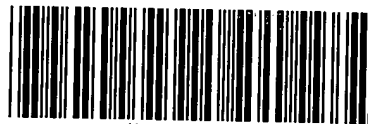


Financial Statements Franciaacorta Limited

For the year ended 31 December 2015

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COMPANIES HOUSE

Registered number: 02797699

Company Information

Directors

A Pirozzi
S D Bridgeman
J D N Pires
C J Dos Santos
G Segatta
M V Santos-Pires

Secretary

S D Bridgeman

Registered number

02797699

Registered office

New Penderel House
2nd Floor
283 - 288 High Holborn
London WC1V 7HP

Business address

Units 2 and 3
199 Eade Road
London N4 1DN

Independent auditor

Grant Thornton UK LLP
Chartered Accountants & Statutory Auditor
Grant Thornton House
Melton Street
Euston Square
London
NW1 2EP

Bankers

Barclays Bank PLC
London Corporate Banking
P O Box 544
54 Lombard Street
London EC3V 9EX

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Directors' Report

For the year ended 31 December 2015

The directors present their report, the strategic report and the financial statements for the year ended 31 December 2015.

Directors

The directors who served during the year were:

A Pirozzi
S D Bridgeman
J D N Pires
C J Dos Santos
G Segatta
M V Santos-Pires

Directors' responsibilities statement

The directors are responsible for preparing the Group strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under Company law the directors must not approve the financial statements unless satisfied that they give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the Company and the Group's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company and the Group's auditor is aware of that information.

Franciacorta Limited

Directors' Report

For the year ended 31 December 2015

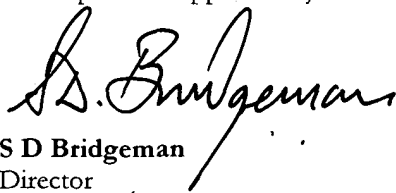
Post balance sheet events

There have been no significant events affecting the Group since the year end.

Auditors

Under section 487(2) of the Companies Act 2006, Grant Thornton UK LLP will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

This report was approved by the board and signed on its behalf.



S D Bridgeman
Director

27/6/16

Group Strategic Report

For the year ended 31 December 2015

Principal activities

The principal activity of the group during the period was the sale of wines and provisions. The principal activity of the company is to act as an investment holding company and to provide management services to companies in which it has an interest. The financial position of the group and company at the period end is set out in the statement of financial position on pages 8 and 9 respectively.

Business review and future developments

In the year to 31 December 2015, the group made a consolidated profit after tax of £934,532 which compares to £532,614 for the comparative period. The principal reason for this increase was an improved gross margin aided by favourable movements in the Sterling/Euro rate of exchange.

The company, along with its two principal trading subsidiaries, Alivini Company Limited and Alivini (North) Limited, entered into a Company Voluntary Arrangement (CVA) on 23 February 2010. Notice of completion of the CVA was lodged with Companies House on 20 February 2015, hence as at 31 December 2015 there are no further obligations under the CVA.

Looking forward, the group is expecting to make a further profit in the year to 31 December 2016, although the level of profitability will depend on how the group performs in the months leading up to Christmas and on the volatility of currency exchange rates. Management continues to monitor cash flow carefully, and with the residual CVA liability fully paid off in February 2015 the latest forecasts indicate there will be sufficient funds both to meet working capital requirements and further reduce net borrowings.

Going concern

When preparing these financial statements, management has applied the going concern assumption. The group made a consolidated profit after tax of £934,532 during the year under review and as noted above is forecast to make a further profit in the year to 31 December 2016. Management has prepared forecasts to 31 December 2017 which indicate that the group will be able to meet its working capital requirements during that period.

The group has an invoice discount facility in place, the terms of which have been taken into account when preparing the aforementioned forecasts. Although the facility has no fixed renewal date, the minimum term is to August 2018. Whilst either party can cancel the terms of the facility following a contractually agreed notice period, the directors do not envisage that this will take place during the going concern review period to 31 December 2017. Should this not be the case, which would be contrary to expectations, it is unlikely that the group would be able to continue to meet its liabilities as they fall due, unless alternative facilities were secured.

Summary of key performance indicators

To achieve the overall group strategy, the directors monitor the business by measuring actual performance in comparison to detailed monthly and annual budgets, and by reference to certain specific financial and non-financial key performance indicators. Sales growth, gross profit margin and staff cost levels are very important indicators in this respect.

Principal risks and uncertainties

The management of the business and the nature of the group's strategy are subject to a number of risks. The directors have set out below the principal risks facing the business. Where commercially possible, the directors have put in place processes to monitor and mitigate such risks.

• High proportion of fixed overheads and variable revenues

A large proportion of the group's overheads are fixed. There is the risk that any significant changes in revenue may lead to the inability to cover such costs. Management closely monitors fixed overheads against budget on a monthly basis and cost saving exercises are implemented when there is an anticipated decline in revenues.

Strategic report (continued)

- **Competition**

The market in which the group operates is highly competitive. As a result there is constant downwards pressure on margins and the additional risk of being unable to meet customers' expectations. Policies of constant price monitoring and on-going market research are in place to mitigate such risks.

- **Fluctuations in currency exchange rates**

Approximately 90% of the group's purchases, which represent 65% of cost of sales, relates to purchases made from Italy and other countries in the European Union. As a group, therefore there is exposure to foreign currency fluctuations.

The group manages its foreign exchange exposure on a net basis, and where possible uses forward foreign exchange contracts and other derivatives/financial instruments to reduce the exposure. If the hedging activity does not mitigate the exposure, then the results and the financial condition of the group may be adversely impacted by foreign currency fluctuations. The directors aim to ensure that price increases caused by adverse currency movements are passed onto customers as soon as practicable.

Financial risk management objectives and policies

The group uses various financial instruments which include cash, loans and other items, such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the group's operations. The existence of these financial instruments exposes the group to a number of financial risks, which are described in more detail below.

The main risks arising from the group's financial instruments are currency risk, interest rate risk, credit risk and liquidity risk. The directors review and agree policies for managing each of these risks and they are summarised below. These policies have remained unchanged from previous years.

Liquidity risk

The group seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs. Short-term flexibility is achieved through invoice discounting facilities.

Cash flow interest rate risk

The group finances its operations through a mixture of retained profits, invoice discount facilities and unsecured loans. All of the company's borrowings are at variable rates of interest. The group manages its exposure to interest rate fluctuations by seeking to minimise short term borrowings through the use of its invoice discounting facilities.

Credit risk

The group's principal financial assets are cash deposits and trade debtors. The principal credit risk arises from its trade debtors.

In order to manage credit risk the directors set limits for customers based on a combination of payment history and third party credit references. Credit limits are reviewed by the credit controller on a regular basis in conjunction with debt ageing and collection history.

This report was approved by the board and signed on its behalf.


S D Bridgeman
Director

22/6/16



Independent Auditor's Report to the Shareholders of Franciacorta Limited

We have audited the financial statements of Franciacorta Limited for the year ended 31 December 2015, which comprise the consolidated Statement of comprehensive income, the consolidated and company Statement of financial position, the Statement of changes in equity and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Directors and Auditor

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Group's and the parent Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Group strategic report and the Directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and the parent Company's affairs as at 31 December 2015 and of the Group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard applicable in the UK and Republic of Ireland;
- have been prepared in accordance with the requirements of the Companies Act 2006.



Independent Auditor's Report to the Shareholders of Franciaorta Limited

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Group strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements and the directors' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Grant Thornton UK LLP

Harold C Wilson (Senior statutory auditor)

for and on behalf of
Grant Thornton UK LLP

Chartered Accountants
Statutory Auditor

Grant Thornton House
Melton Street
Euston Square
London
NW1 2EP

Date: 28 June 2016

Consolidated Statement of Comprehensive Income

For the year ended 31 December 2015

| | Note | 2015 £ | 2014 £ |
|--|------|------------------|------------------|
| Turnover | 4 | 18,857,431 | 19,584,202 |
| Cost of sales | | (12,631,291) | (14,021,818) |
| Gross profit | | 6,226,140 | 5,562,384 |
| Administrative expenses | | (5,256,105) | (4,951,182) |
| Exceptional other operating credit | 3 | 144,425 | - |
| Operating profit | 5 | 1,114,460 | 611,202 |
| Interest receivable and similar income | 6 | 340 | 563 |
| Interest payable and expenses | 7 | (59,558) | (78,777) |
| Profit before taxation | | 1,055,242 | 532,988 |
| Tax on profit | 9 | (120,710) | (374) |
| Profit for the year | | 934,532 | 532,614 |
| Owners of the parent Company | | 934,532 | 532,614 |
| | | 934,532 | 532,614 |

There was no recognised gains and losses for 2015 or 2014 other than those included in the consolidated income statement.

There was no other comprehensive income for 2015 (2014: £NIL).

The notes on pages 13 to 29 form part of these financial statements.

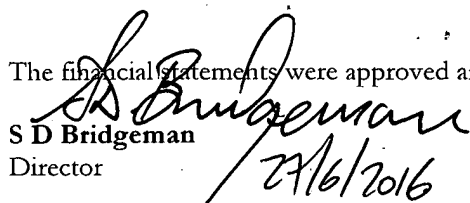
The company has taken advantage of section 408 of the Companies Act 2006 not to publish its own statement of comprehensive income.

Consolidated Statement of Financial Position

As at 31 December 2015

| | Note | 2015 £ | 2014 £ |
|---|------|-------------------------|-------------------------|
| Fixed assets | | | |
| Intangible assets | 12 | 1,725 | 7,762 |
| Tangible assets | 13 | 176,625 | 145,888 |
| | | <u>178,350</u> | <u>153,650</u> |
| Current assets | | | |
| Stocks | 15 | 2,409,236 | 2,497,851 |
| Debtors | 16 | 3,621,647 | 3,937,101 |
| Cash and cash equivalents | 17 | 384,316 | 413,107 |
| | | <u>6,415,199</u> | <u>6,848,059</u> |
| Creditors: amounts falling due within one year | 18 | (2,842,567) | (3,942,539) |
| Net current assets | | <u>3,572,632</u> | <u>2,905,520</u> |
| Total assets less current liabilities | | <u>3,750,982</u> | <u>3,059,170</u> |
| Creditors: amounts falling due after more than one year | 19 | (550,001) | (750,001) |
| Provisions for liabilities | | | |
| Onerous lease provision | 21 | (46,454) | (89,174) |
| | | <u>(46,454)</u> | <u>(89,174)</u> |
| Net assets | | <u><u>3,154,527</u></u> | <u><u>2,219,995</u></u> |
| Capital and reserves | | | |
| Called up share capital | 23 | 65,000 | 65,000 |
| Share premium account | | 39,000 | 39,000 |
| Capital redemption reserve | | 7,500 | 6,171 |
| Profit and loss account | | 3,043,027 | 2,109,824 |
| Shareholders' funds | | <u><u>3,154,527</u></u> | <u><u>2,219,995</u></u> |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on


S D Bridgeman
Director

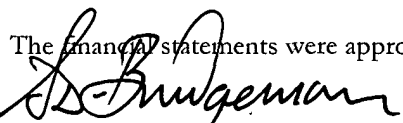
The notes on pages 13 to 29 form part of these financial statements.

Company Statement of Financial Position

As at 31 December 2015

| | Note | 2015 £ | 2014 £ |
|---|------|-----------------------|-----------------------|
| Fixed assets | | | |
| Investments | 14 | 1,234,475 | 1,234,475 |
| | | <u>1,234,475</u> | <u>1,234,475</u> |
| Current assets | | | |
| Debtors | 16 | 10,200 | 10,200 |
| Cash and cash equivalents | 17 | 1,716 | 1,717 |
| | | <u>11,916</u> | <u>11,917</u> |
| Creditors: amounts falling due within one year | 18 | (370,673) | (227,818) |
| Net current liabilities | | <u>(358,757)</u> | <u>(215,901)</u> |
| Total assets less current liabilities | | <u>875,718</u> | <u>1,018,574</u> |
| Creditors: amounts falling due after more than one year | 19 | (550,001) | (750,001) |
| Net assets | | <u><u>325,717</u></u> | <u><u>268,573</u></u> |
| Capital and reserves | | | |
| Called up share capital | 23 | 65,000 | 65,000 |
| Share premium account | | 39,000 | 39,000 |
| Capital redemption reserve | | 7,500 | 6,171 |
| Profit and loss account | | 214,217 | 158,402 |
| Shareholders' funds | | <u><u>325,717</u></u> | <u><u>268,573</u></u> |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on


S D Bridgeman
Director

21/6/16

Consolidated Statement of Changes in Equity

As at 31 December 2015

| | Share capital £ | Share premium £ | Capital redemption reserve £ | Retained earnings £ | Total equity £ |
|---|--------------------|--------------------|---------------------------------|------------------------|-------------------|
| At 1 January 2015 | 65,000 | 39,000 | 6,171 | 2,109,824 | 2,219,995 |
| Comprehensive income for the year | | | | | |
| Profit for the year | - | - | - | 934,532 | 934,532 |
| Equity movement due to buy back of shares | - | - | 1,329 | (1,329) | - |
| At 31 December 2015 | 65,000 | 39,000 | 7,500 | 3,043,027 | 3,154,527 |

Consolidated Statement of Changes in Equity

As at 31 December 2014

| | Share capital £ | Share premium £ | Capital redemption reserve £ | Retained earnings £ | Total equity £ |
|--|--------------------|--------------------|---------------------------------|------------------------|-------------------|
| At 1 January 2014 | 65,000 | 39,000 | 6,171 | 1,577,210 | 1,687,381 |
| Comprehensive income for the year | | | | | |
| Profit for the year | - | - | - | 532,614 | 532,614 |
| At 31 December 2014 | 65,000 | 39,000 | 6,171 | 2,109,824 | 2,219,995 |

The notes on pages 13 to 29 form part of these financial statements.

Company Statement of Changes in Equity

As at 31 December 2015

| | Share capital £ | Share premium £ | Capital redemption reserve £ | Retained earnings £ | Total equity £ |
|---|--------------------|--------------------|---------------------------------|------------------------|-------------------|
| At 1 January 2015 | 65,000 | 39,000 | 6,171 | 158,402 | 268,573 |
| Comprehensive income for the year | | | | | |
| Profit for the year | - | - | - | 57,144 | 57,144 |
| Equity movement due to buy back of shares | - | - | 1,329 | (1,329) | - |
| At 31 December 2015 | <u>65,000</u> | <u>39,000</u> | <u>7,500</u> | <u>214,217</u> | <u>325,717</u> |

Company Statement of Changes in Equity

As at 31 December 2014

| | Share capital £ | Share premium £ | Capital redemption reserve £ | Retained earnings £ | Total equity £ |
|--|--------------------|--------------------|---------------------------------|------------------------|-------------------|
| At 1 January 2014 | 65,000 | 39,000 | 6,171 | (230,206) | (120,035) |
| Comprehensive income for the year | | | | | |
| Profit for the year | - | - | - | 388,608 | 388,608 |
| At 31 December 2014 | <u>65,000</u> | <u>39,000</u> | <u>6,171</u> | <u>158,402</u> | <u>268,573</u> |

The notes on pages 13 to 29 form part of these financial statements.

Consolidated Statement of Cash Flows

For the year ended 31 December 2015

| | 2015 £ | 2014 £ |
|---|------------------|------------------|
| Cash flows from operating activities | | |
| Profit for the financial year | 934,532 | 532,614 |
| Adjustments for: | | |
| Amortisation of intangible assets | 6,037 | 9,722 |
| Depreciation of tangible assets | 82,659 | 65,896 |
| Profit on disposal of tangible assets | (4,404) | (1,310) |
| Decrease in stocks | 88,615 | 243,788 |
| Interest paid | 59,554 | 78,781 |
| Taxation paid | (377) | (3) |
| Decrease/(increase) in debtors | 315,456 | (99,326) |
| (Decrease) in creditors | (1,338,979) | (564,721) |
| (Decrease) in provisions | (42,720) | (24,000) |
| Write off of share buy back provision | 11,171 | - |
| Tax charge | 120,710 | 374 |
| Net cash generated from operating activities | <u>232,254</u> | <u>241,815</u> |
| Cash flows from investing activities | | |
| Purchase of tangible fixed assets | (113,395) | (72,977) |
| Sale of tangible fixed assets | 4,404 | 6,740 |
| Interest paid | (59,554) | (78,781) |
| Net cash from investing activities | <u>(168,545)</u> | <u>(145,018)</u> |
| Cash flows from financing activities | | |
| Share buy back | (12,500) | (9,433) |
| Repayment of Directors loan | (80,000) | - |
| Net cash used in financing activities | <u>(92,500)</u> | <u>(9,433)</u> |
| Net (decrease) / increase in cash and cash equivalents | <u>(28,791)</u> | <u>87,364</u> |
| Cash and cash equivalents at beginning of year | 413,107 | 325,743 |
| Cash and cash equivalents at the end of year | <u>384,316</u> | <u>413,107</u> |
| Cash and cash equivalents at the end of year comprise: | | |
| Cash at bank and in hand | 384,316 | 413,107 |
| | <u>384,316</u> | <u>413,107</u> |

The notes on pages 13 to 29 form part of these financial statements.

Notes to the Financial Statements

For the year ended 31 December 2015

1. Accounting policies

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

Information on the impact first-time adoption of FRS 102 is given in note 31.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgment in applying the Company's accounting policies (see note 2).

The following principal accounting policies have been applied:

1.2 Going concern

When preparing these financial statements, management has applied the going concern assumption. The group made a consolidated profit after tax of £934,532 during the year under review and is forecast to make a further profit in the year to 31 December 2016, subject to the Company performing in line with budgets during the crucial Christmas trading period and the volatility of currency exchange rates. Management has prepared forecasts to 31 December 2017 which indicate that the group will be able to meet its working capital requirements during that period.

The group has an invoice discount facility in place, the terms of which have been taken into account when preparing the aforementioned forecasts. Although the facility has no fixed renewal date, the minimum term is to August 2018. Whilst either party can cancel the terms of the facility following a contractually agreed notice period, the directors do not envisage that this will take place during the going concern review period to 31 December 2017. Should this not be the case, which would be contrary to expectations, it is unlikely that the group would be able to continue to meet its liabilities as they fall due, unless alternative facilities were secured.

1.3 Basis of consolidation

The consolidated financial statements present the results of Group and its own subsidiaries ("the Group") as they formed a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Statement of financial position, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated statement of comprehensive income from the date on which control is obtained. They are deconsolidated from the date control ceases.

In accordance with the transitional exemption available in FRS 102, the group has chosen not to retrospectively apply the standard to business combinations that occurred before the date of transition to FRS 102, being 01 January 2015.

Notes to the Financial Statements

For the year ended 31 December 2015

1. Accounting policies (continued)

1.4 Turnover

Turnover represents the net invoiced value of goods, excluding value added tax. Turnover arose from the company's principal activity, which is that of the sale of wines and provisions. Turnover is recognised at the point of sale, which is when the goods are supplied to the customer.

1.5 Deferred taxation

Deferred tax is recognised on all timing differences where the transactions or events that give the group an obligation to pay more tax in the future, or a right to pay less tax in the future, have occurred by the balance sheet date. Deferred tax assets are recognised when it is more likely than not that they will be recovered. Deferred tax is measured using rates of tax that have been enacted or substantively enacted by the balance sheet date. Amounts relating to deferred taxation are undiscounted as the impact would be insignificant to these financial statements.

1.6 Tangible fixed assets

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets other than freehold land by equal annual instalments over their expected useful lives.

The estimated useful lives range as follows:

| | | |
|----------------------------------|---|--|
| Short leasehold improvements | - | Straight line over the life of the lease |
| Plant and machinery | - | 20% straight line |
| Computer equipment and furniture | - | 20% - 25% straight line |
| Motor vehicles | - | 25% straight line |

Assets acquired under hire purchase contracts are depreciated over their estimated useful lives.

1.7 Leasing and hire purchase commitments

Assets acquired under hire purchase contracts are capitalised at their fair value on acquisition and finance charges are allocated over the period of the contract in proportion to the capital element outstanding. Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

Notes to the Financial Statements

For the year ended 31 December 2015

1. Accounting policies (continued)

1.8 Pensions

The company operates a contributory money purchase pension scheme for all of its employees through the National Employment Savings Trust. The company's contributions are charged against profits in the year in which the contributions are made.

1.9 Stocks

Stocks are stated at the lower of cost and net realisable value.

1.10 Investments

Fixed asset investments are stated at cost less provision for any impairment in value.

1.11 Acquisitions, disposal and goodwill

On the acquisition of a business, fair values are attributed to the group's share of net tangible assets. Where the cost of acquisition exceeds the values attributable to such net assets the difference is treated as purchased goodwill and is written off to the statement of comprehensive income in equal annual instalments over the directors' estimate of its useful life, which is usually 20 years.

The profit or loss on the disposal of a previously acquired business includes the attributable amount of any purchased goodwill relating to that business.

The results and cash flows relating to a business are included in the consolidated statement of comprehensive income and the consolidated cash flow statement from the date of acquisition up to the date of disposal.

1.12 Foreign currency

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the statement of financial position date. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the statement of comprehensive income.

Notes to the Financial Statements

For the year ended 31 December 2015

1. Accounting policies (continued)

1.13 Provisions

A provision is recognised when the company has a present legal or constructive obligation as the result of a past event, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provisions for onerous lease contracts are recognised when the group believes the unavoidable costs of meeting the lease obligations exceed the economic benefits expected to be received under the lease.

1.14 Invoice discount facility

The group has an invoice discount facility in place based on the value of trade debtors. Under this arrangement, the group has retained both the credit and late payment risk associated with the trade debtors. As the group has retained substantially all the risks and rewards of ownership of the trade debtors, it continues to recognise the trade debtors in the statement of financial position with advances from the facility provider treated as a separate liability.

1.15 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

1.16 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Consolidated statement of cash flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Company's cash management.

1.17 Financial instruments

The Group only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Income statement.

For financial assets measured at amortised cost, the impairment loss is measured as the difference

Notes to the Financial Statements

For the year ended 31 December 2015

1. Accounting policies (continued)

between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate, which is an approximation of the amount that the Group would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the Statement of financial position when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or income as appropriate. The company does not currently apply hedge accounting for interest rate and foreign exchange derivatives.

1.18 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

1.19 Forward exchange contracts

Gains and losses on forward foreign exchange contracts, used to manage foreign exchange exposure, are taken to the statement of comprehensive income on maturity to match the underlying transactions.

1.20 Exceptional items

Exceptional items are transactions that fall within the ordinary activities of the Group but are presented separately due to their size or incidence.

1.21 Taxation

Tax is recognised in the statement of comprehensive income, except that a change attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in the statement of changes in equity or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Group operates and generates income.

Notes to the Financial Statements

For the year ended 31 December 2015

2. Judgments in applying accounting policies and key sources of estimation uncertainty

There are no material judgments or estimates in preparation of these financial statements.

3. Company voluntary arrangement

The company entered into a Company Voluntary ("CVA") on 23 February 2010.

Notice of completion of the CVA was lodged with Companies House on 20 February 2015, hence as at 31 December 2015 there are no further obligations under the CVA.

4. Turnover

The total turnover and profit before taxation of the group for the period has been derived from its principal activity wholly undertaken in the United Kingdom. Turnover represents the invoiced value of goods supplied during the period excluding Value Added Tax.

5. Operating profit

The operating profit is stated after charging/(crediting):

| | 2015 | 2014 |
|---|-------------------|-------------------|
| | £ | £ |
| Auditor's remuneration | 45,525 | 38,500 |
| Depreciation of tangible fixed assets | 82,659 | 65,896 |
| Amortisation of intangible assets, including goodwill | 6,037 | 9,722 |
| (Profit) on disposal of tangible assets | (4,400) | (1,310) |
| Other operating lease rentals - plant and machinery | 26,764 | 23,260 |
| Other operating lease rentals - land and buildings | 393,000 | 369,000 |
| | <u> </u> | <u> </u> |

6. Interest receivable and similar income

| | 2015 | 2014 |
|------------------------|-------------------|-------------------|
| | £ | £ |
| Bank interest received | 340 | 563 |
| | <u> </u> | <u> </u> |
| | <u>340</u> | <u>563</u> |

Notes to the Financial Statements

For the year ended 31 December 2015

7. Interest payable and similar charges

| | 2015 £ | 2014 £ |
|--------------------------------|---------------|---------------|
| On other loans | 10,886 | 11,083 |
| On invoice discount facilities | 48,672 | 67,694 |
| | <u>59,558</u> | <u>78,777</u> |

8. Directors and employees

Staff costs, including directors' remuneration, were as follows:

| | 2015 £ | 2014 £ |
|-------------------------------------|------------------|------------------|
| Wages and salaries | 3,011,548 | 2,723,476 |
| Social security costs | 323,059 | 282,500 |
| Cost of defined contribution scheme | 21,568 | 12,028 |
| | <u>3,356,175</u> | <u>3,018,004</u> |

The average monthly number of employees, including the directors, during the year was as follows:

| | 2015 No. | 2014 No. |
|-------------------------------------|-------------|-------------|
| Office and management | 23 | 24 |
| Warehouse, selling and distribution | 75 | 69 |
| | <u>98</u> | <u>93</u> |

Remuneration in respect of directors was as follows:

| | 2015 £ | 2014 £ |
|-----------------------|----------------|----------------|
| Directors' emoluments | 456,688 | 428,581 |
| | <u>456,688</u> | <u>428,581</u> |

During the year retirement benefits were accruing to 4 directors (2014 - 4) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £122,869 (2014 : £121,934).

Notes to the Financial Statements

For the year ended 31 December 2015

9. Taxation

| | 2015 £ | 2014 £ |
|-------------------------------------|----------------|------------|
| Corporation tax | | |
| Current tax on profits for the year | 120,710 | 374 |
| Total current tax | <u>120,710</u> | <u>374</u> |

Factors affecting tax charge for the year

The tax assessed for the year is lower than the standard rate of corporation tax in the UK of 20.25% (2014 - 21.5%). The differences are explained below:

| | 2015 £ | 2014 £ |
|---|----------------|------------|
| Profit on ordinary activities before tax | 1,055,242 | 532,988 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20.25% (2014 - 21.5%) | 213,687 | 114,592 |
| Effects of: | | |
| Expenses not deductible for tax purposes | 6,494 | 6,299 |
| Unrecognised deferred tax asset | (17,265) | 7,719 |
| Exceptional credit not taxable | (29,246) | - |
| Utilisation of tax losses | (52,663) | (128,208) |
| Marginal relief | (297) | (28) |
| Total tax charge for the year | <u>120,710</u> | <u>374</u> |

Losses for taxation purposes of £nil (2014: £257,526) are available to carry forward to reduce future years' corporation tax liabilities.

10. Exceptional items

| | 2015 £ | 2014 £ |
|--|------------------|-----------|
| Release of Company Voluntary Agreement overprovision | (88,514) | - |
| Share buy back release | (55,911) | - |
| | <u>(144,425)</u> | <u>-</u> |

11. Parent company profit for the year

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of comprehensive income in these financial statements. The profit after tax of the parent Company for the year was £57,144 (2014 - £388,608).

Notes to the Financial Statements

For the year ended 31 December 2015

12. Intangible assets

Group

Goodwill on
consolidation
£

Cost

At 1 January 2015

652,568

At 31 December 2015

652,568

Amortisation

At 1 January 2015

644,806

Charge for the year

6,037

At 31 December 2015

650,843

Net book value

At 31 December 2015

1,725

At 31 December 2014

7,762

Notes to the Financial Statements

For the year ended 31 December 2015

13. Tangible fixed assets

Group

| | Short leasehold improve- ments £ | Plant and machinery £ | Computer equipment and furniture £ | Motor vehicles £ | Total £ |
|-----------------------------|--|-----------------------------|--|------------------------|------------------|
| Cost or valuation | | | | | |
| At 1 January 2015 | 112,898 | 252,058 | 145,439 | 804,392 | 1,314,787 |
| Additions | - | - | - | 113,395 | 113,395 |
| Disposals | - | - | - | (87,188) | (87,188) |
| At 31 December 2015 | 112,898 | 252,058 | 145,439 | 830,599 | 1,340,994 |
| Depreciation | | | | | |
| At 1 January 2015 | 108,726 | 252,058 | 108,200 | 699,914 | 1,168,898 |
| Charge owned for the period | 1,858 | - | 20,787 | 60,014 | 82,659 |
| Disposals | - | - | - | (87,188) | (87,188) |
| At 31 December 2015 | 110,584 | 252,058 | 128,987 | 672,740 | 1,164,369 |
| At 31 December 2015 | 2,314 | - | 16,452 | 157,859 | 176,625 |
| At 31 December 2014 | 4,172 | - | 37,238 | 104,478 | 145,888 |

Notes to the Financial Statements

For the year ended 31 December 2015

14. Fixed asset investments

Subsidiary undertakings

The following were subsidiary undertakings of the Company:

| Name | Country of incorporation | Class of shares | Holding | Principal activity |
|-------------------------|--------------------------|-----------------|---------|------------------------------|
| Alivini Company Limited | England and Wales | Ordinary | 100 % | Sale of wines and provisions |
| Alivini (North) Limited | England and Wales | Ordinary | 100 % | Sale of wines and provisions |
| Camisa Shops Limited | England and Wales | Ordinary | 100 % | Italian delicatessen |

Company

Investments
in subsidiary
companies
£

Cost or valuation

| | |
|---------------------|-----------|
| At 1 January 2015 | 1,234,475 |
| At 31 December 2015 | 1,234,475 |

Net book value

| | |
|---------------------|-----------|
| At 31 December 2015 | 1,234,475 |
| At 31 December 2014 | 1,234,475 |

Notes to the Financial Statements

For the year ended 31 December 2015

15. Stocks

| | Group 2015 £ | Group 2014 £ | Company 2015 £ | Company 2014 £ |
|------------------|--------------------|--------------------|----------------------|----------------------|
| Goods for resale | 2,409,236 | 2,497,851 | - | - |
| | <u>2,409,236</u> | <u>2,497,851</u> | <u>-</u> | <u>-</u> |

16. Debtors

| | Group 2015 £ | Group 2014 £ | Company 2015 £ | Company 2014 £ |
|------------------------------------|--------------------|--------------------|----------------------|----------------------|
| Due within one year | | | | |
| Trade debtors | 3,271,859 | 3,774,932 | - | - |
| Amounts owed by group undertakings | - | - | 10,200 | 10,200 |
| Other debtors | 231,363 | 57,006 | - | - |
| Prepayments and accrued income | 110,033 | 105,163 | - | - |
| VAT receivable | 8,392 | - | - | - |
| | <u>3,621,647</u> | <u>3,937,101</u> | <u>10,200</u> | <u>10,200</u> |

Trade debtors include an amount of £3,271,859 (2014: £3,754,353) which provide security in respect of invoice discounting borrowings.

17. Cash and cash equivalents

| | Group 2015 £ | Group 2014 £ | Company 2015 £ | Company 2014 £ |
|--------------------------|--------------------|--------------------|----------------------|----------------------|
| Cash at bank and in hand | 384,316 | 413,107 | 1,716 | 1,717 |
| | <u>384,316</u> | <u>413,107</u> | <u>1,716</u> | <u>1,717</u> |

Notes to the Financial Statements

For the year ended 31 December 2015

18. Creditors: Amounts falling due within one year

| | Group 2015 £ | Group 2014 £ | Company 2015 £ | Company 2014 £ |
|--|--------------------|--------------------|----------------------|----------------------|
| Other loans (note 19) | 120,000 | - | 120,000 | - |
| Invoice discount facilities | 1,046,026 | 1,876,946 | - | - |
| Trade creditors | 882,131 | 999,552 | - | - |
| Amounts owed to subsidiary undertakings | - | - | 126,214 | 49,630 |
| Corporation tax | 121,091 | 755 | 2,395 | - |
| Taxation and social security | 364,537 | 388,985 | 18,176 | 16,802 |
| Other creditors | 14,241 | 16,093 | - | - |
| Director current account | 8,814 | - | - | - |
| Company Voluntary Arrangement liability (note 3) | - | 329,362 | - | - |
| Accruals and deferred income | 285,727 | 329,517 | 103,888 | 160,057 |
| Share capital treated as debt | - | 1,329 | - | 1,329 |
| | <u>2,842,567</u> | <u>3,942,539</u> | <u>370,673</u> | <u>227,818</u> |

The loan and invoice discount facilities are secured by a fixed and floating charge over all the assets of the two principal United Kingdom trading subsidiary companies, Alivini Company Limited and Alivini (North) Limited and by a cross guarantee between those companies and Franciacorta Limited.

The invoice discounting borrowings and loan are also secured by the personal guarantees of some of the directors of the company. A Pirozzi has provided a guarantee limited to £50,000 and S Bridgeman, G Segatta, C Dos Santos and J Pires have provided guarantees limited to £25,000 each.

A deferred duty creditor of £90,634 (2014: £96,226) included in trade creditors above, is guaranteed by a third party. In order for this guarantee to be given the group is required to hold £150,000 on deposit.

Included within Other creditors is an amount of £nil (2014: £1,542) due to A Pirozzi Esq, a director of the company.

Notes to the Financial Statements

For the year ended 31 December 2015

19. Creditors: Amounts falling due after more than one year

| | Group 2015 £ | Group 2014 £ | Company 2015 £ | Company 2014 £ |
|-----------------|--------------------|--------------------|----------------------|----------------------|
| 2010 loan stock | 366,666 | 366,666 | 366,666 | 366,666 |
| Other loans | 183,335 | 383,335 | 183,335 | 383,335 |
| | <u>550,001</u> | <u>750,001</u> | <u>550,001</u> | <u>750,001</u> |

£366,666 2010 loan stock was issued at par to A Pirozzi Esq., a director of the company on 29 July 1997 as part of the agreement for the purchase of his minority holding in Alivini Company Limited. This loan stock bears interests at 2% above bank base rate and was initially due for repayment during the year ended 31 December 2010. As part of the Company Voluntary Arrangement ("CVA") entered into on 23 February 2010, it was agreed that this loan would not be settled until conclusion of the CVA. The maximum amount outstanding during the year was £366,666 (2014: £366,666). Interest of £9,167 (2014: £9,167) has been charged in these financial statements in respect of this loan. The total accrued interest is £97,858 (2014: £86,975).

The other loan of £183,335 (2014: £383,335) of which £120,000 is payable within the next 12 months and is unsecured and relates to an amount due to A Pirozzi Esq, a director of the company. As part of the Company Voluntary Arrangement ("CVA") entered on 23 February 2010, it was agreed that this loan would not be settled until conclusion of the CVA. The maximum amount outstanding during the year was £183,335 (2014: £383,335). Interest of £1,716 (2014: £1,916) has been accrued in these financial statements in respect of this loan.

20. Financial instruments

| | Group 2015 £ | Group 2014 £ | Company 2015 £ | Company 2014 £ |
|---|--------------------|--------------------|----------------------|----------------------|
| Financial assets | | | | |
| Financial assets that are debt instruments measured at amortised cost | 3,493,220 | 3,831,938 | 10,200 | 10,200 |
| | <u>3,493,220</u> | <u>3,831,938</u> | <u>10,200</u> | <u>10,200</u> |
| Financial liabilities | | | | |
| Financial liabilities measured at amortised cost | (961,017) | (2,409,761) | (900,103) | (961,016) |
| | <u>(961,017)</u> | <u>(2,409,761)</u> | <u>(900,103)</u> | <u>(961,016)</u> |

Notes to the Financial Statements

For the year ended 31 December 2015

21. Onerous lease provision

Group

| | Onerous lease provision £ |
|--------------------------------|------------------------------------|
| Balance brought forward | 89,174 |
| Movement in the year | (42,720) |
| Balance carried forward | 46,454 |

The group is a lessee for a commercial unit which is surplus to the group's requirements and which has not been successfully sublet on a permanent basis. The onerous lease provision represents the estimated total net future lease payments to be made to the lessor during the remainder of the lease term as well as other ongoing unavoidable costs associated with leasing the unit.

22. Deferred taxation

Potential amounts of deferred taxation assets unprovided at 20.25% (2014: 21.5%) are:

| | 2015 £ | 2014 £ |
|--|---------------|---------------|
| Other timing differences | 22,821 | 29,227 |
| Depreciation in excess of capital allowances | (7,622) | 3,237 |
| Unrelieved trading losses | - | 54,080 |
| Total unrecognised deferred tax asset | 15,199 | 86,544 |

23. Share capital

| | 2015 £ | 2014 £ |
|---|-----------|-----------|
| Shares classified as equity | | |
| Allotted, called up and fully paid | | |
| 65,000 ordinary shares of £1 each | 65,000 | 65,000 |
| Shares classified as debt | | |
| Allotted, called up and fully paid | | |
| 1,329 B shares shares of £1 each | - | 1,329 |

Notes to the Financial Statements

For the year ended 31 December 2015

24. Reserves

Share premium

Includes only premiums received on issue of share capital. Any transaction costs associated with issuing of shares are deducted from share premium.

Capital redemption reserve

This represents reserve created on buy-back of class B shares.

Profit and loss account

Includes all current and prior period retained profit and losses.

25. Capital commitments

The company had no capital commitments at 31 December 2015 or 31 December 2014.

26. Contingent liabilities

Gross Guarantee for Invoice Discount and Other Facility

The company has given cross guarantees in respect of invoice discounting facilities granted by an invoice discounting company as well as a loan. Borrowings as at 31 December 2015 were £1,046,026 (2014: £1,876,946) in respect of the invoice discount facility and £Nil (2014: £Nil) in respect of the loan.

27. Pension costs

The group operates a contributory money purchase pension scheme for all of its employees administered through the National Employment Savings Trust. The assets of the scheme are held in trustee administered funds separate from those of the group. All contributions had been paid at the balance sheet date.

28. Commitments under operating leases

At 31 December 2015 the Group had future minimum lease payments under non-cancellable operating leases as follows:

| | Group 2015 £ | Group 2014 £ |
|----------------------------|--------------------|--------------------|
| In one year or less | 393,000 | 153,000 |
| Between one and five years | 874,750 | 297,750 |
| Total | 1,267,750 | 450,750 |

Notes to the Financial Statements

For the year ended 31 December 2015

29. Transactions with related parties

No related party transactions have been disclosed between the company and 100% owned other group companies as permitted by FRS 102 Section 33.

Loan interest of £10,883 (2014: £11,083) as accruing to A Pirozzi Esq., a director of the company, has been included in these accounts. Details in respect of the loans due to A Pirozzi are disclosed in note 19 to the accounts.

A Pirozzi Esq, a director of the company, has a one third equity interest in Alivini Estonia OU, a company incorporated in Estonia. Other debtors include an amount of £35,947 (2014: £35,947) owed by that company. A Pirozzi has guaranteed to the group that the balance outstanding at 31 December 2015 of £35,947 (2014: £35,947) will be repaid in full.

Eurofin Limited is considered to be a related party by virtue of a director of the Company being a director of Alivini Company Limited. During the year ended 31 December 2015, Eurofin Limited charged the group for consultancy services amounting to £18,000 (2014: £18,000). The total amount due to Eurofin Limited at 31 December 2015 was £Nil (2014: £5,400).

As disclosed in note 18 to these financial statements, the invoice discount facility is also secured by personal guarantees from some of the directors. A Pirozzi has provided a guarantee limited to £50,000 and S Bridgeman, G Segatta, C Dos Santos and J Pires have provided guarantees limited to £25,000 each.

30. Controlling related party

In the opinion of the directors, there is no ultimate controlling related party.

31. First time adoption of FRS 102

The policies applied under the entity's previous accounting framework are not materially different to FRS 102 and have not impacted on equity or profit or loss.