FINANCIAL ACCOUNTS FOR THE PERIOD ENDED 31 MARCH 1996

RAMSAY HAKIM & CO

CHARTERED ACCOUNTANTS

A04 *A1L09STQ* 128 COMPANIES HOUSE 31/01/97

DIRECTORS:

D.Kingsley C.S.Frost

J.Carty

SECRETARY:

Cripps Secretaries Limited

REGISTERED OFFICE:

Seymour House

11-13 Mount Ephraim Road

Tunbridge Wells Kent TN1 1EN

REGISTERED NUMBER:

3020376

BANKERS:

Barclays Bank PLC Milton Keynes

Ashton House

497 Silbury Boulevard

Central Milton Keynes, MK9 2LD

SOLICITORS:

Cripps Harries Hall

Seymour House

11-13 Mount Ephraim Road

Tunbridge Wells Kent TN1 1EN

AUDITORS:

Ramsay Hakim & Co

Chartered Accountants

Hathaway House Popes Drive London

N3 1QF

FOR THE PERIOD ENDED 31 March 1996

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- 7. Trading and Profit and Loss Account
- Schedule to the Trading and Profit and Loss Account
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MARATECH (UK) LIMITED REPORT OF THE DIRECTORS

FOR THE PERIOD ENDED 31 March 1996

The directors present their annual report with the accounts of the company for the Period ended 31 March 1996.

PRINCIPAL ACTIVITY

The principal activity of the company in the Period under review was Recovery, Renovation and resale of speciality paper for the label industry.

REVIEW OF BUSINESS

A summary of the results for the Period is given on page 3 of the accounts. The directors consider the state of affairs to be satisfactory.

DIVIDENDS

The directors do not recommend the payment of a dividend.

DIRECTORS

The directors in office in the Period and their beneficial interests in the company's issued ordinary share capital were as follows:

	Ordinary 1996	Shares	of	£1	each
D.Kingsley	245				
C.S.Frost	510				
J.Carty (Resigned 24th August 1995)	245				

DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit and loss of the company for that period.

In preparing these those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

CLOSE COMPANY

The company is a close company as defined by the Income and Corporation Taxes Act 1988.

Continued.....

MARATECH (UK) LIMITED REPORT OF THE DIRECTORS (CONTINUED)

FOR THE PERIOD ENDED 31 March 1996

EMPLOYEES

The directors endeavour to ensure that as far as possible the training, career development and promotion of disabled persons is the same as for other employees. Should employees become disabled, every effort is made to ensure that their employment continues and appropriate retraining is received.

EVENTS SINCE THE KND OF THE PERIOD

Since the end of the year, the Company entered into an an agreement with Barclays Commercial Services to factor its trade debtors and thus provide additional working capital.

POLITICAL AND CHARITABLE DONATIONS

There were no political or charitable donations during the year.

AUDITORS

In accordance with section 385 of the Companies act 1985, a resolution proposing the appointment of auditors, Messrs Creaseys will be made at the next Annual General Meeting.

Signed on behalf of the board of directors

Cripps Secretaries Limited

Secretary

C. J. LANGRIDGE DIRECTOR

CRIPPS SECRETARIES LIMITED

15th January 1997

STATEMENT OF DIRECTORS' RESPONSIBILITIES

We are required under company law to prepare financial accounts for each financial Period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial accounts we are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether the applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial accounts;
- prepare the financial accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial accounts comply with Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

C.Frost Director

On behalf of the Board 14th January 1997

AUDITORS' REPORT TO THE SHAREHOLDERS OF MARATECH (UK) LIMITED

We have audited the financial accounts on pages 4 to 6 which have been prepared under the historical cost convention and the accounting policies set out on page 6a.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2 the company's directors are responsible for the preparation of financial accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial accounts are free from material misstatement, whether caused by fraud or other irregularity or error. However the evidence available to us was limited because:-

- we were appointed auditors in April 1996 and in consequence of and as a result of the subsequent corruption of data records (see 2. below) we were unable to obtain adequate assurance regarding the quantities and condition of stock and work in progress appearing in the balance sheet at £360,259. Any adjustment to this figure would have a consequential significant effect on the loss for the period ended 31 March 1996.
- 2. There was corruption of data entries made between the 10th April 1996 and the 16th May 1996, and the company failed to maintain adequate backup procedures, resulting in our being unable to inspect and verify enteries made in in the nominal ledger after the 10th of April 1996 (the date of the corruption of the records).

The net effect of loss of audit trail was reduce the losses by £25,377 between the figures presented on the 10th April and 16th May 1996.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION: Disclaimer on view given by financial statements:

Because of the possible effect of the limitation in evidence available to us, we were unable to form an opinion as to whether the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1996 and of its loss for the Period then ended. In all other respects, in our opinion the financial statements have been properly prepared in accordance with Companies Act 1985 to 1990.

AUDITORS' REPORT TO THE SHAREHOLDERS OF MARATECH (UK) LIMITED (CONTINUED)

In respect alone of the limitation of our work relating to stock and Work in Progress and the lack of access to entries made after 10 April 1996, we have not obtained all the information and explanations that we consider necessary for the purpose of our audit; and we were unable to determine whether proper accounting records had been maintained.

Ramsay Hakim & Co Registered Auditor Chartered Accountants

Hathaway House Popes Drive Finchley London N3 1QF

15th January 1997

PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 March 1996

	<u>Notes</u>	£	<u>1996</u> €
TURNOVER	2		935,894
Cost of Sales			321,360
GROSS PROFIT			614,534
Net Operating Expenses Distribution Costs Administrative Expenses		71,064 602,777	
		,	673,841
OPERATING LOSS	3		(59,307)
Other Income	5		872
LOSS ON ORDINARY ACTIVITIES BEFORE INTEREST			(58,435)
Interest Payable	6		13,800
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION			(72,235)
Tax on Ordinary Activities	7		
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION		£	(72,235)
STATEMENT OF RETAINED EARNINGS			
Loss for the Year			(72,235)
RETAINED LOSS CARRIED FORWARD		£	(72,235)

None of the company's activities were acquired or discontinued during the above financial year.

There were no recognised gains or losses during the year.

The notes on pages 6a to 6d form part of these accounts.

BALANCE SHEET AS AT 31 March 1996

	<u>Notes</u>	<u>1996</u> € €
FIXED ASSETS		~ ~
Intangible Assets Tangible Assets	9 8	41,454 142,598 ————————————————————————————————————
CURRENT ASSETS		
Stock Debtors Cash at Bank and in Hand	10 11	360,259 282,553 6,394 649,206
CREDITORS : Amounts Falling Due within One Year	12	(469,010)
NET CURRENT ASSETS		180,196
TOTAL ASSETS LESS CURRENT LIA	ABILITIES	364,248
CREDITORS: Amounts Falling Due After more than One Year	13	435,483 € (71,235)
CAPITAL AND RESERVES		
Share Capital Profit and Loss Account	14	1,000 (72,235)
TOTAL SHAREHOLDERS' FUNDS		£ (71,235)

Signed on behalf of the board of directors

C.Frost **Director**

Approved by the board: 15th January 1997

The notes on pages 6a to 6d form part of these accounts.

NOTES TO ACCOUNTS FOR THE PERIOD ENDED 31 March 1996

1. ACCOUNTING POLICIES

Basis of Accounting

The accounts have been prepared under the historical cost convention.

Turnover

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Turnover represents the net invoiced sales of goods, excluding VAT.

Tangible Fixed Assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Leasehold Property Improvements 25% on Cost Plant and Equipment and Fixtures 25% on cost

Intangible Fixed Assets

Costs have been capitalised and are amortised over the estimated life of the asset as follows:

Development Costs

25% straight line basis

Stock

Stock is valued by the Directors at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items.

Foreign Currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating loss.

Cash Flow Statement

The company has taken advantage of the exemption provided by Financial Reporting Standard 1 and has not prepared a Cash Flow Statement for the Period.

2. TURNOVER

The Turnover and Loss (- Profit) before taxation for the Period is attributable to the principal activity of the Company which is Recovery, Renovation and resale of speciality paper for the label industry.

Turnover attributable to each geographical market is as follows:

	<u>1996</u> ₤
United Kingdom Europe Others	601,933 77,200 256,761
	935,894

<u> 1996</u>

MARATECH (UK) LIMITED

NOTES TO ACCOUNTS FOR THE PERIOD ENDED 31 March 1996

3. OPERATING LOSS

The Operating Loss (- Profit) is stated after charging:

urtor omegang.	<u>1996</u> £
Depreciation of Tangible Fixed Assets Amortisation of Intangible Fixed Assets	47,532 13,818
Staff Costs - note 4 Auditors' Remuneration	263.189 5,000

4. STAFF COSTS

The costs incurred, were as follows:

	£
Wages and Salaries Social Security Costs	242,719 20,470
bootar bootars, conto	263,189
	203,109

The average monthly number of employees during the year was as follows:

Office and Management	5
Production and Sales	17

	22

5. OTHER INCOME

	<u>1996</u>
	£
Bank Interest Received	872

6.

INTEREST PAYABLE	<u>1996</u> £
Bank Interest	13,800
	13,800

7. TAXATION

The company has no liability to Corporation Tax for the Period ended 31 March 1996.

NOTES TO ACCOUNTS FOR THE PERIOD ENDED 31 March 1996

8. TANGIBLE FIXED ASSETS

	Plant & Equipment	Leasehold Property	TOTAL
COST	£	£	£
Additions in the Period	171,301	18,829	190,130
At 31 March 1996	171,301	18,829	190,130
DEPRECIATION			
Charge for the Period	(42,825)	(4,707)	(47,532)
At 31 March 1996	(42,825)	(4,707)	(47,532)
NET BOOK VALUE			
At 31 March 1996	128,476	14,122	142,598

Included in the cost of Plant and Equipment is the sum of £10,136 recharged by the Company's USA associated company to cover the cost of assembling the Plant and Equipment.

9. INTANGIBLE FIXED ASSETS

	Startup Development <u>Costs</u> £
At 10 February 1995 Additions in Period Amortisation for Period	55,272 (13,818)
At 31 March 1996	41,454

The above costs represent costs recharged by the Company's U.S.A. associated company in seconding its Director and Employees to the UK and advising and training UK personel to operate the plant and machinery.

10.	STOCKS	1996 £
	Finished Goods and Goods for Resale	360,259
4.4	NHD#ANG	
11.	<u>DEBTORS</u>	<u> 1996</u>
		£
	Amounts due within one year:	
	Trade Debtors	266,328
	Other Debtors	4,770
	Prepayments	2,309
	Value Added Tax	9,146
		282,553

NOTES TO ACCOUNTS FOR THE PERIOD ENDED 31 March 1996

12. <u>CREDITORS:</u> Amounts falling Due within One Year

	<u>1996</u>
	£
Bank Loans and Overdrafts (see below)	150,172
Trade Creditors	193,868
Amounts Owed Associated Company	5,298
Other Creditors:	
Social Security and Other Taxes	63,592
Directors and Shareholders Loan Accounts	25,926
Accruals	30,154
	469,010
Bank Overdraft	34,770
Bank Loan Account	115,402
	150,172

The bank loan and overdraft are secured by a fixed and floating charge over the other assets and related undertakings of the company.

13. <u>CREDITORS:</u> Amounts Falling Due After more than One Year

		<u>1996</u> £
	Trade Creditors Directors Loan Accounts	360,738 74,745
		435,483
14.	SHARE CAPITAL	<u>1996</u> £
	Authorised: 250,000 Ordinary Shares of £1 each	250,000
	Allotted, Issued and Fully Paid	1,000

During the Period 1,000 shares of £1 each were allotted and fully paid for cash at par.

TRADING AND PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 March 1996

	£	<u>1996</u> €
Sales (UK) Sales (EEC)		605,628 77,200
Sales (Non EEC)		256,761
Discounts Allowed	,	(3,695) ———
		935,894
COST OF SALES		
Purchases	688,122	
Discounts Received	(6,503)	
Closing Stock	(360,259) 71,064	
Transport and Carriage	71,004	
		392,424
GROSS PROFIT		543,470
Bank Interest Received		872
		544,342
LESS OVERHEADS		
ADMINISTRATION	536,427	
AUDIT COSTS	5,000	
FINANCIAL COSTS	13,800	
DEPRECIATION	61,350	
		616,577
NET LOSS FOR THE YEAR		£ 72,235