Registered in England and Wales Company Registration No: 3899848

# DIPLOMA DELIVERS

**DIPLOMA** PLC

Annual Report 2022



29/06/2023 **COMPANIES HOUSE** 

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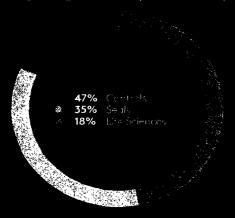
Our purpose is to consistently deliver value and reward our stakeholders by making a difference to our colleagues, our customers and suppliers, and our communities.

# DIPLOMA AT A GLANCE

Diploma PLC is an international group distributing specialised products and services to a wide range of end segments in our three Sectors of Controls, Seals and Life Sciences.

We are a well-diversified and resilient business and our decentralised model means our businesses are customeroriented, accountable and empowered to deliver.

# OUR SECTORS (REVENUE)\*





The Controls Sector businesses supply specialised wiring, cable, connectors, fasteners, achesives and devices used in a range of technically demanding applications.



### 3841.

The Seals Sector businesses supply a range of seals, gaskets, cylinders, compenents and kits used in heavy mobile inachinery and a diverse range of full power products with Aftermarket, OFM and MRO applications.



The Effe Sciences Sector businesses supply a range of equipment, sensumables, instrumentation and related services to the Healthcare industry.

# **REVENUE BY GEOGRAPHY\***





43% US10% Canada20% UK17% Europe10% Australia/other



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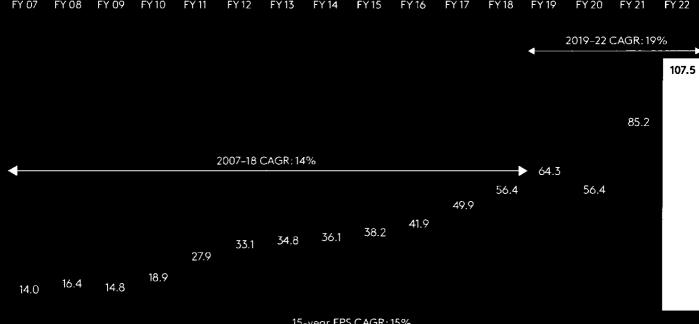
Our businesses design their individual value-added business models to closely meet the requirements of their customers, offering a blend of high-quality customer service, deep technical expertise and innovative solutions. Local cultures are created through our decentralised management structure but we recognise a set of values that exist throughout the Group and unite us as Diploma.

# VALUE-ADD IS AT THE HEART OF WHAT WE DO

# WE HAVE A DECENTRALISED BUSINESS MODEL WITH SHARED AND ALIGNED VALUES

Determined to get better Technical expertise every day Service-led propositions Accountability Striving for high standards Innovative solutions Doing the right thing

# TRACK RECORD OF COMPOUNDING GROWTH



## FINANCIAL PERFORMANCE

# Organic growth

# Reported revenue growth<sup>1</sup>

Model: 10%+

# Free cash flow conversion<sup>1</sup>

# Net debt/EBITDA<sup>1</sup>

# FOR OUR STAKEHOLDERS

# Our Colleagues

We have worked hard to retain great talent by engaging colleagues across the Group. Our Engagement Index is testament to our businesses' efforts.

# **Our Customers**

Responsive customer service is one of the key ways that our businesses deliver value, we are proud that they are recognised by their customers.

# Adjusted operating margin¹

# Adjusted EPS growth<sup>1</sup>

Modelt double digit

# ROATCE1

# Dividend cover<sup>1</sup>

# Our Suppliers

During the year, our businesses have engaged their key suppliers meaningfully on human rights, labour laws and the environment through our Supplier Code.

# **Our Communities**

As a decentralised Group, we want to support the local communities and causes that matter most to our businesses. We will continue to match our businesses' fundraising in FY23.

	FY 2022	FY 2021	% change
Privenue	£1,012.8m	£787.4m	+29°s
Adjusted operating profit	<u>£191,2</u> m	£148.7m	-29°0
Statutory operating profit	£144.3mi	£104.3m	+38°,
Adjusted EPS		85.2p	-26-:
Statutory LPS	76.1p	56.°p	-36%
Des	53.8p	42.5p	-26%

Colleague Engagenieht Index

"Since beginning a business relationship with Hercules OEM in 2003, we have seen a supplier relationship grow into a true partnership. Over the years the level of service has continued to excel."

Key suppliers identified

# FOR OUR **STAKEHOLDERS**

KEY ELEMENTS OF OUR LONG-TERM VALUE CREATION STORY

Our business model

Our strategy

Delivering value responsibly

60 Sector reviews

90 Governance



# DIPLOMA DELIVERS

# DIFFERENTIATED VALUE-ADDED SOLUTIONS

Our value-add distribution model underpins everything we do and is the foundation of the Group's success. We supply products and services critical to customer needs. Our service component builds loyalty and resilience, pricing power and margins.

# VALUE-ADD ORGANIC GROWTH

SCALE

# DIPLOMA DELIVERS

# SUSTAINABLE ORGANIC GROWTH STRATEGY

Organic growth is our number one priority. All of our businesses have fantastic opportunities. We are focused on business revenue diversification to arive organic growth, build scale and increase resilience. Operating in fragmented markets, we also seek to make complementary acquisitions to accelerate organic growth.

# GREAT TECHN

# ORGANIC GROWTH SCALE RESPONSIBLY

# DIPLOMA DELIVERS

E EN ESTE DE LA FARTE ELLE

# SCALING OUR VALUE ADDED MODEL

As our businesses grow and scale, they need to evolve their operating model to continue to deliver their value-add customer proposition. Alongside this, we are quietly evolving the structures, capability and culture of our decentralised Group to support the businesses on their journey to scale.

# SCALE

# SCALE RESPONSIBLY POSITIVE IMPACT

# DIPLOMARDI

WERS

# DELIVERING VALUE RESPONSIBLY

Delivering Value Responsibly, our ESG framework, puts environmental and social impact at the forefront of our strategy and culture. We are focused on the key areas in which we can make a difference to our colleagues, customers and suppliers, communities, an1hareholders.

# RESPONSIBLY POSITIVE IMPACT

VALUEADD

# **OUR BUSINESS MODEL**

DRIVEN BY OUR PURPOSE OUR VALUE-ADDED BUSINESSES

Our purpose is to consistently deliver value and reward our stakeholders by making a difference to our colleagues, our customers and suppliers, and our communities. Our businesses deliver value-added services and solutions to a wide range of customers and end segments. Our value-add component creates customer loyalty and share of wallet; reputation and market share growth; and pricing power and margin.









As a customer-service organisation, our decentralised approach is central to our success. The Group has an important role to play in supporting our businesses. Build Diploma ide Governance and execution Best practice guidelines and networks

## CHAIR'S STATEMENT

# Our businesses have strong cultures, but share the same inherent values – they are accountable, entrepreneurial and empowered to deliver for their customers.

It is a greating was well in preventions first intarement as Chair of Diplomit. As you was see that ignitive this report of with the report of which seems as owered a period of their seems. When was appointed the transport of being ning an organisation with existing appointing an organisation with existing appointing a proposal of with existing appointing set of well and great people. During my first year, those not been disposed on the existing a period or a period specific organisation to be entirely as the proposal of the proposal of the proposal of the proposal of the proposal organisation of diplomition errors or the proposal organisation of diplomition or the control of the period of the period

# Very strong financial performance, excellent strategic progress

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La venitrie und volgen mitte extenia naktating vervier ment in month, word ad unter la entring monard munifie Photos drecht und vervier manarette, hant nicular amente india wurk at an eugen ann ta First infigurate bustonists, thy of our growth is paramount, and the team may continued to build scale, investing duross out this nesses and the Group to enough we can continue to deliver for customers as we grow. Throughout this, we remain financially disclaimed maintaining high-teens POATCE of 17.3%, and out others pour duros sheet disclaims the investing growth. Would like to thank the increasement team and all of our businesses fur another great year at Diplama.

### Colleagues and culture

As a customer-service organization consumples are or ticar to nor success. Since for the industrial have really enjoyed viriting the boun esses and moeting coreagues, make been in pressed by their continues to their customers are after great serve of their customers are after public essess. In a sour actioned by the key positive roll that this year in Caledague Engagement Survey. The Bright remains no remove the after ending Discounds and verse and in dues verificate as their and since as a tumbule set that each of 2023 that we will can have reflected and or in 2023 that we will can have reflected more for and arive to the period in the year and and arive that period in the year and and

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While we have mount interfacility we are increasing viscorraginal the collective proven on the Group while the training icrail ad its

### Board changes

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Barbara Grobes steppied down from the Boara and the rink of Onef Financial Officer on 30 September 2022. Or liberal of of the Board love of the Board love of the following the action for North notion Committee ead of the Villandership and deal of the Villandership and deal of the Villandership and deal of the Villandership and the ead of the Villandership in the east of the Villandership of the Lapping the east of the Villandership of the Villandership of the Villandership of the Society of the Committee of the action of the American Committee of the action of the American of the Ame

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### Dividends

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# Outlook

Outlook

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in denoting the Board III while IAV to take this constitution, to thank as one will indicate the appearance of these sections. ruce or over the rest year area the contritorgung hie such bladmitter un e

### David Lowden Chair



# I am delighted with our 2022 financial performance and strategic progress. The management team and all my Diploma colleagues do a brilliant job – thank you.

# Very strong results and excellent strategic progress

am delighted with our 2022 financial berformance and strategic progress, proving the strangth in our model and continuing our long truck record of drow thand value creatin. Our caleagues have been brilliant, and the team need of recording the challenges presents bey the external environment.

Our execution masible in very strong. Organic growth is the Group's number one private self am particularly present that we have be varied 15% this vebi. We have also successfully monitorined run adjusted operating margin at 18,9%, with puriosis and value-boaded rerivate invalue-band probing enabling us to offset inflation. We have invested \$180m in devening that grows which will account future introduced these thresholds and provide in key business thresholds.

Growth is the cone part of the trategy of a future success about occord, on effectively act and our businesses and the Group to ensure growth is ructainable. For our businesses, we are steadly developing their target uper uting modes, and continuously improving the core normaleteroles of our value added mode. At a Shaup even we continue to quest, even we continue to quest, even to core actions a sufficiency of core and out to an about the core actions.

One of the entitle exiting process at 2020 mosphers the work in which out to sinesses and the eagues have emploped Derivering value Reports of VIDVR I for ESS programma. Our publication are exitintly in that yes alignent with our five DVR force near with a victor force with mercal are employed out than evolutional and we make an out of the ESS stargets for the control we treat in his ingless 3 targets for the control of th

## A very strong financial performance

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- Seals +14%: book lengther promet pointer gain combination. Am sinder: Antermation between and within instantiation biological and a process and within instantiation biological population.
- Life Sciences –4%: return to growth in 54 au experited lurgan kignowth of 55 kilosophia agrowth of 55 kilosophia agrowth search 50 kilosophia agrowth growth agrowth growth agrowth growth grow

### Organic growth

+15%

Very strong organic growth driven by our revenue initiatives, positive demand and pricing

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Use Use various respections sent annotation of common successing misary many matter than the succession of the successio

Dur HD cash burfulmente vias strong fine toth flow conversion was in the vistorial in cash at PD in This has resulted in good palestraging in the EBTDA (2011) it underprivation for either and run in the participation of the participation of

### Sustainable organic growth strategy: revenue diversification driving growth, building scale and increasing resilience

The Group centeregy is to build high iquality into an eight inches es foi organic growth. All or such esses have tantastic opportunities and our strategy of moused on growing to versifying at a sign of three ways.

- 1. Positioning behind high growth end segments: many of which are a tailinked to purpose us on end markets with a positive in particle elugace 48, 49.
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  - Renewable energy and infrastructure investment in the CP and elevations is the efficient Data and Constructions
  - Accelerating diagnostics spending: agoing propulations are rising near those such diagnostics from uniformation and responding to the such diagnostics are such to the such than and the second right from the such and a such as a formation of a representation of a such than a such a such as a such

# 2. Geographic penetration of core developed economies: Developed

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3. Product range extension to expand addressable markets: we bo this richemy that, within the businesses and arsetti sièle.

The Lind Little of R&G Fluid Power Group (R&G) represents a step change for Seals in the UK it roaders ng Seas fluing assertaffering

Continued development of our **exciting** Adhesives business line in Controls: leiche Labbured rast vear, has de rycred marecake organic growth, and the nuck in acquisition of Sticane Solutions further steingthens our pration in the UK

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# Focused portfolio development

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Acquisitions to accelerate organic growth

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LJR Electronics (Controls): at all learn. February for £21m is annualised revenue call from the give interconnect improved by rees to the large lattractive and growing up mercanics that market.

R&G (Seals): a value-based aftermarket distributor of a diverse rango of industrial hydraulic and a neutrical products. Providing sension a gasests labatred in April For £100m, an includised revenue ca. £500m. The courses has based seal in the Utiliand broups has the Seals product conformation to except and addressable markets.

- Accuscience (Life Sciences): a morifet wading if a process and microther in May for a set to the moral accusive in May for a fill moral value on £25mg, adding stable in related portioning the process accusing the fill accuratione for axian process if file is a set to a grant and a set to the explicit paragraph or against the explicit paragraph of the explicit paragraph or segment.
- Silicone Solutions (Controls): acquired for Edmin Suprementation of update in the Suprementation of patches and add discussions of the control of patches as well and discuss for control of the control
- Two small bolt-ons at R&G (Seals): nSG in minure, the uniteracted the discrete transfer and a common purpose that businesses in readministration and readministration at 25m.

This is, doubtion to be not been couraging up end given the movement of the property of the week of moving the property of the week of the following the property of the prope

### Portfolio discipline

As part of a disciplined as private to puritation and agement, we made two small, not independent in the veaturibation. May word spaced on a feet who stierces, turnions part of the Line Sciences Sector for £1m hand advised revenue od. £1m in November last year we also disposed of Kentek, our Russian filters business for £10m (annual sea revenue od. £23m).

# Scaling our value-added businesses and the Group

Scaling our value-added businesses. As our pushes les grow and scale it ex riccat, each so their illperating indoes to continue to deliver their illauchadd dustamer proportion. At or our businesses have defined their hair target decrating rowers and the interegy to a these this.

As part of the lower teak to continuously improve the **Core Competencies** of country additional and the continuously in the co

- Supply chain: beken princed of a more tructured and prieselt we appread in more that any including rate grey in an appearant term values and expand to including including the soft of the policy of the rate of the soft of
- Commercial discipline (or pricing): the complication of improving pricing processes of picture value we dolker for custome some end is a us to promotion upperating moral we can be an are to learn or on the customer we can be an are the complete point in cought in this with our successor of a greater for ward of or in a successor of a greater for ward of or in a sufficient of the complete for ward of or in a sufficient of the complete for ward of or in a sufficient or learning the contrast of these

 Operational excellence: the then for is unearly even as we may revolve at our cooperves a more median making cushesses is a context are making numerally ask of subunction. Through current sum of excellence we are also writing the contract of we are

We subject the development of these Confections state of Talent, Technology and Facility:

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- Fig. 1. Sections of the property of the growth of the growth of the property of the growth of the

# We have maintained high-teens margins of

18.9%

# Scaling the Group

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Arango de qui plakent il decentra leca appulath analisticing loca quituren ikkrisintinue to neve ciri o complementali sharea Cholonic culture analiaentifictiosed on text practice si alling.

### Delivering Value Responsibly: embedding into our commercial strategy and culture

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- Excellent and consistent colleague engagement score (79% 1000) (74% and a renving responds onto the or This back this train is exempted as entire displayed and as expected as entire and engaged with in a weaper part of the favous have a context back that the engaged and with high last world engaged emissioner treather.
- Increasing the diversity of our Senior Management Team (SMT) interests a representation on 1967 in representation on 1967 in representation of 1968 in the representation of the
- Carbon emissions flat despite 15% organic revenue growth

Control of the process of the proces

# Increasing resilience underpins our outlook

Which whose imendful of the uncertain escribing sufficiel on prospect of a towarer period environment, we remain tident in the Group's increasing recherce

### We have grown EPS by

26%

# sustaining our impressive compounding track record

Diplomation and excelent track resord of control and growth and delivering strong merchanisms without another social formation are in real entering and the nucleus. Our matter is near entering and activity impression more sold went in lead we asker if not track as a timere as no revenue asker if not track imposes we are expressed to excitation track as a growing end anginers. Our request of the activity and expression askers and activity in a control entering in the activity of the control entering in the activity of the control entering in the activity of the control entering in a control entering in the control entering in a second ent

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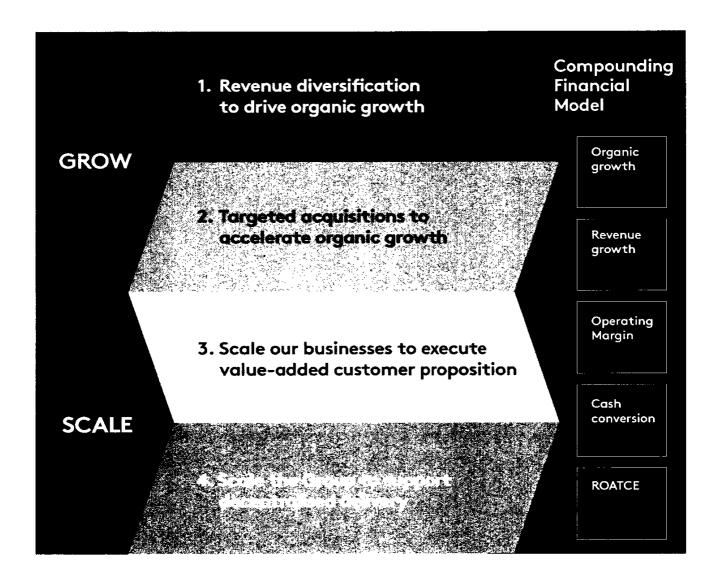
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- Strong the first specialing modify in a range of 18 year.

  At this stage, the fure an extraoring backfit from weaker sterling in a higher in terest backtione expected to be neutrality as a settled 195.

FY 202a has started well, consistent with our guidance. We remain followed on excepting parktrateavint building high-quoits, so cable businesses for urgativity and even or systems as a capture of a section of systems.

**Johnny Thomson** Chief Executive Officer

# Building high-quality, scalable businesses for sustainable organic growth



5. Delivering Value Responsibly

# 1. Revenue diversification to drive organic growth

Our sustainable growth strategy is focused on revenue diversification to drive organic revenue growth, build scale and increase resilience. Operating in a broad range of markets, all of our businesses have fantastic opportunities. Our strategy is focused on growing, diversifying and scaling in three ways:

01

# Positioning behind high-growth end segments

All of our businesses have opportunities to tap into high growth end segments, many of which also have a positive impact on the environment or society.

02

# Geographic penetration of core developed markets

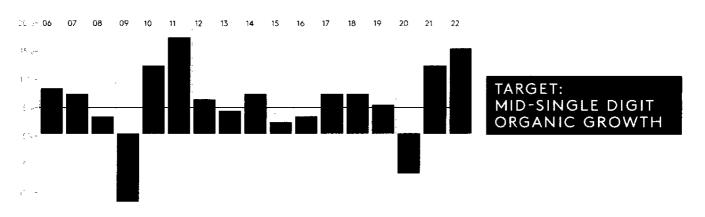
We are relatively underpenetrated in our core developed markets of North America, Europe and Australia where there is significant potential to increase market share.

03

# Product range extension to expand addressable markets

We extend our product ranges incrementally within our businesses and at portfolio level.

# STRONG ORGANIC GROWTH TRACK RECORD:



# 2. Targeted acquisitions to accelerate organic growth

Focused portfolio development is key to the sustainability of our growth strategy. As we grow, it is important that we focus on the key, scalable business lines that represent our model and which we are the right owners to grow and scale.

# Acquisitions to accelerate organic growth

Durinia Jahan atrateby i fanysedyn popular of high-publity i value-wap businesses matiwing be write organic growth. Fragments a manjeto offer thank there it and econolical erroria calabine steed arves us flex billty to reinvest

We aim to pay the its revenue growth from M&Arm gurrage



"Our approach to acquisitions has become more structured and strategic. This has expanded our acquisition pipeline, enabling us to take advantage of a busy market whilst also maintaining our strong financial discipline."

Steve Sargeant, Corporate Development Director

# A disciplined approach

During bushon approper is slah astroned investments must offer a strong strategic fit, tinonula (1810) ne svekitš tiriki, his ourovigine lae.

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# Success factors

## Target attributes

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### How we add value

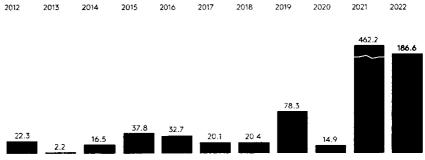
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# Strategically & financially disciplined

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  Australia

### Historic M&A spend (£m) 2013 2014





# Windy City Wire: accelerating organic growth for the Group

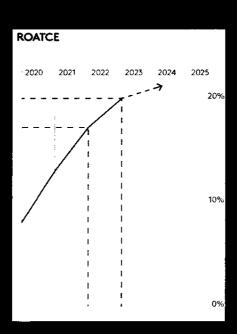
Windy City Wire is a leading value-added distributor of premium quality low voltage wire and cable.

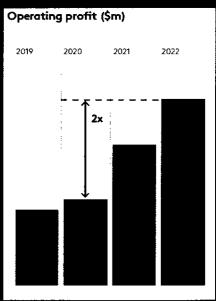
Acquired in October 2020 for £348m, the business represented a material strategic step forward, accelerating organic growth for the Group as a whole. Importantly, Windy City Wire diversified Controls into the large, attractive US industrials market and significantly increased the Group's exposure to high growth end segments.

Since joining the Group, Windy City Wire's operating profit has doubled and the business is significantly outperforming its acquisition case. ROAICE is now mid-teens, two years ahead of expectations.

This has been arriven by impressive valume growth and operating leverage on a well invested platform.

Growth has been driven by exposure to high growth end segments. Building automation, security access, data centres and digital antenna systems—as well as strong market share growth. A combelling customer proposition and superior product availability, underpinned by a secure and stable supply chain, have been a winning combination.





### STRATEGY IN ACTION: ACQUISITIONS ACCELERATING ORGANIC GROWTH

# Acquisition of Accuscience in Ireland: positioning behind high growth end segments and penetrating core developed economies.

# Acquisition of LJR Electronics in the US:

penetrating core developed economies and product range expansion to expand addressable markets.





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### Characteristics:

- Market leading to keep in a page series as the Scale approach to the Scale approach to the series.

# Value drivers:

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### Portfolio fit:

- European or announce for electing years.
   Appoint sent the particular venture in exert.
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## Characteristics:

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### Value drivers:

- Grigoria gravita
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- ntri ali se ni umika udiluba bili sessis

### Portfolio fit:

- Conservation retrictions Conservation (Conservations)
   Terming in Business in the Cultural Conservations



CASE STUDY

# Acquisition of R&G Fluid Power Group in the UK: penetrating core developed economies and product range extension

In April, we acquired R&G Fluid Power Group (R&G), a high-quality aftermarket distribution business for our Seals Sector in the UK, for ca. £100m.

R&G is a value-added distributor of a diverse range of industrial, hydraulic and pneumatic products (including seals and gaskets). Its value-added proposition is based on responsive customer service, technical advice, breadth of stock and product customisation. Over time, the management team has built a platform with extensive reach across the UK, including through consolidating a number of regional distributors to extend geographic and product reach.

### Characteristics:

- Uf value-added aftermarket distributor
   Extensive UK reach
- Fluid Power product range

### Value drivers:

- Excellent organic, growth track record and significant potential through beveloping the oftermarket economerce channel, continued regional expansion in the UK, and further product cross selling and diversification.
- Continued 'buy & build': active pipeline with an appartunity to further consolidate small, regional competitors.

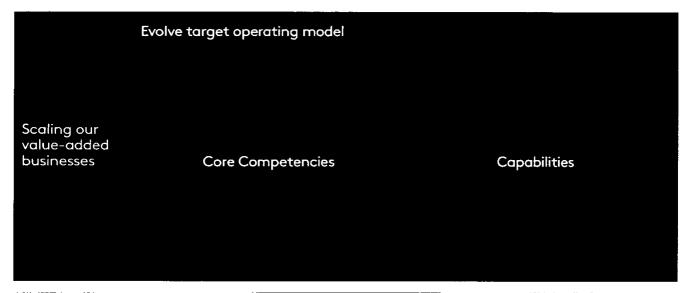
### Portfolio fit:

 Scale in care UK market and cooper to drive revenue synargius with existing UK Seals businesses Expands appressable markets product diversification for global Seals

# 3. Scale our businesses to execute value-added customer proposition

Our service component builds loyalty and resilience, pricing power and margins. As our businesses grow, they evolve their operating models to continue to deliver their value-add proposition at scale – how a £10m revenue business delivers for its customers is very different to a £100m revenue business.

We have created a framework for our businesses to plot their journey to scale, including defining the right target operating model of the future, developing the Core Competencies that underpin it and the capability that will deliver it.



# Core Competencies

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# Supply Chain Management

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# Operational Excellence

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# Value-Add

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# Commercial Discipline

Bright State of the State of th 

# Route to Market

Arrivation and calca The opening to make White parameters

# 4. Evolve the Group to support decentralised delivery

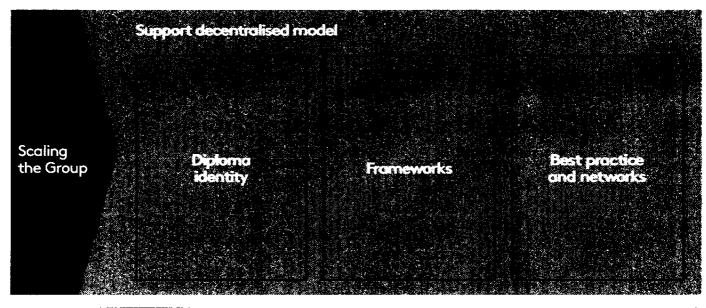
Our value-add distribution model underpins everything we do and is the foundation of the Group's success.

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# Key capabilities

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# Technology

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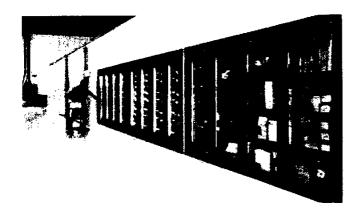
# **Facility**

Specification and the second section of the second 

# STRATEGY IN ACTION: SCALING OUR VALUE-ADDED BUSINESSES AND THE GROUP

# Australian Life Sciences: building a scalable platform for growth

# Chicago June 2022: sharing best practice and building leadership networks



In early 2022, we successfully firms, lethalting unlike the covered date observations for our Adatrolland, fel Shender by Shedre in Adatrolland, fel Shender by Shedre is an about the control adams of penalting in Brade el Afungade the considering spies and why decimend and our soll agreed mith a single individual of the control in vinite.

6. In the pine is tracking with specific transforming powers are second as well as the second as the

The Alban Listing of the amilent making space of future continuations to only out the continuations of the continuation of the



Our celebratory in person Senior cease on a Team (50%) must regularly real niChicago in June

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Our event in Onlying Cikas but not be establed in the linear of the upportunity for numbed establishment that works and larger experiences which they can everage in the hown but necessarily.





# "Investing in talent is critical to the sustainability of our growth"

**Jill Tennant** Group HR Director

I'm delighted with our progress in Talent in 2022. For the lone of the key highlights of the year was the very high level of colleague engagement. Engaged colleagues per form bother and, in a customer service pusiness operating in challenging labour markets, retention is a differentiator. Our decentralised mode fosters loyalty and engagement; alongside this, tools such as our Engagement Survey neurolive and getting botter at listening and responding to what colleagues want.

A successful Talent agenda starts with the right organisation design. During 2022 we've worked with our businesses to refine their target operating mode's. These inform succession planning, training and development, and external recruitment.

Investment starts with our existing team. For the Sonial Management Team (SMT), we are helping leaders develop the skills and experiences thay will need to see a their businesses - from our newly launched Teadership at Scale' development programme to building leadership networks, not least through our event in Chicago in June. In response to last year's feedback, we have inconher a new internal learning management's ystem for collegauses.

The majority of external recruitment has been focused on our businesses. Building scale means building capability, Smaller businesses are typically built are that a small number of key individuals who often

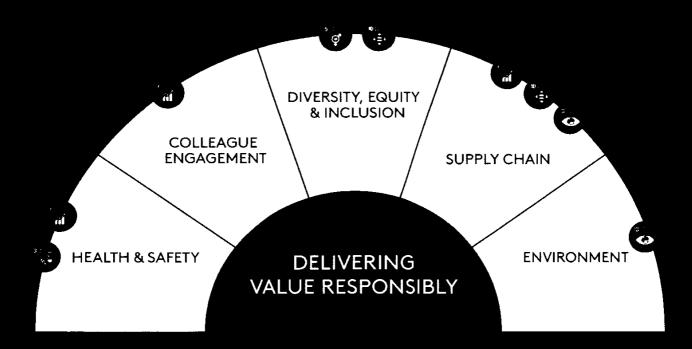
vear many hats, incremental investment in functional expertise is critical to scaling. In 2022, we made 20 SMT hires focused on Commercial, Operations, Supply Chain, Finance and Human Rescurres. We are leveraging this external hiring to in-prove diversity in 2022, 40% of external SMT hires were women, more than offsetting the impact of acquisitions (SMI additions >90% male), increasing female SMT representation to 27.5%. We are consmitted to achieving gender balance at SMI level by 2030.

Talent is a solicintral to evolving our leadership structures to support scale. For example, in Life Sciences, having focused the Sector around three strong geographic pilars, we have created a new role heading up Europe and a single CEO role for Australia & New Zealand. We intend to maintain lean Sector structures and a small, skilled Group centre providing a service to our lossinesses. Here too we are selectively investing in key roles including uS loaded Carporate Development leads for North Arnerican Seais and international Controls; at Group centre, we have made Incremental investments in Human Resources, Finance and Legal.

In a fest growing organisation such as ours, there will always be more to do, but we enter 2023 with a great team, a clear strategy for how Talent will support future growth, and significantly improved internal tools and resources for colleague development.

# 5. Delivering value responsibly

Our DVR programme is built on five, material focus areas and positioning ourselves for commercial growth with a positive impact on society and the environment. Embracing DVR is key to executing our strategy, fulfilling our purpose and scaling and managing our business sustainably.



A THE STATE OF THE

By aligning our businesses with our five focus areas and positioning ourselves for commercial growth with a positive impact on society and the environment, we can play a meaningful role in building a more sustainable world.

# Delivering for our People



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# Delivering for the Environment



Our role as a distributor gives us the opporturity to have a mean naful impact We'm actieverables wherationships with year suppliers to tonile water caringing on a emissions. This will make the latin la efficiency and deliver indicate for par stumiers, suppliers and it leagues





# Delivering a Positive Impact



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# DIVELER TIPE FROM DIUS NO THE VEAR

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Our businesses have established DVR committees and appointed persons responsible for performance and progress against targets.

Our EMR governance structure and policies are key to how, we deliver value responsibly. We have improved reporting with metrics now embedded and targets to drive progress in FY2.

Read about our performance in each of our focus areas on pages 36-47.

Read more about our DVR metrics and targets on page 53.

Read about our DVR governance, responsible business practices, and policies and procedures on pages 50-57. DELIVERING VALUE RESPONSIBLY **DIPLOMA DELIVERS FOR** OUR COLLEAGUES

Diploma PLC Annual Report 2022

Our colleagues are the foundation of our business. They deliver value-add to our customers, execute against our strategy and are essential to our ongoing success.

Our decentralised Group employs ca. 3,000 colleagues across multiple businesses, geographies and communities. This year, we welcomed ca. 500 new colleagues through acquisitions. The safety, wellbeing and engagement of those colleagues is our primary concern and central to how we deliver value.

The second of

Developing, attracting and retaining talent in an equitable and inclusive environment will support our journey to scale, and is an important differentiator in a challenging labour market. Protecting our agile and accountable culture as we grow underpins our performance and helps us attract high quality acquisitions.

89%

of our colleagues are proud to work for their business

# Brilliant leadership

Our decentralised model means that our Senior Leadership Team (SLT) plays a key role in progressing the culture and strategy of the Group, as well as the performance of their businesses and Sectors. Our SLT comprised of our Executive team, the Managing Directors of our businesses and key Group roles – has demonstrated brilliant leadership during FY22, continuing to look after and support our colleagues, serve our customers and show great agility and resilience despite geopolitical and economic uncertainties.

In June this year, we brought together

75

members of the SLT in Chicago to celebrate their hard work and discuss our strategy. This was the SLT's first time meeting in person since the pandemic and a key opportunity to strengthen networks, build our culture and integrate new senior leaders

# Building engaging and fulfilling careers

We continue to evolve our culture and support colleague engagement across the Group. We acquire new businesses every year and give careful consideration to how we onboard colleagues that join us through acquisition.

Group internal communication is a powerful tool for us - our CEO updates our colleagues directly through quarter y videos and information is shared across businesses and Sectors through our internal newsletter. This year we introduced a learning management system, which is currently being rolled out across the Group.

Development of talent supports our strategy, deepens engagement and is important at every level of our business. Many of our colleagues undergo on the job training, whether through apprenticeships or external certification. Through our DVR programme, we have started to develop networks that facilitate knowledge sharing across certain functions such as Health & Safety, Supply Chain Management, and HR.

# Mental health and wellbeing

We are mindful of the potential impact that working environments and practices have an our colleagues. During the year we continued to hala wellbeing and resilience workshops with businesses and provided resources to mark World Mental Health Day, which was celebrated across the Group.

We are also acutely aware of external factors - Covid-19, political instability, the cost of living crisis - that may further impact our colleagues' wellbeing and mental health. We have worked hard to reassure existing colleagues, as well as those that join the Group through accuisition, and are pleased that 86% of colleagues feel that their job is secure, according to our engagement survey.

Further assistance is offered through our Employee Assistance Programme, which covers all existing businesses. Acquisitions are brought onto the programme during onboarding. Counselling is also affered to businesses where colleagues have suffered a bereavement or tragic event.

# **Engaging our Colleagues**

Our vision is for all of our colleagues to be highly engaged

# 2022 Highlights

- 86% response rate
- 79% colleague engagement index
- 70% of Group colleagues are active on our new learning management system

86%

79% engagement index

## KDI

Engagement Index (an externally benchmarked score from our annual engagement survey)

# Target

Maintain an engagement index of 70%+

# **Ongoing Focus**

- Build out our learning management system
- Continued focus on wellbeing and mental health
- HR network to support best practice
- Continued leadership development

Engaged colleagues perform better. Our colleagues have great technical expertise and in-depth knowledge of their products and markets. In a challenging labour market, engagement helps us to hold onto that talent, knowledge and expertise.

Over turn a verifier on a name stend of 14.4% (2021) 01.8% in effecting a restructive in Australian Healthy are and a terriorian sec si increase on utriviation at rour Louinvillation, and a challenging to entimarket.

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# Action during 2022

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"It's really important to us that we continue to prioritise and engage our colleagues across the Group. Earlier this year we held our second engagement survey. The engagement index was 79% with over 2000 colleagues taking part."

Jill Tennant, Group HR Director



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Turier gargernent sonte remaind mignist 791 I and wie were ablated increased the second service out is the GN up importantly virigalized with Jord and one office services the Group installing might 75%-85%

75%+

all of our businesses achieved an engagement index within a range of 75-85%

90%

of our colleagues believe that their work is meaningful, according to our engagement survey

88%

of our colleagues believe that their manager empowers them, according to our engagement survey We so their vary strongly logical at the net relativistic or non-exposes increations on the management. Make at responsion sense that their work resuming for, 89% or to be exposed and a modification for their passions and \$60 or electifity their manuperien by were their and appearance were their and appearance were their and appearance them the authority to be their loc

Following the FY21 engagement curves like denotified three preas of focus reuderonip of vice common and development and we like no. A lict these preas have shown an improvement in the sact lear and reflect the initiations in peace of reason with a business was a second as

Leadership style

**75%** +2%

**2022 75** 2021 73

Learning and development

**70%** +4%

**2022 70** 2021 66

Wellbeing

**79%** +1%

**2022 79** 2021 78

Use numplanial ackellopment and wolferung tond nucleoperangeing areas of focus interest the Group. We provide restructes and guidance to bus nesses on down typinent a principal description for the reark. We will not the extraors will acke to ack to acke to acke

CASE STUDY

# M Seals UK Employee Working Group



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"I like that I can act on behalf of my colleagues to voice their concerns or issues. I also like that we develop a plan or response to each issue right there in the meeting so it gets sorted straightaway. It's a great way to communicate as all the branches of the business are there together at the meeting – whether it's a finance issue, a management issue, or a warehouse issue."

Sati Sing, Warehouse Operative and member of the Employee Working Group at M Seals UK

# **Ensuring Health & Safety**

Our vision is that no one is harmed at work

## 2022 Highlights

- Continuing to build a proactive Health & Safety culture
- More robust reporting
- Reduced severity rate
- Improvement in potential hazard reporting
- Improved governance at business and Sector level

Lost time incident (LTI) Rate (number of lost time incidents per 1,000 employees)

# FY23 Target

5% year-on-year reduction in LTI rate

# **Ongoing Focus**

- Build positive mental health and wellbeing
- Continuous improvement and focus on Health & Safety culture
- Ensure process in place to reduce risks identified by potential hazard reporting

Keeping our colleagues healthy, safe and well is a prerequisite to doing business. We have a duty of care to any person who is working remotely, working at, or visiting a Diploma business.

in the With our desentralized motion of the Managing Einesters are acress from Histories Each thealth & Safet vinithely businesses Each business works to build distribute this Sofety culture, arriver, by the Municiplig Director and uphelo by a colleanues

Clur Group CEO halos Ultimate reconsibility for health & Satory bornes the Group including ensuring good governante and provision at a safe Warking environment for fall celle agries

Businesses are responsible for down uping une implementing procedures and trameworks to suft their specific circumstances and tick level it towever we expect of businesses to comply with the oten parasiphia reduitems in turn British policy

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## Action during 2022

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of colleagues feel that Health & Safety is taken seriously in their business, according to our Colleague **Engagement Survey** 

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# Group performance stats LTI rate



# Severity rate

2022	4.3	
2021		7.7
2020	5.2	

## Potential hazards

2022		572
2021	420	
2020	1-1	

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# CASE STUDY North American **Seals**



During the year our North American Seas pusinésses érepted a medith & Spfet . not work to improprest practice on d restruir et on Hearth & Safety

in En22, their injury days were 69% award to another number at 1.1 s peutrosed by 56%

# Promoting Diversity, Equity & Inclusion

Our vision is to build a diverse workforce, where all of our colleagues feel able to bring their full selves to work and fulfil their potential.

# 2022 Highlights

- New Group Diversity, Equity & Inclusion Policy
- Unconscious bias workshops
- Training for Senior Leadership Team on inclusive leadership
- Ethnicity reporting

of the Senior Management Team are women

% of women on the Senior Management Team

# FY30 Target

Women represent 40%+ of Senior Management Team

# **Ongoing Focus**

- Succession planning Implementing the Diversity, Equity and Inclusion Policy across the Group
- Further learning and knowledge sharing

# We remain committed to better representation across our Group and businesses, particularly in management and leadership positions.

We continue to build a vareness around Diversity i Faulty on a Inclusion IDE your outure FYSS we here work thouse on Unication to it bloss with box coulded deress nun bubh-escci

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During these sessions we indicate the know purity of the Policy of hDF targets and out to up ask of his Fx28. This also able to be attendes the topic tull ty to be duestions or the best practice and build networks

of external hires into the Senior Management Team during the year were women

% of women on SMT

2021

### Gender diversity (as at 30 September)

	Male	Female	Total
Braid	4	3	
Executive team	6	2	6
TM3	ψĘ	36	21
4 employees	. 758	910	1 50e

We have retrain Fir30 target for the Senior Management Teams (SMT), tuste at least 48% Women. As have that the progress towards that during the year with 40% of external recruitin writ lists the SMT beind won on However the influence of acquisitions remains a shallenge with just 9% femalene never ation amongst shows thus juried to \$ SMI term ight colored in a diving 5Y22.

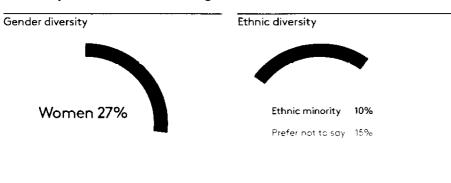
We appreciate the appreciation of the gender aweran, at this elicining the StyT Through internal rears timent as a fullbring of iger peret planted pipalma of talent, bevord the SMT our ambition is to achieve genider batorille puressiour workforce

# Ethnic diversity (as at 30 September)

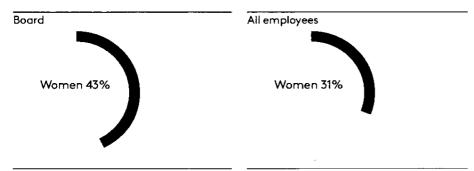
	Non- minority	Ethnic minority	Prefer not to soy	Total
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# Diversity of our Senior Management Team



# Gender diversity across the Group



# CASE STUDY

# International Women's Day



International Women's day was celebrated by businesses across the Group on 8th March 2022.

Businesses brought their teams together at lunches, discussion groups and through fundraising events to discuss bias and the challenges faced by women in the workplace.

All colleagues were also given the opportunity to attend a #BreakTheBias workshop, which highlighted examples of unconscious bias and the role that we can all play in tackling it at work.

# **DIPLOMA DELIVERS FOR** THE ENVIRONMENT

We are a Group whose businesses, supply chain and end users stretch across the globe. As a distributor, our operational emissions are relatively modest, and the vast majority of our emissions will sit in Scope 3.

Calculation of our Scope 3 emissions is a complicated undertaking in a decentralised Group, such as ours. We are working to do this ahead of submitting a net zero target to the Science-Based Targets Initiative (SBTi)

The climate crisis is urgent and global, we recognise the impact of our wider footprint and the narrowing window of opportunity to make a positive contribution in tackling this crisis. Boyand the moral obligation that long term value creation and growth of our Our colleagues are increasingly passionate about climate change and expect the Group to drive progress and support their initiatives. There is also the opportunity to deliver value to our customers by offering more sustainable products and solutions, building our knowledge and expertise, and working to be a more carbon efficient business that

Our positive impact revenue initiatives help growth with a positive impact on society and the environment.

# Sustainable Supply Chain Management

Our vision is for all of our key suppliers to be compliant with our Supplier Code.

## 2022 Highlights

- Active engagement with our suppliers on the environment
- Key suppliers identified and the process has started to align with our Supplier Code

of our identified key suppliers are aligned with our Supplier Code

% of identified key suppliers aligned with Supplier Code

# FY30 Target

80% of key suppliers are aligned with our Supplier Code

# **Ongoing Focus**

- Continue to ensure alignment of key suppliers with Supplier Code
- Align our Supply Chain Policy and processes with our net zero targets
- Build our understanding of supplier emissions

Management of our supply chain is key to our broader social and environmental impact as a Group, and a key part of our strategy and commercial proposition. Our focus is to work with our suppliers to tackle climate change and reduce our own impact through more sustainable packaging, logistics and products.

Percentage of identified key suppliers aligned with our Supplier Code



FXTC Contraction of learnt implementing our Supple Charles Edition and engaging but to talk the include Supple Code (Code) to the least of a result and the engage. The rough remaind with the noting remaind with the noting release with the noting release with the Cuburter Case against a parkatob unit upp in ununitation that was asserted after an Only a. 9.

only the lean our businesses have dentified the rike key suppliers. These are The second secon erres di encopona rúppiles

The standards of our Supplier Code ask curitie, supplier to commit to conducting their business of conditions to their armoult archissi, nu unu ega átancaras fir ua na tricke relatina to humanir gli tu llabbur loves and bribers and corruption and international trace, also and sanctions Ale distrack that consumpliers were with us to require wakte and emissions within the

in the first year of reporting rique statis retric Litter of 576 kerniumpilen were derained by one the Group "kot bill of the der timbo sur plich mave bedrich abbed on the Supplier Chide Lengagemer flu underway are suifar, 59% of key surpliers Prove toech engaged and are aligned with the Europher Chae. We will continue to engage the remaining identified key supplier or placessines her suppliers on in process basis

We have a same a workshaps with Europia chain rales derice our butinesses to help gekeing nor niethors, charcipast practice und build understanding of the import of nursupply chain management an Employed Fig.

ille will contribute to build but the between on a development including elsh Silos el 3. emissions is this function and Jupa Nichain in priagethent will blaubike, its extitutinet Lern of range. We calk har ward to porthering with them on reducing emissions across our Value 1 00

# Tackling Emissions and Waste

To be net zero across our operations by 2040 and net zero across our value chain by 2050 at the latest.

### 2022 Highlights

- Emissions flat, excluding the impact of new acquisitions during the year, despite strong organic growth
- Waste measured for the first time
- Business-driven initiatives

# Total Scope 1 and 2 emissions

10,615

Tonnes CO2e

# **Emissions KPI**

% reduction of Scope 1 and 2 emissions (tonnes CO<sub>2</sub>e) against FY22 baseline (10,615 tonnes CO<sub>2</sub>e)

## Waste KPI

% of total waste to landfill

# FY30 Emissions Target

50% reduction of Scope 1 & 2 emissions on FY22 baseline

## **FY30 Waste Target**

Less than 15% waste to landfill

# **Ongoing Focus**

- Set SBTi net zero target
- Build internal knowledge of Scopes 1, 2 & 3
- Divert waste from landfill
- Set out a clear roadmap to our 2030 targets

We are committed to net zero emissions across our value chain by 2050 at the latest. We have set an interim 50% reduction target for our own operations by FY30. We are currently calculating our Scope 3 and will submit our net zero targets for verification by the SBTi in FY23.

We are nugely unaterously our pounds so, and the bin Hant obligations that have worked authorished by the object that have worked authorished by the object that have been according to the country electron company of any process and the country electron company.

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Solution in the Solution English American

 FY22
 FY23
 FY20

 3,256
 1,554
 1,73

 7,359
 1,1
 2,555

 10,615
 3,825
 4,87

# Tonnes CO₂e per £1m revenue

10.5



# Purchased electricity kWh

14,033,971

2022		14,033,971
2021		13,947,147
2020	7,762,447	

# Gross emissions

10,615

2022		10,615
2021		9,825
2020	4,331	_

There are some challenges to this as the majority of our facilities are leased, which can promisit solar barrier installation or chergy efficient approach. However, we have started to ricarporate environmental or teriolinto our facility requirements when negotiating or renewing leases.

As part of the work we are doing to submit net zero targets to the SBT, we have reviewed our reporting methodology and will focus on a percentage reduction of Scope 1 & 2 errissions going forward.

Ouring FY22, which is duribateline year, we used as to be insisted attained that mainsty or our businesses (90% of Grospines, on an insty or our businesses. Method artistic roof the remaining businesses. Method are recorded awartery by fire tour ressess from thomson stationery compaction is not noted on a percentage of revenue basis in lateral or a percentage of revenue basis included by one of GGEs to but of superveniores and pur mosed electricity is estimated an a percentage of revenue basis, obtailutions are location-based.

Griss emissions for existing purinwises thave remained relatively flot at 150 turines CO<sub>2</sub>s rules than 6 CO<sub>2</sub>s rules than 6 CO<sub>2</sub>s bereath and color of the CO<sub>2</sub>s bereath revenues in as accreased from 12.8 to 10.6 marchity at venibly intreased revenue. Total gross smissions for the Group wore 10 CIS tonnes CO<sub>2</sub>s infliction to 135 tonnes CO<sub>2</sub>s infliction to 135 tonnes CO<sub>2</sub>s in which 136.1 1375 tonnes CO<sub>2</sub>s in was attributories to the CA

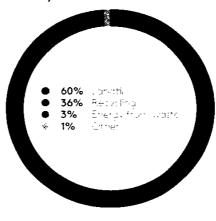
Consc inating and upgrading facilities had been particularly effective and we have seen a 30% reduction in Silube 2 explisions at our mercules. Aftermarket business in the US due to moving acerdations to the nationary ethicient Louis (inclination of two Acenduce also seen summer cenefit from an argued facilities on measures, such as upgrading to UPD kgriting.

Consumption of duringsed a servicit into the Challes was 13 947/47% While flying hill 1865 (1864) was enhaumed in the Liki

### Waste

Ahead of our Scape 5 to tradition, we have stoned to measure our waste parms the Graud. This WI be incorporated into our Shape 5 calculation and not send targets out stated an important method outside manage.

# Waste by destination



Waste per Emire venue 3.5

Tato waste 7,7% metriji torini t

Contractifies expect was during a radius from report to enterfal was to an always for two destinations every duarter can when we that have a grifficant will more every our understanding of waste duries of a cue nessee. There have been that enges to do cotting this data muelton the savination for call waste natures to measure waste recovering this data muelton masses and upstance of some first his that we gift in a cause of a contact.

The next reserves a total or 10% in extension and waste or military of our pool to wanter.

# CASE STUDY Packaging



Packaging initiatives are being put in place across the Group. For many businesses, the focus has been on creating a more circular packaging system.

Some businesses have invested in shredding machines in order to reuse incoming cardboard packaging as packing material for outgoing orders. Other businesses have focused on removing non-recyclable elements from their packaging by replacing plastic tape with paper tape – removing more than a tonne of plastic for their customers. Another scheme has completely removed branding from all packaging. By working closely with our suppliers to have products delivered in plain, cardboard boxes, product packaging can be reused by our businesses and customers.

All of these initiatives support our ambition to reduce our waste-to-landfill and overall waste. It also supports our customers in achieving their own net zero and waste reduction initiatives.

# Facility upgrades

During FY22, our European Life Sciences business, Simonsen & Weel, moved into a new location that benefits from more efficient heating and cooling, solar panels, state-of-the-art insulation and electric vehicle charging. The business also decided to improve biodiversity in the surrounding area by sowing wildflower meadows on its surrounding land.



**DIPLOMA DELIVERS**POSITIVE IMPACT



# Our businesses deliver positive impact through products and services that benefit our society or environment. Growth initiatives in these areas offer exciting commercial opportunities and support our purpose.

Positive impact revenue is generated across all businesses from the sale of products, services and solutions that benefit our society or environment and support the transition to a more sustainable future. Growth initiatives in these areas offer a key apportunity to positively impact our stakeholders.

There are huge apportunities to be found in the scale of transformation required to create a more sustainable, low-carbon economy, such as the adhesives we sell into electric vehicle assembly or the seas sold into renewable energy generation.

Our businesses also supply products that support healthy and safe communities, such as the highly-stranded silicone cable, supplied by our Controls Sector, that is used in defibrilators and ECG electrodes.

Our Life Sciences businesses offer diagnostic solutions that make it quicker and easier to identify life-threatening diseases, including cutting-edge technology that allows for early detection of diseases in newborns, and home testing kits for remote communities.

Our MRO seals business sells fluid-sealing solutions and trademarked products specifically designed to prevent fugitive emissions.

Our decentralised model gives us the agility to capitalise on apportunities in these new and fast grawing end segments as we work with our suppliers and their industries to innovate new, specialised products and solutions.

Our positive impact revenue streams are an important component of our organic growth strategy and each Sector has growth plans in place.

# **DIPLOMA DELIVERS**RESPONSIBLY



Our Group purpose is to consistently deliver value and reward our stakeholders by making a positive difference to our colleagues, our customers and suppliers, and our communities. We are committed to fulfilling our purpose in a way that is environmentally, socially and ethically responsible.

## DVR governance

Our DVR governance structure is lean and reflects our decentralised model. The Group has responsibility for providing direction and support, and the Board has ultimate oversight and responsibility for DVR across the Group.

Operational execution takes place in our businesses, close to our customers. Managing Directors are responsible for DVR performance of their business and are given flexibility to prioritise DVR flocus areas in line with materiality to their business. Turgets are set at Group and Sector level and the Executive team, which includes the Group CEO and Sector CEOs, is responsible for performance within their area of responsibility.

In line with our 2021 pledge, DVR + PIs are now integrated into our regular management reporting, including biannual updates on our emissions. Our businesses report their emissions data quarterly to the Group, where it is reviewed by the senior finance team and managed for improvement by the Sector leapership team.

Positive impact Revenue data is collected from each business and analysed twice a year as part of management reporting. This analysis is considered a useful tool for assessing climate-related risks and opportunities. This data is reviewed by the Sectors, Group Finance, DVR steering committee and the Board.

The role of the DVR Steering Committee, which is chaired by the Group CEO, is to outline Group strategy against the DVR framework, set Group initiatives and targets, support the Sectors and businesses, and monitor and communicate progress. The challenge of a decentralised business can be to ensure alignment with Group objectives and drive meaningful progress. Communication is key to the effectiveness of DVR management across the Group and DVR features heavily in regular internal and SLT communications.

Our Senior Leadership Team (SLT), which includes business MDs, is updated quarterly on DVR during regular SL1 updates from the CEO. They also attend in-depth sessions with members of the DVR Steering Committee to review performance and DVR governance, receive updates on DVR strategy and policy changes, and share their successes and best practice.

The Executive team is updated on DVR along with the SLT but also hold more detailed sessions biannually as part of the Executive Meetings. Sector CEOs meet biannually with the DVR Steering Committee for a DVR Governance meeting to discuss DVR strategy, governance, climate-related risks and apportunities, and review progress and initiatives.

The Board holds an annual DVR session to review DVR strategy, objectives and progress. Climate related risk management is integrated into Group risk management.

# Our DVR governance structure

		$\stackrel{\longrightarrow}{\leftarrow}$	Diploma PLC Board &	Oversight of DVR strategy & performance
	DVR strategy &		Group CEO	Oversight of climate-related risks & opportunities
	framework		$\downarrow$	$\uparrow$
	Group DVR governance			Sector & Group performance against targets
DVR Strategy Committee	Reporting & performance	$\stackrel{\textstyle \rightarrow}{\leftarrow}$	Executive team	Sector & business governance and reporting
Committee	Sharing resources, tools, best practice & support		,	Identification & management of Group & Sector climate-related risks
			$\downarrow$	T
	Development of DVR networks	$\overset{\rightarrow}{\leftarrow}$	Business	DVR performance and initiatives
			MDs & DVR Committees	ldentification and management of climate- related risks

# Our metrics and targets

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# Responsible business

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## Charitable donations

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## Taskforce on Climate-related Financial Disclosures (TCFD): our response

We rendan seit not a milite change is an urgent and alcefal profisional we are committed to building nor understanding at its potential rapaction, but Group as well as making a phismic scantilibration to allow-corpor future. We operate a decentralized mode, across a large normals of geographically spread businesses with learning agement structures. Our approach to a motoling pact reporting has focused infrais on developing a cound understanding to conswer empty and cound understanding to conswer empty and 2 in practice set creaters and sons the reduction fargets updates nearly by the reports. With means throughout spaces are not foundered and sensitive many throughout the page 53 of this reports. With means throughout spaces which partners we are not founderstanding or Stabe 3. emissions and, as a consequence, our action to sreate medible dimate change kneraric modes. We have are dollering aged third porty expertise, engaging Sco Action FY22, and will increase internatives our ses in the area in the coming manths. This will enable us to make material progress during the first half of FY23. We expect to have fully compliant TOFD, eponting by the enable SY33.

At the time of publication, we have made a mate related financial as haured consistent with the TCFD recommendations against the foreskingt

- Gavernance (at and is)
- Strategy (a)
- Risk monagement as it and it

Firestrategy discussives (by and you for then with is or denically to understand the impact of climate related his sand about the idea and wolder proving to undertake scendru anolysis during F105. Our or delicted from the incidence of the best of the former informed by reenand drawless during F105 to delict your kilds with metric land tradet indicated on a conditional former in the province of the conditional fragets in this report of well as worker the reservoir. We die not cone fix the province of the province of the conditional fragets in this report of well as workers the reservoir. We die not cone fix the province of the reservoir successful and founds we have not discloscald at Scope Siem Look on targets individuely with seeing agon Fol. Actitom, liew and above will be methods, ago for calculating for Scope (land 2 emins) inside in ulate out those Thootopy than a support our supports highly acts to the SBT is FY23 that consider and term target origins on the properties of a total or 10 ft.

The further work outlined above, and which is requisant in Linguitening with the recommended TCFC discretizes of the extrapolation and Fig. 3 Analysis feedings will be put is seed in quilifical Analysis Report.

## GOVERNANCE

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# **Board Oversight**

The Board is afficientable for Discretoir relations, to send the relation of the configuration of the relation of the send of n aking the Directors relieved regular reports on viduality, or his other world in and

- Resports on middlogschoomic trends, including the risks of this late ondrige interpolation the Bodra to levels the "Group's and direct new and emerging have to get end on mit got no notifical
- Öbötter i risk updates.
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# Management's role

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# STRATEGY

Lifts assisted actual and air tent alim pactriotic impterrelated risks and appartunities by the organisation s businesses, strategy and financial planning

We expect to set indirected any fical risks quelto extreme whather events in the middle long term il vargery in der 10 facilities in which content alto impact operations and increase contentue to admage to Disconductions and assets as well as cupply on an acceptance.

For the purposes of assessing dimator related risk, we have adopted the following teneview, short term (u.d.) lears (i.e. which with the time period for the Group's Vap (twassessment), make term (3.10 years) and an pitch (104 years) both of two or are introduced to be any reproduct time here, this to assess mild to any term of more term with the Fig. ).

In this miditerm, keep on to take advantage if facility-related opportunities to build resilience to extism by cother events occin of the selection of more climate resilient products in more canada such as the energy generation and more efficient cocling, heating at a insulation. We have started to integrate environments income one when negation in a prefer in a facility or eases, including on site relievant elements goneration and in proved energy efficiency.

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In the midital strip term, we would also anticipate an increase in resis associated with the transition to use the potential dystine in certain end markets in which the Group special-sic learning as open products, thowever, surjaicins as upproduct as markets mean in a tike a supprish which and charge markets mean in at we are not heavily dependent or one particular end market or product line line by it, or our askingtones to activity on a nickles as to protect output of Phalative positive in participate with the articles of the product output of positive positive in the charge of the product of the particular and another protection of the participates of new and enterprit output on an order of about output of participates.

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# DELIVERING VALUE RESPONSIBLY CONTINUED

### RISK MANAGEMENT

Haw the organisation identifies lassesses and managed of moterie atedirisks.

We take thin compliance of aentifying and monitoring climate-related risks as weldo for strategic, oberational, thruncial and other macroir sks as putilised in the internal control and risk management section of the Annual Report.

Our dener trailsed his/del means that local businesses hire responsible for identifying, assersing and managing in size for their businesses. The businesses use a framework to mapirisks, based on both like inode and import turned businesses. As part of the biannual DVP governance pruceus, these risks are reviewed by the DVP Sterring Cornmittee and Section leadership.

The Boardine is ultimate responsibility for risk management and oversight and for ensuring paparaphicre systems of controllars in parelias well as barizhe scanning for emerging and actential risks. They are informed at it to to to the reviews aneda of reviewing and approving principle if ass. The Audit Committee enhance the effectiveness of the internal control environment for the Group and that the Group's risk management government for the Group and that the Group's risk management

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## METRICS AND TARGETS

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now we wark, and we believe can business leaders to avokey me in treating art in Jusike diverse and equitible elwerks use. We believe that an effective DEI strategy will bud value to ur dus necs intentribute it ulemproves, we beind and out staction, and bir will sit a recruit and

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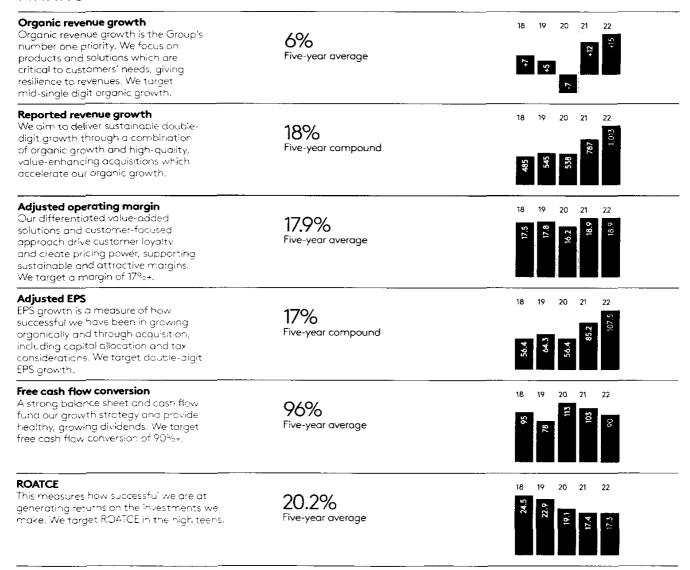
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# KEY PERFORMANCE INDICATORS

# MEASURING OUR PROGRESS

We measure our performance against a number of financial and non-financial metrics which reflect how we are delivering against our strategic objectives (as set out on pages 22-33), our financial model (see page 22) and our ESG framework (see pages 34-57).

# FINANCIAL KPIS



# NON-FINANCIAL KPIs

# OUR COLLEAGUES

# **Engagement index**

An externally benchmarked score from our annual engagement survey

22

# TARGET

21

# Lost time incident (LTI) rate

Number of LTIs per 1,000 employees

# TARGET

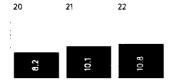
5% year-on-year reduction

% women on the Senior Management

Team (SMT)

**FY30 TARGET** 







# OUR ENVIRONMENT

# % key suppliers aligned with Supplier Code

**FY30 TARGET** 

of key suppliers aligned with Supplier Code by FY30

# % of total waste to landfill

**FY30 TARGET** 

waste to landfill

2022

# % reduction of Scope 1 & 2 emissions against FY22 baseline

**FY30 TARGET** 

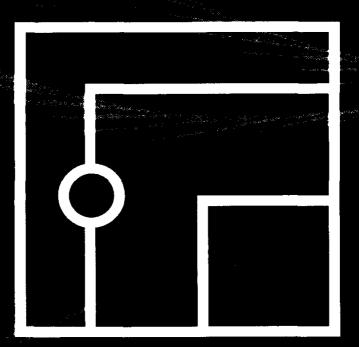
reduction in Scope 1 & 2

emissions

tonnes CO₂e

ties suppliers are required to cover in aggregate at least 50% of supplier spend. In the first year of sent tring against the metric 57b revisuopiliers were identified across the Group. Englishment of the Supplier Country indexious and 50° make bren engaged and algoridation to the supplier Country.

# CONTROLS SECTOR



The Controls Sector businesses supply specialised wiring, cable, connectors, fasteners, control devices and adhesives for a range of technically demanding applications.

# Windy City Wire (WCW): 50%

A leading value added distributor of premium buality low voltage cable and wire. WCW's comprehensive cable management systems generate significant time and cost savings for costamers.

# Wire & Cable (UK): 9%

Specialist and flexible cable products and cable identification, termination and management products, and cable management solutions across a proad base of customers in Europe.

# Interconnect: 22%

Harness components and specialist connectors used in technically demanding applications across multiple industries in Europe and the US. Our businesses supply a range of products and value-bad services and products including protective sleeving, aut-to-length tubing, kitting, connector assembly and prototype quantities of customised multi-core cables.

# Specialty Fasteners: 10%

Specialty, premium-quality fastoners together with technical support, quality specification and other value-acided services for customers in Civil Aerospace, Motorsport, Defence and general industrial. We also support key customers with our automoted inventory replenishment solutions.

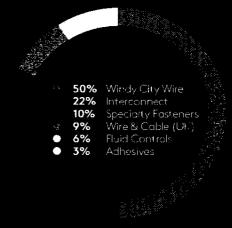
# Fluid Controls: 6%

Ffuid controllers, compressors, valves, temperature and pressure measurement devices, and specialised liquid dispensing components primarily for customers in the UK Food & Beverage sector.

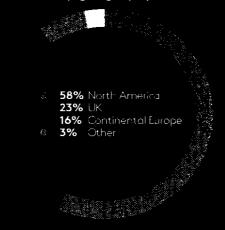
# Adhesives: 3%

Specialty silicones, adhesives and sealants together with technical support and other value-added services.

# Revenue by segment<sup>1</sup>



# Revenue by geography<sup>1</sup>



# Reported revenue (£m) (compound growth over five years)

+30% n C

22 **492.8** 

first form a revenues adjusted for adquations and a scapals completed during the year



## FINANCIAL HIGHLIGHTS

	FY 2022	FY 2021	Change in the year
Revenue	£492.8m	£343.3m	+44%
Organic revenue growth	+24%	+16%	
Adjusted operating profit	£105.8m	£72.4m	+46%
Adjusted operating margin	21.5%	21.1%	+40bps

- Share gains in high growth end markets and compelling customer proposition driving an excellent WCW performance: organic revenue growth 32%, including double-digit volume growth
- International Controls organic growth 18%, with accelerating growth in attractive end segments while also broadening US and European exposure
- Product extension: excellent organic growth in our new Adhesives business line, with a bolt-on acquisition to add scale and diversify end markets

# Sector financial performance

The Control of Herrila delivered a very attendature and efficient of the living reprint 441 to 1649 Emily 2016 1447 to 1649 Emily 2016 1448 for the standard of living and advantual 1449 on the standard of the manufacture and emily and acquisitions on a Riving emily as a very large and acquisition of the living and a standard of the living and acquisition of the living 
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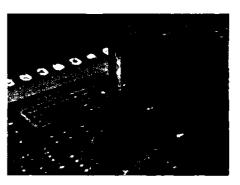
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### Strategic progress

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# CASE STUDY High growth end markets



Our Adhesives business delivered >20% organic growth, helped by exposure to high growth end markets. Our products and solutions have many applications, including in electronic control units for electric and autonomous vehicles and for waterproofing connections as part of a large scale fibre optic roll-out in the UK by a major telecommunications company.

# Read more

diplomaplc.com/about-us/our-sectors/ controls

SEALS SECTOR



The Seals Sector businesses supply a range of seals, gaskets, cylinders, components and kits used in heavy mobile machinery and a diverse range of fluid power products with Aftermarket, OEM and MRO applications.

# International Seals: 47%

Our Seals businesses in Europe and Australia supply seals. gaskets, pumps and related accessories, custom-moulded cylinder components, and a diverse range of fluid power products to Aftermarket, OEM

# North American Aftermarket: 23%

Supplies a variety of seals. generally on a next-day basis, for a broad range of mobile machinery used in heavy Construction, Mining and Agriculture, Products are used in repair and maintenance after equipment has completed its initial warranty period or been Customers are mainly repair shops, engine and transmission rebuilders and other heavy equipment parts distributors

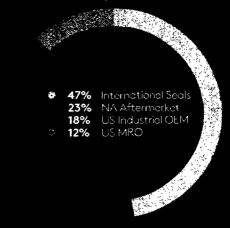
# US Industrial OEM: 18%

Supplies seals, gaskets, O-rings and custom-moulded and machined parts. The business works closely with customers to specify the most appropriate seal design, material and manufacturer for the application; provides technical support during product development; and delivers the logistics capabilities to support small to medium-sized production runs.

## US Maintenance, Repair & Overhaul (MRO): 12%

Our MRO business, VSP Technologies (VSP), supplies high-quality gaskets and fluid sealing products to critical services in high-cost of-failure applications. The business works directly with customers to improve sealing performance, providing expertise, product recommendations and training VSP sells primarily to transportation, chemical processing, power and marine customers

# Revenue by segment<sup>1</sup>



# Revenue by geography<sup>1</sup>



# Reported revenue (£m)

npound growth over five years)

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# SECTOR REVIEW



"The team has been the standout highlight of my first year – they've shown great leadership in driving growth in a tough supply chain environment. I'd like to thank them all for their commitment."

**Ted Messmer** Sector CEO, North American Seals



"2022 was a transformational year for International Seals: we've welcomed around 400 new colleagues from R&G and other businesses and enter the year ahead better positioned than ever."

Alessandro Lala Sector CEO, International Seals

## FINANCIAL HIGHLIGHTS

	FY 2022	FY 2021	Change in the year
Revenue	£331.4m	£263.7m	+26%
Organic revenue growth	+14%	+7%	
Adjusted operating profit	£62.6m	£46.5m	+35%
Adjusted operating margin	18.9%	17.6%	+130bps

- Geographic penetration: Louisville giving access to previously untapped Western and Midwestern states, driving accelerated market share gains in North American Aftermarket
- Diversification in growth end segments: International Seals organic growth 11% with broad-based growth against a strong comparator
- Product extension: strategic acquisition of R&G in April to build scale in the UK and
- broaden the Seals product portfolio into pneumatics, expanding addressable markets
- Building scale: acquisition of ACT, o supplier of innovative anti-corrosion products and solutions, adds further scale to the high quality platform for growth we have built in Australia over the last three years

# Sector financial performance

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Esekthere: **Kubo** had an other richalkear with high and e-nigit organic growth. Tig shot a strata manufult in moving. CELECTER Captured the growth in Free no in FN 2021 the Swipp business connectably nivered to industrial; better product availability versus competitors also unacrainned market share gains. Dissek aigit grawth in Austria reflects recovering kind markets as well au peographic penetration gains in Gerniar v

Sin liar vinghising eldfyst brybhin arhystr at **M Seals** leflected strength in Quede. and the UK Littletting spiker Danch and Chinese bemand, Grainth in Sweden, vor ar venicy spies pativity to bevelop key locations as well as the resultation of projected of he in a during the cases in the bost of the cases in the case in a second of the case in in Gelmany while the few victorial ratio in per in the control of the center of the property and the center of the property and the center of the control of the center of the control of the center grow this Millera similar recent will riveste to Ásum merselána neki námmíníng i ripapi ser tsi un ve asswith in Geard naklarím arreits

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# Strategic progress

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# CASE STUDY

# **Product range** extension delivering organic growth



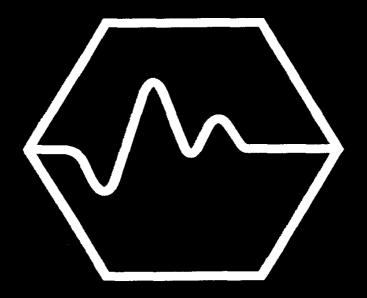
New proprietary products helped to drive organic growth of >20% in US MRO. The business's Service Equipment Rebuild Kits (SERK $^{\text{\tiny{IM}}}$ ) provide customers with technical expertise and a kitting solution that saves time and money, and reduces the total cost of ownership. Sales of the kits tripled in FY22, attracting new customers and driving market share gains.

# ◍

# Read more

diplomaplc.com/about-us/our-sectors/seals/

# **LIFE SCIENCES** SECTOR



# The Life Sciences Sector businesses supply a range of equipment, consumables, instrumentation and related services to the Healthcare industry.

# Revenue by segment<sup>1</sup>



Testing & Diagnostics

Surgical.

Gastrointestinal 18%

Other healthcare

# Canada: 43%

Our market leading Canadian businesses supply clinical diagnostics instrumentation and products, and specialty surgical devices together with related consumables and services to public hospitals, private clinics and pathology laboratories.

## Australasia: 21%

A leading supplier of instrumentation and consumables to the pathology, scientific research and medical segments. Operating in Australia and New Zealand, the businesses also supply specialist surgical equipment and consumables used in hospital operating rooms.

## Europe: 36%

Our Irish & UK business distributes leading-edge technologies, focused on specialist laboratory diagnostics and specialty medical devices. Our Scandinavian businesses supply devices, equipment and patient monitoring technologies used in operating theatres as well as medically supervised nutrition

# Revenue by geography<sup>1</sup>

43% Canada 36% Europe

Reported revenue (£m) (compound growth over five years)

188.6



"Our Life Sciences businesses have done a great job of developing our product pipeline, focusing on innovative products that will improve patient outcomes and position us in high growth areas. Our prospects are exciting."

Dan Brown Sector CEO, Life Sciences

# FINANCIAL HIGHLIGHTS

	FY 2022	FY 2021	Change in the year
Revenue	£188.6m	£180.4m	+5%
Organic revenue growth	(4)%	+14%	
Adjusted operating profit	£41.0m	£43.2m	(5)%
Adjusted operating margin	21.7%	23.9%	(220)bps

- Organic revenue growth was 2% excluding last year's Covid-related revenues and was moderated by hospital staffing shortages; returned to organic growth in Q4 as expected
- Strong diagnostics and endoscopy performance
- Sector well-positioned for growth: exposed to rising diagnostics spend and significant elective surgical backlogs
- Strategic acquisition of Accuscience: increases exposure to high growth testing, diagnostics and medical segments; continues the build out of our European footprint
- Disciplined portfolio management: disposal of a1-envirosciences

# Sector financial performance

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## Strategic progress

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## CASE STUDY Innovative products driving growth



A key highlight for the year was Life Sciences' success with Fuji CAD EYE™, an innovative endoscope utilising Altechnology. Our team partnered with Fuji to commercialise this cutting edge product, which has been a huge success and an important contributor to our strong performance in endoscopy in the year.



#### Read more

diplomaplc.com/about-us/our-sectors/ lifesciences/

### ENGAGEMENT WITH STAKEHOLDERS AND SECTION 172 STATEMENT

## Section 172 of the Companies Act 2006 requires the Directors to promote the success of the Company for the benefit of the members as a whole, having regard to the interests of stakeholders in their decision-making.

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#### Stakeholder engagement

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#### How stakeholder interests have influenced decision-making

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Set out below are some examples of decisions made by the Board in the year.

#### Dividend

One of the principal aecisions considered by the Board over the year has been in relation to returning value to shareholders In making its decisions regarding the 2021 final dividend and 2022 interim dividend the Board considered our shareholders' expectations, the Company's Hauldity position, and the requirement to maintain a prudent level of dividend cover, taking into account the financial resources required to execute our strategy.

#### Acquisitions

Acquisition appointunities remain central to our strategy, but the Roard is also mindful of their patential impaction our existing stakeholders. Throughout the vear, the Board discussed and approved several new coparturities and projects across our Sectors. The Board receives detailed proposals from our CEO and Carparate Development team in respect of a potential objainition to consider the long term impact, allowing us to make careful investments in businesses that possess essentia. Dipioma characteristics, particularly high-quality, value-add customer servicing distribution and great management teams. The Board palances the financial commitment required aboinst the risks and anticipated return, the relative penefits of capital investment within existing businesses, potentia cultura differences, oca regulatory or community impacts as well as how it will be perceived by investors The Board was particularly cognisant that investors were a war fito understand now any acquisitions would fit with? the existing francial framework and the impact, if any on rash flow, and capital investment

Financial Statements

#### **OUR COLLEAGUES**

#### Why we engage

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#### How we engage

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### How the Board engages

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#### Outcomes/action taken

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#### OUR BUSINESSES

#### Why we engage

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#### How we engage

- Quarter vibus ness revelvs. Regular business visits from Group Quarter i Cerior Lepacish b Team meet rigo
- Senior Leadership Team conterence

#### How the Board engages

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#### **OUR CUSTOMERS**

#### Why we engage

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#### How we engage

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#### How the Board engages

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#### OUR SUPPLY CHAIN

#### Why we engage

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#### How we engage

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#### How the Board engages

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#### **OUR INVESTORS**

#### Why we engage

We are committed to maintaining an upon and collectivities we also gue with him. charer claers, providing investors with abliestive information labout performance and strategy in order to chable them to but a far value or the Company and ensure to portinued by sers to capital.

#### How we engage

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#### How the Board engages

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#### **ENVIRONMENT** AND COMMUNITIES

Why we engage
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#### How we engage

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#### How the Board engages

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#### Outcomes/action taken

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## Relocation of Abacus dx and **Big Green Surgical**

This year, two of our Australian Life Sciences businesses successfully integrated their operations at a shared facility. The objective was to create better operational efficiency and improve service to customers and suppliers. Careful consideration was given to colleague wellbeing, engagement and career progression, including through internal communication, colleague consultation, and openly addressing any concerns raised. The move has improved employee engagement and development, as well as Health & Safety. The new facility also benefits from LED lighting, better insulation and more efficient heating and cooling systems.



A number of our businesses have been recognised by their customers, suppliers and colleagues this year.

Feefo Trusted Service Award at Shoal Group

award

Techsil won the A1 Distributor Awards for the fourth year running from a major supplier

Silver EcoVadis award at VSP **Technologies** 

customer satisfaction at M Seals

M Seals UK shortlisted in Developing Future Talent Category for Make UK

Filcon Electronics awarded best 2021 European Distributor by a major supplier

### Q&A WITH OUR NEW CFO



"Our strong performance and strategic progress in such challenging circumstances are testament to our outstanding colleagues."

Chris Davies CFO

## What attracted you to Diploma?

A

Diplomal's a great business with a track recurs that special for itself. The Croub's growth size intunity was an ususuas attraction but increased in excited to in nicheam that is building scale and rootused on the curry in ability or that growth

by evolution that is a circle that contreofy general teath and in a business with abbundant uppoint in the other through profitually growth. The relief had been able to get a grown feet that have not a circle with a business propie more than a profit had been able to be a bound for the circle with the circle of the circle with the c

## **Q**What do you bring to the role?



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# What are your priorities for the year ahead?

A

I'm in no number. Dicential is in great enable. We have a strong finance team the business is very protected on a cash demenshive and our baddiness ricet is strong. We onboarding project nos been excepted and in the month's phead. I'm howing turnivary to menting to leagued in such businesses during to feagued in such businesses during to a service and continuing to accepte my understanding enable (armus).

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#### Financial highlights (See table 1)

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- Full year tree Pash thriving rangers for 1974 in i val grangered avestment in avertory to a point grant John provincia galako BPs

#### Double-digit organic growth

Proportional virual in practice and district to \$1,000,8mm, 2020; \$180,4mm, consequence of rryanic grussini is 129 ilu 936 ketilok<sup>i</sup>n su in a but trens and a but stark light of  $^{\frac{1}{28}}$ benefit from threighter of angeltran withon Connighthe year, the  $\Theta$  curp for roward Karth Polyticante and glice to containing 145 C. When together C. Hightegs ©25 Fo Disconsistence of £5,2000

#### Attractive, high teens margins (See table 2)

Aduction conditions of the new color of the St. en. (2015) 146, including the result of the st. of ing a visite to the second to the president Mustewate a revenues in the arron wear and ī. Train ense to etter tomomilia aucitorio in sentral such primal livruister to operal se part of such sectorers in submultipul School

#### Higher financing costs

îndî îstarest axpensa vi trediledit î î î î m 1200î En Smilipilik î înklid le tri î î î edwad The control of the co

#### Profit before tax

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Table 1: Financia highlights

		Reported results			Adjusted results		
		FY 2022	FY 2021	ى change	FY 2022	FY 2021	c paribe
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free wash flow conversion.	-,				90	1. 1	
for high per higher	1576€	76.1	€c.*	4 5A.F	107.5	E 6 7	::
Traditioenate nuel	Ferrie	53.8	41.5	-154			

Table 2: Adjusted operating profit

,	Adjusted aporating profit			4d usted operating margin.		
	2022 £m	2021 £m	shange	2022	2021 %	tri trange
	105.8		-41/2	21.5	Ē., .	
-	62.6	41.5	.5.1:	18.9	•	
	41.0	47.	, <u>F</u>	21.7	17 -	
	(18.2)		+			
	191.2	- 45 = 1		18.9	. 2	

#### Effective tax rate broadly unchanged

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#### 26% growth in adjusted EPS and total dividend

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Figure 2022 the protocolog witch menified of the Country of the Society of the Country of the Co Fig. 1 and 1 and 2 and 2 and 3 and 4 and

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#### Free cash flow conversion 90%

tree clash thow represents clash lawawab elta i vest in growth through value-chinancing ar au citions of to return to en grebolders Free cath flow increased 1M in the your to £120 4m i 2021 £106 âm : Free cash flow nonversion for the year was 90% (2021; 1031 July Inelia to auritargeted 90%+ dent of strating the riighty cash-generative add ties of the business made despite verstrong organic revenue growth and targeted investment in inventory. Free cash flow ner wither from fixed asset a sposal presends 0.13994 (2020-24.844)

The working das talloutflew of £28.7~ 12011 : 12.5m or +flow was driven by nak aska inventory and receivables, reflecting the strong growth in trading a token property of nver tork to support outtomer hervice in the rear. While to to use on ensuring both mare every fit is entoned to inglinter buss out t with his capital in progressive and rustome sonk. A The Group's wonling capitality roversus at 51 Gostember 2011 improved to 15km - 2011/18 8%

Group toxix numerits increased by £15,4m th £40 tim (2001) £24.2m . On an underjugg Thirds off civil to 42 mill of ship inderturing that cash the basis entering and entering 2015 1000 Mills of absoluted by the before toward the true cash that rate is over than our Shoup effect vertex rate in an is due to and list on grison. When the deduct be for Sitax burgs let. Dur took fak late is kligher than last in orbits thique to copital game. auring the period and the penetts from enitar sed ded out one on capital spendin the profit version

The Bit in a copy to expend rure was higher this learning (8.4m) 2011 \$6.2m lygige ( carrieting at an apina in wilt ment in haw ne die busine find in die medit is die Businesses ne Stiern (CCC) ES Sin www.in directiv supports is lengt growth (Excluding growth) substants is en usiges with lead doing this both to least in actions in prepared A4 Amilts is both in contrast grant tractrusticule and is a large trunk of the conduct office ending this ground in S5 Presidend instruments this substant is egable. This steems this substant of the conducted and the conducted in the conducted and the conducted under Elithic

The Grace spent \$185 pm, 12021 (442,0 m) on dequisitions and £55 4m, 2001, £53,0 m poving dividends to path Carapany and nt noriti, shareholders

#### Acquisitions to accelerate our growth

Acquisition spend of £186.5m, while riclides fees imainly comprises the falt a spend for R&G 12717m, and Accustionice for participations. (£49 Pin), as well as an arad timbal £71.4n. grift, pally relating to five smother businesses. The fotal spena discline udes £6.5m cf. acquisition rees and deformal consider at only 4 Consider at only 4 Consider at the consideration at the considerati Sin Meremair high via screwind in cur approper with billioners nan acain, value, and acquisitions offering our Sectors contintunities to accelerate their organic grawith and create value

Or bow Flat 35 September 2002 was £570 3m (2001 £260 Thi Grotowing) pasers ed each year to determine uniction there has been and missiment in the surrung value in was soffmhealth at there was san fisant readment on the valuati of this goody, in or mip area with the harrying you wonthin voor end.

#### Disciplined portfolio management

Fig. 2 point of the state of the first of the season of a first of the season of of en incisciences and kentek generated tover ues of £10m and £29m in the veat tenvectively. The proceeds are that he ware in tree pash flow and the net shorts an disposal of £7,5m is not included in adjusted risk rating sysfit

#### Liabilities to shareholders of acquired businesses

The libraudic kap invito sharen hasroon augumed puor esset at 30 Gebrom tier 2011 norearea pili 20 immo 330 4m il 001 (203 fm und combinsks poth but ach and talaurinase a utatana ng mir or ty sharet wa ngalaha. deterred coins peration, play bulle thiseir don. or businesses abouted during the current shale ar year.

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in el Papillo, in nuerieme a linni derat or Japiua el est 60 decitember 2002 was 224 Gm J2010 518 5m il Tribination representat tre Directors, bect estimate stiday cutstanding umicurity kertity by balaity the vendors of businesses, based or the exposted performance of these businesses during the micosurement pencip. The increase in this year is print arily due to the acquisition

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#### ROATCE: strong returns

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Apprimed to display that employed a defined in more to the control defeathment, as maternal to

#### Strong balance sheet

Strong balance sheet

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#### **Employee pension obligations**

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The Group maintains meads, incled defined penatriplens, including the Uk. The Group observations when the Charles are the control of the Charles are the control of the Charles are the Charle 2 F 895 CONTROL FAMILY OF LOCAL CO Jimise 201

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Eller back to settler or chefit subjective mather as contractor screenware accountribation in accordance with IAS 19 nowseld IAT 30 September 2029, the pagresiate accounting pension surplus befort in there two softemes moved from a per at af £4.9 mits billions un chif £4m reflecting the matri ricrease in brindice as burst 30 September 2021, which in turn replaced the collect the samemest light it es Their existing the sind for ding valuation of the UK conemic Risidue as at 30 September 2020, with conriciation expected in the selor air aif of FY 2025. Further information on these richemies is included in thits  $24~{\rm fb}$ the scripa buted financial statements.

#### FX tailwind and interest headwind largely offsetting

de ark sertsinty sver jugganere dalou n in verinteres tirates and exchange rate. now garead to 2015 it is key that exchange rated especially Starling Dation ( ard live a possit to reported cornings which ins eacing interest rates will increase roots With lary und 50% of the Group's debt Andrina încluia USD GBP ratiblirem un lat in wherefree exists we would expect thiese effects numgers intertieum uther

Organic revenue growth

15%

Reported revenue growth

**29**%

Adjusted operating margin

18.9%

Free cash flow conversion

90%

Net debt/EBITDA

Table 3: Composition of net debt

lype	r Currency Amount		SBP equivalent	Interest rate exposure	
New restaura		; 1 7 m			
F CF	25	15	1-2-8	r Fixep at da Inc	
RJE	1-67		517.1 CH	Freichtig	
		; i	• • • • •	fication	

Gross debt drawn at year end	£370.6m
Turn Sagar in the Control of the Control	: 417 %
Net debt at year end	£328.9m

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## INTERNAL CONTROL AND RISK MANAGEMENT

## Effective risk management is integral to our strategic ambitions and provides a solid foundation for our businesses to scale.

Our risk invanagement fram ework supports informed risk taking as if or businesses, it sets out that exists that we are prepared in the exposers to another risks that we want to assist to together with the processor and instead of the exposure and ensure they exposure in the acquisites in a constitute of the formework in his provides the basis for they be never to a constitute of the patential or the patential or another together that they are their takential or another together they are their takential or another together they are their takential or another together they are their takential or they are their takential or another together they are their takential or another their takential or the second or their takential or

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#### Our approach

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appropriate apparation to the residence of a charles perform the Organic This is an integral part of our decentralices business model which encourages local accountability, the Bhard and our Graun empirices have a continuous improvement racial including now to botter reentity, evaluate and inlange his land enable growth. We have continued to proper our his muniagement and governance for approach, finishing specific properties and configurations. If management and governance procedures, We have indentities on the individual control of the research individual according to the research capacities while en-booding the research capacities to assess in pintar and mitigate risks as appropriate.

The Audit Communities will positive for a three-enable effective less of the internal unitral confine internal part of the internal burden of the factor back of the property of the Crown rule confined that the Crown rule and internal confine properties on the properties are including energials.

## Our risk management framework

#### **DIPLOMA PLC**



**OUR BUSINESSES** 

#### Top down

The Group manages horizon scanning for emerging risks, review of principal risks, internal controls, processes and risk management frameworks

#### Bottom up

Our businesses continually identify risks and opportunities to feed into sector and Group risk reviews

#### Risk appetite

In electrons recognities that it in the last devices resident returns for induced and other stakents liers is dependent upon accepting a vive of non-burner appoints before the last resident so the structure. The acceptation is well of his is abbeined on an armous body to appoint a Bodration before the last residence of the structure of an armous body to a paint of a mpoint of his lake independent of his instruction of his last last about the structure of the last last through an itagonal in the mouse risk through an itagonal in a more than a point of his last last last through an itagonal in a more than a point of his horizontal through a manufacture of primers about the structure of the order of the structure of the structure of the structure.

## Identifying and monitoring material risks

bain on our Diplom on veriensels der tiffer is a part of their indicat buchers reviews, exaluating how have an appointment or are controved whether mitigations are appropriete and whether only further actions one reading a Moterial risks the destified through a detailed and very of business provides of all or revedures and a very perfect of the strategy and appropriation.

The buy necession along that we transvent to determine a share finitial trans up that are biproped on an to the Helboard and consequence of each risk occurring and termiport or the business Each risk is evaluated on the hyperhetical base that inhere are no mittig at my actions on controls to provide a score and then reconsidered to ent op ish the net character after mit gation. This identifies which rescrequis interna mit bot hall or trots, and which require. turther treatment. A similar exercise is then pertormed at Sector and Group level to de espolar averall pottom up is sture si operational risk for the Group This process is timm input and chaikha har fikhsetet mat ricks, are liber titled and mannared and that ni privatement printrois are emperacied in the townselections

Fig. (in the day, in target, but in, but it and itself the medal of deglip in each with the Fiver of the text in and review functions for review and builded experimentarities or kell or increase, and they find the day of the Third in a substance of the text is expected and approved by the board day proved by the board.

During this process, this operation on skill bent field are residued to ensure there are numer freedomes as residued to ensure there are numer of the conditions and the conditions to the essential terms to the essential terms to the essential population of the essential population of the real supporters from their agenties to the Budid converse of order out of the population where of one out of the population is to the Budid converse of the four of the form of the population of the form of the population of the first population.

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#### Emerging risk

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Emerging risk	Description
Technology	The list that Shaller u
evolution	dees not injandae its
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	tec incloges effect velv.
Climate change	The risk that Ein empiralis
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	hadang the horabic in
	frequency or a sewerty of the
	matura la sasters and
	immast on its er olmarkets.
	au bit wahata
Digitalisation	The fak that Diploma taks
_	to replement algro
	services, reak infigition
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	in tiples time

## Principal risks and uncertainties

The Group's decentralised operations, which have different Sectors and geographical spread, helps mitigate the potential impact of these principal risks.

Seriout in this section of the Otrategic report are the principal risks and uncertainties after ting the Ordub. These have been determined by the Bradu, using the robust in the valuation described on the previous page to have the greatest potential impact or the Group's future viability.

The principal rays are each classified as either macro external unlategings to cuerational and are not presented in under at probability or improba-

The rives all minurated bloom estimate three principal risks and undertainties force by the Group and the innes taken it. In tipaty worthes i linese risks are sore pereb to be material to the pelve cumont periodic production or total methods in the product of a total Chap discover these risks drinks to control of a the risks that the control may take and appropriately the second of the risks that the control of a may reach a the extra life of the control of the extra life of the control of the extra life of the control of the

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- Customer Concentration and Inventory
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   to be principal risks to though will
   to the full be inventored and evaluated
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  modern bate base to high.
- Tax 10, mipliance from evolved into fixon combination with Jaws and negotations, which as a covercinal configuration in enumeratia regulation and the increasing international corrupt three appropriatious agen.

#### Principal risk

## Downturn/instability in major markets

#### Risk category

Macro/external risk

#### Board risk appetite

Averse

#### Change in risk



This risk remains at a similar level to last year and is addressed continuously in our risk management process.

#### Risk description and assessment

Adverse changes in the major markets that the businesses operate in can result in siowing revenue growth due to reduced or delayed demand for products and services, or margin pressures due to increased competition.

#### Mitigation

The businesses identify key market drivers and mon tor trends and forecasts, as well as maintaining close relationships with key customers who may give an early warning of slowing demand.

A number of characteristics of the Group's businesses moderate the impact of economic and business cycles:

- The Group's businesses operate in three afferent Sectors with different characteristics and across a number of aepar aphic markets.
- geographic markets.

   The businesses offer specialised products and services, which are often specific to their application, increasing customers' switching costs.
- A high proportion of the Group's revenue comprises consumable products, which are purchased as part of the customer's operating budget, rather than through cap'tal budgets.
- In many cases the products are used in repair, maintenance and refurbishment appaications, rather than original equament manufacture







## Supply chain

#### Risk category

Strategic risk

#### **Board risk appetite**

Cautious

#### Change in risk



Supply chain disruption has reduced since ast year but operational interruptions at customers and suppliers continue

#### Risk description and assessment

The ability to service our customers in a timely manner is a key part of our value-added proposition.

For manufacturer-branded products, there is the risk that existing distribution agreements and vertical integration of suppliers is cancelled, therefore losing access to key distribution channels.

There is also the risk of:

- A supplier taking away exclusivity.
- Manufacturing lead times increasing as a result of supply chain shortages. We have experienced this, particularly with suppliers based in Asia. in the current year.
- Supply chain partners not operating to the same ethical standards as Diploma.

#### **Mitigation**

Management continues to pursue diversification strategies and regularly seeks alternative sourcing.

Long-term, multi-year exclusive contracts have been signed with suppliers with change of control clauses, where applicable, for protection or compensation in the event of acquisition.

We maintain strong relationships with suppliers and keep customers updated in the event of change to retain key business.

Meeting with key customers regularly to gain insight into their product requirements and market developments.

We work with our supply chain partners to help them meet our standards of acceptable working conditions financial stability, ethics and technical competence. If they are unable to meet these standards then we will source product e sewhere.

## Inflationary environment

#### Risk category

Macro external risk

#### **Board risk appetite**

Cautious

#### Change in risk



Significant or unexpected cost increases by suppliers due to the pass through of higher commodity prices or other price increases, higher trade tariffs and/or foreign currency fluctuations, could adversely impact profits if businesses are unable to pass on such cost increases to customers.

Improved pricing processes and the value-added activities undertaken by the businesses mean we are better able to pass cost increases to customers.

A number of characteristics of the Group's businesses moderate the impact of economic and business cycles

- The Group's businesses operate in three different Sectors with different characteristics and across a number of geographic markets
- The businesses offer specialised products and services, which are often specific to their application, increasing customers' switching costs.
- A high proportion of the Group's revenue comprises consumable products, which are purchased as part of the customer's operating budget in their than through capital budgets.
- In many cases the products are used in repair, maintenance and refurbishment applications, rather than or ginal equipment manufacture.

## Unsuccessful acquisition

#### Risk category

Strategic risk

#### Board risk appetite

Tolerant

#### Change in risk



The acquisition pipeline remains healthy and Diploma retains its disciplined approach to bringing high-quality, value-enhancing businesses into Diploma.

#### Risk description and assessment

Diploma has a strong history of disciplined acquisitions. The business model of the Group is based on successful acquisitions in large and developed markets and sectors.

The following are the key risks of an acquisition process:

- The Group may overpay for a target.
- The acquired business may experience limited growth post acquisition.
- Loss of key customers or suppliers post integration.
- Potential cultural misfit as smaller businesses are faced with the new requirements of a listed Company.

The above may be the result of inadequate due diligence, poor integration or unrealistic assumptions used in the investment case.

#### Mitigation

A clearly defined acquisition strategy is in place with a disciplined approach, including financial return hurdles, to bringing high-quality, value-enhancing businesses into the Group.

An experienced Corporate Development team is responsible for seeking and evaluating new acquisition apportunities with the Corporate Development Director reporting to the CEO.

A formal due diligence process is followed for every acquisition, with close supervision by the CEO and relevant Group senior management. A formal governance process is in place up to Board level.

A disciplined post-acquisition integration process covers operational, financial, governance, legal and reporting matters. The Board reviews performance of recent acquisitions annually.

## Geopolitical disruptions

#### Risk category

Macro/external risk

#### Board risk appetite

Averse

#### Change in Risk



This risk remains e evated in certain geographies, including due to ongoing events such as the conflict in Ukraine.

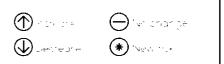
D'ploma operates 'n established economies with stable politicai and legal systems.

Geopolitical events that could disrupt the Group's operations are mainly related to:

- Interruption of trade agreements.
- Tariffs.
- Change of trade relationships amongst countries in which we operate (e.g. Brexit).
- Government budget spending.
- Political elections.

We continue to diversify our supply base and invest 'n product range development to mitigate exposure to any single market or region.

Whenever possible, we capitalise on Group synergies and leverage inter-company trading.



## Health & Safety

#### Risk category

Operational risk

#### **Board risk appetite**

Averse

#### Change in risk



Relative to FY21 there has been a significant decrease in Health & Safety risk as a result of the conclusion of the Covid-19 pandemic and improvements in processes arising from the pandemic.

#### Risk description and assessment

Some Diploma businesses are exposed to Health & Safety risks, including via the environment in which their employees, contractors, customers, and suppliers operate, or through the products they sell.

#### **Mitigation**

The Covid-19 pandemic placed a greater focus on Health & Safety and preventive measures to limit the spread of Covid-19. Implementing and continuously evolving these measures has improved Health & Safety across the Group.

Additionally, management continues to promote mental health and wellbeing, offering support to colleagues and access to an employee assistance programme.

## Technology & cyber

#### Risk category

Operational risk

#### Board risk appetite

Cautious

#### Change in risk



The risk of cyber attacks remained high in 2022.

The businesses maintained a high standard of cybersecurity whilst accommodating remote working practices in territories where strict lockdowns were in place as a response to the Covid-19 pandemic.

Group and operating business management depend critically on timely and reliable information from their 'T systems to run their businesses and serve their customers' needs

Any disruption or denial of service may delay or impact decision making if reliable data is unavoilable.

Poor information handling or interruption of business may also lead to reduced service to customers. Unintended actions of employees caused by a cyber-attack may also lead to disruption, including fraud.

The decentralised nature of the Group, including stand-alone IT systems for each business, limits the potential impact to any individual business. There is good support and back-up built into local IT systems.

All businesses in the Group have a robust cybersecurity programme and we regularly engage with cybersecurity experts to continuously improve and strengthen our iT systems.

A formalised ERP approval and implementation process ensures businesses have the most suitable IT systems to effectively manage their business.

Business continuity plans exist for each business with angoing testing

## Talent & diversity

#### Risk category

Operational risk

#### Board risk appetite

Cautious

#### Change in risk



This risk has increased in the year, mainly due to current market labour conditions with the tightening of labour markets affecting candidate availability and retention, upward pressure on wage levels in certain geographies and changing expectations of working environments.

#### Risk description and assessment

The success of the Group is built on strong, self-standing management teams in the operating businesses, committed to the success of their respective businesses. As a result, the loss of key personnel can have an impact on performance for a limited time period.

Not having the right talent or diversity at all levels of the organisation to deliver our strategy, resulting in reduced financial performance.

#### Mitigation

Contractual terms such as notice periods and non-compete clauses can mitigate the risk in the short term.

The Group places very high importance on planning development, motivation and reward:

- Ensuring a challenging working environment where managers feel they have control over, and responsibility for, their businesses.
   Implementing a structured talent review process for the development, retention and succession of key personnel.
- Offering balanced and competitive compensation packages with a combination of salary, arinual bonus and long-term cash or share incentive plans.
- Giving the freedom, encouragement, financial resources and strategic support for managers to pursue ambitious growth plans.

## **Product liability**

#### Risk category

Operational risk

#### Board risk appetite

Averse

#### Change in risk



This risk remains at a similar level to last year.

There is a risk that products supplied by a Group business may fall in service, which could lead to a claim under product liability.

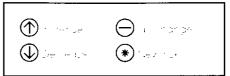
The Group may be exposed to legal costs and potential damages if the claim succeeds and the supplier fails to meet its liabilities for whatever reason.

In situations where a Group business is selling own-branded products and cannot subrogate the liability to a supplier, the business will be liable for failure of the product.

The Group has liability insurance in place providing appropriate cover for each business

Technically qualified personnel and contro systems are in place to ensure products meet quality requirements. The Group's businesses are required to undertake product risk assessments and comprehensive supplier quality assurance assessments.

The businesses, in their terms and conditions of sale with customers, will typically mirror the terms and conditions of purchase from the suppliers to limit any liabilities.



## Foreign currency

#### Risk category

Financia! risk

#### **Board risk appetite**

Cautious

#### Change in risk



This risk has remained at a similar level to last year.

#### Risk description and assessment

The Group is exposed to two types of financial risk caused by currency volatility: translational exposure, on translating the results of overseas subsidiaries into UK sterling; and transactional exposure, due to operating businesses' revenues or product costs being denominated in a currency other than their local currency.

Translational foreign exchange risk arises primarily with respect to the US dollar, the Canadian dollar, the Australian dollar and the Euro.

A strengthening of UK sterling by 10% against all the currencies in which the Group does business, would reduce adjusted operating profit by approximately £17.0m (9%), due to currency translation. Similarly, a strengthening of UK sterling by 10% against all the non-UK sterling capital employed would reduce shareholders' funds by £31.6m (5%).

Transactional foreign exchange risk arises principally with respect to US dollars and Euros. The majority of the Group's Canadian and Austra ian businesses' purchases are denominated in US doilars and Euros. The Group's US businesses do not have any material foreign currency transactional risk.

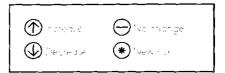
#### **Mitigation**

The Group operates across a number of diverse geographies but does not heage translational exposure of operating profit and net assets.

The Group's businesses may hedge up to 80% of forecast (for a maximum of 18 months) foreign currency transactional exposures using forward foreign exchange contracts

Roiling monthly forecasts of currency exposures are reviewed on a regular basis.

Details of average exchange rates used in the translation of overseas earnings and of year end exchange rates used in the translation of overseas balance sheets, for the principal currencies used by the Group, are shown in note 26 to the consolidated financial statements.



## Non-compliance with laws

#### **Risk category** Operational risk

#### **Board risk appetite**

Averse

#### Change in risk



Laws governing businesses continue to increase in volume, scope and complexity. As the Group scales, businesses are increasingly subject to the regulations of multiple jurisdictions that may not all align with one another.

Our businesses are facing a large number of regulatory changes over the coming years in respect of environmental commitments and controls.

#### Risk description and assessment

The Group's businesses are affected by various statutes, regulations and standards in the countries and markets in which they operate. Diploma PLC itself is a listed entity subject to regulation and governance requirements.

#### Mitigation

The board of each business is accountable for identifying and monitoring what laws are relevant to their business, including any emerging or changing legislation, and for ensuring commercial legal risks are appropriately managed.

The Head of Legal advises on legislative and regulatory changes relevant to the Group as a listed company and has oversight of all material transactions including acquisitions.

## VIABILITY STATEMENT -DIPLOMA PLC

In accordance with the UK Corporate Governance Code, the Directors have assessed the viability of the Group over a three-year period to 30 September 2025, which is a longer period than the outlook required in adopting the going concern basis of accounting.

A period of three years has been crusen in this assessment individual considered the speed and dearee of thichoe prishs killnikek aboundations instances by the Great as we as the coeff of evolution of the froster of wi the Brook which to est letch make the Directory about to predict be consisted perind in open reliably. Civich the pulle of than as in the primary chain diviet, in subtim the Group aperates, the Chrestory delete that three vears represents the mass apprinding the timescole over which it is assetted the Group's Vability Trist the sales our asterativity the Board's ortunes, review complete the prospects cheath contest are destucted. As part of this baskurript or u are mode regarding entering into hew interkets and geographies, future are with rated of the existing businesses, and the lactor above performance of the string. munimenses

The Directors confirm that the incodist parensment ais consider, the principal confidence who have the Group as new there who have do to 88 and the potential into acts these tisks would have on the Droup's business in ode instance performants as renow on facility over the assets ment to end. The Bodra conclosed that the discission of the facilities and geographics in the original acts significantly to marginal ment paint and only of the scripts and potal and or the scripts in any of the scripts in any of the scripts in any of the scripts.

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The Directive runfilm in static extrace uncoronate expectation that the Gradus villocation to operate and meet its look ties or they fall due, for the next three year, to September 10th Tike Directors, assessment has been made with reference to the resilence of the Gradub as exidence by its about certamonate during the post 24 maintain during the Covid-19 bandenulaits strong fine post post or and cash deneration, the Gradup's current strateg, the Board's risk but et te and the Gradup's principalities suited how these are managed as described in the Strategic Report.

### CHAIR'S INTRODUCTION TO GOVERNANCE

#### Compliance with the UK Corporate Governance Code

executive director pension contribution rates with those available to the workforce) for which arrangements are in place to ensure compliance by 31 December 2022, as detailed in the Remuneration Report on page 121. The current Remuneration Policy also provides that, for directors appointed since the Policy was approved, the annual maximum pension allowance or contribution will be alighed to the maximum rate available to the majority of the wider UK workforce.

#### Principles of the UK Corporate Governance Code 2018

#### More information

#### Board leadership and company purpose

Diploma is led by an effective and committed Board, dedicated to promoting the long-term sustainable success of the Company, generating value for shareholders and stakeholders, and contributing to wider society

Read more on pages 72 to 75, and Jage 99.

#### Division of responsibilities

The roles of the Chair and the Group CEO are separate and there is an appropriate balance of Executive and Independent Non Executive Directors

#### Composition, succession and evaluation

Appointments are subject to a formal, Succession plans are in place for the Board the Board and its committees is undertaken annually, in line with the Code

108 to 113

#### Audit, risk and internal control

are in place to ensure the independence and audit functions, and the integrity of

Road more on book's 80 to 85, one projest 107 to 107.

#### Remuneration

Diploma has remuneration policies designed to attract the best talent and promote long term sustainable performance aligned with

Read more on pages 114 to 138.



#### Dear Shareholder,

On penalf of the Board, I am delighted to present the Company's Corporate Governance Report for the year ended 30 September 2022, which is my first report as your Chair. One of the responsibilities of my role as Chair is to promote and oversee the highest standards of corporate governance within the Board and across the Group. The Board plays a critical role in ensuring that every part of our Group conducts its business in a manner which is consistent with ethical standards appropriate to a responsible corporate citizen. A sound corporate governance framework with the right systems and controls is key to ensuring sustainable long-term success; we are also very conscious that effective governance is not purely a matter of regulatory compliance but encompasses many issues including operating with integrity and honesty, promoting diversity and enabling better decision-making through inclusion to ensure we balance the needs of all stakeholders and operate in a fair and transparent manner.

This year will be the 30th anniversary of the publication of the Cadbury Committee's report on corporate governance, the founding document for today's UK Corporate Governance Code (the Code). The report high ighted the importance of an effective board in creating and maintaining good corporate governance and set out the fundamentals of good governance which remain in the current Code. As the environment in which corporate citizens operate has evolved and our Group has continued to grow in scale and complexity, we have continued to develop and improve what constitutes good governance with a particular focus on stakeholders, sustainability, and long-term value creation

"The high standards of corporate governance underpin everything we deliver."

The Board is very conscious of the role it plays in ensuring that Diploma operates in a manner which is consistent with the highest standards of corporate governance. The pandemic has accelerated the evolution in the approaches of shareholders and other stakeholders to these and broader topics. Financial performance is no longer the sole guiding reason for a corporation, instead it must consider its place and role in society, its resilience and its ability to create value over time for a wide range of different stakeholders. Throughout the last few years, we have developed our approach and thinking around shareholders and stakeholders, how we capture their views and deliver their interests. A core element of this is the work that the Board has done over the year to ensure that Diploma contributes to wider society through sustainable, long-term practices as well as through our Delivering Value Responsibly (DVR) targets. Further information on our sustainability programmes can be found on pages 42 to 53. We have also continued to evolve and embed our DVR programme throughout the Group. Insights from our DVR programme have been used to inform steps taken by the Board, executive management and our businesses to improve the efficiency of systems and processes, with the goal of further empowering our colleagues, increasing agility and speed in execution and enhancing local accountability.

Effective leadership and optimal colleague engagement depends on a healthy, empowered and positive business culture. Diploma has a strong purpose, set of values and conesive cultural fundamentals which govern our actions and provide guidance across out varied businesses even in recent challenging times. The importance of culture has been particularly acute this year as our colleagues continued to adapt to new ways of working. Further details on how the Board has monitored and assessed culture can be found on page 99.

We will continue to refine and develop our governance processes, to ensure robustness and efficiency, at Board level and throughout the Group, in a way which enables the creation of sustainable long-term value for our shareholders and stakeholders.

#### Board succession and evaluation

Board succession remains a key area of activity and focus. Following the retirement of John Nicholas at our Annual General Meeting (AGM) on 19 January 2022, lassumed the role of Chair of your Board. Barbard Gibbes stepped down as CFO on 30 September 2022, and Chris Davies was appointed to the role on 1 November 2022. Anne Thorburn and Aridy Smith are due to retire prior to the 2024 AGM and therefore the Board has commerced the process of seeking suitable candidates to take over their Committee Chair positions. The Board is keenly aware of the need for diversity and inclusion, which is a key component of the Group's DVR programme. The Board will continue to set the right conditions and lead by example through its own approach to inclusion and diversity across its composition; further information can be found in our Nomination Committee Report on pages 108 to 113.

A key aspect of good governance is for the Board to critically self-analyse itself, its members and Committees, in order to continually improve its effectiveness. The Board carries out effectiveness reviews annually, and in FY22 this was undertaken internally in line with the Code. This evaluation has also enabled the Board to identify apportunities for it to further improve its effectiveness; additional detail on the evaluation results and areas of agreed focus can be found on page 113.

The Board's priorities for 2023 remain. consistent, with a continued focus on the mplementation of the Group' strategy; challenging and empowering management; succession planning and management of risk. Your Board is well placed to execute its stewardship role to ensure that the Group continues to evalve, scale and deliver long-term sustainable growth. We will also continue to be abile, adapting our thinking and priorities and promoting the interests. of our investors, employees and other stakeholders over the comina years.

Our 4GM will be held on 18 January 2023. i hope that as snareholders in the Company, you will be able to attend to meet with the Board of Directors and discuss any matters you feet are important to the future success. of the Group.

## David Lowden

Chair

## **GOVERNANCE AT A GLANCE**

Ethnic diversity	Gender diversity
100% Non-ethnic minority	57% Male 43% Female
Skills and experience	
B2B, Industrial & Distribution Sectors	•••••
Retail and FMCG Sectors	••••
Financial and Risk Management	••••
Operations	••••
Customer Service	00000
Health & Safety	000
Strategy	00000
M&A/Financing	00000
International Business	000000

#### Board and Committee attendance FY22 (as at 30 September 2022)

Member	Board	Audit Committee	Nomination Committee	Remuneration Committee
David Lowden	8/8		4/4	6/6
John Nicholas	3/3		1/1	1/1
Johnny Thomson	10/10			~
Barbara Gibbes	9/9			~
Anne Thorburn	10/10	5/5	5/5	6/6
Andy Smith	10/10	5/5	5/5	6/6
Geraldine Huse	10/10	5/5	5/5	6/6
Dean Finch'	9/10	5/5	4/5	6/6

1. Dean Finch was unable to atteig a till Figure of a figure of the common of the comm

Changes to the Board

- John Nicholas stepped down from the Board on 19 January 2022.

David Lowden was appointed as Chair of the Board and Nomination Committee on 19 January 2022.

Barbara Gibbes stepped down from the Board on 30 September 2022.

### Board activity and focus area

Strategy and strategic execution Colleagues and Culture

100

Operations Governance

Length of tenure

0-3 years 3-6 years 6-9 years

#### Our governance framework

The Board comprises the Chair, Executive Directors and Independent Non-Executive Directors, and is responsible for the performance and iong term success of the Company, including health and safety, leadership, strategy, values, standards, controls and risk management.

#### David Lowden Chair

## Anne Thorburn

Independent Non-Executive Directors

Leads the Board and ensures its overall

The Senior Independent Director provides a sounding board for the Chair and serves as an intermediary for other Directors and

Independent Non-Executive Directors ensure that no individual or small group of individuals can dominate the Board's decision making.

#### **Group Company Secretary**

The Group Company Secretory supports the Chair and ensures that Directors have bacess to accurate the time contamination that they need to perform the rickes

#### **Audit Committee**

Chair: Anne Thorburn

Oversees and monitors the Company's financial statements, accounting processes, audit (internal and external), internal controls systems and financial risk management procedures. Also monitors the effectiveness of the internal audit function and reviews the external auditor independence and performance. See more on pages 102 to 107.

#### **Treasury Committee**

Provides oversight of treasury activities in implementing the treasury policies approved by the Board.

#### **Board Committees**

#### **Nomination Committee**

Chair: David Lowder

Regularly reviews structure, size and composition of the Board and its Committees, Identifies and nominates suitable candidates to be appointed to the Board, Leads the Board's succession planning and keeps the senior leadership needs of the Group under review. Oversees the development of a diverse succession pipeline. See more on pages 108 to 113.

#### **Administration Committee**

Conducts general business administration on behalf of the Company within clearly defined limits delegated by the Board and subject to the matters reserved to the Board.

#### Remuneration Committee

Chair: Andy Smith

Reviews and recommends the framework and policy on Executive Director and senior management remuneration. Reviews workforce remuneration policies and alignment with culture. See more on pages 114 to 138.

#### **Disclosure Committee**

Oversees the disclosure of market sensitive information.

#### **Executive Directors** Chief Executive Officer and Chief Financial Officer

The Ghruz 0.80 final 0.60 Apparais implicing attackon of the Group's strategy set by the f B varial

#### **Executive team**

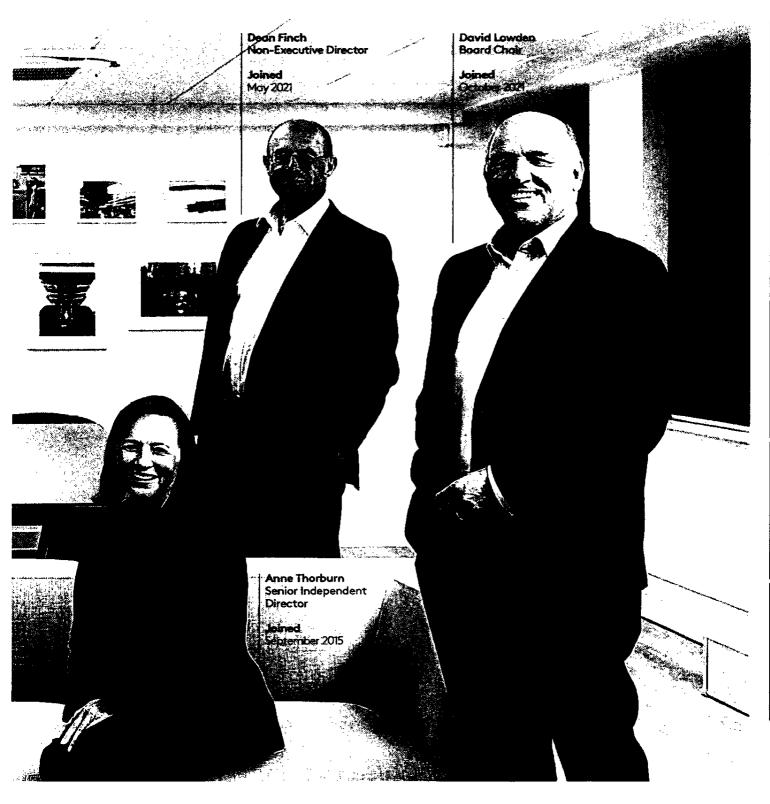
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#### Senior Leadership Team

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## **BOARD OF DIRECTORS**





## **BOARD OF DIRECTORS** SKILLS AND EXPERIENCE



David Lowden Board Chair & Nomination Chair

## Joined

October 2021

#### Current external appointments:

- Senior Independent Director, Mərqan Sindall pic
- Chair, Capita PLC

### Relevant skills and experience:

- Industrial and Distribution Sectors
   Financial and Risk Management
- Operations
- Strategy
- M&A and Financing
- International Business

## Past appointments:

- Chair, PageGroup pic Sen or Independent Director, Berendsen pla
- Chair, Huntsworth pic
- Non-Executive Director, William Hill plc and Cable & Wireless Worldwide pic
- Chief Executive Taylor Nelson Sofres



Johnny Thomson Chief Executive Officer

#### Joined

February 2019

#### Current external appointments:

None

#### Relevant skills and experience:

- B2B industrial, Distribution and Service Sectors
- Financial and Risk Management
- Operations and Customer Service
- Strategy
- M&A and Financing
- International Business

### Past appointments:

Group Finance Director, Compass Group PLC Regional Managing Director, Latin America, Compass Group PLC



Anne Thorburn Senior Independent Director & Audit Chair

#### Joined

September 2015

#### Current external appointments:

Non-Executive Director and Chair of the Audit Committee, T. Electronics plc

#### Relevant skills and experience:

- B2B industrial and Manufacturing Sectors
- Financial and Risk Management
- Strategy
- M&A and Financing
- International Business

#### Past appointments:

- Chief Financia Officer, Exciva Group plc
- Group Finance Director. British Polythene industries p.c.
- Non-Executive Director BIG pla



**Chris Davies** Chief Financial Officer

#### Joined

November 2022

#### Relevant skills and experience

- Retail and FMCG Sectors
- Financia: & Risk Management
- Strategy
- M&A and Financing
- nternational Business
- Operations and Customer Service

#### Past appointments

- Chief Financia: Officer
- National Express Group PLC Group Financia Controller and Treasurer (and interim Group CFO) inchcape blo Chief Financia Officer for North America.
- Diageo pic

#### Current external appointments

Non-Executive Director Motability Operations Group PLC

#### Committee membership

R Remuneration

A Audit

Nomination

Chair



#### **Andy Smith**

Independent Non-Executive Director & Remuneration Chair

#### Joined

February 2015

#### Current external appointments:

- None

#### Relevant skills and experience:

- Healthcare, Retail, FMCG and Utilities Sectors
- Operations, HR and Customer Service
- Strategy and Risk Management
- Sustainability, Diversity Equity & Inclusion and Health & Safety
- International Business

#### Past appointments:

- Managing Director, Severn Trent Services
- Water Services Director, Severn Trent pla
- Group HR Director. The Boots Company PLC
- Customer Retail and Technology Director, Several Trent pic



#### Geraldine Huse Independent Non-Executive Director

#### Joined

January 2020

#### Current external appointments:

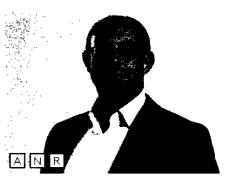
President, Procter & Gambie, Canada

#### Relevant skills and experience:

- Retail and FMCG Sectors
- Customer Service
- Sales and Marketing
- Diversity, Equity & Inclusion ~ Organisational Development
- International Business

#### Past appointments:

- Chief Executive Officer, P&G Central Europe
- Chair of the institute of Grocery Distribution



#### Dean Finch Independent Non-Executive Director

#### Joined

May 2021

#### **Current external appointments:**

- Group Chief Executive, Persimmon PLC

#### Relevant skills and experience:

- B2B Industrial, Services and Retail Sectors
- Financial and Risk Management
- Operations and Customer Service
- Health & Safety
- M&A and Financing
- Strateay
- International Business

## Past appointments:

- Chief Executive Officer, National Express Group alc
- Group Chief Executive, Tube Lines
- Group Finance Director & Group Chief Operating Officer, First Group pic



John Morrison Group Company Secretary & Head of Legal

#### Joined

April 2020

An experienced FTSE Company Secretary and commercial solicitor, John is responsible for the Group's legal, compliance ar a governance framework.

John provides support and advice to the Directors, the Board and Its Committees He brings agour to corporate governance and ensures that Board procedures are fit for purpose and adhered to, John has expertise in regulatory and contractual law and legal risk management

### **BOARD OF DIRECTORS DIVISION OF RESPONSIBILITIES**

The Board is responsible to shareholders for the Group's financial and operational performance, risk management, culture, and is collectively responsible for promoting the long term success of the Group.

The Board is responsible for monitoring progress made against strategic objectives, approving proposed actions and ensuring that the appropriate internal controls are in place and that they are operating effectively.

There is a formal schedule of matters reserved for the Board which sets out the structure under which the Board manages its responsibilities, providing guidance on how it discharges its authority and manages the Board's activities. The Board is assisted by three principal committees (Audit, Nomination and Remuneration), each of which is responsible for reviewing and dealing with matters within its own terms of reference.

#### Matters reserved for the Board

The Board has a formal schedule of matters reserved for its decisions:

- purpose, strategy and management values, culture and stakeholders
- membership of the Board and other appointments
- financial and other reporting and controls
- audit, risk and internal controls
- contracts and capital structure
- communication remuneration
- delegation of authority
- corporate governance and other matters

#### ROLES IN THE BOARDROOM

#### Non-Executive Chair

- edas the duard and ensures its overal effectiveness in discharding its divides. shapes the culture in this buardroom, and promotes openhoss signalisings and debate. sets the agency for Beard meetings, focusing on strategy performance, value creation link management, building stakeholders and actious fability.
- chairs meetir as ensuring there is timely information flaw hetcre meetings or di agequate time for a soussion and debate.
- forcers, a at his ships based on trieff, mutual respectional open is normalishable in deand nuture the boardroom
- leads relations within ojer shareholders in order to under tar differ we welk. Un governance and performance against strategy

#### Independent Non-Executive Directors

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#### Senior Independent Non-Executive Director

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#### Group CEO & Group CFO

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#### **Group Company Secretary**

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## BOARD OF DIRECTORS MONITORING CULTURE

#### Purpose, culture and values

The Board is responsible for ensuring that the Group achieves its purpose, which is to consistently deliver value and reword its stakeholders by making a difference to pur colleagues, customers and communities. In reviewing and ensuring the imprementation of the Group's strategy, the Board ensures that the objectives of our purpose are met while also taking into account the risks and apportunities facing the Group.

The 2018 UK Corporate Governance Code (the Code) emphasises the importance of the role of the Board regarding culture, with specific recommendations that the Board assesses and monitors. Our decentralised model means that culture is embedded in our businesses, each of which has its own unique aspects which we believe are critical to the autonomy and empowerment that underpins the Group's success. However, there are core snared values across our pusinesses: respect, continuous improvement and accountability.

During the year, the Board has monitored culture in a number of ways. This includes business visits, presentations from Sector leadership, strategy review sessions as well as updates on people and culture from the Group HR D rector. Successfully scaling updur value-add model requires constant evolution, and our culture has a critical role to play in supporting growth. When considering acquisition strategies, cultural fit is also an important area of focus and discussion.

One of the key ways in which the Board can experience and evaluate the culture is through meeting with calleagues across our businesses. We were delighted to travel to the USA in Morch 2022 and visit Windy City Wire in Chicago and Hercules Aftermarket in Eouls ville. The results of our Group Colleague Engagement Survey (discussed on plage 30 to 37) have also provided further insight.

#### How the Board monitors culture

#### The Board

- Strategy updates CEO's report
- Presentations by the Group HR Director.
- Sector and function presentations
- Employee engagement survey
- Site visits
- Board Committees

Our Board Committees also play an important role in monitoring our culture:

- Remuneration Committee receives updates from the Group HR Director that provide an overview of pay structures across the Group and their alignment with our purpose, values and strategy.
   This allows the Committee to ensure that the relevant policies and practices are consistent with our values
- Audit Committee has oversight of internacontrols and continuous access to internal audit, both of which can give an indication of culture, particularly homing in any negative elements that don't align with the Group's culture.

#### Employee engagement

The Board is committed to engaging with employees and has considered the employee engagement methods specified by the Code but feit that alternative methods are more appropriate. Given the Group's decentralised model and its geographical spread, the Board has continued with a murti-faceted approach to engagement with the global workforce that is not led by any one Director or group of Directors.

We consider that engagement by the local Managing Directors (MDs) with their own workforce, tagether with strong channels of communication from MDs to their respective Sector CEO as well as communication with the global workforce ed by the Graup's central functions, provides an effective platform for transparent two way dialogue with employees.

The Board feels well informed on colleague views and matters and uses a combination of methods to comply with the Code's requirements:

- Regular updates to the Board at every scheduled Board meeting on people matters. Over the post year, colleague wellbeing and morale have been areas of keen focus.
- Colleague, talent and culture updates from the Group HR Director.
- The Remuneration Committee reviews workforce pay practices across Diploma.
- The Board regularly undertakes site visits.
- Executive Board members regularly interact with individual businesses and our flat structure ensures strong channels of communication.
- The Board was presented with the outcomes of trie Group Colleague Engagement Survey and discussed these together with key learnings. We were delighted with the high participation rate and engagement index score; the full results of the survey are detailed on pages 36 to 37.

# BOARD OF DIRECTORS BOARD ACTIVITIES

Set out below are some of the key activities, matters considered and decisions made by the Board in the year.



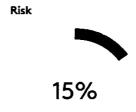
- Regularly reviewed the Group's performance against the strategy including actions taken in respect of managing the pandemic.
- Presentations by the Corporate Development Director and Sector leadership on strategic priorities and execution against those priorities.
- Reviewed and discussed our ESG strategy and approach, Delivering Value Responsibly.
- Reviewed and approved the Group's M&A and business development activities, reorganisations and various other projects.
- Strategy review session.

- Received uppartes on the Group's financial
- Approved the 2023 budget; monitored performance against the 2022 budget through regular presentations from the CFO.
- Assessed and approved the proposed dividend payments, balancing the views of various stakeholders.
- Investor relations: received regular reports including share register movement and feedback from analysts and investors.
- Presentations from Tax and Treasury Functions.
- Control of Treasury and Tax policies.

- Regular updates from the CEO.
- Monitored and discussed the impact of Covid-19 on the Group's operations.
- Modern Slavery Statement.
- Sector presentations.









- Reviewed Group Colleague Engagement Survey.
- Received reports on workforce wellbeing throughout the year
- USA site visits.
- Talent and succession update
- Whistleblowing reports.
- Received reports on the macroeconomic environment, world events and emerging trends.
- Annual risk review: review of principal risks to ensure they remain appropriate together with mitigating activity; reviewed and approved the inclusion of new and emerging risks.
- Quarterly risk updates.
- Cybersecurity briefing.
- Annual Insurance Review.

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- Agreed and trunked bit skittism the 202 external expression of the bina dis performanic.
- Approved the apprinth ent of a new Executive Director.
- Reviewed standard if matter a reserved for the Bright fittes on its Corp. If these
- Reliewed on a approved the Tomplanks flour correporting

## AUDIT COMMITTEE REPORT

Member	Meetings attended		
Anne Thorburn (Chair)	5/5		
Andy Smith	5/5		
Geraldine Huse	5/5		
Dean Finch	5/5		

#### The role of the Committee

The Audit Committee is responsible for ensuring that the Group maintains a strong control environment. It provides effective governance over the Group's financial reporting, including oversight and review of the systems of internal control and risk management, the performance of internal and external audit functions, as well as the behaviour expected of the Group's employees through the whistleblowing policy and similar codes of conduct. The Committee continues to focus on monitoring and overseeing management on these improvements to governance, compliance and financial safeguards.

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#### Key matters discussed

- Reviewed and agreed the scope of audit work to be undertaken by the external auditor and agreed the terms of engagement and fees to be paid for the external audit.
- Reviewed the Annual Report & Accounts and received reports from the CFO and the external auditor on the key accounting issues and areas of significant juagement.
- Reviewed the report on compliance with the UK Corporate Governance Code 2018 and reports on the provision of information to the auditor.
   Reviewed the report from the CFO on the controls in place to mitigate fraud risk.
- controls in place to mitigate fraud risk.

  Reviewed the Half Year Announcement and received reports from the external auditor on the key accounting issues and areas of significant judgement.
- Reviewed the trading updates.
- Reviewed the effectiveness of the Group's internal control and risk management procedures and where appropriate, made recommendations to the Board or uneas for improvement.
- Invited the Group Internal Audit Director to attend meetings to review the results of the internal audit work for the current year and to agree the scope and focus of internal audit work to be carried out in the following year.
   Reviewed the UK Corporate Governance
- Reviewed the UK Corporate Governance Code 2018 and future reporting under section 172 Companies Act 2006.
- Approved the Committee work programme for 2023.
- Approved the Going Concern and Vacility Statements.
- Continued to monitor developments in audit reform and changing best practice.
   Received training and sev up dates in and
- Received training and x4v updates train external advisors on ESG issues and ICFD reporting requirements.
- Oversaw the audit partner rotation process



#### Dear Shareholder

The Audit Committee assists the Board in discharging its responsibilities with regard to monitoring the integrity of Group financial reporting, external and internal audits and controls. This includes advising on the reappointment and independence of external auditors and assessing the quality of their services; and reviewing the effectiveness and appropriateness of the Company's internal audit activities, internal controls and management systems.

During the year ended 30 September 2022, the Committee has ensured that it has had oversight of all these areas while also focusing on diverse changes in the external environment, both regulatory and political, including any continued residual impact of the Covid-19 pandemic, which has had a range of implications on the risk management activities of the Company.

The Committee continues to monitor the uncertainties arising from these changes and consider the management and mitigation of these risks. In addition, the Committee has received reports on internal audits for the Group's pusinesses, together with several deep dive sessions including in respect of audits of recently acquired businesses, as well as updates on the steps being taken to address internal audit findings and control issues.

i commented in last year's report that the Committee was mindful of the changing governance landscape and potential weight of anticipated regulation in the near future, given the number of recent formal reviews undertaken regarding different aspects of corporate governance and audit market reform. In particular, we note the UK government's proposed reforms to the audit and corporate governance regime which were published on 31 May 2022 and which include the creation of a new regulator for the audit industry and increased disclosure requirements in respect of internal controls. In anticipation of these reforms and under the supervision of the Committee, management has started planning for expected changes, including preliminary steps in determining the scope and contents of the Company's audit and assurance policy.

The Committee has also monitored in tictives of other regulatory authorities to provide investors with consistent, comparable and reliable information on climate-related and ESG matters. We are supportive of regulation that enables informed investment decisions and support efforts to encourage harmonisation across requiators realmes.

As Audit Chair, I have regular conversations with the CFO, Group Internal Audit Director, Group Financial Controller, Group Company Secretary & Head of Legal and also the audit partner at PricewaterhouseCoopers LLP (PwC), our external auditor.

PwC has now completed its fifth full annual cycle, and we value the rigour and challenge of its approach. I am pleased to report that again there have been no significant control deficiencies or accounting irregularities reported to the Committee this year. The Committee plans to commence a retender process for the audit during 2026/2027 for the FY28 Annual Report and Accounts in order to make any necessary changes to providers of other services in a timely and orderly fashion and to appoint an auditor before the start of that year as this is in the best interests of our shareholders. I am confident that the Audit Committee has carried out its duties effectively and to a high standard during the year, providing independent oversight with the support of management and assurance from the external auditors. In accordance with UK regulations, PwC adheres to a rotation policy based on best practice and the Group engagement partner will serve a period of no longer than five years. Chris Burns became the lead audit partner for the year ended 30 September 2018 following the appointment of PwC, and therefore this will be his final audit.

Hook forward to meeting shareholders at the Annual General Meeting on 18 January 2023 and will be happy to respond to any questions relating to the activities of the Audit Committee.

#### Anne Thorburn Chair of the Audit Committee 21 November 2022

"Adapting to a changing environment and new ways of working to ensure financial integrity and robust and effective internal controls."

#### **Audit Committee**

The Committee is chaired by Anne Thorburn and comprises four Independent Non-Executive Directors. The Committee acts independently of the Executive Directors and management. Our members have a range of skills and the Committee as a whole has experience relevant to the Sectors in which the Group operates. Anne has recent and relevant financial experience, as required by the Code.

The Group Company Secretary & Head of Legal acts as Secretary to the Committee. The Executive Directors also attend Committee meetings and subject matter experts are invited to present on specific topics as and when required. The Committee met with the external auditor during the year, without the Executive Directors being present.

The Audit Committee confirms that the Company has complied with the provisions of the Competition & Markets Authority Order throughout its financial year ended 30 September 2022 and up to the date of this report.

## Financial reporting and significant financial judgements and estimates

The Committee considered and assessed:

- the full year and half year results, and trading updates for recommendation to the Board;
- the appropriateness of accounting policies and practices, as well as critical accounting estimates and key judgements; and
- whether the Annual Report, taken as a whole, is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position and performance, business model and strategy.

The Committee considered the matters set out below as being significant in the context of the consolidated financial statements for the year ended 30 September 2022. These were discussed and reviewed with management and the external auditor; the Committee then challenged judgements and sought clarification where necessary.

The Committee considered the judgements made in preparing the financial statements, including the accounting for acquisitions and associated valuation of intangible assets, the provisions for excess and slow-moving inventory, the potential for impairment of goodwill and the appropriateness of the Going Concern assumption. The Committee also reviewed the movements in the Group's defined benefit pension schemes.

## Accounting for acquisitions and disposals

The Committee reviewed the accounting for acquisitions completed during the year, in particular the acquisitions of R&G Fluid Power Group and Accuscience. The acquisitions were material for the FY22 audit and, in accordance with IFRS 3 (Business Combinations), management has performed a full fair value exercise for these two acquisitions in this year's financial statements. As part of their audit of the Group, the external auditor has performed work on:

a) the Purchase Price Allocation (PPA); b) the opening balance sheet as at the acquisition date; and c) audit of any material fair value adjustments arising on the acquisition balance sheet.

The Committee reviewed and challenged management's assessment, which also included consideration of the external audit findings. The Committee concluded that the accounting for these two acquisitions and the other five smaller acquisitions is appropriate.

The Group completed two disposals in the year for combined proceeds of £21m resulting in a net profit on disposal of £7.3m. The profit on disposal has been presented within acquisition and other related items.

#### Provisions for excess and slowmoving inventory

The Committee reviewed the report of the CFO that set out the gross balances, together with any related provision against the carrying value of inventory. The Committee reviewed the bases used to value inventory held across the Group; they also considered the appropriateness of provisions held against the carrying value of inventory, having regard to the age and volumes of inventory relative to expected usage and considering the actions taken in response to supply chain disruptions during the year and any continued impact of the Covid-19 pandemic.

Following its review, which also included consideration of the external audit findings, the Committee concluded that the provision for excess and slow-moving inventory is appropriate.

#### Impairment of goodwill

The Committee considered the carrying value of goodwill and the assumptions underlying the impairment review. The judgements in relation to goodwill impairment largely relate to the assumptions underlying the calculations of the value in use of the cash generating units (CGUs) being tested for impairment. These judgements are primarily the calculation of the discount rates, which have increased due to rising risk free rates and the cost of debt, the achievability of management's forecasts in the short to medium term against the backdrop of a challenging macroeconomic environment, residuai impact of the Covid-19 pandemic and the selection of the long term growth rate. Following the review, which also included consideration of the external audit findings, the Committee concluded that the carrying value of the goodwill recorded is appropriate.

#### Other audit matters

The Committee also considered other less material matters including the valuation of the Group's defined benefit scheme and the impact of the key actuarial assumptions on the balances. The Committee is satisfied with the year end position and the assumptions used.

In addition to the above, the Committee also seeks comments from the auditor on whether the Group's businesses follow appropriate policies to recognise material streams of revenue, and their audit work carried out more generally has assessed whether there is any evidence of management override of key internal controls designed to guard against fraud or material misstatement.

As part of its monitoring of the integrity of the financial statements, the Committee reviews whether suitable accounting policies have been adopted and whether management has made appropriate estimates and judgements, and seeks support from the external auditor to assess them.

#### Going Concern and Viability

The Going Concern and Viability assessment was prepared by management. In preparing the assessment, management carried out reverse stress testing as well as scenario analysis. Two scenarios were considered – the base case and the downside case. The base case reflects actual recent trading and takes account of any further residual impact of Covia-19. The downside case reflects a more significant decline in trading, adverse movements in working capitol and lower than forecast operating margin, and is considered by management to be a severe but prausible scenario.

The Group has ample liquidity and covenant headroom in each scenario for both Going Concern and Viability Statement purposes. The Audit Committee reviewed the assorbations underpinning each scenario also is satisfied with management's assessment and conclusions in respect of Going Concern and Viability Further actail on the assessment of Viability and the 1 oblin. Statement are set out on page 89. Eurther details on Going Concern can be found on page 170.

#### Engagement of the external auditor

The external auditor is engaged to express an opinion on the financial statements of the Group and of the Company. The audit includes the consideration of the systems of internal financial control and the data contained in the financial statements, to the extent necessary for expressing an audit opinion on the truth and fairness of the financial statements.

During the year, the Committee carried out an assessment of the audit process, led by the Chair of the Committee and assisted by the CFO. The assessment focused on certain criteria that the Committee considered to be important factors in demonstrating an effective audit process. These factors included the quality of the audit process and the robustness of chailenge to management, key audit risks and how these have been addressed, the planning and execution of the audit and the role of management in the audit process.

The Committee was satisfied that the PwC audit of the Company and Group had provided a robust and effective audit and an appropriate independent challenge of the Group's senior management. It also supported the work of the Committee through clear and objective communication on developments in financial reporting and governance.

The Committee also oversaw the audit partner rotation process as Chris Burns, the current lead audit partner, is due to rotate after this FY22 year end. A replacement has been identified and has been shadowing the audit process to ensure a smooth handover

#### Non-audit services

The Committee has approved the Group's internal guidelines covering the type of non-audit work that can be carried out by the external auditor of the Group, in light of the regulation set out in the EU Audit Directive and Audit Regulation 2014 (the Regulations) and the Financial Reporting Council (FRC) Revised Ethical Standard 2019.

The Regulations substantially curtail those non-audit services that can be provided by the auditor to the Group and in particular prohibits all tax related services, including compliance services as well as general advice and all consultancy and advisory services. The Regulations stipulate that Board approval is required if eligible non-audit services, such as due difigence and similar assurance services, exceed 30% of the prior year Group audit fee and the Company may not allow eligible non-audit services to exceed 70% of the Group audit fee, calculated on a rolling three-year basis.

The CFO does not have delegated authority to engage the external auditor to carry out any non-audit work, but must seek approval from the Chair of the Audit Committee.

Taxation services are not provided by the Group's current audit firm; a range of different firms are used for the provision of tax advice and any assistance with tax compliance motters generally. In addition, due diligence exercises on acquisitions and similar transactions are not provided by the auditor, but are placed with other firms.

The external auditor is retained to carry out assurance services to the Committee in connection with lagreed upon procedures' on the Group's haif year consolidated financial statements (£28,000). The external auditor also provides access to its Viewpoint technical subscription service (£1,200).

With the exception of these services, PwC has not provided any non-audit services to the Group or its subsidiaries and has confirmed its independence to the Audit Committee. Further information is set out in note 25 to the consolidated financial statements.

The Committee assures itself of the auditor's independence by receiving regular reports from the external auditor which provide details of any assignments and related fees carried out by the auditor in addition to its normal audit work, and these are reviewed against the above guidelines. PwC has reconfirmed its independence for the current financial year.

#### Risk management and internal control

The principal risks and uncertainties that are currently judged to have the most significant impact on the Group's long-term performance are set out in a separate section of the Strategic Report on Internal Control and Risk Management on pages 80 to 88.

The Committee is responsible for reviewing the effectiveness of the Group's system of internal control. The system of internal control is designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Group has the necessary procedures in place to ensure that there is an ongoing process for identifying, evaluating and managing the principal risks to the Group. These procedures are in line with the FRC's guidance. The Board has established a clear organisational structure with defined authority levels.

The day-to-day running of the Group's business is delegated to the Executive Directors of the Group who are supported by the heads of each business Sector and functional heads of the Group.

Key financial and operational measures relating to revenue, cash and receivables are reported on a weekly basis. Detailed management accounts and key performance indicators are prepared monthly using a robust proprietary reporting system to collect and analyse financial data in a consistent format. Monthly results are measured against both budget and haif year reforecasts which have been approved and reviewed by the Board. Ali capital expenditure above predefined amounts must be supported by a paper prepared by management.

All financial data is taken directly from each business' trial balance held in their local ERP system and reanalysed and formatted in a separate Group management reporting system, operated by the Group Finance department. There is no rekeying of financial data by the Group pusinesses to report monthly financial results. The Group Finance department continues to develop the functionality of this management reporting system to provide greater insights into the financial and operational activities of the Group's businesses.

The Group's internal auditor regularly audits the base data at each business to ensure it is properly reported through to the Group management reporting system.

As part of the year end close process, each business is required to complete a serf assessment that evaluates the financial control environment in their business, designed to identify weaknesses in controls. These assessments are critically reviewed by the Group Internal Audit Director and evaluated as part of regular Internal Audit reviews.

A summary for each business is prepared for the Audit Committee. In addition, senior management of each business is required to confirm its adherence with Group accounting policies, processes and systems of internal control by means of a representation letter.

The Committee has reviewed the effectiveness of the Group's risk management and internal control systems for the period from 1 October 2021 to the date of this report. Taking into account the matters set out on pages 82 to 88 relating to principal risks and uncertainties and the reports from the Group Internal Audit Director, the Board, with the advice of the Committee, is satisfied that the Group has in place effective risk management and internal control systems.

#### Internal audit

The Group maintains an internal audit department which reports directly to both the CFO and Chair of the Audit Committee. The department comprises a Group Internati Audit Director and a Group Interna: Auditor based at the Group's offices in London.

In January 2022, the Group Internal Audit Director presented his audit plan for the year to the Committee for its approva. Increasingly during the year, internal audit undertook audits in person as travel restrictions were lifted in a number of key jurisdictions. The department continued to effectively rely on remote visits with the use of appropriate communication technology where site visits were not possible.

The scope of work carried out by internal audit generally focuses on the internal financial, operational and compliance controls operating within each business, including risk management activities and business process improvements. Formal written reports are prepared on the results of each internal audit visit that set out internal control weaknesses/risks identified during their work, together with recommendations to improve the internal control environment and mitigate these weaknesses/risks. These reports are timely and regularly discussed with senior management within the Group. The recorts are also shared with the external auditors.

At the end of the financial year, the Group Internal Audit Director formally reports to the Committee on the results of the internal audit work carried out by his department during the year. The Committee reviews management's responses to matters raised. including the time taken to resolve such matters. Updated reports on progress against the plan are provided at regular intervals and the Audit Chair also meets separately with the Group Internal Audit Director at least twice a year to review some of the department's reports and discuss their findings.

There were no significant or high-risk matters identified in the internal audits undertaken during the current financial year. Several recommendations were again made this year to the businesses in regard to implementing adequate and effective internal controls and procedures aimed at improving existing processes around cybersecurity, inventory management and procurement.

The Committee conducted the annual review of the effectiveness of the internal audit department, including its audit plan, general performance and relationship with the external auditors. Based on its review, the Committee was satisfied with the effectiveness of the Group's internal audit function, specifically that the internal audit department is sufficiently independent of executive management and has sufficient resources and scope that is appropriate for the size and nature of the Group.

# Whistleblowing

The Committee also monitors the adequacy of the Group's whistleb owing policy, which provides the framework to encourage and give employees confidence to blow the whistle' and report irregularities. The policy, together with hotline posters, are placed on site noticeboards across the Group. Employees are encouraged to raise concerns via the confidential multilingual hotline, which is managed by an independent external company and is available 24/7, 365 days a year.

All reports are provided to the Group Company Secretary & Head of Legal for review, to ensure that they are appropriately investigated – with the support of internal audit and external resource, if required. Most matters reported through the whistlebiowing service relate to personnel/ HR matters and, while these are not areas for review by the Committee, such matters are duly investigated in the same manner as any other issue raised.

# NOMINATION COMMITTEE REPORT

Member	Meetings attended
David Lowden (Chair)	4/4
Anne Thorburn	5/5
Andy Smith	5/5
Geraldine Huse	5/5
Dean Finch	4/5
John Nicholas	1/1

 Dean more was anable to attend the meeting to contine the appointment of Dovins owder as it was called on start motiva.

#### The role of the Committee

The Namination Committee reviews the composition of the Board and principal Committees, considering skills, knowledge, experience and diversity requirements before making appropriate recommendations to the Board regarding any changes. It also manages succession planning for Directors and the Group Company Secretary and oversees succession planning for senior leadership across the Group.

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# Key matters discussed

- Recruitment of a Chief Financial Officer and broader succession planning for Chairs of Audit and Remuneration Committee.
- Consideration of a detailed skills, experience and diversity matrix that sought to identify recruitment priorities based on identified gaps, industry expectations and good practice.
- Facilitating a more diverse list of potential candidates ahead of the search for two Non Executive Directors by setting clear objectives for the external search consultants and ensuring a clear articulation of the company's ongoing commitment to improving diversity in role specifications.
- Consideration of the contributions and effectiveness of the Non-Executive Directors seeking re-election at the 2022 Annual General Meeting, prior to giving recommendations to the Board and shareholders for their re-elections.



### Dear Shareholder,

I am pleased to set out below the report on the activities of the Nomination Committee during the year.

The Board is of the view that it is essential to have an appropriate mix of experience, expertise, diversity and independence. Such diverse attributes enable the Board as a whole to provide informed opinions and advice on strategy and relevant topics, thereby discharging its duty of oversight. Appointments to the Board are made following consideration of the experience and expertise of existing Directors, any required skill sets or competencies, and the strategic requirements of the Group, During 2022, the composition of the Board changed slightly, reflecting: (i) John Nicholas stepping down from the Board, and (ii) the departure of Barbara Gibbes.

A fundamental responsibility of the Committee is to ensure plans are in place for orderly succession to the Board, as well as our Group Company Secretary and senior management positions, and the Committee debates these regularly. The main focus of the Committee during this past year has been on Board succession planning, including the appointment of our new Chief Financial Officer and the search for the Chairs of the Audit and Remuneration Committees to ensure these positions are appointed in time for an orderly handover The Committee continually monitors the balance on the Board to ensure we have the right combination of skills, experience and knowledge consistent with the long-term strategy of the Company. This allows us to identify where further focus is needed in the coming years and beyond.

We are mindful of the discussions around improving diversity and inclusion, together with the targets set by the Hampton-Alexander Review and the Parker Review. Forlowing the departure of Barbara Gibbes at the end of the financial year, two out of seven Directors (28.57%) are women. It is the Board's aim to meet the targets set by the Hampton-Alexander and Parker reviews dealing with gender and ethnic diversity respectively, which is feasible given current succession plans.

The Board will maintain oversight of the range of activities the Group is pursuing aimed at increasing the diversity of our workforce - including the executive pipeline that is essential for Executive Director succession planning. We have written elsewhere (see page 40) about our Groupwide approach to diversity and inclusion, which emanates from the Board and impacts the approach of the Nomination Committee.

The FRC's guidance on board effectiveness recognises a breadth of diversity that goes beyond just gender and race, and includes personal attributes including intellect critical assessment, judgement, courage, honesty and tact; and the ability to listen and forge relationships and develop trust. This ensures that a board is not comprised of like-minded individuals. The Committee agrees that diversity is vital when reviewing the composition of the Board and setting the criteria for the recruitment of new appointees, alongside succession planning activities. External search consultants are expected to make every effort to put forward diverse candidates for new Board positions. Whilst appointments will continue to be made on merit and against objective criteria, it remains the Committee's intention that the diversity on the Board will continue to increase over time.

The Committee has also maintained its focus on the executive succession pipeline and senior management succession plans within the Group, reflecting its responsibility to ensure appropriate plans are in piace.

#### David Lowden

Chair of the Board and Nomination Committee 21 November 2022

"Ensuring the right mix of skills and experience to deliver long-term value for our stakeholders."

#### **Nomination Committee**

The Nomination Committee is chaired by David Lowden, Board Chair. The Committee comprises the Non-Executive Directors and meets as necessary to discharge its responsibilities.

The Group Company Secretary acts as Secretary to the Committee.

The Committee reviews the composition of the Board and principal Committees, considering skills, knowledge, experience and diversity requirements before making appropriate recommendations to the Board regarding any changes. It also manages succession planning for Directors and the Group Company Secretary, and oversees succession planning for senior leadership across the Group.

The Committee's role and responsibilities are set out in its Terms of Reference, which were reviewed during the year and approved by the Board.

# Induction and professional development

The Chair, assisted by the Group Company Secretary, is responsible for ensuring that there is a properly constructed and timely induction for new Directors upon joining the Board. Upon appointment, all new Directors are provided with a comprehensive induction, where they meet with key members of management and familiarise themselves with all core aspects of the Group, its businesses and the markets in which it operates.

Directors are encouraged, wherever possible, to visit the Group's sites so that they can get a better understanding of the business and interact with employees. While travel was restricted and complex during the Covid-19 pandemic, site visits by individual Directors (and the Board as a whole) have resumed and allowed. Directors to see Diploma's safety and sustainability processes, to talk with local management and workforces and to assess how effectively Diploma's cuiture is communicated and embedded at all levels.

The Chair also has the responsibility of ensuring that Directors receive training on a continual basis in support of their ongoing development. This training is provided by way of technical updates, reports and briefings prepared for Board meetings. Directors have full access to our corporate advisors as well as a regular and comprehensive supply of financial, operational, strategic and regulatory information to help them discharge their responsibilities.

During the year, the Board held a strategy review session to confirm the Company's strategic goals as well as receiving detailed updates on operations and support functions.

#### Process for Board appointments

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Or any the year well-had god. Fusin Revise on in connection with the recruitment of Ding Dayled Russe. Revinded at not have any other connection to the Group other than providing executive searchise.

# Step 1

The Committee reviews and approves an outline brief and role specification and appoints a search agent to facilitate the search

#### Step 2

A Committee member discusses the specification with the independent search agent, who prepares an initial longlist of candidates

# Step 3

The Committee then defines a shortlist of candidates and we hold interviews

# Step 4

The Committee makes a recommendation to the Board for its consideration

# Step 5

Following Board approval the appointment is announced in line with the requirements of the FCA's Listing Rules



### Induction of our new Chair

David Lowden was appointed Board Chair earlier this year, and a comprehensive induction programme was put in place to enable a smooth transition into the role. A number of key induction highlights are outlined perov.

# Calendar of activities

# November 2021

Meeting all Board colleagues, both individually and collectively

Meeting Group heads of functions

# January 2022

Handover with outgoing Chair

# March 2022

Visit to Windy City Wire in Chicago, and Hercules Aftermarket in Louisville in the USA

Visit to Shoal Group, IS Group and Clarendon in the UK

# April 2022

Chair Q&A published in the Purple Portal, the Group's newsletter

#### NOMINATION COMMITTEE CONTINUED

#### Onboarding processes

The decentralised nature of the Group has always made induction processes complex. The pandemic led us to reconsider how these processes can be conducted effectively. Customarily there would have been face-to-face meetings with key executives and management, introductions to their direct reports, one-to-ones following the initial meetings, and site visits arranged to key businesses. Now parts of the induction plan are conducted via video calls; particularly where key people are located outside of Europe. This permits Directors to have considerably greater exposure to the various businesses and personne! and we are pleased that we can once again encourage Directors to visit our businesses and appreciate our culture and colleagues in person as well as continuing to develop their understanding of each business.

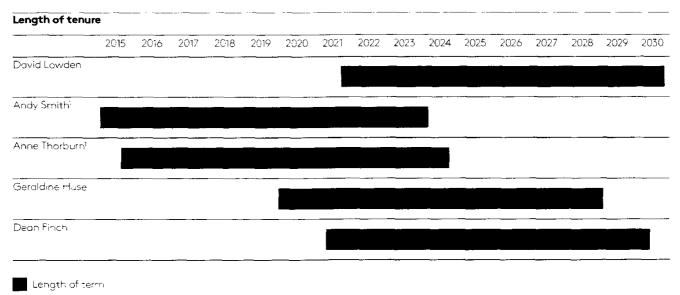
#### Succession planning

The Committee formally reviews succession planning for the Board, Group Company Secretary and Head of Legal, and senior management at least once each year, taking into account the challenges and opportunities facing the Group and the background, skills and expertise that will be required by the Group in the future. During 2022, following the appointment of the new Board Chair, the Committee undertook a more thorough analysis of the Board's competencies. The Committee also considered how the Board would be required to evolve to be fit for the future, as well as any potential gaps that may need to be filled through succession or training.

The CEO manages the development of succession plans for executive management, and these are overseen by the Committee The CEO and Group HR Director presented a succession planning update to the Board in January 2022.

The Committee is aware of the importance of identifying critical roles within the businesses to ensure we retain and motivate key talent and have the necessary skills for the future. Overall, it was clear that we have a good executive and management succession planning process and, importantly, succession is being actively managed by the Executive team to achieve the desired long-term outcomes.

The standard term for Non-Executive Directors is three years. They normally serve for a maximum of nine years, which is split across three terms of three years each. All Directors are subject to annual re-election. With only specific exceptions that may be necessary to ensure Board continuity, Non-Executive Directors shall not stand for re-election after they have served for the period of their independence, as determined by applicable UK standards, of nine years



1. Director in third and find term.

#### **Board** evaluation

The Board conducts an annual evaluation of its performance and that of its committees and, in accordance with good practice, engages an independent third-party facilitator to assist in this process every three years. For the year ended 30 September 2022, the evaluation of the Board as a whole and of its committees was undertaken internally, ied by the Board Chair. Board members completed questionnaires reparding the operation and effectiveness of the Board and its committees. Findings were collated by the Group Company Secretary and the Board Chair discussed the conclusions and recommendations separately with each Director.

The performance of the Non-Executive Directors was reviewed by the Board Chair. The performance of the Executive Directors was reviewed by the Board Chair and the Non-Executive Directors and the results of the 2022 evaluation process were considered by the Board. The conclusion was that the Board continued to function well, and the onboarding of the Board had been well received, resulting in improvement to Board processes and workplans. Directors operated in an atmosphere of open and constructive debate with a good breadth of skills, experience, and viewpoints. Following the evaluation, the below recommendations were made:

Recommendation	Action			
Consider the diversity of the Board, from both a gender and ethnicity standpoint.	Nomination Committee to address diversity requirements in succession planning and during the Non-Executive Director recruitment process.			
Continue to challenge and support on the progress of DVR actions	Consider ESG skillsets during the Non-Executive Director recruitment process, creation of an ESG Committee as well as enhanced focus on climate-related financial risks.			
Improve information shared with the Boara to enhance visibility on certain topics and improve decision-making.	Board papers to include executive summaries to bring focus to discussions, and Sector presentations to the Board to include key indicators of customer and supplier performance.			

The Company expects to update shareholders on the progress made in relation to the matters identified above in its 2023 Annual Report.

#### Key areas for development

The below recommendations were made following the 2021 external Board performance evaluation.

Recommendation	Action			
Consider increasing the size of the Board and bringing in further skills relevant to Diploma's size and operations.	Nomination Committee reviewed the composition of the Board and incorporated this into succession planning.			
Board training programme to be evolved.	Add tional sessions included as part of annual calendar as well as bespoke sessions from advisors as required.			
Employee engagement to be reviewed.	increased number of site visits, with Non-Executive Directors conducting these individually on occasion and providing feedbacto the Board.			
Board schedule to be reviewed.	Board dinner in the evening prior to meetings included to cover specific areas of focus or concern and permit further informal engagement with key management.			

# REMUNERATION COMMITTEE REPORT

Member	Meetings attended
Andy Smith (Chair)	6/6
Anne Thorburn	6/6
David Lowden	6/6
Geraldine Huse	6/6
Dean Finch	6/6
John Nicholas	

#### The role of the Committee

The Committee, on behalf of the Board, agrees all aspects of the remuneration of the Executive Directors. It agrees the strategy, direction, and policy framework for the remuneration of the senior executives who have significant influence over the Group's ability to meet its strategic objectives. The Committee also oversees all workforce remuneration policies.

Terms of reference can be found on our website at www.diplomaplc.com

# Key matters discussed

- Approved Remuneration Committee work programme for 2022. Reviewed the AGM 2022 votes on the 2021
- Remuneration Committee Report.
- Reviewed and proposed the new Directors' Remuneration Policy, and as a result, proposed amendments to the rules of the Diploma PLC 2020 PSP.
- Approved the service contract for the
- Approved annual performance bonus targets and the subsequent bonus awards
- Approved new Performance Share Plan (PSP) awards for Executive Directors and Group senior management.
- Confirmed the vesting percentages for the PSP awards made in December 2019, which crystallised in 2022.
- Reviewed Executive Directors' salaries, pensions, and benefits.
- Reviewed the fees of the Chair and Non-Executive Directors. Reviewed remuneration framework for Executive Team and senior management in the operating businesses. Reviewed workforce remuneration
- framework,
- Approved the 2022 Remuneration Committee Report.



#### Dear Shareholder

As Chair of the Board Remuneration Committee (Committee), I am pleased to present our Directors' Remuneration Report (DRR) for the year ended 30 September 2022 and our revised Remuneration Policy for which snareholder approval will be sought at the January 2023 AGM.

Context and approach to remuneration

Our people lie at the heart of our success. As our business grows and becomes more complex, our people, teams and organisation must grow with it. It is vital that we have the right calibre of people and that we incentivise excellent performance and reward them when they do. On page 118, Diploma's approach to remuneration is illustrated showing how strategy, performance and reward align. In a decentralised Group, we work hard to balance alignment with local accountability and agility. Our reward policies and practices have supported the growth of the business well over the years. During this policy period, our performance has been excellent and our talented management team have doubled the size of the business.

"Reinforcing alignment of strategy and reward, 2022 was a very strong year of performance, strategic execution and consequently reward. Long term growth and shareholder returns are excellent. Our plans remain ambitious and we are pleased to set out our Remuneration Policy for the next phase of growth."

It is against this backdrop that we have considered our remuneration policy for the upcoming three years.

2022 performance and pay

The Diploma team has delivered another year of strong financial results, adding to the Group's long-term track record of excellent business performance and shareholder returns. Organic growth has been driven by revenue initiatives, positive demand, and pricing. Alongside this, implementation of our strategy continues apace with the acquisition of new businesses to bring new capabilities and opportunities to drive future organic growth. With regards to scaling, it has been a year of excellent progress building infrastructure for scale, developing the target operating model, and evolving the structures, capability and culture of the Group.

Excellent delivery against our strategic priorities of growth, scaling and Delivering Value Responsibly have resulted in strong performance (shown in table on page 119). Adjusted operating profit (+29%), reported revenue (+29%) and free cash (+11%) all exceeded annual bonus targets (on page 130), resulting in a full bonus payment of 125% of salary for both Johnny Thomson and Barbara Gibbes.

Our long-term performance continues to create excellent shareholder returns. Our three-year compound annual growth rate (CAGR) for adjusted earnings per share (EPS) is 19%. This exceeds the performance target maximum of 14%, and the return on adjusted trading capital employed (ROATCE) is 17.3% meaning that the underpin applying to our PSP is in line with the Group's financial model and meets the Board's expectation. Our relative three-year tota shareholder return (TSR) performance is in the 91st percentile of FTSE 250 companies (excluding financial services and investment trusts), ranking 15 out of 158 companies. Based on these excellent results, the Performance Share Plan (PSP) (PSP (2019)) has vested at maximum for Johnny Thomson and Barbara Gibbes, as well as all other PSP participants.

Johnny Thomson's total compensation for 2022 (shown in the Single Figure table on page 129) is £3.8m (2021 £5.2m). The difference versus last year is mainly due to lower share price appreciation.

In line with the Code, the Committee reviewed individual Directors' incentive plan outcomes and overall remuneration considering the Group's underlying performance. We have not made any adjustments to our remuneration schemes as a result of Covid, no furlough support was taken, and no discretional adjustments have been applied to outcomes. Accordingly, the Committee is satisfied that the incentive plan outcomes and the total remuneration received by Executive Directors in respect of the year ended 30 September 2022 are consistent with the levels of company performance delivered and that the Remuneration Policy is operating as intended

#### Appointment of new CFO

Chris Davies joined Dipioma as CFO on 1 November 2022 after Barbara Gibbes left the Company on 30 September 2022. Having played an important role in helping to steer Diploma through the pandemic and building strong foundations for the future, the Committee determined to treat Barbara as a good leaver and her remuneration arrangements on departure were in accordance with the Remuneration Policy and plan rules. Her exit arrangements are set out on page 129.

We appointed Chris following a thorough process, which considered internal and external candidates. Diploma was Barbara's first FISE Board appointment and her package was set accordingly. Chris' package is commensurate with his experience as an established CFO with an excellent track record in becentralised, service-led, multi-national organisations. It reflects the increasing size and complexity of Diploma and the important support he will provide in the delivery of strategy, business performance and a robust financial control framework. This provides the right barance. within the company and reffects a fair package. The details of Chris's package are laid out on page 124. Consistent with our policy, Chris received buy out awards in the form of cash, Diploma shares and Dibloma PSP grants to compensate him for some of the variable remuneration awards that he has surrendered in order to Join Diploma. Payments take account of the details of

# REMUNERATION COMMITTEE CONTINUED

the remuneration foregone including the nature, vesting dates and performance requirements attached to that remuneration and payments will not exceed the expected value peing forfeited. Exact amounts will be finalised following the publication of his previous employer's results and will be disclosed in next year's DRR.

#### Remuneration in the workforce

The skill and dedication of Diploma's colleagues lie at the heart of our success. The Group achieved outstanding levels of colleague engagement again this year (more information on page 36 to 37). Remuneration in Diploma provides a careful balance that enables local decision-making in line with our decentrolised business model, whilst ensuring guidance and governance from the Group, and including a review of pay equity, which is one of the Group's ESG priorities.

The CEO pay ratio for 2022 (detail on page 135) has reduced from 180:1 to 129:1. The principal reason for the reduction is lower share price appreciation from market movements. The median pay for UK colleagues has remained at a similar leve £29,074 (2021: £29,036), with the adaition of ca. 400 new employees from UK acquisitions. If we exclude employees who joined through acquisitions, the median pay for the UK workforce has increased marginally to £29,550.

This year's Group reward guidance to the businesses focused on looking after colleagues. The first priority was focusing on colleagues affected by inflationary pressures arising from the macro-environment including energy prices and other rising costs of living. For the first time the Group's governance included an independent review of colleagues in lower paid roles (k£45k per annum), and these colleagues received an average increase of 7.5% higher than the overall workforce increase.

For senior leaders, the rationale for increasing remuneration is recognition of increasing responsibilities in a growing business and incentivising future growth aligned to Diploma's strategy. We remoin conscious of ensuring we can retain too tident in highly competitive international markets.

The 2022 overalt base salary increase across the Group is 7% for the workforce (2021, 4%), including senior managers. The management team and Committee will continue to review total compensation proactively in order to ensure our wider workforce is fairly rewarded. The Committee considers workforce perspectives when setting Remuneration Policy, Executive Director compensation and overseeing senior management compensation frameworks.

## Remuneration policy review

The Committee completed a comprehensive policy review in 2022. The review process is set out on page 120 and covered a number of key factors.

The Group has increased considerably in size and complexity in this policy period (shown in the diagram on page 120). Since the appointment of our CEO in 2019, the Group has doubled in size from a combination of strong organic growth, strategic execution and the acquisition of 25 strategically important businesses. Shareholders have benefited and Diploma has grown from FTSE 185 to FTSE 111 over the period and the Group's plans remain ambitious. Designing our policy to recognise the increased responsibilities to attract, retain and incentivise management for the next phase of growth was a top priority.

ESG is increasingly important to all our stakeholders and we wish to introduce targets into our variable pay. Ensuring that banus measures are tigorous, specific, stretching and go beyond the 'day jab' is an essential principle of reward in Diploma.

Work is underway to develop Delivering Value Responsibly as part of the strategy and we have set some non-financial KPIs and targets (shown on page 59) but more time is needed to assure these measures before we can introduce them into variable bay. Accordingly, our proposed boilty has flexibility to introduce ESG metrics during this pointy period (at an appropriate point).

Within the wider stakeholder context. we considered how we reward our whose workforce, as covered earlier. The senior management team engages frequently with employees, either on a business-wide basis or in the context of smaller focus groups, to solicit feedback generally on a wide range of matters, including remuneration. Feedback is passed to the Committee via the Executive team and is taken into account by the Committee when setting Executive Directors' Remuneration Policy. Additionally, we paid attention to how governance is evolving and have made a number of enhancements in our new paticy which are set out on page 121 including increasing minimum shareholding requirements (MSR) and post cessation shareholding requirements.

The last step in the policy review was to review relevant market data to inform (but not drive) the Committees considerations. (data overview is set out on page 120). The Committee is aware of, and shares, shareholder concerns regarding the risk of over reliance on benchmarking. The Committee's driver for any increased reward is greater responsibility or complexity in the relevant role and to recognise greater capability in the individual. In a growing, very successful business such as ours, we are cognisant of retaining our key people as they gain increasing market worth from their proven capapilities and track record. In this regard, market data does provide a usefu "sense-check".

From the multiple steps of the review, the Committee concluded there was a compelling case to increase total compensation potential for our Executive Directors. The Committee believes that incorporating the increase into the PSP to incentivise long-term performance best aligns performance delivery, strategic execution and shareholder value. Therefore we propose to increase the maximum award potential for the PSP from 250% to 350% of base salarly for the CEO, and from 200% to 250% of base salarly for the CEO, and from and post-cessation shareholding guidelines.

### Shareholder consultation on proposed changes

Our 2021 DRR was supported with 93% of votes in favour. During 2022, we consulted extensively on our policy and DRR 2022 implementation and engaged with 21 of our largest shareholders, representing around 65% of our register, as well as the key proxy agencies. The quality of the interactions was excellent, and we appreciate the engagement and valuable feedback. There was a range of views and preferences expressed, but we were pleased that the overall weight of opinion was strongly supportive.

#### Remuneration for 2023 – implementation Fixed pay:

As disclosed previously, Johnny Thomson's cash allowance in lieu of pension contribution will reduce to 4% of basic pay from 1 January 2023 to align with the majority of the UK workforce.

The Committee considered Johnny Thomson's salary as part of the review. The Committee is aware that high inflation is not a solid rationale for increasing executive pay The Committee considered the increased size and complexity of the Group (doubled in size as shown in the diagram on page 120), and Johnny's value as a high-performing CEO, and concluded that a base pay increase was required as part of increasing his total compensation opportunity. Shareholders asked us to review the increase in the context of intended wider workforce pay increases, the macro-economic environment, inflationary pressures faced by our colleagues and the overal quantum of CEO reward.

Having taken these views on board we agreed an increase to his pay of 6%, which remains below the increase awarded to our wider workforce at 7%. We believe this provides the right balance within the Company and will deliver a competitive CEO package

#### Annual bonus:

The 2023 annual performance bonus will follow the same rheasures as 2022, namely 50% adjusted operating profit, 25% revenue. 25% free cash flow. Targets will be based on the Board approved budget, Maximum ponus for the CEO and CFO will remain unchanged at 125% of base salary

#### PSP:

Arising from the compelling case to increase total compensation for the CEO, the Committee plans to implement the new PSP maximum this year for the CEO, subject to shareholder approval of the policy. Johnny Thomson will receive a PSP award of 300% of base salary (PSP 2022). Chris Davies will receive a PSP award of 200% of base salary (PSP 2022) (which will be pro-rated based on him working eleven months of the year).

A number of shareholders have expressed a preference for EPS over TSR (provided the ROATCE underpin remains), and in our consultation we discussed increasing the weighting of three-year CAGR adjusted EPS growth to 75% of the total award (from 50%), with 25% (previously 50%) remaining on TSR relative to the FTSE 250 (excluding financial services and investment trusts) As the majority of shareholders were supportive, we intend to progress with this change for PSP (2022). We will retain the ROATCE underpin, recognising this is critically important to shareholders.

During consultation shareholders asked that we ensure targets are appropriately stretching given the greater quantum of reward proposed. The Committee recognises that increased quantum of reward should be accompanied by appropriately high levels of performance delivery, in setting targets, we seek to ensure that the focus on organic growth is strong, the quality of acquisitions remains high and that the right risk appetite is maintained. In response to feedback, we intend to increase EPS growth required for maximum payout under the PSP from 12% to 13% for the award in 2022. The minimum threshold will remain at 5%. This provides the right degree of stretch ambition for Diploma at this time considering the organic growth opportunities, the acquisition pipeline and the prevaient market conditions. The Board will maintain oversight of ROATCE. We will continue to review the level of stretch annuary for each PSP grant cycle

#### Non-Executive Directors and Committee evaluation

John Nicholas retired as Choir of the Board in January 2022 and was succeeded by David Lowden David joined the Board as Non-Executive Director and Chair designate on 19 October 2021, Non-Executive Director fees were reviewed using equivalent inputs and increases are shown on page 133

The Committee's performance was assessed as part of the annual Board evaluation. I am pleased to report that the Committee is regarded as operating effectively and that the Board taxes reassurance from the quality of the Committee's work.

#### Conclusion

in closing I would once again like to thank shareholders for their engagement over this last year. We will maintain a close dialogue as we seek to deliver a competitive, motivating pay framework that is tightly aligned to shareholder experience whilst maintaining good governance standards. trust you find this report useful and look forward to receiving your support at the AGM on 18 January 2023.

#### Andy Smith Chair of the Remuneration Committee 21 November 2022

# **REMUNERATION AT A GLANCE:**

# DIPLOMA'S APPROACH TO REMUNERATION

# Set out below is an illustration of how remuneration aligns to strategy and how it cascades in our decentralised business model

Our Purpose: Diploma's purpose is to consistently deliver value and reward our stakeholders by making a positive difference to our colleagues, our customers and suppliers and our communities.

Diploma's Strategy: build high-quality, scalable businesses for organic growth

Strategic pillar Short term incentive: Long term incentive: Remuneration Annual Bonus Performance Share Plan **Principles** EPS (ROATCE underpin): Remuneration aligned to Operating profit business strategy and promoting 75% 50% 1: GROWTH the long-term success of the Company. Relative TSR: Revenue: Supporting creation of long-term shareholder value. 25% 25% Providing an appropriate balance between remuneration elements Free cash: which are transparent, stretching 2: SCALING 25% and rigorously applied. Providing a balance between immediate and deferred remuneration and encouraging a high performance culture. Non-financial KPIs and targets in place, flexibility to DELIVERING VALUE introduce DVR (ESG) metrics into remuneration included RESPONSIBLY in the Policy

#### CASCADE OF REMUNERATION IN OUR DECENTRALISED BUSINESS:

#### Remuneration Policy: updated Policy presented to shareholders for voting at AGM in January 2023; implementation reviewed annually. - Emphasis on pay for performance and alignment with shareholders on sustainable long-term **EXECUTIVE** performance: Group Annual Bonus and PSP measured on a balanced set of defined financial DIRECTORS measures linked to strategy. - Set locally by referring to Group framework which aligns metrics, targets and quantum for different types of role. Group governance (including pay equity). Reviewed annually. Emphasis on pay for performance. Aligned variable pay, using a blend of Group and local LEADERSHIP performance targets. ROLES Wider participation in Group PSP. Set locally, Group/Sector governance. Reviewed annually. Fair and competitive in local market. WORKFORCE - Linked to colleague value proposition.

# Business Performance 2022 Annual Report of Remuneration

Performance Reward Adjusted operating profit Growth Maximum bonus +29% payable growing end markets, further penetrating Revenue +15% product ranges. Maximum vesting Free cash flow on PSP +11% **Adjusted EPS** of rientex and all envirosciences. 19% (3-year CAGR) Scaling **ROATCE:** infrastructure for scale, developing target 17.3% Relative TSR: percentile rank (3-year performance) Engagement index Excellent progress and accelerated **79%** (2021: 79%) **DVR** metrics commercial strategies and operations.

Scope 1 & 2 emissions

(baseline year) Waste to landfill

10,615 tonnes CO₂ e

(first year of measurement)

Flexibility to introduce in remuneration included in Policy.

# 2022 Broader Reward Priorities

A year of more consistent and robust

reporting.

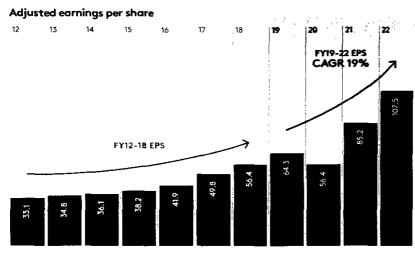
Goal	Action
Support lower paid colleagues most affected by the cost of living crisis	Wage increase for colleagues paid less than £40k of 7.5%, which is higher than the overall workforce increase.
Retain talent in the competitive talent market	Wage increase for the workforce of 7% (2021: 4%). Review of variable pay structures and quantum.
Incentivise brilliant leaders on long-term success	PSP participation increased to ca. 50 participants (2021: ca. 35 participants, 2020: ca. 15 participants). To keep pace with the growing Group variable pay structures and quantum reviewed, high pay for high performance.

# 2022 Remuneration Policy Review - process

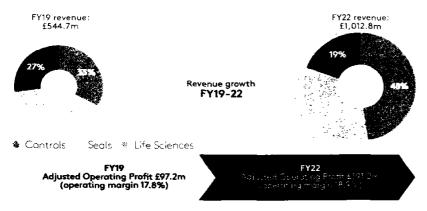
Changes to Remuneration Policy and its implementation

This section sets but the Directors Remuneration Policy (the Policy) proposed for approval by shareholders at the Company's ACM on 16 January 2013. The Company's current Fermuneration Policy (the Policy) was approved by shareholders at the 15 January 2019 ACM and the upported policy, such earlies hareholder approval is interped to romain in effect for three years from the AGM.

# 1. Excellent performance and increased scale and complexity of the Group: moved from FTSE ca. 185 to FTSE ca. 111



# The Group has doubled whilst improving operating margin



# Wider stakeholder context considered during Policy review:

- Ambitious growth plans.
- Attracting, retaining and incentivising management.
- Increased market worth of management given performance track record.
- Workforce remuneration experience and views.
- Focus on supporting wider workforce during macro environment affecting workforce-inflation, energy.
- Increasing importance of ESG performance.
- Broader indicators of culture e.g. colleague engagement (Engagement index 79%).
- Market developments in governance practices, ensuring our governance aligns with needs of stakeholders.

# 3. Market insight: used to 'sense check':

- a) Information on UK pay levels for companies of similar size FTSE 150-100 (Diploma: FTSE 111, 30 September 2022).
- b) There are few direct peers for Diploma. Hence we use a range of companies in similar markets or with similar value-add business models to provide a comparison (RS Group plc, Bunzl plc, Inchcape plc, Spirax-Sarco Engineering plc, Rentokil Initial plc, Howden Joinery Group Plc, Spectris plc, Halma plc, DS Smith plc, Travis Perkins plc, Johnson Matthey plc). Some within this list are larger than Diploma but provide useful insight.
- c) Variable pay targets for FTSE 250.

# 4. Shareholder consultation on proposed changes:

- Extensive, direct shareholder consultation with ca. 65% of the register.
- Consultation with key proxy voting agencies.
- Conversations with shareholders shaped policy proposals including considerations of quantum and stretch in performance targets.

# 2022 Remuneration Policy proposals and rationale

Pension alignment with wider workforce Pension contribution for CEO reduced to 4% of base pay from 10% of base pay from We recognise the need to retain and motivate our team over the next period of exceptional Company growth. The renewed Policy and its implementation for 2022 will align pay to Improving the competitiveness of Executive Directors' compensation opportunity, reflecting growing business and criticality performance and investor expectations, as follows: of leadership No change to annual banus Policy maximum. 200% to 250% for the CFO. For 2022, the CEO's PSP award will be aligned to the new Policy maximum at 300% of base pay. The newly appointed CFO's PSP award will be 200% of base pay (prorated). Increased shareholding guideline (MSR) to align with new PSP policy maxima – 300% of salary for CEO and 250% of salary for CFO. Shareholder alignment Extension of post employment shareholding requirement to now require 50% of

Flexibility to include ESO metrics during next policy period

# Proposed implementation of policy in FY23

	Fixed remuneration	Annual bonus	Long-term incentives	Shareholding guideline	Post-cessation guideline	
Johnny Thomson (CEO)	Base pay: £754,000 Max: 125% base bay Benefits fund Target: 62.5% base Pension: £41,085 pay (equivalent to 4% of base pay from 1 Jan 23)		Max: 300% base pay PSP (2022): 300% base pay Performance period: three years Holding period: fivo years from grant	Ho ding requirement: 300% base pay	Holding requirement 50% of MSR for 2 years after the termination date	
Chris Davies' (CFO)	Base pay: £450,000 Benefits fund Pension: £18,000 (equivalent to 4% of base pay)	Max: 125% base pay Target: 62.5% base pay	Max: 200% base pay PSP (2022): 200% base pay Performance period: three years Holding period: five years from grant	Holding requirement: 250% base pay	Holding requirement 50% of the MSR for 2 years after the termination date	
Change from 2021	CEO base pay 6% increase; CEO pension reduced; New CFO appointed	No change	Policy maximum increased for CEO & CFO PSP award increased for CEO New CFO appointed	Shareholding guideline increased in line with new PSP maxima	Increased post- cessation guideline from 12 months to 2 years	

Introduction of ESG

# REMUNERATION POLICY

#### Remuneration Policy

The Committee reserves the right to approve beyond its or terms that differ from the Point where the terms of the columns were agreed before the Rolley same into effect or were agreed by the Rolley same into effect or were agreed at it me when the relevant individual was not a Director of the Company.

The Committee that, also make minor unler aments to the phonoements for Directors described in the Policy without shareholder approvation regulators, tax or paministrative purposes of to take account of a change  $x_i$  elgisation.

#### **Executive Directors**

Component	Purpose and link to strategy	Operation	Maximum apportunity	Performance metrics
Base salary	le attract and retain peorle of the collore and excenence freeded to devenip and executo the Company's strategy	Sparies are relieured annuar v with changes normally effect what im 100 tuber.	There is no maximum or this set. Solonies will be rearket our petitive to retain in lead executive to not and attract new tolone as required.  Salary inheases will gererative not igner than those awarned to other empirises although the Committee retains a suretion the execution of a suretion to award or other executions.	Salar Viewes and increases are determined passed or a number of fact withouting and value and business performance level of experience, scope of responsibility, colar which execute that for Viewes executed for senior year of fact of a number of value and for the name petitiveness of that a remuneration against the and corn senior.
Pensions	Caugh Etubular	Function currence transition ether used to district what distriction to a regular en le or to senios a separate y den allowance	Maximum piens on retrieve mentioned to the modern two transpersions to the rate of the modern two transpersions of the process of the control of the process	No serio muni e mino.
			Maximum behaling in the Two tensions of the tension of tension of the tension of tension	
Benefits	Polarus pera cum petitive parkage of cenents	in a case various cost in unitract ner extra path as rapport for a straight and refer to a straight at a case of the case of t	Two maximum times of a record field but the Common treatment to respond to record to r	Parkent number at

Component	Purpose and link to strategy	Operation	Maximum opportunity	Performance metrics
Annual Performance Bonus Plan	To inspend with amore word Executive.  Directors on the achievement whose and cuaged and interest of the following and wear and the first and a very	Frivitises in apportunity for publishing reward based on arrival denoting apportunity for traiger, certained acreared by the Connection of	Maximum in 125 millioners colors for the Executive Pilettinn Pilet	Ferrorman reliment of the pweath of the upiner of a connect up to the connect to the connect up to the
Performance Share Plan (PSP)	in enricke Exercitive Offectors to porcele Coper or retorns and Engitermical using any or	Ferform arise as a residence in this prime experience of the arise as a residence of the arise of a good reason of the arise of a good reason of the arise of the	The incurrant of a payment of the property of	Awards will be aranded but entropy or content and or all of the property of the content and of the content and over a content and of the content and the conte

#### Chair and Non-Executive Directors

Component	Purpose and link to strategy	Operation	Maximum opportunity	Performance metrics
Ovair and Net - Executive Directors need		Paid quarterly in directs and reviewed each year. Although, Non-Executive Directors are the Company may box		Romerrummanne metric
		part or all of their rees in the form of shares	10 14. 50 0	
		Any reasonable business related expenses (including fax thereon if determined to be a		
		taxas a penefit car-ba mbursea.		

#### Selection of performance measures and targets for Annual Bonus and PSP

The Annual Bonus Pian in avaigned to drive the grippa financial and strategic Scientifies of the bosiness. Person pages or services are serviced a gned to the company's strategic plan and key abjectives. Targets droiset by reference to internal cylagot. Details of the my acures selected fin 2023 and this rationale both no the selection be found in the Annual Report on Remonstration.

The PSA is perigned to ance the delivery of the Geni panks in right term objectives and support the delivery or called insolver reden Perform ance inventions to the visit of the dignish these objectives and targets, are set by reference to internal innarite in blasswess blank Archina and distinct in the colours on a performance measures will be discribed to shareholders in vectors. This is on the measures shirtless for 2003 and the rot or dielement a the sciention can be found in the wind at Poport on Remidder the

#### Illustration of application of Policy

inimanice. Executive Directory, potential value of 2013 remunerative consides Slak-fair-plan

#### Johnny Thomson **Chris Davies** 10-10-60 38 1 23 (1986) 1886 1 21 0 15 000 29 1886 1886 1896 1996 1 1 1 95 1 0 0 23 1886 48 03 080 08 4 1 1 1 40 1 1 0 0 Tarbet Maximum Taraet Molinson 241 Stream 20.1 ● Base sidery and blensfit. 🧆 🥙 ೯೬೬ ಕರಗ var ablet. • Annual performor se benus (13), prig hem vecchtive plans

Subject on the part Contract Could be writted above. The plage Office of the part of the

#### New CFO Remuneration package

New CFO Remuneration package

On a Grawer was past cinted by GFD and an Executive Director on 1 November 2021. On its was as scinten on a solar win £460 0.00 with making unconcernive paparture test in 15% and 200% of spany respectively finishe around ponus and FSP in its with the Econopartic convention of two papertures are particled in the experture of the chart particled properties are conventionable on the experture of the e nt trianilem uneration on hankina in lenn, kilon steksked the Expedition kalasise ha forfeitea

On tarbetiven undration by Jumes on Arinual Performance Bonus Pranch 5000 in the maximum for the Executive Discription of pulseen as immediately was also many of 5000 for a session CFD 2000s, above one PSP award. On margetive or give FSP axis of a sun so an about 12 EPS growth of TSP (a) and TSP portormance which is body valent to 50% of the maximum vector give selfted PSP Maximum remains a sun a substitution of the PSP was in the control of the property of and this property is an about the party entries in the upreton abo

#### Consideration of shareholder views

le. Dinomittee will bill statis on book kilberk in barable of any significant phanges to the approved Forek in exercise of altered this of aperus rate it. Excitor from high noth phalasticing effolly and  $\widetilde{\Gamma}$  understand characterisates wells. Additionally the Committee nonsiders thateful der teeldaguk relie vela i neint on tole ath AGM avaigobe at vivews expressed during the voar. The Cambidteer also Tywelus tolegien of voies not eath in fragteway or that opticut at rub shed investor guide hes at apparation has affinationed in The value of the first of the first of the first of the control of the process of the first of t

# Differences in remuneration policy for other employees

The Group Beek of John Alter Lander Representation of Abalier. The Doministics of mindful of this pay are educative currion we on the dayer depends on the event or protection of the Group when completing the removement of of the Executive Most of the dayers because the end of the Executive Most of the dayers are provided in the Executive Most of the

The Bilord is to writte the Committee of the forigothering the lost work force, and uces softmotign into tiple of printers of largagement. While the Committees are shot consulter seques precitly when setting the Executive Directors remainer attance to leve the Len er it pragen er tillem er gages til milemskievs, sitter un bleusness wide basis hithe context of thia ier tocus groups, te solicit heerbork general til bli tide range in motten i milluling iem cheran un insekbaak it bassea to the Committee til at the oversom te typic

The Cultiplan virewest to more continuous tentrongen ento inklubang plane salahes for the wider employee pictulation or hubble in his with the Graups deventransean was in the risit of Edgreed work with governance and guidance provided by the Govuc Spiorumnieases for the wider population are dostromed passes for the wider population are dostromed passes of an expensive wider population are dostromed even the expensive wider population are dostromed even the expensive wider population and dostromed even the expensive wider population and dostromed even the expensive wider population and the expensive wider population are dostromed expensive with the expensive population and the expensive wider population are dostromed expensive with the expensive population and the expensive wider wider with the expensive wider wider with the expensive wider with th consectiones and suitable in a competitive per organismal at a pendra uniativingreases adjact the Graup The Company and seems to provide an appropriate runar of competitive penefits in abbling penelon, to employees in line with the riplat in arkets. Serior transpers have incentive plans aligned with the Executive Director is phathere is a framework on remuneration when ensure illa grim ent at different levels. Both, six lass this fine was kifting are agreed with a viet by the from it reiCectur management teams.

#### Service contracts

Indibyclustive Lineutors service contract. In such a parrangement shall be trained on to ellipsets with the Claration tree and are assigned to recommend and even only the contract value of the analogy the Company and currently deliver to strategy; bake, tives from the strategy to be children for event and another contract with an other period of one wear that proported to another contract with an other contract with an other contract. new Cappe ethal Direct (i)

# REMUNERATION POLICY CONTINUED

The Executive Directors service for tracts, upplies of which are neighbor the Company's registered office, tagether with any nervice contract for new appointments, contain provisions for compensation in the event of early termination or change of control caughts the value of solarly pension and contraction benefits for the Director's notice period. The Company may make a povalient in leu of nation in the event of early termination and the Company may make any such payment withstaments with the Director being active as payment with staments with the Director being active by gaining new employment. The Committee considers that these provisions assist with record the end and retention and that their includion is therefore in the best interests or sharehousers.

Details of the service contracts of the Executive Directors who served during the year are set out below.

	Contract date	Unexpired term	Notice period	payable upon early termination
Johniny Tharmson	15 Jan 2019	Rolling	, /ea.	1 vear
Barbara Gʻbbesi	5 Feb 2020	Shiing	1 vear	1 Jear

7. Balban is a secure conductor and the manager of a parameter of conductors.
6. Clinical response of the conductor of the conductors.

#### Payment for loss of office

The Committee has not slaved the Corrigany's policy or remuncration for Executive Birectors was not the Corrigans, and is committed to applying a consistent approach to crowle that the Company pays no more than a trainand reasonable in the circumstances.

The loss of affice paliment trailors in line with market privitine and will become a nich extern the beparting Executive Director's considerate and be freated as, at panaleover and papale were in the liquid of all good leaven the fig. in modules.

- Notice period of 17 months base salary pension and contracted banefits or power entire like of notice.
- Bottus payable for the period worked is a exhibit out to ement of this relevant performance conditions. Different performance in leasures to the other Executive Directors in all be control a departing Director as appropriate to reflect any change in responsibility.
- Nesting of axioto chares under the Company viorighterm inheritive plan is not automatic and the Corrimities while intoin attractive plan is not automatic and the Corrimities when to attract it as in betting depending that it elements, which performance bond toos had Time proruting may be disposed for a Committee considers it appropriately wenthe ordunationals. Performance will normally be measured to the end of the normal performance period and it the extent applicable vestion the normal vesting bate on energy and the committee may actern the that early wishing social and the considerations.
- vicsting should be to activity.

  The Continuities will broke be for the reaks: these reincounted for a reasonable force of hegalitees in connection with a vertilen and agreement for a cutaid wenter ticerolices, where it products to a contain the containing of the

When cordulating termination betweents the Cornhinted C

The Coran little reserves the right to make bod tich a exit payments where such bayments are maken garlo fath in discharge of an existing legal obligation for ty way of admages for theach of such an obligation, or by way of sattement or compromise of any adminishing in connection with the termination of Operator's office in employment.

#### Change of control

Change of control provisions provide for complets ution equal to the Jace of solary, bension and confrontial beneats for the notice period in the event of a change in control, leating of unloward of shares under the Conipany's PSP depends on the extent to which performance coria tions had been met at that time. If the protting may be disopplied if the Cummittee in ansider, it appropriate, given the circumstances of the change of sonto.

#### Maius and clawback

Malus provisions apply to of lawards made unlast the Company's long term incentive and armual perius class which give the Committee the right to carked or reduce run ested share rewards for in the last of the Armual Performance Burnus Plan cash class in the last of the event of material in isotateriler and the Company introduced results significant reputational parmage to the Company imiscalculation at a participant's entitlement, hid vidual gross mushoridust or of carbonary railine resulting in a solution on the appointment of participants.

Ţ

Tella bulback arrangements bernnt the Contribitee to recover amount paid to Excitetive Directors in spubmed or consistances intrationed vafeguard shareholde scienterskit.

### Remuneration for new appointments

The Controllities has betermined that new Executive Executive Will recribe a namper sation plackage in accordance with the terms of one Group's approved Poiley in force at the time of approximent.

The Committee mas agreed the following unitary estrict will upon when orderiging a remoneration package to recruit new Evelutive Directors:

- The remainer of unistructure ix in the Feat Limb Glasses
   The remainer of the Community of the Commu
- contributive.

  The emultius considering bay with perform price that continue with yorkbid bay recressifing a significant component of the EMULTIVE Directors total remuneration backage.
- Initial classical dry, will take into account this expensive and classics of the malk-bud land the ricksting remains ration to kage. Where it is appropriate to lifter a outer solar vinitial in a series of increases to the desired od any positioning malking even over subsequent years rubject to individual of command.
- The structure of variable plan, in the in obserdance with 1 is unique photosed Potick behallook to see with a maximum appreads you able box cooperation to of 428% of colors for the 1861 and Billion to the their Execution Chrothers is therent centering ance measures may be center from the protocome of the cooperation and a summation to a protocome of the cooperation of all and another points; the thornes all year matine oxecutive gives the 10 mpan.
- But entrolooy before to be and uped in a condonue with the open year? They with remoting expenses an expanding of a condition of an organiste.
- In the clase of an exherical recruitment the "Committee may
  accorded to accompliate or the lacked elements when
  that living of these to be in the best interests of Diploma at a
  shale of these pose range of enour eration invaras or

amongements that all in divided that the game in litarity gainstre Group This molitages the use of awards in specurioer section 9.40 If the listing Rules, Anvisuch paliments were altaka account. or the petallopi<sup>5</sup>the ran uneration foregone in clubing the nature, west haldatev and any performance requirements uffactied to third rein uneration and any dayments would not exceed the expected value being forfeited.

in the case of an internal appointment, and substanding car abla and lawarded in relation to the provious role of libe a sweath bak out acrosaling to the terms of arons.

For all new Executive Overtor Box sintments, the managed chareful ding reducement laereng, stigting visitier film ar cellustrius and the movaling Period for MSP awards will aperu in decordance with the fit ick and the relevant Plan rules.

Fees for a new Chair or Non-Executive Director will be set in line with the approved Palicy

#### Committee discretion

Dominititee operates the Annual Performance Bonus Plan and the Performance Share Plan, the Plans, in accordance with the releasing  $\mathsf{P}_{\mathsf{u}}$  induces and it where approximate, the ustimar Roles and HKPJ egyatir

The Committee will exercise its bowers in accordance with the terms et trie relevant Planirules

The Committee retains discretions are a number of areas relating to the observation and daministration of the Highs These includes but pe of mitedith

- el se el trigithe Exerctive Director participant considiaer en playee ), but initiation, planar effective the armula, box on and RSP away for timing ritial and and and grants of setting performance of tona each
- Determining the quantum of gravits and or payments (within the limits not exist in the Revex Table ).
- abilist rightne constituents of the TSR comparator groups assemblying the extent of vestinuitians a unitre allessment of performance.
- loven daig filirmulaic butchines and arrienaling bayalits under the Annual Bonus Plan and for FoR should it determine that either it is nut a fair reffection of the uniterlying performance of the business or in expectition all prophilistanices,
- har is ngian disabal, ng timo prurating
- acaina with leavers,
- as aretian italiwa ya orienartan tribina di na periodinarah ores at aurea under the PSP
- a scret tricta retraspectively amena pertarmance targets in ekreption a lengum stances, including thiaking the appropriate ab actiments required in certain chaumistances le al riants issues, i recrote restruituring events ivariation of capital oria wiecio
- n kaenar ana
- is lequest of mark awards, to bo act their waller of mark, appect num inwarm in the exemplifial you at the first selector fall of the Common selector fa

#### Policy in respect of external board appointments for **Executive Directors**

To him tree verzigh sight at within the Na Non Executive all earlier paint as be benefit a for both the Cambans and per cut le lu rector. At the discretion of the Board leveaut ve . Director of the permitta bits retain it was relicklyed in respect of ank in the leases have Directoring

#### Employee and post-employment shareholding requirements

The Committee has publiclens; and it are requirements for Executive Directors to enviournge out tank a rangiter to uhate a vinership. These specific that it world per up ut this years from the date of perioritment, each Executive Director of huld build up and then retain a holding of charen with a value equivalent to 500% of place splank in the case of the 550% or then the Executive Directors. to 160 that base salary ithe MCA.

vested PSP awards and patterns after valuable up burner to which are Skyled by shores much by retained until the may realish a end ving noticitàx le clareaches

As explained in the langitaring transitive award scotlanic lipade 127, Executive Directors are required to halp shares vertical under the PSP not of tax, until the fitth one versary of the grant (the He ding) tronged). The midialng Relicia continues to apply to past-cessiation of emplioument except where cesumon is a view of the death of there is a change of curific contre. Or the Committee exercises as a smetum

n addition ib revised post-descation charencialing reduce herritiw upolis being 50% of the MSF to the years offer frictient history date for it less than the MSP the value of shares had at the Let sation page". Fost-cest at an Naiding continues to apply to shares granted under the POT nince the pagent at time 2020 Folia.

#### Chair and Non-Executive Directors Recruitment and term

The Board aims to lecruit (sur-Epeniti = Evre it is of aim amballare with broad and a week it in hierald in ternational ceptoral or other relevant experance. Notice Executive Directors are appointed by the Ruard on the resonance applicant is 1 year notificial committee. As pointments of the rich Executive Directors are fix as in figure in of three years, subject to Heritoria, who kind details the first ACM foliais na their ación striier thar dicus est to arricul re-election thereafter. The terms of enparament is used to continuetters of appear from entilist is an abelief ferm of the bus either plants serving three months his e

The Nur-Executive Directors are adiable componnive pasks annual feel which is opportued by the Bright in the restrictment of the sonar and the Exercitive Directors. The Third is teel cappings about its Committee level up in a form in the contract Bridge of such pages. In the U.K. be specially a form the contract Bridge of the Service of the of the Servi independent Director of this section of the condeted a boat in all respondibilities taken up. Feacible Hilleweine unt veen ond take account of the feet place in other cornelatives of using processing complexity the respiracy in all in the low parts the respiracy from commitment.

If there is a termon, any vertical program of reducing the time consequences for  $f_{\rm e} = f_{\rm e} = f_{$ extra feetich is are notational siture, aut de the daun or always paal

The Non-Executive I has take are not a gibble to plant apart in any of the Company dehates and insert is plant to be to the tend to be there is no stay), it is the event of the event of early term coffer

#### REMUNERATION POLICY CONTINUED

#### Provision 40 table

the following table sum nanses how the Remuneration Policy further factors set but in Sibuskin 40 of the 2016 UK Curporate Guivernance

Remuñeration arrangements should be transparent and promote attective et pagement with shareholders and the worktorde.

**Example:** the structure of the Ahnual Performance Bunus Plan is completely based on financial metrics which origin with bublished accounts

The Contrastee is committed to project on a contrast sparent displayures to shareholders, the work fines and other otakens dess with regard to executive remuneration and anderner as

The Committee determines the Remoneration Policy and agreed the remuneration of each Executive Director by well as the remuneration tramework for Other serial managers. The Company provides up en arial transparent discrosures of cur Executive Directors' remunication arrungements including undertaking engagement with key shareholders when hims being changes to Remuneration Policy

#### Simplicity

Remiur prátich structures should avoid complexity and their rationale und operation should be easy to understand.

**Example** variable pay for Executive Directors is a simple Annual Borres Plan and a Performance Share Plan.

Our remuneration arrangernants for Executive Effectors, as well as these throughout the organisation lare sin ble in ricture and war understood by participants

The structure for Executive Directors word stood fixed back saling benefits behavior and variable bays various from a some property. long term incentive clan the PSP

### Risk

Remiur eraffich arrangements should ensure reputational and other risks till millexsessive reviards, and behavleural risks that har lanse from target-pased insentive plans, are identified and mitiables.

**Example** the ROMICE chaesain in the PSP reductes not of your

Targets are reviewed to ensure they an nicht ricch liag libroers i'c risk taking

Maius and clay back providens also applicate to the minute ponus and long term intentive plan

quality someon

Members of the Correstitle are provided was required by a right of

# on developments and trends in Executive remuneration. The butential value and complection of the Executive Executive Predictability

The famile of parished values of rewards to individual Directors and any efficient of a safety shed of the fine of hubbally and follow.

remoundration packages at celeik tringshold harpst and his winder Literiar es are proviación the relevant pains

**Example:** Parkit 6 sizk maximums are set out in the Hall,

# Proportionality

The limb between individual awards, the delivery of chategy and the knowleten periormorize of the Company should be elegated. Outsignment in the single provided before performance.

**Example** (45) In a paget must be achieved to tripper polymetric . De Performancé bor de PSP, of plaget un Tresucto in SPA Annual borus powerents two PLE awards (value to but performante against who is pay oth fit who that unit of shorts) the Carripary's strange

The Committee has discretify to oversee to move it esuiting ensure that they are opport or atolar a reflective of livers performance

### Alignment to culture

incentive for emissishably at velpenaviours attracted till to ministankin ira ilak ira perlandiratrotegy.

**Example** in a colon the Skalphila values is continuous improvement: ton tinual kilm brakem eritik negal regleden kear folkwoch

The variable incentive subsides and perform or cellaneus vivo are besigned to we confident with the Group its choice is a seand strategy.

# ANNUAL REPORT ON REMUNERATION

Twittlessing section of this Report into the list that more mentioned the Remonerous of State Charlet New York on the search of December 2020. As of the refer to the relation of the report hospeen dualted in the reduction of the report hospeen dualted in the reduction of the report hospeen dualted in the reduction of the respective periods.

#### Executive Directors (audited) Total remuneration in 2022 and 2021

	Johnny	Thomson	Barbar	a Gibbes"		
	2022 £000	2021 £000	2022 £000	2021 £000	2022 £000	2021 £000
Calary	711	590	365	340	1,076	13/0
Taxat ie pe liefatir	25	7.5	19	-2	44	44
	71	ግ¢	15		86	
Total fixed	807	501	399	373	1,206	1,1-4
Annual beham anne parkus	889	865	456	425	1,345	1 258
Long-te millocentive planci- alcidend esturcalent Leasti.	75	- 58	17	<del>.</del>	92	53
uprig-term in rentive chans – performance element	1,725	1 e <sup>17</sup> 5	340		2,065	1.515
congeterm incontive drans - chare appreciation regress	262	1 8 5	110	-	372	£1.5
Long term chare pages inhouseration	2,062	3,57e	467	-	2,529	. K.E.18
Total variable	2,951	4 441	923	425	3,874	4 555
Single total figure	3,758	5 242	1,322	798	5,080	£ 540

entroller stagger i kommung og skommer stagger i skompten vil Eskapispe et ett i novemen skom entre fyrig en omterstagger fra gjørne and nist ekstorenter I konsentre i skommer skommer i kallet ett skommer skommer skommer skommer ett i till det ett i till skommer s

#### Departure of Barbara Gibbes and appointment of Chris Davies (audited)

As arm our red on 10 August 2022. Barbara on thes stephed about from her role as Group CFO and left the Company on 30 SHs terns et 2010 demunitration terms that all native times with the principle fermioneration policy. Barbara withreselve a payment in lieu of make in Pulifikh Then the Consideration of given in the consideration of the consideratio secures attended to complete

PSF (2001) in orther petal connect constantiants only ferrol insent veclowerds is included in this report on page 175.

Fairbard will receive a criminal training 10 10 10 10 10 may be an extended the entering and unit of \$7,000 lexiculting 040 far water ega fecs

Chris Davkis was appainted as Brink. CFC inch on executive Cheuter on 1 Nu emiber 2021. Details of his remoneration are included on page 194

#### Executive Directors' base salary (unaudited)

On 16 November 2022, the Tomm free control Paris to repose in base basing for the CEO. Explanations of his with Committee had considered removeration in the low kith owner in the Church efforcing page 36.

	1 October 2022 £000		tricrease in salary
Uphray Themican	754	7-1	1 1 1
Farcard a cost	_	I45	r 3
Conf. Cov. ed. (ar big integral November 1)	450		* **

#### ANNUAL REPORT ON REMUNERATION CONTINUED

## Pension (audited)

The Executive Directors relieve bens or contributions from the Company Buring 2021 and 2021 both Executive Directors took this as a cash allowance. None of the Evenutive Directors have a right to a Company Doffned Benefit punson planuar only informs unlowered his cash in New of pension, from 10 Elliphouse colors to 109 of base salary from 10 October 2021 and from 1 January 2013 his pension contributions will be reduced further to 45 of pase salary in line with the majority of the UK work force.

1

		2022		
	Contribution rate % of base salary	Pension paid as cash £000	Contribution rate % of base salary	Pensian paid as cash £000
Johan, Triomica	10	71	12.5	85
Barbara Gibbes	4	15	4	î4

# Annual performance bonus (audited)

#### Bonus pay out for year ended 30 September 2022

The Board approved a stretching budget each year For each performance measure threshold is minus 5% on budget, target is budget and maximum is plus 5% on budget. Based on the performance of the Group, the Executive Directors will recolve 100% of their maximum bonus for the vear ended 30 September 2002. The to loving table summarises the performance assessment by the Committee in respect of 2002. with regard to the Group financial objectives and the annual awarded to each of the Executive Directors.

Performance measure	Targets for 2022	Overall assessment against targets
Adjusted operating profit (calculated on a nonstaring present it ali s	Maintent £164.7m Or to get £162.4m Maximum £170.6m	Adjusted operating or litt to FDC2 was £170 6m at FY21 exchange rutes. The now mumit respoid was met and the
50rk of danus apportunity		maximum aword sipavatile.
Revenue: calcurated on unprinsitians numericy basis	Minimum (£809 Om Or starget (£849 4m)	Revenue for FMI2 was \$575 Pm at F121 axtriphae rates. The roak mum
25°- of ponus ou portantiv	(15) milm (\$891,944)	threshold was met and this milb mun award sisakaske
Free cash flow yoportop	Min milm, Epology On to act, \$104,0m	Figure to wifer the lear with £170 4m. The max from thresheld was
(5%) of ticines emportunity	(VB+IM TW - \$10c 0m Cultural BCT \$10d 0m	mictiar aithe thak morn award

To Alina versome final tamen as as subset of a like large line

#### Bonus awarded to each of the Executive Directors for year ended 30 September 2022

	Base salary		2022 actual bonus - as a percentage of 2021 base salary				2022 bonus
	£000	Minimum	On-target	Maximum	Financial objectives	Total bonus	£000
Johany Thomash			134	1250.	125%	125%	889
harbara Gibbes	365	€	£274	125 Hz	125%	125%	456

In this with the new Rem Unerbit in Poliny in in the phasenciping requirement (MCF), for the CEO withhore ascito 300% of base palany and withhorease to 250% of base palany. The Executive Directors in the with the Company's Sharehold ig Roliny Jahrhamson has met his in informal sharehold by earliest in 300% of Juthheret with span us for the war wit by paland constructive MSK not inger doperations. Both and Gibbes since the sheet should not have been send to the Company on 30 September 2021, and therefore her bonds for the year will be palant to carry in at the property and constructive send to be palant to the control of the MSR not report to the Sarpara Stapes which means that 60 to the MSR not reported whaten and will be retained for 12 months partition.

#### Bonus awards for year ended 30 September 2023

in the fit and a vegrategor ing 1 Octuber 2020 the Annual Performance Bunus Flori was delpased on the fosturing method 50th will bussed on adjusted obstacting store. 25th will be abed on recording to make a process of a control touriency above on the First aning 25th was be absed on the costs above the mean of a performance of the Annual Helformance Bonus Plan to this year will be also medicated on next vegra Annual Report N. Accounts into the recording about 1 to the costs and a sensitivity.

#### Long-term incentive awards (audited)

rie Dorrapius siking term incentive pranisithe helf irm blike Tribre Plan (PSP)

# Performance conditions

Set out the car is a summers of the performal we condition of the Performance on on vesting will PSE 1989 (1993) PSP 1992 and 1984 PSE 1993.

velling of the dividial biased 50 Horngrowth in adjusted EPS or d EON or relative TSF pierrum discound raist for an adviment to be earned under the critS dement of awards, the Domin lifter must rais deminds and broad state of the FOATOE in the third year of the pierrum discound or defined in the EONTOE in the third year of the pierrum discound on defined in the EONTOE in the third year of the pierrum discound on defined in the EONTOE in the third year of the pierrum discound on defined in the EONTOE in the third year. nonce agreatification is statements.

For the PSP (2002) as explained in the Chair Lietter or page 117 the performance condition worken on the same at the PSP (2001) with the exception of the weighting between EPS and the relative fixing performance and the EPS targets after weighted only or grow troin adjusted EPS (subject to the RIDATCE Underpin) and 25% online at JelliSP performance. The EPS target will be cflored arower por annum (PSP (2001), 500 to 12%).

#### **FPS**

The bests imprice condition for PSE awards stript the average private impound crowth in the Company to a pirted EES lever the three consecutive financial lears to lowing the tinancial year immediate upnor to the grant imperexceed this specified base ute figures. The pertormance targets are as follows

	% of awards
Adjusted EPS growth (over three years)	vesting
14% p. a. 175F (2020) at 3 75F (2019)	100
3% c a 1956-2020 ;	100
125 ± 3 POF (2001)	100
5.40	25
Ballik Briggs	Nii

Where the Company's adjusted aPS performance is pervisor, these percentage period, vector alof the business of a strolant line busis. For the purposes of this condition, EPS is adjusted EPS as defined in higher 2 for the condition, EPS is adjusted EPS as defined in higher 2 for the condition of the business and the participants. inunsistem with the actinitish of adjustical FPS approved by the Committee in previous whar-

# TSR

The destruing and a transcardures the growth of the company's TSR over a three-year behalf of this company win the FISE 250 index of a figure of the services on a investment Trust of the performance turbets are using the figures.

	% of awards vesting
ouge growthe	103
Media	25
Belliumeria:	<b>.</b> 48

An ere try. Dombany r 185 berformanco's bet weer there betrendade bands. Within all thy ay ard sign of Joseph Daleit or your rational The FTSE CSC in day was theken be cause this is a relab in dealthraid earlite malker in this of ein an important with the riser

#### ANNUAL REPORT ON REMUNERATION CONTINUED

# Awards vesting in 2022 (audited)

The PSF award granted on 23 December 2019 (PSP 12019); to Johnny Than son and un 10 March 2001. PSF 12019 - to barbard Gibbet was subject to the performance conditions as set out in the topic above and independent viassessed over a three lyear period ended 30 September 2022. The outcome of this award is presented in the table below:

#### Adjusted earnings per share

• •		EPS at				
		30 Sep	CAGR	Maximum	Maximum	Vested
	Base EPS	2022	in EPS	target	award	award
PSF (2019)	64.3٤	109.4	19.4°c	143	50%	50ಿಂ

The pre-FRS IX datured FRS higher persylven assame the purpose; of assessing the vertical and ID of the PSF VOTP, dward it was estimated from the VODP and MCT URF to distribute the contract of the person of the p

The Committee has reviewed the ROATCE outturn and concluded that 17,5% meets the Board's expectations

#### TSR growth against FTSE 250 (excluding financial services and Investment Trusts)

30 Sep				
2022	Median	Upper quartile	Maximum award	Vested award
PGF (2010) <b>20.0% p.a.</b>	1.28% ස.a	8.24° ca	504	50%

Set but below are the shares which vected to Johnny Thomison and Harbara Graces at 30 September 2002 in respect to this laward

	Share price at date of grant pence	Share price at 30 Sep 2022 pence	Proportion of award vesting	Shares vested number	Performance eiement £000	Share appreciation element <sup>:</sup> £000	Total £000
Johann Thom son PSP (2019)	2,018	2,324	100%	85,481	725	262	7.487
Bornara Gibbles PSF 2019	· 758	2.324	100%	19,374	340	-1.2	450

The property of the result of the following of the property o The Community of the Co

payments sover all calments made in the three-year performance period.

#### Long-term incentive plan - awards granted in the year (audited)

uponny. Their contained flateria Globbes reversed alignant of the PSE 2021 award on 29 November 2021 in this rumnitarial countries with cases. This award was based on a share critic of 5086, being the myolmarket price of an high architection for based on a share critic of 5086, being the myolmarket price of an high architection for based on the payment protecting the award for Johnny Thomson was 250% or case spians and turn barbara Witches was 175% of base spians.

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what he may a rounstance, the cohune we have become excropable until the performance condition, are determined affer the 910 of the three wear measurement service which targets on the first day of the misonal area in which the award in which was about 50 and 5

### Outstanding share-based performance awards (audited)

Early of the summary of the share based awards outstanding of 30 Sectember 2012 including byth that a large in thinds exerted but ingoined based on ceriformary, and chare awards which have been granted buting the kear. The awards set outside a partial account of the ray of the control of the set of 2007 of the awards of the control of

#### Diploma PLC 2011 and 2020 Performance Share Plan (audited)

	Market price at cate of award	Fane value of the award at date of grant £000	End of performance period	Vesting date	Shares over which owards held at 1 Oct 2021	Shares over which awards granted during the year	Vested during the period	Lapsed during the period	Shares over which awards held at 30 Sep 2022
Johnny Thomson									
PSP 25 9*	2,1 62	725	30 Sep 2012	FO Sep 2022	85 481	-	85, <del>4</del> 81	_	_
ese popo	1 30cm	· -5 €	30 S-p 2023	30 Sep 2023	T4 804	-	-	_	74,804
P5P (00P)	3 1151	,	30 Sec 2014	30 Sep 2024	-	57,007	_	-	57,007
Barbara Gibbes'									
D00 (2) 10	1 8255	40	30 Sep 2022	30 Sep 2012	19,374	-	19,374	-	-
PSP 21901	2.3064	505	30 Sep 2023	FO Sec 2023	25,600	-	-	(8,601)	17, 201
PSP 12021	3186	539	30 Sep 2024	30 Sep 2014	-	20,485	-	(13,656)	6,829

man para di Salahan di . The property of the propert

The PSF awards lest on the date on which the performance conditions are determined and confirmed by the Confirmeted at lowing the end or the performance period. Shares will be held for a minimum of tive lears from drant date in the with the Policial which disclade less Barbara Gibbes despite her indiving the Gibbs

The PUR awards are pronted in the form of his cost options (there is a hotianal exercise brice of £1 per award). It find extent that the DAD at Lest the nations are tiver. Also, you elunt into tenth anniversary of the award pate. Data is affect and exercised during the year proportion plat 30 Deptember 2011 are set out later in this report.

#### Chair and Non-Executive Directors' remuneration (audited)

ind Gaudinen Uneration for the year ended 30 September was as follows:

	Total:	ees	
	2022 £000	2021 £000	
Davia Inviden	207		
Form than con-	48	1 - 7	
Er J. Smitte	67	15	
Anne The tourn	77	12	
Geralaine muse	55	£ 3	
Dear Financi	55	9	

Company to the Paragraphic Art. The Control of March 1995 of the Art. The Control of the Control . . . . - : . -1 . . . . . . . . . . . . The distriction of the control of

The Non-Executive Function remember about summula fee of £54,500 during the year or all additional fees are pain of £10,100 out of £12,100 or making a firm matter of the Board of £10,000,000 £10,000 for acting as Serior independent Executive problems after fining a major of Committee of the Executive Directors are reviewed elements. the Bourd it as in a situation of the responsibilities and required time commitment. From 1 Gotober 2022, there has the Hold Bild more and the Man Exempting Bire to the strictly and a situation of the Man Exempting Bire to the strictly and a situation of the Man Exempting Bire. Committee of the Bondon Norwaysed 4th and for actina as Senior independent Director to 110,500 denands in the maditurial technology of the Bondon Norways and the material process a 5% to 500 denands on the maditurial technology of the Norways of the Committee of the Norways of the Committee of

Page 1997 Control of the problem and control of

#### ANNUAL REPORT ON REMUNERATION CONTINUED

# **Executive Directors' interests (audited)**

In options over shares

in respect of nilkcost diations aranted under the PSP the remiuneration receivable by an Executive Director is calculated under the gate that the options first yest. The remuneration of the Executive Directors sittle afference between the amount the Executive Birectors are required to pay to exercise the publisher to acquire the whater has the total value of the shares on the vasting date.

If the Executive Directors chable not to exercise the nil cost parions on the vesting data (they may exercise that not are an any time up to the day proceding the tenth anniversity of the dividic figrant), any subsequent increase or decrease in the amount redised will be able to implements in the unitarity has share twice between the initial yearing date and the date or exercise of the option. This increase or as these In value remacts an investment decision by the Executive Director and lass such, is not recribed as remuneration

The nividest options Justianding at 30 Section ber 2000 at a the injovernents during the year are as follows:

	Year of vesting	Options as at	Exercised in year	Vested during the year	Options unexercised as at 30 Sep 2022	Exercise price <sup>4</sup>	Earliest normal exercise date	Expiry date
Johnny Thichison is	2021	12.801	122 801	-	-	£1	NEV 2021	feb 2029
	2522	-	-	85,481	85,481	£1	Nov 2012	Nov 2009
Barbara Giones	2022			19.374	19,374	£1	Nov 2022	Mar 2030

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n in a Charles ou de la completa de la completa de la completa de la grandia de la completa de la completa de l La completa de  completa del completa de la completa del la completa de la completa de la completa del la completa de  la com

#### Directors' interests in ordinary shares

	As at 30 Sep 2022			As at 30 Sep. 2021	
Ordinary shares	Options vested but unexercised	Options with performance measures	Ordinary shares	Options vested but unexercised	Options with performance measures
Johnny Trum von 102,330	85,481	131,811	31 L4c	122,801	100 IB5
Sant and Glober 5,082	19,374	24,030	1 544	-	45 18

in the riox. Builds but on page 101 the Dun mitter has hareased the MSR of 500% breviously 250% for the CEC and at least 250% for other Executive Circulated As of 50 Section by 1022, or only Thomson's sharoholding was 5135, of salary and therefore he has metinis MSR.

MSR no longer booked to Bordard Globel, and partities suit on reliaing of 50% of MSR (which is assessed against the existing opinion as 2004), of pase salary if on I months of the impaining train Bordard had 100% of base salary in shares for II months of the space of an open provided PSR lower by number of the international training to the model of the open of the Bordard Space of the Company of the model of the provided Bordard Robert Space of the Company of Shareholding Boldard Robert Space of the Company of the C From Vestera FSP awaran

As of 21 November 2012, there have even in managing there interests in protein what or if the Company

# Chair and Non-Executive Directors' interests in ordinary shares (audited)

re Northberonke II lectors intelects in trainary morer of the Cornbonk at the start and era of the thallicial lear were as follows:

As at 30 Sep 2022         As at 30 Sep 2022		interest in ordinary s	shares
Cum Nimo a     9,045     9,045       Andy Smith     7,545     7,545       Anne Thorrown     5,045     5,045       Gerbaine muce     2,045     0,045		As at 30 Sep 2022 45 at 3	30 Sec 2021
Andy Smith       7,545       T846         Ande Thorsium       5,045       8,045         Gerblane muce       2,045       0,045	David Litik her	2,500	
Anne Incretum       5,045       5,045         Gerbidine muce       2,045       0,045	Une Kimolo	9,045	1045
Gerblane mute 2,045 1 1/41	Anay Smith	7,545	7545
<b>-,</b>	Anne Thors um	5,045	5 045
Dear From 640 -	Geralane mute	2,045	2 545
	Degri Fridin	640	<u>.</u>

A with a

As of 2014s, enice, 2020, there have year had not payed to the winterests in Indinary charge to the Bomban.

# Remuneration in context

#### Chief Executive pay ratio (unaudited)

The table below sets not the Orien Executive pay ratios as at 30 September 2701

The ratios compare the single timb flacks of remaining the CEO with the equivalent rightes for the solder adaptive (PCb), much on the Coand Laber burst, el. (PT5). Life improved in A Massieren used as it is the most statistic by a coarderness remained considered perticular solds the Government one inventors, and is a rest vibrational entitle CEOs remained by:

The employee paraway measured on 70 September 2000, using the most upsta-pate bonds out mates. The abbroach owed was the same as the single total figure mothers work with the expression tenth and mother were used and not like agues who work plant time were blux serted to fail time equivalent and those who worked path of the warrise expropered.

	25th percentile	Median 75th percentile
Year	Method payratio	pay ratio pay ratio
2023	Opt == 4 1560	129 1 93 1
212	Option 4 128 1	780m 26m
7520	Option 4 44:1	35.1 24.1

		Ratio of base pay to CEO base pay	Total pay and benefits
CFI.	£Tingnic	r.a	£3 758 000
Offiniper, entitle	\$22.531	E2 1	£24 393
Median	527,040	25.1	£24 074
Tith percentife	250 052	2501	£40,015_

The modian pay totic for employees recroser to the Croudispin kip workforce remuneration. All grafts are protein in the CEC collection is delivered through variable pay invited by a variable of the order to the companie and share price movements in let the organizer form. This means that the ratio will depend on variable pay out to meet and that tugger from learning the CEC is a variable pay of the centre of the companies from 1801 to 1294. The principle of the CEC is single flag election, were there in the appreciation. The means pay for LIK not edgues has remained at a similar level \$19,004, \$00,000 for the addition of hald 400 new employees from LIK in a guidifform to five exclude employees who pained through as sold the pointing 2002, the median bound of the LIK is increased by increasing was a managing to £29,550.

# Aligning pay with performance (unaudited)

The graph below shows the TSF performance of Diphoma Publish the remixed period chaed of Spotember 2012 against the FTSF 260 in doxnewling in vector entitle store. Considering a month of the FTSF store in the FTSF store in the respect of the resp



PIR Continuation is retain on investment optomed from inventigious in our survey order), all minerales dividende mala time in an de-In the transfer of the chiefe and other powerforts or built from loves within the liver

#### Chief Executive Officer remuneration compared with annual growth in TSR (unaudited)

Year	Name	CEO single figure of total remuneration (2000)	Annual bonus against maximum opportunity	Actual share award vesting against maximum apportunity	Annual growth ir TSR
2022	Johnny Thomson	3,758	100%	100%	-17%
2021	Johnin, Thomson	5,142	100%	00 m	+323s
2020	Johnny Thomson	<u>୦</u> ୦୦	25%	-	-34° o
2019	Jurany Thomson	: 5.19	72%		±20°c
2019	upłin Nichpias	52			~204c
2018	John Nicholas	14	-	=	+36°c
2018	Richard Ingrams	730	-	=	-36°c
2018	Erucc Thompson	3 5 <del>4</del> 3	190%	99%	30°c
2017	Bruce Thompson	1,258	igges	ويء	-24°0
201a	Bruce Thompson	7.834	9525	ع <u>4</u> 5	+36%
2015	Bruce Thompson	1/134	£1%	25%	1%
2014	Bruce Thompson	1 p4 s	65%	6 <sup>*7</sup> €	+81€
2013	Brace Thomoson	2.407	379.	100,45	+42° c

For the convergence of the property of the convergence of the form  $t \in \mathbb{R}^n$  , which is the convergence of the convergence

. -

Relative importance of Executive Director remuneration (unaudited)	2022 £m	2021 £m_	Change £m
Potat empir vee remuneration	177.5	156.9	40 A
Total dividence paid	56.2	£1 G	5.3

# Percentage change in remuneration of Directors and employees (unaudited)

Set but below is the change aver the prior financial year in tiggled any fees, benefits pend to annoth roughled, in ance points of the Board and the Group's service managers. Senior managers is a defined droup at the 130 crowdout. The 10 min little of this werk of managers stronged the month of the point and the Board as it provided the month diesely aligned complainter group into a service and the group and the month diesely aligned complainter group in a service and the group and the month of the Group's business. The figures for the Board are placed or the place to show the interpretation of the group and the month of the place to show the interpretation.

	Base s	olary/fee cl	nange (%)	Fe	nsion chang	g∈ (%)	Taxabi	e benefiti c	+27ge '%1	В	onus chang	€ 1%)
	2022 vs 2021	2021 vs 2020	2020 vs 2019	2022 vs 2021	2021 vs 2020	2020 vs 2019	2022 vs 2021	2021 vs 2020	2020 vs 2019	2022 vs 2021	2021 vs 2020	2020 vs 2019
Executive Directors					·							
Francisco	+3	No chang€	. 5	-18	=	±Ξ	+2	- <i>-</i> :	No change	+3	-501	:4
Barbara Globes	+7_	Ne change	7 3	+7	change_		+2		: :_	+7	<u> </u>	
Non-Executive Directors												
Didwa Li wash	n/a	No change	- 5									
(onin 1) or file):	-69	Nc change	- 2									
And. Smith	+3	No change	Nic change									
Acre incour	+6	_**	- 3									
Denaidir e rause	+3	lvc change	3									
Desprise Control	+185	+1 3	-c 5									
Employees of the Parent Company	n/a	r 3.	1 3	n/a	- 3	1.5	n/a	· g	7 3	n/a		- 9
Senior management team	+7.5		+5,	+7.5		- ·	No change	No sharige	No change	+22		<u> </u>

The restriction of the control of the control of the control of the restriction of the control o

#### Executives and senior management below the Board (unaudited)

Set but the byvisia summary of the smore-based awards outstanding at 30 Gentember 2021, which have their grunned to members of the executive to am and other senior employees, including share awards which have vested during this year pased on pertrim abue and share aviar at which have been prentral birth ractive at and auring this year. The avarables out below, were granted shed on land it value that ubrical between 16 Hilanu 100rs, of page sarring Nill awards Will Lest Unless the performance roma flore Set out unimpac 151 are but leved over a three year in construct her bounds, committee antiquotes making similar awards to hiembers of the executive team and wither serius Himpolyees of Perember (1991)

		Face value of the oward at date of grant £000	End of performance	Share over which awards held at 1 October 2021	Shares over which awards granted during the year	Vested during the year	Lapsed during the year	Shares over which awards held at 30 Sep 2022
HSP 2014	0.016a	556	30 Sep 2022	34 006		29,546	4,460	_
PSF 2000:	11 1 2,30 <del>0</del> p	1 141	30 Sep 2023	49,472	_	-	9,612	39,860
	3 108± + 2,574±							
PRF (1021)	2.5821	2.360	30 Sep 2004	-	102,258	-	8,086	94,172

#### GOVERNANCE

#### Remuneration Committee

he Conimittee is unarea by Aridy Gritth and combinses five independent Non-Executive Directors, John North as retired as Charlor The Lourn Peers or rated by An Driving Color of Search Property of the Color of the Color of the Color of the Police of the Property of the Pr

#### The Remuneration Committee Report

incliAnnical Renumbri Remichermuni and the Charis Statement will boritinue to be cubiect to an advicar, late bushare raders at the 2013

#### Remuneration principles and structure

he. Zun militee has adupted rom uneration chrispiec which arc designed to ensure that executive remuneration

- is a larged to the business creategy and promotes the lang-term success of the Cumbariy.
- nupplants the condition of suctainable long form shareholder value;
- provides an apprical attachance between miniment on elements and riskudes performance relating himselfs which are than parent otretining mangrir ustranciled
- In provides an approach to the bid arise per week immediate and deferred remaineration, and
- Providing the performance of a second performance related remuneration constitutes a last start wish a control of the constitutes of a second by invariance of the constitutes of a second by invariance of the constitutes of the second by invariance of the second by the second by invariance of the second by the

These principles applied uate that sec of senior management and align to those of the wider work force.

#### Key duties and focus in 2022

hé Committee agreed in carraif of the Baara in Enspects of the removeration of the Executive Directors, and agreed the strategy all cation and policy frame work for the remi incration of the senior executives with have a significant influence over the Group's ability to meet its strategy, haper tives. The Gran notice associated workforce remoneration policies, in addition the Coron offee has a cross-burst consideration bolicies, in addition the Coron offee has a cross-burst. in motern life could now of contribute of interest.

The Contributes of Alliand real of a miles are set out in as isomis of Poterenson, which are reviewed aris to varid but miles are set in Albaha. The Term of Seterence are included as not Diploid a Public website of www.diplomable.com/gavernance constitution all not luments

The Continuities are instablished in a productious during the war have beens

- Approved Removeration Committee is the programme for 2020
- Feli exilory e ABM 2011 votes
- Third is teal extensive an unenclasmic askultations un meinew. Remark hat an Palicy and ittem pierrenit, tur
- Approve carrious performance conceptaiget, and the supreposent werks awards for 2029.
- with  $r_{
  m e}$  and  $r_{
  m e}$  and  $r_{
  m e}$  and  $r_{
  m e}$  and continued the performance conditions for  $r_{
  m e}$  and  $r_{
  m e}$

- in 1 CT (1 FA TOT DIVIDUAL) Entre in the PIP (2019) which every beding 2022.

  To thin Animal Letting persentagy of the the PIP (2019) which everal is earling 2022.

  For in the Country Letting (1 to the Country Coun twisizerie itame boging to entrationed India.
- By Crisis through Host of finance of Activities is to propose entropic sincer management in the use principle of en-
- The first of the Court of the first of the f

# ANNUAL REPORT ON REMUNERATION CONTINUED

#### Services from external advisors (unaudited)

The Committee has continued to receive its remuneration advice from WTV, and legal remuneration ball of from 5 mm ons or diffirm on. The Committee has continued to receive its remuneration advice from WTV, and legal remuneration ball of from 5 mm ons or diffirm on. The rees are agreed in developed with the advisor, based on the scope of work. At advisors are selected by the Committee based on their feathers and maeder dence. None of the advisors have any relationship with any Director and the Committee is satisfied that the services of advisors are independent, which it validates by cheuring that the day sors are not providing other services to the Company rectiduing 2022 were night due the Follow review and the change of CFO. Details are shown in the table below.

Advisor	Appointed by	Services provided to the Committee	Other services provided to the Company	Feer_(£)
Willis Towers Watson	Committee	Remur eration advice	ivane.	129,872
Sin miche and Simmons III	Comm. titee	Legal and remuneration day te	14.19€	10.375

### Shareholder voting at previous Annual General Meeting (unaudited)

The Director's Remuneration Fig. of was approved by shareholders at the AGM beloich 15 January 2020 and the Asmuneration Cummittee's Annual Report (Report For the year ended 30 September 2021 was approved by shareholders of the AGM help on 19 January 2021, with the following victors coing uses.

Votee for	Policy 00: 758, 34:	70,08%	2021 Report	
Nates against	15, 209,003	20.00%	7 504 000	6.74°s
v, mhod	21 445 296	-	20e t f 1	•

At the AGM in varius (2012) the 2011 DPP, was approved with P3.16°C of votes in foveus. Given the positive within a votesme there was no immediate need for whaters agrifully will Extensive consultation, was conducted during 2000 on the new Policy and the 2011 URP - 3 vinding register there was an upper product of any object from 2011 and note with shareholders if they had any object from 2011 and note with shareholders.

# DIRECTORS' REPORT

This section comprises information which the Directors are required his award requiet on to include within the Annual Report & Ancounts. The Directors who he dioffice during the upon are set out ar page 92

#### **Shareholders**

#### Incorporation and principal activity

Dicioma PLC is comfoled in England and registered in England disk Water Under Cumpany Number 3899548. At the date of this report there were 124 o79 542 prolingry shares of figuraph in 19394 in 193 which are fully paid up and quoted on the Contain State Exchange

The principal acts, twipf the Group is the rupp is of specialised technical products and services. A description and researches octivities of the Group during the financial year including the Company's business mode and strateay, principal tiess and uncortainties facing the Group or a new these are nour aged and malgated, together with an indication of future developments is set but in the Strategic Report on page: Inc.89 which in construtes the requirements of the Companies A. (1006) the Art .

#### Annual General Meeting

The Annual General Meeting (46M) whose he clar 09,00 am on Wednesday, 18 January 2023 in The Charterhouts, Charterhouse Sauare Lohadh ECIMIDAN. The Notice of the AGM, which is all separate accurrent, will be sent to primare parties and  $\kappa'$  be purplished on the Dipsamp P. C. vebs to

### Substantial shareholdings

At 30 September 2022, the Company had received form at not fications of the following hollongs in its ordinary states in apporating with the requirements of the financial Orinavot Authority's D'scheure Guldanice and Tiansparency Pules (DIF).

	Percentage of ordinary shares (September 2022)	Fercentage of ordinary share capital (November 2022)		
Mawer investment Management Limited	9.5(	No shange		
Capital Research Oldsid Investural		7. Oc		
Reverticenden Group	2 05	.พ.ก.ศ.กระเลีย		
The Vanguara Group I rig	2.40	iva anange		
Monariar ir vestmerit Portners Lini teo	5.4	(ka anjange		
BlackRock the	£ 97	Belo∧ E		

Other than Capital Research Glabal Investors and blackfork inc there have been no changes in the interests hull field to the Company pursuant to the Ciffe up to the date of the moonly

#### Share capital

he narits office in a to the Company signal and wordings on worlds this bawers of the Company's Directors, are list but in the Company a Article of Association, the Article Coulons of  $\operatorname{Lin}$  of  $\operatorname{Lin}$ nyal buk on the Companya website. The Altices movee and reprin by riberial resolution of the Chimbany of hidreholders.

#### Shareholders

Sharehin ders are entitled to offend and speak at deneral mieetings or the Company and to appoint one or in the provies or corporate representatives. On a show of honds each holder of ordinary strares that have one vater as sharproves. On a poin event holder of trialnary chares present in person or by proxy stight have one vote for every share in vinich they are the height plactionic and paper proxy applies their said voting increasing must be seek year not later. trian 48 hours petore a general meeting.

The Company sinct aware of any agreements perween charenciders that may result in restrictions or the from fers of securities and or yoting rights. No person holds securities in the Campany carrying special rights with repara to control of the Company

#### Contracts of significance and change of control

here are a number of agreements that take offect, after or terminate upon a change of control of the Combany or incipally clarik tarility agreements, the Company's Jorig Termunisantive Plan and the Ahrudi Performance Sorius Plan

#### Restrictions on transfer of shares

The Evrentors may refuse to register a transfer at a certificated share that sinctify yipala provided that the refusal alles not prevent. bed ings in shares in the Company fron I taking blake on an open and princer pasis, on where the Company has lien over that share. The Directors may also refuse to register a transfer of a cert fluatea share Junioss this instrument of transfer is: 2 - paged laby stamped if rieuess and at the registered office of the Tompany or gay other thate usith e Board may decide accompanied by the certificate for this of are is . Transfers of uncertificated shares in lost cell or ed out using CRI ST and the Elirectors for refuse to register a transfer of un un certifie di strate.

Farting ants in the Company's Pertormance Share Plant PSPs. which have vet to meelt shareholding requirements, have vested PSP shares held in trust and lithe earlier occurrence of them milecting. the fightenio der requirement of for a period of two years, during which being a these shows carnut be transferred to them. Executive Directors who part apate in the Annual Fertiam and Blands Plans In a have vestiful meet sharehulding requirements in ave 50% of their net annual conus help in shares of tit the earlier horomence of them. menting the inhareholding requirement or two libbrais

#### Share allotment

A perior all not need power and all mitted plainer to all at shares in Attentific in roums timities for loads, otherwind than provide to existing of users timerous working available Directors by resolutions approved at the 45M of the Company richable 13 January 2001.

# Authority to make market purchases of own shares

41 buttly fits to make market hurchases of up to 10% of the issued there exists the state of the Control of the Sales of the and of tale which shores

#### Liability insurance and indemnities

ik slatithe date of this report it is Cherbank has grented qualifying. tivira partiji ndemnimes ta eoch ni ti. Directom aanlinst onvilas litv that luttauties to their in detending proceedings unsugnit against memory of the extract pormitted by the Companion Action addition. Direction of more soften Continuous and the undiplaner have been Introversible objected to Director broughtive Appertuins arance

# Disclosures required under Listing Rule 9.8.4C

To comply with disting Rule 9.8.4C, the following took provides the information to be distipsed by the Company in local at usting Rule 9.8.49.

	Listing Rule
This Trustees at the Supjoinia PLS Employee Benefit	9 8.4 12 Rights
inust wa zeald ungras shial shores.	9 8 5/13 9

#### Non-financial information

The Contoan, this shacehold accurating with section 414.3111 of the Companies Aut 2006, to the december in atters in its Strategic Report on pages 2 to 89 that would otherwise be regulied to be dir ciosea un italis Directore Report.

#### Non-financial information statement

Other information that is reigiant to the Directors Report and which is non-porated by reference into this remort, can be viewed in the Section or Delivering value Responsibly Unicoget 34 to 57. and includes:

- Join err bys voles
- Environmenta inpeters
- meditr & Safety
- Greenhouse gas erniks and
- Hum ar ribhts.
- Business ethics, consultion und tribery Modernson
- E. Commencer.

Other related information, an also surfacing or follows

- But nels middle i pages 14 to 15
   Pilot pagnisks promin with exidic managed in not gimen. քացել 51 էլ 58
- Note thanklaires perturbiance haracture i phar (9
- Empirizer ergadoment baber 36 til 3 Stakeric der Shuggschier till places 12 th 75.

#### Financial

#### Results and dividends

the provincial the fandancial livear afficial viable for challeng, be silved: \$94° mill (COT) \$69° mm Time (Coephurs recommend on this factor of 55° so the principle of Times the principle of the princi (2001) 12.50 Lee Grothall, share landour tens 67.89 high the year 5021 42.c: .

Fig. 16. Upto dress to whom the number of the control distretion in an observation of the control of the contr

#### Independent Auditors

Each at the periods who is a Cirenson at the date in providing the substitute shows Fedoral  $\delta$  Accounts continuous trips of the astro- $\delta$  Accounts a Sirentor at the pate in oppicula of If is enfoughted this economics or or monor had be the Western and the present of the part of the Electron full rule of the Electron full rule of the Electron full rule of the steep of the part of t n posserbio de Althitek pro la chaich istorik 418 in the Chella an is Price vaternouseCoopers (L.F. PWC) has ospiewed to ultingness fit to North Cutact (Question) in the Country of the continue in office at independent auditor and direction to resolution, to read not fixed with beinglid and the ACM to be held an 18 yar yar 17.73.

#### Directors' assessment of going concern

Inc Directors Lantinuc to discritine going to learn basis In preparing the Annual Republic Accounts. Their assessment n reaching this conclusion is ket but in the hittel to the rankumdatéd financia istatements yr pobe 170

#### Statement of Directors' responsibilities for preparing the financial statements

The Directors are responsible for proparing the Annual Report & Accounts and the financial statements in accordance with applicable aw pridiregulatic r

Conspany tak redured the Errecture to prepare financial statements for nach financial year lenge, that law the Directors have prepared the Group than playstatements in accordance with international To the control of the An action daniely of the find Arthough Common as Green Medicine and Action Medicined Action Medicined Action for the Common Company of the Common Compact Actions of a standard as compacting FRS 101 Reduced Discretize France work and another the low Abditionally the Empany of Conduct Action as a bis case Guidan in on a from sparency. Rules, leading this like story is proclam-time  $\Theta_{\rm TC}(\mu_0)$ m langsa matemikinsi massorsanne with united Kingdon lagatotea temptoma thank a mainting standards

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- which tuck data introductive annother loss others
- That Exhaust chapped by Length and a thing on Length grant and bands in Length and twice the repulsion from Length E. Length ex Arr 2006. The Division of Such Times and Control of Such Such Transfer to the English of Such Times and Su tino is a chatery enter
- nickle kuppen entrighalaut, burt halfstim Heilthat alekebitungs k prior property land.
- and with the financial stratements on the genigican commodulus of the financial stratements on the genigican decimal could be a financial strategy of the financial strategy o

The Cire storp are recall notale for varied and any price accers confine. But is not off short Circ start, and a nontelf is not in gripping to be stand, to the viewer to high all high only infraballiand street meals all new

The Directors are particularly about theep to liable at a problem ting of an action of the particular of a few and the Group and Green to Control of the Group and Green to Control of the Control of the Green and the Green to Control of the Green and Green the Control of the Green the Green the Green the Control of the Green Distribusión de la persona de la companya del companya de la companya de la companya del companya de la companya del la companya de  la companya de la compa Church Ceur of February of Church Ceur of February of Church Ceur Office

The Directors are responsible for the maintenance and integrity of the Parent Carripany's website. Legislation in the orlited Kingdom. soverning the preparation and dissemination of financial state Hents mid-lid ffer from legislation in otherly it saidtions

#### Directors' confirmations

The Directors consider that the Annual Report & Accounts, taken as in whose is five balanced and understandable and provides the infol matien riece, sary for shareholders to assess the Group's and Parent Consularly's position and performance, business mode, and strategy. Each of the Directors, whose namies and functions are listed in the Board of Directors confirm that its the hest of their knowledge

- the Group financial statements, which have been prepared in accordance is their cinational accounting standards in conformity with the relevant financial reporting framework, the Parent Company financial statements, which have been prepared in accordance with United Kingdom Accounting Standards, comprising FRS 101, give a true and fair view of the assets. Labilities and financial position of the Farent Company, orid
- the Strategic Report includes a far review of the bevelopine to and performance of the business and the positive of the Group and Parent Company, together with a description of the principal i sky and undertablies that it faces

In the case of each Director in office at the date the Directors recort is approved:

- so for as the Director's aware there is no relevant as a t information of which the Group's and Parent Company's diskit is are unaware, and
- they have taken all the steps that they dught to have taken as a Director in order to make themselves award of any relevant about information and to establish that the Group's and Pare  $\dot{\sigma}$ Company's auditors are riverse of that information

ins Directors, Report was approved by the Board of Directors on 21 Nevember 2022 and is stance on its behalf by Tall

JD Thomson Chief Executive Officer

Registered office: 10-11 Charterhouse Square London EC1M 6EE

Registered Number: 3899848

# CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	2022 £m	2021 £m
Revenue	27	1,012.8	
Cost of sales		(638.3)	,499 J
Gross profit		374.5	158.4
Distribution custs		(25.9)	127 G
Administration costs		(204.3)	150.2,
Operating profit	- -	144.3	154.5
Phancial expense, net	<u>:</u>	(14.8)	
Profit before tax		129.5	98.5
Tax expense	Ć	(34.1)	-2e.9:
Profit for the year		95.4	59.4
Attributopis to.			
Sharef claers of the Conlipany		94.7	178
Minority interests	20	0.7	2
		95.4	्ट्र
Earnings per share			
Basic Aurologs	£	76.1p	5+ Yr
Directed validings	٤	75.9p	44 Q.;

ALTERNATIVE PERFORMANCE MEASURES			
	Note	2022 £m	2621 £m
Operating short		144.3	<u>£m</u>
Add A Guet in related and other ingrassing upon instruction (kills)	-	46.9	<u> </u>
Adjusted operating profit	2 :	191.2	12: 7
Defruit Net intried år anmar grages	-	(11.6)	٠, ٥
Adjusted profit before tax		179.6	27.5
Adjusted earnings per share	ć	107.5p	2

The posted on places 146 to 178 torns print at these consispated financial statements.

183.0

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	2022 £m	2021 £m
Profit for the year		95.4	55.7
Items that will not be reclassified to the Consolidated Income Statement		<del></del> -	
Automorphism for the pritorious Priet forences for somes	24	10.6	-4
Denember toward internal than will have builded about his	5 3	(2.8)	,1.6
		7.8	::
Items that may be reclassified to the Consolidated Income Statement			
Exhibitiqe alfferent et printspik af on itt fole on it beraffing		76.8	~ <u> </u>
Frank in takun welat pawi takun Abber	î ô	4.5	<u>, , 4</u>
Not changes to for librate of lacriff, whicages transferred to the lacrebild medinicame Statement 💎	. 5	(0.4)	
Detenca tak an Items that may be repailshed	0.00	(1.1)	0.1
· <del> · · · · · · · · · · · · · · ·</del>		79.8	15.8;
Total Other Comprehensive Income		87.6	15.2
Total Comprehensive Income for the year		183.0	50.5
Articultable for			
Snotenolders on the Compa		182.2	e1.5
Minuter tergers		0.8	~ 2.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	Share capital Emi	Share premium £mi	Translation reserve Sm	Heaging reserve £m	Retained earnings £m	Shareholders' equity £m	Minority intelests £m	Total equity £m
At 1 October 2020			18.8 A	78.3	f	7.74	527.0		530.7
Tata Consideration of the con-		-	-	16.7	0.5	- <sub>6</sub> . 5	60.8	v 3	60.5
Share based wash ents	.4					· -	1.8	-	1.8
Tax on temprecagn Hala Hit Colored	,						1.0		1.0
Matiena purchase af awriti arks							(0.5)		(0.5)
4 aurement of prisings:							_	.;i ⊆	0.9
Ministry interest but concording or our bard. Short					_	<u></u>	(0.9)		(0.9)
Minordy offered salen					-		_	0.7	0.7
_ vasha:				-	-	12.5	(52.9)	1.3	(53.2)
At 30 September 2021		4.7	16.8 ±	-	5.2	E111	536.3	۷ =	541.0
Tito Comprehendue i din e				-: -	? (	KI 5	182.2	î. a	183.0
Friare it used playn lemb	.;					7.8	2.8		2.8
Towns demonstrated always in the second second		-				1.4	0.4		0.4
Notice a purewass of awar awaren.				-	-	<u>:</u> :	(2.8)		(2.8)
Album in property				-	-	-	_	_ :	2.5
Entition of by their	= -				-		-	· <del>-</del>	(1.3)
Note that the property of the con-									
TO LE MINOR		-					(1.9)		(1.9)
Control interest but a chief									
districts				-		_	1.2	_	1.2
Minute item to be a recommendation of the comment o	- '	•			-		-	: :	(0.3)
T					-	::_	(56.2)		(56.4)
At 30 September 2022		6.3	188.6	88.8	3.2	375.1	662.0	6.2	668.2

The note on playes febroard to himperouth of Allocal retination of the cons

AND SERVICE AND ARREST

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2002.

	Note	2022 £m	2021 £m
Non-current assets			
Goodwin	Ş	372.3	260"
Acquisition intangible assets	10	455.0	344 9
Other intargible assets	10	4.1	3.4
Fruperty significational equipment	71	49.6	35 4
Leases Leight of like assets	12	62.4	44 9
Retirement benefit assets	24	6.4	
Deferred tox assets	13	0.2	0 4
		950.0	58 <b>9</b> 7
Current assets	·	•	
Inventories	14	217.4	139 8
Trade and other race vables	15	169.9	117 &
Assets hela for sale	15	-	11.3
Cash and cash equivalents	:7	41.7	24 &
		429.0	293.7
Current liabilities			•
Berrowings	23	(30.5)	(18.0)
Trade and other pinciples	<b>:</b> 6	(189.5)	(127.0)
Correct axillabilities	6	(11.8)	(1C.G)
Other liabilities	19	(19.0)	(17)
Lease liabilities	12	(12.7)	19.77
		(263.5)	(175.4)
Net current assets		165.5	117.3
Total assets less current liabilities	•	1,115.5	80°€
Non-current liabilities			
Retriement tienet tidt (gat alls	24	-	(4 °)
Borrowing-	25	(340.1)	.188 21
teose labilities	<u> </u>	(56.4)	(38.6)
Of nor right in the control of the c	·ς	(12.4)	,12.0
Deferred tax rabilities	13	(38.4)	(22.5)
Net assets		668.2	541.3
Equity			
Share capital		6.3	<b>5</b> 3
Share premium		188.6	1 <b>6</b> 8 a
Frank at an interest in		88.8	12
Medging referre		3.2	0.2
Retained e monigo		375.1	329 1
Total shareholders' equity		662.0	536.5
Minority interests	20	6.2	4.7
Total equity		668.2	541 0

The averal lagrage throm, elected enventricin pages, 42 to 1/5 electrophotological tradition of Electrons (1. 2) Noticember 2022 and classes on as a valuable to

JD Thomson Chief Executive Officer

Chief Executive Officer

Chief Financia Officer

The activity of Dec 148 to 1.5 to highly of the Roman Roll (text of the resits)

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	2022 £m	2021 £m
Operating profit		144.3	1043
Acades tion related and other charges		46.9	44 4
Tknriscauri tembung other		18.1	\$ <u>8</u>
nin Faxein ivoking copyta		(28.7)	12 č
Cash flow from operating activities	= = = = = = = = = = = = = = = = = = = =	180.6	145.9
Interest traibilited in Neutoniag by Irawing feet		(15.0)	(5.5)
Tax pale		(40.6)	124.2
Net cash from operating activities		125.0	114,1
Cash flow from investing activities			
Acquisition or pusinceses whet of coor propured	_:	(173.0)	451.4%
Cetetrea consideration paid	:	(7.1)	5 5)
Fracticida from sale of that news yeld of cash a coased,		13.7	11.0
Furchate in property, plant and eauty hierd	•	(14.3)	4 C j
Furchaudist other infangit elassets		(1.1)	2.7 1.8
Fraceeds from sale of property, plant analequipment		9.9	4.8
Net cash used in investing activities		(171.9)	-448 41
Cash flow from financing activities			
Froceeds from issue of state capital met of fee.		-	(0.5)
To gently be to turn prefer ters	•	(56.2)	52 GN
The bench a significant to interests		(0.2)	JC 3
ning graden from imining tylingerests	• • • •	_	Ç. =
Aradistrin in himplity interests	- 	(0.3)	
Pur in accipt by a chares by Employee Benefit 1 Lat		-	-
Not on a surchase of own shares on exercise of share bas one		(2.8)	(6.6)
Proceeds from bisnewings	22	154.8	015.3
Rup dum entral perre vange	21	(20.0)	1.4.
Final parkiements of lease payrillents		(10.9)	,55,
Net cash from financing activities		64.4	; <u>3</u> 9 =
Net increase/(decrease) in cash and cash equivalents		17.5	19,1 c.,
First or a cosh equivalents at pean ring of lear		24.8	206 B
Effect in exchange rates on cash and cash equivalents		(0.6)	10.5
Cash and cash equivalents at end of year		41.7	14.8

ALTERNATIVE PERFORMANCE MEASURES1			
	Note	2022 £m	2021 £m
Free cash flow		120.4	108.8
Ab ubaka kamings		133.9	(C ± 3
Free cash flow conversion %		90%	7.5

FOR THE YEAR ENDED 30 SEPTEMBER 2022

#### 1. General information

District of FLC is a public contactly in tealby shares interpretated in the United Kinga in Treatment and occurrence of Table 19 and a Noves and Sures on the Europe Bouck Exchange. The padress of the registered office is 10-11 Children case Squale Laborative ECN/16EE. The canso dated for an operational form of the Children case of the registering statements camerise the Children case of the Special case of the Special Children case of the Special

Dr. Studetember 2021. FRS at oddpted by the European sink not that date was proget into the law brid behand. It is dashted in ternational Accounting Standards, with future changes being subject to endorsement by the law Endorsement abond. Diction of 10 transfer the discounting Standards in the law Endorsement abond. Diction of 10 transfer the discounting framework, there is no Implicit an resignant in measurement of a closure in the kernal reported by a resource the change in framework.

The consolidated minancial statements of the Group have been prepared in accordance with UK-pacetral intrinsic und Accounting Standards and with the requirements of the Gompanies Act 2006 as applicable to companies responding who the indirections of the Parent Companies Bud indicables prepared in accordance with this follower behaves all so assure from swark indirections are set out in a separate section of the Annual Report & Accounting pages TE to TE (4 to 10 that subsidiary and other respect undertakings set out or pages 18 to 189.

#### 2. Business Sector analysis

The Thur Operating Deriver Mover, COUM, fur the purposes of tHRS Ris the TEO, the first load performance of the suche silvert will be perfectly as property of the COOM on an earth, passionalities of an only a superity as consistent with a consistent of the consistency 
For management report no d'opposes, the Group is organised intritures mair nepolitable d'un residue. She nive Sedicio i 1. 1 intridit. The wides for the Group a operating segments as befried au AFS 6 and torm the pass of the primary reporting to mat dishibutes on a fire CDD Mire wells deprete financial information of this laperating degment rew. The primary laborative configuration are also the well-served at the CF section was administrated as Fuel to the again black of the expension of the section of the configuration will be a section as a first expension of the configuration of the conf

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	; f∈ S	ciences	•	Seals	Co	ntrois	Cd	rporate	<	Group	
	2022 £m	2621 Em	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	2021 £m.	2022 £m	2021 £m.	
Revenue Levistino	178.0	8, 4	294.4	163.	481.9	343.3			954.3	78,74	
Rownuc acculiting	10.6		37.0		10.9		_		58.5		
Revenue	188.6	151.4	331.4	263.7	492.8	745.3			1,012.8	-5-4	
Adjustes sociating order existes	39.7		57.0	4: E	104.0	7.4	(18.2)	75.4.	182.5	14¢ -	
Adjusted aperators cristial ocausiations	1.3		5.6		1.8		_		8.7		
Adjusted operating profit	41.0		62.6	45.5	105.8	2.4	(18.2)	17.4	191.2	748 7	
August on related all authoristic oranges	1.5	4 t	(16.6)	,c	(30.5)	(30.1)	(1.3)		(46.9)	<u>:4</u> 4	
Operating profit	42.5	72 -	46.0	<u>;</u> 35.8	75.3	42.3	(19.5)	:7.4	144.3	154.3	
Decreting assets	74.0	F 1	207.5	54.4	211.5	164.8	_		493.0	350.4	
Good vir	106.2	814	125.2	60.0	140.9	119.5	_		372.3	250 7	
Acquistion in tong ble lasset.	74.9	4 (	100.2	50.4	279.9	2473			455.0	344.9	
	255.1	1 2 4	432.9	244 5	632.3	<u> </u>			1,320.3	95c 0	
urtia kritate bilganetri											
- Detenépady poviets							0.2	0.4	0.2	3.4	
- Califi and cash equivalents							<b>41</b> .7	74.8	<b>4</b> 1.7	. ∸ ♂	
- At a 48 filting related distance							1.8		1.8	-	
- Retirement sensitification							6.4	-	6.4		
Colombiate usinety							8.6		8.6	1.2	
Total assets	255.1	i. <u>ş</u>	432.9	244.8	632.3	551.4	58.7	2.4	1,379.0	257.4	
Operating labilities	(41.7)	20.2	(103.3)	:58 4	(92.6)	155 :	-		(237.6)	HES 1,	
rifinal postula liabulities											
Detarred toxillosistics							(38.4)	22.3	(38.4)	122.31	
- Retirement can emiliar is particle.							-	,Z \$ .	-	∠ ⊊	
Applications made on tele							(31.4)	27 7	(31.4)	13 7	
- Carporate Papirtics							(32.8)	18 č	(32.8)	78 b.	
Вителліфи							(370.6)	(00/40	(370.6)	.266.1	
Total liabilities	(41.7)	7.7.2	(103.3)	,58.4.	(92.6)	581	(473.2)	űer	(710.8)	441. 4	
Net assets	213.4	.4 - :	329.6	187.4	539.7	46.5.5	(414.5)	245.5	668.2	5410	

Acadestinate atea and attenungraes are site on 1026-844.4m, and compares 842.4m, 0021,833.1m, or amentical characteristics of target in a series of 5m in page 164, or objects of adoption nate 2.1.2021,89.7m, a 81,8m (2021,81.6m) her charget net gain or the australian within the characteristic or the 3m or objects of 81,3m acids at edition the transfer or the 3m or of 81,6m acids of 5m.

## Other Sector information

	Life Sciences		:	Seais		Controls		parate	Group	
	2022 £m	2011 £m	2022 £m	2021 £m	2022 £m	2025 £m	2022 £m	2021 £m	2022 £m	2021 £m
Capital expensultura	8.0	: 7	3.7		2.7	,	0.9	(	15.3	: 12
Depretion to one are instanting	2.9	: .	3.5	2.9	4.6		0.2	0.7	11.2	5.5
Revenue recognition										
Commercial Stephenson	176.4	٠	315.6	100	492.8	-,47, 7	_		984.8	-;
Secretary of the	12.2		15.8	<u> </u>	-		-		28.0	19.5
	188.6	-7.4	331.4	168.7	492.8		_		1,012.8	72

Anthuse incomes up thust province of \$0 km, but we call straight in 12.21 \$0 km, but determent exemple, she from the constitution of \$1.5m, of \$1.5m, or \$1.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 3. Geographic segment analysis by origin

	Revenue		Adjusted operating Profit Non-c		Non-cui	rent assets	Tradin em	Capital expenditure		
	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	202°	2022 £m	2021 £m
United Kingusom	209.7	147 5	21.0	ار د	193.6	82.5	202.2	55.4	3.4	7.5
Rest of Europe	166.7	15.5	29.3	21 €	169.1	11 E . 3	179.8	140 3	1.7	0.8
North America	561.0	411.8	129.5	44 °	519.2	443.7	614.2	41	8.9	4 '
Rest of world	75. <b>4</b>	55.5	11.4	77.6	57.1	415	62.3	£3.1	1.3	1.8
	1,012.8	787.4	191.2	148	939.0	5,28c	1,058.5	77.0	15.3	

If a programmal witness is will determed toxical endities by the arrest operation retained endine wift disset

4. Group employee costs		
Average number of employees	2022	2021
Life Sciences	423	465
Seas	1,174	055
Cartrials	981	à31
Cerporate	36	¥1
Number of employees – average	2,614	77=1
Number of employees – year end	2,909	2.45%
Group employee costs, including key management		
	2022 £m	2621 £m
Alages and salaries	154.8	77.5
Son all security costs	13.3	2.5
Other per librariests	6.6	9.5
Chine paul dipuniems	2.8	1.5
	177.5	77: 4
Key management short-term remuneration, including Directors		
	2022 £m	2021 £r∽
Sa pries and thioritate ran en is a wig perietric	5.0	Ē 4
Compensation to directly afon bus of this	0.4	
Hond on Ideas	0.2	: :
Gniche-based groundering	2.4	* 5

The Group Condiders yet management cars in he ar defined in ASIA. Felatod Farty Dyudesures, to be the Circothic tittle Company and the members of the Executive team.

8.0

### Directors' short-term remuneration

	2022 £m	2021 £rn
Nan Exerutive Directors	0.5	î4
Ereconic Directors	2.6	1:
	3.1	2.4

The Executive Directors remiunism on an exemplant in orders of the Complant are given to bugged 14 fc 136 in the Ferturier or Committee Frobatt The charge follows as a polyment of a 2 4m, 2021 at 5m, related for the Trouble FSP, across each the Femilians for h Doministree Rodoist

### 5. Financial expense net

3. I maneral expense, net	2022 £m	2021 £m
Interest (expense)/income and similar charges		
pankta i tvaria zimni trventi <del>cec</del>	(1.0)	5.5
interest in Junie in is signification depolars	0.1	-
<ul> <li>Interest replante on blank borack in go</li> </ul>	(7.9)	4 **
which a interest expense on the befored penetriple even internel hate 24	_	: •
an artisation in our to see the making tres	(0.2)	0.3,
Merest on lease institles.	(2.6)	3.57
Net interest expense and similar charges	(11.6)	7 (8)
- argulation related fin ance charges	(3.2)	10.41
Financial expense, net	(14.8)	<u> </u>

Anguist on related finance charges includes fair value remeasurements at put input of a fut with in that is urchases at £1.4m labbit. 2001-£0.5m label to unwine at 60 outside of a tall state of the fire feet of 2001-£0.5m label to 3001-£0.6m labbit. aniorit saturn of capital residuar, why teek an as his termented burn whigs

#### 6. Tax expense

10.0 30.8 40.8	5.5 (2.5 (7.5
30.8	11.5
30.8	11.5
	-
40.8	;,
	, ,
(0.2)	<i></i>
0.1	1.5
40.7	\$ 7
(3.1)	10;
(3.5)	0 e:
(6.6)	<u> </u>
34.1	25 9
	(0.2) 0.1 40.7 (3.1) (3.5) (6.6)

what on to the above trend for beferred tax included in the Constribution is me Indicated the notion medical inargent at higher the set rement penetit romanish and pays flow neages of \$10km, was are bleed 2021 \$10km, before the Constribution of Constribution in Hange in Bount Comprehensive included A further \$10km, was are used 2021 \$10km, be some to the Constribution of the model of the Constribution of the constribution of \$10km, but the process of \$10km, but the process of the constribution of \$10km, but the process of \$10k

## Factors affecting the tax charge for the year

The difference setween the total Tax charge folical area is capit in pitric effective rate of Like Constitution from the pinth perfore rax of EKP ( m) and the or burst set out above is posted to we

	2022 £m	2021 £m
Profit before tax	129.5	
Tak uni profit at CM effective commutive toxinate of 04 in 19000-1900 in	24.6	15 A
Princip of		
in prema i lates su inverso ar earningn	6.7	
- pollustiments in respect of prior reard	(0.1)	2.5
un ungan, raturansk rate in trik funderallingdom	-	1:
ti erakımlarık iltigifik en iç	2.9	. 2
Total tax on profit for the year	34.1	7 - 9

The Group warns to an into in the LBK and everyed. The Group proportion to some or all third end on the very to 20 September of not that they are not not the very component of the component of the proportion of the component of

The Financian server to king the major of the major that we can be sufficient to the decision of the major of the second Alama is the major of the second and the second an

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

At 30 Sectember 2020, the Brudo had outstanding the Coolines of £19,6m, 3021 £19,1m, of Wilder \$19h, 2021 £2,7h, related to MK tax Habilities and £9,9m, 2020 £13,5m, related to oversens tax, polities, There amounts are expected to be paid within the next financial year

During 2021, the OECD published a framework for the introduction of a global minimum effective tax rate of IESE approximents argument and amount meson. The 2014 IN 2022 IMM Treasure reased martinegistation to microment these Pillar District with effect for occounting perind as peganning on an after 31 Decomper 2023. The Group is reviewing these drafting, exits understand any outerstain mount.

#### 7. Dividends

	2022	2021	2022	2021
interim dividena pad nijune	pence per share	pence per share	18.7	15.5
Financi vidend of the provision raid in factuary	30.1	30 C	37.5	<u> 7</u>
	45.1	42.5	56.2	52.9

The Directors have proposed a final dividención resule, ticí the nument vear il 155.6r cersolve (1991, 700c), which will be plaid un 3 February 2025 subject to approval by shareholders at the Annual General Meeting (AGM) or 18 upplicary, 2023, fire ticta discendir or they prentive a subject to approval of the final dividency, will be 53.6b per share 12021, 42.6b.

The Digitar a PCC Employee Benefit Trusting as 11,037, 2021, 90 640, shares which be referees to la videnar

#### 8. Earnings per share

#### Basic and diluted earnings per share

basic complings per ordinary Spishare ore completed in the peaks of the well and diversity in period ordinary shure in model or the version 124,655,000, 2021; 124,468,010 and the print for the year attributable to an are made in 1947 mill 2021; 65-6mill Basic cannogs per share is 16,36, 2021; 50-10, Diluted earnings per share in 15,56, 2021; 55-9p) and is travely in the period of the period

Further description of the Conjective receives a suctional metal cuts to entitle material Francia (further entitle) and the

#### Adjusted earnings per share

Ad unted EPS (while it both half) note 2013/10/2020 85.05

	2022 pence per share	2021 pence per share	2022 £m	2021 £m
Profit before tax			129.5	<del>9</del> 6.6
italian per se			(34.1)	.∄e ≘
Manager and the second of the			(0.7)	
Earnings for the year attributable to shareholders of the Company	76.1	54.1	94.7	£ 9.8
About then its often and other characters and production related finance character				
notitita.	31.4	23	39.2	7:3
Adjusted earnings	107.5		133.9	Sit if

9. Goodwill				
	Lite Scrences £m	Seais £m	Controls £m	Total £m
4131 Septemble 0021	5.7	<u> </u>	Tale T	159.0
4 32.50%	<u>, 4</u>	٠÷	<u>.</u> .	117.6
Through	¥ \$		-	(3.8)
Perboth mark to represent		<u> </u>		(4.7)
taken angél pa ulitinikinti	* *	. ·	<u> </u>	(7.4)
At 50 September 2020	e' 4	11.	7.7	260.7
HIDSUIT.TE	11.	fit	£	81.0
Exchange an John entit	री द	£ 4	°5 4	30.6
At 30 September 2022	104.	1,5,2	14. 1	372.3

The Brown festuage as in the moderment of least critical alleast Positive purcision in modern tooting ly kids in a countrie out of the large state of the countries of the property of the pro

The revide uniquents bread to breader the coordifick to exact the operating margins revenue growth rates withing case to more removed to promote a control of more removed for an operation of the account rate and information of the account of the formation of the account of the control of the account of the control of the account of th In Clother training the first and it more reinted rules classed or on indialings, it is assessment which is the following red to the following the response person of the person of the proving the person of the provinger of the more response to the provinger of the more response to the provinger of the provinger of the movements or provinger to the provinger the elder up the part of the provinger of the person of the pe

The cosh movement buts are a streamed determine a numeritival bation, but gimbrest perived are itak discount index in Life Science  $^{13.9}$  . The Let  $^{13.9}$  . The Let  $^{13.9}$  is the Science of Science and Charles (S.S.). The Let  $^{13.9}$  is the sharp action of the charles of the cha ther in to worker, but builton by phesive the lating generally in well-beveloped markets ondighographies and warnly hust tap to 5 4 10 to pro-

Baried in the process but brown not a comment in the value of bouldwinn the CGUs was pentified

The Creaters have also carried out school to analysis on the key assumptions noted above to determine what ich a reovendow prisple is arrived by angel in providing assumptions would result in an imparment of gaydwin. The argument of affect that a reason above raise is orwerse thange, whu a not give like thich impairment charge to goudy it is any of the three clous.

#### 10. Acquisition and other intangible assets

yo. Acquisition and other intelligible assets	Customer relationships f.m	Supplier relationships £m	Trade nomes brands and dotaboses £m	Total acquisition intangible assets £m	Other intangible assets £m
Cost					
4t 154 triper 2101	EC 5	29.5	<sub>2</sub> 2	183.2	7.6
Abrition	-	-	-	_	1.4
Arguitte	254.4		4. 4	306.8	0.2
Interest	7 E.	1.0		(3.6)	(0.9)
Recountermentalism (Itania)	5 <sup>C</sup> .			(6.9)	(0.4)
Exphange adjustments	14.4)	(0.7)	. 7	(16.8)	(0.3)
At 5. September 2021	392.4	28.8	4 =	462.7	7.6
Abotics	-			-	1.0
Augustus.	R6 2	-	3	99.9	0.8
Drug out		-		-	(1.1)
Talmange Countries is	£9.3	<u>,</u> 1	ê f	69.9	1.0
At 30 September 2022	547.9	30.9	53.7	632.5	9.3
Amortisation					
4t 1 Table 2000	<sup>-1</sup> / <sub>2</sub> 4	20.7	2.4	96.0	4.6
Add itom	14 c		4	18.7	-
Charge to the lear	* <u>-</u>	₩	=	14.4	0.7
Dr. 1.3:	1 E	* ÷	. 1	(3.6)	(0.7)
Febbach watter for distance to	5.4)	=		(5.4)	(0.1)
Existings palistment	20.	0.3	•	(2.3)	(0.3)
Rat 36 Gelet service riz LL1	ବର ଛ	2:1	FC	117.8	4.2
Augustions	3.5		î -4	4.0	_
Line Generation week	22 C	1.8	4.5	38.4	8.0
Dwg.	-	-	-	-	(0.4)
Figure 34 habit the write	₹ <u> </u>		1,5	17.3	0.6
At 30 September 2022	140.1	24.6	12.8	177.5	5.2
Net book value					
At 30 September 2022	407.8	6.3	40.9	455.0	4.1
25 Contraction of the Contractio	300.5	: -	Ţ = ±	·	

intinint by the proximity of this property of the operation by the frational stack dietarn particles and are interested to the contract of the which the search

	 	 Economic tite
		∄ `−
Control of the second		# 1 m
True and the complete the second		1 1 ±1

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

Castomer relationship, or no prain. A nation, Wire EPF 3h in 14 year, usefail foremaining, RAS (£45,9h in 15 years by full ferremaining and 75F (£30,5h in 17 years buefull feiremaining). Trace native and prand main vierges to Minay City Wire (£32,4m in 17 years usefull life renianing).

1

Other inter gible assets over prise over puter suffixials tratic separately laent fibble from TiPal is ment and kindaes softward inences

11. Property, plant and equipment	Freehold properties £m	Leasehoid properties £m	Piant and equipment £m	Hospitai field equipment £m	Total £m
Cost					
At 1 Outouer 2006	17 €	£ ,4	32.7	71 ê	63.3
Apartiens		₿.F	1.4	2.5	4.9
Acquisitions of plus heries	_	2.3	10,1	0.4	21.8
Casponais	3.7	0.25	2.5	71,4,	(7.6)
Recrassification to helphorus A	:80		25		(10.6)
Exchange ad Jathuerts	€ र	1.4,	″ ∈		(2.4)
4t 30 September 2021	7.4		45.5	2.5	69.4
Apditions		2.2	5.3	<del>-</del> 9	14.3
Acquartions of business without 01	1.5	2.5	2.7		6.7
Disposals		; 4	3.2	t 2.	(5.0)
Exchange ad inthierits	0.2	= +	C É	4 <u>.</u>	12.3
At 30 September 2022	3.6	13.2	61.2	19.7	97.7
Depreciation					
At 1 Databler 2020	₹ Z	3.0	108	<u> </u>	35.4
Ohalige for the kear	€ 4		· 2	- 4	9.2
Disposition	7 <del>(</del>	2	3 *	1.7	(5.5)
Retassification to recommend	7.5	-	· -		(4.5)
Exphange date, the entit	5.2	-	37		(0.6)
At 30 Sec to muRF 2/11	2 4	<del>-</del> 4 5	- 22 : "		34.0
Charge for the kelpr	€.1			- · ·	10.4
Disposars		€ 7	<u>,                                    </u>	~ ~	(3.7)
Excriange payustnayins		i e	± 0	: e	7.4
At 30 September 2022	1.1	5.2	32.7	9.1	48.1
Net book value			<del></del>		
At 30 September 2022	2,5	8.0	28.5	10.6	49.6
At 30 Septembler 2001	2.0	3.5	[ <b>4</b> €	ŧ 1	75.4

Land Hidrack Althornson administration in the consequence a \$2.7m (CCM £1.7m). Capital tomm the enterent without provided layers £0.2m (CCM £1.5m).

Freebrid properties (1), as i.s. of thir unitarity that is a transferd Lond interscent as innot a tom one draition of a two shall be Group that some restrict a transferd Lond Dot to Apply ment and the district and feet of the Stamferd Lond Londs to extension the Agreement Londser properties the Agreement Londser properties the Agreement of the Londser properties and the Agreement of the control of the state of the Agreement of the control of the state of the Agreement of the control of the state of the Agreement of the control of the contro

The initials are night, but the electric wears of the control beautiful performed with the section feature or tends of permittion that opening a section of the properties of the control of from a permitting of the permitting of the control of the permitting of the

The Stamptoral and the first Countries Countries and other consists. Elegenorally which the long authority are accombined for the Stamptoral Countries Count

in the Circulation of the Community of the contract of the contract of the Community of the Community of the contract of the Community of the

## 12. Leases – right-of-use assets and lease liabilities

Right-of-use assets	Land & buildings £m	Plant & machinery £m	Motor venicles Em	'T & office equipment £m	Total £m
Cost					
And Database 2000	34.0	£.	3.3	1.8	38.9
Apptons	<u>14</u> \$		1.5	O 5	26.9
Display a Li		-	5.4	-	(2.6)
Records if wat on to thefair or uple		-	3.2.		(0.9)
Skundhide did ustments	( b.		-, -, -, -,	-	(0.7)
4t 30 September 2001	· · · · · · · · · · · · · · · · · · ·		4.7		61.6
4ppituru	19.5	 <u> </u>	23	7.5	25.4
Elspaids	1 de 1	-	. ( 5		(2.0)
Fix namige of sufferients	•			e	6.9
At 30 September 2022	81.1	0.8	8.3	1.7	91.9
Depreciation				-	
Af 1 Wittings 2020	1.8	0.1	13	*, * * =-	7.3
Charge for the year	÷ ;	<u> </u>	ک *	1.3	10.8
Disputas	,	-	0.2:	=	(0.8)
Final answhite till til til til til til til til til ti	* 4.		ξ.		(0.5)
Exphanal driverthichts					(0.1)
At 30 Syptem per 2021	*:		7	G 6	16.7
Disarge for the year	· ·		1.5	, A	12.7
Occupa-	1.4		, * ; è	-	(1.3)
Exchange no leth wits	* <del>4</del>				1.4
At 30 September 2022	25.3	0.3	3.0	0.9	29.5
Net book value					
At 30 September 2022	55.8	0.5	5.3	0.8	62.4
4* 50 Secrember 2021	47. 0	7.4	1 9	1.4	44.9

A particificular tracks represent those process nero chaen elicebrah chaffin, in religial victorial contocked.

Craining the year, and prefer in Evaluer and washed a minimiser. In a kind control that Group is object to take the first marked by the prefer to the prefer

## Lease liabilities

he maken ent on the lease past to fix fairer but be aw

THE MICKENS OF STRENE GOOD IN STRENS OF A CLAR	2022 £m	2021 £m
4:10:11:00:00	48.3	33.7
Augment C	26.6	25.4
Granda :	(0.9)	; ⊊÷
ecole realizam ents	(13.5)	19 Z.
merest un sigux fax litter	2.6	1.6
Religion to at un siturit e a turis pe	_	2.3
Fix over de on Learner dy	6.0	25.
At 30 September	69.1	48.3

A second	£m	fm
For the first of the cause	12.7	5 7
randivarie rater dire veda	56.4	Æ A

Le seximal in servicets avectionnée nouvelle du l'original aux ny placifier à 1970 à 1975 à 1975 à 1975 à 2016 à 14m à l'éspet par l'appropriée par l'appropriée de l'appropri

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 13. Deferred tax

The movement on befored tax is as no lows:	2022 £m	2021 £m
4t 1 October	(21.9)	170;
Great for the year (hate 6)	6.6	2.7
Acquisitions, disposals and markfers to basets he diffor sale	(17.6)	To.ć
Anabunted for in Other Cumprefiers wintcome or directly in Equity	(3.9)	077
Exchange adjustments	(1.4)	0.6
At 30 September	(38.2)	(21.6)

Deterradition assets and Paplities are only offset where there is a legarly entarcoasie right of offset arial trere is an intention to settle the balar resion a net basis.

	Assets		Liebilities		Net	
	2022 £m	2021 £m	2022 £m	2021 £m	2022 £m	2021 £m
Erwoorty, plant and equipment	0.1	0.4	(5.8)	5.8	(5.7)	-5.4
Stadyr land intaria bie assetz	_	-	(42.0)	1. 2. 2	(42.0)	255
Retirement perletit assets colloctions		· · ·	(1.0)	-	(1.0)	2.2
miventores	3.1	2.€	(0.1)	(;	3.0	2.5
Share algod payments	1.4		-	-	1.4	1.5
Inputing cases	-		-		-	
9.05GS	1.2	1.5	_		1.2	3.8
Other tam perany afficiences	5.1	ž -	(0.2)	2.7	4.9	? ∠
	10.9		(49.1)	-,7 =	(38.2)	51 €
Deterracitox officet	(10.7)	1. :	10.7	0.5	-	
	0.2	1.4	(38.4)	203	(38.2)	22.5

No. deferred has trasicien provided on unremitted carninal or pierred. Smilb compone via the Gini plunitivis the divarria borges of the updates. Unremitted earlying may be not elso everyeds with holding tax lutter along high double spirit in the instance where the loss thousands. The aggregate amount has which decreas tax had not been provided in this error of unit mitted earlings from two species of £1849m (2001) £187,3m (was £93 m) 2001; £3 0m.

#### 14. Inventories

	2022	2021
	£m	£٣
hindines quads	217.4	1E 2 8

inventories ara statea net of implairment provisions at £14.5m (2021) sit ibn (100 nightiv), sign £4.0m (bil21) £2.0m (bids rection sepicis) charge pagemet scot of sales (somborning the write-gown of inventories to his frequency ques-

#### 15. Trade and other receivables and assets held for sale

Trade reconsisting       158.9         Lettings a gwarde       (7.2)         151.7       151.7         Cit remote vaciot       9.8         Prepairments and primers       8.4         169.9       149.9	2021 £m	2022 £m		
151.7           Other restricts as a partitude innome         9.8           Prepairments as a partitude innome         8.4	**5.4			_
Other resolutes at a partitude innome         9.8           Resolution to a time at the partitude innome         8.4		(7.2)	ons dilewance	L-V11 010
Frespaintents at 6 or trués income 8.4	28.4	151.7		
	7 5	9.8	respiration	Otherve
140.0	5 8	8.4	urrights and ordrived income	5.400 m
109.7	7	169.9		

## Assets held for sale

Precedence of acceptance of 30 September 2020, 2021, \$11,5m; if we are not only of 30 September 2020, 2021, \$11,5m; if we are not only of 30 September 2020, 2021, \$11,5m; if we are not only of 30 September 2020, 2021, \$11,5m; if we are not only only only one are not only one are not only only one are not only one

	fe ( ) (	2021
- <u></u>	£m	£m
A TRAINS	41.3	1/3
Cf and the	70.1	45.4
Canadian areas.	12.6	5.9
E.m.	18.0	~ 4
	16.9	17.5
	158.9	***
Taburtus in brancount en anta a haran <del>e mont</del> thuide nancount		
	2022 £m	2021 £m
Notice to A	124.9	12 0
Fig. 5 (see	26.8	'F E
Resolvablys inna a real	7.2	7.5
	158.9	11.0
		- · ·
The puerron of livite reservables candiffed by a set alice put that imposited it as to alice	2022 £m	2021 Em
Permitted and the permitted of the control of the c	2022 £m 20.7	2021 fm 11 4
Not the comment of the part out.  Before a comment out the post out.	2022 £m 20.7 4.5	2021 Em
Neighbor (All Ann and All Ann and Ann	2022 £m 20.7	2021 fm 11 4
Not the comment of the part out.  Before a comment out the post out.	2022 £m 20.7 4.5 1.6	2025 fm 12-4 4
Notice that the part out the properties of the part out t	2022 £m 20.7 4.5 1.6 —	2021 fm 12 4 0.4
No this way for the part out.  Before we have the part out and port out.  First the inverse part of equal to the control of th	2022 £m 20.7 4.5 1.6 —	2025 fm 12-4 4
Notice that the part out the properties of the part out t	2022 £m 20.7 4.5 1.6	2021 fm 11 4 0.4 -
Remarks of the entitle actions  Behaves we are two months particle.  Fire the environment of entitle actions.  The the emphasization of the serial expanse for modernment intrade receivables is defined.	2022 £m 20.7 4.5 1.6 ———————————————————————————————————	2021 fm 11 4 0.4 -
He contribute and our Bernaula Bernaula and our Bernaula and truches that a particular Bernaula and the contribute and the cont	2022 £m 20.7 4.5 1.6 — 26.8	2021 fm 12 4 2.4 - - - 2021 fm
Record of the part of the part out.  Service of the part out months post out.  Are, we can also the part of the part out.  The recommendant of the part out ask ance for impartment. If there receive asked is as following tracker.  Are investigated.	2022 £m 20.7 4.5 1.6 ———————————————————————————————————	2021 fm 12 4 2.4 2.5 2021 fm

Dinkent in the fig. of the wither pect to track race with esiars work and reflecting the Group's number, a data of high practice in a few of Trace race. Municiped enter hat she that the first of twee into a data of the contract the first of the first of the contract the first of the contract the first of the contract the first of the first of the contract the first of the first o

## 16. Trade and other payables

			2022 £m	2021 £rr
Today no today			96.4	
Trising is not be			25.8	2.0
The chart on, our call att.			11.0	0.6
4 punch pathweighting			56.3	Da 7
		·- · · · · · · · · · · · · · · · · · ·	189.5	
The modern common of the growth	e e light tit i de liuxible	a ot 30 September, bullurer now by		2024
The mark and expension of the growth of	ere gert it in de lakathe	er at 30 September, billioner n. lakalı	2022	2021
	en en gentrom til de obsestive	er at 30 Geptermoler, billioner (v. 143).	. <b>£m</b>	£~.
nutri na		er at SC Septembler, bl. Livier (v. 143).	24.1	<u>ir.</u> :
entra de la companya del companya de la companya de la companya del companya de la companya de l		es ot 31 September, billioner (v. 145).	24.1 50.2	£~.
en vita en se La colonia La constitución en		es ot 31 September, billioner (v. 145).	24.1 50.2 0.8	<u>ir.</u> :
enter de la companya del companya de la companya del companya de la companya de l		es ot 31 September, billioner (v. A.).	24.1 50.2	<u>ir.</u> :
Automos Luciumo Luciumo mante		es at 30 September, buildiner (v. 14 a.).	24.1 50.2 0.8	<u>ir.</u> :

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 17. Cash and cash equivalents

	UK £m	US\$ £m	C\$ £m	Euro £m	Other £m	2022 Total £m	UK £mi	US\$ £m	C\$ £m	Euro £m	Other £m	2021 Total £m
Casmidt bonk	15.2	7.1	2.3	7.8	6.4	38.8	8.5	2.5	35	1.6	3.8	
Short-term depositi	_	0.1	1.8	_	1.0	2.9		(,,c	7		: 5	7 €
	15.2	7.2	4.1	7.8	7.4	41.7	8.5	3.4		E 5	5,4	24.8

The unlant term deput to and cash at bank are both interest bearing at rates inked to the lak base rate, or equivalent rate

#### 18. Financial instruments

The Group's averal impropertient of financial risks is carried out by a central treasury team under policies and procedures which are reviewed and appropriate medges financial links in occasionate evaluates and where appropriate medges financial links in occasionate evaluates and where appropriate medges financial links in occasionate evaluates and white special at vertices of the processor in the decimal processor in the first or an expectation of the first or an expectation of the processor of the first or an expectation of the first order of the first order or an expectation of the first order orde

The faroups principal that call natruments lether than a number of forward toreign currency and tiked it terest rate contracts, consciss on an activitiethm deposits, trade and other lands and trade and other lands are other sold from the formation of the personal personal process and trade and other sold from the Groups day to lab operations.

The trianglaines to which the Chaup's exposed are those of credit liadualty, foreign outrency interest rate and cupital management. As explanation of each of these risks in twist of Group manages these risks and are analysis at serial tilties is set number to will

#### a) Credit risk

Grediting is the tisk of thom to be set in the Group it hiddeton or our terpart, to a than both hiddet or set in contract, or being a set of the place of the great of the place of the pla

The Group is expressed to not ton the ranging from government backed agencies and arge bub to and private who in own or to small the development of the province of the provin

The Grows establisher all sciars with elimpting revents its extimate of paternia wassis interpret of spellific trade and interview musiky rate in a wasternia to a service of the movin or an elimpton of wasternia advantations which movin or an elimpton of wasternia advantations which are grouped these revenues was elimptones as end for endrated task which the least at the devenue of elimpton of the Group material and the context of elimpton elevance.

Explosive to counterpart, area tines, with innonnount ituations is don't clead by the around treatment earning to the counterpart of the Central winding against vector of the counterpart estimated arrangle. All or enter in the counterpart is successful and analysis of the counterpart of the counte

The Brought maken unleveloperatore at the Nas acido lower

	Carryin	ig amount
	2022 £m	∠621 £~
Frage 1900 Joseph	151.7	1,8,4
Other receivables	9.8	7.1
Comprehensival in	41.7	14 8
	203.2	1 1 1

There is not not the entry comment the cut with value of the financial assett on a the ritar value at each reporting have. An analysis of the service when the acceptable case a covance of ker but in riche 15. An analysis of cash produces into a set out in in the 17.

#### Impairment of financial assets

The Group range 4, the 1616 with most proton to measuring expected area to lives which used outcome excelled by including the trade range as evidence to see that come

The exported on little consistency the province former of the enues over dipential in 95 months enged 30 neviet for 1700 or only of the second provinces of the consistency of the second provinces of the consistency of the

The Brough appaint field the content of the economic guar as market interconstructed and grown rate. Interproving the content of the province of the province of the end of the

Na Turk Color - House Harris (1)

Expense of in parament may include such tactors is blooming in deed this pastifier of the costomer, the costomer is in a highest endocratic traction the costomer entering insistent parameters are not because of a supplier endocratic parameters. A larger track parameter is a supplier endocratic parameter of a supplier endocratic p

#### b) Liquidity risk

Lipudity rak is the rak that the Grup, will be pervise in cet its financial obligations as they foll due. The Group continually mich that to concord or they continually mich that increases are available to meet the Group social memority in the short, medium and only term. Additionally notice with park convenients is more alrequiarly and during 2011 at call the contact tests were complied with the applicable than call revenue, are interest or vertoped everage whereave EBITDA must be at least 44 riet than self-diages as defined by the SFA riand the control of not applied to 16 TDA must not be contact.

On 13 October 2020, the Orbes intered into a spot tacket, agree 1 is SEATH with interpreted a three wear term induit for an aggregate punction and a lab in the amount of each individual PCF; for an aggregate punction and amount of e135.0m was increased to £155.0m along the nieurous financial wear.

During the year the Group has arbended the SFA took create the total positivisibe. As at 36 September 2021 the SFA combines a committee must correct in revolving facility (FIGE For an aggregate principal arround of £74.2m (S127 Sm.) as user term loan for an aggregate principal arround of £74.2m (S127 Sm.) as user term loan for an aggregate principal amount of £45.5m. The GFA is questile value for Exemper 2024 and there is an appropriate principal amount of £45.5m. The GFA is questile value for Exemper 2024 and there is an appropriate content for attention of the SFA is questile value.

The Group's dept factor we are subject to interest at conducting the venture. Show, entered it to interest to the sinal contracts with the effect of fixing the interest rate on 1000 Cm. Ed9 6n Conductive theorists are debt was 24 his fitting dept. Subsequent to what end the Group has entered into further interest rate awar conductivity with the effect of fixing the interest rate or a COO Ominification.

At 31 September 2022, the Group's Net Detit EB TD4 polition is 14x above strated in none 27

The undrugen current teached they busine at 70 September are business.

	2022 £m	2021 Em
Expring within one year	- · · · · · · · · · · · · · · · · · · ·	
Explining intercine sear	204.0	80.0
The Group's undiscounted than to a Patilities we define the		
	2022 £m	2021 £m
Trace payables	96.4	-4.5
rûm er plavad es	25.8	9.5
- Ether Jack Hes	35.0	20.3
Barrawings	370.6	.12 7
	527.8	751 E
The maturated of the unaligous rated to project as these are as full hiss		
Less than one year	171.7	114,5
One to two years	<b>48.7</b>	28.3
Twit militine years	307.4	176.7
	527.8	7,15

There is no material afference perviser, the book up be unit see financial wab lifted and the ribar value at each reporting date

## c) Currency risk

The Grinup Sprincipal guiner of review compriser than but an all prototrand and income to exposure to implements in the dollars. Canadian is warrang Europ The transprincipal visions in the color and 
The Group horse to vivaria (weightexchange control of the control of substitutions and thank of the contract of movements in the US dovor. Early divided in growbant in not a provided with the Modern to the contract of the contract of the control 
For heapper at two growthers of any art provides forces of the ways in utility to be used the until a terms of the headpray frustrument match with the forms of the neaperaters of effect or not only of the two distribution of an area of the neaperaters of the order of the control of the residence of the control of the co

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

Management (it) spaces that the must significant time group in an periodic attention (Slac) and another another Edit. The Group is sensitively to a 10th attenging in United the gapanine for of these correctes with a correct value earlier constant is as followed.

	2022 £m	2021 £m.
Decrease in partition wereting profit of pycrase rate:		
US do lan uk sterino	10.3	7.1
Candalar defer Ukletering	2.6	_ 4
Earlo Unistretúnio	1.7	
Devrepse in this leak twilet is at rates		
ILS poliari JK uterung	12.6	7.2
Canadian actial terrigi	12.9	10.2
Eurovie Kisterling	5.4	32

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#### d) Interest rate risk

d) Interest rate risk
Interest rate risk in the risk must changes in interest rater will affect the Group's results. The Group's interest rate risk infised primarily from its
call funds and currity may. The Group uses interest rate two is to neage a primarily from at the external particy may. These interest rate swaps
are tlassifically substitified and are stated and are stated and are interest rate swap commonsts and commonsts as a common extension of 30 George and according earling extractions are underlying as a common extraction of 30 George and according earling and interest rate swap commonsts and according earling as a process poet. The amount rum over from Other Connections will not have the table of a condition of the Connection of Has been to the Clarkova area. Turne Statement with name works during the Neurova Albedget taken to Carren Comprehensive incomis during the Veg. Was 18 Millione of 1997.

A little pagnetis in a training formed to element a solutifier in base of fitting of the content of the relevant of cost and a viertifier. Surplus tunds are pagneted in the commence pagnet the meeting read order via police about le Brada for perfect of seen the analysment by at larger training to the province of the resolution end on the content of leading ending.

An increase of the respect rate is a building and a 14 million 2001 (200 million to read the partition of the first instancements that million because it indicates you have a second contract centered into in the year.

#### e) Fair values

Phere die nom drevo differences petween the missiscopia of than our policinary of a financial deed financial into difference has fair values are as reliables.

#### Derivatives

Forward Converge Connacts are designated as Wi-2 Joseph In the Iranish (Alleran Connacts) and search sensitive and rates and upged for the forward points of the operated South participates of the converge Connacts of the converge Connacts of the connacts preparer than 18 months from the year elva-

From edges control gross prends transautions it recibilities on to medge modifier in possible the control control edging instrument imparent with the room a control reaged tem line transaction of the control of the c

viternik rate sik apinnithavte dre designated as ikke 2 berkta i hithalifasika den krimnnik sama sakebrenka astrokinet presentikbus of the coord live liping is were forwallam asket interest rates, who guin liant is contosed followable

The Group enters into intercut rate swaps and those similar or to all the mageralitym or unlab affection mentilables in abusine and noticinal unlab affection of the Group magera of characters and a noticinal unlab affection of the Group magera of the neader of the transfer of the agent and the energies in each of The neader needs on the first and the energies in the figure of the first of the neader of the agent and the energy of the first of note relect by a repond têm

#### Trade and other receivables/payables

As the reshunding each over each over a hinglife ship in thospione veur that the second remarks that the fact was

#### Borrowings

โดยเด็กเงินระบบที่สุดรูปที่รับสุดรูปนาติปันธิบาท เดิด

#### Other liabilities

The carrying amount reproperts a discourred value of the expension of the notificial to refresh the to his discrete discrete as several data with the control of the contro

#### f) Capital management risk

ine Brown has no mysture tomer the interest not entropy opinion of the provide Thomas in the or them bank in tomo to the The Brown opinion her management to know the world to the first of the order to sent the month of the world to the control of the order of the control of the order of the control of the order of the control of the control of the order of the order of the order of the control of the order of the orde

in one of injuritorial pagest the copitality of the proposition of transfer feature of it dispays as pagests in mere, and installing to In the Hill as in Franchise Kilsmarek on The leader blank planners ride.

#### 19. Other liabilities

	2022 £m	2021 £m
Future our spacer in minimal avoiderents	7.4	Ę.,:
Dien in Kalitur troprograms	24.0	16 E
	31.4	
And keep gu		
To x in the septiment of the septiment	19.0	41 *
Due maintre lear	12. <del>4</del>	44.5
The movement in the lipps to trictural purchases of numbers, to derects is as follows:	2022 £m	2021 £m
	5.2	4 [
Mining on the extra contraction of an application	1.9	: 9
Minimal interest put options removed an alabasa	(1.2)	
Existing german, mento	0.1	-
fair vision remeasurements	1.4	
At 10 Contempo	7.4	

At no Biston der 2022, the Group sin mont, interests returned but but profit wert in north interests of the intMile is. Fill in Techs busines of BBS Field Fower Broup Limited P&B to having the product on as dressified in note 1. The business in his R&B rate for the interest of the control of the business of the control 
To the unit the Group accised of holder CV and therefore the lides to for future plurishase at minutes in the restrictive  $\alpha$  and the lides  $\alpha$  are recognised \$1.2m.

et (Coasteniber 21.21) the estimate of the trainfold facility to browine these constanding monotive variety anglikable in section to Directions and so their content estimate of the future performance of these businessed and to rethe notice browing geometric at 30 Spoton bur 2011. This leads a remeasurement of the last onsiding the fabrick increased by £1.4m (2021) £1.7m increase members of a reconstruction of the father point and on the sound of against \$1.4m (2021) get in £1.7m in a literal and the father point and on the sound of against \$1.4m (2021) get in £1.7m in a literal and the father point and on the sound of against \$1.4m (2021) get in £1.7m in a literal and the sound of th Note that is not the Statement in respect of this remeasurement of the  $\hat{eta}$  by  $\hat{eta}_k$ 

Det in du introchtant to han earliert bewod

	1 Oct 2021 £m	Additions Disci	ount unwina £m	Revaluation £m	Fayments Em	Foreign Exchange £m	30 Sep 2022 £m
211-615					:		_
<b>≓</b> ≒	- 3	-	-		-	-	_
7.4	2.2	÷	=	÷:	¥ 1		_
		=	=	=			_
Sign (	<u> </u>	-	-		; ÷		_
E :- +.	€ 4						0.3
A company of the	÷ 4		0.5			- £	5.4
°e	:		6.1			-	1.2
40.1	4 ]	_	2.1	-		:	4.9
F6:	_	<u>s</u> . –					8.6
over the large		3.6	_				0.5
- : ····· ·		: £	=				0.5
<u>-</u>		2.3			÷	=	2.3
Company of the second		~ <del>7</del>		=		-	0.3
	18.5	12.3	0.4	(0.6)	(7.1)	0.5	24.0

uktorre i i nauk atur ar £8 Tri alunez i nikokan of RNG milli del £15h ne atriano sultiun debu rti kuli i i kteli oli PNG bi pilasi ne into Takin u

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 20. Minority interests

	£rri
At a October 2010	\$ 7
Atquisition of business	ÇŞ
Miniprity interest insued	
Share of profit	7.D
Dividenati paid	
Excriange adjustments	
4t 50 September 2021	4
Acquisition of buomers	25
Minarity interest acquired	₹ <del>5</del> .
Disposal of business	* Z
Sharp of prom	
Dividends traid	0.2,
Exchange ad astrhichte	
At 30 September 2022	6.2

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External showns derviced Exented ax management in Adun blut ness invala d'10% minority interest in MiGelsin (US), intribut interest in Tecnes, una a 20 inner invintorest in R&G

The minibits of the Control of the Wing the access union 9 %Granders are alreaded in a first union of the control of the Contr

#### 21. Acquisitions and disposals of businesses Acquisition of R&G Fluid Power Group Limited

On A April 2022 in A General terestrie paginal confidencies under Labora in Effet Fluid Maker in Album teor Factor and who in the indirect and a state of the page of a court of maker of a page of the page of a court of maker of a page of the page

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The provisional randous with Without pasets acquired evolviding acquirition intorigials interested between a tournal 12 ft into the national data acquired expension of the provision of the prov

Minus to interests and 2 for noise been recognised at taining also were about this fit \$50 interests of \$700 in north, interest he clin \$700 downstands from north of the est stoke in Brewn at 6 Services amount of which the which the est stoke in Brewn at 6 Services amount of which the which the est stoke in Brewn at 6 Services amount of which the which the est stoke in Brewn at 6 Services amount of which the which the est stoke in Brewn at 6 Services amount of the which the which the est stoke in Brewn at 6 Services are the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services are the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services are the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the est stoke in Brewn at 6 Services and the sound of the sound of the est stoke in Brewn at 6 Services and the sound of th fine Et asqueton et tré Greuzi

#### Acquisition of Accuscience

Confidence of the strong of the acquarters of 100 metrics are capital of Medilin. Services 1N curriling and Alcour shad The formation of the strong Autobrenne id moviet leading its sciences and medical distributor in relation to the strong embedding 838 Crong out to 100 medical provided Automatic Research (838 Crong out to 100 medical) and 183 Crong of 848 Provided to 100 medical provided Automatic Research (838 Crong out to 100 medical) and 183 Crong of Research (838 Crong out to 100 medical) and 183 Crong of Research (838 Crong out to 100 medical) and 183 Crong out to 100 medical provided Research (838 Crong out to 100 medical) and 183 Crong out to 100 medical provided Research (838 Crong out to 100 medical) and 183 Crong out to 100 medical provided Research (838 Crong out to 100 medical).

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The provinced form a cooffeet to white her bestmadad Herek, doing acquest on mangeles he atka potencoma, and ruch til 20,0m (EC 0m) this, in not also de agricomento of 20,6m, EC 9m. The provinces he diagrams in leston, and have recombled with interesting to \$1,0 m, EC 0m, and to be recombled with the provinces and \$1,0 m, EC 0m, and \$2,0 m, and the provinces are also as \$1,0 m, EC 0m, and \$2,0 m, and \$2,0 m, and \$2,0 m, and \$3,0 m, an

### Other ocquisitions

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Andulution wysignie i ingluinings, been was anneb nivri branut thare from ach and nitroin an acilierz

ille structural tarkane in two limbre behar in moglaured explicing asauktion in langible bre afecal for kind so usus as its affights skeng tark abendusthierd until On Har valus ad upthe et soron publicebate thian insteam in stall sinch end against inventing

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Configure wherean apartitions (1) 8.1. Was not been the research to those estimates and streets on previous to the configuration of the

	R&G		Accuscience		Others		Total	
	Book value £m	fair value £m	Book value £m	Foir value £m	Book value £m	Fair volue £m	Book value £m	Fair value £m
Acquest un intangible accets		4 ° 6		1:1				98.2
Deferred to.	9.7	12.5	-	43.	-	.1.71	(0.7)	(18.5)
Property in and and end order for	٤, ١	£ 5	5 =	∵. =	. ·		6.7	6.7
1.C-+-10E	14.4	3.8	4 -	4,1	S <sub>2,5</sub>	e 2	28.2	26.1
Tip de land other receivables	****	47	5.5	÷ ',	ΩĒ		22.7	22.3
Trope and other payables	1		Ξ,	. , 4	in c	5.1	(28.9)	(29.7)
Net assets acquired	14.6	49.1	3.0	31.0	10.4	25.0	28.0	105.1
Codar		12.0	-	[ <u>5</u> ] q		1.2	_	80.6
May 1.4. Andrews	-	2.5		-	-		_	(2.5)
ash sara		J <sup>2</sup> ∠		= <u>,</u> ₹ 1		्र⊤ Д		178.3
Parriacaultea				7 :				(6.1)
· · ·		7:		44.5		- , +		172.2
Defense also algeration		74				3.5		11.0
Total investment		99.1²		49.9		34.2		183.2

### Acquisitions revenue and adjusted operating profit

From this dute of a laud to rid [77 Corklanger [7]]. La marable bounkes varinteds a the tobrought Croud river up and high ten المراجع المراج

		58.5	65.8	124.3	8.7	10.9	19.6
Syrine Strutture	9.5-1.01.0	:					<del>.</del>
	24 10 1722	1.4	i .	23	1.7		1 5
4M3	\$1000.000	5 5	1.5	1.4	^ *	6.2	( 7
H. 37367035171	. ** 20	1.5	2.5	<u></u>	19.4	G.¢	
Aureum em se	10 Minutes 2002		- ¢	15.2	* <del>=</del>	ΞĴ	3.3
R&G	e Aprilli	34.3	54.Z	58.5	ع 2	40	5.4
_ 1 <del>2</del>	2167 2122	1.5	5.4	`& Z	٤	0.5	2 :
	Acquisition date	Revenue £m	Adj £m	Pro forma revenue £m	Operating profit £m	Ad £m	Pro forma operating profit £m

#### Disposals

on situa ember 2001 trik fottur. Elle en til elle interetti mental Div Kerdek torge breds triffi Div. Alund gelundlade into skati greds tredik til niggt fottut elle til en elle egt og tytte lekkyling at ente og toteligt spre elle fottaget elle Anderskalde triffiggt fottaget. 300 1000

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emore, representation of the control of the control of the property of the element of the control of the contro

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

22.	Reconciliation	of operating pr	ofit to cash flow	w from operating activities
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22. Reconciliation of operating profit to cost flow from operating activities	2022 £m	2022 £m	2021 £m	2021 £m
Operating profit		144.3		104.3
Acquisition related and ather charges (nate 1)		46.9		44.4
Adjusted operating profit		191.2		148 7
Depreciation or amortisation of tangit electries stangials activational easies stantanties.	23.9		20.7	
Share-based payments expense in the 41	2.8		1.8	
Defined cenefit persion schemo povice in they less at interval	(0.6)		·5 8,	
Profit on disposal of assets	(1.6)		12.83	
Acquisition and disposal expenses paid	(6.5)		·4.2i	
Other non-cash movements	0.1		0.1	
Non-cash items and other		18.1		9.8
Operating cash flow before changes in working capital		209.3		155 5
increase in inventaries	(35.6)		~3.E;	
increase in trade and other receivanties	(10.6)		₹6.5.	
increase in trade and other payot les	17.5		17.7	
Increase in working capital		(28.7)		12.6
Cash flow from operating activities		180.6		145 G

#### 23. (Net debt)/cash funds

Tie movement in lines abbtilicaus tun tsiaus so the veer lubits invisi

e i dve ne ni i e get e cos na initia i si e vita e so i i i i i i	1 Crot 2021 £m	Cash flow £m	Exchange movements £m	Other non-cash movements £m	30 Sep 2022 £m
Cash and Jish egulyaer te	.4 8	· · · · · · · · · · · · · · · · · · ·	7. 5		41.7
- Bernawings	224.7	₹ - ₹ <sub>_</sub>	71.5	5.1	(370.6)
Net debt	1414	77.5		2.24	(328.9)

	1 Oct 2620 £m	Cast flow Im	Exchange movements	Other non-cash movements £m	30 Sep 2021 £m
Daun ana cash eau valents		-2 :			14 č
5. mpwinas		21.00	´ :	1 E;	205.2
Cash funds/(net debt)	1.5	13255	5.3	1.5	-614

The procurage cash final or one of Temporal expension to a result of the control events of the control of the c

De 18 Durnber 2000 the Group entered into a depotation in green end one like uniformalise a dittribe licalitation and appregate announced the STSC Chill CTO Chillians addition the uniformal ending and in LiPUS for an aggregate uniformatical \$500m, which was increased to \$1850m, quintig the creation in a deat.

During the kear the Group has americed this SFA to increase this facility azo As at 30 Godferns et 0.100 this SFA comprised a committed multi-numer by revolving that the FDF increntaging acts at increasing the IZBCT million and affective and adjugate at increasing the IZBCT million stranged the consistency of SEPT million of SEPT million and a further questions are aggregate principlated to the SEPT million of SEPT million and a further support of SEPT million and a further support of the SEPT million and a further support of the SEPT million and set of th

The Group's depthabilities are subject to interest of in about the Country Hearthe Group Uniterest rate was our tracts with the effect of the agree interest rate on 2000 miles from our rate. He seement expects and 246 control of a to Distribute and the Group have there in the former interest national CCC cm. If details

At FC September 2022, the Broup of White Path EB TD 4 ratio of 44, and outrores, no stell

As an 30 September 2011 in Einem Landinake and var-gath in that and a visus print on £ 18 8m. 0198 5m. and the Grave has utilish a 50 h Smither revaking has in. There remains a 55 fm unallast in the Aurillagraph in and \$45 5m unallast in the Substitution and 55 5m and 45 5m unallast in the Substitution and 55 5m and 45 5m an

Hy at 30. September 2014, under the GHA the Group had a trivin term of the modern parts on the parts of the 215 Sm. Of 510 and one page of 295 fm, under the reversing tables. He at 31. September 2015 for a characteristic in gravitations and continue 594.9%.

Tura net dem s 8799 tel 2011 8709 tel 100 y 100 de 100 ha4 Till 2011 824 en la modimient de 171 an 2021 8707 Am uno vate Las mes chéasam (2021 848 The Bark on contra l'envirence de la modimiente de la contra danç el el sactos

162 Tilbiom SiPLO Armus Passim LiTus

#### 24. Retirement benefit asset and obligations

The Group maintains two pension arror deminits who challs accounted for unach 43.19. Follised - Employee Bonotis - The orn old a protigement is the petitied benefit burston retrement that the importance bit V more dright? Claration of the Dision almost not PCC uK Persich Scheme, the Schame, This Schema browles benefito based un find seventiand choth of whice in het home thiledung service. In death and has been a owed to further ductions we 6 April 2000.

The second and writaliar beniclar organization to postate bibly kubic to bibly rays blassed in Silvatarian along timi, ducition with some themem reducing service or death for the employees of habon recordance with Ellist row. The Kabo pension stheme is a district not onto based kmenne whom for team ica reasonale reasonale real mount Ali to be about in too home. Such above with IASIA Felisen

The aminust of persion abset perfects no wage in the Conservable a Statement of Fivon, in Fig. to the well-that these tiking ension arrande rientris.

	2022 £m	2021 £m
Diploma Holarig. PLC Lik Fendur Schlime	(6.4)	2.7
Hubb Pendion Scheme	<del>-</del>	2.2
Pension scheme net (asset) / deficit	(6.4)	4 7
The omit units included in the Concellipated income Statement in respect of these two denses	on principerivents ore 2022 £m	2021 £m
ulipioma maidri gorfulli titi Fensiori Sutieme	-	2.17
rubis Pension Scheme	(0.5)	- 0.5,
A Yount's charges tulthe Consolidated incume Statement		

Defined contribution kinemes operated by the Ginapis basis esses brond and about these disclosures

#### Diploma Holdings PLC UK Pension Scheme

nd Stranners su<mark>t</mark> et it to a Grafutary Europhig. Deject un under the Forsithn Art 2004 will have unwithor will bluar unit the Scheme in game about at least chooles only tyred years to aptem not whemen the Statution Funding its lent vices lines. As a on informer in less, the ortpany must agree with the Tusteer of the Scheme the conflictions to be paid to opens any or pittal against she Statilitery Funding Turning are must agree with the indistrect of the bineme me contributions to be diable share or an upunitive was not at larger of the bineme may active. The extremination the foreign and the properties of the foreign and the following persons are acceptable of the following persons as a following the following persons at the following and acceptable of the following persons at the following and acceptable of the following persons at the following and acceptable of the following persons are acceptable on the following persons at the following persons are acceptable on the following persons and acceptable of the following persons are acceptable on the following persons and acceptable of the following persons are acceptable on the following persons and acceptable of the following persons are acceptable on the following persons and acceptable of the following persons are acceptable on the following persons and acceptable of the following persons are acceptable on the following persons and acceptable of the following persons and acceptable of the following persons are acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons and acceptable on the following persons are acceptable on the following persons and accept when ean endments curto ments or cettlen entoduction he year.

The Sanche is managed by a set of Trusteen open mediand at the Company and in an interminential section on the Scheme. The Tristees have respond to the original operations from the Consensation of the Conse The Trustees belegate sume of these functions to their protessional advisors intriviolable ray for c

The principle expects the Dompany and truck fork the Group, to a hamber of heigh

- Investment risk. The Schlemen skap investment, in asset plasses, such ableauties, which have voidtle mishlet individing and only these objects are expected to this Cae reported and eventher on a form involation, even the short from can object additional to the displacement and to a nemerous
- Interest rate risk. The Schemic's labelities are discressed using market we as on high monitors in contrast contrast contrast with the labelities. As the Schemic Labelities are egones in the value of the assets and habilities may lead into which the can be so. inflation risk. A standation of population of the periods under the Stheme are known in the Sinemes on the size is a related to urily be a guida hedge uga not inflation been the proportion in expect movements over the ordinary in the inflation of funding both of the
- Mortality risk. In the elect that members, we chase than assumed laifunding profession of entered in the first me

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

a) Pension surplus / (deficit) included in the Consolidated Statement of Financial Position	2022 £m	2021 £m
Market value at Scheme assets:		
Eau ties	20.7	<u> </u>
	3.9	
đại một là	7.3	12.1
Cakt	-	2.2
	31.9	78.3
Proporting value ut Scheme flot i ties	(25.5)	41 (
Pension scheme net asset / (deficit)	6.4	
1. Buditen malket bille man att ve manet. U. Dik Budin skim liva valueb on the vane pacinal the under velip envine i arreter.		
in add twonite the Buy in policy the behalphischeme not asset includes £3,6m of historic annuities and re than on a arrest basis	nutes prooff in a not biblio	. rather
b) Amounts charged to the Consolidated Income Statement		
	2022 £m	2021 £m
Charge this operating profit		
niterest coot on light lifes	(8.0)	
materies on the sea	0.8	2.5
Chargeort in randa expanse, pet fruito E		
Amounts charged to the Consolidated Income Statement		
	· · · · · · · · · · · · · · · · · · ·	<del></del>
c) Amounts recognised in the Consolidated Statement of Comprehensive Income	2022 £m	2021 £n
nvertirent i dud laar on Scheme assets in expedició interest	(6.5)	8.5
Effect of unarraic in trivaria a assumptions on Saneme Napilities	15.4	
attent ut in arigeu niben ographik assumptions ut Beheme kubilities	0.3	1.5
twister en le de outro ente on Survein en don tres	(0.7)	
Actuarial gain credited in the Consolidated Statement of Comprehensive Income	8.5	4 ]
The complicative an outside octobrid in reservoir proves in the Coneculated Statement of Complete Alexandrian Complete Comp	- rushko in e Mendruh	.1 7.
d) Analysis of movement in the pension (asset) / deficit	2022 £m	2021 4m
Dentinal of Distorer	2.7	
Amininto in uraeditanha Grinspiaatea income Statement	~	. 1
Contractors Suiday employer	(0.6)	: 1
fair effect on while ocurements of Ochemic buset, and capitities	(8.5)	<b>-</b> _
(Asset) / deficit as at 30 September	(6.4)	
A A - I - i - f		
e) Analysis of movements in the present value of the Scheme liabilities	2022	505.
	£m	£17
And Curvisies	41.0	41.5
expense to the Committee Denome Laborice	0.7	-
	0.8	- *
my nut trum pronped in actuar a Gozumpt und	(15.7)	1 5
	(1.3)	_

25.5

At 30 September

### f) Analysis of movements in the present value of the Scheme assets

	2022 £m	2021 £m
Ar 1 Decliner	38.3	28.1
niterest un obsets	8.0	0.5
Fletch on Title his as etc.	(6.5)	ŧî
Contraction page by Hrigh, Hr	0.6	5 <del>-</del> -
Вельтор на	(1.3)	
At 30 September	31.9	1£ F

The artiological months (or en ellection in a committe History Specific Harris and year was also as a figure £5.7% COMMISSION gaves

#### Assets

The Scheme's accept alleine on ipassine unit for don accept our Legal & Beheral investment Maripaethe mana at 50 September 2020, this main cateary relationsets were allfallows.

2022 %	2021 %.
28	2.5
12	
11	(7)
12	
14	14
23	7.7
	% 28 12 11 12 14

Principal actuarial assumptions for the Scheme at balance sheet dates		2022 %	2021 %	2020 %	2019 %
inflation rate	# 57	3.6	3.4	[ ]	7 4
	u <sup>≌</sup>	3.2	3.0	ς	: →
Exposited rate of personning	ument ear = J <sup>B</sup>	3.2	3.0	* <u>\$</u>	. 4
Discount rate		5.3		. 5	1.8

The voicting individual of the period leading with land after the Group rivear end meant there was a fight four that the billing and on the purpor scheme uses the Structure was a final that and an adverse import on the volution of the scheme spirit Structure was end bond us as have fairly provided to the control of the control of the Structure and 149 of the avertaining fisher in 50 September 1720 with respondent US.

#### Demographic assumptions

Marrally, table (365)	\$78A
reprinte nicinality rapie k bursus or eq	CM/ 2021
Altimon a tent total his canada in charact	, read at both in the four $\mu_0$ at this large term in unoverse of large $\mu_0$ . ( )
. A least trace in the following superior to the country of the property of the following ${\bf r}$	Members are assumed to dake DC and the him as mount of single in a paed on correct commutation factors
The weighted discussed in this of the define state throughour is consolid Section	

## Sensitivities

ine construit es crane villus per o chi locali in von li nun dell'in più limitationo dre us ni locks.

		Impact on pe	ms on habilities
Factor	4ssum prior	Estimated increase %	Estimated increase £m.
Data Article	Tagas and the same of the same		,
1.71.37 + 1	Asset English to	. Z	•
Ferritary	A CARLO CARLO		· .

#### Risk mitigation strategies

When lesting the movement of the control of the movement of surjoint or with the employer rule into a count the location in a strate Screene final line in the account of element and the screen final line in the account of element and the screen final element element of the screeness of the scre

In addition to the probability of the probability of the probability of percentage entire per determine a Legislate 1 and 
FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

### Effect of the Scheme on the Group's future cash flows

The Complank is required to agree a schedule of contribution; with the Trustsec of the Scheme following each them a lactual of labation has awing the thennial actuar a lactual or can each as at 30 Sections er 20 Stittle Compark, agreed to contribute 10 film in cash to the Scheme annual kindreaging of 290 per year. The current year northibute 10 om. No prevoff contributions, were made in the year 1200th une off contribution of call 26 im.

#### The Kubo Pension Scheme (the Kubo Scheme)

Pension scheme net deficit

At 30 September

in accordance with fixes, aw investigation being fix are contribution based with the revenit per effits varying according to Category of emblicyment. Cwiss, aw requires centain guarantine, to be provided an such pension benefits, hipportinances, as 5% as centian benefits, though the ASGA Pensions see a multi-emplicyer plan of non-associated compunier which populars seek seen participating companies. Set but be by is a summary of the revitebrules of the yund Schome

af Fersion deficit included in the Consolidated Statement of Financial Festion	2022	2021
	£m	£٣
Assets of the Kuba Schleme	13.5	17. 4
Actuaria Capities of the Kuba Scheme	(13.5)	14.5

The general state Kian Core with here is portably and owner tool to a specific 4834 feets in your

a) Pension deficit included in the Consolidated Statement of Financial Position

b) Amounts charged to the Consolidated Income Statement		
,	2022	2021
	£m	£m
Service doct	(0.5)	
Amount charged to operating profit in the Consolidated Income Statement	(0.5)	7.5

c) Analysis of movement in the pension deficit		2021
	2022 £m	£m
At 1 October	2.2	5.4
Amplinità unargealta alle Consillante alle lam dinariorent	0.5	Ĉ.E
Contribution, nalogivens lister	(0.5)	.5.5
Net wheat at reined uninventa to Kudi; Schemn arvet, modiud ide.	(2.1)	7 :
Exchange adjustnients	(0.1)	

## d) Amounts recognised in the Consolidated Statement of Comprehensive Income

ne partuaria, gain predited the Comercitated Charton term of Comprehensive Incomerk £17m (2027) \$5 km hair

	2022 £m	2021 £m
investment gain i use on konume issetti in ekkeri in nitoresti.	(1.3)	1 2
Effect of enanges in thrown alloss what the or Consession in es	4.2	-
Effect of changes in demographic accument insign Divernal dollars	-	, <u>-</u>
Experience da ustime los co Scheme las Pries	(0.4)	ī.:
Adjustment in responsive PAI 0.14	(0.4)	
Actuarial gain credited in the Consolidated Statement of Comprehensive Income	2.1	7.1

## Principal actuarial assumptions for the Kubo Scheme at balance sheet dates

Finite paracetorial assumptions for the Nabo Scheme of Balance sheet dates	2022	2021
Expecting rate of swind in increase	0%	
Expected rate of a unary increase	1.0%	
Ülkraunt rate	2.3%	J 12:
nterest prepid rate	1.0%	7.54.
Morta :	3VG2020	<u> 5. 52525</u>

ine senot un existime 31.20 percoundos mechosoros de la micropatión mediata cada

		mpantion per	ision labilities
		Estimoted	Estimated
Factor	Assumption	increase ©c	increase £m
Disturbini Time		7	7.4
<u>fe_e-r===2e-r</u>	<u>an tagan garaga sa paga</u>		

To be the time Publisher to Renger to the

### Effect of the Kubo Scheme on the Group's future cash flows

	£m
Besit estimate of en proven i such trauturi il 2003	0.4
Bushestimate of employees contribution in 2013	2.4

The instanted average purarism untrik getinde benetit as labit on a approximators (Eleva 2, 2021, 15 year).

#### 25. Auditors' remuneration

Expination leaving Group by a few to the fellowing service into his more, after 2022 2021 £m Fixes capability the abatol, to fixe abatics.

the Company's Annual Report & Accounts	1.1	0.5
the Company sautseaches	0.4	0.8
Aughtfees	1.5	1.3

Non-about terms of £29,200, 2001-£08-2000, were balanto the Graudie's later to litary ingrown agreed about the about the most fear Announcement (which is unaudical) on a cuprer prioritization of the most representation and the description of the control of the

#### 26. Exchange rates

inn exchange rates us raits that wate the results of the subsect of the control o

	Average		Clesing	
	2022	2071	2022	2021
US du lar JuS\$	1.27	·	1.12	1.35
Carrud un du lar (C\$)	1.63	· = =	1.53	٦
Euro C	1.18	- <del>-</del>	1.14	115
Datas francii CEF	1.20	: : : :	1.10	1.26
Astronomics miles. I	1.79	1 = 1	1.74	٠,٤-

#### 27. Alternative performance measures

The Group uses a number of afternative men-Denerally Accepted Accounting Frault unliner (GAAF) if the interest which are not detried a trun FRS. The Directors use these negatives for matrial agreement respirations of the Directors use these negatives for matrial agreement respiration and other matrices of the Group or a comparable park against the Group in NRO undirector institute of the Group side. planting process as well as comprisinalty actifagainst kninn nomice instrumis beternings. All solctitie kin kalkurst this valse considered applied the FPS measures. The following not GAAh measures the reference in this environment Automotives and GAAh measures the reference in this environment Automotives.

## 27.1 Adjusted operating profit and adjusted operating margin

And the creating profit and dejasted operating margin.

And the creating profit is at fined on at ending sinflat per recommend on a construction of production for an observating point. It is not the construction of the construction of a number of the construction of a profit in a section of the estimation of the profit in assert and profit in the construction of the estimation of the construction of the profit in a section of the profit in a performance of the Great Advisor of the profit in the Great and profit in the construction of the Great Advisor of the Construction of the Great and the Great and the Construction of the Great Advisor of the Construction n per at nå profit a vlaed butt e Group e tevenue.

	Note	2022 £m	2021 £m
Facilities		1,012.8	5.4
Coerating priofit		144.3	154 3
Add. Assuration related on a strien charakh in likago in administ atinni units		46.9	44.4
Adjusted operating profit	2.7	191.2	148.7
Adjusted operating margin	7.7	18.9%	18 9 %

### 27.2 Adjusted profit before tax

Assumed and the task is defined as updusted orienting motification and visiting in a state of a substitutine and in anneal or a general particular for a substitution of a sub

	2022	2021
	£m	£m
Adjusted operating profit	191.2	45
, Hours the earliest end on a limit to thanking the second of the second	(11.6)	18.5
Adjusted profit before tax	179.6	.Z* ş

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 27.3 Adjusted earnings per share

Abusted comings personal rangusted EPS is adiculated as the total of palluted profit before tax indicated rangusted EPS is adiculated as the total of palluted profit between the rems included in the naturation of adjustic profit is structured to the ranguage of profinary shares in several ranguage of 124 655 050 100% (14 466,000). The Directure between that adjusted EPS provides an important in easure of the earning, capabity of the Group.

1

	2022 pence per share	2021 pence per share	2022 £m	2021 Σπ
Profit before tax			129.5	95.5
Joylektrense			(34.1)	Co €.
Minority inserects			(0.7)	5.1
Earnings for the year attributable to shareholders of the Company	76.1	- Fig	94.7	3,23
Abquisition related and other charges and provisition related finance charges				
net of tax	31.4	29.1	39.2	<u>56.3</u>
Adjusted earnings	107.5	85.2	133.9	106.1

#### 27.4 Free cash flow and free cash flow conversion

Fige cash flow is between as not cash flow conversion.

Pice cash flow is between as not cash flow, from operating activates, after net cash a loper diture on tong pic or a long property disposals but before expenditure on but hus, investments find uping any offupausition also like items such as pensions on tax cettled post acquest on, on a province trum in a nine, disposals, by hus had reversed trump a upon a disposals by hus had reversed to the property of the property free cast frow as a percentage of paylotted earnings.

The Directors believe that they cash flow gives an important measure of the cash flow of the Group of a raile to future investment of dirthulution to engretic gets.

	Note	2022 £m	2021 £7
Tyet a crease koetrease, a licush and lash bauk biento		17.5	14.5
Administration of the second s		56.2	:. <sup>⊆</sup>
uk vidensat polia telmin skit vi hærevits	· .	0.2	7.7
And Using high minor to interest		0.3	
Single Guide from the politic interests	-	-	e
And a ston of buck-Hisses and payments of the logue for debt like terms her of later as pured.		177.6	4;14
At au chich at dir vecsal excentes ea a		6.5	4 2
Protee to from labie in a winess limet on wildender	_	(13.7)	** *
Pripriewas trum issue of about copy to invest of feet.		-	1.5
Dyna red confideration disa		7.1	5.5
Previocal from the aliment of plants kinds in et.	. <del>.</del> .	(131.3)	7000
Free cash flow		120.4	7788
Adjusted earnings		133.9	705
Free cash flow conversion	<u> </u>	90%	1031.

#### 27.5 Trading capital employed and ROATCE

The notes locked, at an included trading, abital empirised is eingidetness as net ussets less cash and clash edulia ente industrial in a latter adding to the burner had served to burner had served to burner had served to be a considered to burner had served to be a considered to burner had served as being trading to the first as a considered to be a considered to be a considered to be a considered to burner had served as being trading to the considered to be a cons His love, the arrow of accusation related charges provides viwritten of the of deferred tox on occupation in target enduets, who is a vive and the one to the comparable for the occupation of the occupation occupation of the occupation occ aboutivo object na promative esperante de medicale de manda en arresperante de entre de permitar de la medicale de promativo en la medicale de manda de permitar de la medicale de manda de permitar de la medicale de manda de permitar de la medicale de manda de la medicale del medicale de la medicale de la medicale de la medicale de la medicale del medicale de la medicale del medicale del medicale de la medicale de la medicale del medicale

	2022 £m	2027 £m
Net assets	668.2	(27.5
Application of the second of t		
- Determentariner	38.2	21.5
- Refreshed pensitri pasety in organis	(6.4)	2 0
Acquilition materal politica assets out	29.6	:= -
Net dept	328.9	151.4
Reported trading capital employed	1,058.5	177.5
militar inglood. Franka ocquistion related charaes inet of beterre altax and currency movements	99.6	190, A
Adjusted trading capital employed	1,158.1	412.5
Abilithe oxitrati	191.2	48 -
Fig. former oppurite end p	9.7	£ "
Pro forma adjusted operating profit	200.9	1: - 4
ROATCE	17.3%	~ .

 $f((\alpha))$  the formula of the field of the second contraction which define a formula  $f(\alpha)$ 

#### 27.6 Net debt to EBITDA

Instruction EBTDA is the net anothas the place and has equivalents and barrowings translated at 12 minute layer ago exchange national added a FBTDA is the report of the Course external facility or well anto the Group's adjusted to entropy of the Course for the interpretation and amortism on interpretation interpretation into a particular and the interpretation and the interpretation of its pass made during the first of the arm and to remove the respect of the Course Translations one before my the respect of an appropriate measure of the Group's first,

	Note	2022 £m	2021 £m
254 0 0 0.081 ± 7.7061 to		41.7	
Emma gr	2.2	(370.6)	205.4
Reichalevatum of average eximatige rates		23.1	5
Net debt (average exchange rates)		(305.8)	774.5
Application of the second		191.2	13E 1
Depret at un and arment est en innavale elans ether intorigible assets	* * * * * * * * * * * * * * * * * * *	11.2	1.7
FASCIS IN DUCK		1.2	
Minutes in terestrums elut par liste u EETDA		(1.1)	.0 :.
Protein an approximate		10.2	5.7
EBITDA		212.7	٠,:"٠
Net debt to EBITDA		1.4x	

Augustine Committee Control of the refuel of the control 
#### 27.7 Dividend cover

Discount of the substance of the property of the property of the property of the vector of the v and v are v and v and v are v and v and v are v and v ar

The assert time was the maintraproped 53.8 4.4	Adultivitation of the first of	Note	2022 107.5	2021 5 7 L
Dividend cover 2.0			53.8	4:1.

# GROUP ACCOUNTING POLICIES FOR THE YEAR ENDED 30 SEPTEMBER 2022

in busis ut preparation.
The constituated in a constitution of the The Constitution from the Statement induction for profite Cost of Costs Start base to the Costs of Cos 1.1 Basis of preparation dictions seem includes in information and distribution are the instruction and distribution are seemed to the contract of the

Out December 1999, Italy is capitied to succeed a consultation Unit December (vic. into at pasities by the bulgger into a state of the bulgger of the attention of the state The start for votale subject to endersement out to the property of change constitutes a change for meaning for an arrange there is no month or service. onange constitutes a charge to a measure of engineers of there is no impact or recognition and a second of the engineers of t there is not mibalit on record 1920, imeasured lent or also other the penda reported as a result of the impage in frome North

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Going concern basis

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## 1.2 Basis of consolidation

1.2 Basis of cansolidation

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#### 1.2.a. New accounting standards adopted

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## 1.3 Acquisitions

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### 1.4 Divestments

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#### 1.5 Revenue recognition

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#### 1.6 Employee benefits

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## GROUP ACCOUNTING POLICIES

FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### 1.7 Foreign currencies

The individual financial statements of each Group entity are prepared in their functional durency which is the durency of this primary economic environment in writing that entity operates. For the purpose of the consolidated financial statements, the results and financial position of cachient to are translated into EXI stening which is the presentation all currency of the Group.

- a Reporting foreign currency transactions in functional currency.

  Transactions in currencies other than the entity of functional currency if the gnicurrencies) are initially recorded at the rates of exunangeit levaling on the dates of their ansactions. At each subsequent balance sheet date:
  - Foreign currency monetar, items are retranslated at the rotes prevailing at the balance sheet date. Exchange differences arising on the settlement or retranslation of monetary items are recognised in the Consolidated income Statement. Non-monetary items measured at historical cost in a fave gricular rote pot retranslated.
  - 1 Non-monetary items measured at faint alucing a foreign context, and retranslated using this exert or grantes at the lattering faint value was perermined. Where a gain raikes or non-monetary items is recognised directiving about ecognised at ectiving context of that gain or loss is astareough ted a rectiving eauty and or needs where a gain or loss or a non-monetary term is recognised in the Consol batter in time to exchange consolners of that gain or into it acts are rectigingly not in the Consolners of the statement.
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#### 1.8 Taxation

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#### 1.9 Property, plant and equipment

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### 1.10 Intangible assets

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#### a) Research and development costs

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#### b) Computer software costs

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## c) Acquired intangible assets – business combinations

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Fair na des of sustamen ar productive relatives in by the Reiden angula transiare valued outly to be contest out  $\hat{\theta}_{i}(k)$  mode participases are valued out to a reclausineral continicate. For smaller ucavo trans, intangia ciatorio pre nuel seu ciling natorica experience it similar transport of a

#### d) Goodwill - business combinations

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#### 1.11 Impairment of tangible and intangible assets

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#### a) Impairment of goodwill

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#### b) Impairment of other tangible and intangible assets

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#### 1.12 Inventories

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#### 1.13 Financial instruments

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GROUP ACCOUNTING POLICIES FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### a) Trade receivables and loss allowance

Triudic receivables lare in train, measured at fair value, as not carry any interest and discredibled by a unarge for impariment for estimated frequencial and ounts. Such impariment losses are recognised in the Conscillabled income Statement, casewated under FRS 9 line note 1.2%.

#### b) Trade payables

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#### c) Cash and cash equivalents

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#### d) Put options held by minority interests

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### e) Derivative financial instruments and hedge accounting

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#### f) Borrowings

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## 1.14 Investments (fair value through Other Comprehensive

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#### 1.15 Leases

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#### 1.16 Other liabilities

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#### 1.17 Dividends

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#### 1.18 Share capital and reserves

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### 1.19 Related parties

nere are no related party transactions (other than with key management, that are required to be disclosed in authroance with ASPA Data scritter remoneration are piece in rate 41. The conceptatea financia istatements

#### 1.20 Accounting standards, interpretations and amendments to published standards not yet effective

îne (Aba nas plumst ea a num ber chinekul tê (Manisura on enaments and interpretations to existing standards which are not yet offective, but will be in undation of little (Group) label withing per participation against a datter 1 Cultiples 2000. An assessment of the mpact of these new standards all a little pictutions in tet but by risk risk

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Reference to the Conceptual Framework - American intercine fill S

The Brauz does not anticipate that the about the stiffeed stark of a parameter area for that are effect with the year ending. Festerniser 2003 will have a material effect on its financial statement.

#### 1.21 Significant accounting estimates and critical judgements

ine proposation at the Group alcohell idates financial of which co reduces management to make ontopical court the waven en norum ptikins or ect miotes with regard to larket in violatified that usuad a mentiphy have o moteria addultment to the conving amount at assets or laborties in the next 12 months

## 1.21.1 Acquisition accounting (estimate)

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valued at fair value at the pare of blocks for "Defenda ruks deration is fak valued biskep styttik. Direktors leit motella tutule performance of the acquired entity

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If an ademic of the class require disclinible is ingenient to assumptions and extinibles relating to lettomostes by a line feet that solve actentially have a inaterial intpolit aver the lunger term. These expte to

#### 1.21.2 Goodwill impairment (estimate)

the Group has material om sunts of gosawill and intangloid orsets and apply customer and subsider colationer bit, recognised in the Carisbildated Statement of historical Hospian. As set but in note 1.11 of the Group Acrounting Policies aspack. Its tested and Jalivito actions in the free is any indicator of impairment. Assumptions are uten to determine the remover onle unintury littled in COUN principally nicht von the present value in echnicitell foture obstittoiks to der ver the value in use ito the Group of the Japana sed goodkii officirek est in ates made and assumptivitis used in performing impairment resting the year are set out in note 10 to the sonshipated financial ut aterficints

### 1.21.3 Inventory provisions (estimate)

inventiones are infated at the lower of injutiand net realisable value object not in note 1/2 of the largur Accounting Folicies, in the course on the interesting outstances, entire littles, as used to extract on the net read used to extract on major for calks are are box implying inventuries and appoinst riviers in renturies.

The decision to make an impairment charge (updated on a number or factors including management hackeshield of the current tradina environmont, agoà proffici anun ottivi a usage ar a otter mystrers, which are relevant at the time the cursus duted financial statementa are approved

#### 1.21.4 Defined benefit pension (estimate)

hethied benefit sensions are note when to live set but in hote if biof the Croad Addarding Runder Determining the variety the future befined periet in wagation relatives eath lafes in respect of thic alluarriation ollused to lib oblate creverti villues. These include 2.10 in 12 of a second control of the control of by resulting an units an exsentent of the resulting at an asset to the increase in the discount rate. Extra is fitnesest motionary of  $c_{\rm s}$ for the two model in calculating the defined dynamic asset at the Nepton para 2012 are without in the Lifetium of the increased thiar la diatenièris

# PARENT COMPANY STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2022

	Note	2022 £m	2021 Im
Fixed assets		-	
investments	c	297.2	2012
Debtors: amounts falling due within one year			
Arribunts awed by Group undertakings		35.8	
Creditors: amounts falling due within one year	·		
Amounts aiked to Group undertakings		-	(34 /
Net assets		333.0	262.5
Capital and reserves			
Called up share copital	(	6.3	6.3
Share premium		188.6	188 6
Profit and loss account		138.1	67 b
Total shareholders' equity		333.0	262.5

The many the manager of the same of a contract of the same of

JD Thomson
Thef Executive Officer
C Dovies

Chief Financia: Officer

# PARENT COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2022

	Note	Stiere capita fai	Shole premium Im	Retained carnings £m	Total shareholders' equity £m
At + October 2020	-	c. 3	188 ć	55 4	245.3
Total Camprehens relincame	.2		-	696	69.6
Disidends paid	+	-		(52.9)	(52.9)
Schillenierit of Elf-lawards	€			C 5	0.5
At 30 September 2021		c 3	188 5	<u>67.6</u>	262.5
Total Camprehens le income	а	_		*25.5	125.5
Drudend, pala	•	-		(5€ 2)	(56.2)
Settlement of LTF awares			-	.2	1.2
At 30 September 2022		6.3	188.6	138.1	333.0

The financial statements of Diplomia Fi C and the nates on 176 to 178, up or form part of these financial statements, company number 3899848, were approved by the Board of Directors or 21 November 2022 and 6 area on its behalf by

## NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2022

#### a) Accounting policies

#### a.1) Basis of accounting

le niver ni lan park Pirāna al Statoniests litro rinancia Statements inako been propinsi sepiran suse su in lucul ritorine. Compranies An 270 monder #2700 Republic Disclosures Frame with Line theotoxis committee. Take a must name supertomorm of the Linmplany has been according within the in-property male expense for the subscripting of the low structory advantoring only contrinidad, in disport a the rividro al Statement. The Financial Statements which the province are printed as the riving of the riving as one provinced in un interrina una al valuéciare, pur poa to trio rivaros. DC Doulexcept when otherwise inhibited

Openhooks is abused congranden tealby or area incorporated in the philipean indonestion are registered with a Unit Adoles of a Stephnology of the property of the philipping of a first order of the philipping of

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- a name and we were har econolication for chare case to:
- aich asums in respectt af fransactions with kindly clavified hubbidianes.
- air sins vies in respect of capital management
- and effects of new but not yet effect verified
- discribulation respect of the compensation at key management personner as reduced

The Country of post taken the exemptive or her FPC 101 and object respect of the regundment, of consynables of our disc to fill of FFC 10 not sent on the following the construction of the construction of the Company not aller the lead when tip successive than the Remoti Pratical Committee Report

### a.2) Total Comprehensive Income

arta Competitivo momenta proprior a valenta esta momenta da darve interesta en como en el cerco i como esta te rate in up in compath at preinceasing can be made

#### a.3) Dividend income

Colored by the Kirennar sed kirennere kert. Find a wer diagraphitatione letters report that form a short in the Vertoin the Ve ikini ili tile av denat afsianaroved av me Consaurivis tharont dors i mtofmila vidonnt amistragrifsen i neli si tal

#### a.4) Diploma PLC Employment Benefit Trust and employee share schemes

Charles have the Disconda PEC Employee Benefit from the Prost are stated at cost and about or team now well within the charles were a got to be a not participle to the AS 52 as accomplished to FFC 103. Sharen that are need to the Trust are not to got in the country of the cou the annual experience contains navoir een exercited sy fine participants.

#### a.5) Auditors' remuneration

Feeling as en the auditor for the audit of the Company's financial statements of £35 to 2020 £5 b.c. in a common of the Company un dent brancju

## b) Directors' and employees' remuneration

As run die after spakulårestik by tile. Dembark i stormat onde tile Denktors him ar erot dir jorner och i till och den den bar blander mer i her till store spake spake och bar Company are set out in the Fernancration. Demmatike Fernancration og k. 14 to Dennia i tel 4 to the Dennia of Statements on page 148. The Company had no employees (202) herve

#### c) Company profit and loss account

orim that it restrict 408 of the Comparise Alla 2006 he we was epit fit and site at least consideration to the Comparise we end The restriction associated by season of the restriction of the Comprehensive in time. The Tribal violation in the ved wat on Color transmite Spirit perfore right exhibition of Flow ands.

# NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022 CONTINUED

#### d) Investments

At 30 September 297.2	2971
Shares, in Graup unpertax (192 hera at 1981	2021 fm

A fur list of subsidiary and nation to also undertaking its set out on a ages 167 to 189, it vestments in suclediance are reviewed annually to see if there are any indicutors of impairment. There were none (202) in ans.

## e) Called up share capital

		Number	2021 Number	2022 £m	2021 £m
At 30 September	_	124,616,170	174 5 <u>63 67</u>	6.3	<u> </u>

During the lear TO 212 are not visibles in the Company (2001) 27,914, were transferred from the Trust to built or an after nonnectors back in contrect or within a exercise of aptions visible building and selection and respect of avairable property of Committee Reports.

4t 30 September 2011, the Trust niet 11.035 (2021, 20.640) ordinary shares in the Company representing C  $^{12}$  . If the Laika is to be capital. The market value of this respect at 30 September 2011, was \$1, for 1007 \$10 pm.

Details in respect of a water as problems and polar builting the wear by the Wontpany we instructed in Artis of the work or batter fit and a water that ments

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DIPLOMA PLC

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### Opinion

2011/12/06

- DiplomatiPLL (Bind) financial state her to an inforcimit, impany timancial statements, the financial statements (1g vera trus and tank New ordine state of the Grouph and other flows and others as at 50 September 2002 and at the Group of the Grouph ny niminakan nigha yanningin pingipiy.
- A the Child of the highest head of the chephred in decordance with of posted international in charting diamatra.

  Historia is a formula with a way the period of the cent prepared in decordance with united Kingdom Generally Assetted

  Accounting Frantise on teaming out the period of products of Francisco Child Reduces Child Research on the control of the central cont
- Hither thank a church encum bue ween previous accumulative with the reducements of the Companies Act 200a

We have additionally the property for the state of the Carsa partial Report (the "Armual Report"), which remains the Carsa paths and Farem Curry and Erstements in Financial Fourier as at 50 September 2022, the Conceasible anitome (Internet), the Timber abt- a Statement of Conceenses over come, the Conceasible Conceenses and the Conceasible Conce of Characes in Source in the year than endeed and the rithes to the thranking statements, which involves deep at an utilities or imparts acciliantifig book ico

Quridon on leader, offer toward your report his to the Aliabit Committee

#### Basis for opinion

Molectradities our supplied becordance with international changer of Auditing 10K in 15An our in and pervicible law. Our response most was under 3Act of the turner agent perdicing which the form of a statement spectron of numberet. We be exempted the pervice we have the time audit of the formation of the personal management and pervicible in the supplied to provide the provided the formation of the personal management and personal man

#### Independence

Maireman at masper se in riftine Graw in two course with thic ethical requiringents that are relevant to our awar with left care a cutatement with the whole with a cutatement with the whole with a cutatement with the whole with a cutatement with the work of the FRG . End we have to be a pur other ethical respects by they in arcerdance with these leads in heilte.

Hostine bear of nurships, egac on picerym, whose in history is real ansers hes broth bited by the FRC's Ethicul of and at a circ minibility, ged

Other than thate his contributions 25 currence in lagrance in a particular service Flavor Club particular to equippe tax call in the percarbanerabat.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DIPLOMA PLC CONTINUED

#### Our audit approach Overview

The Group size it into three Sectors is to Sciences Seas and Controls and we have conducted about work across of officer. Through our trushcope component objets about of the consultation and adoitional as of project performed at a Group level we have denieved as everage of 15% 2021 19% of Group profit perfore tax sind 15% 2021 19% of Group in a profit perfore tax sind 15% 2021 19% of Group in a profit perfore tax sind 15% 2021 19% of Group in a performance of the control perf

#### Key aubit martérs

- Valuation of the intorigibles for the R&G and Accusiven Alabasis for Clarcus.
- Carryina value of investments in supplicationes apprecia

#### Materiality

- Overal) Graup materiality. £6.0h. (2001)£4.8hr. pased on approximate v.51. of profit before tax.
   Overal Parent Company materiality £3.3m. 2001,£3.0m.; pased on Majofitzta assets.
   Pertormance materiality,£4.7hr. 2021,£3.5hr. (Group, and;£2.5hr.;2021)£2.2hr. (Parent Company).

#### The scope of our audit

As part of designing but qualit, we dutern help in uter altivious ascelles the first tim aters, misstatement is the financial statements.

#### Key audit matters

Now adolf that fersione those matters that in the auditors i, i.e. such a wapenier to servict monts grit curve in the adolf or the financiar statements of the current period and include the milenegal front indeed an erabit in creating statement whether is not have to fracaidentified by the auditors. Including thisse which has the prement of the client audit strategy the digular or of resources in the dual train direction the efforts of the endapper in tream. These mattern and only commonts we make on the resource for successives. thereon, were addressed in the context of purpolar of the financial statements as swhole, and informing our opinion thereon, and we do niet provide u soparate cava pri on trikpo michtory.

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Frieism it a sumblete list at a more worthfeb surrur buart

Cannon give up of hiversmonts in sublidial edicharent. Duration violation of the hirangleses for the ASO brown of a dual-hirane. Shows offer two years of the affection of the control of the subject of

Key audit matter

#### Valuation of the intangibles for the R&G and Accuscience acquisitions (Group)

hoter to page 175 Significant accounting estimates or a hit coll Jogaments: Acquest on producting long ricte 2s. And, shors and alcolors of publicesses) within the Bidup consolidated than an ingramera.

The Group spacings RMG and Acquirence businesses for a 

Aliquired intonaisis assists of £80 Tm winns assistation and recognised in reliabling of these acquisitions of research upon sustain an reliabling section of  $177\,{\rm GeV}$ 

We make lacht fied als anificant risk associated with the valuation ar the intarigibles due to the midgh tube of the acquistions, the s un ficant lêve loi estimation involved in defermining the fair value of the acabired intanaities and their sensitivity to changes in rev prouventions

Times that are in the identificate intenditional education educations. or in algement estimation as it is dependent on a number of key ard under one including forecast invenue growth nates, disculuratinates, all a laverage historica, councimer attitudinates, in lich chaefing such assumed ship others is an innerent, evel of estimation or certainty or place to the tw

How our audit addressed the key audit matter.

Frickledures understaken to observis the algor Asanth silvident fice in irol past of this valuation of the kindures in tanula es include.

We call dated the muthernation and crash of a periodical and appropriateries; of the metrician upon usualta actorming the tur values, with supply thom out intelling illudation experts.

We obtained an understanding of the deformations used to denemic neither or visit more some opnit openit the think which will view pusument of si

- Discount rates, We engaged him to act in expensite completione theirs open as eness of the discount rater using comparable market astalitic example discount rater of other companies in armear in quatries.
- Forecast revenue growth rates and margins. We compared the graumptions in reigiect of twecost level be arrewth roter and margins to history in it ading experience and the optublisheding performance with equalities as storages for a chaptern we compared the ferencetor sensities valuations to the Board published by a getal the three war fives out on a concorrable dum bonver
- Cuetanier of this or hates in respect of the contomorre ationship intamails eleusate will comprome the dusticimen attiff an rate decumptions and forecast common we. We compared the accumptions incorpect of forecast have the back to his too numbers when we enjoy peak with a cation leader to to dissist in the explanation on the methods  $\exp(-i\omega t)$  , which is inapported to

From our priviled use, which includes that management sleet mate of the tangalor in the operation on tangency are upon order.

#### Carrying value of investments in subsidiaries (Parent Company)

France polar in lineer date into Prayent Company had investments groups along a st \$297.0 mg, 2001, \$297.2 mg. Refer to the Edyent To have a Statement of Eman, a Fost or and out to writing the State of Champans for pricial statements

we naverachised our dualit efforts on this calance given the maintism earlier. The california our out of the Parent Company s in Worth end, in the can wrighten contact the Marchit Company's in Worth end, in Jubisia ar acrepresents 89%, of the Parchit Company's roral assume (2001) 1009 (13) Wer the trading performance of the index ling subsidiary investments, we do not car coor the waturnier. of the kn invectments to be at a high rick of higher a minital-ment uit illek surject to alligh fisant ik vellat in paliment juagement And that on the weeken also to the comprehends in the context of the European Company that are set of the European Company that are set of the context of th so the alegion was in the prost qualitieffort is the Bent to the Furent limi mu

As analyted that the net operation the among subjects of the Provinces the street in every ment of the Parking Laure of the Barent Company timbers ment in the Lead's parks in print on our with perform east triagh the point about 1 point to an outton. in pairment and liction regardly on scheduling that it is an income pairment and coronal regardly on the condition of the con

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DIPLOMA PLC

#### How we tailored the audit scope

We hallowe the scope of our dudit to ensure that we perform ealendagh work to be able to alve an obtain on the financial path which there is a common to the financial medical path and the financial medical path.

The Group is to associal three tare Sectors fulfe Sciences. Social and Controls with operations on many geographical controls in Australia Canada the USA throld for a Continental Europe. Within the aforement oned Sector, are a number of businesses of the property of the sector of t

The recording components lexicularity those audited by the Group engagement from were audited by eight component relative changement from attended duditic earancemectings via voca conference or inversor limet with management from certain UK UDA and Confidence and solve the audit depression and bud findings with during component free or Countercaptive and discussion of the buddit which is unable to the component feath representations are deviced from discussion of the buddit which is unable to confidence of coverages and including the confidence of the buddit projection of projections are from a property of the confidence of the buddit projections are confidenced and the buddit projections are confidenced to be a confidenced or confidenced and the confidence of the confidence

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#### Materiality

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Bakkhilin Livrin Musicha raagement. We actermined materiality for the financial intersection in which as the kig

	Financial statements Group	Financial statements - Parent Company		
Overall materiality	£6.2m -2021 14.8m .	\$ 7 Z N 212 27 CA		
How we determined it	Approximate USTs at Profit betweetor	Chilot Catal Section		
Rationale for benchmark applied	nvid unin itt trie kallimadsures useid til trin	Air and measure and a policy the material in accepting the performance of the charge company and a gundra are the charge of and per charges.		

For each will have entire the cooperation (struct buot) we discoted a material tythat well than all the Colors of the following of the colors 
We also definite the matter aims to reduce to an observation is also we the proposition to the depression of the letter and an observation of the proposition of the

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#### Conclusions relating to going concern

One scatting the predict steel for a first produce for a Company contribution from participated freignings when a bit ind withours will be a

- Relies nathral spenier to daing canne his selection in title enurse towards above auditor to elected Board doctored to responsible to the cash that, as uncolorly for all the months of the standing of the standing of the books of the best and the class of a first part of the mother of the standing of the standing of the foreign of the standing of the mother of the standing of the standing of the mother of the audit.

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- Comparison of the province of all corrected and of the allectual performance to besets manugenier to ablits to fare contract when
- Reviewing the lotest clared than ting parkement to live pare covenants used in the mybelfing and their hind of best hild bries

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### Reporting on other information

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#### Strategic Report and Directors' Report

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#### Directors' Remuneration

\* \*\*\* there by into this colour team of the initiation of property and a service in the 4. June 4. Car

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DIPLOMA PLC CONTINUED

#### Corporate governance statement

The Listing Rules require us to review the director's statements in relation to going concern, intogeriterm, about about that part of the conscious governance in tatement relating to the Parent Combinatory's compliance with the biologist of the CR. Conscious Governance Cobe specified for our review. Our pageton and separate in the corpor are governance statement aultitude of an atom pregestribed in the Report naking then information section of the report.

Based on the won, undertaken as part of our oudflive have concluded that each of the following elome, its of the curporate us verifance Statement is materially not estant, with the triangla statements and our knowledge botained during the quality and works, highlie miatana, fulgabis larak latti ntiur ita ir rejatkor ita

- Theid reators' goth motion that they have comedicut a robust ascessment of the emerging and principal rook.
- The dispesures in the Annual Heport that pescribe these tring paintsks, what procedures are in place to identify emerging it is and an
- Opposation of hit withess one penig managed or mitigated.
  The directors statement in the thigh collectorement about whether they considered if appropriate to adopt the going number oback of accounting in creaturing them, and their identification of any material uncertainties to the Group's and Parent Company's apility to continue to do so then a period of at least time very protocord the able of approval of the financial statements,
- This directors lova production by to their assessment in the Group's and Parent Company's prospects, this period this assessment covers or a while behind is appropriate land.
- The directors statement buts whether they have a replanable expectation that the Parent Campany will be at Arbitich the expectation and the Parent Campany will be at Arbitich the expectation and micetists at the postney fail during entre period of its association to be any related during attention of the association of the period of the control of the any necessary and front under absumptimes.

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In addition, based on the wine programed as particles on the noncomplete transfer on three full bying septembles from programs and the make statement of the programs of the contraction of the programs of the section 
- The discators statement in last the Convincinthe Annual neconstrated by whole is standard according decisional crudes the
  intermation necessary to the intermediate by the Bindard una Parent Company operation of efficiency in space and <\*rategy\*</pre>
- The self in states with a Plantan property review, awhere the scatter in all agency to be decided as
- The section of the Annual Report beautibility the including wearing or matrice.

We have nothing to lead to the order of numbers of the thread in known the directors latatement in at highto the Parent Danisland. Some land later to the Dane back in the Later teal under the Later revew by the quarti.

## Responsibilities for the financial statements and the audit

#### Responsibilities of the directors for the financial statements

As exploring the following from ential Cirectors of the state of the material of statements, the directors will explore the treatment of the first will explore the statement of the first of the statement of the first of the statement of the sta Fruite Nerro, it lost are free from more la ministatement, which chaus it, mayo hi error.

n preparing the financial statement, the preparing disposal pasts objects by the Brillian Parent Consularity objects based as a state of the first past of the property of the

#### Auditors' responsibilities for the audit of the financial statements

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#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DIPLOMA PLC CONTINUED

#### OTHER REQUIRED REPORTING

#### Companies Act 2006 exception reporting

Under the Companies Act 2005 we are required to report to yourfundure; in or

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We have no exceptions to report prising from this responsibility.

#### **Appointment**

Spirowing the recording and then of the Audit Cohimittee, we were appointed by the mathries on 111 fact 1208 to audit the financial order cents for the year viruled 30 September 2018 and subsequent mark a central. The perind of total invitor unit alengagement is 5 years in world the year ended 30 September 2018 to 30 September 2022.



Christopher Burns (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statuton, Auditors Tunia on 21 November 2021

# SUBSIDIARIES OF DIPLOMA PLC

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# SUBSIDIARIES OF DIPLOMA PLC

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#### FINANCIAL CALENDAR AND SHAREHOLDER INFORMATION

#### Announcements (provisional dates)

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Armud General Mesting (2012)	18 January 2023
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Pre-miniary Results and oursed	20142745662225
Annual Report postedito sharehouders	5 December 2013
Annual General Meeting (2023)	

#### Dividends (provisional dates)

Interim announced	 75 May 2023
Paid	5 June 2023
Fina directurues	Zu Novenice: 2013
Paid (it approved)	 February 2004

#### **Annual Report & Accounts**

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#### Share Registrar Computershare Investor Services PLC

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#### Shareholders' enquiries

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#### **Group Company Secretary and Registered Office**

latinin Memorin Gelie to 10-11 Charten buse Saubre , a napril E 29M bêb Relephone 620 1949 FTUC

Redisteren ir England and Wales in umber (899848

#### Website

Dipromal lives item www.diplomapic.com

## **ADVISORS**

#### Corporate Stockbrokers

### Numis Securities

40 Green and Green Christin ECOVITES

#### Barclays Bank PLC

Tenurar Flory Larger & 4 : HF

#### Independent Auditor

PricewaterhouseCoopers LLP

Est dur Merit Place Est dur MIDN 59 H

#### Solicitors

Simmons & Simmons LLP

City+pint Line Fricen Wer Great London EC21 (488)

#### **Bankers**

Barclays Bank PLC

Trun - Fore

HSBC Bank plc 1 to 10 to 10 to 10 to 10 to 10 to 10 Table of the 10 to 1

## FIVE YEAR RECORD

Near enided 3C September	2022 £m	2021 £m	2020 £m.	2010 £m	2018 £m
Revenue	1,012.8	75 4	518.4		485 1
Adjusted operating profit	191.2	1457	5-1		84 4
Net interest and similar charges	(11.6)	- 4 . <del>4</del> .	2.7		5.1
Adjusted profit before tax	179.6	141.3	8.4.4	96.5	64.5
Acquisition related and other charact	(46.9)	کے گئے	11.2	7:	
For value remeas persents	(3.2)	0.9.	0.4	2.3	.04.
Profit before tax	129.5	90 C		<u>.</u> ₹ F	72.7
vax expense	(34.1)	√25.¥	2 ج:	1	<u></u>
Profit for the year	95.4		49.8	52.4	544
Capital structure					
Sault, sharenskaers tuhak	662.0	53e 3	52 F G	13	2-1.1
Minority Interest	6.2	4.7	5.7	3.3	3 1
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acfeme atox in ch	38.2	21.3	- 🔍	8 3	£ 4
Reported trading capital employed	1,058.5	172.9	351 t		.`51.6
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defened tox and purrently nous ments	99.6	<u> </u>	90, <u>4</u>	84.5	
Adjusted trading capital employed	1,158.1	012.5	4: 3	4614	1174
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Free cash flow	120.4	115 8		1.4.2	
Per ordinary share (p)					
Basic Parcings	76.1	siá f	41 -	<u>. 4 =</u>	4
Adjusted for India	107.5	15 L	<u>:64</u>	:43	
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