

Registered number: 02830297

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## **EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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### **ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022**

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**COMPANY INFORMATION**

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<b>Directors</b>	A Baddeley E Chambers D Cobb P Deming C Grigg K Jones P Muelder C Pell C Stent K Wiklund C Woodhouse
<b>Company secretary</b>	G White
<b>Registered number</b>	02830297
<b>Registered office</b>	45 Gresham Street London EC2V 7BG
<b>Independent auditor</b>	Mazars LLP Chartered Accountants and Statutory Auditor 30 Old Bailey London EC4M 7AU

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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## **EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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### **STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2022**

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#### **Introduction**

The Directors, in preparing this Strategic Report, have complied with s414C of the Companies Act 2006.

#### **Business review**

Evelyn Partners Investment Management Services Limited (the "Company") is a wholly owned subsidiary of Bestinvest (Holdings) Limited, which is a subsidiary of Evelyn Partners Group Limited, the parent company for which consolidated accounts are prepared (the "Group").

In June 2022, following rebranding of Tilney Smith & Williamson to Evelyn Partners, the name of Tilney Investment Management Services Limited changed to Evelyn Partners Investment Management Services Limited.

The Company's principal activities are the provision of discretionary investment management, advisory investment management and execution only services.

The Company is authorised and regulated by the Financial Conduct Authority in the UK.

Turnover for the year increased by 41.1% to £106,071,000 (2021 - £75,185,000), primarily due to the transfer of assets under management from other Group subsidiaries.

Operating profit for the year increased by 2.6% to £13,685,000 (2021 - £13,332,000), primarily driven by an increase in turnover as mentioned above. The operating profit margin, being operating profit as a percentage of gross profit, was 15.5% (2021 - 18.5%).

#### **Principal risks and uncertainties**

The Group has made significant investment in its risk management and compliance capabilities to help embed the risk management framework. This framework is underpinned by policies, procedures and reporting, all of which will continue to evolve with the needs of the Group as it seeks to deliver its strategic objectives.

The Company is exposed to financial risk through the financial assets and liabilities that it has. The main areas of financial risk for the Company are:

- Market risk, being the risk that movements in financial markets will adversely impact income generated by the Company;
- Credit risk, being the risk that a counterparty will be unable to pay amounts in full when they fall due;
- Liquidity risk, being the risk that the Company cannot settle amounts as they become due;
- Regulatory risk, being the risk that changes in laws or regulations will materially impact an industry or business; and
- Competition and reputational risk, being the risk that the Company fails to meet the expectations of its stakeholders resulting in loss of clients.

These areas are considered further below.

#### **Market risk**

Most of the Company's revenues are linked to the values of clients' investments so market risk resulting in a decrease in investment values will cause a reduction in revenue. For discretionary investment management clients, investment decisions are made by experienced investment managers within an asset allocation framework that is controlled by the Company's investment management team in conjunction with the wider Group's investment process. In addition, management and the Directors are provided with regular reporting of changes in asset values that are benchmarked against a range of indices and competitors. To mitigate this risk,

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## **EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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### **STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022**

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the various economic scenarios are regularly analysed to model the impact of economic downturns on the Company's financial position.

#### **Credit risk**

Credit risk represents the loss which the Company would incur if a customer or counterparty failed to perform its contractual obligations. This risk is well diversified so the Company has no significant exposure to credit risk. At the balance sheet date there were no significant concentrations of credit risk external to the Group. The exposure to credit risk is monitored on an ongoing basis. The credit risk on cash and cash equivalents is limited as our selected few counterparties are banks with high credit ratings assigned by international credit rating agencies.

#### **Liquidity risk**

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the Group uses a mixture of long-term and short-term debt finance. The Company's cash flow needs are assessed on an ongoing basis to ensure liabilities can be met as they fall due.

#### **Regulatory risk**

The Company is subject to the extensive regulation applicable to financial services businesses. Changes in regulation could require additional capital to be raised or reduce profitability. Failure to comply with regulatory requirements could result in fines or other enforcement action. The Company monitors regulatory changes, assesses the impact any changes may have on the business and plans to ensure there is sufficient resource to implement those changes.

#### **Competition and reputational risk**

The Company operates in a competitive market and there is a risk that existing clients will leave or that the Company fails to gain new clients due to poor service, failure to respond to changes in the marketplace and the loss of reputation consequent on these failings or due to inadequate investment in distribution or the loss of key individuals. These risks are managed by the Company's continued investment in its people, a strong awareness of developments in its marketplace and ongoing enhancements to the services it offers.

#### **Financial key performance indicators**

Key performance indicators are discussed in the business review section of this report. Also, the Company is required to maintain sufficient regulatory capital resources to meet capital requirements with a satisfactory buffer being held. Performance against this key performance indicator is formally monitored on a monthly basis, with capital being maintained above minimum levels throughout the year.

Further information on key performance indicators can be found in the Evelyn Partners Group Limited's Annual Report and Financial Statements on pages 19 and 20, which does not form part of this report.

#### **Corporate responsibility and environmental policy**

The corporate responsibility and environmental policy applicable to the Company is set out in the Evelyn Partners Group Limited's Annual Report and Financial Statements on pages 38 to 44, which does not form part of this report.

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## EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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### STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

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#### Section 172 statement

The Directors of the Company consider that they have responsibly and appropriately discharged their duties under the Companies Act 2006 (the "Act"), including their duty to act in the way that they consider, in good faith, will be most likely to promote the success of the Company for the benefit of its members as a whole, having due regard in doing so for the matters set out in section 172 (1) (a) to (f) in the Act ("s172").

The Company is a subsidiary entity within a group of companies and therefore recognises its immediate parent company Bestinvest (Holdings) Limited as its shareholder. The Company's top UK parent is Evelyn Partners Group Limited and the Company is consequently part of the Evelyn Partners Group Limited group of companies (the "Group") a leading wealth manager in the UK. The Company together with other Group subsidiaries holds its board meetings concurrently with that of the Group Board ("Group Boards").

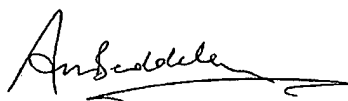
The Board of Evelyn Partners Group Limited (the "Group Board") and its Committees have overarching decision making authority for the Group on a number of reserved matters. These include setting the Group's strategy and values, as well as reviewing and approving the Group's budget, long term financial plans, operating plans, policies and management structures, amongst others. Responsibility for executing the Group Board's decisions and strategic direction as part of the day-to-day management of the Group resides with the Group's Chief Executive Officer and Group Executive Committee.

In having regard to the matters in s172, the Directors of the Company give due care and consideration to discharging their duties and adopt and adhere to the Group's internal governance framework as summarised above. Specifically, the Directors of the Company have considered the likely consequences of decisions in the long term on its stakeholders, and the need to maintain a reputation for high standards of business conduct by ensuring that the Group's strategy, policies and minimum standards are adopted and supported by the Company.

The Company's principal activities are provision of discretionary investment management and advisory investment management services and therefore the Directors consider the needs of the Group as its direct stakeholders. Furthermore, as the Company relies on the resources of the Group, including its employees, suppliers and other business relationships, the Directors also consider the needs of these indirect stakeholders, and any consequent impacts on them, by adopting and supporting the Group Board's decisions where these stakeholders were directly considered.

For a comprehensive overview of how s172 considerations are handled within the Group, please refer to the Group Board's s172 statement, which can be found on pages 35 to 37 of the Group's Annual Report and Financial Statements 2022, an extract of which is published on its website.

This report was approved by the Board and signed on its behalf.



**A Baddeley**  
Director

Date: 29 March 2023

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## EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2022

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The Directors present their report and the financial statements for the year ended 31 December 2022.

The principal activities of the Company are set out in the Strategic Report. The information that fulfils the Companies Act requirements of the business review is included in the Strategic Report. Details of the principal risks and uncertainties are included in the Strategic Report.

#### **Directors**

The Directors who served during the year, except where noted, were:

A Baddeley  
E Chambers  
D Cobb  
P Deming  
C Grigg  
K Jones  
F McNabb (resigned 18 November 2022)  
P Muelder  
C Pell  
W Samuel (resigned 18 February 2022)  
C Stent  
K Wiklund (appointed 9 September 2022)  
C Woodhouse

#### **Indemnity**

The Directors have been covered by third party liability insurance throughout the year and the policy of insurance remains in force.

#### **Results and dividends**

The profit for the year, after taxation, amounted to £10,951,000 (2021 - £11,205,000).

During the year, the Company paid dividends of £6,500,000 (2021 - £5,000,000). The Directors do not recommend payment of a final dividend.

#### **Going concern**

The Directors are required to satisfy themselves that it is reasonable to presume that the Company is a going concern. After reviewing the Company's performance projections for the period of at least 12 months from the date of issue of the financial statements, the Directors are satisfied that, in taking account of a range of stress tests which are deemed to be severe but plausible, the Company has adequate access to resources to enable the Company to meet its obligations and continue in operational existence for the foreseeable future. Accordingly, the Directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### **Independent auditor**

Under s487(2) of the Companies Act 2006, Mazars LLP will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

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## EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

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#### Post balance sheet events

There have been no material post balance sheet events requiring disclosure prior to the date of signing this report.

#### Future outlook

The Directors have reviewed the business and consider the performance of the Company to be in line with expectations for the year. The Directors consider that the Company's position at the end of the period is consistent with the size and complexity of the business. The Directors are cautiously optimistic that the current levels of performance will be maintained in the medium-term.

#### Directors' responsibilities statement

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 101 'Reduced Disclosure Framework'. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information. Legislation in the United Kingdom, governing the preparation and dissemination of financial statements, may differ from legislation in other jurisdictions.



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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**DIRECTORS' REPORT (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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**Disclosure of information to the auditor**

Each of the persons who is a Director at the date of approval of this report confirms that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the Director has taken all the steps that he/she ought to have taken as a Director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provision of s418 of the Companies Act 2006.

This report was approved by the Board and signed on its behalf.



**G White**  
Secretary

Date: 29 March 2023

45 Gresham Street  
London  
EC2V 7BG

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## **EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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### **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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#### **Opinion**

We have audited the financial statements of Evelyn Partners Investment Management Services Limited (the 'Company') for the year ended 31 December 2022 which comprise the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and Notes to the Financial Statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

#### **Other information**

The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon. The Directors are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

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## **EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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### **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of Directors**

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

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## EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud.

Based on our understanding of the Company and its industry, we considered that non-compliance with the following laws and regulations might have a material effect on the financial statements: breaches of financial crime laws and regulations, anti-money laundering regulation and sanctions regime.

To help us identify instances of non-compliance with these laws and regulations, and in identifying and assessing the risks of material misstatement in respect to non-compliance, our procedures included, but were not limited to:

- Discussing with the Directors and management their policies and procedures regarding compliance with laws and regulations;
- Communicating identified laws and regulations to the engagement team and remaining alert to any indications of non-compliance throughout our audit;
- Considering the risk of acts by the Company, which were contrary to applicable laws and regulations, including fraud;
- Review of the compliance register, correspondence with regulators, including the legal regulator, the Financial Conduct Authority, and licensing authorities such as compliance with ICAEW requirements;
- Review reporting to the Group Risk and Audit Committee in respect of regulatory, compliance and legal matters;
- Review of internal audit reports, with particular focus on those with potential implications for the financial statements;
- Results of our enquiries of management, Internal Audit and the Group Risk and Audit Committee members about their own identification and assessment of the risks of irregularities, and whether they had knowledge of any actual, suspected or alleged fraud; and
- Challenging assumptions and judgements made by management in its significant accounting estimates, in relation to the carrying amounts of assets and liabilities that are not readily apparent from other sources.

We also considered those laws and regulations that have a direct effect on the preparation of the financial statements, such as the Companies Act 2006.

In addition, we evaluated the Directors' and management's incentives and opportunities for fraudulent manipulation of the financial statements, including the risk of management override of controls, and determined that the principal risks related to posting manual journal entries to manipulate financial performance, management bias in significant accounting estimates, in particular those involving fair values and impairment, and significant one-off or unusual transactions.

Our audit procedures in relation to fraud included but were not limited to:

- Making enquiries of the Directors and management on whether they had knowledge of any actual, suspected, or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team involving relevant internal specialists, such as accounting, tax and IT, regarding the risk of fraud, particularly how, why and where fraud might occur in the financial statements; and
- Addressing the risks of fraud through management override of controls by identifying and testing journal entries with particular risk characteristics.

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF EVELYN PARTNERS INVESTMENT  
MANAGEMENT SERVICES LIMITED**

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There are inherent limitations in the audit procedures described above and the primary responsibility for the prevention and detection of irregularities including fraud rests with management. As with any audit, there remained a risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

**Use of the audit report**

This report is made solely to the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body for our audit work, for this report, or for the opinions we have formed.

*Andrew Heffron*

Andrew Heffron (Senior Statutory Auditor)  
for and on behalf of Mazars LLP  
Chartered Accountants and Statutory Auditor  
London

Date: 30 March 2023

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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	Note	2022 £000	2021 £000
Turnover	4	106,071	75,185
Cost of sales		(17,857)	(3,044)
<b>Gross profit</b>		<b>88,214</b>	<b>72,141</b>
Administrative expenses		(74,529)	(58,809)
<b>Operating profit</b>	5	<b>13,685</b>	<b>13,332</b>
Interest receivable and similar income	9	21	3
<b>Profit before tax</b>		<b>13,706</b>	<b>13,335</b>
Taxation	10	(2,755)	(2,130)
<b>Profit for the financial year</b>		<b>10,951</b>	<b>11,205</b>
<b>Total comprehensive income for the financial year</b>		<b>10,951</b>	<b>11,205</b>

There were no other gains and losses for 2022 or 2021 other than those included in the Statement of Comprehensive Income.

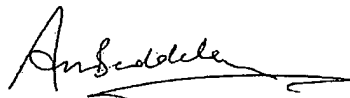
The notes on pages 14 to 26 form part of these financial statements.

**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**  
**REGISTERED NUMBER: 02830297**

**BALANCE SHEET**  
**AS AT 31 DECEMBER 2022**

	Note	2022 £000	2021 £000
<b>Fixed assets</b>			
Intangible assets	12	4,923	6,049
Investments	13	19	-
Deferred tax assets	18	98	56
		<u>5,040</u>	<u>6,105</u>
<b>Current assets</b>			
Debtors: Amounts falling due within one year	14	26,191	16,922
Cash and cash equivalents	15	21,306	50,235
		<u>47,497</u>	<u>67,157</u>
Creditors: Amounts falling due within one year	16	(14,865)	(40,041)
<b>Net current assets</b>		<u>32,632</u>	<u>27,116</u>
<b>Total assets less current liabilities</b>		<u>37,672</u>	<u>33,221</u>
Creditors: Amounts falling due after more than one year	17	(517)	(517)
<b>Net assets</b>		<u><u>37,155</u></u>	<u><u>32,704</u></u>
<b>Capital and reserves</b>			
Called up share capital	19	1,050	1,050
Capital contribution		11,489	11,489
Profit and loss account		24,616	20,165
<b>Total equity</b>		<u><u>37,155</u></u>	<u><u>32,704</u></u>

The financial statements were approved and authorised for issue by the Board and were signed on its behalf on 29 March 2023.



**A Baddeley**  
Director

The notes on pages 14 to 26 form part of these financial statements.

**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2022**

	Called up share capital £000	Capital contribution £000	Profit and loss account £000	Total equity £000
<b>At 1 January 2021</b>	<b>1,050</b>	<b>11,489</b>	<b>13,960</b>	<b>26,499</b>
<b>Comprehensive income for the financial year</b>				
Profit for the financial year	-	-	11,205	11,205
<b>Total comprehensive income for the financial year</b>	<b>-</b>	<b>-</b>	<b>11,205</b>	<b>11,205</b>
Dividends paid	-	-	(5,000)	(5,000)
<b>At 31 December 2021</b>	<b>1,050</b>	<b>11,489</b>	<b>20,165</b>	<b>32,704</b>
<b>Comprehensive income for the financial year</b>				
Profit for the financial year	-	-	10,951	10,951
<b>Total comprehensive income for the financial year</b>	<b>-</b>	<b>-</b>	<b>10,951</b>	<b>10,951</b>
Dividends paid	-	-	(6,500)	(6,500)
<b>At 31 December 2022</b>	<b>1,050</b>	<b>11,489</b>	<b>24,616</b>	<b>37,155</b>

The notes on pages 14 to 26 form part of these financial statements.



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## EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

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#### 1. General information

Evelyn Partners Investment Management Services Limited (the "Company") is a company incorporated and domiciled in the United Kingdom under the Companies Act 2006. The registered number is 02830297 and the address of the registered office is 45 Gresham Street, London, EC2V 7BG.

#### 2. Significant accounting policies

##### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework' and the Companies Act 2006.

These financial statements are presented in pounds sterling because that is the currency of the primary economic environment in which the Company operates.

The preparation of financial statements in compliance with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

##### 2.2 Financial reporting standard reduced disclosure exemptions

The Company has taken advantage of the following disclosure exemptions under FRS 101:

- the requirements of IFRS 7 Financial Instruments: Disclosures
- the requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurement
- the requirements of the second sentence of paragraph 110 and paragraphs 113(a), 114, 115, 118, 119(a) to (c), 120 to 127 and 129 of IFRS 15 Revenue from Contracts with Customers
- the requirement in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of:
  - paragraph 79(a)(iv) of IAS 1;
  - paragraph 118(e) of IAS 38 Intangible Assets;
- the requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D, 111 and 134-136 of IAS 1 Presentation of Financial Statements
- the requirements of IAS 7 Statement of Cash Flows
- the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors
- the requirements of paragraph 17 and 18A of IAS 24 Related Party Disclosures
- the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member

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## EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

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#### 2. Significant accounting policies (continued)

##### 2.3 Going concern

The Directors are required to satisfy themselves that it is reasonable to presume that the Company is a going concern. After reviewing the Company's performance projections for the period of at least 12 months from the date of issue of the financial statements, the Directors are satisfied that, in taking account of a range of stress tests which are deemed to be severe but plausible, the Company has adequate access to resources to enable the Company to meet its obligations and continue in operational existence for the foreseeable future. Accordingly, the Directors continue to adopt the going concern basis of accounting in preparing the financial statements.

##### 2.4 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

##### **Discretionary investment management and advisory investment management fees**

Discretionary investment management and advisory fees are recognised on a continuous basis over the period in which the related services are provided. The fair value of fees received or receivable is measured based on the contracted rates by client, the current market position and the client's assets under management.

Any commissions and distribution fees payable to third parties are presented as cost of sales.

##### **Execution only**

Fee and commission charges for executing transactions on behalf of clients are recognised when we have fulfilled our obligations to the client in respect of the transaction. The fair value of the commission received or receivable is measured based on the contractual commission rate. Any commissions and distribution fees payable to third parties are presented as cost of sales.

##### 2.5 Interest income

Interest income is recognised when it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022

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2. Significant accounting policies (continued)

2.6 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

2.7 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

Software costs and other business development comprises internally generated intangible assets that meet the requirements of IAS 38 Intangible Assets and have been capitalised. These systems were implemented in phases while development continued, hence costs have been transferred to assets in use and amortisation commenced in a way that matches this phased roll out. Only rarely will subsequent expenditure – expenditure incurred after the initial recognition of an acquired intangible asset or after completion of an internally generated intangible asset – be recognised in the carrying amount of an asset.

The estimated useful lives range as follows:

Trading platform	-	15 years
Customer lists	-	12 years

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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**2. Significant accounting policies (continued)**

**2.8 Debtors**

Short-term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

**2.9 Valuation of investments**

Investments in pooled investment funds for which daily unit prices are available are measured at market value using those unit prices. Gains and losses on remeasurement are recognised in other comprehensive income.

**2.10 Cash and cash equivalents**

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

**2.11 Creditors**

Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

Creditors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

**2.12 Financial instruments**

The Company recognises financial instruments when it becomes a party to the contractual arrangements of the instrument. Financial instruments are de-recognised when they are discharged or when the contractual terms expire. The Company's accounting policies in respect of financial instruments transactions are explained below:

Financial assets and financial liabilities are initially measured at fair value.

**Financial assets**

All recognised financial assets are subsequently measured in their entirety at either fair value or amortised cost, depending on the classification of the financial assets.

**Impairment of financial assets**

The Company always recognises lifetime expected credit losses (ECL) for trade receivables and amounts due on contracts with customers. The ECL on these financial assets are estimated based on the Company's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate. Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument.

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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**2. Significant accounting policies (continued)**

**2.12 Financial instruments (continued)**

**Financial liabilities**

**At amortised cost**

Financial liabilities which are neither contingent consideration of an acquirer in a business combination, held for trading, nor designated as at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. This is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or where appropriate a shorter period, to the amortised cost of a financial liability.

**2.13 Dividends**

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

**3. Critical accounting judgements and key sources of estimation uncertainty**

In the application of the Company's accounting policies, which are described in note 2, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. There are no critical judgements or estimates to disclose at the year end.

**4. Turnover**

An analysis of turnover by class of business is as follows:

	<b>2022</b>	<b>2021</b>
	<b>£000</b>	<b>£000</b>
Discretionary investment management	<b>90,050</b>	59,671
Advisory investment management	<b>3,999</b>	1,896
Execution only	<b>12,022</b>	13,618
	<b>106,071</b>	<b>75,185</b>

All turnover arose within the United Kingdom.

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EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022

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5. Operating profit

The operating profit for the year has been arrived at after charging:

	2022 £000	2021 £000
Amortisation of intangible assets (note 12)	1,126	884
Auditor's remuneration (note 6)	29	26
	<u>29</u>	<u>26</u>

6. Auditor's remuneration

	2022 £000	2021 £000
Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	29	26
	<u>29</u>	<u>26</u>

Audit fees were paid and borne by Evelyn Partners Services Limited, another company within the Group.

The Company has taken advantage of the exemption not to disclose amounts paid for non-audit services as these are disclosed in the group accounts of the parent company.

7. Staff costs

Staff costs were paid and borne by Evelyn Partners Services Limited. Evelyn Partners Services Limited allocated a portion of its salary and administrative costs to the Company based upon the proportion of revenue generated by the Company and the other operating subsidiaries within the Group.

8. Directors' remuneration

	2022 £000	2021 £000
Salaries and other emoluments	2,308	4,234
Pension scheme contributions	-	-
	<u>2,308</u>	<u>4,234</u>

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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**8. Directors' remuneration (continued)**

	<b>2022</b>	<b>2021</b>
	<b>£000</b>	<b>£000</b>
<b>The highest paid Director received the following remuneration:</b>		
Salaries and other emoluments	965	1,286
Pension scheme contributions	-	-
	<u>965</u>	<u>1,286</u>

Total emoluments include fees paid to Non-Executive Directors. Certain Executive Directors are also Directors of other group companies. It is not practicable to allocate their total remuneration between their services as executives to this company or other group companies, and no such allocation has been attempted. The remuneration shown above therefore includes amounts paid to the Company's directors by all group companies.

**9. Interest receivable and similar income**

	<b>2022</b>	<b>2021</b>
	<b>£000</b>	<b>£000</b>
Interest receivable from banks	<u>21</u>	<u>3</u>

**10. Taxation**

	<b>2022</b>	<b>2021</b>
	<b>£000</b>	<b>£000</b>
<b>Corporation tax</b>		
Current tax on profits for the year	2,775	2,628
Adjustments in respect of prior years	22	(544)
<b>Total current tax</b>	<u>2,797</u>	<u>2,084</u>
<b>Deferred tax</b>		
Origination and reversal of timing differences	12	72
Changes to tax rates	-	(26)
Adjustments in respect of prior years	(54)	-
<b>Total deferred tax</b>	<u>(42)</u>	<u>46</u>
<b>Taxation on profit on ordinary activities</b>	<u>2,755</u>	<u>2,130</u>

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EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED

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NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022

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10. Taxation (continued)

**Factors affecting tax charge for the year**

The tax assessed for the year is higher than (2021 - lower than) the standard rate of corporation tax in the UK of 19% (2021 - 19%). The differences are explained below:

	2022 £000	2021 £000
Profit on ordinary activities before tax	<u>13,706</u>	<u>13,335</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)	2,604	2,534
<b>Effects of:</b>		
Non-deductible expenses	180	167
Adjustments to tax charge in respect of prior years	(32)	(545)
Adjustment in respect of rate change	3	(26)
<b>Total tax charge for the year</b>	<u>2,755</u>	<u>2,130</u>

**Factors that may affect future tax charges**

On 3 March 2021, the Chancellor of the Exchequer announced in the Budget that the main rate of UK Corporation Tax for large companies will rise from 19% to 25% with effect from 1 April 2023. This announcement impacts the rate at which deferred tax balances reversing on or after that date are recognised in the financial statements. The rate change was legislated for in the Finance Act 2021 which was substantively enacted on 24 May 2021.

11. Dividends

	2022 £000	2021 £000
Amounts recognised as dividends to equity holders in the year	<u>6,500</u>	<u>5,000</u>

The Directors do not recommend the payment of a final dividend (2021 - £nil).



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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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**12. Intangible assets**

	Trading platform £000	Customer lists £000	Total £000
<b>Cost</b>			
At 1 January 2022	2,189	8,648	10,837
At 31 December 2022	<u>2,189</u>	<u>8,648</u>	<u>10,837</u>
<b>Amortisation</b>			
At 1 January 2022	1,545	3,243	4,788
Charge for the year	146	980	1,126
At 31 December 2022	<u>1,691</u>	<u>4,223</u>	<u>5,914</u>
<b>Net book value</b>			
At 31 December 2022	<u><u>498</u></u>	<u><u>4,425</u></u>	<u><u>4,923</u></u>
At 31 December 2021	<u><u>644</u></u>	<u><u>5,405</u></u>	<u><u>6,049</u></u>

**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

**13. Investments**

	<b>Unlisted Investments £000</b>
<b>Cost</b>	
At 1 January 2022	-
Reclassification from other debtors to investments	19
<b>At 31 December 2022</b>	<b>19</b>

**Fair value estimation of listed and unlisted investments**

The disclosure of fair value measurements by level is based on the following hierarchy:

Level 1: quoted prices in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs)

There have been no transfers between level 1, level 2 and level 3 recurring fair value measurements during the year.

Unlisted investments include the Company's holding in seed capital investments. These are pooled investment funds where daily unit prices are available and references made to observable market data. This investment was previously classified within other debtors but has now been reclassified to investments, with the gains and losses on remeasurement recognised in other comprehensive income for the period.

**14. Debtors: Amounts falling due within one year**

	<b>2022 £000</b>	<b>2021 £000</b>
Receivables from contracts with customers	776	2,790
Amounts owed by group undertakings	6,401	-
Other debtors	200	118
Prepayments and accrued income	18,814	14,014
	<b>26,191</b>	<b>16,922</b>

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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**15. Cash and cash equivalents**

	<b>2022 £000</b>	2021 £000
Cash at bank and short term deposits	<u><b>21,306</b></u>	<u>50,235</u>

**16. Creditors: Amounts falling due within one year**

	<b>2022 £000</b>	2021 £000
Amounts owed to group undertakings	<b>11,266</b>	37,384
Corporation tax	<b>2,745</b>	-
Other taxation and social security	-	1,941
Accruals and deferred income	<b>854</b>	716
	<u><b>14,865</b></u>	<u>40,041</u>

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

**17. Creditors: Amounts falling due after more than one year**

	<b>2022 £000</b>	2021 £000
Other loans	<u><b>517</b></u>	<u>517</u>

The Company has an intercompany loan agreement with another Group subsidiary. The loan was taken out in June 2021 and is interest free and repayable on demand.

**18. Deferred tax assets**

	<b>2022 £000</b>	2021 £000
At 1 January	<b>56</b>	101
Charged to profit or loss	<b>42</b>	(45)
<b>At 31 December</b>	<u><b>98</b></u>	<u>56</u>

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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**18. Deferred tax assets (continued)**

The provision for deferred taxation is made up as follows:

	<b>2022</b>	<b>2021</b>
	<b>£000</b>	<b>£000</b>
Decelerated capital allowances	<b>98</b>	<b>56</b>

It is expected that the Company will be able to claim capital allowances in future years and obtain benefit for these allowances by offset against taxable profits of the Company, or indirectly by offset against taxable profits of other companies within the group. Therefore, a deferred tax asset of £98,000 (2021 - £56,000) has been recognised on decelerated capital allowances.

**19. Called up share capital**

	<b>2022</b>	<b>2021</b>
	<b>£000</b>	<b>£000</b>
<b>Issued, allotted, called up and fully paid</b>		
1,050,000 (2021 - 1,050,000) Ordinary shares of £1.00 each	<b>1,050</b>	<b>1,050</b>

**20. Contingent liabilities**

The Company is from time to time involved in legal actions that are incidental to its operations. Currently the Company is not involved in any legal actions that would materially affect the financial position or performance of the Company.

**21. Related party transactions**

The Company has taken advantage of the exemption in FRS 101 "Reduced Disclosures Framework" from the requirement to disclose transactions with group companies on the grounds that it is 100% owned by Evelyn Partners Group Limited.

**22. Post balance sheet events**

There have been no material post balance sheet events requiring disclosure prior to the date of signing this report.

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**EVELYN PARTNERS INVESTMENT MANAGEMENT SERVICES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

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**23. Controlling party**

As at 31 December 2022, the Company's immediate parent undertaking is Bestinvest (Holdings) Limited, a company incorporated in the United Kingdom.

The Directors consider the ultimate parent company and ultimate controlling party to be Platinum L.P. Guernsey Limited, a company incorporated in Guernsey.

Symmetry Topco Guernsey Limited is the parent undertaking of the largest group for which consolidated financial statements are prepared.

Evelyn Partners Group Limited is the parent undertaking of the smallest group for which consolidated financial statements are prepared. The registered address for Evelyn Partners Group Limited is 45 Gresham Street, London, EC2V 7BG. Copies of the group accounts of that Company are available from the Registrar of Companies, Companies House, Crown Way, Maindy, Cardiff, CF14 3UZ.