# ANNUAL REPORT AND FINANCIAL STATEMENTS PERIOD ENDED

**31 DECEMBER 2002** 



Company's registered No. 3209941

# Annual report and financial statements For the period ended 31 December 2002

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**Directors** D W Nicholls

M W Rutherford

R J Spragg

Secretary D W Nicholls

Registered office County Gates

Bournemouth BH1 2NF

**Company No** 3209941

Auditors Ernst & Young LLP

Registered Auditor

Rolls House 7 Rolls Buildings

Fetter Lane

London EC4A 1NH

# Report of the directors For the period ended 31 December 2002

The directors present their report together with the audited financial statements for the period ended 31 December 2002.

# Ownership

With effect from 25 January 2002 the Company became a subsidiary of Liverpool Victoria Friendly Society Limited following the acquisition of certain shares in the capital of Bishopscourt Financial Holdings Limited (the parent Company of Membership Services General Limited).

#### Results and dividends

The profit and loss account is set out on page 7 and shows the result for the period. The directors do not recommend the payment of a dividend (2001: Nil).

# Principal activities and trading review

The Company is engaged in offering general insurance business as an intermediary.

Following the acquisition by Liverpool Victoria Friendly Society the business has gone in to run-off which gave rise to a profit before tax of £102,697 for the period to 31 December 2002 (30 November 2001 loss £2,191).

# **Directors**

The names of persons who were directors of the company during the period are as follows:

B D Granger	(Resigned 25 January 2002)
M W Rutherford	
C J Wacey	(Resigned 25 January 2002)
G M Wright	(Resigned 25 January 2002)
R J Spragg	(Appointed 25 January 2002)
M L Berryman	(Appointed 25 January 2002, Resigned 25 July 2002)
D W Nicholls	(Appointed 25 July 2002)

None of the directors had any interest in the shares of the company during the period. The interests of the directors in the holding company are disclosed in that company's financial statements.

# Report of the Directors

For the period ended 31 December 2002 (continued)

# Introduction of the euro

Costs associated with the introduction of the euro will be incurred by the parent society, Liverpool Victoria Friendly Society Limited.

The directors do not consider the impact of the euro on the company to be significant.

### **Donations**

The company made charitable donations during the period of £nil (30 November 2001: £50).

APPROVED BY THE BOARD OF DIRECTORS AND SIGNED BY ORDER OF THE BOARD

D W Nicholls

Secretary

26 June 2003

# Statement of Directors Responsibilities For the period ended 31 December 2002

# Directors' responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS MEMBERSHIP SERVICES GENERAL LIMITED

We have audited the company's accounts for the period ended 31 December 2002 which comprise the Profit and Loss Account, Balance Sheet and the related notes 1 to 17. These accounts have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the accounts in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of audit opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board, except that the scope of our work was limited as explained below.

An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. However, the evidence available to us was limited because we were appointed auditors on 25 January 2002 and were unable to substantiate the opening balances and transactions prior to our appointment with supporting documentation and in consequence we were unable to carry out auditing procedures necessary to obtain adequate assurance regarding the opening balances as at 1 December 2001 and transactions occurring prior to the date of our appointment. Any adjustment to these figures would have a consequential significant effect on the result for the period.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS MEMBERSHIP SERVICES GENERAL LIMITED (continued)

# Opinion: disclaimer on view given by financial statements

Because of the possible effect of the limitation in evidence available to us, we are unable to form an opinion as to whether the accounts give a true and fair view of the state of the company's affairs as at 31 December 2002 or of its loss for the period then ended. In all other respects, in our opinion the accounts have been properly prepared in accordance with the Companies Act 1985.

In respect alone of the limitation on our work relating to opening balances and transactions occurring prior to our appointment:

- we have not obtained all the information and explanations that we considered necessary for the purpose of our audit; and
- we were unable to determine whether proper accounting records had been maintained.

Ernst & Young LLP

Registered Auditor

Rolls House

7 Rolls Buildings

Fetter Lane

London EC4A 1NH

# Profit and Loss Account For the period ended 31 December 2002

	Notes	13 Months ended 31 December 2002 £	8 Months ended 30 November 2001 £
Turnover	2	299,859	2,011,244
Administrative expenses		(206,910)	(2,043,233)
Operating profit/(loss)	3	92,949	(31,989)
Interest receivable		9,748	29,798
Profit/(loss) on ordinary activities before taxation		102,697	(2,191)
Tax on ordinary activities	4	(2,924)	
Profit/(loss) on ordinary activities after taxation		99,773	(2,191)
Retained profit brought forward		622	2,813
Retained profit carried forward	10	100,395	622

There are no recognised gains or losses for the current financial period and the preceding financial period other than the profit for the financial period. Accordingly, no statement of total recognised gains and losses is given.

# Balance Sheet As at 31 December 2002

	Notes	31 December 2002 £	30 November 2001 £
Fixed Assets	5	-	6,461
Current Assets Debtors Cash at bank	6	1,204,606 879,322	965,515 901,697
	-	2,083,928	1,867,212
Current Liabilities Creditors: amounts falling due within one year	7 -	1,983,433	1,872,951
Net current assets/(liabilities)		100,495	(5,739)
Total assets less current liabilities	-	100,495	722
Capital & Reserves Called up share capital Profit and loss account	9 10	100 100,395	100 622
Shareholders' funds (equity interests)	11	100,495	722

These financial statements were approved by the Board on 26 5 we 2003

Director

# Notes to the financial statements For the period ended 31 December 2002

# 1. Accounting Policies

# **Basis of Accounting**

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

The financial statements have been prepared on a going concern basis, as the parent company has undertaken to continue financing the Company for the foreseeable future.

#### **Turnover**

Turnover comprises commission income receivable on services provided to clients in the UK.

### Depreciation

Depreciation is calculated so as to write off the cost less estimated residual value of tangible fixed assets by equal annual instalments over their estimated useful lives of between 1 and 3 years.

#### **Pensions**

The pension costs charged in the financial statements represent the contributions payable by the company during the year.

### **Deferred taxation**

Provision for deferred tax, using the liability method, is made on short term timing differences. These consist of capital allowances which are expected to reverse in the foreseeable future. Deferred tax is not provided where no liability to tax is expected to crystallise in the foreseeable future and no credit is taken for deferred taxable losses not covered by deferred taxation profits.

#### 2. Turnover

The total turnover of the Company for the period has been derived from its principal activity wholly undertaken in the UK.

# Notes to to the financial statements

# For the period ended 31 December 2002 (continued)

2	Onoratina	Dwofit/	(and I)	
J.	Operating	LIGHT	LUSSI	

The operating profit/(loss) is stated after charging:

and oberming broth (1999) to some miner ormals	5'	
	13 Months ended 31 December 2002 £	8 months ended 30 November 2001 £
Write-off tangible fixed assets	6,461	-
Depreciation of tangible fixed assets	-	5,090
Auditors' remuneration	5,875	23,500
<ul> <li>4. Tax on profit/(loss) on ordinary activities</li> <li>(a) Analysis of charge in period Current tax:</li> <li>LIV Composition to a fon the period</li> </ul>	13 Months ended 31 December 2002 £	8 months ended 30 November 2001 £
UK Corporation tax for the period	-	-
Group relief	2,924	
Tax on profit/(loss) on ordinary activities	2,924	-

# (b) Factors affecting tax charge for period

The tax assessed for the period is based on the standard rate of corporation tax in the UK (30%)

	13 Months ended 31 December 2002 £	8 months ended 30 November 2001 £
Profit/(loss) on ordinary activities before tax	102,697	(2,191)
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2001:30%). Effects of:	30,809	(657)
Expenses not deductible for tax purposes Deferred tax asset not provided	567 (28,452) 2 924	927 (270)
	2,727	

Notes to to the financial statements

For the period ended 31 December 2002 (continued)

# 5. Tangible Fixed Assets

_	Fixtures & Fittings £	Furniture £	Office Equipment £	Computer Hardware £	Total £
Cost At 1 December 2001 Write-off At 31 December 2002	5,254 (5,254)	16,657 (16,657)	14,841 (14,841)	126,627 (126,627)	163,379 (163,379)
Depreciation At 1 December 2001 Write-off At 31 December 2002	5,254 (5,254)	16,657 (16,657)	14,737 (14,737)	120,270 (120,270)	156,918 (156,918)
Net Book Value At 31 December 2002 At 30 November 2001	-	-	- 104	6,357	- 6,461
6. Debtors  Trade debtors  Amounts owed by group Sundry debtors and prepared.	•		December 2002 £ - 888,556 316,050	30 No	596,121 307,000 62,394
7. Creditors		31.1	1,204,606 December 2002	30 No	965,515 ovember 2001
Due to underwriters Social security and oth Amounts owed to grou Other creditors Accruals and deferred	ıp undertaking		1,700,000 262,607 20,826		279,051 17,879 1,261,521 225,000 89,500
			1,983,433	Name of the day of the	1,872,951

Notes to the financial statements For the period ended 31 December 2002 (continued)

# 8. Deferred taxation

Deferred tax is provided at 30% (2001: 30%) analysed over the following timing differences:

	Not pr	ovided	Pro	vided
	31 Dec	30 Nov	31 Dec	30 Nov
	2002	2001	2002	2001
	£	£	£	£
Accelerated capital allowances	(23,140)	(17,012)	-	
Tax losses available	(833,581)	(876,660)	-	-
	(856,721)	(893,672)		
			<del></del>	

# 9. Called up Share Capital

	Authorised	Paid up
	£	£
Authorised:		
102,000 ordinary "A"		
shares of £1 each	102,000	
98,000 ordinary "B"		
shares of £1 each	98,000	
Issued:		
51 ordinary "A"		
shares of £1 each		51
49 ordinary "B"		
shares of £1 each		49
	200,000	100
	200,000	100

The "A" and "B" shares rank pari passu in all respects as regards entitlement to a dividend, entitlement to a share in the surplus assets of the Company on a liquidation of the Company and in voting rights.

# 10. Profit and Loss Account

	31 December 2002 £	30 November 2001 £
At 1 December 2001 Profit for the period	622 99,773	(2,191) 2,813
At 31 December 2002	100,395	622

Notes to the financial statements For the period ended 31 December 2002 (continued)

11. Reconciliation of Movements in Shareh		
	31 December 2002	30 November 2001
	£	£
Opening shareholders' funds	722	2,913
Profit/(loss) for the period	99,773	(2,191)
Closing shareholders' funds	100,495	722
12. Employees	12 months	9 m ouths
	13 months	8 months
	31 December 2002	30 November 2001
Employment costs (including directors)	£	£
Wages and salaries	101,484	1,025,389
Social security costs	7,506	44,466
Other pension costs	7,202	16,159
	116,192	1,086,014

The average weekly number of employees (including directors) was 35 to 25 January 2001 (30 November 2001: 49). After this date eligible employees transferred to Liverpool Victoria Friendly Society Limited.

#### 13. Directors Emoluments

The directors received no emoluments in respect of services to the company. Directors are remunerated by Liverpool Victoria Friendly Society (LVFS) in respect of their executive roles within the LVFS group.

The emoluments of directors who were also directors of LVFS are shown in the accounts of that company.

# 14. Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in independently administered personal pension funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £7,202 (30 November 2002 - £16,159). Staff transferring to Liverpool Victoria Friendly Society on 25 January 2001, were entitled to join the Liverpool Victoria Group Pension Scheme, a defined benefit scheme.

Notes to the financial statements
For the period ended 31 December 2002 (continued)

# 15. Related Party Transactions

Advantage has been taken of the exemption in Financial Reporting Standard Number 8 from disclosure of group related transactions. The ultimate controlling party is Liverpool Victoria Friendly Society Limited.

During the year the Company carried out a number of transactions with related parties in the normal course of business and on an arm's length basis. The names of the related parties, the value of the transactions and the amount owing at the balance sheet date are shown below:

Related Party In	ncome/(expenditure)	Amount owed/(owing)	
	£	£	
Bishopscourt Financial Holdings Limited	(307,000)	(307,000)	
Bishopscourt Affinity Solutions Limited	(note a) 76,050	316,050	

Note a - £34,318 of the balance owed by Bishopscourt Affinity Solutions Limited was written off in the year.

These are companies that Mr Rutherford is a director of.

### 16. Ultimate parent company

The ultimate parent company is Liverpool Victoria Friendly Society Limited, an incorporated Friendly Society registered under the Friendly Societies Act 1992.

The immediate parent company is Bishopscourt Financial Holdings Limited.

The consolidated accounts of Liverpool Victoria Friendly Society Limited are available to the public and may be obtained from:

The Group Company Secretary County Gates Bournemouth BH1 2NF

#### 17. Cash flow statement

The directors have relied upon the exemption conferred in Financial Reporting Standard Number 1, "Cash Flow Statements", relating to 90% or more controlled subsidiaries where the parent publishes group accounts, and accordingly no such statement has been produced