02727984

PACIFIC HEALTH AND FITNESS LIMITED

REPORT AND FINANCIAL STATEMENTS
30th SEPTEMBER 2012

SATURDAY



13/04/2013 COMPANIES HOUSE

#23

Directors

J M Lyras M J Lyras V Hava

Registered Office

24-26 Baltic Street, London, EC1Y 0RP

Registered Number

02727984

Report of the Directors

The directors present their report and audited financial statements for the year ended 30th September 2012

Business Review

The principal activity of the company is the ownership and operation of a high quality private health and fitness club. There have been no significant changes to trading activity during the year

The directors are satisfied with the progress made during the year and anticipate that the company will achieve a reasonable level of profitability in the forthcoming year

The directors have identified the following key performance indicators which are regularly monitored

	<u>2012</u>	<u>2011</u>
Sales growth Operating profit margin	2 5% 33 0%	2 0% 34 0%

The company is exposed to principal risks and uncertainties which include conditions of the economic climate, changes in lifestyle trends and fluctuations in interest rates. Management regularly monitor membership levels and implement marketing initiatives to stimulate demand.

Results and Dividends

The company has reported a profit of £850,050 (2011 £759,829) During the year a total of £400,000 (2011 £550,000) dividends were paid. The directors do not propose the payment of any further dividends

Directors' Confirmation

The directors confirm that

- (a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and
- each director has taken all the steps that ought to have been taken as a director, including making appropriate enquiries of fellow directors and the company's auditors for that purpose, in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

By Order of the Board

JM LYRAS

Director

Statement of Directors Responsibilities

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless its is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditors' Report to the Members of Pacific Health and Fitness Limited

We have audited the financial statements of Pacific Health and Fitness Limited for the year ended 30th September 2012 which are set out on pages 4 to 12. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements if we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30th September 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Geoffrey Woodhouse, Senior Statutory Auditor

For and on behalf of Moore Stephens LLP, Statutory Auditor

150 Aldersgate Street

London EC1A 4AB

Profit and Loss Account For the year ended 30th September 2012

	<u>Note</u>	2012 £	2011 £
Turnover	1(b)	3,377,215	3,296,111
Operating expenses		(2,258,331)	(2,191,463)
Operating Profit	2	1,118,884	1,104,648
Interest receivable and similar income		741	760
Interest payable and similar charges	4	(17,166)	(36,733)
Profit on Ordinary Activities after Taxation		1,102,459	1,068,675
Taxation on ordinary activities	5	(252,409)	(308,846)
Profit for the Financial Year		850,050	759,829
Summary of Profit and Loss Account			
At 1st October 2011		2,730,929	2,521,100
Profit for the financial year Dividends paid		850,050 (40 <u>0,</u> 000)	759,829 (550,000)
At 30th September 2012		3,180,979	2,730,929

All activities relate to continuing operations

There are no recognised gains or losses other than those included in the profit and loss account

Balance Sheet at 30th September 2012

	Note	201	12	20	11
	_ 	£	£	£	£
Fixed Assets	6		3,563,748		3,634,712
Current Assets					
Stocks Debtors Cash at bank	7	20,558 774,295 318,915		18,215 519,562 236,808	
		1,113,768		774,585	
Creditors, amounts falling due within one year	8	(781,600)		(770,908)	
Net Current Assets			332,168		3,677
Total Assets less Current Liabilities			3,895,916		3,638,389
Creditors, amounts falling due after more than one year	9		(450,000)		(630,000)
Deferred taxation	10		(263,937)		(276,460)
			3,181,979		2,731,929
Capital and Reserves					
Share capital Profit and loss account	11		1,000 3,180,979		1,000 2,730,929
			3,181,979		2,731,929

Approved by the Board on 4 1 203

JM LYRAS

Director

Cash Flow Statement For the year ended 30th September 2011

Note	2012		2011_	
	£	£	£	£
13		1,043,430		1,096,067
	741 (18,660)		760 (56,935)	
		(17,919)		(56,175)
		(271,666)		(322,299)
	(70,507)		(48,375)	
		(70,507)		(48,375)
		(400,000)_		(550,000)
		283,338		119,218
		(180,000)		(180,000)
14		103,338		(60,782)
	13	£ 741 (18,660)	£ £ 13 1,043,430 741 (18,660) (17,919) (271,666) (70,507) (70,507) (400,000) 283,338 (180,000)	£ £ £ 13 1,043,430 741 760 (18,660) (56,935) (17,919) (271,666) (70,507) (48,375) (70,507) (400,000) 283,338 (180,000)

Financial Statements for the year ended 30th September 2012

Notes

1 Principal Accounting Policies

(a) Basis of accounting

The financial statements have been prepared in accordance with United Kingdom Generally Accepted Accounting Practice

(b) Turnover

Turnover represents joining fees, subscriptions and goods and services earned excluding value added tax. Income from joining fees is recognised when received and subscriptions are accounted for on an accruals basis.

(c) Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. Depreciation on the assets concerned is provided at the following rates

Freehold land
Buildings
Fixtures, fittings, catering and office equipment
Computer equipment
Fitness equipment
Weights equipment

Nil 2% straight line 20% reducing balance 25% straight line 20% straight line 12½% straight line

(d) Taxation

Current tax is provided at amounts expected to be paid using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date

Deferred taxation is provided on timing differences that have originated but have not been reversed by the balance sheet date on a non-discounted basis. Deferred taxation assets are recognised only to the extent that it is more likely than not that there will be suitable taxable profits from which future reversals of the underlying timing differences can be deducted

(e) Stock

Stock is stated at the lower of cost and net realisable value

(f) Operating leases

The rentals arising under operating lease agreements are charged to the profit and loss account on a straight line basis over the term of the lease

Financial Statements for the year ended 30th September 2012

Notes (Continued)

2 Operating Profit

	Operating profit is stated after charging	2012 £	<u>2011</u> £
	Auditors' remuneration (audit work) Auditors' remuneration (tax work) Auditors' remuneration (other) Depreciation Loss on disposal of fixed assets Operating lease rentals plant and machinery	12,500 5,500 2,508 140,015 1,456 6,859	22,750 4,279 2,263 131,703 - 3,598
3	Directors and Employees	2012 £	2011 £
	Staff costs include the following emoluments in respect of directors of the company	-	
	Directors' emoluments	109,000	102,250
	Staff costs including directors during the year were as follows		
	Wages and salaries Social security costs	1,042,632 68,244	1,024,411 66,540
		1,110,876	1,090,951
	The average monthly number of persons employed by the company during the year was	Number	<u>Number</u>
	Administration and management	76_	75
4	Interest Payable and Similar Charges	<u>2012</u> £	2011 £
	Interest on bank loan	17,166	36,733

Financial Statements for the year ended 30th September 2012

Notes (Continued)

5	Taxation on Ordinary Activities			2012 £	2011 £
	Analysis of tax charge for the year			~	_
	United Kingdom corporation tax Prior year (over)/under provision Group relief			289,985 (5,028) (20,025)	298,090 10,435
	Current tax charge Deferred taxation (note 10)			264,932 (12,523)	308,525 321
				252,409	308,846
	Factors affecting the tax charge for	or the year		2012 £	2011 £
	Profit on ordinary activities before	tax		1,102,459	1,068,675
				2012 £	<u>2011</u> £
	Result on ordinary activities before Non-taxable expenses/(income) Short term timing differences Group relief Prior year (over)/under provision	e tax at 25% (201	1 27%)	275,615 3,476 10,894 (20,025) (5,028)	288,542 (672) 10,220 - 10,435
	Current tax charge			264,932	308,525
6	Fixed Assets				
		Land and <u>Buildings</u> £	Fixtures, Fittings and <u>Equipment</u> £	Fitness <u>Equipment</u> £	<u>Total</u> £
	Cost At 1st October 2011 Additions Disposal	4,646,926 4,350	799,340 9,688	285,693 56,469 (41,431)	5,731,959 70,507 (41,431)
	At 30th September 2012	4,65 <u>1,276</u>	809,028	300,731	5,761,035
	Depreciation At 1st October 2011 Charge for the year Disposal	1,150,659 80,007	714,689 22,136	231,899 37,872 (39,975)	2,097,247 140,015 (39,975)
	At 30th September 2012	1,230,666	736,825	229,796	2,197,287
	Net book value At 30th September 2012	3,421,610	72,203	70,935	3,563,748
	At 30th September 2011	3,496,267	84,651	53,794	3,634,712

£

Pacific Health and Fitness Limited

Financial Statements for the year ended 30th September 2012

Notes (Continued)

7	Debtors		
		<u>2012</u>	<u>2011</u> £
		£	£
	Amounts due from a fellow subsidiary	749,467	506,238
	Prepayments and accrued income	24,828	13,324
		774,295	519,562
	The amounts due from the fellow subsidiary is unsecured, interest free	e and repayable or	n demand
8	Creditors amounts falling due within one year		
		2012 £	<u>2011</u> £
		£	£
	Bank overdraft	2,001	23,232
	Trade creditors	131,357	65,748
	Corporation tax	128,960	130,891
	Other taxes and social security	194,557	207,804
	Accruals and deferred income	144,725	163,233
	Bank loan (current portion)	180,000	180,000
		781,600	770,908
9	Creditors: amounts falling due after more		
	than one year	2012	<u>2011</u>
		2012 £	£
	Bank loan	450,000	630,000

The bank loan is payable by 5th October 2015 by half yearly instalments of £90,000 and carries a variable commercial rate of interest. The loan is secured by a first legal charge over the freehold land and buildings held in the company and fellow subsidiary, Baltic Health and Fitness Limited and a fixed charge over the company's other assets.

The company has given an unlimited multilateral guarantee to the bank in respect of all amounts due from the company and fellow subsidiary, Baltic Health and Fitness Limited

10 Deferred Taxation

At 1st October 2011 Accelerated capital allowances Change in tax rate	276,460 9,472 (21,995)
At 30th September 2012	263,937

Deferred taxation is provided in respect of accelerated capital allowances

Financial Statements for the year ended 30th September 2012

Notes (Continued)

11	Share Capital		<u>2012</u>	2011 £
	Allotted, called up and fully paid 1,000 shares of £1 each	_	1,000	1,000
12	Reconciliation of Movement in Shareholder's Funds		2012 £	2011 £
	Profit for the year after taxation		850,050	759,829
	Dividends paid		(400,000)	(550,000)
	Opening shareholder's funds	-	2,731,929	2,522,100
	Closing shareholder's funds		3,181,979	2,731,929
13	Reconciliation of Operating Profit to Cash Inflow from Operating Activities		<u>2012</u> £	2011 £
	Operating profit Depreciation Loss on disposal of fixed assets Increase in stocks Increase in debtors Increase in creditors		1,184,884 140,015 1,456 (2,343) (254,733) 40,151	1,104,648 131,703 (1,750) (155,457) 16,923
		_	1,043,430	1,096,067
14	Analysis of Net Debt	<u>2011</u> £	<u>Cash</u> <u>Flow</u> £	<u>2012</u> £
	Cash at bank and in hand Bank overdraft	236,808 (23,232)	82,107 21,231	318,915 (2,001)
		213,576	103,338	316,914
	Bank loan	(810,000)	180,000	(630,000)
	Net Debt	(596,424)	283,338	(313,086)

Financial Statements for the year ended 30th September 2012

Notes (Continued)

15 Operating Lease commitments

The company is committed to pay the following annual amounts under non-cancellable operating leases which expire

leases which expire	<u>2012</u>	<u> 2011</u>
	£	£
Between one and two years	6,962	-
Between two and five years	7,290_	6,962_

During the year, the company entered into a lease agreement for equipment on behalf of a fellow subsidiary, the lease payments are incurred by the fellow subsidiary but have been included above as the commitment lies with the company

17 Ultimate Holding Company

In the opinion of the directors, the immediate parent company and ultimate holding company is Ocean Spirit Limited, a company incorporated in the British Virgin Islands

18 Related Party Transactions

During the year the company recharged £848,431 (2011 £768,286) in respect of staff costs to Baltic Health and Fitness Limited, which is a wholly owned subsidiary of Ocean Spirit Limited

At the year end, Baltic Health and Fitness Limited owed £749,467 (2011 £506,238) to the company

The company has entered into a commitment to fund any expected cash shortfall in Baltic Health and Fitness Limited

On 25th June 2012 dividends of £400,000 were paid to Ocean Spirit Limited