

TRAM OPERATIONS LIMITED

**Annual Report and Financial Statements
for the Year Ended 31 March 2019**

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**Company Registered
Number: 03097532**

TRAM OPERATIONS LIMITED

REPORT AND FINANCIAL STATEMENTS 2019

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STRATEGIC REPORT**For the year ended 31 March 2019**

The directors in preparing this strategic report have complied with s414C of the Companies Act 2006.

Principal activities

The company is part of FirstGroup plc and provides tram operating services to the concessionaire, Tramtrack Croydon Limited, and, ultimately, to Transport for London.

Business review

In the year ended 31 March 2019, turnover increased by 4.5% due to a new timetable being introduced on 25/02/2018 and increase in contracts payments (2018: 2.9%). Operating profit margin was 3.9% (2018 – Operating loss margin 2.7%).

The results showed a profit before tax of £596,000 (2018 - loss £505,000), which is detailed in the profit and loss account on page 11.

The year showed a return to profit due to lower costs of investigations into the Sandilands incident (note 19).

Tramlink incident at Sandilands Junction on 9 November 2016

Investigations into the incident are ongoing and it is uncertain when they will be concluded. No proceedings have been commenced as at 31st March 2019 and subsequently, as such, it is not possible to assess whether any financial penalties or related costs could be incurred.

The Rail Accident Investigation Branch issued its report in December 2017 with a further update issued in October 2018. They concluded and issued 15 recommendations to address safety on London Trams Network. The directors have implemented the key recommendations of the report.

Following nearly three years of enquiries, a decision has been made by the Crown Prosecution Service on 31st October 2019, that the driver of the tram will not be charged with gross negligence manslaughter or any lesser charges.

Further, it has also been concluded that no charge for corporate manslaughter will be brought against Tram Operations Limited nor Transport for London.

The Office of Rail & Road (ORR) investigations are ongoing and it is uncertain when they will be concluded. No proceedings have been commenced and, as such, it is not possible to assess whether any financial penalties or related costs could be incurred.

Future developments

The trading environment for the next 12 months is set to continue to be challenging. In spite of this, the directors remain optimistic about the current and future

STRATEGIC REPORT**For the year ended 31 March 2019**

opportunities to grow the business with innovative ideas, improved service quality and reliability while retaining a tight control on costs.

The directors remain confident that the company's activities will generate a satisfactory result in the coming period.

Key performance indicators

In addition to the principal financial performance measures, the company monitors the following key performance indicator: Operator controlled performance of the scheduled tram requirement in the year was 99.42% (2018: 99.41%).

This is the calculation of the number of trams that could have departed in a period against what did depart (from the Depot).

Principal risks and uncertainties

To fully consider both opportunities and risks, the management team consult regularly. Risk is an inherent part of doing business. The management of the risks is based on a balance of risk and reward determined through careful consideration of both the potential likelihood and impact.

The principal risks identified by the Board and the corresponding mitigating controls are set out below in no order of priority. Other pressures relate to possible changes in UK Government and EU regulation (payroll), pensions and for external charges on policing.

Information technology

The company relies on information technology in all aspects of its business. Any significant disruption or failure, caused by external factors, denial of service, computer viruses or human error, could result in a service interruption, accident or misappropriation of confidential information (including credit card data). Process failure, security breach or other operational difficulties may also lead to revenue loss. Extensive security controls are in place, which in conjunction with policy and procedures are designed to enhance the resilience and security of the company's information technology systems and the data they contain.

Customer service

The company's revenues are at risk if it does not continue to provide the level of service expected by the customer through its contractual obligations. There were no payments made by way of penalties for unsatisfactory delivery.

Litigation

The company has three main insurable risks: third party claims arising from passenger accidents, employee injuries and property damage. The company has a very strong focus on safety - it is one of our core values. The company self-insures these risks up to certain limits. It purchases insurance above these limits from reputable global insurance firms. Claims are managed by experienced claims handlers.

STRATEGIC REPORT**For the year ended 31 March 2019**

Principal risks and uncertainties (continued)**Environment and sustainability**

The key risk facing the company in this area relates to reducing the environmental impact of the business with a focus on reducing waste and energy usage across its trams and office. A number of initiatives are in place, led by the Safety Executive Group to meet our customers' requirements in this area.

Business continuity and acts of terrorism

A major incident or act of terrorism could impact on the company's ability to trade. In the event of a potentially disruptive incident, detailed plans are in place to maintain business continuity.

Legislation and regulation

The business is subject to numerous laws regulating safety procedures, equipment specifications, employment requirements, environmental procedures, insurance coverage and other operating issues and considerations. These laws and regulations are constantly subject to change. The costs associated with complying with the adoption of new legislation, regulations or other laws could adversely impact the results of our operations. To help mitigate the risk of legislative or regulatory changes the company regularly lobbies both government and transport bodies.

Business strategy

If the company adopts the wrong business strategy or does not implement its strategies effectively, the business may be negatively impacted. Strategic risk needs to be properly understood and managed to sustain long-term benefit for all stakeholders. A clear strategy is in place to regularly monitor costs and business performance.

Economic and market risks

Challenges to household/business disposable income and competitor pricing positions can affect the performance of the company in terms of costs, only. Focus continues on delivering a punctual service with excellent customer service standards and mitigating any cost pressures. This is achieved through effective management of the business's activities.

Financial risk management objectives and policies

The company's principal financial assets are bank balances, trade debtors and intercompany receivables. The company's credit risk is primarily attributable to its trade debtors. The amounts presented in the balance sheet are net of provisions for doubtful debts. The company has sufficient processes in place to ensure debtors are collected in a timely manner. The credit risk on liquid funds is limited because the counterparties are banks. First Group has a treasury department which manages these risks.

STRATEGIC REPORT
For the year ended 31 March 2019

General Political Risk

The UK's departure from the European Union may adversely impact the UK's economic position which in turn may have an adverse impact on the company's operations.

Economic conditions may also result in a tightening of labour markets resulting in employee shortages, rising pay, or affect the availability of public funding for transport services. The group has formed a Brexit Steering Committee to monitor and manage the potential impact of Brexit.

Approved by the Board of Directors
And signed by order of the Board

Tramlink Depot
Coomber Way
Croydon
CR0 4TQ



A Wlodarski
Director

11 December 2019

DIRECTORS' REPORT**For the year ended 31 March 2019**

The directors submit their annual report and the audited financial statements for the year ended 31 March 2019. A review of the business for the year, future developments and principal risks have been considered in the Strategic Report.

Results and dividends

The results showed a profit before tax of £596,000 (2018: Loss of £505,000), which is detailed in the profit and loss account on page 11.

The directors have not recommended payment of a dividend (2018: nil).

Directors

The directors who held office throughout the year and subsequently were:

Nicholas Chevis

Andrew James

Adrian Wlodarski

Stephen Montgomery

Stephen Duckering (resigned 30 May 2018)

Jacqueline Townsend (appointed 24 April 2018)

Going concern

As at 31st March 2019 the company had cash of £5,834,000 (2018: £4,885,000) and net assets of £2,448,000 (2018: £2,709,000). The company operates a Retail Price Index linked government backed contract with the ability to renegotiate for changes in the cost base every five years. The most recent changes to the base contract were agreed from May 2015. Additionally, the directors have considered the consequences to the company of the incident at Sandilands Junction on 9 November 2016. There is no reliable estimate for the eventual costs of the incident. The directors consider the comprehensive insurance in place and current and projected cash balances provide adequate headroom to meet the ongoing costs of the investigations. Hence, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future and they continue to adopt the going concern basis in the financial statements.

Disabled persons

The company recognises its obligations to give disabled people full and fair consideration for all vacancies within the statutory medical requirement, which must be met for certain grades of staff. Wherever reasonable and practicable, the company will retain newly disabled employees and at the same time provide full and fair opportunities for the career development of disabled people.

DIRECTORS' REPORT**For the year ended 31 March 2019****Colleague engagement, retention and capability**

The company's employees are critical to the success of the business. Maintaining good relations with colleagues and investing in their training and development is essential to the efficiency and sustainability of the company's operations. The company's employment policies and remuneration and benefits packages are regularly reviewed and designed to be competitive with other companies, as well as providing colleagues with fulfilling career opportunities. Colleague surveys, performance reviews, communications with trade unions and regular communication of business activities are some of the methods the company uses to understand and respond to colleagues' needs. Processes are also in place to identify talent and actively manage succession planning throughout the business.

Audit information

Each of the persons who is a director at the date of approval of this report confirms that:

- as far as the director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

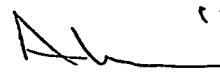
This confirmation is given and should be interpreted in accordance with the provision of section 418 of the Companies Act 2006.

Auditor

The company has passed an elective resolution dispensing with the requirement to appoint an auditor annually, Deloitte LLP have indicated their willingness to continue as auditor of the company and are therefore deemed to be reappointed for a further term.

Tramlink Depot
Coomber Way
Croydon
CR0 4TQ

Approved by the Board of Directors
And signed by order of the Board


A Wlodarski
Director
11 December 2019

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and to disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report on the audit of the financial statements

Opinion

In our opinion the financial statements of Tram Operations Limited (the 'company'):

- give a true and fair view of the state of the company's affairs as at 31 March 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the Profit and Loss Account;
- the Statement of comprehensive income;
- the Balance Sheet;
- the Statement of Changes in Equity; and
- the related notes 1 to 21.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs(UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council (FRC's) Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of these matters.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRAM OPERATIONS LIMITED (continued)

Other information

The directors are responsible for the other information. The other information comprises the information included in the Report and Financial Statements, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at:

www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Report on other legal and regulatory requirements

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report and the directors' report.

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Lucy Openshaw, FCA (Senior statutory auditor)
for and on behalf of Deloitte LLP
Statutory Auditor
London, United Kingdom
December || 2019

PROFIT AND LOSS ACCOUNT
For the year ended 31 March 2019

| | Notes | 2019 £000 | 2018 £000 |
|----------------------------------------------------------------|-------|-----------------|-----------------|
| Turnover | 2 | 16,976 | 16,244 |
| Operating costs | 3 | <u>(16,317)</u> | <u>(16,681)</u> |
| Operating profit/(loss) | | 659 | (437) |
| Interest payable and similar charges | 6 | (63) | (68) |
| Profit/(loss) before taxation | 8 | <u>596</u> | <u>(505)</u> |
| Tax charge on profit/(loss) | 9 | <u>(90)</u> | <u>(23)</u> |
| Profit/(loss) after taxation and for the financial year | | <u>506</u> | <u>(528)</u> |

All activities in the current and preceding year relate to continuing operations.

Statement of comprehensive income
For the year ended 31 March 2019

| | Notes | 2019 £000 | 2018 £000 |
|------------------------------------------------------------|-------|--------------|--------------|
| Profit/(loss) for the financial year | | <u>506</u> | <u>(528)</u> |
| (Loss)/Gain recognised on defined pension scheme | 18 | (948) | 147 |
| Movement on deferred tax relating to pension Scheme | 14 | <u>161</u> | <u>(25)</u> |
| Total other comprehensive (loss) /income | | <u>(787)</u> | <u>122</u> |
| Total comprehensive (loss) for the year | | <u>(281)</u> | <u>(406)</u> |

BALANCE SHEET
As at 31 March 2019

Company Registered Number: 03097532

| | Notes | 2019 £000 | 2018 £000 |
|-----------------------------------------------|-------|----------------|----------------|
| Fixed assets | | | |
| Tangible assets | 10 | 94 | 14 |
| Intangible assets | 11 | <u>89</u> | <u>98</u> |
| | | 183 | 112 |
| Current assets | | | |
| Debtors | 12 | 4,875 | 4,490 |
| Cash at bank and in hand | | <u>5,834</u> | <u>4,885</u> |
| | | 10,709 | 9,375 |
| Creditors: | | | |
| Amounts falling due within one year | 13 | <u>(4,715)</u> | <u>(4,183)</u> |
| Net current assets | | <u>5,994</u> | <u>5,192</u> |
| Total assets less current liabilities | | 6,177 | 5,304 |
| Defined pension obligations | 18 | (3,449) | (2,325) |
| Provisions for liabilities and charges | 15 | (280) | (270) |
| Net assets | | <u>2,448</u> | <u>2,709</u> |
| Capital and reserves | | | |
| Called up share capital | 16 | - | - |
| Profit and loss account | | 2,448 | 2,709 |
| Shareholder's funds | | <u>2,448</u> | <u>2,709</u> |

These financial statements of Tram Operations Limited registered number 03097532 were approved by the Board of Directors on 11 December 2019 and were signed on its behalf by:



A Wlodarski
 Director

STATEMENT OF CHANGES IN EQUITY
For the year ended 31 March 2019

| | Called up share capital £000 | Profit and loss account £000 | Total £000 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------|
| Balance at 1 April 2017 | - | 3,094 | 3,094 |
| Total comprehensive loss for the year | - | (406) | (406) |
| Share-based payment charge | - | 21 | 21 |
| Balance at 31 March 2018 | - | 2,709 | 2,709 |
| Total comprehensive loss for the year | - | (281) | (281) |
| Share-based payment charge | - | 20 | 20 |
| Balance at 31 March 2019 | - | 2,448 | 2,448 |

NOTES TO THE FINANCIAL STATEMENTS**For the year ended 31 March 2019**

1 Principal accounting policies

The following accounting policies have been applied consistently throughout the current and preceding year.

Key estimates and judgements

The preparation of financial statements in conformity with general accounting principles requires the use of estimates and judgements that affect the reported amounts of assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge, actual results may ultimately differ from these estimates. The only area of significant estimation is conserved to relate to the defined benefit pension scheme assumptions such as the discount rate and mortality rates. These are discussed further in note 18.

(a) General information and basis of preparation

Tram Operations Limited is a private company limited by shares, incorporated in the United Kingdom under the Companies Act 2006 and registered in England and Wales. The registered office address is Tramlink Depot, Coomber Way, Croydon, CR0 4TQ. The nature of the company's operations and its principal activities are set out in the Strategic report on page 1. The functional currency of Tram Operations Limited is considered to be pounds sterling because that is the currency of the primary economic environment in which the company operates.

The financial statements have been prepared on the historical cost basis except for certain items at fair value as set out below and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

The financial statements have been prepared on the going concern basis as described in the going concern statement in the Directors' Report on page 5.

The company meets the definition of a qualifying entity under FRS102 and has therefore taken advantage of the disclosure exemptions in relation to share-based payments, financial instruments, preparation of a cashflow statement and remuneration of key management personnel.

(b) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment. Depreciation is provided to write off the cost less residual value of tangible fixed assets over their estimated useful economic lives as follows:

| | | |
|---------------------|---|-----------------------------|
| Plant and equipment | - | 2 to 8 years straight line. |
|---------------------|---|-----------------------------|

NOTES TO THE FINANCIAL STATEMENTS**For the year ended 31 March 2019**

1. Principal accounting policies (continued)**(c) Leases**

All leases are operating leases and the rental charges are taken to the profit and loss account on a straight-line basis over the life of the lease.

(d) Financial assets and liabilities

All financial assets and liabilities are measured at transaction price (including transaction cost) and subsequently measured at amortised cost

(e) Intangible fixed assets and depreciation

Intangible fixed assets are stated at cost, net of amortisation and any provision for impairment

Amortisation is provided to write off the cost less the residual value of intangible fixed assets over the shorter of their estimated lives or the duration of the franchise. Our amortisation policy is as follows;

Computer software - 3 to 5 years straight line/duration of the franchise

(f) Taxation

UK corporation tax is provided at amounts expected to be paid (or recovered) using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

The taxation liability is reduced wholly or in part by the surrender of losses by group undertakings. The tax benefits arising from group relief are recognised in the financial statements of the surrendering undertaking.

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred taxation is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

(g) Employee benefits

The company participates in the FirstGroup UK Bus Pension Scheme and Flexible Benefits Scheme in separately administered funds.

NOTES TO THE FINANCIAL STATEMENTS**For the year ended 31 March 2019**

- The amounts charged to operating profit regarding the defined benefit scheme are the current service costs and gains and losses on settlements and curtailments. Past service costs are recognised immediately in the profit and
- 1 Principal accounting policies (continued)**

loss account if the benefits have vested. The interest cost on the net pension scheme liability is shown in net interest receivable. Actuarial gains and losses are recognised immediately in the statement of comprehensive income. For defined contribution schemes, contributions are charged to the profit and loss account as they become payable.

(h) Share-based payment

The company's parent issues equity-settled share-based payments to certain employees. Equity-settled share-based payments are measured at fair value at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the estimate of shares that will eventually vest and is adjusted for the effects of non-market based vesting conditions.

Fair value is measured by use of a Black-Scholes model or other appropriate valuation models. The expected life used in the model has been adjusted based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

(i) Turnover

Turnover includes amounts attributable to contracted income predominantly based on providing drivers and support services to run trams to a timetable. It includes a small amount of other variable income, also.

(i) Provisions

Provisions are recognised when we have a present obligation as a result of a past event and it is probable that we will be required to settle that obligation.

2 Turnover

Turnover is stated net of VAT. The whole of the Operating fee turnover derives within the United Kingdom and is based on an annual RPI inflated fee agreed every five years. The company has one principal class of business, namely, the provision of passenger transport services. No impact on IFRS15 on turnover.

3 Operating costs

| | 2019 £000 | 2018 £000 |
|------------------------|---------------|---------------|
| Staff costs (note 4) | 13,326 | 13,447 |
| Operating Expenses | 2,977 | 3,227 |
| Depreciation (note 10) | 14 | 7 |
| | <u>16,317</u> | <u>16,681</u> |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2019

4 Employee numbers and costs

The average monthly number of persons employed by the company (including directors) during the year was as follows:

| | 2019 Number | 2018 Number |
|----------------|----------------|----------------|
| Operations | 216 | 203 |
| Maintenance | 1 | 1 |
| Administration | 15 | 14 |
| | <u>232</u> | <u>218</u> |

The aggregate payroll costs of these persons were as follows:

| | 2019 £'000 | 2018 £'000 |
|----------------------------|---------------|---------------|
| Wages and salaries | 11,213 | 10,771 |
| Social security costs | 1,160 | 1,106 |
| Other pension costs | 933 | 1,549 |
| Share-based payment charge | 20 | 21 |
| | <u>13,326</u> | <u>13,447</u> |

5 Directors' remuneration

Certain directors received remuneration from other group companies in the current and prior years, details of which are disclosed in their accounts. It is not considered practical to allocate this between services provided to those companies and services provided in their capacity as directors to Tram Operations Limited.

The remuneration of the directors paid by Tram Operations Limited was as follows:

| | 2019 £'000 | 2018 £'000 |
|--------------------------------------------------------|---------------|---------------|
| Aggregate emoluments (excluding pension contributions) | 277 | 231 |
| Company pension contributions | 15 | 61 |
| | <u>292</u> | <u>292</u> |

Retirement benefits accrue to two directors (2018: three) under a defined benefit scheme.

Emoluments of the highest paid director amounted to:

| | £'000 | £'000 |
|--------------------------------------------------------|------------|------------|
| Aggregate emoluments (excluding pension contributions) | 164 | 80 |
| Company pension contributions | 6 | 24 |
| | <u>170</u> | <u>104</u> |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2019

6. Interest payable and similar charges

| | 2019 £'000 | 2018 £'000 |
|-------------------------------|---------------|---------------|
| Notional interest on pensions | 63 | 68 |

7 Share-based payments

Equity-settled share option plans

The Group, defined as the ultimate parent company FirstGroup plc and its subsidiary undertakings, operates an HMRC approved savings-related share option scheme. The scheme is based on eligible employees being granted options to save over a specified period of time.

The group has allocated the expense over its participating trading subsidiaries based on employee numbers. The company has recognised a total expense of £20,000 (2018: £21,000) relating to equity-settled share-based payment transactions.

8 Profit/(loss) before taxation

| | 2019 £'000 | 2018 £'000 |
|--------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|
| This is stated after charging | | |
| Auditor's remuneration for audit of company's annual accounts (No other services were provided by Deloitte LLP in either year) | 14 | 8 |
| Amortisation | 9 | 9 |
| Rentals payable under operating leases | | |
| - plant and machinery | 25 | 11 |
| - other | 33 | 33 |

9 Tax charge on profit/(loss)

| | 2019 £000 | 2018 £000 |
|------------------------------------------------|--------------|--------------|
| Current taxation | | |
| Group relief payable | 148 | (134) |
| Adjustment in respect of prior years | - | 14 |
| | 148 | (120) |
| Deferred taxation | | |
| Origination and reversal of timing differences | (28) | 144 |
| Adjustment in respect of prior years | (30) | (1) |
| Total deferred taxation (note 14) | (58) | 143 |
| Tax charge on profit/(loss) | 90 | 23 |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2019

The standard rate of taxation for the year, based on the UK standard rate of corporation tax, is 19% (2018: 19%). The UK Government enacted legislation to reduce the main rate of UK corporation tax from 1 April 2020. The impact of this rate reduction to 17% has reduced the deferred tax asset on UK timing differences.

| | 2019 £000 | 2018 £000 |
|------------------------------------------------------------------------------------------------------------|--------------|------------------------------|
| Profit/(loss) for the year multiplied by the standard rate of corporation tax in the UK of 19% (2018: 19%) | 113 | (96) |
| Factors affecting charge: | | |
| - Expenses not deductible | 4 | 123 |
| - Prior year adjustments | (30) | 13 |
| - Effect of decrease in tax rate on origination and reversal of timing differences | 3 | (17) |
| Total tax charge on profit/(loss) | <u>90</u> | <u>23</u> |
| 10 Tangible fixed assets | | |
| | | Plant and equipment £'000 |
| Cost | | |
| At 1 April 2018 | | 306 |
| Additions (fixtures and fittings) | | 94 |
| Disposals | | (117) |
| At 31 March 2019 | | <u>283</u> |
| Depreciation | | |
| At 1 April 2018 | | 292 |
| Charge for the year | | 14 |
| Disposals | | (117) |
| At 31 March 2019 | | <u>189</u> |
| Net book value | | |
| At 31 March 2019 | | <u>94</u> |
| At 31 March 2018 | | <u>14</u> |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 March 2019

11 Intangible assets

| | Deferred contract costs £'000 |
|-----------------------------------|-------------------------------------|
| Cost | |
| At 1 April 2018 and 31 March 2019 | <u>261</u> |
| Amortisation | |
| At 1 April 2018 | 163 |
| Charge for the year | <u>9</u> |
| At 31 March 2019 | <u>172</u> |
| Net book value | |
| At 31 March 2019 | <u>89</u> |
| At 31 March 2018 | <u>98</u> |

12 Debtors

| | 2019 £000 | 2018 £000 |
|------------------------------------|--------------|--------------|
| Amounts due within one year | | |
| Trade debtors | 1,578 | 1,511 |
| Amounts owed by group undertakings | 2,492 | 2,492 |
| Deferred tax asset (note 14) | 635 | 416 |
| Prepayments and accrued income | 170 | 71 |
| Total Debtors | <u>4,875</u> | <u>4,490</u> |

The deferred tax asset has been recognised because it is anticipated that the tax deductions generated by the reversal of the timing differences will be offset against future taxable profits of the company by way of group relief. All intercompany balances are interest-free and repayable on demand.

13 Creditors

| | 2019 £000 | 2018 £000 |
|--------------------------------------------|--------------|--------------|
| Amounts falling due within one year | | |
| Trade creditors | 465 | 449 |
| Amounts owed to group undertakings | 1,628 | 1,144 |
| Other creditors | 56 | 50 |
| Tax and social security | 524 | 513 |
| Accruals and deferred income | <u>2,042</u> | <u>2,027</u> |
| | <u>4,715</u> | <u>4,183</u> |

The intercompany balances are interest-free and repayable on demand.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2019

14 Deferred tax

| | Deferred tax £000 |
|----------------------------------------|----------------------|
| As at 1 April 2018 | 416 |
| Debited to the profit and loss account | 58 |
| Debited to other comprehensive income | 161 |
| As at 31 March 2019 | <u>635</u> |

The deferred tax asset consists of the following amounts:

| | 2019 £000 | 2018 £000 |
|----------------------------------------------|--------------|--------------|
| Pension | 586 | 395 |
| Depreciation in excess of capital allowances | 8 | 112 |
| Other timing differences | 41 | (91) |
| Deferred tax asset | <u>635</u> | <u>416</u> |

The deferred tax balance is included within Debtors note 12.

15 Provisions for liabilities and charges

| | Insurance claims provision £000 |
|-----------------------------------------|---------------------------------------|
| As at 1 April 2018 | (270) |
| Additions | (61) |
| Released to the profit and loss account | 51 |
| As at 31 March 2019 | <u>(280)</u> |
| Current | (213) |
| Non-Current | (67) |

The insurance claims provision arises from estimated exposures for incidents occurring prior to 31 March 2019. It is anticipated that most of these claims will be settled within the next three years.

16 Called up share capital

| | 2019 £000 | 2018 £000 |
|--------------------------------------------|--------------|--------------|
| Authorised: | | |
| 1,000,000 Ordinary shares of £1 each | <u>1,000</u> | <u>1,000</u> |
| Allotted, called up and fully paid: | | |
| 2 Ordinary shares of £1 each | <u>-</u> | <u>-</u> |

The company ordinary shareholders have no right to fixed income.

NOTES TO THE FINANCIAL STATEMENTS**For the year ended 31 March 2019****17 Operating leases**

Future minimum lease payments are as follows:

| | 2019 | | 2018 | |
|--------------------------|-------------------------------|---------------|-------------------------------|---------------|
| | Land and buildings £000 | Other £000 | Land and buildings £000 | Other £000 |
| Within one year | 33 | 24 | 33 | 11 |
| Within two to five years | 48 | 62 | 81 | 52 |
| Total | 81 | 86 | 114 | 63 |

18 Pension schemes**Railways Pension Scheme****Defined Contribution Scheme- Tram Operations Limited Section.**

The company operates a defined contribution scheme for all qualifying employees. The total expense charged during the year ended 31st March 2019 was £480,589 (2018: £302,000). Amounts due at balance sheet as at 31st March 2019 £3,511 (2018: £2,304)

FirstGroup Pension Schemes

The company is a member of defined benefit pension schemes, which are funded. Details of the FirstGroup flexible benefit scheme are disclosed in the financial statements of FirstGroup Holdings Limited (company registration number 02029363) and is funded separately by defined contributions, which have been expensed during the year ended 31st March 2019. The scheme's assets are held and managed independently of the company's finances by independent investment managers appointed by the trustees of the scheme.

The funding level of the scheme on 5 April 2017 failed to reach a pre-agreed funding level, and as such, the scheme closed to defined benefit accrual on 5 April 2018.

As from April 2018 all new and existing members have been enrolled in the defined contribution scheme SIPP.

The First UK Bus Pension Scheme

This provides pension benefits to employees in Tram Operations Limited. Historically it provided salary related benefits on a shared cost basis, but from April 2013, all new members have been enrolled in the defined contribution section.

The funding level of the scheme on 5 April 2017 failed to reach a pre-agreed funding level, and as such, the scheme closed to defined benefit accrual on 5 April 2018.

NOTES TO THE FINANCIAL STATEMENTS**For the year ended 31 March 2019****18 Pension schemes (continued)**

As from April 2018 all new and existing members have been enrolled in a defined contribution scheme SIPP.

As at 31 March 2019 FirstGroup is committed to make deficit recovery payments with a net present value of £204m (2018: £207m), over the period to 5 July 2035, in respect of the First UK Bus Pension Scheme. The company expensed £265,000 in respect of these deficit contributions in the current year.

The key financial assumptions used in this update were as follows:

| | 2019 | 2018 |
|-------------------------------------------|-------|-------|
| Discount rate | 2.40% | 2.70% |
| Expected rate of salary increases | 2.15% | 2.05% |
| Inflation – CPI | 2.15% | 2.05% |
| Rate of increase of pensions in payment | 2.15% | 2.05% |
| Rate of increase of pensions in deferment | 2.15% | 2.05% |

(a) Profit and Loss account

Amounts credited/(charged) to the Profit and loss account in respect of these defined benefit schemes are as follows:

| | 2019 £000 | 2018 £000 |
|-------------------------------------|--------------|--------------|
| Current service cost | (351) | (129) |
| Administrative cost | (102) | (80) |
| | <u>(453)</u> | <u>(209)</u> |
| Net interest cost comprises: | | |
| Interest cost | (608) | (632) |
| Interest income on assets | 545 | 564 |
| | <u>(63)</u> | <u>(68)</u> |

During the year £102,000 (2018: £80,000) of administrative expenses were incurred. Actuarial gains and losses have been reported in the statement of comprehensive income.

Reconciliation of the actual return on scheme assets:

| | | |
|-----------------------------------|------------|------------|
| Interest income on assets | 545 | 564 |
| Actuarial (loss) / gain on assets | (29) | (30) |
| Actual return on scheme assets | <u>516</u> | <u>534</u> |

NOTES TO THE FINANCIAL STATEMENTS**For the year ended 31 March 2019****18 Pension schemes (continued)****(b) Balance sheet**

The amounts included in the balance sheet arising from the company's obligations of its defined benefit pension scheme are as follows:

| | 2019 | 2018 |
|----------------------------------------------|----------|----------|
| | £000 | £000 |
| Fair value of scheme assets | 20,400 | 20,487 |
| Present value of defined benefit obligations | (23,849) | (22,812) |
| Deficit in the scheme | (3,449) | (2,325) |
| Related deferred tax asset | 586 | 395 |
| Net pension liability | (2,863) | (1,930) |

(c) Asset allocation

The majority of the assets held by the closing pension arrangements are invested in pooled funds with a quoted market price. The analysis of the scheme's assets at the balance sheet date were as follows:

| | 2019 | 2018 |
|----------------------------------------------------------|--------|--------|
| | £000 | £000 |
| The assets in the scheme at the balance sheet date were: | | |
| Equities and other return seeking assets | 3,428 | 4,856 |
| Bonds | - | 5,696 |
| Fixed Income | 11,809 | 0 |
| Property | 601 | 655 |
| Other | 4,288 | 9,792 |
| Cash | 274 | (512) |
| | 20,400 | 20,487 |

(d) Defined benefit obligations (DBO)

Movement in the present value of DBO were as follows:

| | 2019 | 2018 |
|----------------------------------------------------|--------|---------|
| | £000 | £000 |
| As at 1 April 2018 | 22,812 | 23,030 |
| Current service cost | 351 | 129 |
| Employer administration expenses | 102 | 80 |
| Interest cost | 608 | 632 |
| Employee contributions | - | 146 |
| Experience gain / (loss) on DBO | 79 | (564) |
| Loss / (gain) on change of assumptions (financial) | 1403 | 489 |
| Gain on change of assumptions (demographic) | (563) | (102) |
| Benefit payments | (943) | (1,028) |
| As at 31 March 2019 | 23,849 | 22,812 |

NOTES TO THE FINANCIAL STATEMENTS**For the year ended 31 March 2019****18 Pension schemes (continued)****(e) Fair value of scheme assets**

Movements in the fair value of scheme assets were as follows:

| | 2019 | 2018 |
|---------------------------|---------------|---------------|
| | £000 | £000 |
| As at 1 April 2018 | 20,487 | 20,310 |
| Interest income on assets | 545 | 564 |
| Company contributions | 340 | 525 |
| Employee contributions | - | 146 |
| Actuarial (loss) | (29) | (30) |
| Benefit payments | (943) | (1,028) |
| As at 31 March 2019 | <u>20,400</u> | <u>20,487</u> |

(f) Statement of comprehensive income

Amounts presented in the statement of comprehensive income comprise:

| | 2019 | 2018 |
|------------------------------------------------------|--------------|------------|
| | £000 | £000 |
| Actuarial (loss)/ gain on DBO | (919) | 177 |
| Actuarial (loss) on assets | (29) | (30) |
| Actuarial (losses) /gains on defined benefit schemes | <u>(948)</u> | <u>147</u> |

19 Contingent Liabilities

Various investigations into the Sandilands Junction incident on 9 November 2016 are ongoing. On 31 October 2019, the Crown Prosecution Service concluded there would be no prosecution of criminal offences against the driver nor the company. The Office of Rail & Road (ORR) investigations are ongoing and it is uncertain when they will be concluded. No proceedings have been commenced and, as such, it is not possible to assess whether any financial penalties or related costs could be incurred.

20 Related party transactions

The company is taking advantage of exemption under FRS102 paragraph 33.1A not to disclose transactions with wholly-owned group companies that are related parties. Details of outstanding balances with related parties can be found in notes 12 and 13.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2019

21 Ultimate and immediate parent company and controlling party

The directors regard FirstGroup plc, a company incorporated in the United Kingdom and registered in Scotland, as the ultimate parent and controlling company, which is the smallest and largest group that includes the company's results and for which group financial statements are prepared.

The company's immediate parent company is CentreWest Limited. CentreWest Limited's registered address is: 8th Floor The Point, 37 North Wharf Road, London, United Kingdom W2 1AF. It is a wholly-owned subsidiary of FirstGroup plc and therefore does not prepare consolidated accounts.

Copies of the accounts of FirstGroup plc can be obtained from its registered address: 395 King Street, Aberdeen AB24 5RP.