The Commonwealth Society for the Deaf

## **Annual Report and Financial** Statements

31 May 2018

Company Limited by Guarantee Registration Number 02739343 (England and Wales)

Charity Registration Number 1013870

A08

14/02/2019

COMPANIES HOUSE

# (A company limited by guarantee)

# CONTENTS

Reference and administrative details of the			
charity, its directors and advisers	. · · 1		
Trustees' report	2 - 18		
Independent auditor's report	19 - 21		
Statement of financial activities	22		
Balance sheet	23		
Statement of Cash Flow	24		
Notes to the financial statements	25 - 37		

(A company limited by guarantee)

#### Reference and administrative details

**Patron** 

HRH The Duke of York KG KCVO ADC

**Vice Patrons** 

Dame Mary Perkins

The Rt. Hon. Malcolm Bruce MP

**Directors** 

Philip Shaw MA, MBA (Chair)

Denise Goldman MSc, PhD (Vice Chair)

Steven Reekie FCCA Malcolm Garner PhD David Greenberg PhD Priyadarshni Carling AuD

Thomas Falkus

**Chief Executive** 

Emma Judge

Registered office

c/o UCL Ear Institute 332-336 Gray's Inn Road London, WC1X 8EE

Company registration number

02739343 (England and Wales)

Charity registration number

1013870

**Auditor** 

Myrus Smith Norman House 8 Burnell Road Sutton

Surrey SM1 4BW

**Bankers** 

The Co-operative Bank

Delf House Southway

Skelmersdale, WN8 6WT

Lloyds Banking Group plc

**Butler Place Branch** 

**Caxton Street** 

London SW1H 0PR

**Investment Managers** 

Smith and Williamson Investment Management

25 Moorgate

London EC2R 6AY

#### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018

#### Reference and administrative details of the charity, its directors and advisors

The directors, who are also the trustees for the purposes of the Charities Act, present their statutory report together with the financial statements of The Commonwealth Society for the Deaf for the year ended 31 May 2018. The report has been prepared in accordance with Part 8 of the Charities Act 2011 and it is also the report of the directors for the purposes of the Companies Act 2006.

The financial statements have been prepared in accordance with the accounting policies set out on pages 25 to 28 of the attached financial statements and comply with the charitable company's memorandum and articles of association, applicable laws and the requirements of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), effective from accounting periods commencing 1 January 2015 or later.

The Commonwealth Society for the Deaf is also known as Sound Seekers.

#### **GOVERNANCE, STRUCTURE AND MANAGEMENT**

#### Governance

The following directors were in office at the date of approval of the financial statements and served throughout the year ended 31 May 2018, except where shown.

Director	Appointed /Resigned
Philip Shaw MA, MBA (Chair)	
Denise Goldman, MSc, PhD (Vice-Chair)	
Steven Reekie FCCA (Honorary Treasurer)	
David Greenberg BSc, PhD	
Malcolm Garner, PhD	·
Priyadarshni Carling	Appointed June 2017
Thomas Falkus	Appointed June 2017

In accordance with Article 50 and Article 51, appropriate Directors will retire by rotation at the Annual General Meeting and if eligible, may also offer themselves for re-election.

Upon joining the Board of Directors, directors are provided with a Trustees Manual, which includes information provided by the Charity Commission, explaining their legal responsibilities, together with relevant information about the charity, and a copy of the charity's governing documents.

No directors received any remuneration from the charity during the year in connection with their services as directors (2017 - £nil). £299 (2017 - £5,202) was reimbursed to directors during the year and relates to costs incurred in the UK and visiting the charity's overseas projects.

#### Statement of directors' responsibilities

The directors (who are also trustees of Commonwealth Society for the Deaf for the purposes of charity law) are responsible for preparing the directors' report and financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the income and expenditure of the charitable company for that period.

### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### GOVERNANCE, STRUCTURE AND MANAGEMENT (continued)

#### Statement of directors' responsibilities (continued)

The directors (who are also trustees of Commonwealth Society for the Deaf for the purposes of charity law) are responsible for preparing the directors' report and financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the income and expenditure of the charitable company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable to the United Kingdom and Republic of Ireland (FRS 102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Each of the directors confirms that:

- so far as the director is aware, there is no relevant audit information of which the charitable company's auditor is unaware; an
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the charitable company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

The directors are responsible for the maintenance and integrity of financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### GOVERNANCE, STRUCTURE AND MANAGEMENT (continued)

#### Structure and management reporting

The Board of Directors delegates responsibility for the day to day management of the Charity to the Chief Executive, who reports to the Board at each of their meetings, which take place at least four times per year, plus the AGM. The Board have also set up the following Committees:

The Finance and Audit Committee, which reports to the Board of Directors, also has delegated responsibilities, as well as providing advice and submitting recommendations to the Board of Directors.

The Programme Committee reports to the Board of Directors and has delegated responsibilities, as well as providing advice and submitting recommendations to the Board of Directors.

The Fundraising Committee acts as an advisory board to the Executive Team. The Committee is independent of any external advice procured by Sound Seekers.

#### Key management personnel

The directors consider that they, together with the Chief Executive, comprise the key management personnel of the charitable company. None of the directors receive any remuneration from the charitable company in connection with their role as directors. The annual pay of the Chief Executive is reviewed annually by the board.

Other transactions with the directors are disclosed in note 9.

#### Risk management

The directors have assessed the major risks to which the charity is exposed, in particular those relating to the specific operational areas of the charity and its finances. The directors believe that by monitoring reserve levels, by ensuring controls exist over key financial systems, and by examining the operational and business risks faced by the charity, they have established effective systems to mitigate any risk that may have a significant impact on any area of Sound Seekers' operations. During the last financial year, we have developed a comprehensive risk register which is regularly updated and reviewed by the directors to help evaluate any risk and plan for any steps that need to be taken to address or mitigate significant or major risks. This also helps ensure that there is complete transparency across our operations.

We have been continually reviewing and updating our Financial Procedures Policy to help mitigate any potential risks in financial management and ensure consistent practices are adhered to across the organisation and with our partners. To minimise the risk of transactional financial fraud, a bi-monthly review of invoices against bank statements and credit card statements is carried out by a member of Sound Seekers' Board of Directors.

The Executive Team provides a financial analysis every three months to the directors, covering spend and income against budget and divided between project and general expenditure. All these strategies help safeguard the organisation against fraudulent practices.

This year, in keeping with our commitment to review all polices at least once every two years, we have reviewed and updated our Expenses Policy to ensure there is absolute transparency and consistency for claiming and processing any expense.

Through our Procurement Policy, Sound Seekers follows a set of key principles for purchasing goods, equipment and services which are appropriate for a small organisation, compliant with any relevant legislation and audit requirements, and which also meet any specific donor requirements.

#### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued

#### GOVERNANCE, STRUCTURE AND MANAGEMENT (continued)

#### Risk management (continued)

We have updated our Safeguarding Children and Vulnerable Adults Policy, and Whistleblowing Policy, and are committed to adopting a more comprehensive safeguarding practice and culture with our partners. Alongside the development of the new Trustees Manual, we have implemented a comprehensive Delegation of Authority, and a new Equal Opportunities and Diversity Policy has also been developed.

Sound Seekers has always been committed to ensuring best practice for data protection but considerable work has been carried out to ensure our systems and processes meet, at the very least, the minimum standards required by the General Data Protection Regulations (GDPR). This has included comprehensive data mapping, updating our Data Protection Policy, including information on processes for individuals to access their personal information, procedures for any data breach and improving security for holding personal data. We have also updated our Privacy and Cookies Policy, and developed a new policy for data retention.

We have begun implementation of our new strategic plan for 2018 to 2022, which informs the strategic direction of the organisation over the next four years to ensure our programmes are designed and implemented in accordance with our charitable objectives. This, coupled with our Value for Money Framework, which recognises economy, efficiency, effectiveness and equity as the core ways of achieving our intended outcomes, ensures the optimum use of our resources. By incorporating these principles into Sound Seekers' charitable objectives and operations, the risk of undertaking programmes or projects that are not sustainable or effective is greatly reduced.

The directors are exploring ways of increasing the number and diversity of potential donors to reduce our dependency on a few key regular donors. To ensure we can fulfil our commitments to our partners, we need to increase our financial support from other funding streams. We have been rolling out our fundraising strategy to support and reflect Sound Seekers' Vision, Mission and Values and it has helped increase our restricted income for the continuation and development of priority programme areas over the last financial year.

#### **ACTIVITIES, SPECIFIC OBJECTIVES AND RELEVANT POLICIES**

#### Activities and specific objectives

The charity's main purpose is to support people with hearing loss to realise their rights by enabling access to healthcare and education. Currently, we are focusing on sub-Saharan Africa. Sound Seekers recognises that our mission can only be accomplished through a holistic approach of delivering audiology, community and educational services that fulfil the rights of people with hearing loss and the key commitments set out in the global health and disability agenda.

We develop long-term, holistic partnerships in all our countries of operation. This commitment begins once an initial consultation and assessment has been completed and a partner has been identified. It continues as the partnership develops and further needs and/or adaptations are required to ensure we can meet our charitable objectives through our partnerships.

Deafness can be both a cause and effect of poverty. To combat this, we work to secure the future of people with hearing loss in some of the poorest communities of the developing world through our core values:

#### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### **ACTIVITIES, SPECIFIC OBJECTIVES AND RELEVANT POLICIES (continued)**

**Sustainability** – integrating services into existing government systems and improving institutional capacity to ensure long-term impact on the lives of people with hearing loss.

**Partnership** – working with government agencies, hospitals and schools as well as local communities and donors.

**Inclusion** – supporting participation and inclusion of children and adults with hearing loss and their families in school and community life.

**Empowerment** – promoting and raising awareness of the rights of people with hearing loss.

#### Public benefit statement

The directors (who also act as trustees for the charitable activities of The Commonwealth Society for the Deaf) confirm that they have complied with their duty under section 17 of the Charities Act 2011. They have considered the public benefit guidance published by the Charity Commission and believe that they have followed its guidance in this area. The annual report gives a detailed description of the activities undertaken by the charitable company during the period in furtherance of its charitable purposes, and the directors are satisfied that all such activities provide a public benefit.

#### Summary of the year's activities

Sound Seekers has always put the safeguarding of vulnerable adults and children at the heart of our work, however, the grave revelations about safeguarding earlier this year caused reputational damage to the sector as a whole. This, coupled with the changes in data protection under the General Data Protection Regulations (GDPR) and the work required to demonstrate compliance, has had an unprecedented impact on our operational activities. While our commitment to best practice in both these areas continues, the heavy burden of compliance and ever-increasing regulations are a significant drain on our already limited resources. Safeguarding and data protection remain of paramount importance to us and, as a small NGO, we can demonstrate absolute transparency and rigorous due diligence across all our programmes.

Despite the challenges outlined above, with the dedicated support of all our partners and volunteers, and in line with our strategic goal which aims to ensure that people with hearing loss realise their rights by gaining access to an integrated and comprehensive Audiology, Community and Education (ACE) programme that is sustained by national governments, we have accomplished many outstanding achievements this year.

Following the successful completion of their clinical training, the audiology services at Queen Elizabeth Central Hospital (QECH) in Blantyre were formally handed over to the first ever Malawian audiologists who were trained through Sound Seekers and are now leading the services at QECH changing the lives of more than 5000 patients by providing them with ear and hearing care. Our partnership with the Department for International Development (DFID), through the UK Aid Match Fund Scheme, continues to support the development of the comprehensive audiology services, including the trialing of newborn screening for the first time in Malawi for those identified as being at risk. We have also started rolling out the training of special needs teachers in Southern Malawi on deaf awareness and the effective inclusion of children with hearing loss in classroom settings with support from our volunteer Teacher of the Deaf.

In Zambia, the first children's audiology clinic established by Sound Seekers was officially opened by the Permanent Secretary for the Minister of Health, on behalf of the Minister of Health, at the University Teaching Hospital in Lusaka and provides audiology services dedicated to paediatric patients at a government hospital in the country for the first time. The clinic is supported by a local nurse, who was sponsored by Sound Seekers to qualify as a Hearing Instrument Specialist. We also trained two additional Hearing Instrument Specialists who have now returned to The Gambia and are delivering quality audiology services at clinics set up by Sound Seekers and being managed locally. The placement of volunteer audiologists is a crucial part of our work as it helps ensure the sustainability of the audiology services by providing on-the-job training and mentoring to all these graduates.

#### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### **ACTIVITIES, SPECIFIC OBJECTIVES AND RELEVANT POLICIES** (continued)

#### Summary of the year's activities

With funding from Jersey Overseas Aid (JOA), we have expanded the deaf units in Chilengwa and Kansenshi schools in Ndola, Zambia and improved the classroom environment for 275 children with hearing loss as well as carrying out school screening in the Ndola District to help ensure early identification and treatment of children with hearing loss.

We have fully equipped and set up ear mould labs in Zambia and Cameroon ensuring the existing audiology services are better able to meet the needs of the community. We have also continued promoting primary ear and hearing care in Malawi, Zambia and Cameroon for more than 65,000 people, raising awareness of how to prevent hearing loss and encouraging people to seek early treatment. Sadly, the civil unrest in Cameroon continues to hinder the direct monitoring of our work there although we remain in close contact with our partner.

Our corporate partnership with Specsavers continues to flourish with support for our hearing aid refurbishment programme in Zambia and hearing aid donations from Specsavers stores, while the provision of pro bono services, from our pro bono partners, including Weil, Gotshal and Manges, alongside donations of equipment and consumables enable us to meet our charitable objectives more effectively.

As a staff team of only four, we are very fortunate to be supported by professional volunteers whose technical expertise is vital to the scope of our activities and the success of our operations. The sharing of skills enables us to improve access to ear and hearing care, and education for more people with hearing loss in Africa, as well as helping to ensure the sustainability of services. In the UK, our volunteers support us with the day to day tasks in the office or contribute as members of our Programmes and Fundraising Committees. The contribution of every volunteer helps us transform the lives of people with hearing loss every day and our work would not be possible without their support.

Finally, after three years and having successfully consolidated Sound Seekers as a leader in the development and delivery of comprehensive audiology services in sub-Saharan Africa, Emma Judge is stepping down from her role as CEO. We are delighted that Kavita Prasad, our Head of Programmes who has spearheaded our programme work taking it from strength to strength over the last 18 months, has been appointed as the new CEO. Kavita is looking forward to leading the growth and strategic development of Sound Seekers as we move into our 60<sup>th</sup> year of operating. The directors acknowledge with gratitude the substantial contribution made by Emma to the development of Sound Seekers.

#### **ACHIEVEMENTS AND PERFORMANCE**

Our activities cover the following aspects: Increasing Access to Ear and Hearing Healthcare including Training and Capacity Building; Increasing Access to Education; and Increasing Community Awareness.

#### Increasing Access to Ear and Hearing Healthcare including Training and Capacity Building

In the financial year 2017-18, we made significant progress in increasing the availability and provision of hearing health services in our countries of operation in Africa, which include Zambia, The Gambia, Sierra Leone, Cameroon and Malawi. In all, in the five countries we work in, 14,568 people (7,023 adults and 7,545 children) were screened for hearing loss through our clinic and outreach services. Of those screened, 2,553 persons, including 620 children (298 girls and 322 boys) and 1,933 adults (990 men and 943 women), were identified with hearing loss and provided with appropriate support and management for their hearing loss.

In **Malawi**, through generous funding from UK Aid from the British people and long-term support from Jersey Overseas Aid (JOA), increasing numbers of people are being seen at the clinic and outreach services established by Sound Seekers in Queen Elizabeth Central Hospital, Blantyre. Through outreach alone, over 3,500 persons have been screened for hearing loss. The two Malawian audiologists, who were trained by Sound Seekers, are now leading the services ensuring sustainable provision of audiology services in Southern Malawi.

TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MAY 2018
(continued)

#### ACHIEVEMENTS AND PERFORMANCE (continued)

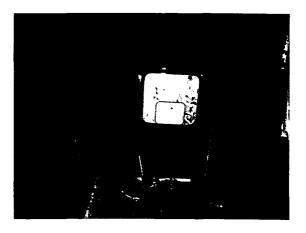
Increasing Access to Ear and Hearing Healthcare including Training and Capacity Building (continued)

In the Gambia, thanks to funding from JOA, we completed the refurbishment of the audiology clinic in Edward Francis Small Teaching Hospital, in the capital Banjul, which is now fully equipped and operational, making it the first audiology service in a public hospital in The Gambia. We also established an audiology clinic in Bansang Hospital, one of the only government hospitals in the interior region of the country, in Bansang, a small town in the Central River Division of the Gambia. We sponsored a Teacher of the Deaf from St John's School for the Deaf, Serrakunda, and a nurse from Edward Francis Small Teaching Hospital to qualify as Hearing Instrument Specialists. These graduates returned in December 2017 and joined the audiology services at St John's School for the Deaf and Edward Francis Small Teaching Hospital to provide hearing assessment and management services to the people of the Gambia. In Sierra Leone, we continued our support to the audiology services at St Joseph's School for the Hearing Impaired and the hearing screening services at Loreto Clinic, both in Makeni.

In **Cameroon**, with generous funding from Hear the World Foundation, we established an earmould lab at Mbingo Hospital to complement the audiology clinic we established previously. The audiology team are now able to customise ear moulds for patients being fitted with hearing aids.

In Zambia, Sound Seekers established the first Children's Hearing Clinic, officially opened by the Permanent Secretary for the Minister of Health, on behalf of the Minister of Health, at the University Teaching Hospital in Lusaka, becoming the first such service in a government hospital in Zambia. In addition, we sponsored a nurse from University Teaching Hospital to qualify as a Hearing Instrument Specialist. Following her graduation, she is now leading the service at the children's audiology clinic, with the close support and supervision of Sound Seekers' Volunteer Audiologist. In Ndola, the audiology team at Ndola Central Hospital carried out 42 outreach visits to schools, screening about 3700 primary school children for hearing loss. With the support of Hear the World Foundation, an earmould lab was established helping to customise moulds for patients needing hearing aids. Support from our long standing partner, Specsavers, has enabled us to continue our Hearing Aid Refurbishment Project in Beit Cure Hospital, where donated hearing aids from the UK are refurbished and made fit for use by beneficiaries in our countries of operation.





Photos above taken during outreach visits screening primary school children in Ndola District

TRUSTEES' REPORT
FOR THE YEAR ENDED 31 MAY 2018
(continued)

#### **ACHIEVEMENTS AND PERFORMANCE** (continued

Increasing Access to Ear and Hearing Healthcare including Training and Capacity Building (continued)

#### Case Study: Shine

Shine is three years old and had her hearing assessed for the first time in November 2017 at the new Children's Hearing Clinic established at the University Teaching Hospital, Lusaka, Zambia. Her mother brought her to the clinic due to her delayed speech but she did not realise this could be linked to hearing loss. Sound Seekers Volunteer Audiologist, Bhavisha Parmar performed play audiometry (a technique used to test hearing of young children to respond to sounds using play and games) and confirmed Shine has severe sensorineural hearing loss in both ears.

Impressions of her ears were taken to make custom ear moulds and she was fitted with brand new hearing aids, donated to Sound Seekers by Hear the World Foundation. Shine's reaction to the sounds around her surprised Shine's mother and Bhavisha, as Shine immediately tried vocalising to hear her own voice. Bhavisha told us:

"Shine's name can be used to describe her smile as she was definitely a shining light in our clinic that day"

Bhavisha taught Shine's mother how to use the hearing aids and she was booked in for a follow up appointment to review Shine's progress. When Shine returned for her follow-up appointment at the Children's Hearing Clinic, Shine's mother was extremely pleased with her progress and has become very confident with helping Shine wear her hearing aids and switching them on and off.

Thanks to support from Hear the World Foundation, Shine has hearing aids that even light up to alert her mother that the battery is running low, which she is really pleased about. Shine's mother explained to Bhavisha that Shine points at her hearing aids as soon as she wakes up and gestures that they need to be put in her ears. Data logging on the hearing aid software at her follow up appointment showed that Shine had been wearing the hearing aids for 11 hours per day. Bhavisha was thrilled about this:

"I high fived her mother as soon as I saw that she had been wearing her hearing aids for 11 hours every day since her fitting!"

When Bhavisha was examining the hearing aids and connecting them to my computer she felt a nudge from little Shine, making it very clear she just wanted them back in her ears! Aided testing showed she was getting great benefit from the hearing aids and she was very vocal in the clinic and even left saying "bye bye". Bhavisha has found her experience of working in Zambia with Sound Seekers extremely rewarding:

"My time volunteering in Zambia for Sound Seekers has been amazing and being able to help bring out the shine in Shine has been one of the best moments".



Photos above of Shine with her mother

#### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### **ACHIEVEMENTS AND PERFORMANCE** (continued)

Increasing Access to Ear and Hearing Healthcare including Training and Capacity Building (continued)

#### Case Study: Frank

Six year old Frank Geofrey from Mbayani in Malawi, was seen at the QECH Audiology Clinic in September 2017. The results of his hearing assessment revealed a bilateral moderate to severe sensorineural hearing loss. Frank was then recommended hearing aids. When he was fitted with a pair of hearing aids, Frank managed to grasp various sounds as he was being tested. e was clapping and laughing at the new sounds, as his mother looked on joyfully.

Frank then returned for a follow-up appointment at QECH for a hearing aid review. He looked enthusiastic and his mother had explained how she has seen a great change in Frank since fitting his hearing aids and how Frank is now able to explain to her what he has learnt at school every day. Having seen how her son has benefited from the audiology services, she has stated that she would recommend QECH's Audiology Clinic to anyone who would reap the same benefits. She told us:

"Your services have greatly helped my son. My son is benefitting a lot from school [since having the hearing aids fitted] than before. I am a happy mother today and I know my son will get educated and be someone tomorrow."





Photos above of Frank at QECH with his mother wearing his new hearing aids

#### Case Study: Esatou

Esatou, age 70 from The Gambia, had hearing difficulties from the age of 20. She does not know exactly how her hearing problems began but she remembers being ill with a severe headache and then having some difficulty hearing. She had never sought treatment for her hearing before March 2018. She said initially she only had mild hearing difficulties but over the years her hearing deteriorated.

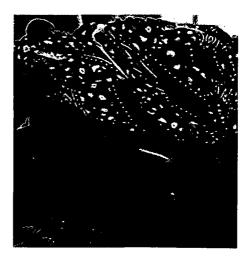
One of her neighbours brought her to St John's School for the Deaf, in Serrakunda, where she was assessed by Yaka, the lead Audiology Technician, trained by Sound Seekers. Yaka immediately tested her hearing and she was diagnosed with hearing loss and was able to fit hearing aids in the same visit. Esatou couldn't believe that she was now able to hear and was overjoyed. She said that her family is going to be very surprised.

#### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### ACHIEVEMENTS AND PERFORMANCE (continued)

Increasing Access to Ear and Hearing Healthcare including Training and Capacity Building (continued)





Photos above of Esatou being assessed and fitted with hearing aids at St John's School for the Deaf in The Gambia

#### Case Study: John

John Kaonga from Ndola, Zambia, is 88 years old and has 12 children and in his words, "too many grandchildren to count". John used to work on the farm but is now at home with his family and enjoys gardening at home. In 2017, John noticed he was having difficulty hearing, but didn't seek any medical help. He relied on lip-reading to understand his family, and people often had to shout to speak to him. His 22 year old grandson heard about the Audiology Services at Ndola Central Hospital and decided to bring his grandfather in to have his hearing checked.

John had his hearing tested by Anita Lungo, whose training as a Hearing Instrument Specialist was sponsored by Sound Seekers in 2016. This was the first time John had his hearing tested. He was diagnosed with severe sensorineural hearing loss in both ears. In the same morning, thanks to the completed ear mould lab, Anita was able to take impressions, make ear moulds, and fit and test John with two new hearing aids, donated by Hear the World Foundation. John was amazed he could hear again and said:

"I am very happy and I can now talk to my grandchildren. Now I don't feel jealous that other people are talking and I was unable to take part in the conversation... I can't believe this!"



Photos above of John being fitted for hearing aids at Ndola Central Hospital

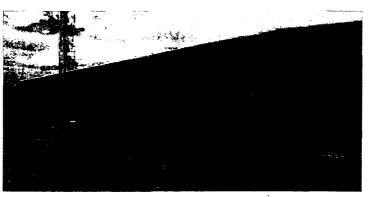
### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### **ACHIEVEMENTS AND PERFORMANCE** (continued)

#### **Increasing Access to Education**

With funding from Jersey Overseas Aid (JOA), we have expanded the deaf units in Chilengwa and Kansenshi schools in Ndola, **Zambia** by adding three classrooms to each of the deaf units, thereby improving the classroom environment for 24 teachers and 218 students with hearing loss in the two units. This expansion has also enabled the enrolment of 57 new students with hearing loss who will join once the new term starts in September 2018.









Photos above show the completed deaf units and school children at Kansenshi and Chilengwa Schools

In **Malawi**, with support from UK Aid from the British People and JOA and in partnership with the Malawi Ministry of Education, we are in the process of building the skills and capacities of 90 Itinerant Special Needs (ISN) teachers on awareness of hearing loss and on effective inclusion of a child with hearing loss in the classroom. In the financial year 2017-18, 50 ISN teachers were trained and equipped with skills to respond to the needs of children with hearing loss in their classrooms.





Photos above show teacher training session led by Caroline Clarke, Volunteer Advisory Teacher of the Deaf in Malawi and participants with their certificates

# TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

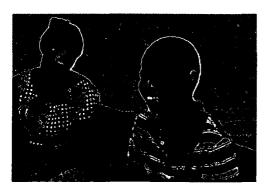
#### **ACHIEVEMENTS AND PERFORMANCE** (continued)

Increasing Access to Education (continued)

#### Case Study: Happy

Happy, now aged 16, lost his hearing after suffering from Malaria as a young child and has since been struggling in school. He was held back in school for years and was being isolated from his friends. In 2014, Happy's mother heard about the audiology service at Queen Elizabeth Central Hospital in Blantyre, and Happy had his hearing assessed for the first time and was diagnosed with bilateral hearing loss and was fitted with hearing aids. Four years later, Happy is thriving at school and at home. He has regular follow-ups at QECH and is doing well at school and is able to communicate better with his friends and family.

Happy's Head Teacher said "Before his hearing aids, Happy repeated Standard 3 many times, but now he is progressing and dong well at school".





Photos above of Happy with his mum at QECH and playing football with his friends

#### **Increasing Community Awareness**

Over 65,000 people were sensitised on Primary Ear and Hearing Care (PEHC) through role-play, drama and education sessions at schools, local health centres and markets. The sessions educated people on PEHC including provision of appropriate medical attention (for infections, discharging ears etc.) and referral to hospitals/clinics where necessary. All interventions are based on guidelines on PEHC developed by the World Health Organisation (WHO).

In **Malawi**, we began outreach awareness sessions to sensitise the public on ear and hearing care and the dangers of traditional practices of ear cleaning, which damage the ear and may result in hearing loss. 40 such sessions have been conducted reaching 57,316 people who attended these sessions. Pre-session survey shows that none of the 57,316 people were aware the ear is self-cleaning; post-session surveys showed 99% of the people said they now understood that the ear need not be cleaned and trying to clean it is a harmful practice.

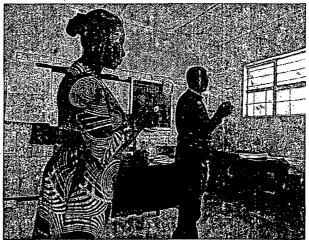
In **Cameroon and Zambia**, we sensitized 8,710 people, in the communities we work in, on good practices in ear and hearing care.

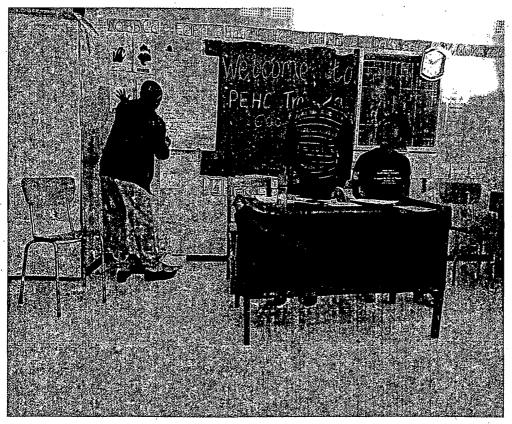
TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

## ACHIEVEMENTS AND PERFORMANCE (continued)

**Increasing Community Awareness** (continued)







Photos above taken during PEHC awareness in Ndola, Zambia

### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### **PLANS FOR 2018/19**

In 2018 – 2019, we will continue work on enabling access to healthcare and education for people with hearing loss by delivering audiology services, improving quality of education for children with hearing loss and increasing awareness of hearing loss for families and communities. Training and skills transfer to local health practitioners, teachers and other service providers will continue to be a vital priority cutting across all streams of our work.

#### Increasing Access to Ear and Hearing Healthcare

In May 2018, with funding from JOA, we began a new three-year project in **Zambia**, which will support the establishment of outreach services at University Teaching Hospital, complementing the existing clinic-based services and the set up of the first-ever paediatric audiology services in the Copperbelt Province of Zambia at Arthur Davison Children's Hospital in Ndola. This project will also support three health practitioners – two from Arthur Davison Children's Hospital and one from University Teaching Hospital to gain a Diploma in Audiology.

In **Malawi**, we plan on extending outreach services to remoter areas and train nurses from local district hospitals on audiology.

In **Gambia**, we plan to extend outreach services to remoter areas, and in **Sierra Leone**, we plan to establish audiology services in the capital, Freetown.

We also hope to identify a new country of operation to promote and advance hearing health services in Africa.

#### Increasing Access to Education

In **Zambia**, we plan to train special needs and mainstream teachers in Ndola district on awareness of hearing loss and inclusion of a child with hearing loss in the classroom. In **Malawi**, we plan on continuing to a next phase of our Education work, enabling mainstream teachers to be better aware and equipped to include children with hearing loss in their classrooms.

#### Increasing Community Awareness

In **Zambia and Malawi**, following on from the successful set-up and delivery of audiology services in public hospitals, we plan to focus our attentions on working with communities and families to increase awareness of hearing loss and reduce the stigma and discrimination associated with hearing loss.

### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### **SUPPORTERS**

Sound Seekers would like to thank all our donors and supporters for their generous contributions over the years. While it is not possible to acknowledge each of our supporters, every donation, no matter how large or small, helps us deliver our mission to support people with hearing loss to realise their rights by enabling access to healthcare and education and for that we are extremely grateful.

UK Aid from the British People Jersey Overseas Aid Hear the World Foundation The Specsavers Partnership Sivantos **Otometrics** The Paget Trust Mosse Charitable Settlement St Mary The Boltons Action on Hearing Loss **Beattie Communications** Weil, Gotshal & Manges People for People and Smile a Minute Rayovac **Audium** The Brock Webb Trust W.L. Pratt Charitable Trust Peacock Charitable Trust Meeting Needs Card Aid Michael Hall Consultants Ltd The Bespoke Agency Arco Ltd Bansang Hospital Appeal Advocates for International Development

#### **Partners**

Sound Seekers would like to thank all our partners for their work in helping us achieve our objectives. Ministry of Health, Malawi Queen Elizabeth Central Hospital, Blantyre, Malawi Ministry of Education, Malawi Ministry of Health, Zambia University Teaching Hospital, Lusaka, Zambia Beit Cure Hospital, Lusaka, Zambia Starkey Hearing Institute, Lusaka, Zambia Arthur Davison Children's Hospital, Ndola, Zambia Kansenshi Primary School, Ndola, Zambia Chilengwa Primary School, Ndola, Zambia Ndola Central Hospital, Ndola, Zambia St. Joseph's School for the Hearing Impaired, Makeni, Sierra Leone Loreto Clinic, Makeni, Sierra Leone Mbingo Baptist Hospital, Cameroon Edward Francis Small Teaching Hospital, Banjul, The Gambia St. John's School for the Deaf, Serrakunda, The Gambia Bansang Hospital, Bansang, The Gambia

### TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### **FINANCIAL REVIEW**

#### Investment policy and performance

The investment strategy is set by the directors and takes into account income requirements, present and future financial expenditure requirements, risk profile and the investment manager's advice and view of the market prospects in the long term. The policy is to maximise total return through a diversified portfolio whilst providing a level of income advised by the directors from time to time. The performance of the portfolio and the charity's investment strategy are reviewed regularly by the directors with the investment managers.

The charity's investments comprise one portfolio of listed investments. Investments with a market value of £206,546 at 31 May 2018 are managed by Smith and Williamson Investment Management.

There are no restrictions on the charity's power to invest.

During the year, the investment portfolio was able to generate healthy returns.

#### Results for the year

Income for the year totalled £323,920 down £258,277 against 2017.

The main area of expenditure was the direct cost of overseas projects, which totalled £447,409 (2017 - £351,752).

Expenditure on raising funds has increased to £39,940 (2017 - £33,473).

The deficit for the year was £330,766. A significant proportion of the deficit represents project costs relating to funding received but not spent in previous periods.

#### Reserves policy and financial position

#### Reserves policy

Our reserves are an essential element of our strategic, operational and budgetary planning and ensure that we can operate and avoid financial difficulties and that we can cover expenditure in the event of reduced income or changes in circumstances.

The directors wish to ensure that we are able to provide the services that have been promised and fulfil our commitment to our partners. As such, our reserves are held on an agreed policy with a clear understanding of what the money is to be used for and ensures we can:

- Fund working capital;
- Fund unexpected operational costs and expenditure, for example, when projects overrun or exchange fluctuations impact on original budgets;
- Fund shortfalls in income, when income does not reach expected levels. Funds might be needed to give the trustees time to take action if income falls below expectations;
- Fund an unforeseen emergency or other unexpected need for funds, e.g. an unexpected large repair bill or finding 'seed-funding' for essential equipment and/or programme work that cannot be covered by restricted funding;

# TRUSTEES' REPORT FOR THE YEAR ENDED 31 MAY 2018 (continued)

#### FINANCIAL REVIEW (continued)

#### Reserves policy and financial position (continued)

### Reserves policy (continued)

- Fund short-term deficits in a cash budget, for example, money sometimes needs to be spent before a funding grant is received;
- Funds for a significant project that requires the charity to provide 'matched funding';
- Funds for net investment in fixed assets (other than those financed by restricted funds); and
- Funds for cessation costs.

The directors have considered the level of reserves that the charity needs to hold. Given the uncertainty over future income, the directors have agreed that the minimum acceptable level of free reserves for the charity is £90,000, equating to approximately three months operating expenditure. At 31 May 2018, the charity's free reserves were £256,430.

The directors acknowledge that the level of reserves at 31 May 2018 was higher than the minimum required by the reserves policy. The excess reserves provide contingency which may be required to meet an unforeseen emergency or other any other unexpected need as outlined above and are essential to ensure the charity's activities do not lapse without due warning to complete them. Given the charity's activities and the uncertainty over future income, the directors believe that the level of reserves held to be adequate but not excessive.

### **Financial position**

The balance sheet shows total funds of £434,353.

These funds include an amount of £177,923 which is restricted. These monies have either been raised for, and their use restricted to specific purposes, or they comprise donations subject to donor imposed conditions. Full details of these restricted funds can be found in note 16 to the financial statements together with an analysis of movements in the year.

#### The charity's assets

Acquisitions and disposals of fixed assets during the year are recorded in the notes to the financial statements.

The above report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by the directors and signed on their behalf by:

Steven Reekie Director

mecho.

Approved by the directors on

10th December 2018

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF:

# THE COMMONWEALTH SOCIETY FOR THE DEAF (A company limited by guarantee)

#### FOR THE YEAR ENDED 31 MAY 2018

#### **Opinion**

We have audited the financial statements of The Commonwealth Society for the Deaf (the 'charitable company') for the year ended 31 May 2018 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 May 2018, and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may
  cast significant doubt about the charitable company's ability to continue to adopt the going concern
  basis of accounting for a period of at least twelve months from the date when the financial statements
  are authorised for issue.

#### Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF:

#### THE COMMONWEALTH SOCIETY FOR THE DEAF

(A company limited by guarantee)

#### FOR THE YEAR ENDED 31 MAY 2018

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report (incorporating the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of our knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemptions in preparing the directors' report and from the requirement to prepare a strategic report.

#### Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement on page 2, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF:

#### THE COMMONWEALTH SOCIETY FOR THE DEAF

(A company limited by guarantee)

FOR THE YEAR ENDED 31 MAY 2018

#### Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Stephen Jones FCA (Senior Statutory Auditor)
For and on behalf of Myrus Smith
Chartered Accountants and Statutory Auditor
Norman House,
8 Burnell Road,
Sutton, Surrey.
SM1 4BW

( Decoder 2018

### STATEMENT OF FINANCIAL ACTIVITIES

### FOR THE YEAR TO 31 MAY 2018

	•			2018	2017
		Unrestricted	Restricted	Total	Total
	Notes	funds	funds	funds	funds
:		£	£	£	£
Income from:					
Donations	<b>, 2</b> .	105,168	56,011	161,179	284,805
Charitable activities	3		155,733	155,733	278,162
Other trading activities	4	74		74	9,328
Investments	5	6,349	•	6,349	7,232
Other		585	· · · -	585	2,670
•	٠.	<del></del>	· · · · · · · · · · · · · · · · · · ·		
Total income	•	112,176	211,744	323,920	582,197
		<del> </del>			<del></del>
Expenditure on:		•			
Raising funds	6	39,940	· -	39,940	33,473
Charitable activities	7	167,337	447,409	614,746	581,768
Total expenditure		207,277	447,409	654,686	615,241
i otai expenditure	•		<del></del>	054,000	<del></del>
Net (expenditure)/income before					
(losses)/gains on investments		(95,101)	(235,665)	(330,766)	(33,044)
	4.0				
Net gains/(losses) on investments	13	4,477	-	4,477	26,631
Net (expenditure)/income for the year	8	(90,624)	(235,665)	(326,289)	(6,413)
Transfer between funds		(15,000)	15,000		-
		·	<del></del>		<del></del> .
Net movement in funds		(105,624)	(220,665)	(326,289)	(6,413)
Reconciliation of funds:					
Fund balances brought forward					
at 1 June 2017		362,054	398,588	760,642	767,055
at 1 danie 2017					
Fund balances carried forward					
at 31 May 2018		£256,430	£177,923	£434,353	£760,642
at or may boto		=====	=====	=====	
•					

All of the charity's activities derived from continuing operations during the above two financial periods. The charity has no recognised gains and losses other than those shown above.

#### **BALANCE SHEET**

### AS AT 31 MAY 2018

	Notes	2	018	2	017
		£	£	£	£
Fixed assets					•
Tangible assets	12		6,687		16,676
Investments	13		206,546		203,364
			<del></del>		
			213,233		220,040
Current assets					
Debtors	· 14	35,688	•	19,604	
Short term deposits		150,017		350,017	•
Cash at bank and in hand		218,495		180,181	
•		<del></del>			
		404,200		549,802	
Creditors: amounts falling due					
within one year	15	(183,080)		(9,200)	
Mark a		<del></del>		<del></del>	
Net current assets			221,120		540,602
Total net assets			£434,353		£760,642
The funds of the charity:		. :			
Funds and reserves	,				
Restricted funds	16		177,923		398,588
Unrestricted funds		•	•		
Designated funds	17		_		-
General fund	17		256,430		362,054
				•	
			£434,353		£760,642
•					

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

Approved by the directors and signed on their behalf by:

Steven Reekie

Director

10th December 2018 Approved on

Company Registration Number 2739343 (England and Wales).

## STATEMENT OF CASH FLOWS

# FOR THE YEAR ENDED 31 MAY 2018

	2018 £	2017 £
Cash flows from operating activities:		,
Net cash provided by (used in) operating activities	(169,330)	(53,391)
Cash flows from investing activities:	<del></del>	<del></del> .
Dividends, interest and rent from investments	6,349	7,232
Proceeds from sale of investments	33,091	148,868
Payments to acquire investments	(26,490)	-
Net cash provided by (used in) investing activities	12,950	156,100
	·	· .
Change in cash and cash equivalents in the reporting period	(156,380)	102,709
Cash and cash equivalents at the beginning of the reporting period	532,239	429,530
Cash and cash equivalents at the end of the reporting period	£375,859	£532,239
Reconciliation of net income/(expenditure) to net cash flow from operating activities		·
Net income/(expenditure) for the reporting period (as per statement of		
financial activities)	(326,289)	(6,413)
Adjustments for:		
Depreciation charges	9,989	15,811
(Gains)/losses on investments	(4,477)	(26,631)
Dividends, interest and rents from investments	(6,349)	(7,232)
(Increase)/decrease in debtors	(16,084)	21,120
Increase/(decrease) in creditors	173,880	(50,046)
Net cash provided by (used in) operating activities	£(169,330)	£(53,391)
Analysis of cash and cash Equivalents		
Cash at bank and in hand	218,495	180,181
Notice deposits (less than 3 months)	150,017	350,017
Cash held by investment managers	7,347	2,041
Total cash and cash equivalents	£375,859	£532,239

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MAY 2018

#### 1. ACCOUNTING POLICIES

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are laid out below.

#### Basis of preparation

These financial statements have been prepared for the year to 31 May 2018.

The financial statements have been prepared under the historical cost convention with items recognised at cost or transaction value unless otherwise stated in the relevant accounting policies below or the notes to these accounts.

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102) (Charities SORP FRS 102) issued on 16 July 2014 and Update Bulletin 1 issued on 2 February 2016, the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The charity constitutes a public benefit entity as defined by FRS 102.

The accounts are presented in sterling and are rounded to the nearest pound.

#### Critical accounting estimates and areas of judgement

Preparation of the financial statements requires the directors and management to make significant judgements and estimates.

The items in the financial statements where these judgements and estimates have been made include:

- estimating the liability for multi-year grant commitments; and
- estimating the useful economic life of tangible fixed assets.

#### Assessment of going concern

The directors have assessed whether the use of the going concern assumption is appropriate in preparing these financial statements. The directors have made this assessment in respect to a period of one year from the date of approval of these financial statements.

The directors of the charitable company have concluded that there are no material uncertainties related to events or conditions that may cast significant doubt on the ability of the charitable company to continue as a going concern. The directors are of the opinion that the charitable company will have sufficient resources to meet its liabilities as they fall due. The most significant areas of judgement that affect items in the financial statements are detailed above. With regard to the next accounting period, the most significant areas that affect the carrying value of the assets held by the charitable company are the level of investment return and the performance of the investment markets (see the investment policy of the trustees' report for more information).

#### Income recognition

Income is recognised in the period in which the charitable company has entitlement to the income, the amount of income can be measured reliably and it is probable that the income will be received.

Income comprises donations, grants, investment income and income from trading activities.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MAY 2018

#### ACCOUNTING POLICIES/contd...

#### Income recognition/contd...

Donations are recognised when the charity has confirmation of both the amount and settlement date. In the event of donations pledged but not received, the amount is accrued for where the receipt is considered probable. In the event that a donation is subject to conditions that require a level of performance before the charity is entitled to the funds, the income is deferred and not recognised until either those conditions are fully met, or the fulfilment of those conditions is wholly within the control of the charity and it is probable that those conditions will be fulfilled in the reporting period.

Donated professional services and donated facilities are recognised on the basis of the value of the gift to the charity which is the amount the charity would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

Grants are recognised to the extent that it is probable that the economic benefits will flow to the charitable company and the income can be reliably measured. It is measured at fair value of the consideration received or receivable.

Grant income is credited to the statement of financial activities when the charity is entitled to the income, unless it relates to funding for specific future periods either via explicit or implicit time conditions within the grant agreement.

Grants from trusts and foundations have been included as income from charitable activities i.e. to improve the lives of people with hearing loss in the developing world where they are restricted to a specific activity but as donations where the money is given in response to an appeal or grant application or with greater freedom of use, e.g. for core purposes.

Dividends are recognised once the dividend has been declared and notification has been received of the dividend due.

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charitable company; this is normally upon notification of the interest paid or payable by the bank.

Income generated by trading activities comprises of income from events. It is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

In accordance with FRS 102, the value of volunteers is not included in the financial statements.

### Expenditure recognition and the basis of apportioning costs

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charitable company to make a payment to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MAY 2018

#### ACCOUNTING POLICIES/contd...

All expenditure is accounted for on an accruals basis. All expenses are allocated or apportioned to the applicable expenditure headings. The classification between activities is as follows:

- ♦ Expenditure on raising funds includes all expenditure associated with raising funds for the charitable company. This includes the salaries, direct costs and overheads associated with raising donated income and running events.
- ♦ Expenditure on charitable activities includes all costs associated with furthering the charitable purposes of the charitable company through the provision of its charitable activities as described in the directors' report.

Governance costs comprising the costs involving the public accountability of the charitable company (including audit costs) and costs in respect to its compliance with regulation and good practice are allocated to the cost of charitable activities.

All expenditure is stated inclusive of irrecoverable VAT.

#### Tangible fixed assets

All assets costing more than £1,000 and with an expected useful life exceeding one year are capitalised.

Tangible fixed assets are capitalised and depreciated at the following annual rates in order to write them off over their estimated useful lives:

◆ HARK! vehicles 33.3% per annum based on cost

◆ Office equipment 10% per annum based on cost

#### Listed investments

Listed investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price.

As noted above the main form of financial risk faced by the charitable company is that of volatility in equity markets and investment markets due to wider economic conditions, the attitude of investors to investment risk, and changes in sentiment concerning equities within particular sectors or sub sectors.

Realised gains (or losses) on investment assets are calculated as the difference between disposal proceeds and their opening carrying value, or their purchase value if acquired subsequent to the first day of the financial year. Unrealised gains and losses are calculated as the difference between the fair value at the year end and their carrying value at that date. Realised and unrealised investment gains (or losses) are combined in the statement of financial activities and are credited (or debited) in the year in which they arise.

#### **Debtors**

Debtors are recognised at their settlement amount, less any provision for non-recoverability. Prepayments are valued at the amount prepaid. They have been discounted to the present value of the future cash receipt where such discounting is material.

#### Cash at bank and in hand

Cash at bank and in hand represents such accounts and instruments that are available on demand or have a maturity of less than three months from the date of acquisition. Deposits for more than three months but less than one year have been disclosed as short term deposits.

#### NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MAY 2018 /contd...

#### 1. ACCOUNTING POLICIES/contd...

#### Creditors and provisions

Creditors and provisions are recognised when there is an obligation at the balance sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably. Creditors and provisions are recognised at the amount the charitable company anticipates it will pay to settle the debt. They have been discounted to the present value of the future cash payment where such discounting is material.

#### **Fund accounting**

Restricted funds comprise monies raised for, or their use restricted to, a specific purpose, or contributions subject to donor imposed conditions.

Designated funds comprise monies set aside out of unrestricted general funds for specific future purposes or projects.

General funds represent those monies which are freely available for application towards achieving any charitable purpose that falls within the charity's charitable objects.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the net movement in funds.

#### Leased asset

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged on a straight line basis over the lease term.

#### Financial Instruments

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairments are recognised in expenditure.

#### 2. DONATIONS

			2018	2017
	Unrestricted	Restricted	Total	Total
	funds	funds	funds	funds
	£	£	£	£
Donations				_
Individuals	12,439	· -	12,439	38,987
Trusts and foundations	35,382	51,544	86,926	63,965
Corporates	24,815	4,467	29,282	124,729
Gift Aid donations	1,839	•	1,839	8,017
Legacies	30,693	<u>-</u>	30,693	49,107
•				
	£105,168	£56,011	£161,179	£284,805
	<del></del>			

Of the £284,805 received in 2017, £187,821 was unrestricted funds and £96,984 was restricted funds.

Income from donations in 2018 includes £60,661 of donated goods and services, and an equivalent charge is included in expenditure on charitable activities.

#### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MAY 2018 /contd...

#### 3. INCOME FROM CHARITABLE ACTIVITIES

•		•	2018	2017
	Unrestricted	Restricted	Total	Total
	funds	funds	funds	funds
	£	£	£	£
Increasing access to ear and hearing healthcare, including training and capacity			•	
building	-	135,774	135,774	118,683
Increasing access to education		19,959	19,959	159,479
	£Nil	£155,733	£155,733	£278,162
		<del></del>		

All of the £278,162 received in 2017 was restricted funds.

#### 4. INCOME FROM OTHER TRADING ACTIVITIES

				2018	2017
		Unrestricted	Restricted	Total	Total
		funds	funds	Funds	funds
		074	CNIII	67.4	
Events	•	£74	£Nil	£74	£9,328
	•	. =====		·	<del></del>

All of the £9,328 received in 2017 was unrestricted funds.

Income from events in 2018 includes donated facilities of £Nil (2017: £1,062).

#### 5. INVESTMENT INCOME AND INTEREST RECEIVABLE

			2018	2017
	Unrestricted	Restricted	Total	Total
	funds	funds	funds	funds
Smith and Williamson Investment Management:	£	£	£	£
UK Equities – Investment Trusts	4,245		4,245	4,689
International Equities – Investment Trusts	973	-	973	953
UK Property – Investment Trusts	480	. •	480	520
Cash Fund	10	-	· 10	23
Interest receivable	641	<b>-</b> .	641	820
Other investment income		· •		227
•		<del></del>		
	£6,349	£Nil	£6,349	£7,232
•				

All of the £7,232 received in 2017 was unrestricted funds.

### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MAY 2018 /contd...

#### 6. EXPENDITURE ON RAISING FUNDS

			2018	2017
	Unrestricted	Restricted	Total	Total
	funds	funds	funds	funds
Fundraising costs	£	£	£	£
Staff costs	32,417	-	32,417	25,000
Fundraising consultancy	-	<b>-</b> .	· -	938
Event costs	6	-	6	2,836
Advertising, marketing and other costs	6,190	•	6,190	3,221
Investment management fees	1,327	-	1,327	1,478
•	<del></del>	<del></del>		
•	£39,940	£Nil	£39,940	£33,473

All of the £33,473 expenditure in 2017 was charged to unrestricted funds.

#### 7. EXPENDITURE ON CHARITABLE ACTIVITIES

	2018	2017
	£	·£
Direct costs	•	
Management visits to country	15,719	13,204
Equipment and tools	141,610	130,636
Training for field officers	10,687	. 36,647
Expenses for field officers	<b>57,734</b> .	42,846
Recycling and reusing	(139)	677
Overhead costs	52,738	29,328
Volunteer visits and training	27,583	14,417
Audiology support	11,548	8,915
Construction	89,598	18,150
Depreciation on HARK vehicles	9,989	15,811
Bank charges	139	.=
	417.206	240 624
Support costs	417,206	310,631
Staff costs	141,366	154,085
Training costs	2,417	2,320
Office costs	18,224	19,095
Other expenditure	5,990	13,870
Legal and professional fees	23,237	69,799
Governance costs	,	,
Auditor's remuneration	3,900	4,300
Board meetings and other statutory arrangements	2,406	7,668
	£614,746	£581,768

Of the £581,768 expenditure in 2017, £230,016 was charged to unrestricted funds and £351,752 was charged to restricted funds.

#### NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MAY 2018 /contd...

#### 8. NET (EXPENDITURE)/INCOME FOR THE YEAR

This is stated after charging:

	2018	2017
	Total funds	Total funds
	£	£
Staff costs	173,783	179,085
Auditor's remuneration	3,900	4,300
Depreciation .	9,989	15,811
Operating lease rentals	11,325	4,785
Gains/(loss) on foreign exchange	33	(23)
EMPLOYEES AND STAFF COSTS		
	2018	2017
Staff costs during the year were as follows:	. Total funds	Total funds
	£	£
Wages and salaries	157,985	164,284
Social security costs	14,055	12,675
Pension costs	1,743	1,626
Pension scheme set up costs	-	500
		£170 085

The average number of UK employees during the year, calculated on an average headcount basis, analysed by function, was as follows:

	Number	Number
. ,	2018	2017
Generation of funds	1.0	1.0
Charitable activities	3.0	3.5
	· ——	<del></del>
	4.0	4.5
	-	

No employees earned £60,000 per annum or more (including taxable benefits but excluding employer pension contributions) during the year (2017 - None).

The directors consider that they, together with the Chief Executive, comprise the key management personnel of the charitable company. The total remuneration of the key management personnel for the year was £58,810 (2017 - £57,067).

#### 10. DIRECTORS' REMUNERATION AND RELATED PARTY TRANSACTIONS

No directors received any remuneration in respect of their services during the year (2017 - £Nil).

£299 (2017 - £5,202) was reimbursed to two directors (2017 - three) during the year and relates to the costs of visiting the charity's overseas projects and UK expenses.

### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MAY 2018 /contd...

#### 11. TAXATION

The Commonwealth Society for the Deaf is a registered charity and therefore is not liable to income tax or corporation tax on income derived from its charitable activities, as it falls within the various exemptions available to registered charities.

12.	TANGIBLE FIXED ASSETS		Hark! Vehicles
	Cost		£
	At 1 June 2017		82,231
	Additions	•	
	Disposals		(52,233)
	At 31 May 2018		29,998
	Depreciation		<del></del>
	At 1 June 2017		65,555
	Charge for year		9,989
	Eliminated on disposal	:	(52,233)
	At 31 May 2018		23,311
	Net book values		•
	At 31 May 2018		£6,687
	7.601.11.01		20,007
	At 31 May 2017		£16,676
13.	INVESTMENTS	2018 £	2017 £
	Market value at 1 June 2017	201,323	323,560
	Additions at cost	26,490	-
	Disposals at opening market value (proceeds: £33,091; realised loss: £1,266)	(34,359)	(154,404)
	Unrealised investment (losses)/gains	5,743	32,167
	Market value at 31 May 2018	199,199	201,323
	Cash held by investment managers	7,347	2,041
		£206,546	£203,364
	Investments held at 31 May 2018 comprised the following:		
		2018	2017
	Smith and Williamson Investment Management:	£	£
	UK Equities - Investment Trusts	121,206	139,208
	International Equities - Investment Trusts	39,396	37,230
	UK Property – Investment Trusts	11,552	11,880
	Cash Fund	-	13,005
	UK Fixed Interest	6,593	
	NB Private Equity Partners Ltd	20,452	-
	TID   Titalo Equity   districto Ela		
		£199,199	£201,323
•		-	

### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MAY 2018 /contd...

## 13. INVESTMENTS (continued)

At 31 May 2018 investments included the following individual material holdings when compared to the total portfolio valuation as at that date:

	total portiono valuation as at that date.			•	
		2018	2018	2017	2017
	Holding	%	£	%	£
	Smith and Williamson Investment Managemen	t:			
	S&W Cash Fund	-	<u>-</u>	6.5	13,005
	Edinburgh Investment Trust	12.1	24,010	19.0	38,275
	Scot American Investment Co.	11.9	23,616	16.3	32,838
	Mercantile Investment Trust	22.2	44,150	19.5	39,340
٠.	Henderson Intl Inc Shs	14.8	29,430	14.3	28,755
	F&C Commercial Property Trust	5.8	11,552	5.9	11,880
	JP Morgan Asset Management UK Ltd				
	US Equity Income	12.8	25,577	12.0	24,149
	Artemis Fund Managers Global Income	7.0	13,819	6.5	13,081
	UK Fixed Interest	3.0	6,593	-	· -
	NB Private Equity Partners Ltd	10.0	20,452	<b>-</b>	· · · · · · -
		100.0	£199,199	100.0	£201,323
		<del></del>			<del></del>
14.	DEBTORS				
			•	2018	2017
				£	£
•	Prepayments and accrued income			34,463	3,001
	Taxation recoverable	•	٠	645	972
	Other debtors			580 ———	15,631
				£35,688	£19,604
15.	CREDITORS: AMOUNTS FALLING DUE	WITHIN ONE	YEAR	0040	,
	•			2018	2017
	A	•		£	£
	Accruals and deferred income		•	181,211	8,719
	Other creditors			1,869	481
				£183,080	£9,200
				. =====	<del></del>
	Deferred income relates to project grants recei	ved in advance.	Movements on de	ferred income ar	e shown below:
					£
•	Deferred income at 1 June 2017 Resources deferred in the year	•			165,009
	Released during the year				100,009
	Deferred income at 31 May 2018				£165,009
	<del>-</del>				<del></del>

### NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MAY 2018 /contd...

#### 16. RESTRICTED FUNDS

The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trusts to be applied for specific purposes:

	At		•		At
	1 June 2017	Income	Expenditure	Transfers	31 May 2018
2018	£	£	£	£	£
Increasing access to ear and hearing healthcare, including training and capacity					
building				• •	
DfID Malawi	7,960	120,773	107,352		21,381
Malawi Extension	(32)	-	13,843	15,000	1,125
Malawi Outreach	28,240	-	28,236	-	4
Basic audiology support Gambia	32,675	-	32,647	-	28
Audiology Support – Meeting Needs	4,967	-	4,967	-	
TPS Sierra Leone	9,412	•	3,632	-	5,780
TPS Zambia	13,006		13,007	-	· (1)
Tele-audiology – Malawi and Zambia	21,260	-	12,131	-	9,129
Hearing Aid Refurbishment Zambia	46,282	•	13,841	<u>-</u>	32,441
Earmould Zambia	5,061	-	. 5,054	-	7
Earmould Cameroon	7,710	-	7,438	-	272
Consultant Audiologist	10,467		-	-	10,467
HARK Vehicles	16,676	-	9,989		6,687
Recycling and Reusing	5,814	-	-	-	5,814
Hearing Aids, Batteries and Equipment	-	41,672	41,672	-	· <u>-</u>
Audiology Bansang	<b>-</b> * •	9,832	8,272	-	1,560
Audiology Services Zambia (JOA)	-	15,001	4,298		10,703
Good Gifts (Audiology)		1,577	-	-	1,577
Increasing access to education	•		•		
Access to Education Sierra Leone	14,633	_	8,445	-	6,188
Access to Education Zambia	79,146	19,959	97,397	-	1,708
Access to Education Malawi	78,068	· -	26,214		51,854
Access to Education Kansenshi Zambia	2,647	-	2,663	-	(16)
Access to Education Chilengwa		2,930		· -	2,930
Increasing community awareness					
PEHC	12,379	-	5,602	-	6,777
Research on Prevalence, Causes and					
Effects of Hearing Loss					
Zambia Research	2,217	-	709	-	1,508
	£398,588	£211,744	£447,409	£15,000	£177,923
	======		<del></del>		

Comparative information for the previous financial year follows:

#### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MAY 2018 /contd...

#### 16. RESTRICTED FUNDS/contd....

	.At				At
•	1 June 2016	Income	Expenditure	Transfers	31 May 2017
2017	£	£	£	£	£
Increasing access to ear and hearing healthcare, including training and capacity building	_			_	~
DfID Malawi	2,753	96,979	91,772	_	7,960
Malawi Extension	3,531	· •	13,563	10,000	(32)
Malawi Outreach	46,689	• •	18,449		28,240
Basic audiology support Gambia	67,354	_	34,679	_	32,675
Audiology Support – Meeting Needs	-	4,967	-	<del>-</del>	4,967
TPS Sierra Leone	13,336		3,924	·	9,412
TPS Zambia	70,048		57,042	-	13,006
Tele-audiology – Malawi and Zambia	33,298	•	12,038	-	21,260
Hearing Aid Refurbishment Zambia	14,259	43,417	11,394	_	46,282
Earmould Zambia	-	7,610	2,549	_	5,061
Earmould Cameroon	-	9,126	1,416	-	7,710
Consultant Audiologist	14,569	-	4,102	_	10,467
HARK Zambia	530	·	530	-	-
HARK Vehicles	32,487	-	15,811	-	16,676
Recycling and Reusing	6,491	-	677	-	5,814
Hearing Aids, Batteries and Equipment		50,920	50,920	-	
Increasing access to education			• .		
Access to Education Gambia	32	•	3,938	3,906	-
Access to Education Sierra Leone	28,092		9,553	(3,906)	14,633
Access to Education Zambia	-	79,837	691		79,146
Access to Education Malawi	·	79,643	1,575	-	78,068
Access to Education Kansenshi Zambia	· _	2,647	-	-	2,647
Increasing community awareness	•				
PEHC	29,508	-	17,129	-	12,379
Research on Prevalence, Causes and Effects of Hearing Loss					
Zambia Research	2,217		•	-	2,217
	£365,194	£375,146	£351,752	£10,000	£398,588
				<del></del>	

A description of the purpose for each or these restricted funds is as follows:

The projects under 'Increasing access to ear and hearing healthcare, including training and capacity building' aim to establish audiology services in hospitals and clinics and promote and advance hearing healthcare in our countries of operation. These services enable the screening of people for hearing loss and provision of appropriate support for children and adults identified with hearing loss. In all countries, these services are delivered through a twin approach of static services and mobile outreach in rural and remote areas. Complementing these services are earmould labs, which help customise earmoulds for hearing aid fitting, and hearing aid refurbishment project in Zambia, which enables donated hearing aids to be refurbished and distributed to our programmes.

#### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MAY 2018 /contd...

#### 16. RESTRICTED FUNDS/contd....

Our work on increasing access to education has involved the expansion of classrooms for deaf children as well as training of special needs teachers to better include children with hearing loss in their classrooms and respond to their specific needs.

Through our Primary Ear and Hearing Care work, we have increased community awareness of good ear and hearing care practices and of services available for people with hearing loss.

Our Research on Prevalence, Causes and Effects of Hearing Loss was a one-off research in Zambia on "Multi Drug Resistant TB Treatment in Ndola Central Hospital, Zambia: Study of ototoxicity and practice".

#### 17. UNRESTRICTED FUNDS

The EJG Fund was originally designated for programme management over the period 2017 to 2021. The Trustees cancelled this designation in 2017.

### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 MAY 2018 /contd...

### 18. ANALYSIS OF NET ASSETS BETWEEN FUNDS

ANALISIS OF NET ASSETS BETWEEN TONDS			
	Unrestricted	Restricted	Total
	funds	funds	2018
	£	£	£
2018	•		
Fixed assets	· -	6,687	6,687
Investments	206,546	•	206,546
Current assets	62,189	342,011	404,200
Creditors: amounts falling due within one year	(12,305)	(170,775)	(183,080)
Total net assets	£256,430	£177,923	£434,353
Comparative information for the previous financial year i	s as follows:		
	Unrestricted	Restricted	Total
•	funds	funds	2017
2017	£	£	£
Fixed assets	<u>-</u> ·	16,676	16,676
Investments	203,364	_	203,364
Current assets	164,531	385,271	549,802
Creditors: amounts falling due within one year	(5,841)	(3,359)	(9,200)
Total net assets	£362 054	£398 588	£760 642

### 19. COMMITMENTS UNDER OPERATING LEASES

The total future minimum lease payments due under non-cancellable operating leases are as follows:

		•		Land and buildings	
			•	2018	2017
Within one year		·		£6,426	£12,852