

REGISTERED NUMBER: 02911319 (England and Wales)

**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED**  
**30 SEPTEMBER 2018**  
**FOR**  
**DISTRIBUTION SUPPLIES LIMITED**

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FOR THE YEAR ENDED 30 SEPTEMBER 2018**

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**DISTRIBUTION SUPPLIES LIMITED**  
**COMPANY INFORMATION**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

**DIRECTORS:** S D Miller  
C R Miller

**SECRETARY:** C R Miller

**REGISTERED OFFICE:** 10 Jesus Lane  
Cambridge  
Cambridgeshire  
CB5 8BA

**REGISTERED NUMBER:** 02911319 (England and Wales)

**AUDITOR:** Thompson Taraz Rand Audit And Assurance Limited  
10 Jesus Lane  
Cambridge  
Cambridgeshire  
CB5 8BA

## **REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF DISTRIBUTION SUPPLIES LIMITED**

**Although the company is only required to file a Balance Sheet, requires the accompanying Report of the Auditor to be a copy of my report to the members on the company's full Financial Statements and Report of the Directors. Readers are cautioned that the Profit and loss account and certain other primary statements and the Report of the Directors, referred to in the copy of my Report of the Auditor, are not required to be filed with the Registrar of Companies.**

### **Opinion**

I have audited the financial statements of Distribution Supplies Limited (the 'company') for the year ended 30 September 2018 which comprise the profit and loss account, Balance Sheet, Statement of Changes in Equity and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In my opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

I conducted my audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. My responsibilities under those standards are further described in the Auditor responsibilities for the audit of the financial statements section of my report. I am independent of the company in accordance with the ethical requirements that are relevant to my audit of the financial statements in the UK, including the FRC's Ethical Standard, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

### **Conclusions relating to going concern**

I have nothing to report in respect of the following matters in relation to which the ISAs (UK) require me to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Report of the Directors, but does not include the financial statements and my Report of the Auditor thereon.

My opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in my report, I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated. If I identify such material inconsistencies or apparent material misstatements, I am required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work I have performed, I conclude that there is a material misstatement of this other information, I am required to report that fact. I have nothing to report in this regard.

### **Opinion on other matters prescribed by the Companies Act 2006**

In my opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Directors has been prepared in accordance with applicable legal requirements.

## **REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF DISTRIBUTION SUPPLIES LIMITED**

### **Matters on which I am required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, I have not identified material misstatements in the Report of the Directors.

I have nothing to report in respect of the following matters where the Companies Act 2006 requires me to report to you if, in my opinion:

- adequate accounting records have not been kept, or returns adequate for my audit have not been received from branches not visited by me; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- I have not received all the information and explanations I require for my audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Directors.

### **Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the financial statements**

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditor that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of my responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of my Report of the Auditor.

### **Use of my report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. My audit work has been undertaken so that I might state to the company's members those matters I am required to state to them in a Report of the Auditor and for no other purpose. To the fullest extent permitted by law, I do not accept or assume responsibility to anyone other than the company and the company's members as a body, for my audit work, for this report, or for the opinions I have formed.

Andrew Rand (Senior Statutory Auditor)  
for and on behalf of Thompson Taraz Rand Audit And Assurance Limited  
10 Jesus Lane  
Cambridge  
Cambridgeshire  
CB5 8BA

18 April 2019

**DISTRIBUTION SUPPLIES LIMITED (REGISTERED NUMBER: 02911319)**

**PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 30 SEPTEMBER 2018**

	Notes	2018 £	2017 £
<b>TURNOVER</b>		<b>9,187,943</b>	<b>8,805,196</b>
Cost of sales		<u>(6,781,867)</u>	<u>(6,225,879)</u>
<b>GROSS PROFIT</b>		<b>2,406,076</b>	<b>2,579,317</b>
Distribution costs		<u>(506,786)</u>	<u>(490,168)</u>
Administrative expenses		<u>(1,738,454)</u>	<u>(1,581,030)</u>
		<b>160,836</b>	<b>508,119</b>
Other operating income		<u>96,313</u>	<u>139,844</u>
<b>OPERATING PROFIT</b>	5	<b>257,149</b>	<b>647,963</b>
Interest receivable and similar income		<u>1,045</u>	<u>203</u>
<b>PROFIT BEFORE TAXATION</b>		<b>258,194</b>	<b>648,166</b>
Tax on profit		<u>(56,901)</u>	<u>(126,833)</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<b>201,293</b>	<b>521,333</b>

The notes form part of these financial statements

**DISTRIBUTION SUPPLIES LIMITED (REGISTERED NUMBER: 02911319)**

**BALANCE SHEET  
30 SEPTEMBER 2018**

	Notes	2018 £	2017 £
<b>FIXED ASSETS</b>			
Intangible assets	7	<b>1</b>	1
Tangible assets	8	<u><b>269,107</b></u>	<u>190,327</u>
		<u><b>269,108</b></u>	<u>190,328</u>
<b>CURRENT ASSETS</b>			
Stocks		<b>1,875,764</b>	2,163,545
Debtors	9	<b>6,082,026</b>	5,799,114
Cash at bank and in hand		<u><b>992,065</b></u>	<u>721,543</u>
		<b>8,949,855</b>	8,684,202
<b>CREDITORS</b>			
Amounts falling due within one year	10	<u><b>(3,008,076)</b></u>	<u>(2,738,145)</u>
<b>NET CURRENT ASSETS</b>		<u><b>5,941,779</b></u>	<u>5,946,057</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u><b>6,210,887</b></u>	<u>6,136,385</u>
<b>PROVISIONS FOR LIABILITIES</b>	12	<u><b>(49,008)</b></u>	<u>(25,799)</u>
<b>NET ASSETS</b>		<u><b>6,161,879</b></u>	<u>6,110,586</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	13	<b>100,000</b>	100,000
Retained earnings		<u><b>6,061,879</b></u>	<u>6,010,586</u>
<b>SHAREHOLDERS' FUNDS</b>		<u><b>6,161,879</b></u>	<u>6,110,586</u>

The financial statements have been prepared and delivered in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on 17 April 2019 and were signed on its behalf by:

S D Miller - Director

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 30 SEPTEMBER 2018**

	Called up share capital £	Retained earnings £	Revaluation reserve £	Total equity £
<b>Balance at 1 October 2016</b>	100,000	4,636,901	1,123,735	5,860,636
<b>Changes in equity</b>				
Dividends	-	(450,000)	-	(450,000)
Total comprehensive income	-	1,823,685	(1,123,735)	699,950
<b>Balance at 30 September 2017</b>	100,000	6,010,586	-	6,110,586
<b>Changes in equity</b>				
Dividends	-	(150,000)	-	(150,000)
Total comprehensive income	-	201,293	-	201,293
<b>Balance at 30 September 2018</b>	100,000	6,061,879	-	6,161,879

The notes form part of these financial statements



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 SEPTEMBER 2018**

**1. STATUTORY INFORMATION**

Distribution Supplies Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

**2. STATEMENT OF COMPLIANCE**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006.

**3. ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

The financial statements have been prepared under the historical cost convention.

**Related party exemption**

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

**Turnover**

Turnover shown in the profit and loss account represents the invoiced sale of floor and wall tiles excluding value added tax.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Leasehold property alterations - over the length of the lease

Plant and equipment - 25% on reducing balance

Display stands - 50% on cost

Motor vehicles - 25% on reducing balance

Software - 33% on cost

**Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

**Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the profit and loss account profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

**3. ACCOUNTING POLICIES - continued****Deferred tax**

Deferred tax is recognised in respect of all material timing differences that have originated but not reversed at the balance sheet date.

Material timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Foreign currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

**Operating lease commitments**

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

**Pension costs and other post-retirement benefits**

The company operates an optional defined contribution pension scheme. Contributions payable by the company to the scheme are charged to the profit and loss account in the period to which they relate.

**4. EMPLOYEES AND DIRECTORS**

The average number of employees during the year was 44 (2017 - 39) .

**5. OPERATING PROFIT**

The operating profit is stated after charging:

	<b>2018</b>	2017
	£	£
Depreciation - owned assets	<b>52,654</b>	70,301
Software amortisation	<u>-</u>	<u>1,600</u>

**6. AUDITORS' REMUNERATION**

	<b>2018</b>	2017
	£	£
Fees payable to the company's auditor for the audit of the company's financial statements	<u><b>12,885</b></u>	<u>8,700</u>

NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 30 SEPTEMBER 2018

## 7. INTANGIBLE FIXED ASSETS

	Other intangible assets £
<b>COST</b>	
At 1 October 2017	27,046
Disposals	<u>(20,571)</u>
At 30 September 2018	<u>6,475</u>
<b>AMORTISATION</b>	
At 1 October 2017	27,045
Eliminated on disposal	<u>(20,571)</u>
At 30 September 2018	<u>6,474</u>
<b>NET BOOK VALUE</b>	
At 30 September 2018	<u><u>1</u></u>
At 30 September 2017	<u><u>1</u></u>

## 8. TANGIBLE FIXED ASSETS

	Plant and machinery etc £
<b>COST</b>	
At 1 October 2017	479,523
Additions	133,749
Disposals	<u>(26,719)</u>
At 30 September 2018	<u>586,553</u>
<b>DEPRECIATION</b>	
At 1 October 2017	289,196
Charge for year	52,654
Eliminated on disposal	<u>(24,404)</u>
At 30 September 2018	<u>317,446</u>
<b>NET BOOK VALUE</b>	
At 30 September 2018	<u><u>269,107</u></u>
At 30 September 2017	<u><u>190,327</u></u>

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

**9. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2018	2017
	£	£
Trade debtors	1,467,231	1,408,233
Amounts owed by group undertakings	3,252,492	3,557,031
Other debtors	1,362,303	833,850
	<u>6,082,026</u>	<u>5,799,114</u>

**10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2018	2017
	£	£
Trade creditors	2,203,975	1,825,379
Taxation and social security	168,848	288,531
Other creditors	635,253	624,235
	<u>3,008,076</u>	<u>2,738,145</u>

**11. LEASING AGREEMENTS**

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2018	2017
	£	£
Within one year	100,000	100,000
Between one and five years	-	100,000
	<u>100,000</u>	<u>200,000</u>

Leasing commitments represent the amount payable in respect of the company's rental of commercial premises from which it trades on a rolling 12 month basis.

**12. PROVISIONS FOR LIABILITIES**

	2018	2017
	£	£
Deferred tax	<u>49,008</u>	<u>25,799</u>

	Deferred tax £
Balance at 1 October 2017	25,799
Charge to Profit and loss account during year	23,209
Balance at 30 September 2018	<u>49,008</u>

The provision for deferred taxation is made up of accelerated capital allowances.

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 30 SEPTEMBER 2018**

**13. CALLED UP SHARE CAPITAL**

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	<b>2018</b> £	2017 £
100,000	Ordinary	£1	<u><b>100,000</b></u>	<u>100,000</u>

**14. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES**

The following advances and credits to directors subsisted during the years ended 30 September 2018 and 30 September 2017:

	<b>2018</b> £	2017 £
<b>S D Miller and C R Miller</b>		
Balance outstanding at start of year	<b>20,172</b>	33,301
Amounts advanced	<b>25,649</b>	-
Amounts repaid	<b>(20,172)</b>	(13,129)
Amounts written off	-	-
Amounts waived	-	-
Balance outstanding at end of year	<u><b>25,649</b></u>	<u>20,172</u>

**15. RELATED PARTY DISCLOSURES**

At the balance sheet date the directors owed the company £25,649 (2017: £20,172). This amount includes interest of £747 charged at 3%. The balance due has no fixed date of repayment, therefore it is repayable on demand and disclosed within other debtors.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.