# MACLAURIN GROUP LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2000

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#### **COMPANY INFORMATION**

Directors B D MacLaurin

Secretary N A Haji

Company number 2973057

Registered office 22 Berghem Mews, Blythe Road,

London W14 OHN

Auditors Moore Stephens

Priory House Sydenham Road

Guildford Surrey GU1 3RX

### **CONTENTS**

	Page
Directors' report	1 - 2
Auditors' report	3
Profit and loss account	4
Balance sheet	5
Cash flow statement	6
Notes to the cash flow statement	7
Notes to the financial statements	8 - 15

### DIRECTORS' REPORT FOR THE YEAR ENDED 31 JANUARY 2000

The directors present their report and financial statements for the year ended 31 January 2000.

#### **Principal Activities**

The principal activity of the company continued to be that of the provision of management consultancy.

#### Review of the Business

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future.

Following the restructuring of the group at 31st January 2000, MacLaurin Group Limited has absorbed all the trades, assets and liabilities of two subsidiary companies, MacLaurin Communications Limited and MCM Productions Limited.

#### Results and Dividends

The directors do not recommend payment of an ordinary dividend.

#### Post balance sheet events

On 1st February 2000 the group was restructured. The subsidiaries Maclaurin Communications and Maclaurin Productions have ceased trading, and all the assets, liabilities and trade have been transferred to Maclaurin Group Limited.

#### **Directors**

The following directors have held office since 1 February 1999:

B D MacLaurin

D C Boys

(Appointed 11 May 1999 and resigned 24 February 2000)

#### **Directors' Interests**

The directors' beneficial interests in the shares of the company were as stated below:

Ordinary of £ 1 each
31 January 2000 1 February 1999

B D MacLaurin

D C Boys

975

975

#### **Change of Company Secretary**

On 24 February 2000, D C Boys resigned as Company Secretary and N A Haji was appointed in his place.

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Moore Stephens be reappointed as auditors of the company will be put to the Annual General Meeting.

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 JANUARY 2000

#### **Directors' Responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the Board

B D Maclaurin

Director

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# AUDITORS' REPORT TO THE SHAREHOLDERS OF MACLAURIN GROUP LIMITED

We have audited the financial statements on pages 4 to 15 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

#### Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 January 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Moore Stephens

Chartered Accountants
Registered Auditor

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974 November 2000

Priory House Sydenham Road Guildford Surrey GU1 3RX

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JANUARY 2000

	Notes	2000 £	1999 £
Turnover	2	1,103,629	651,496
Cost of sales		(89,247)	(73,272)
Gross profit		1,014,382	578,224
Administrative expenses Other operating income		(971,259) 33,885	(635,676) 22,870
Operating profit/(loss)	3	77,008	(34,582)
Investment income Amounts written off investments Interest payable and similar charges	4 5 6	923 (5,888) (1,065)	13,150 - (3,791)
Profit/(loss) on ordinary activities before taxation		70,978	(25,223)
Tax on profit/(loss) on ordinary activities	7	(16,804)	(15,070)
Profit/(loss) on ordinary activities after taxation		54,174	(40,293)
Dividends	8	-	(45,640)
Retained profit/(loss) for the year	15	54,174	(85,933)

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

### BALANCE SHEET AS AT 31 JANUARY 2000

		20	00	19	99
	Notes	£	£	£	£
Fixed Assets					
Tangible assets	9		84,061		54,951
Investments	10		251,120		257,008
			335,181		311,959
Current Assets					
Debtors	11	113,993		122,300	
Cash at bank and in hand		264,243		38,302	
		378,236		160,602	
Creditors: amounts falling due within					
one year	12	(473,276)		(286,594)	
Net Current Liabilities			(95,040)		(125,992)
Total Assets Less Current Liabilities			240,141		185,967
Capital and Reserves					
Called up share capital	14		975		975
Other reserves	15		25		25
Profit and loss account	15		239,141		184,967
Shareholders' Funds - equity interests	16		240,141		185,967
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The financial statements were approved by the Board on .9...>

B D MacLaurin

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JANUARY 2000

		2000 £		1999 £
Net cash inflow from operating activities		264,762		246,796
Returns on investments and servicing of finance				
Interest received	923		4,400	
Interest paid	(1,065)		(3,791)	
Dividends received	-		8,750	
Net cash (outflow)/inflow for returns on investments and servicing of finance		(142)		9,359
Taxation		-		(30,436)
Capital expenditure and financial investment				
Payments to acquire tangible assets	(38,679)		(60,851)	
Payments to acquire investments	-		(5,888)	
Receipts from sales of tangible assets	<u>-</u>		37,510	
Net cash outflow for capital expenditure		(38,679)		(29,229)
Acquisitions and disposals				
Purchase of subsidiary undertakings (net of cash acquired)			(75,000)	
Net cash outflow for acquisitions and disposals		-		(75,000)
Equity dividends paid		-		(45,640)
Net cash inflow before management of liquid resources and financing		225,941		75,850
Financing				
Purchase of own shares	-		(15,000)	
Capital element of hire purchase contracts			(35,495)	
Net cash outflow from financing				(50,495)
Increase in cash in the year		225,941		25,355

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JANUARY 2000

1	Reconciliation of operating profit/(loss) to operating activities	o net cash inflow f	rom	2000	1999
	. 0			£	£
	Operating profit/(loss)			77,008	(34,582)
	Depreciation of tangible assets			9,569	14,439
	Loss on disposal of tangible assets			-	3,339
	Decrease in debtors			6,137	105,463
	Increase in creditors within one year			172,048	158,137
	Net cash inflow from operating activities			264,762	246,796
2	Analysis of net funds	1 February 1999	Cash flow	Other non- cash changes	31 January 2000
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	38,302	225,941		264,243
	Net funds	38,302	225,941	-	264,243
3	Reconciliation of net cash flow to movem	ent in net funds		2000	1999
				£	£
	Increase in cash in the year			225,941	25,355
	Cash (inflow)/outflow from (increase)/decrea	ise in debt		-	35,495
	Movement in net funds in the year			225,941	60,850
	Opening net funds/(debt)			38,302	(22,548)
	Closing net funds			264,243	38,302

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2000

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

#### 1.3 Turnover

Turnover represents the invoiced amounts of services supplied by the company net of VAT.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

Over the term of the lease

Fixtures, fittings & equipment

15% pa on cost

Motor vehicles

20% pa reducing balance

#### 1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account on a straight line basis.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.7 Pensions

The company contributes to personal pension plans in respect of its director and certain employees. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charged represents the contribution payable by the company to the fund.

#### 1.8 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

#### 1.9 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company and its subsidiary undertaking comprise a medium-sized group. The company has therefore taken advantage of the exemptions provided by section 248 of the Companies Act 1985 not to prepare group accounts.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2000

3	Operating profit/(loss)	2000 £	1999 £
	Operating profit/(loss) is stated after charging:	2	τ.
	Depreciation of tangible assets	9,569	14,439
	Operating lease rentals	153,146	57,116
	Auditors' remuneration	2,500	1,911
4	Income from Investments	2000	1999
		£	£
	Income from subsidiary undertakings	-	8,750
	Bank interest	923	1,924
	Other interest	<del>-</del>	2,476
		923	13,150
5	Amounts written off investments	2000	1999
		£	£
	Amounts written off fixed asset investments:	E 000	
	- permanent diminution in value	5,888	
6	Interest payable	2000	1999
		£	£
	On bank loans and overdrafts	1,065	10
	Hire purchase interest		3,781
		1,065 ———	3,791
7	Taxation	2000	1999
		£	£
	U.K. current year taxation U.K corporation tax	14,895	5,472
	Tax credits on franked investment income	-	1,750
		7 204	-
	Irrecoverable A.C.T.	7,381 ————	
		22,276	7,222
	Prior years U.K. corporation tax	<del></del>	7,222 7,848

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2000

Dividends		2000 £	1999 £
Ordinary interim paid		-	45,640
Tangible fixed assets	Land and buildings	Fixtures, fittings &	Total
		- ·	
01	£	£	£
	54 405	0.440	00.054
•	•		60,851
Additions	31,942	6,737	38,679
At 31 January 2000	83,347	16,183	99,530
Depreciation			
•	5,112	788	5,900
Charge for the year	8,034	1,535	9,569
At 31 January 2000	13,146	2,323	15,469
Net book value		<del></del>	
At 31 January 2000	70,201	13,860	84,061
At 31 January 1999	46,293	8,658	54,951
	Cost At 1 February 1999 Additions At 31 January 2000  Depreciation At 1 February 1999 Charge for the year At 31 January 2000  Net book value At 31 January 2000	Ordinary interim paid         Land and buildings Leasehold         £       Cost         At 1 February 1999       51,405         Additions       31,942         At 31 January 2000       83,347         Depreciation       5,112         Charge for the year       8,034         At 31 January 2000       13,146         Net book value       70,201	Cordinary interim paid         Image: Example of the paid

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2000

#### 10 Fixed asset investments

inv	Listed estments		Total
	£	£	£
Cost			
At 1 February 1999 & at 31 January 2000	5,888	251,120	257,008
Provisions for diminution in value			
At 1 February 1999	-	-	-
Charge for the year	5,888	-	5,888
At 31 January 2000	5,888		5,888
Net book value			
At 31 January 2000		251,120	251,120
At 31 January 1999	5,888	251,120	257,008

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

#### **Listed Investments**

During the year the stock market suspended trading in the listed investment owned by MacLaurin Group Limited. Its market value has fallen to zero, and full provision against the cost of the investment has been made in the profit and loss account as this is believed by the directors to be a permanent diminution in value.

	Market value £
At 31 January 2000	
At 31 January 1999	4,025

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or	Shares held	
	incorporation	Class	%
Subsidiary undertakings			
MacLaurin Communications Limited	England & Wales	Ordinary	100
MCM Productions Limited	England & Wales	Ordinary	70
MCM Image Limited	England & Wales	Ordinary	51
Powerhouse PR Limited	England & Wales	Ordinary	75

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:  $M_S$ 

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2000

10	Fixed asset investments		(continued)
		Capital and reserves	Profit for the year
	MacLaurin Communications Limited	386,650	122,452
	MCM Productions Limited	32,215	(7,349)
	MCM Image Limited	5,989	-
	Powerhouse PR Limited	161,928	51,322
	All companies are involved in media and public relations or similar activities. The company exercised its option to purchase the remaining 25% in £250,000 in September 2000.	Powerhouse P	R Limited for
11	Debtors	2000	1999
		£	£
	Trade debtors	37,012	10 462
	Amounts owed by subsidiary undertakings	37,012	18,463 50,390
	ACT recoverable	2,278	4,448
	Other debtors	61,234	35,530
	Prepayments and accrued income	13,469	13,469
		113,993 ———	122,300
12	Creditors: amounts falling due within one year	2000 £	1999 £
	Trade creditors	44,427	11,976
	Amounts owed to subsidiary undertakings	199,518	35,304
	Corporation tax	14,895	261
	Other taxes and social security costs	7,877	20,436
	Other creditors	44,334	7,200
	Accruals and deferred income	162,225	211,417
		473,276	286,594

#### 13 Pension costs

The company contributes to personal pension plans. The assets of the scheme are held separately from that of the company in an independently administered fund. The pension cost charged represents the contributions payable by the company to the fund. The charge to the profit and loss account for the year ended 31st January 2000 was £27,727 (1999: £21,155).

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2000

14	Share capital	2000 £	1999 £
	Authorised 1,000 Ordinary of £ 1 each	1,000	1,000
	Allotted, called up and fully paid 975 Ordinary of £ 1 each	975	975

After the year end a resolution was passed to increase the authorised share capital to £10,000, and subdivide each £1 share into 100 1p shares.

662,500 shares were issed to shareholders by way of a bonus issue at a rate of 1,325 new shares for every 39 shares held.

#### 15 Statement of Movements on Reserves

	Other reserves	Profit and loss account
	£	£
Balance at 1 February 1999	25	184,967
Retained profit for the year	-	54,174
Purchase of own shares		
Balance at 31 January 2000	25	239,141

The other reserves relates to capital redemption reserve which is non distributable.

16	Reconciliation of movements in shareholders' funds	2000 £	1999 £
	Profit/(Loss) for the financial year	54,174	(40,293)
	Dividends	-	(45,640)
		54,174	(85,933)
	Purchase of own shares	-	(15,000)
	Net addition to/(depletion in) shareholders' funds	54,174	(100,933)
	Opening shareholders' funds	185,967	286,900
	Closing shareholders' funds	240,141	185,967

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2000

#### 17 Financial commitments

At 31 January 2000 the company had annual commitments under non-cancellable operating leases as follows:

		Land and buildings	
		2000 £	1999 £
	Expiry date:	L	L
	Between two and five years	179,444	23,450
	In over five years	-	26,000
		179,444	49,450
18	Directors' emoluments	2000	1999
		£	£
	Emoluments for qualifying services	170,051	105,379
	Company pension contributions to money purchase schemes	23,952	20,000
	Compensation for loss of office	-	30,000
		196,503	155,379
			· · · · · · · · · · · · · · · · · · ·
	The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 1 (1999 - 1).		
	Emoluments disclosed above include the following amounts paid to the highest paid director:		
	Emoluments for qualifying services	105,000	85,417
	Company pension contributions to money purchase schemes	20,090	20,000

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2000

#### 19 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the vear was:

year was:	2000 Number	1999 Number
Administration	<u>11</u>	8
Employment costs	£	£
Wages and salaries	333,537	285,231
Social security costs Other pension costs	35,502 27,727	22,800 21,155
	396,766	329,186

#### 20 Related party transactions

The company's turnover is mainly derived from the provision of management consultancy to subsidiary undertakings, all transactions were made in the normal course of business and on arms length terms.

	Sales	Purchases
	£	£
MacLaurin Communications Limited	184,667	8,995
MCM Productions Limited	23,471	1,500
Powerhouse PR Limited	184,498	288,229
At the balance sheet date the following amounts were outstanding:		
	Debtors	Creditors
	£	£
MacLaurin Communications Limited	-	93,058
MCM Productions Limited	-	46,577
Powerhouse PR Limited	-	59,883
MCM Image Limited	-	-

#### 21 Post balance sheet events

On 3rd July 2000, an application was made under section 652A of the Companies Act 1985 to strike off MCM Image Limited, a 51% subsidiary of MacLaurin Group Limited.