### Carlisle Staffing Services Limited

Directors' Report and Financial Statements

for the 52 week period ended 30 December 2011

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## Carlisle Staffing Services Limited Company Information

**Directors** 

A J Burchall

R J Watson

Company secretary R J Watson

Registered office

800 The Boulevard

Capability Green

Luton

Bedfordshire LU1 3BA

**Bankers** 

Barciays Bank pic

1 Churchill Place

London E14 5HP

**Auditors** 

PricewaterhouseCoopers LLP

10 Bricket Road St Albans Hertfordshire AL1 3JX

## Carlisle Staffing Services Limited Directors' Report for the 52 week period ended 30 December 2011

The directors present their report and the audited financial statements of the company for the 52 week period ended 30 December 2011

#### Directors of the company

The directors of the company who were in office during the period and up to the date of signing the financial statements were

A J Burchall

R J Watson

#### Principal activity

The principal activity of the company is that of an investment holding company

#### **Business review**

The directors are satisfied with the performance of the company and expect no change in the foreseeable future

#### Insurance

Impellam Group plc ("the Group"), of which the company is a member, maintains a comprehensive insurance programme with a number of reputable third party underwriters. These insurance policies are reviewed annually to ensure that there is adequate cover for insurable risks and that the terms of those policies are optimised.

#### Principal risks and uncertainties

The principal risks and uncertainties of the Group, which include those of the company, are discussed in the Finance Report in the Group's annual report which does not form part of this report. The Group's business and financial risks are managed at a Group level, rather than at an individual company level. For this reason, the company's directors believe that a discussion of the Group's risks would not be appropriate for an understanding of the development, performance or position of the company.

#### **Donations**

There were no charitable or political donations made by the company in either 2011 or 2010

#### **Directors' liabilities**

During the year and to the date of these accounts, the Group had in force an indemnity provision in favour of one or more Directors of the company against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 2006

#### Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of

#### Reappointment of auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and so are deemed to be reappointed under section 487(2) of the Companies Act 2006

Approved by the Board on 30 March 2012 and signed on its behalf by

A J Burchall Director

### Carlisle Staffing Services Limited Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### Carlisle Staffing Services Limited Independent Auditors' Report

We have audited the financial statements of Carlisle Staffing Services Limited for the 52 week period ended 30 December 2011 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities (set out on page 3), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report and financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 December 2011 and of its profit for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

James French (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors

St Albans

30 March 2012

James bench

## Carlisle Staffing Services Limited Profit and Loss Account for the 52 week period ended 30 December 2011

	Note	30 December 2011 £ 000	31 December 2010 £ 000
Turnover		-	-
Administrative expenses		(367)	
Operating loss	2	(367)	-
Interest receivable and similar income	6	200	418
(Loss)/profit on ordinary activities before taxation		(167)	418
Tax on (loss)/profit on ordinary activities	7	388	
Profit for the financial period	12	221	418

All amounts for the current and prior periods derive wholly from continuing operations

The company has no recognised gains or losses for the current and prior periods other than the results above and therefore no separate statement of total recognised gains and losses has been presented

There is no material difference between the (loss)/profit on ordinary business activities before taxation and the retained (loss)/profit for the period stated above and their historical cost equivalents for the current and prior periods

## Carlisle Staffing Services Limited Registration number: 02849488

### Balance Sheet as at 30 December 2011

	Note	30 December 2011 £ 000	31 December 2010 £ 000
Fixed assets Investments	8	21,854	21,854
Current assets Debtors	9	640	418
Creditors Amounts falling due within one year	10	(44,326)	(44,325)
Net current liabilities		(43,686)	(43,907)
Net liabilities		(21,832)	(22,053)
Capital and reserves			
Called up share capital	11	6,000	6,000
Share premium account	12	2,000	2,000
Profit and loss account	12	(29,832)	(30,053)
Total shareholders' deficit	13	(21,832)	(22,053)

The financial statements on pages 5 to 12 were approved by the Board on 30 March 2012 and signed on its behalf(by

Á J Burchall Director

#### 1 Accounting policies

#### Basis of preparation

The financial statements have been prepared on a going concern basis under the historical cost convention and in accordance with applicable UK accounting standards and the Companies Act 2006. The principal accounting policies have been applied consistently during the year and are set out below

#### Exemption from preparing a cash flow statement

The company has taken advantage of the exemption under FRS 1 (Revised 1996) 'Cash flow Statements' not to publish a cash flow as its ultimate parent, Impellam Group plc, a company incorporated in the United Kingdom, has prepared consolidated financial statements which are publicly available

#### **Exemption from preparing group accounts**

The company has taken exemption from preparing group accounts as it is included in consolidated accounts for Impellam Group pic which are drawn up as full consolidated audited accounts which are filed at Companies House as per section 400 of the Companies Act 2006

#### Significant accounting judgements

In applying the company's accounting policies the following judgements have been made that may have a significant effect on the amounts recognised in the financial statements

#### Recoverability of debtors

The company determines whether debtors are impaired if events or changes in circumstances indicate that the carrying value may not be recoverable at least on an annual basis

#### Going concern

These financial statements have been prepared on a going concern basis

As at 30 December 2011 the company had net liabilities amounting to £21,832,000. The company is dependent, in the absence of other funding, on the continued support of the ultimate parent company, Impellam Group pic. The ultimate parent company has confirmed that it will continue to support the company for the foreseeable future and at least a period of twelve months from the date the accounts are signed. On this basis, the directors consider it appropriate to prepare the accounts on the going concern basis.

#### Fixed asset investments

Fixed asset investments are stated at cost less a provision for impairment. The carrying values of investments are reviewed for impairment at least on an annual basis. This requires an estimation of the recoverable amount of the cash-generating unit to which the assets are allocated. Estimating the value in use requires the company to make and estimate of the future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

#### Foreign currency

Transactions in foreign currencies are recorded at the exchange rate ruling at the date of the transaction Monetary assets and liabilities denominated in foreign currencies are retranslated at the closing rates at the balance sheet date. All exchange differences are included in the profit and loss account

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#### **Taxation**

Current tax is recognised at the amounts estimated to be payable or recoverable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax assets and liabilities are recognised, subject to certain exceptions, in respect of all material timing differences between the recognition of gains and losses in the accounts and for tax purposes. Those timing differences recognised may include accelerated capital allowances, unrelieved tax losses and short term timing differences. Timing differences not recognised include those relating to the revaluation of fixed assets in the absence of a commitment to sell the revalued assets and the gain on sale of assets rolled over into replacement assets in the absence of a commitment to sell the replacement assets.

Deferred tax assets are recognised to the extent that they are regarded as recoverable. They are regarded as recoverable to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is calculated on a non-discounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Where shares are issued, any component that creates a financial liability of the company is presented as a liability in the balance sheet. The corresponding dividends relating to the liability component are charged as interest expense in the profit and loss account.

#### Capital instruments

Shares are included in shareholders' funds. Other instruments are classified as liabilities if they contain an obligation to transfer economic benefits and if not they are included in shareholders' funds. The finance cost recognised in the profit and loss account in respect of capital instruments other than equity shares is allocated to periods over the term of the instrument at a constant rate on the carrying amount.

#### 2 Operating loss

Operating loss is stated after charging

	2011 £ 000	2010 £ 000
Foreign currency losses	367	

#### 3 Auditors' remuneration

Auditor's remuneration for the current and prior periods has been borne by a fellow group company

#### 4 Particulars of employees

Other than the directors, the company had no employees throughout the period

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#### 5 Directors' remuneration

The emoluments of the directors are paid by the ultimate parent company, or by another group company. The directors' services to this company are of a non-executive nature and are deemed to be attributable to services to the remunerating company. Accordingly, the directors received no remuneration for services to the company in the period (2010 £nil).

#### 6 Interest receivable and similar income

		2011 £ 000	2010 £ 000
	Other interest receivable	200	418
7	Tax on (loss)/profit on ordinary activities		
		2011 ε 000	2010 £ 000
	Current tax		
	Group relief receivable	(388)	

#### Factors affecting current tax charge for the period

The effective current tax rate on the profit on ordinary activities before tax can be reconciled to the standard rate of corporation tax (taken to be the standard rate of corporation tax in the UK) as follows

	2011	2010
	%	%
Standard rate of tax	26 5	28 0
Transfer pricing adjustments (see below)	205 8	28 4
Impairment of intra-group balances	-	(26 5)
Debt cap adjustment (see below)		(28 4)
Effective current tax rate	232 3	1 5

UK legislation requires, in broad terms, that most transactions between connected parties be at an arm's length price for tax purposes (commonly known as 'transfer pricing') As a result, this company must make an adjustment for deemed net interest that has not been recognised in the accounts

UK legislation also places restrictions on the amount of interest payable by a group of companies which can be deducted for tax purposes (commonly known as the 'debt cap rules'), but also allows a restricted exemption for interest receivable subject to various conditions

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#### 8 Fixed asset investments

	2011 £ 000	2010 £ 000
Shares in group undertakings and participating interests	21,854	21,854
Shares in group undertakings and participating interests		
		Subsidiary undertaking £ 000
Cost		
At 1 January 2011		30,514
At 30 December 2011		30,514
Provision for impairment		
At 1 January 2011		(8,660)
At 30 December 2011		(8,660)
Net book value		
At 30 December 2011		21,854
At 31 December 2010		21,854

#### **Details of undertakings**

Details of the investments in which the company holds 20% or more of the nominal value of any class of share capital are as follows

Undertaking	Holding	Proportion of voting rights and shares held	Principal activity
Subsidiary undertakings Carlisle Staffling Plc	Ordinary	100%	Employment services
Carlisle Staffing Services Ireland Limited	Ordinary	100%	Holding company
Indigo Selection Limited	Ordinary	100%	Non-trading
Tate Appointments Limited	Ordinary	100%	Non-trading
Unicare Services Limited	Ordinary	100%	Non-trading
Carlisle Managed Solutions Limited	Ordinary	100%	Non-trading
Celsian Group Limited	Ordinary	100%	Non-trading
Recruit Limited	Ordinary	100%	Non-trading

The directors believe that the carrying value of the investments is supported by their underlying trade and net assets

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At 30 December 2011

9	Debtors				
				2011 £ 000	2010 £ 000
	Amounts owed by group undertakings			640	418
	Amounts owed by group undertakings €2,394,598 - £2,000,165 (2010 €2,3 amounts are interest free	s are unsecured 94,598 - £2,131,	and repayable 943) which att	on demand The racts interest at	re is a loan of 10% All other
10	Creditors. Amounts falling due withi	n one year			
				2011 £ 000	2010 £ 000
	Amounts owed to group undertakings			44,326	44,325
	Amounts owed to group undertakings a	re interest free, u	nsecured and re	epayable on dema	nd
11	Called up share capital				
	Allotted, called up and fully paid sha	res			
		2011	1	2010	)
		Number Thousands	£ 000	Number Thousands	£ 000
	Ordinary shares of £1 each	6,000	6,000	6,000	6,000
12	Profit and loss account				
			Share premium account £ 000	Profit and loss account £ 000	Total £ 000
	At 1 January 2011		2,000	(30,053)	(28,053)
	Profit for the period		<del></del>	221	221

(29,832)

(27,832)

2,000

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#### 13 Reconciliation of movements in shareholders' funds

	2011 £ 000	2010 £ 000
Profit for the financial period	221	418
Net addition to shareholders' funds	221	418
Shareholders' deficit at start of period	(22,053)	(22,471)
Shareholders' deficit at end of period	(21,832)	(22,053)

#### 14 Contingent liabilities

The company has given cross guarantees as part of the invoice discounting facility of the Group of which the company is a member, a net aggregate amount of £20,476,447 was drawn down by other group companies as at 30 December 2011 (2010 £12,057,791)

#### 15 Related party transactions

The company has taken advantage of the exemption in FRS8 "Related Party Disclosures" from disclosing transactions with other members of the Group

#### 16 Control

The company's immediate parent undertaking is Carlisle Staffing Services Holdings Limited, a company incorporated in England and Wales

The directors regard Impellam Group pic, a company incorporated in England and Wales, as the ultimate parent undertaking. This is also the parent undertaking of the largest and smallest group which includes the company and for which group accounts are prepared. Copies of the group accounts of Impellam Group pic will be delivered to, and be available from, the Registrar of Companies, Companies Registration Office, Crown Way, Maindy, Cardiff, CF14 3UZ

At 30 December 2011, the Lombard Trust was interested in and controlled 57 6% of Impellam Group pic