

# IRIS Debtco Ltd Annual Report and Financial Statements For the year ended 30 April 2021

Company Registration: 11368604 England & Wales



# Annual Report and Financial Statements For the year ended 30 April 2021

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# Company Information For the year ended 30 April 2021

#### **Directors**

K Dady E Mortimer-Zhika M Cox N Humphries D Lockie (appointed 6 November 2020)

#### **Registered Office**

4th Floor Heathrow Approach 470 London Road Slough England SL3 8QY

#### **Registered Number**

11368604

#### **Independent Auditors**

PricewaterhouseCoopers LLP 3 Forbury Place 23 Forbury Road Reading Berkshire RG1 3JH

#### Strategic Report

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

#### Introduction

The Directors present their strategic report of IRIS Debtco Ltd ("the Company"), and the consolidated group of companies (together "the Group") for the year ended 30 April 2021.

IRIS provides software solutions and services for finance, HR and payroll teams, educational organisations and accountancy firms that helps them comply with regulations, drive productivity and better engage with key stakeholders.

#### **Ownership**

On 6 September 2018, the Group was acquired by a joint investment of Hg Capital's Saturn Fund and Intermediate Capital Group (ICG). A new Parent Company structure was put in place under the sale, including a new shareholder capital structure, and the new ultimate Parent Company changed to Perennial Newco 2 Ltd (as per this report). The Company was incorporated in the UK as a company limited by shares on 17 May 2018.

Founded in 2000, Hg is a specialist private equity investor focused on software and service businesses in Europe and the US. Hg's purpose is to be trusted to improve the future of millions of investors by building sustainable businesses for tomorrow. Hg has a clear investment approach, targeting software and services companies that are forward looking, modern and use technology to improve efficiency. Hg's objective is to pursue investments to support long-term growth, using its expertise working with software and services companies to implement initiatives designed to maximise organic expansion, as well as through rolling up fragmented sectors. Hg Capital has been a long-term investor in IRIS, first investing in 2004. The Hg Saturn Fund focuses on software businesses with enterprise values of more than £1 billion.

Founded in 1989, ICG is a global alternative asset manager focused on providing capital to help companies grow through private and public markets, providing strategies and funds aimed at institutional investors.

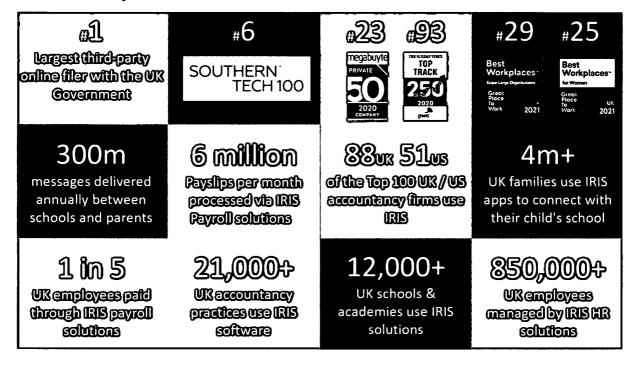
#### **Business Overview**

With nearly 43 years' experience in UK and with a growing international focus, the Group offers the greatest range of specialist financial, human resources, engagement, compliance, payroll and bookkeeping solutions to professionals working in accountancy firms, schools and businesses. These are managed under a number of leading product brands including IRIS, IRIS Cascade HRi, IRIS Financials (formerly PS Financials), IRIS FMP (Fully Managed Payroll), Star Practice Management, Practice Engine, Innervision, ParentMail, KashFlow, BioStore, iSAMS, Ed:gen, Taxfiler, Senta and Staffology.

#### **Annual Report & Financial Statements**

For the year ended 30 April 2021

**Business Activity** 



IRIS has more than 120,000 customers - 80% having a tenure of five or more years – and users in more than 135 countries. More than 21,000 accountancy practices use IRIS software, including 88 of the top 100 UK accountancy firms and 51 of the top 100 US certified public accounting (CPA) firms. We are the largest third-party online filer of taxes with the UK government. Around 20% of the UK's workforce is paid by IRIS payroll offerings and more than 850,000 UK employees are managed by IRIS HR solutions. More than 12,000 UK schools and academies use IRIS, with four million parents and guardians using IRIS apps to connect with their children's school; 300 million messages are delivered between schools and parents each year, and over £15 million transactional payments are processed every month. We are placed in the PwC Sunday Times Top Track 250 and the Megabuyte50 and certified as a Great Place to Work ®, and a Best Workplace for Women.

#### **Our Market Missions**



#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

#### Strategy

During the year, whilst facing the challenges Covid has presented, we continued to pursue our business priorities of achieving revenue and profit growth, whilst improving customer and employee experience. Additionally, we have undertaken a detailed review of our strategy. This has culminated in our 2025 Strategy: *transforming and expanding our influence and opportunity*.

Strategy	Bringing value to the business
To grow a culture of	
exemplary customer service Enhancing customer services,	During the year, the commercial organisation undertook a
evolving customer success and use intelligence in customer products to enhance the user experience	significant restructure to achieve a more efficient Sales & Marketing team aligned to markets rather than products, better trained through tools such as Showpad, and more suited to a modern, digital-first model with the hire of a new CMO.
	In addition, we have introduced a divisional matrix structure, investing in our leadership by appointing MDs for Accountancy, HCM and Education. This will allow us to provide deeper product, market and customer focus across all group sectors.
	During this challenging Covid year, we put our customers first. NPS score improved by 9 points and support waiting times were reduced by two-thirds. Over 3.5 million tax returns were submitted to HMRC and 1.2 million financial statements to Companies House. We issued many product releases – 95 in payroll alone – so that we could keep our customers fully compliant in an ever-changing landscape of furlough legislation, and make sure they benefited from all the government support schemes. We paid 100% of our managed payroll customers on time, every time. We delivered around 115 million emails and 800,000 SMS messages between schools and parents so they could stay connected. The rapid response also saw the business launch a free-to-use messaging platform, for customers to communicate with their workforce and customers via text messaging and email. IRIS was there for its customers in their greatest time of need.
To continue to invest in our employees and improve their experience	
Focus on increasing engagement, reducing attrition and driving productivity. IRIS employees are the Group's most valuable asset and the priority is to encourage and recognise every success with an	During the financial year we introduced monthly satisfaction and sentiment surveys for all employees. This allows us to better understand how employees are feeling and provides insight into key drivers underpinning the ratings. Launched in December 2020, this has seen an aggregated participation rate of 90%. Mental health is an area of particular focus and we're proud to have supported the training of 63 mental health first aiders.
emphasis on teamwork, individual contribution, inclusion and diversity	The 'Great Place to Work' certification demonstrates the progress we have made in our quest to become a best-in-class employer, and the addition of the 'Best Workplace for Women' award in May 2021 reflects our drive to improve the gender balance within the organisation.
	We have continued with our weekly internal blog from our CEO Elona Mortimer-Zhika, as well as a virtual annual all-employee kick-off week, monthly site meetings for all employees and social committees for each office (both of which moved to virtual during

## **Strategic Report (continued)**

## **Annual Report & Financial Statements**

## For the year ended 30 April 2021

	the Covid pandemic). We introduced a company-wide initiative, the 'Made in IRIS' CEO Award which encourages entrepreneurial ideas to be developed. Employee attrition reduced from 19.7% for the year ended 30 April 2020 to 15.7% for the year ended 30 April 2021.
	A focus on learning and development has resulted in over 800 employees attending 72 different courses. Courses have been delivered in a virtual format since March 2020, which has seen an increase in number of employees attending.
	We also encourage employees to participate in Giving Back Days. This initiative allows employees to take three working days each year to work for local causes or charities. In the year ended 30 April 2021, 113 days were given to communities, supporting 40 charities.
To continue to build #1RIS	
A substantial business transformation programme bringing together IRIS' people, technology and processes to help make a difference to customers' lives	Our Mission, Vision and Values focus on creating a standardised way of operating across the Group, with a common goal and priorities. Our business transformation programme Quantum, to move onto one integrated platform using Salesforce, Marketo, NetSuite and Kimble, is a key part of this.
	The programme includes bringing together various legal entities into a centralised IRIS legal entity to operate as one company, as well as a single communities' portal for customer self-service.
	During the year, the first go-live was completed for the IRIS HR business area with 250 users for systems including Salesforce, Marketo and Kimble. This allows processing from leads to pricing; quotes to sales order processing; and project implementation and customer support. The phased rollout for other parts of IRIS will continue during the year ending 30 April 2022, including the NetSuite application.
	The programme has also seen a new Data Warehouse created with a new Data Analytics team to centralise data from existing legacy systems. One million rows of customer/prospect data are processed every day within the Data Warehouse.
	The simplification of our IT infrastructure has brought people together onto the same domain and created efficiency across the business.
	We have recently undertaken extensive refurbishment at our key office sites – establishing 'centres of excellence'. These works have created a 'state-of-the-art' working environment for its people, allowing better collaboration which will benefit both our customers and employees.
Growth through acquisition	
Continue to identify opportunities to expand both domestically and internationally where IRIS can apply its expertise in mission-critical software	The pandemic has emphasised how cloud products can transform the lives of customers. Offering a comprehensive suite of integrated products will allow us to provide what our customers need and want.

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

During the year, IRIS acquired iSAMS, Staffology and Senta – all offering cloud-based products which complement our existing product offering and allow us a quicker route to market. Further information about acquisitions can be found on page 9 and in note 25.
Focussing M&A activity on North America will allow us to accelerate our international growth. This expansion also creates opportunities to sell geographically agnostic products into different regions.

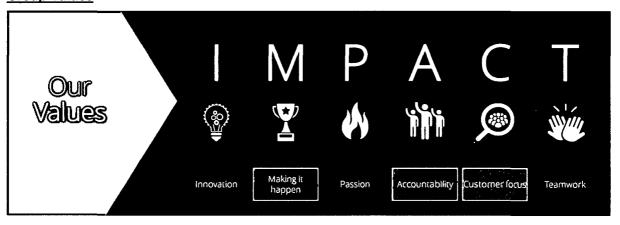
#### **Business Model**

#### **Group Overview**

IRIS Group is one of the UK's largest privately held software companies. Our purpose is to be the most trusted provider of mission-critical software and services, ensuring customers get it right first time, every time.

We take the pain out of processes and let professionals working in businesses and schools focus on the work they love. Our software solutions and services for finance, HR and payroll teams, educational organisations, and accountancy firms help them comply with regulations, drive productivity, and better engage with key stakeholders. Through simplifying, automating, and providing insights on everyday mission-critical tasks for organisations of all shapes and sizes, we ensure customers can look forward with certainty and confidence.

#### **Group Values**



The values within our business have been created by employees and are the glue that binds the business, supporting our vision, mission and culture. They are designed to make an IMPACT:

Innovation: We are creative and fearless in our work and curious and hungry to discover smarter solutions. We always focus on improvement and embrace change.

Making it happen: We focus on the task at hand and produce high-quality results within ambitious timescales. We set stretch goals for ourselves and our teams and deliver at pace, on time, every time.

Passion: We take pride in our business. We are energetic, enthusiastic and highly self-motivated. We bring passion to our roles and encourage and inspire those around us. #loveIRIS.

Accountable: We take ownership of our work and lead from the front. We seek out solutions, are trustworthy and act with integrity and honesty. We deliver on our promises.

Customer focus: Our customers' needs are our priority. We exceed their expectations and delight them with outstanding service and great outcomes.

Teamwork: We collaborate widely and build supportive, open, inclusive environments where people feel valued and are able to speak up and give their best. We recognise, appreciate, respect and care for others.

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

#### **How IRIS Adds Value**

We have been providing businesses, schools and organisations with mission-critical software and services for more than four decades. Over the years, we have invested in highly skilled and experienced employees and teams in delivering mission-critical software solutions designed to meet the needs of customers. A strong culture and responsible leadership has enabled the business to grow and develop sustainably, giving customers confidence in IRIS as a strategic partner.

Through this, we have scaled to internally develop and acquire new products and solutions, allowing us to provide new solutions to our existing customer base. This approach enables customers to turn to IRIS, which has developed a trusted brand over many years, to purchase a best-of-breed core solution and access a wider choice of other modules and functionality than that offered by competitors.

#### Why Customers Choose IRIS

Our trusted position and specialist knowledge allows us to drive the adoption of new functionality and modules to existing customers. We remain well positioned to continue this growth strategy for many years to come, with cloud technologies providing potential to accelerate this.

Our scale allows us to invest in state-of-the-art infrastructure, including cloud IT and related analytics. This investment in technology and development means that customers can rely upon IRIS to consistently deliver regulatory updates alongside enhanced products and services.

The Group also continues to identify opportunities to expand both domestically and internationally where we can apply our expertise in compliance-driven software and services, to ensure we can give our customers the best support on their own growth journeys.

The Group is led by an Executive Committee made up of key leaders across Sales, Product, Marketing, Operations, Finance & Legal, Human Resources, and Corporate Development to drive better alignment and acceleration of performance across all areas of the business, as well as sector specific MDs to ensure we remain agile, dynamic and responsive to the ever-changing needs of our customers.

#### **Revenue Generation**

We generate revenue primarily through provision of software and services to our end customers. Software services are provided primarily through recurring maintenance or subscription, both through cloud / SaaS and on-premise solutions. Contract lengths range from monthly rolling for certain solutions, through to multi-year arrangements.

Alongside subscription services, we provide implementation, managed payroll, and consultancy services, including specialist HR advice.

Finally, transactional engagement services are offered through provision of SMS and payment platforms to allow schools and parents to better communicate and transact with each other.

#### **Business Review**

Progress against strategic priorities

During the year, despite facing the uncertainties presented by the Covid-19 pandemic we have continued to pursue our business priorities to achieve revenue and profit growth, whilst improving customer and employee experience. Strategic projects to elevate the IRIS brand and increase opportunities to introduce the wider IRIS portfolio to customers remains a key area of focus. To support this, we engaged with strategy consultants OC&C to assist with reviewing our strategy.

We continue to be recognised for our growth and achievements. In the Sunday Times PwC Top Track 250, we moved up 79 places, rising to position 93 in the league. We are identified as one of the top 50 best performing privately owned UK technology companies, ranking 23<sup>rd</sup> in the Megabuyte50 League

#### Strategic Report (continued)

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

table. We have been named as a top IT company in the Southern Tech 100, coming sixth in the listing.

In November 2020, we received the Tax and Accountancy Production Software of the year for Taxfiler at the LUCA awards. Our CEO Elona Mortimer-Zhika won Global Banking and Finance Business Woman of the Year UK 2020 and Tech Businesswoman of the Year at the 2020 UK Tech awards.

We continue to be a leader in technology. Customers use IRIS products as traditional on-premise software and as cloud-based Software as a Service (SaaS) applications. Cloud-based solutions are becoming more desirable for businesses. We recognise this and continue to develop and invest in a comprehensive range of cloud applications using the latest computing technology to drive improved productivity and efficiency for customers. Approximately 40% of our software revenue is derived from cloud-based products, a proportion that is growing rapidly

#### **Products**

During the year, we continued to invest heavily in development. Overall, over 300,000 development hours have been recorded. This includes investment in our ground-breaking cloud platform, IRIS Elements. This is the next generation adaptive platform connecting client data to the heart of the workflow and integrating a rich inventory of solutions and services. Initially launched to the accountancy sector, it allows firms to adapt at their own pace through an ecosystem of coexisting desktop, cloud and third-party apps – so they can access and work on their data anywhere. The first Elements solutions released were IRIS Elements AML (anti-money laundering - which streamlines the processes around onboarding - KYC (know your customer) and PSC (people with significant control) to make it easier for firms to remain compliant), and SmartTax (which delivers real-time tax calculations). IRIS is in the process of launching cloud-based practice management solutions within the Elements platform to free up time to focus on delivering client advisory services – ultimately helping customers remain competitive in a fast-paced market. Elements was launched successfully in a virtual event in May 2021.

We launched our next generation, fully integrated, cloud-based online school management information system 'Ed:gen' in February 2021 which simplifies lives for teachers, allowing them to achieve better outcomes for their pupils.

#### **Acquisitions**

During the financial year, we completed three acquisitions. All three businesses offer cloud-based solutions across education, accountancy and payroll. IRIS selects organisations where the product portfolio complements its own range and targets companies who have a proven track record in similar sectors.

In October 2020, we announced the acquisition of iSAMS, a leading, fully integrated Cloud MIS (management information system) provider for schools. iSAMS complements IRIS' objective to be at the heart of school management, ensuring education leaders stay ahead of regulatory change; streamline school management by automating mundane and complex operational tasks to drive success; and engage employees, parents and pupils to exchange important information and build valuable relationships. The iSAMS MIS product is a core component of our Ed:gen offering.

We acquired Staffology, a cloud payroll application in December 2020. This acquisition complements IRIS' goal to help customers take advantage of superior automation features that streamline processes and integrate with other applications. Staffology provides the foundations to offer a next generation cloud payroll solution to customers.

January 2021 saw the acquisition of Senta, a provider of cloud-based practice management software for accountants and bookkeepers. Together with IRIS' existing investments in this space, in addition to new development, IRIS will have an unrivalled productivity solution for its customers.

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#### For the year ended 30 April 2021

Subsequent to year end, we completed two further acquisitions. Doc.it – a provider of document management services to CPAs in North America was acquired on 20 July. A week later, we completed our acquisition of Payplus, a UK based payroll bureau.

#### Culture

During the year, we achieved "Great Place to Work" certified status. Great Place to Work® is the global authority on workplace culture, employee experience and leadership behaviours proven to deliver market-leading revenue and increased innovation. It applies data and insights from approximately 10,000 organisations across the world to benchmark individual performance and advise employers on how to continuously improve employee engagement. The certification has been achieved through validated employee feedback gathered with Great Place to Work's rigorous, data-driven methodology. Certification confirms that employees have a consistently positive experience at IRIS, with the survey considering employee wellbeing, diversity and inclusion, trust in management and leadership, effective communication, and recognition and reward. Following on from Great Place to Work award IRIS has also ranked #29 in the 'Super large organisations' category for 2021.

Additionally, we were also recognised as A Great Place to Work for women. The certification recognises IRIS' commitment to ensuring all employees are able to reach their full potential, regardless of gender. IRIS is a strong advocate for equality and has numerous initiatives focused on promoting women across the business, designed to remove obstacles encountered by women looking to transition into leadership positions.

We celebrate the success of all women across our workforce, and promote and showcase our female senior leaders as role models across the business, including our CEO, Elona Mortimer-Zhika who joined the business as chief financial officer in 2016, and quickly made her way up to chief operating officer in 2018 and chief executive officer in 2019. Our female workforce currently accounts for 42% of the business. This is a particularly strong figure, given that only 19% of the UK's tech workforce are women. With this figure, IRIS leads the way in championing workplace inclusivity.

#### Stability and growth

The Group has very strong liquidity with £79.8 million of cash as at the reporting date (2020: £118.0 million) and is well within leverage and covenant levels as prescribed by our lending arrangements. This, coupled with the increase in revenues, achieved through both organic growth and acquisition, in addition to maintaining a strong capital/debt structure mean the Group is very well positioned for post pandemic growth in the markets we operate in and anticipates further growth through acquisitions in the coming months.

#### Covid-19

During the year, the Covid-19 pandemic continued to present challenges to both IRIS' customers and our employees and prompted us to establish new ways of working in a short period of time.

At the start of the pandemic, we quickly moved over 1,500 UK, US, Canadian and Indian employees to homeworking. This involved moving equipment and rolling out soft phones (for use over the internet) to customer-facing employees and ensuring all employees had everything they required to work from home effectively. All of this was achieved within 10 days of mobilisation.

Since March 2020, we have continued to ensure our employees have had access to emotional and wellbeing support, including contact with our mental health first aiders, as well as providing all necessary equipment to allow them to work successfully from home.

Throughout the year, the majority of our employees continued to work successfully from home — continuing to deliver all products to our customers and roll-out deployments virtually — including 95 payroll releases alone. Payroll solutions were updated several times to accommodate emerging government legislation (including furlough and sickness benefits) in very tight timescales. The rapid response also saw the business launch a free-to-use messaging platform, for our customers to

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

communicate with their workforce and customers via text messaging and email. We also undertook an extensive customer survey to understand their barriers, concerns and plans for the future – enabling IRIS to provide further guidance and expertise as a transparent business partner.

Despite the challenges and economic uncertainty, we have shown resilience by continuing to deliver, and even outperform, against core objectives, including the successful completion of three acquisitions during the year. We did not have to rely significantly on government incentives offered during the pandemic, and as at the year end, management had no outstanding liabilities in respect of government incentives provided during the pandemic.

The pandemic saw us accelerate investment in certain areas, such as our ground-breaking platform, IRIS Elements, and also our hosting solutions, as well as changing the way we interact with our customers – holding our first ever fully virtual 'IRIS Live' customer event in November 2020.

Internal communications and regular internal surveys have been key for us in keeping employees safe, motivated and focussed. It has allowed us to understand how our employees are feeling and what challenges they are facing. Many of the initiatives introduced at the start of the pandemic are still running, including the weekly blog from our CEO, Elona Mortimer-Zhika, *Acts of Kindness*: a campaign to highlight the generosity of employees and raise funds for nominated charities and a celebration of IRIS Heroes – highlighting exceptional work from individuals across the business. IRIS has also continued its quarterly IRIS IMPACT Awards for employee recognition and the Made in IRIS CEO Award: Made in IRIS which encourages and develops entrepreneurial ideas. We were delighted to announce our first annual winner in June 2021 – James Nadal – who successfully launched his project 'Your Accountancy Life' – a new online community publication, dedicated to celebrating accountants' good news. We held an all-employee virtual event in May 2021, which allowed us to share our successes from the financial year and our plans and vision for the year ahead.

#### **Post Balance Sheet Events**

#### Equity

On 28 May 2021, the Company made a further issuance of shares to management.

#### **Borrowings**

In July 2021, we secured an additional borrowing facility of £85.0 million. The facility is available to be drawn within six months.

Due to the cessation of LIBOR from 31 December 2021, we undertook a consent process with our lender group to amend the interest rate from LIBOR to SONIA, effective from July 2021. There will be no material change in the cash cost arising from the transition, in line with Government requirements.

#### Acquisitions

On 20 July 2021 we completed our acquisition of Doc.it – a provider of document management services to CPAs in North America. On 27 July, we completed our acquisition of Payplus, a UK based payroll bureau.

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

#### **Key Performance Indicators**

Management consider the Key Performance Indicators of the Group to be Management Revenue, Recurring Revenue, Management EBITDA, Management Operating Cash Flow and conversion. These measures are monitored and reported on a monthly basis and are consistent with our covenant reporting requirements.

Management results for the Group are summarised as:

£'m / %	2021	2020	2019
Management Revenue	223.5	199.4	162.2
Recurring Revenue %	90%	90%	87%
Management EBITDA	102.6	92.2	78.3
Management Operating Cash Flow	94.2	86.8	76.0
Cash Conversion %	92%	95%	98%

Management Revenue, Management EBITDA and Management Operating Cash Flow are non-GAAP alternative performance measures that are presented to provide readers with additional financial information that is regularly reviewed by management. Such measures should not be viewed in isolation or as an alternative to the equivalent GAAP measure. See note 34 to the financial statements for further details.

#### Management Revenue and Recurring Revenue

Management Revenue consists of subscription, support and maintenance income, income from payment and SMS transactions, managed services income, in addition to professional services and licence income. It excludes the impact of revenue deferrals arising on acquisitions and the deferrals of revenue on certain licence income streams.

We achieved management revenue of £223.5 million - up by 12% in 2021, and maintained recurring revenue rates. The increase in revenue was driven by sales of products into new and existing customers and new acquisitions, price increases to support continued investment in product functionality and legislation updates, underpinned by low customer churn.

Revenue is made up as follows:

£'m	2021	2020	2019
Support & Subscription	171.8	153.6	133.9
Transactional	6.0	7.0	6.5
Managed services	28.0	17.6	7.8
Recurring revenue	205.8	178.2	148.2
Professional services	12.0	14.8	8.7
Licence & other	5.7	6.4	5.3
Total revenue	223.5	199.4	162.2

Acquisitions during the year contributed £6.3 million to the overall revenue increase. If the acquisitions had happened at the start of the financial year, Proforma Management Revenue for year ended 30 April 2021 would have been £5.4 million higher, giving overall £228.9 million.

#### Management EBITDA

Management EBITDA, as defined in note 34, represents the basis on which Management review the performance of the Group, taking account of non-trading and exceptional items. Management EBITDA of £102.6 million was achieved during the year, representing a growth of 11.5%, and a margin of 45.9%.

If the acquisitions had happened at the start of the financial year, Management EBITDA for year ended 30 April 2021 would have been £103.4 million.

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#### Management Operating Cash Flow

Management operating cash flow is defined as net cash flows generated from operating activities adjusted to exclude the cash in respect of transaction related costs, management exceptionals and the impact of recognising assets and liabilities for all leases. Cash conversion is the percentage of Management operating cash flow generated from Management EBITDA.

In 2021 we achieved Management Operating Cash Flow of £94.2 million and cash flow conversion of 92%. The drop of conversion percentage in the year ended 30 April 2021 is driven by a slight increase in receivables due to Covid-19 and larger amounts being invested in development expenditure for major business transformation initiatives.

#### Statutory measures

The statutory equivalents of the above measures are presented below:

£'m / %		2020	
	2021	restated*	2019
Statutory Revenue	222.5	195.0	91.5
Statutory operating profit (excluding			
depreciation and amortisation)	81.0	76.3	21.1
Statutory Operating Cash Flow	77.2	79.5	45.0
Statutory Cash Conversion %	95%	104%	213%

<sup>\*</sup> Statutory operating profit, Statutory Operating Cash Flow and Statutory Cash Conversion for the year ended 30 April 2020 restated for accounting policy change in respect of Project Quantum (see note 2).

Statutory revenue has increased by £27.5 million (14%) during the year. This is driven by sales of products into new and existing customers and new acquisitions, price increases to support continued investment in product functionality and legislation updates, underpinned by low customer churn.

Statutory operating profit (excluding depreciation and amortisation) increased to £81.0 million primarily driven by an increase in revenue, offset by increased costs.

In 2021 we achieved a Statutory Operating Cash Flow of £77.2 million and cash flow conversion of 95%. The drop of conversion percentage in the year ended 30 April 2021 is driven by a slight increase in receivables due to Covid-19 and larger amounts being invested in development expenditure for major business transformation initiatives.

#### **Financial Position**

At 30 April 2021, the Group had cash balances of £79.8 million (2020: £118.0 million) and borrowings (excluding preference shares and including accrued interest) of £1,005 million (2020: £970 million). See note 21.

The key terms of the Group's borrowing facilities are summarised as follows as at 30 April 2021:

Senior:	Facility	Maturity	Amount Drawn Down
Facility B	£585 million	September 2025	£585 million
Acquisition Facility	£75 million	September 2025	£75 million
Revolving Facility	£40 million	March 2025	£nil

The current financial arrangements include a leverage covenant which requires the leverage (the ratio of Consolidated Senior Secured Net Leverage to Consolidated Pro Forma EBITDA) does not exceed 9.6x. At year end the leverage was substantially below this level at 5.28, which has increased slightly year on year as a result of acquisitions in the year.

#### Strategic Report (continued)

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

In July 2021, we secured an additional borrowing facility of £85.0 million. The facility is available to be drawn within six months and has been arranged to help finance future M&A.

#### Social, Community and Human Rights Issues

We acknowledge our responsibility to local communities in which we work and with which we do business. We actively encourage employees to recognise those responsibilities and behave in a responsible manner towards the society in which we function. We regard the setting of good example as an important practice in this regard.

Employees are able to take three Giving Back Days each year and are encouraged to actively give their time and skills to fundraise for a charity of their choice and volunteer on community projects, including being a school governor, charity trustee, running money management courses (CAP Money) that teach participants simple budgeting skills in conjunction with the debt charity Christians Against Poverty (CAP). Similar money management courses have been run for secondary school children as well as for IRIS employees. During the pandemic we have been highlighting acts of kindness displayed by our employees. This has included fundraising for the NHS, becoming a Covid volunteer, collecting for local food banks and baking and delivering cakes to the elderly. During the last financial year, 113 days have been given to charities and community projects, including schools, NHS, foodbanks, blood donations, hospices and acting as a trustee. A total of £37,329 (2020: £14,842) has been donated to charitable causes.

As part of our responsibility around Social, Community and Human Rights Issues we have undertaken the following activities and updates during the financial year 1 May 2020 to 30 April 2021:

*Kickstart scheme:* The Kickstart Scheme is a Government initiative that provides funding to create new six-month jobs for 16 to 24 year olds on Universal Credit who are at risk of long term unemployment. The funding covers:

- 100% of the National Minimum Wage (or the National Living Wage depending on the age of the participant) for 25 hours per week for a total of 6 months
- associated employer National Insurance contributions
- minimum automatic enrolment pension contributions
- a grant of £1,500 per job to cover setup costs and employability support

During the year, we placed 9 participants through the scheme. At the date of this report 19 participants have been placed, with a further 13 positions to be filled.

IRIS Anti-Slavery Policy: We continue to take action to understand all potential modern slavery risks related to our business and to put in place steps that are aimed at ensuring that there is no slavery or human trafficking in our own business and supply chains. Third party organisations within the supplier/contractor pool and other companies that may be engaged with are expected to ensure their goods, materials and labour-related supply chains fully comply with the Modern Slavery Act 2015; and are transparent, accountable and auditable, and free from ethical ambiguities. The business has also implemented an 'Awareness Raising Programme', training staff on modern slavery issues by producing an IRIS anti-slavery policy included as part of the induction process and available on the intranet.

We have undertaken assessments using legal, risk and procurement teams to determine risk exposure. We have also included the Modern Slavery Act 2015 within our statutory and regulatory compliance risk register to ensure the risk continues to be flagged, assessed and appropriately addressed.

We seek to impose adequate and robust contractual provisions relating to modern slavery or human trafficking compliance with applicable suppliers we work with. The business uses only specified, reputable employment agencies to source labour and verifies the practices of any new agency it is using before accepting workers from that agency.

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

Whistleblowing Policy: We encourage all our workers, customers and other business partners to report any concerns related to the direct activities, or our supply chains. Our whistleblowing procedure is designed to make it easy for workers to make disclosures, without fear of retaliation.

Employee code of conduct: our code makes clear to employees the actions and behaviour expected of them when representing the business.

#### **Gender Diversity**

We are proud of our diverse workforce and promotion of equality in the workplace. The Group's championing of women in leadership has been recognised through its recent recognition as a Great Place to Work for Women.

IRIS Group is led by ten Board members, of which two are women. Its executive team (including Executive Board members) comprises of two female leaders and 11 male leaders. Calculated on core IRIS Group employees (which excludes non-UK staff and employees still employed by newly acquired entities) per the Gender Pay report in 2020 the business comprised of 1,497 employees with women representing 40% of roles. Increasing the number of women in its business and moving towards an equal distribution of men and women across all levels continues to be an area of focus for IRIS.

Figures reveal that for 2019/20, our mean pay gap remained consistent at 26.2%, while the median pay gap went up slightly from 16.4% to 21.2%. The median bonus gap decreased, reducing from 30.9% in 2019 to 30.1% in 2020, with the mean gap also decreasing from 50.3% to 33.6%.

Whilst significant progress has been made, we acknowledge there is still room for improvement, and our goal is to create an even better gender balance across the business. To achieve this ambition, since April 2019, we have implemented a number of important measures to further strengthen our commitment to equality and closing the gender pay gap:

#### 1. Celebrating Success

- Promoting and showcasing female senior leaders as role models across the business –
  including organising an online event and Q&A sessions with female members of the senior
  management team
- Shining a light on inspirational female managers in the business through special features in group-wide communications, which includes sharing practical advice and suggestions when climbing the career ladder
- Running a learning and development event for women focused on perceived or actual barriers to success, and launching a Women into Leadership mentoring programme

#### 2. Reviewing Company Practices

- Diversity and inclusivity covered in Group policies, including removal of any artificial barriers to women being successful in IRIS
- Ensuring promotion policy gives women confidence to apply and are considered equally
- Applying for a 'Great Place to Work Award' to make sure we provide a great work experience for all staff, regardless of their gender
- Supporting networking across the organisation through regular business leadership events

#### 3. Focusing on Recruitment and Selection

- Using innovative recruitment avenues to source diverse talent e.g. Women in Tech
- Reviewing all shortlists for management positions and senior roles to make sure we have equally qualified female applicants represented in our shortlists
- Supporting parents looking to return to work after a career break

#### Strategic Report (continued)

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

#### **Promoting Work Life Balance**

- Promoting flexible working options across the organisation
- Encouraging a healthy work life balance
- Supporting employees with a range of flexible benefits options including private healthcare with discounted family coverage, free life insurance and group income protection for all employees
- Offering an Employee Assistance Programme which gives all employees access to free 24/7 advice on a wide range of topics and issues
- Offering three Giving Back Days per year for all employees to have the opportunity to volunteer in their local communities

#### **Environmental**

During the past year, we have continued to work hard to increase staff awareness of environmental good practice. We strive for sustainable improvement and will continuously review how our processes, services and actions impact on the environment.

We have established a 'green group' – our internal champions for sustainability at IRIS - which meets monthly. Through education, innovation and adherence to our green commitments, we know we can make the necessary changes to protect the planet and reduce our consumption of finite resources. Using employee feedback we have made a significant push to 'get Green' over the past 18 months by:

- responsibly choosing our suppliers (requesting a CSR policy before we engage with them)
- thinking about our energy and water usage and reducing the amount used
- · adding recycling and waste management points to each site
- reducing our use of stationary and other single-use plastic goods
- purchasing office equipment based on its sustainability not price

In addition to the above initiatives, we have further rationalised our office space closing a number of our older offices, which by their nature, are energy inefficient. For those which are go forward locations we have also focused on making them as energy efficient as possible, for instance by replacing over 12,000 sq. ft of office space lighting in our Manchester Office, Faulkner House, with energy efficient LED lighting.

We have also recently introduced a car leasing scheme to our UK employees, which allows them to lease electric vehicles, thereby reducing our carbon footprint.

Due to the ongoing Covid-19 pandemic and the closure of offices, all our employees have been working from home, which has significantly reduced the need for commuting and travelling between offices. Our ability to be able to work collaboratively in a remote environment means that even with lifting of restrictions, we expect our employees to travel less which will have a positive impact on our emission levels.

IRIS were pleased to receive a top quartile rating in the Hg annual ESG survey, highlighting improvements in our Environmental, Social and Governance (ESG) processes.

**Annual Report & Financial Statements** 

For the year ended 30 April 2021

**Emissions Reporting** 

#### **GHG Emissions and Energy Consumption**

2020/21					
Type of emission	Activity	kWh	tCO₂e	% of total	
Scope 1	Natural Gas	20,611	4	2.9%	
Scope 2	Electricity	422,790	99	71.7%	
Scope 3	Grey Fleet	149,738	35	25.4%	
Total gross emission	ons	593,139	138	100%	
Intensity metric:					
Number of employees (as at 30 April 2020)			1,589		
Tonnes of CO₂e per employee			0.09		

#### **Quantification and Reporting Methodology**

We have followed the GHG Protocol Corporate Accounting and Reporting Standard 2020 UK Government Environmental Reporting Guidelines and have used the 2020 UK government's conversion factors for company reporting. The energy efficiency narrative methodology has been created based on energy management best practice.

#### **Organisational Boundary**

We have used the control approach, whereby the Company accounts for 100 percent of the GHG emission (and energy) over which it has control. The report is at Group level and includes information of subsidiaries. However, the option has been taken to exclude energy and carbon reporting for any subsidiary which itself would not be obligated if reporting on its own.

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

#### **Principal Risks and Uncertainties**

The Directors continue to identify and evaluate operational and other risks faced by the Group, implementing changes where necessary to reduce risk to manageable levels. The quality of earnings is underpinned by strong legal and financial governance, coupled with a focus on improving customer service and increasing the lifetime value of customers.

Key	Risk impact		FY21 vs FY20
<b>(1)</b>	High	1	Risk decreasing
M	Medium	-	No movement
0	Low	1	Risk increasing

## Disruption of IT Systems and Networks, including Cyber Risk

Risk

The Group's business operations rely on the efficient and uninterrupted operation of its information technology systems and networks. Loss of access, loss of customer data, and GDPR fines present a risk if not properly managed.





#### **Evolving Technology Market**

The software market in which the Group





operates is characterised by evolving technology, market practices and industry standards. There is a risk that IRIS may be left behind if it does not continue to invest in its products and solutions, and therefore becomes uncompetitive.

## **Regulatory Change**

Customers come to IRIS as they want to ensure that their compliance is taken care of, and is right first time. If IRIS was unable to ensure that products remained up to date for regulatory change, customers would be less confident in the products and may choose to go elsewhere.



#### Mitigation

To support the business, detailed business continuity plans are in place for all major locations backed up by third party contracts to provide dedicated alternate facilities and systems in the event of disaster.

We also pay attention to scalability of infrastructure to ensure all systems remain appropriate for the needs of the business as it continues to grow.

We have continued to invest in increased cyber security measures during the year, including for instance Mimecast, two factor authentication, and additional training for employees.

We have a strong commitment to Research and Development, which allows for identification of, and adaptation to technological, compliance and market changes, thereby ensuring demands of customers are met and products are delivered on the latest technology platforms.

In September 2019 IRIS Elements was launched, an ambitious multiyear programme to create a cloud platform, which will deliver product functionality across its core product suite going forward, demonstrating the focus on long term investment in IRIS products. Significant investment in Elements continued during the financial year. culminating in a customer launch event in May 2021.

As a provider of regulatory software, it is imperative products are kept up to date, and product updates and releases are right first time.

We work closely with HMRC to ensure that its products meet all requirements, including those imposed as a response to Covid-19, e.g. furlough, which IRIS responded to ahead of the deadline.

## **Annual Report & Financial Statements**

## For the year ended 30 April 2021

Risk	Mitigation
Competitive Market Environment  The Group operates in a competitive environment where the quality of products is paramount.	For us, product quality is paramount, and we are the largest third-party filer with the government. We employ quality assurance teams to reduce risk associated with new product releases and to improve both the quality and the timeliness of releases.
M →	We also attach enormous importance to providing the highest levels of customer service to differentiate itself in the market.
Wider Economic Environment  The Directors acknowledge that the economic environment can affect the overall performance of the Group's businesses in terms of both revenues and cost, including for instance through global events such as Covid-19.	Through continued development of products and services, the Group endeavours to ensure that it delivers good value to its customers. The Group ensures that it reacts promptly to changes in government legislations — e.g. furloughing, so that business critical software products are kept fully up to date and can continue to support its customers and their businesses.
Acquisition Integration  There is a risk that businesses acquired by IRIS do not integrate effectively within the business, and investment objectives are not met.	Acquisition integration is planned and monitored closely to ensure the investment objectives for each acquired business are met.
Risk of New Entrants  All technology companies are vulnerable to disruptive market entrants.	We have a market leading position and reputation for quality which means it is well positioned. We also have the largest and the most integrated suite of accountancy products in the market. The combination of IRIS's market standing and value its solutions deliver, results in customers renewing their subscription from year to year.
Breach of Copyright  The Group relies on intellectual property laws including laws on copyright, trade secrets and trademarks to protect its products. Despite such laws and regulations being in place, unauthorised copying of software may still occur.	To mitigate this risk we endeavour to police the unauthorised use of its products, uses secure storage of its source code and engages the services of specialists to enforce and protect the Group's intellectual property rights both in the UK and US.
Risk	Mitigation

#### Strategic Report (continued)

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

#### Retention of key employees

Legislative software is complex and requires in-depth knowledge of both the legislation and software development, to build and deploy the solutions. Retention of key employees is therefore important to ensure the business is able to continue to deliver great software to customers.

We have an increased focus on employee satisfaction and continuing development, linking to the strategy of #1RIS. This includes identification of Top Talent across the business and personalised development plans. We also include cross training across multiple products to remove any single points of failure.





#### **Future Outlook**

Looking ahead, the Directors believe that there are substantial opportunities for further growth, both organically and from acquisitions. Key management strategies to take advantage of the positioning of the Group and market opportunity include a focus on investment in Cloud technology, M&A to strengthen core product portfolios, diversify into new geographical markets, with a priority on North America, as well as taking advantage of significant cross-sell opportunity and operational synergies within the new functional and market structure.

We will continue to evolve our product offering, ensuring that we continue to respond to customers' needs and changing legislation. IRIS recognises there is an ever-growing demand for cloud-based solutions and IRIS will continue to work to meet this demand, building on the progress made during the financial year. During the year IRIS accelerated investment in Elements, incorporating Senta, which was acquired in January 2021. IRIS Elements was formally launched to customers – virtually - in May 2021. Our acquisition of Staffology will allow us to provide a next generation payroll solution.

The Directors are confident in the Group's prospects going forward.

The Directors would like to express their personal thanks to everyone who has played their part in an extraordinarily challenging year. A big thank you to all IRIS employees for their excellent service to all IRIS customers and contribution to its results and also its customers for continuing to choose IRIS.

On behalf of the Board

Elona Mortimer-Zhika Group CEO 25 August 2021 IRIS Debtco Ltd Directors' Report

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

The Directors present their report and the audited consolidated financial statements of IRIS Debtco Ltd ("the Company"), and the consolidated group of companies (together "the Group") for the year ended 30 April 2021.

#### **Principal Activities**

With nearly 43 years' experience and a predominantly UK, but growing international focus, the Company offers the greatest range of specialist financial, human resources, engagement, payroll and bookkeeping solutions. These are managed under the leading brands of IRIS, IRIS Cascade HRi, IRIS Financials (formerly PS Financials), FMP Global, Star Practice Management, Practice Engine, Innervision, ParentMail, KashFlow, BioStore, Taxfiler and iSAMS product brands.

The Group predominantly operates in the UK, but also has operations in the US and Canada through acquisitions.

The future outlook of the Group is outlined in the Strategic Report.

#### Financial Risk Management Objectives and Policies

The Group's activities expose it to a number of financial risks including credit risk, interest rate risk, cash flow and liquidity risk.

#### Cash Flow and Liquidity Risk

The Group manages its day-to-day cash flow requirements through free cash reserves (£79.8 million as at the year end) and the use of an available revolving credit facility of up to £40 million (2020: £40 million). At year end the balance drawn on this facility was £nil (2020: £nil).

The Group's debt facilities specify a combination of financial and non-financial covenants and these are monitored at Board level on a monthly basis.

Throughout the year ended 30 April 2021, the Facility B and Acquisition Facility loans, of £585 million and £75 million respectively, remained fully drawn down. The Revolving Credit Facility of £40 million was available and undrawn. At 30 April 2021, the facilities have a bullet repayment and remaining term of 3.5 years. The Revolving Credit facility will assist the Group to achieve its growth ambitions both organically and by further acquisitions. Subsequent to year end, the Group secured a further £85.0 million facility, arranged to help fund future planned acquisitions.

As at 30 April 2021 the Group has borrowings gross of unamortised fees and including accrued interest of £1,875 million (2020: £1,745 million).

#### Interest Rate Risk

The Group holds its borrowings through long-term variable rate facilities. During the year, interest rate risk was managed through the use of a series of fixed LIBOR interest rate swaps for a total notional amount of £220 million, originally due to expire in November 2021. Due to the cessation of LIBOR from 31 December 2021, the Group has undertaken a consent process with its lender group to amend the interest rate from LIBOR to SONIA, effective from July 2021. There will be no material change in the cash cost arising from the transition, in line with Government requirements.

#### Credit Risk

The Group's principal financial assets are bank balances and cash, trade and other receivables, and investments.

The Group's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets. The expected loss rates are based on the payment profiles of sales and the corresponding historical credit losses experienced.

IRIS Debtco Ltd Directors' Report

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

The current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables are also considered. IRIS has assessed that there is no material adjustment to provisions required to reflect the lifetime expected loss.

In light of the ongoing Covid-19 pandemic, particular consideration has been given to recovery of debt and an increase in the number of customers requesting payment holidays Management increased their bad debt provision to reflect the higher risk to expected credit losses. The Group continues to work with their customers to support where it can those in financial difficulty.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies.

The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers. For continuing operations in the year ended 30 April 2021, no income derived from a single customer exceeded 1% of the Group's revenue.

#### **Going Concern**

The Group has very strong liquidity with £79.8 million of cash as at the reporting date (2020: £118.0million). It has no debt repayable until late in 2025 and continues to have significant headroom in its only covenant test. This coupled with highly recurring and cash generative nature of the business model, mean the Group is very stable from a profit perspective. As at the year end, management had no outstanding liabilities in respect of government incentives provided during the pandemic. Management have considered every plausible scenario and do not foresee any of them causing this covenant test to fail.

The Directors believe that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they believe there is no material uncertainty in respect of going concern and continue to adopt the going concern basis in preparing the financial statements for the coming 18 months from the date of this report. Further information is included in Note 2.

#### **Dividends**

During the year, the Company did not pay a dividend (2020: £nil). Preference shares held by the Group are treated as debt. The Directors do not recommend the payment of a final dividend for the year.

#### **Directors**

The Directors who served throughout the year, and up to the date of signing, were as follows:

K Dady
E Mortimer-Zhika
M Cox
N Humphries
D Lockie (appointed 16 November 2020)

Director roles on the Board are as follows:

Kevin Dady was appointed to the Board on 6 September 2018 and served as Chief Executive Officer during the year, subsequently being promoted to the position of Executive Chairman as at 1 September 2019. Kevin has more than 20 years of leadership experience, having held many executive roles across the UK. Most notably, his experience includes membership of Capita's divisional executive board, spending 18 years with the business, including overseeing its Professional Services Division.

Elona Mortimer-Zhika was appointed to the Board on 6 September 2018 and served as Chief Operating Officer until being promoted to the position of Chief Executive Officer on 1 September 2019. Before joining IRIS, Elona held several senior leadership roles in Big 4 and PE-backed businesses, including Mavenir, Acision, Arthur Anderson and Deloitte.

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

Michael Cox is the Chief Financial Officer. Prior to joining IRIS, Michael held senior leadership roles in PE-backed and listed businesses, including Xura and Acision, following time in practice with PwC.

David Lockie is the Chief Operating Officer. Prior to joining IRIS, David held a variety of roles at Capita and lead their Software Services Division prior to joining IRIS.

Nic Humphries serves as a Non-Executive Director appointed by Hg Capital. Nic led the original buyout of the business by Hg in 2004. Nic is the Senior Partner and Executive Chairman of Hg and Head of the Saturn fund. He has ultimate responsibility for Hg's strategy, management and governance.

#### **Directors' Indemnities**

The Company has made qualifying third-party indemnity provisions for the benefit of certain of its Directors and these remain in force at the date of this report.

#### **Section 172 Statement**

The Directors of the Company, as those of all UK companies, must act in accordance with the duties detailed in section 172 of the UK Companies Act 2006 which is summarised as follows:

'A director of a company must act in the way they consider, in good faith, would be most likely to promote the success of the company for the benefit of its shareholders as a whole and, in doing so have regard (amongst other matters) to:

- the likely consequences of any decisions in the long-term;
- the interests of the Company's employees;
- the need to foster the Company's business relationships with suppliers, customers and others:
- the impact of the Company's operations on the community and environment;
- the desirability of the Company maintaining a reputation for high standards of business conduct; and
- the need to act fairly as between shareholders of the Company.'

The following paragraphs summarise how the Directors' fulfil their duties:

#### **Risk Management**

IRIS provides mission-critical software and services to its customers. As it grows, the business and risk environment also become more complex. It is therefore vital that IRIS effectively identifies, evaluates, manages and mitigates the risks, and that it continues to evolve the strategic approach to risk management.

For details of IRIS' principal risks and uncertainties, and how it manages its risk environment, please see page 17.

#### **Employees**

Employees are the Group's most valuable asset. For the business to succeed it needs to manage employees' careers, offering opportunities for learning and developments and ensuring success is recognised. Common values inform and guide internal behaviour so IRIS can achieve its goals in the right way. For further details on the Group's values, please see page 6.

#### **Customers**

Ensuring customers are provided the best quality products and services is fundamental to IRIS' strategy. It is constantly looking to develop products to ensure they are in line with the latest regulation and meet customers evolving needs. Customer service is key to success, and a key metric

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

measured in its annual performance. For further details on how IRIS works with customers, please see page 7.

#### **Community and Environment**

IRIS uses its position of strength to create positive change for the people and communities with which it interacts. The business actively encourages employees to support communities and charities they are close to.

For further details on how IRIS interacts with communities and the environment, please see pages 13 and 26 respectively.

#### **Investors**

The Board is committed to openly engaging with investors. For more information please see page 2.

#### **Corporate Governance**

The Board of the Company discharges its responsibilities by providing effective leadership to the Group within a framework of prudent and manageable controls, which enables risk to be assessed at an early stage and proactively managed. The Board sets the Group's strategic aims, ensures that the necessary financial and human resources are in place for the Group to meet its business commitments and regularly monitors management's performance.

The Perennial Newco 2 Ltd Board has adopted a schedule of matters, which are specifically reserved for its decision. Such matters include, but are not limited to, the final approval of the annual budget and strategic plan, major acquisitions and disposals, material contracts and any changes to the Group's financing arrangements. It has also adopted a framework of delegated commercial and operational authorities which define the scope of the executive officers' powers and those of subsidiary management.

The Perennial Newco 2 Ltd Board of Directors' intention is to convene at least six times a year at formal Board meetings, however, has met far more often in recent times.

The Group's overriding objective is to maximise long-term shareholder value whilst exceeding the needs of customers and employees. The Board has overall responsibility for the Group's approach to assessing risk and the systems of internal control and for monitoring their effectiveness in providing its ultimate stakeholders with a return that is consistent with a responsible assessment and mitigation of risks. This includes reviewing financial, operational and compliance controls and risk management procedures. The role of Executive Management is to implement the Board's policies on risk and control and present assurance on compliance with these policies. All employees are accountable for operating within these policies.

The Group has an Audit Committee, which consists of members of the Group Board, including a Non-Executive Chairman. The Audit Committee meets regularly with the Auditors to review audit planning, audit and non-audit fees and the results of the Group audit and financial statements prior to finalisation. The Audit Committee approves the appointment of the Auditors.

#### **Employees and Reward**

IRIS employees are the Group's most valuable asset and the priority is to encourage and recognise every success with an emphasis on team work, individual contribution, inclusion and diversity. The Group's core mission values spell IMPACT and stand for Innovation, Making it happen, Passion, Accountability, Customer focus and Team work.

The Group has a committed and skilled workforce and the Group's reward strategy aims to reinforce the link between employee performance and business performance. In addition to a competitive basic salary, total reward may include variable pay elements such as bonuses, commission, recognition awards and employee share schemes. IRIS has continued to enhance flexible benefit schemes which

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#### For the year ended 30 April 2021

gives employees the opportunity to choose appropriate benefits to suit their lifestyles while ensuring a core benefit package that supports IRIS' duty of care to employees.

#### **Employee Consultation**

The Group places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the performance of the Group. This is achieved through formal and informal meetings including monthly site meetings (delivered virtually since March 2020), the Group's intranet and the CEO's weekly blog. During the year, the Group has introduced monthly employee surveys via Peakon, allowing us to understand how employees are feeling. Since its launch in December 2020, we've had an aggregated participation rate of 90%. In addition to this, separate surveys have been undertaken to determine employee preferences with regards to return to offices once Covid-19 restrictions are lifted.

#### **Learning and Development**

The education and development of the Group's employees remain a priority. With the intent of attracting, recruiting, developing and retaining key employees, the Group maintains a number of policies and procedures, such as an Equal Opportunities Policy.

Employee development is encouraged through appropriate training and a dedicated Learning and Development function. Regular and open communication between management and employees is viewed as essential for motivating a highly educated workforce. Briefings are held regularly to provide business updates and give opportunities for questions and feedback. The Group maintains both a website, which is freely accessible, and an intranet site accessible to all employees.

A focus on learning and development has resulted in over 800 employees attending 72 different courses. Courses have been delivered virtually since March 2020. The increase in number of courses available since the prior year, in addition to the virtual format, has enabled a larger number of employees to participate.

#### **Disabled Employees**

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of employees becoming disabled, every effort is made to ensure their employment with the Group continues and appropriate training is arranged. It is the policy of the Group that the training, career development and promotion of disabled employees should, as far as possible, be identical to that of other employees.

#### **Corporate Social Responsibility**

IRIS continues to be strongly aware of its responsibility for its actions and encourages a positive impact on the environment and communities it serves. Along with ensuring it is compliant and actively engaged in sustainability, IRIS encourages employees to 'give back' to the community and raise money for charity. Its *Giving Back Days* initiative allows every person to take three days per year to support local charities and communities by raising money or volunteering for a number of charitable causes. 113 days were given back to the community by IRIS employees during the financial year, supporting 40 charities. The Group made charitable donations during the year of £37,329 (2020: £14,842).

The Group made no political donations in the year (2020: £nil).

#### **Health and Safety**

The Group has well-developed health and safety policies and procedures, safeguarding employees, contractors and visitors in compliance with applicable registration and practice. Additionally, IRIS has supported the training of 63 mental health first aiders. Mental health has been brought even further to the fore during the pandemic and our key priority is the wellbeing and safety of our colleagues. With further lifting of Covid restrictions, our facilities management team have been working around the clock to ensure that employees are able to return safely to offices as they begin to reopen.

#### **Annual Report & Financial Statements**

For the year ended 30 April 2021

#### Statement of Directors' Responsibilities in respect of the financial statements

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the Directors have prepared the group and the company financial statements in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006. In preparing the group and company financial statements, the Directors have also elected to comply with International Financial Reporting Standards issued by the International Accounting Standards Board (IFRSs as issued by IASB).

Under company law, Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Company and of the profit or loss of the Group for that period. In preparing the financial statements, the Directors are required to:

- · select suitable accounting policies and then apply them consistently;
- state whether applicable international accounting standards in conformity with the requirements
  of the Companies Act 2006 and IFRSs issued by IASB have been followed, subject to any
  material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The Directors are also responsible for safeguarding the assets of the Group and Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's and Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the Companies Act 2006.

#### **Directors' Confirmations**

The Directors consider that the annual report and financial statements, taken as a whole, is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group and Company's position and performance, business model and strategy.

Each of the Directors, whose names and functions are listed in the Directors Report confirm that, to the best of their knowledge:

- the Company financial statements, which have been prepared in accordance with IFRSs as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position and profit of the Company;
- the Group financial statements, which have been prepared in accordance with IFRSs as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position and loss of the Group; and
- the Directors' Report includes a fair review of the development and performance of the business and the position of the Group and Company, together with a description of the principal risks and uncertainties that it faces.

In the case of each Director in office at the date the Directors' report is approved:

#### **Annual Report & Financial Statements**

#### For the year ended 30 April 2021

- so far as the Director is aware, there is no relevant audit information of which the Group's and Company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a Director in order to make themselves aware of any relevant audit information and to establish that the Group's and Company's auditors are aware of that information.

Approved by the Board and signed on its behalf by:

Michael Cox

CFO

25 August 2021

## Independent auditors' report to the members of Iris Debtco Limited

## Report on the audit of the financial statements

#### **Opinion**

In our opinion, Iris Debtco Limited's group financial statements and company financial statements (the "financial statements"):

- give a true and fair view of the state of the group's and of the company's affairs as at 30 April 2021 and of the group's loss and the group's cash flows for the year then ended;
- have been properly prepared in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the Consolidated and Parent Company Balance Sheet as at 30 April 2021; the Consolidated Income Statement and Consolidated Statement of Comprehensive Income, the Consolidated Cash Flow Statement, and the Consolidated and Parent Company Statements of Changes in Equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Conclusions relating to going concern

Our evaluation of the directors' assessment of the group's and the company's ability to continue to adopt the going concern basis of accounting included:

We have assessed the Group's board approved forecast cash flows and anticipated cash position over a period of 12
months from the date of signing of the financial statements. We have tested the underlying data and assumptions
within the model and noted no material exceptions. We have considered management's ability to forecast and historic
forecasting accuracy. We have performed sensitivities including considering a severe but plausible downside
scenario.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the group's and the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

## Independent auditors' report to the members of Iris Debtco Limited Report on the audit of the financial statements continued

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

#### Strategic report and Directors' report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 30 April 2021 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the group and company and their environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

#### Responsibilities for the financial statements and the audit

#### Responsibilities of the directors for the financial statements

As explained more fully in the Statement of Directors' Responsibilities in respect of financial statements, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the group and industry, we identified that the principal risks of non-compliance with laws and regulations related to Companies Act 2006, employment law, UK tax legislation and Data Protection Act, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies Act 2006. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to increasing profit by posting inappropriate journal entries to increase revenue and/or reduce expenses and applying management bias in accounting estimates.. Audit procedures performed by the engagement team included:

## Independent auditors' report to the members of Iris Debtco Limited Report on the audit of the financial statements continued

- Enquiries with management, including consideration of known or suspected instances of non compliance with laws and regulations and fraud;
- · Reviewing Board meeting minutes;
- · Designing audit procedures to incorporate unpredictability around the nature, timing or extent of our testing;
- Identifying and testing a sample of journal entries, in particular any journal entries posted with unusual account combinations that could increase profit; and
- · Assessing management estimates for any bias or inconsistency.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

#### Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

# Other required reporting

#### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · the company financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Gareth Murfitt (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Reading

25 August 2021

Gack Muft

# Consolidated Income Statement for the Year ended 30 April 2021

	Note	Year ended 30 April 2021 £'000	Restated Year ended 30 April 2020 £'000
Revenue	4	222,458	194,976
Cost of sales		(20,449)	(17,404)
Gross profit		202,009	177,572
Administrative expenses		(182,018)	(155,868)
Operating profit	6	19,991	21,704
Finance income	7	179	189
Finance costs	8	(162,585)	(150,492)
Loss before tax		(142,415)	(128,599)
Income tax credit / (charge)	9	7,475	(3,407)
Loss for the year		(134,940)	(132,006)
Attributable to: Equity holders of the parent Non-controlling interests	33	(135,442) 502 (134,940)	(132,448) 442 (132,006)
	4	2021 £'000	2020 £'000
Management EBITDA	34	102,577	92,156

# Consolidated Statement of Comprehensive Income for the Year ended 30 April 2021

	Note	Year ended 30 April 2021 £'000	Restated Year ended 30 April 2020 £'000
Loss for the year		(134,940)	(132,006)
Other comprehensive expense Items that will be reclassified to profit or loss: Exchange differences on translation of foreign operations Items that will be reclassified to profit or loss:		(336) (336)	(153) (153)
Total other comprehensive expense		(336)	(153)
Total comprehensive expense for the year		(135,276)	(132,159)
Attributable to: Equity holders of the parent Non-controlling interests	33	(135,640) 364 (135,276)	(132,634) 475 (132,159)

#### Consolidated Balance Sheet As at 30 April 2021

	Note	2021 £'000	Restated 2020 £'000
Assets			
Non-current assets			
Intangible assets	10	1,614,110	1,555,609
Property, plant and equipment	11	7,085	9,085
Contract assets	4.1	7,674	4,844
Right-of-use assets	12 18	12,176	8,899
Deferred tax	18	797 1,641,842	839 1,579,276
Current assets			
Inventories		75	131
Trade and other receivables	15	46,913	42,893
Corporation tax		1,085	-
Assets held for sale	13	-	2,572
Contract assets	4.1	2,857	1,621
Cash and cash equivalents	16	79,784 130,714	118,037 165,254
Total assets		1,772,556	1,744,530
Current liabilities			
Trade and other payables	17	1,225,067	1,096,197
Corporation tax		631	1,382
Lease liabilities	19.4	2,586	2,090
Contract liabilities	4.1	81,954	75,927
Accruals Provisions	23 20	47,989	25,631 251
Provisions	20	1,216	1,201,478
Non-current liabilities	_		
Borrowings	21	651,832	650,172
Trade and other payables Lease liabilities	17 19.4	10.689	903 8,256
Deferred tax	19.4	100,792	100,113
Celeffed (dx	10	763,313	759,444
Total liabilities		2,122,756	1,960,922
Net liabilities		(250, 200)	(24.5.202)
Net Habilities		(350,200)	(216,392)
Equity			
Called up share capital	24	9	9
Share premium	24	938	938
Accumulated losses	24	(353,049)	(218,877)
Equity attributable to equity holders			
of the parent		(352,102)	(217,930)
Non-controlling interests	33	1,902	1,538
Total equity		(350,200)	(216,392)

The consolidated financial statements on pages 30 to 58 of IRIS Debtco Limited (registered number 11368604) were approved by the Board of Directors and authorised for issue on 25 August 2021. They were signed on its behalf by:

M Cox Director

## Parent Company Balance Sheet As at 30 April 2021

Assets	Note	2021 £'000	2020 £'000
naacta			
Non-current assets Investments	14	947	947
HIVESUIERIS	14	947	947
Current assets			
Trade and other receivables	15	1,207,262	1,077,937
		1,207,262	1,077,937
Total assets		1,208,209	1,078,884
Current liabilities			
Trade and other payables	17	1,207,262	1,077,937
		1,207,262	1,077,937
Total flabilities		1,207,262	1,077,937
Net assets		947	947
Equity			
Called up share capital	24	9	9
Share premium Retained earnings'	24 28	938	938
Total equity	20	947	947
. a.m. admit			341

The financial statements on pages 30 to 58 of IRIS Debtco Limited (registered number 11368604) were approved by the Board of Directors and authorised for issue on 25 August 2021. They were signed on its behalf by:

M Cox Director

Note:

The profit for the financial year dealt with in the financial statements of the Company is £nil (2020: £nil).

# Consolidated Cash Flow Statement for the Year ended 30 April 2021

		Note	Year ended 30 April 2021 £'000	Restated Year ended 30 April 2020 £'000
Operating activities				
Loss before tax			(142,415)	(128,599)
Adjustments to reconcile loss before tax to net cash flows:				
Depreciation and loss on disposal of property, plant and equipment Depreciation and loss on right of use assets			3,980 1,979	2,863 1,780
Amortisation of acquired intangibles		10	51,767	47,641
Amortisation and impairment of other intangible assets		10	3,055	2,337
Share based payments		27	1,468	2,483
Finance income Finance costs		7 8	(179) 162,585	(189) 150,492
Working capital adjustments:		•	102,363	130,492
Decrease in stocks			56	38
Increase in trade and other receivables			(4,778)	(1,954)
Increase in accruals and deferred income			5,964	3,424
(Decrease) / increase in trade and other payables Cash generated from underlying operations			<u>(4,299)</u> <b>79,183</b>	1,064 81,380
Income tax paid			(2,012)	(1,924)
Net cash flows generated from operating activities			77,171	79,456
. Investing activities				
Investing activities Purchase of property, plant and equipment	•	11	(1,332)	(5,030)
Development expenditure		10	(16,713)	(6,023)
Proceeds from sale of property			2,035	-
Acquisition of subsidiaries, net of cash acquired		25	(61,100)	(167,695)
Deferred consideration			(6,134)	(7,138)
Interest received  Net cash flows used in investing activities			(83,065)	(185,697)
Net east news used in investing detivities			(03,003)	(100,007)
Financing activities Interest paid Net proceeds from borrowings			(32,459) 35,000	(28,085) 217,595
Repayment of borrowings			(35,000)	
Net receipt from / (payment to) Estera Trust (Jersey) Limited		2.29	1,440	(971)
Repayment of capital on lease liabilities  Net cash flows (used in) / generated from financing activities			(32,359)	(1,111) 187,428
•				
Net increase in cash and cash equivalents		16	(38,253)	81,187
Cash and cash equivalents at beginning of year  Cash and cash equivalents at end of year		10	118,037 79,784	36,850 118,037
Changes in liabilities arising from Financing activities	At		Non cash	At
	1 May 2020	Cash flow	flow	30 April 2021
	£'000	£'000	£'000	£'000
Bank loans	660,000	-	1,660	660,000
Borrowing costs Interest accrual	(9,828) 3,379	(32,459)	32,125	(8,168) 3,045
Derivative valuation	2,708	(02,750)	(1,566)	1,142
Amounts owed to / due from Parent undertakings	1,077,936	•	129,326	1,207,262
Lease liabilities	10,346	(1,340)	4,269	13,275
	1,744,541	(33,799)	165,814	1,876,556
	At 1 May 2019	Cash flow	Non cash flow	At 30 April 2020
	£'000	£'000	£'000	£'000
Bank loans	440,000	220,000		660,000
Borrowing costs	(8,885)	(2,405)	1,462	(9,828)
Interest accrual	686	(28,085)	30,778	3,379
Derivative valuation Amounts owed to / due from Parent undertakings	302 962,150	-	2,406 115,786	2,708 1,077,936
Amounts owed to / due from subsidiary undertakings	(302)	-	302	.,0.7,000
Lease liabilities	9,786	(1,111)	1,671	10,346
	1,403,737	188,399	152,405	1,744,541

Non-cash flows relate to interest, fair value and foreign exchange items, revaluation of derivative financial instruments, the impact of acquisitions and the recognition of lease liabilities.

# Consolidated Statement of Changes in Equity for the Year ended 30 April 2021

	tor the rear cit	Restated	Restated		Restated		
	Called up Share capital	Share Premium	Accumulated losses	Total Equity attributable to equity holders of the Company	Non- Controlling Interest	Total equity	
	£'000	£,000	£,000	6,000	£'000	£'000	
At 1 May 2019	9	938	(88,726)	(87,779)	1,063	(86,716)	
(Loss) / profit for the year	_		(132,448)	(132,448)	442	(132,006)	
Other comprehensive (expense)/ income			(186)	(186)	33	(153)	
Total comprehensive (expense)/income for the year	-	•	(132,634)	(132,634)	475	(132,159)	
Transactions with owners in their capacity as owners:							
Share based payments	-	-	2,483	. 2,483		2,483	
	-	•	2,483	2,483		2,483	
At 30 April 2020	9	938	(218,877)	(217,930)	1,538	(216,392)	
(Loss) / profit for the year			(135,442)	(135,442)	502	(134,940)	
Other comprehensive expense		•	(198)	(198)	(138)	(336)	
Total comprehensive (expense)/income for the year	-	•	(135,640)	(135,640)	364	(135,276)	
Transactions with owners in their capacity as owners:							
Share based payments	-	-	1,468	1,468		1,468	
	•	•	1,468	1,468	-	1,468	
At 30 April 2021	9	938	(353,049)	(352,102)	1,902	(350,200)	

# Parent Company Statement of Changes in Equity for the Year ended 30 April 2021

	Called up share capital £'000	Share Premium £'000	Retained earnings £'000	Total equity £'000
At 1 May 2019	9	938	-	947
Result for the year Total comprehensive income for the year		•	•	-
Transactions with owners in their capacity as owners: Share based payments	:	:	•	-
At 30 April 2020	9	938		947
Result for the year Total comprehensive income for the year			•	<del></del>
Transactions with owners in their capacity as owners: Share based payments	:		:	:
At 30 April 2021	9	938		947

### GENERAL INFORMATION AND STATEMENT OF COMPLIANCE WITH IFRS

The consolidated and company financial statements have been prepared in accordance with international accounting standards in conformity with the requirements of Companies Act 2006. Standards (IFRS) and interpretations issued by the IFRS Interpretations Committee (IFRS IC) and The Companies Act 2006 as applicable to companies using IFRS.

The consolidated financial statements for the year ended 30 April 2021 (including comparatives) were approved and authorised for issue by the Board of Directors on 25 August 2021. IRIS Midco Limited is the Group's Parent Company and Perennial Newco 2 Ltd is the Group's ultimate Parent Company. The largest and smallest group of undertakings for which group financial statement are drawn up and of which the Company is a member is of Perennial Newco 2 Ltd and copies of these financial statements are available to the public at the Company's registered office set out below.

The Company is a private limited company, limited by shares, incorporated and domiciled in the United Kingdom (England & Wales).

The address of its registered office and its principal place of business is 4th Floor, Heathrow Approach, 470 London Road, Slough, SL3 8QY.

### SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been applied consistently to all periods presented, unless otherwise stated, in the preparation of these consolidated financial statements are summarised below.

### 2.1

The consolidated financial statements have been prepared under the historical cost convention, except where adopted IFRS requires an alternative treatment. The principal variations from the historical cost convention relate to derivative financial instruments which are measured at fair value through profit and loss and fair value

As permitted by section 408 of the Companies Act 2006 the company has elected not to present its own profit and loss account for the year. The company reported a result for the year ended 30 April 2021 of £nil (2020: £nil).

An individual Company cash flow statement has not been prepared as there are no specific allocated cash flows.

### Changes in accounting policies

The group previously recognised an intangible asset in relation to the configuration or customisation of third- party software. Following the IFRS IC agenda decision on the Configuration or Customisation Costs in a Cloud Computing Arrangement (IAS 38) in March 2021, the group has reconsidered its accounting treatment. The group has adopted the treatment set out in the IFRS IC agenda decision whereby the group would not recognise an intangible asset because it does not control the software being configured or customised and those configuration or customisation activities do not create a resource controlled by the group that is separate from the software. This change in accounting treatment has been accounted for retrospectively and comparative information has been restated. Enterprise application software cost brought forward £5,131,630 has been written down to £0, with a corresponding increase to administration expenses in the year ended 30 April 2020. The disclosure of a third statement of financial position as at the beginning of the preceeding period is not required as the restatement impacts 2020 financials only.

	As reported as at 30/04/2020	Write down of Enterprise application software	Taxation	Restated as at 30/04/2020
	£'000	£.000	£'000	£'000
Intangible Fixed Assets	1,560,741	(5,132)	-	1,555,609
Administration Expenses	150,736	5,132		155,868
Taxation	4,382	-	(975)	3,407
Retained earnings	(214,720)	(5,132)	975	(218,877)

### 2.2 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) made up to 30 April each year. Control is achieved when the Company:

- has the power over the investee:
- is exposed, or has rights, to variable return from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of

The results of subsidiaries acquired during the year are included in the consolidated income statement from the date the Company gains control unless this date is within sufficient proximity to the year end to result in an immaterial impact to the financial statements.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with the Group's accounting

group assets and liabilities, equity, income, expenses and cash flows relating to transactions between the members of the Group are eliminated or

Non-controlling interests are initially measured at fair value. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. An applicable share of total comprehensive income is attributed to non-controlling interests.

## Adoption of accounting standards

The following pronouncements, issued by the IASB, which are effective for periods commencing on or after 1 January 2020, have been applied for the first time in the financial statements for the year ending 30 April 2021.

- Amendments to IFRS 3 "Definition of a Business";
- Amendments to IAS 1 and IAS 8 "Definition of Material"; and Amendments to IFRS 9, IAS 39 and IFRS 7 "Interest Rate Benchmark Reform".
- Revised Conceptual Framework for Financial Reporting.

The amendments listed above did not have any impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.

The IASB has issued Amendments to IAS 1 "Classification of Liabilities as Current or Non-current", effective for annual periods beginning on or after 1 January 2021 and IFRS 17 "Insurance Contracts", which is effective for periods beginning on or after 1 January 2023; the IASB has proposed deferring the adoption of these standards but no changes have yet been issued.

Although not yet endorsed by the new UK endorsement board the Group's financial reporting will be presented in accordance with the above new standards from 1 April 2021 and 1 April 2023 respectively. The Group's work to assess the impact of these accounting changes is continuing; however, the changes are not expected to have a material impact on the consolidated income statement, consolidated statement of financial position or consolidated cash flow statement.

The following narrow-scope amendments were issued by the IASB during May 2020 and are effective for periods beginning on or after 1 January 2022, they have not yet been endorsed by the new UK endorsement board.

- Annual Improvements to IFRS Standards 2018-2020;
- Amendment to IAS 16 "Property, Plant and Equipment: Proceeds before Intended Use";
- Amendment to IAS 37 "Onerous Contracts Cost of Fulfilling a Contract"; and
- Amendment to IFRS 3 "Reference to the Conceptual Framework"

The Group is assessing the impact of these new standards and the Group's financial reporting will be presented in accordance with these standards from 1 April

### 24 Going concern

At 30 April 2021, the Group had very strong liquidity with £79.784 million of cash and cash equivalents (note 16), no debt repayable until 2025 (note 19 and note 21) and a year end leverage ratio of 5.28x on the £585 million Senior loan facility versus a covenant leverage ratio of 9.6x (note 19). In addition, the Group has access to an additional Revolving Credit Facility of £40 million which remained unutilised at the year end (note 21).

In assessing going concern, management have considered the effects of the Covid-19 pandemic and its impact on recent trading results, the Group's budget for the year ended 30 April 2022, as well as on longer term forecasts and growth rates given the uncertainties in the current environment. The strong liquidity position coupled with the limited reduction of revenues caused by Covid-19 due to the recurring and highly cash generative nature of the business model, mean the Group is very stable from a profit perspective.

The group had Net cash flows generated from operating activities of £77m for the year ended 30 April 2021 and operating profit before amortisation and depreciation

The Directors are satisfied that the Group has sufficient resources to continue in operation for the foreseeable future, a period of not less than 12 months from the date of this report. Accordingly, the consolidated financial statements have been prepared on the going concern basis and in accordance with those parts of the Companies Act 2006 applicable to companies reporting under IFRS.

### 2.5 **Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. If the business combination is achieved in stages, any previously held equity interest is re-measured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss. It is then considered in the determination of goodwill.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments, is measured at fair value with changes in fair value recognised either in profit or loss or as a change to Other comprehensive income. If the contingent consideration is not within the scope of IFRS 9, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not re-measured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

The Group conducts annual impairment tests on the carrying value of goodwill, the recoverable amount is determined from a combination of value-in-use calculations and observable relevant market transactions. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units) which for the Group results in there being five cash generating units: the Core IRIS businesses (business acquired in September 2018 plus integrated acquisitions to date), Practice Engine, Star, FMP and ISAMS.

The key assumptions in the value-in-use calculations are the discount rate applied, the long-term operating margin (EBITDA) and the long-term growth rate of net operating cash flows. In all cases, the approved budget for the following financial year forms the basis for the cash flow projections. The approved cash flow projections in the three financial years following the budget year reflected management's expectations of the medium-term operating performance of the business and growth prospects in the market. These assumptions have been further considered in light of the Covid-19 pandemic including detailed sensitivity analysis being performed to ensure there are no indicators of impairment.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained

### 2.6 Deferred consideration

Deferred consideration arises when settlement of all or part of the cost of a business combination falls due after the date the acquisition was completed.

Where the payment of deferred consideration is not contingent upon continuing employment of the vendors by the Group, deferred consideration is stated at the fair value of the total consideration outstanding. In these cases all deferred consideration has been treated as part of the cost of investment. At each balance sheet date deferred consideration comprises the fair value of the remaining deferred consideration valued at acquisition.

Where the payment of deferred consideration is contingent upon the continuing employment of vendors by the Group, it is treated as a remuneration expense and accounted for as an employment benefit under IAS 19. A charge is made through the Consolidated Income Statement as a cost of employment. The cost associated with each payment is accrued over the period it is earned. At each balance sheet date the contingent deferred consideration balance comprises the accrual for unsettled remuneration which has been expensed to the balance sheet date.

## Current versus non-current classification

The Group presents assets and liabilities in the balance sheet based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle · Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current. A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
  It is due to be settled within twelve months after the reporting period, or
- . There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

### 2.8

The Group measures financial instruments, such as derivatives, and non-financial assets such as investment properties, at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortised cost are disclosed in note 19.2.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- · In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group

### 28 Fair value measurement (continued)

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic hest interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- · Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group determines the policies and procedures for both recurring fair value measurement, such as investment properties, and for non-recurring measurement. such as assets held for distribution in discontinued operations.

At each reporting date, the Group analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per its accounting policies. For this analysis, the Group verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The Group also compares each change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable

The Group's review includes a discussion of the major assumptions used in the valuations. For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

### 2.9 IFRS 9 Expected Credit Loss

The group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and sets. The expected loss rates are based on the payment profiles of sales and the corresponding historical credit losses experienced. The current and forward looking information on macroeconomic factors affecting the ability of the customers to settle the receivables are also considered.

### 2.10 IFRS 15 Revenue from Contracts with Customers

In recognising revenue under IFRS 15, Management have followed the five step model and considered identification of the contract with a customer; identification of performance obligations of each contract; transaction price; allocation of transaction price to performance obligation and recognition of revenue at the point the performance obligation has been satisfied.

### 2.11 Revenue and income recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts, VAT and other sales-related taxes. Revenue represents invoiced software licence fee income support and maintenance income and services income

- Support and maintenance income is deferred at the date of invoicing and released to the profit and loss account overtime across the duration of the maintenance contract. The balance of maintenance income not released to the profit and loss account is carried in the balance sheet within contract liabilities. Where legislative updates are required to on-premise software in order to remain functional, the Group recognises Revenue from that software over the period of the license.
- Subscription and cloud based Software as a Service (SaaS) income are recognised overtime in the month the service is provided. Transactional and Payment revenue is recognised at a point in time on fulfilment of the service.
- Professional services income is recognised at a point in time in the month the services are performed. Training and implementation revenue is recognised at a point in time when delivered, or by reference to the stage of completion of the transaction at the end of the reporting period. This assessment is made by comparing the proportion of contract costs incurred to date to the total expected costs to completion.
- Managed services income is recognised overtime in the month the services are performed.

  Perpetual software licence fee income is recognised at a point in time on delivery of the licence and the issue of authorisation codes to activate the software.

When a sale involves multiple performance obligations, such as a combination of services, the performance obligations are evaluated and revenue allocated amongst these performance obligations in a manner that reflects the consideration the Group expects to be entitled to based on standalone selling prices (SSP). SSP is estimated for each distinct performance obligation. Revenue is recognised when the revenue recognition criteria for each performance obligation is met.

### Cost of sales and administration expenses

Cost of sales includes items such as third-party subcontractors, customer hosting costs, transaction and credit card fees, and the cost of hardware. These also include the third-party costs of providing training and professional services to customers. All other operating expenses, including acquisition related expenses, are recorded in administrative expenses.

### Preference Shares

The preference shares are accounted for in accordance with IAS 38. The preference shares have a fixed repayment date and are interest bearing. The preference shares are redeemable at the option of the holder. As such the preference shares are accounted for as a financial liability and included within borrowings.

### 2.14 Taxes

## **Current income tax**

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the countries where the Group operates and generates taxable income.

Current income tax relating to items recognised directly in equity is recognised in equity and not in the statement of profit or loss. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or fiability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- · In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable

### 2.14 Taxes (continued)

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax
  assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will
  be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in Other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, are recognised subsequently if new information about facts and circumstances change. The adjustment is either treated as a reduction in goodwill (as long as it does not exceed goodwill) if it was incurred during the measurement period or recognised in profit or loss.

### 2.15 Foreign currencies

### Functional and presentation currency

The consolidated financial statements are presented in Sterling, which is the functional currency of the parent company.

### Transactions and balances

Foreign currency transactions are recorded at the rates of exchange prevailing on the dates of the transactions. Foreign currency monetary items are translated at the rates prevailing at the end of the reporting period. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated

Exchange differences arising on the settlements of monetary items and on the retranslation of monetary items are included in profit or loss for the period. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised in Other comprehensive income. For such non-monetary items, any exchange component of that gain or loss is also recognised in Other comprehensive income.

### Group companies

On consolidation, the assets and liabilities of foreign operations are translated into sterling at the rate of exchange prevailing at the reporting date and their income statements are translated at the average rates of exchange during the year. The exchange differences arising on translation for consolidation are recognised in Other comprehensive income. On disposal of a foreign operation, the component of Other comprehensive income relating to that particular foreign operation is recognised in order to the component of Other comprehensive income relating to that particular foreign operation is recognised in order to the component of Other comprehensive income relating to that particular foreign operation is recognised in order to the component of Other comprehensive income relating to that particular foreign operation is recognised in order to the component of Other comprehensive income relating to that particular foreign operation is recognised in order to the component of Other comprehensive income relating to that particular foreign operation is recognised in order to the component of Other comprehensive income relating to that particular foreign operation is recognised in order to the component of Other comprehensive income relating to that particular foreign operation is recognised in order to the component of Other comprehensive income relating to the component of Other comprehensive income relating to the component of Other comprehensive income relating to the component of Other component of Other comprehensive income relating to the component of Other co

### 2.16 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's financial statements in the period in which the dividends are approved by (for final dividends) or paid to (for interim dividends) the Company's shareholders.

## 2.17 Intangible assets

Intangible assets arising on business combinations are stated at fair value less accumulated amortisation and impairment losses. Amortisation is charged to the Income statement on a straight-line basis over their estimated useful lives as follows:

Enterprise application software 5 years
Brand 10 years
Development expenditure 5 years
Intellectual property rights 8 to 12 years
Customer relationships 7 to 21 years

### Research & development

Research costs are expensed as incurred. Development expenditure on an individual project is recognised as an intangible asset when the Group can demonstrate:

- The technical feasibility of completing the intangible asset so that the asset will be available for use or sale
- Its intention to complete and its ability to use or sell the asset
- How the asset will generate future economic benefits
- The availability of resources to complete the asset
- The ability to measure reliably the expenditure during development, and
- · The ability to use the intangible asset generated

Where the Directors are satisfied as to the technical, commercial and financial viability of individual projects, the identifiable expenditure is deferred and amortised over the period during which the Group is expected to benefit. Amortisation relates to the period in which future cash flows are expected to arise which is expected to he five vers

### 2.18 Property, plant and equipment

Property, plant and equipment is stated at cost net of depreciation and any provision for impairment. Depreciation is provided on a straight line basis at the following annual rates in order to write off the cost less residual value of each category of asset over its estimated useful life as follows

2.7% Freehold buildings Leasehold improvements the lower of 20% and the period of the leasehold Computer equipment 10% to 33% Fixtures and fittings

### 2.19 The Group as lessee

The Group assesses whether a contract is or contains a lease, at inception of a contract. The Group recognises a right-of-use asset and a corresponding lease liability with respect to all lease agreements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these leases, the Group recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise:

- fixed lease payments, less any lease incentives;
   variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- · payments of penalties for terminating the lease if the lease term reflects the exercise of an option to terminate the lease

The lease liability is presented as a separate line in the consolidated statement of financial position.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made

The Group remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- the lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is measured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).
- · a lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.

The Group did not make any such adjustments during the years presented.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Whenever the Group incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under IAS 37. The costs are included in the related right-of-use asset, unless those costs are incurred to produce inventories.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Group expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the consolidated statement of financial position.

The Group applies IAS 36 Impairment of Assets to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss.

Variable rents that do not depend on an index or rate are not included in the measurement the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs and are included in the line "other expenses" in the statement of profit or loss.

As a practical expedient, IFRS 16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single arrangement. The Group has not used this practical expedient.

### 2.20

Fixed asset investments are stated at cost less provision for impairment.

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other non-financial assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its

The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units) which for the Group results in there being five cash generating units: the Core IRIS businesses (business acquired in September 2018 plus integrated acquisitions to date), Practice Engine, Star, FMP and iSAMS.

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired.

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset. For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio, as well as observable changes in national or local economic conditions that correlate with default on receivables.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in the Income Statement.

### 2.22 Inventories

Inventories are valued at the lower of cost and net realisable value after making allowances for slow moving or obsolete items.

Cost includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Cost is calculated using the first-in-first-out

### 2.23 Assets held for sale

Assets held for sale, which represents a long leasehold property which is being marketed for immediate sale, is presented separately as a current asset in the consolidated balance sheet and is measured at the lower of its carrying amount and fair value less costs to sell. Assets held for sale are not depreciated or amortised once classified as held for sale.

### 2.24 Financial instruments

Financial assets and liabilities are recognised in the Consolidated Balance Sheet when the Group becomes a party to the contractual provision of the instrument.

Financial assets are unrecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred.

A financial liability is unrecognised when it is extinguished, discharged, cancelled or expires.

Financial assets and financial liabilities are offset and the net amount is reported in the Consolidated Balance Sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

### Trade receivables from contracts with customers

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. They are generally due for settlement within 30 days and are therefore all classified as current. Trade receivables are recognised initially at the amount of consideration that is unconditional less provision for impairment.

Because of their short term nature the carrying amount of trade receivables approximates to their fair value.

A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets. The expected loss rates are based on the payment profiles of sales and the corresponding historical credit losses experienced. The current and forward looking information on macroeconomic factors affecting the ability of the customers to settle the receivables are also considered.

### Cash and cash equivalents

For the purpose of preparation of the Consolidated Cash Flow Statement and the Consolidated Balance Sheet, cash and cash equivalents include cash at bank and in hand and short-term deposits with an original maturity period of three months or less. Bank overdrafts that are an integral part of a subsidiary's cash management are included in cash and cash equivalents where they have a legal right of set-off and there is an intention to settle net, against positive cash balances, otherwise bank overdrafts are classified as borrowings.

The Group also holds client monies in respect of payroll liabilities. Neither the cash held, nor the payroll liabilities of the clients are recognised in the Groups' financial statements, as the obligation and the cash remain those of the client.

### Trade payables

Trade payables are unsecured and are usually paid within 30 days of recognition. The carrying amounts of trade and other payables are considered to be the same as their fair values, due to their short-term nature.

### Borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period of borrowing on an effective interest basis.

### Derivative financial instruments

All derivatives are initially recognised at fair value, and are subsequently remeasured at fair value, through the Income Statement. The Group does not hold or issue derivative financial instruments for trading purposes.

Where deemed significant, fair values are adjusted to reflect the impact of our credit risk for the derivatives that are in a liability position and counterparty credit risk for the derivatives that are in an asset position.

## 2.25 Borrowing costs

Where borrowing costs are directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale they are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

## 2.26 Provisions

### General

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit or loss net of any reimbursement.

### Provisions for dilapidations

Provisions for dilapidations in respect of property leases are recognised when the property lease contracts are entered into. Initial recognition is based on the obligations within the contracts to return the properties to their original state on conclusion of the lease terms. The initial estimate of dilapidation costs is revised annually.

### 2.27 Post-employment benefits

The Group operates a personal defined contribution pension scheme which is open to all employees. The assets of the scheme are held separately from those of the Group in independently administered funds. Contributions payable to the scheme in respect of the period are recognised as an operating cost in the income

### 2.28 Exceptional items

Management exceptional items reflect items which individually or, if of a similar type, in aggregate, are disclosed separately due to their size or incidence in order to obtain clear and consistent presentation of the Group's performance.

### 2.29 Share based payments

The group give senior management the opportunity to acquire shares in the Company at market value. These shares, which are administered by the Estera Trust (Jersey) Limited, cannot be traded and must be sold back to the Group when employment ceases. The shares are only redeemed on sale of the Group. The fair value of the shares is measured at the issue date and is recognised in equity in the share-based payment reserve. The number of shares expected to vest is estimated based on the non-market vesting conditions. The estimates are revised at the end of each reporting period, and adjustments are recognised in profit or loss and the share-based payment reserve. Where shares are forfeited due to a failure by the employee to satisfy the service conditions, any expenses previously recognised in relation to such shares are reversed effective from the date of the forfeiture.

### 3 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates and judgements. It also requires management to exercise judgement in the process of applying the Group's accounting policies.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described below:

### Critical judgements in applying the Group's accounting policies

### Capitalisation of development cost

The Group capitalises internal costs of software development, where the Directors are satisfied as to the technical, commercial and financial viability of individual projects. Judgement is required in determining whether a project is suitable for capitalisation and in determining the useful economic life (note 10).

### Assets relating to contracts with customers

Assets relating to contracts with customers represent commissions paid to employees which are deferred over a 5 year period. The 5 year period represents the expected length of time that the customer relationship will be retained and as such the cost is recognised over that time period. Where legislative updates are required to on-premise software in order to remain functional, the Group recognises Revenue from that software over the period of the license.

### Critical Accounting Estimates and Assumptions

### Acquisition accounting

Accounting for acquisitions requires a fair value exercise to assess the assets and liabilities acquired, including any separately identifiable intangible assets. The process of determining fair values may require management to make estimates which are subjective in nature. For each acquisition an appropriate discount & royalty rates were determined, along with detailed expected future cashflows to calculate the fair value of each identified intangible asset.

### Impairment - goodwill and other intangibles

IFRS requires management to perform impairment tests to determine whether goodwill and other intangible assets are impaired on an annual basis or otherwise when changes in events or situations indicate that the carrying value may not be recoverable.

Impairment testing requires management to judge whether the carrying value of assets can be supported by the net present value of future cash flows that they generate. Calculating the net present value of the future cash flows requires estimates to be made in respect of highly uncertain matters including management's initial expectations of EBITDA, the long-term growth rate of net operating cash flows and an appropriate discount rates to reflect the risks involved. These assumptions have been further considered in light of the Covid-19 pandemic including the impact on recent trading results, the Group's budget for the year ended 30 April 2022 as well as on longer term forecasts and growth rates given the uncertainties in the current environment.

Changing the assumptions selected by management, in particular growth rate assumptions used in the cash flow projections, could significantly affect the Group's impairment evaluation and hence reported assets and profits or losses. Further details, including a sensitivity analysis, are included in note 10 "Intangible Assets".

### Contingent Consideration

Any deferred contingent consideration is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, are recognised either in the profit and loss account or in other comprehensive income, in accordance with IAS 39. Depending on the conditions of these future consideration payments, judgements are made as at the acquisition date and then subsequently updated at the balance sheet date. These include profit related consideration for which detailed forecasts are produced and the fair value of the likely payments are calculated using an appropriate discount rate.

### Fair value measurement of financial instruments

When the fair values of financial assets and financial liabilities (primarily interest rate swaps) recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair values are measured using valuation techniques including the Discounted Cash Flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair values of financial instruments (note 19).

Key management included the Executive Chairman, a Non-Executive Director, the Chief Executive Officer and her 2 direct reports for the year.

Number of key management remunerated but for which a management fee is payable (See note 32) Number of other key management not remunerated but for which a management fee is payable (See note 32)	l Þ	l Þ
Pension contributions	1,405	852,1 05 882,1
Key management remuneration	Year ended 1202 lingA 0£ 000'3	bebne 189Y 0202 li1qA 08 000'3
Four Directors accrued benefits under the Group's defined contribution pension scheme. The highest paid Director in the year received total emoluments while serving as a director of £512,000 (2020: 285,000).		•
Number of Directors remunerated but for which a management fee is payable (See note 32)  Mumber of other Directors not remunerated but for which a management fee is payable (See note 32)	· t	î E
enoluments — Pension contributions —	1,405	619 82 919
Directors' emoluments	Year ended 30 April 2021 000:3	babna 189Y 020S li1qA 0E 000'3
lezhndət eals2 — nobsusinimbA	861,1 682 877,1	240,1 695 148,1
3	bebne sseY tS0S lingA 0£ sedmuM	babna 18aY 0S0S li1qA 0£ 1admuM
The average monthly number of employees (including Directors) of the Group during the year was as follows:		

included in the amount applyees (2020; none).

The Company had no employees (2020; none).

included in the amounts above are employee cost capitalised in respect of development of software assets in the year of £15,713,000 (2020: £6,023,000)

Wages and salanes Social security costs Other pension costs	056,87 06,87	66,710 860,2 860,2
Employee costs (including Directors) during the year were:	000.3	6.000
	bebne tseY tS0S lingA 0E	bebne seeY 0S0S lingA 0E
STAFF COSTS		
Contract liabilities	426,18 426,18	75,927 726,87
	730 70	200 32

000.3 30 April 2021 30 April 2020

current contract liabilities at 30 April 2020 was recognised as revenue during the year. Contract liabilities represent revenue received up front for contracts which are recognised over 12 months. Contract liabilities increased during the year as a result of the Group's operations following sequestions (see note \$5) and an increase in overall contract activity. Materially all of the £75,927,000 recorded as energy and the Group's operations following acquisitions (see note \$5) and an increase in overall contract activity. Materially all of the £75,927,000 recorded as energy and the Group's operations of the Group's operations following acquisitions (see note \$5) and an increase in overall contract activity.

4,844 156,1 6,465	476,7 728,2 162,01				i assets assets i Ourent assets relati	
16 2A 0SOS li1qA 0E 000'3	16 2A FSOS lingA 0E 000'3					

cumulative impact of the 5 year deferral period following the incorporation of the Company on 18 May 2018. Assets relating to contracts with customers represent commissions paid to employees, the expansion of the Group's operations following acquisitions during the year (see note 25) and the year as the Group continued to pay commissions to employees, the expansion of the Group's operations following acquisitions during the year (see note 25) and the

## Assets and liabilities relating to contracts with customers

946'461	222,458	
67E,8	269'S	Licence & Other
804,6	749,72	Managed Services
284,01	495,11	Professional Services
Z08,7	290'9	Tenoscuonal
160,902	064,171	Support & Subscription
bebne tseY 0202 litqA 08 000'3	bebne tseY 1202 litqA 08 000'3	

varions offerings. The analysis of the company's furnover for the period by class of business is as follows: Revenue is disaggregated into groups of similar products and services that depict the nature, amount, and timing of revenue and cash flows for the Company's

The majority of continuing operations is undertaken in the United Kingdom.

a contract liability is recognised.

revenue recognised in respect of a customer contract exceeds amounts received or receivable from a customer at that time, a contract asset is recognised. If amounts received or receives an advance payment from a customer. Revenue reported for the year relates solely to revenue from contracts with customers, with customers typically paying in advance at the start of the contract. When

## REVENUE

S

	to the real ended to April 2021		
6	OPERATING PROFIT / (LOSS)	<b>-</b>	
		Year ended	Group Year ended
		30 April 2021	30 April 2020
	The operating profit / (loss) is stated after charging:	£'000	€,000
	Staff costs	70.050	75 400
	Research and development expenditure	78,950 8,049	75,192 6,910
	Impairment loss on available sale property	537	40.070
	Amortisation of intangible assets Other transaction related costs	54,822 9,037	49,978 8,223
	Depreciation of property, plant and equipment	3,336	2,756
	Depreciation of right-of-use-assets Deferred consideration	2,011 (916)	1,780 1,989
	Share based payments	1,468	2,483
	Fees payable to the Group's Auditors comprise the following:	Year ended	Year ended
		30 April 2021	30 April 2020
		£,000	£'000
	Tax services	108	71
	Corporate finance services Total non-audit fees	<u>165</u> 273	1,333
	Audit fees - for the audit of parent Company and consolidated financial statements	136	200
	Audit fees - for the audit of subsidiary companies Total fees	<del>360</del> 769	2,024
7	FINANCE INCOME		
·			
		Year ended 30 April 2021	Year ended 30 April 2020
		£'000	£,000
	Deposit account interest	179	189
	Total finance income	179	189
8	FINANCE COSTS		
		Year ended	Year ended
		30 April 2021 £'000	30 April 2020 £'000
	Double love interest	20.044	20 552
	Bank loan interest Amortisation of loan issue costs	30,844 1,660	28,562 1,462
	Unwinding of discount	537	213
	Bank facility fees  Net (loss) / profit on financial instruments at fair value through profit or loss (note 19.3)	1,258 (1,566)	1,514 2,406
	Interest expense on lease liabilities	526	549
	Interest payable on amounts due to parent undertakings  Total finance costs	129,326 162,585	115,786 150,492
	The second secon		
	The unwinding of discount is in relation to deferred consideration on the acquisition of subsidiary undertakings.		
9	INCOME TAX (CREDIT) / CHARGE		
3	THE OWNER PARTICIPATION		Restated
		Year ended 30 April 2021	Year ended 30 April 2020
		£,000	£,000
	The major components of income tax expense are:		
	Current income tax:		
	UK income tax at 19% for the year (2020: 19%) Impact of overseas income tax	300 516	2,700 481
	Prior year adjustments	(359)	253
	Deferred tax:	457	3,434
	Relating to origination and reversal of temporary differences	(7,932)	(9,336)
	Relating to effect of change in tax rates	(7.000)	9,309
		(7,932)	(27)
	Income tax (credit) / charge reported in the income statement	(7,475)	3,407
		Year ended 30 April 2021	Year ended 30 April 2020
		£'000	£'000
	Loss before tax	(142,415)	(128,599)
	The tax for the year is higher (2020: higher) than the standard rate of corporation tax in the UK of 19% (2020: 19%). The differences	are explained be	low.
		Year ended	Year ended
		30 April 2021	30 April 2020
	Large before the multiplied by standard rate of composition tay in the LIK of 199/ /2020: 109/ )	£'000	£'000
	Loss before tax multiplied by standard rate of corporation tax in the UK of 19% (2020: 19%).	(27,059)	(24,434)
	Effects of:	40.040	40 50-
	Expenses non-deductible for tax purposes Effect of current year changes in statutory tax rates on deferred tax balances	19,943	18,587 9,309
	Decrease in tax losses	(250)	(308)
	Adjustments in respect of prior year tax liabilities  Total tax (credit) / charge reported in the income statement	(359) (7,475)	253 3,407

### 10 INTANGIBLE ASSETS

	Enterprise Application Software	Development Expenditure	Brand	Intellectual Property	Customer Relation- ships	Goodwill	Total
	£'000	£.000	€.000	£,000	€,000	€.000	5,000
COST							
At 1 May 2019	7,382	13,324	14,500	178,172	335,678	889,508	1,438,564
Arising on acquisition	-	-	-	13,844	52,474	135,779	202,097
Additions	5,132	6,023	-	-	-	-	11,155
Disposals	(7,382)	-	-	-	•	-	(7,382)
Restated*	(5,132)			-			(5,132)
At 30 April 2020		19,347	14,500	192,016	388,152	1,025,287	1,639,302
Arising on acquisition	-	-	7,543	14,902	16,555	57,610	96,610
Additions**	-	16,713		· •	•	· •	16,713
Disposals		(2,549)					(2,549)
At 30 April 2021		33,511	22,043	206,918	404,707	1,082,897	1,750,076
ACCUMULATED AMORTISATION / IMPAIRM		0.000	040	40.400	40.004		44 007
At 1 May 2019	7,382	6,063	942	10,409	16,301	•	41,097
Amortisation for the year	(7.000)	2,337	1,450	17,444	28,747	•	49,978
Disposals	(7,382)	9.400	2 202	27.052	45.049	<u> </u>	(7,382)
At 30 April 2020	<del></del>	8,400	2,392	27,853	45,048	<del></del> .	83,693
Amortisation for the year		3,055	1,890	18,756	31,121	-	54,822
Disposals	-	(2,549)	· .	· •	•	-	(2,549)
At 30 April 2021		8,906	4,282	46,609	76,169	<u> </u>	135,966
NET BOOK VALUE	1						
At 30 April 2021		24,605	17,761	160,309	328,538	1,082,897	1,614,110
At 30 April 2020		10,947	12,108	164,163	343,104	1,025,287	1,555,609

<sup>\*</sup> Restated for change in accounting policy. See note 2.1 for details.

The Group tests enterprise application software, development expenditure, brand, intellectual property rights and customer relationships annually for impairment, or more frequently if there are indications that such intangible assets might be impaired.

All amortisation charges relating to continuing operations in the year have been charged through administrative expenses.

Details of acquisitions in the year are shown in note 25. During the year, goodwill was reviewed for impairment in accordance with IAS 36 "Impairment of Assets" and includes the potential impact from the COVID-19 pandemic, which was considered a triggering event under IAS 36. For the purposes of this impairment review, goodwill for continuing operations has been valued on the basis of discounted future cash flows.

The Group is managed and marketed as one range of offerings, with many customers using a number of products, with acquisitions subsumed into the main Group over time. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units), which for the Group results in there being five cash generating units: the Core IRIS businesses (business acquired in September 2018 plus integrated acquisitions to date, including Senta SaaS Limited and Staffology Limited within FY21), Practice Engine, Star, FMP and iSAMS. The carrying value of goodwill at the end of the year is shown below:

	2021	2020
	£'000	£'000
Core IRIS businesses (business acquired in September 2018 plus integrated acquisitions to date)	901,030	876,748
Practice Engine	12,760	12,760
Innervision	13,850	13,850
Star PM	30,748	30,748
FMP	91,181	91,181
isams	33,328	-
	1.082.897	1.025.287

The Group conducts annual impairment tests on the carrying value of goodwill, the recoverable amount is determined from a combination of value-in-use calculations and observable relevant market transactions. The key assumptions in the value-in-use calculations are the pre-tax adjusted discount rate applied, EBITDA and the long-term growth rate of net operating cash flows. In all cases, the approved budget for the Financial Year ("FY") 2022 and a new Long Term Plan ("LTP") prepared and approved by the board in June 2021 covering the period FY23-FY26 formed the basis for the cash flow projections. These assumptions were considered alongside detailed sensitivity analysis to ensure there are no indicators of impairment.

### Year ended 30 April 2021

The table below shows key assumptions used in the value in use calculations for those CGUs with significant goodwill allocated them.

		Key assumptions							
	Core IRIS	Practice							
	businesses	Engine	Innervision	Star PM	FMP	iSAMS			
Pre-tax adjusted discount rate	11.7%	11.7%	11.7%	11.7%	11.7%	11.7%			
Five year CAGR in adjusted EBITDA to April 2026	11.8%	17.1%	21.0%	15.3%	17.0%	53.5%			
Long-term growth rate of net operating cash flows	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%			

The discount rate applied represents a pre-tax rate that reflects the market assessment of the time value of money at the end of the year and the risks specific to the business.

The estimated recoverable amount of the Group's Core IRIS businesses exceed their carrying values by £180 million (14%). If the assumptions used in the impairment review were changed to a greater extent than as presented in the following table, the changes would, in isolation, lead to an impairment loss being recognised for the year ended 30 April 2021.

	Change required for carrying value to equal recoverable amount						
	Core IRIS	Practice					
	businesses	Engine	Innervision	Star PM	FMP	iSAMS	
Pre-tax adjusted discount rate	+1.8%	+1.5%	+11.3%	+8.5%	+5.9%	+7.1%	
Five year CAGR in adjusted EBITDA to April 2026	-3.0%	-3.8%	-18.3%	-15.1%	-10.7%	-16.0%	
Long-term growth rate of net operating cash flows	-1.8%	-2.6%	-21.2%	-14.3%	-8.8%	-10.9%	

Management believes that no reasonably possible or foreseeable change in any of the above key assumptions would cause the difference between the carrying value and recoverable amount for any cash-generating unit to be materially different to the base case disclosed.

<sup>\*\* £12.1</sup>m out of the £16.7m additions during the year relates to Project Elements which is an Intangible asset under development as at 30 April 2021.

## 11 PROPERTY, PLANT AND EQUIPMENT

CROUP         Buildings membrate (1000)         Equipment serious (1000)         Fittings (1000)         Total (1000)           COST         £'000         \$.000		Land and	Leasehold	Computer	Fixtures and	
COST         É'000         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         14,949         4,653         1,1702         1,1702         1,1702         1,1702         1,1702         1,1702         1,1702         1,1805         1,1805         2,1		Buildings	•	Equipment	Fittings	Total
COST At 1 May 2019         1,141         419         8,736         4,653         14,949           Additions         -         1         2,924         2,105         5,030           Arising on acquisition         -         284         971         447         1,702           Disposals         -         (165)         (1,976)         (735)         (2,876)           At 30 April 2020         1,141         539         10,655         6,470         18,805           Additions         20         62         1,103         147         1,332           Arising on acquisition         -         15         374         217         606           Disposals         -         (61)         (813)         (957)         (1,831)           At 30 April 2021         1,161         555         11,319         5,877         18,912           ACCUMULATED DEPRECIATION         739         166         5,650         2,065         8,620           Charge for the year         35         25         2,073         623         2,756           Arising on acquisition         -         184         791         138         1,113           Disposals         -         (101)	GROUP					
At 1 May 2019         1,141         419         8,736         4,653         14,949           Additions         -         1         2,924         2,105         5,030           Arising on acquisition         -         284         971         447         1,702           Disposals         -         (165)         (1,976)         (735)         (2,876)           At 30 April 2020         1,141         539         10,655         6,470         18,805           Additions         20         62         1,103         147         1,332           Arising on acquisition         -         15         374         217         606           Disposals         -         (61)         (813)         (957)         (1,831)           At 30 April 2021         1,161         555         11,319         5,877         18,912           ACCUMULATED DEPRECIATION         739         166         5,650         2,065         8,620           Charge for the year         35         25         2,073         623         2,756           Arising on acquisition         -         184         791         138         1,113           Disposals         -         (1011)         (1,9		£,000	£'000	£'000	£'000	£'000
Additions         -         1         2,924         2,105         5,030           Arising on acquisition         -         284         971         447         1,702           Disposals         -         (165)         (1,976)         (735)         (2,876)           At 30 April 2020         1,141         539         10,655         6,470         18,805           Additions         20         62         1,103         147         1,332           Arising on acquisition         -         15         374         217         606           Disposals         -         (61)         (813)         (957)         (1,831)           At 30 April 2021         1,161         555         11,319         5,877         18,912           ACCUMULATED DEPRECIATION         At 1 May 2019         739         166         5,650         2,065         8,620           Charge for the year         35         25         2,073         623         2,756           Arising on acquisition         -         184         791         138         1,113           Disposals         -         (101)         (1,945)         (2723)         2,2759           Arising on acquisition         -						
Arising on acquisition Disposals         -         284 (165)         971 (1976)         447 (1702)         1,702 (2,876)           At 30 April 2020         1,141         539         10,655         6,470         18,805           Additions         20         62 (1,103)         147 (1,332)         1,332           Arising on acquisition         -         15 (61)         (813)         (957)         (1,831)           At 30 April 2021         1,161         555         11,319         5,877         18,912           ACCUMULATED DEPRECIATION         739         166         5,650         2,065         8,620           Charge for the year         35         25         2,073         623         2,756           Arising on acquisition         -         184         791         138         1,113           Disposals         -         (101)         (1,945)         (723)         (2,769)           At 30 April 2020         774         274         6,569         2,103         9,720           Charge for the year         17         37         2,150         1,132         3,336           Arising on acquisition         -         15         264         216         495           Disposals		1,141	419			
Disposals         -         (165)         (1,976)         (735)         (2,876)           At 30 April 2020         1,141         539         10,655         6,470         18,805           Additions         20         62         1,103         147         1,332           Arising on acquisition         -         (61)         (813)         (957)         (1,831)           Disposals         -         (61)         (813)         (957)         (1,831)           At 30 April 2021         1,161         555         11,319         5,877         18,912           ACCUMULATED DEPRECIATION         739         166         5,650         2,065         8,620           Charge for the year         35         25         2,073         623         2,756           Arising on acquisition         -         (101)         (1,945)         (723)         (2,769)           At 30 April 2020         774         274         6,569         2,103         9,720           Charge for the year         17         37         2,150         1,132         3,336           Arising on acquisition         -         15         264         216         495           Disposals         (44)		-	1			
At 30 April 2020         1,141         539         10,655         6,470         18,805           Additions         20         62         1,103         147         1,332           Arising on acquisition         -         15         374         217         606           Disposals         -         (61)         (813)         (957)         (1,831)           At 30 April 2021         1,161         555         11,319         5,877         18,912           ACCUMULATED DEPRECIATION         739         166         5,650         2,065         8,620           Charge for the year         35         25         2,073         623         2,756           Arising on acquisition         -         184         791         138         1,113           Disposals         -         (101)         (1,945)         (723)         (2,769)           At 30 April 2020         774         274         6,569         2,103         9,720           Charge for the year         17         37         2,150         1,132         3,336           Arising on acquisition         -         15         264         216         495           Disposals         (44)         (206)		-				
Additions         20         62         1,103         147         1,332           Arising on acquisition         -         15         374         217         606           Disposals         -         (61)         (813)         (957)         (1,831)           At 30 April 2021         1,161         555         11,319         5,877         18,912           ACCUMULATED DEPRECIATION           At 1 May 2019         739         166         5,650         2,065         8,620           Charge for the year         35         25         2,073         623         2,756           Arising on acquisition         -         184         791         138         1,113           Disposals         -         (101)         (1,945)         (723)         (2,769)           At 30 April 2020         774         274         6,569         2,103         9,720           Charge for the year         17         37         2,150         1,132         3,336           Arising on acquisition         -         15         264         216         495           Disposals         (44)         (206)         (463)         (1,011)         (1,724)           At 30 A	•					
Arising on acquisition Disposals At 30 April 2021  ACCUMULATED DEPRECIATION At 1 May 2019  Charge for the year Arising on acquisition Disposals  Charge for the year Arising on acquisition Disposals  Charge for the year At 30 April 2020  Charge for the year At 30 April 2020  Charge for the year At 30 April 2020  Charge for the year Anising on acquisition At 30 April 2020  Charge for the year Arising on acquisition At 30 April 2020  Charge for the year Arising on acquisition Aris	At 30 April 2020	1,141_	539	10,655	6,470	18,805
Arising on acquisition Disposals At 30 April 2021  ACCUMULATED DEPRECIATION At 1 May 2019  Charge for the year Arising on acquisition Disposals  Charge for the year Arising on acquisition Disposals  Charge for the year At 30 April 2020  Charge for the year At 30 April 2020  Charge for the year At 30 April 2020  Charge for the year Anising on acquisition At 30 April 2020  Charge for the year Arising on acquisition At 30 April 2020  Charge for the year Arising on acquisition Aris	Additions	20	62	1.103	147	1.332
Disposals   Communication						
At 30 April 2021 1,161 555 11,319 5,877 18,912  ACCUMULATED DEPRECIATION  At 1 May 2019 739 166 5,650 2,065 8,620 Charge for the year 35 25 2,073 623 2,756 Arising on acquisition - 184 791 138 1,113 Disposals - (101) (1,945) (723) (2,769) At 30 April 2020 774 274 6,569 2,103 9,720  Charge for the year 17 37 2,150 1,132 3,336 Arising on acquisition - 15 264 216 495 Disposals (44) (206) (463) (1,011) (1,724) At 30 April 2021 747 120 8,520 2,440 11,827  NET BOOK VALUE  At 30 April 2021 414 435 2,799 3,437 7,085		-				
At 1 May 2019     739     166     5,650     2,065     8,620       Charge for the year     35     25     2,073     623     2,756       Arising on acquisition     -     184     791     138     1,113       Disposals     -     (101)     (1,945)     (723)     (2,769)       At 30 April 2020     774     274     6,569     2,103     9,720       Charge for the year     17     37     2,150     1,132     3,336       Arising on acquisition     -     15     264     216     495       Disposals     (44)     (206)     (463)     (1,011)     (1,724)       At 30 April 2021     414     435     2,799     3,437     7,085		1,161				
At 1 May 2019     739     166     5,650     2,065     8,620       Charge for the year     35     25     2,073     623     2,756       Arising on acquisition     -     184     791     138     1,113       Disposals     -     (101)     (1,945)     (723)     (2,769)       At 30 April 2020     774     274     6,569     2,103     9,720       Charge for the year     17     37     2,150     1,132     3,336       Arising on acquisition     -     15     264     216     495       Disposals     (44)     (206)     (463)     (1,011)     (1,724)       At 30 April 2021     414     435     2,799     3,437     7,085	ACCUMULATED DEPRECIATION					
Charge for the year     35     25     2,073     623     2,756       Arising on acquisition     -     184     791     138     1,113       Disposals     -     (101)     (1,945)     (723)     (2,769)       At 30 April 2020     774     274     6,569     2,103     9,720       Charge for the year     17     37     2,150     1,132     3,336       Arising on acquisition     -     15     264     216     495       Disposals     (44)     (206)     (463)     (1,011)     (1,724)       At 30 April 2021     414     435     2,799     3,437     7,085		730	166	5.650	2.065	8 620
Arising on acquisition Disposals At 30 April 2020  Charge for the year Arising on acquisition Disposals  Charge for the year Arising on acquisition Disposals At 30 April 2020  Charge for the year Arising on acquisition Arising on acquisition At 30 April 2021  At 30 April 2021  At 30 April 2021  At 414 At 435 At 52,799 At 37,085						
Disposals At 30 April 2020         -         (101) (1.945) (723) (2.769)         (723) (2.769)           At 30 April 2020         774         274         6.569         2.103         9,720           Charge for the year Arising on acquisition Disposals (44) (206) (463) (1.011) (1.724)         -         15 264 216 495 (463) (1.011) (1.724)         443 0 April 2021         3,336 (463) (1.011) (1.724) (1.724)           At 30 April 2021         747 120 8,520 2,440 11,827         11,827           NET BOOK VALUE At 30 April 2021         414 435 2,799 3,437 7,085         7,085		35				
At 30 April 2020 774 274 6,569 2,103 9,720  Charge for the year 17 37 2,150 1,132 3,336 Arising on acquisition 15 264 216 495 Disposals (44) (206) (463) (1,011) (1,724) At 30 April 2021 210 8,520 2,440 11,827  NET BOOK VALUE At 30 April 2021 414 435 2,799 3,437 7,085						
Arising on acquisition         15         264         216         495           Disposals         (44)         (206)         (463)         (1,011)         (1,724)           At 30 April 2021         747         120         8,520         2,440         11,827           NET BOOK VALUE         414         435         2,799         3,437         7,085		774				
Arising on acquisition         15         264         216         495           Disposals         (44)         (206)         (463)         (1,011)         (1,724)           At 30 April 2021         747         120         8,520         2,440         11,827           NET BOOK VALUE         414         435         2,799         3,437         7,085	<b>0</b> ,		.~	0.450	4 400	
Disposals         (44)         (206)         (463)         (1,011)         (1,724)           At 30 April 2021         747         120         8,520         2,440         11,827           NET BOOK VALUE         414         435         2,799         3,437         7,085           At 30 April 2021         414         435         2,799         3,437         7,085		17				
At 30 April 2021 747 120 8,520 2,440 11,827  NET BOOK VALUE At 30 April 2021 414 435 2,799 3,437 7,085						
NET BOOK VALUE At 30 April 2021 414 435 2,799 3,437 7,085		(44)				
At 30 April 2021 414 435 2,799 3,437 7,085	At 30 April 2021		120	8,520	2,440	11,827
	NET BOOK VALUE					
At 30 April 2020 367 265 4,086 4,367 9,085	At 30 April 2021	414	435	2,799	3,437	7,085
	At 30 April 2020	367	265	4,086	4,367	9,085

Freehold land at a cost of £100,000 is included within Land and buildings and is not depreciated.

### 12 RIGHT-OF-USE-ASSETS

	Property	
GROUP	leases	Total
	£'000	£'000
COST		
At 1 May 2019	10,453	10,453
Additions	586	586
Arising on acquisition	870	870
Disposals ·	(353)	(353)
At 30 April 2020	11,556	11,556
Dilapidations provision adjustment	1,148	1,148
Additions	5,395	5,395
Arising on acquisition	319	319
Disposals	(2,627)	(2,627)
At 30 April 2021	15,791	15,791
ACCUMULATED DEPRECIATION		
At 1 May 2019	970	970
Charge for the year	1,780	1,780
Arising on acquisition	260	260
Disposals	(353)	(353)
At 30 April 2020	2,657	2,657
Charge for the year	2,011	2,011
Impairment	348	348
Disposals	(1,401)	(1,401)
At 30 April 2021	3,615	3,615
NET BOOK VALUE		
At 30 April 2021	12,176	12,176
AC SU APITI 2021		12,170
At 30 April 2020	8,899	8,899

Right-of-use assets relate to property leases held by the Group. The interest charge on right-of-use assets has been included in Finance Costs within Note 8 and the charge for amortisation included in the table above. The amortisation charge in the year is included within Administrative Expenses.

## 13 ASSETS HELD FOR SALE

	2021		2020	
	Group	Company	Group	Company
	€,000	£'000	£,000	£'000
At 1 May 2020/1 May 2019	2,572	-	2,572	-
Impairment loss	(537)	-		-
Disposal of available for sale asset	(2,035)			<u> </u>
At 30 April			2,572	•

Assets held for sale of £2,572,000 represents a freehold property which was being actively marketed by the Group in the prior year and was sold in the current year.

### INVESTMENTS 14

Investment in subsidiary undertakings

		Company	
		2021	2020
	•	£'000	£'000
COST AND NET BOOK VALUE			
At 1 May 2020/1 May 2019		947	947
Additions		· ·	-
At 30 April		947	947

The Group's subsidiary undertakings are shown below.

	Country of		Pe	rcentage of ordina	ary shares held	
	registration or	Principal	At 30 Apr		At 30 Apri	
Undertaking	incorporation	activity	Group	Company	Group	Company
123Comms Limited	England & Wales	Software development	100%	0%	100%	0%
Beaumont Solutions Limited <sup>1</sup>	England & Wates	Software development	100%	0%	100%	0%
Biostore Limited	England & Wates	Software development	100%	0%	100%	0%
Blayhall Payroll Umited	England & Wales	Holding company	Dissolved	Dissolved	100%	0%
Blayhall Professional Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
Cascade Human Resources Limited	England & Wales	Software development	100%	0%	100%	0%
CJM Software Limited <sup>1</sup>	England & Wales	Software development	100%	0%	0%	0%
Eurowage Limited*	England & Wales	Payroll services	100%	0%	100%	0%
Fastrak Limited	England & Wales	Software development	Dissolved	Dissolved	100%	0%
FMP Global Bidco Limited <sup>1</sup>	England & Wales	Holding company	100%	0%	100%	0%
FMP Global Holdings Limited	England & Wates	Holding company	100%	0%	100%	0%
FMP Global Midco Limited	England & Wales	Holding company	100%	0%	100%	0%
FMP HR and Payroll Software Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
FMP Payroll Services Limited <sup>1</sup>	England & Wates	Payroll services	100%	0%	100%	0%
Galaxy Payroll Limited	England & Wales	Software development	100%	0%	100%	0%
Homecontact Limited <sup>5</sup>	England & Wates	Software development	Dissolved	Dissolved	100%	0%
Hosted Accountants Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
Indigo Marketing Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
Innervision Management Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
Intex (Radiographic) Limited <sup>1</sup>	England & Wales	Holding company	100%	0%	100%	0%
IRIS Bidco Limited <sup>1</sup>	England & Wales	Holding company	100%	100%	100%	100%
IRIS Business Software Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
IRIS Capital Limited <sup>1</sup>	England & Wales	Holding company	100%	0%	100%	0%
IRIS Group Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
IRIS Holdings Limited <sup>1</sup>	England & Wales	Holding company	100%	0%	100%	0%
IRIS KPO Resourcing (India) Private Limited	India	Outsourcing services	56%	0%	56%	0%
IRIS Payroll Software Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
IRIS Payroll Solutions Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
IRIS Resourcing Limited <sup>1</sup>	England & Wales	Holding company	100%	0%	100%	0%
IRIS Software Group Limited	England & Wales	Holding company	100%	0%	100%	0%
IRIS Software Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
iSAMS Limited <sup>1</sup>	England & Wales	Software development	100%	0%	0%	0%
iSAMS Pty Limited <sup>8</sup>	Australia	Software development	100%	0%	0%	0%
Kashflow Software Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
Keytime Objective Limited <sup>1</sup>	England & Wales	Holding company	100%	0%	100%	0%
Malibu Bidco Limited	England & Wales	Holding company	100%	0%	100%	0%
MCN Associates Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
MCN Holdings Limited <sup>1</sup>	England & Wales	Holding company	100%	0%	100%	0%
Perennial Newco Limited <sup>3</sup>	Guernsey	Holding company	Dissolved	Dissolved	100%	0%
Perennial BidCo A Limited	Guernsey	Holding company	Dissolved	Dissolved	100%	0%
Phroot Limited <sup>3</sup>	Guernsey	Software development	100%	0%	100%	0%
Practice Engine Systems Inc.	USA	Software development	100%	0%	100%	0%
PS Financials Limited	England & Wales	Software development	100%	0%	100%	0%
PSI Payroll Services <sup>5</sup>	Canada	Payroll services	100%	0%	100%	0%
PTP Software Limited	England & Wales	Software development	100%	0%	100%	0%
Results Squared Limited	England & Wales	Software development	100%	0%	100%	0%
Senta SaaS Limited	England & Wates	Software development	100%	0%	0%	0%
Software (Holdco 2) Limited	England & Wates	Holding company	Dissolved	Dissolved	100%	0%
Software (Holdco 4) Limited	England & Wales	Holding company	Dissolved	Dissolved	100%	0%
Staffology Limited <sup>1</sup>	England & Wales	Software development	100%	0%	0%	0%
Star Americas Software Solutions LLC <sup>6</sup>	USA	Software development	100%	0%	100%	0%
Star Computer Group Limited	England & Wales	Software development	100%	0%	100%	0%
Star Professional Software Solutions Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
Taxfiller Limited	England & Wales	Software development	100%	0%	100%	0%
The Practice Engine Company Limited <sup>1</sup>	England & Wales	Software development	Dissolved	Dissolved	100%	0%
The Practice Engine Group Limited <sup>1</sup>	England & Wates	Software development	100%	0%	100%	0%
Truancy Call Limited <sup>1</sup>	England & Wales	Software development	100%	0%	100%	0%
Truancy Call Limited	Republic of Ireland	Software development	100%	0%	100%	0%

<sup>Subsidiary registered address: 4th Floor, Heathrow Approach, 470 London Road, Slough, England SL3 8QY
Subsidiary registered address: Pottipati Plaza 77, Nungambakkam High Road, Chennai–600 034
Subsidiary registered address: PO Box 186, 1 Le Marchant Street, Si Peter Port, Guernsey, GY1 4HP
Subsidiary registered address: 100 Colony Square, 1175 Peachtree Street NE, 10th Floor, Atlanta, GA 30361, USA
Subsidiary registered address: 4200 South Service Rd, #200, Burlington Ontanto, 17L 4X5, Canada
Subsidiary registered address: O'Hare Triangle Plaza, 8770 W Bryn Mawr, Suite 1300, Chicago, Illinois 60531, USA
Subsidiary registered address: 9 Trinity Street, Dublin 2, Republic of Ireland
Subsidiary registered address: 36 Greycliffe Street, Queenscliff, NSW, 2096, Australia</sup> 

### 15 TRADE AND OTHER RECEIVABLES

	2021		2020	
	Group	Company	Group	Company
	£'000	£'000	£,000	£'000
Current				
Trade receivables from contracts with customers	43,149	-	38,354	-
Less: provision for impairment of receivables	(2,230)		(1,717)	
Trade receivables from contracts with customers - net	40,919	-	36,637	•
Other receivables	1,086	-	1,115	•
Prepayments and accrued income	4,908	•	5,141	-
Amounts owed by Group undertakings		1,207,262		1,077,937
	46,913	1,207,262	42,893	1,077,937
	46,913	1,207,262	42,893	1,077,937

Trade receivables from contracts with customers are non-interest bearing and are generally on terms of 30 to 60 days. Amounts owed by Group undertakings are interest bearing and repayable on demand.

Movements on the Group provision for impairment of trade receivables from contracts with customers were as follows:

	£'000	£'000
At 1 May 2020/1 May 2019	1,717	594
Acquired provision	-	327
Utilised	(1,386)	(794)
Charged to the Income Statement	1,899	1,590
At 30 April	2,230	1,717

In determining the recoverability of a trade receivable, the Group considers the ageing of each receivable and any change in the circumstances of the individual receivables. The Directors believe that there is no further provision required in excess of the allowance for doubtful debts.

The creation and release of provision for impaired receivables have been included in administrative expenses in the income statement. Amounts charged to the allowance account are generally written-off when there is no expectation of recovering additional cash.

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets. The expected loss rates are based on the payment profiles of sales and the corresponding historical credit losses experienced. The current and forward looking information on macroeconomic factors affecting the ability of the customers to settle the receivables are also considered. We have assessed that there is no material adjustment to provisions required to reflect the lifetime expected loss.

The maximum exposure to credit risk at the end of the year is the fair value of each class of receivables mentioned above. The Group held no collateral as security. The Directors estimate that the carrying value of trade receivables approximated to their fair value.

Interest is charged on balances with group undertakings at 12%.

### 16 CASH AND CASH EQUIVALENTS

	2021	2020
	£'000	£,000
Cash at banks and on hand	79,784	118,037
	79,784	118,037

The Company had no short term deposits during the current year. Cash at banks eams interest at floating rates based on daily bank deposit rates. The Group held no short-term deposits at the year end. The Group's credit risk on cash and cash equivalents is limited because the counterparties are well established banks with high credit ratings.

### 17 TRADE AND OTHER PAYABLES

	2021		2020	
	Group £'000	Company £'000	Group £'000	Company £'000
Current				
Trade payables	5,325	-	5,347	•
Amounts owed to parent undertakings	1,207,474	1,207,262	1,076,663	1,077,937
Social security and other taxes	2,480	-	4,205	-
VAT	5,445	-	8,026	-
Other creditors	3,201	-	151	-
Derivative financial liabilities (note 19.3)	1,142		1,805	<u>-</u>
	1,225,067	1,207,262	1,096,197	1,077,937
Non-current				
Derivative financial liabilities (note 19.3)			903	
	-	•	903	•
	1,225,067	1,207,262	1,097,100	1,077,937

Trade payables are non-interest bearing and are normally settled on 30-day terms.

The fair values of trade and other payables are not materially different to those disclosed above. There is no material effect on pre-tax profit if the instruments are accounted for at fair value or amortised cost.

The Group's exposure to currency and liquidity risk related to trade and other payables is disclosed in Note 18.

Balances with parent undertakings are unsecured and bear interest at 12%.

### DEFERRED TAX

Deferred tax liability

At 1 May 2019	Acquired Intangible assets £'000 86,119	Other Intangible assets £'000 461	Depreciation in excess of capital allowances £'000 (301)	Derivatives £'000 (58)	Other timing differences £'000 (182)	Total £'000 86,039
Acquisition of subsidiaries	13,249	-	13	-	•	13,262
(Credited)/charged to the income statement	745	(461)	245	(457)	(99)	(27)
At 30 April 2020	100,113	•	(43)	(515)	(281)	99,274
Acquisition of subsidiaries	8,653		•			8,653
(Credited)/charged to the income statement	(9,995)	-	1,952	297	(186)	(7,932)
At 30 April 2021	98,771		1,909	(218)	(467)	99,995
At 30 April 2020						
Deferred Liability	100,113				-	100,113
Deferred Asset	-	_	(43)	(515)	(281)	(839)
	100,113	•	(43)	(515)	(281)	99,274
At 30 April 2021						
Deferred Liability	98,771	_	2,021		-	100,792
Deferred Asset	-	-	(112)	(218)	(467)	(797)
	98,771		1,909	(218)	(467)	99,995

The closing deferred tax fiability as at 30 April 2021 has been calculated at 19% (2020: 19%) reflecting the tax rate at which the deferred tax liability is expected to be reversed in future periods. Deferred tax for other jurisdictions is calculated at the rates prevailing in the respective jurisdictions

In the Spring Budget 2021, the Government announced that from 1 April 2023 the corporation tax rate will increase to 25%. As the proposal to increase the rate to 25% had not been substantively enacted at the balance sheet date, its effects are not included in these financial statements. However, it is likely that the overall effect of the change, had it been substantively enacted by the balance sheet date, would be to increase the tax expense for the period by £2.5 million, to increase the deferred tax liability by £2.5 million

The Group offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.

The Group has total tax losses of £3.5 million (2020; £1.8 million) that are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose. The deferred tax on the losses of £0.4m (2020; £0.3m) has not been recognised as a deferred tax asset because:

- the subsidiaries in which the losses arose have been loss-making for some time; the losses may not be used to offset taxable profits elsewhere in the Group; and
- there are no other tax planning opportunities or other evidence of recoverability in the near future.

In addition, the Group is subject to a Corporate Interest Restriction ("CIR") disallowance of £11.7m (2020: £9.2m). The deferred tax on this disallowance of £2.2m (2020: £1.8m) has not been recognised as there is no evidence of recoverability in the near future.

At 30 April 2021, there was no recognised deferred tax flability for taxes that would be payable on the unremitted earnings of certain of the Group's subsidiaries or associate (2020: £nil). The Group has determined that undistributed profits of its subsidiaries or associate will not be distributed in the foreseeable future. The Group has an agreement with its associate that the profits of the associate will not be distributed until it obtains the consent of the Group. The company does not foresee such a consent being given at the reporting date.

### FINANCIAL ASSETS AND LIABILITIES 19

## Principal financial assets and liabilities

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows: - Cash and short term deposits

- Trade and other receivables Trade and other payables
- Accruals
   Contract Assets and Liabilities
- Provisions Lease liabilities
- Loans and borrowings
- Derivative financial instruments

### Financial assets and liabilities by category

	i manciai ass	i ilialicial assets at iali value		i illaticiai assets at	
	through p	profit or loss	amortise	amortised cost	
	2021	2020	2021	2020	
	£000	£000	000£	£000	
Cash and cash equivalents	•	-	79,784	118,037	
Trade and other receivables			42,005	37,752	
Total financial assets	<del></del> :	·	121,789	155,789	
		abilities at fair	Financial lia		
	2021	2020	2021	2020	
	0003	£000	£000	FNAA	
Trade and other payables	•		1,223,925	1,094,392	
Accruals	-		19,159	12,143	
Accrued interest	-	-	3,045	3,379	
Deferred consideration	25,785	10,109			
Provisions		•	1,216	251	
Lease liabilities	-	-	13,275	10,346	
Loans and borrowings	-	•	651,832	650,172	
Derivative financial instruments	1,142	2,708	•	-	
Total financial liabilities	26,927	12,817	1,912,452	1,770,683	

Financial assets at fair value

Financial assets at

### 19.2 Financial assets and liabilities not measured at fair value

Financial assets and liabilities not measured at fair value includes cash and short term deposits, and contract liabilities,

Due to their short-term nature, the carrying value of cash and cash equivalents, trade and other receivables, trade and other payables approximates to their fair

Loans and borrowings are carried at amortised cost which approximates to their fair value.

### FINANCIAL ASSETS AND LIABILITIES (continued)

### 19.3 Financial instruments at fair value

The table below analyses financial instruments carried at fair value by valuation method. Accounting standards require us to disclose them into different levels as

Level 1 - Fair values measured using quoted prices (unadjusted) in active markets for identical assets or liabilities
Level 2 - Fair values measured using inputs, other than quoted prices included within level 1, that are observable for the asset or liability either directly (from prices) or indirectly (derived from prices)

Level 3 - Fair values measured using inputs for the asset or liability that are not based on observable market data

	At 30 April 2021			
	Level 1	Level 2	Level 3	Total
	£000	£000	£000	£000
Financial liabilities measured at fair value:				
Interest rate instruments	-	1,142	_	1,142
Deferred consideration	-		25,785	25,785
Total financial liabilities at fair value		1,142	25,785	26,927
	<del></del>	<del></del> _		
		At 30 April	2020	
	Level 1	Level 2	Level 3	Total
	£000	£000	000£	£000
Financial liabilities measured at fair value:				
Interest rate instruments		2.708		2,708
Deferred consideration		_,, 00	10,109	10,109
Total financial liabilities at fair value		2,708	10,109	12,817
total imaticial habilities at fair value	•	4,700	10,109	12,017

There were no transfers between levels during the year. For a reconciliation of movements in level 2 instruments (see note below).

### Reconciliation - financial liabilities

A reconciliation of the financial liabilities is as follows:

	Interest rate	swaps	Deferred cons	deration	Total	
	2021	2020	2021	2020	2021	2020
	£000	£000	£000	£000	£000	£000
At 1 May 2020/1 May 2019	2,708	302	10,109	2,966	12,817	3,268
Arising from acquisitions	•		21,652	16,270	21,652	16,270
Paid during the year		•	(6,134)	(7,138)	(6,134)	(7,138)
Changes in fair value to profit or loss	(1,566)	2,406	(379)	(1,989)	(1,945)	417
Unwinding of discount		<u> </u>	537	<u> </u>	537	-
At 30 April	1,142	2,708	25,785	10,109	26,927	12,817

Deferred consideration arises when settlement of all or part of the cost of a business combination falls due after the date the acquisition was completed, usually through an eam-out based on post-acquisition performance, and is stated at the fair value of the total consideration outstanding. At 30 April 2021, the fair value of deferred consideration was assessed using actual performance to date against each acquisitions' eam-out targets together with an assessment of future financial performance based on the Group's approved budget. The sensitivity of deferred consideration payable to each acquisitions' future performance against earn-out targets could result in deferred consideration payable being in a range of between a minimum of £5.8 million (2020: 4.3 million) to a maximum of £28.4 million (2020: £12.8 million).

Under interest rate swap contracts, the Group agreed to exchange the difference between fixed and floating rate interest amounts calculated on agreed notional principal amounts. Such contracts enable the Group to mitigate the cash flow exposures on the issued variable rate debt held. The fair value of interest rate swaps at the reporting date is determined by discounting the future cash flows using the curves at the reporting date. The counterparties to the swaps are major global banks.

On 26 February 2019 the Group entered a series of fixed LIBOR interest rate swaps for a total notional amount of £220,000,000. The effective dates were 25 February 2019 and termination date are 23 November 2021, with monthly payment dates. The fixed rates are 0.983%. These instruments were valued in total as a liability of £1,142,000 as at 30 April 2021 (2020: £2,708,000).

There has been no reclassification of financial instruments

### 19.4 Financial risk management

The Group's principal financial liabilities, other than derivatives, comprise loans and borrowings, provisions, lease liabilities and trade and other payables. The main purpose of these financial liabilities is to finance the Group's operations and to provide guarantees to support its operations. The Group's principal financial assets include trade and other receivables, and cash and short-term deposits that derive directly from its operations. The Group enters into derivative transactions but its policy is that no trading in derivatives for speculative purposes may be undertaken.

The Group has exposure to the following risks from its use of financial instruments:

- (i) credit risk (ii) liquidity risk
- (iii) interest rate risk
- (iv) foreign currency risk

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and

The Board of Directors oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

Credit risk is the risk of financial loss to the Group if a client or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from clients. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activitie including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments. Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. No single customer represents more than 1% of revenue.

At the balance sheet date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the Balance Sheet.

### 19 FINANCIAL ASSETS AND LIABILITIES (continued)

### Financial risk management (continued) 19.4

### Trade receivables

The Group's credit risk on trade and other receivables is primarily attributable to trade receivables. The Group considers the credit quality of trade and other receivables collectively and believes that the carrying value of the trade and other receivables that is disclosed in the financial statements gives a fair presentation of the credit quality of the assets. The Directors estimate that the carrying value of financial assets within trade and other receivables approximated to their fair value.

Customer credit risk is managed subject to the Group's established policy, procedures and control relating to customer credit risk management. Credit quality of a customer is assessed and individual credit limits are defined in accordance with this assessment. Outstanding customer receivables are regularly monitored for collectability. The Directors believe there is a low risk of default due to the high number of recurring customers and credit control policies; thus the carrying value is expected to be the final value received. The Group has no significant concentrations of credit risk since the risk is spread over a large number of unrelated counterparties.

Total trade receivables from contracts with customers (net of allowances) held by the Group at 30 April 2021 amounted to £40,919,000 (2020: £36,637,000)

An impairment analysis is performed at each reporting date on an individual basis for major clients. In addition, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively using the expected credit loss model. The calculation is based on actual incurred historical data.

The Group does not hold collateral as security. The Group evaluates the concentration of risk with respect to trade receivables as low, as its customers are located in several industries and operate in largely independent markets.

### Liquidity risk

The Group manages its exposure to liquidity risk by reviewing the cash resources required to meet its business objectives through both short and long-term cash flow forecasts. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans and other borrowings. The Group's treasury function has a policy of optimising the level of cash in the businesses in order to minimise external borrowings

The maturity profile of the anticipated future cash flows including interest in relation to the Group's non-derivative financial liabilities on an undiscounted basis which, therefore, differs from both the carrying value and fair value, is as follows:

At 30 April 2021	Lease liabilities £000	Provisions £000	Borrowings £000	Trade and other payables £000	Accruals £000	Total £000
	2000	2000	2000	2000	2000	2000
In less than one year	2,586	1,216	-	1,225,067	47,989	1,276,858
In more than one year but not more than two years	1,872	-	-	-	-	1,872
In more than two years but not more than five years	5,220	•				5,220
In more than five years	7,390	-	660,000	-	-	667,390
Effect of discount/financing rates	(3,793)	•	(8,168)	-		(11,961)
	13,275	1,216	651,832	1,225,067	47,989	1,939,379
At 30 April 2020	Lease liabilities	Provisions	Borrowings	Trade and other payables	Accruals	Total
·	£000	£000	£000	£000	£000	£000
In less than one year	2,090	251	-	1,094,392	25,744	1,122,612
In more than one year but not more than two years	2,168				-	2,168
In more than two years but not more than five years	4,336	•	-	•	•	4,336
In more than five years	3,378	-	660,000	-	-	663,378
Effect of discount/financing rates	(1,626)		(9,828)	-	(113)	(11,702)
<del>-</del>	10,346	251	650,172	1,094,392	25,631	1,780,792

The current Senior Ioan facility of £660 million (see note 21) include a leverage covenant which requires the leverage (the ratio of Consolidated Senior Secured Net Leverage to Consolidated Pro Forma EBITDA) does not exceed 9.6x. At year end the leverage was substantially below this level at 5.28x, which has not increased materially year on year despite IRIS making significant acquisitions in the year.

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt obligations with floating interest rates. The Group has fixed a portion of this interest rate using a swap instrument, mitigating the cash flow risk of interest rate movements.

## Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a different currency from the Group's presentation currency) and the Group's net investments in foreign subsidiaries.

Financial instruments affected by interest rate and foreign currency risks include borrowings and derivative financial instruments.

The following analysis is intended to illustrate the sensitivity to changes in market variables, being sterling interest rates and sterling/Indian Rupee exchange rates.

The sensitivity analysis assumes reasonable movements in foreign exchange and interest rates before the effect of tax. The Group considers a reasonable interest rate movement in SONIA to be 0.25%, based on interest rate history. Similarly, sensitivity to movements in sterling/Indian Rupee of 10% are shown reflecting changes of reasonable proportion in the context of movement in that currency pair over the last year.

Using the above assumptions, the following table shows the illustrative effect on the Consolidated income statement and equity.

	2021		2020	
	Income	Equity	Income	Equity
	(losses)/	(losses)/	(losses)/	(losses)/
	gains	gains	gains	gains
	£000	£000	£000	£000
0.25% increase in market interest rates	(1,887)	(1,887)	(826)	(826)
U.25% decrease in market interest rates	1,887	1,887	826	826
10% strengthening of sterling versus other currencies	(101)	(387)	(375)	(533)
10% weakening of sterling versus other currencies	112	430	458	652

### Capital Management

The group's objectives when managing capital are to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the Group's capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or amend its debt arrangements.

The Group's share capital is disclosed in note 24, and its debt structure is detailed in note 21.

### 20 PROVISIONS

	Dilapidations	
	2021 203	20
	£000 £00	00
At 1 May 2020/1 May 2019	251 14	5
Arising on acquisitions	- 10	16
Right of use asset additions	1,148	-
Right of use asset disposals	(183)	
At 30 April	1,216 25	1

The provision for dilapidations is in respect of property leases that contain requirements for the premises to be returned to their original state on the conclusion of the lease terms.

These provisions are estimates because the actual costs and timing of future cash flows are dependent on future events. The property leases have expiry dates within five years after the reporting date. Any difference between expectations and the actual future liability will be accounted for when such determination is made.

### 21 BORROWINGS

Throughout the year ended 30 April 2021, the Facility B and Acquisition Facility loans, of £585 million and £75 million respectively, remained fully drawn down. In response to the Covid-19 pandemic the Revolving Credit Facility of £40 million was partially drawn down in May 2020 (£35m), this was repaid in full within May 2020. At 30 April 2021, the facilities have a bullet repayment and remaining term of 4.5 years. The Revolving Credit facility will assist the Group to achieve its growth ambitions both organically and by further acquisitions. Following the end of the financial year the Group transitioned its Facility B, Acquisition Facility, and Revolving Credit Facility loans from a LIBOR to SONIA basis.

			2021	2020
			€,000	£,000
Non-current				
Borrowings			651,832	650,172
			651,832	650,172
		•	' '	
	Effective interest rate	Maturity		Facility
				Utilised
Senior bank loan				
Facility B	SONIA +4.00% to +4.50% margir	Sep 2025		585,000,000
Acquisition Facility	SONIA +4.00% to +4.50% margir	Sep 2025		75,000,000
Revolving Credit Facility	SONIA +3.00% to +4.00% margir	Mar 2025		-
			_	660,000,000
			_	
An analysis of the maturity of the loans is set out below:				
	30 April 2	021	30 April :	2020
Borrowings	Senior		ou reprii i	
		Total	Senior	Total
<b>u</b> -		Total £'000	Senior 5'000	Total E'nnn
•	€.000	£'000	Senior £'000	Total £'000
Amounts falling due between two and five years			€.000	£,000
•	660,000 £:000	£'000 660,000	£'000 - 660,000	£'000 - 660,000
Amounts falling due between two and five years	€.000	£'000	€.000	£,000
Amounts falling due between two and five years Amounts falling due in more than five years	660,000 660,000	£'000 660,000	£'000 660,000	<b>£'000</b> - 660,000 660,000
Amounts falling due between two and five years Amounts falling due in more than five years Unamortised borrowing costs	660,000 £:000	£'000 660,000	£'000 - 660,000	£'000 - 660,000
Amounts falling due between two and five years Amounts falling due in more than five years	660,000 660,000 (8,168)	£'000 660,000 660,000 (8,168)	£'000 - 660,000 660,000 (9.828)	660,000 660,000 (9,828)
Amounts falling due between two and five years Amounts falling due in more than five years Unamortised borrowing costs	660,000 660,000 (8,168)	£'000 660,000 660,000 (8,168)	£'000 - 660,000 660,000 (9.828)	660,000 660,000 (9,828)

## 21 BORROWINGS (continued)

Security for the Senior and Second Lien Liabilities takes the form of debentures giving fixed and floating charges over the assets of certain Group undertakings which have acceded to a cross-guarantee structure. All other loans are unsecured.

During the year the Group has incurred issue costs amounting to £nil (2020: £2,405,000) in respect of these facilities. Interest is allocated against the balance outstanding and the costs plus interest are allocated to the income statement over the term of the facility using the straight line method.

The Senior Facility Agreement also makes available to the Group an additional £75,000,000 on the Acquisition Facility which was fully drawn at the year end (2020: fully drawn) and £40,000,000 on the Revolving Credit Facility which was unutilised at 30 April 2021 (2020: £nil utilised).

### 22 COMMITMENTS

### 22.1 Other capital commitments

The Group had no other capital commitments.

### 23 ACCRUALS

24

ACCRUALS			Grou	1D
		_	2021 £'000	2020 £'000
Accruals			19,159	12,143
Accrued Interest			3,045	3,379
Deferred consideration (note 19.3)		_	25,785 47,989	10,109 25,631
		_	47,303	25,051
CALLED UP SHARE CAPITAL Group and company:			2021	2020
Number	Class	Nominal value	£'000	. £,000
947,213	Ordinary	£0.01	9	9
			9	9
Share premium			938	938
·		=	947	947

On 17 May 2018, the company was incorporated with the issue of 1 ordinary £1 shares for £1.

On 6 September 2018, the company subdivided the 1 Ordinary shares into 100 shares of £0.01 each and issued a further issued 947,112 Ordinary shares for £947,112

### 25 ACQUISITIONS

### 25.1 Staffology Limited

On 23 December 2020, the Group acquired 100 per cent of the issued share capital of Staffology Limited. The fair value of the total consideration net of cash and borrowings acquired was £8,616,000. The acquisition was accounted for under the acquisition method. The first period of account covers the period from 23 December 2020 to 30 April 2021.

Staffology Limited provides cloud based UK only payroll software aimed at SMEs. This acquisition complements our goal to help customers take advantage of superior automation features that streamline processes and integrate with other applications. Staffology is a cloud-based payroll application designed specifically for the UK. As well as being comprehensive in terms of the features provided, it has a powerful Application Programming Interface (API) so it can easily be integrated with other systems.

The following table sets out the book values of the identifiable assets and tiabilities acquired and their provisional fair values to the Group:

Assets Intangible assets Other receivables Total assets	Book value £'000 - - 3 - 3	£'000 1,368	Fair value to Group £'000 1,368 3 1,371
Liabilities Corporation tax Deferred tax Total liabilities Total Identifiable net assets at fair value, net of cash acquired	(1) (1) 2	(260) (260)	(1) (260) (261) 1,110
Goodwill  Purchase consideration transferred		1,100	7,506 8,616
Satisfied by Cash consideration Deferred consideration Cash acquired			4,000 4,618 (2) 8,616

The acquired business contributed revenues of £63,000 and net profit of £2,000 to the group for the period from 23 December 2020 to 30 April 2021.

### 25.2 Senta SaaS Limited

On 13 January 2021, the Group acquired 100 per cent of the issued share capital of Senta SaaS Limited. The fair value of the total consideration net of cash and borrowings acquired was £19,715,000. The acquisition was accounted for under the acquisition method. The first period of account covers the period from 13 January 2021 to 30 April 2021.

Founded in 2014 and based in Bristol, United Kingdom, Senta SAAS Limited sells one product called 'Senta' which is a self-developed and owned cloud-based practice management platform which is primarily used by accountancy practices. Senta joining the IRIS family allows us to make sure our customers are compliant while revolutionising the cloud practice management market, and delivering the functionality customers require today, regardless of location. Our shared strategy, investment in cloud technology and sector expertise, means we can accelerate our growth and deliver better services to our customers.

The following table sets out the book values of the identifiable assets and liabilities acquired and their provisional fair values to the Group:

	Book value	Revaluation	Fair value to Group
Assets	€,000	£'000	£'000
Intangible assets		3,614	3,614
Property, plant and equipment	22	٠.	22
Right of use assets	122	-	122
Trade receivables from contracts with customers	86	-	86
Other receivables	151		151
Total assets	381	3,614	3,995
Liabilities			
Trade payables	(5)	-	(5)
Lease liabilities	(110)		(110)
Other creditors	(219)	-	(219)
Deferred tax	(35)	(687)	(722)
Total liabilities	(369)	(687)	(1,056)
Total identifiable net assets at fair value, net of cash acquired	12	2,927	2,939
Goodwill			16,776
Purchase consideration transferred			19,715
Satisfied by			
Cash consideration			17,750
Deferred consideration			2,027
Cash acquired			(62)
			19,715

The acquired business contributed revenues of £262,635 and net loss of £82,000 to the group for the period from 13 January 2021 to 30 April 2021.

### 25 ACQUISITIONS (continued)

### 25.3 iSAMS Limited

On 16 October 2020, the Group acquired 100 per cent of the issued share capital of iSAMS Limited and its subsidiaries. The fair value of the total consideration net of cash and borrowings acquired was £54,421,000. The acquisition was accounted for under the acquisition method. The first period of account covers the period from 16 October 2020 to 30 April 2021.

iSAMS Limited is a market leading provider of a fully integrated, web-based school management system to over 500 UK independent schools and over 500 international schools across 80 countries. iSAMS is a web-based management information system used by everyone involved in a school, from data administrators and staff, to students and parents with a range of reporting and engagement tools. The system manages every aspect of administration to help schools run efficiently – including admissions, academic reporting and tracking, examinations, wellbeing, communication, HR, fee billing and accounting.

The following table sets out the book values of the identifiable assets and liabilities acquired and their provisional fair values to the Group:

	Book value	Revaluation	Fair value to Group
Assets	£'000	£'000	€'000
Intangible assets	-	34,018	34,018
Property, plant and equipment	89	-	89
Right of use assets	197	-	197
Trade receivables from contracts with customers	2,566	•	2,566
Contract assets	813	(813)	•
Other receivables	781	(280)	501
Total assets	4,446	32,925	37,371
Liabilities			
Trade payables	(277)	-	(277)
Accruals	(61)	•	(61)
Lease liabilities	(192)	-	(192)
Contract liabilities	(7,235)	598	(6,637)
Other creditors	(1,271)		(1,271)
Corporation tax	(169)	-	(169)
Deferred tax	(17)	(7,654)	(7,671)
Total liabilities	(9,222)	(7,056)	(16,278)
Total identifiable net assets at fair value, net of cash acquired	(4,776)	25,869	21,093
Goodwill			33,328
Purchase consideration transferred			54,421
Satisfied by			
Cash consideration			46,325
Deferred consideration			15,007
Cash acquired			(6,911)
			54,421

The acquired business contributed revenues of £6.134,000 and net profit of £800,000 to the group for the period from 16 October 2020 to 30 April 2021.

## 25.4 Deferred consideration on acquisition

Deferred consideration represents contingent consideration payable to the vendors by the Group that is not linked to each vendors' continued employment. Where the payment of deferred consideration is contingent upon the continuing employment of vendors by the Group, it is treated as a remuneration expense and a charge is made through the Consolidated Income Statement as a cost of employment.

## 25.5 Pro-forma effect of acquisitions on revenue and profit

If the acquisitions had occurred on 1 May 2020, consolidated pro-forma revenue and net loss before tax for the Group for the year ended 30 April 2021 would have be-£228,012,000 and £141,649,000 respectively. The figures include IFRS3 fair value adjustements which affect the post acquisition revenue and net loss. These amounts have been calculated using the subsidiary's results prepared using accounting policies which are consistent with the Group's and adjusting them for the additional depreciation and amortisation that would have been charged assuming the fair value adjustments to property, plant and equipment and intangible assets had applied from 1 May 2020, together with the consequential tax effects. No adjustment has been made for additional financing that was required to finance the acquisition.

### 26 EVENTS AFTER THE BALANCE SHEET DATE

On 20 July 2021 the Group acquired Doc.lt Group (comprising Doc-lt Inc, Doc-lt Hotdings and Doc-lt Corp), a provider of document management, workflow, document storage and web portal software to Certified Public Accountants (CPA) firms across North America, for initial cash consideration of £14.385m. On 27 July 2021 the Group acquired Payplus Limited a provider of managed payroll services to businesses and educational organisations, for initial cash consideration of £3.709m.

## 27 SHARE BASED PAYMENTS

During the year, the Company issued to management 22,904 C1 shares (2020: 42,796 C1 shares, 2019: 88,304 C1 shares and 6,667 C2 shares) which can be sold only on leaving the business, at cost, or on the sale of the business which is the date on the forecast maturity, details of which are set out below.

These shares fall under the definition of share based payments and are reported under IFRS2.

The fair value of the shares were calculated using the Monte Carlo model that takes into account the exercise price, the term of the option, the impact of dilution (where material), the share price at grant date (based on an assessment of enterprise value using a discounted cash flow approach) and expected price volatility of the underlying share, the expected dividend yield, the risk-free interest rate for the term of the option, and the correlations and volatilities of the peer group companies. The inputs to the model and fair value charge are:

	2021 Grants	2020 Grants	2019 Grants
Share price on issue	£5	£5	£1
Price paid	£1	£1	£1
Dividend yield	0%	0%	0%
Risk-free interest rate	3.0%	1.3%	1.3%
Forecast maturity	30/04/2024	30/04/2024	30/04/2024
Volatility	38.2%	35.1%	36.7%
Fair value of shares	£8,560,026	£11,506,000	£23,080,000
	Number of	Number of	Number of
	shares	shares	shares
At 1 May 2019	-	-	77,084
Granted in the year		42,796	•
Forfeited in the year			(18,765)
Outstanding at 30 April 2020	<u> </u>	42,796	58,319
Constant in the year			
Granted in the year	22,904		
Forfeited in the year	(1,518)	(3,308)	(8,032)
Outstanding at 30 April 2021	21,386	39,488	50,287

The expected price volatility is based on a benchmark of observable similar companies.

The total share-based payment cost charged to the income statement for the year ended 30 April 2021 was £1.468,000 (2020: £2,483,000).

### 28 RESERVES

COMPANY	Retained earnings £'000
At 1 May 2019 Result for the year	
At 30 April 2020	
Result for the year At 30 April 2021	

### 29 CONTINGENT LIABILITIES

There are no contingent liabilities (2020: none).

### 30 PENSION COMMITMENTS

The Group operates a defined contribution personal pension scheme which is open to all staff. The pension cost for the year represents contributions payable by the Group to the funds and amounted to £1,960,000 (2020: £2,068,000). Pension contributions unpaid at the year end were £512,221 (2020: £437,000).

### 31 DIVIDENDS PER SHARE

The Company did not declare or pay a dividend in the year (2020: £nil).

### 32 RELATED PARTY TRANSACTIONS

The Group considers its material related parties to be its subsidiary undertakings and Executive Committee members. The Group has taken advantage of the exemption available under IAS 24, "Related Party Disclosures", not to disclose details of transactions with its subsidiary undertakings.

Compensation paid to key management by subsidiaries is disclosed in note 5. Share based payments issued to management by the Company is disclosed in note 27.

Supplier transactions occurred during the year between the Group, HG Pooled Management Limited and Intermediate Capital Group plc. Transactions relate to providing the services of the Directors. During the year ended 30 April 2021, £686,000 (2020: £616,000) related to these transactions was charged through administrative expenses. There were outstanding amounts payable of £126,000 at 30 April 2021 (2020: £354,000).

During the year ended 30 April 2021, IRIS Debtco Limited charged interest on amounts owed by IRIS Bidco Limited totalling £129,324,580 (2020: £115,786,000) and there were outstanding amounts due of £1,207,262 at 30 April 2021 (2020: £1,077,937,000) as set out in note 15. In addition, during the year ended 30 April 2021, IRIS Debtco Limited was charged interest on amounts owed to IRIS Midco Limited totalling £129,324,580 (2020: £115,786,000) and there were outstanding amounts payable of £1,207,262 at 30 April 2021 (2020: £1,077,937,000) as set out in note 17.

### 33 NON-CONTROLLING INTERESTS

Non-controlling interests in equity in the Group balance sheet represent the share of net assets of subsidiary undertakings held outside the Group. The movement in the year comprises the profit attributable to such interests together with movements in respect of corporate transactions and related exchange differences.

	2021	2020
	€'000	£'000
At 1 May 2020/1 May 2019	1,538	1,063
Effect of movement in exchange rates	(138)	33
Non-controlling interest's share of profit for the year	502	442
At 30 April	1,902	1,538

### 34 RECONCILIATION OF MANAGEMENT REVENUE, EBITDA AND OPERATING CASH FLOW

## MANAGEMENT REVENUE

Management Revenue, which is a non-GAAP measure, represents the basis on which Management review the performance of the Group and is defined as revenue excluding the impact of revenue deferrals arising on acquisitions and the deferring revenue on certain licence income streams. It may be reconciled as follows:

2021	2020
£'000	£,000
222,458	194,976
688	4,498
496	•
(126)	(72)
223,516	199,402
	£'000 <b>222,458</b> 688 496 (126)

### 34 RECONCILIATION OF MANAGEMENT REVENUE, EBITDA AND OPERATING CASH FLOW (continued)

### MANAGEMENT EBITDA

Management EBITDA represents the basis on which Management review the performance of the Group, taking account of non-trading and exceptional items. It may be reconciled as follows:

			Restated
		2021	2020
		£'000	£'000
Operating profit / (loss)		19,991	21,704
Depreciation and amortisation			•
Depreciation and loss on disposal of property, plant and equipment	11	3,980	2,756
Depreciation and loss on right of use assets	12	1,979	1,780
Amortisation of intangibles	10	54,822	49,978
-		60,781	54,514
Acquisition related items			
Transaction related costs	6	9,037	8,223
Post-acquisition integration costs		2,422	1,455
Revisions to deferred consideration for prior year acquisitions		(379)	(2,314)
Effect of fair value of contract liabilities on acquisition		688	4,498
		11,768	11,862
Adjustments required to recognise the cash impact of staff costs and asset rentals			
Impact of recognising sales commissions and certain income streams as they fall due		(3,399)	(3,543)
Impact of recognising rents as they fall due		(2,101)	(2,392)
Impact of share based payments		1,468	2,483
		(4,032)	(3,452)
Material non recurring investment expenditure			
Transformational projects including Next Generation Elements Product Suite		2,791	1,368
Costs relating to the implementation of a single, integrated group wide ERP		6,973	5,630
		9,764	6,998
Other exceptionals			
Restructuring costs including redundancies and office closures		4,305	530
		4,305	530
Management EBITDA		102,577	92,156
			22,700

Management EBITDA is a non GAAP measure used to monitor the performance of the business and is defined as operating profit before depreciation, amortisation and management exceptional items. This measure is in line with management reporting and forms the basis of the Groups leverage calculations as required by the finance agreements with lending backs. The impact of recognising sales commissions and certain income streams as they fall due of £3,398,000 (2020: £3,543,000) and the impact of recognising rents as they fall due of £122,000 (2020: £612,000) has also been removed as this impact was not included in the Management Accounts for the year ended 30 April 2021 and is consistent with our reporting to our shareholders and lenders.

### MANAGEMENT OPERATING CASH FLOW

Management operating cash flow, which is a non-GAAP measure, represents the basis on which Management review the performance of the Group and is defined as net cash flows generated from operating activities after tax, capital expenditure and ongoing development expenditure and excludes management exceptionals and the impact of recognising rents as they fall due. It may be reconciled as follows:

	2021	Restated 2020
	£,000	£.000
No. and Comments of Comments o		
Net cash flows generated from operating activities	77,171	79,456
Acquisition related items paid	12,055	8,223
Costs paid relation to the Next Generation Elements Product Suite	1,936	2,474
Restructuring costs paid	3,250	-
Costs paid relating to the implementation of a single, integrated group wide ERP	5,648	5,132
Taxation paid	2,012	1,924
R&D tax credits	(602)	-
Purchase of tangible assets	(1,332)	(5,030)
Development expenditure	(4,627)	(3,500)
Repayment of capital on lease liabilities	(1,340)	(1,111)
Management operating cash flow	94,171	87,568

### 35 OFF BALANCE SHEET ASSETS AND LIABILITIES

The group receives funds from clients to settle their payroll liabilities. These amounts are kept in separate bank accounts which are under the control of the Group. At 30 April 2020 the amount of cash held in the accounts on behalf of clients was £19,522,000 (2020: £10,869,000). Neither the cash held, nor the payroll liabilities of the clients are recognised in the Groups' financial statements, as the obligation and the cash remain those of the client.

## 36 CONTROLLING PARTY

According to the register maintained by the Company, a number of limited partnerships which are managed by Hg Pooled Management Limited ("HgCapital") (holding through a nominee company) held a significant interest in the ordinary shares of the Group's utimate Parent Company, Perennial Newco 2 Ltd, at 30 April 2021 and subsequently to the date of approval of the financial statements. The Directors' deem there not to be an uttimate controlling party as none of the limited partners in the limited partnerships managed by HgCapital has an ownership of more than 20% of the issued share capital of the Company.

## 37 AUDIT EXEMPTION UNDER SECTION 479A OF THE COMPANIES ACT 2006

The Directors consider that subsidiaries of the Group are entitled to exemption from the requirement to have an audit under the provision of section 479A of the Companies Act 2006 ("the Act") and the members have not required the company to obtain an audit for the period in question in accordance with section 476 of the

IRIS Debtco Ltd has guaranteed the liabilities of the following subsidiaries in order that they qualify for the exemption from audit under section 479A of the Companies Act 2006 in respect of the year ended 30 April 2021:

	Registration
	number
123Comms Ltd	04336436
Biostore Ltd	05532773
Blayhall Professional Limited	09315219
Cascade Human Resources Ltd	02683800
Eurowage Ltd	05653596
FMP Global Bidco Ltd	10024670
FMP HR and Payroll Software Ltd	09811970
FMP Payroll Services Ltd	09855245
Galaxy Payroll Ltd	01553154
Hosted Accountants Ltd	07794433
Indigo Marketing Ltd	06741443
Innervision Management Ltd	02813804
IRIS Bidco Ltd	11369168
IRIS Business Software Ltd	02050075
IRIS Group Ltd	03193619
IRIS Holdings Ltd	04091087
IRIS Midco Ltd	11367962
IRIS Payroll Software Ltd	05915912
IRIS Payroll Solutions Ltd	01865495
IRIS Resourcing Ltd	06229817
IRIS Software Group Ltd	06295385
Kashflow Software Ltd	05674043
MCN Associates Ltd	06938254
P S Financials Ltd	04323067
PTP Software Ltd	03166974
Results Squared Ltd	05897771
Senta SaaS Limited	08964408
Staffology Limited	11759993
Star Computer Group Ltd	04432362
Star Professional Software Solutions Ltd	09296195
TaxFiler Ltd	08168004
The Practice Engine Group Ltd	03938072
Truancy Call Ltd	04125665

The Directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.