

Company number

3009093

Directors

M T Wearden  
M E Wearden

Company secretary

M T Wearden

Registered office

49 Spilsby Road  
Boston  
Lincs

Accountants

Cole Dickin and Hills  
Registered Auditors  
& Accountants  
39 Westgate  
Grantham  
Lincs

Bankers

Barclays Bank Plc  
Spalding  
Lincs



Report of the directorsCOMPANY NUMBER 3009093For the year ended 31st December 1997

The directors present their report on the affairs of the company together with the accounts for the year ended 31st December 1997.

1. Principal activity and business review

The company's principal activity is that of the provision of management consultancy services. The directors are pleased to report continued success and profitability.

2. Results and appropriations

The results for the year are set out on page 3.

An interim dividend of £1500 (£34.50 per share) was paid during the year.

The directors do not recommend the payment of a final dividend and propose the balance of unappropriated profits of £734 be transferred to reserves.

3 Future developments

The directors expect the company to continue to maintain its position in the market place.

4. Directors

The directors of the company during the period and their beneficial interests in the issued share capital of the company at the beginning and end of the year were as follows:-

	<u>Ordinary shares of £1 each</u>	
	<u>1997</u>	<u>1996</u>
M T Wearden	10	10
M E Wearden	10	10

Report of the directorsFor the year ended 31st December 1997 (Continued)5. Statement of the directors responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved this 6th day of May 1998  
and signed on behalf of the Board

.....  
M T Wearden  
Director

Profit and loss account

COMPANY NUMBER 3009093

For the year ended 31st December 1997

	Note	£	1997 £	£	1996 £
Turnover	2		78198		96864
Administrative expenses			(74052)		(69551)
			—		—
<u>Operating profit</u>	3		4146		27313
Other interest receivable and similar income		74		200	
Interest payable and similar charges	6	(768)	(694)	(28)	172
		—	—	—	—
<u>Profit on ordinary activities before taxation</u>			3452		27485
Tax on profit on ordinary activities	7		(1218)		(7000)
			—		—
<u>Profit for the financial year</u>			2234		20485
<u>Dividends</u>	8		(1500)		(20000)
			—		—
<u>Retained profit for the year</u>	13		£734		£485
			—		—

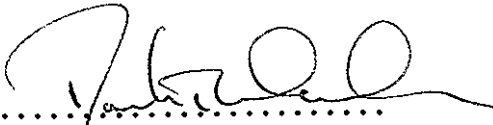
Statement of recognised gains and losses

All of the above figures are for continuing activities. There were no recognised gains and losses for 1997 or 1996 other than those included in the profit and loss account.

Balance sheet at 31st December 1997

	Note	£	1997 £	£	1996 £
<u>Fixed assets</u>					
Tangible assets	9		6293		9450
<u>Current assets</u>					
Debtors	10	3584		12008	
Cash at bank and in hand		2082		786	
		—		—	
		5666		12794	
<u>Creditors</u>					
Amounts falling due within one year	11	(10810)		(21829)	
		—		—	
<u>Net current liabilities</u>			(5144)		(9035)
			—		—
<u>Total assets less current liabilities</u>			£1149		£415
			—		—
<u>Capital and reserves</u>					
Called up share capital	12		20		20
Profit and loss account	13		1129		395
			—		—
			£1149		£415
			—		—

Approved by the board of directors on 6th May 1998 and signed on its behalf. The directors consider that the company is entitled to exemption from the requirement to have an audit under the provisions of Section 249A(1) of the Companies Act 1985. Shareholders holding 10% or more of the company's share capital have not issued a notice requiring an audit. The directors acknowledge their responsibilities for ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985, and for preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit for the year in accordance with the requirements of Section 226, and which otherwise comply with the requirements of the Act relating to the accounts so far as applicable to the company.

.....  
  
M.T. Wearden  
Director

For the year ended 31st December 1997

## 1. Accounting policies

The accounts have been prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

### a) Accounting convention

- i) The accounts are prepared under the Historical Cost Convention.
- ii) The company has taken advantage of the exemption in Financial Reporting Standard 1 from producing a cashflow statement on the grounds that it is a small company.

### b) Tangible fixed assets

Depreciation is provided at rates calculated to write off the cost or valuation of assets, less estimated residual values, over their estimated useful lives. The rates used are as follows:-

Motor vehicles	- 25% straight line
Office equipment	- 25% straight line

### c) Deferred taxation

Deferred taxation is provided at anticipated future rates of taxation on differences arising from the inclusion of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. A provision is made, using the liability method, to the extent that there is a reasonable probability that such deferred taxation will crystallise in the foreseeable future.

### d) Turnover

Turnover comprises the invoice value of goods and services supplied by the company, net of value added tax and trade discounts.

### e) Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

## 2. Turnover

Turnover is all attributable to the principal activity and all arises in the United Kingdom.

Notes to the accountsFor the year ended 31st December 1997

3. <u>Operating profit</u>	1997 £	1996 £
The operating profit is stated after charging:		
Depreciation on own tangible assets	3157	3149
Loss on sale of fixed assets	-	950
	<hr/>	<hr/>
4. <u>Information regarding directors and employees</u>	1997 £	1996 £
<u>Employee costs including directors' remuneration during the year</u>		
Wages and salaries	50000	36600
Social security costs	5485	3675
Other pension costs	6000	2500
Provision for bonuses	-	8000
	<hr/>	<hr/>
	£61485	£50775
	<hr/>	<hr/>
<u>The average number of employees including directors during the year were as follows:</u>	1997 No	1996 No
Administration	2	2
	<hr/>	<hr/>
5. <u>Directors' remuneration</u>	1997 £	1996 £
Emoluments for services as directors	50000	29000
Pension contributions paid to acquire money purchase benefits	6000	2100
Provision for bonuses	-	8000
	<hr/>	<hr/>
	£56000	£39100
	<hr/>	<hr/>
There are two directors to whom retirement benefits are accruing under money purchase retirement benefits schemes.		
6. <u>Interest payable and similar charges</u>	1997 £	1996 £
Bank overdrafts and other loans	-	16
Other loans	768	12
	<hr/>	<hr/>
	£768	£28
	<hr/>	<hr/>

Notes to the accountsFor the year ended 31st December 19977. Tax on profit on ordinary activities

	1997 £	1996 £
UK corporation tax at 24%/21% (1996 24%/25%)	1350	7000
Overprovision for previous year	(132)	-
	<hr/>	<hr/>
	£1218	£7000
	<hr/>	<hr/>

8. Dividends

	1997 £	1996 £
Ordinary shares - interim paid	£1500	£20000
	<hr/>	<hr/>

On 31st December 1997 an interim dividend of £37.50 per £1 ordinary share was paid.

9. Tangible assets

	Motor vehicles £	Office equipment £	Total £
<u>Cost</u>			
At 1st January 1997	5045	7554	12599
Additions	-	-	-
	<hr/>	<hr/>	<hr/>
At 31st December 1997	5045	7554	12599
	<hr/>	<hr/>	<hr/>
<u>Depreciation</u>			
At 1st January 1997	1261	1888	3149
Charge for the year	1261	1896	3157
	<hr/>	<hr/>	<hr/>
At 31st December 1997	2522	3784	6306
	<hr/>	<hr/>	<hr/>
<u>Net book value</u>			
At 31st December 1996	£3784	£5666	£9450
	<hr/>	<hr/>	<hr/>
At 31st December 1997	£2523	£3770	£6293
	<hr/>	<hr/>	<hr/>



Notes to the accountsFor the year ended 31st December 1997

10. <u>Debtors</u>	1997 £	1996 £
Amounts falling due within one year		
Trade debtors	3584	11982
Prepayments and accrued income	-	26
	<hr/>	<hr/>
	£3584	£12008
	<hr/>	<hr/>
11. <u>Creditors</u>	1997 £	1996 £
Amounts falling due within one year		
Trade creditors	4773	3718
Other taxation and social security costs	1500	4769
Accruals and deferred income	3284	3317
Director's current account	284	25
Provision for directors' bonuses	-	8000
	<hr/>	<hr/>
	9841	19829
Corporation tax	969	2000
	<hr/>	<hr/>
	£10810	£21829
	<hr/>	<hr/>
12. <u>Share capital</u>	1997 No	1996 No
<u>Authorised</u>		
Ordinary shares of £1 each	100	100
	<hr/>	<hr/>
<u>Issued and fully paid</u>		
Ordinary shares of £1 each	20	20
	<hr/>	<hr/>
13. <u>Profit and loss account</u>	1997 £	1996 £
At 1st January 1997	395	(90)
<u>Add</u> profit for the financial year	734	485
	<hr/>	<hr/>
At 31st December 1997	£1129	£395
	<hr/>	<hr/>

Notes to the accounts

For the year ended 31st December 1997

14. Reconciliation of movement in shareholders funds

There were no movements in shareholders funds other than those disclosed in note 13.

15. Controlling party

The company is controlled by a director/shareholder, M T Wearden, whose services the company markets.

16. Pension scheme

The company operates two defined contribution non-contributory pension schemes, one for each director.