

THE COLTMAN MEDIA COMPANY LIMITED
DIRECTOR'S REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2000
Company Registration No. 2892688 (England and Wales)

Shelley Stock Hutter
Chartered Accountants
45 Mortimer Street
London
W1W 8HJ



THE COLTMAN MEDIA COMPANY LIMITED

COMPANY INFORMATION

Director	S J Coltman
Secretary	J A Coltman
Company number	2892688
Registered office	Manfield House 1 Southampton Street London WC2R OLR
Auditors	Shelley Stock Hutter 45 Mortimer Street London W1W 8HJ
Business address	Manfield House 1 Southampton Street London WC2R OLR

THE COLTMAN MEDIA COMPANY LIMITED

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THE COLTMAN MEDIA COMPANY LIMITED

DIRECTOR'S REPORT FOR THE YEAR ENDED 30 APRIL 2000

The director presents his report and financial statements for the year ended 30 April 2000.

Principal activities

The company is principally engaged in media buying.

The director is satisfied with the results for the year and looks forward to continued growth in the future.

Director

The following director has held office since 1 May 1999:

S J Coltman

Director's interests

The director's beneficial interest in the shares of the company was as stated below:

	Ordinary shares of £ 1 each	
	30 April 2000	1 May 1999
S J Coltman	10,000	10,000

Charitable contributions

During the year the company made charitable donations of £604 (1999: £300).

Auditors

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Shelley Stock Hutter be reappointed as auditors of the company will be put to the Annual General Meeting.

Director's responsibilities

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

By order of the board



J A Coltman
Secretary

Date: 13.10.2000

THE COLTMAN MEDIA COMPANY LIMITED

AUDITORS' REPORT TO THE SHAREHOLDERS OF THE COLTMAN MEDIA COMPANY LIMITED

We have audited the financial statements on pages 3 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 5.

Respective responsibilities of the director and auditors

As described on page 1 the company's director is responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

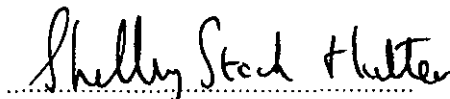
Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 April 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



Shelley Stock Hutter
Chartered Accountants
Registered Auditor

86 October 2000

45 Mortimer Street
London
W1W 8HJ

THE COLTMAN MEDIA COMPANY LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2000

	Notes	2000 £	1999 £
Turnover		9,690,985	8,278,649
Cost of sales		(9,055,512)	(7,772,912)
Gross profit		<u>635,473</u>	<u>505,737</u>
Administrative expenses		(616,328)	(482,693)
Operating profit	2	<u>19,145</u>	<u>23,044</u>
Other interest receivable and similar income		23,996	28,002
Interest payable and similar charges	3	(1,834)	(1,963)
Profit on ordinary activities before taxation		<u>41,307</u>	<u>49,083</u>
Tax on profit on ordinary activities	4	(14,708)	(13,890)
Profit on ordinary activities after taxation		<u><u>26,599</u></u>	<u><u>35,193</u></u>

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

THE COLTMAN MEDIA COMPANY LIMITED

BALANCE SHEET AS AT 30 APRIL 2000

	Notes	2000 £	£	1999 £	£
Fixed assets					
Tangible assets	5		75,186		95,473
Investments	6		2,800		2,800
			<u>77,986</u>		<u>98,273</u>
Current assets					
Debtors	7	1,542,131		966,060	
Cash at bank and in hand		238,191		242,791	
		<u>1,780,322</u>		<u>1,208,851</u>	
Creditors: amounts falling due within one year	8	(1,685,116)		(1,148,531)	
Net current assets			<u>95,206</u>		<u>60,320</u>
Total assets less current liabilities			<u>173,192</u>		<u>158,593</u>
Creditors: amounts falling due after more than one year	9		(4,000)		(16,000)
			<u>169,192</u>		<u>142,593</u>
Capital and reserves					
Called up share capital	11		10,000		10,000
Profit and loss account	12		159,192		132,593
Shareholders' funds - equity interests			<u>169,192</u>		<u>142,593</u>

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

The financial statements were approved by the Board on 13.10.2000


S.J. Coltman
Director

THE COLTMAN MEDIA COMPANY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2000

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cashflow statement on the grounds that it is a small company.

1.2 Turnover

Turnover represents amounts receivable for goods and services provided in the UK net of VAT and trade discounts.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Computer equipment	25% Straight line
Fixtures, fittings & equipment	20% Reducing balance
Motor vehicles	25% Reducing balance

1.4 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.5 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

1.6 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with SSAP 24.

1.7 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the director, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

THE COLTMAN MEDIA COMPANY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2000

2	Operating profit	2000	1999
		£	£
	Operating profit is stated after charging:		
	Depreciation of tangible assets	26,493	20,295
	Operating lease rentals		
	- Other assets	11,000	10,800
	Auditors' remuneration	4,500	6,000
	Director's emoluments	179,112	126,145
		<u> </u>	<u> </u>

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 1 (1999- 1).

3	Interest payable	2000	1999
		£	£
	Bank interest	37	-
	Hire purchase interest	1,797	1,963
		<u> </u>	<u> </u>
		1,834	1,963
		<u> </u>	<u> </u>

4	Taxation	2000	1999
		£	£
	U.K. current year taxation		
	U.K. corporation tax at 20% (1999 - 21%)	14,708	13,890
		<u> </u>	<u> </u>

The company is a close company under the provisions of the Income and Corporation Taxes Act 1988.

THE COLTMAN MEDIA COMPANY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2000

5 Tangible fixed assets

	Plant and machinery etc £
Cost	
At 1 May 1999	124,673
Additions	39,206
Disposals	(33,000)
	<hr/>
At 30 April 2000	130,879
	<hr/>
Depreciation	
At 1 May 1999	29,200
Charge for the year	26,493
	<hr/>
At 30 April 2000	55,693
	<hr/>
Net book value	
At 30 April 2000	75,186
	<hr/>
At 30 April 1999	95,473
	<hr/>

Included above are assets held under finance leases or hire purchase contracts as follows:

	Motor vehicles £
Net book values	
At 30 April 2000	31,507
	<hr/>
At 30 April 1999	42,059
	<hr/>
Depreciation charge for the year	
30 April 2000	10,552
	<hr/>
30 April 1999	8,441
	<hr/>

THE COLTMAN MEDIA COMPANY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2000

6 Fixed asset investments

	Unlisted investments £
Cost	
At 1 May 1999 & at 30 April 2000	2,800
	<u>2,800</u>
	Director's valuation £
At 30 April 2000	2,800
	<u>2,800</u>
At 30 April 1999	2,800
	<u>2,800</u>

7 Debtors	2000 £	1999 £
Trade debtors	1,449,894	940,098
Other debtors	92,237	25,962
	<u>1,542,131</u>	<u>966,060</u>

8 Creditors: amounts falling due within one year	2000 £	1999 £
Net obligations under hire purchase contracts	12,000	12,000
Trade creditors	1,163,254	717,338
Corporation tax	14,708	13,890
Taxation and social security	69,708	48,012
Other creditors	425,446	357,291
	<u>1,685,116</u>	<u>1,148,531</u>

The hire purchase liabilities are secured on the assets concerned.

THE COLTMAN MEDIA COMPANY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2000

9	Creditors: amounts falling due after more than one year	2000 £	1999 £
	Net obligations under hire purchase contracts	4,000	16,000
	Net obligations under hire purchase contracts		
	Repayable within one year	13,797	13,797
	Repayable between one and five years	4,000	18,395
		17,797	32,192
	Finance charges and interest allocated to future accounting periods	(1,797)	(4,192)
		16,000	28,000
	Included in liabilities falling due within one year	(12,000)	(12,000)
		4,000	16,000

10 Pension costs

Pension costs charged in the accounts of £25,135 (1999: £24,845) were all paid to defined contribution schemes.

11	Share capital	2000 £	1999 £
	Authorised		
	10,000 Ordinary shares of £ 1 each	10,000	10,000
	Allotted, called up and fully paid		
	10,000 Ordinary shares of £ 1 each	10,000	10,000

12 Statement of movements on profit and loss account

	Profit and loss account £
Balance at 1 May 1999	132,593
Retained profit for the year	26,599
Balance at 30 April 2000	159,192

THE COLTMAN MEDIA COMPANY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2000

13 Reconciliation of movements in shareholders' funds	2000 £	1999 £
Profit for the financial year	26,599	35,193
Opening shareholders' funds	142,593	107,400
Closing shareholders' funds	<u>169,192</u>	<u>142,593</u>

14 Financial commitments

At 30 April 2000 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings 2000 £	1999 £
Expiry date: In over five years	<u>13,720</u>	<u>14,452</u>

15 Control

The company is controlled by the director, S J Coltman, and his wife, J A Coltman, who each hold 50% of the issued share capital.