### Carlisle Staffing Services Limited

**Directors' Report and Financial Statements** 

for the 52 week period ended 31 December 2010

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### Carlisle Staffing Services Limited Company Information

**Directors** 

A J Burchall R J Watson

Company secretary RJ Watson

Registered office

800 The Boulevard

Capability Green

Luton Bedfordshire LU1 3BA

**Bankers** 

Barclays Bank plc 1 Churchill Place

London E14 5HP

**Auditors** 

PricewaterhouseCoopers LLP

10 Bricket Road St Albans Hertfordshire AL1 3JX

### Carlisle Staffing Services Limited Directors' Report for the 52 week period ended 31 December 2010

The directors present their report and the financial statements for the 52 week period ended 31 December 2010

#### Directors of the company

The directors who held office during the period were as follows

A J Burchall

R J Watson

#### Principal activity

The principal activity of the company is that of an investment holding company

#### **Business review**

The directors are satisfied with the performance of the company and expect no change in the foreseeable future

#### Insurance

Impellam Group plc ("the Group"), of which the company is a member, maintains a comprehensive insurance programme with a number of reputable third party underwriters. These insurance policies are reviewed annually to ensure that there is adequate cover for insurable risks and that the terms of those policies are optimised.

#### Principal risks and uncertainties

The principal risks and uncertainties of the Group, which include those of the company, are discussed in the Group Financial Director's Report in the Group's annual report which does not form part of this report. The Group's business and financial risks are managed at a Group level, rather than at an individual company level. For this reason, the company's directors believe that a discussion of the Group's risks would not be appropriate for an understanding of the development, performance or position of the company.

#### Regulatory environment

The staffing industry is governed by an increasing level of compliance which varies from market to market. Additionally our clients require more complex levels of compliance in their contractual arrangements. The company takes its responsibilities seriously, is committed to meeting all of its regulatory responsibilities, and continues to strengthen its internal controls and processes with respect to legal and contractual obligations.

#### **Donations**

There were no charitable or political donations made by the company in either 2010 or 2009

#### **Directors' liabilities**

During the year and to the date of these accounts, the Group had in force an indemnity provision in favour of one or more Directors of the company against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 2006

#### Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of

# Carlisle Staffing Services Limited Directors' Report for the 52 week period ended 31 December 2010 ...... continued

Reappointment of auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and so are deemed to be reappointed under section 487(2) of the Companies Act 2006

Approved by the Board on 5 April 2011 and signed on its behalf by

A J Burchall Director

### Carlisle Staffing Services Limited Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### Independent Auditor's Report to the Members of Carlisle Staffing Services Limited

We have audited the financial statements of Carlisle Staffing Services Limited for the 52 weeks ended 31 December 2010 which comprise the Profit and Loss Account, the Balance Sheet and the related notes The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities (set out on page 4), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit
  for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

James French (Senior Statutory Auditor)

Janes Kenoh

For and on behalf of PricewaterhouseCoopers LLP

**Chartered Accountants and Statutory Auditors** 

St Albans

5 April 2011

## Carlisle Staffing Services Limited Profit and Loss Account for the 52 week period ended 31 December 2010

	Note	2010 £ 000	2009 £ 000
Other interest receivable and similar income	5	418	-
Profit on ordinary activities before taxation		418	-
Tax on profit or loss on ordinary activities	6	<u> </u>	889
Profit for the financial year		418	889

Turnover and operating profit derive wholly from continuing operations

The company has no recognised gains or losses for the period other than the results above

#### **Carlisle Staffing Services Limited**

#### Registration number: 2849488

#### **Balance Sheet at 31 December 2010**

	Note	2010 £ 000	2009 £ 000
Fixed assets			
Investments	7	21,854	21,854
Current assets			
Debtors	8	418	1,146
Creditors Amounts falling due within one year	9	(44,325)	(45,471)
Net current liabilities		(43,907)	(44,325)
Net liabilities		(22,053)	(22,471)
Capital and reserves			
Called up share capital	10	6,000	6,000
Share premium account	11	2,000	2,000
Profit and loss account	11	(30,053)	(30,471)
Total shareholders' deficit		(22,053)	(22,471)

The financial statements on pages 6 to 13 were approved by the Board on 5 April 2011 and signed on its behalf by

A J Burchall Director

#### 1 Accounting policies

#### **Basis of preparation**

The financial statements have been prepared on a going concern basis under the historical cost convention and in accordance with applicable UK accounting standards and the Companies Act 2006. The principal accounting policies have been applied consistently during the year and are set out below

#### Exemption from preparing a cash flow statement

The company has taken advantage of the exemption under FRS 1 (Revised 1996) not to publish a cash flow as its ultimate parent, Impellam Group Plc, a company incorporated in the United Kingdom, has prepared consolidated financial statements which are publicly available

#### Significant accounting judgements

In applying the company's accounting policies the following judgements have been made that may have a significant effect on the amounts recognised in the financial statements

#### Recoverability of debtors

The company determines whether debtors are impaired if events or changes in circumstances indicate that the carrying value may not be recoverable at least on an annual basis

#### Going concern

These financial statements have been prepared on a going concern basis

As at 31 December 2010 the company had net liabilities amounting to £22,053,000. The company is dependent, in the absence of other funding, on the continued support of the ultimate parent company, Impellam Group plc. The ultimate parent company has confirmed that it will continue to support the company for the foreseeable future and at least a period of twelve months from the date the accounts are signed. On this basis, the directors consider it appropriate to prepare the accounts on the going concern basis.

#### Fixed asset investments

Fixed asset investments are stated at cost less a provision for impairment. The carrying values of investments are reviewed for impairment at least on an annual basis. This requires an estimation of the recoverable amount of the cash-generating unit to which the assets are allocated. Estimating the value in use requires the company to make and estimate of the future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

#### Taxation

Current tax is recognised at the amounts estimated to be payable or recoverable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax assets and liabilities are recognised, subject to certain exceptions, in respect of all material timing differences between the recognition of gains and losses in the accounts and for tax purposes. Those timing differences recognised may include accelerated capital allowances, unrelieved tax losses and short term timing differences. Timing differences not recognised include those relating to the revaluation of fixed assets in the absence of a commitment to sell the revalued assets and the gain on sale of assets rolled over into replacement assets in the absence of a commitment to sell the replacement assets.

Deferred tax assets are recognised to the extent that they are regarded as recoverable. They are regarded as recoverable to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is calculated on a non-discounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

period and the period
ended 31 December 2010

#### Capital instruments

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Shares are included in shareholders' funds. Other instruments are classified as liabilities if they contain an obligation to transfer economic benefits and if not they are included in shareholders' funds. The finance cost recognised in the profit and loss account in respect of capital instruments other than equity shares is allocated to periods over the term of the instrument at a constant rate on the carrying amount

#### **Provisions**

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money When discounting is used, the increase in the provision due to the passage of time is recognised as a borrowing cost

#### 2 Auditor's remuneration

Auditors' remuneration for the current and prior years has been borne by a fellow group company

#### 3 Particulars of employees

Other than the directors, the company had no employees throughout the year

#### 4 Directors' remuneration

The emoluments of the directors are paid by the ultimate parent company, or by another group company The directors' services to this company are of a non-executive nature and are deemed to be attributable to services to the remunerating company. Accordingly, the directors received no remuneration for services to the company in the year (2009 £nil)

#### 5 Other interest receivable and similar income

	2010 £ 000	2009 £ 000
Other interest receivable	418	

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 COLLECT	-

#### 6 Taxation

Tax charge/(credit)on profit/loss on ordinary activities		
	2010	2009
	£ 000	£ 000
Current tax		
Group relief payable/(receivable)		(889)

#### Factors affecting current tax charge for the year

The effective current tax rate on the profit on ordinary activities before tax can be reconciled to the standard rate of corporation tax (taken to be the standard rate of corporation tax in the UK) as follows

	2010 £ 000	2009 £ 000
Profit on ordinary activities before taxation Corporation tax at standard rate	<u>418</u> 117	
Transfer pricing adjustment (see below)  Debt cap adjustment	(528) 411	(889)
Total current tax		(889)

UK legislation requires, in broad terms, that most transactions between connected parties be at an arm's length price for tax purposes (commonly known as 'transfer pricing') As a result, this company is entitled to a deduction for deemed net interest payable in respect of intercompany balances that has not been recognised in the accounts

With effect from 1 January 2010, UK legislation places restrictions on the amount of interest payable by a group of companies which can be deducted for tax purposes, but also allows a restricted exemption for interest receivable subject to various conditions. As a result the company is expected to be entitled to an exemption on interest receivable.

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#### 7 Investments held as fixed assets

	2010 £ 000	2009 £ 000
Shares in group undertakings and participating interests	21,854	21,854
Shares in group undertakings and participating interests		
		Subsidiary undertaking £ 000
Cost		
At 1 January 2010		30,514
At 31 December 2010		30,514
Provision for impairment		
At 1 January 2010		(8,660)
At 31 December 2010		(8,660)
Net book value		
At 31 December 2010		21,854
At 31 December 2009		21,854

#### **Details of undertakings**

Details of the investments in which the company holds 20% or more of the nominal value of any class of share capital are as follows

	Undertaking	Holding	Proportion of voting rights and shares held	Principal activity
	Subsidiary undertakings Carlisle Staffling Plc	Ordinary	100%	Employment services
	Carlisle Staffing Services Ireland Limited	Ordinary	100%	Holding company
	Indigo Selection Limited	Ordinary	100%	Non-trading
Tate Appointments Limited		Ordinary	100%	Non-trading
	Unicare Services Limited	Ordinary	100%	Non-trading
	Carlisle Managed Solutions Limited	Ordinary	100%	Non-trading
	Celsian Gropu Limited	Ordinary	100%	Non-trading
	Tate Services (BVI) Limited	Ordinary	100%	Non-trading
	Recruit Limited	Ordinary	100%	Non-trading

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8	Debtors			
			2010 £ 000	2009 £ 000
	Amounts owed by group undertakings		418	1,146
	Amounts owed by group undertakings are interest free	, unsecured and r	epayable on dema	and
9	Creditors <sup>.</sup> Amounts falling due within one year			
			2010 £ 000	2009 £ 000
	Amounts owed to group undertakings		44,325	45,471
	Amounts owed to group undertakings are interest free,	unsecured and re	epayable on dema	ind
10	Share capital			
	Allotted, called up and fully paid shares	2010		2009
			000 No. 000	£ 000
	Ordinary shares of £1 00 each	6,000	6,000 6,00	6,000
11	Reserves			
		Share premium account £ 000	Profit and loss account £ 000	Total £ 000
	At 1 January 2010	2,000	(30,471)	(28,471)
	Profit for the year		418	418
	At 31 December 2010	2,000	(30,053)	(28,053)
12	Reconciliation of movement in shareholders' funds	<b>;</b>		
			2010 £ 000	2009 £ 000
	Profit attributable to the members of the company		418	889
	Net addition to shareholders' funds		418	889
	Shareholders' deficit at 1 January		(22,471)	(23,360)
	Shareholders' deficit at 31 December		(22,053)	(22,471)

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#### 13 Contingent liabilities

The company has given cross guarantees as follows

- a) As part of the invoice discounting facility of the Group of which the company is a member, a net aggregate amount of £12,057,791 was drawn down by other group companies as at 31 December 2010 (2009 £50,438,632)
- b) In respect of the Group's £45 million 10 per cent guaranteed secured notes due 2011, the net aggregate amount outstanding at 31 December 2010 was £20,000,000 (2009 £20,000,000)

#### 14 Related party transactions

The company has taken advantage of the exemption in FRS8 "Related Party Disclosures" from disclosing transactions with other members of the Group

#### 15 Control

The company's immediate parent undertaking is Carlisle Staffing Services Holdings Limited, a company incorporated in Great Britain

The directors regard Impellam Group plc, a company incorporated in Great Britain, as the ultimate parent undertaking. This is also the parent undertaking of the largest and smallest group which includes the company and for which group accounts are prepared. Copies of the group accounts of Impellam Group plc will be delivered to, and be available from, the Registrar of Companies, Companies Registration Office, Crown Way, Maindy, Cardiff, CF14 3UZ

At 31 December 2010, the Lombard Trust was interested in and controlled 58 5% of Impellam Group plc