

# Financial Statements AgReserves Limited

For the Year Ended 31 December 2011





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Registered number: 2947030

# Company Information

**Directors** 

D M Sleight J R Larson J L Knight

**Company secretary** 

P Allen and B Conway

Company number

2947030

Registered office

Manor Farm Church End Woodwalton Huntingdon Cambridgeshire PE28 5YU

**Auditor** 

Grant Thornton UK LLP

Chartered Accountants & Statutory Auditor

Colmore Plaza 20 Colmore Circus Birmingham West Midlands B4 6AT

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# Directors' Report For the Year Ended 31 December 2011

The directors present their report and the financial statements for the year ended 31 December 2011

#### **Principal activities**

The principal activity of the company during the year was that of arable farming

#### **Business review**

The company continues to pursue the goals laid out in the business plan, which include improving yields of the various crops by best practice methods, and reducing costs using economies of scale wherever possible and by strict numerical comparisons and control. Improving present holdings and areas of focus are under constant review. The policies set out by the Board are implemented by the Finance department which is closely supervised in this respect. The company is exposed to various risks as defined below.

#### Price risk

As part of the nature of agriculture we are subject to price variations, but look actively to manage this risk by taking advantage of regular market information, forward contracts, and owning sufficient storage. Our storage allows us to price and deliver our product away from the harvest window which is well known to be a period of depressed prices.

#### Credit risk

In view of the present economic downturn the company is making every effort to minimise exposure to customer credit risks and all appropriate steps are taken to reduce this risk

#### Interest/currency rate risks

With the present banking interest rates being so low there is a risk that the company does not make the best use of surplus cash and therefore every effort is being made to review all options that would bring the highest rates possible. Forward dealing facilities are also being explored in regards to foreign currency accounts

#### Key performance

Monthly detailed reporting analysis is performed based on the company meeting budgets approved by the parent company, variances are monitored and if significant investigated, understood and reported

# Directors' Report For the Year Ended 31 December 2011

#### Results

The profit for the year, after taxation, amounted to £2,019,936 (2010 - £1,416,513) The directors have not recommended a dividend

#### **Directors**

The directors who served during the year were

D M Sleight J R Larson J L Knight

#### **Directors' responsibilities statement**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Directors' Report For the Year Ended 31 December 2011

#### Provision of information to auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any
  information needed by the company's auditor in connection with preparing its report and to establish that
  the company's auditor is aware of that information

#### Auditor

The auditor, Grant Thornton UK LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board on 25 September 2012 and signed on its behalf

Hasm

J R Larson

Director



# Independent Auditor's Report to the Members of AgReserves Limited

We have audited the financial statements of AgReserves Limited for the year ended 31 December 2011, which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Auditing Practices Board's website at www frc org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
   and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements



# Independent Auditor's Report to the Members of AgReserves Limited

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Grane Thomas UK Let

Kathryn Godfree (Senior statutory auditor)

for and on behalf of

**Grant Thornton UK LLP** 

Chartered Accountants Statutory Auditor

Birmingham

25 September 2012

# Profit and Loss Account

For the Year Ended 31 December 2011

	Note	2011 £	2010 £
Turnover	1,2	9,114,951	7,848,540
Cost of sales		(4,600,969)	(2,761,976)
Gross profit		4,513,982	5,086,564
Administrative expenses		(1,849,890)	(3,171,935)
Operating profit	3	2,664,092	1,914,629
Interest receivable and similar income	6	90,231	46,473
Profit on ordinary activities before taxation		2,754,323	1,961,102
Tax on profit on ordinary activities	7	(734,387)	(544,589)
Profit for the financial year	16	2,019,936	1,416,513

All amounts relate to continuing operations

There were no recognised gains and losses for 2011 or 2010 other than those included in the profit and loss account

The notes on pages 8 to 15 form part of these financial statements

# Balance Sheet As at 31 December 2011

	Note	£	2011 £	£	2010 £
Fixed assets			~	~	~
Intangible assets	8		33,628		67,257
Tangible assets	9		2,304,339		2,351,049
Investments	10		5,176		5,176
			2,343,143		2,423,482
Current assets					
Stocks	11	6,100,338		6,478,344	
Debtors	12	937,703		1,909,341	
Cash at bank and in hand		9,059,666		5,068,606	
		16,097,707		13,456,291	
Creditors amounts falling due within one year	13	(4,498,197)		(4,034,365)	
Net current assets			11,599,510		9,421,926
Total assets less current liabilities			13,942,653		11,845,408
Provisions for liabilities					
Deferred tax	14		(124,702)		(47,393)
Net assets			13,817,951		11,798,015
Capital and reserves					
Called up share capital	15		4,100,000		4,100,000
Other reserves	16		5,350,000		5,350,000
Profit and loss account	16		4,367,951		2,348,015
Shareholders' funds	17		13,817,951		11,798,015

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 25 September 2012

J R Larson Director

The notes on pages 8 to 15 form part of these financial statements

For the Year Ended 31 December 2011

### 1. Accounting Policies

### 11 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

## 1.2 Cash flow statement

Under the provisions of Financial Reporting Standard 1 (revised) 'Cash Flow Statements', the company has not prepared a cash flow statement because its parent undertaking, Farmland Reserve UK Ltd, formerly The Church of Jesus Christ of Letter-Day Saints (Welfare) Limited, has prepared consolidated financial statements which include the results of the company for the year and which are publicly available

#### 13 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts

Revenue is recognised when the goods are received by the customer

### 14 Intangible assets and amortisation

Intangible assets are held at cost less amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Single farm payment entitlements

Straight line over 3 years

## 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Where there is evidence of impairment, fixed assets are written down to recoverable amounts. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Plant & machinery

Straight line over 3 to 10 years

#### 16 Investments

Investments held as fixed assets are shown at cost less provision for impairment

### 17 Operating leases

Rentals under operating leases, where substantially all risks and rewards of ownership remain with the lessor, are charged to the profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

For the Year Ended 31 December 2011

#### 1. Accounting Policies (continued)

#### 18 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

### 19 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and habilities are not discounted

### 110 Pensions

The company is party to a defined benefit scheme operated by The Church of Jesus Christ of Latterday Saints (Great Britain), the Deseret UK Benefit Plans. The fund is valued every three years by a professionally qualified independent actuary, with rates of contributions payable being determined by the actuary. In the intervening years the actuary reviews the continuing appropriateness of the rates

Pension costs are accounted for on the basis of contributions made in the year or accrued at the year end, on a defined contribution basis, as required by Financial Reporting Standard 17 'Retirement Benefits' in circumstances where the company is unable to identify its share of the underlying assets and liabilities of the scheme Full details of the plan are provided in the financial statements of The Church of Jesus Christ of Latter-day Saints (Great Britain)

#### 1.11 Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### 1.12 Single farm payment

Single farm payment is receivable on an annual basis, the annual payment is recognised in the year the application applies to. Due to the regular variation in when the payment occurs, this is recognised either by accrual or upon receipt of payment.

#### 113 Related party transactions

The company has taken advantage of the exemption in FRS8 from disclosing transactions with entities that are part of the Farmland Reserve UK Limited group, where entities are wholly owned

# Notes to the Financial Statements

For the Year Ended 31 December 2011

## 2. Turnover

All turnover arose from the one principal activity of the company within the United Kingdom

# 3. Operating profit

**Emoluments** 

The operating profit is stated after charging/(crediting)

	The operating profit is stated after charging/ (erediting)		
		2011	2010
		£	£
	Depreciation of tangible fixed assets		
	- owned by the company	696,866	622,695
	Auditors' remuneration	12,000	12,000
	Amortisation of intangible assets	53,381	33,628
	(Profit) on disposal of fixed assets	(408,072) ————	(196,336)
4.	Staff costs		
	Staff costs, including directors' remuneration, were as follows		
		2011	2010
		£	£
	Wages and salaries	664,676	791,999
	Social security costs	89,164	72,599
	Other pension costs	155,083	173,317
		908,923	1,037,915
	The average monthly number of employees, including the directors,	, during the year was as fo	ollows
		2011	2010
		No.	No
	Production and administration	22	25
_			
5.	Directors' remuneration		
		2011	2010
		£	£

During the year, one director (2010 - one) participated in respect of the defined benefit pension scheme

36,989

25,053

For the Year Ended 31 December 2011

<ol><li>Interest rece</li></ol>	ıvable
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7.

Bank interest receivable	2011 £ 90,231	2010 £ 46,473
Taxation		
	2011 £	2010 £
Analysis of tax charge in the year		
Current tax (see note below)		
UK corporation tax charge on profit for the year Adjustments in respect of prior periods	625,874 31,204	510,214 (13,018)
Total current tax	657,078	497,196
Deferred tax (see note 14)		
Origination and reversal of timing differences	77,309	47,393
Tax on profit on ordinary activities	734,387	544,589

# Factors affecting tax charge for the year

The tax assessed for the year is lower than (2010 - lower than) the standard rate of corporation tax in the UK of 26 49% (2010 - 28%) The differences are explained below

Profit on ordinary activities before tax	2011 £ 2,754,323	2010 £ 1,961,102
Tion on ordinary activities before tax	=======================================	
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26 49% (2010 - 28%)	727,176	549,108
Effects of:		
Expenses not deductible for tax purposes, other than goodwill		
amortisation and impairment	2,679	13,420
Capital allowances for year in excess of depreciation	(84,725)	(56,302)
Chargable gain	15,112	-
Adjustments to tax charge in respect of prior periods	31,204	(13,018)
Non-taxable income	(37,218)	-
Other short term timing differences	3,023	4,165
Adjustment for FII income	(173)	(177)
Current tax charge for the year (see note above)	657,078	497,196

# Notes to the Financial Statements

For the Year Ended 31 December 2011

# 8. Intangible fixed assets

		Single farm payment entitlements £
	Cost	
	At 1 January 2011 Additions	100,885 19,752
	At 31 December 2011	120,637
	Amortisation	
	At 1 January 2011 Charge for the year	33,628 53,381
	At 31 December 2011	87,009
	Net book value	<del></del>
	At 31 December 2011	33,628
	At 31 December 2010	67,257
9.	Tangible fixed assets	
		Plant & machinery £
	Cost	-
	At 1 January 2011	6,890,034
	Additions	902,417
	Disposals	(1,588,700)
	At 31 December 2011	6,203,751
	Depreciation	
	At 1 January 2011	4,538,985
	Charge for the year	604,521
	On disposals	(1,244,094)
	At 31 December 2011	3,899,412
	Net book value	
	At 31 December 2011	2,304,339
	At 31 December 2010	2,351,049
		<del></del>

# Notes to the Financial Statements

For the Year Ended 31 December 2011

### 10. Fixed asset investments

10.	rixed asset investments		
			Listed investments
	Cost or valuation		
	At 1 January 2011 and 31 December 2011		5,176
	Net book value		
	At 31 December 2011		5,176
	At 31 December 2010		5,176
	The market value of the listed investments at 31 December 2011 was	£11,222 (2010 - £14,1	42)
11.	Stocks		
		2011 £	2010 £
	Cultivations	2,258,470	2,398,931
	Crop in store	3,841,868	4,079,413
		6,100,338	6,478,344
12.	Debtors		
		2011	2010
	T. 1. 11.	£	£ 201
	Trade debtors Other debtors	820,031 105,522	361,304 1,548,037
	Prepayments and accrued income	12,150	-
		937,703	1,909,341

# Notes to the Financial Statements For the Year Ended 31 December 2011

13.	Creditors:	
	Amounts falling due within one year	

	Amounts falling due within one year		
		2011	2010
		£	£
			۶
	Trade creditors	5,012	2 552 700
	Amounts owed to group undertakings	3,807,806	3,553,780
	Corporation tax	414,336	356,613
	Social security and other taxes	157,387	23,740
	Other creditors	81,234	73,139
	Accruals and deferred income	32,422	27,093
		4,498,197	4,034,365
4.4			
14.	Deferred taxation	2011	2010
		£	£
	At beginning of year	47,393	47,393
	Charge for year	77,309	•
	At end of year	124,702	47,393
	·		
	The provision for deferred taxation is made up as follows		
		2011	2010
		£	£
	Accelerated capital allowances	111,034	47,393
	Other short term timing differences	13,668	-
		124,702	47,393
15.	Share capital		
		2011	2010
		£	£
	Allotted, called up and fully paid		
	4,100,000 Ordinary shares of £1 each	4,100,000	4,100,000
	•		

For the Year Ended 31 December 2011

#### 16. Reserves

	At 1 January 2011 Profit for the year	Other reserves £ 5,350,000	Profit and loss account £ 2,348,015 2,019,936
	At 31 December 2011	5,350,000	4,367,951
17.	Reconciliation of movement in shareholders' funds		
		2011 £	2010 £
	Opening shareholders' funds Profit for the year	11,798,015 2,019,936	10,381,502 1,416,513
	Closing shareholders' funds	13,817,951	11,798,015

### 18. Pension commitments

The company participates in a pension scheme operated by the Church of Jesus Christ of Latter-day Saints (Great Britain), the Deseret UK Benefit Plans ("the Plan") This scheme is of the definted benefit type and are funded by contributions from the participating companies and their employees at rates determined by independent actuaries in the light of regular valuations. Such contributions are held in trustee-administered funds completely independent of group finances. Full disclosure of the valuation is shown in the accounts of The Church of Jesus Christ of Latter-day Saints (Great Britain). The company has accounted for the scheme as if it was a defined contribution scheme because it is not feasible to split the assets and liabilities of the scheme between all the companies whose employees are members. Contributions to the scheme for the year were £155,083 (2010 - £173,317)

### 19. Ultimate parent undertaking and controlling party

The company is owned by Farmland Reserve UK Ltd (formerly The Church of Jesus Christ of Latter-day Saints (Welfare) Limited)