

Trutex plc (formerly Vermilion plc)

Report and Accounts

31 December 2002

 ERNST & YOUNG



Trutex plc (formerly Vermilion plc)

Registered No: 3097495

Directors

T A E W Wardale
D I Storey
L J Hydleman

Secretary

D I Storey

Auditors

Ernst & Young LLP
100 Barbirolli Square
Manchester
M2 3EY

Bankers

HSBC plc
1 St Peter's Street
Derby
DE1 2AE

Solicitors

DLA
101 Barbirolli Square
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Taylor Street
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Directors' Report

The directors present their report and the Group accounts for the year ended 31 December 2002.

Results and dividends

The Group profit for the year, after taxation, amounted to £200,000 (2001: loss of £1,744,000). The 2001 result included the loss on disposal of the Corporatewear business which amounted to £1,335,000.

Preference dividends of £533,000 (2001: £533,000) have been appropriated, but not declared (note 9).

The Group's retained loss of £333,000 (2001: £2,277,000) has been taken to reserves.

Principal activities and review of the business

The Group's principal activity during the period continued to be the supply of clothing for the schoolwear market.

As noted in last year's report, the Group achieved an exit from the loss-making Corporatewear business in 2001 and the directors are pleased to report real progress in the trading fortunes of the business in 2002. The turnover of the continuing schoolwear business increased by 10.2% and the Group made a welcome return to profit, strengthening the balance sheet by £200,000 in the year.

The directors aim to build on this result in 2003 and the Group has recently added two new brands (Trutex Kids and Truvalue) to compliment the Trutex brand and target other sectors of the schoolwear market. The early results are promising and we expect to report further financial progress in 2003.

Disabled employees

The Group gives full consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person.

Where existing employees become disabled it is the Group's policy wherever possible to provide continuing employment under normal terms and conditions and to provide training and career development and promotion to disabled employees wherever appropriate.

Employee involvement

During the year, the policy of providing employees with information about the Company has been continued. Regular meetings are held between local management and employees to allow a free flow of information and ideas.

Policy and practice on payment of creditors

In view of the diversity of the supply base the Group does not have a standard code, which deals specifically with payment of creditors.

Terms are agreed with suppliers along with other terms and conditions of supply contracts and payments are made in accordance with these arrangements.

Directors' Report

Directors and their interests

The directors are as shown on page 1, all of whom were in office for the entire year apart from L J Hydleman who was appointed on 27 May 2003. They had the following interests in the share capital of the company:-

| Share options | 50p ordinary shares | | £1 ordinary shares | |
|-----------------|---------------------|-----------|--------------------|-----------|
| | Granted | Exercised | Granted | Exercised |
| | No. | No. | No. | No. |
| T A E W Wardale | 85,038 | - | - | - |

No options were granted or exercised during the year, and there have been no changes in directors since the year end.

Auditors

Ernst & Young LLP will be put forward for reappointment at the forthcoming Annual General Meeting.

For and on behalf of the Board



D I Storey
Secretary

23 July 2003

Statement of Directors' Responsibilities in Respect of the Accounts

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors confirm that the accounts comply with the above requirements.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report

to the members of Trutex plc (formerly Vermillion plc)

We have audited the Group's accounts for the year ended 31 December 2002 which comprise the Consolidated Profit and Loss Account, Consolidated Statement of Total Recognised Gains and Losses, Reconciliation of Movements in Consolidated Shareholders' Funds, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Cash Flow Statement and the related notes 1 to 23. These accounts have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the Company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the Company's directors are responsible for the preparation of the accounts in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the accounts, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the Group is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.


Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2002 and of the profit of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.


Ernst & Young LLP
Registered Auditor
Manchester

30/7/03

Consolidated Profit and Loss Account

for the year ended 31 December 2002

| | Notes | 2002 £000 | 2001 £000 |
|--|---------|-----------------|------------------|
| Turnover – continuing operations | | 11,356 | 10,214 |
| – discontinued operations | | - | 5,325 |
| | | | |
| Cost of sales | 2 3c | 11,356 6,687 | 15,539 10,326 |
| Gross profit | | 4,669 | 5,213 |
| Distribution costs | 3c | 1,466 | 1,474 |
| Administrative expenses | 3c | 2,814 | 3,904 |
| | | | |
| Operating profit/(loss) – continuing operations | | 389 | 46 |
| – discontinued operations | | - | (211) |
| | 3a | 389 | (165) |
| Loss on disposal of business | 3b | - | (1,335) |
| Profit/(loss) before interest and tax | | 389 | (1,500) |
| Interest payable and similar charges | 7 | 189 | 244 |
| Profit/(loss) on ordinary activities after taxation | | 200 | (1,744) |
| Tax on profit/(loss) on ordinary activities | 8 | - | - |
| | | | |
| Profit/(loss) on ordinary activities after taxation | | 200 | (1,744) |
| Appropriations – unpaid preference dividends | 9 | (533) | (533) |
| Loss transferred to reserves | | (333) | (2,277) |

Consolidated Statement of Total Recognised Gains and Losses

for the year ended 31 December 2002

There are no recognised gains and losses other than the profit for the current year and the loss for the prior year as shown above.

Reconciliation of Movements in Consolidated Shareholders' Funds

for the year ended 31 December 2002

| | 2002 £000 | 2001 £000 |
|--|--------------|--------------|
| Profit/(loss) for the financial year | 200 | (1,744) |
| Appropriations – unpaid preference dividends | (533) | (533) |
| Unpaid preference dividends | 533 | 533 |
| Shareholders' funds at 1 January | 819 | 2,563 |
| Shareholders' funds at 31 December | 1,019 | 819 |

Consolidated Balance Sheet

at 31 December 2002

| | Notes | 2002 £000 | 2001 Restated* £000 |
|--|-------|--------------|---------------------------|
| Fixed assets | | | |
| Tangible assets | 10 | 928 | 950 |
| Current assets | | | |
| Stocks | 12 | 1,816 | 1,867 |
| Debtors | 13 | 606 | 666 |
| Cash at bank and in hand | | 2 | - |
| | | <u>2,424</u> | <u>2,533</u> |
| Creditors: amounts falling due within one year | 14 | (2,156) | (2,266) |
| Net current assets | | <u>268</u> | <u>267</u> |
| Total assets less current liabilities | | <u>1,196</u> | <u>1,217</u> |
| Creditors: amounts falling due after more than one year | 15 | - | (55) |
| Provisions for liabilities and charges | 18 | (177) | (343) |
| | | <u>1,019</u> | <u>819</u> |
| Capital and reserves | | | |
| Called up share capital | 19 | 5,080 | 5,080 |
| Share premium account | 20 | 2,809 | 2,809 |
| Profit and loss account | 20 | (6,870) | (7,070) |
| Shareholders' funds: | | | |
| Equity | | (9,221) | (8,888) |
| Non-equity - A preference | | 4,860 | 4,567 |
| - B preference | | 5,380 | 5,140 |
| | | <u>1,019</u> | <u>819</u> |

* The analysis of non-equity shareholders' funds has been amended as disclosed in note 1.

Approved by the Board on 23 July 2003



D I Storey
Director

Company Balance Sheet

at 31 December 2002

| | Notes | 2002 £000 | 2001 Restated* £000 |
|--|-------|--------------|---------------------------|
| Fixed assets | | | |
| Tangible assets | 10 | 928 | 950 |
| Current assets | | | |
| Stocks | 12 | 1,816 | 1,867 |
| Debtors | 13 | 606 | 666 |
| Cash at bank and in hand | | 2 | - |
| | | <u>2,424</u> | <u>2,533</u> |
| Creditors: amounts falling due within one year | 14 | (3,230) | (3,340) |
| Net current liabilities | | <u>(806)</u> | <u>(807)</u> |
| Total assets less current liabilities | | <u>122</u> | <u>143</u> |
| Creditors: amounts falling due after more than one year | 15 | - | (55) |
| Provisions for liabilities and charges | 18 | (177) | (343) |
| | | <u>(55)</u> | <u>(255)</u> |
| Capital and reserves | | | |
| Called up share capital | 19 | 5,080 | 5,080 |
| Share premium account | 20 | 2,809 | 2,809 |
| Profit and loss account | 20 | (7,944) | (8,144) |
| Shareholders' funds: | | | |
| Equity | | (10,295) | (9,962) |
| Non-equity - A preference | | 4,860 | 4,567 |
| - B preference | | 5,380 | 5,140 |
| | | <u>(55)</u> | <u>(255)</u> |

* The analysis of non-equity shareholders' funds has been amended as disclosed in note 1.

Approved by the Board on 23 July 2003



D I Storey
Director

Consolidated Cash Flow Statement

for the year ended 31 December 2002

| | Notes | 2002 £000 | 2001 £000 |
|---|-------|----------------|----------------|
| Net cash inflow from operating activities | 4 | 340 | 608 |
| Returns on investments and servicing of finance | | | |
| Interest paid | | (187) | (239) |
| Interest element of finance lease rental payments | | (2) | (5) |
| | | <u>(189)</u> | <u>(244)</u> |
| Capital expenditure and financial investment | | | |
| Payments to acquire tangible fixed assets | | (136) | (315) |
| Receipt from sale of fixed assets | | 3 | - |
| | | <u>(133)</u> | <u>(315)</u> |
| Acquisitions and disposals | | | |
| Proceeds from sale of business (net of costs) | | - | 702 |
| Net overdrafts transferred with business | | - | 1,160 |
| | | <u>-</u> | <u>1,862</u> |
| Net cash inflow before financing | | 18 | 1,911 |
| Financing | | | |
| Repayments of capital element of finance leases and hire purchase contracts | 16 | (51) | (150) |
| (Decrease)/increase in cash | | <u>(33)</u> | <u>1,761</u> |
| Reconciliation of net cash flow to movement in net debt | | | |
| | Notes | 2002 £000 | 2001 £000 |
| (Decrease)/increase in cash | | (33) | 1,761 |
| Repayments of capital element of finance leases and hire purchase contracts | 16 | 51 | 150 |
| Change in net debt resulting from cash flows | 21 | 18 | 1,911 |
| Other movements | | - | 168 |
| Movement in net debt in the period | | <u>18</u> | <u>2,079</u> |
| Net debt at 1 January | 21 | (1,562) | (3,641) |
| Net debt at 31 December | 21 | <u>(1,544)</u> | <u>(1,562)</u> |

Notes to the Accounts

at 31 December 2002

1. Accounting policies

Basis of preparation

The accounts are prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards.

The Group's principle borrowing facilities have been agreed to December 2003. New facilities are to take effect from 1st January 2004.

In preparing accounts for the current year, the Group has adopted FRS 19 'Deferred Tax'. The adoption of FRS 19 has resulted in a change in accounting policy for deferred tax. Deferred tax is recognised on a full provision basis in accordance with the accounting policy described below. Previously, deferred tax was provided for on a partial provision basis, whereby provision was made on all timing differences to the extent that they were expected to reverse in the future without replacement. This change in accounting policy has not had any impact on the results or financial position of the Group or Company.

Restatement

The accounts have been restated to amend the analysis between equity and non-equity shareholders' funds on the face of the consolidated and company balance sheets. The unpaid preference dividends for 2001 had not been attributed to non-equity shareholders' funds. As a result, non-equity shareholders' funds were understated by £533,000 and equity shareholders' funds were overstated by the same amount. This has now been corrected.

Basis of consolidation

The Group accounts consolidate the accounts of Trutex plc and all its subsidiary undertakings drawn up to 31 December each year. No profit and loss account is presented for Trutex plc as permitted by section 230 of the Companies Act 1985.

Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land and assets not in use at the year end, at rates calculated to write off the cost or valuation, less estimated residual value based on prices prevailing at the date of acquisition or revaluation, of each asset evenly over its expected useful life as follows:

| | |
|---------------------------------------|----------------------|
| Freehold and long leasehold buildings | - over 50 years |
| Motor vehicles | - over 5 years |
| Electronic office equipment | - over 4 to 5 years |
| Other plant and machinery | - over 4 to 10 years |

Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value, as follows:

| | |
|---|--|
| Raw materials, consumables and goods for resale | - purchase cost on a first-in, first-out basis. |
| Work in progress and finished goods | - cost of direct materials and labour plus attributable overheads based on the normal level of activity. |

Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

Notes to the Accounts

at 31 December 2002

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions:

- provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold;
- provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries, associates and joint ventures only to the extent that, at the balance sheet date, dividends have been accrued as receivable;
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction or at the contracted rate if the transaction is covered by a forward exchange contract. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date or if appropriate at the forward contract rate. All differences are taken to the profit and loss account.

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the Group, are capitalised in the balance sheet and are depreciated over their useful lives. The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the term of the lease.

Pensions

The Group operates a defined benefit pension scheme which requires contributions to be made to a separately administered fund. The scheme was closed to future benefit accrual from July 2001. Following the significant reduction in the number of employees as a result of the disposal of the Corporatewear business, the deficit relating to that business was recorded immediately. The remaining cost is charged to the profit and loss account so as to spread the cost of pensions over the employees' working lives within the Group.

Notes to the Accounts

at 31 December 2002

2. Turnover and segmental analysis

Turnover represents the amounts derived from the provision of goods and services which fall within the Group's ordinary activities, stated net of value added tax.

The Group has one principal activity, the supply of clothing. All of the Group's activities are based in the UK. It sells to three geographical markets, the United Kingdom, other European countries and non-European countries. The source of all turnover is the United Kingdom and all net assets are held in the United Kingdom.

| | 2002 £000 | 2001 £000 |
|----------------|---------------|---------------|
| United Kingdom | 11,173 | 15,412 |
| Other Europe | 56 | 51 |
| Other | 127 | 76 |
| | <u>11,356</u> | <u>15,539</u> |

3. Operating profit/(loss)

(a) *This is stated after charging:*

| | 2002 £000 | 2001 £000 |
|--|--------------|--------------|
| Auditors' remuneration – audit services | 25 | 20 |
| – non-audit services | 10 | 19 |
| Depreciation of owned assets | 126 | 150 |
| Depreciation of assets held under finance leases | 32 | 42 |
| Operating lease rentals – land and buildings | - | 65 |
| – plant and machinery | 108 | 136 |
| | <u></u> | <u></u> |

(b) *Exceptional items*

During 2001 the Group's Corportawear business was disposed of generating a loss after expenses of £1,335,000. This amount included an allocation of the deficit on the Group's defined benefit pension scheme.

(c) *Analysis of results between continuing and discontinued operations*

All of the 2002 results relate to continuing operations. The prior year results can be analysed as follows:

| | 2001 | | |
|-------------------------|--------------------|----------------------|---------------|
| | Continuing £000 | Discontinued £000 | Total £000 |
| Turnover | 10,214 | 5,325 | 15,539 |
| Cost of sales | (6,292) | (4,034) | (10,326) |
| | <u>3,922</u> | <u>1,291</u> | <u>5,213</u> |
| Distribution costs | (1,090) | (384) | (1,474) |
| Administrative expenses | (2,786) | (1,118) | (3,904) |
| | <u>46</u> | <u>(211)</u> | <u>(165)</u> |

Notes to the Accounts

at 31 December 2002

4. Reconciliation of operating loss to net cash inflow from operating activities

| | 2002 £000 | 2001 £000 |
|---|--------------|--------------|
| Operating profit/(loss) | 389 | (165) |
| Depreciation | 158 | 192 |
| Decrease in stocks | 51 | 1,220 |
| Decrease/(increase) in debtors | 60 | (80) |
| Decrease in creditors | (152) | (325) |
| Increase in other provisions | (166) | (234) |
| Net cash inflow from operating activities | 340 | 608 |

5. Directors' emoluments

| | 2002 £000 | 2001 £000 |
|------------|--------------|--------------|
| Emoluments | 199 | 401 |

| | 2002 No. | 2001 No. |
|--|-------------|-------------|
| Members of defined benefit pension schemes | - | - |

| | 2002 £000 | 2001 £000 |
|-------------------------------------|--------------|--------------|
| Emoluments of highest paid director | 101 | 128 |

6. Staff costs

| | 2002 £000 | 2001 £000 |
|-----------------------|--------------|--------------|
| Wages and salaries | 1,455 | 1,892 |
| Social security costs | 129 | 172 |
| Other pension costs | 12 | 75 |
| | 1,596 | 2,139 |

The average weekly number of employees during the period was 76 (2001: 76).

Notes to the Accounts

at 31 December 2002

7. Interest payable

| | 2002 £000 | 2001 £000 |
|--|--------------|--------------|
| Bank loans and overdrafts | 187 | 238 |
| Finance charges payable under finance leases and hire purchase contracts | 2 | 6 |
| | <u>189</u> | <u>244</u> |

8. Taxation

The tax charge/(credit) comprises:

| | 2002 £000 | 2001 £000 |
|--------------------|--------------|--------------|
| UK corporation tax | - | - |
| Deferred taxation | - | - |
| | <u>-</u> | <u>-</u> |

Factors affecting the tax charge/(credit) for the year:

| | 2002 £000 | 2001 £000 |
|--|--------------|--------------|
| Profit/(loss) on ordinary activities before tax | 200 | (1,744) |
| Profit/(loss) on ordinary activities before tax at 30% (2001: 30%) | 60 | (523) |
| Effect of: | | |
| Disallowed expenses and non-taxable income | 14 | 264 |
| Capital allowances in excess of depreciation | (57) | (511) |
| Other timing differences | (55) | 99 |
| Tax losses not recognised | 38 | 248 |
| S343 transfer differences tax WDV/NBV | - | 423 |
| Current tax charge/(credit) for the period | <u>-</u> | <u>-</u> |

Notes to the Accounts

at 31 December 2002

9. Dividends

| | 2002 | 2001 |
|--|------------|------------|
| | £000 | £000 |
| Appropriated non-equity cumulative dividends on preference shares: | | |
| A preference shares 8% cumulative | 293 | 293 |
| B preference share 6% cumulative | 240 | 240 |
| | <u>533</u> | <u>533</u> |

The Company has not declared any preference dividends in either 2002 or 2001. The dividends are cumulative and may become payable at a later date. The unpaid preference dividends have been shown as an appropriation of profit, and are included in non-equity shareholders' funds.

10. Tangible fixed assets

Group and Company

| | <i>Land and buildings</i> | <i>Plant and machinery</i> | <i>Total</i> |
|------------------------------------|-------------------------------|--------------------------------|--------------|
| | £000 | £000 | £000 |
| Cost: | | | |
| At 31 December 2001 | 703 | 1,060 | 1,763 |
| Additions | - | 136 | 136 |
| Disposals | - | - | - |
| At 31 December 2002 | <u>703</u> | <u>1,196</u> | <u>1,899</u> |
| Depreciation: | | | |
| At 31 December 2001 | 177 | 636 | 813 |
| Provided during the year | 14 | 144 | 158 |
| Disposals | - | - | - |
| At 31 December 2002 | <u>191</u> | <u>780</u> | <u>971</u> |
| Net book value at 31 December 2002 | <u>512</u> | <u>416</u> | <u>928</u> |
| Net book value at 31 December 2001 | <u>526</u> | <u>424</u> | <u>950</u> |

Notes to the Accounts

at 31 December 2002

10. Tangible fixed assets (continued)

Included in the amounts for plant and machinery above are the following amounts relating to leased assets and assets acquired under hire purchase contracts:

| | <i>£000</i> |
|---------------------------------------|-------------|
| Cost: | |
| At 31 December 2001 and 2002 | 126 |
| Depreciation: | |
| At 31 December 2001 | 48 |
| Depreciation provided during the year | 32 |
| At 31 December 2002 | 80 |
| Net book value at 31 December 2002 | 46 |
| Net book value at 31 December 2001 | 78 |

11. Investments

At 31 December 2001 and 2002, the Company held 100% of the ordinary share capital in the following subsidiary undertakings:

| <i>Name of company</i> | <i>Nature of business</i> |
|--|---------------------------|
| School Link Clothing Ltd (formerly Compton Webb Limited) | Dormant |
| Vermilion Corporate Trustee Limited | Trustee |
| Corporate Xpression Limited | Dormant |
| Trutex School Link Ltd (formerly KHBN Limited) | Dormant |
| Connected Clothing Ltd (formerly Trutex Limited) | Dormant |

Shares in Trutex plc are held by Vermilion Corporate Trustee Limited, a subsidiary undertaking, on behalf of the Vermilion plc Employee Trust. Vermilion Corporate Trustee Limited is the sole trustee of Vermilion plc Employee Trust, established on 19 February 1997. The directors consider that it is prudent to provide against the carrying value of these shares in full.

The Trust was set up to operate an employee share scheme in order to encourage and facilitate the recruitment, retention and motivation of employees, at the discretion of the trustee. The purchase of the shares at book value was financed by a loan from Trutex plc.

Notes to the Accounts

at 31 December 2002

12. Stocks

| | <i>Group and Company</i> | |
|-------------------------------------|--------------------------|--------------|
| | <i>2002</i> | <i>2001</i> |
| | <i>£000</i> | <i>£000</i> |
| Raw materials and consumables | 28 | 27 |
| Work in progress | 10 | 5 |
| Finished goods and goods for resale | 1,778 | 1,835 |
| | <u>1,816</u> | <u>1,867</u> |

The difference between the purchase price or production cost of stocks and their replacement cost is not material.

13. Debtors

| | <i>Group and Company</i> | |
|--------------------------------|--------------------------|-------------|
| | <i>2002</i> | <i>2001</i> |
| | <i>£000</i> | <i>£000</i> |
| Trade debtors | 336 | 400 |
| Other debtors | 62 | 122 |
| Prepayments and accrued income | 208 | 144 |
| | <u>606</u> | <u>666</u> |

14. Creditors: amounts falling due within one year

| | <i>Group</i> | <i>Group</i> | <i>Company</i> | <i>Company</i> |
|--|--------------|--------------|----------------|----------------|
| | <i>2002</i> | <i>2001</i> | <i>2002</i> | <i>2001</i> |
| | <i>£000</i> | <i>£000</i> | <i>£000</i> | <i>£000</i> |
| Bank loan and overdraft | 1,534 | 1,499 | 1,534 | 1,499 |
| Obligations under finance leases and hire purchase contracts | 12 | 8 | 12 | 8 |
| Trade creditors | 324 | 422 | 324 | 422 |
| Other taxes and social security costs | 36 | 79 | 36 | 79 |
| Accruals | 250 | 258 | 1,324 | 1,332 |
| | <u>2,156</u> | <u>2,266</u> | <u>3,230</u> | <u>3,340</u> |

The bank loan and overdraft are secured by a fixed and floating charge over the Group's assets.

Notes to the Accounts

at 31 December 2002

15. Creditors: amounts falling due after more than one year

| | <i>Group and Company</i> | |
|--|--------------------------|------|
| | 2002 | 2001 |
| | £000 | £000 |
| Obligations under finance leases and hire purchase contracts | - | 55 |

16. Obligations under leases and hire purchase contracts

| | <i>Group and Company</i> | |
|---|--------------------------|------|
| | 2002 | 2001 |
| | £000 | £000 |
| Amounts payable: | | |
| Within one year | 12 | 9 |
| Between two and five years | - | 58 |
| | 12 | 67 |
| Less: finance charges allocated to future years | - | (4) |
| | 12 | 63 |
| | £000 | £000 |
| Repayable within one year | 12 | 8 |
| Repayable after more than one year | - | 55 |
| | 12 | 63 |

The analysis of changes in finance leasing liabilities during the year is as follows:

| | £000 | £000 |
|--|------|-------|
| At 1 January | 63 | 309 |
| Capital element of finance lease rental payments | (51) | (150) |
| Leases transferred on disposal of business | - | (96) |
| At 31 December | 12 | 63 |

Notes to the Accounts

at 31 December 2002

17. Operating lease commitments

The Group and Company's annual commitments under non-cancellable operating leases are as follows:

| | <i>Land and buildings</i> | <i>Other</i> | <i>Land and buildings</i> | <i>Other</i> |
|--------------------------------|-------------------------------|--------------|-------------------------------|--------------|
| | <i>2002</i> | <i>2002</i> | <i>2001</i> | <i>2001</i> |
| | <i>£000</i> | <i>£000</i> | <i>£000</i> | <i>£000</i> |
| Operating leases which expire: | | | | |
| Within one year | - | 29 | - | 30 |
| Between two and five years | - | 90 | - | 106 |
| Over five years | - | - | - | - |
| | - | 119 | - | 136 |

18. Provisions for liabilities and charges

Deferred Taxation

Deferred taxation provided in the accounts and the amounts not recognised as assets in the accounts are as follows:

| <i>Group and Company</i> | <i>Provided</i> | <i>Not recognised</i> | |
|---|-----------------|-----------------------|-------------|
| | <i>2002</i> | <i>2001</i> | |
| | <i>£000</i> | <i>£000</i> | <i>£000</i> |
| Capital allowances in advance of depreciation | - | - | 157 |
| Losses | - | - | 744 |
| Other timing differences | - | - | 50 |
| | - | - | 951 |
| | - | - | 833 |

The unrecognised deferred tax assets will only become recoverable once the Group generates taxable profits.

Pension provision

| | <i>Group and Company</i> |
|---------------------|--------------------------|
| | <i>£000</i> |
| At 1 January 2002 | 343 |
| Utilised | (166) |
| At 31 December 2002 | 177 |

It is expected that the provision will be utilised by January 2004.

Notes to the Accounts

at 31 December 2002

19. Share capital

| | 2002 and 2001 |
|---|---------------|
| | £000 |
| <i>Authorised</i> | |
| Ordinary shares of 50p each | 43 |
| Ordinary shares of £1 each | 165 |
| Deferred ordinary shares of £1 each | 85 |
| 'A' ordinary shares of £1 each | 464 |
| 8% cumulative redeemable 'A' preference shares of £1 each | 366 |
| 6% cumulative redeemable 'B' preference share of £1 each | 5,000 |
| | <hr/> |
| | 6,123 |
| | <hr/> |

| | 2002 and 2001 | |
|--|---------------|-------|
| | No.(000) | £000 |
| <i>Allotted, called up and fully paid</i> | | |
| Ordinary shares of £1 each | 165 | 165 |
| Deferred ordinary shares of £1 each | 85 | 85 |
| 'A' ordinary shares of £1 each | 464 | 464 |
| 8% cumulative redeemable 'A' preference shares of 10p each | 3,661 | 366 |
| 6% cumulative redeemable 'B' preference share of £1 each | 4,000 | 4,000 |
| | <hr/> | <hr/> |
| | 8,375 | 5,080 |
| | <hr/> | <hr/> |

| | Priority on payment of a dividend | Priority on return of capital | Right to vote |
|-------------------|---|-------------------------------------|------------------|
| 50p Ordinary | =4 th | =4 th | Yes |
| £1 Ordinary | =4 th | =4 th | Yes |
| Deferred Ordinary | No entitlement | *5 th | No |
| 'A' Ordinary | 3 rd | 3 rd | Yes |
| 'A' Preference | 1 st | 1 st | No |
| 'B' Preference | 2 nd | 2 nd | No |

* On the return of capital the deferred ordinary shares are entitled to receive 1p per share after all holders of ordinary shares have received not less than £1,000 per share.

Redemption rights

'A' Preference shares become redeemable at £1 per share on or after the following dates:

| | No. |
|------------------|---------|
| 31 December 2000 | 732,200 |
| 31 December 2001 | 732,200 |
| 31 December 2002 | 732,200 |
| 31 December 2003 | 732,200 |
| 31 December 2004 | 732,200 |

Notes to the Accounts

at 31 December 2002

19. Share capital (continued)

'B' Preference shares become redeemable at £1 per share on or after the following dates:

| | <i>No.</i> |
|------------------|------------|
| 31 December 2002 | 800,000 |
| 31 December 2003 | 800,000 |
| 31 December 2004 | 800,000 |
| 31 December 2005 | 800,000 |
| 31 December 2006 | 800,000 |

The 'A' Preference shares, 'B' Preference shares and 'A' Ordinary shares are redeemable immediately if the company becomes listed or there is a change of control.

20. Reserves

Group

| | <i>Profit and loss account £000</i> | <i>Unpaid preference dividends (note 9) £000</i> | <i>Balance sheet: profit and loss account £000</i> | <i>Share premium £000</i> |
|-----------------------|---|--|--|-----------------------------------|
| At 1 January 2002 | (9,602) | 2,532 | (7,070) | 2,809 |
| Profit for the period | (333) | 533 | 200 | - |
| At 31 December 2002 | (9,935) | 3,065 | (6,870) | 2,809 |

The share premium account arose on the issue of the 'A' preference shares.

Company

| | <i>Profit and loss account £000</i> | <i>Unpaid preference dividends (note 9) £000</i> | <i>Balance sheet: profit and loss account £000</i> | <i>Share premium £000</i> |
|---------------------|---|--|--|-----------------------------------|
| At 1 January 2002 | (10,676) | 2,532 | (8,144) | 2,809 |
| Loss for the period | (333) | 533 | 200 | - |
| At 31 December 2002 | (11,009) | 3,065 | (7,944) | 2,809 |

The profit recognised in the accounts of the parent company is £200,000 (2001: £1,744,000 loss).

As set out in note 9, Trutex plc has cumulative preference shares in issue. There are arrears of dividends totalling £3,065,000 (2001: £2,532,000) in respect of these shares. In the opinion of the Directors the likelihood of payment of the arrears and future dividends is remote in view of the substantial deficit on the distributable reserves of Trutex plc.

Notes to the Accounts

at 31 December 2002

21. Analysis of net debt

| | <i>At 1 January 2002 £000</i> | <i>Cash flow £000</i> | <i>At 31 December 2002 £000</i> |
|--------------------------|---------------------------------------|-------------------------------|---|
| Cash at bank and in hand | - | 2 | 2 |
| Bank overdrafts | (1,499) | (35) | (1,534) |
| Cash | (1,499) | (33) | (1,532) |
| Finance leases | (63) | 51 | (12) |
| | <u>(1,562)</u> | <u>18</u> | <u>(1,544)</u> |

22. Contingent liability

The company has given guarantees in favour of HM Customs & Excise of £125,000 (2001: £125,000).

23. Pension commitments

(a) SSAP24

The Group operates the Vermilion plc Pension Scheme which is a defined benefit pension scheme. The scheme is funded by the payment of contributions to separately administered trust funds.

The pension costs are determined with the advice of independent qualified actuaries on the basis of triennial valuations using the Minimum Funding Requirement method. The market value of the scheme's assets at the date of the most recent valuation, which was conducted as at 1 April 2000, were £6.14 million. The main assumptions used in valuing the scheme were:

| | <i>% per annum</i> |
|-------------------------------|--------------------|
| Rate of return on investments | 8.5 |
| Rate of salary increases | 6.9 |
| Rate of pension increases | 4.3 – 5 |

The scheme was 89% funded at the valuation date on the basis of the Minimum Funding Requirement of the Pensions Act 1995. The contributions made by the employer over the financial year were equivalent to 13.4% of Pensionable Salaries for the period prior to the end of July 2001 when all benefit accrual ceased plus additional payments of £14,800 each month throughout the year to fund the deficit in the scheme. The monthly additional contributions are expected to continue for a period of five years but will be reviewed at the next actuarial valuation.

The pension cost recorded in the profit and loss account for the year was £12,000 (2001: £596,000). The 2001 charge included £510,000 recognised as part of the loss on disposal of the Corporatewear business.

Notes to the Accounts

at 31 December 2002

23. Pension commitments (continued)

(b) FRS17

In accordance with the transitional arrangements of the new accounting standard the assets and liabilities of the Scheme have been reviewed as at 31 December 2002 and recalculated in accordance with the requirements of FRS 17. The following principal actuarial assumptions have been applied:

| | % per annum | |
|--|----------------|------|
| | 2002 | 2001 |
| Inflation | 2.50 | 2.75 |
| Salary increases | Not applicable | |
| Rate of discount | 5.75 | 6.00 |
| Pension in payment increases | As guaranteed | |
| Revaluation rate for deferred pensioners | 2.50 | 2.75 |

On this basis, the illustrative balance sheet figures are as follows:

| | Fair value | | Expected return | |
|--------------|------------|---------|-----------------|------|
| | 2002 | 2001 | 2002 | 2001 |
| | £000 | £000 | % | % |
| Assets | | | | |
| Equities | 2,925 | 4,022 | 7.00 | 7.00 |
| Bonds | 1,955 | 1,534 | 5.25 | 5.25 |
| Cash | 20 | 76 | 4.00 | 4.00 |
| Total assets | 4,900 | 5,632 | | |
| Liabilities | (7,594) | (7,058) | | |
| Deficit | (2,694) | (1,426) | | |

The impact on balance sheet net assets and the Group's profit and loss account reserve is as follows:

| | 2002 | 2001 |
|--|---------|---------|
| | £000 | £000 |
| Net assets before FRS 17 adjustment (excluding SSAP 24) | 1,196 | 1,162 |
| FRS 17 adjustment | (2,694) | (1,426) |
| Net liabilities after FRS 17 adjustment | (1,498) | (264) |
| | | |
| | 2002 | 2001 |
| | £000 | £000 |
| Profit and loss account reserve before FRS 17 adjustment (excluding SSAP 24) | (6,693) | (6,727) |
| FRS 17 adjustment | (2,694) | (1,426) |
| Profit and loss account reserve after FRS 17 adjustment | (9,387) | (8,153) |

Notes to the Accounts

at 31 December 2002

23. Pension commitments (continued)

Analysis of pro forma charges to operating profit:

| | 2002 £000 |
|--|--------------|
| Current service cost | - |
| Past service cost | - |
| Total pro forma charge to operating profit | - |

Analysis of pro forma charge to other finance costs:

| | 2002 £000 |
|---|--------------|
| Expected return on pension assets | (364) |
| Interest on pension scheme liabilities | 416 |
| Total pro forma net charge to finance costs | 52 |

Analysis of the pro forma amount recognised in the statement of total recognised gains and losses:

| | 2002 £000 |
|---|--------------|
| Difference between the expected and actual return on scheme assets | (1,136) |
| Experience gains and (losses) arising on the scheme liabilities | (198) |
| Changes in assumptions underlying the present value of the scheme liabilities | (60) |
| Pro forma loss recognised in the STRGL before adjustment for tax | (1,394) |

Analysis of the movement in deficit in the scheme in the year:

| | 2002 £000 |
|---|--------------|
| Deficit in the scheme at the start of the year (excluding deferred tax asset) | (1,426) |
| Current service cost | - |
| Contributions paid | 178 |
| Past service cost | - |
| Other financial charges | (52) |
| Actuarial loss | (1,394) |
| Deficit in the scheme at the end of the year (excluding deferred tax asset) | (2,694) |

Notes to the Accounts

at 31 December 2002

23. Pension commitments *(continued)*

History of experience gains and losses

| | 2002 £000 |
|---|--------------|
| Difference between the expected and actual return on assets | (1,136) |
| Percentage of scheme assets at the end of the year | (23.2)% |
| Experience losses arising on the scheme liabilities | (198) |
| Percentage of scheme liabilities at the end of the year | (2.6)% |
| Total amount recognised in the statement of total recognised (gains) and losses | (1,394) |
| Percentage of scheme liabilities at the end of the year | (18.4)% |