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Company Registration No. 2750169 (England and Wales)

# NUCLEUS CONSULTING LIMITED DIRECTORS' REPORT AND ACCOUNTS FOR THE PERIOD ENDED 31 DECEMBER 1997

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COMPANIES HOUSE 30/10/98

#### **COMPANY INFORMATION**

Directors P.N. Matthews

J.B. Stranger

Secretary J.B. Stranger

Company number 2750169

Registered office John Loftus House

Summer Road Thames Ditton

Surrey KT1 0RD

Business address John Loftus House

Summer Road Thames Ditton

Surrey KT1 0RD

Auditors H. W. Fisher & Company

Acre House

11-15 William Road

London NW1 3ER

Bankers National Westminster Bank plc

5 Market Place

Kingston-Upon-Thames

Surrey KT1 1JX

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### DIRECTORS' REPORT FOR THE PERIOD ENDED 31 DECEMBER 1997

The directors present their report and accounts for the period ended 31 December 1997.

#### Principal activities

The principal activity of the company continues to be that of acting as consultants on the effective exploration of advanced telecommunications and distributed information technology.

#### Review of business

Both the level of business and the period end financial position were as expected in the light of current trading conditions and the directors do not anticipate any material changes in the present level of activity.

#### Results and dividends

The profit for the period after taxation amounted to £50,698.

The directors recommend payment of a final dividend amounting to £10,000.

#### Directors and their interests

The directors at 31 December 1997 and their beneficial interests in the shares of the company were:

	Ordinary £1 shares	of £1 each
3	1 December 1997	1 September 1996
J.B. Stranger	20	35
P.N. Matthews	20	20

J.A. Fotheringham retired as a director on 7 February 1997.

On 11 February 1997, N.J.C. Howard was appointed a director of the company and on 20 February 1997 he resigned.

#### Purchase of own shares

On 3 December 1997, a special resolution was passed to buy back eighty-five shares of the company. These shares were cancelled on redemption. A capital redemption reserve was set up at the nominal value of the shares so acquired.

#### Auditors

H. W. Fisher & Company were appointed auditors to the company and a resolution proposing that they be reappointed will be put to the members at the next Annual General Meeting.

On behalf of the Board

Malshewx

P.N. Matthews

Director Dated 27.10.97

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### AUDITORS' REPORT TO THE SHAREHOLDERS

We have audited the accounts on pages 4 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

#### Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 December 1997 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

H. W. Fisher & Company

Chartered Accountants Registered Auditor Acre House

11-15 William Road

London

NW1 3ER

Dated: 27 Oston 1990

### PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 DECEMBER 1997

		16 months	
		ended	year ended
		31 December	31 August
		1997	1996
	Notes	£	£
Turnover	2	1,372,219	1,750,498
Cost of sales		(1,190,497)	(1,558,095)
Gross profit		181,722	192,403
Administrative expenses		(123,384)	(101,001)
Operating profit	3	58,338	91,402
Other income	6	8,187	7,660
Interest payable and similar charges	7	(531)	-
Profit on ordinary activities before taxation		65,994	99,062
		03,774	77,002
Tax on profit on ordinary activities	8	(15,296)	(24,376)
Profit on ordinary activities after			
taxation		50,698	74,686
Dividends	9	(10,000)	(73,500)
Retained profit for the financial period		40,698	1,186
Retained profit brought forward		14,226	23,040
Purchase of own shares		(53,125)	(10,000)
Retained profit carried forward		1,799	14,226

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 31 DECEMBER 1997

		1997		1996	i
	Notes	£	£	£	£
Fixed assets					
Tangible assets	10		10,190		6,986
Investments	11		1,272		1,272
			11,462		8,258
Current assets					
Stocks	12	6,352		128,366	
Debtors	13	391,375		559,037	
Cash at bank and in hand		223,742		99,242	
		621,469		786,645	
Creditors: amounts falling due within					
one year	14	(605,047)		(754,592)	
Net current assets			16,422		32,053
Total assets less current liabilities			27,884		40,311
Capital and reserves					
Called up share capital	15		40		125
Share premium account	16		25,955		25,955
Other reserves	16		90		5
Profit and loss account			1,799		14,226
Shareholders' funds - all equity interests	17		27,884		40,311

The accounts were approved by the Board on 2711019

P.N. Matthews Director

### NOTES TO THE ACCOUNTS FOR THE PERIOD ENDED 31 DECEMBER 1997

#### 1 Accounting policies

#### 1.1 Basis of preparation

The accounts have been prepared under the historical cost convention.

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cash flow statement on the grounds that it is a small company.

#### 1.2 Turnover

Turnover represents the invoiced value of goods sold and services provided net of VAT.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on all tangible fixed assets—at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Fixtures, fittings & equipment

25% Reducing balance

#### 1.4 Investments

Fixed asset investments are stated at cost less any provision for permanent diminution in value.

#### 1.5 Stock and work in progress

Work in progress is stated at the lower of cost and net realisable value. Cost includes all direct costs incurred in bringing the stocks to their present location and condition.

The cost of work in progress includes an appropriate proportion of manufacturing overheads. Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

#### 1.6 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

#### 1.7 Foreign currency translation

Transactions denominated in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. All differences are taken to profit and loss account.

#### 2 Turnover

The total turnover of the company for the period has been derived from its principal activity wholly undertaken in the United Kingdom.

3	Operating profit	1997	1996
		£	£
	Operating profit is stated after charging:		
	Depreciation of owned tangible fixed assets	4,631	2,327
	Auditors' remuneration	3,500	3,080

# NOTES TO THE ACCOUNTS FOR THE PERIOD ENDED 31 DECEMBER 1997

4	Directors' emoluments	1997 £	1996 £
	Aggregate emoluments	50,000	25,000
5	Employees		
	Number of employees		
	The average monthly number of employees during the period was:		
		1997	1996
		Number	Number
	Administration	2	3
	Employment costs		
	2mployment toxio	£	£
	Wages and salaries	50,000	25,000
	Social security costs	5,307	1,903
		55,307	26,903
6	Other income	1997	1996
•	Other mediae	£	£
	Interest receivable and similar income	8,187	7,660
_		1007	1007
7	Interest payable and similar charges	1997 £	1996 £
	Interest payable on:		
	Late payment of tax	531	
8	Tax on profit on ordinary activities	1997	1996
		£	£
	U.K. Current year taxation U.K. Corporation tax at 23% (1996 - 24%)	15,296	24,376
	O.A. Corporation tax at 25% (1770 - 24%)		

# NOTES TO THE ACCOUNTS FOR THE PERIOD ENDED 31 DECEMBER 1997

9	Dividends	1997	1996
		£	£
	Ordinary interim paid	-	36,000
	Ordinary final proposed	10,000	37,500
		10,000	73,500
10	Tangible fixed assets		
			Fixtures, fittings & equipment £
	Cost		-
	At 1 September 1996		12,296
	Additions		7,835
	At 31 December 1997		20,131
	Depreciation		
	At 1 September 1996		5,310
	Charge for the period		4,631
	At 31 December 1997		9,941
	Net book value		
	At 31 December 1997		10,190
	At 31 August 1996		6,986
11	Fixed asset investments		
			Unlisted investments £
	Cost		
	At 1 September 1996 & at 31 December 1997		1,272

# NOTES TO THE ACCOUNTS FOR THE PERIOD ENDED 31 DECEMBER 1997

12	Work in Progress	1997 £	1996 £
	Work in progress	6,352	128,366
			<del></del>
13	Debtors	1997	1996
		£	£
	Trade debtors	344,756	445,855
	Advance corporation tax	5,702	9,375
	Other debtors	31,722	93,843
	Prepayments and accrued income	9,195	9,964
		391,375	559,037
14	Creditors: amounts falling due within one year	1997 £	1996 £
	Trade creditors	513,826	662,391
	Corporation tax	11,623	24,751
	Other taxes and social security costs	12,800	10,898
	Accruals and deferred income	56,798	19,052
	Proposed dividend	10,000	37,500
		605,047	754,592
15	Share capital	1997	1996
		£	£
	Authorised		
	200 Ordinary £1 shares of £1 each	200	200
	Allotted celled on and Caller and		
	Allotted, called up and fully paid	40	
	40 Ordinary £1 shares of £1 each	40	125

Eighty-five £1 ordinary shares were repurchased during the period for £53,125.

# NOTES TO THE ACCOUNTS FOR THE PERIOD ENDED 31 DECEMBER 1997

#### 16 Statement of movements on reserves

		Share premium account	Other reserves
		£	£
	Balance at 1 September 1996	25,955	5
	Movement during the period	-	85
	Balance at 31 December 1997	25,955	90
17	Reconciliation of movements in shareholders' funds	1997 £	1996 £
	Profit for the financial period Dividends	50,698 (10,000)	74,686 (73,500)
	New share capital subscribed Purchase of own shares	40,698 - (53,125)	1,186 15,000 (10,000)
	Net (depletion in)/addition to shareholders' funds Opening shareholders' funds	555 40,311	6,186 34,125
	Closing shareholders' funds	27,884	40,311

#### 18 Related party transactions

During the year J. Stranger and J. Fotheringham, directors of the company, carried out consultancy services for the company for which they invoiced on an arms length basis. The amounts for the period were as follows, J. Stranger £160,954 (1996 - £162,782) and J. Fotheringham £97,410 (1996 - £262,461).

During the year, net trading charges of £23,131 were incurred by Nucleus Design Limited, a company of which P.N. Matthews is the majority shareholder, on behalf of Nucleus Consulting Limited. At the year end, £38,672 was due to Nucleus Consulting Limited from this company, representing recharges and a loan of £25,000.