# ABBREVIATED ACCOUNTS

# FOR THE YEAR ENDED 31 JULY 2012

**FOR** 

**DAVID AUSTIN ROSES LIMITED** 

THURSDAY

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18/04/2013

#241

COMPANIES HOUSE

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# COMPANY INFORMATION FOR THE YEAR ENDED 31 JULY 2012

DIRECTORS:

 $D\ C\ H\ Austin$ 

DJC Austin

SECRETARY:

DJC Austin

**REGISTERED OFFICE:** 

Bowling Green Lane

Albrighton

Wolverhampton

WV7 3HB

**REGISTERED NUMBER:** 

02701780 (England and Wales)

SENIOR STATUTORY AUDITOR: A C Ralph

**AUDITORS:** 

Stanton Ralph & Co

Registered Auditors Chartered Accountants The Old Police Station

Whitburn Street Bridgnorth Shropshire WV16 4QP

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 JULY 2012

The directors present their report with the accounts of the company for the year ended 31 July 2012

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of rose breeding and wholesaling and plant centre operation

#### **REVIEW OF BUSINESS**

The company has been able to continue growth in certain areas of the business despite tough economic conditions. Overall turnover decreased slightly to £9,439k from £9,612k with a gross margin of 46 1% (2011 46 5%). The company's markets continue to be competitive but the directors anticipate that strong branding together with targeted promotional strategies will facilitate growth in 2013 and future years.

The company again committed substantial funds to research and development activities where its extensive breeding programme continues to facilitate the development of new varieties and is viewed by the directors as a foundation for future success. Total research and development costs were £834k (2011 £799k)

Total labour costs, excluding directors remuneration, including social security, increased to £2603k in 2012 from £2,492k in the previous year

Total profit before tax was £943k reduced from £1,589k in 2011 after taking into account foreign exchange gains of £312k (2011 £196k)

#### **DIVIDENDS**

An interim dividend of £57 0175 per share was paid on 1 August 2011. The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 July 2012 will be £130,000

One shareholder holding 3040 shares having waived his entitlement to the dividend

#### RESEARCH AND DEVELOPMENT

The company continues to undertake substantial levels of research and development

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 August 2011 to the date of this report

D C H Austin D J C Austin

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 JULY 2012

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

N BEHALF OF THE BOARD:

D J C Austin - Steletar

17 **(pr)/**2013

# REPORT OF THE INDEPENDENT AUDITORS TO DAVID AUSTIN ROSES LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages five to eighteen, together with the full financial statements of David Austin Roses Limited for the year ended 31 July 2012 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

A C Kallsh (Senior Statutory Auditor)
for and on behalf of Stanton Ralph & Co
Registered Auditors
Chartered Accountants
The Old Police Station
Whitburn Street
Bridgnorth
Shropshire
WV16 4QP

17 April 2013

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JULY 2012

31 7 11 £		Notes	31 7 12 £
9,612,347	TURNOVER	2	9,439,084
(5,134,417)	Cost of sales and other operating inco	ome	(5,083,844)
4,477,930			4,355,240
2,889,272	Administrative expenses		3,421,502
1,588,658	OPERATING PROFIT	4	933,738
599	Interest receivable and similar incom	ne	9,637
1,589,257	PROFIT ON ORDINARY ACTIV BEFORE TAXATION	TITIES	943,375
244,614	Tax on profit on ordinary activities	5	(87,112)
1,344,643	PROFIT FOR THE FINANCIAL	YEAR	1,030,487

# **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

# ABBREVIATED BALANCE SHEET 31 JULY 2012

31 7 1	1			31 7 1	12
£	£		Notes	£	£
		FIXED ASSETS			
	3,219,899	Tangible assets	7		3,881,066
	33,583	Investments	8		92,407
	135,953	Investment property	9		135,953
	3,389,435				4,109,426
		CURRENT ASSETS			
533,348		Stocks	10	640,049	
2,327,609		Debtors amounts falling due within one year	r 11	3,114,588	
		Debtors amounts falling due after more than	ı		
1,295,093		one year	11	1,833,108	
2,176,929		Cash at bank		2,318,452	
6,332,979				7,906,197	
0,552,719		CREDITORS		1,500,151	
4,038,790		Amounts falling due within one year	12	4,504,157	
	2,294,189	NET CURRENT ASSETS			3,402,040
		TOTAL ASSETS LESS CURRENT			
	5,683,624	LIABILITIES			7,511,466
		CDEDATORS			
		CREDITORS			
	(1,000,000)	Amounts falling due after more than one	13		(2,000,000)
	(1,000,000)	year	13		(2,000,000)
	(72,645)	PROVISIONS FOR LIABILITIES	16		
	4,610,979	NET ASSETS			5,511,466
	=======================================	NOT ASSETS			=====
		CAPITAL AND RESERVES			
	5,320	Called up share capital	17		5,320
	5,576	Share premium	18		5,576
	4,680	Capital redemption reserve	18		4,680
	4,595,403	Profit and loss account	18		5,495,890
	4 610 070	CHADEHOI DEDC! ELINDO	21		5 511 466
	4,610,979	SHAREHOLDERS' FUNDS	21		5,511,466

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 17 April 2013 and were signed on its behalf by

D J C Austra Director

The notes form part of these abbreviated accounts

# <u>CASH FLOW STATEMENT</u> FOR THE YEAR ENDED 31 JULY 2012

31 7 11			31 7 1	2
£	•	Notes	£	£
Net cash i 1,509,897 from oper	inflow rating activities	1		1,116,773
	on investments and of finance	2		9,637
(13,232) Taxation				(256,297)
	xpenditure cial investment	2		(1,041,399)
(133,000) Equity dr	vidends paid			(130,000)
919,997				(301,286)
(578,819) Financing	2	2		442,809
341,178 Increase	in cash in the period			141,523
	ation of net cash flow ent in net funds	3		
Increase				
341,178 in cash in Cash inflo	the period		141,523	
	ease in debt		(282,583)	
Change in 167,899 from cash	net funds resulting flows			(141,060)
	nt in net funds in the period s at 1 August			(141,060) 2,003,650
2,003,650 Net funds	s at 31 July			1,862,590

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JULY 2012

# 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	31 7 12	31 7 11
	£	£
Operating profit	933,738	1,588,658
Depreciation charges	322,108	255,025
Profit on disposal of fixed assets	(700)	-
Increase in stocks	(106,701)	(77,722)
Increase in debtors	(190,891)	(218,116)
Increase/(decrease) in creditors	159,219	(37,948)
Net cash inflow from operating activities	1,116,773	1,509,897
	<del></del>	

### 2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	31 7 12 £	31 7 11 £
Returns on investments and servicing of finance Interest received	9,637	599
Net cash inflow for returns on investments and servicing of finance	9,637	599
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(983,275)	(444,267)
Purchase of fixed asset investments	(58,824)	-
Sale of tangible fixed assets	700	-
Net cash outflow for capital expenditure and financial investment	(1,041,399)	(444,267)
Financing		
Increase in bank loans	282,583	173,279
Amount withdrawn by directors	(565,914)	(672,446)
Loans from/to group undertakings	726,140	(79,652)
Net cash inflow/(outflow) from financing	442,809	(578,819)
. ,		

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 JULY 2012

# 3 ANALYSIS OF CHANGES IN NET FUNDS

	At 1 8 11	Cash flow £	At 31 7 12 £
Net cash Cash at bank	2,176,929	141,523	2,318,452
	2,176,929	141,523	2,318,452
Debt Debts falling due			
within one year	(173,279)	(282,583)	(455,862)
	(173,279)	(282,583)	(455,862)
Total	2,003,650	(141,060)	1,862,590

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 JULY 2012

#### **ACCOUNTING POLICIES**

#### Accounting convention

The financial statements have been prepared under the historical convention as modified by the revaluation of investment property

#### Turnover

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Turnover represents the net amount invoiced by the company to external customers for goods and services excluding value added tax. Turnover is recognised when the risks and rewards of owning the goods has been passed to the customer which is generally on delivery

Licensing income is included in turnover and is recognised in line with agreements with licensees, either based upon the sales to external customers of the licensee or at the point of propagation

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property

- 1% on cost

Plant and machinery

- 25% on cost, 20% on cost and 10% on cost

Motor vehicles

- 25% on cost

Assets are depreciated from the date that they are brought into use

Freehold land is not depreciated

#### Investment property

Investment property is carried at market value and no depreciation is charged in line with Statement of Standard accounting Practice 19. This policy is not in accordance with the Companies Act 2006 but, in the opinion of the directors, is necessary in order that the accounts give a true and fair view

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date at rates anticipated to be in force at the time. Deferred tax assets are recognised to the extend that they are more likely than not to be recoverable.

#### Research and development

The company undertakes research and development so as to pursue its fundamental aim of developing rose varieties free of disease. The company's policy is not to capitalise and carry forward costs incurred due to the highly speculative nature of the work.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### Investments

Investments are carried at cost less any provision for impairment,

### NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2012

#### ACCOUNTING POLICIES - continued

#### Foreign currencies

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Transactions in foreign currencies and the results of overseas branch operations are translated at the average rates of exchange of ruling during the year and the balance sheet translated into sterling at the rate of exchange ruling on the balance sheet date. Exchange differences arising from the translation of branch opening net assets are taken to the profit and loss account.

#### Group accounts

The company is the parent of a medium sized group and is therefore exempt from the requirement to prepare group accounts. The financial statements include information on transactions of the parent undertaking only and not about its group.

The benefit of group relief is accounted for within the tax charge of the profit making undertaking. No payment is made for group relief between group undertakings

#### 2 TURNOVER

Turnover arises from a single class of business. The directors consider that it would be prejudicial to the interests of the company if it disclosed its different geographical markets.

#### 3 STAFF COSTS

	31 7 12 £	31 7 11 £
Wages and salaries	2,586,253	2,497,681
Social security costs	278,754	238,761
Other pension costs	263,369	16,704
	3,128,376	2,753,146
The average monthly number of employees during the year was as follows	31 7 12	31 7 11
	31 / 12	21 / 11
Selling and administration	46	43
Production and breeding	82	81
	128	124
	-	==

### 4 OPERATING PROFIT

The operating profit is stated after charging/(crediting)

	31 7 12	31711
	£	£
Hire of equipment	10,804	17,664
Other operating leases	40,085	37,793
Depreciation - owned assets	322,108	255,025
Profit on disposal of fixed assets	(700)	-
Auditors' remuneration	12,399	13,115
Foreign exchange differences	(312,360)	(196,138)
Research and development costs	834,343	798,925
·	=====	
Directors' remuneration	231,391	217,570
Directors' pension contributions to money purchase schemes	220,830	-
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# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2012

#### 4 OPERATING PROFIT - continued

	The number of directors to whom retirement benefits were accruing was as follows	s	
	Money purchase schemes	1	-
5	TAXATION		
	Analysis of the tax (credit)/charge The tax (credit)/charge on the profit on ordinary activities for the year was as follows:	ows 31 7 12 £	31 7 11 £
	Current tax UK corporation tax	13,221	250,076
	Deferred tax	(100,333)	(5,462)
	Tax on profit on ordinary activities	(87,112)	244,614
	Factors affecting the tax (credit)/charge The tax assessed for the year is lower than the standard rate of corporation tax explained below	in the UK. Th	e difference is
		31 7 12 £	31711 £
	Profit on ordinary activities before tax	943,375	1,589,257
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 26% (2011 - 28%)	245,278	444,992
	Effects of Expenses not deductible for tax purposes Capital allowances in excess of depreciation Research and development uplift Standard rate reduction during the year Marginal relief	8,605 (1,688) (235,006) (3,968)	6,292 (8,695) (186,397) (6,116)

# Factors that may affect future tax charges

Current tax (credit)/charge

The company is continuing to devote substantial resources to its ongoing research and development program, as detailed in the accounting policies. Accordingly future corporation tax charges are anticipated to continue to be significantly lower than the standard rate of corporation tax in the UK.

250,076

13,221

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2012

6	DIVIDENDS				
				31 7 12 £	31 7 11 £
	Ordinary shares of £1 each Interim			130,000	133,000
7	TANGIBLE FIXED ASSETS				
		Totals £	Freehold property £	Plant and machinery £	Motor vehicles £
	COST	~	~	~	~
	At 1 August 2011	6,599,217	2,346,180	4,163,305	89,732
	Additions Disposals	983,275 (31,649)	666,605	306,705	9,965 (31,649)
	At 31 July 2012	7,550,843	3,012,785	4,470,010	68,048
	DEPRECIATION				
	At 1 August 2011	3,379,318	78,684	3,240,233	60,401
	Charge for year	322,108	31,500	275,979	14,629
	Eliminated on disposal	(31,649)	-		(31,649)
	At 31 July 2012	3,669,777	110,184	3,516,212	43,381
	NET BOOK VALUE				
	At 31 July 2012	3,881,066	2,902,601	953,798	24,667
	At 31 July 2011	3,219,899	2,267,496	923,072	29,331
~ <b>8</b>	FIXED ASSET INVESTMENTS	<del>-,</del>			
	TWEST TO LIGHT TO THE TOTAL TOT		Totals £	Listed investments £	Unlisted investments £
	COST		~	~	~
	At 1 August 2011		33,583	-	33,583
	Additions		58,824	58,824	-
	At 31 July 2012		92,407	58,824	33,583
	NET BOOK VALUE				
	At 31 July 2012		92,407	58,824	33,583
	At 31 July 2011		33,583	<del>-</del>	33,583
	The company's investments at the balance shee	t date in the sha	are capital of com	panies include the	
	,				
	David Austin Rose Nursery Limited Nature of business Rose grower and retailer				
			%		
	Class of shares		holding		
	Ordinary		100 00	2.7.0	2171
				31 7 12 £	31 7 11 £
	Aggregate capital and reserves			5,090,164	4,096,431
	Profit for the year			993,733	792,325
	way we jew			======	

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2012

#### 8 FIXED ASSET INVESTMENTS - continued

David	Austin	Roses	Japan	KK
C	C	_		

Country of incorporation Japan Nature of business Rose retailer

	%
Class of shares	holding
Ordinary	100 00

	31 7 12	31 7 11
	£	£
Aggregate capital and reserves	(729,911)	(511,737)
Loss for the year	(227,476)	(243,057)

The market value of the listed investment at 31th July 2012 was £60,252

#### 9 INVESTMENT PROPERTY

	Total £
COST	-
At 1 August 2011 and 31 July 2012	135,953
NET BOOK VALUE	
At 31 July 2012	135,953
At 31 July 2011	135,953

The investment property was purchased during the year to 31st July 2010. The carrying valuation has been reviewed by the directors as at 31 July 2012 and they consider that the purchase cost continues to represent a reasonable assessment of open market value.

# 10 STOCKS

	Growing plants Plants and goods for resale	31 7 12 £ 292,592 347,457	31 7 11 £ 344,115 189,233
		640,049	533,348
11	DEBTORS		
		31 7 12	31711
		£	£
	Amounts falling due within one year		
	Trade debtors	1,509,899	1,265,596
	Other debtors	37,815	81,662
	Directors' current accounts	1,220,078	662,244
	Tax	10,566	-
	Deferred tax asset	27,688	-
	Prepayments	308,542	318,107
		3,114,588	2,327,609

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2012

11	DEBTORS - continued		
		31 7 12	31 7 11
		£	£
	Amounts falling due after more than one year		
	Amounts owed by group		
	undertakings	1,833,108	1,295,093
		1 922 100	1 205 002
		1,833,108	1,295,093
	Aggregate amounts	4,947,696	3,622,702
12	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
12	CREDITORS AMOUNTSTALLING DOE WITHIN ONE TEAR	31 7 12	31 7 11
		£	£
	Bank loans and overdrafts (see note 14)	455,862	173,279
	Trade creditors	881,871	699,773
	Amounts owed to group undertakings	2,804,333	2,540,178
	Tax	2,004,333	232,510
	Social security and other taxes	218,562	268,932
	Customer deposits	50,101	40,099
	Directors' current accounts	35,311	43,391
	Accrued expenses	58,117	40,628
	redited expenses		
		4,504,157	4,038,790
13	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
13	YEAR		
	ILAK	31 7 12	31711
		£	£
	Amounts owed to group undertakings	2,000,000	1,000,000
	Amounts owed to group undertakings	======	=======================================
	The directors of the company's subsidiary undertaking David Austin Roses Nurs		
	repayment of debts owing of at least £2m (2011 £1m) will not be demanded with	าเก twelve mont	hs of the balance
	sheet date		
1.4	LOANG		
14	LOANS		

An analysis of the maturity of loans is given below

	31 7 12	31 7 11
	£	£
Amounts falling due within one year or on demand		
Bank loans	455,862	173,279

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2012

# 15 OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

				Other operating leases	
	Everence			31 7 12 £	31 7 11 £
	Expiring Within one yea	г		13,337	-
	Between one ar	nd five years		43,465	40,923
				56,802	40,923
16	PROVISIONS	FOR LIABILITIES			
	Deferred tax				31 7 11 £ 72,645
					Deferred tax £
	Balance at 1 At Movement in y				72,645 (100,333)
	Balance at 31 J	uly 2012			(27,688)
	The deferred ta	x balance comprises (decelerated).	/accelerated capital allowances		
17	CALLED UP	SHARE CAPITAL			
	Allotted, issued	l and fully paid			
	Number	Class	Nominal value	31 7 12 £	31 7 11 £
	5,320	Ordinary	£1	5,320	5,320

On 1 February 2013 the ordinary shares were reclassified so that 2,280 shares are designated A Ordinary shares and 3,040 shares are designated B Ordinary shares. The A and B shares rank parri passu in all respects other than having the potential for differing dividend entitlements

### 18 RESERVES

	Totals £	Profit and loss account £	Share premium £	Capital redemption reserve
At 1 August 2011	4,605,659	4,595,403	5,576	4,680
Profit for the year Dividends	1,030,487 (130,000)	1,030,487 (130,000)		
At 31 July 2012	5,506,146	5,495,890	5,576	4,680

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2012

#### 19 CAPITAL COMMITMENTS

	31 7 12	31711
	£	£
Contracted but not provided for in the		
financial statements	150,970	-
	<del></del>	

#### 20 TRANSACTIONS WITH DIRECTORS

The company occupies land at Bowling Green Lane, Wolverhampton of which 30% is owned by Mr DCH Austin, director. No rent is charged

During the year the company made net loans of £557,834 to (2011 £659,509) Mr DJC Austin, director At 31st July 2012 the company was owed £1,220,078 by Mr DJC Austin (2011 £662,244),

During the year the company received net loans of £8,080 (2011 £7,467) from Mr D C H Austin, director At 31st July 2012 the company owed £35,311 to Mr D C H Austin (2011 £43,391)

During the year dividends of £130,000 were paid to Mr D C H Austin, included in the net loans above Mr D J C Austin waived his right to receive a dividend

#### 21 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31 / 12	31 / 11
	£	£
Profit for the financial year	1,030,487	1,344,643
Dividends	(130,000)	(133,000)
Net addition to shareholders' funds	900,487	1,211,643
Opening shareholders' funds	4,610,979	3,399,336
Closing shareholders' funds	5,511,466	4,610,979

#### 22 RELATED PARTY TRANSACTIONS AND CONTROLLING PARTY

David Austin Roses Limited is controlled by its director shareholders

During the period the company recharged certain overhead costs totalling £164,480 plus VAT (2011 £94,480 plus VAT) to David Austin Nursery Limited, subsidiary undertaking The company also received net loans of £1,461,531 (2011 £865,499) from this subsidiary undertaking At the 31st July 2012 £4,804,333 (2011 £3,540,178) was owed to David Austin Rose Nursery Limited shown as amounts owed to group undertakings in notes 12 and 13

During the year the company made sales of £407,247 (2011 £805,795) to David Austin Roses KK, subsidiary undertaking incorporated in Japan The company made net loans of £538,015 (2011 £945,151) to this subsidiary undertaking At 31st July 2012 £1,833,108 (2011 £1 295,093) was owed by David Austin Roses Japan KK shown as amounts owed by group undertakings in note 11

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 JULY 2012

#### 23 CONTINGENT ASSETS AND LIABILITIES

During the year the company has entered into derivative contracts in order to partially hedge its foreign exchange risks arising from anticipated future trading activities in foreign currencies

The company holds a US dollar forward contract over \$500,000 expiring on 15th July 2013. The contract allows the company to benefit from an improved lower spot rate of US dollars to sterling at expiry provided that a trigger of 1 515 US dollars. £1 is not reached before 3pm on the day of expiry. Where the trigger is reached the US dollars must be sold at a protected rate of 1 577. £1

The company holds a Japanese yen forward contract over 50m yen expiring on 16th July 2013. The contract allow the company to benefit from an improved lower spot conversion rate of yen to sterling at expiry provided that a trigger of 117.25 yen to £1 is not reached before 3pm on the day of expiry. Where the trigger is reached then the yen must be sold at a protected rate of 124.5 yen to £1.

The company also holds three Euro forward contracts over 500,000 euro each, the first two expiring on 26th March 2013 and the the third on 22nd July 2013. The contracts allow the company to benefit from an improved lower spot conversion rate of euros to sterling at expiry provided that triggers of 1 109 euro to £1, 1 115 euro to £1 and 1 1525 euro to £1 respectively are not reached before the days of expiry. Where a trigger is reached then the euros must be sold at a protected rates of 1 2375 euro to £1, 1 2275 euro to £1 and 1 243 euro to £1 respectively.

The company holds a further contract over 500,000 euro expiring on 25th July 2013 The contract entitles the company to sell euros at 1 243 euro £1

The impact of revaluing these obligations to market value at the year end would be to crystallise an overall net exchange gain of £43,897

The company has entered into bank cross guarantees with its subsidiary undertaking, David Austin Rose Nursery Limited. There was no obligation under these guarantees at 31st July 2012.