# DIRECTORS' REPORT AND STATEMENT OF ACCOUNTS

YEAR ENDED 31<sup>ST</sup> MARCH 2012

**REGISTERED CHARITY: 1020725** 

**COMPANY NUMBER · 2797811** 

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# **FURNITURE RECLAMATION AND DELIVERY ENTERPRISE** REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2012

The trustees present their report and the audited financial statements for the year ended 31st March 2012

### REFERENCE AND ADMINISTRATIVE INFORMATION

Furniture Reclamation and Delivery Enterprise Charity name

FRADE. Operating name

Charity registration number 1020725

Company registration number 2797811

Registered office and Stockton

operational address The Green House

68-69 Brunswick Street

STOCKTON **TS18 1DY** 

Other locations 14-16 Leadenhall Street

DARLINGTON

**MIDDLESBROUGH TS1 1SA** 

47-49 Wilson Street

DL1 1RD

**DIRECTORS** 

The directors (who are trustees of the charity) who served during the year were

M Tomlin Chairman M Chicken Vice Chairman K Shaw

Company Secretary Appointed 25<sup>th</sup> October 2011 Appointed 9<sup>th</sup> January 2012 R Midgley D Carter

#### **CHIEF OFFICER**

J Trevillion

#### **AUDITORS**

S V Bye New Garth House Upper Garth Gardens GÜISBOROUGH **TS14 6HA** 

# **BANKERS**

Santander Business Banking **Bridle Road** 

**BOOTLE** Merseyside L30 4GB

**CAF Bank Limited** PO Box 289 West Mailing **KENT ME19 4TA** 

# REPORT OF THE TRUSTEES FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2012

#### STRUCTURE GOVERNANCE AND MANAGEMENT

#### Governing document

The organisation is a charitable company limited by guarantee, incorporated on 9<sup>th</sup> March 1993 and registered as a charity on 7<sup>th</sup> May 1993. It is established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association. The objects of the Charity were amended by Special Resolution dated 14<sup>th</sup> September 2004 and again by Special Resolution dated 28<sup>th</sup> July 2011. In the event of the company's being wound up, members are required to contribute an amount not exceeding £1

#### Recruitment and appointment of Trustees

The number of trustees shall be not less than 5 and, until otherwise determined by a general meeting, not more than 10. The trustees, who are directors of the company, are known, under the company's Articles, as the Council of Management. The Council may from time to time and at any time appoint a member of the company as a member of the Council. Any member so appointed must retire at the next AGM but can put himself forward for re-election. At each AGM one third of the members of the Council retire from office, but may put themselves forward for re-election. Those retiring are those who have been longest in office since their last election or reappointment.

The Council are aware of the need to attract more trustees, both from the local community and the business world and are delighted to welcome Robert Midgeley and David J Carter to the Board during the year

#### Trustee Induction and Training

The Council remains aware of the need for their members to keep up to date with developments in the sector. They regularly undertake a self-assessment process, aimed at identifying existing skills available and highlighting areas where new skills would be desirable. Trustee recruitment can then be targeted accordingly

Any new trustees are given copies of the Memorandum and Articles of Association, the most recent set of audited accounts, budgets and management accounts. They are also encouraged to attend any external courses which are relevant to their appointment.

#### Risk management

The trustees regularly review and identify the major risks to which the charity is exposed, and establish systems to mitigate those risks. The major risk to the charity is the downturn in funding available to cover core costs, which is a general problem throughout the whole sector. This was identified and steps taken to mitigate this financial risk have included cost cutting measures, introducing delivery charges to customers and starting a Gift Aid scheme in the meantime funding applications continue to be made to cover as much of core costs as possible

A key element in the mitigation of Financial Risks is the setting of a suitable reserves policy to ensure reserves are available to cover future funding downturns

#### Organisational structure

The Council of Management meets monthly and is responsible for the strategic direction and policy of the charity. The day to day operation of the charity is delegated to the full-time chief officer and his team, but the Council oversee the operation through the reports made by the manager to the council meetings and by regular consultation with the Board on an on-going basis.

#### Related parties

The charity has no related parties other than Council members and their immediate families

#### REPORT OF THE TRUSTEES (continued) YEAR ENDED 31<sup>ST</sup> MARCH 2012

#### **OBJECTIVES AND ACTIVITIES**

#### **Public Benefit**

The trustees have complied with the duty in section 4 of the Charities Act 2006 to have due regard to public benefit guidance published by the Charity Commission

The company is a registered charity whose principal object is the provision of furniture and household items to people in need. It does this by facilitating the donation of suitable items of furniture from members of the public, which are then available for sale to people in need at a reasonable cost. This not only provides a service to the public but ensures the efficient recycling of furniture and household items which would otherwise be dumped and scrapped. In addition the bicycle project further reduces the amount of goods sent for waste disposal by making donated bicycles available at low cost to people in need. This allows them to improve both their health and their employment opportunities.

#### **ACHIEVEMENTS AND PERFORMANCE**

The charity has had a steady year with sales of furniture of £256124 and the trustees continue to actively seek other sources of funding, with some degree of success. A grant of £9000 was received from Lloyds TSB Foundation towards the rental costs of the new Middlesbrough Shop making a total of £25000 over the two years and £1000 from The Odin Charitable Trust towards, general running costs.

#### **FINANCIAL REVIEW**

The statement of financial activities on page 7 shows the results for the year. There is a surplus for the year of £2869 on unrestricted funds, However the rent of the Middlesbrough shop is still being met by the funding from Lloyds TSB Foundation. The charity was fortunate to secure funding as shown in note 2 to the accounts but, in common with many charities, the organisation is finding funding difficult to come by, the trustees are exploring every possible avenue to increase income.

#### Investment policy

Aside from retaining a prudent amount in reserves each year, most of the charity's funds are to be spent in the short term so there are no funds available for long term investment. Any surplus funds are held in a deposit account with the CAF Bank Limited, where they are immediately available. However interest rates continue to be very low.

### Reserves Policy

The charity's reserves policy states that it should hold sufficient free reserves (i.e. reserves not restricted or tied up in fixed assets) to cover 6 months budgeted expenditure plus contingent redundancy liabilities. At 31st March 2012 the free reserves were £14229, which does not meet the targeted figure of £140000 but the trustees hope to increase this level in the coming years.

#### **PLANS FOR FUTURE PERIODS**

The charity plans to continue the activities outlined above in the forthcoming years, subject to satisfactory funding arrangements. The trustees are looking forward to the challenge of developing the charity and seeing it move into other geographical areas and expanding into the field of educating the public about reclamation and recycling. Having moved both the Stockton and Darlington premises in recent years with good results, a new shop in the centre of Middlesbrough was opened in January 2011 and the initial signs are promising.

# REPORT OF THE TRUSTEES (continued) YEAR ENDED 31<sup>ST</sup> MARCH 2012

# RESPONSIBILITIES OF THE COUNCIL OF MANAGEMENT

The trustees (who are also directors of Furniture Reclamation and Delivery Enterprise for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for the year. In preparing these financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP.
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

In so far as the trustees are aware

- there is no relevant audit information of which the charitable company's auditor is unaware, and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

The trustees have adopted the provisions of the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" issued in 2005 and the special provisions for small companies under Part 15 of the Companies Act 2006 in preparing the annual report and financial statements of the charity

Approved by the Council of Management on 15th May 2012 and signed on its behalf by

**TRUSTEE** 

# INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES OF FURNITURE RECLAMATION AND DELIVERY ENTERPRISE

We have audited the financial statements of Furniture Reclamation and Delivery Enterprise for the year ended 31<sup>st</sup> March 2012 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the charitable company's trustees, as a body, in accordance with regulations made under section 154 of the Charities Act 2011. Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of trustees and auditor

As explained more fully in the Trustees' Responsibilities Statement set out on page 4, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

The trustees have elected for the financial statements to be audited in accordance with the Charities Act 2011 rather than the Companies Act 2006. Accordingly we have been appointed as auditor under section 145 of the Charities Act 2011 and report in accordance with regulations made under section 154 of that Act

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the trustees, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees' Annual Report<sup>4</sup> to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the charitable company's affairs as at 31<sup>st</sup> March 2012, and of its
  incoming resources and application of resources, including its income and expenditure, for the year then
  ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (applicable to smaller entities), and
- have been prepared in accordance with the requirements of the Companies Act 2006

(Continued)

# INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES OF FURNITURE RECLAMATION AND DELIVERY ENTERPRISE (Continued)

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities Act 2011 requires us to report to you if, in our opinion

- the information given in the Trustees' Annual Report is inconsistent in any material respect with the financial statements, or
- · the charitable company has not kept adequate accounting records, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · we have not received all the information and explanations we require for our audit

S V Bye Chartered Accountants Statutory Auditors 21<sup>st</sup> May 2012 New Garth House Upper Garth Gardens GUISBOROUGH TS14 6HA

SV Bye is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

# FURNITURE RECLAMATION AND DELIVERY ENTERPRISE (Limited by Guarantee – not having a share capital)

# STATEMENT OF FINANCIAL ACTIVITIES

# YEAR ENDED 31<sup>ST</sup> MARCH 2012

		Note	Unrestricted Funds £	Restricted Funds £	2012 Total Funds £	2011 Total Funds £
INCOMING RESOURCE	CES		_	-	-	_
Incoming resources figenerated funds Activities for generating Investment income and	g funds d interest		32	_	32	49
Incoming resources for charitable activities	from					
Sale of furniture	Stockton Darlington Middlesbrough		149595 61071 45458	- - -	149595 61071 45458	164756 72713 10023
Grants received and income Gift Aid Tax recove Other income		2	2648 6273 120	9000	11648 6273 120	27617 3821 120
TOTAL INCOMING RE	SOURCES		265197	9000	274197	279099
RESOURCES EXPEN	DED					
Charitable activities Provision of furniture e	etc		253809	16000	269809	271600
Governance costs			8519		8519	8675
TOTAL RESOURCES	EXPENDED	4	262328	16000	278328	280275
Net Incoming/(Outgoi Net income/(Expend			2869	(7000)	(4131)	(1176)
Transfers			-	-	-	•
Fund balances brought	t forward		23750	12000	35750	36926
FUND BALANCES CA FORWARD	ARRIED	13	26619	5000	31619	35750

# FURNITURE RECLAMATION AND DELIVERY ENTERPRISE (Limited by Guarantee - not having a share capital) BALANCE SHEET

### AS AT 31<sup>ST</sup> MARCH 2012

	Note	2012		2011	
FIXED ASSETS		£	£	£	£
Tangible assets	8		12390		16521
CURRENT ASSETS					
Stock Debtors Cash at Bank and in Hand	9	200 8391 21571		2875 7927 25811	
CREDITORS:AMOUNTS FALLING DUE WITHIN ONE YEAR	10	30162 (10933)		36613 (12410)	
NET CURRENT ASSETS			19229		24203
TOTAL ASSETS LESS CURRENT LIABILITIES			31619		40724
CREDITORS:AMOUNTS FALLING					
DUE AFTER MORE THAN ONE YEAR	11		-		(4974)
NET ASSETS			31619		35750
UNRESTICTED FUNDS - General Fund			26619		23750
RESTRICTED FUNDS			5000		12000
TOTAL FUNDS	13		31619		35750

For the year ending 31<sup>st</sup> March 2012 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies

### Directors' responsibilities

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476,
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts

The Financial Statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Approved by the Board 15th May 2012

The notes on pages 9 to 13 form part of these accounts

# FURNITURE RECLAMATION AND DELIVERY ENTERPRISE (Limited by Guarantee - not having a share capital)

### NOTES TO THE ACCOUNTS YEAR ENDED 31<sup>ST</sup> MARCH 2012

#### 1 ACCOUNTING POLICIES

- a) The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (April 2008), the Companies Act 2006 and follow the recommendations in Accounting and Reporting by Charities Statement of Recommended Practice issued in March 2005
- b) Voluntary income is received by way of donations and gifts and is included in full in the Statement of Financial Activities when receivable. Donated furniture produces income when it is sold. Where services are provided to the charity as a donation that would normally be purchased from suppliers, this contribution is included in the financial statements at an estimate based on contribution to the charity. The value of services provided by volunteers is not included.
- c) Grants, including grants for the purchase of fixed assets, are recognised in full in the Statement of Financial Activities in the year in which they are receivable
- d) Incoming resources from the provision of furniture and from investments are included when receivable
- e) Resources expended are recognised in the period in which they are incurred
- f) Resources expended are allocated to the particular activity where the cost relates directly to that activity However, the cost of overall direction and administration on each activity, comprising the salary and overhead costs of the central function, is apportioned on the following basis which is an estimate, based on staff time, of the amount attributable to each activity

Provision of furniture 95% Governance costs 5%

g) Depreciation is provided at rates calculated to write off the cost of each asset over its expected useful life. The rates used are

Motor Vehicles25% on reducing balanceComputer25% on reducing balanceEquipment and phone system20% on reducing balance

- h) Unrestricted funds are donations and other incoming resources receivable or generated for the objects of the charity without further specified purpose and are available as general funds
- 1) The stock held was purchased by the charity for resale due to insufficient stock levels

# FURNITURE AND RECLAMATION AND DELIVERY ENTERPRISE (Limited by guarantee - not having a share capital)

### NOTES TO THE ACCOUNTS YEAR ENDED 31<sup>ST</sup> MARCH 2012

#### 2. INCOMING RESOURCES FROM ACTIVITIES TO FURTHER THE CHARITY'S OBJECTS

	Unrestricted	Restricted	2012	2011
	£	£	Total £	Total £
Grants received and similar income				
Lloyds TSB Foundation	_	9000	9000	16000
Odin Charitable Trust	1000	•	1000	-
29th May 1961 Charitable Trust	-	-	-	5000
Hilden Charitable Fund	-	-	-	4000
Recycling Credits	1648	-	1648	2617
	2648	9000	11648	27617

#### 3 SERVICES PROVIDED BY VOLUNTEERS

Services are provided by volunteers from HMP Kirklevington Grange Dunng the year approximately 7000 hours (2011 7000 hours) were provided by these volunteers. In addition volunteers from the community across Darlington, Stockton amd Middlesbrough gave approximately 4000 hours to the Charity

### 4. TOTAL RESOURCES EXPENDED

	Basis of Allocation	Charitable Costs	Governance costs	Total 2012	Total 2011
Costs directly allocated					
to activities		£	£	£	£
Direct Supplies and services	Direct	113312	-	113312	105699
Audit	Direct	-	720	720	650
Legal and HR costs	Direct	480	-	480	1401
Depreciation	Direct	4131	-	4131	5508
Support costs allocated to activities					
Management salaries & on costs	Time	143310	7495	150805	157314
Office running costs	Usage	8576	304	8880	9703
		200000	0540	270220	200275
		269809	<u>8519</u>	278328	280275

# FURNITURE RECLAMATION AND DELIVERY ENTERPRISE (Limited by guarantee – not having a share capital)

# NOTES TO THE ACCOUNTS YEAR ENDED 31<sup>ST</sup> MARCH 2012

2012		
2012	This is stated after charging	
£	• •	
962	Depreciation on owned assets	
3169		
NIL	Trustees' remuneration	
	Auditor's remuneration	
720	- Audit Services	
2012	STAFF COSTS AND NUMBERS	6
£	Staff costs were as follows	
140213	Wages and Salaries	
9683	Social Security Costs	
909	Pension costs	
150805		
2 9 L 0 - 2 £ 3 3 9	96. 316 NI 72 <b>201</b> 14021 968 90	Depreciation on owned assets Depreciation on assets held under HP agreements Trustees' remuneration Auditor's remuneration - Audit Services  STAFF COSTS AND NUMBERS Staff costs were as follows  Wages and Salaries Social Security Costs Pension costs  968 979

No employee received emoluments of more than £60,000 in either the current or previous year

The average weekly number of employees during the year, calculated on the basis of full time equivalents, was as follows -

Manager Administration Others	2012 No 1 1 8	No 1 1 9
		<del></del>
	10	11

### 7 TAXATION

The charitable company is exempt from corporation tax on its charitable activities

# FURNITURE RECLAMATION AND DELIVERY ENTERPRISE (Limited by Guarantee – not having a share capital)

# NOTES TO THE ACCOUNTS YEAR ENDED 31<sup>ST</sup> MARCH 2012

### 8. FIXED ASSETS

	Computer £	Equipment £	Motor Vans £	Total £
COST	4700	1071	00000	.5000
At 1 <sup>st</sup> April 2011 Additions	1726	4671	38832	45229
Additions	<del></del>	<del></del>		
At 31 <sup>st</sup> March 2012	1726	4671	38832	45229
_			<del></del>	
DEPRECIATION	4500	2502	04504	20700
At 1 <sup>st</sup> April 2011	1592	2592 520	24524 3577	28708 4131
Charge for the Year	34	520	<del></del>	4131
At 31st March 2012	1626	3112	28101	32839
	<del></del>			
NET BOOK VALUE				
At 31 <sup>st</sup> March 2012	100	1559	10731	12390
At 31 <sup>st</sup> March 2011	134	2079	14308	16521
7401 1101012011		=====	====	====

There were no commitments to capital expenditure at 31<sup>st</sup> March 2012 or at 31<sup>st</sup> March 2011. Of the total net book value of £12390 (2011 £16521), £9508 (2011 £12677) relates to an asset held under a Hire Purchase agreement.

9	DEBTORS	2012 £	2011 £
	Prepayments and other debtors VAT	7375 1016	6431 1496
		8391	7927
	All debtors are receivable within one year		
10	CREDITORS: Amounts falling due within one year	2012 £	2011 £
	Other Creditors and accruals Social Security and other taxes Hire Purchase Balance	3819 2140 4974	3846 2927 5637
		10933	12410

# FURNITURE RECLAMATION AND DELIVERY ENTERPRISE (Limited by Guarantee – not having a share capital)

# NOTES TO THE ACCOUNTS YEAR ENDED 31<sup>ST</sup> MARCH 2012

11.	CREDITORS	Amounts	falling	due after	more than o	ne year
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2012 £	2011 £
	4974

# 12 ANALYSIS OF NET ASSETS BETWEEN FUNDS

Hire Purchase Balance

	General	Restricted	Total
	Funds	Funds	Funds
	£	£	£
Tangible Fixed Assets	12390	5000	12390
Current Assets	25162		30162
Current Liabilities	(10933)		(10933)
	26619	5000	31619

13. MOVEMENT IN FUNDS	At 1 <sup>st</sup> April 2011	Incoming Resources	Outgoing Resources	Transfers	At 31 <sup>st</sup> March 2012
Bactistad Funda	£	£	£	£	£
Restricted Funds					
- Lloyds TSB Foundation	12000	9000	(16000)	-	5000
		<del></del>			<del></del>
Unrestricted Funds	12000	9000	(16000)	-	5000
- General Fund	23750	265197	(262328)	-	26619
	<del></del>	<del></del>			
TOTAL FUNDS	35750	274197	(278328)	-	31619

### Purposes of restricted funds:

Lloyds TSB Foundation

This fund is to cover the rent of the new Middlesbrough shop