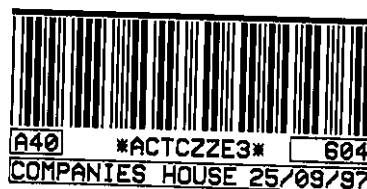


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GALAPAGOS CONSERVATION TRUST

ACCOUNTS FOR THE YEAR ENDED

30TH SEPTEMBER 1996



**IAN MURRAY & CO**

**CHARTERED ACCOUNTANTS**

21 Napier Place  
London W14 8LG  
Telephone: 0171-603 9261

## GALAPAGOS CONSERVATION TRUST

### DIRECTORS' REPORT FOR THE YEAR ENDED 30TH SEPTEMBER 1996

The Directors present their annual report together with the audited accounts for the year ended 30th September 1996.

The Galapagos Conservation Trust is incorporated as a company limited by Guarantee.

The following members of the Board of Trustees served as Directors of the Company during the year ended 30th September 1996.

Jan Castle	
Guy Coppois	(appointed 14th May 1996)
Anna Fitter	(resigned March 1996)
Julian Fitter	
Richard Keynes	
Dorothy Latsis	
George Loudon	
Chris McFarling	
Richard Robinson	(appointed 20th November 1995)
Nigel Sitwell	
Jennifer Stone	
Ian Swingland	(appointed 12th March 1996)

Following its launch in April 1995, the Trust consolidated its position as the main source of information about Galapagos in Britain, and also the main British organization raising funds for conservation in the islands. During the year, there was significant media coverage of events and problems in Galapagos; in most cases the Trust's name was mentioned, and sometimes the address as well.

#### Public Events

In the past year, the Trust has organized two very successful events for members of the UK Friends of Galapagos. In November 1995, there was a meeting at the Royal Society, which was addressed by Dr. Gillian Key, an expert on rodent control, and by Ing. Pedro Ponce, the former education officer at the Charles Darwin Research Station (CDRS). An appeal was made at this meeting for funds to combat the problem of feral goats on Volcan Alcedo. The result, when combined with other donations, enabled the Trust to fully pay for a visit and survey by an expert on feral animal control. In March the Trust held a joint meeting at Canning House with the Anglo-Ecuadorian Society, where Dr. Hendrik Hoeck, a former director of the CDRS, gave a fascinating talk comparing the conservation situation in the Galapagos and Serengeti national parks.

In addition, on 16th September 1996 - which the Trust named "Galapagos Day" (it was the day in 1835 when Charles Darwin first landed in Galapagos) - the Trust was joint host of a lecture by Richard Milner followed by dinner for VIP guests in the Earth Galleries of the Natural History Museum in London. The event was generously sponsored by the Discovery Channel, and resulted in a gratifying number of donations as well as a range of valuable contacts. Proceeds were divided between the Galapagos Conservation Trust and the Natural History Museum's Down House Appeal. Plans are already being made to repeat and expand the Galapagos Day activities in September 1997.

## GALAPAGOS CONSERVATION TRUST

### DIRECTORS' REPORT FOR THE YEAR ENDED 30TH SEPTEMBER 1996 (cont'd)

#### Organization and Administration

The Trust has streamlined its decision-making process by establishing a three-person Executive Committee, which meets regularly between meetings of the Board of Trustees. During the year, Sally Benthall resigned as Administrator and was succeeded by Candace Gillies-Wright. The Trust continues to enjoy the use of an office in central London, generously provided by a supporter. Volunteer helpers continue to assist in various ways, such as manning the London office, liaising with tour operators and travel agents, helping with the organization and staffing of events, preparing information packs for distribution as an aid to fund-raising, and helping to prepare a 'Home Page' for the Trust on the Internet.

In the summer of 1996 the Trust signed an official agreement of affiliation with the Charles Darwin Foundation. One immediate result was the receipt of a substantial list of names of recent British visitors to the Galapagos National Park. These are being invited to join the Trust and/or to send donations. In future, such names will be provided several times per year.

#### Membership

The total membership of the Trust (Friends of Galapagos) stood at 298 at 30th September 1995. At the end of September 1996, this number has increased to 392. Of these, 25 were life members (an increase of 18), and six were corporate members.

During the year, the Trust initiated a number of activities aimed at increasing membership and donations. For example, contact has been made with most of the British tour operators which send visitors to Galapagos, and two have promised to enrol all their Galapagos clients as members of the Trust for one year. In addition, Friends of Galapagos organizations in several countries, including the GCT, have joined together to produce a special membership leaflet for distribution in the islands. It is planned to place supplies of this new leaflet at the CDRS, as well as on board all the principal tourist vessels that operate in Galapagos. It is hoped that this will substantially increase support for the national FoG organizations. Finally, the Trust intends to establish a home page on the Internet before the end of 1996. While primarily aimed at increasing awareness of the conservation problems in Galapagos, this should also lead to an increase in both membership and donations, perhaps from far afield given the international scope of the Internet.

#### Fund-raising

During the year, the groundwork was laid for commencement of a systematic approach to fund-raising, especially with a view to seeking larger donations. Contact is being made with selected companies and grant-giving trusts, and towards the end of the year there were already some encouraging signs of interest. It is also intended to remind members and others with an interest in Galapagos, on a regular basis, that a bequest to the Trust is an important and painless way of helping the cause.

## GALAPAGOS CONSERVATION TRUST

### DIRECTORS' REPORT FOR THE YEAR ENDED 30TH SEPTEMBER 1996 (cont'd)

Also during the year, Julian Fitter met the British Ambassador to Ecuador and discussed the main conservation issues in Galapagos. This meeting was in support of earlier personal contacts made by Alfredo Carrasco, Secretary General of the CDF in Quito. As a result of these approaches, the Ambassador visited Isabela Island to see the problems for himself. He later authorised a very welcome donation of £5,000 from embassy funds towards the control of feral goats on Volcan Alcedo. In due course it was announced that a further sum of £25,000 would be provided by the Foreign & Commonwealth Office for the same purpose. (These welcome grants were made direct to the authorities in Ecuador, and are not reflected in the Trust's accounts).

#### Advocacy

Some of the objectives of the Trust can best be achieved by advocacy. During the year the Trust has been involved in a variety of such actions, typically consisting of making approaches to politicians or other influential people in Ecuador and elsewhere. A number of MPs who have shown an interest in Galapagos have been kept informed on the conservation situation, as has Baroness Chalker at the Overseas Development Administration. Such activities cannot be measured in financial terms, but are an important part of the Trust's work.

#### Finances

The results for the year are shown in the Income & Expenditure Account. Expenditure exceeded income by £6,934, but there was still a surplus at the end of the year of £21,818. During the financial year, the Trust has provided grants totalling £17,837 for the following purposes:

	£
a) Mission by New Zealand expert Brian Bell to investigate and report on possible methods of controlling feral goats on Volcan Alcedo	7,797
b) Contribution towards first-year costs of a Master's Degree course in Human Ecology at the Free University, Brussels, for Ing. Pedro Ponce, until recently the Education Officer at the Charles Darwin Research Station	6,507
c) Core funding for the Charles Darwin Research Station, including refund of costs incurred in fishermen's siege	3,533

The need for conservation action and advocacy in and for the Galapagos Islands has never been greater, and it is the intention of the Galapagos Conservation Trust to provide as much funding as possible for the Charles Darwin Research Station and for conservation projects in the islands.

By order of the Board

.....  
J.P. Scheech - Company Secretary

28th November 1996

GALAPAGOS CONSERVATION TRUST

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN

RESPECT OF THE FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus of the company for that period. In preparing those financial statements, the directors are required to select suitable accounting policies and then apply them consistently; make judgements and estimates that are reasonable and prudent; state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS REPORT TO THE DIRECTORS OF

GALAPAGOS CONSERVATION TRUST

We have audited the accounts on pages 6 to 9 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

**Respective responsibilities of directors and auditors**

As described on page 4 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

**Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

**Opinion**

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 30th September 1996 and of its deficit for the year then ended and have properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.



21 Napier Place  
London W14 8LG

IAN MURRAY & CO.  
Chartered Accountants  
and Registered Auditors

28th November 1996

GALAPAGOS CONSERVATION TRUST

BALANCE SHEET AS AT 30TH SEPTEMBER 1996

	Notes	£	£	1995 £	£
<u>FIXED ASSETS</u>					
Tangible assets	1(c), 2		3,444		3,720
<u>CURRENT ASSETS</u>					
Debtors	3	3,955		2,479	
Cash at bank and in hand		<u>19,807</u>		<u>22,623</u>	
		23,762		25,102	
<u>CREDITORS: amounts falling due within one year</u>	4	<u>(5,388)</u>		<u>(70)</u>	
<u>NET CURRENT ASSETS</u>			<u>18,374</u>		<u>25,032</u>
<u>TOTAL ASSETS LESS CURRENT LIABILITIES</u>			<u>21,818</u>		<u>28,752</u>
<u>CAPITAL AND RESERVES</u>					
Restricted fund	5		4,097		4,302
General fund	5		<u>17,721</u>		<u>24,450</u>
			<u>21,818</u>		<u>28,752</u>

Advantage has been taken in the preparation of these accounts of the special exemptions applicable to small companies under Part I of Schedule 8 to the Companies Act 1985. In the opinion of the directors the company is entitled to these exemptions on the grounds that it has met the qualification for a small company specified in section 246 and 247 of the Companies Act 1985.

Approved by the Board on 28th November 1996 and signed on its behalf

  
 .....  
 J. Fitter - Director

  
 .....  
 N. Sitwell - Director

GALAPAGOS CONSERVATION TRUST

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED

30TH SEPTEMBER 1996

	<u>Notes</u>	<u>£</u>	<u>1995</u> <u>£</u>
<u>TURNOVER</u>	1(b)	28,608	32,229
Administration and publicity expenses		(18,886)	(3,818)
Donations and projects		(17,837)	-
<u>(DEFICIT)/SURPLUS</u>		(8,115)	28,411
Interest receivable		<u>1,181</u>	<u>341</u>
		(6,934)	28,752
<u>SURPLUS AT THE BEGINNING</u> <u>OF THE YEAR</u>		<u>28,752</u>	-
<u>SURPLUS AT THE END OF THE YEAR</u>		<u>21,818</u>	<u>28,752</u>



GALAPAGOS CORPORATION TRUST

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED

30TH SEPTEMBER 1996

1. STATEMENT OF ACCOUNTING POLICIES

- (a) The accounts have been prepared under the historical cost convention and in accordance with applicable standards.
- (b) Turnover comprises subscriptions, donations and other miscellaneous income received in the accounting year.
- (c) Tangible fixed assets are stated at cost less accumulated depreciation. Depreciation is provided at rates calculated to write off the cost of each asset on a straight line basis over the assets' estimated useful lives as follows:
- |                      |   |        |
|----------------------|---|--------|
| Fixtures and fitting | - | 25% pa |
| Computer equipment   | - | 33% pa |
- (d) The restricted fund comprises funds received subject to specific conditions, imposed by the donor and binding on the trustees. The general fund is made of all other subscriptions and income and is for general use.

2. TANGIBLE FIXED ASSETS

	<u>Fixtures &amp; Fittings</u>	<u>Computer Equipment</u>	<u>Total</u>
	£	£	£
<u>Cost</u>			
At 01.10.95	427	3,991	4,418
Additions	<u>576</u>	<u>680</u>	<u>1,256</u>
At 30.09.96	<u>1,003</u>	<u>4,671</u>	<u>5,674</u>
<u>Depreciation</u>			
At 01.10.95	33	665	698
Provision for the year	<u>164</u>	<u>1,368</u>	<u>1,532</u>
At 30.09.96	<u>197</u>	<u>2,033</u>	<u>2,230</u>
<u>NET BOOK VALUE</u>			
At 30.09.96	<u>806</u>	<u>2,638</u>	<u>3,444</u>
At 30.09.95	<u>394</u>	<u>3,326</u>	<u>3,720</u>

3. DEBTORS

	<u>1996</u>	<u>1995</u>
	£	£
Taxation recoverable	1,501	1,578
Other debtors	<u>2,454</u>	<u>901</u>
	<u>3,955</u>	<u>2,479</u>

GALAPAGOS CONSERVATION TRUST

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED

30TH SEPTEMBER 1996

4.	<u>CREDITORS:</u> amounts falling due within one year		
		<u>1996</u>	<u>1995</u>
		£	£
	Other creditors	4,981	70
	Social security and other taxes	<u>407</u>	<u>-</u>
		<u>5,388</u>	<u>70</u>

5. RESTRICTED AND GENERAL FUNDS

	<u>Restricted</u> <u>Fund</u> £	<u>General</u> <u>Fund</u> £	<u>Total</u> £
Balance at 1st October 1995	4,302	24,450	28,752
Movement in the year	<u>(205)</u>	<u>(6,729)</u>	<u>(6,934)</u>
Balance at 30th September 1996	<u>4,097</u>	<u>17,721</u>	<u>21,818</u>

The Restricted Fund comprises donations for the following specific purposes:

Capital equipment purchase	2,769
Tortoise Fund	<u>1,328</u>
	<u>4,097</u>

GALAPAGOS CONSERVATION TRUST  
DETAILED INCOME AND EXPENDITURE ACCOUNT

YEAR ENDED 30TH SEPTEMBER 1996

	£	£	1995 £
<u>INCOME</u>			
Subscriptions	15,897		20,028
Donations	12,192		11,597
Bank interest	1,181		341
Miscellaneous	<u>519</u>		<u>604</u>
<u>EXPENSES</u>		29,789	<u>32,570</u>
- Administration:			
Salaries	5,443		-
Trustees expenses	528		-
Travel & subsistence	58		-
Printing, postage & stationery	2,501		754
Telecommunications	803		575
Bank charges	309		27
Depreciation	1,532		698
Insurance	45		-
Seminars & training	-		867
Miscellaneous	<u>455</u>		<u>154</u>
- Publicity:		(11,674)	<u>(3,075)</u>
Newsletter & noticias	4,033		637
Leaflets	1,647		-
Photo library & books	169		106
Advertising	650		-
Net cost of functions	<u>713</u>		<u>-</u>
- Donations and projects:		(7,212)	<u>(743)</u>
Charles Darwin Research Station	3,207		-
Brian Bell mission	7,797		-
Pedro Ponce	6,507		-
Siege fund	<u>326</u>		<u>-</u>
		(17,837)	<u>(-)</u>
<u>(DEFICIT)/SURPLUS FOR THE YEAR</u>		<u>(6,934)</u>	<u>28,752</u>