

# **LAURENS PATISSERIES LIMITED**

# **DIRECTORS' REPORT AND FINANCIAL STATEMENTS** FOR THE PERIOD ENDED 19 FEBRUARY 2006



09/12/2006

COMPANIES HOUSE

#### **Directors**

D A Liveras S G Roebuck T Hassan P C Liveras

## **Secretary and Registered Office**

Cornhill Secretaries Limited Jessop Way Newark Industrial Estate Newark Nottinghamshire NG24 2ER

#### **Auditors**

Moore Stephens LLP Chartered Accountants 57 London Road Enfield Middlesex,EN2 6SW

## Report of the Directors

The directors present their report and the audited financial statements for the period 14 February 2005 to 19 February 2006. The previous period was 16 February 2004 to 13 February 2005.

#### **Review of Activities**

The principal activity of the company during the period was the manufacture and wholesale of cakes and patisseries.

No significant change in the nature of these activities occurred during the period.

The directors are very pleased with the progress made during the period and expect continued growth in the future.

#### **Dividends**

During the period the directors paid dividends of £6,565,000. These have been charged to the profit and loss account.

#### Land and Buildings

The directors are of the opinion that the market value of land and buildings substantially exceeds the net book value stated in these financial statements.

#### **Directors' Interests**

None of the directors had any interests in the share capital of the company during the period.

## **Disabled Persons**

It is the company policy to recruit disabled persons for appropriate positions. Once employed, whatever assistance is necessary in terms of training and career advancement is given.

## Report of the Directors for the Period Ended 19 February 2006

#### continued

## **Employee Information Programme**

Information to employees about the company and factors affecting its performance are provided through normal management channels. Consultations between company employees is regarded as priority, with regular meetings to discuss items of mutual concern.

#### Research and Development

The company has continued with its policy of developing new products and packaging in the period.

#### **Charitable Donations**

During the year the company made charitable contributions of £35,603 for the purposes of the relief of financial hardship, old age, sickness or disability, the advancement of religion and other charitable purposes which help and benefit the community.

By order of the Board

Cornhill Secretaries Limited Secretary

27 APRIL 2006

# Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Independent Auditors' Report to the Shareholders of Laurens Patisseries Limited

We have audited the financial statements of Laurens Patisseries Limited for the period ended 19 February 2006 set out on pages 6 to 17 which have been prepared under the historical cost convention and the accounting policies set out on page 9.

This report is made solely to the company's members as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective Responsibilities of Directors and Auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

## Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Independent Auditors' Report to the Shareholders of Laurens Patisseries Limited

continued

### **Opinion**

In our opinion the financial statements:

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 19 February 2006 and of its profit for the period then ended; and
- ii. have been properly prepared in accordance with the Companies Act 1985.

MOORE STEPHENS LLP Registered Auditors & Chartered Accountants

Moore Stephens wil

57 London Road Enfield Middlesex,EN2 6SW

27 April 2006

# Laurens Patisseries Limited Profit and Loss Account for the Period Ended 19 February 2006

	Note	2006 £	2005 £
Turnover		75,244,912	62,858,591
Cost of Sales		(45,245,313)	(38,055,270)
Gross Profit		29,999,599	24,803,321
Administrative Expenses		(15,354,302)	(14,050,176)
Other Operating Income		10,183	6,350
Operating Profit	2	14,655,480	10,759,495
Interest Payable and Similar Charges	5	(699,997)	(754,847)
Profit on Ordinary Activities Before Taxation		13,955,483	10,004,648
Taxation	6	(4,224,998)	(3,058,051)
Profit on Ordinary Activities After Taxation		9,730,485	6,946,597
Dividends	7	(6,565,000)	(2,500,000)
Retained for the period		£3,165,485	£4,446,597

There were no recognised gains and losses for the period other than those included in the profit and loss account.

# Balance Sheet at 19 February 2006

		19 Feb 200		13 Feb 200	
		£	£	£	£
Fixed Assets					
Intangible Assets	8		740,777		880,548
Tangible Assets	9		26,014,292		24,009,884
			26,755,069		24,890,432
Current Assets					
Stocks	10	1,445,857		1,220,587	
Debtors	11	8,987,953		6,865,616	
Cash at Bank and in Hand		1,916		1,748	
		10,435,726	_	8,087,951	
Creditors: Amounts Falling Due Within One Year	12	16,693,784		14,415,791	
Net Current Liabilities			(6,258,058)		(6,327,840)
Total Assets Less Current Liabilities			20,497,011		18,562,592
Creditors: Amounts Falling Due After More Than One Year	13		(4,426,633)		(5,891,699)
Provisions for Liabilities	15		(2,070,000)		(1,836,000)
			£14,000,378		£10,834,893
Capital and Reserves - Equity					
Called Up Share Capital	16		500,000		500,000
Profit and Loss Account	17		13,500,378		10,334,893
			£14,000,378		£10,834,893

Approved by the Board on 26 APRIL 2006

D A Liveras Director

# Cash Flow Statement for the Period Ended 19 February 2006

# Reconciliation of Operating Profit to Operating Cash Flow

	200	6	200	5
	£	£	£	£
Operating Profit		14,655,480		10,759,495
Depreciation		2,464,885		2,305,566
Amortisation		376,931		387,318 37,033
Disposal of Fixed Assets		(6,536) (225,270)		37,033 14,046
Change in Stocks Change in Debtors		(2,122,337)		(626,169)
Change in Creditors	-	951,933	-	384,812
Operating Cash Flow	=	16,095,086	=	13,262,101
CASH FLOW STATEMENT				
		16,095,086		13,262,101
Operating Cash Flow		10,090,000		10,202,101
Returns on Investment and Servicing of Finan				
Interest Paid	(344,745)		(399,359) (340,434)	
Finance Lease Interest	(333,396)	<del>-</del> -	(340,434)	
Net Cash Flow From Returns on Investment and Servicing of Finance		(678,141)		(739,793)
Taxation		(3,394,176)		(2,392,571)
Capital Expenditure and Financial Investment				
Purchase of Tangible Fixed Assets	(2,400,178)		(2,233,829)	
Sale of Tangible Fixed Assets	19,595		86,228	
Purchase of Intangibles	(237,160)	<u>-</u> -	(338,235)	
Net Cash Flow From Capital				
Expenditure and Financial Investment		(2,617,743)		(2,485,836)
Equity Dividends Paid		(6,565,000)		(4,000,000)
	•	2,840,026	-	3,643,901
Financing				
Loans Raised	-		1,000,000	
Loan Repayments	(1,762,324)		(1,699,831)	
Capital Element of Finance Lease				
Repayments	(2,004,883)	_	(2,006,512)	
Net Cash Flow From Financing		(3,767,207)		(2,706,343)
Net Cash Flow for the period		(£927,181)	-	£937,558

# Notes to the Financial Statements for the Period Ended 19 February 2006

#### 1 Accounting Policies

## **Basis of Accounting**

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

The financial statements have also been prepared on a going concern basis as the directors are satisfied that the company will generate sufficient cash to enable it to meet its working capital requirements.

#### **Turnover**

Turnover represents amounts invoiced during the period, net of Value Added Tax.

#### **Intangible Fixed Assets**

Intangible fixed assets are stated at cost, and are amortised on a straight line basis over the following periods:

Other Intangibles - 5 Years

#### **Development Costs**

Research costs are charged to the profit and loss account as incurred.

Development costs are capitalised in special circumstances where it is demonstrable that future revenues will be in excess of the costs incurred. Development costs are amortised over the period which is expected to benefit from the development work undertaken.

Certain costs with respect to packaging designs have been capitalised. These are also amortised over the period which is expected to benefit from the work undertaken.

#### **Tangible Fixed Assets**

Tangible fixed assets are stated at cost less accumulated depreciation.

Depreciation is provided to write off the cost of all tangible fixed assets other than freehold land as follows:

Freehold Properties - 2% on cost Plant & Machinery - 10% on cost Fixtures & Fittings - 20% to 33% on cost Motor Vehicles - 25% on cost

#### **Finance Leases**

Assets held under finance leases are treated as tangible fixed assets, and initially recorded at the present value of the minimum lease payments at the inception of the lease. These assets are depreciated over their useful economic lives.

Obligations under finance leases are included within creditors, net of finance charges allocated to future periods.

#### **Stocks**

Stocks are stated at the lower of cost and net realisable value and are valued on a first in, first out basis.

## Notes to the Financial Statements for the Period Ended 19 February 2006

#### continued

#### **Deferred Taxation**

Deferred taxation is provided for at anticipated tax rates on differences arising from the inclusion of items of income and expenditure in taxation computations in periods that differ from those in which they are included in the financial statements.

#### **Pension Costs**

The company contributes to the personal pension scheme of one director.

# 2 Operating Profit

		2006 £	2005 £
	Operating profit is stated after charging:		
	Depreciation of tangible assets	2,464,885	2,305,566
	Amortisation of intangible assets	376,931	387,318
	Auditors' Remuneration - Audit	19,324	20,628
3	Directors' Emoluments	<del></del>	<del></del>
		2006 £	2005 £
	Directors' emoluments Pension costs	927,784 38,217	1,062,072 36,821
		£966,001	£1,098,893

One director is a member of a defined contribution pension scheme (2004: One).

The emoluments of the highest paid director were £858,559 together with pension costs of £38,217.

Pension contributions of £1,880 (2005: £2,334) were outstanding at the year end.

# Notes to the Financial Statements for the Period Ended 19 February 2006

# continued

4	Staff	Costs
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Staff costs, excluding costs relating to directors, were as follow	Staff costs	osts, excludina cos	s relating to directors.	were as follows
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		2006 £	2005 £
	Wages and Salaries Social Security Costs	16,346,715 1,314,521	14,669,047 1,034,241
		£17,661,236	£15,703,288
	The average monthly number of employees was 1,071 (2005: 92	29).	
	The staff of the company worked in the following activities:		
	Administration	108	104
	Production	963	825
		1,071	929
5	Interest Payable and Similar Charges		
		2006 £	2005 £
	Bank loans and overdrafts Lease finance charges	366,601 333,396	414,413 340,434
		£699,997	£754,847
6	Taxation		
		2006 £	2005 £
	UK Corporation Tax - Current Year	3,986,169	2,842,791
	UK Corporation Tax - Adjustment to Prior Years Deferred Taxation	4,829 234,000	(6,740) 222,000
		£4,224,998	£3,058,051
	The tax assessed for the period differs from the standard rate of	f tax as follows.	
		2006	2005
	Profit on ordinary activities before tax	£ 13,955,483 ————	£ 10,004,648
	Profit on ordinary activities at standard rate of tax 30% ( 2005		
	30%) Expenses not deductible for tax purposes	4,186,645 51,895	3,001,394 62,991
	Capital allowances in excess of depreciation	(252,371)	(221,594)
	Tax on previous periods	4,829	(6,740)
		£3,990,998	£2,836,051

# Notes to the Financial Statements for the Period Ended 19 February 2006

# continued

7	Dividends		
		2006 £	2005 £
	Equity Dividends		
	Interim Paid £13.13 per share (2005: £5 per share).	6,565,000 	2,500,000
8	Intangible Fixed Assets		
	_		Other Intangibles £
	Cost At 14 February 2005 Additions		2,879,338 237,160
	At 19 February 2006		3,116,498
	Amortisation At 14 February 2005 Amortisation for the period		1,998,790 376,931
	At 19 February 2006		2,375,721
	Net Book Value		
	At 19 February 2006		£740,777
	At 14 February 2005		£880,548

# Notes to the Financial Statements for the Period Ended 19 February 2006

## continued

## 9 Tangible Fixed Assets

	Land and Buildings £	Plant and Machinery £	Fixtures and Fittings £	Motor Vehicles £	Total £
Cost At 14 February 2005 Additions Disposals	13,099,747 1,229,314	18,379,201 2,975,002 (35,408)	1,605,862 231,804 (7,496)	657,121 46,232 (64,134)	33,741,931 4,482,352 (107,038)
At 19 February 2006	14,329,061	21,318,795	1,830,170	639,219	38,117,245
Depreciation At 14 February 2005 Depreciation for the period Disposals	1,264,265 270,736	6,995,247 1,847,040 (26,009)	1,179,360 193,580 (7,496)	293,175 153,529 (60,474)	9,732,047 2,464,885 (93,979)
At 19 February 2006	1,535,001	8,816,278	1,365,444	386,230	12,102,953
Net Book Value		-			<u>-</u>
At 19 February 2006	£12,794,060	£12,502,517	£464,726	£252,989	£26,014,292
At 14 February 2005	£11,835,482	£11,383,954	£426,502	£363,946	£24,009,884
The net book value of land a	and buildings is	split as follows:	:		
			2006 £	2005 £	

Included in land and buildings is land at a cost of £686,000 which is not depreciated.

Included within fixed assets are items with a cost of £9,606,336 (2005: £10,125,995) which relates to assets held under finance leases. The net book value of these assets is £7,888,164 (2005: £8,266,167). These assets were depreciated by £1,309,840(2005: £974,782) during the period. All of the assets held under finance lease relate to plant and machinery.

12,794,060

11,835,482

#### 10 Stocks

Freehold

	2006 £	2005 £
Raw Materials and Consumables Finished Goods and Goods for Resale	1,278,376 167,481	1,031,586 189,001
	£1,445,857	£1,220,587

# Notes to the Financial Statements for the Period Ended 19 February 2006

# continued

11 Debto	rs
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	2006 £	2005 £
Trade Debtors	8,082,049	6,147,312
Other Debtors	515,561	253,702
Prepayments and Accrued Income	390,343	464,602
	£8,987,953	£6,865,616
12 Creditors: Amounts Falling Due Within One Year		
	2006 £	2005 £
Bank Loans and Overdrafts	5,231,611	4,187,810
Trade Creditors	4,455,154	3,172,358
Corporation Tax	2,003,479	1,406,657
Other Taxation and Social Security	700,597	594,730
Finance Lease Creditors	1,915,633	1,842,233
Other Creditors	211,425	160,162
Accruals and Deferred Income	2,175,885	3,051,841
	£16,693,784	£14,415,791
13 Creditors: Amounts Falling Due After More Than One	Year	
	2006 £	2005 £
Bank Loans and Overdrafts	570,049	2,448,825
Finance Lease Creditors	3,856,584	3,442,874
	£4,426,633	£5,891,699

## Notes to the Financial Statements for the Period Ended 19 February 2006

#### continued

## 14 Analysis of Bank Loans and Finance Lease Creditors

	2006 £	2005 £
Bank Loans and Overdrafts		
Amounts are due within the following periods:		
Within one year Between one and two years Between two and five years	5,231,611 570,049	4,187,810 1,896,778 552,047
	£5,801,660	£6,636,635
Finance Leases		
Amounts are due within the following periods:		
Within one year Between one and two years Between two and five years	1,915,633 2,881,009 975,573 £5,772,215	1,842,233 1,347,905 2,094,969 £5,285,107

The bank overdraft amounting to £3,336,931 (2005: £2,409,582) and the bank loans of £2,464,729 (2005: £4,227,053) are secured by way of a fixed charge over the freehold property at Jessop Way and a floating charge on all the assets of the company.

The bank loans are repayable in equal instalments and interest is charged at between 1.00% and 2.25% above National Westminster Bank Plc bank rate.

The finance lease and hire purchase liabilities are secured over the assets to which they relate.

# 15 Provisions for Liabilities

Deferred tax provided in the accounts, is:

	2006 £	2005 £
Accelerated Capital Allowances	2,070,000	1,836,000
The movement in the deferred tax provision during the per	riod was as follows:	
At 14 February 2005 Movement in the Year		£ 1,836,000 234,000
At 19 February 2006		£2,070,000

# Notes to the Financial Statements for the Period Ended 19 February 2006

# continued

# 16 Share Capital

	Authorised	2006 £	2005 £
	500,000 Ordinary Shares of £1 each	500,000	500,000
	Allotted, Called Up and Fully Paid 500,000 Ordinary Shares of £1 each	2006 £ 500,000	2005 £ 500,000
	500,000 Ordinary Shares of ET each		300,000
17	Reserves		Profit and Loss Account £
	At 14 February 2005 Retained for the period		10,334,893 3,165,485
	At 19 February 2006		£13,500,378
18	Reconciliation of Movements in Shareholder's Funds		
	Profit for the financial year Dividends	2006 £ 9,730,485 (6,565,000)	2005 £ 6,946,597 (2,500,000)
	Net additions to shareholder's funds Opening Shareholder's Funds	3,165,485 10,834,893	4,446,597 6,388,296
	Closing Shareholder's Funds	£14,000,378	£10,834,893

# Notes to the Financial Statements for the Period Ended 19 February 2006

#### continued

#### 19 Reconcilation of Net Cash Flow to Movement in Net Debt

	2006 £	2005 £
Change in Cash in the period Change in Debt Financing Inception of Finance Leases	(927,181) 3,767,207 (2,491,993)	937,558 2,706,343 (1,781,069)
Movement in Net Debt in the Period	348,033	1,862,832
Net Debt Brought Forward	(11,919,994)	(13,782,826)
Net Debt Carried Forward	<u>(£11,571,961)</u>	(£11,919,994)

## 20 Analysis of Changes in Net Debt

	Brought Forward £	Cash Flow £	Other Changes £	Carried Forward £
Cash	1,748	168	-	1,916
Overdrafts	(2,409,582)	(927,349)	-	(3,336,931)
		(927,181)		
Debt Due Within One Year	(1,778,228)	(116,452)	-	(1,894,680)
Debt Due After One Year	(2,448,825)	1,878,776	-	(570,049)
Lease Finance	(5,285,107)	2,004,883	(2,491,993)	(5,772,217)
	(£11,919,994)	£2,840,026	(£2,491,993)	(£11,571,961)

#### 21 Operating Lease Commitments

The company's commitments under operating leases for the next year are for leases expiring:

	Other Leases £
Within two to five years After more than five years	195,996 1,096,476
	£1,292,472

#### 22 Related Parties

The company's immediate and ultimate parent company is Lauren Holdings Limited (formerly Lauren & Alysia Holdings Limited), a company registered in Guernsey, C.I. The ultimate controlling party is the Liveras Family Trust.

During the year the company paid management charges of £151,000 (2005: £170,000) to Natasha Investments Limited, a company owned by the father of D A Liveras, director. There were no amounts outstanding as at 19 February 2006 or 13 February 2005.