# Company Registration No. 2809261

Haymarket Group Limited

Report and Financial Statements

**31 December 2005** 



# Report and financial statements 2005

Contents	Page
Officers and professional advisers	1
Directors' report	2
Statement of directors' responsibilities	4
Independent auditors' report	5
Consolidated profit and loss account	6
Consolidated statement of total recognised gains and losses	7
Consolidated balance sheet	8
Company balance sheet	9
Consolidated cash flow statement	10
Notes to the accounts	11

# Report and financial statements 2005

# Officers and professional advisers

#### Directors

The Rt Hon the Lord Heseltine CH (Chairman)
J D Duckworth
D B Fraser
The Hon R W D Heseltine
Dr A S Kemp
Lord Levene of Portsoken KBE
J L Masters
S P Tindall
E A Verdon-Roe

#### Secretary

J D Duckworth

#### Registered office

174 Hammersmith Road London W6 7JP

#### Bankers

The Royal Bank of Scotland plc

#### **Auditors**

Deloitte & Touche LLP Chartered Accountants London

# Report and financial statements 2005

#### Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2005.

#### Activity and future prospects

The principal activity of the group continued to be the publishing and development of magazines and the organisation of exhibitions. The directors do not anticipate any major changes in the foreseeable future.

#### Review of developments

The results for the year are set out on page 6.

Pre-tax group profits before expenditure on the launch and development of new activities, asset amortisation (including publishing rights) and interest payable was £29,140,000 c ompared to £24,850,000 in 2004; such expenditure on new activities was £6,838,000 charged against profits compared to £5,740,000 in 2004.

The group made a number of acquisitions of publishing rights during the year for total consideration including costs of £18,952,000 (net assets acquired £952,000), of which £8,166,000 relates to the acquisition of a subsidiary as detailed in note 27.

Details of post balance sheet events are shown in notes 15, 17 and 32.

Dividends of £2,500,000 (2004: £2,500,000) have been paid during the year.

#### Directors and their interests

The present membership of the Board is set out on page 1. All directors served throughout the year, except for J D Duckworth, who was appointed on 9 February 2005. The interests of the directors in the shares of the company were as follows:

Ordinary shares of 1p each	At 1 January 2005	At 31 December 2005
The Rt Hon the Lord Heseltine CH	16,611,650	16,611,650
(Chairman)		
J L Masters	1,158,220	1,158,220
S P Tindall	3,146,505	3,146,505

The Hon R W D Heseltine has an indirect interest in 9,184,760 shares through a family trust.

The directors of the company do not have any interests in the shares of subsidiary undertakings.

#### **Employee involvement**

The company provides employees with information on matters of concern to them as employees.

## Report and financial statements 2005

## Directors' report (continued)

#### Financial Risk Management

The financial risks that the directors consider most applicable to the group and company are interest rate risk and, to a lesser extent, currency risk.

Action has been taken to mitigate any adverse effect of interest rates on the group's profitability, as detailed in note 15 to the accounts.

A proportion of currency risk is hedged by way of foreign currency bank loans.

#### **Employment of disabled persons**

The company and its subsidiaries have continued the policy regarding the employment of disabled persons. Full and fair consideration is given to applications for employment made by disabled persons, having regard to their particular aptitude and abilities. The company continues to employ, train and support the career development and promotion of employees of the company who have become disabled persons during the period when they were employed by the company and other disabled employees of the company.

#### **Donations**

During the year the group made charitable donations of £41,450 (2004: £27,600) and made donations of £25,000 to Conservative Mainstream (2004: £25,000).

#### Auditors

A resolution to re-appoint Deloitte & Touche LLP as the company's auditor will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

J D Duckworth Director and Secretary

4 July 2006

## Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements. The directors have chosen to prepare the accounts for the company and the group in accordance with United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare such financial statements for each financial year which give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company and of the group and of the profit or loss of the company for that period and comply with UK GAAP and the Companies Act 1985. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditors' report to the members of Haymarket Group Limited

We have audited the group and individual company financial statements (the "financial statements") of Haymarket Group Limited for the year ended 31 December 2005 which comprise the consolidated profit and loss account, the consolidated and individual company balance sheets, the consolidated cash flow statement, the consolidated statement of total recognised gains and losses and the related notes 1 to 32. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with the relevant financial reporting framework, and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and the other information contained in the annual report for the above year as described in the contents section and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the company and the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and the individual company's affairs as at 31 December 2005 and of the group's profit for the year then ended; and the financial statements have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Delatte Madelil

Chartered Accountants and Registered Auditors

London, United Kingdom

4 July 2006

# Consolidated profit and loss account Year ended 31 December 2005

	Notes	2005 £'000	£'000	2004 £'000	£'000
Turnover		000	₩ 000	2 000	2 000
Group and share of joint ventures and associates		226 160		201.060	
Less: share of joint ventures and associates		236,150 (6,865)		201,968 (5,777)	
Group turnover Cost of sales	2	229,285 (200,806)			196,191
		(200,000)			(172,287)
Gross profit			28,479		23,904
Amortisation of publishing and exhibition					
rights	9	(5,907)		(3,014)	
Other administrative expenses		(7,851)		(5,939)	
Total administrative expenses			(13,758)		(8,953)
Operating profit	4	_	14,721	-	14,951
Share of operating profit of joint ventures and					
associates		789		231	
Amortisation of intangibles in respect of joint		4-5			
ventures and associates Profit on disposal of fixed assets		(8) 100		(8) 388	
or and wood				200	
		_	881	_	611
Group operating profit			15,602	•	15,562
Investment income	5		793		637
Interest payable and similar charges	6		(7,745)		(6,535)
Profit on ordinary activities before taxation		_	8,650	<del>-</del>	9,664
Tax on profit on ordinary activities	7		(3,724)		(3,648)
Profit on ordinary activities after taxation			4,926	<del>-</del>	6,016
Equity minority interests			-		153
Profit for the financial year attributable to		_		-	
the members of Haymarket Group Limited			4,926		6,169
· <del>-</del>		=	=======================================	-	

All activities derive from continuing operations.

# Consolidated statement of total recognised gains and losses Year ended 31 December 2005

	Notes	2005 £'000	2004 £'000
Profit for the year attributable to the members of Hayman	ket		
Group Limited		4,926	6,169
Currency translation differences on foreign currency net			
investments	21	(484)	(8)
Revaluation of freehold properties	22	414	352
Adjustment to pre-acquisition reserves	21		(327)
Total recognised gains and losses relating to the year		4,856	6,186

# Consolidated balance sheet 31 December 2005

	Notes	2005		2004	
Fixed assets		£,000	£'000	£'000	£'000
Intangible assets	9		64,634		50,544
Tangible assets	10		61,676		50,318
Investments	11(b)		70		70
Investments in joint ventures and associates					
- Goodwill		227		234	
- Gross assets		7,011		5,699	
- Gross liabilities	11(a)	(3,798)	2 440	(3,810)	2 122
	11(c)		3,440	,	2,123
			129,820		103,055
				•	
Current assets					
Stocks	12		1,820		1,311
Debtors falling due within one year	13(a)		46,655		43,899
Debtors falling due after more than one year	13(b)		2,279		1,612
Cash at bank and in hand			5,032		6,015
			55,786		52,837
Creditors: amounts falling due					
within one year	14		(82,196)		(54,884)
			<del></del>	-	
Net current liabilities			(26,410)		(2,047)
			100.110	-	101.000
Total assets less current liabilities			103,410		101,008
Creditors: amounts falling due after more					
than one year	15		(107,967)		(107,921)
•				-	
Net liabilities	2		(4,557)	_	(6,913)
Capital and reserves			<del></del> =	- -	
Called up share capital	17		316		316
Capital redemption reserve	18		196		196
Revaluation reserve	19		10,311		9,897
Merger reserve	20		6,236		6,236
Profit and loss account	21		(21,616)		(23,558)
Equity shareholders' deficit	22		(4,557)	-	(6,913)
Equity shareholders deficit	44		(T,JJ/)	=	(0,913)

These financial statements were approved by the Board of Directors on 4 July 2006.

Signed on behalf of the Board of Directors

The Rt. Hon. The Lord Heseltine CH

Director and Chairman

# Company balance sheet 31 December 2005

	Notes	2005 £'000	2004 £'000
Fixed assets			
Investments	11	72	72
Current assets			
Debtors falling due within one year	13(a)	114,000	117,350
Net current assets		114,000	117,350
Total assets less current liabilities		114,072	117,422
Net assets		114.072	117 422
Net assets		<u>114,072</u>	117,422
Capital and reserves			
Called up share capital	17	316	316
Capital redemption reserve	18	196	196
Profit and loss account	21	113,560	116,910
Equity shareholders' funds	22	114,072	117,422

These financial statements were approved by the Board of Directors on 4 July 2006.

Signed on behalf of the Board of Directors

The Rt. Hon. The Lord Heseltine CH

Director and Chairman

# Consolidated cash flow statement Year ended 31 December 2005

	Notes	£,000	2005 £	£,000	2004 £
Net cash inflow from operating activities	23		31,771		17,895
Dividends received from associated undertaking	s		1,057		275
Returns on investments and servicing of finance Interest received Dividends received Interest paid  Net cash outflow from returns on investments		76 93 (7,745)		113 78 (6,432)	
and servicing of finance			(7,576)		(6,241)
Taxation UK corporation tax paid		(3,941)		(6,137)	
Total tax paid		<del></del> -	(3,941)		(6,137)
Capital expenditure and financial investment Purchase of tangible fixed assets Purchase of intangible fixed assets Proceeds from sale of tangible fixed assets		(14,422) (6,536) 507		(21,598) (503) 659	
Net cash outflow from capital expenditure and financial investment			(20,451)		(21,442)
Acquisitions and disposals Purchase of subsidiary undertakings Net (overdraft)/cash acquired with subsidiaries Purchase of interest in associated undertakings	27 27	(7,766) (83) (1,469)		(5,497) 1,611	
Net cash outflow from acquisitions and disposals			(9,318)		(3,886)
Equity dividends paid			(2,500)		(2,500)
Net cash outflow before financing			(10,958)		(22,036)
Financing Bank loan drawdown/(repayment) Redemption of share capital	24	(2,000)		44,466 (15,678)	
Net cash (outflow)/inflow from financing			(2,000)		28,788
(Decrease) / Increase in cash	25, 26		(12,958)		6,752

## Notes to the accounts Year ended 31 December 2005

#### 1. Accounting policies

The financial statements are prepared in accordance with United Kingdom law and accounting standards. The particular accounting policies adopted by the directors are consistent with the prior year and are described below.

#### Accounting convention

The financial statements are prepared under the historical cost convention as amended by the revaluation of certain fixed assets.

#### Basis of consolidation

The consolidated financial statements include the financial statements of the company and its subsidiaries for the year ended 31 December 2005.

The group's share in associates is accounted for using the equity method of accounting. The consolidated profit and loss account includes the group's share of the pre-tax profits or losses and attributable taxation.

The group's share of its joint ventures' assets and liabilities have been accounted for using the gross equity method.

#### Acquisitions and goodwill

On the acquisition of a business, including an interest in an associated undertaking, fair values are attributed to the group's share of net a ssets. Where the cost of the acquisition exceeds the values attributed to such net assets, the difference is treated as purchased goodwill. Purchased goodwill is capitalised and amortised on a straight line basis at 5% per annum.

#### Publishing and exhibition rights

Publishing and exhibition rights are held at cost less any provision for impairment in value and are amortised on a straight line basis at rates between 5% and 20% per annum, based on an assessment of the economic life of the asset at the time of purchase. Any elements of acquisition costs that relate to a non-competition clause are amortised over the effective period of that clause.

#### Tangible fixed assets

Tangible fixed assets are stated at cost or valuation net of depreciation and any provision for impairment. Short leasehold properties are amortised over the period of the lease. No depreciation is usually charged on freehold land. When it has proved impossible to obtain a split between land and buildings for a property then the full cost or valuation has been depreciated. Other assets are depreciated by equal annual instalments over the anticipated lives of the assets, principally at the following rates:

Freehold office properties	2%
Other freehold properties	2%
Vehicles, furniture and equipment	20% - 25%

Freehold properties are revalued every year with the surplus or deficit on book value being transferred to the revaluation reserve.

#### Investments

Investments are stated at cost less any provision for impairment.

#### Stocks

Stocks are valued at the lower of cost and net realisable value. Stocks of magazine back issues are not valued.

Agricultural stock is included at independent professional valuation.

## Notes to the accounts Year ended 31 December 2005

#### 1. Accounting policies (continued)

#### **Deferred taxation**

Deferred taxation is provided in full on timing differences between the recognition of gains and losses in the financial statements and their recognition in a taxation computation.

Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset, or on unremitted earnings of subsidiary and associated undertakings and joint ventures where there is no commitment to remit these earnings. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Foreign currency

Foreign currency assets and liabilities are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences are dealt with in the profit and loss account. The financial statements of foreign subsidiary undertakings are translated into sterling at the closing rates of exchange and the differences arising from the translation of the opening net investment in subsidiary undertakings at the closing rates are taken directly to reserves.

#### Pension costs

The company operates a defined contribution pension scheme. Pension costs are charged to the profit and loss account in the period in which they become payable.

#### Operating leases

Rentals are charged to the profit and loss account in equal annual amounts over the lease term.

#### 2. Analysis of turnover, operating profit and net assets

Turnover represents revenue receivable and the value of goods (excluding VAT) sold to third parties. A ll turnover and profit before tax relates to the group's principal activity.

Geographical analysis by location is as follows:

Turnover by destination	2005 £'000	2004 £'000
United Kingdom Other countries	188,315 40,970	167,910 28,281
	229,285	196,191
Turnover by source		
United Kingdom Other countries	167,504 61,781	148,800 47,391
	229,285	196,191

# Notes to the accounts Year ended 31 December 2005

#### 2. Analysis of turnover, operating profit and net assets (continued)

#### Profit on ordinary activities before taxation

An analysis of operating profit by geographical segment has not been included as the directors believe that to do so would be seriously prejudicial to the interests of the group.

	Net liabilities	2005 £'000	2004 £'000
	United Kingdom	90,000	80,999
	Other countries	20,726	13,570
	Group monetary net liabilities	(115,283)	(101,482)
		(4,557)	(6,913)
3.	Information regarding directors and employees		
		2005	2004
		£'000	£'000
	Directors' emoluments		
	Emoluments	2,682	1,803
	Remuneration of highest paid director	1,202	559
		<del></del>	

Directors' emoluments are disclosed on an accruals basis. The comparatives have been adjusted in accordance with this method.

There are defined contribution pension plans for the benefit of four directors (2004: six). The contributions in total for the year were £304,868 (2004: £181,225). The highest paid director received contributions of £237,812 (2004: £31,875).

	2005	2004
Staff costs during the year (including directors)	£'000	£'000
Wages and salaries	67,709	53,365
Social security costs	6,709	5,311
Pension costs	2,774	2,032
	77,192	60,708
	No.	No.
Average number of persons employed (including directors)	1,845	1,551

The company had no employees (2004; nil).

# Notes to the accounts Year ended 31 December 2005

4.	Operating profit		
		2005 £'000	2004 £'000
	Operating profit is after charging:	r 000	x.000
	Depreciation - owned assets	3,095	2,942
	Rentals under operating leases for land and buildings	1,772	1,210
	Auditors' remuneration - group audit	146	137
	<ul> <li>company audit</li> <li>other services</li> </ul>	7 128	16 282
	Amortisation of publishing and exhibition rights	5,907	3,014
	Anortisation of publishing and exhibition rights	= = =	3,014
5.	Investment income		
		2005	2004
		£'000	£'000
	Income from other fixed asset investments	93	78
	Interest receivable and similar income	76	113
	Income from associate	276	446
	Foreign exchange differences	348	
		<del></del> <del></del> =	637
6.	Interest payable and similar charges		
• • •	g	2005	2004
		£'000	£'000
	D 11 1 1 C		
	Bank loan and overdraft interest Foreign exchange differences	7,745	6,432 103
	Foreign exchange differences		
		7,745	6,535
7.	Tax on profit on ordinary activities		
		2005	2004
		£'000	£'000
	United Kingdom corporation tax at 30% (2004: 30%)	4,754	4,566
	Adjustment in respect of prior years	(175)	(820)
	Overseas taxation	338	77
	Group share of tax on profits of joint ventures and associates	-	108
	Double-tax relief	(277)	(77)
	Total current tax charge	4,640	3,854
	Deferred tax credit	(916)	(206)
	Tax on profit on ordinary activities	3,724	3,648

# Notes to the accounts Year ended 31 December 2005

#### 7. Tax on profit on ordinary activities (continued)

The standard rate of current tax for the year, based on the UK standard rate of corporation tax is 30% (2004: 30%). The current tax charge for the year exceeds 30% for the reasons set out in the following reconciliation:

Reconciliation of current tax charge	2005 £'000	2004 £'000
Profit on ordinary activities before tax	8,650	9,664
Tax at 30% thereon	2,595	2,899
Factors affecting charge for the year - Expenses not deductible for tax - Capital allowances in advance of depreciation - Other short term timing differences	777 (339) 630	455 (54) 234
<ul> <li>Non-deductible depreciation/amortisation on assets not qualifying for capital allowances</li> <li>Non-taxable income</li> <li>Unutilised tax losses</li> <li>Effect of overseas tax rates</li> <li>Adjustment in respect of prior years</li> </ul>	985 (175) 281 61 (175)	961 (233) 412 - (820)
Current tax charge for the year	4,640	3,854

#### 8. Profit attributable to members of the company

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the company is not presented as part of these financial statements.

The company's loss before dividends for the year was £850,000 (2004: loss £2,612,000).

# Notes to the accounts Year ended 31 December 2005

#### 9. Intangible assets

Group	Publishing and exhibition rights £'000
Cost or valuation	
At 1 January 2005	76,326
Additions during the year: on acquisition of subsidiary other	7,214 10,786
Transfer from minority interest	337
Foreign exchange translation differences	2,213
At 31 December 2005	96,876
Accumulated amortisation At 1 January 2005	25,782
Charged in the year	5,907
Foreign exchange translation differences	553
At 31 December 2005	32,242
Net book value	
At 31 December 2005	64,634
At 31 December 2004	50,544

The group made a number of acquisitions of publishing rights and companies during the year for total consideration including costs of £18,952,000. The net assets of the subsidiary acquired totalled £952,000. For further details see note 27.

# Notes to the accounts Year ended 31 December 2005

#### 10. Tangible assets

Group Cost or valuation	Freehold properties £'000	Short leasehold properties £'000	Vehicles, furniture, equipment £'000	Total £'000
At 1 January 2005	45,706	1,520	21,844	69,070
Additions	10,193	-	4,229	14,422
On acquisition of subsidiary	=	=	55	55
Disposals	(130)	-	(2,063)	(2,193)
Revaluations	414	-	-	414
Foreign exchange translation differences		23	180	203
At 31 December 2005	56,183	1,543	24,245	81,971
Accumulated depreciation				
At 1 January 2005	554	1,364	16,834	18,752
Charge for the year	369	64	2,662	3,095
Disposals	-	(6)	(1,780)	(1,786)
Foreign exchange translation differences		11	223	234
At 31 December 2005	923	1,433	17,939	20,295
Net book value				
At 31 December 2005	55,260	110	6,306	61,676
At 31 December 2004	45,152	156	5,010	50,318

Freehold properties at 31 December 2005 comprise freehold office properties at open market value as determined by Kitchen LeFrenais Morgan, professional valuers, of £17,150,000 (2004: £16,800,000), other freehold office property at open market value of £3,200,000 (2004: £3,200,000) and other freehold properties at directors' valuation, which equates to cost, of £34,910,000 (2004: £25,152,000).

The net book value of freehold properties comprises land of £2,674,000 (2004: £2,674,000) and properties for which no split can be obtained of £52,586,000 (2004: £42,478,000).

	Freehold properties £'000
The comparable amounts for properties at valuation	
determined according to the historical cost convention:	
Cost	46,559
Accumulated depreciation	(4,433)
Net book value at 31 December 2005	42,126
Net book value at 31 December 2004	32,271

# Notes to the accounts Year ended 31 December 2005

#### 11. Investments held as fixed assets

	Group		Company	
	2005 £'000	2004 £'000	2005 £'000	2004 £'000
Shares in subsidiary undertakings (a) Other investments (b) Investments in joint ventures and associated	- 70	- 70	72 -	72 -
undertakings (c)	3,440	2,123		
	3,510	2,193	72	72

#### (a) Shares in subsidiary undertakings

The principal subsidiary undertakings, all of which with the exception of Haymarket Media Inc, (registered and operating in USA) and Haymarket Media GmbH (registered and operating in Germany) are registered in England and Wales and operate principally in the United Kingdom, are as follows:

	Percentage of equity held	Principal Activity
Subsidiary undertakings	•	-
Haymarket Publishing Group Limited	100%	Holding company
Haymarket Business Publications Limited *	100%	Magazine publishing
Haymarket Medical Publications Limited**	100%	Magazine publishing
Haymarket Magazines Limited *	100%	Magazine publishing
Haymarket Exhibitions Limited *	100%	Exhibition organising
Haymarket Publishing Services Limited*	100%	Administrative services
Haymarket Worldwide Limited*	100%	Holding company
Teddington Properties Limited	100%	Property investment
Haymarket Media Inc.***	100%	Holding company
Haymarket Media GmbH***	100%	Magazine publishing
Haymarket Network Limited*	100%	Magazine publishing
* Shores held by Hazmarket Dublishing Group I im	itad	e

- Shares held by Haymarket Publishing Group Limited
- \*\* Shares held by Haymarket Business Publications Limited
- \*\*\* Shares held by Haymarket Worldwide Limited

#### (b) Other investments

Cost		Listed Total £'000
At 1 January 2005 and 31 December 2005		70
	2005 £'000	2004 £'000
Market value of investments listed on a recognised stock exchange (cost £54,069 (2004: £54,069))	4,873	3,772

# Notes to the accounts Year ended 31 December 2005

#### 11. Investments held as fixed assets (continued)

#### (c) Joint ventures and associated undertakings

	Joint ventures £'000	Associated undertakings £'000	Total £'000
Group			
Share of net assets			
At 1 January 2005	1,889	-	1,889
Additions	-	1,469	1,469
Dividend received	(688)	-	(688)
Share of retained profits	352	191	543
At 31 December 2005	1,553	1,660	3,213
Goodwill cost			
At 1 January 2005	-	249	249
Additions			
At 31 December 2005		249	249
Goodwill amortisation			
At 1 January 2005	-	(15)	(15)
Charged in the year		(7)	(7)
At 31 December 2005		(22)	(22)
Net book value			
At 31 December 2005	1,553	1,887	3,440
At 31 December 2004	1,889	234	2,123

The amortisation of publishing rights above brings the accounting policies of the joint ventures and associates into line with that of the group. For certain associated undertakings, Haymarket Group Limited's partners can require the company to purchase their remaining shares at a price to be determined based on average profits for certain years.

# Notes to the accounts Year ended 31 December 2005

#### 11. Investments held as fixed assets (continued)

#### (c) Joint ventures and associated undertakings (continued)

Details of investments representing more than 10% of the company's issued share capital:

	Country of incorporation/ registration and principal place of operation	Percentage of equity held	Principal activity
Associates			
Frontline Limited	England and Wales	Ordinary 'A' shares 5% Ordinary 'C' shares 100% Ordinary 'E' shares 25% Ordinary 'F' shares 17%	Distribution of magazines
FinanceAsia.com Limited	Hong Kong	50%	Magazine publisher
Joint ventures			
BBC Haymarket Exhibitions Limited	England and Wales	50%	Organisation of exhibitions
Haymarket SAC Publishing (India) Private Limited	India	50%	Magazine publisher

During the year, the company increased its holding in FinanceAsia.com Limited from 20% to 50%.

All shares are held by subsidiary undertakings.

#### (d) Transactions with associated undertakings and Joint Ventures

Frontline Limited is the group's agent in relation to the sale of publications to third parties. Distribution services totalling £4,039,175 (2004: £4,093,309) were provided to the group by Frontline Limited.

During the year the group provided the following services to BBC Haymarket Exhibitions Limited:

200 £'0	_	2004 £'000
Administrative services 49	98	356
	==	

Amounts owed from and to associated undertakings are shown in notes 13 and 14 to the accounts.

# Notes to the accounts Year ended 31 December 2005

#### 12. Stocks

Group	2005 £'000	2004 £'000
Raw materials and consumables	1,820	1,311

Raw materials and consumables include £157,000 (2004: £110,000) of agricultural stocks which are included at independent professional valuation.

The balance represents stocks of paper for which, in the directors' opinion, the replacement cost does not differ significantly from the value included in the financial statements.

#### 13. Debtors

#### (a) Falling due within one year

	Group		C	Company	
	2005 £'000	2004 £'000	2005 £'000	2004 £'000	
Trade debtors	30,433	27,569	-	-	
Amounts owed by subsidiary undertakings	-	-	114,000	117,350	
Amounts owed by associated undertakings	2,659	3,984	-	-	
Other debtors	4,239	3,104	-	-	
Prepayments and accrued income	9,324	9,242			
	46,655	43,899	114,000	117,350	

Amounts owed by associated undertakings include £1,761,881 (2004: £1,917,981) owed by Frontline Limited.

#### (b) Falling due after more than one year

	Group		Company	
	2005 £'000	2004 £'000	2005 £'000	2004 £'000
Other debtors	448	461	-	-
Deferred tax (note 16)	1,831	915	-	-
Minority interest	-	236		
	2,279	1,612	-	-

# Notes to the accounts Year ended 31 December 2005

#### 14. Creditors: amounts falling due within one year

	(	Group	Co	mpany
	2005 £'000	2004 £'000	2005 £'000	2004 £'000
Bank overdraft	14,438	2,463	_	=
Bank loans	6,000	3,000	-	_
Trade creditors	8,090	5,767	_	-
Other creditors including taxation and social security	13,675	9,589	-	_
Accruals and deferred income	39,993	34,065	-	-
	82,196	54,884	-	-
Other creditors including taxation and social security:				
Amounts owed to associated undertakings	699	750	_	-
UK corporation tax	2,462	1,467	-	_
Other taxation and social security	3,544	2,388	-	<del></del>
Other creditors	6,970	4,984	-	-
	13,675	9,589		

The bank loans balance represents the element of the loans disclosed in note 15 which falls due within one year.

At the end of the year no balances were owed to any director.

During the year the group entered into the following transactions with its directors:

	Lord Heseltine	S P Tindall
2005	£	£
Personal costs paid for by the group and fully reimbursed Other costs paid for by the group and fully reimbursed	140,500	176,600 -
2004	Lord Heseltine £	S P Tindall £
Personal costs paid for by the group and fully reimbursed Other costs paid for by the group and fully reimbursed	151,900	186,000 189,000

Details of agreements for share purchases from directors by the company are disclosed in note 17.

# Notes to the accounts Year ended 31 December 2005

#### 15. Creditors: amounts falling due after more than one year

2005 2004 £'000 £'000	Group
	Bank loans:
3,000 6,000	due between one and two years
9,000 9,000	due between two and five years
87,877 89,018	due after more than five years
8,090 3,903	Other
107,967 107,921	
9,000 9, 87,877 89, 8,090 3,	due between one and two years due between two and five years due after more than five years

The bank loans bear interest at a variable rate. As at 31 December 2005 the rate for a £25 million loan was fixed at 6.17% until 4 December 2006. On 27 April 2006 this instrument was cancelled and the group entered into a number of interest rate hedging instruments that will be effective from 1 July 2006 for periods between 7 and 10 years.

#### 16. Deferred tax

#### Group deferred taxation

There is a deferred tax asset recognised of £1,831,000 (2004: £915,000). This asset relates to the following amounts:

	2005 £'000	2004 £'000
Capital allowances in excess of depreciation Other timing differences	(1,040) 2,871	(709) 1,624
	1,831	915

The movement on the deferred tax asset recognised during the year was as follows:

	2005 £'000
Balance at 1 January 2005 Deferred tax credit	915 916
Closing balance	1,831

# Notes to the accounts Year ended 31 December 2005

#### 16. Deferred tax (continued)

#### Group deferred taxation

There is also an unrecognised deferred tax asset of £5,568,000 (2004: £5,548,000). The unrecognised deferred tax asset comprises:

	2005 £'000	2004 £'000
Unutilised overseas tax losses	2,049	2,507
Unutilised UK tax losses	625	481
Gain deferred by rollover relief	(570)	(570)
Capital losses	3,464	3,130
	5,568	5,548
		=

Deferred tax has not been provided for potential gains on the disposal of revalued properties, listed investments or gains rolled over into replacement assets as there are no binding sale agreements in place at the balance sheet date and gains or losses have not yet been recognised in respect of these assets.

No tax liability would be expected on the disposal of properties or listed investments at their revalued amounts due to the excess capital losses carried forward in the group and because the group would expect rollover relief to be available in certain cases.

Deferred tax has not been provided for the majority of unutilised losses, as there is insufficient evidence that these losses will be offset against taxable profits in the near future. However, a deferred tax asset has been recognised in relation to tax losses following the acquisition of a subsidiary during the year.

#### 17. Called up share capital

		2005		2004
	No.	£'000	No.	£'000
Authorised:				
Ordinary shares of 1p each	52,000,000	520	52,000,000	520
•	<del></del>			
Allotted, called up and fully paid:				
Ordinary shares of 1p each	31,647,955	316	31,647,955	316
•				

The company is party to an agreement dated 23 December 2005 whereby it will be required to purchase 1,158,220 ordinary shares of 1p each in the company, in which shares J L Masters has an interest. The purchase will take place between 1 January 2008 and 31 May 2009 for a maximum consideration of £11,200,000.

On 27 April 2006 the company entered into an agreement whereby on various dates between 28 April 2006 and 5 January 2013 it will be required to purchase 4,693,325 ordinary shares of 1p each in the company, in which shares S P Tindall has an interest, for a total consideration of £38,787,984. These payments will be made subject to the availability of appropriate funds on the required dates.

The Rt. Hon. the Lord Heseltine CH and his family have a controlling interest in the company.

# Notes to the accounts Year ended 31 December 2005

18.	Capital	redemption	reserve
10.	Capitai	I CUCITIDITALI	I COCI VC

	2005 £'000	2004 £'000
Group		
At 1 January	196	177
Redemption of share capital		19
At 31 December	196	196
Revaluation reserve	2005 £'000	2004 £'000
Group		
At 1 January	9,897	9,545
Revaluation of freehold properties	414	352
At 31 December	10,311	9,897
Merger reserve		
Group		£'000

#### 21. Profit and loss account

At 1 January 2005 and 31 December 2005

19.

20.

	Group		Company	
	2005 £'000	2004 £'000	2005 £'000	2004 £'000
				2 000
At 1 January	(23,558)	(11,214)	116,910	135,200
Profit/(loss) for the financial year	4,926	6,169	(850)	(112)
Dividends	(2,500)	(2,500)	(2,500)	(2,500)
Currency translation differences on				
foreign currency net investments	(484)	(8)	-	-
Redemption of share capital	-	(15,678)	-	(15,678)
Adjustment to pre-acquisition reserves	<u>-</u>	(327)		
At 31 December	(21,616)	(23,558)	113,560	116,910

6,236

# Notes to the accounts Year ended 31 December 2005

### 22. Reconciliation of movements in equity shareholders' (deficit)/funds

		Grou	p	Compa	ny
		2005 £'000	2004 £'000	2005 £'000	2004
		£.000	£ 000	£.000	£'000
	Profit for the financial year	4,926	6,169	(850)	(112)
	Foreign exchange differences	(484)	(8)	-	-
	Adjustment to pre-acquisition reserves	-	(327)	-	(15 (70)
	Redemption of share capital Reduction in issued share capital	-	(15,678)	-	(15,678)
	Increase in capital redemption reserve	-	(19) 19	-	(19) 19
	Dividends	(2,500)	(2,500)	(2,500)	(2,500)
		1,942	(12,344)	(3,350)	(18,290)
	Adjustment on revaluation of freehold properties	414	352	-	-
	Net increase/(decrease) in equity shareholders'				
	(deficit)/funds	2,356	(11,992)	(3,350)	(18,290)
	Opening equity shareholders' (deficit)/funds	(6,913)	5,079	117,422	135,712
	Closing equity shareholders' (deficit)/funds	(4,557)	(6,913)	114,072	117,422
				2005 £'000	2004 £'000
				£'000	£'000
	Operating profit			14,721	14,951
	Depreciation			3,095	2,942
	Amortisation of publishing and exhibition rights Increase in debtors			5,907	3,014
	Increase in stocks			(3,069) (889)	(4,671) (50)
	Increase in creditors			12,006	1,709
	mercase in creditors				1,709
	Net cash inflow from operating activities			31,771	17,895
24.	Analysis of changes in financing during the year				
	, ,			Bank	Bank
				Loans	loans
				2005	2004
				£'000	£'000
	Balance at 1 January			107,018	65,015
	Cash (outflow)/inflow from financing			(2,000)	42,589
	Foreign exchange movement			859	(586)
	Balance at 31 December			105,877	107,018

# Notes to the accounts Year ended 31 December 2005

#### 25. Reconciliation of net cash flow to movement in net debt

	2005 £'000	2004 £'000
(Decrease)/increase in cash in the year Cash outflow/(inflow) from debt financing	(12,958)	6,752 (44,466)
Change in net debt resulting from cash flows	(11,817)	(37,714)
Movement in net debt in the year Net debt at 1 January	(11,817) (103,466)	(37,714) (65,752)
Net debt at 31 December	(115,283)	(103,466)

#### 26. Analysis of net debt

	At 1 January 2005 £'000	Cash flow £'000	Other Non-cash Changes £'000	At 31 December 2005 £'000
Cash at bank and in hand	6,015	(983)	-	5,032
Overdrafts	(2,463)	(11,975)	_	(14,438)
Bank loans due within one year	(3,000)	(3,000)		(6,000)
	552	(15,958)	-	(15,406)
Debt due after one year				
Bank loans	(104,018)	5,000	(859)	(99,877)
	(103,466)	(10,958)	(859)	(115,283)

# Notes to the accounts Year ended 31 December 2005

#### 27. Acquisitions of subsidiary undertakings

The group (through Haymarket Media GmbH) acquired one subsidiary, Thalacker Median GmbH, on 1 January 2005. Its principal activity is that of publishing magazines.

	Net assets acquired £'000
Tangible fixed assets	55
Investments	736
Intangible fixed assets	648
Stock	380
Debtors	326
Cash	(83)
Creditors	(1,110)
	952
Publishing rights acquired	7,214
Consideration paid:	
Cash	7,766
Deferred	400
No fair value adjustments were required.	

The results of the acquisition included in the 31 December 2005 accounts have been as follows:

	2005 to 31 December 2005 £'000
Turnover Cost of sales	5,615 (4,187)
Operating profit	1,428
Profit before taxation	706

1 January

# Notes to the accounts Year ended 31 December 2005

# 28. Analysis of the net outflow of cash and cash equivalents in respect of the acquisition of subsidiary undertaking

	£'000
Cash consideration Net overdraft acquired	7,766 83
Net outflow of cash and cash equivalent in respect of the acquisition	7,849

#### 29. Capital commitments

There were capital commitments at 31 December 2005 amounting to £1,069,000 (2004: £12,863,000) relating to the group and none (2004: £nil) relating to the company.

#### 30. Operating lease commitments

As at 31 December 2005 the group was committed to making the following payments during the next year in respect of non-cancellable operating leases:

Group	Other £'000	Land and buildings £'000	Total £'000
Leases which expire:			
Within one year	-	203	203
Within two to five years	1	1,164	1,165
After five years		404	404
As at 31 December 2005	1	1,771	1,772
Group	Other £'000	Land and buildings £'000	Total £'000
Leases which expire:			
Within one year	-	58	58
Within two to five years	1	470	471
After five years	-	681	681

#### 31. Pension scheme

As at 31 December 2004

The principal scheme operated by the group is a defined contribution scheme in which eligible employees participate in personal pension plans to which the company contributes 8% - 12.5% and the employees contribute a minimum of 5% of relevant earnings. The assets of the individual plans are held separately from those of the company in independently administered funds. There were no unpaid contributions as at 31 December 2005. Details of pension costs are shown in note 3.

1,210

1,209

CIOOO

# Notes to the accounts Year ended 31 December 2005

#### 32. Post balance sheet events

The group has acquired publishing and business assets for a consideration of £4,902,000 and sold freehold property for a consideration of £3,200,000 since the year end.