

**T CROSSLING & CO LIMITED  
FINANCIAL STATEMENTS  
FOR THE YEAR ENDED  
31 DECEMBER 2010**

**UNW LLP**

Chartered Accountants & Statutory Auditor  
Citygate  
St James' Boulevard  
Newcastle upon Tyne  
NE1 4JE

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COMPANIES HOUSE

# **T CROSSLING & CO LIMITED**

## **OFFICERS AND PROFESSIONAL ADVISERS**

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### **The board of directors**

R Errington  
R R Errington  
C P H Errington  
S M Errington  
K C Clifford

### **Company secretary**

K C Clifford

### **Registered office**

PO Box 5  
Coast Road  
Newcastle upon Tyne  
NE6 5TP

### **Auditor**

UNW LLP  
Chartered Accountants  
& Statutory Auditor  
Citygate  
St James' Boulevard  
Newcastle upon Tyne  
NE1 4JE

### **Bankers**

Lloyds TSB Plc  
Black Horse House  
91 Sandyford Road  
Newcastle upon Tyne  
NE99 1JW

### **Solicitors**

Sintons  
The Cube  
Barrack Road  
Newcastle upon Tyne  
NE4 6DB

# **T CROSSLING & CO LIMITED**

## **THE DIRECTORS' REPORT**

**YEAR ENDED 31 DECEMBER 2010**

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The directors have pleasure in presenting their report and the financial statements of the group for the year ended 31 December 2010

### **PRINCIPAL ACTIVITIES AND BUSINESS REVIEW**

The principal activity of the group during the year was that of plumbers, pipeline and tool merchants

The directors are pleased with the results for the current, particularly achieving an increase in turnover and profitability in difficult trading conditions

For the year ahead the economic outlook remains challenging with government expenditure reductions, decreases in consumer real incomes and the Euro zone credit crisis combining to restrict any real growth, especially in construction related sectors where many government capital projects are being cancelled or deferred

### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £2,214,000 Particulars of dividends paid are detailed in note 11 to the financial statements

### **FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The main risks associated with the group's financial assets and liabilities are set out below

#### *Interest rate risk*

All surplus cash is invested in high interest bank accounts at a variable rate Interest on any overdraft is charged at a variable rate Therefore financial assets, liabilities, interest charges and interest income and cash flows can be affected by movements in interest rates The risk is reduced by the fact that the amount of interest being received is in excess of the amount of interest charged and therefore there is minimal risk to the group

#### *Price risk*

The group is exposed to commodity price risk as a result of its operations However, given the size of the group operations, the cost of managing this exposure exceeds the potential benefits

#### *Credit risk*

The profile of the group debtors is well spread The group monitors the accounts of its customers closely including setting and monitoring credit limits Old debts are chased promptly The directors believe that although the group is exposed to credit risk they have adequate measures in place to minimise the risk to the group

#### *Liquidity risk*

The group aims to mitigate liquidity risk by managing cash generated by its operations in the most effective manner It is group policy to invoice amounts due as soon as possible, all amounts owed by debtors are collected promptly, all major capital expenditure must be approved by the directors

#### *Foreign currency risk*

All of the group's assets, liabilities and cash flows are dominated in pounds sterling and therefore the group does not consider there to be any foreign currency risk

### **DIRECTORS**

The directors who served the company during the year were as follows

R Errington  
R R Errington  
C P H Errington  
S M Errington  
K C Clifford  
L A Walton

(Resigned 28 January 2010)

# **T CROSSLING & CO LIMITED**

## **THE DIRECTORS' REPORT** *(continued)*

**YEAR ENDED 31 DECEMBER 2010**

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### **POLICY ON THE PAYMENT OF CREDITORS**

At 31 December 2010 trade creditors represented 32 days (2009 26 days) purchases outstanding

### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that year. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the group's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

### **DISABLED EMPLOYEES**

The group's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed to ensure suitable opportunities exist for each disabled person. Arrangements are made, where possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

### **EMPLOYEE INVOLVEMENT**

The group's policy is to consult and discuss with employees, on matters likely to affect employees' interests.

Information on matters of concern to employees is given through information bulletins and reports which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting the group's performance.

# **T CROSSLING & CO LIMITED**

## **THE DIRECTORS' REPORT** *(continued)*

**YEAR ENDED 31 DECEMBER 2010**

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### **AUDITOR**

UNW LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Registered office  
PO Box 5  
Coast Road  
Newcastle upon Tyne  
NE6 5TP

Signed by order of the directors



K C CLIFFORD  
Company Secretary

Approved by the directors on 22 September 2011

# **T CROSSLING & CO LIMITED**

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF T CROSSLING & CO LIMITED**

**YEAR ENDED 31 DECEMBER 2010**

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We have audited the group and parent company financial statements ("the financial statements") of T Crossling & Co Limited for the year ended 31 December 2010. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

### **RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR**

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### **SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements.

### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 31 December 2010 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# T CROSSLING & CO LIMITED

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF T CROSSLING & CO LIMITED *(continued)*

YEAR ENDED 31 DECEMBER 2010

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### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



Andrew Wilson BA FCA (Senior  
Statutory Auditor)

For and on behalf of  
UNW LLP

Chartered Accountants  
& Statutory Auditor

Citygate  
St James' Boulevard  
Newcastle upon Tyne  
NE1 4JE

22 September 2011

# **T CROSSLING & CO LIMITED**

## **GROUP PROFIT AND LOSS ACCOUNT**

**YEAR ENDED 31 DECEMBER 2010**

	<b>Note</b>	<b>2010 £000</b>	<b>2009 £000</b>
<b>GROUP TURNOVER</b>	<b>2</b>	<b>64,844</b>	<b>60,991</b>
Cost of sales		<b>(51,627)</b>	<b>(47,241)</b>
<b>GROSS PROFIT</b>		<b>13,217</b>	<b>13,750</b>
Distribution costs		<b>(8,179)</b>	<b>(8,720)</b>
Administrative expenses		<b>(2,640)</b>	<b>(3,272)</b>
<b>OPERATING PROFIT</b>	<b>3</b>	<b>2,398</b>	<b>1,758</b>
Profit on disposal of fixed assets	<b>6</b>	<b>371</b>	<b>—</b>
		<b>2,769</b>	<b>1,758</b>
Interest receivable and similar income	<b>7</b>	<b>291</b>	<b>302</b>
Interest payable and similar charges	<b>8</b>	<b>(53)</b>	<b>(137)</b>
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		<b>3,007</b>	<b>1,923</b>
Tax on profit on ordinary activities	<b>9</b>	<b>(793)</b>	<b>(572)</b>
<b>PROFIT FOR THE FINANCIAL YEAR</b>	<b>10</b>	<b>2,214</b>	<b>1,351</b>

All of the activities of the group are classed as continuing

The company has taken advantage of section 408 of the Companies Act 2006  
not to publish its own Profit and Loss Account

**The notes on pages 12 to 24 form part of these financial statements**



# **T CROSSLING & CO LIMITED**

## **GROUP STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES**

**YEAR ENDED 31 DECEMBER 2010**

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	<b>2010</b>	<b>2009</b>
	<b>£000</b>	<b>£000</b>
Profit for the financial year		
attributable to the shareholders of the parent company	<b>2,214</b>	1,351
Actuarial gain/(loss) in respect of defined benefit pension scheme	<b>(235)</b>	(252)
Deferred tax in respect of defined benefit pension scheme	<b>63</b>	202
Total gains and losses recognised since the last annual report	<b><u>2,042</u></b>	<b><u>1,301</u></b>

**The notes on pages 12 to 24 form part of these financial statements.**

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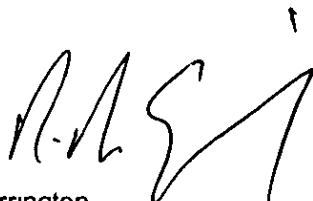
# T CROSSLING & CO LIMITED

## GROUP BALANCE SHEET

31 DECEMBER 2010

	Note	2010 £000	2009 £000
<b>FIXED ASSETS</b>			
Tangible assets	12	<u>6,316</u>	<u>7,895</u>
<b>CURRENT ASSETS</b>			
Stocks	14	8,437	8,062
Debtors	15	11,985	9,906
Cash at bank		<u>7,398</u>	<u>10,002</u>
		<u>27,820</u>	<u>27,970</u>
<b>CREDITORS. Amounts falling due within one year</b>	17	<u>(7,572)</u>	<u>(5,330)</u>
<b>NET CURRENT ASSETS</b>		<u>20,248</u>	<u>22,640</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>26,564</u>	<u>30,535</u>
<b>NET ASSETS EXCLUDING PENSION ASSET</b>		<u>26,564</u>	<u>30,535</u>
Defined benefit pension scheme asset	18	<u>641</u>	<u>627</u>
<b>NET ASSETS INCLUDING PENSION ASSET</b>		<u>27,205</u>	<u>31,162</u>
<b>CAPITAL AND RESERVES</b>			
Called-up equity share capital	22	39	39
Other reserves	23	79	79
Profit and loss account	23	<u>27,087</u>	<u>31,044</u>
<b>SHAREHOLDERS' FUNDS</b>	24	<u>27,205</u>	<u>31,162</u>

These financial statements were approved by the directors and authorised for issue on 22 September 2011, and are signed on their behalf by



R R Errington  
Director

The notes on pages 12 to 24 form part of these financial statements

# T CROSSLING & CO LIMITED

## BALANCE SHEET

31 DECEMBER 2010

	Note	2010 £000	2009 £000
<b>FIXED ASSETS</b>			
Investments	13	<u>3,585</u>	<u>3,585</u>
<b>CURRENT ASSETS</b>			
Debtors	15	<u>1,967</u>	<u>6,272</u>
<b>TOTAL ASSETS</b>		<u>5,552</u>	<u>9,857</u>
<b>CAPITAL AND RESERVES</b>			
Called-up equity share capital	22	39	39
Other reserves	23	11	11
Profit and loss account	23	<u>5,502</u>	<u>9,807</u>
<b>SHAREHOLDERS' FUNDS</b>		<u>5,552</u>	<u>9,857</u>

These financial statements were approved by the directors and authorised for issue on 22 September 2011, and are signed on their behalf by



R R Errington  
Director

Company Registration Number 02749235

The notes on pages 12 to 24 form part of these financial statements

# **T CROSSLING & CO LIMITED**

## **GROUP CASH FLOW**

**YEAR ENDED 31 DECEMBER 2010**

		<b>2010</b>	<b>2009</b>
	<b>Note</b>	<b>£000</b>	<b>£000</b>
<b>NET CASH INFLOW FROM OPERATING ACTIVITIES</b>	<b>25</b>	<b>1,103</b>	<b>3,658</b>
<b>RETURNS ON INVESTMENTS AND SERVICING OF FINANCE</b>			
Interest received		<b>194</b>	<b>302</b>
Interest paid		<b>(53)</b>	<b>(46)</b>
<b>NET CASH INFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE</b>		<b>141</b>	<b>256</b>
<b>TAXATION</b>		<b>(639)</b>	<b>(71)</b>
<b>CAPITAL EXPENDITURE</b>			
Payments to acquire tangible fixed assets		<b>(439)</b>	<b>(563)</b>
Receipts from sale of fixed assets		<b>55</b>	<b>95</b>
<b>NET CASH INFLOW/(OUTFLOW) FROM CAPITAL EXPENDITURE</b>		<b>(384)</b>	<b>(468)</b>
<b>EQUITY DIVIDENDS PAID</b>		<b>(4,305)</b>	<b>-</b>
<b>CASH (OUTFLOW)/INFLOW BEFORE FINANCING</b>		<b>(4,084)</b>	<b>3,375</b>
<b>FINANCING</b>	<b>25</b>	<b>1,480</b>	<b>(31)</b>
<b>(DECREASE)/INCREASE IN CASH</b>	<b>25</b>	<b>(2,604)</b>	<b>3,344</b>

**The notes on pages 12 to 24 form part of these financial statements**

# **T CROSSLING & CO LIMITED**

## **NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31 DECEMBER 2010**

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### **1 ACCOUNTING POLICIES**

#### **Basis of accounting**

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the company and all group undertakings. These are adjusted, where appropriate, to conform to group accounting policies. Acquisitions are accounted for under the acquisition method and goodwill on consolidation is capitalised and written off over five years from the year of acquisition. The results of companies acquired or disposed of are included in the group profit and loss account after or up to the date that control passes respectively. As a consolidated group profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 408 of the Companies Act 2006.

#### **Turnover**

Turnover represents the invoiced value of goods supplied to customers during the period, excluding value added tax, and less returns and discounts given.

#### **Intangible assets**

Goodwill arising on the acquisition of a business, representing any excess of the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight line basis over its useful economic life up to a maximum of twenty years. Provision is made for any impairment.

#### **Tangible fixed assets**

All fixed assets are initially recorded at cost.

#### **Depreciation**

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Property	-	50 years straight line
Leasehold Property	-	50 years straight line
Plant & Machinery	-	3 to 10 years straight line
Motor Vehicles	-	4 years straight line

#### **Fixed asset investment**

Fixed asset investments are stated at cost less amounts provided for any permanent diminution in value.

#### **Stocks**

Stocks have been valued at the lower of cost and net realisable value, cost being the invoiced value of goods supplied less rebates and allowances. Provision is made where necessary for defective, obsolete and slow moving stocks.

#### **Operating lease agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

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### 1 ACCOUNTING POLICIES *(continued)*

#### **Pension costs and other post-retirement benefits**

The group operates a defined benefit pension scheme for employees. The assets of the scheme are held separately from those of the company.

Pension scheme liabilities are measured on an actuarial basis using a projected unit method and are discounted to their present value.

Pension scheme assets are valued at market value at the balance sheet date.

The pension scheme surplus to the extent that it can be recovered is recognised in full on the balance sheet.

The deferred tax relating to a defined benefit asset is offset against the defined benefit asset and not included with other deferred tax assets or liabilities.

This scheme was closed to new members on 1st October 2000.

On 1st October 2000 a defined contribution scheme was introduced. The group will contribute the same amount as employees up to a limit of 6% of pensionable salary.

The group provides no other post-retirement benefits to its employees.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions:

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### **Financial instruments**

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 2 TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the group

An analysis of turnover is given below

	2010 £000	2009 £000
United Kingdom	<u>64,844</u>	<u>60,991</u>

### 3 OPERATING PROFIT

Operating profit is stated after charging/(crediting)

	2010 £000	2009 £000
Depreciation of owned fixed assets	689	757
Profit on disposal of fixed assets	(50)	(62)
Operating lease costs		
- Other	294	211
Auditor's remuneration - audit of the financial statements	23	23
Auditor's remuneration - other fees	<u>4</u>	<u>4</u>

### 4 PARTICULARS OF EMPLOYEES

The average number of staff employed by the group during the financial year amounted to

	2010 No	2009 No
Number of distribution staff	297	319
Number of administrative staff	<u>31</u>	<u>31</u>
	<u>328</u>	<u>350</u>

The aggregate payroll costs of the above were

	2010 £000	2009 £000
Wages and salaries	6,239	6,720
Social security costs	529	574
Other pension costs	<u>147</u>	<u>51</u>
	<u>6,915</u>	<u>7,345</u>

Other pension costs are amounts charged to operating profit and do not include amounts credited to finance income (see note 7), charged to finance costs (see note 8), and amounts recognised in the statement of recognised gains and losses

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 5 DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were

	2010 £000	2009 £000
Remuneration receivable	429	582
Value of company pension contributions to money purchase schemes	3	1
	<u>432</u>	<u>583</u>

#### Remuneration of highest paid director

	2010 £000	2009 £000
Total remuneration (excluding pension contributions)	<u>163</u>	<u>234</u>

Benefits are accruing under a defined benefits pension scheme and, at the year end the accrued pension amounted to £23,000 (2009 - £21,000)

The number of directors who accrued benefits under company pension schemes was as follows

	2010 No	2009 No
Money purchase schemes	1	1
Defined benefit schemes	<u>3</u>	<u>3</u>

### 6 PROFIT ON DISPOSAL OF FIXED ASSETS

	2010 £000	2009 £000
Profit on disposal of fixed assets	<u>371</u>	<u>-</u>

The profit on disposal of fixed assets related to the dividend in specie of properties, less associated selling costs. The effects of this item reported after operating profit on the amounts charged to the profit and loss account for taxation was £nil

### 7 INTEREST RECEIVABLE AND SIMILAR INCOME

	2010 £000	2009 £000
Bank interest receivable	194	302
Net finance income in respect of defined benefit pension schemes	<u>97</u>	<u>-</u>
	<u>291</u>	<u>302</u>

### 8 INTEREST PAYABLE AND SIMILAR CHARGES

	2010 £000	2009 £000
Interest payable on bank borrowing	5	-
Other similar charges payable	<u>48</u>	<u>137</u>
	<u>53</u>	<u>137</u>

Included within other similar charges payable is £nil (2009 £91,000) of net finance cost in respect of the defined benefit pension scheme



# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 9 TAXATION ON ORDINARY ACTIVITIES

#### (a) Analysis of charge in the year

	2010 £000	2009 £000
Current tax		
In respect of the year		
UK Corporation tax based on the results for the year at 28% (2009 - 28%)	735	576
(Over)/under provision in prior year	(4)	(22)
Total current tax	731	554
Deferred tax		
Origination and reversal of timing differences	62	18
Tax on profit on ordinary activities	793	572

#### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 28% (2009 - 28%)

	2010 £000	2009 £000
Profit on ordinary activities before taxation	3,007	1,923
Profit on ordinary activities by rate of tax	842	538
Expenses not deductible for tax purposes and other permanent differences	59	63
Accelerated/Decelerated capital allowances and other timing differences	7	(5)
Adjustments to tax charge in respect of previous years	(4)	(22)
Movement in short term timing differences	(69)	(18)
Benefit of marginal relief	-	(2)
Profit on disposal of property not taxable	(104)	-
Total current tax (note 9(a))	731	554

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 9 TAXATION ON ORDINARY ACTIVITIES *(continued)* (c) Factors that may affect future tax charges

The group has approximately £100,000 capital losses carried forward as at 31 December 2010 (2009 £nil). No deferred tax asset has been recognised in relation to these losses due to uncertainty as to the timing of any utilisation and benefit, as they can only be offset against future capital gains.

Recent Budget Statements have announced a staged reduction in the main rate of corporation tax down to 23%, which will tend to reduce future tax charges. Only the reduction to 27% had been substantively enacted by the balance sheet date, and so only the effect of this has been included in these financial statements. Although a reduction to 27% to apply from 1 April 2011 was substantively enacted in Finance (No. 2) Act 2010, the Finance Act 2011 has increased the reduction so that the rate applying from 1 April 2011 is now 26%. The Finance Act 2011 also included a further reduction to 25% applying from 1 April 2012. Neither of these reductions in rate had been substantively enacted by the balance sheet date, but if the reduction to 25% had been, the deferred tax asset included within debtors would have been £93,000 rather than £100,000 and the deferred tax liability included in the net pension asset would have been £220,000 rather than £237,000.

### 10 PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The profit dealt with in the financial statements of the parent company was £1,695,000 (2009 - £Nil).

### 11. DIVIDENDS

#### Equity dividends

	2010 £000	2009 £000
Paid during the year		
Equity dividends on ordinary shares	<u>6,000</u>	<u>—</u>

### 12 TANGIBLE FIXED ASSETS

Group	Freehold Property £000	Leasehold Property £000	Plant & Machinery £000	Motor Vehicles £000	Total £000
<b>COST</b>					
At 1 January 2010	6,893	1,280	3,096	2,041	13,310
Additions	—	—	40	399	439
Disposals	(1,636)	—	(9)	(270)	(1,915)
<b>At 31 December 2010</b>	<u>5,257</u>	<u>1,280</u>	<u>3,127</u>	<u>2,170</u>	<u>11,834</u>
<b>DEPRECIATION</b>					
At 1 January 2010	1,544	94	2,393	1,384	5,415
Charge for the year	114	26	136	413	689
On disposals	(323)	—	(2)	(261)	(586)
<b>At 31 December 2010</b>	<u>1,335</u>	<u>120</u>	<u>2,527</u>	<u>1,536</u>	<u>5,518</u>
<b>NET BOOK VALUE</b>					
<b>At 31 December 2010</b>	<u>3,922</u>	<u>1,160</u>	<u>600</u>	<u>634</u>	<u>6,316</u>
At 31 December 2009	<u>5,349</u>	<u>1,186</u>	<u>703</u>	<u>657</u>	<u>7,895</u>

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 13 INVESTMENTS

Company	Total £000
<b>COST</b>	
At 1 January 2010 and 31 December 2010	<u>3,585</u>
<b>NET BOOK VALUE</b>	
At 31 December 2010 and 31 December 2009	<u>3,585</u>

The company owns 100% of the ordinary share capital of the following investments All companies are incorporated in the United Kingdom

	2010 £000	2009 £000
<b>Aggregate capital and reserves</b>		
Crossling Limited	18,453	17,585
Crossling Properties Limited	7,889	8,409
Northern Tools and Accessories Limited*	9	9
Potter Cowan (Pipe Fittings) Limited*	1	1
Crossling CBM Limited*	32	32
Crossling Mitchells Limited*	-	-
Crossling Bancroft Ltd*	-	-
Stokplas Ltd*	-	-
<b>Profit and (loss) for the year</b>		
Crossling Limited	1,039	464
Crossling Properties Limited	1,175	893
Northern Tools and Accessories Limited*	-	-
Potter Cowan (Pipe Fittings) Limited*	-	-
Crossling CBM Limited*	-	-
Crossling Mitchells Limited*	-	-
Crossling Bancroft Ltd*	-	-
Stokplas Ltd*	-	-

\* Held indirectly via Crossling Limited

### 14. STOCKS

	2010 £000	Group 2009 £000	2010 £000	Company 2009 £000
Finished goods	<u>8,437</u>	<u>8,062</u>	<u>-</u>	<u>-</u>

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 15 DEBTORS

	Group		Company	
	2010	2009	2010	2009
	£000	£000	£000	£000
Trade debtors	11,536	9,407	-	-
Amounts owed by group undertakings	-	-	1,967	6,272
Deferred taxation (Note 16)	100	103	-	-
Prepayments and accrued income	349	396	-	-
	<u>11,985</u>	<u>9,906</u>	<u>1,967</u>	<u>6,272</u>

### 16. DEFERRED TAXATION

The movement in the deferred taxation asset during the year was

	Group		Company	
	2010	2009	2010	2009
	£000	£000	£000	£000
Asset brought forward	103	101	-	-
(Decrease)/Increase in asset	(3)	2	-	-
Asset carried forward	<u>100</u>	<u>103</u>	<u>-</u>	<u>-</u>

The group's asset for deferred taxation consists of the tax effect of timing differences in respect of

Group	2010		2009	
	Provided	Unprovided	Provided	Unprovided
	£000	£000	£000	£000
Excess of depreciation over taxation allowances	<u>100</u>	<u>-</u>	<u>103</u>	<u>-</u>

### 17. CREDITORS Amounts falling due within one year

	Group		Company	
	2010	2009	2010	2009
	£000	£000	£000	£000
Unsecured loans repayable on demand	1,627	147	-	-
Trade creditors	4,551	3,979	-	-
Corporation tax	586	494	-	-
Other taxation and social security	583	404	-	-
Accruals and deferred income	225	306	-	-
	<u>7,572</u>	<u>5,330</u>	<u>-</u>	<u>-</u>

Details of the unsecured loans are provided in note 21

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 18. PENSIONS AND OTHER POST RETIREMENT BENEFITS

#### (A) Defined contribution scheme

The company operates a defined contribution pension scheme whose assets are held in a separate trustee administered fund. The pension costs for the year in respect of this scheme were £48,356 (2009 £48,732). There were no outstanding or prepaid contributions at the balance sheet date (2009 £nil).

#### (B) Defined benefit scheme

The company also operates a funded pension scheme, the T Crossling & Co Limited Staff Pension and Assurance Scheme (the "Plan"). This provides benefits based on final pensionable earnings. The assets of the plan are held in separate trustee administered funds.

Under the scheme, the employees are entitled to retirement benefits varying based on a percentage of final salary on reaching retirement age of 65. No other post-retirement benefits are provided. The scheme is a funded scheme. The Scheme is closed to new members.

The employer expects to contribute £220,000 into the scheme in 2011.

The amounts recognised in the profit and loss account are as follows:

	2010 £000	2009 £000
<i>Amounts charged to operating profit</i>		
Current service cost	88	77
Total operating charge	<u>88</u>	<u>77</u>
<i>Amounts included in other finance (income)/cost</i>		
Expected return on scheme assets	(918)	(688)
Interest on scheme liabilities	<u>821</u>	<u>779</u>
Other finance (income)/cost	<u>(97)</u>	<u>91</u>
Total (credit)/charge to the profit and loss account	<u>(9)</u>	<u>168</u>
Actual return on scheme assets	<u>2,797</u>	<u>3,368</u>

Other finance income is included in the profit and loss account within interest receivable and similar income.

Actuarial losses of £235,000 (2009 £252,000) have been recognised in the statement of total recognised gains and losses.

The amounts recognised in the balance sheet are as follows:

	2010 £000	2009 £000
Present value of funded obligations	(15,670)	(14,459)
Fair value of scheme assets	<u>18,301</u>	<u>15,982</u>
	<u>2,631</u>	<u>1,523</u>
Limit on recognisable surplus	<u>(1,753)</u>	<u>(654)</u>
Surplus in the scheme after restriction	<u>878</u>	<u>869</u>
Related deferred tax liability	<u>(237)</u>	<u>(242)</u>
Net pension asset	<u>641</u>	<u>627</u>

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 18 PENSIONS AND OTHER POST RETIREMENT BENEFITS *(continued)*

Changes in the present value of the defined benefit obligation scheme are as follows

	2010	2009
	£000	£000
Opening defined benefit obligation	14,459	12,250
Current service cost	88	77
Interest on scheme liabilities	821	779
Actuarial loss	1,015	1,957
Contributions by scheme participants	65	66
Benefits paid	(778)	(670)
Closing defined benefit obligation	<u>15,670</u>	<u>14,459</u>

Changes in the fair value of scheme assets are as follows

	2010	2009
	£000	£000
Opening fair value of scheme assets	15,982	12,978
Expected return on scheme assets	918	688
Contributions by employer	235	240
Contributions by scheme participants	65	66
Actuarial gain	1,879	2,680
Benefits paid	(778)	(670)
Closing fair value of scheme assets	<u>18,301</u>	<u>15,982</u>

The fair value of the major categories of scheme assets as a percentage of total scheme assets are as follows

	2010	2009
	%	%
European equities	66.00	64.00
European bonds	29.00	33.00
Other assets	5.00	3.00

The principal actuarial assumptions as at the balance sheet date were

	2010	2009
	%	%
Discount rate	5.40	5.80
Expected return on scheme assets	6.50	5.40
Rate of increase in salaries	4.50	4.50
Rate of increase in pensions in payment	3.40	3.40
Inflation	3.50	3.50

Amounts for the current and previous four periods are as follows

	2010	2009	2008	2007	2006
	£000	£000	£000	£000	£000
Defined benefit obligation	(15,670)	(14,459)	(12,250)	(13,384)	(14,179)
Fair value of scheme assets	<u>18,301</u>	<u>15,982</u>	<u>12,978</u>	<u>14,615</u>	<u>13,260</u>
Surplus/(deficit) in the scheme	<u>2,631</u>	<u>1,523</u>	<u>728</u>	<u>1,231</u>	<u>(919)</u>

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 19 COMMITMENTS UNDER OPERATING LEASES

At 2010 the group had annual commitments under non-cancellable operating leases as set out below

Group	Land and buildings	
	2010 £000	2009 £000
Operating leases which expire		
Within 1 year	60	-
Within 2 to 5 years	73	81
After more than 5 years	125	125
	<u>258</u>	<u>206</u>

### 20 RELATED PARTY TRANSACTIONS

On 16 October 2001 the group entered into a loan agreement with Claire Errington Ltd, a company where Mr R R Errington is also a director. The loan accrues interest at the highest rate payable to Crossling Properties Limited on bank deposits. The maximum amount outstanding during the year was £149,000 (2009 £178,000). The balance at 31 December 2010 was £122,000 (2009 £147,000).

At 31 December the group also held short term loans repayable to Mr R R Errington and Mr C P H Errington, both directors of the company, of £752,500 each. These amounts were the balance of the T Crossling & Co Limited dividend declared in March 2010 of £3,000,000 to each of the aforementioned directors that Crossling Properties Limited was paying on T Crossling & Co Limited's behalf. The amounts were paid in full in January 2011.

The group operates a pension scheme for its employees. Included in prepayments is an amount of £164,000 (2009 £133,000) in relation to amounts due from T Crossling & Co Limited 1972 Staff Pension & Assurance Scheme, who is considered to be a related party. The balance arises from expenses which have been paid on behalf of the scheme.

The company has taken advantage of the exemption under Financial Reporting Standard 8, not to disclose details of inter-group transactions.

### 21. ULTIMATE CONTROLLING PARTY

The directors consider there to be no controlling party.

### 22. SHARE CAPITAL

Authorised share capital:

	2010 £000	2009 £000
50,000 Ordinary shares of £1 each	<u>50</u>	<u>50</u>

Allotted, called up and fully paid.

	2010 No	£000	2009 No	£000
39,034 Ordinary shares of £1 each	<u>39,034</u>	<u>39</u>	<u>39,034</u>	<u>39</u>

# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 23 RESERVES

Group	Capital redemption reserve £000	Other reserves £000	Profit and loss account £000
Balance brought forward	11	68	31,044
Profit for the year	-	-	2,214
Equity dividends	-	-	(6,000)
Deferred tax in respect of the defined benefit pension scheme	-	-	64
Actuarial gain/(loss) in respect of defined benefit pension scheme	-	-	(235)
Balance carried forward	<u>11</u>	<u>68</u>	<u>27,087</u>

### Company

	Capital redemption reserve £000	Profit and loss account £000
Balance brought forward	11	9,807
Profit for the year	-	1,695
Equity dividends	-	(6,000)
Balance carried forward	<u>11</u>	<u>5,502</u>

### 24 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2010 £000	2009 £000
Profit for the financial year	2,214	1,351
Equity dividends	(6,000)	-
Actuarial gain/(loss) in respect of defined benefit pension scheme	(235)	(252)
Deferred tax in respect of the defined benefit pension scheme	64	202
Net (reduction)/addition to shareholders' funds	(3,957)	1,301
Opening shareholders' funds	31,162	29,861
Closing shareholders' funds	<u>27,205</u>	<u>31,162</u>

### 25. NOTES TO THE CASH FLOW STATEMENT

#### RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2010 £000	2009 £000
Operating profit	2,398	1,758
Depreciation	689	757
Profit on disposal of fixed assets	(50)	(62)
(Increase)/decrease in stocks	(375)	261
(Increase)/decrease in debtors	(2,082)	1,003
Increase in creditors	670	204
Provision for service cost of defined benefit pension scheme	88	(23)
Defined benefit pension scheme contributions paid	(235)	(240)
Net cash inflow from operating activities	<u>1,103</u>	<u>3,658</u>



# T CROSSLING & CO LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2010

### 25 NOTES TO THE CASH FLOW STATEMENT *(continued)* FINANCING

	2010	2009
	£000	£000
Unsecured loans repayable on demand	1,480	(31)
Net cash inflow/(outflow) from financing	<u>1,480</u>	<u>(31)</u>

### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

	2010	2009
	£000	£000
(Decrease)/increase in cash in the period	(2,604)	3,344
Unsecured loans repayable on demand	(1,480)	31
	<u>(4,084)</u>	<u>3,375</u>
Change in net funds	(4,084)	3,375
Net funds at 1 January 2010	9,855	6,480
Net funds at 31 December 2010	<u>5,771</u>	<u>9,855</u>

### ANALYSIS OF CHANGES IN NET FUNDS

	At 1 Jan 2010 £000	Cash flows £000	At 31 Dec 2010 £000
Net cash			
Cash in hand and at bank	10,002	(2,604)	7,398
Debt			
Debt due within 1 year	(147)	(1,480)	(1,627)
Net funds	<u>9,855</u>	<u>(4,084)</u>	<u>5,771</u>