

#### **DIRECTORS**

The directors who served the company during the year were as follows:

A G Gibbs

Mrs T M Quinn

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

#### **DIRECTORS' REPORT** (continued)

#### YEAR ENDED 31 MARCH 2015

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STRATEGIC REPORT

The directors have produced a separate strategic report as set out on page 2.

#### AUDITOR

Tiffin Green Limited are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Each of the persons who is a director at the date of approval of this report confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- each director has taken all steps that they ought to have taken as a director to make themself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Signed by order of the directors

Torose Owin

Mrs T M Quinn

**Managing Director** 

Approved by the directors on

### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF T.L. CARE (HAVERING) LIMITED

#### YEAR ENDED 31 MARCH 2015

We have audited the financial statements of T.L. Care (Havering) Limited for the year ended 31 March 2015 which comprise the Profit and Loss Account, Balance Sheet, Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 to 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and
  of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF T.L. CARE (HAVERING) LIMITED (continued)

#### YEAR ENDED 31 MARCH 2015

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

LEE ELSWORTH (Senior Statutory Auditor)

For and on behalf of

**TIFFIN GREEN LIMITED** 

Chartered Accountants & Statutory Auditor

11 Queens Road

**Brentwood** 

Essex

**CM14 4HE** 

1//12/2015

# T.L. CARE (HAVERING) LIMITED PROFIT AND LOSS ACCOUNT YEAR ENDED 31 MARCH 2015

	Note	2015 £	2014 £
TURNOVER	2	2,072,838	1,906,866
Cost of sales		1,063,663	990,193
GROSS PROFIT		1,009,175	916,673
Administrative expenses		378,755	447,973
OPERATING PROFIT	3	630,420	468,700
Interest receivable Interest payable and similar charges	6	300 (114,603)	1,548 (169,133)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		<del></del> 516,117	301,115
Tax on profit on ordinary activities	7	117,137	60,274
PROFIT FOR THE FINANCIAL YEAR		398,980	240,841
Balance brought forward		1,345,162	1,104,321
Balance carried forward		1,744,142	1,345,162

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

#### BALANCE SHEET 31 MARCH 2015

		201	15	201	4
	Note	£	£	£	£
FIXED ASSETS Tangible assets	8		4,323,881		4,388,692
CURRENT ASSETS Debtors Cash at bank and in hand	9	62,827 164,056		60,982 155,628	
		226,883		216,610	
CREDITORS: Amounts falling due within one year	11	(1,275,922)		(408,673)	
NET CURRENT LIABILITIES			(1,049,039)		(192,063)
TOTAL ASSETS LESS CURRENT	LIAB	ILITIES	3,274,842		4,196,629
CREDITORS: Amounts falling due after more than one year	12		(1,529,700)		(2,850,467)
			1,745,142		1,346,162
CAPITAL AND RESERVES					
Called-up equity share capital Profit and loss account	15		1,000 1,744,142		1,000 1,345,162
SHAREHOLDERS' FUNDS	16		1,745,142		1,346,162

These accounts were approved by the directors and authorised for issue on and are signed on their behalf by:

A G Gibbs Director

Company Registration Number: 03261621

#### **CASH FLOW STATEMENT**

#### YEAR ENDED 31 MARCH 2015

		201	15	2014	
·	Note	£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES	17		1,444,832		698,897
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	17		(114,303)		(167,585)
TAXATION	17		(67,756)		(56,188)
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT	17		(14,476)		(426)
CASH INFLOW BEFORE FINANCE	CING		1,248,297		474,698
FINANCING	17		(1,239,869)		(688,978)
INCREASE/(DECREASE) IN					
CASH	17		8,428		(214,280)

#### 1. ACCOUNTING POLICIES

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention.

#### **Turnover**

The turnover shown in the profit and loss account represents amounts invoiced during the year.

#### **Fixed assets**

All fixed assets are initially recorded at cost.

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Property

Straight line basis over 50 years

Fixtures & Fittings Motor Vehicles - 15% reducing balance

- 25% reducing balance

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions:

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### **Financial instruments**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all its financial liabilities.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 2. TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the company.

An analysis of turnover is given below:

	2015	2014
	£	£
United Kingdom	2,072,838	1,906,866

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after deduction of trade discount.

#### 3. OPERATING PROFIT

Operating profit is stated after charging:

	2015	2014
	£	£
Depreciation of owned fixed assets	78,527	78,791
Loss on disposal of fixed assets Auditor's remuneration	760	_
- as auditor	3,000	3,000

#### 4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

2015

2014

Number of other staff - definable	No 66	<b>No</b> 66
The aggregate payroll costs of the above w	vere:	
	2015 £	2014 £
Wages and salaries	1,067,922	941,728
Social security costs	20,112	13,428
	1,088,034	955,156

#### 5. DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were:

	Remuneration receivable	2015 £ 1 <u>54,685</u>	2014 £ 105,000
6.	INTEREST PAYABLE AND SIMILAR CH	ARGES	
		2015 £	2014 £
	Other similar charges payable	114,603	169,133

#### 7. TAXATION ON ORDINARY ACTIVITIES

#### (a) Analysis of charge in the year

	2015 £	2014 £
Current tax:	~	~
In respect of the year:		
UK Corporation tax based on the results for the year at 20.57% (2014 - 20.37%)	113,266	67,756
Total current tax	113,266	67,756
Deferred tax:		
Origination and reversal of timing differences	3,871	(7,482)
Tax on profit on ordinary activities	117,137	60,274

#### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 20.57% (2014 - 20.37%).

•	2015 £	2014 £
Profit on ordinary activities before taxation	516,117	301,115
Profit on ordinary activities by rate of tax Expenses not deductible for tax purposes	106,165 12	61,331 24
Rounding on tax charge	(5)	1
Depreciation in excess of capital allowances	7,094	6,400
Total current tax (note 7(a))	113,266	67,756

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 8. TANGIBLE FIXED ASSETS

		Freehold Property £	Fixtures & Fittings	Motor Vehicles £	Total £
	COST	_	_	_	~
	At 1 April 2014	4,349,565	217,474	25,805	4,592,844
	Additions	_	4,602	20,000	24,602
	Disposals			(25,805)	(25,805)
	At 31 March 2015	4,349,565	222,076	20,000	4,591,641
	DEPRECIATION		•		
	At 1 April 2014	59,651	129,582	14,919	204,152
	Charge for the year	59,652	13,875	5,000	78,527
	On disposals			(14,919)	(14,919)
	At 31 March 2015	119,303	143,457	5,000	267,760
	NET BOOK VALUE				
	At 31 March 2015	4,230,262	78,619	15,000	4,323,881
	At 31 March 2014	4,289,914	87,892	10,886	4,388,692
9.	DEBTORS				
			2015 £		2014 £
	Trade debtors		33,162		37,444
	Prepayments and accrued income		26,054		16,056
	Deferred taxation (note 10)		3,611		7,482
			62,827		60,982
10.	DEFERRED TAXATION				
	The deferred tax included in the Ba	lance sheet is	as follows:		
			2015		2014
			£		£
	Included in debtors (note 9)		<u>3,611</u>		7,482
	The movement in the deferred taxation account during the year was:				
			2015 £		2014 £
	Balance brought forward		7,482		-
	Profit and loss account movement a	arising during	-		
	the year		(3,871)		7,482
	Balance carried forward		3,611		7,482

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 10. DEFERRED TAXATION (continued)

The balance of the deferred taxation account consists of the tax effect of timing differences in respect of:

	2015	2014
Other timing differences	£	£
	3,611	7,482
	3,611	7,482

#### 11. CREDITORS: Amounts falling due within one year

	2015	2014
	£	£
Bank loans	80,898	_
Trade creditors	1,332	_
Corporation tax	113,266	67,756
Other taxation and social security	7,336	21,114
Other creditors	4,409	4,342
Directors current account A G Gibbs	714,549	_
Directors current account T M Quinn	1,237	1,236
Accruals and deferred income	352,895	314,225
	1,275,922	408,673

The following liabilities disclosed under creditors falling due within one year are secured by the company:

	2015	2014
	£	£
Bank loans	80,898	_

#### 12. CREDITORS: Amounts falling due after more than one year

	2015	2014
	£	£
Bank loans and overdrafts	1,529,700	1,902,136
Directors' loan accounts	<u> </u>	948,331
	1,529,700	2,850,467

The bank loan is secured by a charge against the freehold property of the business.

The following liabilities disclosed under creditors falling due after more than one year are secured by the company:

	2015	2014
	£	£
Bank loans and overdrafts	1,610,598	1,902,136

The following aggregate liabilities disclosed under creditors falling due after more than one year are due for repayment after more than five years from the balance sheet date:

	2015	2014
	£	£
Bank loans and overdrafts	1,161,005	1,902,136

# T.L. CARE (HAVERING) LIMITED NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2015

#### 13. CONTINGENCIES

The company has raised various matters regarding the construction (design & build) of Meadowbank Care Home and have appointed solicitors and relevant building experts to pursue, complete and full satisfaction, for any costs and potential losses, from the builders, arisings from these issues. At the time of producing these accounts the full extent of these costs and losses has not been fully ascertained.

#### 14. RELATED PARTY TRANSACTIONS

At the year end the company owed Mr A G Gibbs and Mrs C T Gibbs £714,549 (2014 - £948,331) in respect of a loan. Mr A G Gibbs and Mrs C T Gibbs are both shareholders of the company and Mr A G Gibbs is also a director. The loan is secured and attracts interest at a fixed rate of 5% per annum.

#### 15. SHARE CAPITAL

#### Allotted, called up and fully paid:

	2015		2014	
	No	£	No	£
Ordinary shares of £1 each	1,000	1,000	1,000	1,000

#### 16. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2015	2014
·	£	£
Profit for the financial year	398,980	240,841
Opening shareholders' funds	1,346,162	1,105,321
Closing shareholders' funds	1,745,142	1,346,162

#### 17. NOTES TO THE CASH FLOW STATEMENT

### RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES /

	2015 £	2014 £
Operating profit	630,420	468,700
Depreciation	78,527	78,791
Loss on disposal of fixed assets	760	_
(Increase)/decrease in debtors	(5,716)	3,850
Increase in creditors	740,841	147,556
Net cash inflow from operating activities	1,444,832	698,897

#### RETURNS ON INVESTMENTS AND SERVICING OF FINANCE

	2015	2014
	£	£
Interest received	300	1,548
Interest paid	(114,603)	(169,133)
Net cash outflow from returns on investments		
and servicing of finance	(114,303)	(167,585)

## 17. NOTES TO THE CASH FLOW STATEMENT (continued) TAXATION

	2015 £	2014 £
Taxation	( <u>67,756</u> )	(56,188)
CAPITAL EXPENDITURE		
	2015 £	2014 £
Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(24,602) 10,126	(426)
Net cash outflow from capital expenditure	(14,476)	(426)
FINANCING		
	2015 <sup>.</sup> £	2014 £
Repayment of bank loans Repayment of directors' long-term loans	(291,538) (948,331)	(597,864) (91,114)
Net cash outflow from financing	(1,239,869)	(688,978)

#### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	2015		2014	
	£	£	£	£
Increase/(decrease) in cash in the period	8,428		(214,280)	
Net cash outflow from bank loans Cash outflow from directors' long-	291,538		597,864	
term loans	948,331		91,114	
		1,248,297	<u></u>	474,698
Change in net debt		1,248,297		474,698
Net debt at 1 April 2014		(2,694,839)		(3,169,537)
Net debt at 31 March 2015		(1,446,542)		(2,694,839)

#### 17. NOTES TO THE CASH FLOW STATEMENT (continued)

#### **ANALYSIS OF CHANGES IN NET DEBT**

	At		At
	1 Apr 2014 (	Cash flows 3	1 Mar 2015
	£	£	£
Net cash:			
Cash in hand and at bank	155,628	8,428	164,056
Debt:			
Debt due within 1 year	_	(80,898)	(80,898)
Debt due after 1 year	(2,850,467)	1,320,767	(1,529,700)
	(2,850,467)	1,239,869	(1,610,598)
Net debt	(2,694,839)	1,248,297	(1,446,542)
	<del></del>		

#### 18. CONTROL

The company was under the control of Mr A.G. Gibbs throughout the current and previous year, being the majority shareholder. However day to day management of the company has been delegated to the Managing Director Mrs T M Quinn.