# REPORT OF THE DIRECTOR AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2008 FOR

FINE & PERFORMANCE CHEMICALS LIMITED

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# **COMPANY INFORMATION** FOR THE YEAR ENDED 31 MAY 2008

DIRECTOR.

Mr S R S Lines

SECRETARY:

Mr J Lawson

REGISTERED OFFICE:

1 Ellerbeck Way Stokesley Business Park

Stokesley North Yorkshire

TS9 5JZ

REGISTERED NUMBER:

2726106 (England and Wales)

**AUDITORS:** 

Grant Thornton UK LLP

Chartered Accountants and Registered

**Auditors** 

No 1 Whitehall Riverside

Leeds LS1 4BN

# REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 MAY 2008

The director presents his report with the financial statements of the company for the year ended 31 May 2008

### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the advancement of technology and subsequent marketing of fine chemicals

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements

The directors report that the company's positive results achieved in recent years have continued. There was a profit after taxation of £358,047 for the year (2007 £351,325)

The director is confident that these positive results will continue and new products will be coming on stream following further development. Also the production of ink will be running for the whole of the next financial year

### Principal risks and uncertainties

The management of the business and the nature of the group's/company's strategy are subject to a number of risks. The directors have set out below the principal risks facing the business.

The directors are of the opinion that a risk management process is adopted which involves the review of all the risks identified below. Where possible, processes are in place to monitor and mitigate such risks.

### High proportion of fixed overheads and variable revenues

A large proportion of the group's/company's overheads are fixed. There is the risk that any significant changes in revenue may lead to the inability to cover such costs.

Management closely monitor fixed overheads against budget on a monthly basis and cost saving exercises are implemented when there is an anticipated decline in revenues

### Competition

The market in which the group/company operates is highly competitive. As a result there is constant downwards pressure on margins and the additional risk of being unable to meet customers expectations. Policies of constant price monitoring and ongoing market research are in place to mitigate such risks.

### Fluctuations in currency exchange rates

Approximately 21% of our group turnover relates to overseas operations. As a group/company, we are therefore exposed to foreign currency fluctuations

The group/company manages its foreign exchange exposure on a net basis, and if required uses forward foreign exchange contracts and other derivatives/financial instruments to reduce the exposure

If the hedging activity does not mitigate the exposure, then the results and the financial condition of the group/company may be adversely impacted by foreign currency fluctuations

### Interest rates

The group's/company's borrowings are charged interest calculated with reference to a percentage over base rate. The group is therefore exposed to the risk of interest rate fluctuation. The group has entered into a base rate swap agreement which maximizes the level of base rate at 6.13% for £2m of borrowings.

#### DIVIDENDS

No dividends will be distributed for the year ended 31 May 2008

### **FIXED ASSETS**

In the opinion of the director, no assets have a significant difference between book value reported and market value

#### RESEARCH AND DEVELOPMENT

Research and development work into new products has continued at a similar level to that of recent years

# REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 MAY 2008

### **DIRECTORS**

The directors who served the company during the year were as follows

Mr N P Newson (Resigned 1 June 2007)

Mr S R S Lines

During the financial year, a qualifying third party indemnity provision for the benefit of the directors and officers was in force

### **RESULTS AND DIVIDENDS**

Turnover decreased from £8,334,322 to £5,203,498 However, gross profit margin increased from 16.6% to 19.8% reflecting the large amount of monies invested in developing processes of chemicals for the advanced pharmaceutical intermediaries market

# **KEY PERFORMANCE INDICATORS**

|   | Year ended<br>31/05/2008 | Year ended<br>31/05/2007   |
|---|--------------------------|----------------------------|
| Turnover (£'000)<br>Gross Margin %          | 5,203<br>19 8%           | 8,33 <del>4</del><br>16 6% |
| Operating Profit (£'000) Operating Profit % | 414<br>7 96%             | 414<br>4 97%               |

# REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 MAY 2008

#### **FINANCIAL RISK**

The company uses various financial instruments. These include loans, cash and various items, such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the company's operations.

The existence of these financial instruments exposes the company to a number of financial risks, which are described in more detail below. In order to manage the company's exposure to those risks, in particular the company's exposure to interest rate risk and currency risk the company enters into a number of derivative transactions including, but not limited to, variable to fixed rate interest rate swaps and forward foreign currency contracts.

All transactions in derivatives are undertaken to manage the risks arising from underlying business activities and no transactions of a speculative nature are undertaken

The main risks arising from the company's financial instruments are market risk, cash flow interest rate risk, credit risk and liquidity risk. The director reviews and agree policies for managing each of these risks and they are summarised below. These policies have remained unchanged from previous years.

#### **MARKET RISK**

Market risk encompasses three types of risk, being currency risk, fair value interest rate risk and price risk. The company's policies for managing fair value interest rate risk are considered along with those for managing cash flow interest rate risk and are set out in the subsection entitled "interest rate risk" below

#### **CURRENCY RISK**

The company is exposed to translation and transaction foreign exchange risk. In relation to translation risk, as far as possible the assets held in the foreign currency are matched to an appropriate level of borrowings in the same currency. Transaction exposures, including those associated with forecast transactions, are hedged when known, principally using forward currency contracts. Whilst the aim is to achieve an economic hedge the company does not adopt an accounting policy of hedge accounting for these financial statements.

About 90% of the company's sales are to customers in continental Europe. These sales are priced in sterling but invoiced in dollars to the customers involved. All material purchases are made in dollars thus providing a natural hedge for all but the margin. The company policy is to try to match the timing of the settling of these sales and purchase invoices so as to eliminate, as far as possible, currency exposures. Where there is a material residual exposure the company uses forward currency contracts to minimise the risk associated with that exposure.

The tables below show the extent to which the company has residual financial assets and liabilities, after taking account of forward currency contracts, in currencies other than sterling. Foreign exchange differences on retranslation of these assets and liabilities are taken to the profit and loss account of the company.

Net foreign currency monetary asset/(liability)

| Functional currency of operation | Euro<br>£'000 | US Dollar<br>£'000 | Total<br>£'000 |
|----------------------------------|---------------|--------------------|----------------|
| 2008<br>Sterling                 | -             | -                  | -              |
| 2007<br>Sterling                 | 19            | (246)              | (227)          |

# LIQUIDITY RISK

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably

Short-term flexibility is achieved by overdraft facilities and invoice discounting

# REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 MAY 2008

#### **INTEREST RATE RISK**

The company finances its operations through a mixture of retained profits, bank borrowings and preference shares. The company's exposure to interest rate fluctuations on its borrowings is managed by the use of both zero and floating facilities. It is the company's policy to keep between 60% and 80% of its borrowings at floating rates of interest. At the year-end 75% of the borrowings were at floating rates, this percentage is calculated without reference to the financial liabilities on which no interest is charged.

The interest rate exposure of the financial assets and liabilities of the company as at 31 May 2008 is shown in the table below. The table includes trade debtors and creditors as these do not attract interest and are therefore subject to fair value interest rate risk.

|                       |  | Interest rate    | •       |         |
|-----------------------|--|------------------|---------|---------|
|                       | Fixed                                  | Floating         | Zero    | Total   |
|                       | £'000                                  | £'000            | £'000   | £'000   |
| Financial assets      |  |                  |         |         |
| Cash                  | -                                      | -                | 12      | 12      |
| Trade debtors         | -                                      | -                | 2,010   | 2,010   |
|                       | -                                      | -                | 2,022   | 2,022   |
|                       | =======                                |                  | ======= | ======  |
| Financial liabilities |  |                  |         |         |
| Overdrafts            | -                                      | 336              | -       | 336     |
| Bank loans            | -                                      | 762              | -       | 762     |
| Trade creditors       | -                                      | -                | 613     | 613     |
|                       | ************************************** | 1,098            | 613     | 1,711   |
|                       | ========                               | 1,080<br>:====== |         | ·,/ · · |

### **CREDIT RISK**

The principal credit risk arises from trade debtors

In order to manage credit risk the director sets limits for customers based on a combination of payment history and third party credit references. Credit limits are reviewed by the credit controller on a regular basis in conjunction with debt ageing and collection history.

In 2008 there were no concentrations of credit risk, with exposure being spread over a number of customers

### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period in preparing these financial statements, the director is required to

- select suitable accounting policies and applicable accounting standards and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 MAY 2008

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

# **AUDITORS**

Grant Thornton UK LLP have offered themselves for re-appointment as auditors

ON BEHALF OF THE BOARD:

Mr S R S Lines - Director

Date 7 October 2008

# REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF FINE & PERFORMANCE CHEMICALS LIMITED

We have audited the financial statements of Fine & Performance Chemicals Limited for the year ended 31 May 2008 on pages eight to nineteen. These financial statements have been prepared under the historical cost convention and accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of director and auditors

The director's responsibilities for preparing Report of the Director and financial statements in accordance with United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in statement of director's responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Director is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding director's remuneration and other transactions is not disclosed

We read the Report of the Director and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 May 2008 and of its profit for the year then ended.
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and

- the information given in the Report of the Director is consistent with the financial statements

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Grant Thornton UK LLP

Chartered Accountants and Registered

**Auditors** 

No 1 Whitehall Riverside

Leeds

LS1 4BN

Date 7 October 2008

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MAY 2008

|   | Notes | 2008<br>£ | 2007<br>£      |
|---|-------|-----------|----------------|
| TURNOVER                                      | 2     | 5,203,498 | 8,334,322      |
| Cost of sales                                 |       | 4,171,518 | 6,947,108      |
| GROSS PROFIT                                  |       | 1,031,980 | 1,387,214      |
| Administrative expenses                       |       | 617,909   | 973,464        |
|   |       | 414,071   | 413,750        |
| Other operating income                        |       | 399       |                |
| OPERATING PROFIT                              | 4     | 414,470   | 413,750        |
| Interest receivable and similar income        |       |           | 1,969          |
|   |       | 414,470   | 415,719        |
| Interest payable and similar charges          | 5     | 50,743    | 75,212         |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |       | 363,727   | 340,507        |
| Tax on profit on ordinary activities          | 6     | 5,680     | (10,818)       |
| PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION  |       | 358,047   | <u>351,325</u> |

# **CONTINUING OPERATIONS**

All of the activities of the company were classed as continuing

# **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year

# BALANCE SHEET 31 MAY 2008

|  |       | 2008      | 3                | 2007      | 7              |
|--|-------|-----------|------------------|-----------|----------------|
|  | Notes | £         | £                | £         | £              |
| FIXED ASSETS                                   | •     |           | 440 700          |           | 77.004         |
| Tangible assets                                | 8     |           | 146,769          |           | 77,681         |
| CURRENT ASSETS                                 |       |           |                  |           |                |
| Stocks   | 9     | 600,911   |                  | 331,941   |                |
| Debtors  | 10    | 2,474,244 |                  | 1,845,062 |                |
| Cash at bank                                   |       | 12,537    |                  | 1,075,866 |                |
| 00501000                                       |       | 3,087,692 |                  | 3,252,869 |                |
| CREDITORS  Amounts falling due within one year | 11    | 2,074,999 |                  | 2,534,815 |                |
|  |       |           |                  |           |                |
| NET CURRENT ASSETS                             |       |           | 1,012,693        |           | 718,054        |
| TOTAL ASSETS LESS CURRENT                      |       |           |                  |           |                |
| LIABILITIES                                    |       |           | 1,159,462        |           | 795,735        |
| PROVISIONS FOR LIABILITIES                     | 14    |           | 8,002            |           | 2,322          |
|  |       |           |                  |           |                |
| NET ASSETS                                     |       |           | <u>1,151,460</u> |           | <u>793,413</u> |
|  |       |           |                  |           |                |
| CAPITAL AND RESERVES                           |       |           |                  |           |                |
| Called up share capital                        | 15    |           | 100,000          |           | 100,000        |
| Capital redemption reserve                     | 16    |           | 230,000          |           | 230,000        |
| Profit and loss account                        | 16    |           | <u>821,460</u>   |           | <u>463,413</u> |
| SHAREHOLDERS' FUNDS                            | 20    |           | 1,151,460        |           | 793,413        |

The financial statements were approved by the director on

7 O chober 2008 and were signed by

M S.R.S. Lines - Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MAY 2008

|   |       | 2008        | 3                      | 2007             | •                    |
|---|-------|-------------|------------------------|------------------|----------------------|
| NI-4 N  | Notes | £           | £                      | £                | £                    |
| Net cash (outflow)/inflow from operating activities   | 1     |             | (349,496)              |                  | 851,289              |
| Returns on investments and servicing of finance       | 2     |             | (50,743)               |                  | (73,243)             |
| Taxation  |       |             | •                      |                  | (74,221)             |
| Capital expenditure                                   | 2     |             | (95,336)               |                  | (43,395)             |
| Equity dividends paid                                 |       |             | <del>-</del>           |                  | (300,000)            |
|   |       |             | (495,575)              |                  | 360,430              |
| Financing   | 2     |             | <u>(731,960</u> )      |                  | <u>16,164</u>        |
| (Decrease)/Increase in cash in the p                  | eriod |             | (1,227,535)            |                  | 376,594              |
| Reconciliation of net cash flow                       |       |             |                        |                  |                      |
| to movement in net debt                               | 3     |             |                        |                  |                      |
| (Decrease)/Increase<br>in cash in the period          |       | (1,227,535) |                        | 376,594          |                      |
| Cash outflow/(inflow)                                 |       | (1,227,555) |                        | 370,384          |                      |
| from decrease/(increase) in debt                      |       | 731,960     |                        | <u>(16,164</u> ) |                      |
| Change in net debt resulting from cash flows          |       |             | (495,575)              |                  | 360,430              |
| Movement in net debt in the period Net debt at 1 June |       |             | (495,575)<br>(593,320) |                  | 360,430<br>(953,750) |
| Net debt at 31 May                                    |       |             | (1,088,895)            |                  | (593,320)            |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MAY 2008

# 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

| Operating profit Depreciation charges Loss on disposal of fixed assets (Increase)/Decrease in stocks (Increase)/Decrease in debtors Increase/(Decrease) in creditors | 2008<br>£<br>414,470<br>26,248<br>-<br>(268,970)<br>(629,182)<br>107,938 | 2007<br>£<br>413,750<br>17,808<br>449<br>102,317<br>2,790,590<br>(2,473,625) |
|--|--|--|
| Net cash (outflow)/inflow from operating activities  | (349,496)  | 851,289  |
| ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLO   | W STATEMENT  |  |
|  | 2008<br>£  | 2007<br>£  |
| Returns on investments and servicing of finance<br>Interest received<br>Interest paid  | _<br>( <u>50,743</u> )   | 1,969<br>(75,212)  |
| Net cash outflow for returns on investments and servicing of finance   | <u>(50,743</u> )   | <u>(73,243</u> )   |
| Capital expenditure  |  |  |
| Purchase of tangible fixed assets Sale of tangible fixed assets  | (95,336)<br>   | (43,495)<br>100  |
| Net cash outflow for capital expenditure   | <u>(95,336</u> )   | <u>(43,395</u> )   |
| Financing Amounts owed to group undertakings   | (302,266)  | 314,915  |
| Amounts due re invoice discounting   | (429,694)  | (298,751)  |

(731,960)

16,164

2

Net cash (outflow)/inflow from financing

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MAY 2008

# 3 ANALYSIS OF CHANGES IN NET DEBT

|  | At 1/6/07<br>£         | Cash flow<br>£                    | At<br>31/5/08<br>£  |
|--|------------------------|-----------------------------------|---------------------|
| Net cash<br>Cash at bank<br>Bank overdraft | 1,075,866<br>(175,466) | (1,063,329)<br>(164,20 <u>6</u> ) | 12,537<br>(339,672) |
|  | 900,400                | <u>(1,227,535</u> )               | <u>(327,135)</u>    |
| Debt Debts falling due                     |                        |                                   |                     |
| within one year                            | <u>(1,493,720)</u>     | 731,960                           | <u>(761,760</u> )   |
|  | (1,493,720)            | 731,960                           | <u>(761,760</u> )   |
| Total                                      | (593,320)              | (495,575)                         | <u>(1,088,895</u> ) |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2008

### 1 ACCOUNTING POLICIES

### **Accounting convention**

The finance statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### Turnover

Turnover is the revenue arising from the sales of goods and services. It is stated at the fair value of the consideration receivable, net of value added tax, rebates and discounts.

Revenue from the sale of goods is recognised when the significant risks and benefits of ownership of the product have transferred to the buyer, which may be upon shipment, completion of the product being ready for delivery, based on specific contract terms

#### Stocks

Stocks are valued at the lower of cost and net realisable value

#### **Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold

Deferred tax assets are recognised only to the extent that the director considers that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

### Research and development

Research and development expenditure is charged to the profit and loss account in the year in which it is incurred

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Office equipment - 20% straight line Plant and machinery - 20% straight line

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MAY 2008

# 2 TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company

An analysis of turnover by geographical market is given below

|   | · ··· -··-·, ··· ·· ·· · · · · · · · · ·   |   |   |
|---|--|---|---|
|   | United Kingdom Europe Rest of the world  | 2008<br>£<br>896,382<br>3,926,805<br>380,311<br>5,203,498 | 2007<br>£<br>584,604<br>7,395,821<br>353,897<br>8,334,322 |
| 3 | STAFF COSTS  |   |   |
| J | STATE GOOTS  | 2008<br>£   | 2007<br>£   |
|   | Wages and salaries Social security costs Other pension costs   | 155,641<br>13,417<br>6,173                                | 96,192<br>10,283<br>4,830                                 |
|   |  | 175,231   | 111,305   |
|   | The average monthly number of employees during the year was as follows   | 2008  | 2007  |
|   | Administrative staff   | 5   | 3   |
| 4 | OPERATING PROFIT   |   |   |
|   | The operating profit is stated after charging  |   |   |
|   | Depreciation - owned assets Loss on disposal of fixed assets Auditor's remuneration – audit of the financial statements Foreign exchange differences | 2008<br>£<br>26,248<br>-<br>8,496<br>1,237                | 2007<br>£<br>17,808<br>449<br>8,999<br>64,609             |
|   | Directors' emoluments Compensation for loss of office  | 30,000  |   |
|   | Remuneration paid by the holding company is disclosed in that company's finance  | cial statements   |   |
| 5 | INTEREST PAYABLE AND SIMILAR CHARGES   | 2008<br>£   | 2007<br>£   |
|   | Bank interest payable  | 50,743  | <u>75,212</u>   |

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MAY 2008

# 6 TAXATION

7

| TAATION   |                |                  |
|---|----------------|------------------|
| Analysis of the tay charge//aredit\   |                |                  |
| Analysis of the tax charge/(credit)  The tax charge/(credit) on the profit on ordinary activities for the year was as follo |                |                  |
| The tax charge/(credit) on the profit of ordinary activities for the year was as follo                                      |                | 2007             |
|   | 2008           | 2007             |
| Company April   | £              | £                |
| Current tax   |                |                  |
| Over provision in   |                | 40.00=1          |
| pnor year   | -              | (3,935)          |
| Professional Inc.   |                | (0.000)          |
| Deferred tax  | <u>5,680</u>   | <u>(6,883</u> )  |
|   |                |                  |
| Tax on profit on ordinary activities  | <u>5,680</u>   | <u>(10,818</u> ) |
|   |                |                  |
|   |                |                  |
| Factors affecting the tax charge/(credit)   |                |                  |
| The tax assessed for the year is lower than the standard rate of corporation ta   | x in the UK Th | ne difference is |
| explained below   |                |                  |
|   |                |                  |
|   | 2008           | 2007             |
|   | £              | £                |
| Profit on ordinary activities before tax  | 363,727        | 340,507          |
| ·   |                |                  |
| Profit on ordinary activities   |                |                  |
| multiplied by the standard rate of corporation tax  |                |                  |
| in the UK of 30% (2007 - 30%)   | 109,118        | 102,152          |
| 11 110 510 010 (2007 0077)  | 100,110        | 102,102          |
| Effects of  |                |                  |
| Expenses not deductible for tax purposes  | 1,659          | 542              |
| Depreciation charges in excess of capital allowances  | (1,343)        | (3,740)          |
| Research and development enhanced expenditure   | (1,040)        | (30,020)         |
| research and development enhanced expenditure   | _              | (50,020)         |
| Utilisation of group tax loss   | (109,315)      | (68,934)         |
| Income disallowed   | (109,319)      | (00,954)         |
|   | (113)          | (3,935)          |
| Over provision of tax in prior year   |                | <u>(3,933</u> )  |
| Current toy oborgo//orodit\   |                | (2.025)          |
| Current tax charge/(credit)   |                | <u>(3,935</u> )  |
|   |                |                  |
|   |                |                  |
| Factors that may affect future tax charges  |                |                  |
| Based on current plans, the company expects to continue to be able to claim   | n the enhanced | research and     |
| development allowance in future years   |                |                  |
|   |                |                  |
| DIVIDENDS   |                |                  |
|   | 2008           | 2007             |
|   | £              | £                |
| Ordinary shares of £1 each  |                |                  |
| Interim   |                | 300,000          |
|   |                |                  |

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MAY 2008

| 8   | TANGIBLE FIXED ASSETS   |                     |                   |                  |
|-----|---|---------------------|-------------------|------------------|
|     |   | Plant and machinery | Office equipment  | Totals           |
|     | COST  | £                   | £                 | £                |
|     | At 1 June 2007  | 72,818              | 47,632            | 120,450          |
|     | Additions   | 88,675              | 6,661             | 95,336           |
|     |   |                     |                   |                  |
|     | At 31 May 2008  | <u>161,493</u>      | _54,293           | 215,786          |
|     | DEPRECIATION  |                     |                   |                  |
|     | At 1 June 2007  | 35,914              | 6,855             | 42,769           |
|     | Charge for year   | 16,074              | 10,174            | 26,248           |
|     | •   |                     |                   |                  |
|     | At 31 May 2008  | _51,988             | <u>17,029</u>     | 69,017           |
|     | NET BOOK VALUE  |                     |                   |                  |
|     | At 31 May 2008  | 109,505             | 37,264            | 146,769          |
|     | •   | <u></u>             | <del></del>       |                  |
|     | At 31 May 2007  | <u>36,904</u>       | 40,777            | <u>77,681</u>    |
|     |   |                     |                   |                  |
| 9   | STOCKS  |                     |                   |                  |
| -   |   |                     | 2008              | 2007             |
|     |   |                     | £                 | £                |
|     | Raw materials   |                     | 600,911           | <u>331,941</u>   |
|     |   |                     |                   |                  |
| 10  | DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                  |                     |                   |                  |
|     |   |                     | 2008              | 2007             |
|     | T. 1. 1.11.   |                     | £                 | £                |
|     | Trade debtors   |                     | 1,986,078<br>300  | 1,742,418        |
|     | Other debtors Amounts due from group companies                |                     | 422,470           | 2,726            |
|     | VAT   |                     |                   | 36,352           |
|     | Prepayments and accrued income                                |                     | 65,396            | 63,566           |
|     |   |                     | <del></del>       |                  |
|     |   |                     | 2,474,244         | 1,845,062        |
|     |   |                     |                   |                  |
|     | Included within trade debtors is £1,235,288 (2007 £1,516,041) | assigned to an      | invoice discount  | ing company      |
| 11  | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                |                     |                   |                  |
| • • | CREDITORS. AMOUNTS FAEEING DOE WITHIN ONE TEAR                |                     | 2008              | 2007             |
|     |   |                     | £                 | £                |
|     | Bank overdrafts (see note 12)                                 |                     | 339,672           | 175,466          |
|     | Other loans (see note 12)                                     |                     | 761,760           | 1,493,720        |
|     | Trade creditors   |                     | 596,693           | 681,095          |
|     | Amounts owed to group undertakings                            |                     | 16,948            | 9 407            |
|     | Social security and other taxes Accruals and deferred income  |                     | 15,366<br>344,560 | 3,487<br>181 047 |
|     | Accidate and deterred income                                  |                     |                   | <u>181,047</u>   |
|     |   |                     | 2,074,999         | 2,534,815        |
|     |   |                     |                   |                  |

# **NOTES TO THE FINANCIAL STATEMENTS - continued** FOR THE YEAR ENDED 31 MAY 2008

#### 12 LOANS

| An analysis of the maturity | of loans is given below |
|-----------------------------|-------------------------|
|-----------------------------|-------------------------|

Balance at 31 May 2008

|    | An analysis of the maturity of loans is given below   |                              |                                 |
|----|---|------------------------------|---------------------------------|
|    |   | 2008<br>£                    | 2007<br>£                       |
|    | Amounts falling due within one year or on demand Bank overdrafts Amounts due re invoice discounting Amounts owed to group companies | 339,672<br>743,468<br>18,292 | 175,466<br>1,173,162<br>320,558 |
|    |   | 1,101,432                    | 1,669,186                       |
| 13 | SECURED DEBTS   |                              |                                 |
|    | The following secured debts are included within creditors   |                              |                                 |
|    |   | 2008<br>£                    | 2007<br>£                       |
|    | Bank overdraft Amounts due re invoice discounting   | 339,672<br><u>743,468</u>    | 1,173,162                       |
|    |   | 1,083,140                    | 1,173,162                       |
|    | Bank overdrafts are secured by a group cross-guarantee  |                              |                                 |
|    | "Amounts due re invoice discounting" is secured on the debtor balances to which   | h it relates                 |                                 |
| 14 | PROVISIONS FOR LIABILITIES  | 2008<br>£                    | 2007<br>£                       |
|    | Deferred tax Accelerated capital allowances   | 8,002                        | 2,322                           |
|    | Balance at 1 June 2007<br>Charge for the year   |                              | Deferred tax £ 2,322 5,680      |

8,002

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MAY 2008

### 15 CALLED UP SHARE CAPITAL

|    | Authorised<br>Number | Class                             | Nominal<br>value | 2008<br>£          | 2007<br>£ |
|----|----------------------|-----------------------------------|------------------|--------------------|-----------|
|    | 200,000<br>300,000   | Ordinary Cumulative redeemable 5% | £1               | 200,000            | 200,000   |
|    | 300,000              | preference shares                 | £1               | 300,000            | 300,000   |
|    |                      |                                   |                  | 500,000            | 500,000   |
|    | Allotted, issued     |                                   |                  |                    |           |
|    | Number               | Class                             | Nominal<br>value | 2008<br>£          | 2007<br>£ |
|    | 100,000              | Ordinary                          | £1               | 100,000            | 100,000   |
| 16 | RESERVES             |                                   | B . 51           | 04.1               |           |
|    |                      |                                   | Profit and loss  | Capital redemption |           |
|    |                      |                                   | account          | reserve            | Totals    |
|    |                      |                                   | £                | £                  | £         |
|    | At 1 June 2007       |                                   | 463,413          | 230,000            | 693,413   |
|    | Profit for the ye    | ar                                | 358,047          |                    | 358,047   |
|    | At 31 May 2008       | 3                                 | 821,460          | 230,000            | 1,051,460 |

### 17 PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £6,173 (2007 £4,830).

### 18 ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary undertaking of FPCI plc, a company incorporated in England and Wales

The parent company, FPCI plc, as defined under the Financial Reporting Standard 8, is under the control of Mr RS Lines, a director of FPCI plc, and members of his family including Mr SRS Lines, a director of this company

### 19 RELATED PARTY DISCLOSURES

The company has taken advantage of the exemption in Financial Reporting Standard 8 and not disclosed the related party transactions in these financial statements. The relevant transactions have been disclosed in the parent company financial statements.

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MAY 2008

### 20 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

|                                     | 2008<br>£        | 2007<br>£       |
|-------------------------------------|------------------|-----------------|
| Profit for the financial year       | 358,047          | 351,32 <b>5</b> |
| Dividends                           |                  | (300,000)       |
| Net addition to shareholders' funds | 358,047          | 51,325          |
| Opening shareholders' funds         | 793,413          | 742,088         |
| Closing shareholders' funds         | <u>1,151,460</u> | 793,413         |

### 21 CROSS-GUARANTEE

A mortgage and general charge over all the company's assets is held by Bank of Scotland plc with a second charge held by LloydsTSB plc as security for an unlimited cross-guarantee with the parent company, FPCI plc, and the fellow subsidiary, Burdon Limited, whereby each company is jointly and severally liable to the bank for each other's indebtedness. The total amount at 31 May 2008 was £6,712,984 (2007 £4,894,379)