TRAM OPERATIONS LIMITED

REPORT AND FINANCIAL STATEMENTS

31 MARCH 2007

Company Registered Number: 3097532

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TRAM OPERATIONS LIMITED

REPORT AND FINANCIAL STATEMENTS 2007

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DIRECTORS' REPORT 31 March 2007

The directors have pleasure in submitting their annual report and financial statements for the year ended 31 March 2007

Principal activities

The company is part of First Group PLC, which is involved in providing tram operating services to the concessionaire Tramtrack Croydon Limited and ultimately to Transport for London

Business Review and Future Prospects

Tram operating services have operated satisfactorily in the year to date. Turnover increased by 7.5% (2006.3.7%) due to the increase in Tram service from July 2006. Operating profit margin decreased to 8% (2006.11%)

The company has an agreement to run tram operating services for thirty-years from 10th May 2000. Within this agreement there is a requirement with its concessionaire to review its quinquennial costs as at 10th May 2005 and agree its fee for the next five years. As at the date of signing these accounts the quinquennial costs and fee are still to be agreed.

Financial matters

The results for the year are given in the profit and loss account on page 6

The directors have recommended payment of a final dividend of £2,500,000 (2006 £nil)

Financial instruments

The company's principal financial assets are bank balances and trade debtors. The company's credit risk is primarily attributable to its trade debtors. The amounts presented in the balance sheet are net of provisions for doubtful debts.

Directors

The directors who held office throughout the year (except as noted) were

James Morgan
Nick Chevis
John Rymer
Michael Steward
David Gausby
Leon Daniels
Michaela Wadsworth
Adrian Wlodarski
Andrew James

(Appointed 1 November 2006)

DIRECTORS' REPORT 31 March 2007

Audit information

Each of the persons who is a director at the date of approval of this report confirms that

- as far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- the director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provision of S234ZA of the Companies Act 1985

Auditors

The company has passed an elective resolution dispensing with the requirement to appoint auditors annually, Deloitte & Touche LLP have indicated their willingness to continue as auditors of the company and are therefore deemed to be reappointed for a further term

Approved by the Board of Directors And signed by order of the Board

Macmillan House Paddington Station London W2 1TY

A Wlodarski Secretary

4th January 2008

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the financial statements. The directors have chosen to prepare the financial statements for the company in accordance with United Kingdom Generally Accepted Accounting Practice ("UK GAAP")

Company law requires the directors to prepare such financial statements for each financial year which give a true and fair view, in accordance with UK GAAP, of the state of affairs of the company and of the profit or loss of the company for that period and comply with UK GAAP and the Companies Act 1985. In preparing those financial statements, the directors are required to

- (a) select suitable accounting policies and then apply them consistently,
- (b) make judgements and estimates that are reasonable and prudent,
- (c) state whether applicable accounting standards have been followed, and
- (d) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TRAM OPERATIONS LIMITED

We have audited the financial statements of Tram Operations Limited for the year ended 31 March 2007, which comprise the profit and loss account, the balance sheet, the reconciliation of movement in shareholders' funds, statement of total recognised gains and losses, and the related notes 1 to 22. These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985 We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TRAM OPERATIONS LIMITED (continued)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 March 2007 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Delotte Touch LLP

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors London

25 Janey

2008

TRAM OPERATIONS LIMITED

PROFIT AND LOSS ACCOUNT For the year ended 31 March 2007

	Notes	2007 £000	2006 (Restated) (note 19) £000
Turnover Operating costs	2 3	8,087 (7,402)	7,520 (6,711)
Profit on ordinary activities before taxation	7	685	809
Tax charge on profit on ordinary activities	8	(188)	(243)
Profit on ordinary activities after taxation and for the financial year	15	497	566

All activities in the current and preceding year relate to continuing operations

BALANCE SHEET At 31 March 2007

	Notes		2007		2006 estated)
Assets employed:		£000	£000	£000	Note 19) £000
Fixed assets Tangible assets	10		5		4
Current assets Debtors – due within one year Debtors – due after one year Cash at bank and in hand	11 11	3,739 196 6,370 10,305		3,583 205 5,471 9,259	
Creditors amounts falling due within one year	12	(9,118)		(6,076)	
Current assets less current liabilities			1,187		3,183
		_		_	
Net assets		=	1,192	=	3,187
Financed by:					
Capital and reserves Called up share capital Profit and loss account Shareholders' funds	14 15	 -	1,192 1,192	_ =	3,187 3,187

These financial statements were approved by the Board of directors on 24th Jones 2008 and were signed on its behalf by

A Włodarski Director

RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS For the year ended 31 March 2007

	2007	2006 (Restated)
	£000	(Note 19) £000
Profit for the financial year Dividends Paid (note 9)	497 (2,500)	566
FRS 20 Share based payment charge	(2,300)	9
Net (reduction) / addition to shareholders' funds	(1,995)	575
Shareholders' funds as previously stated	3,184	2,612
Prior year adjustment (note 19)	3	-
Opening shareholders' funds as restated	3,187	2,612
Closing shareholders' funds	1,192	3,187
STATEMENT OF TOTAL RECOGNISED GAINS AND L For the year ended 31 March 2007	OSSES	
	2007	2006 (Restated) (Note 19)
	£000	£000
Profit for the financial year	497	566
Total recognised gains and losses for the year	497	<u>566</u>
Prior year adjustment (note 19) Total gains and losses recognised since last report	3 500	
-		

1 Principal accounting policies

The following accounting policies have been applied consistently throughout the current and preceding year, with the exception of the adoption of FRS 20 Share based payments. The prior year financial statements have been restated to reflect the impact of the adoption of this accounting policy.

(a) Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom law and accounting standards

(b) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment. Depreciation is provided to write off the cost less residual value of tangible fixed assets over their estimated useful economic lives as follows.

Plant and equipment

3 to 8 years straight line

(c) Leases and hire purchase

All leases are operating leases and the rental charges are taken to the profit and loss account on a straight line basis over the life of the lease

(d) Taxation

UK corporation tax is provided at amounts expected to be paid (or recovered) using tax rates and laws that have been enacted or substantively enacted by the balance sheet date

The taxation liability is reduced wholly or in part by the surrender of losses by group undertakings. The tax benefits arising from group relief are recognised in the financial statements of the surrendering undertaking.

The charge for taxation is based on the loss for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes

Deferred taxation is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset. Deferred tax assets are recognised to the extent that it is regarded, as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

1 Principal accounting policies (continued)

(e) Pension costs

The company is unable to separately identify its share of the scheme assets and liabilities. It therefore accounts for the scheme as if it were a defined contribution scheme. Contributions are charged to the profit and loss account as they become payable.

(f) Deferred contract costs

Deferred contract costs represent pre-contract expenditure incurred and are deferred and amortised over the contract term

(g) Share based payment

The company's parent issues equity-settled share-based payments to certain employees. Equity-settled share-based payments are measured at fair value at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight line basis over the vesting period, based on the Group's estimate of share that will eventually vest and is adjusted for the effects of non-market based vesting conditions. Fair value is measured by use of a Black-Scholes model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations refer to note 19.

2 Turnover

The whole of the turnover and profit before taxation derives from the company's principal activities within the United Kingdom. The company has one principal class of business, namely, the provision of passenger transport services

3 Operating costs

	2007 £000	2006 (Restated) £000
Staff costs (note 4)	5,458	4,847
External charges	1,942	1,859
Depreciation	2	5
·	7,402	6,711

4 Employee numbers and costs

The average number of persons employed by the company (including directors) during the year was as follows

	directors) during the year was as follows		
		2007 number	2006 number
	Operations Maintenance Administration	144 1 13 158	142 1 11 154
	The aggregate payroll costs of these persons were as	s follows	
		2007 £'000	2006 £'000
	Wages and salaries Social security costs Other pension costs	4,701 473 284 5,458	4,148 426 273 4,847
5	Directors' remuneration	0,400	1,011
	The remuneration of the directors during the year was	s as follows	
	Aggregate emoluments (excluding pension contributions)	2007 £'000 238	2006 £'000 230
	Company pension contributions to Final Salary schemes	38 276	36 266
	Retirement benefits accrue to four directors (2006 for benefit scheme	ur) under a d	defined
	Emoluments of the highest paid director amounted to	£'000	£'000
	Aggregate emoluments (excluding pension contributions)	96	97
	Company pension contributions to Final Salary schemes	<u>15</u> <u>111</u>	<u>14</u> <u>111</u>

Accrued pension balance and lump sum at the end of year amounted to £13,861 and £64,664, respectively

6 Share based payments

Save as you earn (SAYE)

The company's ultimate parent operates an Inland Revenue approved savings related share option scheme. Grants were made in December 2002, December 2003, December 2004, April 2006 and December 2006. The scheme is based on eligible employees being granted options and their agreement to opening a share save account with a nominated savings carrier and to save weekly or monthly over a specified period. Sharesave accounts are held with Lloyds TSB. The right to exercise the option is at the employee's discretion at the end of the period previously chosen for a period of six months.

Details of the share options of the group outstanding during the year are as follows

	SAYE	SAYE	SAYE	SAYE	SAYE
	2002	2003	2004	April 2006	Dec 2006
	Options	Options	Options	Options	Options
<u> </u>	No	No	No	No	No
Outstanding at the beginning of the year	343,812	1,193,778	2,469,178	-	-
Awarded during the year	-	-	-	1,996,187	2,478,422
Exercised during the year	(193,336)	(1,054,698)	(16,601)	(2,142)	-
Lapsed during the year	(150,476)	(36, 134)	(156,790)	(112,252)	(22,934)
Outstanding at the end of the year	-	102,946	2,295,787	1,881,793	2,455,488
Exercisable at the end of the year	-	102 946	-	-	
Weighted average exercise price (pence)	192 0	232 0	267 0	325 0	444 0
Weighted average share price at date of exercise (pence)	426 5	598 4	562 3	611 6	N/A

The inputs into the Black-Scholes model are as follows

	2007	2006
 Weighted average share price (pence)		
SAYE April 2006	406 2	_
SAYE December 2006	555 0	_
SAYE April 2006	325 0	_
SAYE December 2006	444 0	
Expected volatility – all options	35%	35%
Expected life		
- SAYE schemes	3 years	-
Risk-free rate of interest		
- SAYE April 2006	4 4%	-
- SAYE December 2006	5 0%	_
Expected dividend yield		
- SAYE April 2006	4 5%	_
- SAYE December 2006	3 5%	_

Expected volatility was determined by calculating the historical volatility of the Group's share price over the previous five years. The expected life used in the model has been adjusted based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

Share based payments (continued)

Allowances have been made for the SAYE schemes for the fact that, amongst a group of recipients, some are expected to leave before an entitlement vests

The accounting charge is then adjusted over the vesting period to take account of actual forfeitures, so although the total charge is unaffected by the pre-vesting forfeiture assumption, the timing of the recognition of the expense will be sensitive to it. Fair values for the SAYE include a 10% p.a. pre-vesting leaver assumption whereas the Executive and deferred share plans exclude any allowance for the pre-vesting forfeitures.

The company has recognised a total expense of £8,000 (2006 £9,000) relating to equity-settled share-based payment transactions

7	Profit on ordinary activities before taxation		
	Is stated after charging	2007 £'000	2006 £'000
	Auditors' remuneration for audit services	4	4
	Depreciation Rentals payable under operating leases	2	5
	-plant and machinery -other	16 28	15 25
8	Tax charge on profit on ordinary activities	2007	2006 (Restated)
		£000	£000
	Current taxation		
	Group relief payable	200	218
	Adjustment in respect of prior years	(18)	8
	Deferred taxation	182	226
	Origination and reversal of timing differences	4	26
	Adjustment in respect of prior years	2	(9)
	Total deferred taxation	 6	17
	Total tax charge on profit on ordinary activities	188	243

NOTES TO THE ACCOUNTS

	arch 2007		
Tax	charge on profit on ordinary activities (continued) The standard rate of taxation for the year, based on the corporation tax, is 30% (2006–30%). The actual current current and previous year differed from the standard rate.	tax charg	ge for the
	out in the following reconciliation	2007 %	2006 (Restated) %
	Standard rate of taxation Factors affecting charge	30 0	30 0
	 expenses not deductible for tax purposes capital allowances in excess of depreciation other timing differences prior years' tax charge 	(0 3) (0 5) - (2 6)	0 2 (0 4) (2 9) 1 0
	Current taxation rate for the year	26 6	27 9
9	Dividends	2007 £000	2006 £000
	unts recognised as distributions to equity holders e period		
Fınal	dividend for the year ended 31 March 2007	2,500	Nil
Dıvıd	lend per share	1,250	Nil
10	Tangible fixed assets	,	Plant and equipment £'000
	Cost At 1 April 2006 Additions At 31 March 2007		350 3 353
	Depreciation At 1 April 2006 Charge for the year At 31 March 2007		346 2 348
	Net book value At 31 March 2007		5
	At 31 March 2007		4

11	Debtors		
11	Deptors	2007	2006
		£000	(Restated) £000
	Amounts due within one year	2000	2000
	Trade debtors	1,094	983
	Amounts owed by group undertakings	2,492	2,492
	Other debtors	2, 4 92 92	42
		35	41
	Deferred tax asset (note 13)	26	25
	Prepayments and accrued income		
		3,739	3,583
	Amounts due after one year	400	005
	Deferred contract costs	196	205
		3,935	3,788
12	Creditors	2007	2006
		£000	£000
	Amounts falling due within one year	2000	2000
	Trade creditors	549	597
	Amounts owed to group undertakings	6,359	3,206
	Corporation tax	1	1
	Other creditors	482	420
	Accruals and deferred income	1,727	1,852
		9,118	6,076
4.0			
13	Deferred taxation		£000
			2000
	At 1 April 2006 (restated note 19)		41
	Charged to the profit and loss account		(6)
	At 31 March 2007		35
	The deferred tax asset consists of the following amou		
		2007	2006
	Depreciation in excess of capital allowances	£000 11	£000 14
	Other timing differences	24	27
	Strict tilling directions	47	21
	Deferred tax asset	35	41

The balance is included within Debtors note 11

14	Called up share capital	2007 £000	2006 £000
	Authorised: 1,000,000 Ordinary shares of £1 each	1,000	1,000
	Allotted, called up and fully paid: 2 Ordinary shares of £1 each	_	
15	Profit and loss account		£000
	At 1 April 2006 as previously stated Prior year adjustment (note 19) At 1 April 2006 restated		3,184 3 3,187
	Retained profit for the year Dividends Paid Share based payment charge		497 (2,500) 8
	At 31 March 2007		1,192

16 Cash flow statement

The company is a wholly owned subsidiary of FirstGroup plc, a company registered in Scotland Accordingly, the company has taken advantage of the exemption offered by Financial Reporting Standard 1 (revised), enabling it not to produce a cash flow statement as the parent company has included a consolidated cash flow statement within its Group financial statements

17 Operating leases

Commitments for payments in the next year under operating leases are as follows

	2007			2006
	Land and		Land and	
	buildings	Other	buildings	Other
Operating leases which expire	£000	£000	£000	£000
Within one year	-	1	-	-
Within two to five years	31	11	<u> </u>	4
			·	

18 Pension scheme

Group scheme – FirstGroup UK Bus Pension Scheme and Flexible Benefits Scheme

The company is unable to separately identify its share of the scheme assets and liabilities. It therefore accounts for the scheme as if it were a defined contribution scheme. Contributions are charged to the profit and loss account as they become payable.

The surplus/(deficit) on the group scheme of £1 1m (2006 £(106 8)m) will affect the company through periodic adjustments to the company's contribution rate as determined by the actuary. Additional disclosures required under FRS17 have been made on a group basis in the accounts of FirstGroup plc

The total pension cost in the year was £0 284 m (2006 £0 273m) all of which relates to defined benefit schemes

19 Restatement

Adoption of Financial Reporting Standard 20 - Share Based Payment

As a result of adopting FRS20, the profit and loss account and balance sheet have been restated to reflect the impact. The effects of this change in accounting policy are disclosed in the following table below

			Restated
	2006		2006
	financial	Adoption	financial
	statements	of FRS 20	statements
	£000	£000	£000
Profit and loss account			
Operating profit	818	(9)	809
Tax charge	(246)	3	(243)
Profit for the financial year	572	(6)	566
	,		
Balance sheet			
Deferred tax asset	38	3	41
Net assets	3,184	3	3,187
1101 433010	3,107		5,107

20 Capital commitments

There were no non-cancellable commitments for capital expenditure at 31 March 2007 or 31 March 2006

21 Related party transactions

The company is taking advantage of the exemption under FRS8 not to disclose transactions with group companies that are related parties

22 Ultimate and immediate parent company and controlling party

The directors regard FirstGroup plc, a company incorporated in Great Britain and registered in Scotland, as the ultimate and immediate parent and controlling company, which is the smallest and largest group that includes the company's results and for which group financial statements are prepared

Copies of the accounts of FirstGroup plc can be obtained on request from 50 Eastbourne Terrace, Paddington, London, W2 6LX