YMCA George Williams Company (INCORPORATED) (Limited by guarantee)

Governors' Report and Financial Statements

Year Ended

31 July 2018

Company Number 2978406

England and Wales Charity Number 1044624

Scottish Charity Number SC042186



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Legal and administrative information

Board of Governors/Directors Sub-committee membership

Afiya Begum Governance
Keith Bendall (Appointed 26 October 2017) Strategic Issues

Daniel Cameron

Chris Dunning (Resigned 15 October 2018)

Karen Evans Jeremy Fraser Denise Hatton

Denise Hatton

Linda Jack Strategic issues

Joan Miller Chair, Strategic Issues, Finance, Risk and Compliance,

Nominations

Finance, Risk and Compliance

Lindsay Sartori Finance, Risk and Compliance, Governance
Neil Sherringham Finance, Risk and Compliance, Governance

All governors are considered to be independent governors.

Company secretary/Head of Quality, Adrian Greenway (to April 2018)

Contracts and Data

Daniella Warr Schori (from September 2018)

Principal/Chief Executive Officer Kate Vintiner (to February 2019)

Acting Chief Executive Officers Daniella Warr Schori (from February 2019)

Simon Frost (from February 2019)

Registered office 199 Freemasons Road, Canning Town,

London E16 3PY

Principal Address The Davenant Centre

179-181 Whitechapel Road

London El IDN

Company number 2978406

England and Wales charity number 1044624

Scottish charity number SC042186

Auditors Haysmacintyre LLP,

10 Queen Street Place, London EC4R 1AG

Bankers NatWest Bank plc, PO Box 306, 11 The Parade,

Canterbury, Kent CTI 2DT

Solicitors Bates Wells Braithwaite, 10 Queen Street Place,

London, EC4R IBE

Stone King LLP, Boundary House

91 Charterhouse Street, London, ECIM 6HR

Governors' Annual Report for the year ended 31 July 2018

Mission statement

To ensure that professionals and volunteers working with children, young people and families develop the skills, knowledge and expertise to deliver outstanding relational and systemic practice, through a focus on wellbeing, care and communities.

We do this through the provision of educational programmes and activities, research and association with practitioners and agencies.

The College is part of the YMCA, a world-wide, Christian Voluntary Movement that welcomes people of all faiths and none.

Constitution

YMCA George Williams Company is a charitable company limited by guarantee which obtained its charitable status in March 1995. The company was established under a memorandum of association which established the objects and powers of the charitable company and is governed under its Articles of Association. In the event of the company being wound up each member of the Board is required to contribute an amount not exceeding £1.

The Charitable Company's (College's) Governing Body was established under the Further and Higher Education Act 1992 for the purpose of leading YMCA George Williams College. Following the development of the College's work in Scotland, registration was secured in 2011 with the Office of the Scottish Charity Regulator (OSCR) - registration number SC042186.

Principal activities

The Board of Governors presents its Annual Report and audited Financial Statements for the year ended 31 July 2018 which are also prepared to meet the requirements for a Directors' Report and Accounts for Companies Act purposes.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended), the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting standards applicable in the UK and Republic of Ireland (FRS 102) effective from 1 January 2015.

The College is the largest specialist College offering professional training for youth work, community work, and community learning and development within the United Kingdom.

Review of the year and future activities

In 2017-18 both the National Youth Agency and Canterbury Christ Church University received the College's annual monitoring reports positively.

The quality of the College programmes is evidenced by results achieved. Across the undergraduate programmes, 58% of students were awarded a 2i or above, and across postgraduate programmes, students being awarded a Distinctions or Merit comprised 67% across all cohorts. The success of our students place the College among the most highly regarded of its type in the country and continues to enhance our reputation in the field at a time when comparable courses are closing down at a rate of 10% nationally according to the National Youth Agency.

Governors' Annual Report for the year ended 31 July 2018

Review of the year and future activities (continued)

The College continues to strengthen its new partnership with Coventry University as it enters its second academic year. Within this new partnership the College has a more flexible approach to course delivery. The College is now able to offer a two-point entry for undergraduate and postgraduate programmes. The College is also working closely with several YMCAs and local authorities with a view to developing courses which are more workforce lead.

The College's FE Department has offered advanced level 3 youth work framework apprenticeships since autumn 2015 with YMCA Training, fulfilling the role of registered lead body. Apprentices require additional support, teaching and monitoring to fulfil Education Skills Funding Agency (ESFA) requirements including achievement of level 2 functional skills (maths, English and ICT). This contract has come to an end and a new contract is being finalised with South Leicestershire College who will provide the same role as YMCA Training as well as providing the College with new opportunities to deliver a broader range of apprenticeships.

In March 2017 the College was accepted onto the Register of Apprenticeship Training Provider (RoATP) for levy paying employers. The College appointed a dedicated Contracts and Data Manager in September 2018 in order to respond to the increased reporting requirements associated with being a lead body.

During 2017/18 the College has worked with 11 apprentices from Diocese of London, Diocese of Peterborough, YMCA West London and Youth Futures. The teaching of apprentices was rated outstanding by YMCA Training in their last assessment visit in June 2017. Currently the College has 8 registered on its new Housing Apprenticeship Standard and 9 on the Youth Work Apprenticeship Framework. The College is continuing to build good working relationships with the Diocese of London and Diocese of Peterborough, who are both interested in the new Children Young People and Families Apprenticeship due to be delivered in September 2019.

Members of the academic staff team have continued their work as active contributors to the field as teachers, researchers, consultants and published authors, as well as working with related Higher Education Institutions as speakers at conferences and external examining work.

Public benefit

The Governors of the College, having taken due regard of the guidance issued by the Charity Commission on public benefit, are satisfied that the work of the College fulfils its charitable aims, which are for the wider public benefit.

The College's main benefits to the public are:

- the accessibility of our programmes and the support offered to students especially those groups which are traditionally under-represented in Higher Education (with outcomes monitored in terms of age, gender, ethnicity and qualifications on entry);
- the contribution made to good practice in work with young people and support for youth work volunteering particularly in the local area;
- the provision of bursaries to support full-time undergraduates seeking professional qualifications;
- the contribution made to increase the diversity of higher education participation; and
- the offer of publications, conferences and free access to the on-line Encyclopaedia of Informal Education infed.org.

Governors' Annual Report for the year ended 31 July 2018

The Board of Governors

The College is committed to exhibiting best practice in all aspects of corporate governance. The College's governing body comprises a Board of between 8 - 17 members including one member elected from the student body. The Principal/Chief Executive Officer, two other members of staff and one observer elected from student body, may attend the Board as observers. The Board had 11 members during the year and these members are listed with the current status of membership on page 1.

It is the Board's responsibility to bring independent judgement to bear on issue of strategy, performance, resources and standards of conduct. The Board conducts its business through Board meetings and through a number of sub-committees. Each sub-committee has its own terms of reference which have been approved by the Governors and which are reviewed regularly. Sub-committees report their work to the Governors formally at least once each year and membership is reviewed at that time. These committees are the Finance, Risk and Compliance Committee, The Academic Board, the Nominations Committee, the Equality and Diversity Sub-Committee includes members of the Board, the student body and College staff.

The Board set up a Governance working group in August 2018 to review the current governance structure with reference to the Charity Commission's Code of Governance and make recommendations for future improvements.

All Governors are able to take independent professional advice in furtherance of their duties at the College's expense. They all have access to the Company Secretary /Head of Contracts and Compliance who is responsible to the Board to ensure that all applicable procedures and regulations are complied with. The Board considers that each of its non-executive members is independent of its management and free from any business or other relationship which could materially interfere with the exercise of their independent judgement. All members are required to make a formal declaration of any interest at each meeting and are required to complete a written declaration confirming that they are eligible to act as Trustees of the Charity as recommended by the Charity Commission.

Appointments to the Board of Governors

In line with the Board's Memorandum and Articles of Association, any new appointment to the Board of Governors is a matter for consideration by the Nominations Committee acting on behalf of the Governors as a whole. The Company Secretary/ Head of Quality, Contracts and Data and the Governors are responsible for ensuring that appropriate training and information is provided as required.

Learning and Development of the Board of Governors

The Board, via its Nominations Committee seeks to recruit new members in line with clearly defined needs for knowledge and experience. College Governors are inducted into the College's work in meetings with the Chair, the Principal/Chief Executive Officer and the Company Secretary/ Head of Quality Contracts and Data. A portfolio of College policies is made available. Governors receive learning and development opportunities annually, with members of the College staff. Additionally, Governors are able to take part in development opportunities offered by YMCA England & Wales. A dedicated handbook for governors continues to be developed.

Governors' Annual Report for the year ended 31 July 2018

Internal Control: Board of Governors

The Board is ultimately responsible for the College's system of internal control and for reviewing its effectiveness. However, the Board recognises that any such system can only manage and not eliminate the risk of failure to achieve business objectives. Also, it can only provide reasonable and not absolute assurance against any material misstatement or loss. This system of internal control is based on an ongoing process designed to identify and prioritise any risks to the achievement of College policies, aims and objectives and aspirations and to evaluate the likelihood and impact of such risks being realised. The Board then seeks to manage these efficiently, effectively and economically. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used by the College or for publication;
- the maintenance of proper accounting records; and
- the safeguarding of assets against unauthorised use or disposition.

The Board considers that the governors, who are the trustees, and the senior management team comprise the key management personnel of the charity. The senior management team is in charge of directing and controlling, running and operating the Company on a day to day basis. All governors give freely of their time and no governor received remuneration in the year. Details of governors' expenses are disclosed in the notes to the accounts.

Pay policy for senior staff

The pay of senior staff is reviewed annually in relation to earnings within the charity and higher and further education sectors.

Risk Management

The Board has a risk register and a policy statement which includes specific detailing of the Board's responsibilities. This includes an outline of key risks and a schedule and action plan for the carrying out of that responsibility. The policy and the workings of the register are formally reviewed by the Board each year. The Board recognises that risk can never be eliminated entirely and that there are aspects of work in which the College rightly has an appetite for risk - including its commitment to recruiting students from non-traditional backgrounds. However, in its financial dealings and its promotion of its Mission, the College continues to manage any inevitable risk robustly and effectively.

Consequently, the Board of Governors is of the view that there is a formal ongoing process in place for identifying, evaluating and managing the Collège's significant risks. This process has been in place and operational throughout the period from August 2017 - July 2018. During the past year, the Finance Committee has again reviewed the Risk Register in respect of contingency planning and to managing the risks related to any potential loss of capital assets. The key risks have been assessed and identified as:

- Failure to sell the College building at 199 Freemasons Road (Sold November 2017)
- 2. Student numbers fall as a result of a failure to recruit or current students withdraw or fail during the course
- 3. Failure to build new partnerships with employers and other organisations
- 4. Failure to develop a sustainable business model
- 5. Dependency on key members of staff

The above risks have been identified and reviewed. Systems have been put in place to mitigate these risks. Particular focus has been placed on the development of a sustainable business model and on the recruitment and support for students. During the year resources have been allocated to support a new drive and to strategic development, planning and focus on new partnerships and the development of a new business model. Staff capacity and development are under constant review to ensure that the College is supporting staff appropriately.

Governors' Annual Report for the year ended 31 July 2018

Board recruitment, and the engagement of industry professionals to advise the Board, have taken place to support this direction.

The Finance Risk and Compliance Committee meets regularly, and its membership includes the Chair of the Board of Governors. The Committee reports back to the Board of Governors and the minutes of its meetings are made available to all Governors.

Internal control: College Principal/Chief Executive Officer

The Board of Governors has delegated day to day responsibility for reviewing the adequacies of internal controls and for making any appropriate amendments to the Principal/Chief Executive Officer. The Principal/Chief Executive Officer is thereby responsible for reporting to the Board any material weakness or breakdown in internal control which may arise.

The Principal/Chief Executive Officer acknowledges responsibility for ensuring that an effective system of internal control is maintained, operated and recorded by YMCA George Williams Company. The system provides reasonable assurance that assets are safeguarded, transactions authorised, properly recorded and material errors or irregularities are either prevented or would be detected within a timely period. This is based on a framework of regular management information, administrative procedures and a clear system of delegation and accountability. In particular, this system ensures that:

- formal policies are in place, including rules relating to the delegation of authorities, which allow the monitoring of controls and restrict the unauthorised use of the College's assets;
- experienced and suitably qualified staff take responsibility for important functions;
- forecasts and budgets are prepared which allow the Board and management to monitor business risks and financial objectives, and progress towards plans set for the year and medium term;
- regular management accounts are prepared promptly and presented to the Finance Committee and Board. These provide relevant, reliable and up to date financial and other information. This ensures that significant variances from budgets are investigated as appropriate;
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through formal relevant sub-committees comprising Board Members and others:
- financial and other performances are monitored regularly within the context of the College's Strategic Plan;
- planning includes attention to ensuring replacement funding as individual projects approach their completion;
- clearly defined capital investment control guidelines are implemented; and
- formal project management disciplines are adopted where appropriate.

The Board has no reason to doubt that the financial information presented to them is accurate and timely, taking into account all known factors.

Governors' Annual Report for the year ended 31 July 2018

Developments in the year

- The Collège has reviewed all partnerships.
- The College is working in collaboration with YMCA England and Wales to lead on the development and delivery of training and education of YMCA trustees, staff and volunteers.
- The College has developed a suite of FE programmes designed to suit professionals working in a range of
- The College has developed and re-launched its website.
- The College has rewritten and started delivering its new BA (Hons) Children, Young People and Families degree programmes.
- The College joined the Government trailblazer for Youth Work Apprenticeships.
- The College continues to develop and maintain its international links with practice and funding in Europe and with the Commonwealth Secretariat.
- Internal systems have been strengthened and the College continues to embed new registry and finance processes.

Future plans

The College will continue to develop its new strategic plan in the forthcoming year.

The overarching themes are to:

Deepen our Practice

• To align the College more fully with the YMCA family, to ensure that our training and qualifications are rooted in practice. To be at the forefront of research and academic developments in our sector, that informs and refines practice – with a focus on Wellbeing, Care and Communities.

Disseminate our knowledge

- To align the College more fully with the YMCA family, to ensure that our training and qualifications are rooted in practice. To be at the forefront of research and academic developments in our sector, that informs and refines practice with a focus on Wellbeing, Care and Communities.
- To extend our reach, using the cornerstone of the College's expertise, to create a 'Foundation for Practice' relevant for all professionals and volunteers that work with children, young people and families. To acknowledge that our degree students work successfully across the Children, Young People and Families Sector and that youth work skills are not only transferable, but the core skill of a successful relational practitioner.

Deliver step change through partnership

 To accelerate the reach of our teaching and research, and increase its impact through joint working with selected, national and international strategic partners. To seek to access co-funded resources that would otherwise be unavailable to us.

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Governors' Annual Report for the year ended 31 July 2018

Strategic Priority Areas

Six Strategic Priority Areas (SPA) have been identified which will continue to be addressed to enable the college to continue to offer high quality education and training services in a competetive market.

I. Sustainability

- To continue to develop our business model and our financial strength:
- Manage (and continue to develop) detailed costs model to understand and manage programme costs and variables. To model course viability, drive recruitment targets, set price points and ensure best value for customers.
- Créaté a shared undérstanding of finances Drivé workstréam accountability through budget setting monitoring and réporting.
- Actively keep abreast, engaged with and contribute to policy and developments in our sector.

2. Reputation, engagement and development

- To retain and raise the national and international profile of the College through more effective communications, by using our knowledge and expertise in the sector and by developing powerful partnerships and fostering our Alumni networks.
- · To review, amend and strengthen our University Partnership
- To rebuild relationships with government and to use our practice base voice to contribute to policy.

3. Education and learning

 To continue to offer outstanding, personalised education that equips our students with knowledge and skills for success in the challenging environments in which they work or the sector that they aspire to join.

To develop:

A Foundation for Practice Pathway - accessible for all professions that work with children, young people
and families (Qualifications and CPD). With a focus on relational practice, supervision and leadership and
including an MA pathway in Social Pedagogy and Ontological Leadership.

4. Student experience

- To deliver an outstanding student experience, where all students feel supported as individuals and as part
 of a wider professional community.
- To review and improve our learner journey
- To ensure our touch points with students on Blended Learning/Distance Learning programmes are as positive as they can be.
- To involve students and create a sense of ownership. Ensure students are represented and student voice
 is heard.

5. Research and Knowledge

- To cultivate our vibrant research environment, with support to enable the academic staff to generate
 exciting, world-changing research.
- To harness our YMCA network as a practice base for research and offer our services and expertise in this across the YMCA Family.
- To foster and grow our existing relationships with international YMCAs and our development programmes with the Commonwealth.
- Develop a Research Advisory Group to guide and support our emerging research function.

Governors' Annual Report for the year ended 31 July 2018

6. People and Resources

- To develop a high quality and professional workforce, who work together to achieve our strategic priorities, and strengthen our leadership and governance capability.
- · To address capacity and capability gaps.
- To ensure that our facilities are fit for purpose to the benefit of the student and staff experience. Focusing 2017/18 on the relocation of the college site.

Fundraising statement

Section 162a of the Charities Act 2011 requires charities to make a statement regarding fundraising activities. Although we do not undertake widespread fundraising from the general public, the legislation defines fund raising as "soliciting or otherwise procuring money or other property for charitable purposes." Such amounts receivable are presented in our accounts as "voluntary income" and includes legacies and grants.

In relation to the above we confirm that all solicitations are managed internally, without involvement of commercial participators or professional fund-raisers, or third parties. The day to day management of all income generation is delegated to the executive team, who are accountable to the Governors.

The charity is not bound by any undertaking to be bound by any regulatory scheme and the charity does not consider it necessary to comply with any voluntary code of practice.

We have received no complaints in relation to fundraising activities. Our terms of employment require staff to behave reasonably at all times; as we do not approach individuals for funds we do not have to particularise this to fundraising activities nor do we consider it necessary to design specific procedures to monitor such activities.

Financial Review

Overall, the Board of Governors is satisfied that these accounts reflect the financial position of the College during the year. 2017-2018 continued to be challenging, as the College commenced the implementation and further development of its' new business model. Cuts in public expenditure continue to reduce employment opportunities in both statutory and voluntary youth work and this has reduced the level of sponsorship and career opportunities for prospective students. This is most notable in Higher Education (HE).

Overall student numbers have plateaued.

Financially individual students contribute more income and the reduction in fees from HE students has not been offset by the increase in Further Education (FE) students. During 2016/17 a new blended learning HE degree, BA (Hons) Children, Young People and Families, was developed and launched for new students in 2017/18, with promising initial uptake. The new degree has been launched with our new academic partner Coventry University.

The Governors obtained interim finance in 2015-16 by way of a loan secured on the College's building. The building was sold in November 2017, for £4,800,000 and the loan was repaid. This has enabled the College to explore new spheres of activity during the year which has resulted in the development of a new business plan.

Expenditure increased in 2017/18 partly arising from additional costs from the sale of the building, coupled with relocation costs to the new Davenant site. There was an increase in staff costs partly resulting from increases in Consultancy and permanent staff costs which included a new Business Development Manager. There was also a transfer of unrestricted funds, to the pension reserve of £60,634.

Governors' Annual Report for the year ended 31 July 2018

The net income for the year, before revaluations and pension scheme deficit adjustments, was a deficit of £869,646 in comparison with deficit of £183,671 made in the previous year. The principal source of funding for the College continued to be tuition fees inclusive of those funded by student finance received through the association with Canterbury Christ Church University. Income and expenditure was impacted as noted above and it is anticipated that these factors, along with development expenditure funded by the proceeds of the sale of the building as part of the continued application of the business model will see a deficit next year before a return to a surplus in the following and subsequent years.

Reserves policy

The College continues to aim to operate a policy of maintaining reserves at a level to cover three months of committed operational costs. Free Reserves are represented by unrestricted funds (including designated funds), less fixed assets and at 31 July 2018, this sum amounted to £2,916,858. This amount is sufficient to cover operational costs on charitable activities for a period in excess of three months. The College budget for 2018/19 shows three months operational costs to be £424,201. At February 2019, the balance on total reserves was £2,267,069.

In light of this the Governors believe the College's reserve position to be satisfactory. A review of this policy will take place during 2018/19.

Going concern

The College continues to appraise its financial situation and to adapt its business model accordingly. This requirement, is based on the significant continued reduction in funds being set aside by local government and other bodies for the education, training and development in the youth sector and the reduction in student numbers. The Board has set guidance that the College should move towards a breakeven budget by 2020/21. They have prepared these accounts on a going concern basis and are satisfied that there are sufficient cash reserves to cover operations and forthcoming developments in to the foreseeable future.

Governors' Responsibilities

Each of the governors (directors) has confirmed that so far as they are aware, there is no relevant audit information of which the company's auditors are unaware, and that they have taken all the steps that they ought to have taken as a director in order to become aware of any relevant audit information and to establish that the company's auditors are aware of that information.

In November 2018 a serious incident report (SIR) was submitted to the Charity Commission in respect of alleged financial irregularities. The Charity Commission has subsequently confirmed that they are satisfied with the actions taken by the Governors / Trustees in respect of these allegations. Professional advice on this matter was provided to the Governors by BWB LLP.

By order of the Board

Joan Miller

Chair of Board of Governors

25/4/19

Date

Statement of Governors' responsibilities for the year ended 31 July 2018

The Governors are responsible for preparing the Governors' Annual Report and the Financial Statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company and charity law requires the Governors to prepare financial statements for each financial year. Under company law the Governors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including its income and expenditure, of the charity for the year. In preparing those financial statements the governors are required to:

- šelect suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Governors are responsible for keeping adequate and proper accounting records that are sufficient to show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities and Trustee Investment (Scotland) Act 2005, regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended) and with the requirements of the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditor's report

TO THE MEMBERS AND GOVERNORS OF YMCA GEORGE WILLIAMS COMPANY

Opinion

We have audited the financial statements of YMCA George Williams Company ("the Charitable Company") for the year ended 31 July 2018 which comprise the statement of financial activities, the balance sheet, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Charitable Company's affairs as at 31 July 2018 and of its incoming resources and application of resources for the year then ended;
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006, as amended in 2010.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Charitable Company in accordance with the ethical requirements relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions related to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Governors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Governors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Charitable Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon. The other information comprises: Governors' Annual Report. The Governors are responsible for the other information.

Independent auditor's report (continued)

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement of the other information. If, based on the work, we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Governors' Report, which includes the Directors' Report prepared for the purposes of Company Law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report, which are included in the Governors' Report, has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Charitable Company and its environment obtained in the course of the audit, we have not identified material misstatement in the Governors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charities and Trustee Investment (Scotland) Act 2005 requires us to report to you if, in our opinion;

- proper and adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of Governors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the governors were not entitled to prepare the financial statements in accordance with the small companies regime; or
- were not entitled to take advantage of the small companies' exemptions in preparing the governors' report.

Responsibilities of Governors

As explained more fully in the Statement of Governors' Responsibilities, the Governors (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Governors

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Independent auditor's report (continued)

determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Governors are responsible for assessing the Charitable Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Governors either intend to liquidate the Charitable Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005, and under the Companies Act 2006 and report in accordance with the Acts and relevant regulations made or having effect thereunder.

This report is made solely to the Charitable Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, and to the Charitable Company's governors, as a body, in accordance with the Charities and Trustee Investment (Scotland) Act 2005. Our audit work has been undertaken so that we might state to the Charitable Company's members and governors those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Charitable Company, the Charitable Company's members as a body and the Charitable Company's governors as a body, for our audit work, for this report, or for the opinions we have formed.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the Financial Reporting Council's ("FRC's") website at: https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Lee Stokes (Senior Statutory Auditor)

For and on behalf of Haysmacintyre LLP, statutory auditor London, United Kingdom

30 April 2019 Date:

Haysmacintyre LLP is a limited liability partnership registered in England and Wales (with registered number ÖC423459).

Statement of Financial Activities for the year ended 31 July (including Summary income and expenditure account)

	Note	Unrestricted	Restricted funds	2018	2017
			İ	Total	Total
·		£	£	£	£
Income and endowments from:			 	·	
Donations and legacies Charitable activities		71	-	71	1,215
- Tuition fees receivable	2	770,006	_	770,006	[′] 803,758
- Consultancy and research	3	45,517	· .	45,517	30,636
Investment income	•	8,616	_	8,616	273
Other income		13,573	65,000	78,573	15,289
Total income and endowments		837,783	65,000	902,783	851,171
Expenditure on:					
Charitable activities	4	1,750,448	21,981	1,772,429	1,034,842
Total expenditure		1,750,448	21,981	1,772,429	1,034,842
Net income/(expenditure)		(912,665)	43,019	(869,646)	(183,671)
Transfers					
Gross transfers between funds		-	<u>-</u>		
Net income/(expenditure)		(912,665)	43,019	(869,646)	(183,671)
Other recognised gains/(losses) Gains on revaluation, fixed assets, charity's own use	8	-	-	-	2,495,000
Net movement in funds		(912,665)	43,019	(869,646)	2,311,329
Total funds brought forward		3,814,133	10,000	3,847,464	1,536,135
Total funds carried forward		2,901,468	53,019	2,977,818	3,847,464

(Company number 02978406)			
(Company number 02270 100)		2018	2017
:		£	£
Fixed assets			
Tangible assets	8	7,941	4,807,024
Current assets			
Debtors	9	462,162	134,749
Cash at bank and in hand		3,390,940	908,215
		3,853,102	1,042,964
Creditors			
Creditors: Amounts falling due within one year	10	380,075	732,915
Net current assets		3,473,027	310,049
Total assets less current liabilities		3,480,968	5,117,073
Creditors: Amounts falling due after more than one year	11	-	700,000

Represented by Unrestricted funds

Total net assets

Pension scheme obligations

Balance Sheet as at 31 July 2018

Designated funds: Restricted funds

Total funds

13	503,150	569,609
	2,977,818	3,847,464
14	2,901,468	3,814,133
14	23,331	23,331
14	53,019	10,000
	2,977,818	3,847,464

these financial statements. Approved and authorised for

The annexed notes form part of

issue by the Board of Governors'

Joan Miller

Chair of Board of Governors

Lindsay Sartori

Treasurer

Statement of cash flows for the year ended 31 July 2018

	2018	2017
	£	£
Cash flows from operating activities		
Net expenditure for the year	(869,646)	(183,671)
Adjustments for:		
Depreciation and amortisation of fixed assets	2,659	200
Net interest (receivable)/payable	(333)	21,848
Pension scheme - unwinding of discount	(4,467)	(11,666)
Increase in trade and other debtors	(327,413)	(69,550)
(Décréase)/increase/ in trade creditors	(354,199)	556,722
Net cash generated from operating activities	(1,553,399)	313,883
Cash flows from investing activities		
Sale of tangible fixed assets	4,800,000	-
Purchases of tangible fixed assets	(3,576)	(7,224)
Interest received	8,616	273
Net cash from investing activities	4,805,040	(6,951)
Cash flows from financing activities		
New bank loans / (repayment)	(700,000)	300,000
Interest paid	(8,283)	(22,121)
Pension deficit payments	(60,633)	(58,868)
Net cash used in financing activities	(768,916)	219,011
Net increase in cash and cash equivalents	2,483,725	555,943
Cash and cash equivalents at beginning of year	908,215	382,272
Cash and cash equivalents at end of year	3,390,940	908,215
Cash and cash equivalents comprise:		
Cash at bank and in hand	3,390,940	908,215

The annexed notes form part of these financial statements.

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Notes to the Financial Statements for the year ended 31 July 2018

I Accounting policies

The principal accounting policies adopted in the preparation of the financial statements are as follows:

Basis of preparation

The financial statements have been prepared under the Charities Act 2011, the Charities' Statement of Recommended Practice (Charities SORP (FRS 102) as amended by Update Bulletin 1) and Financial Reporting Standard 102 applicable in the UK and Republic of Ireland (FRS 102), and the Companies Act 2006.

YMCA George Williams College constitutes a public benefit entity as defined by FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

Going concern

The Governors have prepared these accounts on a going concern basis. They have reviewed the budgets and forecasts to July 2020 together with the charity's business plan and forecasts for the following three years. These plans aim to reduce and ultimately eliminate the charity's financial deficit and, in adopting them the Governors have noted that the level of reserves and cash held will reduce significantly but can reasonably be regarded as adequate to mitigate any adverse variance in the results and to allow corrective action to be taken. The governors consider therefore that they have reasonable assurance that the charity will continue to operate for the foreseeable future and meet its liabilities as they fall due.

Funds

General funds represent the funds of the Company that are not subject to any restriction regarding their use and are available for use at the discretion of the Governors in furtherance of the objectives of the charitable company. Designated funds are funds set aside at the discretion of the Governors for a particular purpose and carry no restrictions. Restricted funds consist of grants and bursaries which are subject to restrictions on their expenditure by the donor.

Income

All income is included in the statement of financial activities when the charitable company is entitled to the income, it is probable that the income will be received and the amount can be measured reliably. Grants received as Restricted Funds, defined as those which carry an obligation to repay any sums not actually spent, are brought into the SOFA in the period of receipt and carried forward within Restricted Funds until either spent or refunded. Legacies are accounted for when notification of legal entitlement has been received.

Deferred income

Where unconditional entitlement to grants receivable and fees paid in advance is dependent upon fulfilment of conditions within the College's control, the incoming resources are recognised when there is sufficient evidence that conditions have been met. Where there is uncertainty as to whether the College has met such conditions, or the funder clearly states that the funding is for the next financial year, then the incoming resource is deferred. Tuition fees are recognised over the duration of the course, fees received in advance are accounted for in liabilities and released over the period of the course.

Gains and losses on investments

Unrealised gains or losses are accounted for on property and the pension fund deficit at 31 July.

Expenditure

Expenditure, including staff costs, is included in the accounts on an accruals basis.

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Notes to the Financial Statements for the year ended 31 July 2018

I Accounting policies (continued)

Charitable activities

All costs are allocated between categories of the SOFA on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly or apportioned on an appropriate basis.

Academic staff costs

These are apportioned to Department/Courses, namely full time, distance learning, Level 3 diploma studies, certificate in youth and community work and short courses. The academic services staff costs relate to the library staff costs.

Support services

These consist of apportioned administrative and freelance staff costs to department/courses, staff development, recruitment, and insurance costs. Governance costs are also allocated within support services and include those associated with meeting the constitutional and statutory requirements of the charitable company including audit fees.

Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement which has accrued at the balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the balance sheet date.

Tangible fixed assets

All capital expenditure below £500 is written off as and when it is incurred.

Depreciation is provided on all tangible fixed assets other than freehold land and buildings, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Fittings and education equipment

over 4 to 10 years

Computer equipment

över 3 years

Freehold land and buildings are revalued at 31 July. The basis of the valuation, which is from an independent third party, is on an open market basis with reference to market evidence of transaction prices of comparable properties.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Notes to the Financial Statements for the year ended 31 July 2018

I Accounting policies (continued)

Pensions

YMCA George Williams Company participated in a multi-employer defined benefit pension plan for employees of YMCAs in England, Scotland and Wales, which was closed to new members and accruals on 30 April 2007. Due to insufficient information, the plan's actuary has advised that it is not possible to separately identify the assets and liabilities relating to YMCA George Williams Company.

YMCA George Williams Company has a contractual obligation to make pension deficit payments of £61,989 pa over the period to April 2027, accordingly this is shown as a liability in note 13 to these accounts. In addition, YMCA George Williams Company is required to contribute £10,932 pa to the operating expenses of the Pension Plan and these costs are charged to the Statement of Financial Activities as made.

Leases

Instalments under operating lease agreements are charged to the Statement of Financial Activities account in the year in which they are incurred.

Taxation

YMCA George Williams College is a registered charity within the meaning of pargraph I of Schedule 6 of the Finance Act 2010. Accordingly it is exempt from taxation in respect of income or capital gains within categories covered by Chapter 3 of Part II of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes. No tax charge arose in the period.

Judgements in applying accounting policies and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

In preparing these financial statements, the key judgements and estimates have been made in respect of the following:

- Freehold land and buildings: The valuation of property has been verified by way of recourse to third parties and external data as detailed in the Fixed Asset note
- Pension scheme obligations: The critical underlying assumptions in relation to the estimate of the pension plan obligations such as return on assets, increases in pensions in payment and mortality. Variations in these assumptions have the ability to significantly influence the value of the pension liability and the annual contributions required.
- Debt provision: Provisions for bad debt are based on the likelihood of recovery.
- Going concern: In light of current economic circumstances and the specific impact on the College's business the
 Governors' have paid particular attention to this matter. The assessment of the College as a going concern relies on the realisation of returns on assets available to the College and a new strategic business model.

Notes to the Financial Statements for the year ended 31 July 2018

2 Tuition fees

	2018	2017
	£	£
Academic fees:		
Full time students	104,000	198,500
Part time students	642,600	559,986
Other courses	23,406	45,272
	770,006	803,758
(2017 11		

(2017 - Unrestricted - £803,758, Restricted - nil)

3 Consultancy and Research

·	2018	2017 £
	£	
Consultancy	15,000	19,400
Research	· -	6,000
Projects	30,517	5,236
	45,517	30,636

(2017: Restricted - £15,000)

(2017: Unrestricted = £1,034,842 Restricted - nil)

4 Charitable activities	Staff costs	Depreciation	Other expenses	2018 £
Academic dept	426,309	•	161,486	587,795
Academic services	47,177	-	9,434	56,611
Support services	416,864	2,659	217,815	637,338
General education	•	-	-	-
Premises	28,814	=	52,799	81,613
Premises - Property Disposal (Freemasons Road)	ı		308,847	308,847
Premises - Relocations costs (Whitechapel Road)	١ .		83,212	83,212
Governance costs (Note 5)		· -	17,013	17,013
	919,164	2,659	850,606	1,772,429
				2017 £
			Other	
	Staff costs	Depreciation	expenses	
Academic dept	360,551		5,370	365,921
Academic services	36,976	200	131,030	168,206
Support services	323,609		50,228	373,837
General education			29,994	29,994
Premises	•		82,149	82,149
Premises - Property Disposal (Freemasons Road) Premises - Relocation costs (Whitechapel Road)	l		-	-
Governance costs (Note 5)			- 14 735	14,735
	721,136	200	14,735 313,506	1,034,842
=	, . 30			-,,,12

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Notes to the Financial Statements for the year ended 31 July 2018

5 Governance costs

5 Governance costs	2018	2017
	£	£
Audit fees	15,613	14,384
Board training, insurance and expenses	1,400	351
	17,013	14,735
6 Staff costs	2018	2017
	£	£
Wages and salaries	534,883	410,024
Social security costs	51,997	35,730
Other pension costs	48,357	52,670
Staff insurance, recruitment and development	8,484	4,511
Consultancy costs	275,443	218,201
	919,164	721,136

The head count of persons (including senior post-holders) employed by the College during the year and also the average number of persons expressed as full-time equivalents (FTE) was:

	2018 Head count	2017 Head count	2018 Number	2017 Number
Academic	7	5	3.8	4.5
Administration	12	6	9.1	5.1
Freelance lecturers	3	4	0.3	0.6
Supervisors	2	74	0.2	0.9
	24.0	89.0	13.4	11.1

Supervisors are engaged to support students on the College higher education courses. There was an adjustment in the method of calculation between the years; Supervisors provide between 8 and 12 hours support for each student per academic level and therefore the FTE is low in comparison to the head count.

The number of employees who earned £70,000 or more during the year in the following bands were:

	2018	2017
	Number	Number
£70,001 - £80,000	I	-

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Notes to the Financial Statements for the year ended 31 July 2018

6 Staff costs (continued)

Pension costs paid in respect of this employee (2017 - nil) is £2,833 (2017 - nil).

The key management personnel comprise the Principal/Chief Executive Officer, Head of Higher Education, Head of Further Education and Bursar. The total employee benefits of the key management personnel were £289,574 (2017 - £278,754).

7 Net expenditure

Net expenditure before transfers is stated after charging:

	~		2018	2017
			£	£
Payments under operating leases - equipment			4,055	, 5,224
Depreciation	•		2,659	200
Audit fees			15,613	14,384
Interest on loan			8,283	. 22,121
			30,610	41,929
8 Fixed assets				
	Education equipment	Fittings	Freehold land and buildings	Total
	£	£	£	£
Cost				
At I August	40,118	73,772	4,800,000	4,913,890
Additions	· -	3,576	-	3,576
Disposals	-	-	(4,800,000)	(4,800,000)
Revaluations				
At 31 July	40,118	77,348		117,466
Depreciation				
At I August	40,118	66,748	-	106,866
Charge for the year		2,659_	<u></u>	2,659
At 31 July	40,118	69,407		109,525
Net book value				
At 31 July 2018	-	7,941	•	7,941
At 31 July 2017	-	7,024	4,800,000	4,807,024

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Notes to the Financial Statements for the year ended 31 July 2018

8 Fixed assets (continued)

The freehold land and buildings were sold with the transaction completing in November 2017. At 31 July 2017, they had been revalued at £4,800,000 to reflect the amount of the sale proceeds.

The revalued value of land and buildings includes a land value of £4,500,000. Freehold land and buildings are not depreciated. The carrying amount that would have been recognised had the property been carried under the historical cost model is £1,683,000.

9 Debtors

	2018	2017
·	Ĺ	£
Fees due	369,013	67,820
Other debtors	86,732	500
Prepayments and accrued income	6,418	66,429
	462,163	134,749
10 Creditors: amounts falling due within one year		
	2018	2017
	· £	£
Trade créditors	122,857	40,165
Other créditors	18,960	12,912
Other taxes and social security	16,114	11,899
Accruals	120,000	55,373
Deferred income	40,152	551,932
Pension obligations (See Note 13)	61,992	60,634
	380,075	732,915

Notes to the Financial Statements for the year ended 31 July 2018

11 Creditors: Amounts falling due after more than one year

Treditors. Amounts faming due after more than one year	2018	2017
	£	£
Loan – The Charity Bank	-	700,000
		700,000
Amounts payable in 2 to 5 years	<u>.</u>	700,000
12 Commitments under operating leases		
Minimum lease payments under non-cancellable operating leases are as follows:		•
	2018	2017
	£	£
Due within one year	9,720	825
Due between one and five years	27,792	1,236
	37,512	2,061

13 Pension commitment

YMCA George Williams College participated in a contributory pension plan providing defined benefits based on final pensionable pay for employees of YMCAs in England, Scotland and Wales. The assets of the YMCA Pension Plan are held separately from those of the College and at the year end these were invested in the Mercer Dynamic De-risking Solution, 40% matching portfolio and 60% in the growth portfolio and Schroder (property units only).

The most recent completed three year valuation was as at 1 May 2017. The assumptions used which have the most significant effect on the results of the valuation are those relating to the assumed rates of return on assets held before and after retirement of 3.75% and 2.25% respectively, the increase in pensions in payment of 3.35% (for RPI capped at 5% p.a.), and the average life expectancy from normal retirement age (of 65) for a current male pensioner of 22.2 years, female 24.1 years, and 24.0 years for a male pensioner, female 26.0 years, retiring in 20 years time. The result of the valuation showed that the actuarial value of the assets was £141.2m. This represented 81% of the benefits that had accrued to members.

The Pension Plan was closed to new members and future service accrual with effect from 30 April 2007. With the removal of the salary linkage for benefits all employed deferred members became deferred members as from 1 May 2011.

The valuation prepared as at I May 2017 showed that the YMCA Pension Plan had a deficit of £33.6 million. The College has been advised that it will need to make monthly contributions of £5,166 from I May 2018. This amount is based on the current actuarial assumptions (as outlined above) and may vary in the future as a result of actual performance of the Pension Plan. The current recovery period is 9 years commencing 1st May 2018.

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Notes to the Financial Statements for the year ended 31 July 2018

13 Pension commitment (continued)

Répayable -	2018		2017
	£		£
Within one year	61,99	2	60,634
One tô two years	61,992	61,405	
Two to five years	185,976	190,596	
After five years	255,182	317,608	
After more than one year	503,15	50	569,609
TOTAL	565,14		630,243

In addition, the College may have over time, liabilities in the event of the non-payment by other participating YMCAs of their share of the YMCA Pension Plan's deficit. It is not possible currently to quantify the potential amount that the College may be called upon to pay in the future.

14 Funds

	Balance brought forward	Încome	Expenditure	Transfers	Gains and losses	Balance carried forward
	£	£	£	£	£	£
Unrestricted		,				
General fund	(167,031)	837,783	(1,754,915)	4,550,773	-	3,466,610
Revaluation reserve	4,611,407	-	-	(4,611,407)	-	-
Pension reserve	(630,243)		4,467	60,634	<u> </u>	_(565,142)_
	3,814,133	837,783	(1,750,448)			2,901,468
Designated				•		
William Serendipity	23,331	•	•		-	23,331
Total unrestricted	3,837,464	837,783	(1,750,448)			2,924,799
Restricted						
John Lyons Charity	-	17,000	•	÷	. •	17,000
Mental Health		25,000	(13,618)	•	-	11,382
Strategic Leadership	10,000	15,000	(1,728)	-	-	23,272
Chaplaincy		8,000	(6,635)	<u>.</u>	-	1,365
Total restricted	10,000	65,000	(21,981)			53,019
Total funds	3,847,464	902,783	(1,772,429)		•	2,977,818

The transfer between the General fund and the Pension reserve represents the payment of the pension fund deficit contribution in the year.

Designated funds represent monies received from William Serendipity Trust in 2012 for approved specific projects set aside by the governors.

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Notes to the Financial Statements for the year ended 31 July 2018

14 Funds (continued)

Restricted Funds

John Lyons Charity

Research grant for the training of supervisors in an in-service setting, demonstrating the value of supervision to front line professionals

Mental Health

The development of mental health training tools, funded by YMCA E&W

Strategic Leadership

The development of a strategic leadership programme for senior leaders within the YMCA Movement

Chaplaincy

Training course delivered to YMCA Chaplains.

15 Related parties and transactions with Trustees

Churchgate Building and Maintenance Ltd facilitated the relocation to the new College site, in which the spouse of the CEO is connected. The costs incurred amounted to £10,024. Further costs relating to the move including porterage and decorating services at a cost of £11,050, were also submitted by the husband of the CEO. These service contracts were disclosed to the Trustee Board and assessed against competitive quotes.

Consultancy Services provided from Anne Coleman, the mother of the CEO, were charged to the College at a cost of £6,635. During the year the College provided a consultancy service to YMCA England & Wales (in which Denise Hatton, a Trustee of the College, is the CEO) at a cost of £33,000 (2017 - £34,000).

Two trustees were reimbursed for travel expenses and subsistence incurred in the course of their duties, totalling £1,400. (2017 - £356)