

COMPANY NO: 2896233

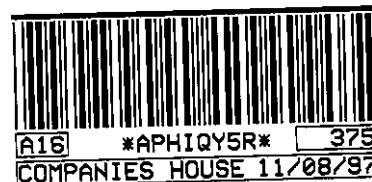
INTERNATIONAL ROAD SAFETY TRAINING LIMITED

ACCOUNTS

YEAR ENDED 31 DECEMBER 1996

Faulkner House
Victoria Street
St Albans
Herts AL1 3SE

RAYNER ESSEX
CHARTERED ACCOUNTANTS



INTERNATIONAL ROAD SAFETY TRAINING LIMITED

FINANCIAL ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1996

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INTERNATIONAL ROAD SAFETY TRAINING LIMITED

REPORT OF THE DIRECTORS

The Directors submit their report and unaudited accounts for the year ended 31 December 1996.

REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The Company's principal activity of specialised road safety training continued throughout the year.

Both the level of business and the year end financial position were satisfactory and the Directors expect that the present level of activity will continue for the foreseeable future.

RESULTS AND DIVIDENDS

The results for the year and the financial position at the end of the year are set out in the attached accounts.

The Directors paid interim dividends in respect of the year ended 31 December 1996 amounting to £3,300 (1995 £1,980) per share. The Directors do not recommend a further dividend payment for the year.

FIXED ASSETS

The movements in fixed assets during the year are set out in note 7 to the accounts.

DIRECTORS AND THEIR INTERESTS

The Directors of the Company during the year and their beneficial interests in the issued share capital of the Company at the beginning and end of the year were as follows:-

	At 31 December 1996 Ordinary Shares	At 1 January 1996 Ordinary Shares
Mr M Baddeley	1	1
Ms A M Henderson	1	1

Mr M Baddeley resigned as company Director on 31 January 1997.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

BY ORDER OF THE BOARD

Gabrielle A. Thomson

Mrs G A Thomson

SECRETARY

15 August 1997

ACCOUNTANT'S REPORT TO THE SHAREHOLDERS ON THE

UNAUDITED ACCOUNTS OF INTERNATIONAL ROAD SAFETY TRAINING LIMITED

We report on the accounts for the year ended 31 December 1996 set out on pages 3 to 7.

Respective responsibilities of the directors and reporting accountants
As described on page 1 the Company's directors are responsible for the preparation of the accounts, and they consider that the Company is exempt from an audit. It is our responsibility to carry out procedures designed to enable us to report our opinion.

Basis of opinion

Our work was conducted in accordance with the Statement of Standards for Reporting Accountants and so our procedures consisted of comparing the accounts with the accounting records kept by the company, and making such limited enquiries of the officers of the Company as we considered necessary for the purpose of this report. These procedures provide only the assurance expressed in our opinion.

Opinion

In our opinion:

- (a) the accounts are in agreement with the accounting records kept by the Company under Section 221 of the Companies Act 1985.
- (b) having regard only to, and on the basis of the information, contained in those accounting records:
 - (i) the accounts have been drawn up in a manner consistent with the accounting requirements specified in Section 249C(6) of the Act; and
 - (ii) the Company satisfied the conditions for exemption from an audit of the accounts for the year specified in Section 249A(4) of the Act and did not, at any time within that year, fall within any of the categories of companies not entitled to the exemption specified in Section 249B(1).

Faulkner House
Victoria Street
St Albans
Herts AL1 3SE



RAYNER ESSEX
CHARTERED ACCOUNTANTS

8th August 1997

INTERNATIONAL ROAD SAFETY TRAINING LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1996

	Notes	1996 £	1995 £
Turnover	2	232,150	244,183
Cost of sales		202,036	200,473
GROSS PROFIT		30,114	43,710
Administrative expenses		(33,014)	(21,280)
OPERATING (LOSS)/PROFIT		(2,900)	22,430
Interest receivable		1,246	168
Interest payable		(665)	-
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3	(2,319)	22,598
Taxation	5	538	(4,444)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		(1,781)	18,154
Dividends	6	(6,600)	(3,960)
RETAINED (LOSS)/PROFIT FOR THE YEAR		(8,381)	14,194
Retained profit/(loss) brought forward		9,372	(4,822)
RETAINED PROFIT CARRIED FORWARD		£ 991	£ 9,372

RECOGNISED GAINS AND LOSSES

There are no recognised gains or losses other than those recognised in the profit and loss account.

CONTINUING ACTIVITIES

None of the Company's activities were acquired or discontinued during the above two financial years.

The notes on pages 5 to 7 form part of these accounts.

INTERNATIONAL ROAD SAFETY TRAINING LIMITED

BALANCE SHEET AT 31 DECEMBER 1996

	Notes	1996 £	1995 £
FIXED ASSETS			
Tangible assets	7	749	999
CURRENT ASSETS			
Debtors	8	35,534	47,968
Cash at bank and in hand		61,024	44,822
		96,558	92,790
CREDITORS - amounts falling due within one year	9	(96,314)	(84,415)
NET CURRENT ASSETS		244	8,375
TOTAL ASSETS LESS CURRENT LIABILITIES		£ 993	£ 9,374
CAPITAL AND RESERVES			
Called up share capital	10	2	2
Profit and loss account		991	9,372
		£ 993	£ 9,374

DIRECTORS STATEMENT

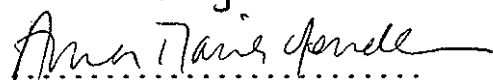
The Directors have taken advantage of the exemptions conferred by Section 249A(2) not to have these accounts audited and confirm that no notice has been deposited under Section 249B(2) of the Companies Act 1985.

The Directors acknowledge their responsibility for ensuring that:-

- (1) The Company keeps accounting records which comply with Section 221 of the Companies Act 1985, and
- (2) The accounts give a true and fair view of the state of affairs of the Company as at 31 December 1996 and of its loss for the year then ended in accordance with the requirements of Section 226, and which otherwise comply with the requirements of the Companies Act 1985 relating to accounts so far as applicable to the Company.

Approved by the director

on 1st August 1997



Ms A M Henderson

The notes on pages 5 to 7 form part of these accounts.

INTERNATIONAL ROAD SAFETY TRAINING LIMITED

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1996

1. ACCOUNTING POLICIES

a) Accounting convention

The accounts are prepared under the historical cost convention and in accordance with applicable Accounting Standards.

b) Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost less estimated residual value of each asset systematically over its expected useful life as follows :

Office Equipment	25% reducing balance
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c) Deferred taxation

Deferred taxation is provided on the liability method on all short-term timing differences except where, in the opinion of the Directors, a liability is unlikely to arise. Provision is also made for long term timing differences where those differences are expected to reverse in the foreseeable future.

d) Foreign currency transactions

Assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies have been recorded using an average rate for the year. All differences are taken to the profit and loss account.

e) Implementation of FRS 1

The Company has taken advantage of the exemptions in FRS 1 in that it qualifies as a small company and does not have to publish a cash flow statement.

2. TURNOVER

Turnover represents the invoiced amount of goods and services provided net of value added tax. The analysis of turnover per geographical market is as follows:

	1996 £	1995 £
United Kingdom	83,874	120,963
Other EU Countries	148,276	123,220
	<u>£ 232,150</u>	<u>£ 244,183</u>

3. (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The (loss)/profit on ordinary activities before taxation is stated:

	1996 £	1995 £
After charging:		
Directors' remuneration	9,200	5,400
Depreciation	250	333
	<u> </u>	<u> </u>
After crediting:		
Bank deposit interest	1,246	168
	<u> </u>	<u> </u>

INTERNATIONAL ROAD SAFETY TRAINING LIMITED

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1996

4. DIRECTORS REMUNERATION

	1996	1995
	£	£
Directors' remuneration	9,200	5,400
Social security costs	301	162
	<u>£ 9,501</u>	<u>£ 5,562</u>

The Directors were the only employees of the company during the year.

5. TAX ON (LOSS)/PROFIT ON ORDINARY ACTIVITIES

	1996	1995
	£	£
Based on the loss for the year		
Corporation tax @ 24% (1995:25%):		
Corporation tax recoverable/(payable)	<u>£ 538</u>	<u>£ (4,444)</u>

6. DIVIDENDS

	1996	1995
	£	£
Interim	<u>£ 6,600</u>	<u>£ 3,960</u>

7. TANGIBLE ASSETS

	Office Equipment £
COST	
At 1 January 1996	<u>1,622</u>
At 31 December 1996	<u>1,622</u>
DEPRECIATION	
At 1 January 1996	623
Charge for the year	<u>250</u>
At 31 December 1996	<u>873</u>
NET BOOK VALUE	
At 31 December 1996	<u>£ 749</u>
At 31 December 1995	<u>£ 999</u>

INTERNATIONAL ROAD SAFETY TRAINING LIMITED

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1996

8. DEBTORS

	1996	1995
	£	£
Trade debtors	30,168	47,968
Taxation	3,508	-
Advance corporation tax	1,320	-
Corporation tax recoverable	538	-
	<u>£ 35,534</u>	<u>£ 47,968</u>

9. CREDITORS DUE WITHIN ONE YEAR

	1996	1995
	£	£
Loans from Directors (a)	941	5,138
Trade creditors	88,956	70,971
Corporation tax	2,624	3,454
Taxation and social security	1,152	3,458
Accruals	1,160	600
Other creditors	1,100	794
Advance corporation tax	330	-
Interest on late payment of Corporation tax	51	-
	<u>£ 96,314</u>	<u>£ 84,415</u>

(a) Loans from Directors

The loans from Directors are interest free and there is no fixed date for repayment.

10. SHARE CAPITAL

	1996	1995
Authorised		
Ordinary shares of £1 each	<u>£ 100</u>	<u>£ 100</u>
Allotted, issued and fully paid		
Ordinary shares of £1 each	<u>£ 2</u>	<u>£ 2</u>

11. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1996	1995
	£	£
(Loss)/profit for the financial year	(1,781)	18,154
Dividends	(6,600)	(3,960)
Net addition to shareholders' funds	(8,381)	14,194
Opening shareholders' funds	9,374	(4,820)
Closing shareholders' funds	<u>£ 993</u>	<u>£ 9,374</u>