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Owen Pugh GDC Limited

Report and Financial Statements

31 March 2013

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Directors

J R Dickson

R S Armstrong

S Robinson

S Burke

M Wood

P B Samuel

Secretary

K A Dickie

Auditors

Ernst & Young LLP Citygate St James' Boulevard Newcastle upon Tyne NE1 4JD

Bankers

HSBC Bank Plc 110 Grey Street Newcastle upon Tyne NE1 6JG

Solicitors

Muckle LLP Time Central 32 Gallowgate Newcastle upon Tyne NE1 4BF

Registered Office

Shibdon Business Park Cowen Road Blaydon NE21 5TX

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Registered No 3104421

Directors' report

The directors present their report and financial statements for the year ended 31 March 2013

Results and dividends

The profit for the year before taxation amounted to £983,761 (2012 -£520,469) on turnover of £11 7 million (2012 -£8 1million) The directors recommend a final dividend of £105,000 (2012 -£62,000)

Principal activities and review of the business

The company's principal activities were drainage, groundworks and small scale civil engineering contracting

Turnover for the financial year was £11 7 million representing an increase of 44% on the previous year Much of this increase is accounted for by Northumbrian Water Limited and is due to increases in demand as a result of pressure on the drainage network caused by extreme weather events. The business has performed exceptionally well in responding to frequent emergencies and the dedication and hard work of all members of the team is acknowledged and much appreciated. Gross profit increased by 28% to £2 4 million (2012 - £1 9 million) while administrative expenses grew by only 3 5% to £1 4 million producing profit before taxation of £983,761

The Directors recognise that this result is in part exceptional and driven by unusual weather. However early indications are that turnover in the 2014 financial year has not dropped from 2013 levels and the continued profitability of the business is assured.

Principal risks and uncertainties

The principal trading risk continues to be the depressed state of the construction industry and low volumes of civil engineering work as a result. The apparent increased frequency of extreme weather events adds to the difficulty of financial forecasting providing a challenging operating environment in which to make investment decisions.

Financial risk management policy

The company's principal financial instruments comprise cash and cash equivalents. Other financial assets and liabilities, such as trade debtors, trade creditors and group balances, arise directly from the company's operating activities.

The main risks associated with the company's financial assets and liabilities are set out below. The company does not undertake any hedging activity

Directors' report

Principal risks and uncertainties (continued)

Interest rate risk

The company invests surplus cash in short-term floating rate interest yielding bank accounts, and has no bank borrowings. Therefore financial assets, interest income and cash flows can be affected by movements in interest rates. However, the directors do not consider there to be any significant exposure.

Price rısk

There is no significant exposure to changes in the carrying value of financial liabilities

Credit risk

The company's policy is aimed at minimising such losses, and requires that deferred terms are granted only to customers who demonstrate an appropriate payment history and satisfactory creditworthiness Individual exposures and overdue debts are monitored with customers subject to credit limits to ensure that the company's exposure to bad debts is not significant

Liquidity risk

The company aims to mitigate liquidity risk by managing cash generated by its operations. Capital expenditure is approved by the directors and flexibility is maintained by retaining surplus cash in readily accessible bank accounts.

Foreign currency risk

The company has no transactions in foreign currencies and therefore has no exposure to fluctuating foreign exchange rates

Going concern

The directors undertook a formal assessment of the strength of the business as a going concern based on the financial position of the company at 31 March 2013. The assessment included an analysis of market forecasts, the development of budgets and forecasts and testing of underlying assumptions, and a comparison of forecast performance in a range of different scenarios. The key sensitivities remain volume of business, utilisation levels, margins, debtor days and capital expenditure. The assessment also considered the availability of adequate on-going financial support from the Group's bankers and the Group's ability to comply with the covenants set down within the bank facility. Whilst conditions remain tight, the Director's believe that the forecasts are achievable. On the basis of this assessment, the directors concluded that the company remains well placed, with an excellent reputation, a strong asset base, a good spread of business and the on-going support of the Group's bankers such that, despite the current volatility in market conditions, there are no material uncertainties that may cast significant doubt about the company's ability to continue as a Going Concern

Directors

The directors who served the company during the year were as follows

J R Dickson

G White (Resigned 30 August 2013)

R S Armstrong

S Robinson

S Burke

M Wood

P Samuel (Appointed 30 August 2013)

Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of

Directors' report

which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he is obliged to take as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information

Auditors

A resolution to reappoint Ernst & Young LLP as auditors will be put to the members at the Annual General Meeting

Small company exemptions

This report has been prepared in accordance with the special provisions applicable to companies subject to the small companies regime within Part 15 of the Companies Act 2006

On behalf of the Board

In Refuerson

Director

6th November 2013

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom. Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report

to the members of Owen Pugh GDC Limited

We have audited the financial statements of Owen Pugh GDC Limited for the year ended 31 March 2013 which comprise the Profit and Loss Account, the Balance Sheet and the related notes 1 to 18 The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (Effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report and Financial Statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2013 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditors' report

to the members of Owen Pugh GDC Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors' were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime

Mark Hatton (Senior Statutory Auditor)

For and on behalf of Ernst & Young LLP (Statutory Auditor)

Newcastle upon Tyne

6 November 2013

Profit and loss account

for the year ended 31 March 2013

| | | 2013 | 2012 |
|---|-----------|------------------|-------------|
| | Notes | £ | £ |
| Turnover | 2 | 11,743,147 | 8,105,281 |
| Cost of sales | 4− | 9,338,081 | 6,224,410 |
| Gross profit | | 2,405,066 | 1,880,871 |
| Administrative expenses | | (1,418,027) | (1,369,763) |
| Other operating (expenses)/income | | (1,617) | 10,394 |
| Operating profit | 3 | 985,422 | 521,502 |
| Interest payable and similar charges | | (1,6 <u>6</u> 1) | (1,033) |
| Profit on ordinary activities before taxation | | 983,761 | 520,469 |
| Tax | 6 | (131,767) | (138,233) |
| Profit for the financial year | 14 | 851,994 | 382,236 |

All amounts relate to continuing activities

Statement of total recognised gains and losses

for the year ended 31 March 2013

There are no recognised gains or losses other than the profit attributable to the shareholders of the company of £851,994 in the year ended 31 March 2013 (2012 profit of £382,236)

Balance sheet

at 31 March 2013

| | | 2013 | 2012 |
|--|-------|-----------|-----------|
| | Notes | £ | £ |
| Fixed assets | | | |
| Tangible assets | 7 | 408,328 | 409,143 |
| Current assets | • | | |
| Stocks | 8 | 172,391 | 144,618 |
| Debtors | 9 | 4,212,678 | 3,131,397 |
| Cash at bank and in hand | - | 1,083,815 | 389,866 |
| | | 5,468,884 | 3,665,881 |
| Creditors: amounts falling due within one year | 10 | 3,795,140 | 2,751,339 |
| Net current assets | | 1,673,744 | 914,542_ |
| Total assets less current liabilities | | 2,082,072 | 1,323,685 |
| Creditors amounts falling due after more than one year | 11 | 49,544 | 22,491 |
| Provisions for liabilities | 6(c) | 8,984 | 24,644 |
| Net assets | | 2,023,544 | 1,276,550 |
| Capital and reserves | | | |
| Called up share capital | 13 | 112 | 112 |
| Share premium | 14 | 39,988 | 39,988 |
| Profit and loss account | 14 | 1,983,444 | 1,236,450 |
| Shareholders' funds | 14 | 2,023,544 | 1,276,550 |

These financial statements have been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities

The financial statements were approved by the Board of Directors on 6^{th} November 2013 and signed on their behalf by -

J R Dickson Director

Reduciso



at 31 March 2013

1. Accounting policies

Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Statement of cash flows

The directors have taken advantage of the exemption in FRS 1 (revised) from including a statement of cash flows in the financial statements on the grounds that the company is wholly owned and its parent publishes group financial statements, which include a group statement of cash flows

Tangible fixed assets

All fixed assets are initially recorded at cost

Depreciation is provided on all tangible fixed assets other than freehold land, at rates calculated to write off the cost or valuation, less estimated residual value, based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life, as follows

Plant and machinery – 5-10 years straight-line
Fixtures and fittings – 3-5 years straight-line
Motor vehicles – 5 years straight-line

The carrying values of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable. The directors are satisfied that there are no indicators of impairment of any of the company's tangible fixed assets.

Stocks

Stocks are stated at purchase cost on a first in, first out basis

Contracts

Profit on contracts is taken as the work is carried out if the final outcome can be assessed with reasonable certainty. The profit included is calculated on a prudent basis to reflect the proportion of the work carried out at the year end, by recording turnover and related costs (as defined in stocks below) as contract activity progresses. Turnover represents the value of the work done during the year. Full provision is made for contract losses in the year in which they are first foreseen.

Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the following exception

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely
than not that there will be suitable taxable profits from which the future reversal of the underlying
timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date



at 31 March 2013

1. Accounting policies (continued)

Leasing and hire purchase commitments

Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the company, and hire purchase contracts are capitalised in the balance sheet and depreciated over their useful lives. The capital element of future obligations under the leases and hire purchase contracts are included as liabilities in the balance sheet.

The interest element of the rental obligations are charged in the profit and loss account over the periods of the leases and hire purchase contracts on a straight-line basis

Rentals payable under operating leases are charged in the profit and loss account on a straight-line basis over the lease term

Pensions

The company contributes to defined contribution pension schemes for its employees Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the schemes

2. Turnover

Turnover represents the total of the invoiced amount of goods sold and services provided (stated net of value added tax at the year end. All turnover arises from the continuing operations of the company

3. Operating profit

This is stated after charging/(crediting)

| | 2013 | 2012 |
|--|---------|----------|
| | £ | £ |
| Auditors' remuneration | 5,500 | 5,000 |
| Depreciation of owned assets | 87,467 | 66,377 |
| Depreciation of assets held under finance leases and hire purchase contracts | 7,173 | 2,253 |
| Loss/(profit) on disposal of fixed assets | 1,617 | (10,394) |
| Operating lease rentals | 143,213 | 147,945 |
| _ · | · | |

Non-audit fees are disclosed in the group financial statements of the parent undertaking, Owen Pugh Holdings Limited

at 31 March 2013

| 4 | Directors' | remuneration |
|----|------------|----------------------|
| ₹. | DIICULUIS | i cili ulici ali oli |

| | 2013 £ | 2012 £ |
|--|-----------|-----------|
| Remuneration | 184,570 | 174,220 |
| Company contributions paid to defined contribution pension schemes | 13,448 | 909 |
| | No | No |
| Members of money purchase pension schemes | 2 | 2 |

Several of the directors of the company are also members of the executive committee of the ultimate parent undertaking Owen Pugh Holdings and are directors of other subsidiary companies. These directors received total remuneration for the year of £272,955, all of which was accounted for by Owen Pugh Holdings.

The directors have apportioned £73,905 to the company as part of the management charge

5. Staff costs

Plant operators

| | 2013 | 2012 |
|--|-----------|-----------|
| | £ | £ |
| Wages and salaries | 2,800,325 | 2,365,034 |
| Social security costs | 291,950 | 217,407 |
| Other pension costs | 48,032 | 28,446 |
| | 3,140,307 | 2,610,887 |
| The average monthly number of employees during the year was made up as f | ollows | No |
| Office and management | 14 | 14 |

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at 31 March 2013

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| (a) | Tax on profit on ordinary activities |
|-------|--------------------------------------|
| The t | ax charge is made up as follows |

| | 2013 | 2012 |
|--|----------|---------|
| | £ | £ |
| Current tax | | |
| UK corporation tax on the profit for the year | 152,974 | 132,565 |
| (Over)/under provision in prior years | (5,547) | 4,430 |
| Total current tax (note 6(b)) | 147,427 | 136,995 |
| Deferred tax | | |
| Origination and reversal of timing differences | (15,343) | 3,038 |
| Prior year adjustments | (317) | (1,800) |
| Total deferred tax (note 6(c)) | (15,660) | 1,238 |
| Tax on profit on ordinary activities | 131,767 | 138,233 |

(b) Factors affecting the current tax charge for the year

The tax assessed for the year differs from the standard rate of corporation tax in the UK of 24% (2012-26%) The differences are explained below

| | 2013 | 2012 |
|---|-----------|---------|
| | £ | £ |
| Profit on ordinary activities before tax | 983,761 | 520,469 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 24% ($2012-26\%$) | 236,103 | 135,322 |
| Effects of | | |
| Disallowed expenses and non-taxable income | 1,040 | 535 |
| Decelerated/(accelerated) capital allowances | 6,036 | (4,333) |
| Other deferred tax movement | 9,975 | 1,041 |
| Corporation tax (over)/under provided in previous years | (5,547) | 4,430 |
| Group relief | (100,180) | - |
| Current tax for the year (note 6(a)) | 147,427 | 136,995 |

at 31 March 2013

6. Tax (continued)

(c) Deferred tax

At 31 March 2013

| (c) Deferred tax | | |
|--|----------|--------------|
| | 2013 | 2012 |
| | £ | £ |
| Capital allowances in advance of depreciation | 19,410 | 26,290 |
| Other timing differences | (10,426) | (1,646) |
| Provision for deferred taxation | 8,984 | 24,644 |
| | | Deferred tax |
| | | |
| At 1 April 2012 | | 24,644 |
| Deferred tax credit in profit and loss account (note 6(a)) | _ | (15,660) |

(d) Factors that may affect future tax charges

A standard rate of 24% applies to current tax liabilities arising during the year ended 31 March 2013 A rate of 23%, which substantively enacted on 3 July 2012, applies to the company's deferred tax liability at the balance sheet date

In the Budget Speech on 20 March 2013 the UK government announced that the main rate of corporation tax will be reduced to 20% by 1 April 2015 This will follow reduction to 21% from 1 April 2014

The reduction of the UK corporation tax rate to 20%, if it had been enacted at the year end, would not have a material impact on the company's deferred tax liability/asset.

8,984

at 31 March 2013

| 7. | Tang | ible | fixed | assets |
|----|------|------|-------|--------|
|----|------|------|-------|--------|

| rangible fixed assers | | | | |
|-----------------------|------------------------|-----------------------|-------------------|----------|
| | Plant and machinery | Fixtures and fittings | Motor vehicles | Total |
| | £ | £ | £ | £ |
| Cost | | | | |
| At 1 April 2012 | 719,981 | 49,841 | 113,212 | 883,034 |
| Additions | 84,650 | 11,291 | - | 95,941 |
| Disposals | (29,500) | <u> </u> | | (29,500) |
| At 31 March 2013 | 775,131 | 61,132 | 113,212 | 949,475 |
| Depreciation | | | • | |
| At 1 April 2012 | 349,355 | 39,465 | 85,071 | 473,891 |
| Charge for year | 74,571 | 9,837 | 10,232 | 94,640 |
| Disposals | (27,384) | | | (27,384) |
| At 31 March 2013 | 396,542 | 49,302 | 95,303 | 541,147 |
| Net book value | | | | |
| At 31 March 2013 | 378,589 | 11,830 | 17,909 | 408,328_ |
| At 1 April 2012 | 370,626 | 10,376 | 28,141 | 409,143 |
| | | | | |

The net book value above includes an amount of £104,554 (2012 - £47,727) in respect of assets held under finance leases and hire purchase contracts

8. Stocks

| | 2013 | 2012 |
|---|---------|---------|
| | £ | £ |
| Raw materials, consumables and goods for resale | 63,057 | 82,299 |
| Work in Progress | 109,334 | 62,319 |
| | 172,391 | 144,618 |
| | | , |

9. Debtors

| Debiois | 2013 | 2012 |
|--|-------------|-----------|
| | £ | £ |
| Trade debtors | 51,178 | 23,940 |
| Amounts recoverable on contracts | 1,776,602 | 1,368,744 |
| Prepayments | 26,393 | 54,360 |
| Amounts due from fellow group undertakings | 2,282,053 | 1,540,976 |
| Other debtors | 76,452 | 143,377 |
| | 4,212,678 | 3,131,397 |
| | | |

at 31 March 2013

| 10. | Creditors: amounts falling due within one | e year | | | |
|-----|---|----------------|-------------|-------------|-----------|
| | | · | | 2013 | 2012 |
| | | | | £ | £ |
| | Obligations under finance leases and hire purchase co | ontracts (note | 12) | 26,593 | 14,994 |
| | Trade creditors | | | 1,374,633 | 856,250 |
| | Corporation tax | | | 259,992 | 132,565 |
| | Other taxes and social security costs | | | 315,991 | 275,012 |
| | Accruals | | | 143,820 | 109,858 |
| | Amounts due to fellow group undertakings | | | 1,118,489 | 1,034,567 |
| | Other creditors, deferred income and payments on acc | count | | 555,622 | 328,093 |
| | | | _ | 3,795,140 | 2,751,339 |
| | | | | | |
| 11. | Creditors: amounts falling due after more | than one | уеаг | | |
| | | | | 2013 | 2012 |
| | | | | £ | £ |
| | Obligations under finance leases and hire purchase co | ontracts (note | 12) | 49,544 | 22,491 |
| 12. | Obligations under finance leases and hire | e purchase | e contracts | 5 | |
| | - | | | 2013 | 2012 |
| | | | | £ | £ |
| | Amounts payable within one year (note 10) | | | 26,593 | 14,994 |
| | Amounts payable in two to five years (note 11) | | | 49,544 | 22,491 |
| | | | _ | 76,137 | 37,485 |
| | | | | | |
| 13. | Issued share capital | | 3013 | | 2012 |
| | 40 1 . 1 . 1 . 1 . 1 . 1 | 3.7 | 2013 | b. 7 | 2012 |
| | Allotted, called up and fully paid | No | £ | No | £ |
| | Ordinary shares of £1 each | 112 | 112 | 112 | 112 |

at 31 March 2013

14. Reconciliation of shareholders' funds and movements on reserves

| | Share capital | Share premium | Profit and loss account | Total share- holders' funds |
|---------------------|---------------|------------------|----------------------------|--------------------------------------|
| | £ | £ | £ | £ |
| At 1 April 2011 | 112 | 39,988 | 916,214 | 956,314 |
| Dividends | _ | _ | (62,000) | (62,000) |
| Profit for the year | | | 382,236 | 382,236 |
| At 1 April 2012 | 112 | 39,988 | 1,236,450 | 1,276,550 |
| Dividends | - | - | (105,000) | (105,000) |
| Profit for the year | - | _ | 851,994 | 851,994 |
| At 31 March 2013 | 112 | 39,988 | 1,983,444 | 2,023,544 |

15. Pensions

The company operates defined contribution pension schemes for its salaried employees and directors. The assets of the schemes are held separately from those of the company in independently administered funds.

The unpaid contributions outstanding at the year-end are £4,741 (2012 £3,772)

16. Other financial commitments

At 31 March 2013 the company had annual commitments under non-cancellable operating leases as set out below

| | Motor vehicles | |
|-------------------------------|----------------|---------|
| | 2013 | 2012 |
| | £ | £ |
| Operating leases which expire | | |
| Within one year | 34,920 | 15,631 |
| In two to five years | 63,669 | 120,320 |

17. Related party transactions

The company has taken advantage of the exemption allowable under FRS 8 and has not disclosed transactions with other entities within the group which are 100% owned by the parent undertaking

18. Ultimate parent undertaking and controlling party

The company's immediate and ultimate parent undertaking and controlling party is Owen Pugh Holdings Limited, which has included the company in its group financial statements, copies of which are available from its registered office, Dudley, Cramlington, Northumberland, NE23 7PR