Strategic Report, Report of the Directors and Audited Financial Statements for the Year Ended 31 December 2017

for

HARRO FOODS LIMITED

WEDNESDAY

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HARRO FOODS LIMITED

Company Information for the Year Ended 31 December 2017

DIRECTORS:

M Ichikawa M Itazu T Kanai A Kimura A Kitanaka

SECRETARY:

M M Stone

REGISTERED OFFICE:

Oak Point Oakcroft Road Chessington Surrey KT9 1RH

REGISTERED NUMBER:

02739808 (England and Wales)

SENIOR STATUTORY AUDITOR: S J Pitayanukul

AUDITORS:

P And Co LLP

Unit 13

2 Artichoke Hill

London E1W 2DE

SOLICITORS:

Field Fisher Waterhouse

35 Vine Street London EC3N 2AA

Strategic Report for the Year Ended 31 December 2017

The directors present their strategic report for the year ended 31 December 2017.

ACTIVITIES

The company's business is the wholesale of foodstuffs.

REVIEW OF BUSINESS

The results for the year ended 31 December 2017 are set out in the Income Statement. During the year the company made a profit after taxation of £643,388 (9 months period ended 31 December 2016: loss £217,047).

The market sector that the company is principally concerned with is the supply of goods to restaurants. In the company's experience this market has been quite resilient to the economic downturn of recent years. The customer base has been widened so there is reduced risk to the business in losing a single supply contract.

Monthly sales have increased by 25.7% compared to the period ended 31 December 2016. There has been an improvement in gross profit margin (2017: 20.2% 2016: 19.8%). The core business of the company continues favourably and still offers growth potential in the future. Distribution expenses, which the directors regard as a key KPI, reduced from 12.3% of sales in 2016 to 10.4% in 2017. These positive factors contributed to turning an operating loss for the period ended 31 December 2016 of £158,496 into an operating profit for the year ended 31 December 2017 of £961,642.

The company invests in ensuring that it is aware of and complies with the rapidly changing regulations concerning food hygiene and safety. During the period, the company has replaced the ISO 22000 certification with BRC accreditation for its food safety management system.

The competitive strength of the company has been increased due to the extension of the purchasing facility, by maintaining existing contracts and adding new contracts made possible by the change of ownership. The company will continue to use all its competitive strength to enable it to increase the level of business and profitability in the future.

The full long term impact of the UK leaving the EU is unknown, the directors perceive less risk because the vast majority of the company's sales are made in the UK, rather than if there was a large current volume of sales to other states within the EU.

On 29 September 2017 the company's ultimate holding company, Nishimoto Co Ltd, issued 1,850,000 shares for sale of the First Section of the Tokyo Stock Exchange. This gives the group greater access to finance for the purpose of business expansion.

Strategic Report for the Year Ended 31 December 2017

PRINCIPAL RISKS AND UNCERTAINTIES

The company's activities expose it to a number of financial risks including price risk, credit risk, cash flow risk and liquidity risk. The use of financial derivatives is governed by the company's policies approved by the board of directors, which provide written principles on the use of financial derivatives to manage these risks. The company does not use derivative financial instruments for speculative purposes.

Cash flow risk

The company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates. The company uses foreign exchange forward contracts arranged through high credit-rated banking groups to hedge these exposures.

Credit risk

The company's principal financial assets are bank balances and trade receivables.

The company's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The company has contracted with an insurance company, with high credit-ratings assigned by international credit rating agencies, to mitigate the credit risk of conducting business with its customers. The Directors consider that the company has successfully reduced its credit risk as much as economically viable, and it continues to monitor its credit position and limits very closely.

Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the company uses a mixture of long-term and short-term debt finance. The company's position as a part of the Nishimoto Wismettac Group means that it has access to finance facilities both internal and external to the Group.

Price risk

The company is exposed to commodity price risk, due to both market conditions and foreign exchange rate variation. The company does not manage its exposure to commodity price risk due to cost benefit considerations.

Strategic Report for the Year Ended 31 December 2017

GOING CONCERN

The company's business activities, together with the factors likely to affect its future development, performance and position are set out in the strategic report.

The company prepares forecasts and cash flow projections to identify the level of financial resources required for its future operations. The results are shared with the parent company, which has confirmed its support of the company, which has confirmed its continued support of the company's cash flow requirements via a signed letter of support. The company continues to have access to a £15m loan and overdraft facility, the security of the loan is guranteed by the parent company.

The directors therefore have a reasonable expectation that the company will have access to adequate resources to continue in operational existence for the foreseeable future and have therefore continued to adopt the going concern basis in preparing the financial statements.

APPROVED AND SIGNED ON BEHALF OF THE BOARD:

M Ichikawa - Director

Date: 26 April 2018

HARRO FOODS LIMITED

Report of the Directors

for the Year Ended 31 December 2017

The directors present their report with the financial statements of the Company for the year ended 31 December 2017.

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2017.

FUTURE DEVELOPMENTS

Information regarding future developments of the company is included in the Strategic Report.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2017 to the date of this report.

M Ichikawa

M Itazu

T Kanai

A Kimura

A Kitanaka

Other changes in directors holding office are as follows:

Y Kuroda - resigned 25 March 2017

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the Company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

AUDITORS

The auditors, P And Co LLP, have expressed their willingness to continue in office as auditor and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

APPROVED AND SIGNED ON BEHALF OF THE BOARD:

M Ichikawa - Director

Date: 26 April 2018

Statement of Directors' Responsibilities for the Year Ended 31 December 2017

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the Independent Auditors to the Members of HARRO FOODS LIMITED

Opinion

We have audited the financial statements of HARRO FOODS LIMITED (the 'Company') for the year ended 31 December 2017 on pages nine to twenty eight. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 'Reduced Disclosure Framework' (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the Strategic Report, the Report of the Directors and the Statement of Directors' Responsibilities, but does not include the financial statements and our Report of the Auditors thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

Report of the Independent Auditors to the Members of HARRO FOODS LIMITED

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page six, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

S J Pitayanukul (Senior Statutory Auditor)

for and on behalf of P And Co LLP

Unit 13

2 Artichoke Hill

London E1W 2DE

Date: 30 April 2018

Income Statement for the Year Ended 31 December 2017

			Period 1.4.16
		Year Ended	1.4.10 to
		31.12.17	31.12.16
1	Notes	£	£
REVENUE		31,182,655	18,605,999
Cost of sales		(24,894,237)	(14,915,732)
GROSS PROFIT		6,288,418	3,690,267
Distribution costs		(3,227,974)	(2,282,299)
Administrative expenses		(2,106,690)	(1,576,968)
		953,754	(169,000)
Other operating income	5	7,888	10,504
OPERATING PROFIT/(LOSS)		961,642	(158,496)
Interest payable and similar expenses	7	(125,127)	(83,796)
PROFIT/(LOSS) BEFORE TAXATION	8	836,515	(242,292)
Tax on profit/(loss)	10	(193,127)	25,245
PROFIT/(LOSS) FOR THE FINANCIAL YEAR		643,388	(217,047)

Other Comprehensive Income for the Year Ended 31 December 2017

		Period
		1.4.16
	Year Ended	to
	31.12.17	31.12.16
Notes	£	£
PROFIT/(LOSS) FOR THE YEAR	643,388	(217,047)
Other comprehensive income	-	-
TOTAL COMPREHENCINE INCOME		
TOTAL COMPREHENSIVE INCOME		
FOR THE YEAR	643,388	(217,047)

Balance Sheet 31 December 2017

		31.12.17	31.12.16
	Notes	£	£
FIXED ASSETS		•	
Property, plant and equipment	11	6,314,861	6,530,994
CURRENT ASSETS			
Inventories	12	5,512,849	3,860,890
Debtors	13	4,350,591	3,358,336
Cash at bank and in hand		1,021,727	1,271,585
		10,885,167	8,490,811
CREDITORS			
Amounts falling due within one year	14	(10,302,886)	(7,769,206)
NET CURRENT ASSETS		582,281	721,605
TOTAL ASSETS LESS CURRENT LIABILITIES		6,897,142	7,252,599
CREDITORS Amounts falling due after more than one year	15	(3,500,000)	(4,500,000)
PROMICIONS FOR LIABILITIES	10	(20.21.4)	(10.050)
PROVISIONS FOR LIABILITIES	19	(20,214)	(19,059)
NET ASSETS		3,376,928	2,733,540
CAPITAL AND RESERVES			
Called up share capital	20	600,000	600,000
Retained earnings	21	2,776,928	2,133,540
SHAREHOLDERS' FUNDS		3,376,928	2,733,540

The financial statements were approved by the Board of Directors on 26 Aml 2018 and were signed on its behalf by:

M Ichikawa - Director

Statement of Changes in Equity for the Year Ended 31 December 2017

	Called up share capital £	Retained earnings	Total equity £
Balance at 1 April 2016	600,000	2,350,587	2,950,587
Changes in equity Total comprehensive income	<u>-</u>	(217,047)	(217,047)
Balance at 31 December 2016	600,000	2,133,540	2,733,540
Changes in equity Total comprehensive income	<u>-</u>	643,388	643,388
Balance at 31 December 2017	600,000	2,776,928	3,376,928

Notes to the Financial Statements for the Year Ended 31 December 2017

1. STATUTORY INFORMATION

HARRO FOODS LIMITED is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

These financial statements are separate financial statements. Harro Foods Limited (the Company) is exempt from the preparation and delivery of consolidated financial statements, because it is included in the group accounts of Nishimoto Co., Ltd. The group accounts of Nishimoto Co., Ltd. are available to the public and can be obtained as set out in the note 23 for ultimate controlling party. The registered office address of the parent company preparing consolidated accounts is Onward Park Building, 3-10-5 Nihonbashi Chuo-Ku, Tokyo 103-0027 Japan.

2. ACCOUNTING POLICIES

Basis of preparation

These financial statements have been prepared in accordance with Financial Reporting Standard 101 "Reduced Disclosure Framework" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The financial statements have been prepared on the historical cost basis, except for the revaluation of certain properties, financial instruments and investment property that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for the goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement purposes in these financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2, leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

During the period ended in 31 December 2016, the reporting period end date of the Company was changed from 31 March to 31 December because the Company would like to align with the financial year end date of its parent company, Nishimoto Co., Ltd. Accordingly, the corresponding comparative amounts shown for the income statement, other comprehensive income, statement of changes in equity and related notes cover a nine months period from 1 April 2016 to 31 December 2016 and therefore may not be comparable with amounts shown for the current year which cover twelve months ended 31 December 2017.

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

2. ACCOUNTING POLICIES - continued

The Company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 101 "Reduced Disclosure Framework":

- the requirements of IFRS 7 Financial Instruments: Disclosures;
- the requirements of paragraphs 91 to 99 of IFRS 13 Fair Value Measurement;
- the requirement in paragraph 38 of IAS 1 Presentation of Financial Statements to present comparative information in respect of:
 - paragraph 79(a)(iv) of IAS 1; and
 - paragraph 73(e) of IAS 16 Property, Plant and Equipment;
- the requirements of paragraphs 10(d), 10)(f), 16, 38A, 38B, 38C, 38D, and 111 of IAS 1 Presentation of Financial Statements;
- the requirements of paragraphs 134 to 136 of IAS 1 Presentation of Financial Statements;
- the requirements of IAS 7 Statement of Cash Flows;
- the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors;
- the requirements of paragraphs 17 and 18A of IAS 24 Related Party Disclosures;
- the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group.

Going concern

The Company's business activities, together with the factors likely to affect its future development and position, are set out in the Strategic Report.

The Company is expected to continue to generate positive cash flows on its own account for the foreseeable future. The Company negotiates its own facilities with a range of banks, with the active participation and guarantee of its parent company. The Company has access to a £15m loan and overdraft facility, the security of the loan is guaranteed by the Company's parent company.

The directors, having assessed the responses of the directors of the Company's parent, Nishimoto Co., Ltd. to their enquiries have no reason to believe that a material uncertainty exists that may cast significant doubt about the ability of the Nishimoto Wismettac group to continue as a going concern or its ability to continue with the current banking arrangements.

On the basis of their assessment of the Company's financial position and of the enquiries made of the directors of Nishimoto Co., Ltd., the Company's directors have a reasonable expectation that the Company will be able to continue in operational existence for the foreseeable future. A signed letter of support from the parent company has been obtained indicating the parent's intention to continue supporting the cashflow requirements of the entity and guaranteeing its external borrowing for a period extending 12 months from the date of signing the financial statements. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts, VAT and other sales-related taxes. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Sale of goods

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the Company has transferred to the buyer the significant risks and rewards of ownership of the goods
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

2. ACCOUNTING POLICIES - continued

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Class of assets	Depreciation method	Annual rate
Buildings	Straight-line	3%
Fixtures and equipment	Straight-line	5% - 33%
Motor vehicles	Straight-line	14% - 20%

Land and buildings held for use in the production or supply of goods or services, or for administrative purposes, are stated in the balance sheet at their historical cost amounts, being the original purchase cost less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Depreciation on buildings is charged to income. Freehold land is not depreciated. On the subsequent sale or scrappage of a property, the attributable surplus or loss is recognised in income.

Fixtures and equipment are stated at cost less accumulated depreciation and any recognised impairment loss.

The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets. However, when there is no reasonable certainty that ownership will be obtained by the end of the lease term, assets are depreciated over the shorter of the lease term and their useful lives.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. The gain or loss arising on the disposal or scrappage of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in income.

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

2. ACCOUNTING POLICIES - continued

Financial instruments

Financial assets and financial liabilities are recognised in the Company's balance sheet when the Company becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Financial Assets

All financial assets are recognised and derecognised on a trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Financial assets at FVTPL

Financial assets are classified as at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Company manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Company's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'other gains and losses' line item in the income statement. Fair value is determined in the manner described in the note for financial instruments.

Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at historical cost less any impairment.

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

2. ACCOUNTING POLICIES - continued

Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For the financial assets held by the Company objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables includes the Company's past experience of collecting payments, an increase in the number of overdue receivables in the portfolio, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment is the differences between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Financial liabilities and equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

Financial liabilities

Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL.

A financial liability is classified as held for trading if:

- it has been incurred principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Company manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

2. ACCOUNTING POLICIES - continued

- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Company's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any interest paid on the financial liability and is included in the 'other gains and losses' line item in the income statement. Fair value is determined in the manner described in the note for financial instruments.

Other financial liabilities

Other financial liabilities, including borrowings, are measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

<u>Derecognition of financial liabilities</u>

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire.

Derivative financial instruments

The Company enters into derivative financial instruments to manage its exposure to foreign exchange rate risk, including foreign exchange forward contracts.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently re-measured to their fair value at each balance sheet date. The resulting gain or loss is recognised in profit or loss immediately as hedge accounting is not carried out.

A derivative with a positive fair value is recognised as a financial asset whereas a derivative with a negative fair value is recognised as a financial liability. A derivative is presented as a non-current asset or a non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realised or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

Inventories

Inventories are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the FIFO method. Net realisable value represents the estimated selling price less all costs to be incurred in marketing, selling and distribution.

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

2. ACCOUNTING POLICIES - continued

Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the period. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised based on tax laws and rates that have been enacted or substantively enacted at the balance sheet date. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited in other comprehensive income, in which case the deferred tax is also dealt with in other comprehensive income.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

Current tax and deferred tax for the period

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

Foreign currencies

The financial statements are presented in pounds sterling, which is the currency of the primary economic environment in which the Company operates (its functional currency).

Transactions in currencies other than the company's functional currency (foreign currencies) are recognised at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in profit or loss in the period in which they arise.

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

2. ACCOUNTING POLICIES - continued

Leases

Rentals paid under operating leases are charged to the profit or loss on a straight line basis over the period of the lease

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Company as lessee

Assets held under finance leases are recognised as assets of the Company at their fair value or, if lower, at the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Company's general policy on borrowing costs (see below). Contingent rentals are recognised as expenses in the periods in which they are incurred.

Rentals payable under operating leases are charged to income on a straight-line basis over the term of the relevant lease except where another systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

Retirement benefit costs

The Company operates a defined contribution pension scheme. Contributions payable to the Company's pension scheme are charged to the income statement in the period to which they relate.

Borrowing costs

Borrowing costs are recognised in profit or loss in the period in which they are incurred.

Operating profit

Operating profit is stated after charging restructuring costs but before investment income and finance costs.

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Critical judgements in applying the company's accounting policies.

The following are the critical judgements, apart from those involving estimations (which are dealt with separately below), that the directors have made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in financial statements.

Revenue recognition

In making its judgement, management considered the detailed criteria for the recognition of revenue from the sale of goods set out in IAS 18 Revenue and, in particular, whether the Company had transferred to the buyer the significant risks and rewards of ownership of the goods. Following the detailed quantification of the Company's liability in respect of returned goods, and the agreed limitation on the customer's ability to require credit notes or replacement goods, the directors are satisfied that the significant risks and rewards have been transferred and that recognition of the revenue in the current period is appropriate.

Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period, are discussed below.

Fair value measurements and valuation processes

Some of the Company's assets and liabilities are measured at fair value for financial reporting purposes. In estimating the fair value of an asset or a liability, the Company uses market-observable data to the extent it is available, which has been sufficient in the company's experience.

4. REVENUE - SEGMENTAL REPORTING

Revenue reported in the Income Statement is wholly from the sale of goods.

An analysis of the Company's revenue by geographical market is set out below.

		Period
		01.04.16
	Year Ended	to
	31.12.17	31.12.16
	£	£
United Kingdom	30,191,587	17,922,566
Europe	988,960	679,217
Rest of World	2,108	4,216
	31,182,655	18,605,999

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Notes to the Financial Statements - continued for the Year Ended 31 December 2017

5. OTHER OPERATING INCOME

5.	OTHER OPERATING INCOME		
			Period
			1.4.16
		Year Ended	to
		31.12.17	31.12.16
	Danta massived	£	£
	Rents received	9,329 (1,441)	10,254 250
	Sundry (expenses) / receipts	(1,441)	
		7,888	10,504
		====	====
6.	EMPLOYEES AND DIRECTORS	•	
			Period
			1.4.16
		Year Ended	to
		31.12.17	31.12.16
		£	£
	Wages and salaries	2,841,045	2,025,397
	Social security costs	221,306	160,322
	Other pension costs	158,747	114,723
		3,221,098	2,300,442
	The average monthly number of employees during the year was as follows:		
	The average monthly number of employees during the year was as follows.		Period
			1.4.16
		Year Ended	to
	<u>-</u>	31.12.17	31.12.16
	Administration	10	9
	Sales and Distribution	77	72
			
		<u>87</u>	81
			
			Period
			1.4.16
		Year Ended	to
	•	31.12.17	31.12.16
		£	£
	Directors' remuneration	467,377	406,209
	Information regarding the highest paid director is as follows:		
			Period
			1.4.16
		Year Ended	to
		31.12.17	31.12.16
	P. 1	£	£
	Emoluments etc	272,855	196,933

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

7. INTEREST PAYABLE AND SIMILAR EXPENSES

		Period
		1.4.16
	Year Ended	to
	31.12.17	31.12.16
	£	£
Bank interest	38,418	10,739
Interest on group finance	86,709	73,057
	125,127	83,796

8. PROFIT/(LOSS) BEFORE TAXATION

The profit before taxation (2016 - loss before taxation) is stated after charging:

		Period
		1.4.16
•	Year Ended	to
	31.12.17	31.12.16
	£	£
Cost of inventories recognised as expense	21,876,447	13,237,566
Hire of plant and machinery	31,478	20,590
Other operating leases	285,524	187,552
Depreciation - owned assets	295,022	215,045
Net foreign exchange losses	71,151	41,899
Loss (or gain) on disposal of property, plant and equipment	1,441	(250)
Staff costs	3,221,098	2,300,442
Impairment of trade receivables	16,563	1;966

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9. AUDITORS' REMUNERATION

Fees payable to P and Co LLP (2016: Deloitte LLP) for the audit of the Company's annual accounts were £28,000 (2016: £47,850), of which £0 (2016: £17,500) was paid by the group.

Fees payable to the auditors and their associates for non-audit services to the Company are not required to be disclosed because the consolidated financial statements of the parent company are required to disclose such fees on a consolidated basis.

10. TAXATION

Analysis of tax expense/(income)

	Period
	1.4.16
Year Ended	to
31.12.17	31.12.16
£	£
191,972	(28,039)
1,155	2,794
	
193,127	(25,245)
	31.12.17 £ 191,972 1,155

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

10. TAXATION - continued

Factors affecting the tax expense

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

		Period
		1.4.16
	Year Ended	to
	31.12.17	31.12.16
	£	£
Profit/(loss) before income tax	836,515	(242,292)
Profit/(loss) multiplied by the standard rate of corporation tax in the UK of		
19.250% (2016 - 20%)	161,029	(48,458)
Effects of:		
Tax effect of expenses that are not deductible in determining taxable profit	32,415	23,213
Adjustments in respect of prior years	(317)	•
Tax expense/(income)	193,127	(25,245)
Tax expense/(meome)	=====	(23,243)

Corporation tax is calculated at 19.25 % (2016: 20 %) of the estimated taxable profit for the period.

In recent years the UK Government has steadily reduced the rate of UK corporation tax, with the latest rates substantively enacted by the balance sheet date being 20% with effect from 1 April 2015, 19% effective from 1 April 2017 and 17% effective from 1 April 2020. The closing deferred tax assets and liabilities have been calculated at 17%, on the basis that this is the rate at which those assets and liabilities are expected to unwind.

There are no comprehensive income or expenses other than the profit for the financial period and the preceding financial year and therefore no related tax amounts

There are no amounts relating to tax that have been recognised directly in equity.

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

11. PROPERTY, PLANT AND EQUIPMENT

IKOLEKI I, LEANT AN	D EQUITMENT	Fixtures	•		
	Freehold property £	and fittings £	Motor vehicles £	Equipment £	Totals £
COST					
At 1 January 2017	5,571,310	501,123	304,376	1,232,617	7,609,426
Additions	-	5,456	-	75,307	80,763
Disposals	-		(22,647)		(22,647)
At 31 December 2017	5,571,310	506,579	281,729	1,307,924	7,667,542
DEPRECIATION					
At 1 January 2017	277,254	101,827	239,308	460,043	1,078,432
Charge for year	123,223	24,951	26,332	120,515	295,021
Eliminated on disposal	<u>-</u>	-	(20,772)	-	(20,772)
At 31 December 2017	400,477	126,778	244,868	580,558	1,352,681
NET BOOK VALUE					
At 31 December 2017	5,170,833	379,801	36,861	727,366	6,314,861
At 31 December 2016	5,294,056	399,296	65,068	772,574	6,530,994

Included in cost of land and buildings is freehold land of £1,258,479 (2016 - £1,258,479) which is not depreciated.

The Company's freehold land and buildings are stated at their historical cost amounts, being the fair value at the date of acquisition, less any subsequent accumulated depreciation and subsequent accumulated impairment losses

Impairment losses recognised in the period

No impairment assessment was performed in 31 December 2017 (2016: none) as there was no indication of impairment.

12. INVENTORIES

1111 - 1111 - 1111		
	31.12.17	31.12.16
	£	£
Finished goods	5,512,849	3,860,890

The cost of inventories recognised as an expense includes £ 100,299 (2016: £54,414) in respect of write-downs of inventory to net realisable value.

13. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.12.17	31.12.16
	£	£
Trade debtors	4,092,565	3,109,922
Amounts owed by group undertakings	11,636	-
Other debtors	6,081	-
Tax	-	36,033
VAT	54,039	60,770
Prepayments	186,270	151,611
	4,350,591	3,358,336

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

13. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR - continued

Trade receivables are stated after provisions for impairment of £22,121 (2016: £14,616).

			, , ,	, ,	
14.	CREDITORS: AMOUNTS FALLING DUE	WITHIN ONE	E YEAR		
				31.12.17	31.12.16
				£	£
	Bank loans and overdrafts (see note 16)			5,700,000	3,400,000
	Other loans (see note 16)			1,000,000	1,000,000
	Trade creditors			2,591,454	2,629,934
	Amounts owed to group undertakings			593,966	330,463
	Tax			56,250	22,967
	Social security and other taxes			132,698	110,406
	Derivative financial instruments			57,242	122,310
	Accrued expenses			171,276	153,126
				10,302,886	7,769,206
15.	CREDITORS: AMOUNTS FALLING DUE	AFTER MOR	E THAN ONE		
	YEAR				
				31.12.17	31.12.16
				£	£
	Other loans (see note 16)			3,500,000	4,500,000
16	ENANGLAL LADULTES DODDOWN	C C			
16.	FINANCIAL LIABILITIES - BORROWIN	GS			
				31.12.17	31.12.16
				£	£
	Current:			*	~
	Bank loans			5,700,000	3,400,000
	Parent company loans			1,000,000	1,000,000
	1 arone company rouns				
				6,700,000	4,400,000
	Non-current:				
	Parent company loans			3,500,000	4,500,000
					
	Terms and debt repayment schedule				
		1 year or			
		less	1-2 years	2-5 years	Totals
		£	f-2 years	£	£
	Bank loans	5,700,000	~ -	~	5,700,000
	Parent company loans	1,000,000	1,000,000	2,500,000	4,500,000
	2 a.c vompany round				
		6,700,000	1,000,000	2,500,000	10,200,000

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

LEASING AGREEMENTS 17.

Minimum lease	navments under non-	cancellable operating	leases fall due as follo	WC.
William Icasc	payments under non-	cancenable operating	, icases iaii due as ioiio	ws.

	31.12.17	31.12.16
	£	£
Within one year	267,492	251,016
Between one and five years	123,953	317,448
	391,445	568,464
FINANCIAL INSTRUMENTS		

18.

Categories of financial instruments held at fair value		
	31.12.17	31.12.16
	£	£
Financial liabilities at fair value		
At fair value through profit or loss	(57,242)	(122,310)
Changes in value of financial instruments carried at fair value Profit for the year has been arrived at after charging:		
	31.12.17	31.12.16
	£	£
Financial liabilities at fair value through profit or loss	(65,068)	122,310

Valuation techniques and assumptions applied for the purposes of measuring fair value

The fair values of financial assets and financial liabilities are determined as follows.

- The fair values of derivative instruments are calculated using quoted prices. Foreign currency forward contracts are measured using quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contracts.

Cash flow hedges

Forward foreign currency contracts

The Company enters into forward foreign exchange contracts to manage the risk associated with anticipated sales and purchase transactions. Hedge accounting is not applied.

19. **PROVISIONS FOR LIABILITIES**

Deferred tax	31.12.17 £ 20,214	31.12.16 £ 19,059
		Deferred tax
Balance at 1 January 2017		19,059
Charge to Income Statement during year	•	1,155
Balance at 31 December 2017		20,214

Notes to the Financial Statements - continued for the Year Ended 31 December 2017

19. PROVISIONS FOR LIABILITIES - continued

Deferred tax assets and liabilities are offset where the Company has a legally enforceable right to do so. The following are the major deferred tax liabilities and assets recognised by the company and movements thereon during the current reporting period.

	At 31 December Charge to prof	it or loss		Accelerated tax depreciation £ (19,068) (1,196) (20,264)	General Provision £ 9 41	Total £ (19,059) (1,155) (20,214)
20.	CALLED UP	SHARE CAPITAL	,			
	Allotted, issued Number: 600,000	d and fully paid: Class: Ordinary shares		Nominal value:	31.12.17 £ 600,000	31.12.16 £ 600,000
21.	RESERVES					Retained earnings
	At 1 January 2 Profit for the y					2,133,540 643,388
	At 31 Decemb	er 2017				2,776,928

22. RELATED PARTY DISCLOSURES

During the year, the Company sold £62,734 (2016: £0) of goods to Comptoirs Des 3 Caps, which is 20% owned by the Company's immediate parent company, NTC Wismettac Europe B.V. At the year-end, £20,998 (2016: £0) was outstanding an included within debtors.

During the year, the Company purchased £32,725 (2016: £0) of goods from SSP Konsumguter Trade & Consult GmbH, which is 20% owned by the Company's immediate parent company, NTC Wismettac Europe B.V. The amount was settled at the year-end.

23. ULTIMATE CONTROLLING PARTY

In the opinion of the directors, the Company's ultimate parent company and ultimate controlling party is Nishimoto Co., Ltd., a company incorporated in Japan. The parent undertaking of the smallest and largest group which includes the Company and for which group accounts are prepared is Nishimoto Co., Ltd., a company incorporated in Japan. Copies of the group financial statements of Nishimoto Co., Ltd. are available from Onward Park Building, 3-10-5 Nihonbashi Chuo-Ku, Tokyo 103-0027 Japan. The company's immediate controlling party is NTC Wismettac B.V., a company incorporated in the Netherlands.